

| 2008-08-14 | Nr. 02-509 |
|------------|------------|
| 1          | Nr.        |

#### CONFIRMATION BY THE PERSONS IN CHARGE

Following the provisions of Article 22 of the Law on Securities of the Republic of Lithuania and the Rules on Preparation and Presentation of Periodic and Supplementary Information of Securities Commission of the Republic of Lithuania, we, Director General of AB Vilniaus Degtinė Danas Kerbelis and Finance and Administration Director Audra Jauniškienė, hereby confirm that, to the best of our knowledge, the Interim Report for 6 months of 2008 includes a fair review of the development and performance of the business.

Enclosure. Interim Report of AB Vilniaus Degtinė for 6 months of 2008 (10 pages).

Director General Danas Kerbelis

Finance and Administration Director

### Audra Jauniškienė

Audra Jauniškienė

Interim Report of public stock company VILNIAUS DEGTINĖ for 6 months of 2008



# **CONTENTS**

| 1. Reporting period covered by this Report   | 3 |
|--|---|
| 2. The issuer and its contact information  |   |
| 3. Type of the issuer's principal activities   | 3 |
| 4. Information about the contracts with intermediaries of public trading in securities | 3 |
| 5. The structure of the authorised capital of the issuer                               | 3 |
| 6. Shareholders  | 4 |
| 7. Information about trading in the issuer's securities on the regulated markets       | 5 |
| 8. Employees   | 6 |
| 9. Procedure of amending the Articles of Association of the issuer                     | 6 |
| 10. Bodies of the issuer   | 6 |
| 11. Overview of the issuer's performance   | 8 |
| 12. Major events during the first six months of the financial year                     | 9 |
| 13. Performance plans and forecasts of the issuer                                      | 9 |



#### 1. Reporting period covered by this Report

The Report has been prepared for 6 months of 2008.

#### 2. The issuer and its contact information

Name of the issuer Public stock company Vilniaus Degtine, hereinafter referred to as AB Vilniaus

Degtinė

Legal status Public stock company

Date and place of

8 May 1995 at the Register Service of Vilnius city

registration

Code 120057287

Company address Panerių str. 47/2, LT-03202 Vilnius

 Telephone
 (8~5) 233 0819

 Fax
 (8~5) 231 5052

 E-mail
 vd@degtine.lt

 Website
 www.degtine.lt

### 3. Type of the issuer's principal activities

AB Vilniaus Degtinė produces and sells vodkas and liqueurs, other alcoholic drinks, rectified, methylated grain ethyl alcohol, produces distilled ethyl alcohol, imports and sells alcoholic products from other countries.

### 4. Information about the contracts with intermediaries of public trading in securities

AB Vilniaus Degtinė has signed a contract with AB FMĮ Finasta (Konstitucijos ave. 23, LT-08105 Vilnius, tel. (8~5) 278 6833, e-mail <u>info@finasta.lt</u>) regarding the management of the securities account for the securities issued by the company.

#### 5. The structure of the authorised capital of the issuer

The structure of the authorised capital of AB Vilniaus Degtinė is as follows:

| Type of shares             | f shares Number of shares Nominal value in LTL |   | Total nominal value in LTL | Portion in the authorised capital, % |
|----------------------------|--|---|----------------------------|--------------------------------------|
| Ordinary registered shares | 24,408,431                                     | 1 | 24,408,431                 | 100.00                               |

#### Rights and obligations granted by the shares

Shareholders do not have any other property-related liabilities to the company, except the obligation to pay the issue price for the subscribed shared according to the established procedure.

If the general shareholder meeting adopts decision to cover the company's losses by additional contributions of the shareholders, the shareholders who voted for this decision shall be obliged to pay such contributions. Shareholders that did not take part in the general shareholders' meeting or voted against such decision have the right to refrain from paying additional contributions.

Shareholder have the following property rights:

- 1) to receive part of the company's profit (dividend);
- 2) to receive part of company's fund, when the authorised capital of the company being reduced in order to pay part of company's funds to the shareholders;



- 3) to receive company's shares for free when the authorised capital is increased from the company's funds;
- 4) to purchase newly issued shares or convertible bonds of the company on pre-emptive right, except the case when the general shareholders meeting decides to cancel the priority right for all the shareholders according to the procedure established by the Company Law of the Republic of Lithuania;
- 5) to lend to the company in the ways provided for by the laws; however, when borrowing from its shareholders, the company has no right to pledge its assets to the shareholders;
- 6) to receive a share of the assets in case of company's liquidation;
- 7) other property rights established in the laws and Articles of Association of the company.

Shareholders have the following non-property rights:

- 1) to participate in the general shareholders' meetings;
- 2) to vote at he general shareholders' meetings according to the rights granted by the shares held;
- 3) receive information about the company specified in the Company Law of the Republic of Lithuania;
- 4) to apply to court with a claim, asking to cover the damages of the company resulting from the failure of the head of the company and members of the board to carry out or properly carry out their duties established by the laws as well as in the Articles of Association of the company, as well as in other cases provided for by the laws.
- 5) other non-property rights established by the laws and Articles of Association of the company.

There are no restrictions to the transfer of the company's shares.

#### 6. Shareholders

As of 30 June 2008, the total number of shareholders was 257.

Shareholders who held or managed more than 5 percent of the authorised capital of the issuer as of 30 June 2008.

| Shareholder's name, surname (company<br>name, legal status, company code, company<br>address) | Number of the shares<br>the shareholder holds<br>by the right of<br>ownership | Portion of the authorised capital held, % | Portion of votes held, |
|---|---|---|------------------------|
| Sobieski SP.Z.0.0.  |   |   |                        |
| ul. Bellottiego 1, 01-022, Warszawa, Polska   | 16,668,632  | 68.3                                      | 68.3                   |
| 230030460   |   |   |                        |
| Arūnas Tuma   | 2,440,843   | 10.0                                      | 10.0                   |
| Darius Žaromskis  | 2,440,843   | 10.0                                      | 10.0                   |
| Skandinaviska Enskilda Banken Clients   |   |   |                        |
| Sergels Torg 2, 10640 Stockholm, Sweden   | 2,286,750   | 9.4                                       | 9.4                    |
| 50203290810   |   |   |                        |

None of the company's shareholders have any special rights of control. There are no restrictions of the rights to vote.

The issuer is not aware of any agreements between the shareholders, which might cause the transfer of securities and (or) right of vote to be restricted.



# 7. Information about trading in the issuer's securities on the regulated markets

Ordinary registered shares of AB Vilniaus Degtinė have been listed in the Secondary trading list of Vilnius Stock Exchange since 25 March 2002.

# Key share characteristics

| Type of shares             | ISIN code    | Abbreviation | Number of shares | Nominal value,<br>LTL | Total nominal value, LTL |
|----------------------------|--------------|--------------|------------------|-----------------------|--------------------------|
| Ordinary registered shares | LT0000112450 | VDG1L        | 24,408,431       | 1                     | 24,408,431               |

# Trading in company's shares

| Donauting        | Price, LTL |      |              | Turnover, LTL |      | Date of the     | Total                | turnover |           |
|------------------|------------|------|--------------|---------------|------|-----------------|----------------------|----------|-----------|
| Reporting period | max.       | min. | Last session | max.          | min. | Last<br>session | last trading session | nr.      | LTL       |
| Q1 2008          | 3.50       | 2.60 | 2.60         | 5,185.54      | 0    | 0               | 2008/03/31           | 14230    | 41,435.33 |
| Q2 2008          | 2.90       | 2.00 | 2.15         | 11,391.49     | 0    | 0               | 2008/06/30           | 11348    | 24,085.07 |

# Capitalisation of company's shares

| Date of the last trading session | Capitalisation, LTL |
|----------------------------------|---------------------|
| 2008/03/31                       | 63,461,920.60       |
| 2008/06/30                       | 52,478,126.65       |

# OTC transactions in company's shares

|                  | Cash settlement |         |            |             |              | Non-cash settlement |              |  |
|------------------|-----------------|---------|------------|-------------|--------------|---------------------|--------------|--|
| Reporting period | Pri             | ce, LTL | Number of  | Amount, LTL | Number of    | Number of           | Number of    |  |
|                  | max.            | min.    | securities | Amount, L1L | transactions | securities          | transactions |  |
| Q1 2008          | -               | -       | -          | -           | -            | -                   | -            |  |
| Q2 2008          | 1               | 1       | -          | -           | -            | 11,400              | 1            |  |



### 8. Employees

Average provisory number of employees of AB Vilniaus Degtinė for 6 months of 2008 was 221 (for 6 months of 2007 – 226).

Information about the employees of the company

|                                |                                |        |         | Education            |           |                             | Average                             | Average                             |
|--------------------------------|--------------------------------|--------|---------|----------------------|-----------|-----------------------------|-------------------------------------|-------------------------------------|
| Employee<br>group              | Number of employees 30/06/2008 | higher | further | special<br>secondary | secondary | Unfinishe<br>d<br>secondary | salary for 6<br>months<br>2008, LTL | salary for 6<br>months<br>2007, LTL |
| Managers                       | 3                              | 3      | -       | -                    | -         | -                           | 8,635.22 *                          | 6,996.35                            |
| Specialists and office workers | 66                             | 31     | 27      | 2                    | 6         | -                           | 2,980.84                            | 2,624.64                            |
| Including:<br>Obeliai          | 14                             | 4      | 8       | -                    | 2         | -                           | 2,260.37                            | 2,240.49                            |
| Workers                        | 159                            | 11     | 34      | 45                   | 64        | 5                           | 1,721.89                            | 1,568.29                            |
| Including:<br>Obeliai          | 38                             | 3      | 9       | 13                   | 10        | 3                           | 1,535.31                            | 1,505.62                            |
| Total                          | 228                            | 45     | 61      | 47                   | 70        | 5                           | 2,200.07                            | 1,956.48                            |

<sup>\*</sup> Average conditional number of managers in January-June 2008 was 4.

#### 9. Procedure of amending the Articles of Association of the issuer

Articles of Association of AB Vilniaus Degtinė can be amended by the decision of the general shareholders' meeting adopted by more than 2/3 of the votes.

#### 10. Bodies of the issuer

The company has the general shareholders' meeting, collegial supervisory body – the supervisory council, collegial management body – the board and one-person management body – the head of the company (Director General).

