

# AB ŪKIO BANKAS INTERIM INFORMATION FOR THE NINE MONTH PERIOD OF THE YEAR 2010 (unaudited)

(Prepared in accordance with the Rules of Preparing and Disclosure of Periodic and Additional Information approved by the Lithuanian Securities Commission)

PAGE

| CONFIRMATION OF RESPONSIBLE PERSONS                 | 3     |
|---|-------|
| CONDENSED INTERIM FINANCIAL STATEMENTS:             |       |
| CONDENSED INTERIM STATEMENTS OF FINANCIAL POSITION  | 4     |
| CONDENSED INTERIM INCOME STATEMENTS                 | 5, 7  |
| CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME | 6, 8  |
| CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY    | 9-10  |
| CONDENSED INTERIM CASH FLOWS STATEMENTS             | 11-12 |
| EXPLANATORY NOTES                                   | 13-52 |
| ADDITIONAL INFORMATION                              | 53-57 |

#### CONFIRMATION OF RESPONSIBLE PERSONS

## CONFIRMATION OF RESPONSIBLE PERSONS

We hereby confirm that condensed interim financial statements for the nine month period ended 30 September 2010 prepared in accordance with applicable accounting standards are true and fairly present assets, liabilities, financial position, profit or loss and cash flows of AB Ūkio bankas, as well as of AB Ūkio bankas Group consolidated companies.

Jacemp

Chairman – Chief Executive Officer

Deputy Head of Finance and Risk Management Department

Head of Financial Institutions and Fund Raising Department

Janina Falkauskienė

Gintaras Ugianskis

**ŪKIO BANKAS** 

0

Malarle Marius Arlauskas



The report is prepared in Kaunas, 4th November 2010

#### CONDENSED INTERIM STATEMENTS OF FINANCIAL POSITION AS OF 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



4,220,724

|   |   | The Group<br>2010-09-30 | The Group<br>2009-12-31 | The Bank<br>2010-09-30 | The Bank<br>2009-12-31 |
|---|---|-------------------------|-------------------------|------------------------|------------------------|
| ASSETS  |   |                         |                         |                        |                        |
| Cash and balances with central bank   | 3 | 369,608                 | 442,736                 | 369,605                | 442,719                |
| Loans and advances to banks and other credit institutions                                 |   | 803,852                 | 677,968                 | 796,258                | 670,326                |
| Financial assets at fair value through  |   |                         |                         |                        |                        |
| profit or loss  |   | 75,517                  | 42,989                  | 34,826                 | 11,102                 |
| Loans and finance lease receivable<br>Investment securities:                              | 4 | 2,644,574               | 2,420,504               | 2,320,239              | 2,271,821              |
| available-for-sale  | 5 | 22,006                  | 43,339                  | 21,551                 | 42,935                 |
| held-to-maturity  | 5 | 672,241                 | 268,496                 | 994,597                | 460,233                |
| Investments in subsidiaries   | 6 | -                       | -                       | 184,526                | 157,636                |
| Intangible assets   |   | 21,541                  | 22,095                  | 1,634                  | 2,220                  |
| Property, plant and equipment   |   | 28,154                  | 34,311                  | 22,493                 | 25,197                 |
| Investment property   |   | 176,688                 | 142,840                 | 6,031                  | 16,052                 |
| Deferred tax assets   |   | 12,542                  | 13,337                  | 12,542                 | 13,337                 |
| Other assets  | 7 | 64,589                  | 131,005                 | 41,041                 | 107,146                |
| Assets classified as held for sale  |   | 56,892                  | 56,963                  | 56,591                 |                        |
| Total assets  |   | 4,948,204               | 4,296,583               | 4,861,934              | 4,220,724              |
|   |   | 4/340/201               | 4/230/303               |                        |                        |
| LIABILITIES AND EQUITY  |   |                         |                         |                        |                        |
| LIABILITIES   |   |                         |                         |                        |                        |
| Due to banks and other credit institutions<br>Financial liabilities at fair value through |   | 546,865                 | 285,864                 | 546,865                | 276,864                |
| profit or loss  |   | 372                     | 6                       | 382                    | 6                      |
| Due to customers  | 8 | 3,714,752               | 3,354,061               | 3,719,448              | 3,362,881              |
| Debt securities in issue  | Ũ | 32,170                  | 17,860                  | 32,170                 | 17,860                 |
| Subordinated loans  |   | 94,539                  | 148,836                 | 94,539                 | 148,836                |
| Deferred tax liabilities  |   | 18,762                  | 14,984                  | -                      | 140,050                |
| Other liabilities   |   | 73,477                  | 61,184                  | 21,946                 | 19,946                 |
| Liabilities directly associated with assets   |   |                         |                         | 21,510                 | 19,910                 |
| classified as held for sale   |   | 2,544                   | 2,617                   | <u> </u>               |                        |
| Total liabilities   |   | 4,483,481               | 3,885,412               | 4,415,350              | 3,826,393              |
| EQUITY  |   |                         |                         |                        |                        |
| Share capital   | 9 | 295,824                 | 245,824                 | 295,824                | 245,824                |
| Share premium<br>Revaluation reserve - available-for-sale                                 |   | 76,500                  | 76,500                  | 76,500                 | 76,500                 |
| investment securities   |   | (4,457)                 | (5,193)                 | (4,466)                | (5,175)                |
| General reserve for losses of assets  |   | -                       | -                       | -                      | -                      |
| Fixed assets revaluation reserve  |   | -                       | -                       | -                      | -                      |
| Currency translation reserve  |   | (346)                   | (313)                   | -                      | -                      |
| Legal reserve   |   | 16,239                  | 16,046                  | 15,532                 | 15,532                 |
| Other reserves  |   | 61,650                  | 136,647                 | 61,650                 | 136,647                |
| Retained earnings   |   | 19,313                  | (58,340)                | 1,544                  | (74,997)               |
| Equity attributable to equity holders   |   | , -                     |                         | , ,                    |                        |
| of the parent   |   | 464,723                 | 411,171                 | 446,584                | 394,331                |
| Minority interest   |   |                         |                         |                        |                        |
| Total equity  |   | 464,723                 | 411,171                 | 446,584                | 394,331                |

The accompanying explanatory notes are an integral part of these financial statements.

Total liabilities and equity

4,948,204

4,296,583 4,861,934

#### CONDENSED INTERIM INCOME STATEMENTS FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



| CONTINUING OPERATIONS   | Notes | The Group<br>2010-01-01 -<br>2010-09-30 | The Group<br>2009-01-01 -<br>2009-09-30 | The Bank<br>2010-01-01 –<br>2010-09-30 | The Bank<br>2009-01-01-<br>2009-09-30 |
|---|-------|---|---|--|---------------------------------------|
| CONTINUING OPERATIONS   |       |   |   |  |                                       |
| Interest income   | 10    | 150,875                                 | 218,742                                 | 128,910                                | 199,007                               |
| Interest expense  | 10    | (136,715)                               | (163,266)                               | (137,047)                              | (170,224)                             |
| Interest income, net  |       | 14,160                                  | 55,476                                  | (8,137)                                | 28,783                                |
| Fees and commission income  | 11    | 44,283                                  | 51,997                                  | 40,323                                 | 47,860                                |
| Fees and commission expense   | 11    | (7,646)                                 | (9,627)                                 | (7,377)                                | (8,999)                               |
| Fees and commission income, net   |       | 36,637                                  | 42,370                                  | 32,946                                 | 38,861                                |
| Net gains from dealing in foreign<br>currencies<br>Net gains (losses) from financial assets at<br>fair value through profit or loss |       | 16,594<br>(2,335)                       | (1,003)<br>18,841                       | 16,246<br>(4,445)                      | (2,912)<br>13,586                     |
| Net gains (losses) arising from   |       | (2,555)                                 | 10,011                                  | (1,113)                                | 15,500                                |
| investment securities   |       | 16,365                                  | 134                                     | 16,365                                 | 160                                   |
| Impairment charge for credit losses   | 14    | 5,315                                   | (23,067)                                | 16,472                                 | (2,575)                               |
| Recoveries of loans written off<br>Insurance income, net  |       | 1,586<br>1,900                          | 951<br>784                              | 152                                    | 53                                    |
| Dividend income   |       | 58                                      | 7                                       | 58                                     | 7                                     |
| Other operating income  |       | 7,044                                   | 2,986                                   | 6,013                                  | 1,570                                 |
| Operating profit before operating<br>expenses   |       | 97,324                                  | 97,479                                  | 75,670                                 | 77,533                                |
| Operating expenses  | 12    | (90,750)                                | (88,985)                                | (73,195)                               | (72,257)                              |
| Profit (loss) before income tax   |       | 6,574                                   | 8,494                                   | 2,475                                  | 5,276                                 |
| Income tax benefit (expense)  |       | (2,100)                                 | (2,110)                                 | (931)                                  | (531)                                 |
| Net profit (loss) for the year from<br>continuing operations  |       | 4,474                                   | 6,384                                   | 1,544                                  | 4,745                                 |
| Profit (loss) for the year from<br>discontinued operations  |       | (1,618)                                 | -                                       | -                                      | -                                     |
| NET PROFIT (LOSS) FOR THE PERIOD  |       | 2,856                                   | 6,384                                   | 1,544                                  | 4,745                                 |
| Attributable to:  |       |   |   |  |                                       |
| Equity holders of the parent  |       | 2,856                                   | 6,384                                   | 1,544                                  | 4,745                                 |
| Minority interest   |       | -                                       | -                                       | -                                      | -                                     |
| NET PROFIT (LOSS) FOR THE PERIOD  |       | 2,856                                   | 6,384                                   | 1,544                                  | 4,745                                 |
| EARNINGS PER SHARE  |       |   |   |  |                                       |
| From continuing and discontinued<br>operations:   | 13    |   |   |  |                                       |
| Basic (in LTL)  |       | 0.01                                    | 0.03                                    | 0.01                                   | 0.02                                  |
| Diluted (in LTL)  |       | 0.01                                    | 0.03                                    | 0.01                                   | 0.02                                  |
| From continuing operations:   | 13    |   | 0.00                                    | 0.01                                   | 0.05                                  |
| Basic (in LTL)<br>Diluted (in LTL)  |       | 0.02                                    | 0.03                                    | 0.01                                   | 0.02                                  |
|   |       | 0.02                                    | 0.03                                    | 0.01                                   | 0.02                                  |

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



|   | The Group<br>2010-01-01 –<br>2010-09-30 | The Group<br>2009-01-01 –<br>2009-09-30 | The Bank<br>2010-01-01 –<br>2010-09-30 | The Bank<br>2009-01-01 –<br>2009-09-30 |
|---|---|---|--|--|
| Profit (loss) for the year  | 2,856                                   | 6,384                                   | 1,544                                  | 4,745                                  |
| Other comprehensive income  |   |   |  |  |
| Exchange differences on translating<br>foreign operations<br>Exchange differences arising during the<br>year on translating foreign operations,<br>net of tax | (33)                                    | (4,332)                                 | -                                      | _                                      |
| Reclassification adjustments relating to<br>foreign operations disposed of in the<br>year, net of tax   |   |   |  |  |
|   |   |   | -                                      | -                                      |
| Available-for-sale financial assets<br>Net gain (loss) arising on revaluation of<br>available-for-sale financial assets<br>during the year, net of tax        | 736<br><b>736</b>                       | 89<br><b>89</b>                         |  | <u>-</u>                               |
| Revaluation of properties<br>Reclassification adjustments relating to<br>revaluation of properties disposed of<br>in the year, net of tax                     | -                                       | _                                       | -                                      | _                                      |
|   | -                                       | -                                       | -                                      | -                                      |
| Income from sale of subsidiaries<br>included directly in retained earnings<br>Other reclassification adjustments  | (7)                                     | -<br>4,474                              | -                                      | -                                      |
| Total comprehensive income for the year   | 3,552                                   | 6,615                                   | 2,253                                  | 4,745                                  |
| Attributable to:  |   |   |  |  |
| Equity holders of the parent<br>Minority interest   | 3,552<br>-                              | 6,615                                   | 2,253                                  | 4,745                                  |
| TOTAL COMPREHENSIVE INCOME FOR<br>THE YEAR  | 3,552                                   | 6,615                                   | 2,253                                  | 4,745                                  |

#### CONDENSED INTERIM INCOME STATEMENTS FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



| CONTINUING OPERATIONS   | Notes    | The Group<br>2010-07-01 -<br>2010-09-30 | The Group<br>2009-07-01 –<br>2009-09-30 | The Bank<br>2010-07-01 -<br>2010-09-30 | The Bank<br>2009-07-01-<br>2009-09-30 |
|---|----------|---|---|--|---------------------------------------|
|   |          |   |   |  | _                                     |
| Interest income   | 10<br>10 | 50,794                                  | 62,744                                  | 43,891                                 | 53,400                                |
| Interest expense<br>Interest income, net  | 10       | (40,536)<br><b>10,258</b>               | (51,684)<br><b>11,060</b>               | (40,719)<br><b>3,172</b>               | (51,650)<br><b>1,750</b>              |
|   |          | 10,250                                  | 11,000                                  | 5,1,2                                  | 1,, 50                                |
| Fees and commission income  | 11       | 14,875                                  | 16,989                                  | 13,570                                 | 15,484                                |
| Fees and commission expense   | 11       | (2,595)                                 | (3,575)                                 | (2,524)                                | (3,228)                               |
| Fees and commission income, net   |          | 12,280                                  | 13,414                                  | 11,046                                 | 12,256                                |
| Net gains from dealing in foreign<br>currencies   |          | 1,899                                   | 3,132                                   | 2,320                                  | 3,722                                 |
| Net gains (losses) from financial assets at<br>fair value through profit or loss<br>Net gains (losses) arising from |          | 4,906                                   | 2,658                                   | 2,959                                  | (292)                                 |
| investment securities   |          | 61                                      | 92                                      | 61                                     | 93                                    |
| Impairment charge for credit losses   | 14       | 2,136                                   | (1,611)                                 | 4,794                                  | 5,318                                 |
| Recoveries of loans written off<br>Insurance income, net  |          | 285<br>(584)                            | 213<br>(579)                            | 17                                     | 12                                    |
| Dividend income   |          | 28                                      |   | 28                                     | -                                     |
| Other operating income  |          | 675                                     | 1,387                                   | 305                                    | 244                                   |
| Operating profit before operating expenses  |          | 31,944                                  | 29,766                                  | 24,702                                 | 23,103                                |
| Operating expenses  | 12       | (30,080)                                | (28,533)                                | (23,950)                               | (22,692)                              |
| Profit (loss) before income tax   |          | 1,864                                   | 1,233                                   | 752                                    | 411                                   |
| Income tax benefit (expense)  |          | (944)                                   | (1,085)                                 | (235)                                  | (305)                                 |
| Net profit (loss) for the year from<br>continuing operations  |          | 920                                     | 148                                     | 517                                    | 106                                   |
| Profit (loss) for the year from<br>discontinued operations  |          | (315)                                   | -                                       | -                                      | -                                     |
| NET PROFIT (LOSS) FOR THE PERIOD  |          | 605                                     | 148                                     | 517                                    | 106                                   |
| Attributable to:  |          |   |   |  |                                       |
| Equity holders of the parent  |          | 605                                     | 148                                     | 517                                    | 106                                   |
| Minority interest   |          | -                                       | -                                       | -                                      | -                                     |
| NET PROFIT (LOSS) FOR THE PERIOD  |          | 605                                     | 148                                     | 517                                    | 106                                   |
| EARNINGS PER SHARE  |          |   |   |  |                                       |
| From continuing and discontinued<br>operations:   |          |   |   |  |                                       |
| Basic (in LTL)  |          | 0.00                                    | 0.00                                    | 0.00                                   | 0.00                                  |
| Diluted (in LTL)  |          | 0.00                                    | 0.00                                    | 0.00                                   | 0.00                                  |
| From continuing operations:   |          | 0.00                                    | 0.00                                    | 0.00                                   | 0.00                                  |
| Basic (in LTL)<br>Diluted (in LTL)  |          | 0.00                                    | 0.00                                    | 0.00                                   | 0.00<br>0.00                          |
|   |          | 0.00                                    | 0.00                                    |  | 0.00                                  |

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



|  | The Group<br>2010-07-01 -<br>2010-09-30 | The Group<br>2009-07-01 –<br>2009-09-30 | The Bank<br>2010-07-01 –<br>2010-09-30 | The Bank<br>2009-07-01 –<br>2009-09-30 |
|--|---|---|--|--|
| Profit (loss) for the year   | 605                                     | 148                                     | 517                                    | 106                                    |
| Other comprehensive income   |   |   |  |  |
| Exchange differences on translating<br>foreign operations<br>Exchange differences arising during the<br>year on translating foreign operations,        | 301                                     | (1 510)                                 |  |  |
| net of tax<br>Reclassification adjustments relating to<br>foreign operations disposed of in the<br>year, net of tax                                    | -                                       | (1,519)                                 | -                                      | -                                      |
| , ,  | 301                                     | (1,519)                                 | -                                      | -                                      |
| Available-for-sale financial assets<br>Net gain (loss) arising on revaluation of<br>available-for-sale financial assets<br>during the year, net of tax | 649<br>649                              | 28<br>28                                | <u> </u>                               | <u> </u>                               |
| <b>Revaluation of properties</b><br>Reclassification adjustments relating to<br>revaluation of properties disposed of<br>in the year, net of tax       | -                                       |   |  |  |
| Income from sale of subsidiaries<br>included directly in retained earnings<br>Other reclassification adjustments                                       | -                                       | -<br>4,469                              | -                                      | -                                      |
| Total comprehensive income for the year  | 1,555                                   | 3,126                                   | 1,152                                  | 106                                    |
| Attributable to:   |   |   |  |  |
| Equity holders of the parent<br>Minority interest  | 1,555<br>-                              | 3,126                                   | 1,152                                  | 106                                    |
| TOTAL COMPREHENSIVE INCOME FOR<br>THE YEAR   | 1,555                                   | 3,126                                   | 1,152                                  | 106                                    |

#### **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010** (All amounts in LTL thousands unless otherwise stated)

# 

| The Bank   | Share Capital    | Share<br>premium | Other<br>reserves  | Revaluation<br>reserve on<br>available-for-<br>sales<br>investment<br>securities | General<br>reserve for<br>losses of<br>assets | Legal<br>reserve | Retained<br>earnings  | Total                   |
|--|------------------|------------------|--------------------|--|---|------------------|-----------------------|-------------------------|
| As of 31 December 2008   | 196,708          | 76,500           | 50,000             |  | 49,116  | 10,971           | 91,208                | 474,503                 |
| Transfer to legal reserve<br>Increase of share capital                                   | -<br>49,116      | -                | -                  | -  | -<br>(49,116)                                 | 4,561            | (4,561)               | -                       |
| Transfer to other reserves<br>Net profit   | -                | -                | 86,647             | -  |   | -                | (86,647)<br>4,745     | -<br>4,745              |
| As of 30 September 2009  | 245,824          | 76,500           | 136,647            | -  | -   | 15,532           | 4,745                 | 479,248                 |
| Other comprehensive income<br>Net loss   | -                | -                | -                  | (5,175)  | -   | -                | -<br>(79,742)         | (5,175)<br>(79,742)     |
| As of 31 December 2009   | 245,824          | 76,500           | 136,647            | (5,175)  | -   | 15,532           | (74,997)              | 394,331                 |
| Transfer to retained earnings<br>Increase of share capital<br>Other comprehensive income | -<br>50,000<br>- | -<br>-<br>-      | (74,997)<br>-<br>- | -<br>-<br>709  | -<br>-  | -                | 74,997<br>-<br>-      | -<br>50,000<br>709      |
| Net profit As of 30 September 2010   | 295,824          | 76,500           | 61,650             | (4,466)  |   | 15,532           | 1,544<br><b>1,544</b> | 1,544<br><b>446,584</b> |

(Continued)

#### **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010** (All amounts in LTL thousands unless otherwise stated)



| The Group  | Share<br>Capital | Share<br>premium | Other<br>reserves | Revaluation<br>reserve on<br>available-<br>for-sale<br>investment<br>securities | General<br>reserve for<br>losses of<br>assets | Fixed assets<br>revaluation<br>reserve | Foreign<br>currency<br>translation<br>reserve | Legal<br>reserve | Retained<br>earnings | Equity<br>attributable to<br>equity holders<br>of the parent | Minority<br>interest | Total               |
|--|------------------|------------------|-------------------|---|---|--|---|------------------|----------------------|--|----------------------|---------------------|
| As of 31 December 2008                                     | 196,708          | 76,500           | 50,000            | (110)   | 49,116  | -                                      | 2,358   | 11,245           | 103,624              | 489,441  | -                    | 489,441             |
| Transfer to legal reserve<br>Increase of share capital     | -<br>49,116      | -                | -                 | -   | -<br>(49,116)                                 | -                                      | -   | 4,801            | (4,801)              | -  | -                    | -                   |
| Transfer to other reserves                                 | -                | -                | 86,647            | -   | -   | -                                      | -   | -                | (86,647)             | -  | -                    | -                   |
| Other comprehensive income<br>Net profit                   | -                | -                | -                 | 89  | -   | -                                      | (4,332)                                       | -                | 4,474<br>6,384       | 231<br>6,384   | -                    | 231<br>6,384        |
| As of 30 September 2009                                    | 245,824          | 76,500           | 136,647           | (21)  | -   | -                                      | (1,974)                                       | 16,046           | 23,034               | 496,056  | -                    | 496,056             |
| Other comprehensive income<br>Net loss                     | -                | -                | -                 | (5,172)   | -   | -                                      | 1,661   | -                | -<br>(81,374)        | (3,511)<br>(81,374)  | -                    | (3,511)<br>(81,374) |
| As of 31 December 2009                                     | 245,824          | 76,500           | 136,647           | (5,193)   | -   | -                                      | (313)   | 16,046           | (58,340)             | 411,171  | -                    | 411,171             |
| Increase of share capital                                  | 50,000           | -                | -                 | -   | -   | -                                      | -   | -                | -                    | 50,000   | -                    | 50,000              |
| Transfer to legal reserve<br>Transfer to retained earnings | -                | -                | -<br>(74,997)     | -   | -   | -                                      | -   | 193              | (193)<br>74,997      | -  | -                    | -                   |
| Other comprehensive income<br>Net profit                   | -                | -                |                   | 736   | -   | -                                      | (33)  | -                | (7)<br>2,856         | 696<br>2,856   | -                    | 696<br>2,856        |
| As of 30 September 2010                                    | 295,824          | 76,500           | 61,650            | (4,457)   | -   |  | (346)   | 16,239           | 19,313               | 464,723  |                      | 464,723             |

The accompanying explanatory notes are an integral part of these financial statements.

