# Stock corporation's "Tosmare shipyard" report for the 2011 year

( not audited )

# **CONTENTS**

Information about the Company		2	
Menegement's responsibility		3	
Announcement for management's report.		4	
Profit or loss statement		5	
Balance sheet	6	-	7
Cash flow statement		8	
Equity capital change report		9	
Appendixes to annual report	10	-	19

AS "Tosmare shipyard" report for 2011year

# **Information about the Company**

Name of the Company "Tosmare shipyard"

Legal status of the Company Stock company

Registration number, place and date 210302283, 3 January 2000, Company register, Liepaja.

42103022837, 12 May, 2004 Commercial register, Liepaja

Address 42/44G. Baloza Street, Liepaja, LV-3402

The main forms of Company's activities Construction and repair of technological equipment, ships, yachts,

catamarans, containers, roltrailers

port services

Names, surnames and held positions of

members of the board

Ivica GalichChairman of the board,Igors KomarovsMember of the board,Boris GalkovichMember of the board,

Names, surnames and held positions of

members of the council

Vasilijs Melniks
Chairman of the council,
Sergejs Golicin
Vice-chairman of the council
Anatolijs Ustinovs
Member of the council,
Larisa Artemenko
Member of the council,
Irina Meļņika
Member of the council,

Period of account 1 January 2011 - 31.December 2011

Name and address of the auditor Ēvalds Figurnovs

Certified auditor

(LZRA certificate No.38) Profesors,ekonom. habil. Doctor

Auditorfirma "Sarguns"

Malnavas, 13 LV - 1011, Rīga

Latvia

#### The Explanatory Note to the Annual report for 2011 year.

The enterprise turnover was 4.992.286 Ls in 2011 which was 17% or 1.036.731 Ls less than the turnover in the previous 2010. The reason for such a result was the continuation of the influence of consequences of the economic crisis in shiprepairing industry.

So, the number of facilities under repair in 2011 was 53 units and it was 13 % (or 6 units) more, than in 2010. The number of small orders grew 2.4 times and made 33 units while it had been only 14 in 2010.

The enterprise turnover in the accounting year 2011 was comprised of

91% repair services for ships

3,9 % shipbuilding orders

5,1 % minor repair orders.

However, the growth of number of facilities under repair in the accounting year 2011 did not give growth in volume of the turnover because the quality of repair work has changed. The contracts on repairs include the minimum amount of work as shipowners have feeed deficiency of work for the commercial vessels.

Despite this the enterprise still had wide market of repair services - Cyprus , Russia , Germany , Lithuania , the Netherlands , etc.

The export volume made 98 % in the accounting year 2011.

In the conditions of the decrease of loading of the enterprise the payment fund was lowered. In compartrison with the last year of 2010 it was lowered by 31,666 Ls in the accounting year 2011.

In connection with insufficient loading of the production capacity of the enterprise with external orders, the Board made a decision a mobikize internal resources and to modernize the production basis restructuring production capacity towards the expansion of volume of ship-building works.

The largest works

- renovation of Floatttting Dock with increase in its capacity.
- Investments in this object made almost 300,000 Ls.
- major repair of the buildings connected with building of metal blocks of the ships and carrying out the accompanying ship-building works ( Hull Shop, Ship Block Assembly Shop).
  - the necesary missing equipment was purchased.

In total , 547,000 Ls were invested in the production basis of the enterprise in the accounting year 2011.

The undertaken works have already given results.

As a consequence, the construction of new vessels income made a considerably big share in the turnover in the accounting year 2011. So, if the share of shipbuilding income had made 1, 2% (or 74, 761 Ls) in 2010 and only 1 vessel had been manufactured, the share of shipbuilding income made almost 4% (or 192,310 Ls) and 3 new orders were completed in 2011.

Besides, orders are received and works are started at present

- on construction of 2 pleasure boats,
- on construction of 2 catamarans.

More offers on shipbuildings for 2012 are at the stage of negotiations.

During the 2011 the company managed to maintain the financial condition is stable.

Chairman of the board

/Ivica Galich/

# AS "Tosmare shipyard" report for 2011year

### Announcement for management's responsibility.

Company's management is responsible for finance preparation, basing on the initial accounting register for each accounting period, that truly reflects the company's financial standing at the end of the year of account, as well as results of activities and cash flow for this period.

Management confirms that for compiling this report that ends at 31.December 2011, corresponding methods of accounting were used, their application was consequent, reasonable and cautious decisions were made. Management confirms that corresponding International regulation were observed, and financial reports were compiled according to activity continuation principle.

Management is responsible for keeping of corresponding accounting registers, for company's means maintenance, as well as for prevention of deception and other unfair action.

