

Interim results

6 months of 2026



Telia Lietuva provides telecommunication, IT & TV services in Lithuania from a single point



Telia Lietuva means



Wide range
of services



The most
developed
networks



Modern data
centres



Everything
from a single
point



Telia Lietuva means



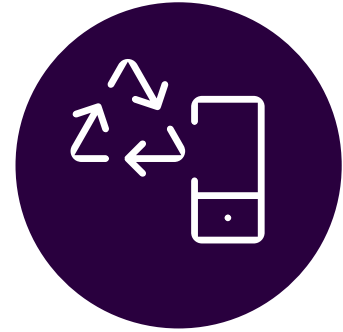
Customer care
24/7/365



Quality of
operations'
management
confirmed by
ISO certificates



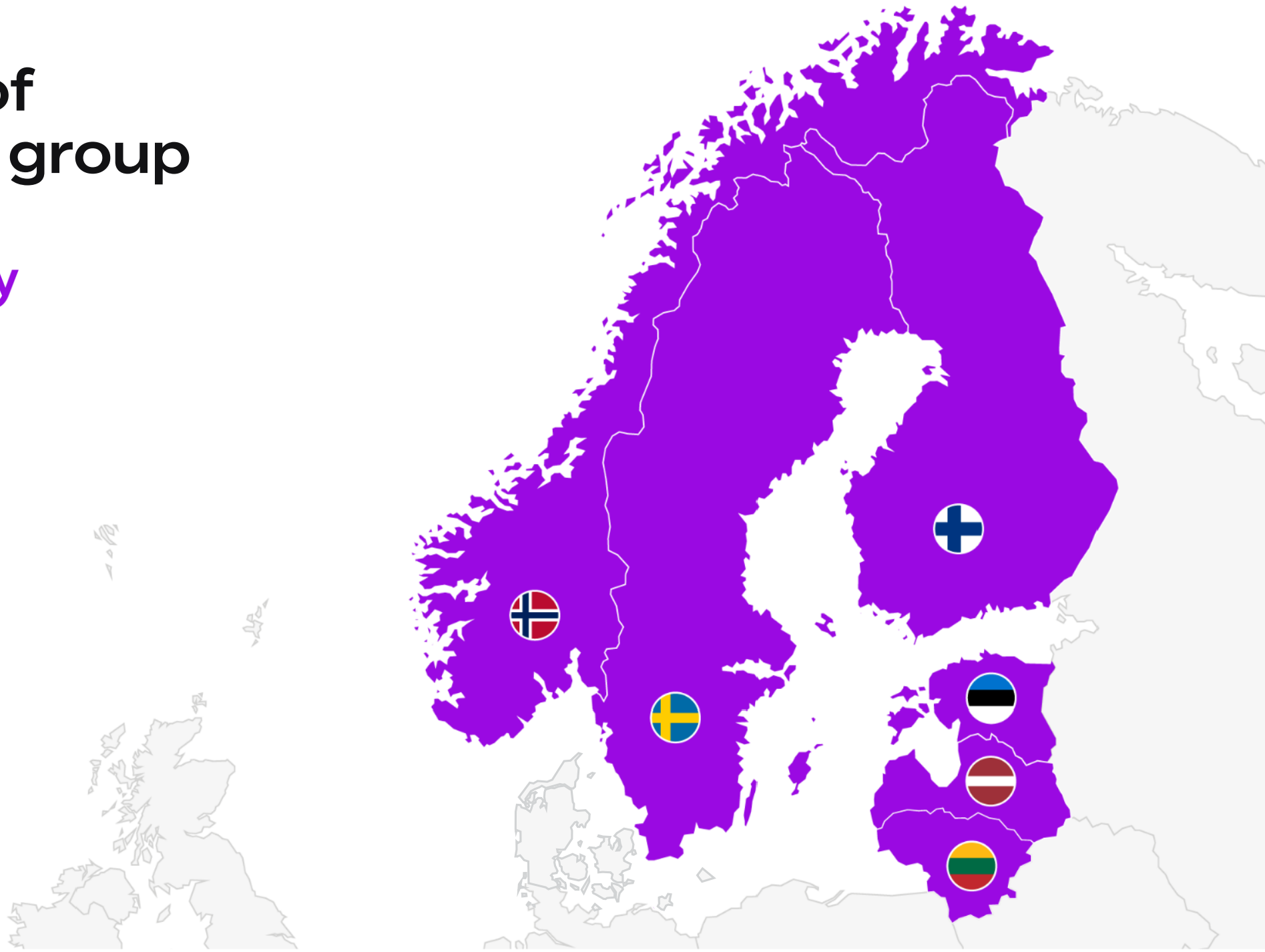
Team of 1,600
professionals



Sustainable and
responsible
business



We are part of international group



**Our
purpose**



**We
reinvent
better
connected
living**



The Telia Way

For a winning culture

- 1 **Go beyond customer satisfaction.**
Excite them and earn their trust.
- 2 **Own it.**
Step up, commit and keep your promises.
- 3 **Make it count.**
Prioritize, focus and be cost-aware.
- 4 **Stay hungry, stay ahead.**
Get curious, test stuff and never stop learning.
- 5 **Win as one team.**
We rely on each other and celebrate our success.

We Dare
to make an impact

We Care
for everyone

We Simplify
the way we do things



Telia Lietuva has an associate



50%

VšĮ Numerio Perkėlimas

- **Telia Lietuva** provides integrated mobile and fixed communication and IT services
- **Numerio Perkėlimas** administers the central database to ensure telephone number portability in Lithuania (Tele2 and Bitė Lietuva owns 25% each)



Highlights of H1 2026

#1

Service revenue grew by 6.7%, while equipment sales increased by 7.2%

#2

EBITDA exceeded EUR 100 million for the first time and EBITDA margin stood above 40%

#3

At spectrum auction the Company obtained two 1,500 MHz frequency blocks for almost EUR 8 million

#4

Telia Lietuva also extended its right to use the 2,100 MHz frequency band for EUR 2 million

#5

It was announced that during 2026 the Company will invest EUR 7.1 million in expansion of its mobile network

#6

The shareholders approved payout of a record high dividend of EUR 0.14 per share for the year 2025

#7

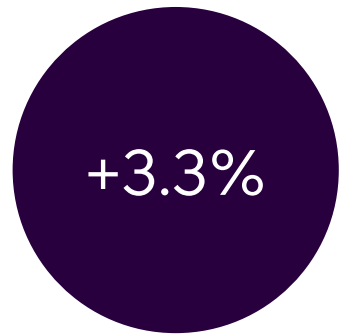
Andreas Ekström was elected to the Board of the Company for the current term of the Board

#8

From 1 July 2026 Vaidas Dominauskas took over the lead of Enterprise (B2B) unit from Aurimas Žlibinas