(Concluded)

#### **CONDENSED INTERIM CASH FLOW STATEMENTS FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010** (All amounts in LTL thousands unless otherwise stated)



|  | The Group<br>2010-01-01 -<br>2010-09-30 | The Group<br>2009-01-01 -<br>2009-09-30 | The Bank<br>2010-01-01 -<br>2010-09-30 | The Bank<br>2009-01-01 –<br>2009-09-30 |
|--|---|---|--|--|
| Cash flows from (to) operating<br>activities                           |   |   |  |  |
| Net profit (loss) for the year   | 2,856                                   | 6,384                                   | 1,544                                  | 4,745                                  |
| Adjustments to net profit:   |   |   |  |  |
| Income tax (benefit) expense   |   |   |  |  |
| recognized in profit or loss   | 2,100                                   | 2,110                                   | 931                                    | 531                                    |
| Gain on disposal of subsidiaries                                       |   |   |  |  |
| Change in fair value of investment                                     |   | (00)                                    |  |  |
| property   | (6,901)                                 | (89)<br>22,116                          | - (16 624)                             | -<br>2,522                             |
| Impairment charge for credit losses<br>Interest income                 | (150,875)                               | (218,742)                               | (16,624)                               | (199,007)                              |
| Interest expense   | (150,875)<br>136,715                    | (218,742)<br>152,801                    | (128,910)<br>137,047                   | (199,007)<br>159,759                   |
| Dividends income   | (58)                                    | (7)                                     | (58)                                   | (7)                                    |
| Depreciation and amortization  | 6,907                                   | 5,827                                   | 4,572                                  | 4,770                                  |
| (Profit) loss from sales of property,                                  | 0,507                                   | 5,027                                   | 7,572                                  | 4,770                                  |
| plant and equipment  | (5,240)                                 | -                                       | (5,239)                                | (333)                                  |
| Cash from (to) operating profits                                       |   |   |  |  |
| before changes in operating  |   |   |  |  |
| assets and liabilities   | (14,496)                                | (29,932)                                | (6,737)                                | (27,020)                               |
| Changes in operating assets and liabilities                            |   |   |  |  |
| Net change in balances with Central                                    |   |   |  |  |
| Bank   | (25,192)                                | 6,607                                   | (25,192)                               | 6,607                                  |
| Net change in loans to banks and other                                 | 101                                     | (4.210)                                 | (05)                                   | (4 4 4 4 )                             |
| credit institutions  | 131                                     | (4,318)                                 | (85)                                   | (1,111)                                |
| Net change in financial assets at fair<br>value through profit or loss | (32,527)                                | 7,127                                   | (23,795)                               | 16,886                                 |
| Net change in loans and finance lease                                  | (244,404)                               | 540,862                                 | (64,595)                               | 943,056                                |
| Net change in other assets   | 95,497                                  | (27,331)                                | 26,262                                 | (19,816)                               |
| Net change in due to banks and other                                   | 55,457                                  | (27,331)                                | 20,202                                 | (19,010)                               |
| credit institutions  | 259,288                                 | 7,212                                   | 268,288                                | 13,385                                 |
| Net change in financial liabilities at fair                            | ,                                       | ,                                       |  | - /                                    |
| value through profit or loss   | 366                                     | (178)                                   | 376                                    | (213)                                  |
| Net change in due to customers   | 366,861                                 | 11,255                                  | 362,865                                | (290,077)                              |
| Net change in other liabilities  | 13,992                                  | 12,623                                  | 2,001                                  | (9,223)                                |
| Cash generated from (used in)  |   |   |  |  |
| operations   | 419,516                                 | 523,927                                 | 539,388                                | 632,474                                |
| Interest received  | 143,763                                 | 157,619                                 | 112,627                                | 145,618                                |
| Interest paid  | (141,897)                               | (112,105)                               | (142,357)                              | (118,963)                              |
| Income tax paid  | (100)                                   | (2,100)                                 |  | (1,500)                                |
| Net cash generated from / (used<br>in) operating activities            | 421,282                                 | 567,341                                 | 509,658                                | 657,629                                |

(Continued)

#### **CONDENSED INTERIM CASH FLOW STATEMENTS FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010** (All amounts in LTL thousands unless otherwise stated)



|   | The Group<br>2010-01-01 -<br>2010-09-30 | The Group<br>2009-01-01 -<br>2009-09-30 | The Bank<br>2010-01-01 -<br>2010-09-30 | The Bank<br>2009-01-01 –<br>2009-09-30 |
|---|---|---|--|--|
| Cash flows from (to) investing activities                       |   |   |  |  |
| Dividends received  | 58                                      | 7                                       | 58                                     | 7                                      |
| Acquisition of subsidiaries                                     | 50                                      | ,                                       | (2,890)                                | /                                      |
| Net change in investment securities                             | (375,714)                               | 91,863                                  | (504,135)                              | (120,583)                              |
| Acquisition of property, plant and                              | (3/3,/14)                               | 91,005                                  | (504,155)                              | (120,505)                              |
| equipment and investment property                               | (48,556)                                | (129,138)                               | (1,021)                                | (4,775)                                |
| Sales of property plant and equipment                           | 20,177                                  | 3,416                                   | 15,298                                 | 3,383                                  |
| Acquisition of intangible assets                                | (421)                                   | (1,146)                                 | (299)                                  | (1,442)                                |
| Sale of intangible assets                                       | -                                       | 835                                     | -                                      | 755                                    |
| Net cash generated from / (used in)                             |   |   |  |  |
| investing activities  | (404,456)                               | (34,163)                                | (492,989)                              | (122,655)                              |
| Cash flows from (to) financing<br>activities                    |   |   |  |  |
| Debt securities issued  | 63,613                                  | 4,204                                   | 63,613                                 | 4,204                                  |
| Debt securities redeemed  | (49,268)                                | (9,559)                                 | (49,268)                               | (11,796)                               |
| Subordinated loans repaid                                       | (3,608)                                 | (6,454)                                 | (3,608)                                | (6,454)                                |
| Net cash generated from financing                               |   |   |  |  |
| activities  | 10,737                                  | (11,809)                                | 10,737                                 | (14,046)                               |
| Net (decrease) increase in cash and<br>cash equivalents         | 27,563                                  | 521,369                                 | 27,406                                 | 520,928                                |
| Effect of exchange rate changes on<br>cash and cash equivalents |   |   |  |  |
| Cash and cash equivalents at the beginning of the year          | 989,006                                 | 161,081                                 | 987,967                                | 160,692                                |
| Cash and cash equivalents at the<br>end of the year             | 1,016,569                               | 682,450                                 | 1,015,373                              | 681,620                                |
|   |   |   |  | (Concluded)                            |

(Concluded)

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



#### NOTE 1 GENERAL INFORMATION

AB Ūkio Bankas ("the Bank") was established in June 1989 as Commercial Industry Bank. The Bank's main office is located in Kaunas, Maironio str. 25.

The Bank has a business license issued from Bank of Lithuania for conducting all financial services specified by Lithuanian Banks Law and providing other services allowed under Lithuanian Financial Institutions Law.

The Bank has 12 branches and 47 client service departments in Lithuania and 2 representative offices in foreign countries (Ukraine and Kazakhstan). In addition, the Bank controls, directly or indirectly, 8 subsidiaries: UAB Ūkio banko lizingas, UAB Ūkio banko investicijų valdymas, GD UAB Bonum publicum, UAB Ūkio banko rizikos kapitalo valdymas, UAB Turto valdymo paslaugos, UAB Trade Project ir UAB Investicinio turto valdymas. UAB Ūkio banko rizikos kapitalo valdymas owns RAB Ūkio bank lizing (Ukraine).

As of 30 September 2010 the Group and the Bank employed 807 and 706 employees respectively (as of 31 December 2009: 806 and 700).

AB Ūkio Bankas ordinary registered shares have been traded on the Vilnius Stock Exchange since June 1998. The trade in AB Ūkio Bankas shares on the Official List was started on 13 July 2006. AB Ūkio Bankas is the first financial sector company having its shares quoted on the Official List of the Stock Exchange.

The Bank's shareholders owning more than 5% of the share capital are as follows:

|  | 2010.09.30  | 2009.12.31  |
|--|-------------|-------------|
| Vladimir Romanov                                   | 51.53 proc. | 32.95 proc. |
| UAB Universal Business Investment Group Management | 8.30 proc.  | 9.99 proc.  |
| UAB First Partneriai                               | 6.45 proc.  | 6.84 proc.  |
| Zinaida Romanova                                   | 0.00 proc.  | 8.73 proc.  |

### NOTE 2 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied by the Group and the Bank in these condensed interim financial statements are the same as those applied by the Group and the Bank in their financial statements as at and for the year ended 31 December 2009, which were prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the EU and International Financial Reporting Standards ("IFRS"), respectively. IFRSs as adopted by the EU do not currently differ from IFRS as issued by the International Accounting Standards Board (IASB) and currently effective for the purpose of these financial statements, except for certain hedge accounting requirements under IAS 39, which have not been adopted by the EU. The Group and the Bank has determined that the unendorsed hedge accounting requirements under IAS 39 would not impact the Bank's and the consolidated financial statements had they been endorsed by the EU at the balance sheet date.

The condensed interim financial statements for the Group and the Bank have been prepared in accordance with IAS 34, *Interim Financial Reporting*, as adopted by the EU and IAS 34, *Interim Financial Reporting*, respectively. Condensed interim financial statements such as these do not include information as extensive as annual financial statements compiled in accordance with IFRSs as adopted by the EU or IFRS and should be read in conjunction with the Group's and the Bank's annual financial statements for the year ended 31 December 2009.

The Condensed Interim Financial Statements are presented in Lithuanian Litas (LTL), rounded to the nearest thousand.

#### NOTE 3 SEASONALITY OF THE RESULTS

No significant amounts of the Group's and the Bank's income or expenses are of a seasonal nature.

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



## NOTE 4 LOANS AND FINANCE LEASE RECEIVABLE

| The G       | roup       |   | The B      | ank        |
|-------------|------------|---|------------|------------|
| 2010-09-30  | 2009-12-31 |   | 2010-09-30 | 2009-12-31 |
|             |            | Loans and finance lease receivable        |            |            |
|             |            | Loans to small and medium size            |            |            |
| 1,212,874   | 1,111,862  | enterprises (SMEs)                        | 1,212,843  | 1,152,249  |
| 834,532     | 851,844    | Loans to other enterprises                | 608,643    | 854,116    |
| 325,212     | 334,665    | Loans to individuals                      | 188,440    | 211,471    |
| 3,955       | 185,950    | Loans to financial institutions           | 416,113    | 230,545    |
| 467,892     | 141,301    | Finance lease receivable                  | 54,549     | -          |
|             |            | Total loans and finance lease             |            |            |
| 2,844,465   | 2,625,622  | receivable                                | 2,480,588  | 2,448,381  |
|             |            | Provisions for impairment loss of loans   |            |            |
|             |            | and finance lease receivable (note 14     |            |            |
| (199,891)   | (205,118)  | (f))                                      | (160,349)  | (176,560)  |
| ( / /       | ( / - /    | Provisions for impairment loss of loans   |            |            |
| (185,629)   | (193,492)  | receivable                                | (160,349)  | (176,560)  |
| (( ( 6.6.2) | (          | Provisions for impairment loss of finance |            |            |
| (14,262)    | (11,626)   | lease receivables                         | -          | -          |
|             |            | Total loans and finance lease             |            |            |
|             |            | receivable from customers, net of         |            |            |
| 2,644,574   | 2,420,504  | provisions                                | 2,320,239  | 2,271,821  |
|             |            |   |            |            |

#### NOTE 5 INVESTMENT SECURITIES

| The G      | Group       |  | The I      | Bank       |
|------------|-------------|--|------------|------------|
| 2010-09-30 | 2009-12-31  |  | 2010-09-30 | 2009-12-31 |
|            |             | Equity investment securities available-for-  |            |            |
|            |             | sale   |            |            |
| 29         | 11,504      | Equity securities of entities available-for-sale   | -          | 11,487     |
| 915        | 10,832      | Equity securities of banks and financial<br>institutions available-for-sale  | 489        | 10,445     |
|            |             | Total equity investment securities   |            |            |
| 944        | 22,336      | available-for-sale   | 489        | 21,932     |
|            |             | Debt investment securities available-for-  |            |            |
|            |             | sale   |            |            |
| 7 200      | C 11C       | Debt investment securities of entities   | 7 200      | C 11C      |
| 7,380      | 6,446       | available-for-sale<br>Debt investment securities of banks and  | 7,380      | 6,446      |
| 13,682     | 14,557      | financial institutions available-for-sale  | 13,682     | 14,557     |
|            | · · · · · · | Total debt investment securities   |            | i          |
| 21,062     | 21,003      | available-for-sale   | 21,062     | 21,003     |
|            |             | Total investment securities available-for-   |            |            |
| 22,006     | 43,339      | sale   | 21,551     | 42,935     |
|            |             | The state of the second st |            |            |
| 188,832    | 86,591      | <b>Investment securities held to maturity</b><br>Debt securities of entities held to maturity  | 188,832    | 86,591     |
| 100,052    | 00,391      | Debt securities of banks and financial   | 100,052    | 00,391     |
| 146,328    | 145,172     | institutions held to maturity  | 469,110    | 337,340    |
| 337,081    | 36,733      | Government debt securities held to maturity  | 336,655    | 36,302     |
|            |             | Total debt investment securities held to   |            |            |
| 672,241    | 268,496     | maturity   | 994,597    | 460,233    |

As of 30 September 2010 investment securities held to maturity with carrying amount LTL'000 385,536 were pledged under repurchase agreements (as of 31 December 2009: LTL'000 121,935).

EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)

### NOTE 6 INVESTMENTS IN SUBSIDIARIES

#### The Group

| 2010-09-30 | 2009-12-31 |  | 2010-09-30 | 2009-12-31 |
|------------|------------|--|------------|------------|
|            |            | Investments in subsidiaries              |            |            |
| -          | -          | GD UAB Bonum publicum                    | 36,321     | 36,321     |
| -          | -          | UAB Ūkio banko investicijų valdymas      | 2,000      | 2,000      |
| -          | -          | UAB Ūkio banko lizingas                  | 1,000      | 1,000      |
| -          | -          | UAB Ūkio banko rizikos kapitalo valdymas | 19,924     | 19,924     |
| -          | -          | UAB Investicinio turto valdymas          | 98,391     | 98,391     |
| -          | -          | UAB Trade Project                        | 26,880     | -          |
|            |            | UAB Turto valdymo paslaugos              | 10         |            |
|            |            | Total investments in subsidiaries        | 184,526    | 157,636    |

## NOTE 7 OTHER ASSETS

| The Group  |            |  | The I      | Bank       |
|------------|------------|--|------------|------------|
| 2010-09-30 | 2009-12-31 |  | 2010-09-30 | 2009-12-31 |
|            |            | Other assets   |            |            |
| 3,837      | 26,084     | Prepayments  | 2,128      | 24,818     |
| 14,810     | 16,810     | Deferred expenses  | 11,838     | 13,239     |
| 84         | 1,566      | Accounts receivable  | 79         | 2,268      |
| 2,497      | 3,898      | Income tax paid in advance                                   | 1,936      | 2,000      |
| 32,916     | 77,250     | Foreclosed assets  | 20,247     | 61,172     |
| 398        | 147        | Transit accounts   | 55         | 23         |
| 402        | 352        | Receivables on securities transactions                       | 402        | 352        |
| 10,015     | 5,402      | Other receivables  | 4,723      | 3,775      |
| 64,959     | 131,509    | Total other assets   | 41,408     | 107,647    |
| (370)      | (504)      | Provisions for impairment loss of other assets (Note 14 (e)) | (367)      | (501)      |
| 64,589     | 131,005    | Total other assets, net of provisions                        | 41,041     | 107,146    |

#### NOTE 8 DUE TO CUSTOMERS

| The G      | iroup      |                                  | The Bank   |            |
|------------|------------|----------------------------------|------------|------------|
| 2010-09-30 | 2009-12-31 |                                  | 2010-09-30 | 2009-12-31 |
|            |            | Due to customers                 |            |            |
| 741,664    | 649,248    | Current and demand deposits      | 741,986    | 649,692    |
| 2,905,802  | 2,662,221  | Term deposits, letters of credit | 2,914,895  | 2,670,597  |
| 67,286     | 42,592     | Loans                            | 62,567     | 42,592     |
| 3,714,752  | 3,354,061  | Total due to customers           | 3,719,448  | 3,362,881  |
| The G      | iroup      |                                  | The E      | Bank       |
| 2010-09-30 | 2009-12-31 |                                  | 2010-09-30 | 2009-12-31 |
|            |            | Current and demand deposits      |            |            |
| 426,914    | 434,335    | Companies                        | 427,021    | 434,348    |
| 231,192    | 170,575    | Individuals                      | 231,192    | 170,575    |
| 83,558     | 44,338     | Financial institutions           | 83,773     | 44,769     |
| 741,664    | 649,248    |                                  | 741,986    | 649,692    |
|            |            | Term deposits, letters of credit |            |            |
| 444,841    | 482,795    | Companies                        | 445,491    | 482,857    |
| 2,330,282  | 2,080,431  | Individuals                      | 2,330,282  | 2,080,431  |
| 95,617     | 57,845     | Financial institutions           | 104,035    | 66,023     |
| 2,870,740  | 2,621,071  |                                  | 2,879,808  | 2,629,311  |
|            |            | Loans                            |            |            |
| 12,649     | 8,000      | Government institutions          | 8,000      | 8,000      |
| 54,265     | 34,040     | Financial institutions           | 54,265     | 34,040     |
|            |            | Private companies                |            |            |
| 66,914     | 42,040     | ·····                            | 62,265     | 42,040     |
|            |            |                                  |            |            |
| 35,434     | 41,702     | Accrued interest                 | 35,389     | 41,838     |
| 3,714,752  | 3,354,061  | Total due to customers           | 3,719,448  | 3,362,881  |

The Bank

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



#### NOTE 9 SHARE CAPITAL AND RESERVES

The authorized capital of the Bank as of 30 September 2010 was LTL'000 295,824 (31 December 2009: LTL'000 245,824) and consisted of 295,824,000 ordinary shares with par value of LTL 1 each. All shares are fully paid.

On 13 September 2010 AB Ūkio bankas authorized capital was increased from additional contributions to LTL'000 295,824 issuing new LTL'000 50,000 issue of 50 million ordinary registered shares of 1 LTL nominal value. AB Ūkio bankas authorized capital was increased from additional contributions converting subordinated loan, received from Vladimir Romanov, to a new issue of ordinary registered shares. The price of the shares of the new issue – 1 LTL for one share.

Other reserves are formed from shareholder's additional contributions or deductions from the profit of the Bank. The purpose of Other reserves is to guarantee the financial stability of the Bank. Other reserves following the decision of the ordinary General Meeting of the Shareholders can be used to cover the losses and for the purpose discussed in Part 6 of Article 41 of Law on the Banks of the Republic of Lithuania. The ordinary general shareholders' meeting of AB Ūkio bankas on 26 March 2010 adopted resolution to transfer LTL'000 74,997 from other reserves to retained earnings. As of 30 September 2010 Other reserves amounted to LTL'000 61,650 (31 December 2009: LTL'000 136,647).

#### NOTE 10 INTEREST INCOME AND EXPENSE

| The Group    |              |   | The Bank     |              |
|--------------|--------------|---|--------------|--------------|
| 2010-01-01 - | 2009-01-01 - |   | 2010-01-01 - | 2009-01-01 - |
| 2010-09-30   | 2009-09-30   |   | 2010-09-30   | 2009-09-30   |
|              |              | Interest income                             |              |              |
|              |              | on loans and other receivables (including   |              |              |
| 133,865      | 200,618      | finance leases)                             | 101,978      | 176,278      |
| 14,941       | 14,966       | on investment securities held to maturity   | 25,297       | 20,141       |
| 1,034        | 1,642        | on investment securities available-for-sale | 1,034        | 1,642        |
| 507          | 808          | on trading debt securities                  | 73           | 238          |
| 528          | 708          | on balances with central bank               | 528          | 708          |
| 150,875      | 218,742      | Total interest income                       | 128,910      | 199,007      |
|              |              |   |              |              |
|              |              |   |              |              |

| The Group    |             |   | The Bank     |              |  |
|--------------|-------------|---|--------------|--------------|--|
| 2010-01-01 - | 2009-01-01- |   | 2010-01-01 - | 2009-01-01 - |  |
| 2010-09-30   | 2009-09-30  |   | 2010-09-30   | 2009-09-30   |  |
|              |             | Interest expense                              |              |              |  |
| 105,269      | 136,136     | on due to customers                           | 105,696      | 144,361      |  |
| 9,095        | 9,318       | on due to banks and other credit institutions | 9,000        | 7,983        |  |
| 9,359        | 6,031       | on subordinated loans                         | 9,359        | 6,031        |  |
| 1,351        | 1,316       | on debt securities issued                     | 1,351        | 1,384        |  |
| 11,641       | 10,465      | deposit insurance expenses                    | 11,641       | 10,465       |  |
| 136,715      | 163,266     | Total interest expense                        | 137,047      | 170,224      |  |

In the nine month period ended 30 September 2010 the Group's/Bank's total interest income includes income accrued on impaired financial assets in the amount of LTL'000 18,999 and 16,082 respectively (nine month period ended 30 September 2009: LTL'000 17,691 and LTL'000 12,954).