Chairman of the board

/Ivica Galich/

29 February of year 2012.

# PROFIT OR LOSS STATEMENT

for years 2011 and 2010

	Appendix	LVL		EUR	
		2011	2010	2011	2010
Net turnover	(1)	4 992 287	6 029 018	7 103 384	8 578 520
Production costs of sold output	(2)	(4 676 076)	(5 737 757)	(6 653 456)	(8 164 093)
Gross profit or losses		316 211	291 261	449 928	414 427
Selling costs	(3)	(13 966)	(15 224)	(19 872)	(21 662)
Administration costs	(4)	(253 357)	(238 537)	(360 495)	(339 408)
Other company's economic activity incomes	(5)	116 909	256 826	166 347	365 430
Other company's economic activity costs	(6)	(94 629)	(177 325)	(134 645)	(252 310)
Incomes from membership in holding company's branch and associated companies					
Incomes from securities and loans that have formed the long-term investments					
Other interest incomes and similar incomes			4		6
Long-term financial investments and write off of short-term securities values					
Interest payments and similar costs	(7)	(65 898)	(61 315)	(93 764)	(87 243)
Profit or loss before extraordinary items and taxes		5 270	55 690	7 499	79 240
Extraordinary incomes					
Extraordinary costs					
Profit or loss before taxes		5 270	55 690	7 499	79 240
Company's income tax for the year of account		(2 282)	(15 978)	(3 247)	(22 735)
Deferred tax	(8)	1 344	5 894	1912	8 386
Other taxes	(9)	(28 214)	(29 014)	(40 145)	(41 283)
Profit or loss of the year of account		(23 882)	16 592	(33 981)	23 608

Chairman of the board 29 February of year 2012.

/Ivica Galich/

BALANCE on 31. December 2011 and 2010		LVL		EUR	
1	Appendix	2011	2010	2011	2010
ACTIVE	прренан				
Long-term investments					
I. Intangible investments					
Company's development costs					
Concessions, patents, licenses, trade marks and similar rights					
Other intangible investments		1 168	118	1 662	168
Intangible value of the company					
Advance payments for intangible investments					
Intangible investments total	(10)	1 168	118	1662	168
II. Fixed assets					
Lands, buildings, constructions, perennial plantations		1 739 329	1 698 990	2 474 842	2 417 445
Long-term investments in leased fixed assets					
Equipment and machines		905 202	672 242	1 287 986	956 514
Other fixed assets and inventory		35 303	38 570	50 233	54 880
Forming of fixed assets and costs of unfinished objects of construction		133 393	9 068	189 801	12 903
Advance payments for fixed assets					
Fixes assets total	(11)	2 813 227	2 418 870	4 002 862	3 441 742
III. Investment property					
IV. Biological actives					
V. Long-term financial investments					
Participation in capital of related companies					
Loans to related companies					
Participation in capital of affiliated companies					
Loans to affiliated companies					
Other securities and investments					
Other loans and other long-term debtors					
Own stocks and shares					
Loans to shareholders or participants and management					
Long-term financial investments total  Long term investments total		2 814 395	2 418 988	4 004 524	3 441 910
Long-term investments total Current assets		2 014 393	2 410 900	4 004 324	3 441 910
I. Stocks					
Row materials, direct materials and auxiliary materials	(12)	989 708	703 884	1 408 228	1 001 537
Unfinished products					
Complete products and goods for sale	(12)	500 721	255,000	712 476	506 393
Unfinished orders Advance payments for goods	(13) (14)	500 731 10 650	355 888 47	712 476 15 153	506 383 67
Stocks totally	(14)	1 501 089	1 059 819	2 135 857	1 507 987
II. For selling held long-term investments		1 301 007	1 037 017	2 133 637	1 307 707
III. Debtors					
Debts of customers and clients	(15)	2 246 369	2 308 096	3 196 295	3 284 125
Accrued incomes					
Other debtors	(16)	94 305	106 159	134 183	151 050
Undeposited shares in company's capital					
Short - term loans to joint owners and management Next periods costs	(17)	8 138	6 085	11 580	8 658
Debtors total	(17)	2 348 812	2 420 340	3 342 058	3 443 833
IV. Short-term financial investments		2010012	2 120 5 10	0 0 12 000	2 112 322
Participation in capital of related companies Own stocks and shares					
Other securities and participation in capitals Derivative financial instruments					
Securities and participation in capitals total					
V. Cash assets					
	(18)	10 825	12 465	15 403	17 736
Current assets total	(18)	10 825 3 860 726	12 465 3 492 624	15 403 5 493 318	17 736 4 969 556
Current assets total  Actives total	(18)				

