FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF AB BANKAS SNORAS

We have audited the accompanying balance sheet of AB Bankas Snoras (hereinafter "the Bank") and the consolidated balance sheet of AB Bankas Snoras and subsidiaries (thereinafter "the Group") as of 31 December 2004 and the related statements of income, cash flows and changes in equity for the year then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing as defined by the International Federation of Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the accompanying financial statements present fairly, in all material aspects, the financial position of the Bank and the Group as of 31 December 2004 and the results of its operations and their cash flows for the year then ended in accordance with the requirements of the decree of the Board of the Bank of Lithuania No. 294 "On publication of financial statements of banks", dated 24 October 1996 and its subsequent amendments.

UAB ERNST & YOUNG BALTIC Audit company's licence No. 000514

Jonas Akelis Auditor's licence No. 000003 Ramūnas Bartašius Auditor's licence Nr. 000362

Mantesun

The audit was completed on 4 March 2005

AB BANKAS SNORAS
BALANCE SHEETS AS OF 31 DECEMBER 2004 AND 2003
(ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Form 1

|      |   |       | Current financial year |                    |                 | Previous financial year |                    |                 |
|------|---|-------|------------------------|--------------------|-----------------|-------------------------|--------------------|-----------------|
|      |   |       |                        | Conso              | lidated         |                         | Conso              | lidated         |
| No.  | ltem  | Notes | Bank                   | Financial<br>Group | Entire<br>Group | Bank                    | Financial<br>Group | Entire<br>Group |
| 1    | 2   | 3     | 4                      | 5                  | 6               | 7                       | 8                  | 9               |
|      |   |       |                        |                    | ·               |                         |                    |                 |
|      | Assets  |       |                        |                    |                 |                         |                    |                 |
| 1.   | Cash, precious metals and other valuables           | 34    | 67,814                 | 67,814             | 67,814          | 71,915                  | 71,915             | 71,915          |
| 2.   | Placements with the central banks                   | 2, 34 | 149,201                | 149,201            | 149,201         | 53,007                  | 53,007             | 53,007          |
| 3.   | Due from banks and other credit and                 |       |                        |                    |                 |                         |                    |                 |
|      | financial institutions                              | 3, 34 | 584,021                | 372,324            | 372,324         | 389,603                 | 283,548            | 283,548         |
|      | Deposits<br>Repurchase agreements                   |       | 371 316                | 371 358            | 371.358         | 281 852                 | 281 878            | 281.878         |
|      | Loans   |       | 212,705                | 966                | 966             | 107,751                 | 1,670              | 1,670           |
| 4.   | Short-term treasury bills                           | 7     | 2,107                  | 2,107              | 2,107           | 24,781                  | 24,781             | 24,781          |
| 5.   | Loans to customers                                  | 4, 5  | 438,495                | 523,883            | 495,244         | 464,139                 | 464,389            | 442,539         |
| 6.   | Financial lease                                     | 6     | x                      | 188,923            | 188,923         | x                       | 150,011            | 150,011         |
| 8.   | Debt securities                                     | 7     | 581,274                | 581,274            | 581,274         | 233,958                 | 233,958            | 233,958         |
| 9.   | Claims due to derivative agreements                 |       | 7,015                  | 7,015              | 7,015           | -                       | -                  | -               |
| 10.  | Equity securities                                   | 7     | 14,913                 | 8,913              | 1,274           | 13,065                  | 8,065              | 1,333           |
| 10.1 | . Investments accounted for under the equity method |       | -                      | -                  | -               | -                       | -                  | -               |
| 11.  | Intangible fixed assets (less amortization)         | 9     | 975                    | 998                | 999             | 1,631                   | 1,659              | 1,758           |
| 12.  | Tangible fixed assets (less depreciation)           | 10    | 70,434                 | 70,512             | 72,364          | 74,790                  | 74,965             | 76,803          |
|      | . Buildings and other real estate                   |       | 27.781                 | 27.781             | 28.375          | 28.298                  | 28.298             | 29.336          |
|      | . Vehicles<br>. Office equipment and other          |       | 2,400<br>40,253        | 2,384<br>40,347    | 2,383<br>41,606 | 1,624<br>44,868         | 1,674<br>44,993    | 1,674<br>45,793 |
| 13.  | Accrued income and deferred expenses                | 12    | 14,035                 | 14, 174            | 14,214          | 7,941                   | 8,845              | 8,837           |
| 14.  | Other assets  | 11    | 3,671                  | 13, 259            | 46,700          | 24,197                  | 35,704             | 61,355          |
| 16.  | Total assets  |       | 1.933.955              | 2,000,397          | 1,999,453       | 1,359,027               | 1,410,847          | 1,409,845       |
|      |   |       |                        | -, , 1             | , ,             |                         | , ,                | .,              |

(continued on the next page)

AB BANKAS SNORAS
BALANCE SHEETS AS OF 31 DECEMBER 2004 AND 2003
(ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

|       |  |       | Current financial year |                    |                    | Previous financial year |                    |                 |  |
|-------|--|-------|------------------------|--------------------|--------------------|-------------------------|--------------------|-----------------|--|
|       |  |       |                        | Conso              | lidated            |                         | Conso              | lidated         |  |
| No.   | ltem   | Notes | Bank                   | Financial<br>Group | Entire<br>Group    | Bank                    | Financial<br>Group | Entire<br>Group |  |
| 1     | 2  | 3     | 4                      | 5                  | 6                  | 7                       | 8                  | 9               |  |
|       | Liabilities  |       |                        |                    |                    |                         |                    |                 |  |
|       |  |       |                        |                    |                    |                         |                    |                 |  |
| 17.   | Due to the central banks   |       | -                      | -                  | -                  | -                       | -                  |                 |  |
| 18.   | Due to banks and other credit and  |       |                        |                    |                    |                         |                    |                 |  |
|       | financial institutions   | 13    | 250,032                | 290,090            | 290,090            | 32,418                  | 29,645             | 29,645          |  |
|       | Deposits   |       | 175,239                | 173,863            | 173,863            | 32,418                  | 29,645             | 29,645          |  |
|       | Repurchase agreements  |       | 74,793                 | 74,793             | 74,793             | -                       | -                  |                 |  |
| 18.3. | Loans  |       | -                      | 41,434             | 41,434             | -                       | -                  | -               |  |
| 19.   | Deposits and letters of credit   | 14    | 1,419,540              | 1,419,540          | 1,418,627          | 1,082,847               | 1,082,847          | 1,082,184       |  |
| 20.   | Liabilities due to derivative agreements   |       | 34                     | 34                 | 34                 | 381                     | 381                | 381             |  |
| 21.   | Special and lending funds  | 15    | 11,689                 | 11,689             | 11,689             | 11,816                  | 11,816             | 11,816          |  |
|       |  | 40    |                        |                    |                    |                         |                    |                 |  |
| 22.   | Debt securities issued   | 16    | -                      | -                  | -                  | 160                     | 19,611             | 19,611          |  |
| 23.   | Accrued expenses and deferred income   |       | 14,905                 | 16,050             | 16,213             | 11,765                  | 12,681             | 12,799          |  |
| 24.   | Subordinated loans   | 17    | -                      | -                  | -                  | -                       | -                  | -               |  |
| 25.   | Other liabilities  | 17    | 18,993                 | 39,953             | 43, 144            | 21,423                  | 50,746             | 53,251          |  |
| 27.   | Total liabilities  |       | 1,715,193              | 1,777,356          | 1,779,797          | 1,160,810               | 1,207,727          | 1,209,687       |  |
|       | Shareholders' equity   |       |                        |                    |                    |                         |                    |                 |  |
| 30    | Capital and reserves   |       | 218,762                | 223,041            | 219,656            | 198,217                 | 203,120            | 200,158         |  |
|       | Registered share capital   |       | 137,267                | 137,267            | 137,267            | 137,267                 | 137,267            | 137,267         |  |
|       | Treasury shares  |       | 137,207                | 137,207            | 137,207            | 137,207                 | 157,207            | 157,207         |  |
|       | Share premium  |       | 305                    | 305                | 305                | 305                     | 305                | 305             |  |
|       | Fixed assets revaluation reserve   |       | 18,312                 | 18,312             | 18,312             | 18,312                  | 18,312             | 18,312          |  |
|       | Financial assets revaluation reserve   |       | -                      | · -                | -                  | · -                     | · <u>-</u>         | · -             |  |
| 30.6  | Retained earnings (deficit)  | 18    | 230                    | 230                | (1,033)            | -                       | -                  | (1,205)         |  |
| 30.7  | Net profit (loss) for the year   | 18    | 20,545                 | 24,574             | 24,155             | 7,245                   | 10,502             | 11,803          |  |
|       | Other capital and reserves Funds of branch (division) of foreign bank received form the central office |       | 42,103                 | 42,353             | 40,650<br><u>-</u> | 35,088                  | 36,734             | 33,676          |  |
|       |  |       |                        |                    |                    |                         |                    |                 |  |
|       | Minority interest  |       | x                      | <u>-</u>           |                    | x                       | <u>-</u>           |                 |  |
| 32.   | Total liabilities and shareholders' equity   |       | 1,933,955              | 2,000,397          | 1,999,453          | 1,359,027               | 1,410,847          | 1,409,845       |  |
|       |  |       |                        |                    |                    |                         |                    | (1)             |  |

(end)

The accompanying notes are an integral part of these financial statements.

These financial statements presented on p. 3 - 39 were approved on behalf of the Bank by:

Raimondas Baranauskas Chief Accountant Zita Selenkovienė

AB BANKAS SNORAS
OFF-BALANCE SHEET ITEMS AS OF 31 DECEMBER 2004 AND 2003
(ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

|            |  |       | Current financial year |                    |                    | Previous financial year |                    |                    |
|------------|--|-------|------------------------|--------------------|--------------------|-------------------------|--------------------|--------------------|
|            |  |       |                        | Consol             | idated             |                         | Consolidated       |                    |
| No.        | ltem   | Notes | Bank                   | Financial<br>Group | Entire<br>Group    | Bank                    | Financial<br>Group | Entire<br>Group    |
| _1_        | 2  | 3     | 4                      | 5                  | 6                  | 7                       | 8                  | 9                  |
|            | Claims and liabilities of the Bank                           |       |                        |                    |                    |                         |                    |                    |
| 1.         | Guarantees and warrantees issued                             |       | 19,149                 | 19,149             | 19, 149            | 23,053                  | 20,463             | 20,463             |
| 2.         | ssued letters of credit                                      |       | 394                    | 394                | 394                | 3,964                   | 3,964              | 3,964              |
| 3.         | Crediting commitments  |       | 193,034                | 170,211            | 170,211            | 143,041                 | 128,710            | 127,623            |
| 4.         | Other commitments  | 19    | 21,536                 | 21,536             | 21,536             | 184,673                 | 184,673            | 184,673            |
| 5.         | Financial derivative instruments                             | 19    |                        |                    |                    |                         |                    |                    |
| 5.1<br>5.2 | Amounts receivable (claims)<br>Amounts payable (liabilities) |       | 176,073<br>169,093     | 176,073<br>169,093 | 176,073<br>169,093 | 107,563<br>107,944      | 107,563<br>107,944 | 107,563<br>107,944 |
|            |  |       |                        |                    |                    |                         |                    | (end)              |

The accompanying notes are an integral part of these financial statements.

These financial statements presented on p. 3 - 39 were approved on behalf of the Bank by:

| President        | Raimondas Baranauskas | <del></del> |
|------------------|-----------------------|-------------|
|                  |                       | 4.          |
| Chief Accountant | Zita Selenkovienė     | Z04-        |

Form 2

|      |  | -     | Curre          | nt financial       | year             | Previo         | ous financial      | year                   |
|------|--|-------|----------------|--------------------|------------------|----------------|--------------------|------------------------|
|      |  |       | _              | Consoli            | dated            | _              | Consoli            | dated                  |
| No.  | ltem   | Notes | Bank           | Financial<br>Group | Entire<br>Group  | Bank           | Financial<br>Group | Entire<br>Group        |
| 1    | 2  | 3     | 4              | 5                  | 6                | 7              | 8                  | 9                      |
| 1.   | Interest income  |       | 70 000         | 02 247             | 04 002           | EC 070         | 70 670             | 74 504                 |
|      | on loans to credit and financial institutions  | ē     | 72,333         | 93,347             | 91,983           | 56,078         | 72,673             | 71,504                 |
|      | and placements with credit institutions  |       | 15,696         | 5,213              | 5,214            | 10,062         | 2,967              | 2,967                  |
|      | on other loans   |       | 35,964         | 39,989             | 38,624           | 37,579         | 37,579             | 36,390                 |
|      | on subordinated loans<br>on debt securities purchased  |       | 24             | 24                 | 24               | 24             | 24                 | 24                     |
|      | on debt securities purchased   | 20    | 20,649         | 20,649<br>27,472   | 20,649<br>27,472 | 8,413          | 8,413<br>23,690    | 8,433<br>23,690        |
|      | other interest income  | 20    | -<br>-         | -                  | -                | -              | 25,090             | 25,090                 |
| 2.   | Interest expenses  |       | 28,010         | 29,225             | 29, 224          | 23,965         | 24, 240            | 24,239                 |
| 2.1. | on liabilities to credit and financial   | -     | 20,010         | 23,223             | 20,224           | 20,300         | 27, 270            | 24,200                 |
|      | institutions and amounts due to financial  |       |                |                    |                  |                |                    |                        |
| 2.2  | institutions   |       | 715            | 1,342              | 1,342            | 419            | 419                | 419                    |
|      | on deposits and other repayable funds<br>on subordinated loans   |       | 27,292         | 27,292             | 27, 291<br>-     | 23, 284        | 23,284             | 23,283                 |
|      | on debt securities issued  |       | 1              | 591                | 591              | 260            | 537                | 537                    |
| 2.5. | other interest expenses  | 20    | 2              | -                  | -                | 2              | -                  | -                      |
| 3.   | Interest income, net (1-2)   | -     | 44,323         | 64,122             | 62,759           | 32,113         | 48,433             | 47,265                 |
|      |  | •     | · · ·          |                    |                  | ,              | ,                  | ,                      |
| 4.   | Provision expenses   | -     | 14,553         | 14,533             | 14,533           | (627)          | (627)              | (627                   |
|      | for loans and accrued interest   |       | 16,119         | 16,119             | 16,119           | 549            | 549                | 549                    |
|      | For guarantees and warrantees  |       | 536            | 536                | 536              | (412)          | (412)              | (412)                  |
|      | for the general risk of doubtful assets<br>adjustments of expenses incurred due to<br>the recovery of the previously written-off |       | 432            | 432                | 432              | (594)          | (594)              | (594                   |
|      | loans  |       | (2,534)        | (2,554)            | (2,554)          | (170)          | (170)              | (170                   |
| 5.   | Net interest income after provisions (3-4)   | -     | 29,770         | 49,589             | 48, 226          | 32,740         | 49,060             | 47,892                 |
| 6.   | Service fees and commission income   |       | 54,740         | 50,429             | 50,426           | 43,615         | 37,954             | 37,946                 |
|      | Colvide rees and commission meeting  |       | 54,740         | 50,429             | 50,426           | 43,615         | 37,934             | 31,940                 |
| 7.   | Service fees and commission expenses   |       | 4,963          | 5,137              | 5,137            | 4,952          | 5,039              | 5,039                  |
| 8.   | Interest, service fees and commission income, net (5+6-7)  | -     | 79,547         | 94,881             | 93,515           | 71,403         | 81,975             | 80,799                 |
| 9.   | Gain from equity securities  |       | 4,682          | 4,670              | 4,670            | 15             | 15                 | 15                     |
| 9.1. | gain (loss) on investments accounted for under the equity method   |       | -              | -                  | -                | -              | -                  | -                      |
| 10.  | Realized profit (loss)   |       | 2 022          | 2 022              | 2 022            | 6 770          | 6 770              | 0 000                  |
|      | from operations in foreign currency  | -     | 2,032<br>7,405 | 2,032<br>7,405     | 2,032<br>7,405   | 6,778<br>8,914 | 6,778<br>8,914     | 8,8 <b>29</b><br>8,911 |
|      | from operations in debt securities   |       | 262            | 262                | 262              | 2,415          | 2,415              | 2,415                  |
| 10.3 | from operations in equity securities   |       | 38             | 38                 | 38               | (452)          | (452)              | 1,602                  |
| 10.4 | from operations in derivative and other financial instruments  |       | (5, 673)       | (5,673)            | (5,673)          | (4,099)        | (4,099)            | (4,099                 |
| 11.  | Unrealized profit (loss)   |       | 5,174          | 5,074              | 5,074            | 777            | 772                | 772                    |
| 11.1 | from operations in foreign currency  | -     | (123)          | (223)              | (223)            | 2,893          | 2,888              | 2,888                  |
| 11.2 | from operations in debt securities   |       | (2,266)        | (2,266)            | (2,266)          | (2,335)        | (2,335)            | (2,335                 |
|      | from operations in equity securities<br>from operations in derivative and other  |       | 202            | 202                | 202              | 169            | 169                | 169                    |
|      | financial instruments  |       | 7,361          | 7,361              | 7,361            | 50             | 50                 | 50                     |

