

#### Snaigė, AB

#### CONFIRMATION OF RESPONSIBLE PERSONS

Following the Article No. 22 of the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodic and Additional Information of the Bank of Lithuania, we Gediminas Čeika, CEO of Snaigė, AB and Neringa Menčiūnienė, Finance Director of Snaigė, AB hereby confirm that, to the best of our knowledge, the attached unaudited interim consolidated Snaigė, AB financial statements for the six months period ended 30 June 2013, prepared in accordance with the International Financial Reporting Standards as adopted by the European Union, reflects the reality correctly and fairly shows issuer's assets, liabilities, financial position, profit or loss and cash flow of Snaigė, AB.

As well we confirm that Consolidated Interim Report fairly presents the review of issuer's

business development and business activities.

Gediminas Čeika

Managing Director

Neringa Menčiūnienė

Finance Director

August 30, 2013

AB SNAIGĖ, company code 249664610, Pramonės str. 6, Alytus Lithuania CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2013 (all amounts are in LTL unless otherwise stated)

#### AB SNAIGĖ

CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2013 (UNAUDITED)

(all amounts are in LTL unless otherwise stated)

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(all amounts are in LTL unless otherwise stated)

#### I. GENERAL PROVISIONS

#### 1. Accounting period of the report

The report has been issued for the first Half-year, 2013.

#### 2. The basic data about the issuer

The name of the company – *SNAIGĖ* PLC (hereinafter referred to as the Company)

Authorised capital - LTL 39,622,395

Address - Pramonės str. 6, LT-62175 Alytus

Phone - (8-315) 56 206

Fax - (8-315) 56 207

E-mail - snaige@snaige.lt

Internet address - http://www.snaige.lt

Legal organisation status - legal entity, public limited company

Registered as an enterprise on December 1, 1992 in the Municipality Administration of Alytus; registration number AB 92-119; enterprise register code 249664610. The latest Statute of AB "Snaige" was registered on May 24, 2012 in Legal Entities of the Republic of Lithuania.

## 3. Information with regard to the location and time provided for introduction of the report and the accompanying documents; name of the mass media

The report is available in the Budget and Accounting Department of AB "Snaige" at Pramonės str. 6, Alytus on the days of I-IV from 7.30 to 16.30, and V from 7.30 to 14.00.

The mass media - daily paper "Kauno diena".

#### Statement of comprehensive income

Ref. No.	ITEMS	30 06 2013	01 04 2013 30 06 2013	30 06 2012	01 04 2012 30 06 2012
I.	SALES AND SERVICES	90,784,445	56,424,951	65,242,747	43,411,018
I.1	Income of goods and other products sold	20,470,088	8,685,059	9,694,261	6,856,631
1.2	Income of refrigerators sold	70,314,357	47,739,892	55,548,486	36,554,387
II.	COST OF GOODS SOLD AND SERVICES RENDERED	74,155,189	45,692,901	54,710,212	35,406,602
II.1	Net cost of goods and other products sold	7,723,591	1,203,990	1,281,476	568,412
11.2	Net cost of refrigerators sold	66,431,598	44,488,911	53,428,736	34,838,190
III.	GROSS PROFIT	16,629,256	10,732,050	10,532,535	8,004,416
IV.	OPERATING EXPENSES	14,144,917	7,360,657	10,449,528	6,242,079
IV.1	Sales expenses	7,004,870	4,089,695	4,538,953	3,108,586
IV.2	General and administrative expenses	7,140,047	3,270,962	5,910,575	3,133,493
V.	PROFIT (LOSS) FROM OPERATIONS	2,484,339	3,371,393	83,007	1,762,337
VI.	OTHER ACTIVITY	312,839	64,011	29,668	(3,768)
VI.1.	Income	416,188	121,142	240,055	163,877
VI.2.	Expenses	103,349	57,131	210,387	167,645
VII.	FINANCIAL AND INVESTING ACTIVITIES	(848,771)	(376,807)	(792,481)	(168,808)
VII.1.	Income	380,458	213,451	42,325	40,921
VII.2.	Expenses	1,229,229	590,258	834,806	209,729
VIII.	PROFIT (LOSS) FROM ORDINARY ACTIVITIES	1,948,407	3,058,597	(679,806)	1,589,761
IX.	EXTRAORDINARY GAIN				
X.	EXTRAORDINARY LOSS				
XI.	CURRENT ACCOUNTING PERIOD PROFIT (LOSS) BEFORE TAXES	1,948,407	3,058,597	(679,806)	1,589,761
XII.	TAXES	672	212	1,360	1,360
XII.1	PROFIT TAX	672	212	1,360	1,360
XIII.	Adjustment of deferred profit tax				
XIV.	Social tax				
XV.	MINORITY INTEREST			24	(29)
XVI.	NET CURRENT ACCOUNTING PERIOD PROFIT (LOSS)	1,947,735	3,058,385	(681,142)	1,588,372

