

# **JSC VENTSPILS NAFTA**

(UNIFIED REGISTRATION NUMBER 50003003091)

# UNAUDITED CONSOLIDATED FINANCIAL REPORT FOR THE NINE MONTHS OF 2010

PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS

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JSC Ventspils nafta and its subsidiaries

Address: 3-18 Vaļņu street, LV-1050,

Riga, Republic of Latvia

Unified registration number: 50003003091

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(All amounts in LVL thousands unless otherwise stated)

#### **General information**

Name of the company JSC Ventspils nafta

Legal status of the company Joint stock company

Unified registration number, place

and date of registration

50003003091

Riga, 9 May 1991

Registered in Commercial Register on 5 August 2004

Legal address Vaļņu street 3-18, LV-1050,

Riga, Republic of Latvia

Subsidiaries of JSC Ventspils nafta LatRosTrans Ltd (66%)

7 Balvu street, LV-5043, Daugavpils

Ventspils nafta termināls Ltd (51%) 75 Talsu street, LV-3602, Ventspils

Associated entities of the Group JSC Latvian Shipping Company (49.94%)

Elizabetes street 1, LV-1807, Riga, Latvia

Futbola klubs Ventspils Ltd (21.25%) 20a Dzintaru street, LV-3602, Ventspils

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## **Supervisory Council of JSC Ventspils nafta**

Supervisory Council (as at the date of signing the financial statements): Appointed:

Chairman of the Council: Vladimir Egger

Deputy Chairman of the Council: Mikhail Dvorak

Members of the Council:

Javed Ahmed
Olegs Stepanovs

Ojegs Stepanov Rubel Yilmaz Mark Ware

Christophe Theophanis Matsacos

Rudolf Meroni Michael Hason

David Alexander Schlaff

**Edgars Jansons** 

The changes in the Council during the period from 1 January 2010 to 22 November 2010 were as follows:

Elected	Dismissed	Name	Position held
20/01/2010	-	Vladimir Egger	Chairman of the Council
20/01/2010	-	Mikhail Dvorak	Deputy Chairman of the Council
20/01/2010	-	Oļegs Stepanovs	Member of the Council
20/01/2010	-	Javed Ahmed	Member of the Council
20/01/2010	-	Rubel Yilmaz	Member of the Council
20/01/2010	-	Mark Ware	Member of the Council
07/07/2010	-	Christophe Theophanis Matsacos	Member of the Council
07/07/2010	-	Rudolf Meroni	Member of the Council
07/07/2010	-	Michael Hason	Member of the Council
07/07/2010	-	David Alexander Schlaff	Member of the Council
07/07/2010	-	Edgars Jansons	Member of the Council
20/01/2010	07/07/2010	Paul Thomas	Member of the Council
20/01/2010	07/07/2010	Gatis Grāvītis	Member of the Council
20/01/2010	07/07/2010	Mārtiņš Kvēps	Member of the Council
20/01/2010	07/07/2010	Valērijs Godunovs	Member of the Council
20/01/2010	07/07/2010	Aleksejs Ovods	Member of the Council

According to the Council's resolution of 31 August 2010 Vladimir Egger has been re-elected as the Chairman of the Supervisory Council and Mikhail Dvorak has been elected as deputy chairman of the Supervisory Council.

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## Management Board of JSC Ventspils nafta

Management Board (as at the date of signing the financial statements):

Appointed:

Chairman of the Board: Simon Boddy

Members of the Board: Andris Vilcmeiers

Boris Bednov

Alexander Jagdžijanc

The changes in the Board during the period from 1 January 2010 to 22 November 2010 were as follows:

Elected	Dismissed	Name	Position held
28/04/2010 28/04/2010 16/06/2010	- - - 28/04/2010	Boris Bednov Alexander Jagdžijanc Andris Vilcmeiers Normunds Staņēvičs	Member of the Board Member of the Board Member of the Board Member of the Board
-	16/06/2010	Ilva Purēna	Member of the Board

According to the Council's resolution of 20 January 2010, Simon Boddy was appointed as the Chairman of the Board.