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)

# 😈 ŪKIO BANKAS

## NOTE 11 FEES AND COMMISSION INCOME AND EXPENSE

| The Group  |        |   |  |  |  |
|--|--------|---|--|--|--|
| 2010-01-01 - 2009-01-01 -<br>2010-09-30 2009-09-30 |        |   |  |  |  |
|  |        | F |  |  |  |
| 26,521   | 30,635 |   |  |  |  |
| 2,097  | 3,621  |   |  |  |  |
| 2,340  | 3,108  |   |  |  |  |
| 6,187  | 6,849  |   |  |  |  |
| 1,171  | 1,971  |   |  |  |  |
| 1,847  | 2,442  |   |  |  |  |
| 4,120  | 3,371  |   |  |  |  |
| 44,283   | 51,997 | т |  |  |  |

| Fees and commission income       |
|----------------------------------|
| for money transfer operations    |
| for credit services              |
| for bank accounts' services      |
| for payment card services        |
| for collection of taxes          |
| for EUR currency exchange        |
| other                            |
| Total face and commission income |

Total fees and commission income

| The Bank<br>2010-01-01 - 2009-01-01 -<br>2010-09-30 2009-09-30 |        |  |  |  |  |
|--|--------|--|--|--|--|
| 26,604   | 30,721 |  |  |  |  |
| 2,097  | 3,878  |  |  |  |  |
| 2,340  | 3,108  |  |  |  |  |
| 2,668  | 2,584  |  |  |  |  |
| 1,193  | 2,149  |  |  |  |  |
| 1,847  | 2,442  |  |  |  |  |
| 3,574  | 2,978  |  |  |  |  |
| 40,323   | 47,860 |  |  |  |  |

| The Group                  |                            |                                    | The Bank                  |                            |
|----------------------------|----------------------------|------------------------------------|---------------------------|----------------------------|
| 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |                                    | 2010-01-01-<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |
|                            |                            | Fees and commission expenses       |                           |                            |
| 2,476                      | 4,100                      | for money transfer operations      | 2,233                     | 3,495                      |
| 4,204                      | 3,314                      | for payment card services          | 4,204                     | 3,314                      |
| 966                        | 2,220                      | other                              | 940                       | 2,198                      |
| 7,646                      | 9,634                      | Total fees and commission expenses | 7,377                     | 9,007                      |

#### NOTE 12 OPERATING EXPENSES

| The Group                  |                            |   | The Bank                   |                           |
|----------------------------|----------------------------|---|----------------------------|---------------------------|
| 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |   | 2010-01-01 -<br>2010-09-30 | 2009-01-01-<br>2009-09-30 |
|                            |                            | Operating expenses                        |                            |                           |
| 33,169                     | 32,611                     | Salary and related expenses               | 25,981                     | 25,913                    |
| 12,631                     | 12,344                     | Marketing and charity expenses            | 10,696                     | 8,757                     |
| 16,809                     | 13,020                     | Rent of premises and household expenses   | 14,522                     | 12,069                    |
| 6,680                      | 6,115                      | Taxes (other than income tax)             | 6,094                      | 5,922                     |
| 6,907                      | 5,827                      | Depreciation and amortization             | 4,572                      | 4,770                     |
|                            |                            | Transport, post and communication service |                            |                           |
| 2,794                      | 2,818                      | expenses                                  | 1,953                      | 1,917                     |
| 2,752                      | 2,561                      | IT expenses                               | 2,703                      | 2,502                     |
| 1,310                      | 1,124                      | Training and business trip expenses       | 447                        | 530                       |
| 7,698                      | 12,565                     | Other expenses                            | 6,227                      | 9,877                     |
| 90,750                     | 88,985                     | Total operating expenses                  | 73,195                     | 72,257                    |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)

# Ū ŪKIO BANKAS

## NOTE 13 EARNINGS PER SHARE

| The 6<br>2010-01-01 -<br>2010-09-30 | Group<br>2009-01-01 –<br>2009-09-30 | Basic earnings per share calculation  | The<br>2010-01-01 -<br>2010-09-30 | Bank<br>2009-01-01 –<br>2009-09-30 |
|-------------------------------------|-------------------------------------|---|-----------------------------------|------------------------------------|
|                                     |                                     | Basic earlings per share calculation  |                                   |                                    |
| <i>4,474</i><br>(1,618)             | 6,384                               | Profit attributable to equity holders of the Parent<br>from continuing operations<br>from discontinued operations | 1,544                             | 4,745                              |
| 2,856                               | 6,384                               | Total profit attributable to equity holders of the<br>Parent  | 1,544                             | 4,745                              |
| 248,938                             | 222,795                             | Weighted average number of ordinary shares in issue (thousands units)   | 248,938                           | 222,795                            |
| 0.02                                | 0.03                                | Basic earnings per share from discontinued  | 0.01                              | 0.02                               |
| (0.01)<br><b>0.01</b>               | 0.03                                | operations (in LTL)<br>Basic earnings per share (in LTL)  | 0.01                              | 0.02                               |

| The G                      | Group                      |   | The Bank                   |                            |  |  |
|----------------------------|----------------------------|---|----------------------------|----------------------------|--|--|
| 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |   | 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |  |  |
|                            |                            | Diluted earnings per share calculation  |                            |                            |  |  |
| 2,856                      | 6,384                      | Profit attributable to equity holders of the Parent<br>Interest expense on subordinated loans (net of | 1,544                      | 4,745                      |  |  |
| -                          | 98                         | tax)  | -                          | 98                         |  |  |
|                            |                            | Net profit used to determine diluted earnings per   |                            |                            |  |  |
| 2,856                      | 6,482                      | share   | 1,544                      | 4,843                      |  |  |
| 4,474                      | 6,482                      | from continuing operations  | 1,544                      | 4,843                      |  |  |
| (1,618)                    | -                          | from discontinued operations  | -                          | -                          |  |  |
|                            |                            | Weighted average number of ordinary shares in   |                            |                            |  |  |
| 248,938                    | 222,795                    | issue (thousands units)   | 248,938                    | 222,795                    |  |  |
|                            |                            | Adjustment for assumed conversion of  |                            |                            |  |  |
|                            | 4,199                      | subordinated loans (thousands units)  |                            | 4,199                      |  |  |
| 248,938                    | 226,994                    |   | 248,938                    | 226,994                    |  |  |
|                            |                            | Diluted earnings per share from continuing  |                            |                            |  |  |
| 0.02                       | 0.03                       | operations (in LTL)   | 0.01                       | 0.02                       |  |  |
|                            |                            | Diluted earnings per share from discontinued  |                            |                            |  |  |
| (0.01)                     |                            | operations (in LTL)   |                            |                            |  |  |
| 0.01                       | 0.03                       | Diluted earnings per share (in LTL)   | 0.01                       | 0.02                       |  |  |
|                            |                            |   |                            |                            |  |  |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)

#### NOTE 14 CREDIT RISK

# a) Maximum exposure to credit risk without taking account of any collateral and other credit enhancements

**ŪKIO BANKAS** 

| The G                | iroup                |  | The I                | Bank                 |
|----------------------|----------------------|--|----------------------|----------------------|
| 2010-09-30           | 2009-12-31           |  | 2010-09-30           | 2009-12-31           |
|                      |                      | Assets   |                      |                      |
| 303,046              | 338,070              | Funds with central banks   | 303,046              | 338,070              |
| 803,852              | 677,968              | Loans and advances to banks and other credit<br>institutions   | 796,258              | 670,326              |
| 75,517               | 42,989               | Financial assets at fair value through profit or loss  | 34,826               | 11,102               |
| 2,644,574            | 2,420,504            | Loans and finance lease receivable:  | 2,320,239            | 2,271,821            |
| 1,382,907<br>955,834 | 1,057,130<br>826,120 | loans to and finance lease receivable from SMEs<br>loans to and finance lease receivable from other<br>enterprises | 1,150,820<br>593,213 | 1,032,745<br>820,689 |
| 3,955                | 185,950              | loans to and finance lease receivable from financial<br>institutions   | 416,113              | 230,545              |
| 301,878              | 351,304              | loans to and finance lease receivable from individuals   | 160,093              | 187,842              |
| 694,247              | 311,835              | Investment securities:   | 1,016,148            | 503,168              |
| 22,006               | 43,339               | available-for-sale   | 21,551               | 42,935               |
| 672,241              | 268,496              | held to maturity   | 994,597              | 460,233              |
| 44,187               | 83,154               | Other assets   | 33,308               | 59,295               |
| 4,565,423            | 3,874,520            | Total  | 4,503,825            | 3,853,782            |
|                      |                      | Contingent liabilities and commitments   |                      |                      |
| 61,783               | 47,702               | Guarantees and warranties  | 61,783               | 47,702               |
| -                    | 4,015                | Commitments to issue letters of credit   | -                    | 4,015                |
| 108,007              | 118,587              | Irrevocable lending commitments  | 55,328               | 63,454               |
| 169,790              | 170,304              | Total  | 117,111              | 115,171              |
| 4,735,213            | 4,044,824            | Total credit risk exposure   | 4,620,936            | 3,968,953            |

#### b) Risk concentrations of the maximum exposure to credit risk

Concentration of risk is managed by client/counterparty, by industry sector and by geographical region.

The maximum Group's credit exposure to any client or counterparty as of 30 September 2010 was LTL 132 million or 25% of the capital base (31 December 2009: LTL 122 million, or 23% of the capital base) before taking into account of collateral or other credit enhancements.

As of 30 September 2010 and during the year the Group and the Bank complied with the maximum loan to one customer requirement established by Bank of Lithuania, according to which the total amount of loans granted to one customer and the customer's related parties may not exceed 25% of the Group's and the Bank's capital (Note 17).

As of 30 September 2010 and during the year the Group and the Bank complied with the large loans requirement established by Bank of Lithuania, according to which the total amounts of loans granted to one customers and the customer's related parties that exceed 10% of the Group's and the Bank's capital may not exceed 800% of the Group's and the Bank's capital (Note 17).

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



An industry sector analysis of the Group's and the Bank's financial assets before taking into account any collateral held or other credit enhancements is as follows:

The Group as of 30 September 2010:

|  | Telecom-<br>munication |            |             | Informa-<br>tion<br>Techno- |           |        | Consumer | Consumer<br>Discre- | Health |           | Govern- |         |           |
|--|------------------------|------------|-------------|-----------------------------|-----------|--------|----------|---------------------|--------|-----------|---------|---------|-----------|
|  | services               | Financials | Industrials | logy                        | Materials | Energy | Staples  | tionary             | Care   | Utilities | ment    | Other   | Total     |
| Assets   |                        |            |             |                             |           |        |          |                     |        |           |         |         |           |
| Cash and balances with                                       |                        |            |             |                             |           |        |          |                     |        |           |         |         |           |
| central bank   | -                      | -          | -           | -                           | -         | -      | -        | -                   | -      | -         | 303,046 | -       | 303,046   |
| Loans and advances to banks<br>and other credit institutions | _                      | 803,852    | _           | _                           | _         | _      | _        | _                   | _      | _         | _       | -       | 803,852   |
| Financial assets at fair value                               |                        | 005,052    |             |                             |           |        |          |                     |        |           |         |         | 005,052   |
| through profit or loss<br>Loans and finance lease            | 140                    | 41,378     | 587         | 145                         | 255       | 1,246  | 119      | 139                 | -      | 327       | 31,181  | -       | 75,517    |
| receivable   | -                      | 1,455,311  | 160,965     | -                           | 29,862    | 17,170 | 92,808   | 572,436             | 8,971  | 23,266    | 14,430  | 269,355 | 2,644,574 |
| Investment securities:<br>available-for-sale                 | -                      | 20,909     |             | -                           | 28        | -      | -        | -                   | -      | -         | 1,069   | -       | 22,006    |
| held-to-maturity   | 36,802                 | 159,451    | 5,199       | -                           | 11,607    | 14,032 | 2,009    | 18,686              | 1,795  | 31,747    | 390,913 | -       | 672,241   |
| Other assets   |                        | -          |             |                             | -         |        |          |                     | -      | -         |         | 44,187  | 44,187    |
| Total  | 36,942                 | 2,480,901  | 166,751     | 145                         | 41,752    | 32,448 | 94,936   | 591,261             | 10,766 | 55,340    | 740,639 | 313,542 | 4,565,423 |

As of 30 September 2010, the Group's loans to real estate and construction sectors amounted to LTL'000 1,155,655. In accordance with Global Industry Classification Standard (GICS) loans to real estate and construction sector are included in to industry sector "Financials" and "Consumer Discretionary", respectively in the above presented table.

#### EXPLANATORY NOTES

FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)

The Group as of 31 December 2009:

|                                | Telecom-<br>munication |            |             | Informa-<br>tion<br>Techno- |           |        | Consumer | Consumer<br>Discre- | Health |           | Govern- |         |           |
|--------------------------------|------------------------|------------|-------------|-----------------------------|-----------|--------|----------|---------------------|--------|-----------|---------|---------|-----------|
|                                | services               | Financials | Industrials | logy                        | Materials | Energy | Staples  | tionary             | Care   | Utilities | ment    | Other   | Total     |
| Assets                         |                        |            |             |                             |           |        |          |                     |        |           |         |         |           |
| Cash and balances with         |                        |            |             |                             |           |        |          |                     |        |           |         |         |           |
| central bank                   | -                      | -          | -           | -                           | -         | -      | -        | -                   | -      | -         | 338,070 | -       | 338,070   |
| Loans and advances to banks    |                        |            |             |                             |           |        |          |                     |        |           |         |         |           |
| and other credit institutions  | -                      | 677,968    | -           | -                           | -         | -      | -        | -                   | -      | -         | -       | -       | 677,968   |
| Financial assets at fair value |                        |            |             |                             |           |        |          |                     |        |           |         |         |           |
| through profit or loss         | -                      | 33,372     | 224         | -                           | 188       | -      | -        | -                   | -      | -         | 9,205   | -       | 42,989    |
| Loans and finance lease        | <b>.</b>               |            |             |                             |           |        |          |                     |        |           |         |         |           |
| receivable                     | 841                    | 1,307,219  | 187,204     | 254                         | 31,148    | 15,046 | 98,607   | 443,098             | 6,402  | 9,233     | 13,030  | 308,422 | 2,420,504 |
| Investment securities:         |                        |            |             |                             | . –       |        |          |                     |        |           |         |         | 10.000    |
| available-for-sale             | -                      | 42,250     |             | -                           | 17        | -      | -        | -                   | -      | -         | 1,072   | -       | 43,339    |
| held-to-maturity               | 27,397                 | 135,211    | 7,859       | -                           | 10,608    | 11,030 | 2,004    | 7,707               | 1,722  | 11,769    | 53,189  | -       | 268,496   |
| Other assets                   | -                      |            |             | -                           | -         | -      | -        |                     | -      | -         | -       | 83,154  | 83,154    |
| Total                          | 28,238                 | 2,196,020  | 195,287     | 254                         | 41,961    | 26,076 | 100,611  | 450,805             | 8,124  | 21,002    | 414,566 | 391,576 | 3,874,520 |

**ŪKIO BANKAS** 

As of 31 December 2009, the Group's loans to real estate and construction sectors amounted to LTL'000 1,177,897. In accordance with Global Industry Classification Standard (GICS) loans to real estate and construction sector are included in to industry sector "Financials" and "Consumer Discretionary", respectively in the above presented table.

#### **EXPLANATORY NOTES**

FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)

The Bank as of 30 September 2010:

|   | Telecom-<br>munication<br>services | Financials | Industrials | Informa-<br>tion<br>Technology | Materials | Energy | Consumer<br>Staples | Consumer<br>Discretio-<br>nary | Health<br>Care | Utilities | Govern-<br>ment | Other   | Total     |
|---|------------------------------------|------------|-------------|--------------------------------|-----------|--------|---------------------|--------------------------------|----------------|-----------|-----------------|---------|-----------|
| Assets  |                                    | -          |             |                                |           |        |                     |                                |                |           |                 |         |           |
| Cash and balances with                            |                                    |            |             |                                |           |        |                     |                                |                |           |                 |         |           |
| central bank                                      | -                                  | -          | -           | -                              | -         | -      | -                   | -                              | -              | -         | 303,046         | -       | 303,046   |
| Loans and advances to banks                       |                                    |            |             |                                |           |        |                     |                                |                |           |                 |         |           |
| and other credit institutions                     | -                                  | 796,258    | -           | -                              | -         | -      | -                   | -                              | -              | -         | -               | -       | 796,258   |
| Financial assets at fair value                    | 140                                | 12057      | 221         | 145                            | 255       |        | 110                 | 120                            |                | 222       | 10 512          |         | 24.026    |
| through profit or loss<br>Loans and finance lease | 140                                | 13,857     | 331         | 145                            | 255       | -      | 119                 | 139                            | -              | 327       | 19,513          | -       | 34,826    |
| receivable  | _                                  | 1,329,499  | 145,149     | _                              | 26,287    | 17,170 | 88,461              | 542,602                        | 8,945          | 23,266    | 14,374          | 124,486 | 2,320,239 |
| Investment securities:                            |                                    | 1,525,455  | 145,145     |                                | 20,207    | 17,170 | 00,401              | 542,002                        | 0,545          | 25,200    | 14,574          | 124,400 | 2,520,255 |
| available-for-sale                                | -                                  | 20,482     | -           | -                              | -         | -      | -                   | -                              | -              | -         | 1,069           | -       | 21,551    |
| held-to-maturity                                  | 36,802                             | 482,233    | 5,199       | -                              | 11,607    | 14,032 | 2,009               | 18,686                         | 1,795          | 31,747    | 390,487         | -       | 994,597   |
| Other assets                                      |                                    | -          |             |                                |           | -      |                     | -                              | -              |           |                 | 33,308  | 33,308    |
| Total   | 36,942                             | 2,642,329  | 150,679     | 145                            | 38,149    | 31,202 | 90,589              | 561,427                        | 10,740         | 55,340    | 728,489         | 157,794 | 4,503,825 |

**ŪKIO BANKAS** 

As of 30 September 2010, the Bank's loans to real estate and construction sectors amounted to LTL'000 709,200. In accordance with Global Industry Classification Standard (GICS) loans to real estate and construction sector are included in to industry sector "Financials" and "Consumer Discretionary" respectively in the above presented table.

#### **EXPLANATORY NOTES**

FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)

The Bank as of 31 December 2009:

|  | Telecom-<br>munication<br>services |              | Industrials | Informa-<br>tion<br>Technology | Materials   | Energy      | Consumer<br>Staples | Consumer<br>Discretio-<br>nary | Health<br>Care | Utilities   | Govern-<br>ment | Other       | Total             |
|--|------------------------------------|--------------|-------------|--------------------------------|-------------|-------------|---------------------|--------------------------------|----------------|-------------|-----------------|-------------|-------------------|
| Assets                                       | Scivices                           | - T manetais | maastriais  | recimology                     | Huteriuis   | Licity      | otupics             |                                | Cure           | otinities   | ment            | other       |                   |
| Cash and balances with                       |                                    |              |             |                                |             |             |                     |                                |                |             |                 |             |                   |
| central bank                                 | -                                  | -            | -           | -                              | -           | -           | -                   | -                              | -              | -           | 338,070         | -           | 338,070           |
| Loans and advances to banks                  |                                    |              |             |                                |             |             |                     |                                |                |             |                 |             | ·                 |
| and other credit institutions                | -                                  | 670,326      | -           | -                              | -           | -           | -                   | -                              | -              | -           | -               | -           | 670,326           |
| Financial assets at fair value               |                                    |              |             |                                |             |             |                     |                                |                |             |                 |             |                   |
| through profit or loss                       | -                                  | 10,914       | -           | -                              | 188         | -           | -                   | -                              | -              | -           | -               | -           | 11,102            |
| Loans and finance lease                      |                                    | 1 206 704    |             |                                | 24.000      | 4 4 5 7 7   | 02 275              | 445 204                        | 6 270          | 0 0 0 0     | 12.020          | 1 4 4 9 6 9 | 2 271 021         |
| receivable                                   | -                                  | 1,396,784    | 154,515     | -                              | 24,888      | 14,577      | 92,375              | 415,394                        | 6,370          | 8,928       | 13,030          | 144,960     | 2,271,821         |
| Investment securities:<br>available-for-sale | -                                  | 41,863       |             | _                              |             |             |                     |                                |                |             | 1 072           | -           | 42.025            |
| held-to-maturity                             | -<br>27,397                        | 327,379      | -<br>7,859  | -                              | -<br>10,608 | -<br>11,030 | -<br>2,004          | -<br>7,707                     | -<br>1,722     | -<br>11,769 | 1,072<br>52,758 | -           | 42,935<br>460,233 |
| Other assets                                 | -                                  |              | -           | -                              |             |             | - 2,004             | -                              | -              |             | -               | 59,295      | 59,295            |
| Total  | 27,397                             | 2,447,266    | 162,374     | -                              | 35,684      | 25,607      | 94,379              | 423,101                        | 8,092          | 20,697      | 404,930         | ,           | 3,853,782         |

**ŪKIO BANKAS** 

As of 31 December 2009, the Bank's loans to real estate and construction sectors amounted to LTL'000 1,209,226. In accordance with Global Industry Classification Standard (GICS) loans to real estate and construction sector are included in to industry sector "Financials" and "Consumer Discretionary" respectively in the above presented table.

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



The analysis of the Group's and the Bank's financial assets before taking into account any collateral held or other credit enhancements by geographical region is as follows:

As of 30 September 2010:

|                                |                              | The Group             |           |                              | The Bank              |           |
|--------------------------------|------------------------------|-----------------------|-----------|------------------------------|-----------------------|-----------|
|                                | Higher<br>rated<br>countries | Lower rated countries | Total     | Higher<br>rated<br>countries | Lower rated countries | Total     |
| Assets                         |                              |                       |           |                              |                       |           |
| Funds with central banks       | 303,046                      | -                     | 303,046   | 303,046                      | -                     | 303,046   |
| Loans and advances to banks    |                              |                       |           |                              |                       |           |
| and other credit institutions  | 803,852                      | -                     | 803,852   | 743,319                      | 52,939                | 796,258   |
| Financial assets at fair value |                              |                       |           |                              |                       |           |
| through profit or loss         | 73,961                       | 1,556                 | 75,517    | 34,272                       | 554                   | 34,826    |
| Loans and finance lease        |                              |                       |           |                              |                       |           |
| receivable                     | 2,329,627                    | 314,947               | 2,644,574 | 2,092,736                    | 227,503               | 2,320,239 |
| Investment securities:         | 623,962                      | 70,285                | 694,247   | 946,250                      | 69,898                | 1,016,148 |
| available-for-sale             | 19,199                       | 2,807                 | 22,006    | 18,744                       | 2,807                 | 21,551    |
| held-to-maturity               | 604,763                      | 67,478                | 672,241   | 927,506                      | 67,091                | 994,597   |
| Other assets                   | 43,123                       | 1,064                 | 44,187    | 33,278                       | 30                    | 33,308    |
| Total                          | 4,177,571                    | 387,852               | 4,565,423 | 4,152,901                    | 350,924               | 4,503,825 |

As of 31 December 2009:

| Higher<br>rated<br>countriesLower rated<br>countriesHigher<br>rated<br>countriesHigher<br>rated<br>countriesTotalAssetsFunds with central banks<br>Loans and advances to banks<br>and other credit institutions $338,070$ - $338,070$ 338,070-Financial assets at fair value<br>through profit or loss $660,292$ $17,676$ $677,968$ $652,802$ $17,524$ $670,326$ Investment securities:<br>available-for-sale<br>held-to-maturity $2,215,268$ $205,236$ $2,420,504$ $2,092,643$ $179,178$ $2,271,821$ Investment securities:<br>$336,534$ $326,534$ $6,805$ $43,339$ $36,130$ $6,805$ $42,935$ held-to-maturity $189,682$ $78,814$ $268,496$ $381,804$ $78,429$ $460,233$ Other assets $76,534$ $6,620$ $32154$ $59,290$ $59,295$ $59,295$ Total $3550,049$ $315471$ $3874,520$ $3571,653$ $282,129$ $3853,782$  |                                |           | The Group |           |           | The Bank |           |
|--|--------------------------------|-----------|-----------|-----------|-----------|----------|-----------|
| Funds with central banks       338,070       -       338,070       338,070       -       338,070         Loans and advances to banks       and other credit institutions       660,292       17,676       677,968       652,802       17,524       670,326         Financial assets at fair value       through profit or loss       42,669       320       42,989       10,914       188       11,102         Loans and finance lease       - |                                | rated     |           | Total     | rated     |          | Total     |
| Loans and advances to banks<br>and other credit institutions       660,292       17,676 <b>677,968</b> 652,802       17,524 <b>670,326</b> Financial assets at fair value<br>through profit or loss       42,669       320 <b>42,989</b> 10,914       188 <b>11,102</b> Loans and finance lease<br>receivable       2,215,268       205,236 <b>2,420,504</b> 2,092,643       179,178 <b>2,271,821</b> Investment securities:       226,216       85,619 <b>311,835</b> 417,934       85,234 <b>503,168</b> <i>available-for-sale</i> 36,534       6,805 <b>43,339</b> 36,130       6,805 <b>42,935</b> held-to-maturity       189,682       78,814 <b>268,496</b> 381,804       78,429 <b>460,233</b> Other assets       76,534       6,620 <b>83,154</b> 59,290       5 <b>59,295</b>   | Assets                         |           |           |           |           |          |           |
| and other credit institutions       660,292       17,676 <b>677,968</b> 652,802       17,524 <b>670,326</b> Financial assets at fair value<br>through profit or loss       42,669       320 <b>42,989</b> 10,914       188 <b>11,102</b> Loans and finance lease<br>receivable       2,215,268       205,236 <b>2,420,504</b> 2,092,643       179,178 <b>2,271,821</b> Investment securities:       226,216       85,619 <b>311,835</b> 417,934       85,234 <b>503,168</b> <i>available-for-sale</i> 36,534       6,805 <b>43,339</b> 36,130       6,805 <b>42,935</b> held-to-maturity       189,682       78,814 <b>268,496</b> 381,804       78,429 <b>460,233</b> Other assets       76,534       6,620 <b>83,154</b> 59,290       5 <b>59,295</b>  | Funds with central banks       | 338,070   | -         | 338,070   | 338,070   | -        | 338,070   |
| Financial assets at fair value<br>through profit or loss       42,669       320       42,989       10,914       188       11,102         Loans and finance lease<br>receivable       2,215,268       205,236       2,420,504       2,092,643       179,178       2,271,821         Investment securities:       226,216       85,619       311,835       417,934       85,234       503,168         available-for-sale       36,534       6,805       43,339       36,130       6,805       42,935         held-to-maturity       189,682       78,814       268,496       381,804       78,429       460,233         Other assets       76,534       6,620       83,154       59,290       5       59,295   | Loans and advances to banks    |           |           |           |           |          |           |
| through profit or loss42,66932042,98910,91418811,102Loans and finance lease<br>receivable2,215,268205,2362,420,5042,092,643179,1782,271,821Investment securities:226,21685,619 <b>311,835</b> 417,93485,234 <b>503,168</b> available-for-sale36,5346,805 <b>43,339</b> 36,1306,805 <b>42,935</b> held-to-maturity189,68278,814 <b>268,496</b> 381,80478,429 <b>460,233</b> Other assets76,5346,620 <b>83,154</b> 59,2905 <b>59,295</b>   | and other credit institutions  | 660,292   | 17,676    | 677,968   | 652,802   | 17,524   | 670,326   |
| Loans and finance lease<br>receivable2,215,268205,2362,420,5042,092,643179,1782,271,821Investment securities:226,21685,619 <b>311,835</b> 417,93485,234 <b>503,168</b> available-for-sale36,5346,805 <b>43,339</b> 36,1306,805 <b>42,935</b> held-to-maturity189,68278,814 <b>268,496</b> 381,80478,429 <b>460,233</b> Other assets76,5346,620 <b>83,154</b> 59,2905 <b>59,295</b>   | Financial assets at fair value |           |           |           |           |          |           |
| receivable2,215,268205,2362,420,5042,092,643179,1782,271,821Investment securities:226,21685,619 <b>311,835</b> 417,93485,234 <b>503,168</b> available-for-sale36,5346,805 <b>43,339</b> 36,1306,805 <b>42,935</b> held-to-maturity189,68278,814 <b>268,496</b> 381,80478,429 <b>460,233</b> Other assets76,5346,620 <b>83,154</b> 59,2905 <b>59,295</b>  | through profit or loss         | 42,669    | 320       | 42,989    | 10,914    | 188      | 11,102    |
| Investment securities:226,21685,619 <b>311,835</b> 417,93485,234 <b>503,168</b> available-for-sale36,5346,805 <b>43,339</b> 36,1306,805 <b>42,935</b> held-to-maturity189,68278,814 <b>268,496</b> 381,80478,429 <b>460,233</b> Other assets76,5346,620 <b>83,154</b> 59,2905 <b>59,295</b>  | Loans and finance lease        |           |           |           |           |          |           |
| available-for-sale         36,534         6,805         43,339         36,130         6,805         42,935           held-to-maturity         189,682         78,814         268,496         381,804         78,429         460,233           Other assets         76,534         6,620         83,154         59,290         5         59,295   | receivable                     | 2,215,268 | 205,236   | 2,420,504 | 2,092,643 | 179,178  | 2,271,821 |
| held-to-maturity         189,682         78,814         268,496         381,804         78,429         460,233           Other assets         76,534         6,620         83,154         59,290         5         59,295  | Investment securities:         | 226,216   | 85,619    | 311,835   | 417,934   | 85,234   | 503,168   |
| Other assets         76,534         6,620         83,154         59,290         5         59,295   | available-for-sale             | 36,534    | 6,805     | 43,339    | 36,130    | 6,805    |           |
|  | held-to-maturity               | ,         | 78,814    | 268,496   | 381,804   | 78,429   | 460,233   |
| Total 3 559 049 315 471 3 874 520 3 571 653 282 129 3 853 782  | Other assets                   | 76,534    | 6,620     | 83,154    | 59,290    | 5        | 59,295    |
| 10tal 3,555,645 515,471 5,674,526 5,571,655 262,125 5,655,762  | Total                          | 3,559,049 | 315,471   | 3,874,520 | 3,571,653 | 282,129  | 3,853,782 |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



Higher rated countries include countries belonging to the European Union and/or countries that have credit ratings ranging from AAA/Aaa to A-/A3, lower rated countries include countries not belonging to the European Union that have lower ratings.