BALANCE on 30.June 2011 and 2010	<u> </u>	LVL		EU	J <b>R</b>
	Appendix	2011	2010	2011	2010
PASSIVE					
I. Equity capital					
Stock or share capital (equity capital)	(19)	3203397	3 203 397	4558023	4 558 023
Stock issue extra charge					
Long - term investment reestimation reserve					
Financial instruments reestimantion reserve					
Reserves:					
reserves prescribed by law					
reserves for own stocks and shares					
reserves prescribed by company's statutes					
other reserves					
Retained profit					
retained profit of previous years		398 589	381 997	567 141	543 533
retained profit of the year of accountant		(23 882)	16 592	(33 981)	23 608
retained profit, amont		374 707	398 589	533 160	567 141
Equity capital total		3 578 104	3 601 986	5 091 183	5 125 164
II. Provisions					
Provision for pensions and similar obligations					
Provision for prospective taxes					
Other provisions	(20)	37 950	40 327	53 998	57 380
Provisions total		37 950	40 327	53 998	57 380
III. Creditors					
I. Long-term debts to creditors					
Borrowings from credit institutions					
Other borrowings					
Leasing liabilities					
From customers received borrowings					
Debts to suppliers and contractors					
Debts to related companies					
Debts to associated companies					
Tax and social security payments Other creditors					
	(21)	177 122	170 477	252.020	252.050
Deferred income liabilities	(21)	177 133	178 477	252 038	253 950
Unpaid dividends		4	4	6	6
Next periods incomes		4== 40=	450 404	252.044	252.054
Long-term debts to creditors total		177 137	178 481	252 044	253 956
II. Short-term debts to creditors	(22)	1 206 056	1 252 965	1.007.600	1.024.052
Borrowings from credit institutions	(22)	1 396 956	1 352 865	1 987 689	1 924 953
Other borrowings					
Leasing liabilities	(22)	214.004	20.704	440.054	55 105
From customers received borrowings	(23)	314 894	38 784	448 054	55 185
Debts to suppliers and contractors	(24)	747 524	608 230	1 063 631	865 433
Debts to related companies	(25)	289 291	540	411 624	768
Debts to associated companies	(0.0)	71 222	22.004	101 106	40.005
Tax and social security payments	(26)	71 332	33 894	101 496	48 227
Other creditors	(27)	61 933	56 505	88 123	80 400
Next periods incomes					
Unpaid dividends					
Accrued liabilities					
Derivative financial instruments			A 000	4460 57=	
Short-term debts to creditors total:		2 881 930	2 090 818	4 100 617	2 974 198
Creditors total:		3 059 067	2 269 299	4 352 661	3 228 154
Passives total		6 675 121	5 911 612	9 497 842	8 410 698

Chairman of the board

/Ivica Galich/

29 February of year 2012.

# CASH FLOW STATEMENT

for years 2011 and 2010 (according to direct method)

•	LVL		EUR	
I. Cash flow of basic activity	2011	2010	2011	2010
Incomes from selling the products and rendering of services	5 528 707	5 983 234	7 866 641	8 513 375
Payments to suppliers, employees, other basic activity expenses	(5 390 095)	(5 803 050)	(7 669 414)	(8 256 996)
Other company's basic activity incomes or expenses				
Gross cash flow of basic activity	138 612	180 184	197 227	256 379
Expenses for interest payments	(62 460)	(59 905)	(88 873)	(85 237)
Expenses for company's income tax payments	(10 278)	(11 428)	(14 624)	(16 261)
Cash flow before extraordinary items	65 874	108 851	93 730	154 881
Cash flow from extraordinary items				
Net cash flow of basic activity	65 874	108 851	93 730	154 881
II. Cash flow of investment activity				
Acquisition of stocks or shares of related or associated companies				
Incomes from detinue of stocks or shares of related or associated companies				
Acquisition of fixed assets and intangible investments	(111 605)	(53 614)	(158 800)	(76 286)
Incomes from selling fixed assets and intangible investments		4 500		6 403
Issued loans				
Incomes from repayment of loans				
Received interests				
Received dividends				
Net cash flow of investment action	(111 605)	(49 114)	(158 800)	(69 883)
III. Cash flow of financing action				
Incomes from shares and bonds or capital participation stock investments				
Received loans	44 091		62 736	
Received subsidies, grants, gifts or donations				
Expenses for repayment of loans		(49 512)		(70 449)
Expenses for ransom of leased fixed asset				
Paid dividends				
Net cash flow of financing action	44 091	(49 512)	62 736	(70 449)
IV. Result of foreign exchange rate fluctuations				
Net increase or decrease of cash and its equivalents	(1 640)	10 225	(2 334)	14 549
Cash and its equivalents residue at the beginning of the year of account	12 465	2 240	17 736	3 187
			-	
Cash and its equivalents residue at the end of the year of account	10 825	12 465	15 402	17 736

Chairman of the board 29 February of year 2012.

/Ivica Galich/

# EQUITY CAPITAL CHANGE REPORT

for years 2011 and 2010

	Stock or share capital	Reserves prescribed by law	Reestimantion reserve of long- term investments	Other reserves	Retained profits	Total
	LVL	LVL	LVL	LVL	LVL	LVL
Residue on 31.12.2009	3 203 397				381 997	3 585 394
Increase/decrease of stock or share capital						0
Increase of reestimantion reserve						0
Decrease of reestimation reserve						0
Calculated dividends for year 2009						0
Net profit or loss of accounting period					16 592	16 592
Residue on 31.12.2010	3 203 397	0	0	0		3 601 986
Increase/decrease of stock or share capital	-	-		-	-	0
Increase of reestimantion reserve						0
Decrease of reestimantion reserve						0
Calculated dividends for year 2010						0
Net profit or loss of accounting period					(23 882)	(23 882)
Residue on 31.12.2011	3 203 397	0	0	0	374 707	3 578 104
	EUR	EUR	EUR	EUR	EUR	EUR
Residue on 31.12.2009	4 558 023				543 533	5 101 556
Increase/decrease of stock or share capital						0
Increase of reestimantion reserve						0
Decrease of reestimantion reserve						0
Calculated dividends for year 2009						0
Net profit or loss of accounting period					23 608	23 608
Residue on 31.12.2010	4 558 023	0	0	0	567 141	5 125 164
Increase/decrease of stock or share capital						0
Increase of reestimantion reserve						0
Decrease of reestimantion reserve						0
Calculated dividends for year 2010						0
NT						
Net profit or loss of accounting period					(33 981)	(33 981)
Residue on 31.12.2011  EPS on 31.12.2011. LVL (-23 882 : 3 203	4 558 023	0	0	0	(33 981) <b>533 160</b>	(33 981) 5 091 183

Chairman of the board

/Ivica Galich/

Appendix from 10. to 20 page is an itegral part of this annual report.