The supervisory council of the company consists of 3 members. It is elected by the general shareholders' meeting for a period of four years. The general shareholders' meeting may recall the supervisory council *in corpore* or individual members before the end of the term. A member of the supervisory council may resign from the duties before the end of the term by notifying the company about it in writing at least 14 days in advance. If a member of supervisory council resigns or withdraws from his/her duties for any other reason and the shareholders holding shares, which give them at least 1/20 of all the votes, are against the election of individual members of the supervisory council, the supervisory council shall lose its authority and the whole new supervisory council must be elected. If individual members of the supervisory council must be elected, they are elected only for the period before the end of the term of the current supervisory council.

The board of the company consists of 5 members. It is elected by the supervisory council for a term of four tears. The supervisory council can recall the board *in corpore* or individual members before the end of the term. A member of the board may resign from the duties before the end of the term by notifying the company about it in writing at least 14 days in advance.

The head of the company (Director General) is elected and recalled or dismissed from his/her duties, his/her salary is determined, job regulations are approved, incentives are awarded and penalties imposed by the board of the company.

The competence of the general shareholder meeting, supervisory council, the board and the head of the company, other issues related to the activities of the bodies of the company are regulated by section V of the Company Law of the Republic of Lithuania and Articles of Association of the company.

The head of the company acts on behalf of the company in company's relations with other persons.

Management bodies of the company must act in the interests of the company and its shareholders, observe the laws and regulations and follow the Articles of Association of the company.



Members of the collegial bodies, head of the company and Finance Director of AB Vilniaus Degtinė (30 June 2008)

| Name, surname     | Position                                   | Participation in the authorised capital of the issuer, percent | Term               |
|-------------------|--|--|--------------------|
| Dariusz Jamiola   | Chairman of supervisory council            | -  | 20/04/2008 - 2012  |
| Tomasz Kowalski   | Member of supervisory council              | -  | 20/04/2008 - 2012  |
| Ilona Šerlatienė  | Member of supervisory council              | -  | 20/04/2008 - 2012  |
| Darius Žaromskis  | Chairman of the Board                      | 10.0   | 04/12/200/7 - 2011 |
| Danas Kerbelis    | Board member                               | -  | 04/12/200/7 - 2011 |
| Andrėjus Galuška  | Board member                               | -  | 04/12/200/7 - 2011 |
| Raimundas Čičirka | Board member                               | -  | 04/12/200/7 - 2011 |
| Audra Jauniškienė | Board member                               | -  | 04/12/200/7 - 2011 |
| Danas Kerbelis    | Director General                           | -  | 18/07/2005         |
| Audra Jauniškienė | Director for Finance and<br>Administration | -  | 01/03/2005         |

Participation of the collegial bodies and administration members of the company in the activities of other companies, institutions and organisations, percentage share held in other companies exceeding 5 percent of authorised capital

| Name, surname     | Name of the company, institution, organisation, position | Share of authorised capital exceeding 5 percent |
|-------------------|--|---|
| Ilona Šerlatienė  | UAB.Kaminera, Chief Financier                            | -   |
| Tomasz Kowalski   | Sobieski Sp.z.o.o., Commercial Director                  |   |
| Dariusz Jamiola   | Sobieski Sp.z.o.o., Finance Director                     |   |
| Darius Žaromskis  | UAB Kamineros Grupė                                      | 50.0  |
|                   | AB printing house Spindulys, Board member                | 8.10  |
|                   | UAB Svilita  | 100.0   |
|                   | AB Biržų Agroservisas                                    | 20.0  |
|                   | UAB Bagem  | 25.0  |
|                   | AB Sanitas, Board member                                 | -   |
|                   | AB Umega, Board member                                   | -   |
|                   | UAB Jungtinis Turto Centras                              | 25.0  |
|                   | UAB .Urbino Investment                                   | 19.0  |
| Danas Kerbelis    | Lithuanian-French UAB Belvedere Baltic, Director         | -   |
| Andrėjus Galuška  | UAB Belvedere Prekyba, Finance Director                  | -   |
|                   | UAB Kamineros Grupė, Finance Director                    |   |
| Raimundas Čičirka | UAB Belvedere Prekyba, Director General                  | -   |
| Audra Jauniškienė | -  |   |

Information about the amounts accrued for the members of collegial bodies and administration of the issuer in January-June 2008

|  | Salary accrued, LTL |
|--|---------------------|
| To the members of supervisory council                                    | -                   |
| To the Board members   | -                   |
| To the members of administration (Director General and Finance Director) | 104,974             |
| Average per member of administration                                     | 52,487              |

During 6 months of 2008, the company did not transfer any assets to the member of collegial bodies and administration or issued guarantees to them to secure their liabilities.



#### 11. Overview of the issuer's performance

The sales revenue of the company for 6 months of 2008 amounted to LTL 30,067 thousand. Compared for the same period of 2007 (LTL 26,352 thousand) is increased by 14.1 percent.

Profit before fax for 6 months of 2008 amounted to LTL 38.3 thousand profit for 6 months of 2007 – LTL 612.4 thousand. Significant decrease of profit before tax in 2008 was determined by the increased cost-price (due to increased prices for raw materials, materials, fuel, energy resources) and increased operating expense (due to increased advertising, promotion, tax and other costs).

More information on the company's risk factors, related parties, operations and financial results for 6 months of 2008 is presented in the financial statements of AB Vilniaus Degtine for the period ended 30 June 2008.

|  | H1 2008, LTL | H1 2007, LTL |
|--|--------------|--------------|
| Income                                   | 30,067,140   | 26,352,085   |
| - alcoholic drinks                       | 27,588,667   | 25,111,959   |
| - rectified alcohol                      | 1,158,298    | 982,179      |
| - methylated alcohol                     | 50,501       | 39,308       |
| - other goods and services               | 1,269,674    | 218,639      |
| Gross profit                             | 13,967,710   | 12,595,406   |
| Other activities, net                    | 107,119      | 64,404       |
| Result from operations                   | 637,430      | 1,009,663    |
| Financing activities, net                | (599,140)    | (397,218)    |
| Result before tax                        | 38,290       | 612,445      |
| Net result                               | 708          | 501,505      |
| Earnings per share                       | 0.00         | 0.02         |
| Total assets                             | 71,277,087   | 66,255,689   |
| - non-current assets                     | 37,545,439   | 36,628,896   |
| - current assets                         | 33,731,648   | 29,626,793   |
| Equity                                   | 37,248,136   | 36,067,018   |
| Total liabilities                        | 34,028,951   | 30,188,671   |
| - non-current liabilities                | 6,628,547    | 10,299,565   |
| - current liabilities                    | 27,400,404   | 19,889,106   |
| Acquisitions of non-current assets       | 2,513,232    | 1,827,454    |
| Depreciation and amortisation            | 1,773,716    | 1,645,017    |
| Net cash flows from operating activities | 5,578,546    | 4,410,274    |
| Net cash flows form investing activities | (3,417,377)  | (2,148,833)  |
| Net cash flows from financing activities | (2,059,378)  | (2,153,729)  |

Sales on Lithuanian market account for the major part of the company's sales. Sales to the European Union and foreign market amounted to LTL 1 368 thousand in 6 months of 2008 (LTL 672 thousand in 6 months of 2007).

In the first half of 2008, investments into modernization of production processes and employee training was taking place. Within H1 2008, the Company's investments amounted to LTL 1,388 thousand.

#### 12. Major events during the first six months of the financial year

On 13 February 2008, the Board of AB Vilniaus Degtinė decided to call the general shareholder meeting on 20 March 2008.

Agenda of the Meeting:

- 1. Auditor's report on the financial statements and annual report of the company
- 2. Comments and proposals of the supervisory council
- 3. Approval of the annual report for 2007
- 4. Approval of the financial statements of the company for 2007
- 5. Profit distribution for 2007
- 6. Election of supervisory council
- 7. Amendment of the Articles of Association of the company
- 8. Asset pledging for the purpose of securing to a third person repayment of a granted credit
- 9. Election of the audit firm and establishing the terms of payment for the audit services

General shareholders' meeting of AB Vilniaus Degtine that took place on 20/03/2008 resolved:

1) to approve the auditor's report on the financial statements and annual report of the company. 2) to approve the annual report of AB Vilniaus degtine for 2007. 3) to approve the financial statements of the public stock company Vilniaus Degtinė for 2007, according to which as of 31 December 2007 the company's assets amounted to LTL 88,133,638 (EUR 25,525,266), equity – LTL 37,247,428 (EUR 10,787,601), net profit for the year – LTL 1,681,915 (EUR 487,116). 4) Not to pay out dividends, annual bonuses to the members of the board and supervisory council, bonuses to the employees. To carry the undistributed profit at the end of the reporting year to the following financial year: LTL 10,398,154 (EUR 3,011,513). 5) Elect Dariusz Wladislaw Jamiola, Tomasz Andrzej Kowalski, Ilona Šerlatienė to the new supervisory council. 6) approve the amended Articles of Association of the company. Authorise the Company's Director General Danas Kerbelis to sign the new wording of the Company's Articles of Association and carry out any and all actions related to registration of the Company's Articles of Association, with the power to re-authorise another person to carry out the aforementioned actions and sign the documents provided by normative instruments. 7) approve the decision to pledge movable and immovable assets and property rights for the purpose of securing to a third person repayment of a granted credit. Authorise the Company's Director General Danas Kerbelis to sign any and all documents related to the aforementioned pledging. 8) To elect audit company UAB KPMG Baltics to be the auditor of AB Vilniaus Degtinė and authorise Director General of the company to sign the service agreement with the auditor of the company on auditing financial statements for 2008 at the price agreed between the parties.

Shareholder meeting of Belvedere SA that took place on 8 August 2008 has decided to change the audit company by replacing KPMG with Mazars & Guerand. Such decision also results in the change of the audit company for AB Vilniaus degtinė: for the purposes of the audit for 2008, KPMG Baltic shall be replaced by UAB Rimess, which is the Lithuanian representative of Mazars & Guerand.

All major events related with the activities of the company were presented to the Securities Commission of the Republic of Lithuania, Vilnius Stock Exchange, daily "Lietuvos Rytas", news agency ELTA and posted on the website of the company <a href="https://www.degtine.lt">www.degtine.lt</a>.

#### 13. Performance plans and forecasts of the issuer

Given considerable changes in the strong drink market, which are related to both, increased rate of the excise duty for alcohol and slowdown of economics, sales of the Company for 2008 are forecasted to decrease by approx.7%, compared to 2007 and should amount to approx. 10,300 thousand litres of strong drinks. Lithuania and other EU member-states will remain as the Company's major markets. The company expects to complete the year 2008 profitably.



For the purpose of stabilising sales, much attention will be paid to export markets, therefore in August 2008 the Company has started exporting its production to Estonia.