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# Consolidated statement of comprehensive income

	9 months of 2010 LVL thousand	9 months of 2009 LVL thousand
Revenue	40 608	53 367
Cost of sales	(29 312)	(48 625)
Gross profit	11 296	4 742
General and administrative expense	(2 850)	(3 874)
Other operating income	241	647
Other operating expense	(1 758)	(1 389)
Share of (loss)/ profit in associate	(7 526)	161
Financial income	4 302	2 322
Profit before tax	3 705	2 609
Corporate income tax	(1 217)	(298)
Net profit for the period	2 488	2 311
Attributable to: Non-controlling interest	3 957	1 625
Parent company's shareholders	(1 469)	686
r dront company a charantagra	2 488	2 311
Other comprehensive income		
Foreign currency translation resulting from investment in associate	14 143	6 019
Total comprehensive income for the period, net of tax	16 631	8 330
Attributable to:		
Non-controlling interest	3 957	1 625
Parent company's shareholders	12 674	6 705
• ,	16 631	8 330
(Loss)/ earnings per share (Lats per share)		
attributable to the Parent company's shareholders:		
Diluted and basic (loss)/ earnings per share	(0.014)	0.007
Vb O. b	(0.0.1)	

On behalf of the Management Board:	
Simon Boddy	_
Chairman of the Management Board	

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(All amounts in LVL thousands unless otherwise stated)

# Consolidated statement of financial position

	<b>30.09.2010</b> LVL thousand	<b>31.12.2009</b> LVL thousand	<b>30.09.2009</b> LVL thousand
Assets			
Non-current asset			
Intangible assets	26 218	26 810	27 007
Property, plant and equipment	129 090	131 122	132 138
Investments in associated entities	127 687	121 071	131 632
Loan note	46 530	44 010	43 200
Other non-current financial assets	257	281	292
Total non-current assets	329 782	323 294	334 269
Current assets			
Inventories	1 600	2 050	2 080
Trade accounts receivable	858	33	952
Receivables from related companies	28 380	30 550	42 099
Other receivables	1 513	2 306	2 513
Cash and cash equivalents	34 134	23 967	61 346
Total current assets	66 485	58 906	108 990
Total assets	396 267	382 200	443 259

On behalf of the Management Board:

Simon Boddy
Chairman of the Management Board

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## Consolidated statement of financial position (cont'd)

	30.09.2010	31.12.2009	30.09.2009
	LVL thousand	LVL thousand	LVL thousand
Equity and liabilities			
Equity			
Issued capital	104 479	104 479	104 479
Share premium	42 343	42 343	42 343
Legal reserve	715	715	715
Reserves resulting from investment in associates	(2 448)	(16 591)	(9 767)
Other reserves	170 685	174 423	224 254
(Loss)/ profit for the period	(1 469)	(3 738)	686
Equity attributabl to equity holders of the parent	314 305	301 631	362 710
Non-controlling interest	74 731	73 959	74 773
Total equity	389 036	375 590	437 483
Non-current liabilities			
Deferred corporate income tax liability	1 776	1 588	1 495
Deferred income	1 763	383	
	3 539	1 971	1 495
Current liabilities			
Advances from customers	74	74	74
Trade accounts payable	995	1 866	869
Payables to related companies	-	27	-
Taxes payable	378	280	376
Other liabilities	1 819	1 930	2 325
Deferred income	106	43	-
Provisions	320	419	-
Unpaid dividends			637
	3 692	4 639	4 281
Total liabilities	7 231	6 610	5 776
Total liabilities and equity	396 267	382 200	443 259

On behalf of the Management Board: Simon Boddy

Chairman of the Management Board

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## Consolidated statement of cash flows

	9 months of 2010 LVL thousand	9 months of 2009 LVL thousand
Operating activities		_
Profit before tax	3 705	2 609
Non-cash adjustments to reconcile profit before tax to net cash flows		
Amortisation and depreciation	6 831	6 958
Interest income	(1 232)	(2 840)
Share of net loss/ (profit) of associate	7 526	(161)
Construction in progress written off	243	-
Foreign exchange gain /(loss)	(2 520)	1 350
Loss on disposal of property, plant and equipment	234	123
	14 787	8 039
Working capital adjustments:		
Decrease in inventories	450	348
Decrease in trade accounts receivable and receivables from related parties	3 628	3 521
Decrease in liabilities	(1 327)	(2 557)
	17 538	9 351
Corporate income tax paid	(174)	(5 994)
Net cash flows from operating activities	17 364	3 357
Investing activities		
Purchase of intangibles and property, plant and equipment	(4 736)	(2 558)
Proceeds from sale of property, plant and equipment and investment properties	52	4 178
Proceeds from disposal of investment	-	43
Proceeds from sale of subsidiaries	-	18 200
Interest received	513	1 823
Net cash flows from investing activities	(4 171)	21 686
Financing activities		
Dividends paid	(3 026)	_
Proceeds from borrowings	-	547
Net cash flows from financing activities	(3 026)	547
Net increase in cash and cash equivalents	10 167	25 590
Cash and cash equivalents at the beginning of the period	23 967	35 756
Cash and cash equivalents at the end of the period	34 134	61 346