29 February of year 2012.

#### **APPENDIX**

### ACCOUNTING POLICY

#### (1) General principles

Annual report is prepared according to laws of the Republic of Latvia "About book-keeping", "About annual report" and by the Regulation of Ministry Cabinet issued that are to be applied in the year of account.

Profit or loss statement is composed according to turnover outlay scheme.

Cash flow statement is composed according to direct method.

Comparing with previous year of account, accounting and evaluation methods used by the Company has not been changed.

Annual report has been prepared on the base of activity continuation conception.

According to company's 30.09.2011. direction Nr. 69 stocktaking of items was carried out.

The supplemented financial statements have been compiled in national currency of Latvia - lats (LVL).

### (2) Acknowledgement of incomes and net turnover

Net turnover includes the value of rendered services in the year of account (value of sold production), excepting value added taxes and with selling connected discounts.

Other incomes are acknowledged as following:

- incomes from rent at the moment of their emergence;
- incomes from fines and delay payments at the moment of receipt;
- dividends at the moment when legal rights on them arise.

#### (3) Long-term contract.

Contract about formation an active and performed actions because of the character the beginning and ending date of contract fulfillment is in different accounting periods.

Incomes from long-term contracts are acknowledged according to accomplishment level. Accomplishment level is defined having inspected the result of the work done and establishing the completion of physically definable part of work.

# (4) Foreign currency's reestimantion in lats

Company's accounting has been made in Latvian lats. All operations in foreign currencies are reestimated in lats according to official currency rate defined by the Bank of Latvia in the corresponding day of operation.

Monetary instruments, as well as debtors and creditors in foreign currencies t the end of year are recalculated in lats according to the official currency exchange rate defined by the bank of Latvia in the last day of accounting year.

The gained profit or loss from foreign currency exchange rate fluctuations are reflected in profit or loss statement of the of corresponding period in net value.

	31.12.2011.	31.12.2010.
	LVL	LVL
1 USD	0,544000	0,535000
1 EUR	0,702804	0,702804

# (5) Intangible investments

Intangible investments are estimated according to their initial expanse value, excepting the accrued depreciation. Depreciation is calculated according to linear method for 4 years.

#### (6) Fixed assets and low-grade inventory

Fixed assets are estimated according to their initial expense value or reestimated initial value, excluding accrued depreciation. Depreciation is calculated according to (linear) method, using the rates of fixed assets depreciation calculation, that are based on the evaluation of fixed assets useful service duration:

	Years	<b>%</b>
Buildings, constructions	33,3	3
Equipment and technical utilities	10	10
Rolling stock, seacraft transport, power plant	14,3	7
Furniture and office machines	10	10
Computers and facilities	4	25
Vehicles	5	20
Instruments and inventory	10	10

The depreciation of fixed assets is started to calculate with the first day of next month after its commissioning and is finished with the first day of next month after its exclusion from fixed assets.

Company capitalizes fixed assets whose value exceeds LVL 100 and the period of useful utilization exceeds 1 year.

Reestimating the fixed assets, their value increase is reflected as movement in long-term investment reestimation reserve. To incomes in

For calculation of company's income tax the fixed assets calculation is calculated according to requirements and rates of LR law "About

Low-grade inventory is entered in purchase prices and in expenses written off for 100% after commissioning.

### (7) Long-term investments in leased fixes assets

Expenses of leased fixed assets overhaul are written off according to linear method rate in time of the period.

#### (8) Rate with ransom (financial leasing)

profit or loss statement is applied to fixed assets liquidation.

company's income tax" 13.paragraph.

In cases when fixed assets that are obtained in lease with ransom (financial leasing)in relation to what all risks and liabilities pass over to the company, that is characteristic to ownership, is considered as company's actives at such value as they could be acquired for spot cash. Leasing interest payments and similar payments are included in profit or loss statement of the period when they have arisen.

# (9) Lease without rights of ransom (operative leasing)

In cases when fixed assets are leased on lease provisions without rights on ransom, lese payments and prepayments for lease are included in profit or loss statement according to linear method in the period of lease.

# (10) Stocks

Stocks are reflected at the lowest market or purchase value, using the FIFO (weighted average) method. In case of necessity the value of obsolete, slow turnover or damaged stock is written off.

In prime costs of produces goods are included the costs of used raw materials and materials and other expenses that are directly connected with production of corresponding object.

# (11) Debtors

Debtors are estimated observing the principle of caution showing in balance sheet only the actual debtors. The actual sums of debtors conform with the ones shown in contacts and other accounting original documents. A comparison of debtors has been made and hopeless debts are written off, provisions for suspicious debtors was formed as well (or provisions has not been formed), on the base of evaluation of separate client financial standing and economic activity, considering the repayment of debt according to the concluded agreement (or otherwise – explain).