Plans of the current year also include initiation of production export to Denmark, Great Britain, Ireland and expansion of the product range already offered to the Polish and Latvian markets.

A new product developed and launched in Lithuania by the Company in 2008 is the spirit drink balsam Lumberjack. This is a products that is both, intended for the Lithuanian market and to be actively exported to other countries, in which branches, associated companies and partners of Belvedere SA Group operate.

Considering the slowdown of economics, there are plans of investment reformation by paying most attention to increasing the productivity, brand formation and export development.



2008-08-14 Nr. 02-507

# CONFIRMATION BY THE PERSONS IN CHARGE

Following the provisions of Article 22 of the Law on Securities of the Republic of Lithuania and the Rules on Preparation and Presentation of Periodic and Supplementary Information of Securities Commission of the Republic of Lithuania, we, Director General of AB Vilniaus Degtinė Danas Kerbelis and Finance and Administration Director Audra Jauniškienė, hereby confirm that the Interim financial statements for 6 months of 2008 prepared in accordance with the International Financial Reporting Standards as adopted by the European Union, to the best of our knowledge, give a fair and true view of assets, liabilities, financial status and the profit for the period of AB Vilniaus Degtinė.

Enclosure. Interim financial statements of AB Vilniaus Degtinė for 6 months of 2008 (44 pages).

Director General Danas Kerbelis

# AB Vilniaus Degtinė

# Interim Financial Statements for six months of 2008

# **Contents**

| Company information            | 2 |
|--------------------------------|---|
| Balance Sheet                  | 3 |
| Income Statement               | 5 |
| Statement of Changes in Equity | 7 |
| Cash Flows Statement           | 8 |
| Notes                          | ç |

# **Company information**

# AB Vilniaus Degtinė

Telephone: + 370 5 231 31 52 Fax: + 370 5 231 50 52

Company code: 120057287

Registered at: Panerių str. 47/2, Vilnius, Lithuania

# Management

Danas Kerbelis, Director General Audra Jauniškienė, Finance and Administration Director

#### **Board**

Darius Žaromskis Raimundas Čičirka Danas Kerbelis Audra Jauniškienė Andrejus Galuška

#### **Auditor**

**UAB Rimess** 

#### **Banks**

Lithuanian branch of AS UniCredit Bank AB SEB Bankas AB bank "Hansabankas"

# **Balance sheet**

As of the 30<sup>th</sup> June

| In LTL                          | Notes | 30/06/2008 | 31/12/2007 |
|---------------------------------|-------|------------|------------|
| ASSETS                          |       |            |            |
| Non-current assets              |       |            |            |
| Property, plant and equipment   | 13    | 21,133,481 | 19,956,913 |
| Intangible assets               | 14    | 15,388,829 | 15,894,114 |
| Other non-current assets        | 15    | 1,023,129  | 1,000      |
| Total non-current assets        |       | 37,545,439 | 35,852,027 |
| Current assets                  |       |            |            |
| Inventories                     | 16    | 10,919,975 | 12,205,381 |
| Prepayments and future expenses | 17    | 419,178    | 1,165,961  |
| Trade receivables               | 18    | 21,153,947 | 37,842,407 |
| Other receivables               | 19    | 1,064,583  | 995,688    |
| Cash and cash equivalents       | 20    | 173,965    | 72,174     |
| Total current assets            |       | 33,731,648 | 52,281,611 |
| TOTAL ASSETS                    |       | 71,277,087 | 88,133,638 |

# Balance sheet (cont'd)

As of the 30<sup>th</sup> June

| TIS OF THE SO STATE                   |       |            |            |
|---------------------------------------|-------|------------|------------|
| In LTL                                | Notes | 30/06/2008 | 31/12/2007 |
| EQUITY AND LIABILITIES                |       |            |            |
| Capital and reserves                  |       |            |            |
| Share capital                         | 21    | 24,408,431 | 24,408,431 |
| Legal reserve                         |       | 2,440,843  | 2,440,843  |
| Retained earnings (loss)              |       | 10,398,862 | 10,398,154 |
| Total equity                          |       | 37,248,136 | 37,247,428 |
| Non-current liabilities               |       |            |            |
| Interest bearing loans and borrowings | 23    | 5,957,806  | 7,660,037  |
| Deferred income tax liability         |       | 670,741    | 633,159    |
| Total non-current liabilities         |       | 6,628,547  | 8,293,196  |
| Current liabilities                   |       |            |            |
| Interest bearing loans and borrowings |       |            |            |
|                                       | 23    | 12,395,636 | 12,097,671 |
| Trade payables                        |       | 4,822,302  | 9,893,056  |
| Income tax payable                    |       | 0          | 0          |
| Other payables                        | 24    | 10,182,466 | 20,602,287 |
| Total current liabilities             |       | 27,400,404 | 42,593,014 |
| Total liabilities                     |       | 34,028,951 | 50,886,210 |
| TOTAL EQUITY AND LIABILITIES          |       | 71,277,087 | 88,133,638 |
|                                       |       |            |            |

# **Income statement**

As of the 30<sup>th</sup> June

| In LTL                               | Notes | Jan-Jun<br>2008                | Jan-Jun<br>2007                |
|--------------------------------------|-------|--------------------------------|--------------------------------|
| Sales revenue Cost of sales          | 4     | <b>30,067,140</b> (16,099,430) | <b>26,352,085</b> (13,756,679) |
| Gross profit                         | 4     | 13,967,710                     | 12,595,406                     |
| Other income                         | 5     | 120,623                        | 84,017                         |
| Sales and distribution expenses      | 6     | (7,281,221)                    | (6,306,027)                    |
| Administrative expenses              | 7     | (6,156,178)                    | (5,344,120)                    |
| Other expenses                       | 5     | (13,504)                       | (19,613)                       |
| Result from operating activities     |       | 637,430                        | 1,009,663                      |
| Financial income                     | 9     | 28,976                         | 9,443                          |
| Financial expenses                   | 9     | (628,116)                      | (406,661)                      |
| Profit before tax                    |       | 38,290                         | 612,445                        |
| Corporate income tax                 | 10    | (37,582)                       | (110,940)                      |
| Profit for the period                |       | 708                            | 501,505                        |
| Basic and diluted earnings per share | 22    | 0.00                           | 0.02                           |

# **Income statement**

As of the 30<sup>th</sup> June

| In LTL                               | Notes | Apr-Jun<br>2008               | Apr-Jun<br>2007               |
|--------------------------------------|-------|-------------------------------|-------------------------------|
| Sales revenue Cost of sales          | 4     | <b>16,635,427</b> (8,756,580) | <b>14,319,960</b> (7,522,910) |
| Gross profit                         | 4     | 7,878,847                     | 6,797,050                     |
| Other income                         | 5     | 62,912                        | 41,667                        |
| Sales and distribution expenses      | 6     | (4,847,755)                   | (3,720,167)                   |
| Administrative expenses              | 7     | (3,192,961)                   | (2,868,898)                   |
| Other expenses                       | 5     | (7,052)                       | (7,443)                       |
| Result from operating activities     |       | (106,009)                     | (242,209)                     |
| Financial income                     | 9     | 18,130                        | 3,993                         |
| Financial expenses                   | 9     | (322,986)                     | (231,108)                     |
| Profit before tax                    |       | (410,865)                     | 15,094                        |
| Corporate income tax                 | 10    | 34,039                        | (1,393)                       |
| Profit for the period                |       | (376,826)                     | 13,701                        |
| Basic and diluted earnings per share | 22    | 0.0                           | 0.0                           |

# Statement of changes in shareholders' equity

| In LTL  | Notes | Share capital | Legal<br>reserve | Other reserves | Retained earnings      | Total<br>shareholders'<br>equity |
|---|-------|---------------|------------------|----------------|------------------------|----------------------------------|
| Capital and reserves as of 1 January 2007                               |       | 24,408,431    | 2,440,843        |                | 8,716,239              | 35,565,513                       |
| Profit for H1 2007  |       |               |                  |                | 501,505                | 501,505                          |
| Capital and reserves as of 30 June 2007 Profit for the reporting period |       | 24,408,431    | 2,440,843        |                | 9,217,744<br>1,180,410 | 36,067,018<br>1,180,410          |
| Capital and reserves as of 31 December 2007<br>Profit for H1 2008       |       | 24,408,431    | 2,440,843        | 0              | <b>10,398,154</b> 708  | <b>37,247,428</b> 708            |
| Capital and reserves as of 30 June 2008                                 | 21    | 24,408,431    | 2,440,843        | 0              | 10,398,862             | 37,248,136                       |
|   |       |               |                  |                |                        |                                  |

# **Statement of cash flows**

| т  | т |     |    |   |
|----|---|-----|----|---|
| In |   |     | ш  |   |
| ш  | _ | / ] | IJ | L |