INCOME STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

| No.         Item         Notes         Bank         Consolidated Financial Entire Group         Bank Group         Consolidated Financial Entire Group         Bank Group         Financial Financial Financial Group           1         2         3         4         5         6         7         8           12.         Profit from operations (8+9+10+11)         91,435         106,657         105,291         78,973         89,540           13.         Other banking income         31         359         363         2,731         400         402           14.         Operating expenses         48,424         53,405         53,993         47,788         51,651           14.1.         salaries, social security and other payroll related expenses         30,453         32,144         32,696         29,083         30,530           14.2.         training and business trips expenses         270         277         277         329         338           14.3. rent and premises maintenance expenses         3,892         4,247         4,244         3,639         3,975           14.4. transportation and communication         4,452         5058         5,094         4,563         5,064           14.5. advertising, marketing         2,345         3,604         <   | 9 90,415 2,076 52,670 31,182 338 4,057 5,119 3,703 8,271              |
|--|---|
| No.         Item         Notes         Bank         Group         Group         Bank         Group           1         2         3         4         5         6         7         8           12.         Profit from operations (8+9+10+11)         91,435         106,657         105,291         78,973         89,540           13.         Other banking income         31         359         363         2,731         400         402           14.         Operating expenses         48,424         53,405         53,993         47,788         51,651           14.1.         salaries, social security and other payroll related expenses         30,453         32,144         32,696         29,083         30,530           14.2.         training and business trips expenses         270         277         277         329         338           14.3.         rent and premises maintenance expenses         3,892         4,247         4,244         3,639         3,975           14.5.         advertising, marketing         2,345         3,604         3,628         2,427         3,491           14.6.         other operating expenses         32         7,012         8,075         8,054         7,747         8,253  | 90,415 2,076 52,670 31,182 338 4,057 5,119 3,703                      |
| 12. Profit from operations (8+9+10+11)  91,435 106,657 105,291 78,973 89,540  13. Other banking income  31 359 363 2,731 400 402  14. Operating expenses  48,424 53,405 53,993 47,788 51,651  14.1. salaries, social security and other payroll related expenses  30,453 32,144 32,696 29,083 30,530  14.2. training and business trips expenses  270 277 277 329 338  14.3. rent and premises maintenance expenses  3,892 4,247 4,244 3,639 3,975  14.4. transportation and communication  4,452 5,058 5,094 4,563 5,064  14.5. advertising, marketing  2,345 3,604 3,628 2,427 3,491  14.6. other operating expenses  32 7,012 8,075 8,054 7,747 8,253  15. Other Bank's expenses  33 8,500 9,743 10,422 7,588 8,261  16. Depreciation and amortization expenses  8,757 8,842 9,003 11,244 11,340  17. Expenses for other specific provisions  17.1. provisions for other doubtful assets  3,526 7,472 7,472 4,584 6,603  17.2. provisions for off-balance sheet items  18 18 18 18  | 90,415<br>2,076<br>52,670<br>31,182<br>338<br>4,057<br>5,119<br>3,703 |
| 13. Other banking income 31 359 363 2,731 400 402  14. Operating expenses 48,424 53,405 53,993 47,788 51,651  14.1. salaries, social security and other payroll related expenses 30,453 32,144 32,696 29,083 30,530  14.2. training and business trips expenses 270 277 277 329 338  14.3. rent and premises maintenance expenses 3,892 4,247 4,244 3,639 3,975  14.4. transportation and communication 4,452 5,058 5,094 4,563 5,064  14.5. advertising, marketing 2,345 3,604 3,628 2,427 3,491  14.6. other operating expenses 32 7,012 8,075 8,054 7,747 8,253  15. Other Bank's expenses 33 8,500 9,743 10,422 7,588 8,261  16. Depreciation and amortization expenses 8,757 8,842 9,003 11,244 11,340  17. Expenses for other specific provisions 3,544 7,490 7,490 4,584 6,603  17.1. provisions for other doubtful assets 3,526 7,472 7,472 4,584 6,603  17.2. provisions for off-balance sheet items 18 18 18   | 2,076<br>52,670<br>31,182<br>338<br>4,057<br>5,119<br>3,703           |
| 14. Operating expenses     48,424     53,405     53,993     47,788     51,651       14.1. salaries, social security and other payroll related expenses     30,453     32,144     32,696     29,083     30,530       14.2. training and business trips expenses     270     277     277     329     338       14.3. rent and premises maintenance expenses     3,892     4,247     4,244     3,639     3,975       14.4. transportation and communication     4,452     5,058     5,094     4,563     5,064       14.5. advertising, marketing     2,345     3,604     3,628     2,427     3,491       14.6. other operating expenses     32     7,012     8,075     8,054     7,747     8,253       15. Other Bank's expenses     33     8,500     9,743     10,422     7,588     8,261       16. Depreciation and amortization expenses     8,757     8,842     9,003     11,244     11,340       17. Expenses for other specific provisions     3,544     7,490     7,490     4,584     6,603       17.1. provisions for other doubtful assets     3,526     7,472     7,472     4,584     6,603       17.2. provisions for off-balance sheet items     18     18     18     18     18     -     -       18. Profit from the ordina  | 52,670<br>31,182<br>338<br>4,057<br>5,119<br>3,703                    |
| 14.1. salaries, social security and other payroll related expenses       30,453       32,144       32,696       29,083       30,530         14.2. training and business trips expenses       270       277       277       329       338         14.3. rent and premises maintenance expenses       3,892       4,247       4,244       3,639       3,975         14.4. transportation and communication       4,452       5,058       5,094       4,563       5,064         14.5. advertising, marketing       2,345       3,604       3,628       2,427       3,491         14.6. other operating expenses       32       7,012       8,075       8,054       7,747       8,253         15. Other Bank's expenses       33       8,500       9,743       10,422       7,588       8,261         16. Depreciation and amortization expenses       8,757       8,842       9,003       11,244       11,340         17. Expenses for other specific provisions       3,544       7,490       7,490       4,584       6,603         17.1. provisions for other doubtful assets       3,526       7,472       7,472       4,584       6,603         17.2. provisions for off-balance sheet items       18       18       18       18       18       -       - <td>31,182<br/>338<br/>4,057<br/>5,119<br/>3,703</td> | 31,182<br>338<br>4,057<br>5,119<br>3,703                              |
| related expenses 30,453 32,144 32,696 29,083 30,530 14.2. training and business trips expenses 270 277 277 329 338 14.3. rent and premises maintenance expenses 3,892 4,247 4,244 3,639 3,975 14.4. transportation and communication 4,452 5,058 5,094 4,563 5,064 14.5. advertising, marketing 2,345 3,604 3,628 2,427 3,491 14.6. other operating expenses 32 7,012 8,075 8,054 7,747 8,253 15. Other Bank's expenses 33 8,500 9,743 10,422 7,588 8,261 16. Depreciation and amortization expenses 8,757 8,842 9,003 11,244 11,340 17. Expenses for other specific provisions 3,544 7,490 7,490 4,584 6,603 17.1. provisions for other doubtful assets 3,526 7,472 7,472 4,584 6,603 17.2. provisions for off-balance sheet items 18 18 18   | 338<br>4,057<br>5,119<br>3,703  |
| 14.3. rent and premises maintenance expenses       3,892       4,247       4,244       3,639       3,975         14.4. transportation and communication       4,452       5,058       5,094       4,563       5,064         14.5. advertising, marketing       2,345       3,604       3,628       2,427       3,491         14.6. other operating expenses       32       7,012       8,075       8,054       7,747       8,253         15. Other Bank's expenses       33       8,500       9,743       10,422       7,588       8,261         16. Depreciation and amortization expenses       8,757       8,842       9,003       11,244       11,340         17. Expenses for other specific provisions       3,544       7,490       7,490       4,584       6,603         17.1. provisions for other doubtful assets       3,526       7,472       7,472       4,584       6,603         17.2. provisions for off-balance sheet items       18       18       18       18       18       -       -         18. Profit from the ordinary activities  | 4,057<br>5,119<br>3,703   |
| 14.4. transportation and communication       4,452       5,058       5,094       4,563       5,064         14.5. advertising, marketing       2,345       3,604       3,628       2,427       3,491         14.6. other operating expenses       32       7,012       8,075       8,054       7,747       8,253         15. Other Bank's expenses       33       8,500       9,743       10,422       7,588       8,261         16. Depreciation and amortization expenses       8,757       8,842       9,003       11,244       11,340         17. Expenses for other specific provisions       3,544       7,490       7,490       4,584       6,603         17.1 provisions for other doubtful assets       3,526       7,472       7,472       4,584       6,603         17.2 provisions for off-balance sheet items       18       18       18       18       -       -         18. Profit from the ordinary activities  | 5,119<br>3,703  |
| 14.5. advertising, marketing       2,345       3,604       3,628       2,427       3,491         14.6. other operating expenses       32       7,012       8,075       8,054       7,747       8,253         15. Other Bank's expenses       33       8,500       9,743       10,422       7,588       8,261         16. Depreciation and amortization expenses       8,757       8,842       9,003       11,244       11,340         17. Expenses for other specific provisions       3,544       7,490       7,490       4,584       6,603         17.1. provisions for other doubtful assets       3,526       7,472       7,472       4,584       6,603         17.2. provisions for off-balance sheet items       18       18       18       18       -       -         18. Profit from the ordinary activities   | 3,703   |
| 14.6. other operating expenses       32       7,012       8,075       8,054       7,747       8,253         15. Other Bank's expenses       33       8,500       9,743       10,422       7,588       8,261         16. Depreciation and amortization expenses       8,757       8,842       9,003       11,244       11,340         17. Expenses for other specific provisions       3,544       7,490       7,490       4,584       6,603         17.1. provisions for other doubtful assets       3,526       7,472       7,472       4,584       6,603         17.2. provisions for off-balance sheet items       18       18       18       1       -       -         18. Profit from the ordinary activities   |   |
| 15. Other Bank's expenses 33 8,500 9,743 10,422 7,588 8,261  16. Depreciation and amortization expenses 8,757 8,842 9,003 11,244 11,340  17. Expenses for other specific provisions 3,544 7,490 7,490 4,584 6,603  17.1 provisions for other doubtful assets 3,526 7,472 7,472 4,584 6,603  17.2 provisions for off-balance sheet items 18 18 18   | 8.271   |
| 16. Depreciation and amortization expenses       8,757       8,842       9,003       11,244       11,340         17. Expenses for other specific provisions       3,544       7,490       7,490       4,584       6,603         17.1. provisions for other doubtful assets       3,526       7,472       7,472       4,584       6,603         17.2. provisions for off-balance sheet items       18       18       18       -       -         18. Profit from the ordinary activities   | -,  |
| expenses       8,757       8,842       9,003       11,244       11,340         17. Expenses for other specific provisions       3,544       7,490       7,490       4,584       6,603         17.1. provisions for other doubtful assets       3,526       7,472       7,472       4,584       6,603         17.2. provisions for off-balance sheet items       18       18       18       -       -         18. Profit from the ordinary activities   | 8,400   |
| 17.1. provisions for other doubtful assets 17.2. provisions for off-balance sheet items 18. Profit from the ordinary activities  | 11,430  |
| 17.2. provisions for off-balance sheet items  18 18 18  18. Profit from the ordinary activities  | 6,603   |
| 18. Profit from the ordinary activities  | 6,603   |
|  | -   |
|  | 13,388  |
| 19. Extraordinary result (profit, (loss)) (9) (9) (2) 228 228  | 228   |
| 20. Profit (loss) before tax (18+19) 22,560 27,531 27,112 8,397 12,315   | 13,616  |
| 21. Income tax 29 2,355 3,297 3,297 1,492 2,153  | 2,153   |
| 22. Deferred taxes and income tax adjustment 29 (340) (340) (340) (340)  | (340  |
| 23. Minority interest in income (loss)   | -   |
| 24. Net profit (loss) 20,545 24,574 24,155 7,245 10,502  | 11,803  |
| 25. Basic earnings per share (in LTL) 1.50 1.79 1.76 0.53 0.77   | 0.86  |
|  | (end)   |

The accompanying notes are an integral part of these financial statements.

These financial statements presented on p. 3 - 39 were approved on behalf of the Bank by:

| President        | Raimondas Baranauskas | <del>***</del> |
|------------------|-----------------------|----------------|
| Chief Accountant | Zita Selenkovienė     |                |

Form 3

Previous

Current

| No.        |   | ltem   |                              | Previous<br>financial year |
|------------|---|--|------------------------------|----------------------------|
|            |   |  | Entire G                     | roup                       |
| 1          |   | 2  | 3                            | 4                          |
|            | Cash flows from banking                                   | activities   |                              |                            |
| 1.         | Income (expenses)   |  |                              |                            |
| 1.1.       | Interest income   |  | 87,123                       | 65,846                     |
|            | Interest (expenses)                                       |  | (26,396)                     | (20,504)                   |
|            | Recovery of loans previously                              |  | 2,554                        | 170                        |
|            | Income from foreign exchar                                |  | 1,732                        | 4,812                      |
|            | Income from operations wit<br>Service fees and commission |  | 300<br>45,053                | 2,384<br>32,912            |
|            | Remuneration-related exper                                |  | (32,426)                     | (31,228)                   |
|            | Other income (expenses)                                   |  | (28,733)                     | (23,831)                   |
| Α          | Operating result  |  | 49,207                       | 30,561                     |
| 2.         | (Increase) decrease in cu                                 | rent assets  |                              |                            |
| 2.1        | •   | serves held with the central bank                        | (96,194)                     | (17,681)                   |
| 2.2        |   |  | 690                          | 6,867                      |
|            | (Increase) decrease in loans                              |  | (68,309)                     | 117,122                    |
| 2.4.       | (Increase) in securities                                  |  | (367, 234)                   | (143,696)                  |
| 2.5        | (Increase) in other current a                             | ssets  | (99,411)                     | (90,756)                   |
| В          | Changes in current assets                                 |  | (630,458)                    | (128,144)                  |
| 3.         | Increase (decrease) in lial                               | pilities   |                              |                            |
| 3.1.       | Increase (decrease) in liabil                             | ties to the central bank                                 | -                            | -                          |
| 3.2.       | Increase (decrease) in liabil                             | ties to credit and financial institutions                | 260,445                      | (39,917)                   |
|            |   | c deposits and letters of credit                         | 336,316                      | 277,479                    |
|            | Increase (decrease) in other                              | liabilities  | (9,115)                      | (1,737)                    |
| С          | Changes in liabilities                                    |  | 587,646                      | 235,825                    |
| D          | Net cash flows from banking                               | g activities before taxes (A+B+C)                        | 6,395                        | 138,242                    |
| 4.         | Income tax  |  | (2,957)                      | (1,822)                    |
| Ε          | Net cash flows from banking                               | g activities after taxes (D-4)                           | 3,438                        | 136,420                    |
|            | Cash flows from investing                                 | g activities   |                              |                            |
| 5.         | Disposals (acquisitions) of t                             | angible and intangible fixed assets                      | (4,880)                      | (4,297)                    |
| 6.         | (Investments into) and sale                               | of securities  | 21,140                       | (23, 496)                  |
| 7.         | Dividends received  |  | 17                           | 15                         |
| 8.         | Interest received   |  | -                            | =                          |
| 9.         | Cash flows from other inves                               | <u> </u>   | 40.077                       | -                          |
| F          | Net cash flows from investir                              | ng activities  | 16,277                       | (27,778)                   |
|            | Cash flows from financing                                 |  |                              |                            |
|            | Issue of own securities (only                             |  | (19,611)                     | 13,969                     |
|            | (Purchase) of own securitie                               | 5  | -                            | -                          |
| 12.<br>13. | Dividends paid<br>Interest paid                           |  | (591)                        | (533)                      |
| 14         | Cash flows from other finan                               | cial activities  | (551)                        | (555)                      |
| G          | Net cash flows from financia                              |  | (20,202)                     | 13,436                     |
|            | Increase (decrease) in as                                 | th (F+F+G)   | (407)                        | 400.070                    |
| 15         | Increase (decrease) in cas                                |  | (487)                        | 122,078                    |
| 15.        | · ·   | at the end of the financial year                         | 312,335                      | 312,822                    |
| 16.        | Cash and cash equivalents                                 | at the beginning of the financial year                   | 312,822                      | 190,744                    |
| The a      | ccompanying notes are an ir                               | tegral part of these financial statements.               |                              | (end)                      |
| These      | e financial statements presen                             | ted on p. 3 - 39 were approved on behalf of the Bank by: | 1 0                          |                            |
|            | President   | Raimondas Baranauskas                                    | _ <del>*V</del>              |                            |
|            |   | 7. 0. 1. 1. 1.   | _ <del>~ √ √</del> _<br>∠∂₁- |                            |
|            | Chief Accountant  | Zita Selenkovienė  | ~/ カ・ー                       |                            |