# (12) Accrued incomes.

Incomes from ship building orders according to the level of their accomplishment.

#### (13) Investments in sister or associated companies

Investments in sister or associated companies are listed according to prime cost method. According to this method the value of investments is formed from participation acquisition value and with acquisition connected expenses.

#### (14) Other investments

Long-term investments, excluding investments in holding company's sister or associated companies, are listed at acquisition value that is corrected in cases of their permanent value increase or decrease.

# (15) Cash and cash equivalents

For cash flow statement purposes cash and cash equivalents consist of residues in cash-desk, current bank account residues and short-term deposits with term to 90 days.

# (16) Provisions for not used holidays

Provisions for not used holidays are estimated multiplying the average daily earnings of a worker for the last six month of the year of account with accrued number of days of not used holidays at the end of the year of account.

### (17) Company's income tax

Company's income tax is calculated according to the tax legislation of Republic of Latvia. The legislation in force in year 2010 and in future sets a tax rate of 15%.

# (18) Deferred company's income tax

Deferred company's income tax is calculated according to liability method in relation to all interim differences between active and liability values in financial statements and their values for tax calculation purposes. In deferred tax calculations a tax rate is used that is prospective in periods, when interim difference equalizes. Interim differences mainly arise using different depreciation rates of fixed assets, as well as from tax losses that are to be posted on next taxation periods. In cases when the deferred tax calculation result should be reflected in balance active, it is included in financial statement only then when it is anticipated that a profit imposable with tax shall be available, to that it will be possible to relate the deductible interim differences that formed the deferred tax active.

#### (19) Grants

For fixed assets formation received grants are regarded as next periods incomes, that gradually includes the in incomes received of for grants acquired fixed assets in useful utilization time of period. Other grants are related to results of the year of account in the period of grant receipt.

#### (20) Use of calculations

Preparing the financial statements, company's management has to make calculations and assumptions that influence the actives and passives shown in statements and off-balance for the day of statement preparation, as well as shown incomes and expenses of accounting period. The actual results can differ from these calculations.

# Financial statement appendixes Appendixes to profit or loss statement

(1) Net turnover		LVL		EUR	
		2011	2010	2011	2010
Incomes from ship building		192 311	74 762	273 633	106 377
Incomes from ship repair services		4 541 280	5 839 266	6 461 659	8 308 527
Other incomes		258 696	114 990	368 092	163 616
Total		4 992 287	6 029 018	7 103 384	8 578 520
Per geographic regions					
Incomes from service selling in local market Incomes from service selling to		395 514	181 735	562 766	258 586
<u> </u>	Bagama's island	137 557		195 726	
	Virdginia island	112 727		160 396	
	Faros island	27 450	74 761	39 058	106 375
	Malta	9 667	279 724	13 755	398 011
	Russia	1 136 795	1 183 634	1 617 514	1 684 159
	USA Saint Vincent	133 058	883 320	189 324	1 256 851
	Lithuania	573 212	1 328 055	815 607	1 889 652
	Netherlands	196 958	19 845	280 246	28 237
	Antiqua Barbuda	104 094	117 748	148 112	167 540
	Belize	192 310	288 553	273 632	410 574
	Kipra	1 160 810	577 851	1 651 684	822 208
	Norvegia		52 817		75 152
	Belgia	14 261	450	20 292	640
	Germany	602 514	570 143	857 300	811 240
	England		5 622		7 999
	Francia	5 673		8 072	
	Marshala's island	29 296		41 684	
	Dania	689		980	
	Panama		405 434		576 881
	ASV	56 503	45 823	80 397	65 200
	Sweden	16 720		23 790	
	Greece	86 479	40.500	123 049	40.040
	St.Kit Nevy	4 992 287	13 503 6 029 018	7 103 384	19 213 <b>8 578 520</b>
(2) Production costs of sold good	ds				
_		1 000 25	1.242.660	1 402 265	1 7 60 501
Material purchase costs		1 000 276	1 243 669		1 769 581
Employees salary		712 038	808 537	1 013 138	1 150 445
Social insurance costs		166 628	188 580	237 090	268 325
Electricity costs		286 778 274 139	315 875 329 156	408 048 390 065	449 450 468 347
Depreciation of fixed assets		1 941 354	2 481 783	2 762 297	3 531 258
Contagent's services Running repairs of equipment		73 638	56 127	104 777	79 862
Running repairs of equipment Running repairs of buildings		9 085	99 631	12 927	141 762
Security staff		58 402	62 517	83 099	88 954
Lease payment		37 878	37 732	53 896	53 688
Services from outside		108 293	108 529	154 087	154 423
Other costs		7 567	5 621	10 767	7 998
Total		4 676 076	5 737 757	6 653 456	8 164 093
		<u>-</u>			