| In LTL   | Jan-Jun<br>2008   | Jan-Jun<br>2007  |
|--|---|--|
| Profit (loss) for the period   | 708   | 501,505  |
| Depreciation and amortisation  | 1,773,716   | 1,645,017  |
| Impairment on construction in progress   | 68,228  | (65,466)   |
| Impairment of trade receivables and other receivables  | (767)   | (483)  |
| Impairment of inventories  |   | (3)  |
| Net financial expenses   | 595,382   | 396,466  |
| Gain (loss) on disposal of non-current assets  | (14,095)  | (547)  |
| Income tax expenses  | 37,582  | 110,940  |
| Net cash flows from ordinary activities before changes in working capital  | 2,460,754   | 2,587,429  |
| Change in inventories  | 1,285,406   | (1,848,367)  |
| Change in prepayments  | 746,783   | (63,962)   |
| Change in trade receivables and other receivables  | 16,691,409  | 9,708,786  |
| Change in trade payables and other payables  | (15,464,992)  | (5,922,779)  |
| Net cash flows from operating activities   | 3,258,606)  | 1,873,678  |
| Income tax paid  | (140,814)   | (50,833)   |
|  | ·   |  |
| Net cash flows from operating activities   | 5,578,546   | 4,410,274  |
| Net cash flows from operating activities  Interest received  | <u>5,578,546</u><br>200   | <b>4,410,274</b> 6,855   |
|  | <del></del>   |  |
| Interest received  | 200   | 6,855  |
| Interest received Proceeds from disposal of non-current assets   | 200<br>14,100   | 6,855<br>1,370   |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment  | 200<br>14,100<br>(2,502,957)  | 6,855<br>1,370<br>(1,764,789)  |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets   | 200<br>14,100<br>(2,502,957)<br>(10,275)  | 6,855<br>1,370<br>(1,764,789)  |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans  | 200<br>14,100<br>(2,502,957)<br>(10,275)<br>103,584   | 6,855<br>1,370<br>(1,764,789)<br>(62,665)  |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted  | 200<br>14,100<br>(2,502,957)<br>(10,275)<br>103,584<br>(1,022,029)  | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)   |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities   | 200<br>14,100<br>(2,502,957)<br>(10,275)<br>103,584<br>(1,022,029)<br>(3,417,377)                             | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)  |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities Repayment of loans  | 200<br>14,100<br>(2,502,957)<br>(10,275)<br>103,584<br>(1,022,029)<br>(3,417,377)<br>(3,804,266)              | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)  |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities Repayment of loans Loans received   | 200<br>14,100<br>(2,502,957)<br>(10,275)<br>103,584<br>(1,022,029)<br>(3,417,377)<br>(3,804,266)              | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)  |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities Repayment of loans Loans received Financial lease payments  | 200<br>14,100<br>(2,502,957)<br>(10,275)<br>103,584<br>(1,022,029)<br>(3,417,377)<br>(3,804,266)<br>2,400,000 | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)<br>(1,702,231)                             |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities Repayment of loans Loans received Financial lease payments Interest paid  | 200<br>14,100<br>(2,502,957)<br>(10,275)<br>103,584<br>(1,022,029)<br>(3,417,377)<br>(3,804,266)<br>2,400,000 | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)<br>(1,702,231)                             |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities Repayment of loans Loans received Financial lease payments Interest paid Dividends paid   | 200 14,100 (2,502,957) (10,275) 103,584 (1,022,029) (3,417,377) (3,804,266) 2,400,000 (655,112) (2,059,378)   | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)<br>(1,702,231)<br>(451,498)<br>(2,153,729) |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities Repayment of loans Loans received Financial lease payments Interest paid Dividends paid Net cash flows from financing activities  | 200 14,100 (2,502,957) (10,275) 103,584 (1,022,029) (3,417,377) (3,804,266) 2,400,000 (655,112)               | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)<br>(1,702,231)                             |
| Interest received Proceeds from disposal of non-current assets Acquisition of property, plant and equipment Acquisition of intangible non-current assets Repayment of loans Loans granted Net cash flows from investing activities Repayment of loans Loans received Financial lease payments Interest paid Dividends paid Net cash flows from financing activities  Net cash flows from operating, investing and financing activities | 200 14,100 (2,502,957) (10,275) 103,584 (1,022,029) (3,417,377) (3,804,266) 2,400,000 (655,112) (2,059,378)   | 6,855<br>1,370<br>(1,764,789)<br>(62,665)<br>(329,604)<br>(2,148,833)<br>(1,702,231)<br>(451,498)<br>(2,153,729) |

### 1 Reporting entity

AB Vilniaus Degtinė (hereinafter referred to as the Company) was registered on 8 May 1995 and it is domiciled in Vilnius, Lithuania. The Company has a subsidiary in Obeliai, Rokiškis district.

AB Vilniaus Degtinė is a Lithuanian public listed company with shares traded on Vilnius Stock Exchange. Its shares are held by the following shareholders:

| Shareholder              | Number of shares | Nominal value in LTL | Total value in<br>LTL |
|--------------------------|------------------|----------------------|-----------------------|
| Sobieski Sp.z.o.o.       | 16,668,632       | 1                    | 16,668,632            |
| Darius Žaromskis         | 2,440,843        | 1                    | 2,440,843             |
| Arūnas Tuma              | 2,440,843        | 1                    | 2,440,843             |
| Other minor shareholders | 2,858,113        | 1                    | 2,858,113             |
| Total capital            | 24,408,431       | 1                    | 24,408,431            |

The Company is primarily involved in the production of and trade in alcoholic beverages: vodkas, bitters, liqueurs and other alcoholic beverages. The facilities for alcoholic beverage production are located in Vilnius; however, the spirit production facilities are located with the subsidiary of the Company in Obeliai.

The Company has major sales in the local market. Although sales to the European Union and foreign markets are increasing, their weight in the total sales volume is not significant.

AB Vilniaus Degtinė employed 228 staff members as of 30 June 2008 (230 staff members as of 30 June 2007).

#### 2 Summary of significant accounting principles

#### **Statement of compliance**

Financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union.

The financial statements for the period from January to June 2008 presented below are preliminary and unaudited.

### 2 Summary of significant accounting principles (cont'd)

#### **Basis of preparation**

The financial statements are presented in the national currency Litas, which is the functional currency of the Company. They are prepared on the historical basis.

The preparation of the financial statements in conformity with IFRS as adopted by the European Union requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS as adopted by the European Union that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in Note 3.

The accounting policies of the Company as set forth below have been consistently applied and coincide with those applied last year.

# Foreign currency

#### Translation of amounts in foreign currencies into the national currency

Transactions in foreign currencies are translated at foreign exchange rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement.

### 2 Summary of significant accounting principles (cont'd)

#### Non-derivative financial instruments

Non-derivative financial instruments include trade and other receivables, cash and cash equivalents, loans and borrowings and trade and other payables.

Cash and cash equivalents include cash balances and demand deposits.

Non-derivative financial instruments are initially recognised at fair value plus (except for the instruments recognised in the income statement at fair value) any direct attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

Financial instruments are recognized on the day of transaction. The Company no longer recognises the financial assets when the contractual rights to the cash flows from this asset has expired or when the right to receive the agreed cash flows from this financial asset has been transferred during the transaction, i.e. all risk and benefits from the ownership of the financial assets has been transferred. Financial liability is no longer recognised when it has been covered, revoked or expired.

Receivables are non-derivative financial assets and are not quoted in an active market. They are included into current assets except for maturities greater than 12 months. Loans issued and receivables are initially recognised at fair value. Subsequently, loans and receivables are measured at amortised cost using the effective interest method, less impairment, if any. Current receivables are not discounted.

Borrowings and other financial liabilities are stated at amortised cost on an effective interest method basis. Current liabilities are not discounted.

#### Financial derivatives

The Company did not use or have derivative financial instruments as of 30 June 2008.

#### Property, plant and equipment

### Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

The cost of Company's assets consists of the expenses directly related to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour costs and other expenses incurred to produce these assets before setting them into use, expenses of disassembling, transportation and production site cleaning.

# 2 Summary of significant accounting principles (cont'd)

Property, plant and equipment (cont'd)

#### Recognition and measurement (cont'd)

When useful service time of non-current assets' units differ, they are accounted as separate fixed assets.

#### **Subsequent costs**

The Company recognises in the carrying amount of an item of property, plant and equipment the cost of replacing a part of such item or major overhaul when that cost is incurred if it is probable that future economic benefits embodied with the item will flow to the Company and the cost of an item can be measured reliably. All other costs are recognised in the income statement as incurred.

#### **Depreciation**

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives are as follows:

| • | Buildings and structures | 12–20 | years |
|---|--------------------------|-------|-------|
| • | Plant and machinery      | 5-20  | years |
| • | Vehicles                 | 4–10  | years |
| • | Other assets             | 5-15  | years |

Depreciation methods, residual values and useful lives are reassessed on each day of presenting the statement.

#### 2 Summary of significant accounting principles (cont'd)

# Non-current intangible assets

Intangible assets that have limited useful life and that include computer software and other licences and trademarks acquired by the Company are stated at cost less accumulated amortisation and impairment.

Amortisation is charged to the income statement on a straight-line basis over the entire service life. The amortisation rates of intangible assets can be specified as follows:

Software and licences 3 yearsSobieski trademark 20 years

Subsequent expenses of intangible assets are capitalised only when they increase the future economic benefits from this particular asset, which relates to the expenses. All other expenses are written off when incurred.

#### Leased assets

Leases, in terms of which the Company assumes substantially all the risks and rewards of ownership, are classified as financial leases. Assets acquired by way of financial lease are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses. All of that is considered as operational lease.

#### **Inventories**

Inventories, including work in progress, are valued at the lower of cost or net realisable value. Net realisable value is the selling price, less the estimated cost of completion, marketing and distribution.

The costs of inventories is determines based on FIFO principle.

In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

Auxiliary materials and supplies are expensed at the time they are taken into use or booked to the cost of finished goods if used in production.

# 2 Summary of significant accounting principles (cont'd)

#### **Inventories (cont'd)**

The Company accounts for bottles as current assets in inventory, since they are not expected to be reused following the initial delivery. Bottles are booked to the cost of finished goods when used in production.

The Company books multiple usage tare, which includes plastic crates for placing the bottles of alcoholic beverages, to the operating expenses immediately after it is taken for use.

#### **Impairment**

Financial asset is impaired if there are if there is objective evidence that certain event or events could have an adverse impact on asset-related cash flows in the future. Individually significant financial assets must be tested for impairment on an individual basis. The remaining financial assets are grouped according to their credit risk and the impairment for those groups is measured on a portfolio basis. An asset that is deemed impaired on an individual basis and its impairment loss is continually recognised cannot be included in any group of assets that is tested for impairment on a portfolio basis.

The carrying amounts of the Company's assets other than inventories and deferred income tax asset are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

For the assets that have an indefinite useful life and intangible assets that are not yet available for use, the recoverable amount is estimated at each balance sheet date.

An impairment loss is recognised wherever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Cash generating unit is the smallest cash generating asset group generating cash flows independent form other assets or asset groups. Impairment losses are recognised in the income statement.

#### Calculation of recoverable amount

The recoverable amount of the Company's receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e., the effective interest rate computed at the initial recognition of these financial assets). Receivables with short duration are not discounted.

# 2 Summary of significant accounting principles (cont'd)

#### Calculation of recoverable amount (cont'd)

The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### Reversals of impairment

An impairment loss in respect of receivables carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

In case of certain changes in events or circumstances, on the basis of which the recoverable value of non-financial assets was calculated, indicating that carrying value on non-financial assets can be recoverable, impairment loss is reversed. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### **Dividends**

Dividends are recognised as a liability in the period in which they are declared.

### **Employee allowances**

The company has no determined allowances and inducement plans or payment schemes concerning its chares. Liabilities against retired former employees of the company are fulfilled by the State.

#### **Provisions**

Provisions are recognised in the balance sheet when it is probable that an outflow of economic benefits will be required to settle the obligation arising from a past event or fulfilment of irrevocable undertakings.

#### Revenue

### Sales of goods

Revenue from the sale of goods is recognised in the income statement when significant risk and ownership is transferred to the buyer, when it is probable that economic benefits associated with

#### 2 Summary of significant accounting principles (cont'd)

#### Sales of goods (cont'd)

the transaction will flow to the Company and the amount of the revenue can be measured reliably. Sales are recognised net of VAT, excise tax and price discounts directly related to the sales.