STATEMENTS OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Form 4

| Table   | No.           | Equity capital                        | Current financial<br>year | Previous financial<br>year | Increase (+) or<br>decrease (-) |
|---|---------------|---------------------------------------|---------------------------|----------------------------|---------------------------------|
| 1.   Capital and reserves   1.1.   Registered share capital   137,267   137,267   137,267   1.2.   (Treasury shares)  | 1             |                                       |                           |                            |                                 |
| 1.1. Registered share capital     137,267     137,267       1.2. (Treasury shares)     -     -       1.3. Share premium     305     305       1.4. Reserve capital     2,790     2,428       1.5. Retained earnings or deficit     230     -       1.6. General provision for asset losses     -     -       1.7. Other general reserves     39,313     32,660     6       1.8. Fixed assets revaluation reserve     18,312     18,312       1.1. Registred distributable) profit     -     -       1.1. Net profit of the year     20,545     7,245     13       2. Total shareholders' equity     218,782     198,217     20       Financial Group       1. Registered share capital     137,267     137,267       1.2. (Treasury shares)     -     -       1.4. Reserve capital     2,790     2,428       1.5. Retained earnings or deficit     230     -       1.6. General provision for asset losses     -     -       1.7. Other general reserves     39,563     34,306     5       1.7. Other general reserves     18,312     18,312       1.9. Financial assets revaluation reserve     18,312     18,312       1.1. Registred share capital     137,267     137,267       1.1. Registered sha   | <u>Bank</u>   |                                       |                           |                            |                                 |
| 1.1   Share premium   305 | 1.            | Capital and reserves                  |                           |                            |                                 |
| 1.3.         Share premium         305         305           1.4.         Reserve capital         2,790         2,428           1.5.         Retained earnings or deficit         230         -           1.6.         General provision for asset losses         -         -           1.7.         Other general reserves         39,313         32,660         6           1.8.         Fixed assets revaluation reserve         18,312         18,312         -           1.9.         Financial assets revaluation reserve         -         -         -         -           1.10.         Restricted (distributable) profit         -   | 1.1.          | Registered share capital              | 137,267                   | 137,267                    | =                               |
| 1.4   Reserve capital   2,780   2,428   | 1.2.          | (Treasury shares)                     | _                         | ·<br>=                     | =                               |
| 1.5.         Retained earnings or deficit         230         -           1.6.         General provision for asset losses         -         -           1.7.         Other general reserves         39,313         32,660         6           1.8.         Fixed assets revaluation reserve         18,312         18,312         18,312           1.9.         Financial assets revaluation reserve         -         -         -         -           1.10.         Restricted (distributable) profit         -  | 1.3.          | Share premium                         | 305                       | 305                        | =                               |
| 1.6         General provision for asset losses         39,313         32,660         6           1.7         Other general reserves         18,312         18,312         18,312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         19.312         20.545         7,245         13.32         19.717         198,217         20.545         7,245         13.32         19.312         20.545         7,245         13.32         19.312         20.545         7,245         13.32         19.717         20.545         7,245         13.32         19.718         20.72         20.545         7,245         13.32         19.718         20.72 <td< td=""><td>1.4.</td><td>Reserve capital</td><td>2,790</td><td>2,428</td><td>362</td></td<>   | 1.4.          | Reserve capital                       | 2,790                     | 2,428                      | 362                             |
| 1.7. Other general reserves         39,313         32,660         6           1.8. Fixed assets revaluation reserve         18,312         13,32  | 1.5.          | Retained earnings or deficit          |                           | ·<br>-                     | 230                             |
| 1.8. Fixed assets revaluation reserve         18,312         18,312           1.9. Financial assets revaluation reserve         -         -           1.10. Restricted (distributable) profit         -         -           1.11. Net profit for the year         20,545         7,245         13           2. Total shareholders' equity         218,762         198,217         20           Financial Group           1. Capital and reserves         1.1. Registered share capital         137,267         137,267           1.2. (Treasury shares)         -         -         -           1.2. (Treasury shares)         -         -         -           1.3. Share premium         305         305         305           1.4. Reserve capital         2,790         2,428         -           1.5. Retained earnings or deficit         230         -         -           1.6. General provision for asset losses         -         -         -           1.8. Fixed assets revaluation reserve         18,312         18,312         18,312           1.9. Financial assets revaluation reserve         1         -         -           1.1. Net profit for the year         24,574         10,502         14           2. Total shareholders' equity <td>1.6.</td> <td>General provision for asset losses</td> <td>-</td> <td>-</td> <td>-</td>  | 1.6.          | General provision for asset losses    | -                         | -                          | -                               |
| Financial assets revaluation reserve  | 1.7.          | Other general reserves                | 39,313                    | 32,660                     | 6,653                           |
| 1.9. Financial assets revaluation reserve         .   | 1.8.          | Fixed assets revaluation reserve      |                           |                            | · -                             |
| 1.11.         Net profit for the year         20,545         7,245         13           2.         Total shareholders' equity         218,762         198,217         20           Financial Group           1.         Capital and reserves  | 1.9.          | Financial assets revaluation reserve  | ·                         | · -                        | -                               |
|   | 1.10.         | Restricted (distributable) profit     | -                         | -                          | _                               |
|   | 1.11.         | Net profit for the year               | 20.545                    | 7.245                      | 13,300                          |
| 1. Capital and reserves         1.1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       230       -         1.6. General provision for asset losses       -       -         1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Capital and reserves         1.1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4 Reserve capital       2,790       2,428         1.5 Retained earnings or deficit       (1,033)       (1,205)         1.6 General provision for asset losses       -       -         1.7 Other general reserves       37,8  | 2.            | Total shareholders' equity            |                           |                            | 20,545                          |
| 1.1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       230       -         1.6. General provision for asset losses       -       -         1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves  | <u>Financ</u> | i <u>al Group</u>                     |                           |                            |                                 |
| 1.1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       230       -         1.6. General provision for asset losses       -       -         1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves  | 1.            | Capital and reserves                  |                           |                            |                                 |
| 1.2. (Treasury shares)       -       -       -         1.3. Share premium       305       305       305         1.4. Reserve capital       2,790       2,428       -         1.5. Retained earnings or deficit       230       -       -         1.6. General provision for asset losses       -       -       -         1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -       -         1.3. Share premium       305       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general res   | 1.1.          | ·                                     | 137 267                   | 137 267                    | _                               |
| 1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       230       -         1.6. General provision for asset losses       -       -         1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Fina   | 1.2.          | -                                     | ,                         | -                          | _                               |
| 1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       230       -         1.6. General provision for asset losses       -       -         1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Registered share capital       137,267       137,267       17         1.2. (Treasury shares)       -       -       -         1.3. Share premium       305       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation   |               |                                       | 305                       | 305                        | -                               |
| 1.5. Retained earnings or deficit       230       -         1.6. General provision for asset losses       -       -         1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       233,041       203,120       19         Entire Group         1. Capital and reserves         1.1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       - <t< td=""><td></td><td>*</td><td></td><td></td><td>362</td></t<>  |               | *                                     |                           |                            | 362                             |
| 1.6. General provision for asset losses       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -  |               | •                                     |                           | _,                         | 230                             |
| 1.7. Other general reserves       39,563       34,306       5         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Capital and reserves       -       -       -         1.1. Registered share capital       137,267       137,267       -         1.2. (Treasury shares)       -       -       -         1.3. Share premium       305       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -   |               | -                                     | _                         | _                          | -                               |
| 1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Capital and reserves       -       -       -         1.1. Registered share capital       137,267       137,267       -         1.2. (Treasury shares)       -       -       -         1.3. Share premium       305       305       -         1.4. Reserve capital       2,790       2,428       -         1.5. Retained earnings or deficit       (1,033)       (1,205)       -         1.6. General provision for asset losses       -       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,155       11,803   |               | •                                     | 39 563                    | 34 306                     | 5,257                           |
| 1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,574       10,502       14         2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Capital and reserves       -  |               |                                       |                           |                            | -                               |
| 1.10. Restricted (distributable) profit       -       -       -       -       1.11. Net profit for the year       24,574       10,502       14       2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Capital and reserves       -  |               |                                       | -                         | 10,012                     | _                               |
| 1.11.       Net profit for the year       24,574       10,502       14         2.       Total shareholders' equity       223,041       203,120       19         Entire Group         1.       Capital and reserves       305       317,267       137,267       127,267       12.2 (Treasury shares)       -   |               |                                       | _                         | _                          | _                               |
| 2. Total shareholders' equity       223,041       203,120       19         Entire Group         1. Capital and reserves   |               | 71                                    | 24 574                    | 10 502                     | 14,072                          |
| Capital and reserves  |               |                                       | ·                         |                            | 19,921                          |
| 1.1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,155       11,803       12   | <u>Entire</u> | <u>Group</u>                          |                           |                            |                                 |
| 1.1. Registered share capital       137,267       137,267         1.2. (Treasury shares)       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,155       11,803       12   | 1.            | Capital and reserves                  |                           |                            |                                 |
| 1.2. (Treasury shares)       -       -       -         1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,155       11,803       12   |               | -                                     | 137 267                   | 137 267                    | _                               |
| 1.3. Share premium       305       305         1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,155       11,803       12  |               | =                                     | 137,207                   | 107,207                    | _                               |
| 1.4. Reserve capital       2,790       2,428         1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,155       11,803       12   |               | · · · · · · · · · · · · · · · · · · · | 305                       | 305                        | _                               |
| 1.5. Retained earnings or deficit       (1,033)       (1,205)         1.6. General provision for asset losses       -       -         1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,155       11,803       12  |               |                                       |                           |                            | 362                             |
| 1.6. General provision for asset losses       - <td></td> <td></td> <td></td> <td></td> <td>172</td>  |               |                                       |                           |                            | 172                             |
| 1.7. Other general reserves       37,860       31,248       6         1.8. Fixed assets revaluation reserve       18,312       18,312         1.9. Financial assets revaluation reserve       -       -         1.10. Restricted (distributable) profit       -       -         1.11. Net profit for the year       24,155       11,803       12  |               | -                                     | (1,033)                   | (1,203)                    | 172                             |
| 1.8. Fixed assets revaluation reserve       18,312         1.9. Financial assets revaluation reserve       -         1.10. Restricted (distributable) profit       -         1.11. Net profit for the year       24,155       11,803  |               | ·                                     | -<br>37 860               | 31 2/8                     | 6,612                           |
| 1.9. Financial assets revaluation reserve       -       -       -         1.10. Restricted (distributable) profit       -       -       -         1.11. Net profit for the year       24,155       11,803       12  |               | _                                     |                           |                            | 0,012                           |
| 1.10. Restricted (distributable) profit       - <td></td> <td></td> <td>10,312</td> <td>10,312</td> <td>=</td>  |               |                                       | 10,312                    | 10,312                     | =                               |
| 1.11. Net profit for the year <u>24,155</u> <u>11,803</u> <u>12</u>   |               |                                       | -                         | -                          | -                               |
|   |               | * **                                  | 24.155                    | 11 903                     | 12 252                          |
|   |               |                                       |                           |                            | 12,352<br>19,498                |
|   |               | 4)                                    |                           |                            | (end)                           |

The accompanying notes are an integral part of these financial statements.

These financial statements presented on p. 3 - 39 were approved on behalf of the Bank by:

President Raimondas Baranauskas

Chief Accountant Zita Selenkovienė

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## **GENERAL PROVISIONS**

AB Bankas Snoras (hereinafter referred to as "the Bank") arranges its financial accounting and prepares financial statements in accordance with resolutions of the Bank of Lithuania and International Financial Reporting Standards to the extent they are in compliance with the laws and other legal acts of the Republic of Lithuania. The Bank has prepared, approved and updates, when necessary, "The policy of financial accounting and preparation of financial statements according to the International Financial Reporting Standards", where the main accounting principles are described, such as: prudence, substance over form, materiality, going concern, comparability, accrual basis, understandability, relevance, reliability, faithful presentation, neutrality and completeness.

These financial statements are prepared in accordance with the requirements of the decree of the Board of the Bank of Lithuania No. 294 "On publication of financial statements of banks", dated 24 October 1996 (including its subsequent amendments).

The preparation of the financial statements requires management to make certain estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingencies. Significant estimates for the preparation of the accompanying financial statements are made in the event of depreciation, loan loss provisioning, contingent liabilities and impairment evaluation. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effect of any changes in estimates will be recorded in the financial statements, when determinable.

## **ACCOUNTING PRINCIPLES**

The main accounting principles adopted while preparing these financial statements are set out below:

## Presentation currency

The accounting is arranged and the accompanying financial statements are presented in the local currency of the Republic of Lithuania, the Litas.

Starting from 2 February 2002, Lithuanian Litas is pegged to Euro at the rate of 3,4528 Litas for 1 Euro, and the exchange rates in relation to other currencies are set daily by the Bank of Lithuania.

## Consolidation principles

Subsidiaries are consolidated from the date on which effective control is transferred to the Group and is no longer consolidated from the date of disposal. All intercompany transactions, balances and unrealized surpluses and deficits on transactions between Group companies were eliminated. The accounting policies used by subsidiaries have been changed to ensure consistency with the accounting policy adopted by the Group.

The financial statements for the year 2004 include financial information of the Bank and its wholly owned subsidiaries – financial institutions: UAB Snoro Lizingas and UAB Verslo Vizija (hereinafter jointly referred to as "the Financial Group") and the Financial Group and other wholly owned subsidiaries of the Bank: UAB Vilniaus Kapitalo Vystymo Projektal and UAB Interfa (hereinafter jointly referred to as "the Entire Group").

The comparative information for 2003 includes the financial information of the Bank and its wholly owned subsidiary – financial institution: UAB Snoro Lizingas (hereinafter jointly referred to as "the Financial Group") and the Financial Group and another wholly owned subsidiary of the Bank UAB Vilniaus Kapitalo Vystymo Projektai (hereinafter jointly referred to as "the Entire Group").

Investments into subsidiaries in the Bank stand alone financial statements are accounted for at cost.

## Interest income and expense, fees and commission income

Interest income is recognised on accrual basis. Provisions are made for accrued interest income on loans, which are regarded as bad or doubtful. Interest is no longer accrued from the moment when the payment of loan or the interest is overdue for more than 60 days. All interest income, which was previously recognised as income but were not received, are recognised as provision expenses in the income statement and decrease of current assets in the balance sheet when certain loan is attributed to the bad loans group.

Interest expenses are recognised on accrual basis.

Commission, fees and other proceeds are recognised at the date of related transaction. Commission, fees and other expenses are recognised as incurred.

Loan administration fees are recognised on accrual basis

Interest income from the long term financial lease is recognised based on a constant periodic rate of return.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Fixed tangible and intangible assets

Tangible and intangible assets are recorded in the financial statements at cost. Buildings and service outlets after initial recognition are accounted for at revalued amounts, being its fair value at the date of the revaluation less any subsequent accumulated depreciation and revaluation. Other tangible and intangible assets after initial recognition are accounted for at cost less accumulated depreciation/amortisation and revaluation.

Revaluation of buildings is made on periodical basis, assuring that the carrying amount does not differ significantly from their fair value as of the balance sheet date. Revaluation of tangible assets is performed by independent appraisers.

The depreciation of buildings is calculated on a straight-line basis over their estimated useful economic lives. The revaluation reserve for buildings is being reduced when the relevant assets are disposed or written-off.

The annual depreciation rates are as follows:

Buildings60 yearsService outlets20 yearsVehicles6 yearsFurniture, fixtures and fittings5-7 yearsComputer hardware3 yearsSoftware1-5 years

The useful lives indicated above correspond to the actual useful life of the assets. All the assets in the value exceeding LTL 500 are capitalised.

When the estimated fair value of an asset is lower than its balance value, the balance value of this asset should be immediately reduced to the amount of fair value and such impairment shall be recognised as expenses. However, such impairment shall be deducted from the amount of increase of the previous revaluation of this asset accounted for in the revaluation reserve, to the extent it does not exceed the amount of such increase.

When the estimated fair value of an asset is higher than its balance value, the balance value of this asset should be increased to the amount of fair value and such increase shall be recorded in the revaluation reserve of non-financial assets under the equity caption. However, such increase in value shall be recognised as income only to the extent it does not exceed the amount of the previous revaluation decrease recognised as expenses.

Profit and loss from the disposal or retirement of the assets is calculated on the basis of balance value and included into the operating profit (loss). Repair and renovation expenses are recognised in the income statement for the period when such expenses are incurred.

Intangible assets are recorded at cost, less accumulated amortization, which is calculated on a straight-line basis over the estimated useful economic lives of assets.

## Derivative financial instruments

Derivative financial instruments, including foreign exchange contracts, forward foreign exchange agreements and other derivative financial instruments are initially recognized in the balance sheet at cost (including transaction costs) and subsequently are revalued to their fair value. Fair values, respectively, are obtained from quoted market prices or options pricing models. All derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

Changes in the fair value of derivatives held for trading are included in net income from trading securities or securities held as available for sale.

## Trading securities

Trading securities are securities, which were either acquired for generating a profit from short-term fluctuations in price or dealer's margin, and such securities included in a portfolio in which a pattern of short-term profit taking exists. Trading securities are initially recognized at cost (including transaction costs) and subsequently re-measured at fair value based on quoted prices. All related realized and unrealized gains and losses are included in income from trading securities and securities held as available for sale. Interest earned while holding trading securities is reported as interest income. Dividends received are included in income from trading securities and securities held as available for sale.