Appendixes to profit or loss statement (continuation)				
(3) Selling costs	LVL		EUR	
	0	0	0	0
Media advertising expenditures	7 262	7 299	10 333	10 385
Business trips	6 682	7 725	9 508	10 992
Other costs Total	22	200	31 19 872	285
Total	13 966 LVL	15 224	EUR	21 662
(4) Administration costs	2011	2010	2011	2010
Communication costs	3 293	3 382	4 686	4 812
Annual report's costs	2 500	2 500	3 557	3 557
Reward for the board	69 378	66 216	98 716	94 217
Reward for the council	102 000	91 875	145 133	130 727
Social insurance costs Office maintenance costs	40 047 2 317	37 205 3 088	56 982 3 297	52 938 4 394
Stock exchange costs	5 625	4 375	8 004	6 225
Lawyer's services	8 315	11 164	11 831	15 885
Transport costs, business trips Bank services	8 006 8 051	7 719 6 577	11 392 11 455	10 983 9 358
Representation expenses	3 825	4 436	5 442	6 312
Total	253 357	238 537	360 495	339 408
				_
(5) Other incomes from company's economic activity				
Incomes from realization of materials	16 140	113 380	22 965	161 325
Incomes from selling the fixed assets	900	3 719	1 281	5 292
Incomes from rent	47 693	54 227	67 861	77 158
Incomes from exchange rate fluctuations	2 422	22 747	3 446	32 366
Incomes from tugboat's services Other incomes	41 870 7 884	42 772 19 981	59 576 11 218	60 859 28 430
Total	116 909	256 826	166 347	365 430
(6) Other expenses from company's economic activity				
Written off bad debtors	23 414	35 927	33 315	51 119
Accrued liabilities ( holiday reserves )	(2 377)	(2 233)	(3 382)	(3 177)
Fixed assets exclusion expenses	2 551	5 602	3 629	7 971
Material purchase expenses	1 266 770	89 174	1 801 1 096	126 883 612
Personnel expenses (material assistance) Tugboat's services expenses	56 140	430 46 277	79 880	66 273
Dotations	1 980	518	2 817	737
Gifts to employees	7 148	265	10 171	377
Maintenance expenses of leased fixed assets	1 224	1 065	1 742	1 515
Other costs	2 513		3 576	
Total	94 629	177 025	134 645	252 310
(7) Interest payments and similar expenses				
Paid interests	62 460	59 905	88 872	85 237
Paid fines	3 438	1 410	4 892	2 006
Total	65 898	61 315	93 764	87 243
(9) Lightlity coloulation of defound toy.				
(8) Liability calculation of deferred tax:				
Deferred tax liabilities:  Difference between fixed assets remained value in financial accounting and tax needs	1 218 835	1 230 172	1 734 246	1 750 377
Deferred tax actives:	1 210 033	1 230 172	1 /31210	1 730 377
Accruals for holidays	(37 950)	(40 327)	(53 998)	(57 380)
Accruals for provisions Other interim differences				
Accrued tax losses				0
Total interim differences	1 180 885	1 189 845	1 680 248	1 692 997
Deferred tax liabilities/(active), rate 15%	177 133	178 477	252 037	253 950
Unapproved active of deferred tax  Deferred tax liabilities	(1 344) 175 789	178 477	(1 912) <b>252 037</b>	253 950
этельна на паршию	113 103	1/04//	454 V31	433 930
(9) Other taxes				
Immorphia managery toy for land	5.0.0	6.000	0.403	0.054
Immovable property tax for land Immovable property tax for buildings and constructions	5 962 8 145	6 293 8 195	8 483 11 589	8 954 11 661
Total	14 107	14 488	20 072	20 615

# ${\bf Appendixes\ to\ balance\ sheet\ on\ 31.12.2011.}$

	Concessions,	Research work	Other	Company's intangible	Advance payments for	Total
	Ls	Ls	Ls	Ls	Ls	Ls
Undepreciated value						
31.12.2010.			10 955			10 955
Purchased			1 475			1 475
Written off						0
Reestimated						0
31.12.2011.	0	0	12 430	0	0	12 430
Depreciation						
31.12.2010.			10 837			10837
Calculated			425			425
Written off			.20			0
31.12.2011.	0	0	11 262	0	0	11 262
Residual value 31.12.2010	0	0	118	0	0	118
Residual value 31.12.2011	0	0	1 168	0	0	1 168

	EUR	EUR	EUR	EUR	EUR	EUR
Undepreciated value						
31.12.2010.			15 587			15 587
Purchased			2 099			2 099
Written off						0
Reestimated						0
31.12.2011.	0	0	17 686	0	0	17 686
Depreciation						
31.12.2010.			15 420			15 420
Calculated			604			604
Written off						
31.12.2011.	0	0	16 024	0	0	16 024
Residual value 31.12.2010	0	0	167	0	0	167
Residual value 31.12.2011	0	0	1 662	0	0	1 662