#### Services rendered, assets disposed

Revenue from the services rendered is recognised in the income statement as the services are rendered, considering the extent of completion of the services. The revenue recognised is net of discounts provided.

Revenue from lease is recognised in the income statement on a straight-line basis over the term of lease.

Revenue from disposal of assets is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or associated costs, or return of assets disposed is possible or when the significant risks and rewards of ownership cannot be regarded as transferred to the buyer.

#### **Expenses**

#### **Operating lease payments**

Payments made under operating lease are recognised in the income statement on a straight-line basis over the term of lease.

#### Financial lease payments

Minimum lease payments are apportioned between the financial charge and the reduction of the outstanding liability. The financial costs are distributed over the whole period of financial lease, so as to produce a constant periodic interest rate on the remaining balance of the liability.

#### **Net financing costs**

Net financing costs consist of interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, foreign exchange gains and losses.

#### 2 Summary of significant accounting principles (cont'd)

#### Net financing costs (cont'd)

Interest income is recognised in the income statement as accrued, using the effective interest method. The interest expense component of financial lease payments is recognised in the income statement, using the effective interest rate method.

#### **Income tax**

Income tax consists of current and deferred tax. Income tax is recognised in the income statement except to the extent it relates to the items recognised directly in equity, in which case it is recognised in equity.

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of the assets and liabilities for the financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not calculated for temporary differences recorded at the moment of initial recognition of assets or liabilities when such differences affect neither accounting nor taxable profit. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

Deferred tax assets is recognised only to the extent it is likely that the future taxable profits will be available against which the assets can be utilised. Deferred tax asset is reduced to the extent it is no longer probable that the related tax benefit will be realised.

#### **Segment reporting**

Segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

# 2 Summary of significant accounting principles (cont'd)

### Earnings per share

The Company presents data of basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by weighted average number of ordinary shares outstanding during the period. Dilutes EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects off all dilutive potential ordinary shares. During reporting periods there were no any dilutive potential ordinary shares issued by the Company.

#### 3 Critical accounting estimates and judgements

Estimates and assumptions are continually reviewed and are based on historical experience and other factors, representing current situation and reasonable expected future events.

The Company makes estimates and assumptions concerning future events. Resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of the assets and liabilities within the next financial year are discussed below.

#### Impairment losses on receivables

The Company reviews its receivables to assess impairment at least on a quarterly basis. In determining whether impairment loss should be recorded in the income statement, the Company makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of receivables before the decrease can be identified with an individual receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of debtors, or national or local economic conditions that correlate with defaults on assets in the Company.

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. Then methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### **Impairment loses on construction in progress**

Construction in progress is related with the construction of soft drinks production facilities discontinued in1994 due to the change in strategic plans of the Company. The construction in progress is quarterly tested for impairment and based on management estimates the impairment loss is recognised for the unused equipment installed in the construction in progress.

#### Impairment losses on trademark

The Company uses trademark Sobieski, which is amortised on a straight line basis over a period of 20 years. The service life of this trademark can differ from currently used accounting estimates due to the possible changes of the life cycle of the products market by this trademark as a result of market conditions. According to the management, considering the current situation, the service life used in the accounting is justifiable.

# 4 Segment reporting

The Company is primarily involved in the production of and trade in alcoholic beverages. Besides, the Company produces and distributes rectified, methylated alcohol, has other income. Considering the share of the sales of these products in total income, only one segment can be distinguished in the Company - production of alcoholic drinks and related products.

Revenue and goss profit for January-June 2008 are presented below:

|              | Alcoholic  | Rectified | Denaturised |               |            |
|--------------|------------|-----------|-------------|---------------|------------|
| In LTL       | beverages  | alcohol   | alcohol     | Not allocated | Total      |
| Revenue      | 27,588,667 | 1,158,298 | 50,501      | 1,269,674     | 30,067,140 |
| Gross profit | 13,343,373 | 147,527   | 23,139      | 453,671       | 13,967,710 |

Revenue and goss profit for January-June 2007 are presented below:

| In LTL       | Alcoholic beverages | Rectified alcohol | Denaturised alcohol | Not allocated | Total      |
|--------------|---------------------|-------------------|---------------------|---------------|------------|
| Revenue      | 25,111,959          | 982,179           | 39,308              | 218,639       | 26,352,085 |
| Gross profit | 12,331,527          | 237,302           | 16,824              | 9,753         | 12,595,406 |

Revenue and goss profit for April-June 2008 are presented below:

| In LTL       | Alcoholic beverages | Rectified alcohol | Denaturised alcohol | Not allocated | Total      |
|--------------|---------------------|-------------------|---------------------|---------------|------------|
| Revenue      | 15,296,766          | 593,917           | 25,904              | 718,840       | 16,635,427 |
| Gross profit | 7,526,384           | 66,102            | 12,144              | 274,217       | 7,878,847  |

# 4 Segment reporting (cont'd)

Revenue and goss profit for April-June 2007 are presented below:

| In LTL       | Alcoholic beverages | Rectified alcohol | Denaturised alcohol | Not allocated | Total      |
|--------------|---------------------|-------------------|---------------------|---------------|------------|
| Revenue      | 13,616,732          | 463,061           | 21,528              | 218,639       | 14,319,960 |
| Gross profit | 6,681,656           | 96,486            | 9,155               | 9,753         | 6,797,050  |

The Company's primary activities are carried out in the Lithuanian market, yet a small part of its production is exported to EU countries and abroad. In January-June 2008, sales to EU and foreign markets amounted to LTL 1,368,167 (in January-June 2007 they were LTL 672,023). Sales of April-June 2008 were LTL 698,769 (in April-June 2007 they were LTL 317,240) Considering the share of product sales in foreign markets in total revenue, no geographical segments are distinguished in the Company.

| In LTL   | Jan-Jun<br>2008 | Jan-Jun<br>2007 |
|--|-----------------|-----------------|
| 5 Income and expenses of other activities      |                 |                 |
| Lease of premises                              | 43,212          | 43,741          |
| Income form sales of materials and spare parts | 49,858          | 22,701          |
| Result of the sales of non-current assets      | 14,095          | 369             |
| Other income                                   | 13,458          | 17,206          |
| Total other income                             | 120,623         | 84,017          |
| Other expenses                                 | 13,504          | 19,613          |
| Loss on sales of materials and spare parts     | 0               | 0               |
| Loss of sales of non-current assets            | 0               | 0               |
| Total other expenses                           | 13,504          | 19,613          |
| Net income and expenses of other activities    | 107,119         | 64,404          |
|  |                 |                 |
| In LTL   | Apr-Jun<br>2008 | Apr-Jun<br>2007 |
| Income and expenses of other activities        |                 |                 |
| Lease of premises                              | 21,580          | 22,650          |
| Income form sales of materials and spare parts | 31,223          | 10,082          |
| Result of the sales of non-current assets      | 5,999           | 369             |
| Other income                                   | 4,110           | 8,566           |
| Total other income                             | 62,912          | 41,667          |
| Other expenses                                 | 7,052           | 8,090           |
| Loss on sales of materials and spare parts     | 0               | 0               |
| Loss of sales of non-current assets            | 0               | (647)           |
| Total other expenses                           | 7,052           | 7,443           |
| Net income and expenses of other activities    | 55,860          | 34,224          |

| Notes                                 | Jan-Jun<br>2008 | Jan-Jun<br>2007 |
|---------------------------------------|-----------------|-----------------|
| In LTL                                |                 |                 |
| 6 Sales and distribution expenses     |                 |                 |
| Advertising expenses                  | 4,296,302       | 3,081,041       |
| Marketing expenses                    | 1,927,863       | 2,292,010       |
| Salaries and social security          | 566,842         | 420,322         |
| Transportation expenses               | 334,823         | 285,495         |
| Market research expenses              | 68,397          | 139,745         |
| Packaging expenses                    | 37,259          | 47,862          |
| Other                                 | 49,735          | 39,552          |
| Total sales and distribution expenses | 7,281,221       | 6,306,027       |
|                                       | Apr-Jun         | Apr-Jun         |
| In LTL                                | 2008            | 2007            |
| Sales and distribution expenses       |                 |                 |
| Advertising expenses                  | 3,000,849       | 1,645,368       |
| Marketing expenses                    | 1,297,776       | 1,531,225       |
| Salaries and social security          | 277,267         | 215,899         |
| Transportation expenses               | 166,156         | 151,426         |
| Market research expenses              | 61,122          | 119,974         |
| Packaging expenses                    | 14,667          | 29,338          |
| Other                                 | 29,918          | 26,937          |
| Total sales and distribution expenses | 4,847,755       | 3,720,167       |

Advertising expenses include advertising through media, advertising in the supermarkets, restaurants, cafes and bars, and other advertising expenses.

| In LTL                                     | Jan-Jun<br>2008 | Jan-Jun<br>2007 |
|--|-----------------|-----------------|
| 7 Administrative expenses                  |                 |                 |
| Salaries and social security               | 2,380,122       | 2,242,382       |
| Repairs and maintenance                    | 740,658         | 657,595         |
| Amortisation                               | 409,388         | 394,534         |
| Operating and other taxes                  | 515,560         | 520,932         |
| Depreciation                               | 499,029         | 352,438         |
| Consulting and training expenses           | 255,588         | 151,108         |
| Maintenance of cargo vehicles              | 167,245         | 203,337         |
| Security expenses                          | 164,500         | 146,168         |
| Representation expenses                    | 115,921         | 16,808          |
| Sponsorship and other                      | 12,529          | 80,701          |
| Communications and IT maintenance expenses | 100,774         | 79,420          |
| Utilities                                  | 75,857          | 113,357         |
| Impairment of construction in progress     | 68,228          | (65,466)        |
| Impairment of inventories                  | 0               | (3)             |
| Other                                      | 650,779         | 450,809         |
| Total administrative expenses              | 6,156,178       | 5,344,120       |
|  | Apr-Jun         | Apr-Jun         |
| In LTL                                     | 2008            | 2007            |
| Administrative expenses                    |                 |                 |
| Salaries and social security               | 1,152,832       | 1,171,602       |
| Repairs and maintenance                    | 411,290         | 355,119         |
| Amortisation                               | 289,116         | 249,033         |
| Operating and other taxes                  | 251,909         | 262,341         |
| Depreciation                               | 296,098         | 181,855         |
| Consulting and training expenses           | 118,517         | 78,090          |
| Maintenance of cargo vehicles              | 60,405          | 110,247         |
| Security expenses                          | 87,450          | 71,850          |
| Representation expenses                    | 100,077         | 5,185           |
| Sponsorship and other                      | 1,264           | 31,285          |
| Communications and IT maintenance expenses | 50,059          | 39,054          |
| Utilities                                  | 29,432          | 22,961          |
| Impairment of construction in progress     | 34,114          | 34,114          |
| Impairment of inventories                  | 0               | 0               |
| Other                                      | 310,398         | 256,162         |
| Total administrative expenses              | 3,192,961       | 2,868,898       |

8

| Jan-Jun<br>2008 | Jan-Jun<br>2007   |
|-----------------|---|
|                 |   |
| 3,273,681       | 2,977,155   |
| 1,013,474       | 939,793   |
| 4,287,155       | 3,916,948   |
| Apr-Jun<br>2008 | Apr-Jun<br>2007   |
|                 |   |
| 1,490,197       | 1,544,579   |
| 461,156         | 483,385   |
| 1,951,353       | 2,027,964   |
|                 | 2008  3,273,681 1,013,474  4,287,155  Apr-Jun 2008  1,490,197 461,156 |

Personnel expenses for January-June 2008 and January-June 2007 include change in accrued vacation compensations.