As of 30 September 2010, largest single country concentrations of Group's financial assets without taking into account any collateral held or other credit enhancements were in Lithuania –56.4%, USA – 7.3% (as of 31 December 2009: Lithuania – 63.7%, USA – 7.7%, Germany – 4.3%).

#### c) Credit quality of financial assets

The credit quality of financial assets of the Group and the Bank is managed by using internal credit ratings. Exposures are rated to 5 internal risk grades. Grade 1 represents best credit quality and Grade 5 represents the worst credit quality.

For the counterparties that have external credit ratings, internal ratings are assigned based on the following principles: Grade 1 is assigned to counterparties that have a long-term credit rating of at least A-/A3; Grade 2 is assigned to counterparties that have a credit rating ranging from BBB+/Baa1 to BBB-/Baa3; Grade 3 is assigned to counterparties that have a credit rating ranging from BB+/Ba1 to B-/B3. For the banks or foreign bank branches registered in Lithuania, internal rating higher by one grade to that which would result from the before mentioned principle, is assigned.

As of 30 September 2010 the Group's financial assets by internal credit ratings were as follows.

|   | Neit      | ther past due | ed      | Past due |         |                                  |           |
|---|-----------|---------------|---------|----------|---------|----------------------------------|-----------|
| The Group   | Grade 1   | Grade 2       | Grade 3 | Grade 4  | Grade 5 | or indivi-<br>dually<br>impaired | Total     |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 303,046   | -             | -       | -        | -       | -                                | 303,046   |
| institutions<br>Financial assets at fair<br>value through profit or         | 560,448   | 192,502       | 50,900  | 2        | -       | -                                | 803,852   |
| loss  | 25,314    | 48,108        | 1,410   | 685      | -       | -                                | 75,517    |
| Loans and finance lease   |           |               |         |          |         |                                  |           |
| receivable:   | 148,513   | 590,916       | 869,445 | 392,168  | 3,191   | 640,341                          | 2,644,574 |
| loans to SMEs<br>loans to other   | 7,583     | 80,555        | 689,866 | 331,935  | 2,200   | 270,768                          | 1,382,907 |
| enterprises   | 9,460     | 435,176       | 169,849 | 54,976   | -       | 286,373                          | 955,834   |
| loans to financial institutions   | -         | 3,955         | -       | -        | -       | -                                | 3,955     |
| loans to individuals  | 131,470   | 71,230        | 9,730   | 5,257    | 991     | 83,200                           | 301,878   |
| Investment securities:  | 409,234   | 215,242       | 61,880  | 5,301    | -       | 2,590                            | 694,247   |
| available-for-sale  | 5,972     | 1,215         | 11,421  | 3,398    | -       | -                                | 22,006    |
| held-to-maturity  | 403,262   | 214,027       | 50,459  | 1,903    | -       | 2,590                            | 672,241   |
| Other assets  | 1         | 41,328        | 2,822   | -        | -       | 36                               | 44,187    |
| Total   | 1,446,556 | 1,088,096     | 986,457 | 398,156  | 3,191   | 642,967                          | 4,565,423 |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



As of 31 December 2009 the Group's financial assets by internal credit ratings were as follows:

|   | Neit      | her past due | e nor individ | lually impair | red     | Past due                         |           |
|---|-----------|--------------|---------------|---------------|---------|----------------------------------|-----------|
| The Group   | Grade 1   | Grade 2      | Grade 3       | Grade 4       | Grade 5 | or indivi-<br>dually<br>impaired | Total     |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 338,070   | -            | -             | -             | -       | -                                | 338,070   |
| institutions  | 529,260   | 126,050      | 15,582        | 7,075         | -       | 1                                | 677,968   |
| Financial assets at fair value through profit or                            | ,         | -,           | -,            | ,             |         |                                  | . ,       |
| loss  | 7,907     | 32,782       | 1,105         | 1,195         | -       | -                                | 42,989    |
| Loans and finance lease   |           |              |               |               |         |                                  |           |
| receivable:   | 177,488   | 452,120      | 667,132       | 272,107       | 6,938   | 844,719                          | 2,420,504 |
| loans to SMEs<br>loans to other   | 4,337     | 76,969       | 396,098       | 207,075       | 5,712   | 366,939                          | 1,057,130 |
| enterprises   | 18,892    | 184,146      | 181,591       | 56,454        | -       | 385,037                          | 826,120   |
| loans to financial institutions   |           | 105,128      | 80,822        | -             | -       | -                                | 185,950   |
| loans to individuals  | 154,259   | 85,877       | 8,621         | 8,578         | 1,226   | 92,743                           | 351,304   |
| Investment securities:  | 116,113   | 103,171      | 65,480        | 27,071        | -       | -                                | 311,835   |
| available-for-sale  | 9,044     | 19,628       | 5,350         | 9,317         | -       | -                                | 43,339    |
| held-to-maturity  | 107,069   | 83,543       | 60,130        | 17,754        | -       | -                                | 268,496   |
| Other assets  | 1,050     | 55,101       | 26,995        | -             | -       | 8                                | 83,154    |
| Total   | 1,169,888 | 769,224      | 776,294       | 307,448       | 6,938   | 844,728                          | 3,874,520 |

As of 30 September 2010 the Bank's financial assets by internal credit ratings were as follows:

|   | Nei       | ther past due | ed      | Past due |         |                                  |           |
|---|-----------|---------------|---------|----------|---------|----------------------------------|-----------|
| The Bank  | Grade 1   | Grade 2       | Grade 3 | Grade 4  | Grade 5 | or indivi-<br>dually<br>impaired | Total     |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 303,046   | -             | -       | -        | -       | -                                | 303,046   |
| institutions<br>Financial assets at fair<br>value through profit or         | 557,923   | 188,194       | 50,139  | 2        | -       | -                                | 796,258   |
| loss  | 14,471    | 20,056        | 299     | -        | -       | -                                | 34,826    |
| Loans and finance lease   |           |               |         |          |         |                                  |           |
| receivable:   | 30,550    | 711,271       | 861,033 | 265,614  | 3,191   | 448,580                          | 2,320,239 |
| loans to SMEs<br>loans to other   | 4,801     | 68,886        | 630,507 | 206,508  | 2,200   | 237,918                          | 1,150,820 |
| enterprises   | 9,460     | 196,390       | 179,564 | 54,976   | -       | 152,823                          | 593,213   |
| loans to financial institutions   | -         | 374,881       | 41,232  | -        | -       | -                                | 416,113   |
| loans to individuals  | 16,289    | 71,114        | 9,730   | 4,130    | 991     | 57,839                           | 160,093   |
| Investment securities:  | 408,959   | 537,915       | 61,766  | 4,918    | -       | 2,590                            | 1,016,148 |
| available-for-sale  | 5,972     | 760           | 11,421  | 3,398    | -       | -                                | 21,551    |
| held-to-maturity  | 402,987   | 537,155       | 50,345  | 1,520    | -       | 2,590                            | 994,597   |
| Other assets  | 1         | 30,449        | 2,822   | -        | -       | 36                               | 33,308    |
| Total   | 1,314,950 | 1,487,885     | 976,059 | 270,534  | 3,191   | 451,206                          | 4,503,825 |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



As of 31 December 2009 the Bank's financial assets by internal credit ratings were as follows:

| The Bank  | Neit      | her past du | ed      | Past due<br>or indivi- |         |                    |           |
|---|-----------|-------------|---------|------------------------|---------|--------------------|-----------|
|   | Grade 1   | Grade 2     | Grade 3 | Grade 4                | Grade 5 | dually<br>impaired | Total     |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 338,070   | -           | -       | -                      | -       | -                  | 338,070   |
| institutions<br>Financial assets at fair<br>value through profit or         | 525,308   | 122,360     | 15,582  | 7,075                  | -       | 1                  | 670,326   |
| loss  | -         | 10,522      | -       | 580                    | -       | -                  | 11,102    |
| Loans and finance lease   |           |             |         |                        |         |                    |           |
| receivable:   | 44,389    | 437,724     | 700,579 | 321,667                | 5,168   | 762,294            | 2,271,821 |
| loans to SMEs<br>loans to other   | 1,184     | 65,376      | 384,726 | 257,735                | 3,942   | 319,782            | 1,032,745 |
| enterprises   | 18,892    | 181,473     | 181,815 | 56,454                 | -       | 382,055            | 820,689   |
| loans to financial institutions   | -         | 105,128     | 125,417 | -                      | -       | -                  | 230,545   |
| loans to individuals  | 24,313    | 85,747      | 8,621   | 7,478                  | 1,226   | 60,457             | 187,842   |
| Investment securities:  | 115,961   | 295,154     | 65,371  | 26,682                 | -       | -                  | 503,168   |
| available-for-sale  | 9,044     | 19,224      | 5,350   | 9,317                  | -       | -                  | 42,935    |
| held-to-maturity  | 106,917   | 275,930     | 60,021  | 17,365                 | -       | -                  | 460,233   |
| Other assets  | 1,050     | 31,242      | 26,995  | -                      | -       | 8                  | 59,295    |
| Total   | 1,024,778 | 897,002     | 808,527 | 356,004                | 5,168   | 762,303            | 3,853,782 |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



#### d) Aging analysis of financial assets

As of 30 September 2010 the Group's financial assets by aging intervals were:

|   | Neither past                        |                           |                             |                            |                            |                              |                              |                            |                            |                     |   |                               |                                     |
|---|-------------------------------------|---------------------------|-----------------------------|----------------------------|----------------------------|------------------------------|------------------------------|----------------------------|----------------------------|---------------------|---|-------------------------------|-------------------------------------|
|   | due nor<br>individually<br>impaired | <= 30<br>days             | 31-60<br>days               | 61 days –<br>1 year        | Over 1<br>year             | Total                        | not past<br>due              | <=30<br>days               | 31-60<br>days              | 61 days -<br>1 year | Over 1<br>year                          | Total                         | TOTAL                               |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 303,046                             | -                         | -                           | -                          | -                          | -                            | -                            | -                          | -                          | -                   | -                                       | -                             | 303,046                             |
| institutions<br>Financial assets at fair                                    | 803,852                             | -                         | -                           | -                          | -                          | -                            | -                            | -                          | -                          | -                   | -                                       | -                             | 803,852                             |
| value through profit or<br>loss<br>Loans and finance lease                  | 75,517                              | -                         | -                           | -                          | -                          | -                            | -                            | -                          | -                          | -                   | -                                       | -                             | 75,517                              |
| loans to SMEs<br>loans to SMEs<br>loans to financial                        | 2,004,233<br>1,112,139<br>669,461   | 54,391<br>29,220<br>5,240 | 6,713<br><i>4,738</i><br>75 | 47,699                     | 52,697<br>23,704<br>18,130 | 172,607<br>105,361<br>23,609 | 299,361<br>29,157<br>259,213 | 1,775<br><i>1,553</i><br>- | 4,534<br><i>1,919</i><br>- |                     | 86,287<br><i>67,483</i><br><i>3,331</i> | 467,734<br>165,407<br>262,764 | 2,644,574<br>1,382,907<br>955,834   |
| institutions<br>loans to individuals  | 3,955<br>218,678                    | -<br>19,931               | -<br>1900                   | ,                          | -<br>10,863                | -<br>43,637                  | -<br>10,991                  | -<br>222                   | -<br>2,615                 | -<br>10,262         | -<br>15,473                             | -<br>39,563                   | 3,955<br>301,878                    |
| Investment securities:<br>available-for-sale<br>held-to-maturity            | 691,657<br><i>22,006</i><br>669,651 | -                         | -                           | 2,590<br>-<br><i>2,590</i> | -                          | 2,590<br>-<br><i>2,590</i>   | -                            | -                          | -                          | -                   | -                                       | -                             | 694,247<br><i>22,006</i><br>672,241 |
| Other assets<br>Total   | 44,151<br>3,922,456                 | 34<br><b>54,425</b>       | 6,713                       |                            | -<br>52,697                | 34<br><b>175,231</b>         | 299,361                      | -<br>1,775                 | 4,534                      | <u>1</u><br>75,778  | 1<br>86,288                             | 2<br><b>467,736</b>           | 44,187<br><b>4,565,423</b>          |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)



As of 31 December 2009 the Group's financial assets by aging intervals were:

|  | Neither past                        | Past due but not individually impaired Individually impaired |                              |   |                        |                            |                               |                            |                     |  |                         |                               |                                   |
|--|-------------------------------------|--|------------------------------|---|------------------------|----------------------------|-------------------------------|----------------------------|---------------------|--|-------------------------|-------------------------------|-----------------------------------|
|  | due nor<br>individually<br>impaired | <= 30<br>days  | 31-60<br>days                | 61 days –<br>1 year                     | Over 1<br>year         | Total                      | not past<br>due               | <=30<br>days               | 31-60<br>days       | 61 days –<br>1 year                        | Over 1<br>year          | Total                         | TOTAL                             |
| Funds with central banks<br>Loans and advances to<br>banks and other credit          | 338,070                             | -  | -                            | -                                       | -                      | -                          | -                             | -                          | -                   | -  | -                       | -                             | 338,070                           |
| institutions<br>Financial assets at fair<br>value through profit or                  | 677,967                             | -  | -                            | -                                       | -                      | -                          | 1                             | -                          | -                   | -  | -                       | 1                             | 677,968                           |
| loss   | 42,989                              | -  | -                            | -                                       | -                      | -                          | -                             | -                          | -                   | -  | -                       | -                             | 42,989                            |
| Loans and finance lease<br>receivable<br>loans to SMEs<br>loans to other enterprises | 1,575,785<br>690,191<br>441,084     | 33,519<br>15,667<br>3,319                                    | 10,315<br><i>5,592</i><br>93 | 64,008<br><i>42,111</i><br><i>1,083</i> | 22,572<br>11,702<br>42 | 130,414<br>75,072<br>4,537 | 509,650<br>139,069<br>367,332 | 1,487<br><i>324</i><br>452 | 9,829<br>635<br>585 | 157,250<br><i>120,368</i><br><i>12,130</i> | 36,089<br><i>31,471</i> | 714,305<br>291,867<br>380,499 | 2,420,504<br>1,057,130<br>826,120 |
| loans to financial<br>institutions<br>loans to individuals                           | 185,950<br>258,560                  | -<br>14,533  | -<br>4,630                   | -<br>20,814                             | -<br>10,828            | -<br>50,805                | -<br>3,249                    | -<br>711                   | -<br>8,609          | -<br>24,752                                | -<br>4,618              | -<br>41,939                   | 185,950<br>351,304                |
| Investment securities:<br>available-for-sale   | 311,835<br><i>43,33</i> 9           | -  | -                            | -                                       | -                      | -                          | -                             | -                          | -                   | -  | -                       | -                             | 311,835<br><i>43,33</i> 9         |
| <i>held-to-maturity</i><br>Other assets  | <i>268,496</i><br>83,146            | -  | -                            | -                                       | -                      | -                          | -                             | -                          | -                   | - 8  | -                       | - 8                           | 268,496<br>83,154                 |
| Total  | 3,029,792                           | 33,519   | 10,315                       | 64,008                                  | 22,572                 | 130,414                    | 509,651                       | 1,487                      | 9,829               | 157,258                                    | 36,089                  | 714,314                       | 3,874,520                         |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



As of 30 September 2010 the Bank's financial assets by aging intervals were:

|   | Neither past                                  |                           |                            |                              |                            |   |                              |                            |                          |                              |  |   |  |
|---|---|---------------------------|----------------------------|------------------------------|----------------------------|---|------------------------------|----------------------------|--------------------------|------------------------------|--|---|--|
|   | due nor<br>individually<br>impaired           | <= 30<br>days             | 31-60<br>days              | 61 days –<br>1 year          | Over 1<br>year             | Total                                     | Not past<br>due              | <=30<br>days               | 31-60<br>days            | 61 days -<br>1 year          | Over 1<br>year                           | Total                                       | TOTAL  |
| Funds with central banks<br>Loans and advances to<br>banks and other credit     | 303,046                                       | -                         | -                          | -                            | -                          | -   | -                            | -                          | -                        | -                            | -  | -   | 303,046                                      |
| institutions<br>Financial assets at fair<br>value through profit or             | 796,258                                       | -                         | -                          | -                            | -                          | -   | -                            | -                          | -                        | -                            | -  | -   | 796,258                                      |
| loss<br>Loans and finance lease   | 34,826  | -                         | -                          | -                            | -                          | -   | -                            | -                          | -                        | -                            | -  | -   | 34,826                                       |
| receivable<br>loans to SMEs<br>loans to other enterprises<br>loans to financial | 1,871,659<br><i>912,902</i><br><i>440,390</i> | 26,406<br>12,856<br>5,240 | 3,090<br><i>2,337</i><br>- | 53,816<br><i>44,133</i><br>- | 51,693<br>23,236<br>18,092 | 135,005<br><i>82,562</i><br><i>23,332</i> | 166,226<br>28,803<br>126,715 | 1,659<br><i>1,550</i><br>- | 1,798<br><i>819</i><br>- | 64,376<br><i>60,446</i><br>- | 79,516<br><i>63,738</i><br><i>2,77</i> 6 | 313,575<br><i>155,356</i><br><i>129,491</i> | 2,320,239<br>1,150,820<br>593,213            |
| institutions  | 416,113                                       | -                         | -                          | -                            | -                          | -   | -                            | -                          | -                        | -                            | -  | -   | 416,113                                      |
| loans to individuals  | 102,254                                       | 8,310                     | 753                        | 9,683                        | 10,365                     | 29,111                                    | 10,708                       | 109                        | 979                      | 3,930                        | 13,002                                   | 28,728                                      | 160,093                                      |
| Investment securities:<br>available-for-sale<br>held-to-maturity                | 1,013,558<br><i>21,551</i><br><i>992,007</i>  | -                         | -                          | 2,590<br>-<br>2,590          |                            | 2,590<br>-<br>2,590                       | -                            | -                          | -                        | -                            |  | -   | 1,016,148<br><i>21,551</i><br><i>994,597</i> |
| Other assets  | 33,272  | 34                        | -                          | -                            | -                          | 34  | -                            | -                          | -                        | 1                            | 1  | 2   | 33,308                                       |
| Total   | 4,052,619                                     | 26,440                    | 3,090                      | 56,406                       | 51,693                     | 137,629                                   | 166,226                      | 1,659                      | 1,798                    | 64,377                       | 79,517                                   | 313,577                                     | 4,503,825                                    |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



As of 31 December 2009 the Bank's financial assets by aging intervals were:

|   | Neither past                                  |  |                            |                         |                        |   |                               |                |                          |  |                              |                               |   |
|---|---|--|----------------------------|-------------------------|------------------------|---|-------------------------------|----------------|--------------------------|--|------------------------------|-------------------------------|---|
|   | due nor<br>individually<br>impaired           | <= 30<br>days                          | 31-60<br>days              | 61 days –<br>1 year     | Over 1<br>year         | Total                                   | Not past<br>due               | <=30<br>days   | 31-60<br>days            | 61 days -<br>1 year                        | Over 1<br>year               | Total                         | TOTAL   |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 338,070                                       | -                                      | -                          | -                       | -                      | -                                       | -                             | -              | -                        | -  | -                            | -                             | 338,070   |
| institutions<br>Financial assets at fair<br>value through profit or         | 670,325                                       | -                                      | -                          | -                       | -                      | -                                       | 1                             | -              | -                        | -  | -                            | 1                             | 670,326   |
| loss<br>Loans and finance lease   | 11,102  | -                                      | -                          | -                       | -                      | -                                       | -                             | -              | -                        | -  | -                            | -                             | 11,102  |
| loans to SMEs<br>loans to other enterprises<br>loans to financial           | 1,509,527<br><i>712,963</i><br><i>438,634</i> | 13,718<br><i>3,381</i><br><i>3,319</i> | 5,725<br><i>3,419</i><br>- | 44,757<br>26,560<br>267 | 22,404<br>11,700<br>42 | 86,604<br><i>45,060</i><br><i>3,628</i> | 508,197<br>138,168<br>367,332 | 628<br>19<br>- | 1,597<br><i>281</i><br>- | 130,259<br><i>104,868</i><br><i>11,095</i> | 35,009<br><i>31,386</i><br>- | 675,690<br>274,722<br>378,427 | 2,271,821<br><i>1,032,745</i><br><i>820,689</i> |
| institutions  | 230,545                                       | -                                      | -                          | -                       | -                      | -                                       | -                             | -              | -                        | -  | -                            | -                             | 230,545   |
| loans to individuals  | 127,385                                       | 7,018                                  | 2,306                      | 17,930                  | 10,662                 | 37,916                                  | 2,697                         | 609            | 1,316                    | 14,296                                     | 3,623                        | 22,541                        | 187,842   |
| Investment securities:  | 503,168                                       | -                                      | -                          | -                       | -                      | -                                       | -                             | -              | -                        | -  | -                            | -                             | 503,168   |
| available-for-sale  | 42,935  | -                                      | -                          | -                       | -                      | -                                       | -                             | -              | -                        | -  | -                            | -                             | 42,935  |
| held-to-maturity  | 460,233                                       | -                                      | -                          | -                       | -                      | -                                       | -                             | -              | -                        | -  | -                            | -                             | 460,233   |
| Other assets  | 59,287  |  |                            |                         | -                      | -                                       | -                             |                |                          | 8  | -                            | 8                             | 59,295  |
| Total   | 3,091,479                                     | 13,718                                 | 5,725                      | 44,757                  | 22,404                 | 86,604                                  | 508,198                       | 628            | 1,597                    | 130,267                                    | 35,009                       | 675,699                       | 3,853,782                                       |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