# (11) Fixed assets

	Land, buildings, constructions	Equipment and machines	Long-term investments in leased fixed assets	Other fixed assets and inventory	Formation of fixed assets	Advance payments for fixed assets	Unfinished construction works	Total
		Ls	Ls	Ls	Ls	Ls	Ls	Ls
	Ls							
Undepreciated value							0.000	
31.12.2010.	2 319 862	2 195 859		104 159			9 068	4 628 948
Purchased	117 364	421 519		6 700			612 550	1 158 133
Written off		8 323		1 410			488 225	497 958
Reestimated								0
31.12.2011.	2 437 226	2 609 055	0	109 449	0	0	133 393	5 289 123
=								
Depreciation								
31.12.2010.	620 872	1 523 616		65 590				2 210 078
Calculated	77 025	186 194		9 780				272 999
Written off		5 957		1 224				7 181
31.12.2011.	697 897	1 703 853	0	74 146	0	0	0	2 475 896
Residual value 31.12.2010	1 698 990	672 243	0	38 569	0	(	9 068	2 418 870
Residual value 31.12.2011	1 739 329	905 202	0	35 303	0		133 393	2 813 227
	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR
Undepreciated value								
31.12.2010.	3 300 866	3 124 426		148 206			12 903	6 586 401
Purchased	166 994			9 533			871 580	1 647 875
Written off		11 842		2 006			694 682	708 530
Reestimated								0
31.12.2011.	3 467 860	3 712 352	0	155 733	0	0	189 801	7 525 746
Depreciation								
31.12.2010.	883 421	2 167 912		93 326				3 144 659
Calculated	109 597	264 930		13 917				388 444
Written off		8 476		1 743				10 219
31.12.2011.	993 018	2 424 366	0	105 500	0	0	0	3 522 884
Residual value 31.12.2010	2 417 445	956 514	0	54 880	0	(	12 903	3 441 742
Residual value 31.12.2011	2 474 842	1 287 986	0	50 233	0	(	189 801	4 002 862

#### Appendixes to balance sheet (continuation)

(12)	Raw materials,	direct materials	and auxiliary	materials
------	----------------	------------------	---------------	-----------

		1	LVL	EUR	
		31.12.2011	31.12.2010	31.12.2011	31.12.2010
1.	Metal	657 718	364 664	935 848	518 870
2.	Abrasive	13 515	41 983	19 230	59 737
3.	Pipes	143 124	130 396	203 647	185 537
4.	Non-ferrous metals	49 403	36 462	70 294	51 881
5.	Products of technical rubber	31 392	35 115	44 668	49 964
4. 5. 6. <b>Total</b>	Other expenses	94 556	95 264	134 541	135 548
Total		989 708	703 884	1 408 228	1 001 537
	(12) II-8-1-1-1-1-1-4-				
	(13) Unfinished products Ship building	427 771	126 377	116 186	179 818
	Ship repair services	43 184	229 511	250 098	326 565
	Other	29 776	22) 311	19 249	320 303
Total	one	500 731	355 888	385 533	506 383
101111					200000
	(14) Advance payments for goods	1	LVL	EUR	
		31.12.2011	31.12.2010	31.12.2011	31.12.2010
	Equipment	10 542	•	15 000	
	Goods	108	47	154	67
Total	Coous	10 650	47	15 154	67
201112	(15) Accounting value of purchaser's and clients' debts	10 050	<del></del>	13 134	
: Total	(13) Accounting value of purchaser's and chemis debis	1	LVL	EUR	
Total		31.12.2011	31.12.2010	31.12.2011	31.12.2010
Accou	inting value of purchaser's and clients' debts	2 246 369	2 308 096	3 196 295	3 284 125
	ebts of purchasers and clients	2 246 369	2 308 096	3 196 295	3 284 125
	on purchasers and chems	2 240 307	2 300 070	3 170 273	3 204 123
	(16) Other debtors	1	LVL	EUR	
=	(10) Other deptors	31.12.2011	31.12.2010	31.12.2011	30.06.2009.
· VAT	accepted	31.12.2011		31.12.2011	37 341
			26 244		
	get overpaid taxes	57 661	63 177	82 044	89 893
	e's tax advance payments	16 419		23 362	
Advar	ice payments for services	20 225	16 738	28 777	23 816
Total		94 305	106 159	134 183	151 050
	(17) Expenses of next periods				
			LVL	EUR	
		31.12.2011	31.12.2010	31.12.2011	31.12.2010
Proper	rty insurance	7 542	3 852	10 732	5 481
Subsc	ription to press	596	549	848	781
Emplo	yees insurance		1 684		2 396
Total	•	8 138	6 085	11 580	8 658
	(18) Cash				
			LVL	EUR	
		31.12.2011	31.12.2010	31.12.2011	31.12.2010
Money	y in cash-desk	2 927	1 161	4 165	1 652
Money	y in current accounts	7 898	11 304	11 238	16 084
Total		10 825	12 465	15 403	17 736

# (19) Information about company's own shares and total stock

The join-stock company is public and its shares counts among the stock exchange. All shares give equal rights to receipt of dividends, receipt of liquidation quotas and right to vote in the shareholders meeting. One share gives the right to 1 vote in the shareholders meeting. The Company has no shares that are held by the Company itself or anyone else in its assignment.

# Modifications in statues:

- 1. Increase of share capital of the company to LVL 2 603 397 in 2001 year.
- 2. Increase of share capital of the company to LVL 3 203 397 in 2002 year.

<sup>&</sup>quot;Tosmare Shipyard" JSC was established in 2000 with share capital LVL 1 603 397 that consist of 1 603 397 common shares, nominal value of share is LVL 1.