All purchases and sales of trading securities that require delivery within the time frame established by regulation or market convention are recognized at trade date (the date that the Group commits to purchase or sell the asset). Otherwise such transactions are treated as derivatives until settlement occurs.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Sale and repurchase agreements and lending securities

Securities sold under repurchase agreements are recognised in the financial statements as trading or investment securities and the counterparty liability is included, respectively in amounts due to other banks, deposits from banks, other deposits, or deposits from customers. Securities purchased under resell agreements are recorded as loans or advances to other banks or customers as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of repurchase agreements using fixed interest rate for the whole period.

Borrowed securities are not included into the financial statements, unless they would be sold to the third party. In this case, the purchase and sale would be recorded as profit or loss in the trading income. Liability to return these securities is presented at fair value as trade liability

## Equity securities

The investment into equity securities, acquired with the intention to hold for an indefinite period of time for the purpose of generating capital gain, are stated at cost, unless there is a permanent decrease in value at which investment is written down to fair value.

## Investment securities

The Group has classified its investment securities, purchased loans and accounts receivable into the following two categories:

- held-to-maturity:
- available-for-sale

Investment securities with fixed maturity of which the management has both the intent and the ability to hold till maturity are classified as held-to-maturity. Investment securities intended to be held till maturity, through which may be sold due to the needs for liquidity or changes in interest rates or exchange rates are classified as available for sale. Management determines the appropriate classification of its investments at the time of the purchase.

Held-to-maturity investments are carried at amortized cost using the effective interest rate method, less any provisions for impairment.

The carrying value of the financial asset is revalued to its fair value if the fair value of this asset is less its carrying value. The amount of the impairment loss for assets carried at amortized cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the financial instrument's original effective interest rate. By comparison, the recoverable amount of an instrument measured at fair value is the present value of expected future cash flows discounted at the interest rate for a similar financial asset in the market

Interest earned while holding investment securities is reported as interest income. Dividends received are included in income from trading securities and investment securities held as available for sale when dividends are announced.

All regular purchases and sales of trading securities are recognized at trade date, which is the date when the Group commits to purchase or sell the asset. All other purchases and sales are recognized as derivative instruments until settlement day.

## Originated loans and provisions for loans

Loans originated by the Group by providing money directly to the borrower or to a sub-participation agent at draw down are categorized as loans originated by the Group and are carried at amortized cost. Third party expenses, such as legal fees, incurred in securing a loan are treated as part of the cost of the transaction.

All loans and advances are recognized when cash is advanced to borrowers.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Specific provisions

Specific provisions are formed for the loans, prepayments, guarantees and other doubtful assets and are recognised as expenses in the statement of income. The demand of such specific provisions is set on each instance based on Rules for Doubtful Assets Evaluation, Grouping and Formation of Specific Provisions, approved by AB Bankas Snoras based on the resolution of the Board of the Bank of Lithuania dated 20 March 2003 No 15 Regarding Approval of General Provisions on Evaluation, Grouping and Formation of Specific Provisions. Based on those provisions, the Bank uses the following grouping of the loans, accrued amounts, guarantees and other doubtful assets and percentage of provisions:

1. Standard loans0 percent2. Possible risk loans1-15 percent3. Increased risk loans15-25 percent4. Doubtful loans40-50 percent5. Bad loans100 percent

While setting the demand on specific provisions the evaluation of the client is made based on how the client follows the loan and interest payment schedule and overall financial position of the client as well as considering the loan restructurisation, following the business plan and country risk. Provisions are calculated less the value of the collateral, multiplied by a certain coefficient. Coefficients applied to the value of collateral are based on the type of the collateral.

In the case of loans to borrowers in countries where there is an increased risk of difficulties in servicing external debt, an assessment of the political and economic situation is made, and additional country risk provisions are established.

The loan loss provision also covers losses where there is objective evidence that probable losses are present in components of the loan portfolio at the balance sheet date. These have been estimated based upon historical patterns of losses in each component, the credit ratings allocated to the borrowers and reflecting the current economic climate in which the borrowers operate. When a loan is uncollectible, it is written off against the related provision for impairments; subsequent recoveries are credited to the adjustment of expenses incurred due to the recovery of the previously written-off loans in the income statement.

If the amount of the impairment subsequently decreases, the release of the provision is recognised as adjustment of expenses incurred due to the recovery of the previously written-off loans in the income statement.

## Purchase of debts (factoring)

A factoring transaction is a funding transaction wherein the Bank finances its customers through buying their demand rights. Companies alienate rights to invoices due at a future date to the Bank. Factoring transactions comprise factoring transactions with recourse (the Bank is entitled to sell back the overdue claim to the customer). The factoring's revenue comprises the lump-sum contract fee charged on the conclusion of the contract, commission fees charged for processing the invoices, and interest income depending on the duration of the payment term set by the purchaser.

The factoring balance includes the aggregate amount of factored invoices outstanding as of the end of accounting period.

# Borrowings and borrowing costs

Borrowing costs are expensed as incurred.

Borrowings are initially recognised at fair value of proceeds received, less the costs of transaction. They are subsequently carried at amortised cost using the method of actual interest rate, the difference between net proceeds and redemption value being recognised in the income statements over the period of the borrowings. The borrowings are classified as non-current if the completion of a refinancing agreement before authorisation of the financial statements for issue provides evidence that the substance of the liability at the balance sheet date was long-term.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the leases. All other leases are classified as operating leases.

## The Group as lessor:

When assets are held subject to a finance lease, the present value of the lease payments is recognized as a receivable. The difference between the gross receivable and the present value of the receivable is recognized as unearned finance income. Lease income is recognized over the term of the lease using the net investment method (before tax), using the constant rate of return.

## The Group as lessee:

Assets held under finance leases are recognized as assets at value, equal to the fair value of the leased assets at the date of acquisition. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Finance costs (interest expenses), which represent the difference between the total leasing commitments and the fair value of the assets acquired, are charged to the income statement over the term of the relevant lease using a constant interest rate.

Lease payments under operating leases are charged to the income statement on a straight-line basis over the term of the relevant lease.

## Foreclosed assets held for resale

Assets acquired through foreclosures are recorded at the estimated fair value at time of foreclosure, net of disposal cost. Write-downs from cost to fair value at the time of foreclosure are charged to the income statement. Subsequent adjustments to the fair value are charged as provision expenses for foreclosed assets held for resale. Gains or losses recognized on the sale of such assets are included in the income statement. Determinations of fair value are based on periodic appraisals, which are subject to significant fluctuations as economic conditions change.

## Impairment of assets

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific asset may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised in the statement of income.

## Related parties

In accordance with the low on Banks of the Republic of Lithuania, related parties of the Bank are:

- 1. individuals owning a block of shares in the Bank and (or) voting rights;
- 2. legal entities, in which the Bank owns a block of shares and (or) voting rights;
- 3. management of legal entities foreseen in articles 1 and 2 including their close relatives and spouses;
- 4. individuals, being close relatives or spouses of individuals foreseen in the article 1;
- 5 entities controlled by the individuals foreseen in the article 1.

## Contingencies

Contingent liabilities are not recognised in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognised in the financial statements but disclosed when an inflow or economic benefits are probable.

## Subsequent events

Post-year-end events that provide additional information about the Bank's position at the balance sheet date (adjusting events) are reflected in the financial statements. Post-year-end events that are not adjusting events are disclosed in the notes when material.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Taxation

Income tax charge is based on profit for the year, considering deferred taxation. Income tax is calculated based on the Lithuanian tax legislation.

The standard income tax rate in Lithuania is 15%. Tax losses can be carried forward for 5 consecutive years, except for the losses incurred as a result of disposal of securities and / or derivative financial instruments that can be carried forward for 3 consecutive years. The losses from disposal of securities and / or derivative financial instruments can be only used to reduce the taxable income earned from the transactions of the same nature.

Deferred taxes are calculated using the balance sheet liability method. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax assets and liabilities are measured using the tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be realised based on tax rates enacted or substantially enacted at the balance sheet date.

Deferred tax assets have been recognised in the balance sheet to the extent the management believes it will be realised in the foreseeable future, based on taxable profit forecasts. If it is believed that part of the deferred tax asset is not going to be realised, this part of the deferred tax asset is not recognized in the financial statements.

## Cash and cash equivalents

For the purposes of the cash flow statement, highly liquid investments with the maturity up to least 3 months are regarded as cash equivalents. Compulsory reserves held with the Bank of Lithuania are not considered as cash equivalents.

## Accounting for transactions in foreign currencies

Transactions denominated in foreign currency are translated into Litas at the official exchange rates set by the Bank of Lithuania on the date of the transaction that approximate to the market rates. Monetary assets and liabilities, including the unrealised liabilities to purchase or sell foreign currency according to spot transactions, if any, are translated at the exchange rates prevailing at the balance sheet date.

The applicable rates used for the principal currencies at the year-end were as follows:

|     | 2004    |        |
|-----|---------|--------|
|     |         |        |
| USD | 2.5345  | 2.7621 |
| EUR | 3.4528  | 3.4528 |
| RUB | 0.09106 | 0.0945 |

All gains and losses related to cash transactions are recorded in the income statement for the period when incurred.

# Fair value of financial instruments

Fair value of financial instruments represents the amount at which an asset could be exchanged or liability settled on an arms length basis. Where, in the opinion of management, the fair value of financial assets and liabilities differs significantly from their carrying value, such fair values are separately disclosed in the notes to the financial statements.

## Earnings per share

For the purpose of calculating earnings per share, the weighted average number of common shares outstanding during 2004 and 2003 was 13,726,720. The Group had no dilutive options outstanding during 2004 and 2003 and as of 31 December 2004 and 2003.

## Comparative figures

Where necessary, comparative figures have been adjusted to conform the changes in presentation of the current year.

## Segment information

For the management purposes, each entity of the Group is analysed separately, without grouping into individual segments. Main financial information on each of the companies is presented in Note 7.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 1. Activity of credit institution

AB Bankas Snoras (hereinafter referred to as "the Bank") was founded on 17 March 1992. The headquarters of the Bank are located in Vilnius, Vivulskio Str. 7, Lithuania. The Bank has 10 branches in Lithuania. The Bank offers the following banking services: accepts deposits from individual, issues loans and provides short-term trade financing and consults clients, processes payments in Litas and other currencies, issues and services magnetic and microchip cards, collects payments, exchanges currency and provides other services.

As of 31 December 2004 the Bank and the Group employed 860 and 907 employees, respectively (818 and 862 as of 31 December 2003).

As of 31 December 2004 the shareholding of AB Bankas Snoras was as follows:

|                                  | Current fin             | ancial year             | Previous financial year |                         |  |
|----------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|
|                                  | Ordinary<br>shares held | Percentage of ownership | Ordinary<br>shares held | Percentage of ownership |  |
| CONVERSGROUP (LUXEMBURG) HOLDING |                         |                         |                         |                         |  |
| COMPANY *                        | 6,848,800               | 49.89                   | 6,848,800               | 49.89                   |  |
| NUNTEL HOLDINGS LLC              | 1,358,336               | 9.90                    | 1,358,336               | 9.90                    |  |
| HOFFMAN DEVELOPMENT LLC          | 1,358,336               | 9.90                    | 1,358,336               | 9.90                    |  |
| SUNNIGAN INC.                    | 1,190,309               | 8.67                    | 1,187,031               | 8.65                    |  |
| SKEPI SHIPING CO LTD.            | 1,141,125               | 8.31                    | 1,141,125               | 8.31                    |  |
| CTPS LTD.                        | 715,008                 | 5.21                    | 715,008                 | 5.21                    |  |
| KAZAN INTERNATIONAL              | -                       | -                       | 394,630                 | 2.87                    |  |
| AXCOL PROPERTIES LTD.            | 231,547                 | 1.69                    | 231,547                 | 1.69                    |  |
| Other legal persons              | 405,312                 | 2.95                    | 163,666                 | 1.19                    |  |
| Natural persons                  | 477,947                 | 3.48                    | 328,241                 | 2.39                    |  |
|                                  | 13,726,720              | 100.00                  | 13,726,720              | 100.00                  |  |

<sup>\*</sup> On 24 September 2004, the name of the major shareholder INCORION INVESTMENT HOLDING COMPANY was changed into CONVERSGROUP (LUXEMBURG) HOLDING COMPANY.

The issued share capital of the Bank consists of 13,726,720 ordinary shares with the par value of LTL 10 each. As of 31 December 2004 all shares were fully paid.

## Note 2. Placements with the central banks

|                                 | Current fina | Current financial year |          | ancial year        |
|---------------------------------|--------------|------------------------|----------|--------------------|
|                                 | Bank         | Financial<br>group     | Bank     | Financial<br>group |
| Funds in correspondent accounts | -            | -                      | -        | -                  |
| Compulsory reserves             | 149,201      | 149,201                | 53,007   | 53,007             |
| Special deposits                | <u>=</u>     | =                      | <u> </u> | =                  |
|                                 | 149,201      | 149,201                | 53,007   | 53,007             |

The compulsory reserves are held with the Bank of Lithuania according the requirements of the Bank of Lithuania as non-interest bearing deposits. The amount of the compulsory reserves depends on liabilities of the Bank in Litas and foreign currencies. As of 31 December 2004 and 31 December 2003 the compulsory reserves rate amounted to 6%.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Note 3. Due from banks and other credit and financial institutions

|  | Current fina | ıncial year        | Previous financial year |                    |  |
|--|--------------|--------------------|-------------------------|--------------------|--|
|  | Bank         | Financial<br>group | Bank                    | Financial<br>group |  |
| Funds in correspondent accounts                              | 238,972      | 238,972            | 51,476                  | 51,502             |  |
| Deposits   | 139,767      | 139,809            | 230,640                 | 230,640            |  |
| Repurchase agreements  | · <u>-</u>   | -<br>-             | ·<br>-                  | · -                |  |
| Loans<br>short-term (within one year)                        | <u>-</u>     | -                  | -                       | -                  |  |
| long-term (after one year)                                   | 215,334      | 980                | 107,751                 | 1,670              |  |
| Total  | 594,073      | 379,761            | 389,867                 | 283,812            |  |
| (Provisions):  | ·            |                    | ·                       | ·                  |  |
| (specific provisions *)                                      | (10,052)     | (7,437)            | (264)                   | (264)              |  |
| (specific provisions for the general risk of loan portfolio) |              | <del>-</del>       | <del>-</del>            |                    |  |
| Total, net of provisions                                     | 584,021      | 372,324            | 389,603                 | 283,548            |  |

<sup>\*</sup> The need for specific provisions in the correspondent accounts at the banks of the CIS countries increased during the year due to the changes in cash balances at these banks and forming of specific provisions for the term deposits and loans to credit and finance institutions.