Personnel expenses for January-June 2008 include wages and salaries for the management (including compulsory social security contributions) in the amount of LTL 298,559 (LTL 286,056 for January-June 2007). Management salaries in April-June 2008 amounted to LTL 156,215 (in April-June 2007 they were LTL 153,908).

As of 30 June 2008, the interest-free loans issued to the management amounted to LTL 52,000. (as of 30 June 2007 they were LTL 40,000).

As of 30 June 2008, 228 employees were working for the Company (as of 30 June 2007 - 230 employees).

In January-June 2008, 4 managers were working for the Company (in January-June 2007 there were 5 managers).

|      | In LTL                                  | Jan-June<br>2008 | Jan-June<br>2007 |
|------|---|------------------|------------------|
| 9 Fi | nancial income and expenses             |                  |                  |
|      | Interest income                         | 28,976           | 9,312            |
|      | Other income                            | 0                | 131              |
|      | Total financial income                  | 28,976           | 9,443            |
|      | Interest on loans and lease liabilities | 624,358          | 405,778          |
|      | Foreign exchange loss                   | 2,717            | 830              |
|      | Other                                   | 1,041            | 53               |
|      | Total financial expenses                | 628,358          | 406,661          |
|      | Financial income and expenses, net      | (599,140)        | (397,218)        |
|      | In LTL                                  | Apr-June 2008    | Apr-June<br>2007 |
| Fin  | ancial income and expenses              |                  |                  |
|      | Interest income                         | 18,130           | 3,993            |
|      | Other income                            | 0                | 0                |
|      | Total financial income                  | 18,130           | 3,993            |
|      | Interest on loans and lease liabilities | 320,971          | 230,515          |
|      | Foreign exchange loss                   | 2,011            | 540              |
|      | Other                                   | 4                | 53               |
|      | Total financial expenses                | 322,986          | 231,108          |
|      | Financial income and expenses, net      | (304,856)        | (277,115)        |
|      | In LTL                                  |                  |                  |
|      | In LTL                                  | Jan-Jun<br>2008  | Jan-Jun<br>2007  |
| 10   | Corporate income tax expenses           |                  |                  |
|      | Current tax                             | 0                | 57,020           |
|      | Change in deferred income tax           | 37,582           | 53,920           |
|      | Total income tax expenses               | 37,582           | 110,940          |

#### 10 Corporate income tax expenses (cont'd)

The reconciliation of the effective tax rate is as follows:

| In LTL                                  | Jan-Jun 2008 |        | TL Jan-Jun 2008 |          | Jan-Jun 20 |  |
|---|--------------|--------|-----------------|----------|------------|--|
| Profit before tax                       |              | 38,290 |                 | 612,445  |            |  |
| Income tax using the effective tax rate | 15,0%        | 5,744  | 18.0%           | 110,240  |            |  |
| Charity expenses deducted twice         | 4.9%         | 1,879  | (1.0%)          | (5,836)  |            |  |
| Non-deductible representation expenses  | 12.8%        | 4,893  | 0.1%            | 555      |            |  |
| Non-deductible value added tax          | 8.4%         | 3,215  | 0.4%            | 2,501    |            |  |
| Written-off multiple usage tare         | 0            | 0      |                 |          |            |  |
| Other non-deductible expenses           | 57.1%        | 21,851 | 2.3%            | 14,258   |            |  |
| Effect of change in tax rate            | 0.0%         | 0      | (1.8)%          | (10,778) |            |  |
|   | 98.8%        | 37,852 | 18.1%           | 110,940  |            |  |

| 11 Deferred tax                                 | Jan-Jun 2008          |                    | Jan-Jur               | n 2007             |
|---|-----------------------|--------------------|-----------------------|--------------------|
| In LTL  | Temporary differences | Deferred tax (15%) | Temporary differences | Deferred tax (15%) |
| Impairment of other receivables                 | 885,209               | 132,781            | 885,209               | 132,781            |
| Impairment of trade receivables                 | 731,031               | 109,652            | 1,071,936             | 160,791            |
| Impairment of construction in progress          | 614,050               | 92,108             | 477,595               | 71,639             |
| Impairment of inventories                       | 0                     | 0                  | 9,972                 | 1,496              |
| Accrued social security expenses for vacation   |                       |                    |                       |                    |
| reserve   | 169,439               | 25,416             | 163,450               | 24,517             |
| Total deferred tax asset                        |                       | 359,957            |                       | 391,224            |
| Difference in depreciation of property, plant   |                       |                    |                       |                    |
| and equipment                                   | (3,294,693)           | (494,204)          | (3,466,421)           | (519,963)          |
| Difference in amortisation of intangible assets | (2,727,934)           | (409,190)          | (1,636,760)           | (245,514)          |
| Carrying value of non-current assets that are   |                       |                    |                       |                    |
| subject to investment relief                    | (848,692)             | (127,304)          | (1,145,475)           | (171,821)          |
| Total deferred tax liability                    |                       | (1,030,698)        |                       | (937,298)          |
| Net deferred tax                                |                       | (670,741)          |                       | (546,074)          |

The current profit tax rate for the 2008 is 15%. According to the amended Lithuanian tax legislation, for the taxable periods starting 1 January 2006 to 31 December 2007 companies' profits subject to corporate income tax will be levied by additional social tax at a rate of 4% during 2006 and at a rate of 3% during 2007. The social tax is imposed in addition to the corporate income tax of 15%. The deferred taxes in 2007 and in 2006 do not take into account the additional social tax imposed on taxable profits because it was considered to be immaterial.

The movement of deferred income tax is as follows:

| Deferred income tax liability as of 30 June                                    | (670,741)             | (546,074)             |
|--|-----------------------|-----------------------|
| Deferred income tax liability as of 1 January<br>Change in deferred income tax | (633,159)<br>(37,582) | (492,154)<br>(53,920) |
| In LTL   | Jan-Jun<br>2008       | Jan-<br>2007          |

#### 12 **Income tax**

| In LTL  | Jan-Jun<br>2008 | Jan-Jun<br>2007 |
|---|-----------------|-----------------|
| Overpaid income tax (liability) as of 1 January | 1,327           | (259,481)       |
| Income tax for the period                       | 0               | (57,020)        |
| Income tax paid                                 | 140,814         | 50,833          |
| Overpaid income tax (liability) as of 30 June   | 142,141         | (265,668)       |

13 Property, plant and equipment

| In LTL  | Land and buildings | Machinery<br>and<br>equipment | Vehicles<br>and other<br>assets | Other equipment | Constructio<br>n in<br>progress | Other tangible assets | Total      |
|---|--------------------|-------------------------------|---------------------------------|-----------------|---------------------------------|-----------------------|------------|
| Cost as of 1 January 2007                     | 14,837,599         | 14,326,427                    | 1,207,609                       | 2,378,212       | 3,635,421                       | 131,014               | 36,525,282 |
| Additions                                     | 346,338            | 886,699                       | 36,314                          | 137,996         | 232,623                         | 124,819               | 1,764,789  |
| Disporals                                     | 0                  | (50,840)                      | (5,500)                         | (1,396)         | 0                               | 0                     | (57,736)   |
| Transfer from inventories                     | 1,175,506          | 75,441                        | 0                               | 5,000           | (1,124,933)                     | (131,014)             | 0          |
| Cost as of 30 June 2007                       | 16,359,443         | 15,237,727                    | 1,238,423                       | 2,528,812       | 2,743,111                       | 124,819               | 38,232,335 |
| Accumulated depreciation as of 1              |                    |                               |                                 |                 |                                 |                       |            |
| January 2007                                  | 5,898,769          | 8,901,575                     | 654,852                         | 1,704,832       | 543,060                         | 0                     | 17,703,088 |
| Depreciation for the H1                       | 294,729            | 639,926                       | 64,969                          | 124,461         | 0                               | 0                     | 1,124,085  |
| Impairment loss                               | 0                  | 0                             | 0                               | 0               | (65,466)                        | 0                     | (65,466)   |
| Disposals                                     | 0                  | (50,837)                      | (4,683)                         | (1,393)         | 0                               | 0                     | (56,913)   |
| Accumulated depreciation as of 30 June 2007   | 6,193,498          | 9,490,664                     | 715,138                         | 1,827,900       | 477,594                         | 0                     | 18,704,794 |
| Net book value as of 30 June 2007             | 10,165,945         | 5,747,063                     | 523,285                         | 700,912         | 2,265,517                       | 124,819               | 19,527,541 |
|   |                    |                               |                                 |                 |                                 |                       |            |
| Cost as of 1 January 2008                     | 16,359,819         | 15,758,949                    | 1,631,089                       | 2,421,980       | 2,911,846                       | 530,520               | 39,614,203 |
| Additions                                     | 367,587            | 357,324                       | 44,025                          | 77,959          | 0                               | 1,656,062             | 2,502,957  |
| Disposals                                     | 0                  | (35,666)                      | (81,510)                        | 0               | 0                               | 0                     | (117,176)  |
| Reclassificationns                            | 500,000            | 30,520                        | 0                               | 0               | 0                               | (530,520)             | 0          |
| Cost as of 30 June 2008                       | 17,227,406         | 16,111,127                    | 1,593,604                       | 2,499,939       | 2,911,846                       | 1,656,062             | 41,999,984 |
| Accumulated depreciation as of 1 January 2008 | 6,508,290          | 10,014,405                    | 790,517                         | 1,798,256       | 545,822                         | 0                     | 19,657,290 |
| Depreciation for the H1                       | 320,576            | 709,758                       | 98,151                          | 129,671         | 0                               | 0                     | 1,258,156  |
| Impairment loss                               | 0                  | 0                             | 0                               | 0               | 68,228                          | 0                     | 68,228     |
| Disposals                                     | 0                  | (35,662)                      | (81,509)                        | 0               | 0                               | 0                     | (117,171)  |
| Accumulated depreciation as of 30 June 2008   | 6,828,866          | 10,688,501                    | 807,159                         | 1,927,927       | 614,050                         | 0                     | 20,866,503 |
| Net book value as of 30 June 2008             | 10,398,540         | 5,422,626                     | 786,445                         | 572,012         | 2,297,796                       | 1,656,062             | 21,133,481 |

### 13 Property, plant and equipment (cont'd)

Construction in progress is related with the construction of soft drinks production facilities discontinued in 1994 due to the change in strategic plans of the Company. The construction in progress is quarterly tested for impairment and based on management estimates the impairment loss is recognised for the unused equipment installed in the construction in progress.