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# Consolidated statement of changes in equity

Group	Attributable to the equity holders of the Parent					_		
	Share capital	Share premium	Legal reserve	Reserves resulting from investment in associates	Other reserves	Total	Non- controlling interest	Total share- holders' equity
	LVL thousand	LVL thousand	LVL thousand	LVL thousand	LVL thousand	LVL thousand	LVL thousand	LVL thousand
Balance as of 31 December 2009	104 479	42 343	715	(16 591)	170 685	301 631	73 959	375 590
Loss for the period	-	-	-	-	(1 469)	(1 469)	3 957	2 488
Other comprehensive income	-	-	-	14 143	-	14 143	-	14 143
Total comprehensive income	-	-	-	14 143	(1 469)	12 674	3 957	16 631
Dividends	-	-	-	-	-	-	(3 185)	(3 185)
Balance as of 30 September 2010	104 479	42 343	715	(2 448)	169 216	314 305	74 731	389 036

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## Notes

#### 1. Net revenues

	_	Group		
		9 months of 2010 LVL thousand	9 months of 2009 LVL thousand	
Reloading of crude oil and oil products		22 046	19 360	
Railway services		10 978	28 674	
Transportation of oil products		7 584	5 333	
	TOTAL:	40 608	53 367	

#### 2. Cost of sales

		Group		
		9 months of 2010 LVL thousand	9 months of 2009 LVL thousand	
Railway charges		10 977	28 692	
Amortization and depreciation		6 678	6 778	
Remuneration for work		3 766	4 095	
Repair works done by other companies		1 420	1 322	
Utilization of piers		1 033	1 385	
Social security contributions		909	980	
Electricity		877	655	
Utilities		795	853	
Land rent		595	601	
Insurance expenses		507	737	
Environment protection expense		419	603	
Treatment of technological waste water		256	211	
Security		248	812	
Raw materials		57	289	
Fee for utilisation of technological reserves		-	208	
Other		775	404	
	TOTAL:	29 312	48 625	

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## 3. General and administrative expense

		Group		
		9 months of 2010 LVL thousand	9 months of 2009 LVL thousand	
Remuneration for work		1 154	1 628	
Professional charges and legal costs		616	587	
Social security contributions		277	392	
Advertising and marketing expense		133	254	
Amortization and depreciation		120	142	
Rent of premises		77	85	
Other personnel expense		70	59	
Vehicle maintenance expense		57	106	
Communication expense		32	46	
Bank charges		27	29	
Conferences, seminars and training		18	56	
Insurance fees		9	49	
Other administrative expense		260	441	
	TOTAL:	2 850	3 874	

## 4. Other operating income

		Group	
		9 months of 2010 LVL thousand	9 months of 2009 LVL thousand
Income from oil extracted from groundwater and waste waters		69	-
Income from realization of oil/ oil products		18	371
Other income		154	276
	TOTAL:	241	647

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#### 5. Other operating expense

	_	Group	Group		
		9 months of 2010 LVL thousand	9 months of 2009 LVL thousand		
Payments to local municipality		707	739		
Construction in progress object written off		243	-		
Maintenance of premises and territory		186	-		
Personnel expenses		151	152		
Provisions for new sanitation objects		100	-		
Amortization and depreciation		33	39		
Maintenance of transport vehicles		24	23		
Impairment of investment		-	123		
Other expenses		314	313		
	TOTAL:	1 758	1 389		

#### 6. Financial income

	_	Group	
		9 months of 2010 LVL thousand	9 months of 2009 LVL thousand
Foreign currency exchange gain/ (loss), net		2 690	(1 041)
Interest income from loans		1 219	2 474
Interest income from bank account balances and deposits		393	889
	TOTAL:	4 302	2 322

### 7. Investments in subsidiaries and associated antities

The following table summarizes ownership pf the Parent company and the Group in subsidiaries and associated entities:

Ownership (%)	<u>30.09.2010.</u>	<u>31.12.2009.</u>	<u>Legal address</u>
Subsidiaries			
Ventspils nafta termināls Ltd.	51	51	Talsu street 75, LV-3602, Ventspils, Latvia
LatRosTrans Ltd.	66	66	Balvu street 7, LV-5043, Daugavpils Latvia
	30.09.2010.	<u>31.12.2009.</u>	
Associated entities			
Futbola klubs Ventspils Ltd.	21,25	21,25	Dzintaru street 20a, LV-3602, Ventspils, Latvia
JSC Latvian Shipping Company	49,94	49,94	Elizabetes street 1, LV-1807, Riga, Latvia