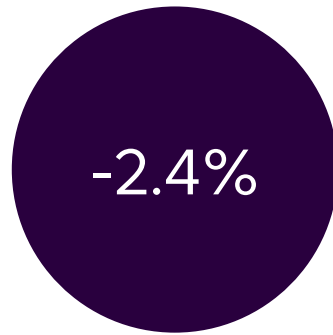


Number of customers



1,731,000

of **mobile** service
users



405,000

of **broadband**
Internet connections



254,000

of **TV** service
users



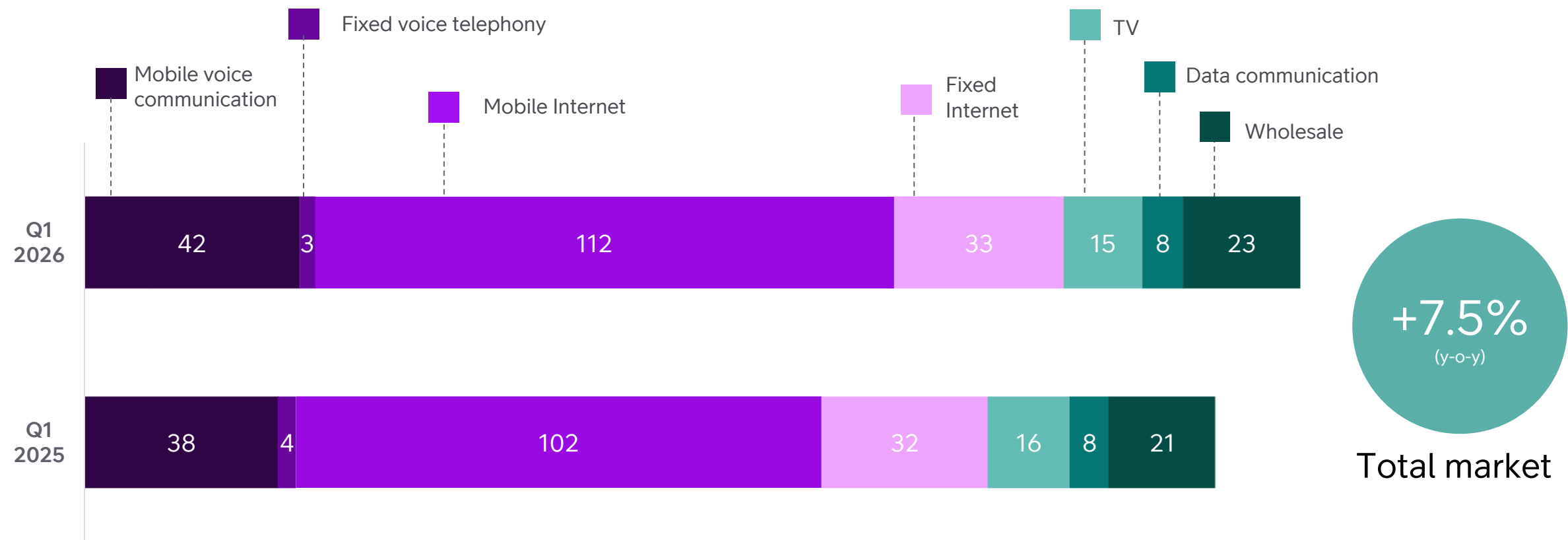
131,000

of **fixed telephone**
lines in service

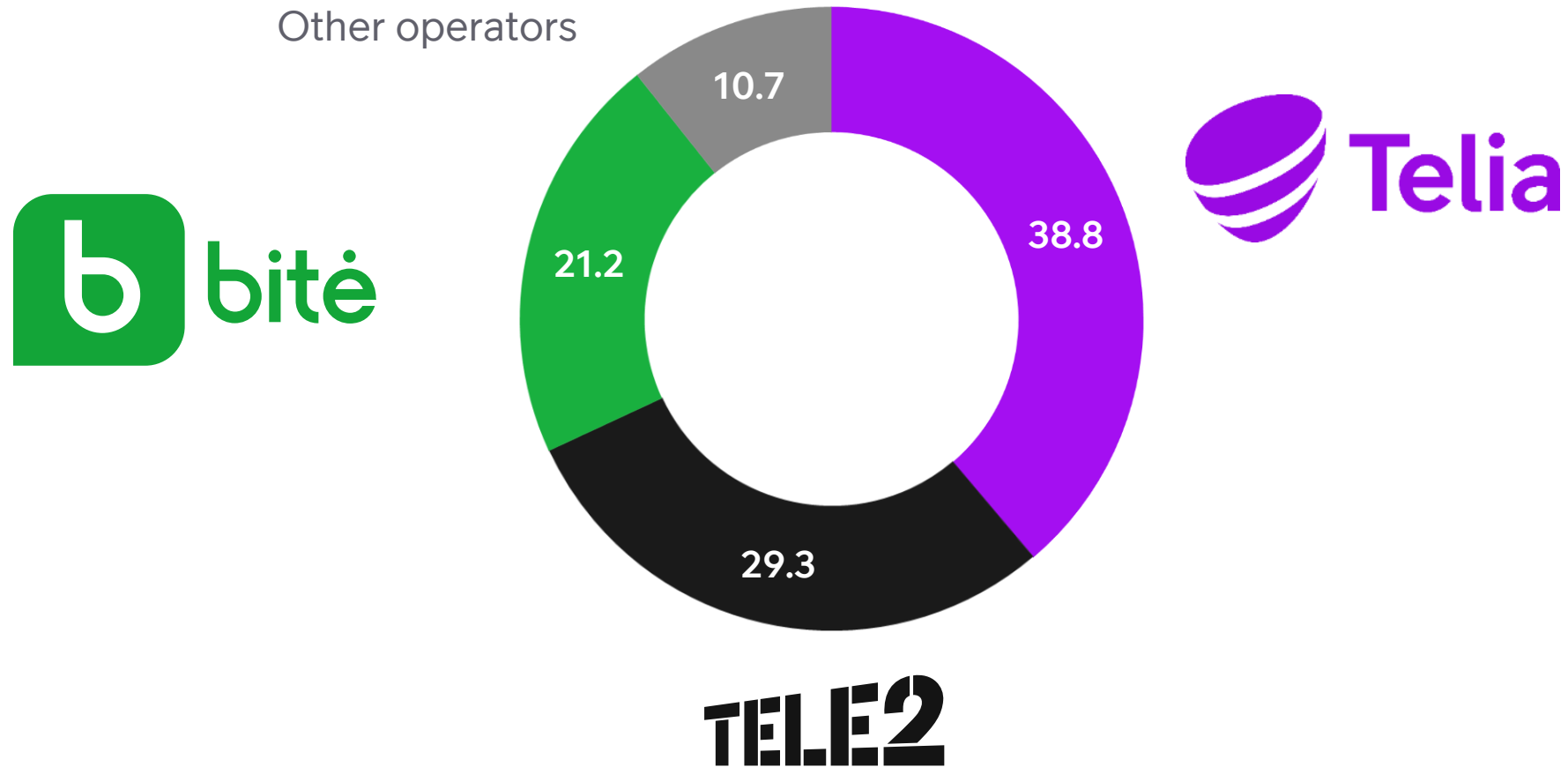


Telecommunications market of Lithuania

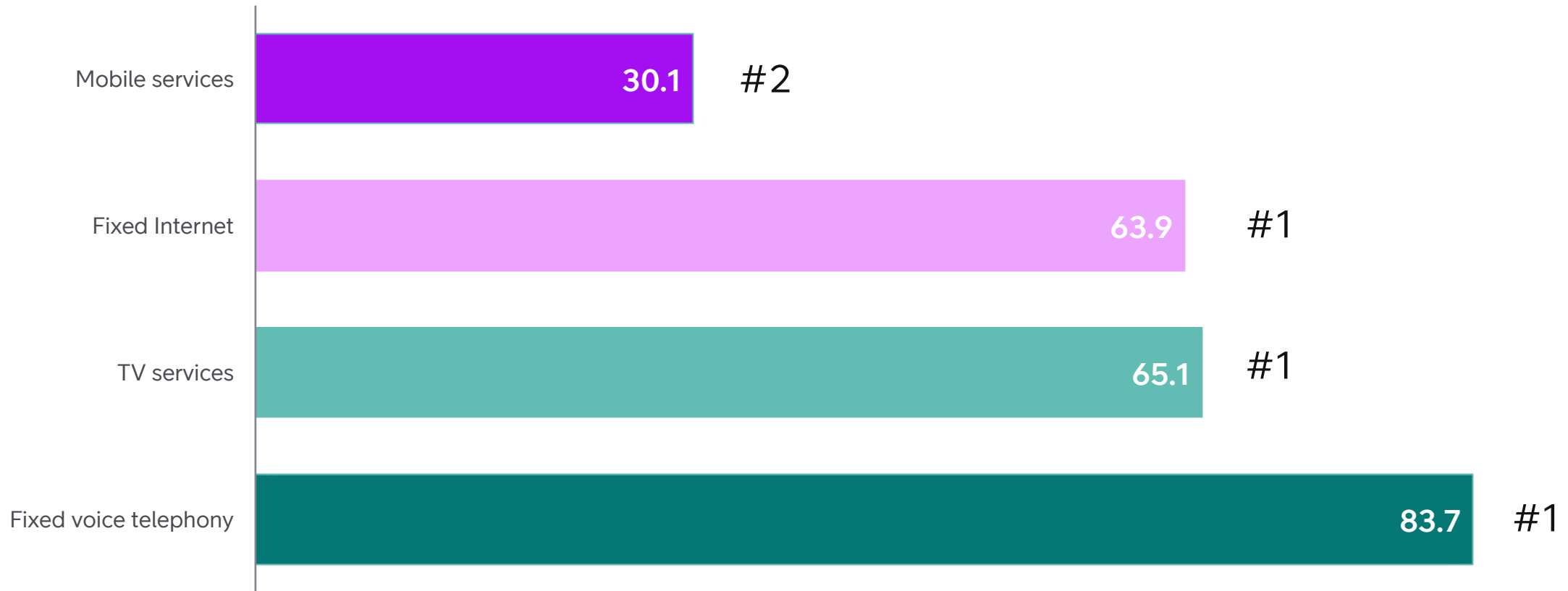
Internet drives telco market growth (mEur)



Breakdown of the telecommunications market revenue by operators for Q1 2026 (%)



Telia Lietuva market shares in terms of revenue for Q1 2026 (%)



Market: growing usage of mobile data



+25.6% (y-o-y)

Growing usage of
mobile data

(uploaded / downloaded
592.3 PB of data in Q1 2026)



+0.6% (y-o-y)

Increased number of
FTTH/B connections

(accounts for **82.8%** of all
fixed Internet connections)



-2.5% (y-o-y)

Number of **IPTV users**

(accounts for **65.7%** of all
pay-TV service users)



Market penetration



128.0

Mobile voice
communications
subscribers

(per 100 inhabitants)



9.3

Fixed
telephony
lines

(per 100 households)



43.5

Fixed broadband
Internet
access

(per 100 households)



26.7

Pay-TV
subscribers

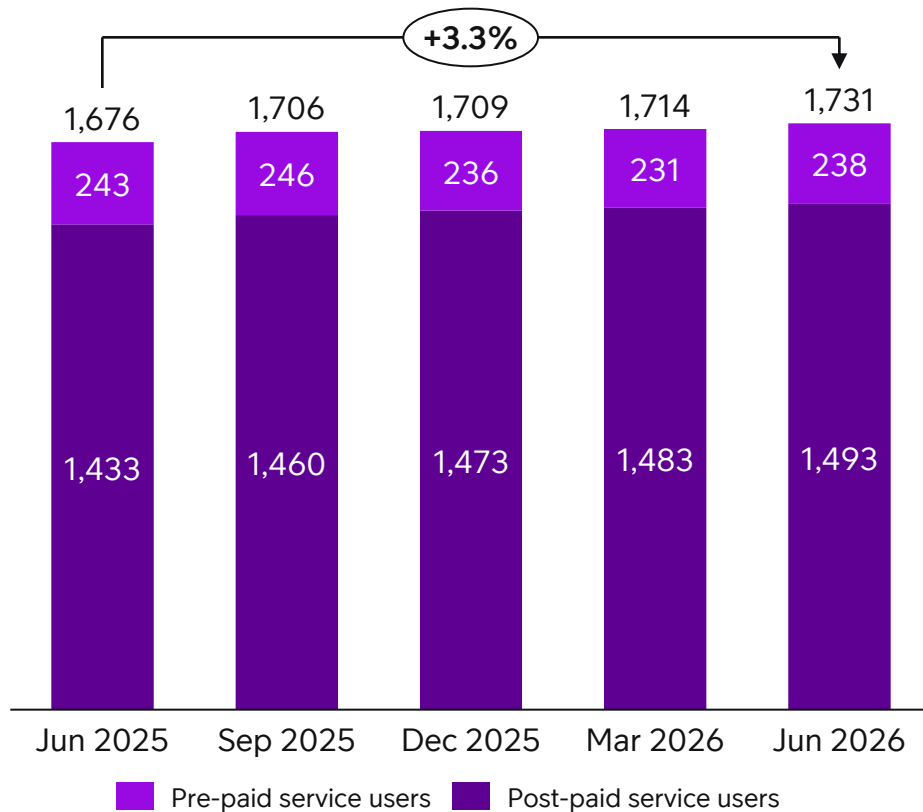
(per 100 households)