#### e) Impairment of financial assets

As of 30 September 2010, amounts of provisions for the impairment of the assets per class of financial assets were as follows:

|   |                                 | The Group                           |                               | The Bank                        |                                     |                               |  |  |  |
|---|---------------------------------|-------------------------------------|-------------------------------|---------------------------------|-------------------------------------|-------------------------------|--|--|--|
|   | Value<br>gross of<br>provisions | Provisions<br>for the<br>impairment | Value net<br>of<br>provisions | Value<br>gross of<br>provisions | Provisions<br>for the<br>impairment | Value net<br>of<br>provisions |  |  |  |
| Funds with central banks<br>Loans and advances to banks and | 303,046                         | -                                   | 303,046                       | 303,046                         | -                                   | 303,046                       |  |  |  |
| other credit institutions                                   | 803,852                         | -                                   | 803,852                       | 796,258                         | -                                   | 796,258                       |  |  |  |
| Financial assets at fair value through                      |                                 |                                     |                               |                                 |                                     |                               |  |  |  |
| profit or loss  | 75,517                          | -                                   | 75,517                        | 34,826                          | -                                   | 34,826                        |  |  |  |
| Loans and finance lease receivable:                         | 2,844,465                       | (199,891)                           | 2,644,574                     | 2,480,588                       | (160,349)                           | 2,320,239                     |  |  |  |
| loans to SMEs   | 1,507,951                       | (125,044)                           | 1,382,907                     | 1,267,370                       | (116,550)                           | 1,150,820                     |  |  |  |
| loans to other enterprises                                  | 973,472                         | (17,638)                            | 955,834                       | 608,643                         | (15,430)                            | 593,213                       |  |  |  |
| loans to financial institutions                             | 3,955                           | -                                   | 3,955                         | 416,113                         | -                                   | 416,113                       |  |  |  |
| loans to individuals  | 359,087                         | (57,209)                            | 301,878                       | 188,462                         | (28,369)                            | 160,093                       |  |  |  |
| Investment securities:                                      | 694,247                         | -                                   | 694,247                       | 1,016,148                       | -                                   | 1,016,148                     |  |  |  |
| available-for-sale  | 22,006                          | -                                   | 22,006                        | 21,551                          | -                                   | 21,551                        |  |  |  |
| held-to-maturity  | 672,241                         | -                                   | 672,241                       | 994,597                         | -                                   | 994,597                       |  |  |  |
| Other assets  | 44,557                          | (370)                               | 44,187                        | 33,675                          | (367)                               | 33,308                        |  |  |  |
| Total   | 4,765,684                       | (200,261)                           | 4,565,423                     | 4,664,541                       | (160,716)                           | 4,503,825                     |  |  |  |

As of 31 December 2009, amounts of provisions for the impairment of the assets per class of financial assets were as follows:

|   |                                 | The Group                           |                               |                                 | The Bank                            |                               |
|---|---------------------------------|-------------------------------------|-------------------------------|---------------------------------|-------------------------------------|-------------------------------|
|   | Value<br>gross of<br>provisions | Provisions<br>for the<br>impairment | Value net<br>of<br>provisions | Value<br>gross of<br>provisions | Provisions<br>for the<br>impairment | Value net<br>of<br>provisions |
| Funds with central banks<br>Loans and advances to banks and | 338,070                         | -                                   | 338,070                       | 338,070                         | -                                   | 338,070                       |
| other credit institutions                                   | 677,969                         | (1)                                 | 677,968                       | 670,327                         | (1)                                 | 670,326                       |
| Financial assets at fair value through                      |                                 |                                     |                               |                                 |                                     |                               |
| profit or loss  | 42,989                          | -                                   | 42,989                        | 11,102                          | -                                   | 11,102                        |
| Loans and finance lease receivable:                         | 2,625,622                       | (205,118)                           | 2,420,504                     | 2,448,381                       | (176,560)                           | 2,271,821                     |
| loans to SMEs   | 1,184,265                       | (127,135)                           | 1,057,130                     | 1,152,249                       | (119,504)                           | 1,032,745                     |
| loans to other enterprises                                  | 861,040                         | (34,920)                            | 826,1120                      | 854,116                         | (33,427)                            | 820,689                       |
| loans to financial institutions                             | 185,950                         | -                                   | 185,950                       | 230,545                         | -                                   | 230,545                       |
| loans to individuals  | 394,367                         | (43,063)                            | 351,304                       | 211,471                         | (23,629)                            | 187,842                       |
| Investment securities:                                      | 311,835                         | -                                   | 311,835                       | 503,168                         | -                                   | 503,168                       |
| available-for-sale  | 43,339                          | -                                   | 43,339                        | 42,935                          | -                                   | 42,935                        |
| held-to-maturity  | 268,496                         | -                                   | 268,496                       | 460,233                         | -                                   | 460,233                       |
| Other assets  | 83,658                          | (504)                               | 83,154                        | 59,796                          | (501)                               | 59,295                        |
| Total   | 4,080,143                       | (205,623)                           | 3,874,520                     | 4,030,844                       | (177,062)                           | 3,853,782                     |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)



Movements in the provision for impairment losses on Group's financial assets for the period are as follows:

|                               | Loans and Loans and finance lease receivable:            |                                       |                  |                                  |                         |           |                 |           |
|-------------------------------|--|---------------------------------------|------------------|----------------------------------|-------------------------|-----------|-----------------|-----------|
| The Group                     | advances to<br>banks and<br>other credit<br>institutions | Loans to<br>financial<br>institutions | Loans to<br>SMEs | Loans to<br>other<br>enterprises | Loans to<br>individuals | Total     | Other<br>assets | Total     |
| As of 1 January 2009          | -  | -                                     | 64,412           | 14,515                           | 21,705                  | 100,632   | 412             | 101,044   |
| Reversal of provisions        | -  | -                                     | (64,080)         | (29,263)                         | (9,254)                 | (102,597) | (247)           | (102,844) |
| Provisions written-off        | -  | -                                     | -                | (1)                              | -                       | (1)       | (20)            | (21)      |
| Currency exchange rate effect | -  | -                                     | (958)            | (229)                            | (103)                   | (1,290)   | -               | (1,290)   |
| Provision charged             |  |                                       | 68,085           | 30,578                           | 26,717                  | 125,380   | 393             | 125,773   |
| As of 30 September 2009       | -  |                                       | 67,459           | 15,600                           | 39,065                  | 122,124   | 538             | 122,662   |
| Reversal of provisions        | (64)   | -                                     | (10,844)         | (2,952)                          | (5,065)                 | (18,861)  | (93)            | (19,018)  |
| Provisions written-off        | (87)   | -                                     | (73)             | (55)                             | (8,474)                 | (8,602)   | (21)            | (8,710)   |
| Currency exchange rate effect | -  | -                                     | 419              | 134                              | 39                      | 592       | -               | 592       |
| Provision charged             | 152  |                                       | 70,174           | 22,193                           | 17,498                  | 109,865   | 80              | 110,097   |
| As of 31 December 2009        | 1  |                                       | 127,135          | 34,920                           | 43,063                  | 205,118   | 504             | 205,623   |
| Reversal of provisions        | (41)   | -                                     | (41,208)         | (27,421)                         | (15,268)                | (83,897)  | (265)           | (84,203)  |
| Provisions written-off        | -  | -                                     | -                | -                                | (592)                   | (592)     | (12)            | (604)     |
| Currency exchange rate effect | -  | -                                     | 380              | 135                              | 39                      | 554       | 3               | 557       |
| Provision charged             | 40   |                                       | 38,737           | 10,004                           | 29,967                  | 78,708    | 140             | 78,888    |
| As of 30 September 2010       | -  |                                       | 125,044          | 17,638                           | 57,209                  | 199,891   | 370             | 200,261   |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)



Movements in the provision for impairment losses on Bank's financial assets for the period are as follows:

| Loans and Loans and finance lease receivable:   |                 |           |
|---|-----------------|-----------|
|   | Other<br>assets | Total     |
| As of 1 January 2009 - 5,839 57,869 13,663 9,808 87,179   | 412             | 87,591    |
| Reversal of provisions - (6,154) (64,080) (29,263) (9,254) (108,751)  | (247)           | (108,998) |
| Provisions written-off (1) - (1)  | (20)            | (21)      |
| Currency exchange rate effect         -         315         (315)         -         (2)         (2)               | -               | (2)       |
| Provision charged   | 393             | 111,435   |
| As of 30 September 2009 57,271 13,905 18,291 89,467   | 538             | 90,005    |
| Reversal of provisions (64) - (10,844) (2,952) (5,065) (18,861)   | (93)            | (19,018)  |
| Provisions written-off (87) - (2) - (8) (10)  | (21)            | (118)     |
| Currency exchange rate effect 52 - 1 53   | -               | 53        |
| Provision charged <u>152</u> - 73,027 <u>22,474</u> <u>10,410</u> <u>105,911</u>                                  | 77              | 106,140   |
| As of 31 December 2009 1 - 119,504 33,427 23,629 176,560  | 501             | 177,062   |
| Reversal of provisions         (41)         -         (41,208)         (26,402)         (15,268)         (82,878) | (265)           | (83,184)  |
| Provisions written-off (8) (8)  | (12)            | (20)      |
| Currency exchange rate effect 153 - (10) 143  | 3               | 146       |
| Provision charged 40 - 38,101 8,405 20,026 66,532   | 140             | 66,712    |
| As of 30 September 2010 <u>116,550</u> 15,430 28,369 160,349  | 367             | 160,716   |

Movements in the provision for off-balance sheet items for the period are as follows:

| The                        | Group                      |   | The l                      | Bank                       |
|----------------------------|----------------------------|---|----------------------------|----------------------------|
| 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |   | 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |
|                            |                            | Provisions for off-balance sheet items: |                            |                            |
| 128                        | -                          | Balance as of 1 January                 | 128                        | -                          |
| -                          | (24)                       | Reversal of provisions                  | -                          | (24)                       |
| 6                          | (12)                       | Currency exchange effect                | 6                          | (12)                       |
| -                          | 162                        | Provisions charged                      |                            | 162                        |
| 134                        | 126                        | Balance as of 30 September              | 134                        | 126                        |

### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)

### 

Impairment charge for credit losses reconciles to the income statement as follows:

| The G                     | Group                      |   | The Bank                  |                            |  |  |
|---------------------------|----------------------------|---|---------------------------|----------------------------|--|--|
| 2010-01-01-<br>2010-09-30 | 2009-01-01 -<br>2010-09-30 |   | 2010-01-01-<br>2010-09-30 | 2009-01-01 -<br>2010-09-30 |  |  |
| 78,888<br>(84,203)        | 125,773<br>(102,844)       | Provisions charged for balance sheet items<br>Provisions reversed for balance sheet items         | 66,712<br>(83,184)        | 111,435<br>(108,998)       |  |  |
| -                         | 162<br>(24)                | Provisions charged for off-balance sheet items<br>Provisions reversed for off-balance sheet items | -                         | 162<br>(24)                |  |  |
| (5,315)                   | 23,067                     | Provisions charged (reversed) to profit or loss   | (16,472)                  | 2,575                      |  |  |

#### f) Collateral and other credit enhancements

The Group as of 30 September 2010:

|   | Neither pa    | Neither past due nor individually<br>impaired |                                  | Past due      | but not ind impaired               | ividually                        | Indiv      | vidually impa                      | nired                            | Total         |                                    |                                  |  |
|---|---------------|---|----------------------------------|---------------|------------------------------------|----------------------------------|------------|------------------------------------|----------------------------------|---------------|------------------------------------|----------------------------------|--|
|   | Book<br>value | Fair value<br>of the<br>collateral            | Book<br>value less<br>collateral | Book<br>value | Fair value<br>of the<br>collateral | Book value<br>less<br>collateral | Book value | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book<br>value | Fair value<br>of the<br>collateral | Book value<br>less<br>collateral |  |
| Funds with central banks<br>Loans and advances to<br>banks and other credit         | 303,046       | -   | 303,046                          | -             | -                                  | -                                | -          | -                                  | -                                | 303,046       | -                                  | 303,046                          |  |
| institutions  | 803,852       | 2,646   | 801,206                          | -             | -                                  | -                                | -          | -                                  | -                                | 803,852       | 2,646                              | 801,206                          |  |
| Financial assets at fair value<br>through profit or loss<br>Loans and finance lease | 75,517        | -   | 75,517                           | -             | -                                  | -                                | -          | -                                  | -                                | 75,517        | -                                  | 75,517                           |  |
| receivable:   | 2,004,233     | 1,600,341                                     | 403,892                          | 172,607       | 150,224                            | 22,383                           | 467,734    | 458,020                            | 9,714                            | 2,644,574     | 2,208,585                          | 435,989                          |  |
| loans to SMEs   | 1,112,139     | 895,980                                       | 216,159                          | 105,361       | 102,518                            | 2,843                            | 165,407    | 165,199                            | 208                              | 1,382,907     | 1,163,697                          | 219,210                          |  |
| loans to other enterprises  | 669,461       | 602,178                                       | 67,283                           | 23,609        | 17,141                             | 6,468                            | 262,764    | 262,764                            | -                                | 955,834       | 882,083                            | 73,751                           |  |
| loans to financial institutions   | 3,955         | 3,955   | -                                | -             | -                                  | -                                | -          | -                                  | -                                | 3,955         | 3,955                              | -                                |  |
| loans to individuals  | 218,678       | 98,228  | 120,450                          | 43,637        | 30,565                             | 13,072                           | 39,563     | 30,057                             | 9,506                            | 301,878       | 158,850                            | 143,028                          |  |
| Investment securities:  | 691,657       | -   | 691,657                          | <i>2,</i> 590 | -                                  | <i>2,</i> 590                    | -          | -                                  | -                                | 694,247       | -                                  | 694,247                          |  |
| available-for-sale  | 22,006        | -   | 22,006                           |               | -                                  |                                  | -          | -                                  | -                                | 22,006        | -                                  | 22,006                           |  |
| held-to-maturity  | 669,651       | -   | 669,651                          | 2,590         | -                                  | 2,590                            | -          | -                                  | -                                | 672,241       | -                                  | 672,241                          |  |
| Other assets  | 44,151        | -   | 44,151                           | 34            | -                                  | 34                               | 2          | -                                  | 2                                | 44,187        | -                                  | 44,187                           |  |
| Total   | 3,922,456     | 1,602,987                                     | 2,319,469                        | 175,231       | 150,224                            | 25,007                           | 467,736    | 458,020                            | 9,716                            | 4,565,423     | 2,211,231                          | 2,354,192                        |  |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)



The Group as of 31 December 2009:

|   | Neither pa    | leither past due nor individually<br>impaired |                                  | Past due      | e but not ind<br>impaired          | ividually                        | Indiv      | /idually impa                      | aired                            | Total         |                                    |                                  |  |
|---|---------------|---|----------------------------------|---------------|------------------------------------|----------------------------------|------------|------------------------------------|----------------------------------|---------------|------------------------------------|----------------------------------|--|
|   | Book<br>value | Fair value<br>of the<br>collateral            | Book<br>value less<br>collateral | Book<br>value | Fair value<br>of the<br>collateral | Book value<br>less<br>collateral | Book value | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book<br>value | Fair value<br>of the<br>collateral | Book value<br>less<br>collateral |  |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 338,070       | -   | 338,070                          | -             | -                                  | -                                | -          | -                                  | -                                | 338,070       | -                                  | 338,070                          |  |
| institutions<br>Financial assets at fair value                              | 677,967       | 1,109   | 676,858                          | -             | -                                  | -                                | 1          | -                                  | 1                                | 677,968       | 1,109                              | 676,859                          |  |
| through profit or loss<br>Loans and finance lease                           | 42,989        | -   | 42,989                           | -             | -                                  | -                                | -          | -                                  | -                                | 42,989        | -                                  | 42,989                           |  |
| receivable:   | 1,575,785     | 1,081,466                                     | 494,319                          | 130,414       | 122,053                            | 8,361                            | 714,305    | 694,710                            | 19,595                           | 2,420,504     | 1,898,229                          | 522,275                          |  |
| loans to SMEs   | 690,191       | 531,260                                       | 158,931                          | 75,072        | 75,042                             | 30                               | 291,867    | 291,275                            | 592                              | 1,057,130     | 897,577                            | 159,553                          |  |
| loans to other enterprises  | 441,084       | 330,251                                       | 110,833                          | 4,537         | 4,133                              | 404                              | 380,499    | 380,483                            | 16                               | 826,120       | 714,867                            | 111,253                          |  |
| loans to financial institutions   | 185,950       | 95,407  | 90,543                           | -             | -                                  | -                                | -          | -                                  | -                                | 185,950       | 95,407                             | 90,543                           |  |
| loans to individuals  | 258,560       | 124,548                                       | 134,012                          | 50,805        | 42,878                             | 7,927                            | 41,939     | 22,952                             | 18,987                           | 351,304       | 190,378                            | 160,926                          |  |
| Investment securities:  | 311,835       | -   | 311,835                          | -             | -                                  | -                                | -          | -                                  | -                                | 311,835       | -                                  | 311,835                          |  |
| available-for-sale  | 43,339        | -   | 43,339                           | -             | -                                  | -                                | -          | -                                  | -                                | 43,339        | -                                  | 43,339                           |  |
| held-to-maturity  | 268,496       | -   | 268,496                          | -             | -                                  | -                                | -          | -                                  | -                                | 268,496       | -                                  | 268,496                          |  |
| Other assets  | 83,146        | -   | 83,146                           | -             | -                                  |                                  | 8          |                                    | 8                                | 83,154        |                                    | 83,154                           |  |
| Total   | 3,029,792     | 1,082,575                                     | 1,947,217                        | 130,414       | 122,053                            | 8,361                            | 714,314    | 694,710                            | 19,604                           | 3,874,520     | 1,899,338                          | 1,975,182                        |  |

# AB ŪKIO BANKAS

## EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)



The Bank as of 30 September 2010:

|   | Neither pa    | ist due nor ii<br>impaired         | ndividually                      | Past due but not individually<br>impaired |                                    |                                  | Individually impaired |                                    |                                  | Total         |                                    |                                  |  |
|---|---------------|------------------------------------|----------------------------------|---|------------------------------------|----------------------------------|-----------------------|------------------------------------|----------------------------------|---------------|------------------------------------|----------------------------------|--|
|   | Book<br>value | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book<br>value                             | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book value            | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book<br>value | Fair value<br>of the<br>collateral | Book value<br>less<br>collateral |  |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 303,046       | -                                  | 303,046                          | -   | -                                  | -                                | -                     | -                                  | -                                | 303,046       | -                                  | 303,046                          |  |
| institutions<br>Financial assets at fair<br>value through profit or         | 796,258       | 2,646                              | 793,612                          | -   | -                                  | -                                | -                     | -                                  | -                                | 796,258       | 2,646                              | 793,612                          |  |
| loss<br>Loans and finance lease   | 34,826        | -                                  | 34,826                           | -   | -                                  | -                                | -                     | -                                  | -                                | 34,826        | -                                  | 34,826                           |  |
| receivable:   | 1,871,659     | 1,139,108                          | 732,551                          | 135,005                                   | 122,478                            | 12,527                           | 313,575               | 311,412                            | 2,163                            | 2,320,239     | 1,572,998                          | 747,241                          |  |
| loans to SMEs   | 912,902       | 696,764                            | 216,138                          | 82,562                                    | 79,733                             | 2,829                            | 155,356               | 155,222                            | 134                              | 1,150,820     | 931,719                            | 219,101                          |  |
| loans to other enterprises  | 440,390       | 362,167                            | 78,223                           | 23,332                                    | 16,864                             | 6,468                            | 129,491               | 129,491                            | -                                | 593,213       | 508,522                            | 84,691                           |  |
| loans to financial institutions   | 416,113       | 3,955                              | 412,158                          | -   | -                                  | -                                | -                     | -                                  | -                                | 416,113       | 3,955                              | 412,158                          |  |
| loans to individuals  | 102,254       | 76,222                             | 26,032                           | 29,111                                    | 25,881                             | 3,230                            | 28,728                | 26,699                             | 2,029                            | 160,093       | 128,802                            | 31,291                           |  |
| Investment securities:  | 1,013,558     | -                                  | 1,013,558                        | <i>2,</i> 590                             | -                                  | <i>2,</i> 590                    | -                     | -                                  | -                                | 1,016,148     | -                                  | 1,016,148                        |  |
| available-for-sale  | 21,551        | -                                  | 21,551                           | -   | -                                  | -                                | -                     | -                                  | -                                | 21,551        | -                                  | 21,551                           |  |
| held-to-maturity  | 992,007       | -                                  | 992,007                          | 2,590                                     | -                                  | 2,590                            | -                     | -                                  | -                                | 994,597       | -                                  | 994,597                          |  |
| Other assets  | 33,272        |                                    | 33,272                           | 34  | -                                  | 34                               | 2                     |                                    | 2                                | 33,308        |                                    | 33,308                           |  |
| Total   | 4,052,619     | 1,141,754                          | 2,910,865                        | 137,629                                   | 122,478                            | 15,151                           | 313,577               | 311,412                            | 2,165                            | 4,503,825     | 1,575,644                          | 2,928,181                        |  |

# AB ŪKIO BANKAS

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010

(All amounts in LTL thousands unless otherwise stated)