## Note 4. Loans to customers

|   | Current financial year                          |   | Previous fina                                    | ıncial year                                      |
|---|---|---|--|--|
|   | ·   | Financial                                       | Financia   |  |
| _   | Bank  | group   | Bank   | group  |
| Loans to customers  |   |   |  |  |
| short-term (within one year)  | 71,753  | 71,753  | 50,964   | 50,964   |
| long-term (after one year)  | 376,695   | 464,698   | 408,854  | 408,854  |
| Reverse repurchase agreements   | 8,238   | 8,238   | 713  | 713  |
| Factoring   | =   | =   | =  | =  |
| Discounted bills of exchange  |   |   |  |  |
| Short-term  | =   | -   | 10,673   | 10,923   |
| Long-term   | =   | -   | -  | =  |
| Total   | 456,686   | 544,689   | 471,204  | 471,454  |
| (Provisions):   |   |   |  |  |
| (specific provisions *)   | (17,561)  | (20,176)  | (6,362)  | (6,362)  |
| (specific provisions for the general risk of loan portfolio)  | (630)   | (630)   | (703)  | (703)  |
| Total, net of provisions  | 438,495   | 523,883   | 464,139  | 464,389  |
| Changes in specific provisions in 2004 are as follows:  |   |   |  |  |
|   | Current fina                                    |   | Previous fina                                    |  |
|   | Dank  | Financial                                       | Dank   | Financial  |
| -   | Bank  | group   | Bank   | group  |
| Specific provisions at the beginning of the financial year  |   |   |  |  |
|   | 6,362   | 6,362   | 12,150   | 12,150   |
| Increase in specific provisions:  due to increased risk   | 6,362<br>21,881<br>-                            | 6,362<br>24,496                                 | 12,150<br>26,919                                 | 12,150<br>26,919                                 |
| Increase in specific provisions:  | 1   | ·   | ·  |  |
| Increase in specific provisions: due to increased risk due to change in foreign exchange rates  | 21,881  | 24,496  | 26,919   | 26,919<br>-                                      |
| Increase in specific provisions:  due to increased risk   | 21,881  | 24,496  | 26,919   | 26,919<br>-                                      |
| Increase in specific provisions:     due to increased risk     due to change in foreign exchange rates  Decrease in specific provisions:  | 21,881<br>21,881                                | 24,496  | 26,919<br>26,919                                 | 26,919   |
| Increase in specific provisions:     due to increased risk     due to change in foreign exchange rates  Decrease in specific provisions:     due to decreased or eliminated risk                          | 21,881<br>21,881<br>(8,703)<br>(1,863)<br>(116) | 24,496<br>24,496<br>(8,703)<br>(1,863)<br>(116) | 26,919<br>26,919<br>(25,097)<br>(6,992)<br>(618) | 26,919<br>26,919<br>(25,097)<br>(6,992)<br>(618) |
| Increase in specific provisions:    due to increased risk    due to change in foreign exchange rates  Decrease in specific provisions:    due to decreased or eliminated risk    due to written off loans | 21,881<br>21,881<br>(8,703)<br>(1,863)          | 24,496<br>24,496<br>(8,703)<br>(1,863)          | 26,919<br>26,919<br>(25,097)<br>(6,992)          | 26,919<br>26,919<br>(25,097)<br>(6,992)          |

Note 4. Loans to customers (cont'd)

| _  | Current financial year |                         | Previous financial year |         |      |                    |
|--|------------------------|-------------------------|-------------------------|---------|------|--------------------|
|  | Bank                   | Financial<br>Bank group |                         |         | Bank | Financial<br>group |
| _  |                        |                         |                         |         |      |                    |
| Specific provisions for loan portfolio at the beginning of |                        |                         |                         |         |      |                    |
| the financial year   | 703                    | 703                     | 1,297                   | 1,297   |      |                    |
| Increase in specific provisions                            | 307                    | 307                     | 500                     | 500     |      |                    |
| (Decrease) in specific provisions                          | (380)                  | (380)                   | (1,094)                 | (1,094) |      |                    |
| Specific provisions for loan portfolio at the end of the   |                        |                         |                         |         |      |                    |
| financial year   | 630                    | 630                     | 703                     | 703     |      |                    |

Note 5. Loans by economic activities

# <u>Bank</u>

|  | Current financial year |                    |             |                     |  |  |
|--|------------------------|--------------------|-------------|---------------------|--|--|
| Loans by economic activities   | Short term<br>loans    | Long term<br>loans | Total loans | Specific provisions |  |  |
| Loans to legal entities, and entities without legal person status:                               |                        |                    |             |                     |  |  |
| companies of agriculture, hunting, forestry  | 406                    | 3,786              | 4,192       | (21)                |  |  |
| processing industry  | 11,873                 | 89,415             | 101,288     | (13,355)            |  |  |
| electricity, gas and water supply  | -                      | -                  | -           | _                   |  |  |
| construction companies   | 2,316                  | 10,342             | 12,658      | (323)               |  |  |
| wholesale and retail trade, repair of cars and<br>motorcycles, personal and household appliances | 26,322                 | 53,062             | 79,384      | (1,112)             |  |  |
| hotels and restaurants   | 4                      | 20,885             | 20,889      | (367)               |  |  |
| transport, warehousing and communications  | 3,018                  | 1,198              | 4,216       | (115)               |  |  |
| real estate, rent and other businesses   | 20,831                 | 17,969             | 38,800      | (62)                |  |  |
| health and social services   | 72                     | 497                | 569         | (359)               |  |  |
| public government  | 4,000                  | -                  | 4,000       | -                   |  |  |
| education  | =                      | =                  | =           | =                   |  |  |
| other utilities, social and personal services  | 107                    | 1,792              | 1,899       | (45)                |  |  |
| other types of economic activities   | 199                    | <u> </u>           | 199         | <u>-</u>            |  |  |
| Total  | 69,148                 | 198,946            | 268,094     | (15,759)            |  |  |
| To individuals   | 10,843                 | 177,749            | 188,592     | (1,802)             |  |  |
| Total loans granted  | 79,991                 | 376,695            | 456,686     | (17,561)            |  |  |

Note 5. Loans by economic activities (cont'd)

# Financial group

| <u>Financial group</u>  | Current financial year |                    |             |                     |  |  |  |
|---|------------------------|--------------------|-------------|---------------------|--|--|--|
| Loans by economic activities  | Short term loans       | Long term<br>loans | Total loans | Specific provisions |  |  |  |
| Loans to legal entities, and entities without legal person status:                            |                        |                    |             |                     |  |  |  |
| companies of agriculture, hunting, forestry   | 406                    | 3,786              | 4,192       | (21)                |  |  |  |
| processing industry   | 11,873                 | 89,415             | 101,288     | (13,355)            |  |  |  |
| electricity, gas and water supply   | -                      | -                  | -           | -                   |  |  |  |
| construction companies  | 2,316                  | 10,342             | 12,658      | (323)               |  |  |  |
| wholesale and retail trade, repair of cars and motorcycles, personal and household appliances | 26,322                 | 53,062             | 79,384      | (1,112)             |  |  |  |
| hotels and restaurants  | 4                      | 20,885             | 20,889      | (367)               |  |  |  |
| transport, warehousing and communications   | 3,018                  | 1,198              | 4,216       | (115)               |  |  |  |
| real estate, rent and other businesses  | 20,831                 | 17,969             | 38,800      | (62)                |  |  |  |
| health and social services  | 72                     | 497                | 569         | (359)               |  |  |  |
| public government   | 4,000                  | -                  | 4,000       | -                   |  |  |  |
| education   | -                      | -                  | -           | -                   |  |  |  |
| other utilities, social and personal services   | 107                    | 89,795             | 89,902      | (2,660)             |  |  |  |
| other types of economic activities  | 199                    | -                  | 199         | -                   |  |  |  |
| Total   | 69,148                 | 286,949            | 356,097     | (18,374)            |  |  |  |
| To individuals  | 10,843                 | 177,749            | 188,592     | (1,802)             |  |  |  |
| Total loans granted   | 79,991                 | 464,698            | 544,689     | (20, 176)           |  |  |  |
|   |                        |                    |             |                     |  |  |  |

# Bank

| Вапк   | Previous financial year |                    |             |                     |  |  |
|--|-------------------------|--------------------|-------------|---------------------|--|--|
| Loans by economic activities   | Short term loans        | Long term<br>loans | Total loans | Specific provisions |  |  |
| Loans to legal entities, and entities without legal person status:                               |                         |                    |             |                     |  |  |
| companies of agriculture, hunting, forestry  | 551                     | 2,371              | 2,922       | _                   |  |  |
| processing industry  | 17,344                  | 75,455             | 92,799      | (3,976)             |  |  |
| electricity, gas and water supply  |                         |                    |             | -                   |  |  |
| construction companies   | 4,137                   | 9,283              | 13,420      | (625)               |  |  |
| wholesale and retail trade, repair of cars and<br>motorcycles, personal and household appliances | 26,940                  | 176,742            | 203,682     | (1,119)             |  |  |
| hotels and restaurants   | 199                     | 16,338             | 16,537      | -                   |  |  |
| transport, warehousing and communications  | 4,904                   | 1,626              | 6,530       | (18)                |  |  |
| real estate, rent and other businesses   | 1,382                   | 30,256             | 31,638      | -                   |  |  |
| health and social services   | 282                     | 3,679              | 3,961       | (58)                |  |  |
| public government  | 5,000                   | 58                 | 5,058       | · -                 |  |  |
| education  | -                       | -                  | -           | _                   |  |  |
| other utilities, social and personal services  | 316                     | 2,852              | 3,168       | (28)                |  |  |
| other types of economic activities   | -                       | 32,133             | 32,133      | -<br>-              |  |  |
| Total  | 61,055                  | 350,793            | 411,848     | (5,824)             |  |  |
| To individuals   | 1,295                   | 58,061             | 59,356      | (538)               |  |  |
| Total loans granted  | 62,350                  | 408,854            | 471,204     | (6,362)             |  |  |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Note 5. Loans by economic activities (cont'd)

# Financial group

|  | Previous financial year |                    |                   |                     |  |  |
|--|-------------------------|--------------------|-------------------|---------------------|--|--|
| Loans by economic activities   | Short term<br>loans     | Long term<br>loans | Total loans       | Specific provisions |  |  |
| Loans to legal entities, and entities without legal person status:   |                         |                    |                   |                     |  |  |
| companies of agriculture, hunting, forestry  | 551                     | 2,371              | 2,922             | -                   |  |  |
| processing industry  | 17,344                  | 75,455             | 92,799            | (3,976)             |  |  |
| electricity, gas and water supply  | -                       | -                  | -                 | -                   |  |  |
| construction companies   | 4,137                   | 9,283              | 13,420            | (625)               |  |  |
| wholesale and retail trade, repair of cars and<br>motorcycles, personal and household appliances<br>hotels and restaurants | 27,190<br>199           | 176,742<br>16,338  | 203,932<br>16,537 | (1,119)             |  |  |
| transport, warehousing and communications  | 4,904                   | 1,626              | 6,530             | (18)                |  |  |
| real estate, rent and other businesses   | 1,382                   | 30,256             | 31,638            | (10)                |  |  |
| health and social services   | 282                     | 3,679              | 3,961             | (58)                |  |  |
| public government  | 5,000                   | 58                 | 5,058             | -                   |  |  |
| education  | -                       | -                  | -                 | -                   |  |  |
| other utilities, social and personal services  | 316                     | 2,852              | 3,168             | (28)                |  |  |
| other types of economic activities   | -                       | 32,133             | 32,133            | -                   |  |  |
| Total  | 61,305                  | 350,793            | 412,098           | (5,824)             |  |  |
| To individuals   | 1,295                   | 58,061             | 59,356            | (538)               |  |  |
| Total loans granted  | 62,600                  | 408,854            | 471,454           | (6,362)             |  |  |

As of 31 December 2004 AB Bankas Snoras complied with the maximum credit exposure to one borrower requirement set by the Bank of Lithuania, according to which the total amount of loans granted to one borrower and related parties may not exceed 25% of the eligible Bank's capital.

As of 31 December 2004 the largest exposure to one borrower was LTL 44,876 thousand, or 21.09 % of the eligible Bank's capital (LTL 34,649 thousand and amounted to 18% of the eligible Bank's capital as of 31 December 2003).

# Note 6. Financial lease

|  | Current financial year |           | Previous financial year |           |
|--|------------------------|-----------|-------------------------|-----------|
|  |                        | Financial |                         | Financial |
|  | Bank                   | group     | Bank                    | group     |
| Financial lease receivables according their terms: |                        |           |                         |           |
| short-term (receivables during one year)           | =                      | 158,285   | =                       | 126,719   |
| one to five years (inclusive)                      | =                      | 35,775    | -                       | 25, 161   |
| after five years                                   |                        | 685       |                         | 7         |
|  | =                      | 194,745   | =                       | 151,887   |
| Specific provisions for financial lease receivable | <u> </u>               | (5,822)   | <u> </u>                | (1,876)   |
| Total financial lease receivable, net              |                        | 188,923   |                         | 150,011   |

UAB Snoro Lizingas, the subsidiary of the Bank, is engaged in the leasing activity. The average term of leasing agreement is 9 months.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 6. Financial lease (cont'd)

As of 31 December 2004 the Group's minimum lease receivables of the future periods and the present value of minimum lease receivables were as follows:

|   | Minimum lease<br>receivables |                               | Present value of<br>minimum lease<br>receivables |                               |
|---|------------------------------|-------------------------------|--|-------------------------------|
|   | Current<br>financial<br>year | Previous<br>financial<br>year | Current<br>financial<br>year                     | Previous<br>financial<br>year |
| Accounts receivable under financial lease agreements:   |                              |                               |  |                               |
| short-term (receivables during one year)<br>one to five years (inclusive)<br>after five years | 172,384<br>38,505<br>702     | 139,779<br>26,736<br>8        | 158,285<br>35,775<br>685                         | 126,719<br>25,161<br>7        |
| Total   | 211,591                      | 166,523                       | 194,745  | 151,887                       |
| Less: unearned income<br>Minimum financial lease receivable                                   | (16,846)<br>194,745          | (14,636)<br>151,887           |  |                               |
| Less: specific provisions for the financial lease receivable                                  | (5,822)                      | (1,876)                       | (5,822)  | (1,876)                       |
| Present value of minimum lease payments   | 188,923                      | 150,011                       | 188,923  | 150,011                       |

The Group's financial lease receivables by type of leased assets were as follows:

|   | Current financial year |                    | Previous financial year |                    |
|---|------------------------|--------------------|-------------------------|--------------------|
|   | Bank                   | Financial<br>group | Bank                    | Financial<br>group |
| Consumer goods  | -                      | 187,383            | -                       | 148,976            |
| Real estate   | -                      | 5,600              | -                       | · -                |
| Manufacturing equipment   | -                      | 208                | _                       | 425                |
| Vehicles  | -                      | 726                | -                       | 993                |
| Medical equipment   | -                      | 132                | _                       | 174                |
| Office equipment  | -                      | 178                | -                       | 412                |
| Other assets  | -                      | 518                | -                       | 907                |
| Total financial lease receivables by type of leased assets        | -                      | 194,745            | -                       | 151,887            |
| Specific provisions for the financial lease receivables           |                        | (5,822)            |                         | (1,876)            |
| Total financial lease receivable by type of the leased asset, net |                        | 188,923            |                         | 150,011            |

The unearned income from the lease portfolio outstanding was LTL 16,846 thousand as of 31 December 2004 (LTL 14,636 thousand as of 31 December 2003).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Note 7. Debt and equity securities

| Debt securities   | Current financial year |           | Previous financial year |           |  |
|---|------------------------|-----------|-------------------------|-----------|--|
|   | ·                      | Financial |                         | Financial |  |
|   | Bank                   | group     | Bank                    | group     |  |
| Debt securities held for trading                            |                        |           |                         |           |  |
| Government treasury securities of the Republic of Lithuania | 132,181                | 132,181   | 111,593                 | 111,593   |  |
| Other debt securities                                       | 449,938                | 449,938   | 128,363                 | 128,363   |  |
| Total debt securities held for trade                        | 582,119                | 582,119   | 239,956                 | 239,956   |  |
| <b>Debt securities held to maturity</b> Bills of exchange   |                        |           |                         |           |  |
| short-term (within one year)                                | -                      | _         | 23,479                  | 23,479    |  |
| long-term (after one year)                                  | 1,343                  | 1,343     | -                       | -         |  |
| Government treasury securities of the Republic of Lithuania | · -                    | · -       | -                       | -         |  |
| Total debt securities held to maturity                      | 1,343                  | 1,343     | 23,479                  | 23,479    |  |
| General provisions  | =                      | =         | =                       | =         |  |
| Specific provisions   | (81)                   | (81)      | (4,696)                 | (4,696)   |  |
| Total debt securities, net                                  | 583,381                | 583,381   | 258,739                 | 258,739   |  |

The Bank has long term securities of the Lithuanian government with the maturity falling in 2005 to 2013.

| Equity securities                        | Current financial year |       | Previous fin | ancial year |
|--|------------------------|-------|--------------|-------------|
|  | Financial              |       |              | Financial   |
|  | Bank                   | group | Bank         | group       |
| Investments into subsidiaries:           |                        |       |              |             |
| UAB Snoro Lizingas                       | 5,000                  | -     | 5,000        | -           |
| UAB Verslo Vizija                        | 1,000                  | -     | -            | _           |
| UAB Vilniaus Kapitalo Vystymo Projektai  | 7,139                  | 7,139 | 7,139        | 7,139       |
| UAB Interfa                              | 500                    | 500   | · <u>-</u>   | · <u>-</u>  |
| Total investments into subsidiaries      | 13,639                 | 7,639 | 12,139       | 7,139       |
| Equity securities held for trade:        |                        |       |              |             |
| Listed                                   | 1,163                  | 1,163 | 336          | 336         |
| Not listed                               | -                      | · -   | 474          | 474         |
| Total equity securities                  | 1,163                  | 1,163 | 810          | 810         |
| Other equity securities                  | 111                    | 111   | 116          | 116         |
| Total investments into equity securities | 14,913                 | 8,913 | 13,065       | 8,065       |

The main activity UAB Snoro Lizingas – long term financial lease of consumer goods and services.

The main activity UAB Verslo Vizija – projects financing in CIS countries (Moscow).

The main activity UAB Interfa and UAB Vilniaus Kapitalo Vystymo Projektai is related to real estate development, rent and sale.

The Bank is the sole shareholder of all subsidiaries.

As of 8 October 2004 the Bank has acquired 100 percent of the shares of UAB Interfa from its subsidiary UAB Vilniaus Kapitalo Vystymo Projektai. UAB Interfa is consolidated in these financial statements from 1 January 2004.

