

# **AS VENTSPILS NAFTA**

(UNIFIED REGISTRATION NUMBER 50003003091)

# UNAUDITED CONSOLIDATED FINANCIAL REPORT FOR THE NINE MONTHS OF 2006

PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS

Ventspils, Republic of Latvia Unified registration number: 50003003091

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Unified registration number: 50003003091

### General information

Name AS Ventspils nafta

Type of entity Joint stock company

Registration 50003003091

Riga, 9 May 1991

Registered in Commercial Register on 5 August 2004

Legal address 75 Talsu street, LV-3600,

Ventspils, Republic of Latvia

From 22 January 2004: Ostas street 23, LV-3600, Ventspils, Republic of Latvia

Subsidiaries of AS Ventspils nafta SIA LatRosTrans (66%)

7 Balvu street, LV-5043, Daugavpils

SIA Ventspils nafta termināls (100%) 75 Talsu street, LV-3600, Ventspils

AS Preses nams (92.99%) 3 Balasta dambis, LV-1081, Riga

SIA Mediju nams (99.31%) 3 Balasta dambis, LV-1081, Riga

SIA Rīgas Līcis VN (100%)

51 Dubultu prospekts, LV-2015, Jūrmala

SIA Nekustamie īpašumi VN (100%) 3 Balasta dambis, LV-1081, Riga

Associated entities of the Group AS Latvijas kuģniecība (49.94%)

2 Basteja bulvāris, LV-1807, Riga

SIA Mediji un Poligrāfija (32.70%) 3 Balasta dambis, LV-1081, Riga

SIA Ventshoes (21.44%)

6 I.Mičurina iela, LV-3601, Ventspils

SIA Futbola klubs Ventspils (30%) 20a Dzintaru iela, LV-3602, Ventspils

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Subsidiaries of SIA Nekustamie īpašumi VN

SIA Darījumu centrs Daugava (100%) 3 Balasta dambis, LV-1081, Riga

SIA Namserviss VN (100%) 3 Balasta dambis, LV-1081, Riga

SIA Ventspils biznesa centrs (100%) 3 Balasta dambis, LV-1081, Riga

SIA under liquidation Maikapara nams (100%) 3 Balasta dambis, LV-1081, Riga

SIA Lejastiezumi (100%)

3 Balasta dambis, LV-1081, Riga

SIA Pārventas sporta centrs (100%) 3 Balasta dambis, LV-1081, Riga

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# Council of AS Ventspils nafta

Chairman of the Council:

**Mamerts Vaivads** 

Deputy Chairman of the Council:

**Vladimirs Solomatins** 

Romāns Mežeckis

Vladimirs Krastiņš

Members of the Council:

Jānis Blaževics

Kārlis Boldiševics

Mārtiņš Jansons

**Aivars Tiesnesis** 

**Dans Titavs** 

Ivars Pāže

**Uldis Pumpurs** 

Board of AS Ventspils nafta

Memebers of the Board:

Olga Pētersone

Aldis Āķis

Ilva Purēna

**Guntis Tirmanis** 

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# **Income Statement**

	Group		
	9 months of 2006	9 months of 2005	
	LVL thousand	LVL thousand	
Net sales	52 494	63 814	
Cost of sales	(45 873)	(56 858)	
Gross profit	6 621	6 956	
Sales and distribution expense	(1 362)	(1 203)	
General and administrative expense	(4 866)	(4 784)	
Other operating income/(expense), net	237	11 966	
Result from operating activities	630	12 935	
Gain/ (loss) in subsidiaries and associated entities, net	7 030	4 968	
Non-operating expense	(45)	(40)	
Financial income/ (expense), net	(781)	207	
Result before taxes	6 834	18 070	
Corporate income tax	(1 077)	(2 625)	
Other taxes		(436)	
Net result before minority interest	5 757	15 009	
Minority interest	(466)	(572)	
Net result for the year	5 291	14 437	
Earnings per share			
in lats per share	0,051	0,138	
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On behalf of the Board:
Olga Pētersone
Chairman of the Board