The Bank as of 31 December 2009:

|   | Neither pa    | ist due nor ii<br>impaired         | ndividually                      | Past due but not individually<br>impaired |                                    | Individually impaired            |            |                                    | Total                            |               |                                    |                                  |
|---|---------------|------------------------------------|----------------------------------|---|------------------------------------|----------------------------------|------------|------------------------------------|----------------------------------|---------------|------------------------------------|----------------------------------|
|   | Book<br>value | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book<br>value                             | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book value | Fair value<br>of the<br>collateral | Book<br>value less<br>collateral | Book<br>value | Fair value<br>of the<br>collateral | Book value<br>less<br>collateral |
| Funds with central banks<br>Loans and advances to<br>banks and other credit | 338,070       | -                                  | 338,070                          | -   | -                                  | -                                | -          | -                                  | -                                | 338,070       | -                                  | 338,070                          |
| institutions<br>Financial assets at fair<br>value through profit or         | 670,325       | 1,109                              | 669,216                          | -   | -                                  | -                                | 1          | -                                  | 1                                | 670,326       | 1,109                              | 669,217                          |
| loss<br>Loans and finance lease   | 11,102        | -                                  | 11,102                           | -   | -                                  | -                                | -          | -                                  | -                                | 11,102        | -                                  | 11,102                           |
| receivable:   | 1,509,527     | 1,062,573                          | 446,954                          | 86,604                                    | 81,931                             | 4,673                            | 675,690    | 672,236                            | 3,454                            | 2,271,821     | 1,816,740                          | 455,081                          |
| loans to SMEs   | 712,963       | 554,059                            | 158,904                          | 45,060                                    | 45,033                             | 27                               | 274,722    | 274,136                            | 586                              | 1,032,745     | 873,228                            | 159,517                          |
| loans to other enterprises  | 438,634       | 325,530                            | 113,104                          | 3,628                                     | 3,224                              | 404                              | 378,427    | 378,411                            | 16                               | 820,689       | 707,165                            | 113,524                          |
| loans to financial institutions   | 230,545       | 95,407                             | 135,138                          | -   | -                                  | -                                | -          | -                                  | -                                | 230,545       | 95,407                             | 135,138                          |
| loans to individuals  | 127,385       | 87,577                             | 39,808                           | 37,916                                    | 33,674                             | 4,242                            | 22,541     | 19,689                             | 2,852                            | 187,842       | 140,940                            | 46,902                           |
| Investment securities:  | 503,168       | -                                  | 503,168                          | -   | -                                  | -                                | -          | -                                  | -                                | 503,168       | -                                  | 503,168                          |
| available-for-sale  | 42,935        | -                                  | 42,935                           | -   | -                                  | -                                | -          | -                                  | -                                | 42,935        | -                                  | 42,935                           |
| held-to-maturity  | 460,233       | -                                  | 460,233                          | -   | -                                  | -                                | -          | -                                  | -                                | 460,233       | -                                  | 460,233                          |
| Other assets  | 59,287        |                                    | 59,287                           | -   |                                    |                                  | 8          |                                    | 8                                | 59,295        |                                    | 59,295                           |
| Total   | 3,091,479     | 1,063,682                          | 2,027,797                        | 86,604                                    | 81,931                             | 4,673                            | 675,699    | 672,236                            | 3,463                            | 3,853,782     | 1,817,849                          | 2,035,933                        |

# NOTE 15 LIQUIDITY RISK AND FUNDING

As of 30 September 2010 the Group's assets and liabilities by maturity were as follows:

|  | Up to 1<br>month     | 1-3<br>months       | 3-12<br>months        | 1-5<br>years | 5 years<br>and up                             | Unlimited<br>period | Total                    |
|--|----------------------|---------------------|-----------------------|--------------|---|---------------------|--------------------------|
| Assets                                       |                      |                     |                       |              |   |                     |                          |
| Cash and balances with                       |                      |                     |                       |              |   |                     |                          |
| central bank                                 | 369,608              | -                   | -                     | -            | -   | -                   | 369,608                  |
| Loans and advances to                        | ,                    |                     |                       |              |   |                     | ,                        |
| banks and credit                             |                      |                     |                       |              |   |                     |                          |
| institutions                                 | 795,991              | -                   | 3,319                 | 4,542        | -   | -                   | 803,852                  |
| Financial assets at fair value               |                      |                     |                       |              |   |                     |                          |
| through profit or loss                       | 2,044                | -                   | 891                   | 11,975       | 24,024  | 36,583              | 75,517                   |
| Loans and finance lease                      | 222.252              | 057 404             | 1 107 150             |              | 1 47 01 0                                     | 102.000             | 2 6 4 4 5 7 4            |
| receivable                                   | 232,352              | 257,494             | 1,137,453             | 685,497      | 147,812                                       | 183,966             | 2,644,574                |
| Investment securities:<br>available-for-sale | 15,988<br><i>7</i> 6 | 23,551<br><i>23</i> | 397,012<br><i>404</i> | 220,488      | 33,674  | 3,534<br>944        | 694,247<br><i>22,006</i> |
| held-to-maturity                             | 15,912               | 23,528              | 404<br>396,608        | 220,488      | 20,559<br>13,115                              | 2,590               | 672,241                  |
| Intangible assets                            |                      | 25,520              | -                     | - 220,400    |   | 21,541              | 21,541                   |
| Property, plant and                          |                      |                     |                       |              |   | 21,541              | 21,341                   |
| equipment                                    | -                    | -                   | -                     | -            | -   | 28,154              | 28,154                   |
| Investment property                          | -                    | -                   | -                     | -            | -   | 176,688             | 176,688                  |
| Deferred income tax assets                   | -                    | -                   | -                     | -            | -   | 12,542              | 12,542                   |
| Assets classified as held for                |                      |                     |                       |              |   |                     |                          |
| sale   | -                    | 56,892              | -                     | -            | -   | -                   | 56,892                   |
| Other assets                                 | 12,566               | 832                 | 2,803                 | 8,812        | 2,498   | 37,078              | 64,589                   |
| Total assets                                 | 1,428,549            |                     | 1,541,478             | 931,314      | 208,008                                       | 500,086             | 4,948,204                |
|  | <u> </u>             | · · · ·             | <u> </u>              | <u> </u>     | <u>,                                     </u> | <u> </u>            | <u> </u>                 |
| Liabilities                                  |                      |                     |                       |              |   |                     |                          |
| Due to banks and other                       |                      | 53.056              |                       | 40.440       |   |                     | <b>E46 06E</b>           |
| credit institutions                          | 284,207              | 52,956              | 169,560               | 40,142       | -   | -                   | 546,865                  |
| Financial liabilities at fair                | 272                  |                     |                       |              |   |                     | 272                      |
| value through profit or loss                 |                      | -                   | -                     | -            | -   | -                   | 372                      |
| Due to customers                             | 1,373,244            | 675,620             | 1,472,148             | 181,489      | 12,251  | -                   | 3,714,752                |
| Debt securities in issue                     | -                    | -                   | 32,170                | -            | -   | -                   | 32,170                   |
| Subordinated loans                           | 1,313                | -                   | -                     | -            | 93,226  | 10 7 2 2            | 94,539                   |
| Deferred tax liabilities                     | -                    | -                   | -                     | -            | -   | 18,762              | 18,762                   |
| Liabilities directly associated              |                      |                     |                       |              |   |                     |                          |
| with assets classified as<br>held for sale   |                      |                     |                       |              |   |                     |                          |
| Other liabilities                            | -<br>34,287          | 2,544<br>705        | -<br>1,790            | -<br>3,938   | -<br>32,431                                   | - 326               | 2,544<br>73,477          |
| Total liabilities                            | 1,693,423            | 731,825             | 1,675,668             | 225,569      | 137,908                                       | 19,088              | 4,483,481                |
| i otai liddilities                           | 1,093,423            | /31,025             | 1,0/5,008             | 223,309      | 137,908                                       | 19,088              | 4,403,401                |
| Net position                                 | (264,874)            | (393,056)           | (134,190)             | 705,745      | 70,100  | 480,998             | 464,723                  |

As of 31 December 2009 the Group's assets and liabilities by maturity were as follows:

|                   | Up to 1<br>month | 1-3<br>months | 3-12<br>months | 1–5<br>years | 5 years<br>and up | Unlimited<br>period | Total     |
|-------------------|------------------|---------------|----------------|--------------|-------------------|---------------------|-----------|
| Total assets      | 1,643,084        | 558,945       | 547,019        | 789,232      | 177,054           | 581,249             | 4,296,583 |
| Total liabilities | 1,681,833        | 663,760       | 1,166,745      | 168,122      | 179,538           | 25,414              | 3,885,412 |
| Net position      | (38,749)         | (104,815)     | (619,726)      | 621,110      | (2,484)           | 555,835             | 411,171   |



As of 30 September 2010 the Bank's assets and liabilities by maturity were as follows:

|   | Up to 1<br>month          | 1−3<br>months  | 3-12<br>months     | 1–5 years        | 5 years<br>and up       | Unlimited<br>period      | Total                      |
|---|---------------------------|----------------|--------------------|------------------|-------------------------|--------------------------|----------------------------|
| Assets  |                           |                |                    |                  |                         |                          |                            |
| Cash and balances with                            |                           |                |                    |                  |                         |                          |                            |
| central bank                                      | 369,605                   | -              | -                  | -                | -                       | -                        | 369,605                    |
| Loans and advances to                             | ,                         |                |                    |                  |                         |                          | <b>,</b>                   |
| banks and other credit                            |                           |                |                    |                  |                         |                          |                            |
| institutions                                      | 794,798                   | -              | -                  | 1,460            | -                       | -                        | 796,258                    |
| Financial assets at fair value                    | 774                       |                | 80                 | E 44E            | 16 070                  | 11 557                   | 24 926                     |
| through profit or loss<br>Loans and finance lease | //4                       | -              | 80                 | 5,445            | 16,970                  | 11,557                   | 34,826                     |
| receivable  | 103,292                   | 238,786        | 1,049,771          | 653,828          | 108,532                 | 166,030                  | 2,320,239                  |
| Investment securities:                            | 182,914                   | 120,176        | 456,233            | 220,072          | 33,674                  | 3,079                    | 1,016,148                  |
| available-for-sale                                | , 76                      | 23             | 404                | ,                | 20,559                  | 489                      | 21,551                     |
| held-to-maturity                                  | 182,838                   | 120,153        | 455,829            | 220,072          | 13,115                  | 2,590                    | 994,597                    |
| Investments in subsidiaries<br>Intangible assets  | -                         | -              | -                  | -                | -                       | 184,526<br>1,634         | 184,526<br>1,634           |
| Property, plant and                               | -                         | -              | -                  | -                | -                       | 1,054                    | 1,034                      |
| equipment   | -                         | -              | -                  | -                | -                       | 22,493                   | 22,493                     |
| Investment property                               | -                         | -              | -                  | -                | -                       | 6,031                    | 6,031                      |
| Assets classified as held for                     |                           |                |                    |                  |                         |                          |                            |
| sale  | -                         | 56,591         | -                  | -                | -                       | -                        | 56,591                     |
| Deferred income tax assets                        | - 2 200                   | -<br>671       | - 2 174            | -<br>5 760       | -                       | 12,542                   | 12,542                     |
| Other assets<br>Total assets                      | 3,309<br><b>1,454,692</b> | -              | 2,174<br>1,508,258 | 5,769<br>886,574 | 2,486<br><b>161,662</b> | 26,632<br><b>434,524</b> | 41,041<br><b>4,861,934</b> |
| I otal assets                                     | 1,434,092                 | 410,224        | 1,508,258          | 000,574          | 101,002                 | 434,324                  | 4,001,954                  |
| Liabilities                                       |                           |                |                    |                  |                         |                          |                            |
| Due to banks and other                            |                           |                |                    |                  |                         |                          |                            |
| credit institutions                               | 284,207                   | 52,956         | 169,560            | 40,142           | -                       | -                        | 546,865                    |
| Financial liabilities at fair                     | -                         |                |                    | -                |                         |                          | -                          |
| value through profit or loss                      |                           | -              | -                  | -                | -                       | -                        | 382                        |
| Due to customers                                  | 1,376,645                 | 675,798        | 1,476,831          | 180,036          | 10,138                  | -                        | 3,719,448                  |
| Debt securities in issue<br>Subordinated loans    | - 1,313                   | -              | 32,170             | -                | -<br>93,226             | -                        | 32,170<br>94,539           |
| Deferred tax liabilities                          | 1,515                     | -              | -                  | -                | 93,220                  | -                        | 94,559                     |
| Other liabilities                                 | 21,277                    | 48             | 553                | 68               | -                       | -                        | 21,946                     |
| Total liabilities                                 | 1,683,824                 | 728,802        | 1,679,114          | 220,246          | 103,364                 | -                        | 4,415,350                  |
|   |                           | <u>•</u> _     |                    |                  |                         |                          | <b>_</b>                   |
| Net position                                      | (229,132)                 | (312,578)      | (170,856)          | 666,328          | 58,298                  | 434,524                  | 446,584                    |
|   |                           |                |                    |                  |                         |                          |                            |
| As of 31 December 2009 the                        | Bank's assets             | and liabilitie | es by maturit      | y were as follo  | ows:                    |                          |                            |
|   |                           |                |                    |                  |                         |                          |                            |

| Net position      | 194,898   | (122,008) | (753,162) | 560,381 | (3,177) | 517,399 | 394,331   |
|-------------------|-----------|-----------|-----------|---------|---------|---------|-----------|
| Total liabilities | 1,676,014 | 659,645   | 1,164,547 | 168,263 | 147,764 | 10,160  | 3,826,393 |
| Total assets      | 1,870,912 | 537,637   | 411,385   | 728,644 | 144,587 | 527,559 | 4,220,724 |

#### NOTE 16 market risk

#### a) currency risk

Concentrations of assets, liabilities and off balance sheet items of the Group as of 30 September 2010:

|  | EUR       | USD      | LTL       | Other   | Total           |
|--|-----------|----------|-----------|---------|-----------------|
| Assets   |           |          |           |         |                 |
| Cash and balances with central bank                        | 203,397   | 5,606    | 158,665   | 1,940   | 369,608         |
| Loans and advances to banks and other credit institutions  | 523,903   | 235,970  | 14,484    | 29,495  | 803,852         |
| Financial assets at fair value through profit or loss      | 42,592    | 12,310   | 19,835    | 780     | 75,517          |
| Loans and finance lease receivable                         | 1,045,120 | ,        | 1,300,437 |         | 2,644,574       |
| Investment securities:                                     | 532,285   | 142,086  | 19,876    | -       | 694,247         |
| available-for-sale   | 3,344     | 18,107   | 555       | -       | 22,006          |
| held-to-maturity   | 528,941   | 123,979  | 19,321    | -       | 672,241         |
| Intangible assets  | -         | -        | 21,502    | 39      | 21,541          |
| Property, plant and equipment                              | -         | -        | 23,774    | 4,380   | 28,154          |
| Investment property  | -         | -        | 176,688   | -       | 176,688         |
| Deferred income tax assets                                 | -         | -        | 12,542    | -       | 12,542          |
| Assets classified as held for sale                         | -         |          | 56,892    | -       | 56,892          |
| Other assets   | 5,591     | 555      | 48,482    | 9,961   | 64,589          |
| Total assets   | 2,352,888 | 662,150  | 1,853,177 | 79,989  | 4,948,204       |
| Liabilities  | 255 202   |          |           | 47 470  | <b>F</b> 46.065 |
| Due to banks and other credit institutions                 | 355,203   | 144,319  | 30,171    | 17,172  | 546,865         |
| Financial liabilities at fair value through profit or loss | -         | -        | 372       | -       | 372             |
| Due to customers   | 1,187,840 | 462,728  | 2,016,641 | ,       | 3,714,752       |
| Debt securities in issue                                   | 13,324    | -        | 18,846    | -       | 32,170          |
| Subordinated loans   | 94,539    | -        | 10 700    | -       | 94,539          |
| Deferred income tax liabilities                            | -         | -        | 18,762    | -       | 18,762          |
| Liabilities directly associated with assets classified as  |           |          |           |         | 2 5 4 4         |
| held for sale  | -         | -        | 2,544     | -       | 2,544           |
| Other liabilities  | 18,573    | 9,618    |           | 1,000   | 73,477          |
| Total liabilities  | 1,669,479 | 616,665  | 2,131,622 | 65,715  | 4,483,481       |
| Total equity   | -         | -        | 469,644   | (4,921) | 464,723         |
| Total liabilities and equity                               | 1,669,479 | 616,665  | 2,601,266 | 60,794  | 4,948,204       |
| Net balance sheet position                                 | 683,409   | 45,485   | (748,089) | 19,195  | -               |
| Net off-balance sheet position                             | (682,961) | (59,475) | 742,347   | (339)   | (428)           |
| Net balance and off-balance sheet position                 | 448       | (13,990) | (5,742)   | 18,856  | (428)           |
| Credit commitments   | 19,495    | 1,629    | 87,971    | -       | 109,095         |
| Issued guarantees  | 6,633     | 3,733    | 50,928    | 489     | 61,783          |

Concentrations of assets, liabilities and off balance sheet items of the Group as of 31 December 2009: **EUR USD LTL Other** 

|  | EUR                             | USD                            | LTL                             | Other                       | Total                  |
|--|---------------------------------|--------------------------------|---------------------------------|-----------------------------|------------------------|
| Total assets<br>Total liabilities and equity   | 1,705,520<br>1,480,234          |                                | 1,956,307<br>2,202,519          |                             | 4,296,583<br>4,296,583 |
| Net balance sheet position<br>Net off-balance sheet position<br>Net balance and off-balance sheet position | 225,286<br>(231,646)<br>(6,360) | (4,269)<br>(5,769)<br>(10,038) | (246,212)<br>245,089<br>(1,123) | 25,195<br>(5,672)<br>19,523 | -<br>2,002<br>2,002    |



Concentrations of assets, liabilities and off balance sheet items of the Bank as of 30 September 2010:

| EUR USD LTL Other  | Total               |
|--|---------------------|
| Assets   |                     |
| Cash and balances with central bank         203,397         5,606         158,662         1,940  | 369,605             |
| Loans and advances to banks and other credit   | 706 050             |
| institutions 521,394 235,907 10,000 28,957   | 796,258             |
| Financial assets at fair value through profit or loss16,7067,83010,2873Loans and finance lease receivable1,011,160282,150993,53533,394 | 34,826<br>2,320,239 |
| Investment securities: 527,861 141,735 346,552 -   | 1,016,148           |
| available-for-sale 3,344 18,107 100 -  | 21,551              |
| held-to-maturity 524,517 123,628 346,452 -   | 994,597             |
| Investments in subsidiaries 184,526 -  | 184,526             |
| Intangible assets 1,634 -  | 1,634               |
| Property, plant and equipment 22,493 -   | 22,493              |
| Investment property 6,031 -  | 6,031               |
| Assets classified as held for sale 56,591 -  | 56,591              |
| Deferred income tax assets 12,542 -  | 12,542              |
| Other assets 5,539 361 33,498 1,643  | 41,041              |
| Total assets         2,286,057         673,589         1,836,351         65,937  | 4,861,934           |
| Liabilities  |                     |
| Due to banks and other financial institutions 355,203 144,319 30,171 17,172  | 546,865             |
| Financial liabilities at fair value through profit or  | 540,005             |
| loss 382 -   | 382                 |
| Due to customers 1,189,347 462,728 2,019,830 47,543  | 3,719,448           |
| Debt securities in issue 13,324 - 18,846 -   | 32,170              |
| Subordinated loans 94,539  | 94,539              |
| Deferred tax liabilities   | ,<br>_              |
| Other liabilities         2,110         4,779         14,857         203   | 21,946              |
| Total liabilities         1,654,523         611,823         2,084,086         64,918   | 4,415,350           |
| Total equity 446,584 -   | 446,584             |
|  | 440,504             |
| Total liabilities and equity         1,654,523         611,823         2,530,670         64,918  | 4,861,934           |
| Net balance sheet position 631,534 61,766 (694,319) 1,019  | -                   |
|  |                     |
| Net off-balance sheet position         (627,901)         (59,127)         686,930         (339)  | (437)               |
| Net balance and off-balance sheet position 3,633 2,639 (7,389) 680   | (437)               |
| Credit commitments 19,434 1,629 35,353 -   | 56,416              |
| Issued guarantees 6,633 3,733 50,928 489   | 61,783              |

Concentrations of assets, liabilities and off balance sheet items of the Bank as of 31 December 2009:

|  | EUR                             | USD                       | LTL                           | Other                   | Total                   |
|--|---------------------------------|---------------------------|-------------------------------|-------------------------|-------------------------|
| Total assets<br>Total liabilities and equity   | 1,639,462<br>1,481,331          | •                         | 1,952,616<br>2,121,914        |                         | 4,220,724<br>4,220,724  |
| Net balance sheet position<br>Net off-balance sheet position<br>Net balance and off-balance sheet position | 158,131<br>(162,920)<br>(4,789) | 5,080<br>(5,429)<br>(349) | (169,298)<br>172,906<br>3,608 | 6,087<br>(5,671)<br>416 | -<br>(1,114)<br>(1,114) |



Sensitivity to currency risk, LTL'000:

| The Group  |            |                                     | The I      | Bank       |
|------------|------------|-------------------------------------|------------|------------|
| 2010-09-30 | 2009-12-31 |                                     | 2010-09-30 | 2009-12-31 |
|            |            | Sensitivity to changes in EUR rates |            |            |
| -          | -          | Expected rate fluctuation, %        | -          | -          |
| 448        | (6,360)    | Open position                       | 3,633      | (4,789)    |
| -          | -          | Effect on profit or loss            | -          | -          |
|            |            | Effect on equity                    |            |            |
|            |            | Sensitivity to changes in USD rates |            |            |
| 7.46       | 1.86       | Expected rate fluctuation, %        | 7.46       | 1.86       |
| (13,989)   | (10,038)   | Open position                       | 2,639      | (349)      |
| ±1,044     | ±187       | Effect on profit or loss            | ±197       | ±6         |
|            |            | Effect on equity                    |            |            |
|            |            | Sensitivity to changes in UAH rates |            |            |
| 14.36      | 7.21       | Expected rate fluctuation, %        | 14.36      | 7.21       |
| 18,124     | 18,780     | Open position                       | 378        | 354        |
| ±2,603     | ±1,354     | Effect on profit or loss            | ±54        | ±26        |
|            |            | Effect on equity                    |            |            |

Expected rate fluctuation is based on the actual changes during the year till reporting date.

In case open position is long (i.e. positive number), the increase in currency rates has positive impact on the results and the decrease in currency rates has negative impact on the results. In case open position is short (i.e. negative number), the increase in currency rates has negative impact on the results and the decrease in currency rates has negative impact on the results and the decrease in currency rates has negative impact on the results and the decrease in currency rates has negative impact on the results.



#### b) interest rate risk

To minimize the risk of interest rate fluctuations granting loans with variable interest rate the Group/Bank sets a floor for fixed interest rates. As of 30 September 2010 loans with fixed lowest interest rate for the Group/Bank comprised LTL'000 1,039,344 (31 December 2009: LTL'000 1,185,575).