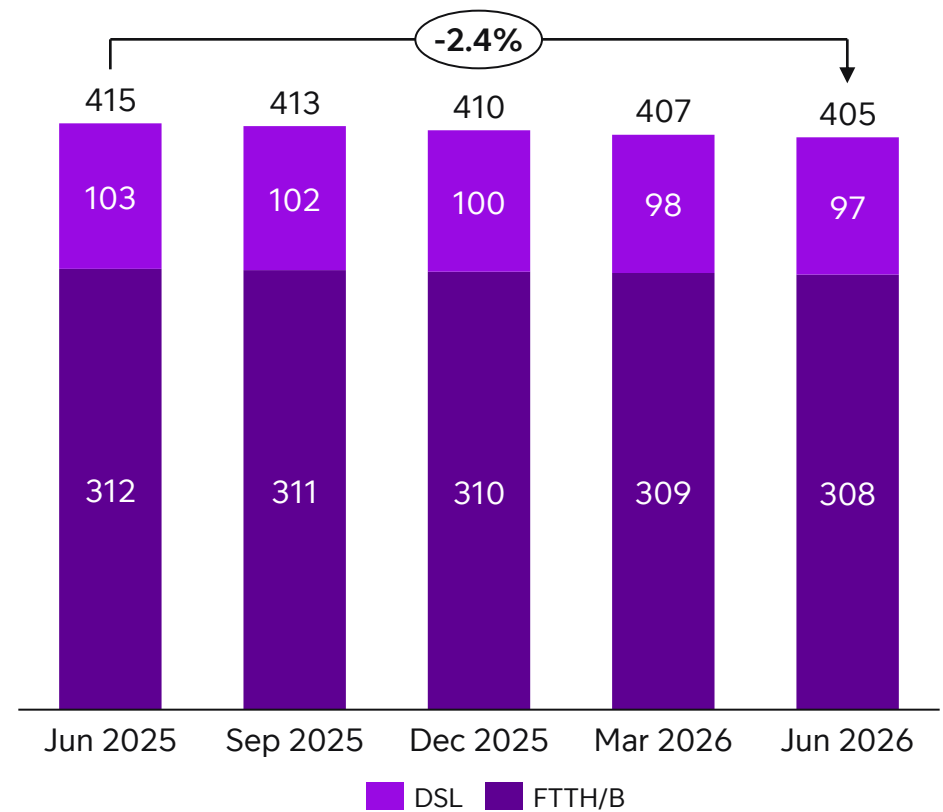
Operating and financial results

Number of mobile and broadband service users

Mobile communication users (thousands)

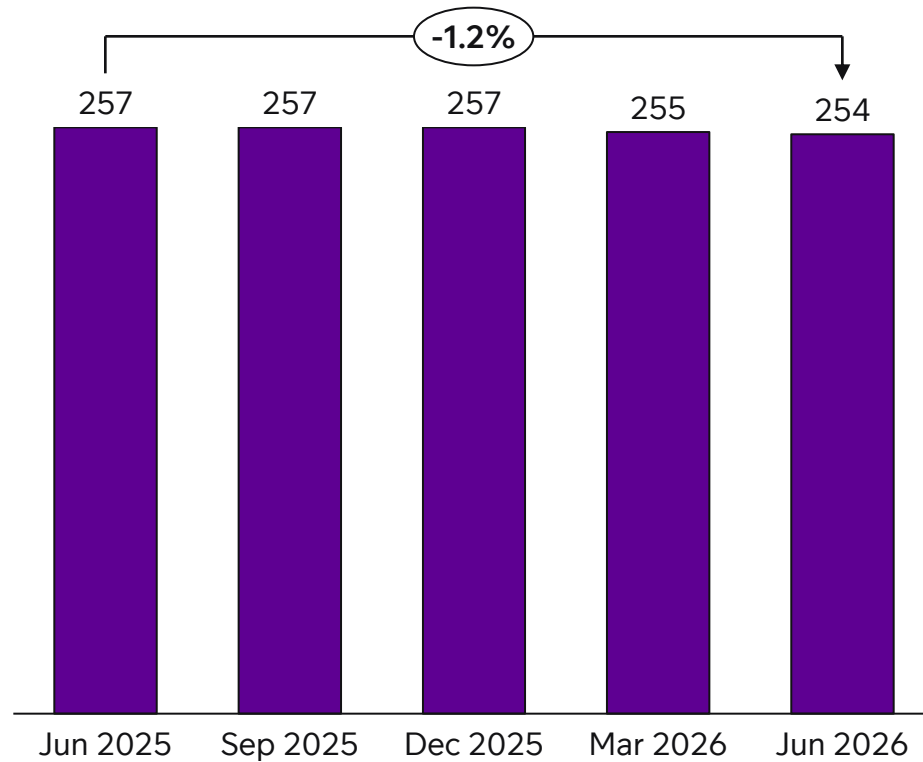


Broadband Internet connections (thousands)

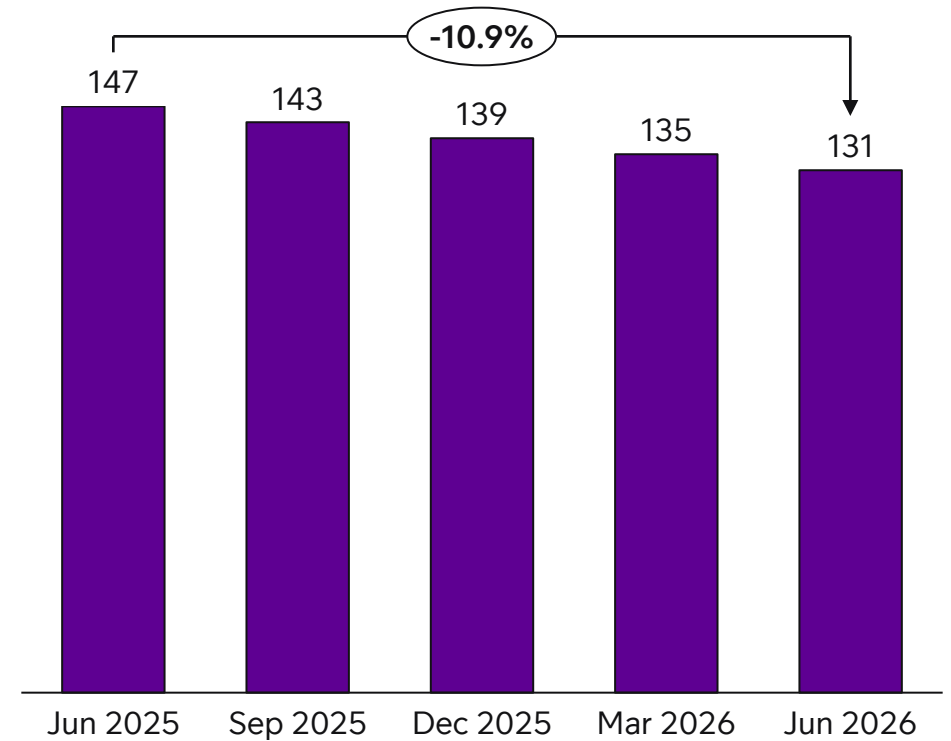


Number of TV and fixed voice service users

TV service users (thousands)

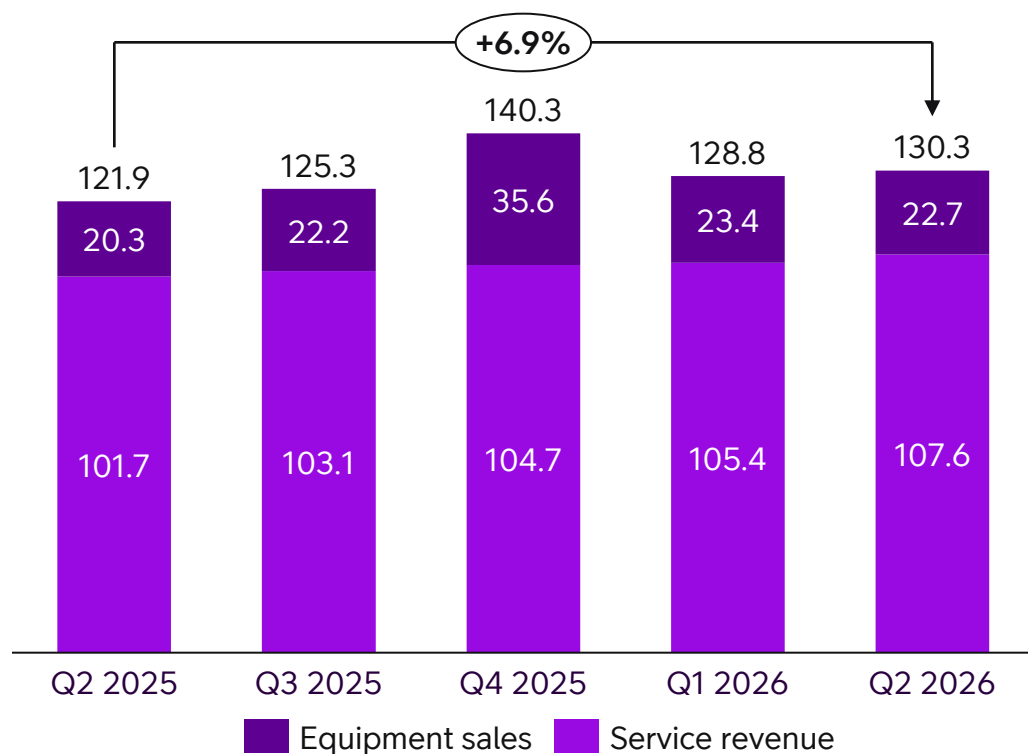


Fixed telephone lines (thousands)