AS Ventspils nafta

Address: 23 Ostas street, LV-3601, Ventspils, Republic of Latvia

Unified registration number: 50003003091

# Balance Sheet **ASSETS**

	Group		Reference	
	30/09/2006	31/12/2005	30/09/2005	
	LVL thousand	LVL thousand	LVL thousand	
NON CURRENT ASSETS				
Intangible assets	29 595	30 161	35 612	
Property, plant and equipment				
Land, buildings and networks	74 770	83 104	105 173	
Investment properties	26 757	26 609	27 412	
Machinery and equipment	54 626	50 878	62 088	
Other property, plant and equipment	4 734	4 847	5 423	
Construction in progress	11 764	7 885	9 517	
Prepayments for property, plant and equipment	4 407	3 938	3 116	
TOTAL	177 058	177 261	212 729	
Investments				
Investments in subsidiaries and associated entities	120 917	113 888	97 411	
Long-term loan to related parties	-	-	-	
Other long-term loans to corporate entities	1 064	1 092	1 102	
TOTAL	121 981	114 980	98 513	
TOTAL NON CURRENT ASSETS	328 635	322 402	346 854	
CURRENT ASSETS				
Inventories	9 094	8 234	10 254	
Current portion of long-term receivables	42	42	42	
Short-term loans to related parties	-	-	-	
Trade accounts receivable	5 691	7 813	7 585	
Accounts receivable from related party	-	-	5	
Other accounts receivable	1 611	1 674	1 453	
Prepaid expense	1 179	621	1 139	
Accrued income	468	694	578	
Trading investments	51	51	51	
Cash and cash equivalents	17 006	16 080	13 799	
TOTAL CURRENT ASSETS	35 142	35 209	34 906	
TOTAL ASSETS	363 777	357 611	381 760	

On behalf of the Board:	
Olara Datamana	
Olga Pētersone	
Chairman of the Board	

Unified registration number: 50003003091

### LIABILITIES AND SHAREHOLDERS' EQUITY

	Group		Reference
	30/09/2006	31/12/2005	30/09/2005
SHAREHOLDERS' EQUITY	LVL thousand	LVL thousand	LVL thousand
Share capital	104 479	104 479	104 479
Share premium	42 343	42 343	42 343
Long-term assets revaluation reserve	-	-	103
Foreign currecy translation reserve	4 732	4 732	(9 077)
Restricted reserves	715	715	-
Other reserves	150 665	150 665	154 149
Previous year unappropriated result	(21 725)	-	-
Current year unappropriated result	5 291	(21 725)	14 437
MINORITY INTEREST	42 414	41 948	41 921
TOTAL SHAREHOLDERS'EQUITY	328 914	323 157	348 355
PROVISIONS			
Other provisions	-	-	174
Deferred corporate income tax	15 932	14 855	14 801
TOTAL PROVISIONS	15 932	14 855	14 975
LIABILITIES			
Long-term liabilities			
Long-term portion of financial lease liability	5 990	7 912	2 999
TOTAL	5 990	7 912	2 999
Current liabilities			
Short-term portion of long-term loan	5 404	3 178	8 521
Advances from customers	518	375	193
Trade accounts payable	4 380	4 921	3 989
Accounts payable to related party	-	-	5
Taxes payable	475	448	410
Accrued liabilities	1 902	2 491	1 987
Deferred income	262	274	326
TOTAL	12 941	11 687	15 431
TOTAL LIABILITIES	18 931	19 599	18 430
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	363 777	357 611	381 760

Olga Pētersone	
Chairman of the Board	

On behalf of the Board:

Unified registration number: 50003003091

# Statement of Cash Flows

	Group		
	9 months of 2006	9 months of 2005	
	LVL thousand	LVL thousand	
Cash flow from/ (to) operating activities			
Net Result	5 291	14 437	
Changes due to changed accounting standards	-	47 633	
Amortisation and depreciaiton	7 802	8 566	
Operating profit before changes in current assets and			
liabilities	13 093	70 636	
Decrease in inventory	(860)	390	
Decrease/ (increase) in trade accounts receivable	1 811	3 459	
Increase/ (decrease) in provisions	1 077	10 694	
Increase/ (decrease) in current liabilities	1 254	5 866	
Net cash from/ (to) operating activities	16 375	91 045	
Cash flow from/ (to) investment activities			
Purchase of fixed assets	(6 525)	(23 267)	
(Increase)/ decrease in long-term financial investments	(7 001)	(97 414)	
(Increase)/ decrease in trading investments	-	35 108	
(Increase) in issued loans	-	(42)	
Net cash flow from/ (to) investment activities	(13 526)	(85 615)	
Cash flow from/ (to) financing activities			
Increase/ (decrease) in own shares	-	-	
Lease payments received/(returned)	(1 922)	1 312	
Net cash from/ (to) investment activities	(1 922)	1 312	
Net (decrease) in cash	926	6 742	
Cash at the beginning of the year	16 080	7 057	
Cash at the end of the year	17 006	13 799	

Address: 23 Ostas street, LV-3601,

Ventspils, Republic of Latvia

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# Statement of Changes in Shareholders' Equity

#### Group

	Share capital	Share premium	Long term assets revaluation reserve	Foreign currency translation reserve	Restricted reserves	Other reserves	Current year unappro- priated result	Minority interest	Total
Balance as of 30 September 2005	104 479	42 343	103	(9 077)	-	154 149	14 437	41 921	348 355
Balance as of 31 December 2005	104 479	42 343	-	4 732	715	150 665	(21 725)	41 948	323 157
Current year consolidated profit	-	-		-	-	-	5 291	-	5 291
Minority interest	-	-		-	-	-	-	466	466
Balance as of 30 September 2006	104 479	42 343	-	4 732	715	150 665	(16 434)	42 414	328 914

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# Attachments (LVL thousand)

1. Net sales Group

		9 months of 2006	9 months of 2005
Reloading services		8 588	13 098
Railway services		11 515	19 127
Printing services		12 737	13 489
Storage services		2 658	
Transportation of oil		5 837	6 604
Transportation of oil products		8 351	6 625
Rental income		370	1 163
Other services		2 438	3 708
	Total	<u>52 494</u>	<u>63 814</u>

2. Cost of sales Group

		9 months of	9 months of
		<u>2006</u>	<u>2005</u>
Amortization and depreciation		-6 704	-8 081
Amortization of intangible assets		-594	-748
Raw materials		-8 211	-8 466
Remuneration of work		-6 438	-6 481
Utilities		-946	-1 419
Insurance expenses		-1 676	-1 249
Social security contributions		-1 424	-1 470
Materials and spare parts		-859	-1 100
Transit development		-893	-940
Electricity		-718	-524
Treatment of technological waste water		-264	-315
Utilisation of piers		-605	-590
Land and fixed assets' rent		-569	-544
Services received from other companies		-745	-311
Security		-679	-691
Repair works done by other companies		-230	-169
Railway charges		-11 865	-20 466
Environment protection expense		-381	-726
Work safety expense		-34	-25
Communication expense		-129	-219
Helicopter services		-210	-210
Changes in inventory		81	-833
Transport expenses		-167	-186
Other expenses		-1 612	-1 095
	Total	<u>-45 873</u>	<u>-56 858</u>

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#### 3. Sales and distribution expense

#### Group

		9 months of 2006	9 months of 2005
Sales and distribution expense	Total	<u>-1 362</u> <u>-1 362</u>	<u>-1 203</u> <u>-1 203</u>