Groups' assets and liabilities stated at their carrying amounts at earlier of interest reprising and contractual maturity date as of 30 September 2010.

|   | Up to 1<br>month | 1-3<br>months | 3-12<br>months | Over 1<br>year | Non-<br>interest<br>bearing | Total     |
|---|------------------|---------------|----------------|----------------|-----------------------------|-----------|
| Assets  |                  |               |                |                |                             |           |
| Cash and balances with central bank<br>Loans and advances to banks and other credit | 74,447           | -             | -              | -              | 295,161                     | 369,608   |
| institutions  | 342,357          | -             | 3,282          | 4,357          | 453,856                     | 803,852   |
| Financial assets at fair value through profit or loss                               | 37,771           | -             |                |                | 37,746                      | 75,517    |
| Loans and finance lease receivable  | 490,920          | 241 082       | 1,417,101      | 251 592        | ,                           | 2,644,574 |
| Investment securities:  | 30,961           | 23,952        |                | 229,353        | 20,655                      | 694,247   |
| available-for-sale  | 17,161           | - 25,552      |                | -              | 4,845                       | 22,006    |
| held-to-maturity  | 13,800           | 23,952        | 389,326        | 229,353        |                             | 672,241   |
| Intangible assets   |                  |               |                |                | 21,541                      | 21,541    |
| Property, plant and equipment   | -                | -             | -              | -              | 28,154                      | 28,154    |
| Investment property   | -                | -             | -              | -              | 176,688                     | 176,688   |
| Deferred income tax assets  | -                | -             | -              | -              | 12,542                      | 12,542    |
| Assets classified as held for sale  | -                | -             | -              | -              | 56,892                      | 56,892    |
| Other assets  | -                | -             | -              | -              | 64,589                      | 64,589    |
| Total assets  | 976.456          | 265.034       | 1,809,709      | 485,302        | ,                           |           |
|   |                  |               | 1              |                | , ,                         | 1         |
|   |                  |               |                |                |                             |           |
| Liabilities   | 222.264          | 2 540         |                |                | 22.246                      |           |
| Due to banks and other credit institutions  | 329,261          | 2,519         | 27,585         | 165,154        | 22,346                      | 546,865   |
| Financial liabilities at fair value through profit or loss                          | -                | -             | -              | -              | 372                         | 372       |
| Due to customers  | 667,434          | 661,914       | 1,464,716      | 126,440        | ,                           | 3,714,752 |
| Debt securities in issue  | -                | -             | 31,745         |                | 425                         | 32,170    |
| Subordinated loans  | -                | -             | -              | 93,226         | 1,313                       | 94,539    |
| Deferred income tax liabilities   | -                | -             | -              | -              | 18,762                      | 18,762    |
| Liabilities directly associated with assets classified as                           |                  |               |                |                |                             |           |
| held for sale   | -                | -             | -              | -              | 2,544                       | 2,544     |
| Other liabilities   |                  | -             | -              | -              | 73,477                      | 73,477    |
| Total liabilities   | 996,695          | 664,433       | 1,524,046      | 384,820        | 913,487                     | 4,483,481 |
|   |                  |               |                |                |                             |           |
| Off balance sheet claims sensitive to interest rate changes                         | -                | -             | -              | -              | -                           | -         |
| Off balance sheet liabilities sensitive to interest rate changes                    | c                | 6,465         |                |                |                             | 6,465     |
| 5   |                  | ,             | -              | 100 402        | 409.210                     | ,         |
| Interest rate risk  | (20,239)         | (405,864)     | 285,663        | 100,482        | 498,216                     | 458,258   |

Groups' assets and liabilities stated at their carrying amounts at earlier of interest reprising and contractual maturity date as of 31 December 2009:

|  | Up to 1<br>month       | 1-3<br>months      | 3-12<br>months      | Over 1<br>year    | Non-<br>interest<br>bearing | Total                      |
|--|------------------------|--------------------|---------------------|-------------------|-----------------------------|----------------------------|
| Total assets<br>Total liabilities  | 1,563,912<br>1,029,084 |                    |                     | •                 | 1,526,508<br>811,928        | 4,296,583<br>3,885,412     |
| Off balance sheet claims sensitive to interest rate changes<br>Off balance sheet liabilities sensitive to interest rate<br>changes<br>Interest rate risk | -<br>-<br>534,828      | -<br>-<br>(90,257) | -<br>-<br>(887,171) | -<br>-<br>139,191 | -<br>-<br>714,580           | -<br>-<br>411 <i>.</i> 171 |



Banks' assets and liabilities stated at their carrying amounts at earlier of interest reprising and contractual maturity date as of 30 September 2010:

|  | Up to 1<br>month | 1-3<br>months | 3-12<br>months | Over 1<br>year | Non-<br>interest<br>bearing | Total     |
|--|------------------|---------------|----------------|----------------|-----------------------------|-----------|
| Assets   |                  |               |                |                |                             |           |
| Cash and balances with central bank                              | 74,447           | -             | -              | -              | 295,158                     | 369,605   |
| Loans and advances to banks and other credit                     | ,                |               |                |                | ,                           | ,         |
| institutions   | 342,229          | -             | -              | 1,458          | 452,571                     | 796,258   |
| Financial assets held for trading                                | 22,415           | -             | -              | -              | 12,411                      | 34,826    |
| Loans and finance lease receivable                               | 364,649          | 212,367       | 1,319,225      | 201,332        | 222,666                     | 2,320,239 |
| Investment securities:   | 196,961          | 120,523       | 448,576        | 228,936        | 21,152                      | 1,016,148 |
| available-for-sale   | 17,161           | -             | -              | -              | 4,390                       | 21,551    |
| held-to-maturity   | 179,800          | 120,523       | 448,576        | 228,936        | 16,762                      | 994,597   |
| Investments in subsidiaries                                      | -                | -             | -              | -              | 184,526                     | 184,526   |
| Intangible assets  | -                | -             | -              | -              | 1,634                       | 1,634     |
| Property, plant and equipment                                    | -                | -             | -              | -              | 22,493                      | 22,493    |
| Investment property  | -                | -             | -              | -              | 6,031                       | 6,031     |
| Deferred income tax assets                                       | -                | -             | -              | -              | 12,542                      | 12,542    |
| Asstes clasified as held for sale                                | -                | -             | -              | -              | 56,591                      | 56,591    |
| Other assets   | -                | -             | -              | -              | 41,041                      | 41,041    |
| Total assets   | 1,000,701        | 332,890       | 1,767,801      | 431,726        | 1,328,816                   | 4,861,934 |
|  |                  | /             | <u> </u>       |                |                             | <u> </u>  |
| Liabilities  |                  |               |                |                |                             |           |
| Due to banks and other financial institutions                    | 329,261          | 2,519         | 192,739        | _              | 22,346                      | 546,865   |
| Financial liabilities at fair value through profit or loss       | 525,201          | 2,515         |                | -              | 382                         | 382       |
| Due to customers   | 670,512          | 662.092       | 1,469,442      | 122.824        | 794,578                     | 3,719,448 |
| Debt securities in issue   |                  |               | 31,745         |                | 425                         | 32,170    |
| Subordinated loans   | -                | -             |                | 93,226         | 1,313                       | 94,539    |
| Defered tax liabilities  | -                | -             | -              | -              | -                           | -         |
| Other liabilities  | _                | _             | _              | _              | 21,946                      | 21,946    |
| Total liabilities  | 000 773          | 664 611       | 1,693,926      | 216.050        |                             | 4,415,350 |
| Total habilities   | 333,113          | 004,011       | 1,093,920      | 210,050        | 840,990                     | 4,413,330 |
|  |                  |               |                |                |                             |           |
| Off balance sheet claims sensitive to interest rate changes      | -                | -             | -              | -              | -                           | -         |
| Off balance sheet liabilities sensitive to interest rate changes |                  | 6,465         | -              | -              | -                           | 6,465     |
| Interest rate risk   | 928              | (338,186)     | 73,875         | 215,676        | 487,826                     | 440,119   |

Banks' assets and liabilities stated at their carrying amounts at earlier of interest reprising and contractual maturity date as of as of 31 December 2009:

|   | Up to 1<br>month | 1-3<br>months | 3-12<br>months | Over 1<br>year | Non-<br>interest<br>bearing | Total     |
|---|------------------|---------------|----------------|----------------|-----------------------------|-----------|
| Total assets  | 1,771,290        | 521,338       | 177,279        | 333,240        | 1,417,577                   | 4,220,724 |
| Total liabilities   | 1,031,047        | 643,898       | 1,147,263      | 250,576        | 753,609                     | 3,826,393 |
| Off balance sheet claims sensitive to interest rate<br>changes      | -                | -             | -              | -              | -                           | -         |
| Off balance sheet liabilities sensitive to interest rate<br>changes | -                | -             | -              | -              | -                           | -         |
| Interest rate risk  | 740,243          | (122,560)     | (969,984)      | 82,664         | 663,968                     | 394,331   |



Sensitivity to interest rate risk, LTL'000:

| The G      | iroup      |   | The E      | Bank       |
|------------|------------|---|------------|------------|
| 2010-09-30 | 2009-12-31 |   | 2010-09-30 | 2009-12-31 |
|            |            | Changes in profit or loss if interest rates increased by 1 percentage point             |            |            |
| (2,309)    | (442)      | LTL   | (1,111)    | 1,353      |
| 1,902      | 1,301      | EUR   | 1,445      | 813        |
| (56)       | 109        | USD   | (79)       | 133        |
| (92)       | (468)      | Other currencies  | (98)       | (472)      |
|            |            | Total changes in profit or loss if<br>interest rates increased by 1                     |            |            |
| (555)      | 500        | percentage point  | 157        | 1,827      |
|            |            | Changes in profit or loss if interest rates decreased by 1 percentage point             |            |            |
| 3,684      | 442        | LTL   | 2,487      | (1,353)    |
| 761        | 1,610      | EUR   | 1,217      | 2,097      |
| 1,172      | 1,255      | USD   | 1,195      | 1,231      |
| 163        | 572        | Other currencies  | 169        | 575        |
| 5,780      | 3,879      | Total changes in profit or loss if<br>interest rates decreased by 1<br>percentage point | 5,068      | 2,550      |

## NOTE 17 COMPLIANCE WITH PRUDENTIAL REQUIREMENTS

In 2010 and 2009, the Group and the Bank were in compliance with all the requirements set by the Bank of Lithuania.

The compliance with the limits and ratios set by the Bank of Lithuania as of 30 September 2010 is presented in the table below:

| Ratio                                    | Requirement                 | Bank's ratio | Group's ratio |
|--|-----------------------------|--------------|---------------|
| Capital adequacy ratio                   | >= 8%                       | 13.07%       | 13.35%        |
| Liquidity ratio                          | >= 30%                      | 45.19 %      | 46.84 %       |
| Maximum credit exposure to a single      | <= 25% (for subsidiaries –  |              |               |
| borrower                                 | 75%) of eligible capital    | Complied     | Complied      |
| Large loans                              | <= 800% of eligible capital | 346.06 %     | 252.66 %      |
| Aggregate open foreign currency position | <= 25% of eligible capital  | 0.67 %       | 3.55 %        |
| Single open foreign currency position    | <= 15% of eligible capital  | 0.53 %       | 3.40 %        |

The compliance with the limits and ratios set by the Bank of Lithuania as of 31 December 2009 is presented in the table below:

| Ratio                                    | Requirement                 | Bank's ratio | Group's ratio |
|--|-----------------------------|--------------|---------------|
| Capital adequacy ratio                   | >= 8%                       | 13.80 %      | 14.10 proc.   |
| Liquidity ratio                          | >= 30%                      | 52.29 %      | 50.86 proc.   |
| Maximum credit exposure to a single      | <= 25% (for subsidiaries –  |              |               |
| borrower                                 | 75%) of eligible capital    | Complied     | Complied      |
| Large loans                              | <= 800% of eligible capital | 287.43 %     | 200.41 proc.  |
| Aggregate open foreign currency position | <= 25% of eligible capital  | 0.12 %       | 3.70 proc.    |
| Single open foreign currency position    | <= 15% of eligible capital  | 0.07 %       | 3.53 proc.    |

Please also refer to the note 18 for additional details on capital adequacy ratio calculation.



#### NOTE 18 CAPITAL ADEQUACY

The capital adequacy ratio set by Bank of Lithuania has to be at least 8% of the Group's and the Bank's capital.

The compliance with capital adequacy ratio is calculated based on the General Regulations for the Calculation of Capital Adequacy (No 138 09 11 2006) approved by the board of the Bank of Lithuania.

The capital adequacy ratio as of 30 September 2010 and 31 December 2009 calculated in accordance with the Bank of Lithuania regulations, is presented in the table below:

| The G<br>2010-09-30 |           |  | -         | Bank<br>2009-12-31 |
|---------------------|-----------|--|-----------|--------------------|
|                     |           | Tier 1 capital   |           |                    |
| 295,824             | 245,824   | Share capital  | 295,824   | 245,824            |
| 76,500              | 76,500    | Share premium  | 76,500    | 76,500             |
| 61,650              | 136,647   | Reserve capital  | 61,650    | 136,647            |
| 16,457              | 12,181    | Undistributed profit of previous years                               | -         | , -                |
| -                   | (70,521)  | Loss of current year   | -         | (74,997)           |
| 16,239              | 16,046    | Legal reserve  | 15,532    | 15,532             |
| -                   | -         | General reserve for losses of assets                                 | -         | -                  |
|                     |           | Revaluation reserve – available-for-sale investment                  |           |                    |
| (4,457)             | (5,193)   | securities   | (4,466)   | (5,175)            |
| (21,541)            | (22,095)  | Deductions   | (21,149)  | (21,730)           |
| 440,672             | 389,389   | Total Tier 1 capital   | 423,891   | 372,601            |
|                     |           |  |           |                    |
|                     |           | Tier 2 capital   |           |                    |
| (346)               | (313)     | Currency translation reserve   | -         | -                  |
| 02.226              | 142.220   | Eligible for inclusion in Tier 2 capital part of subordinated        | 02.226    | 142.226            |
| 93,226              | 143,226   | loans<br>Deductions  | 93,226    | 143,226            |
| -                   | -         | Deductions   | (19,515)  | (19,511)           |
| 92,880              | 142,913   | Total Tier 2 capital   | 73,711    | 123,715            |
|                     | E22 202   | Total Canital Base   | 407 602   | 406 216            |
| 533,552             | 552,502   | Total Capital Base   | 497,602   | 496,316            |
|                     |           | Risk-weighted assets and off-balance sheet items                     |           |                    |
| 3,461,320           | 3,231,580 | Banking book risk-weighted assets and off-balance sheet<br>items     | 3,419,470 | 3,194,730          |
| 130,390             | 139,250   | Trading book risk-weighted assets and off-balance sheet items        | 66,380    | 80,810             |
| 404,420             | 404,420   | Operational risk risk-weighted assets and off-balance<br>sheet items | 321,530   | 321,530            |
| 3,996,130           | 3,775,250 | Total risk-weighted assets and off-<br>balance sheet items           | 3,807,380 | 3,597,070          |
|                     |           | Tier 1 capital / Total risk-weighted                                 |           |                    |
| 11.03               | 10.31     | assets and off-balance sheet items, %                                | 11.13     | 10.36              |
| 13.35               | 14.10     | Capital adequacy ratio, %  | 13.07     | 13.80              |



#### NOTE 19 RELATED PARTY TRANSACTIONS

| Related party                                    | Description of relationship  |
|--|--|
| Shareholders<br>Members of the Board and Council | Shareholders whose interest exceeds 5% of share capital  |
| Subsidiaries                                     | Companies, comprising the Group as described in Note 1 to financial statements   |
| Other related parties                            | UAB Ūkio Banko Investicinė Grupė;<br>UAB Eastern Europe Development Fund;<br>UAB FMĮ Finbaltus;<br>UAB Apskaita ir Verslo Projektai and<br>heads of administration of the Bank's subsidiaries and<br>their close relatives, close relatives of the Bank's<br>shareholders and members of the Board and Council |

During the year 2010 and 2009 Group companies entered into the following transactions with related parties that are not members of the Group:

| The Group   | Members of<br>the Board<br>and the<br>Council | Shareholders | Other<br>related<br>parties |
|---|---|--------------|-----------------------------|
| As of 30 September 2010<br>Loans, finance lease receivable<br>Interest income | 2,741<br>65                                   | -            | 2,686<br>5,321              |
| Deposits<br>Interest expenses   | 2,835<br>100                                  | 377<br>5     | 6,695<br>171                |
| As of 31 December 2009<br>Loans, finance lease receivable<br>Interest income  | 2,709<br>107                                  | -            | 137,495<br>9,354            |
| Deposits<br>Interest expenses   | 2,192<br>130                                  | 482<br>17    | 21,268<br>465               |

| The Bank  | Members of<br>the Board<br>and the<br>Council | Shareholders | Other<br>related<br>parties |
|---|---|--------------|-----------------------------|
| <b>As of 30 September 2010</b><br>Loans, finance lease<br>Interest income | 2,604<br>64                                   | -            | 2,632<br>5,317              |
| Deposits<br>Interest expense  | 2,835<br>100                                  |              | 6,695<br>171                |
| <b>As of 31 December 2009</b><br>Loans, finance lease<br>Interest income  | 2,656<br>103                                  | -            | 137,444<br>9,349            |
| Deposits<br>Interest expense  | 2,192<br>130                                  | 482<br>17    | 21,268<br>465               |

In addition to the transactions described above, in December 2009 the Bank received a subordinated loan from its shareholder V.Romanov. The ordinary general shareholders' meeting of AB Ūkio bankas on 26 March 2010 adopted resolution to increase AB Ūkio bankas authorized capital from additional contributions by converting subordinated loan, received from Vladimir Romanov, to a new issue of ordinary registered shares. Convertion was made on September 2010.

| The G                      | Group                      |   | The                        | Bank                       |
|----------------------------|----------------------------|---|----------------------------|----------------------------|
| 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 | Compensation to key management personnel    | 2010-01-01 -<br>2010-09-30 | 2009-01-01 -<br>2009-09-30 |
| 2,519<br>-                 | 3,207                      | Short-terms payments<br>Long-terms payments | 1,242                      | 1,370                      |



As of 30 September 2010 and for the nine month period then ended related party transactions between the Bank and subsidiaries were as follows:

| Related parties                          | Bank's<br>payables | Bank's<br>receivables | Income<br>received | Expenses |
|--|--------------------|-----------------------|--------------------|----------|
| GD UAB Bonum publicum                    | 6,916              | 3                     | 26                 | 286      |
| UAB Ūkio banko lizingas                  | 1,531              | 327,133               | 10,659             | (26)     |
| UAB Ūkio banko investicijų valdymas      | 223                | -                     | 1                  | 3        |
| RAB Ūkio bank lizing                     | -                  | 41,232                | 2,049              | -        |
| UAB Ūkio banko rizikos kapitalo valdymas | -                  | 10,940                | 419                | (51)     |
| UAB Investicinio turto valdymas          | 78                 | -                     | -                  | -        |
| UAB Turto valdymo paslaugos              | 1                  | 370,926               | 8,182              | -        |
| UAB Trade Project                        | 678                | -                     | 16                 | -        |

As of 31 December 2009 and for the year then ended related party transactions between the Bank and subsidiaries were as follows:

| Related parties                          | Bank's<br>payables | Bank's<br>receivables | Income<br>received | Expenses |
|--|--------------------|-----------------------|--------------------|----------|
| GD UAB Bonum publicum                    | 6,451              | 2                     | 17                 | 543      |
| UAB Ūkio banko lizingas                  | 2,046              | 197,003               | 15,890             | (98)     |
| UAB Ūkio banko investicijų valdymas      | 182                | 10                    | 2                  | 3        |
| RAB Ūkio bank lizing                     | 66                 | 44,595                | 3,259              | -        |
| UAB Ūkio banko rizikos kapitalo valdymas | 64                 | 53,704                | 7,264              | 6,887    |
| UAB Investicinio turto valdymas          | 11                 | -                     | 4,214              | -        |

The transactions with related parties were concluded on an arm's length basis.

## NOTE 20 CONTINGENT ASSETS AND LIABILITIES AND COMMITMENTS

| The G      | iroup      |  | The        | Bank       |
|------------|------------|--|------------|------------|
| 2010-09-30 | 2009-12-31 | Claims and liabilities                 | 2010-09-30 | 2009-12-31 |
|            |            |  |            |            |
| 61,783     | 47,702     | Guarantees and warranties              | 61,783     | 47,702     |
| -          | 4,015      | Commitments to issue letters of credit | -          | 4,015      |
| 108,007    | 118,587    | Irrevocable lending commitments        | 55,328     | 63,454     |
| 800,707    | 258,962    | Spot liabilities                       | 856,124    | 331,145    |
| 800,732    | 258,970    | Spot claims                            | 856,149    | 331,153    |
| 1,088      | -          | Other off balance commitments          | 1,088      | -          |

As of 30 September 2010 UAB  $\overline{\text{U}}$ kio Banko Lizingas has finance lease contracts in the amount LTL'000 291 signed, but not yet executed (31 December 2009: LTL'000 15).

Finance lease – as of 30 September 2010 the Bank has outstanding finance lease obligations under finance lease contracts in the amount of LTL'000 140 (31 December 2009: LTL'000 194). Minimum finance lease payment obligations are recorded on the balance sheet under liabilities. The Bank's obligations under finance leases are secured by the lessor's right to the leased assets.

Operating leases – the Bank rents offices, other premises and land for banking activities. The Bank has outstanding non-cancelable commitments in connection with the rental agreements as of 30 September 2010 amounting to LTL'000 68,424 (31 December 2009: LTL'000 72,542).



As of 30 September 2010 the Bank's future annual minimum commitments under leases were following:

|   | 2010.09.30       |                    | 2009.12.31       |                    |
|---|------------------|--------------------|------------------|--------------------|
| For the year ending 31 December         | Finance<br>lease | Operating<br>lease | Finance<br>lease | Operating<br>lease |
| 2010                                    | 20               | 3,726              | 78               | 10,938             |
| 2011                                    | 81               | 10,215             | 81               | 9,912              |
| 2012                                    | 42               | 8,430              | 42               | 8,197              |
| 2013                                    | -                | 7,602              | -                | 7,380              |
| 2014                                    | -                | 6,807              | -                | 6,490              |
| Thereafter                              | -                | 31,644             | -                | 29,625             |
| Minimum lease payments                  | 143              | 68,424             | 201              | 72,542             |
| Less: interest                          | (3)              |                    | (7)              |                    |
| Present value of minimum lease payments | 140              | _                  | 194              |                    |

It is expected that in the normal course of business, expiring leases will be renewed or replaced by leases on other fixed assets.

**Litigation and claims** – As of 30 September 2010 and 31 December 2009 the Group/Bank was not involved in any significant legal proceedings except for those related to loan loss recovery.