# Appendixes to balance sheet (continuation)

# (20) Accrued liabilities

(20)	L	.VL	EUR	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Accruals for holiday grants	37 950	40 327	53 998	57 380
Total	37 950	40 327	53 998	57 380
	ī	.VL	EUR	
(21) Deferred tax liabilities	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Deferred tax liabilities at the beginning of year	178 477	184 371	253 950	262 336
Deferred tax liability lost in the year of account	(1 344)	(5 894)	(1 912)	(8 386)
Total	177 133	178 477	252 038	253 950
(22) Loans from credit institutions (short-term)				
Total	1 396 956	1 352 865	1 987 689	1 924 953
			·	

The Company has EUR 2 000 000 credit facility  $\!\!/$  credit line with AS "SEB banka".

Tehnological equipment, floating dock and two dry docks owned by the company are pledged quarantee the liabilities.

(23) From customers received borrowing	L	VL	EUR	
Ship building	230 428		327 870	
Ship repair services	42 168	38 784	60 000	55 185
Other	42 298		60 184	
Total	314 894	38 784	448 054	55 185
(24) Debts to suppliers and contractors	L	VL	EUR	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Row materials, direct materials and auxiliary materials	283 960	185 398	404 039	263 798
Services	102 734	123 559	146 177	175 809
Contragent's services	356 633	287 338	507 443	408 844
Capotal assets	4 197	11 935	5 972	16 982
Total	747 524	608 230	1 063 631	865 433
(25) Debts to related companies	LVL		EUR	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
JSC "Riga's shipyard"	289 291	540	411 624	768
Total	289 291	540	411 624	768

# (26) Movement of tax liabilities for 2011

	01.01,2011.	Calculated for 2011	Calculated fine and delay payment	(Paid)/ repaid	Posted to/ (from) other taxes	31.12.2011.
	LVL	LVL	LVL	LVL	LVL	LVL
Value added tax	(33 289)	(355 277)	16	(50)	330 939	(57 661)
Population income tax	32 601	176 911	1 144	(33 520)	(144 340)	32 796
State social insurance compulsory payments	(3 804)	318 058	788	(64 050)	(222 209)	28 783
Company's income tax	(26 084)	1 752	31	(10 309)	36 849	2 239
Immovable property tax (land)		11 924	40	(8 983)		2 981
Immovable property tax (buildings)		16 290	55	(12 273)		4 072
Tax of natural resources	1 239	3 898	14	(3 501)	(1 239)	411
Risk duty of business	54	629		(633)		50
Total	(29 283)	174 185	2 088	(133 319)	0	13 671
incl.:						
Debt to budget	33 894					71 332
Overpayment	(63 177)					(57 661)
	01.01.2011.	Calculated for 2011	Calculated fine and delay payment	(Paid)/ repaid	Posted to/ (from) other taxes	31.12.2011.
	EUR	EUR	EUR	EUR	EUR	EUR
Value added tax	(47 366)	(505 514)	23	(71)	470 884	(82 044)
Population income tax	46 387	251 722	1 628	(47 695)	(205 377)	46 665
State social insurance compulsory payments	(5 413)	452 556	1 121	(91 135)	(316 175)	40 954
Company's income tax	(37 114)	2 493	44	(14 668)	52 431	3 186
Immovable property tax (land)		16 966	57	(12 782)		4 241
Immovable property tax (buildings)		23 179	78	(17 463)		5 794
Tax of natural resources	1 763	5 546	20	(4 981)	(1 763)	585
Risk duty of business	77	895		(901)		71
Total incl.:	(41 666)	247 843	2 971	(189 696)		19 452
Debt to budget	48 227					101 496
Overpayment	(89 893)					(82 044)
(27) Other creditors			T	<b>V</b> /I		ETID
		•	31.12.2011	VL 31.12.2010	31.1	EUR 31.12.2010
Salary			58 586	52 239		83 360 74 329
Deductions from salary			763	832		1 086 1 184
Other creditors			2 584	3 434	<del></del>	3 677 4 886
Total		;	61 933	56 505		88 123 80 399

#### **General remarks**

EUR Ls **(1)** The annual average number of employed ones The average number of persons employed by the company in the year of account 219 221 2010 2011 2011 2010 Personnel expenses total 1 153 836 1 191 877 1 641 761 1 695 888 **(2)** 1 331 063 1 376 121 935 476 967 143 - salary - social tax 218 360 224 734 310 698 319 768 - including: Salary of persons engaged in production (basic activity) 764 098 809 052 1 087 214 1 151 177 - salary 187 529 266 830 - social tax 178 313 253 717 - total 942 411 996 581 1 340 931 1 418 007 Reward to the board - reward 69 378 66 216 98 716 94 217 22 698 15 952 16 713 23 780 - social tax - total 86 091 82 168 122 496 116 915 Reward to the council 102 000 91 875 145 133 130 726 - reward 23 334 21 253 33 201 30 240 - social tax 125 334 113 128 178 334 160 966

(3) Pledged assets, guaranties, off-balance liabilities.

Assets are pledged to ensure the credit.

No guaranties are issued. There are no off-balance liabilities.

We confirm the annual report for the 2011 year from 1 to 20.

Chairman of the board /Ivica Galich/ Member of the board /Igor Komarov/ Member of the board /Boris Galcovich/

29 February of year 2012.

- total