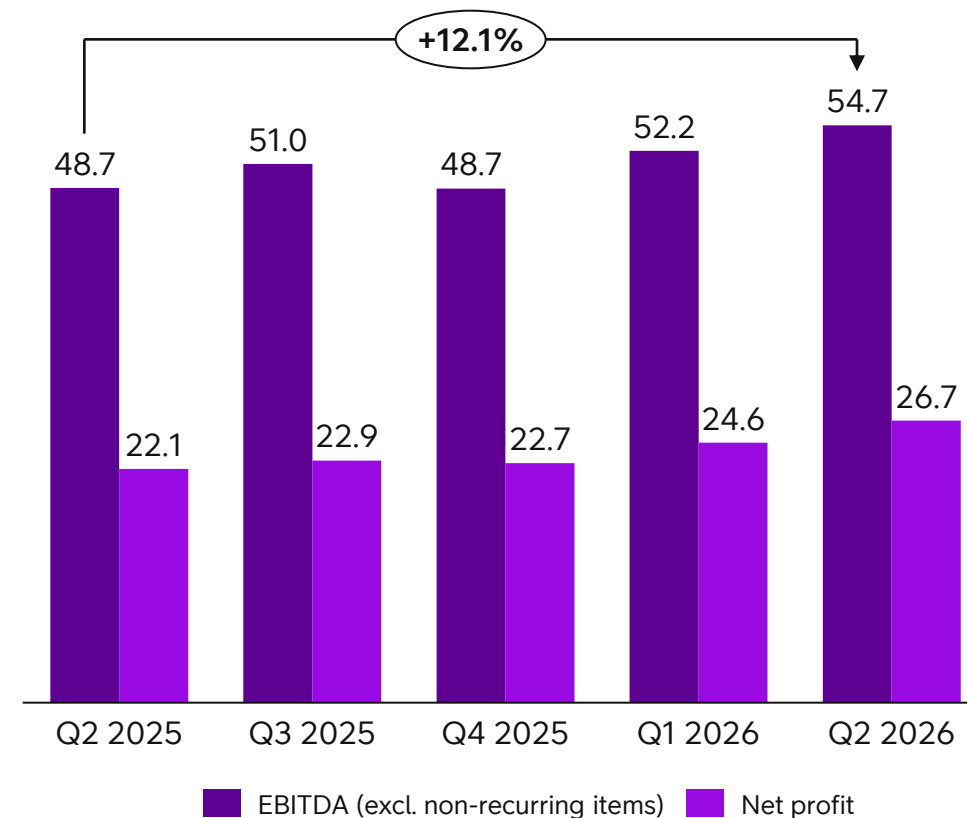


Revenue & Earnings (mEUR)

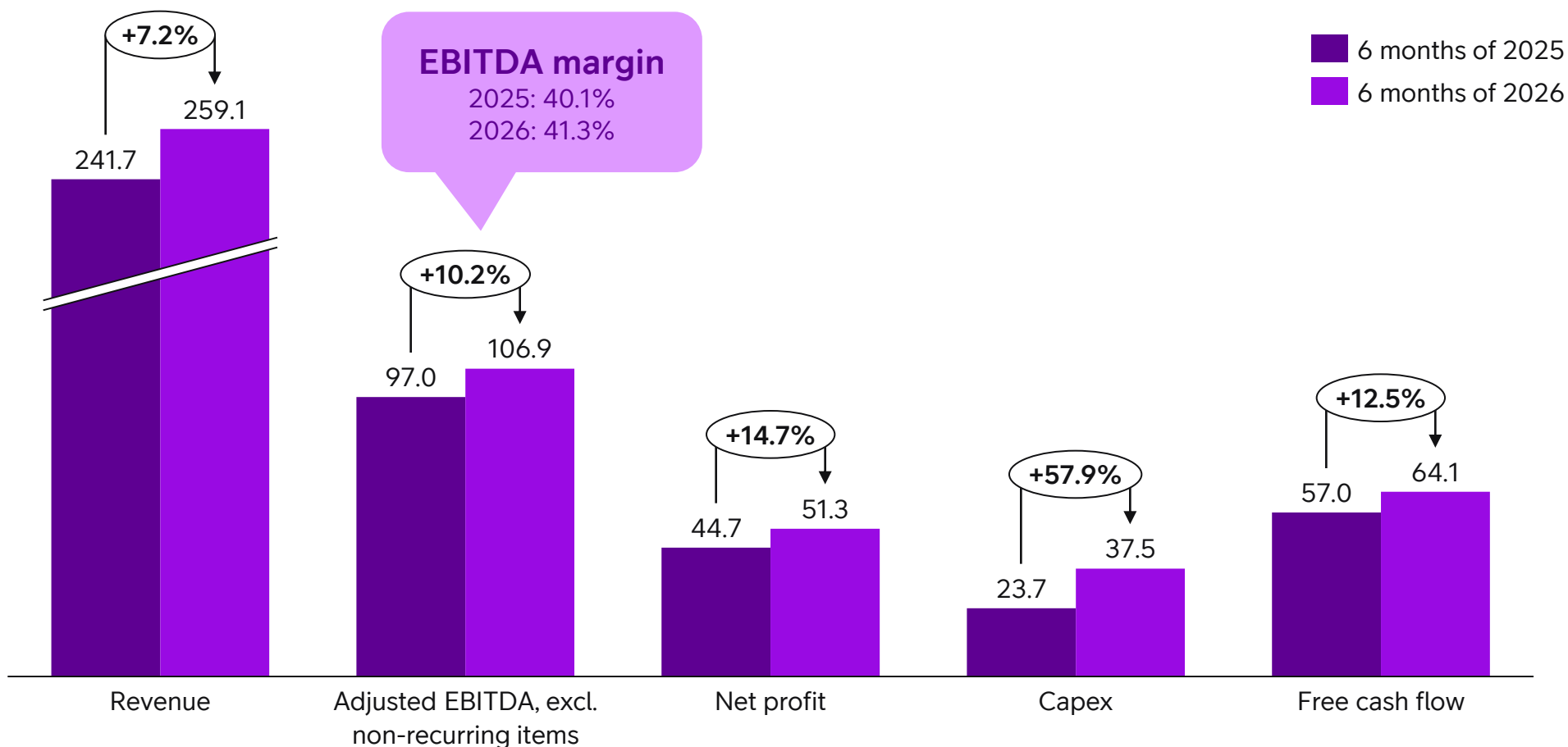
Revenue



Adjusted EBITDA & Net profit



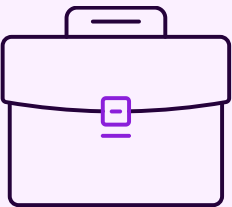
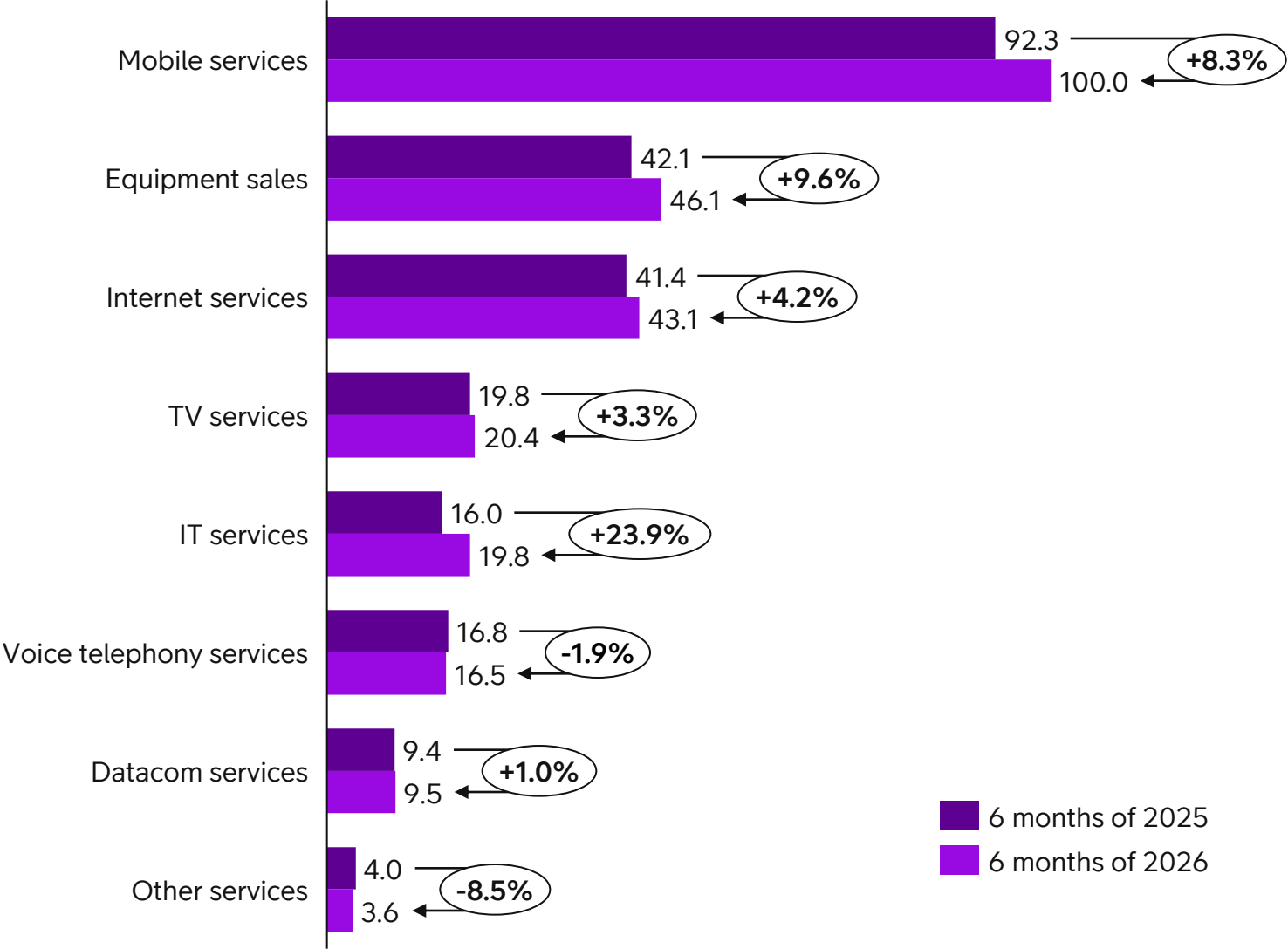
Dynamics of main financial indicators (mEur)