The depreciation was distributed as follows:

| Total                             | 1,258,156  | 1,124,085  |
|-----------------------------------|------------|------------|
| Administrative and other expenses | 511,213    | 364,622    |
| Inventories                       | 130,366    | 159,252    |
| Cost of sales                     | 616,577    | 600,211    |
| In LTL                            | 30/06/2008 | 30/06/2007 |

**Notes** 

# 14 Non-current intangible assets

| In LTL  | Patents, licences | Software                 | Other      | Total      |
|---|-------------------|--------------------------|------------|------------|
| Cost as of 1 January 2007                     | 214,515           | 447,889                  | 18,913,672 | 19,576,076 |
| Additions during the H1                       | 0                 | 62,665                   | 0          | 29,790     |
| Disposals                                     | 0                 | 0                        | 0          | 0          |
| Cost as of 30 June 2007                       | 214,515           | 510,554                  | 18,913,672 | 19,605,866 |
| Accumulated amortisation as of 1 January 2007 | 194,768           | 335,919                  | 2,206,595  | 2,737,282  |
| Amortisation for the H1                       | 8,601             | 39,489                   | 472,842    | 520,932    |
| Disposals                                     | 0                 | 0                        | 0          | 0          |
| Accumulated amortisation as of 30 June 2007   | 203,369           | 375,408                  | 2,679,437  | 3,258,214  |
| Net book value as of 30 June 2007             | 11,146            | 135,146                  | 16,234,235 | 16,380,527 |
| Cost as of 1 January 2008                     | 202,384           | 528,949                  | 18,913,672 | 19,645,005 |
| Additions during the H1                       | 0                 | 10,275                   | 0          | 10,275     |
| Disposals                                     | 0                 | 0                        | 0          | 0          |
| Cost as of 30 June 2008                       | 202,384           | 539,224                  | 18,913,672 | 19,665,280 |
| Accumulated amortisation as of 1 January 2008 | 196,860           | 401,752                  | 3,152,279  | 3,750,891  |
| Amortisation for the H1                       | 4,053             | 38,666                   | 472,841    | 515,560    |
| Disposals                                     | 0                 | 0                        | 0          | 0          |
| Accumulated amortisation as of 30 June 2008   | 200,913           | 440,418                  | 3,625,120  | 4,266,451  |
| Net book value as of 30 June 2008             | 1,471             | 98,806                   | 15,288,552 | 15,388,829 |
| All amortisation expenses are included In LTL | d under operatin  | g expenses.<br>30/06/200 | 08 31/1    | 12/2007    |
| 15 Financial assets                           |                   |                          |            |            |
| Non-current loans granted                     |                   | 1,022                    | 2,029      | 0          |
| Non-current guarantees granted                |                   |                          | ,100       | 1,000      |
| Total financial assets                        |                   | 1,023                    | 3,129      | 1,000      |

Non-current loans granted: EUR 296,000 (LTL 1,022,029) loan to an related company (6.0% and 6.5% fixed interest rate, term of repayment of the granted loan: December 2009).

| In LTL                                  | 30/06/2008 | 31/12/2007 |
|---|------------|------------|
| 16 Inventories                          |            |            |
| Raw materials                           | 8,544,464  | 10,827,494 |
| Finished goods                          | 1,687,638  | 869,364    |
| Goods for resale                        | 630,675    | 467,415    |
| Work in progress                        | 57,198     | 41,108     |
| Total inventories                       | 10,919,975 | 12,205,381 |
| In LTL                                  | 30/06/2008 | 31/12/2007 |
| 17 Prepayments and deferred expenses    |            |            |
| Prepayments to suppliers                | 88,674     | 574,745    |
| Deferred advertising expenses           | 240,636    | 457,623    |
| Deferred insurance and subscription     | 56,533     | 105,797    |
| Other                                   | 33,335     | 27,796     |
| Total prepayments and deferred expenses | 419,178    | 1,165,961  |
| In LTL                                  | 30/06/2008 | 31/12/2007 |
| 18 Trade receivables                    |            |            |
| Trade receivables                       | 21,884,962 | 38,574,189 |
| Impairment allowance for bad debts      | (731,015)  | (731,782)  |
| Net trade receivables                   | 21,153,947 | 37,842,407 |

19

# 18 Trade receivables (cont'd)

Impairment of receivables for bad debts in January-June 2008 decreased when the Company has written-off bad debts. Change in impairment of receivables can be presented as follows:

| In LTL   | 30/06/2008       | 31/12/2007             |
|--|------------------|------------------------|
| Impairment allowance for bad debts as of 1 January Reverse of impairment allowance for bad debts | (731,782)<br>767 | (1,072,419)<br>340,637 |
| Impairment allowance for bad debts at the end of the period                                      | (731,015)        | (731,782)              |
| Other receivables  |                  |                        |
| In LTL   | 30/06/2008       | 31/12/2007             |
| Loans granted  | 624,899          | 730,375                |
| Prepayments to the Tax Inspectorate  | 248,807          | 248,807                |
| Overpaid income tax  | 140,814          | 0                      |
| Other receivables  | 50,063           | 16,506                 |
| Doubtful receivables   | 885,209          | 885,209                |
| Total other receivables before write-down allowance  | 1,949,792        | 1,880,897              |
| Write-down allowance   | (885,209)        | (885,209)              |
| Total other receivables, net   | 1,064,583        | 995,688                |

The prepayment to the Tax Inspectorate is a guarantee for payment of excise tax and exported production payments. Loans granted: loan of EUR 155,760 (LTL 537,808) to two related companies (5.5 % fixed annual interest rate, maturity of the loans granted – December 2008) and interest-free loan of LTL 87,091 to employees of the Company.

Change in impairment allowance of receivables was as follows:

| In LTL  | 30/06/2008            | 31/12/2007         |
|---|-----------------------|--------------------|
| Impairment allowance for bad debts and other receivables as of 1 January          | (995 200)             | (995 200)          |
| Reverse of impairment allowance for bad debts                                     | <b>(885,209)</b><br>0 | ( <b>885,209</b> ) |
| Impairment allowance for bad debts and other receivables at the end of the period | (885,209)             | (885,209)          |

|    | In LTL                          | 30/06/2008 | 31/12/2007 |
|----|---------------------------------|------------|------------|
| 20 | Cash and cash equivalents       |            |            |
|    | Cash at bank and in hand        | 173,965    | 72,174     |
|    | Total cash and cash equivalents | 173,965    | 72,174     |

Cash in the bank (LTL 51,071 as of 30 June 2008 and LTL 1,148 as of 31 December 2007) and the current and futures cash inflows to the bank accounts are pledged to secure the repayment of bank loans (Note 27).

# 21 Capital and reserves

### Share capital

The share capital is made of 24,408,431 ordinary shares with the nominal value of LTL 1 each and the total share capital is LTL 24,408,431, fully paid. The holders of the ordinary shares are entitled to one vote per share in the shareholders' meeting and are entitled to dividends as declared from time to time and to capital repayment in case of and a share of residual assets. One ordinary share gives a right to one vote at the shareholders' meeting.

### Legal reserve

Legal reserve is compulsory reserve under Lithuanian legislation. Annual contributions of 5% of the retained earnings available for distribution are required until legal reserve and the share premium reach 10% of the authorised capital. This reserve maybe distributed.

# 22 Earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to shareholders by weighted average number of ordinary shares in issue during the year.

|  | Jan-Jun<br>2008 | Jan-Jun<br>2007 |
|--|-----------------|-----------------|
| Number of shares   | 24,408,431      | 24,408,431      |
| Net result for the period attributable to the equity holders, in |                 |                 |
| LTL  | 708             | 501,505         |
| Earnings per share, in LTL                                       | 0.00            | 0.02            |

The Company has not issued other securities potentially convertible into shares. Therefore, the diluted earnings per share are the same as the basic earnings per share.

| In LTL  | 30/06/2008 | 31/12/2007 |
|---|------------|------------|
| 23 Interest bearing loans and borrowings<br>Non-current liabilities |            |            |
| Bank loans  | 5,957,806  | 7,660,037  |
| Total non-current liabilities                                       | 5,957,806  | 7,660,037  |
| Current liabilities   |            |            |
| Overdraft   | 6,591,175  | 8,693,210  |
| Bank and other loans  | 5,804,461  | 3,404,461  |
| Total current liabilities   | 12,395,636 | 12,097,671 |
| Total   | 18,353,442 | 19,757,708 |

## 23 Interest bearing loans and borrowings (cont'd)

### Terms and repayment schedule:

| In LTL  | Total      | Up to 1<br>year | 1-2 years | 2-5 years | Over 5<br>years |
|---|------------|-----------------|-----------|-----------|-----------------|
| Overdraft of LTL 9,000,000 – variable at the rate of 1 month's Vilibor + 1.05% Loan of EUR 4,930,000 (LTL 17,022,304) – variable at the rate of 3 months' EURIBOR + | 6,591,175  | 6,591,175       |           |           |                 |
| 1.30%   | 9,362,267  | 3,404,461       | 3,404,461 | 2,553,345 | 0               |
| Short-term loan of LTL 2,400,000 – fixed rate of 6.5%   | 2,400,000  | 2,400,000       |           |           |                 |
| Total financial liabilities   | 18,353,442 | 12,395,636      | 3,404,461 | 2,553,345 | 0               |

The effective annual interest rates of the loan and overdraft of the Company as of 30 June 2008 were 6.3% and 5.8%, respectively. The interest rate of financial liabilities has been established on the basis of the market interest rates; therefore, the carrying amount of the loans is the same as their fair value.