Note 7. Debt and equity securities (cont'd)

The main results of the subsidiaries:

| ine main results of th | e subsidiaries: | HAD Speed             | HAD Verele           |             | UAB<br>Vilniaus<br>Kapitalo |             |           |
|------------------------|-----------------|-----------------------|----------------------|-------------|-----------------------------|-------------|-----------|
|                        | Bank            | UAB Snoro<br>Lizingas | UAB Verslo<br>Vizija | UAB Interfa | Vystymo<br>Projektai        | Elimination | Group     |
| Income                 |                 |                       |                      |             |                             |             |           |
| Internal               | 25, 219         | 7                     | 1                    | 63          | -                           | (25,290)    | _         |
| External               | 114,146         | 36,631                | 4,004                |             | 2,187                       |             | 156,968   |
| Expenses               |                 |                       |                      |             |                             |             |           |
| Internal               | 225             | 20,951                | 3,077                | -           | 359                         | (24,612)    | _         |
| External               | 107,823         | 10,757                | 785                  | 59          | 1,429                       | <u> </u>    | 120,853   |
| Depreciation           |                 |                       |                      |             |                             |             |           |
| expenses               | 8, 757          | 85                    | -                    | 3           | 158                         | -           | 9,003     |
| Income tax             | 2,015           | 816                   | 126                  | -           | -                           | -           | 2,957     |
| Net result for the     |                 |                       |                      |             |                             |             |           |
| year                   | 20,545          | 4,029                 | 17                   | 1           | 241                         | (678)       | 24,155    |
| Assets                 | 1,933,955       | 200,602               | 89,149               | 596         | 38,173                      | (263,022)   | 1,999,453 |
| Liabilities            | 1,715,193       | 191,323               | 88,132               | 4           | 32,051                      | (246,906)   | 1,779,797 |

## Note 8. Financial assets

|                                     | Current financial year |           | Previous financial yea |           |
|-------------------------------------|------------------------|-----------|------------------------|-----------|
|                                     |                        | Financial | <u> </u>               | Financial |
|                                     | Bank                   | group     | Bank                   | group     |
| Trading financial assets            |                        |           |                        |           |
| <u> </u>                            | 1 162                  | 1 162     | 910                    | 910       |
| Equity securities                   | 1,163                  | 1,163     | 810                    | 810       |
| Debt securities                     | 108,800                | 108,800   | 71,642                 | 71,642    |
| Treasury securities                 | 473,319                | 473,319   | 168,314                | 168,314   |
| Loans                               | -                      | _         | _                      | _         |
|                                     | 583,282                | 583,282   | 240,766                | 240,766   |
| Investments held to maturity        |                        |           |                        |           |
| Debt securities                     | 1,343                  | 1,343     | 23,479                 | 23,479    |
| Treasury securities                 | <u> </u>               | =_        | <u> </u>               |           |
|                                     | 1,343                  | 1,343     | 23,479                 | 23,479    |
| Financial assets available for sale |                        |           |                        |           |
| Equity securities                   | =                      | -         | -                      | -         |
| Debt securities                     | -                      | -         | -                      | -         |
| Treasury securities                 | <u> </u>               |           |                        |           |
|                                     | -                      | -         | -                      |           |
| Loans and receivables               |                        |           |                        |           |
| Loans                               | 438,495                | 523,883   | 464,139                | 464,389   |
| Receivables                         | 14,633                 | 213,276   | 28,125                 | 190,679   |
|                                     | 453, 158               | 737, 159  | 492,264                | 655,068   |

Note 9. Intangible assets

# <u>Bank</u>

| Dank                   | System<br>software | Software<br>developing<br>tools | Application software | Information<br>processing,<br>demonstration,<br>training<br>software | Other<br>intangible<br>assets | Total   |
|------------------------|--------------------|---------------------------------|----------------------|--|-------------------------------|---------|
| Acquisition cost       |                    |                                 |                      |  |                               |         |
| As of 31 December 2003 | 2,601              | 25                              | 1,414                | 43   | 3,458                         | 7,541   |
| Additions              | 161                | =                               | 290                  | -  | 18                            | 469     |
| Write-offs             | <u> </u>           |                                 | (198)                | =  | (3,039)                       | (3,237) |
| As of 31 December 2004 | 2,762              | 25                              | 1,506                | 43   | 437                           | 4,773   |
| Amortisation           |                    |                                 |                      |  |                               |         |
| As of 31 December 2003 | 2,064              | 14                              | 921                  | 42   | 2,869                         | 5,910   |
| Charge for the year    | 375                | 5                               | 256                  | -  | 489                           | 1,125   |
| Write-offs             | -                  | -                               | (199)                | -  | (3,038)                       | (3,237) |
| As of 31 December 2004 | 2,439              | 19                              | 978                  | 42   | 320                           | 3,798   |
| Net book value         |                    |                                 |                      |  |                               |         |
| As of 31 December 2003 | 537                | 11                              | 493                  | 1  | 589                           | 1,631   |
| As of 31 December 2004 | 323                | 6                               | 528                  | 1  | 117                           | 975     |

# Financial group

| <u>Financial group</u> | System<br>software | Software<br>developing<br>tools | Application software | Information<br>processing,<br>demonstration,<br>training<br>software | Other<br>intangible<br>assets | Total   |
|------------------------|--------------------|---------------------------------|----------------------|--|-------------------------------|---------|
| Acquisition cost       |                    |                                 |                      |  |                               |         |
| As of 31 December 2003 | 2,603              | 25                              | 1,451                | 43   | 3,462                         | 7,584   |
| Additions              | 161                | =                               | 298                  | -  | 19                            | 478     |
| Write-offs             | <u>-</u>           |                                 | (198)                |  | (3,039)                       | (3,237) |
| As of 31 December 2004 | 2,764              | 25                              | 1,551                | 43   | 442                           | 4,825   |
| Amortisation           |                    |                                 |                      |  |                               |         |
| As of 31 December 2003 | 2,065              | 14                              | 934                  | 42   | 2,870                         | 5,925   |
| Charge for the year    | 375                | 5                               | 269                  | -  | 490                           | 1,139   |
| Write-offs             |                    | _                               | (199)                | =  | (3,038)                       | (3,237) |
| As of 31 December 2004 | 2,440              | 19                              | 1,004                | 42   | 322                           | 3,827   |
| Net book value         |                    |                                 |                      |  |                               |         |
| As of 31 December 2003 | 538                | 11                              | 517                  | 1  | 592                           | 1,659   |
| As of 31 December 2004 | 324                | 6                               | 547                  | 1  | 120                           | 998     |

Intangible assets are amortised during a period of 1 to 5 years.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Note 10. Tangible assets

## **Bank**

| <del></del>              | Buildings and other real estate | Vehicles | Office equipment and other | Construc-<br>tion in<br>progress | Total   |
|--------------------------|---------------------------------|----------|----------------------------|----------------------------------|---------|
| Acquisition cost         |                                 |          |                            |                                  |         |
| As of 31 December 2003   | 28,237                          | 6,161    | 68,235                     | 61                               | 102,694 |
| Additions                | · -                             | 1,552    | 5,518                      | _                                | 7,070   |
| Disposals, write-offs    | -                               | (65)     | (3, 164)                   | _                                | (3,229) |
| As of 31 December 2004   | 28,237                          | 7,648    | 70,589                     | 61                               | 106,535 |
| Depreciation             |                                 |          |                            |                                  |         |
| As of 31 December 2003   | -                               | 4,537    | 23,367                     | _                                | 27,904  |
| Charges for the year     | 517                             | 771      | 10,059                     | _                                | 11,347  |
| Disposals and write-offs | -                               | (60)     | (3,090)                    | _                                | (3,150) |
| As of 31 December 2004   | 517                             | 5,248    | 30,336                     | _                                | 36,101  |
| Net book value           |                                 |          |                            |                                  |         |
| As of 31 December 2003   | 28,237                          | 1,624    | 44,868                     | 61                               | 74,790  |
| As of 31 December 2004   | 27,720                          | 2,400    | 40,253                     | 61                               | 70,434  |

The above mentioned assets are acquired for the needs of the Bank.

Total annual amortization charge is included in operating expenses in the statement of income of the Bank.

The carrying value of the vehicles and office equipment acquired by the Bank under financial lease agreements amounts to LTL 453 thousand and LTL 38 thousand respectively as of 31 December 2004 (LTL 487 thousand and LTL 46 thousand as of 31 December 2003, respectively).

On 1 March 2004 the Bank revalued its buildings and service outlets for the value as of 31 December 2003. The revaluation was performed by independent property appraisers UAB Verslavita. The revaluation of buildings was under the market value basis and revaluation of service outlets under the depreciated replacement cost basis.

As of 31 December 2003 the net book value of the buildings and service outlets would be LTL 20,095 thousand and LTL 20,659 thousand respectively, should they be accounted for at cost less depreciation and adjustment of value.

## Financial group

|                          | Buildings and other real estate | Vehicles | Office<br>equipment<br>and other | Construc-<br>tion in<br>progress | Total    |
|--------------------------|---------------------------------|----------|----------------------------------|----------------------------------|----------|
| Acquisition cost         |                                 |          |                                  |                                  |          |
| As of 31 December 2003   | 28,237                          | 6,268    | 68,487                           | 61                               | 103,053  |
| Additions                | '<br>-                          | 1 547    | 5,532                            | _                                | 7,079    |
| Disposals, write-offs    | -                               | (129)    | (3, 169)                         | _                                | (3, 298) |
| As of 31 December 2004   | 28,237                          | 7,686    | 70,850                           | 61                               | 106,834  |
| Depreciation             |                                 |          |                                  |                                  |          |
| As of 31 December 2003   | -                               | 4,594    | 23,494                           | _                                | 28,088   |
| Charges for the year     | 517                             | 793      | 10,104                           | _                                | 11,414   |
| Disposals and write-offs | -                               | (85)     | (3,095)                          | _                                | (3, 180) |
| As of 31 December 2004   | 517                             | 5,302    | 30,503                           |                                  | 36,322   |
| Net book value           |                                 |          |                                  |                                  |          |
| As of 31 December 2003   | 28,237                          | 1,674    | 44,993                           | 61                               | 74,965   |
| As of 31 December 2004   | 27,720                          | 2,384    | 40,347                           | 61                               | 70,512   |

The Group did not pledge any assets to secure loans or guarantees received.

Note 11. Other assets

|   | Current financial year |                    |                 | Previous financial year |                    |                 |  |
|---|------------------------|--------------------|-----------------|-------------------------|--------------------|-----------------|--|
| ·   |                        | Consoli            | dated           |                         | Consoli            | dated           |  |
|   | Bank                   | Financial<br>group | Entire<br>group | Bank                    | Financial<br>group | Entire<br>group |  |
| Other assets  |                        |                    |                 |                         |                    |                 |  |
| receivable for a bill of exchange sold                      | -                      | -                  | -               | 19,630                  | 19,630             | 19,630          |  |
| other trade receivables                                     | 89                     | 9,670              | 12,327          | 340                     | 11,986             | 15,921          |  |
| inventories   | 1,395                  | 1,395              | 4,578           | 1,945                   | 1,949              | 5,761           |  |
| settlement transactions in progress                         | 1,532                  | 1,532              | 1,532           | 990                     | 990                | 990             |  |
| prepaid assets<br>amounts receivable for the payment        | 395                    | 395                | 395             | 540                     | 540                | 540             |  |
| cards   | 509                    | 509                | 509             | 510                     | 510                | 510             |  |
| amounts receivable for non-banking<br>payment cards         | -                      | -                  | -               | 5                       | 5                  | 5               |  |
| state debt  | -                      | -                  | -               | -                       | -                  | -               |  |
| assets held for sale  | -                      | -                  | 27,601          | -                       | =                  | 17,904          |  |
| other assets  | 327                    | 457                | 457             | 237                     | 237                | 237             |  |
| Total other assets  | 4,247                  | 13,958             | 47,399          | 24, 197                 | 35,847             | 61,498          |  |
| Specific provisions Specific provisions for general risk of | (71)                   | (194)              | (194)           | -                       | (143)              | (143)           |  |
| other assets  | (505)                  | (505)              | (505)           | =                       | =                  | <u> </u>        |  |
| Total other assets, net                                     | 3,671                  | 13,259             | 46,700          | 24,197                  | 35,704             | 61,355          |  |

Changes in specific provisions in 2004 are as follows:

|   | Current fina  | ncial year | Previous financial year |             |  |
|---|---------------|------------|-------------------------|-------------|--|
| <del>-</del>  | ,             | Financial  |                         | Financial   |  |
| -   | Bank          | group      | Bank                    | group       |  |
| Specific provisions at the beginning of the financial year                                      | _             | 143        | _                       | _           |  |
| Increase in specific provisions:  |               |            |                         |             |  |
| due to increased risk   | 71            | 71         | =                       | 143         |  |
| due to changes in foreign exchange  | · ·           | -          | =                       | -           |  |
|   | 71            | 71         | -                       | 143         |  |
| Decrease in specific provisions:  |               |            |                         |             |  |
| due to decreased or eliminated risk   | _             | (20)       | -                       | -           |  |
| due to write-off of accrued income  | -             | ` -        | _                       | -           |  |
| due to changes in foreign exchange  | -             | _          | _                       | -           |  |
|   | <del>-</del>  | (20)       | -                       | -           |  |
| Specific provisions at the end of the financial year  | 71            | 194        |                         | 143         |  |
|   | Current fina  | ncial year | Previous fin            | ancial year |  |
|   |               | Financial  |                         | Financial   |  |
| -   | Bank          | group      | Bank                    | group       |  |
| Specific provisions for the general risk of other assets at the beginning of the financial year |               | <u>-</u> _ | <u>-</u>                |             |  |
| Increase in specific provisions   | 817           | 817        | _                       | _           |  |
| (Decrease) in specific provisions   | (312)         | (312)      | _                       | _           |  |
| (2000000) in aposino provisiono   | (312)         | (012)      |                         |             |  |
| Specific provisions for the general risk of other assets  | <del></del> - |            |                         |             |  |
| at the end of the financial year  | (505)         | (505)      |                         |             |  |

Provisions for assets and off balance liabilities

|   | Current financial year    |                              | Previous financial ye     |                             |
|---|---------------------------|------------------------------|---------------------------|-----------------------------|
|   | Bank                      | Financial group              | Bank                      | Financial group             |
| Specific provisions for asset items for loans for accrued interest income for debt securities for other doubtful assets for funds at banks and other credit and finance | 17,561<br>107<br>81<br>71 | 20,176<br>107<br>81<br>194   | 6,362<br>87<br>4,696      | 6,362<br>87<br>4,696<br>143 |
| institutions  | 10,052<br>27,872          | 7,437<br>27,995              | <u>264</u><br>11,409      | 264<br>11,552               |
| Specific provisions for the portfolio of doubtful assets<br>for loan portfolio<br>for other doubtful assets<br>for financial lease receivable                           | 630<br>505<br><br>1,135   | 630<br>505<br>5,822<br>6,957 | 703<br>-<br>-<br>-<br>703 | 703<br>-<br>1,876<br>2,579  |
| Provisions for off balance sheet items for guarantees and warranties for general risk of the off balance sheet items  | 534<br>18<br>552          | 534<br>18<br>552             |                           |                             |

## Note 13. Due to banks and other credit and financial institutions

|  | Current financial year |                    | Previous financial ye |                    |
|--|------------------------|--------------------|-----------------------|--------------------|
|  | Bank                   | Financial<br>group | Bank                  | Financial<br>group |
| Funds in correspondent accounts Deposits                             | 5,370<br>169,869       | 5,370<br>168,493   | 18,904<br>13,514      | 18,904<br>10.741   |
| of which deposits pledged for the loans issued Repurchase agreements | 17,773<br>74,793       | 17,773<br>74,793   | 33                    | 33                 |
| Loans<br>Short-term (within one year)                                | · -                    | 41,434             | -                     | -                  |
| Long-term (over one year)  |                        | 41,434             | <del>-</del>          | -                  |
| Total  | 250,032                | 290,090            | 32,418                | 29,645             |

## Note 14. Deposits and letters of credit

|                                  | Current financial year |           | Previous fin | nancial year |  |
|----------------------------------|------------------------|-----------|--------------|--------------|--|
|                                  | <u> </u>               | Financial |              | Financial    |  |
|                                  | Bank                   | group     | Bank         | group        |  |
| Demand deposits<br>Term deposits | 622,140                | 622,140   | 465,088      | 465,088      |  |
| Short-term (within one year)     | 613,844                | 613,844   | 307,638      | 307,638      |  |
| Long-term (over one year)        | 183,556                | 183,556   | 310,121      | 310,121      |  |
|                                  | 797,400                | 797,400   | 617,759      | 617,759      |  |
| Total                            | 1,419,540              | 1,419,540 | 1,082,847    | 1,082,847    |  |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 15. Special and lending funds

The Bank's special and lending funds amounting to LTL 11,689 thousand as of 31 December 2004 (LTL 11,816 thousand as of 31 December 2003), comprising of current accounts of State Social Security Agency.

## Note 16. Debts securities issued

Pursuant to the Law on Accommodation and Ordinary Bills of the Republic of Lithuania, after the expiration of the rights of the bill-holders, the Bank transferred its liabilities for the issued and distributed term bills to other liabilities in 2004. As of 31 December 2003, there were term bills with the nominal value of LTL 160 thousand in circulation.

## Note 17. Subordinated loans

As of 31 December 2004 and 2003, the Bank had no subordinated loans.