#### NOTE 21 OPERATING SEGMENTS

Segments were identified by types of services Group's entities provide. The Banking segment includes financial information of AB Ūkio Bankas (main activity – banking services), Finance lease segment includes financial information of UAB Ūkio Banko Lizingas and RAB Ūkio Bank Lizing (main activity – finance lease). Other activities segment includes financial information of Group's entities not included in Banking or Finance lease segments. Other activities segment as of 30 September 2010 and for the nine month period then ended includes financial information of "UAB Ūkio Banko Rizikos Kapitalo Valdymas, UAB Ūkio Banko Investicijų Valdymas, UAB Investicinio Turto Valdymas, UAB Turto valdymo paslaugos, UAB Trade Project and GD UAB Bonum Publicum and discontinued operations (financial information of UAB Eastern Europe Development Fund). Other activities segment as of 30 September 2009 and for the nine month period then ended includes financial information of UAB Ūkio Banko Rizikos Kapitalo Valdymas, UAB Investicijų Valdymas, UAB Investicinio Turto Valdymas and GD UAB Bonum Publicum.

| -   | 2010-01-01 - 2010-09-30 |                  |                     |             |           |
|---|-------------------------|------------------|---------------------|-------------|-----------|
|   | Banking                 | Finance<br>lease | Other<br>activities | Elimination | Group     |
| CONTINUING OPERATIONS   | Banking                 | lease            | activities          | Elimination | Group     |
| Interest revenues:  |                         |                  |                     |             |           |
| Internal  | 21,213                  | 23               | 404                 | (21,640)    | -         |
| External  | 107,697                 | 33,211           | 9,967               |             | 150,875   |
| <b>.</b>  | 128,910                 | 33,234           | 10,371              | (21,640)    | 150,875   |
| Interest expenses:<br>Internal  | (427)                   | (12,597)         | (8,616)             | 21,640      | _         |
| External  | (136,620)               | (12,397)         | (8,010)             | 21,040      | (136,715) |
|   | (137,047)               | (12,692)         | (8,616)             | 21,640      | (136,715) |
| Net interest income   | (8,137)                 | 20,542           | 1,755               | -           | 14,160    |
| Non-interest revenues:  |                         |                  |                     |             |           |
| Internal  | 137                     | 30               | 264                 | (431)       | -         |
| External  | 82,542                  | 4,631            | 14,796              |             | 101,969   |
| Non-interest expenses:  | 82,679                  | 4,661            | 15,060              | (431)       | 101,969   |
| Internal  | 214                     | (812)            | (330)               | 928         | -         |
| External  | (84,333)                | (10,173)         | (15,043)            | -           | (109,549) |
| -   | (84,119)                | (10,985)         | (15,373)            | 928         | (109,549) |
| Segment result before impairment, amortization and taxes              | (9,577)                 | 14,218           | 1,442               | 497         | 6,580     |
|   |                         | 14,210           | 1,772               |             | 0,500     |
| Depreciation and amortization   | (4,572)                 | (2,116)          | (219)               | -           | (6,907)   |
| Impairment losses   | 16,624                  | (7,892)          | (1,831)             | -           | 6,901     |
| Profit (loss) before tax  | 2,475                   | 4,210            | (608)               | 497         | 6,574     |
| Income tax  | (931)                   | (1,169)          | -                   | -           | (2,100)   |
| Net result for the period from  |                         |                  |                     |             |           |
| continuing operations   | 1,544                   | 3,041            | (608)               | 497         | 4,474     |
| Net result from discontinued<br>operations                            | <u> </u>                | -                | (1,618)             | <u>-</u>    | (1,618)   |
| NET RESULT FROM CONTINUING AND<br>DISCONTINUED OPERATIONS             | 1,544                   | 3,041            | (2,226)             | 497         | 2,856     |
| DISCONTINUED OPERATIONS =   | 1,344                   | 3,041            | (2,220)             | 43/         | 2,030     |
| Attributable to:<br>Equity holders of the parent<br>Minority interest | 1,544                   | 3,041            | (2,226)             | 497<br>-    | 2,856     |
|   |                         |                  |                     |             |           |
| Assets  | 4,861,934               | 391,112          | 695,958             | (1,000,800) | 4,948,204 |
| Liabilities   | 4,415,350               | 381,548          | 502,847             | (816,264)   | 4,483,481 |

#### EXPLANATORY NOTES FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2010 (All amounts in LTL thousands unless otherwise stated)



| -   | 2009-01-01 - 2009-09-30 |                   |            |              |                        |
|---|-------------------------|-------------------|------------|--------------|------------------------|
| -   |                         | Finance           | Other      |              |                        |
|   | Banking                 | lease             | activities | Elimination  | Group                  |
| CONTINUING OPERATIONS                             |                         |                   |            |              |                        |
| Interest revenues:                                |                         |                   |            |              |                        |
| Internal  | 22,398                  | 7                 | 7,485      | (29,890)     | -                      |
| External  | 176,609                 | 40,026            | 2,107      | <u> </u>     | 218,742                |
| <b>.</b>  | 199,007                 | 40,033            | 9,592      | (29,890)     | 218,742                |
| Interest expenses:                                | (7,400)                 | (15.240)          | (7.050)    | 20.007       |                        |
| Internal<br>External                              | (7,489)<br>(162,735)    | (15,348)          | (7,050)    | 29,887       | - (162.266)            |
|   | (170,224)               | (531)<br>(15,879) | (7,050)    | 29,887       | (163,266)<br>(163,266) |
| Net interest income                               | 28,783                  | 24,154            | 2,542      | (3)          | 55,476                 |
| Non interest recence.                             |                         |                   |            |              |                        |
| Non-interest revenues:<br>Internal                | 708                     | 74                | 885        | (1,667)      | _                      |
| External  | 79,937                  | 7,901             | 18,275     | (1,007)      | 106,113                |
|   | 80,645                  | 7,901             | 19,160     | (1,667)      | 106,113                |
| Non-interest expenses:                            | 00,045                  | 7,57.0            | 19/100     | (1,007)      | 100/115                |
| Internal  | (258)                   | (1,563)           | (164)      | 1,985        | -                      |
| External  | (96,602)                | (12,814)          | (15,735)   | , –          | (125,151)              |
| -   | (96,860)                | (14,377)          | (15,899)   | 1,985        | (125,151)              |
| Segment result before impairment,                 |                         | ·                 |            |              |                        |
| amortization and taxes                            | 12,568                  | 17,752            | 5,803      | 315          | 36,438                 |
| Depreciation and amortization                     | (4,770)                 | (872)             | (185)      | -            | (5,827)                |
| Impairment losses                                 | (2,522)                 | (13,056)          | (385)      | (6,154)      | (22,117)               |
| Profit (loss) before tax                          | 5,276                   | 3,824             | 5,233      | (5,839)      | 8,494                  |
| Income tax  | (531)                   | (1,483)           | (96)       | -            | (2,110)                |
| Net result for the period from                    |                         |                   |            |              |                        |
| continuing operations                             | 4,745                   | 2,341             | 5,137      | (5,839)      | 6,384                  |
| Net result from discontinued<br>operations        |                         | -                 | -          | <u> </u>     | <u>-</u>               |
| NET RESULT FROM CONTINUING AND                    |                         |                   |            |              |                        |
| DISCONTINUED OPERATIONS                           | 4,745                   | 2,341             | 5,137      | (5,839)      | 6,384                  |
| Attributable to:                                  |                         |                   |            |              |                        |
| Equity holders of the parent<br>Minority interest | 4,745<br>-              | 2,341<br>-        | 5,137<br>- | (5,839)<br>- | 6,384<br>-             |
| Assets  | 3,968,648               | 287,049           | 215,474    | (424,568)    | 4,046,603              |
| Liabilities                                       | 3,489,400               | 277,994           | 166,989    | (383,836)    | 3,550,547              |
|   | 3,105,100               | -,,,,,,,          | 100,000    | (333,030)    | 5,550,517              |

#### ADDITIONAL INFORMATION



#### CREDIT RATINGS

International rating agency Standard&Poor's has assigned the following ratings to  $\bar{\textrm{U}}kio$  bankas:

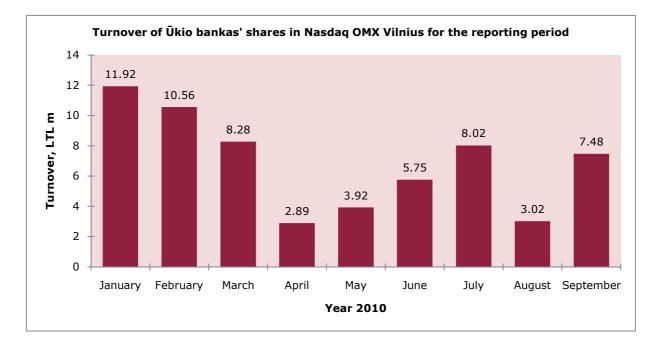
• Long-term counterparty credit rating B (rating assigned as of 28 August 2009);

• Short-term counterparty credit rating C (rating assigned as of 28 August 2009).

The outlook of ratings is negative.

#### AB ŪKIO BANKAS SHARE PRICE PERFORMANCE AND TURNOVER FOR THE REPORTING PERIOD





# INFORMATION ON AB $\bar{U}KIO$ BANKAS MANAGING BODIES (NUMBER OF SHARES HELD, PERCENTAGES OF BANK CAPITAL AND VOTES PRESENTED AS OF 30 SEPTEMBER 2010)

|  |                          | •                                |                        |
|--|--------------------------|----------------------------------|------------------------|
| Name, surname,<br>position   | Number of shares<br>held | Percentage of Bank<br>capital, % | Percentage of votes, % |
|  | SUPERVISORY COUNCI       | L OF THE BANK                    |                        |
| Karpavičienė Edita<br>Chairwoman   | 197,450                  | 0.0667                           | 0.0667                 |
| <b>Kurauskienė Ala</b><br>Deputy Chairwoman  | 405,024                  | 0.1369                           | 0.1369                 |
| <b>Gončaruk Olga</b><br>Member   | 8,124,854                | 2.7465                           | 2.7465                 |
| <b>Jakavičienė Gražina</b><br>Member   | 11,286                   | 0.0038                           | 0.0038                 |
| <b>Soldatenko Viktor</b><br>Member   | 2,785                    | 0.0009                           | 0.0009                 |
|  | BOARD OF THE             | BANK                             |                        |
| <b>Ugianskis Gintaras</b><br>Chairman,<br>CEO                                      | 96,225                   | 0.0325                           | 0.0325                 |
| <b>Balandis Rolandas</b><br>Deputy Chairman,<br>Head of Financial Markets Division | 80,105                   | 0.0271                           | 0.0271                 |
| Žalys Arnas<br>Deputy Chairman,<br>Head of Finance Division                        | 51,000                   | 0.0172                           | 0.0172                 |

# MATERIAL EVENTS IN AB ŪKIO BANKAS ACTIVITIES

| 20 January 2010 | Announced that at the meeting of the Board of AB Ūkio bankas as of 19 January 2010, a resolution was taken to issue fixed rate bond issue in EUR under the "Base prospectus of LTL 200,000,000 short and medium term bonds offering programme" approved on 1 October 2009 by the Security Commission of the Republic of Lithuania, and to approve the Final terms and conditions of the issue. To view the Final terms and conditions, approved "Base prospectus of LTL 200,000,000 short and medium term bonds offering programme" and related documents is possible at the AB Ūkio bankas secretary office, Maironio str. 25, Kaunas, branches and units of the Bank, the Internet website <u>www.ub.lt</u> , Central Storage Facility Internet website <u>www.crib.lt</u> and Nasdaq OMX Vilnius Internet website <u>www.nasdaqomxbaltic.com</u> .    |
|-----------------|--|
| 20 Febuary 2010 | Announced that on 19 February 2010 AB $\bar{U}$ kio bankas finished the issue of Fixed rate bond issue EUR No. 1/2010 issued under LTL 200,000,000 short and medium term bonds offering program. During distribution period (from 22 January 2010 till 19 February 2010) 12,664 bonds with nominal value of EUR 100 and fixed 5 percent annual interest rate were issued. Redemption of bonds on 24 February 2011.   |
| 26 Febuary 2010 | <ul> <li>announced AB Ūkio bankas group preliminary unaudited net loss of year 2009 is LTL 70.5 million (EUR 20.4 million). AB Ūkio bankas preliminary unaudited net loss of year 2009 is LTL 75.0 million (EUR 21.7 million). During 2008 AB Ūkio bankas group earned a net profit of LTL 45.7 million (EUR 13.2 million) and AB Ūkio bankas earned a net profit LTL 57.4 million (EUR 16.6 million). Main reasons behind not reaching planned results are:</li> <li>significantly increasing provisions against the impairment of loans and receivables, caused by negative economic situation in Lithuania and growing number of problem debtors;</li> <li>decreasing net interest margin resulted low net interest income;</li> <li>number of banking operations performed by customers was lower than planned during economic recession.</li> </ul> |
| 3 March 2010    | Convocation of an ordinary General Meeting of AB $\bar{U}$ kio bankas Shareholders announced. The Bank's Board has approved the agenda of the meeting to be held on 26 March 2010.   |
| 5 March 2010    | Announced Draft resolutions of the ordinary general meeting, to be held on 26 March 2010, prepared by the Bank's Board.  |
| 10 March 2010   | Announced amendment to agenda of an ordinary General Meeting of AB $\bar{\rm U}kio$ bankas Shareholders to be held on 26 March 2010.   |
| 15 March 2010   | Announced amendments of draft resolutions of the ordinary General Shareholders' Meeting, to be held on 26 March 2010, prepared by the Board.   |



- **26 March 2010** Announced the resolutions of AB Ūkio bankas ordinary General Shareholders' Meeting held on 26 March 2010.
- **26 March 2010** Announced that AB Ūkio bankas Board was elected of the following composition: Gintaras Ugianskis (Chairman of the Board), Rolandas Balandis (Deputy Chairman of the Board) and Arnas Žalys (Deputy Chairman of the Board).
- **23 April 2010** Announced that at the meeting of the Board of AB Ūkio bankas as of 22 April 2010, a resolution was taken to issue fixed rate bond emissions in LTL and EUR under the "Base prospectus of LTL 200,000,000 short and medium term bonds offering programme" approved on 1 October 2009 by the Security Commission of the Republic of Lithuania, and to approve the Final terms and conditions of the emissions. To view the Final terms and conditions, approved "Base prospectus of LTL 200,000,000 short and medium term bonds offering programme" and related documents is possible at the AB Ūkio bankas secretary office, Maironio str. 25, Kaunas, branches and units of the Bank, the Internet website www.ub.lt, Central Storage Facility Internet website www.crib.lt and Nasdaq OMX Vilnius Internet website www.nasdaqomxbaltic.com.
- **4 May 2010** Announced AB Ūkio bankas group consolidated unaudited net profit of the first quarter of year 2010 LTL 1.5 million (EUR 0.4 million). AB Ūkio bankas unconsolidated unaudited net profit of the first quarter of year 2010 is LTL 0.6 million (EUR 0.2 million).
- **13 May 2010** Announced that on 12 May 2010 AB Ūkio bankas has registered a subsidiary Joint Stock Company "Turto valdymo paslaugos". The main activity of a subsidiary is asset management.
- **1 June 2010** Announced that on 31 May 2010 AB Ūkio bankas finished the issue of Fixed rate bond issue LTL No. 2/2010 issued under LTL 200,000,000 short and medium term bonds offering program. During distribution period (from 26 April 2010 till 31 May 2010) 107,867 bonds with nominal value of LTL 100 and fixed 5.5 percent annual interest rate were issued. Redemption of bonds on 6 June 2011.
- **1 June 2010** Announced that on 31 May 2010 AB Ūkio bankas finished the issue of Fixed rate bond issue EUR No. 3/2010 issued under LTL 200,000,000 short and medium term bonds offering program. During distribution period (from 26 April 2010 till 31 May 2010) 19,348 bonds with nominal value of EUR 100 and fixed 4 percent annual interest rate were issued. Redemption of bonds on 6 June 2011.
- **21 June 2010** Reacting to the information about AB Ūkio bankas illegal acts being spread in media, AB Ūkio bankas informed that:
  - 1. Facts do not reflect reality;

2. Up to now AB  $\bar{U}kio$  bankas neither was requested nor being informed about the acts taken by any Lithuanian or any international institution, responsible for Anti money laundering;

3. AB Ūkio bankas emphasize that all banking activities and Anti money laundering monitoring follow the laws of EU and the Republic of Lithuania, recommendations of international organizations and Law on the Prevention of Money Laundering and Terrorist Financing;

4. AB Ūkio bankas is willing to actively participate in investigation, provide information and to offer any help needed to responsible Lithuanian or international institutions.

- **8 July 2010** Announced that as at July 8, 2010, AB Ūkio bankas received a report from shareholder Vladimir Romanov about applied request to Competition Council of the Republic of Lithuania for permission to increase the controlled block of shares of AB Ūkio bankas up to 100 percent, and about request to Bank of Lithuania for permission to increase the controlled block of shares of AB Ūkio bankas ordinary general meeting held on March 26, 2010, to increase the rest shares of AB Ūkio bankas according to the Laws of the Republic of Lithuania.
- **16 July 2010** Announced that as at July 15, 2010, AB Ūkio bankas received a report from shareholder Vladimir Romanov about resolution, passed by Competition Council of the Republic of Lithuania, to give permission for Vladimir Romanov to pursue separate concentration acts presented in request: to sign share subscription agreement between AB Ūkio bankas and Vladimir Romanov and to convert subordinated loan by purchasing 50 million units newly signed ordinary registered shares with the nominal value of 1 (one) LTL per share; to register the new edition of the Bank's Articles of Association; to present the circular of the mandatory tender offer to purchase the rest shares of AB Ūkio bankas to Securities Commision of the Republic of Lithuania; to present the mandatory tender offer and to purchase the rest shares of AB Ūkio bankas; to implement mandatory tender offer and to purchase shares of AB Ūkio bankas from individuals, responsive to tender offer and requesting to sell their holding shares of AB Ūkio bankas, according to applied request about concentration as of 1st July, 2010.



| 26 July 2010     | Announced that AB Ūkio bankas received a report from shareholder Vladimir Romanov about resolution, passed by the Board of the Bank of Lithuania to give permission for Vladimir Romanov to increase his share of joint-stock company Ūkio bankas qualified capital and (or) voting rights up to controlling interest.   |
|------------------|--|
| 2 August 2010    | Announced that as at 2 August 2010 AB Ūkio bankas according to the provisions specified in Base Prospectus of LTL 200,000,000 Short and Medium Term Bonds Offering Programme and Final Terms and Conditions approved by the Board of the Bank as at 19 June 2008, redeemed "Fixed rate bond issue No. 1/2008" (ISIN code – LT0000402372).  |
| 4 August 2010    | Announced AB Ūkio bankas group consolidated unaudited net profit of the six months of year 2010 – LTL 2.3 million (EUR 0.7 million). AB Ūkio bankas unconsolidated unaudited net profit of the six months of year 2010 is LTL 1.0 million (EUR 0.3 million).   |
| 5 August 2010    | Announced that on 4th August 2010 AB Ūkio bankas acquired 100 percent of Joint Stock Company "Trade Project" shares. The main activity of JSC "Trade Project" is lease and administration of real estate.  |
| 10 August 2010   | Announced that on 4th August 2010 AB Ūkio bankas acquired 100 percent of Joint Stock<br>Company "Trade Project" shares. The main activity of JSC "Trade Project" is lease and<br>administration of real estate. Transaction value – LTL 26.9 million. Purpose of transaction<br>– to acquire buildings and land belonging to JSC "Trade Project". Real estate objects will<br>go for bank's use.   |
| 20 August 2010   | Announced that at the meeting of the Board of AB Ūkio bankas as of 19 August 2010, a resolution was taken to issue fixed rate bond emissions in LTL and EUR under the "Base prospectus of LTL 200,000,000 short and medium term bonds offering programme" approved on 1 October 2009 by the Security Commission of the Republic of Lithuania, and to approve the Final terms and conditions of the emissions. To view the Final terms and conditions, approved "Base prospectus of LTL 200,000,000 short and medium term bonds offering programme" and related documents is possible at the AB Ūkio bankas secretary office, Maironio str. 25, Kaunas, branches and units of the Bank, the Internet website www.ub.lt, Central Storage Facility Internet website www.crib.lt and Nasdaq OMX Vilnius Internet website www.nasdaqomxbaltic.com . |
| 2 September 2010 | Announced that as at 2 September 2010 the Board of the Bank of Lithuania permitted to register the amendment of the Articles of AB Ūkio bankas regarding the increase of bank's authorized capital up to LTL 295,824,000. The capital is increased according to the resolution of AB Ūkio bankas ordinary general shareholders' meeting held on 26 March 2010 to increase AB Ūkio bankas authorized capital from additional contributions converting subordinated loan, received from Vladimir Romanov, to a new issue of ordinary registered shares.  |
| 3 September 2010 | Announced that on September 3, 2010, AB Ūkio bankas received a report from shareholder Vladimir Romanov about resolution, passed by Competition Council of the Republic of Lithuania, to give permission for shareholder Vladimir Romanov to pursue concentration acquiring up to 100 percent shares of AB Ūkio bankas according to submitted report.  |

Announced on 6 September 2010 AB Ūkio bankas received a report (in Lithuanian) from 7 September 2010 shareholder Vladimir Romanov regarding his intention to announce a mandatory offer to buy up ordinary registered shares with the nominal value of 1 LTL (EUR 0.29) of AB Ūkio bankas. On 6 September 2010 shareholder Vladimir Romanov owns 102,444,602 ordinary registered shares of AB Ūkio bankas (41.67 percent voting rights at the ordinary general meeting of AB Ukio bankas). It is intended to buy up 143,379,398 ordinary registered shares of AB Ukio bankas (58.33 percent voting rights at the ordinary general meeting of AB Ūkio bankas). For bought shares will be settled in cash. A mandatory offer is announced exceeding a limit of 1/3 votes by shareholder Vladimir Romanov at the ordinary general meeting of AB Ukio bankas. After implementation of the resolution of AB Ūkio bankas ordinary general shareholders' meeting held on 26 March 2010 to increase AB Ūkio bankas authorized share capital from additional contributions converting subordinated loan, received from Vladimir Romanov, to a new issue of ordinary registered shares and after registration of Articles with increased authorized share capital with the Register of legal entities to LTL 295,824,000 (EUR 85.68 million), shareholder Vladimir Romanov will own 152,444,602 ordinary registered shares of AB Ūkio bankas (51.53 percent voting rights at the ordinary general meeting of AB Ūkio bankas).



| 7 September 2010  | Announced that on 7 September 2010 AB Ūkio bankas Articles with increased authorized share capital has been registered with the Register of legal entities. After increase the Bank's authorized share capital amounts to LTL 295,824,000 (EUR 85.68 million). One share has a nominal value of LTL 1 (EUR 0.29). The capital was increased according to the resolution of AB Ūkio bankas ordinary general shareholders' meeting held on 26 March 2010 to increase AB Ūkio bankas authorized share capital from additional contributions converting subordinated loan, received from Vladimir Romanov, to a new issue of ordinary registered shares. The shares of the new LTL 50,000,000 issue will be transferred to the securities account of shareholder Vladimir Romanov after amendments effected by Central Securities Depository of Lithuania in the AB Ūkio bankas securities issue registration account. |
|-------------------|--|
| 22 September 2010 | Announced that on 21 September 2010 AB Ūkio bankas finished the issue of Fixed rate bond issue LTL No. 4/2010 issued under LTL 200,000,000 short and medium term bonds offering program. During distribution period (from 23 August 2010 till 21 September 2010) 78,563 bonds with nominal value of LTL 100 and fixed 5.2 percent annual interest rate were issued. Validity date of bonds – 24 September 2010. Maturity date of bonds – 29 September 2011.  |
| 22 September 2010 | Announced that on 21 September 2010 AB Ūkio bankas finished the issue of Fixed rate bond issue EUR No. 5/2010 issued under LTL 200,000,000 short and medium term bonds offering program. During distribution period (from 23 August 2010 till 21 September 2010) 5,933 bonds with nominal value of EUR 100 and fixed 3.5 percent annual interest rate were issued. Validity date of bonds – 24 September 2010. Maturity date of bonds – 29 September 2011.   |
| 24 September 2010 | Announced that on 24 September 2010, AB Ūkio bankas received a report from shareholder Vladimir Romanov about resolution, passed on 23 September 2010 by Securities Commission of the Republic of Lithuania, to approve a circular of mandatory non-competitive tender offer to buy up remaining ordinary registered voting bearer shares of AB Ūkio bankas.<br>The tender offer price is LTL 1.03 (one litas, three cents) (EUR 0.2983) per 1 (one) ordinary registered share of LTL 1 (one litas) (EUR 0.2896) nominal value (ISIN code LT0000102352) of AB Ūkio bankas share.   |

Implementation of the tender offer beginning and end: 29 September 2010 - 12 October 2010.

- **24 September 2010** Announced that on 24 September 2010, the Board of the Bank of Lithuania gave permission to AB Ūkio bankas to register the amendments of the Articles of AB Ūkio bankas, related to the changes of voting rights and competence of the bodies of the Bank, approved by ordinary general shareholders' meeting held on 26 March 2010. Amendments were accomplished in order to harmonize Articles of AB Ūkio bankas with amendments of Republic of Lithuania Company Law.
- **27 September 2010** Announced that on 27 September 2010 AB Ūkio bankas according to the provisions specified in Base Prospectus of LTL 200,000,000 Short and Medium Term Bonds Offering Programme and Final Terms and Conditions approved by the Board of the Bank as at 19 June 2008, redeemed "Fixed rate bond issue LTL No 2/2008" (ISIN code LT0000402380) and "Fixed rate bond issue EUR No 3/2008" (ISIN code LT1000402248).
- **28 September 2010** Announced that the Board of AB Ūkio bankas, having familiarised itself with the mandatory non-competitive tender offer material presented to it by offeror Vladimir Romanov, in its meeting held on 28 September 2010 presented its opinion on mandatory tender offer.

All notifications on material events in relation to AB Ūkio bankas activities were delivered to the Lithuanian Securities Commission, Stock Exchange NASDAQ OMX Vilnius, news agencies BNS and ELTA, and placed on the Bank's website <u>www.ub.lt</u>.

\*\*\*\*\*