NOTE. For the first half of 2026 non-recurring redundancy expenses amounted to EUR 1.4 million (EUR 353 thousand a year ago) and non-recurring other expenses amounted to EUR 31 thousand (EUR 351 thousand). Gain on sale of property for January-June of 2025 amounted to EUR 18 thousand (none in 2026)

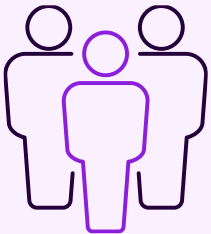


Revenue breakdown (mEUR)



36.4%

Enterprises

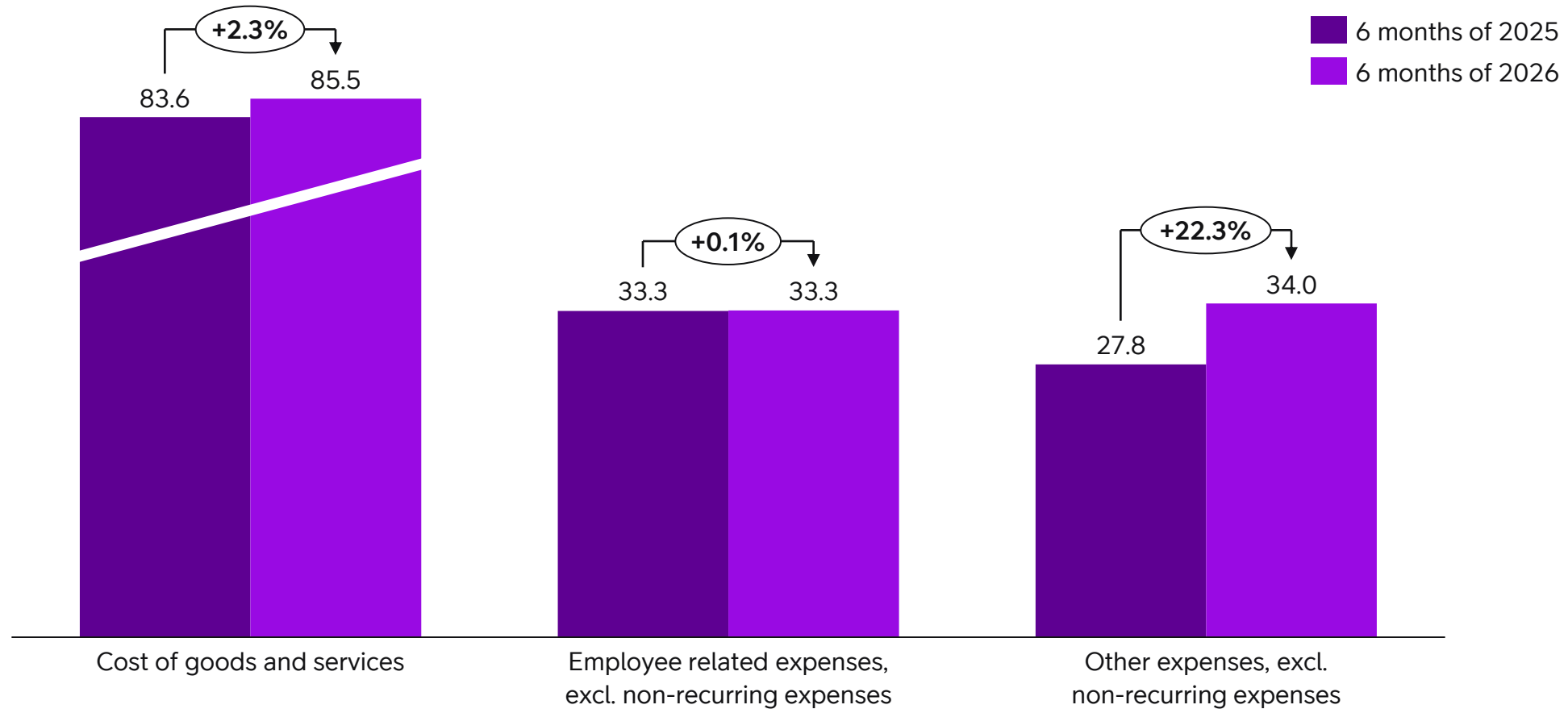


63.6%

Consumers



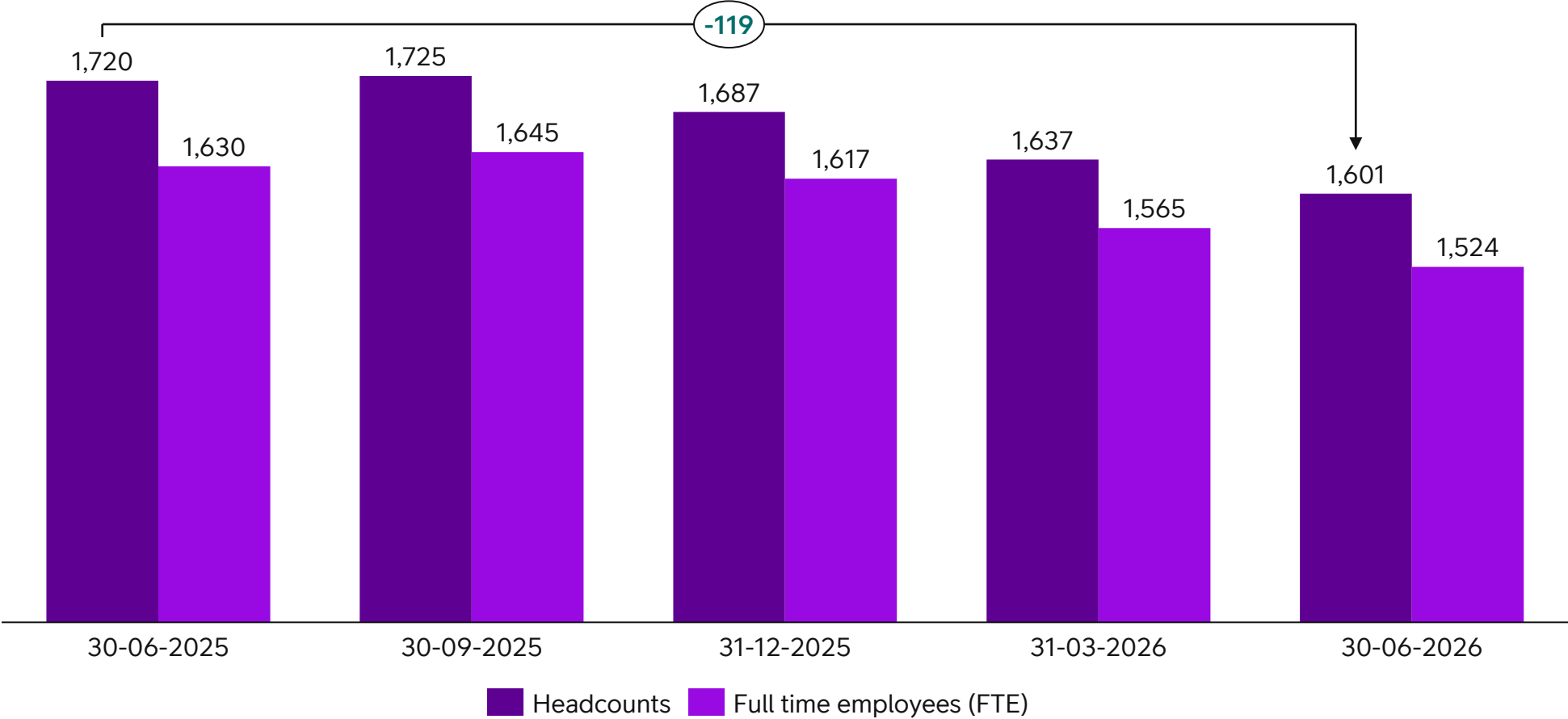
Operating expenses (mEur)



NOTE. For the first half of 2026 non-recurring redundancy expenses amounted to EUR 1.4 million (EUR 353 thousand a year ago) and non-recurring other expenses amounted to EUR 31 thousand (EUR 351 thousand).