### 4. General and administrative expense

### **Group**

	9 months of 2006	9 months of 2005
Remuneration of work	-1 873	-1 696
Advertising and marketing	-435	-324
Social security contributions	-387	-351
Depreciation	-437	-412
Insurance	-125	-128
Professional charges and legal costs	-325	-982
Business trips	-78	-72
Communication expense	-67	-55
Rent of premises	-147	-126
Vehicle maintenance expense (incl. rent of vehicles)	-113	-109
Conferences, seminars and training	-33	-34
Security	-18	-18
Representation expense	-84	-100
Secondary costs of cash turnover	-57	-133
Social infrastructure expense	-63	-48
Other	<u>-625</u>	<u>-196</u>
Total	<u>-4 866</u>	<u>-4 784</u>

## AS Ventspils nafta

Address: 23 Ostas street, LV-3601, Ventspils, Republic of Latvia

Unified registration number: 50003003091

5 Other operating income/ (expense) (net)	<u>Group</u>
5 Utner operating income/ (expense) (net)	· · · · · · · · · · · · · · · · · · ·

	9 months of 2006	9 months of 2005
Other income	1 498	12 897
Release of allowance for doubtful and bad debt	2	1
Income from realised fixed assets	7	565
Payments to local municipalities	-675	-638
Depreciation	-53	-61
Remuneration of work	-210	-165
Social security contributions	-34	-34
Vehicle maintenance expense	-33	-33
Accruals	-1	-325
Other expense	<u>-264</u>	<u>-241</u>
Total	<u>237</u>	<u>11 966</u>

#### 6. Non-operation expense

		9 months of	9 months of	
		<u>2006</u>	<u>2005</u>	
Sponsorships		-7	-5	
Other expense		<u>-38</u>	<u>-35</u>	
	Total	<u>-45</u>	<u>-40</u>	

Group

### 7. Financial income/(expense), net Group

	9 months of	9 months of
	<u>2006</u>	<u>2005</u>
Foreign currency exchange gain	1 478	1 576
Interest income on loans		25
Interest income from bank account balances and deposits	322	159
Foreign currency exchange loss	-2 082	-1 284
Interest expense	-570	-285
Other income	<u>71</u>	<u>16</u>
Total	<u>-781</u>	<u>207</u>

### AS Ventspils nafta

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8. Taxes <u>Group</u>

	6 months of	6 months of	
	<u>2006</u>	<u>2005</u>	
Incorporate income tax	-1 077	-2 625	
Real estate income	-	-436	

#### 9. Investments in subsidiaries and associated antities

The following table summarizes ownership pf the Parent company and the Group in subsidiaries and associated entities:

Ownership (%)	30.09.2006.	30.09.2005.	Legal address
<u>Subsidiaries</u>			
SIA ""Ventspils nafta" termināls"	100	100	Talsu street 75, LV-3602, Ventspils, Latvia
SIA "LatRosTrans"	66	66	Balvu street 7, LV-5043, Daugavpils Latvia
AS "Preses nams"	92,99	92,99	Balasta dambis 3, LV-1081, Riga, Latvia
SIA "Mediju nams"	90,21	90,21	Balasta dambis 3, LV-1081, Riga, Latvia
SIA "Nekustamie īpašumi VN"	100	100	Balasta dambis 3, LV-1081, Riga, Latvia
SIA "Rīgas līcis VN"	100	100	Dubultu prospekts 51, LV-2015, Jurmala, Latvia
Associated entities			
SIA "Futbola klubs Ventspils"	30	30	Dzintaru street 20a, LV-3602, Ventspils, Latvia
SIA "Mediji un Poligrāfija"	32,7	32,7	Balasta dambis 3, LV-1081, Riga, Latvia
SIA "Ventshoes"	21,44	21,44	Mičurina street 6, LV-3601, Ventspils, Latvia
AS "Latvijas Kuģniecība"	49,94	49,94	Basteja bulvāris 2, LV 1807, Riga, Latvia