## Other liabilities

|   | Current financial year |                    | Previous financial year |        |                    |                 |
|---|------------------------|--------------------|-------------------------|--------|--------------------|-----------------|
|   |                        | Consoli            | dated                   |        | Consoli            | dated           |
| -                                       | Bank                   | Financial<br>group | Entire<br>group         | Bank   | Financial<br>group | Entire<br>group |
| Payables to suppliers                   | 887                    | 12,870             | 13,000                  | 1,108  | 22,263             | 22,501          |
| Cash in transit accounts                | 5,646                  | 5,646              | 5,646                   | 6,206  | 6,206              | 6,206           |
| Collected payments for utility services | 5,502                  | 5,010              | 5,010                   | 6,948  | 6,558              | 6,558           |
| Advances received                       | -                      | 7,847              | 10,906                  | _      | 6,856              | 9,123           |
| Deferred taxes (Note 30)                | 4,737                  | 4,737              | 4,737                   | 5,730  | 5,730              | 5,730           |
| Payments for non-banking cards          | -                      | -                  | -                       | · -    | -                  | -               |
| Other specific provisions (Note 12)     | 552                    | 552                | 552                     | _      | -                  | -               |
| Accrued bonus                           | 230                    | 230                | 230                     | -      | -                  | _               |
| Other liabilities                       | 1,439                  | 3,061              | 3,063                   | 1,431  | 3,133              | 3,133           |
| Total other liabilities                 | 18,993                 | 39,953             | 43,144                  | 21,423 | 50,746             | 53,251          |

## Note 18. Profit distribution

# Bank

| <u></u>   | Current financial year | Previous financial year |
|---|------------------------|-------------------------|
| Retained earnings at the beginning of the financial year<br>Net profit for the current year | 230<br>20,545          | -<br>7,245              |
| Profit for distribution   | 20,775                 | 7,245                   |
| Profit distribution*: reserve capital other general reserves dividends                      | -<br>-<br>-            | 362<br>6,653<br>-       |
| Retained earnings at the end of the financial year  | 20,775                 | 230                     |

<sup>\*</sup> Current year profit distribution will be performed by the decision of shareholders.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 19. Other off-balance sheet liabilities of the credit institution

Other off balance liabilities of the Bank include the liabilities arising from the currency exchange spot agreements. As of 31 December 2004 the liabilities according to the currency sale transactions amounted to LTL 21,536 thousand (LTL 184,673 thousand as of 31 December 2003)

Also the liabilities of the Bank due to currency purchase transactions amounted to LTL 21,544 thousand as of 31 December 2004 (LTL 184,657 thousand as of 31 December 2003).

## Financial derivatives

| Current financial vear |  |   |   |
|------------------------|--|---|---|
| Currency agreements    | Interest rates                                   | Equity-<br>related  | Other                                   |
| <u></u>                |  |   |   |
|                        |  |   |   |
|                        | -  | -   | -                                       |
| 86,297                 | -  | -   | -                                       |
| -                      | -  | -   | -                                       |
| -                      | =  | _   | -                                       |
| _                      | 19 434   | _   | _                                       |
| _                      | -  | _   | =                                       |
| 156,639                | 19,434   |   | _                                       |
| ·                      | · <del></del>                                    |   |   |
| 63,363                 | -  | -   | -                                       |
| 86,296                 | -  | -   | -                                       |
| -                      | =  | -   | -                                       |
| -                      | -  | _   | _                                       |
| _                      | 19,434   | -   | -                                       |
| -                      | -  | _   | -                                       |
| 149,659                | 19,434   | -   | _                                       |
|                        | agreements  70,342 86,297 156,639  63,363 86,296 | Currency agreements         Interest rates           70,342         -           86,297         -           -         -           19,434         -           63,363         -           86,296         -           -         -           19,434         -           -         - <td>  Total color   Total color   Total color    </td> | Total color   Total color   Total color |

## Note 20. Other interest income. Other interest expenses

|   | Current fin | Current financial year |      | ancial year        |
|---|-------------|------------------------|------|--------------------|
|   | Bank        | Financial<br>group     | Bank | Financial<br>group |
| Other interest income:<br>Lease interest income | -           | 27,472                 | -    | 23,690             |
| Other interest expenses:<br>Lease expenses      | 2           | -                      | 2    | -                  |

In 2004, the Bank incurred interest expenses in the amount of LTL 2 thousand for the leased vehicles (LTL 2 thousand in 2003)

## Note 21. Capital adequacy

The capital adequacy ratio is calculated according to the Capital Adequacy Calculation Rules approved on 21 December 2000, by Resolution No. 172 of the Board of the Bank of Lithuania. The established capital adequacy ratio set by the Bank of Lithuania at least 8% of the Bank's eligible capital (10% till 1 December 2004). The actual capital adequacy ratio as reported quarterly during 2004 is presented below:

|                 | 31 December 2003 | 31 March<br>2004 | 30 June<br>2004 | 30 September<br>2004 | 31 December<br>2004 |
|-----------------|------------------|------------------|-----------------|----------------------|---------------------|
| Bank            | 18.36%           | 18.23%           | 17.88%          | 18.53%               | 18.09%              |
| Financial group | 18.71%           | 18 46%           | 18.38%          | 19.12%               | 17.97%              |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 22. Liquidity

To calculate the liquidity ratio, the assets and liabilities are grouped from the balance sheet date until the expiry of the contract for the remaining period. The Bank seeks to manage the risk by using bank treasury and assets and liabilities management functions. Based on requirements of the Bank of Lithuania this ratio should be higher than 30%.

Starting 1 May 2004, the calculation of the liquidity ratio is based on the requirements of Resolution No. 1 set by the Board of the Bank of Lithuania on 29 January 2004 (before 1 May 2004 it was based on the requirements of Resolution No. 40 set by the Board of the Bank of Lithuania on 8 April 1999).

The fluctuations of the liquid assets and liabilities and liquidity ratio of the Bank during 2004 are as follows:

|                                      | Bank             |                        |                        | Financial group  |                        |                     |  |
|--------------------------------------|------------------|------------------------|------------------------|------------------|------------------------|---------------------|--|
| Reporting dates                      | Liquid<br>assets | Current<br>liabilities | Liquidity<br>ratio (%) | Liquid<br>assets | Current<br>liabilities | Liquidity ratio (%) |  |
| 31 January 2004 *                    | 489,862          | 961,819                | 50.93                  | 489,862          | 961,819                | 50.93               |  |
| 29 February 2004 *                   | 465,685          | 945,507                | 49.25                  | 465,685          | 945,507                | 49.25               |  |
| 31 March 2004                        | 579,150          | 1,084,527              | 53.40                  | 595,131          | 1,088,260              | 54.69               |  |
| 30 April 2004 *                      | 624,090          | 1,181,902              | 52.80                  | 624,090          | 1,181,902              | 52.80               |  |
| 31 May 2004 *                        | 504,055          | 1,202,312              | 41.92                  | 504,055          | 1,202,312              | 41.92               |  |
| 30 June 2004                         | 754,230          | 1,378,152              | 54.73                  | 771,742          | 1,380,157              | 55.92               |  |
| 31 July 2004 *                       | 1,082,758        | 1,585,724              | 68.28                  | 1,082,758        | 1,585,724              | 68.28               |  |
| 31 August 2004 *                     | 941,210          | 1,521,447              | 61.86                  | 941,210          | 1,521,447              | 61.86               |  |
| 30 September 2004                    | 781,553          | 1,367,404              | 57.16                  | 799,464          | 1,377,502              | 58.04               |  |
| 31 October 2004 *                    | 619,645          | 1,311,628              | 47.24                  | 619,645          | 1,311,628              | 47.24               |  |
| 30 November 2004 *                   | 762,420          | 1,329,574              | 57.34                  | 762,420          | 1,329,574              | 57.34               |  |
| 31 December 2004 * Ratio of the Bank | 826,915          | 1,478,939              | 55.91                  | 843,788          | 1,491,647              | 56.57               |  |

# Note 23. Foreign currency positions

The net value of assets and liabilities of the Bank and the Financial Group in the prevailing currencies, presented as an equivalent amount in Litas, as of 31 December 2004 was:

| Bank                              | LTL and<br>EUR       | USD               | GBP          | LVL    | RUB    | Other  | Total                |
|-----------------------------------|----------------------|-------------------|--------------|--------|--------|--------|----------------------|
| Exchange rate                     | 1 and 3.4528         | 2.5345            | 4.8662       | 4.9527 | 0.0911 | 2 40 4 | 1 022 055            |
| Assets Off balance sheet claims   | 1,295,120<br>149,453 | 619,290<br>48,164 | 3,844        | 188    | 12,109 | 3,404  | 1,933,955            |
| Liabilities and equity            | 1,364,937            | 552.842           | 2.990        | 26     | 11.164 | 1 996  | 197,617<br>1,933,955 |
| Off balance sheet liabilities     | 80.028               | 123.043           | ∠,990<br>487 | 20     | 911    | 116    | 204,585              |
| Position in % of eligible capital | 00,020               | (3.96)            | 0.17         | 0.08   | 0.02   | 0.61   | 204,303              |
| Financial group                   | LTL and EUR          | USD               | GBP          | LVL    | RUB    | Other  | Total                |
| - '                               |                      |                   |              |        |        |        |                      |
| Exchange rate                     | 1 and 3.4528         | 2.5345            | 4.8662       | 4.9527 | 0.0911 |        |                      |
| Assets                            | 1,361,650            | 619,202           | 3,844        | 188    | 12,109 | 3,404  | 2,000,397            |
| Off balance sheet claims          | 149,453              | 48,164            | -            | -      | -      | -      | 197,617              |
| Liabilities and equity            | 1,432,426            | 551,795           | 2,990        | 26     | 11,164 | 1,996  | 2,000,397            |
| Off balance sheet liabilities     | 80,028               | 123,043           | 487          | -      | 911    | 116    | 204,585              |
| Position in % of eligible capital |                      | (3.37)            | 0.17         | 0.08   | 0.02   | 0.61   |                      |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Note 23. Foreign currency positions (cont'd)

The maximum open positions of foreign currency and precious metals of the Bank in 2004 were as follows:

|                   | USD    | EUR    | LVL  | NOK  | SEK  |
|-------------------|--------|--------|------|------|------|
| 31 January 2004   | (0.09) | (2.59) | 0.14 | 0.10 | 0.02 |
| 29 February 2004  | 0.19   | 0.83   | 0.14 | 0.12 | 0.05 |
| 31 March 2004     | (0.46) | 2.31   | 0.14 | 0.11 | 0.00 |
| 30 April 2004     | (0.63) | 1.95   | 0.15 | 0.13 | 0.00 |
| 31 May 2004       | (2.49) | 4.96   | 0.14 | 0.14 | 0.02 |
| 30 June 2004      | (2.28) | 1.78   | 0.16 | 0.19 | 0.05 |
| 31 July 2004      | (2.45) | 0.10   | 0.14 | 0.13 | 0.14 |
| 31 August 2004    | (6.24) | 0.84   | 0.19 | 0.06 | 0.06 |
| 30 September 2004 | (3.70) | (4.16) | 0.11 | 0.00 | 0.12 |
| 31 October 2004   | (6.52) | 4.41   | 0.14 | 0.04 | 0.00 |
| 30 November 2004  | (5.15) | 5.78   | 0.08 | 0.03 | 0.01 |
| 31 December 2004  | (3.96) | 77.71  | 0.08 | 0.09 | 0.12 |

The maximum open positions of total exchange and precious metals in 2004 were as follows:

|                     | Current fina | Current financial year |  |
|---------------------|--------------|------------------------|--|
|                     | Dle          | Financial              |  |
|                     | Bank         | group                  |  |
| 31 January 2004 *   | 2.75         | 2.75                   |  |
| 29 February 2004 *  | 1.89         | 1.89                   |  |
| 31 March 2004       | 3.12         | 8.17                   |  |
| 30 April 2004 *     | 2.84         | 2.84                   |  |
| 31 May 2004 *       | 5.86         | 5.86                   |  |
| 30 June 2004        | 2.84         | 2.24                   |  |
| 31 July 2004 *      | 2.46         | 2.46                   |  |
| 31 August 2004 *    | 6.38         | 6.38                   |  |
| 30 September 2004   | 7.89         | 7.68                   |  |
| 31 October 2004 *   | 6.66         | 6.66                   |  |
| 30 November 2004 *  | 6.38         | 6.38                   |  |
| 31 December 2004    | 3.96         | 3.37                   |  |
| * Ratio of the Bank |              |                        |  |

Based on requirements of the Bank of Lithuania, the biggest aggregate open currency position should not exceed 25% of the Bank's eligible capital, and the biggest single currency position – 15% of the Bank's eligible capital. Starting from 1 December 2004 Euro is not included in the calculations of the open currency positions.

# Note 24. Subsequent events from the end of financial year to the date of approval of financial statements

There were no significant subsequent events after the balance sheet date.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 25. Related party transactions

|  | re |  |  |  |
|--|----|--|--|--|
|  |    |  |  |  |
|  |    |  |  |  |
|  |    |  |  |  |

|  | Related parties |
|--|-----------------|
| 2004 Loans, financial lease Average interest rate, %       | 950<br>4.50     |
| Deposits<br>Average interest rate, %                       | 1,175<br>1.91   |
| 2003<br>Loans, financial lease<br>Average interest rate, % | 2,019<br>6.10   |
| Deposits<br>Average interest rate, %                       | 3,755<br>0.57   |

# Note 26. Collateralisation of non-performing loans (falling under risk groups III, IV and V) and watch loans (falling under risk group II) by real estate and other asset (unaudited)

As of 31 December 2004, the total distribution of possible risk and non-performing loans and accumulated interest, considering the collateral, was as follows:

|   | II loan group | III – V Ioan group |
|---|---------------|--------------------|
| Secured by real estate                              | 1,797         | 1,026              |
| Secured by fixed assets and other assets            | 15,071        | '<br>=             |
| Secured by combined collateral                      | 92,374        | 59,309             |
| Secured by deposits, warrants, cash in the accounts | 2,515         | 1,267              |
| Not secured   | 253,118       | 1,834              |
| Total loans with potential risk                     | 364,875       | 63,436             |

Residential, administrative and manufacturing real estate is pledged for loans.

As of 31 December 2004, the structure of collaterals for non performing loans and loans with potential risk was the following:

|  | II loan group | III – V Ioan group |
|--|---------------|--------------------|
| Real estate (residential, administrative and other premises)     | 142.572       | 38.793             |
| Fixed assets (equipment, vehicles, other assets) and inventories | 119.438       | 26.515             |
| Other assets (cash, securities, receivables)                     | 45,210        | 33,749             |
| Total collateral   | 307,220       | 99,057             |

The collateral is evaluated at market price, i.e. the amount of money, for which the asset could be realised within reasonably short time period with the minimum loss for the Bank. In order to reduce risks, liquidation value has been normally used, considering the value of a similar asset, should the asset be urgently realised, and also considering the factors, which may impact the quality of the collaterals. All the collaterals for Bank loans have been evaluated by the Bank or independent property appraisers holding valid appraisers licences. The value of the collaterals is regularly reviewed. Current assets – inventories – are usually pledged at net book value.

The Bank has concluded agreements with independent property appraisers who periodically provide information on tendencies of the real estate market. Since the tendencies remain the same – the prices of real estate keep growing almost in all the regions of Lithuania, and the Bank calculates maximum share of the loan amount per type of assets used as collateral using its own methodology, the credit risk is covered at maximum.

The guarantees of private persons as means of securing the repayment of a loan are applied to the consumer loans. Amount of such is not insignificant and it is additional mean to reduce the risk associated with loan.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 27. Activities of brokerage department

In 2004, the employees of the brokerage department were engaged in the following operations:

- Participation in securities' auctions held by the Government of the Republic of Lithuania;
- Trading in securities on the stock exchange and over the counter;
- Management of securities' portfolios;
- Consulting on investments in securities;
- Management of securities accounting and custodian services;
- Other services related with securities.

In 2004, direct income from operations of the brokerage department amounted to LTL 1,661 thousand, expenses amounted to LTL 141 thousand. The total turnover of the department at Vilnius Stock Exchange was LTL 871,96 million in 2004, which accounted for 12,5 percent of the total turnover of the stock exchange. The turnover of the brokerage department in the securities' auctions held by the Government of the Republic of Lithuania in 2004 was LTL 189 million. As of 31 December 2004, the capitalisation of accounted securities amounted to LTL 583,3 million.

## Note 28. Compliance with the regulatory requirements of the Bank of Lithuania

As of 31 December 2004, the Bank was in compliance with the maximum credit exposure to one borrower, and its related parties and on biggest loan, capital adequacy, open foreign currency position and liquidity limits established by the Bank of Lithuania.