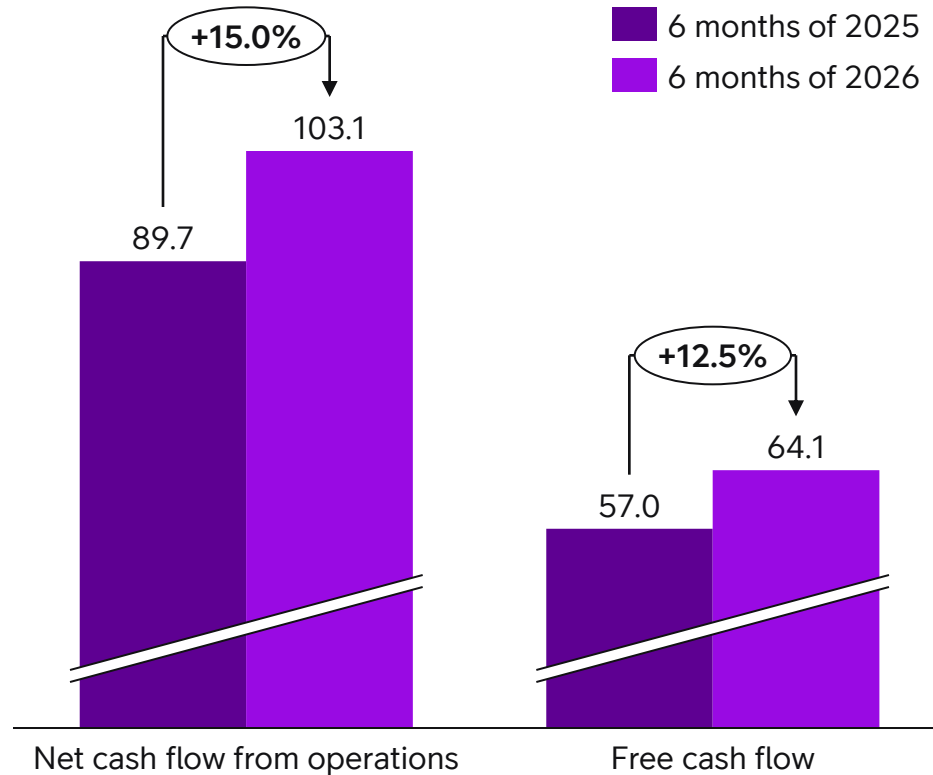


Number of employees

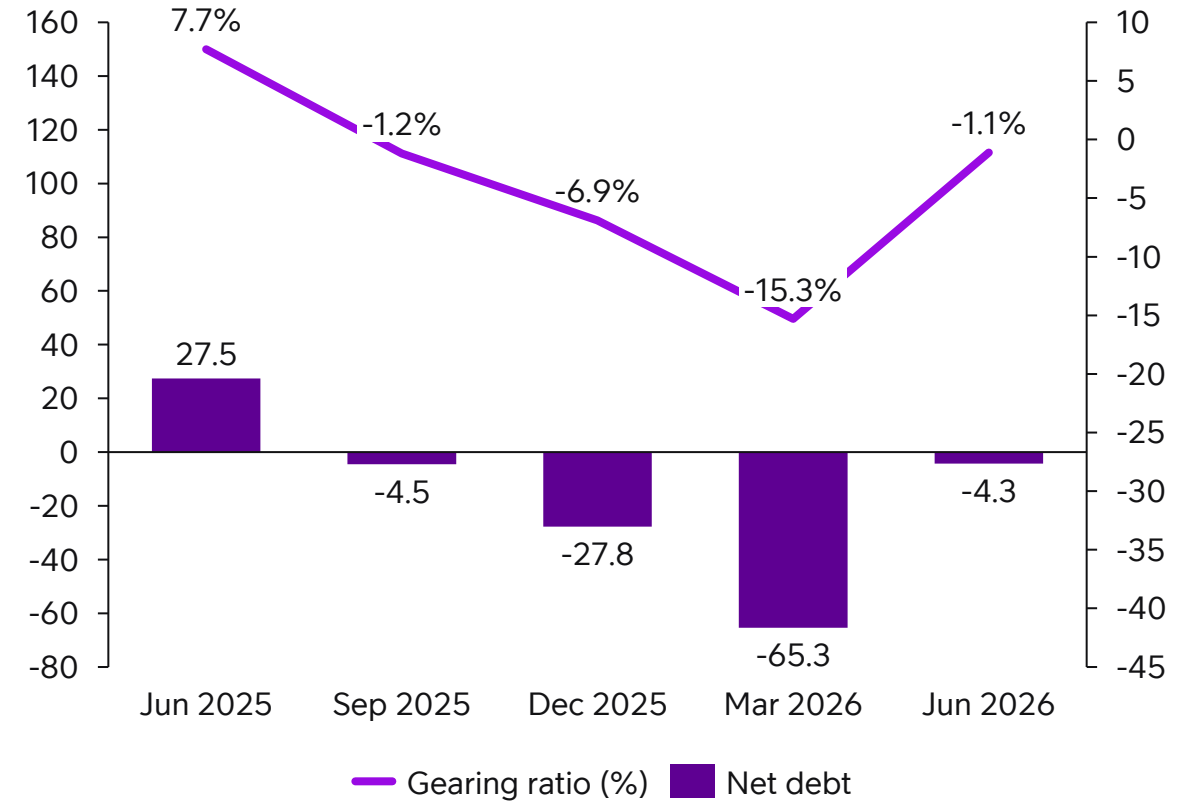


Cash flow & Net debt (mEur)

Cash flow



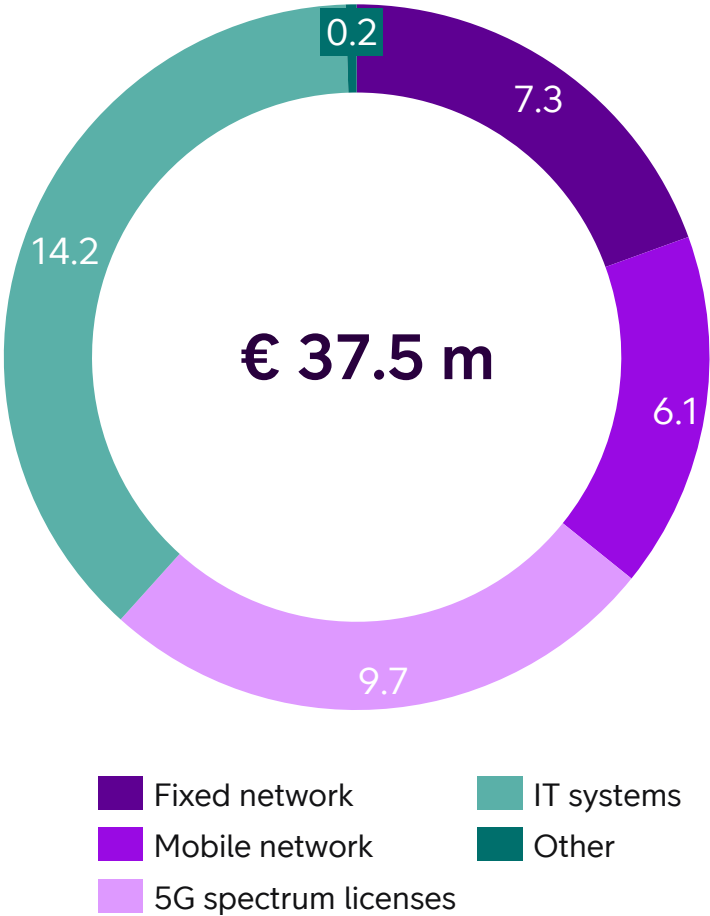
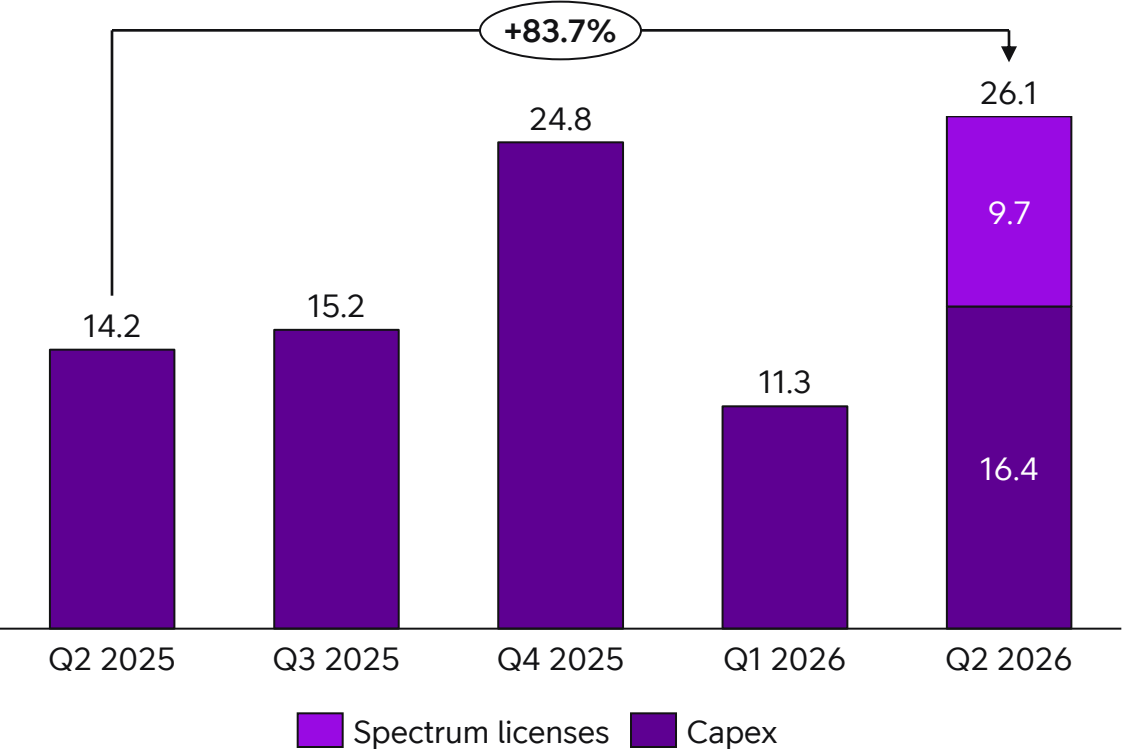
Net debt & Gearing ratio



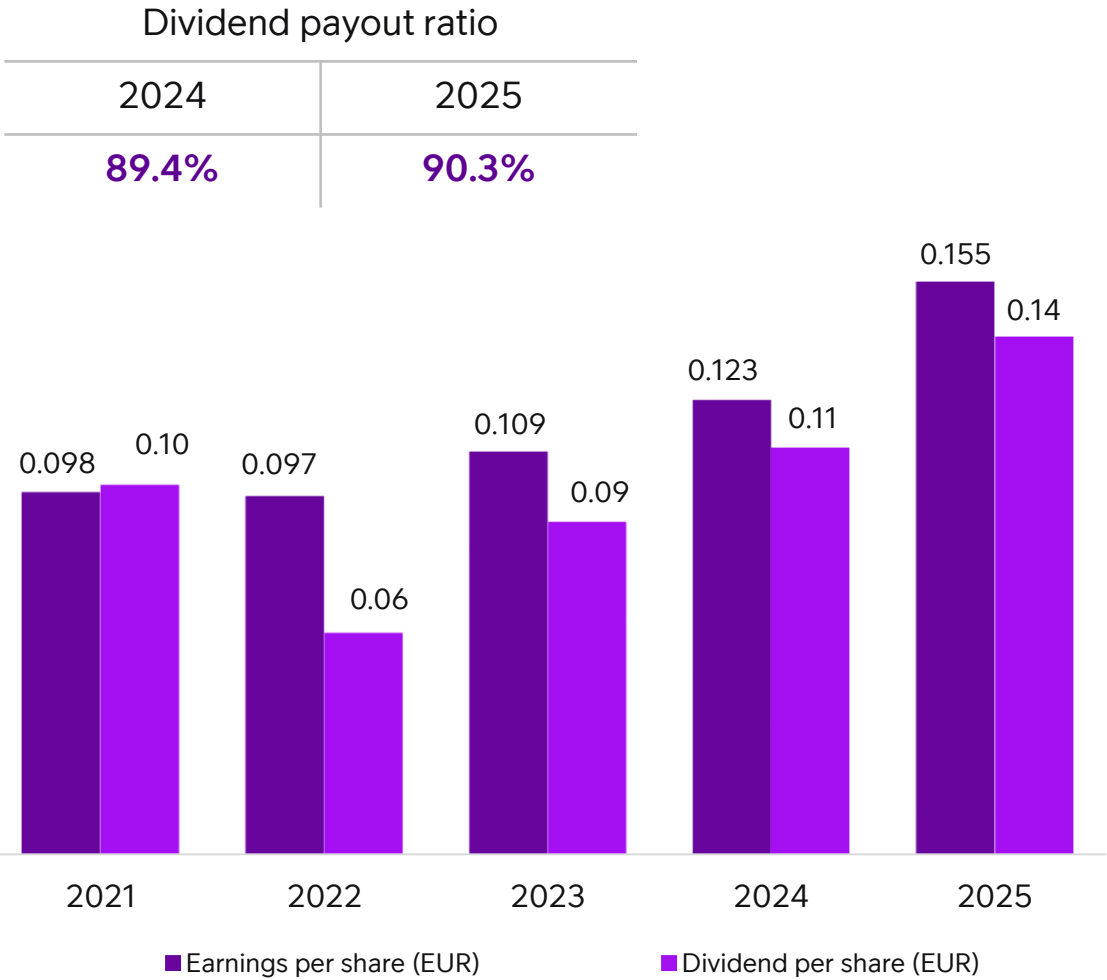
CAPEX & its breakdown for 6 months of 2026 (mEur)