In order to secure the bank loans, the Company has pledged tangible and intangible non-current assets, inventories, cash and cash inflows to the bank accounts and trade receivables. Fore further comments refer to Note 27.

| In LTL               | 30/06/2008 | 31/12/2007 |
|----------------------|------------|------------|
| 24 Other payables    |            |            |
| Payable excise tax   | 5,376,140  | 14,866,664 |
| Payable VAT          | 2,970,025  | 4,143,887  |
| Vacation reserve     | 714,383    | 736,586    |
| Taxes payable        | 629,559    | 34,377     |
| Accrued expenses     | 50,975     | 95,022     |
| Other payables       | 441,384    | 725,751    |
| Total other payables | 10,182,466 | 20,602,287 |

#### 25 Financial instruments

In the course of using financial instruments, the Company faces the following risks:

- Credit risk;
- Liquidity risk;
- Market risk.

The present note provides for information on each of the aforementioned risks the Company faces, the Company's risk evaluation goals, policy and risk valuation and management processes, as well as the Company's capital management. More detailed quantitative disclosures are presented in the present interim statement.

The Board is completely responsible for development and supervision of the company's risk management structure. The Company's risk management policy is devoted to identification and analysis of the risks the Company faces, determination of respective risk limits and controls, and monitoring of the observance of risks and limits. Riska management policy and risk management system are regularly revised to match the changes of market conditions and the Company's activities. With the help of trainings, procedures of management standards, the Company aims to develop a disciplined and constructive management environment, where every employee knows his/her functions and duties.

### Credit risk

Credit risk is the risk that the Company will suffer financial losses in case if a customer or another party fails to fulfil their respective obligations, and in most cases such risk is related with amounts receivable from the Company's customers.

The Company controls credit risk or risk by using credit conditions and procedures of market analysis. The Company has no significant credit risk concentration because it is distributed among different buyers.

The Company accounts the impairment on the basis of evaluation of losses concerning trade and other amounts receivable. Such impairment consists only of specific loss related to individual significant tradings and other amounts receivable

### Liquidity risk

Liquidity risk is the risk that, upon maturity, the Company will be unable to fulfil its financial liabilities. The Company's liquidity management objective is to maximally secure sufficient liquidity of the Company, which enables the Company to fulfil its obligations under both, normal and complicated circumstances, without suffering unacceptable losses and being exposed to the risk of loosing its good reputation.

The Company's policy is to maintain sufficient cash to cover planned operating expenditure, including financial liabilities; such security does not cover the influence unforecastable force

### 25 Financial instruments (cont'd)

### Liquidity risk (cont'd)

majeure (such as natural calamities). Moreover, the Company has concluded a contract for overdraft limited to LTL 9,000,000.

#### Market risk

Market risk is the risk that market price changes, e.g. foreign exchange rates or interests rates, will affect the Company's income or the value of available financial instruments. The objective of market risk management is to manage and control the market risk, considering certain limits, through optimisation of the return.

#### Interest rate risk

The Company's borrowings are subject to variable interest rates related to EURIBOR and VILIBOR. As of 30 June 2008, the Company did not use any financial instruments to hedge its exposure to the cash flow risk related to debt instruments with variable interest rates or price risk related to debt instruments with fixed interest rates.

### Foreign exchange risk

The functional currency of the Company is Litas (LTL). The Company faces foreign currency risk on purchases and borrowings that are denominated in currencies other than Litas or Euro. The risk related to the transactions in EUR is considered to be insignificant as the Lithuanian Litas is pegged to Euro at a fixed rate. The Company does not have any material exposure in other foreign currencies as of 30 June 2008 and 31 December 2007.

### Capital management

The objective of the management policy is to maintain a significant level of owner's equity compared to borrowed funds to avoid discrediting investors, creditors and market trust, as well as maintain development of activities in the future. The Boards observes the return on capital and presents offers on payment of dividends to owners of ordinary shares, considering the Company's financial results and strategic plans.

The Board also strives for maintaining the balance between higher return, which could be achieved through a higher level of borrowed funds, and safety, which is provided by a higher level of owner's equity.

The Company's capital management policy did not change in January-June 2008.

## 26 Related party transactions

Related parties of the Company are:

- parties that control, is controlled by or is under common control with the Company;
- parties that can have material impact on the activities of the Company;
- parties that are management members of the company or its parent company;
- close members of the family of the aforesaid persons;
- companies that are under control or material impact of the aforesaid persons.

Parent and ultimate parent companies are as follows:

| Company                         | Relationship            |  |
|---------------------------------|-------------------------|--|
| Sobieski Sp. Z.o.o.             | Parent company          |  |
| Belvedere S.A.                  | Ultimate parent company |  |
| Other main related parties are: |                         |  |
| Company                         | Relationship            |  |
| UAB Belvedere Prekyba           | Belvedere group company |  |
| Sobieski Destylarnia S.A.       | Belvedere group company |  |
| Vinimpex PLC                    | Belvedere group company |  |
| UAB Belvedere Baltic            | Belvedere group company |  |
| Fabryka Wodek Polmos Lancut     | Belvedere group company |  |
| Gemaco                          | Belvedere group company |  |
| I CH PTUP Vuador                | Belvedere group company |  |
| IOOO Galiart                    | Belvedere group company |  |
| Chais Beaucairois SAS           | Belvedere group company |  |
| Domain Menada Sp.Z.o.o.         | Belvedere group company |  |
| Darius Žaromskis                | Shareholder             |  |
| Arūnas Tuma                     | Shareholder             |  |
|                                 |                         |  |

# 26 Related party transaction (cont'd)

Sales to and purchases from related parties during the reporting periods ended 30 June 2008 and 30 June 2007 are as follows:

| Company                       | Type of transaction            | Jan-Jun<br>2008 | Jan-Jun<br>2007 |
|-------------------------------|--------------------------------|-----------------|-----------------|
| Purchases from:               |                                |                 |                 |
| Belvedere group companies     | Purchase of services           | 1,781,934       | 1,861,587       |
| Belvedere group companies     | Purchase of raw materials      | 676,585         | 540,323         |
| Shareholder                   | Purchase of services           | 154,800         | 94,800          |
| Belvedere group companies     | Purchase of non-current assets | 0               | 0               |
| Parent company                | Purchase of inventories        | 91,838          | 0               |
| <b>Total purchases</b>        |                                | 2,705,157       | 2,496,710       |
| Sales to:                     |                                |                 |                 |
|                               | Sales of production including  |                 |                 |
| Belvedere group companies     | excise tax                     | 41,254,738      | 50,945,007      |
|                               | Sales of production including  |                 |                 |
| Parent company                | excise tax                     | 231,582         | 176,533         |
| Parent company                | Other income                   | 0               | 0               |
|                               | Sales of production including  |                 |                 |
| Ultimate parent company       | excise tax                     | 0               | 0               |
| Belvedere group companies     | Sales of services              | 170,072         | 426,261         |
| Total sales                   |                                | 41,656,392      | 51,547,801      |
| Excise tax                    |                                | 27,783,243      | 34,954,260      |
| Total sales net of excise tax |                                | 13,873,149      | 16,593,541      |

# 26 Related party transactions (cont'd)

Balances outstanding with identified related parties at the end of the reporting period:

| Company                        | 30/06/2008 | 31/12/2007 |
|--------------------------------|------------|------------|
| Trade receivables              |            |            |
| From Belvedere group companies | 7,307,425  | 17,427,768 |
| From ultimate parent company   | 12,451     | 73,676     |
| From parent company            | 285,528    | 53,947     |
| Total trade receivables        | 7,605,404  | 17,555,391 |
| Trade payables                 |            |            |
| To Belvedere group companies   | 295,906    | 976,503    |
| Total trade payables           | 295,906    | 976,503    |

Remuneration to the Company's management is enclosed in Note 8 to the Financial Statements.

All outstanding related party transactions are priced on arm's length basis.

### 27 Off-balance and other liabilities

As a security for the loan and overdraft facilities, the following assets have been pledged by the Company:

| In LTL  | 30/06/2008 | 31/12/2007 |
|---|------------|------------|
| Carrying amount of pledged buildings and structures | 9,249,924  | 8,585,436  |
| Carrying amount of pledged trademarks               | 15,228,552 | 15,761,393 |
| Carrying amount of pledged inventories              | 10,919,975 | 12,205,381 |
| Cash pledged to the bank                            | 51,071     | 1,148      |

In addition to the aforesaid cash, the Company has pledged the cash flows to the accounts with the bank that issued the loans and overdraft and shares managed by the following legal entities and natural persons: Sobieski Sp.z.o.o – LTL 16,668,632; Darius Žaromskis – LTL 2,440,843; Arūnas Tuma – LTL 2,440,843.

Besides, on 30 June 2008, the Company pledged trade receivables, which amounted to LTL 9,539,198 as of 30 June 2008 (LTL 22,124,836 as of 31 December 2007).

In connection with the credit liabilities to the bank, the Company has additional requirements for the capital, which are controlled by the Company.

On 7 May 2008, the Company issued a commitment to Tax Inspectorate to execute tax liabilities arising in relation to the storage and transportation of goods subject to excise tax. The commitment amounts to LTL 10,900,000 and is valid until 31 May 2009.

### 28 Fair value of financial instruments

Fair value is defines as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

# 28 Fair value of financial instruments (cont'd)

Carrying amount of assets and liabilities provided in the balance sheet as of 30 June 2008 does not significantly differ from their balance sheet value, except non-current real estate, the depreciated cost-price of whuch significantly differs from its fair value.

Financial assets as of 30 June 2008:

| Balance-sheet value | Fair value  |
|---------------------|---|
| 1,023,129           | 1,023,129   |
| 419,178             | 419,178   |
| 21,153,947          | 21,153,947  |
| 1,064,583           | 1,064,583   |
| 173,965             | 173,965   |
| 23,834,802          | 23,834,802  |
|                     | value  1,023,129 419,178 21,153,947 1,064,583 173,965 |

Financial liabilities as of 30 June 2008:

| In LTL  | Balance-sheet value                   | Fair value                            |
|---|---------------------------------------|---------------------------------------|
| Loan and other amounts exposed to calculation of interest rate<br>Amounts payable to suppliers<br>Other amounts payable | 18,353,442<br>4,822,302<br>10,182,466 | 18,353,442<br>4,822,302<br>10,182,466 |
| Total   | 33,358,210                            | 33,358,210                            |