Managing Director

Gediminas Čeika

Financial Director

Neringa Menčiūnienė

#### Statement of financial position

Ref. No.	ASSETS	Notes	30 06 2013	31 12 2012
A.	Non-current assets		50,484,113	53,901,900
I.	INTANGIBLE ASSETS	10	5,211,095	5,135,335
II	TANGIBLE ASSETS	11	26,278,656	27,326,449
II.1.	Land			
II.2.	Buildings		8,887,041	9,132,976
II.3.	Other non-current tangible assets		16,358,196	18,073,385
11.4.	Construction in progress and advance payments		1,033,419	120,088
III.	INVESTMENT PROPERTY	11	17,855,627	19,284,051
IV.	NON-CURRENT FINANCIAL ASSETS			
IV.1	Deferred taxes assets		1,138,735	1,156,065
IV.2	Other non-current assets			1,000,000
V.	Amounts receivable after one year			
VI.	Assets classified as held for sale			
B.	Current assets		77,609,544	51,505,849
Ι.	INVENTORY AND CONTRACTS IN PROGRESS		22,102,478	15,482,684
I.1.	Inventory	12	22,102,478	15,482,684
1.2.	Advance payments			
1.3.	Contracts in progress			
II.	ACCOUNTS RECEIVABLE WITHIN ONE YEAR		41,577,755	25,103,689
III.	INVESTMENTS AND TERM DEPOSITS			
IV.	CASH AT BANK AND ON HAND		1,468,072	1,615,835
V.	Other current assets	15	12,461,239	9,303,641
	Planned to sell non-current assets			
C.	Accrued income and prepaid expenses			
	TOTAL ASSETS		128,093,657	105,407,749

(continued on the next page)