Capex to Sales (12 months' rolling)

30-06-2025	30-06-2026
11.6%	14.8%



Dividends



- The Company’s dividend policy provides that the Company must maintain the **net debt to EBITDA ratio** not higher than 1.5 and to pay out not more than **80% of free cash flow** and not more than **100% of net profit** as dividend
- Earnings and dividends are allocated to **582,613,138** shares
- On 24 April 2026, the Annual General Meeting of shareholders approved pay-out of **EUR 81.6 million** (EUR 0.14 per share) **of dividends** for the year 2025
- Dividends for the year 2025 **paid-out** on 21 May 2026



Shares and shareholders

Shareholders

- **Telia Company AB** (Sweden) is the largest shareholder of Telia Lietuva, AB
- The Company's share capital consist of **582,613,138** ordinary registered shares of **EUR 0.29** nominal value each
- The **total number of** Telia Lietuva **shareholders is 16.3 thousand**

Shareholders

as of 30-06-2026

Telia Company AB

Other

88.15%

11.85%

Part of shares and votes

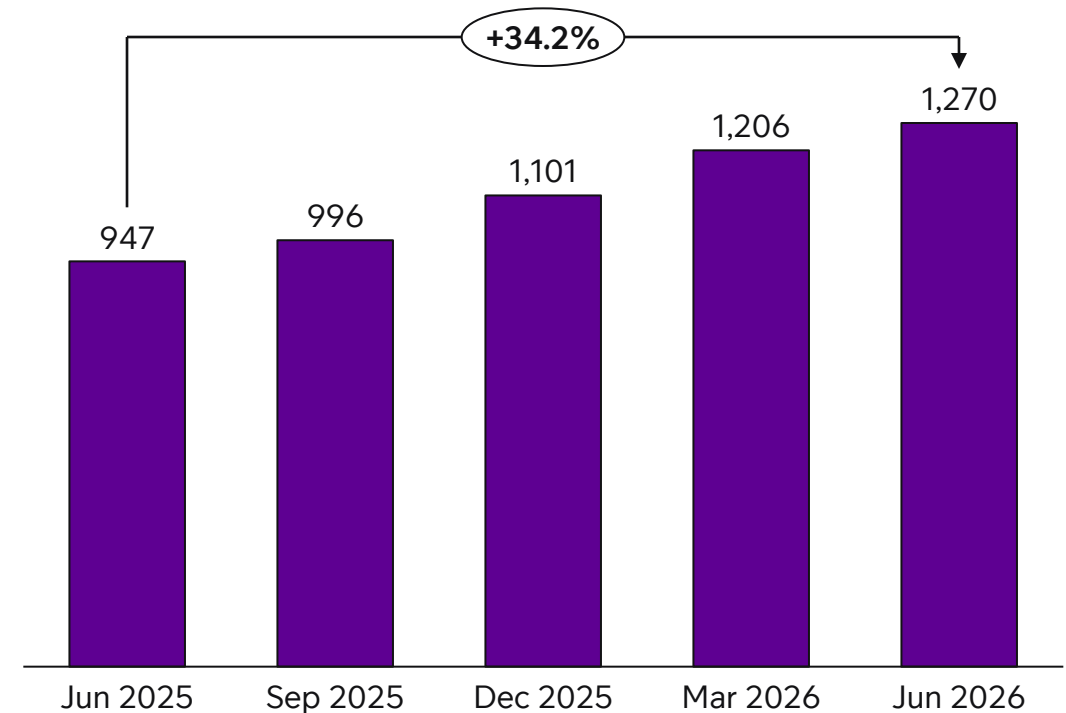


Shares

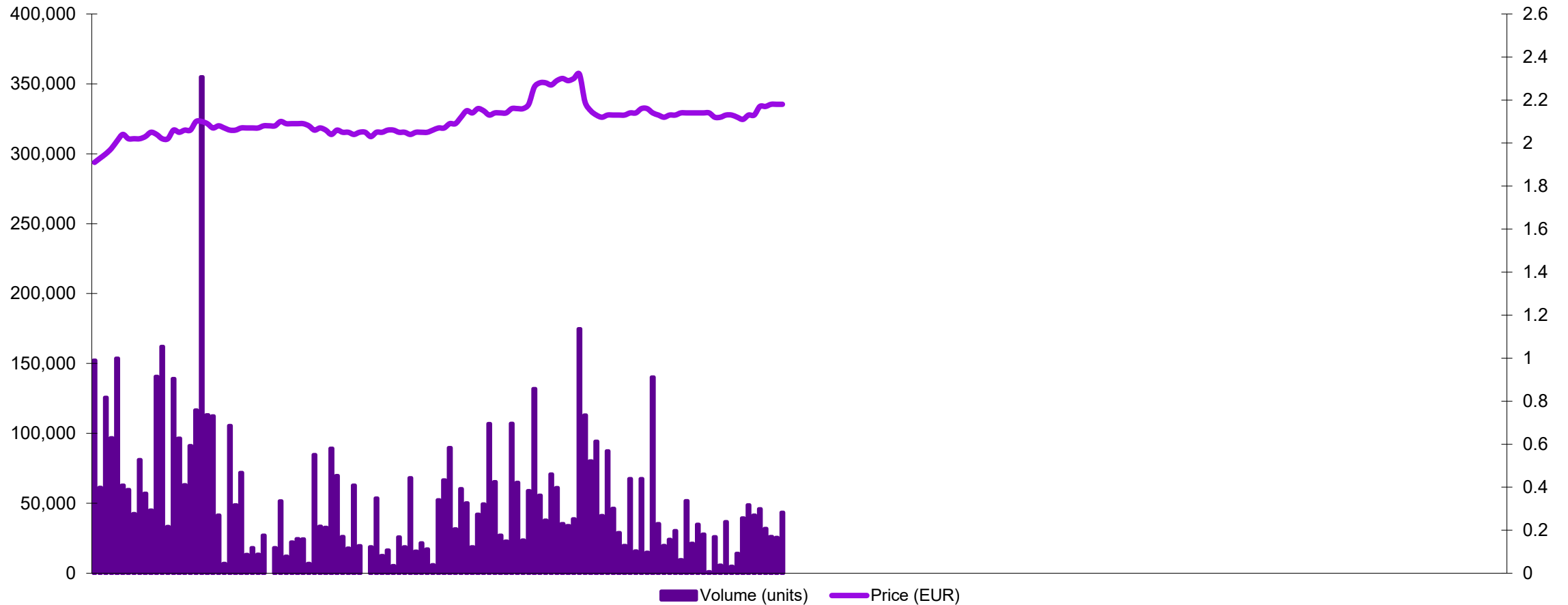
- Since June 2000, the Company's shares are listed on **Nasdaq Vilnius stock exchange** (ticker: TEL1L)
- Since January 2011, the Company's shares were included into the trading lists of a few German stock exchanges (ticker: ZWS)
- **Turnover** on Nasdaq Vilnius stock exchange during January-June 2026: 6.6 million of shares or EUR 13.9 million
- Share **price** on Nasdaq Vilnius:

01-01-2026	High	Low	30-06-2026
1.895 €	2.33 €	1.89 €	2.18€

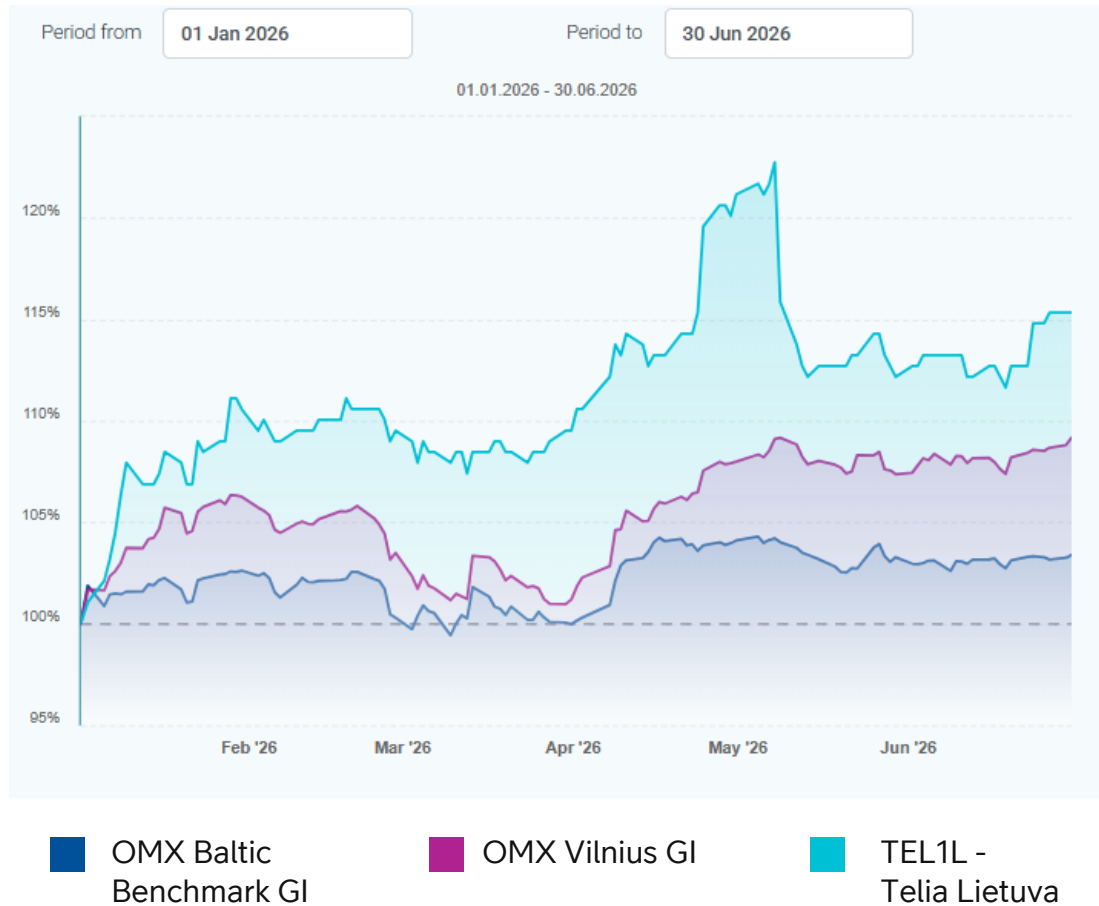
Market capitalization (mEur)



Trading in the Company's shares on Nasdaq Vilnius stock exchange in 2026



The company's share price & Nasdaq Vilnius indexes comparison



	Opening value	Closing value	Change %
OMX Baltic Benchmark GI	1,744.63	1,803.83	+3.39
OMX Vilnius GI	1,337.8	1,460.56	+9.18
TEL1L – Telia Lietuva	1.89	2.18	+15.34

P/E ratio: **13.1** (11.8 a year ago)

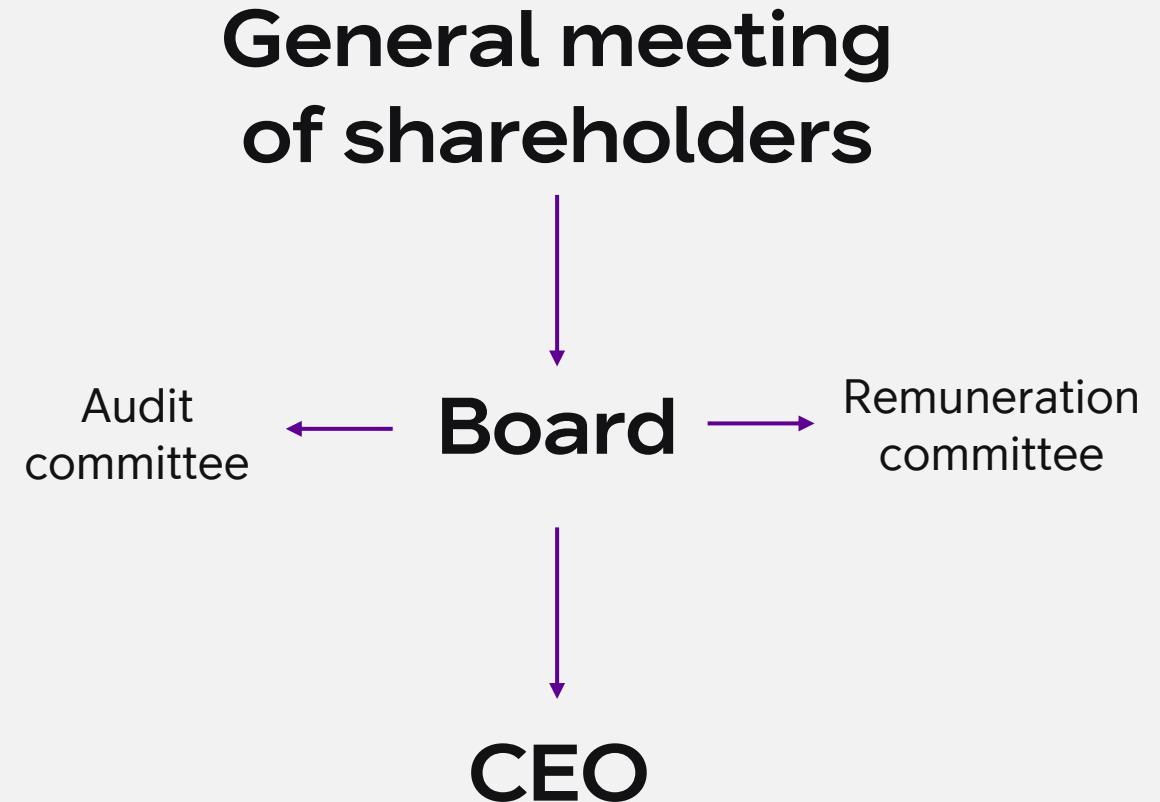
Source: Nasdaq Vilnius



Corporate governance

Governing bodies

- The **Annual General Meeting** of Shareholders was held on 24 April 2026
- The Company's **Board consist of 6 members:**
4 representing Telia Company and 2 are independent
- Shareholders **elected** Andreas Ekström, Head of Telia Asset Management, to the Company's Board for the current term of the Board, i.e. till 28 April 2027
- 3 members of the Board comprise **Audit and Remuneration Committees**
- **KPMG Baltics, UAB** is elected the Company's audit enterprise for 2026 and 2027
- The Board elects and recalls **CEO**



Board



**Stefan
Backman**

Chair of the Board,
represents Telia
Company AB



**Claes
Nycander**

Member of the Board,
Chair of the
Remuneration
committee,
represents Telia
Company AB



**Andreas
Ekström**

Member of the Board,
member of the
Remuneration
Committee, represents
Telia Company AB



**Annelie
Lakner**

Member of the Board,
member of the Audit
Committee, represents
Telia Company AB



**Leda
Iržikevičienė**

Independent member
of the Board,
Chair of the Audit
Committee



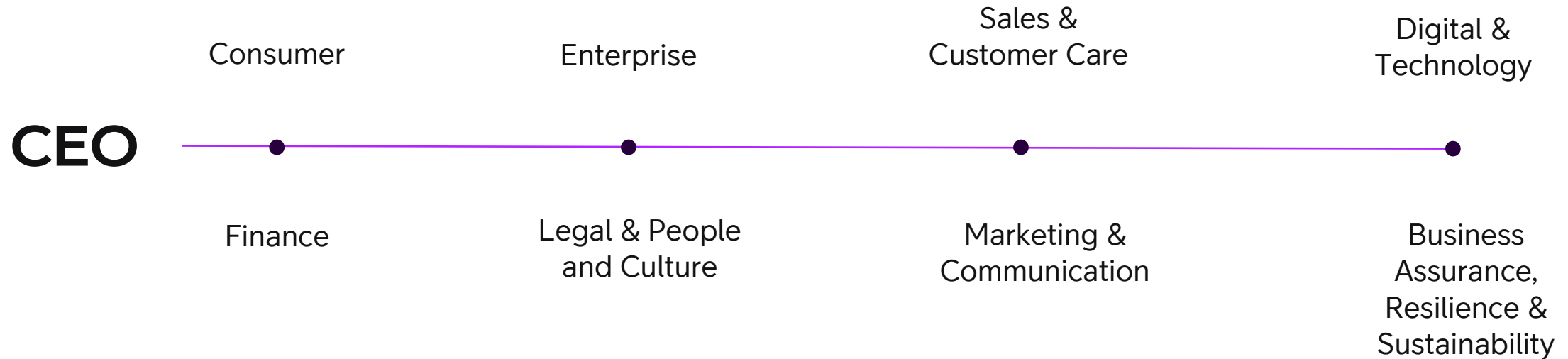
**Mindaugas
Glodas**

Independent member
of the Board,
member of the Audit
and Remuneration
Committees

Members of the Board do not own direct shares of Telia Lietuva



Governing structure of Telia Lietuva valid from 1 November 2025



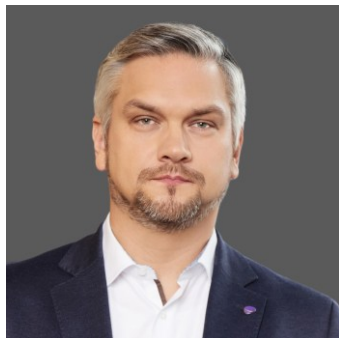
Management team



Giedrė Kaminskaitė-Salters, CEO



Elina Dapkevičienė,
Head of Consumer



Aurimas Žlibinas,
Head of Enterprise
till 30 June 2026



Lina Bandzinė,
Head of Sales &
Customer Care



Vygintas Domarkas,
Head of Digital & Technology



Daina Večkytė,
Head of Finance



Daiva Kasperavičienė,
Head of Legal &
People and Culture



Vaida Jurkonienė,
Head of Marketing &
Communication



Vytautas Bučinskas,
Head of Business
Assurance, Resilience &
Sustainability



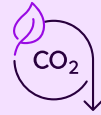
Business sustainability

Focus areas and strategic goals for sustainable value creation



Securing people and digital environments

- Top-tier position in customer privacy by 2028



Enabling customers' and our own climate transition

- Net-zero emissions by 2040 and zero waste by 2030



Digitally strengthening all generations

- Empower 79,500 people (>10% directly) through digital skills initiatives by 2028



Empowering a winning culture

- Achieve 50/50 gender balance among senior leaders and an employee growth score of 7.8/10 by 2028



Building on a strong foundation of ethical and responsible business practice

Thank you