## Note 29. Income tax

As of 31 December 2004 and 2003, the income tax consisted of the following

| As of 31 December 2004 and 2003, the income tax consisted of the fo | llowing:                  |                         |
|---|---------------------------|-------------------------|
|   | Current financial<br>year | Previous financial year |
| Income tax  | 2,355                     | 1,152                   |
| Correction of profit tax of prior periods                           | 653                       | -                       |
| Change in deferred income tax liability (Note 30)                   | (993)                     |                         |
| Total income tax expenses   | 2,015                     | 1,152                   |
|   | Current financial year    | Previous financial year |
| Profit before tax   | 22,560                    | 8,397                   |
| Income tax before tax at statutory income tax rate                  | 3,384                     | 1,260                   |
| Expenses non deductible for tax purposes                            | 335                       | 958                     |
| Non-taxable income  | (2,917)                   | (726)                   |
| Utilisation of the taxable losses carried forward                   | <del>-</del>              | (340)                   |
| Income tax expenses   | 802                       | 1,152                   |
| Adjustment of prior years income tax                                | 653                       | -                       |
| Change in asset allowance after management's evaluation             | 560                       | -                       |
| Income tax expenses   | 2,015                     | 1,152                   |
| Effective tax rate  | 8,93%                     | 13,72%                  |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

Note 30. Deferred income tax

| Deferred tax liability   | Current financial<br>year | Previous financial<br>year |
|--|---------------------------|----------------------------|
| At the beginning of the year<br>Changes in deferred tax liabilities during the current year, affecting | (5,730)                   | (2,499)                    |
| shareholders' equity   | 546                       | (3,231)                    |
| Changes in deferred tax assets during the current year   | (113)                     | 221                        |
| Change in valuation allowance  | 560                       | (221)                      |
| Total liabilities  | (4,737)                   | (5,730)                    |
|  | Current financial<br>year | Previous financial<br>year |
| Deferred income tax liabilities  |                           |                            |
| Revaluation reserve fixed assets   | (3,000)                   | (3,231)                    |
| Investment incentive   | (2, 184)                  | -                          |
| Depreciation differences   |                           | (2,499)                    |
|  | (5, 184)                  | (5,730)                    |
| Deferred income tax asset  |                           |                            |
| Loss carried forward  Vacation and other accruals  | -<br>127                  | -<br>155                   |
| Impairment of assets   | 137                       | 155                        |
| Other  | 310                       | 405                        |
|  | 447                       | 560                        |
| Valuation allowance  | -                         | (560)                      |
| Total  | (4,737)                   | (5,730)                    |

Realisation allowance has been formed for the deferred tax asset, as the management believed that current circumstances would not allow realising such asset in the nearest future, therefore, it is not reasonable to account for such asset

Note 31. Other banking income

|                                  | Current financial year |                    |                 | Previous financial year |                    |                 |  |
|----------------------------------|------------------------|--------------------|-----------------|-------------------------|--------------------|-----------------|--|
|                                  |                        | Consoli            | dated           |                         | Consolidated       |                 |  |
|                                  | Bank                   | Financial<br>group | Entire<br>group | Bank                    | Financial<br>group | Entire<br>group |  |
| Income from sale of fixed assets | 4                      | 4                  | 2,183           | 25                      | 25                 | 1,699           |  |
| Other income                     | 355                    | 359                | 548             | 375                     | 377                | 377             |  |
| Total other income               | 359                    | 363                | 2,731           | 400                     | 402                | 2,076           |  |

## Note 32. Other operating expenses

|                           | Current fina | Current financial year |       | ancial year        |
|---------------------------|--------------|------------------------|-------|--------------------|
|                           | Bank         | Financial<br>group     | Bank  | Financial<br>group |
| Cash collection expenses  | 1,160        | 1,160                  | 1,139 | 1,139              |
| Office equipment expenses | 1,929        | 1,933                  | 1,639 | 1,643              |
| Stationary expenses       | 283          | 307                    | 269   | 294                |
| Insurance expenses        | 485          | 532                    | 1,191 | 1,468              |
| IT related expenses       | 1,151        | 1,170                  | 1,089 | 1,089              |
| VAT expenses              | 1,244        | 1,315                  | 1,682 | 1,720              |
| Audit expenses            | 118          | 154                    | 147   | 180                |
| Subscription expenses     | 34           | 38                     | 41    | 43                 |
| Other operating expenses  | 608          | 1,466                  | 550   | 677                |
|                           | 7,012        | 8,075                  | 7,747 | 8,253              |

## Note 33. Other banking expenses

|                                 | Current fina | Previous financial year |       |                    |
|---------------------------------|--------------|-------------------------|-------|--------------------|
|                                 | Bank         | Financial<br>group      | Bank  | Financial<br>group |
| Taxes                           | 1,195        | 2,071                   | 1,137 | 1,264              |
| Deposits' insurance expenses    | 6,029        | 6,029                   | 4,089 | 4,089              |
| Write off of fixed assets       | 61           | 61                      | 649   | 649                |
| Representation expenses         | 376          | 385                     | 315   | 335                |
| Charity and sponsorship expense | 88           | 97                      | 91    | 93                 |
| Other expenses                  | 751          | 1,100                   | 1,307 | 1,831              |
|                                 | 8,500        | 9,743                   | 7,588 | 8,261              |

## Note 34. Cash and cash equivalents

|   | Current financial year |           | Previous fina | ancial year |
|---|------------------------|-----------|---------------|-------------|
|   | Entire                 |           |               | Entire      |
|   | Bank                   | group     | Bank          | group       |
| Cash, precious metals and other valuables<br>Funds at correspondent accounts with the Bank of | 67,814                 | 67,814    | 71,915        | 71,915      |
| Lithuania   | 149, 201               | 149,201   | 53,007        | 53,007      |
| Funds due from credit and finance institutions  | 594,073                | 379,761   | 389,867       | 283,812     |
| Specific provisions   | (10,052)               | (7,437)   | (264)         | (264)       |
| Total cash and cash equivalents, net of provisions  | 801,036                | 589,339   | 514,525       | 408,470     |
| Less:   |                        |           |               |             |
| Loans   |                        | (980)     |               | (1,670)     |
| Compulsory reserves   |                        | (149,201) |               | (53,007)    |
| Deposits  |                        | (139,809) |               | (230,666)   |
| Add back  |                        |           |               |             |
| Specific provisions   |                        | 7,437     |               | 264         |
| Overnight deposits  |                        | 3,400     |               | 164,624     |
| Demand deposits   |                        | 42        |               | 26          |
| Short term treasury securities  |                        | 2,107     | -             | 24,781      |
| Cash and cash equivalents in the cash flow statement  |                        | 312,335   | -             | 312,822     |

Note 35. Changes in shareholders' equity

# <u>Bank</u>

|                               | Share<br>capital | Share<br>premium | Reserve<br>capital | Revalua-<br>tion<br>reserve<br>of fixed<br>assets | Revalua-<br>tion<br>reserve of<br>financial<br>assets | Retained<br>earnings<br>(deficit)<br>and other<br>reserves | Total   |
|-------------------------------|------------------|------------------|--------------------|---|---|--|---------|
| As of 31 December 2002        | 137,267          | 305              | 1,876              | -   | -   | 33,212   | 172,660 |
| Transfer to reserve capital   | -                | -                | 552                | -   | -   | (552)  | _       |
| Change in revaluation reserve | _                | _                | -                  | 21,543  | _   | -  | 21,543  |
| Deferred tax liability        | _                |                  |                    | (3,231)   | _   | -  | (3,231) |
| Net profit                    | _                | _                | -                  | _   | _   | 7,245  | 7,245   |
| As of 31 December 2003        | 137,267          | 305              | 2,428              | 18,312  | -   | 39,905   | 198,217 |
| Transfer to reserve capital   | -                | -                | 362                | -   | _   | (362)  | _       |
| Net profit for the year       | -                | -                | -                  | -   | -   | 20,545   | 20,545  |
| As of 31 December 2004        | 137,267          | 305              | 2,790              | 18,312  | -   | 60,088   | 218,762 |

# Entire group

|  | Share<br>capital            | Share<br>premium   | Reserve<br>capital     | Revalua-<br>tion<br>reserve<br>of fixed<br>assets         | Revalua-<br>tion<br>reserve of<br>financial<br>assets | Retained earnings (deficit) and other reserves | Total                                  |
|--|-----------------------------|--------------------|------------------------|---|---|--|--|
| As of 31 December 2002   | 137,267                     | 305                | 1,876                  | -   | -   | 30,595   | 170,043                                |
| Transfer to reserve capital<br>Change in revaluation reserve<br>Deferred tax liability<br>Net profit<br>As of 31 December 2003 | -<br>-<br>-<br>-<br>137,267 | 305                | 552                    | 21,543<br>(3,231)<br>———————————————————————————————————— | -<br>-<br>-<br>-                                      | (552)<br>-<br>-<br>11,803<br>41,846            | 21,543<br>(3,231)<br>11,803<br>200,158 |
| Transfer to reserve capital<br>Intercompany dividends<br>Net profit for the year<br>As of 31 December 2004                     | -<br>-<br>-<br>137,267      | -<br>-<br>-<br>305 | 362<br>-<br>-<br>2,790 | -<br>-<br>-<br>18,312                                     | -<br>-<br>-<br>-                                      | (362)<br>(4,657)<br>24,155<br>60,982           | (4,657)<br>24,155<br>219,656           |

## Note 36. Investments into securities

|   | Current fina | ncial year | Previous financial year |           |  |
|---|--------------|------------|-------------------------|-----------|--|
|   |              | Financial  |                         | Financial |  |
|   | Bank         | group      | Bank                    | group     |  |
| Net cash flow from investments into debt securities | =            | -          | (410)                   | (17)      |  |
| Sale of ADB Snoro Garantas                          | =            | -          | 6,393                   | -         |  |
| Sale (acquisition) of debt securities of Zenit Bank | 23,483       | 23,483     | (23,479)                | (23,479)  |  |
| Acquisition (establishment) of UAB Verslo vizija    | (1,000)      | (1,000)    | -                       | -         |  |
| Acquisition of UAB Interfa                          | (500)        | -          | -                       | -         |  |
| Acquisition of debt securities of Globex            | (1,343)      | (1,343)    | =                       | =         |  |
|   | 20,640       | 21,140     | (17,496)                | (23,496)  |  |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 37. Contingencies and commitments

|                    | Current fina | Current financial year |         | nancial year       |
|--------------------|--------------|------------------------|---------|--------------------|
|                    | Bank         | Financial<br>group     | Bank    | Financial<br>group |
| Credit commitments | 193,034      | 170,211                | 143,041 | 128,710            |
| ssued guarantees   | 19,149       | 19,149                 | 23,053  | 20,463             |

## Rent commitments

Group leases office premises for its banking activities. The amount of irrevocable liabilities of the Group related to lease contracts approximates to LTL 2.808 thousand.

As of 31 December 2004, the minimal annual commitments under the lease contract for the future periods were as follows:

For the year ended on 31 December:

|                        | Operating lease |
|------------------------|-----------------|
| 2005                   | 870             |
| 2006                   | 673             |
| 2007                   | 547             |
| 2008                   | 372             |
| 2009                   | 346             |
| After 2009             | -               |
| Minimal lease payments | 2,808           |

It is planned that under normal course of operations, the expired lease contracts should be renewed or replaced by other fixed asset lease contracts.

## Contingencies

UAB Klaipédos mediena raised a claim against the subsidiary UAB Snoro Lizingas amounting to LTL 1,020 thousand. UAB Klaipédos mediena seeks to recover interest paid according to lease agreement terminated before the final maturity. The judgement of the court of first instance was not in the favour of UAB Snoro Lizingas and the company has appealed, and in the opinion of the management of the Group, as interest was charged according to valid agreement, the final outcome of the case will be in favour of UAB Snoro Lizingas and therefore, there was no provision recorded in these financial statements.

## Note 38. Fair value of financial assets and liabilities

The estimated fair value of financial assets and liabilities is made in accordance with the requirements of IAS 32 "Financial Instruments: Disclosure and Presentation". Fair value is defined as the amount at which the instrument could be exchanged or liabilities settled in a current transaction between knowledgeable willing parties on arm's length conditions, other than in forced or liquidation sale. As no readily available market exists for a large part of the Group's financial assets and liabilities, judgment is necessary in arriving at fair value, based on current economic conditions and the specific risks attributable to the instrument.

The following methods and assumptions are used by the Bank and the Group to estimate the fair value of these financial instruments:

Amounts Due from and to Credit Institutions. For assets maturing within one month, the carrying amount approximates fair value due to the relatively short- term maturity of the financial assets and liabilities. For longer-term deposits, the interest rates applicable reflect market rates and, consequently, the fair value of these financial assets and liabilities approximates the carrying amounts.

**Loans to Customers**. The estimate was made by discounting scheduled future cash flows of the individual loans through the estimated maturity using prevailing market rates as of the respective year-end. Based on these estimates, the fair value approximates the carrying amounts

**Investments**. Investments include securities with interest rates, which reflect market interest rates and, consequently, the fair value approximates the carrying amounts.

Amounts Due to and from Customers. For balances maturing within one month the carrying amount approximates fair value due to the relatively short maturity of these financial instruments. For longer term fixed interest bearing deposits and other borrowings the estimated fair value is based on discounted cash flows using interest rates for new debts with similar remaining maturity. The fair value of these financial assets and liabilities approximates the carrying amounts

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 39 Credit risk

The Group takes on exposure to credit risk which is the risk that a counterparty will be unable to pay amounts in full when due. The Group structures the levels of credit risk by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a recurring basis and subject to an annual or more frequent review.

The exposure to any one borrower including banks and brokers is further restricted by sublimits covering on and off-balance sheet exposures and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees.

Financial assets, bearing credit risk, comprise deposits and funds at banks and other credit and financial institutions, loans to customers, overdraft facilities, bills discounted, factoring, debt securities (except for the issued by the central banks or governments of the A group countries), leased assets, prepayments and income, accrued for these financial assets. Total amount of such assets as of 31 December 2004 of the Bank was LTL 1,246,470 thousand, of the Financial Group LTL 1,315,045 thousand and of the Entire Group – LTL 1,286,281 thousand.

## Credit related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorizing a third party to draw drafts on the Group up to a stipulated amount under special terms and conditions, are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct borrowing.

## Note 40. Currency risk

The Bank and the Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The management sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily. The assets and liabilities of the Bank and Financial Group in foreign currencies denominated in Litas according to the official exchange rate of 31 December 2004 are presented in Note 23.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2004 (ALL AMOUNTS IN LTL THOUSAND UNLESS OTHERWISE STATED)

## Note 41. Interest rate risk

The Bank and the Financial Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. The Board sets limits on the level of mismatch of interest rate reprising that may be undertaken, which is monitored daily.

The tables below summarize the Bank's and the Financial Group's exposure to the interest rate risk. Assets and liabilities of the Bank and Financial Group are presented at carrying amounts and categorized by the contractual reprising or maturity dates as of 31 December 2004.

# Bank

| <u>Dunk</u>   | Up to 1<br>month       | 1-3<br>months                        | 3-6<br>months                         | 6-12<br>months              | 1-3 years                   | Over 3<br>years     | Non-<br>interest<br>earning                   | Total   |
|---|------------------------|--------------------------------------|---------------------------------------|-----------------------------|-----------------------------|---------------------|---|---|
| Assets  |                        |                                      |                                       |                             |                             |                     |   |   |
| Cash  | =                      | -                                    | -                                     | -                           | =                           | =                   | 67,814  | 67,814  |
| Due from Bank of<br>Lithuania<br>Due from banks and<br>other credit and   | -                      | -                                    | -                                     | -                           | -                           | -                   | 149,201                                       | 149,201   |
| finance institutions  | 46,990                 | 12,673                               | 81,795                                | 2,898                       | 142,462                     | 64,952              | 232,251                                       | 584,021   |
| Loans and advances  | 10,000                 | 12,070                               | 01,700                                | 2,000                       | 112,102                     | 01,002              | 202,201                                       | 001,021   |
| to customers  | 32,739                 | 45,489                               | 165,029                               | 63,638                      | 30,390                      | 97,828              | 3,382   | 438,495   |
| Financial lease   |                        |                                      |                                       |                             |                             |                     |   |   |
| Debt securities   | 4,984                  | 30,100                               | 8,431                                 | 126,470                     | 296,937                     | 116, 459            | -   | 583,381   |
| Equity securities   | -                      | -                                    | -                                     | -                           | -                           | =                   | 14,913  | 14,913  |
| Fixed assets  | -                      | -                                    | -                                     | -                           | -                           | -                   | 71,409  | 71,409  |
| Other assets  |                        |                                      |                                       |                             |                             |                     | 24,721  | 24,721  |
|   | 84,713                 | 88,262                               | 255,255                               | 193,006                     | 469,789                     | 279,239             | 563,691                                       | 1,933,955   |
| Liabilities  Due to banks and other credit and finance institutions  Current and term deposit accounts  Other liabilities | 241,453<br>180,442<br> | 61<br>143,511<br>-<br><b>143,572</b> | 200<br>173,513<br>-<br><b>173,713</b> | 1,606<br>233,147<br>234,753 | 80<br>56,748<br>-<br>56,828 | 5,493<br>-<br>5,493 | 6,632<br>638,375<br>252,694<br><b>897,701</b> | 250,032<br>1,431,229<br>252,694<br><b>1,933,955</b> |
| Interest rate risk  | (337, 182)             | (55,310)                             | 81,542                                | (41,747)                    | 412,961                     | 273,746             |   |   |