Ref. No.	SHAREHOLDERS' EQUITY AND LIABILITIES	Notes	30 06 2013	31 12 2012
A.	Capital and reserves		39,034,254	37,939,562
I.	SHARE CAPITAL		45,321,051	45,321,051
I.1.	Authorized (subscribed) share capital		39,622,395	39,622,395
1.2.	Uncalled share capital (-)		00,000,000	,,
1.3.	Share premium (surplus of nominal value)		5,698,656	5,698,656
	Own shares (-)		,,,,,,,,,,	-,,
III.	REVALUATION RESERVE		(4,626,769)	(3,773,726)
IV.	RESERVES	17	8,082,210	5,125,835
V.	PROFIT (LOSS) BROUGHT FORWARD		(9,742,238)	(8,733,598)
	Current Profit (Loss)		1,947,735	1,018,928
	The previous year Profit (Loss)		(11,689,973)	(9,752,526)
B.	Minority interest		1,850	1,850
D.	Provisions and deferred taxes		0	0
I.	PROVISIONS FOR COVERING LIABILITIES AND DEMANDS			
II.	DEFERRED TAXES			
E.	Accounts payable and liabilities		89,057,553	67,466,337
l.	ACCOUNTS PAYABLE AFTER ONE YEAR AND NON- CURRENT LIABILITIES		40,672,773	23,492,458
С	Financing (grants and subsidies)		689,008	734,822
l.1.	Financial debts	20	38,671,360	21,435,846
1.2.	Warranty provisions		783,700	783,700
1.3.	Deferred income tax liability		142,120	147,015
1.4.	Advances received on contracts in progress			
1.5.	Non-current employee benefits		354,801	354,801
1.6.	Non-current liabilities to suppliers		31,784	36,274
II.	ACCOUNTS PAYABLE WITHIN ONE YEAR AND CURRENT		48,384,780	43,973,879
II.1.	Current portion of non-current debts		4,603,553	13,096,699
II.2.	Financial debts		998,627	
II.3.	Trade creditors		31,080,381	21,158,920
II.4.	Advances received on contracts in progress		3,690,509	2,916,788
II.5.	Taxes, remuneration and social security payable	23	4,482,302	4,401,548
II.6.	Warranty provisions		1,989,598	1,523,305
II.7.	Other provisions		.,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
II.8.	Other current liabilities		1,539,810	876,619
	TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		128,093,657	105,407,749

Managing Director

Gediminas Čeika

Financial Director

Neringa Menčiūnienė

#### Statement of cash flow

Ref. No.		30 06 2013	30 06 2012
I.	Cash flows from the key operations		······································
1.1	Result before taxes	1,948,407	(679,806)
1.2	Depreciation and amortization expenses	3,527,854	3,955,298
1.3	Subsidies amortization	(45,814)	(152,866)
1.4	Result of sold non-current assets	(110)	(23,134)
1.5	Write-off of non-current assets	5	27,294
1.6	Write-off of inventories		93,772
1.7	Depreciation of receivables		
1.8	Non-realized loss on currency future deals		
1.9	Change in provision for guarantee repair	466,293	(21,826)
I.10	Recovery of devaluation of trade receivables	,	234,270
l.11	Influence of foreign currency exchange rate change	44,223	(17,379)
1.12	Financial income (interest income)	(380,458)	(42,325)
1.13	Financial expenses (interest expenses)	1,185,006	852,185
	Cash flows from the key operations until decrease (increase) in working capital	6,745,406	4,225,483
II.1	Decrease (increase) in receivables and other liabilities	(16,875,837)	(16,024,861)
11.2	Decrease (increase) in inventories	(6,619,794)	(2,794,928)
11.3	Decrease (increase) in trade and other debts to suppliers	12,109,824	12,062,480
	Cash flows from the main activities	(4,640,401)	(2,531,826)
III.1	Other cash income		
III.2	Interest received		
III.3	Interest paid	(1,548,785)	(1,385,676)
111.4	Profit tax paid		
	Net cash flows from the key operations	(6,189,186)	(3,917,502)

IV.	Cash flows from the investing activities		
IV.1	Acquisition of tangible non-current assets	(949,975)	(1,001,073)
IV.2	Capitalization of intangible non-current assets	(1,487)	(6,065)
IV.3	Sales of non-current assets	127	24,870
IV.4	Loans granted	(12,669,720)	
IV.5	Loans regained	9,913,893	
	Net cash flows from the investing activities	(3,707,162)	(982,268)

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III.	Cash flows from the financial activities	9 748 585	5 069 047
III.1	Cash flows related to the shareholders of the company		
III.1.1	Issue of shares		
III.1.2	Shareholders' contributions for covering losses		
III.1.3	Sale of own shares		
III.1.4	Payment of dividends		
III.2	Cash flows arising from other financing sources		
III.2.1	Subsidies received		
III.2.1.1	Inflows from non-current loans	44,158,627	6,617,276
III.2.1.2	Loans repaid	(27,110,042)	(624,045)
III.2.2	Finance lease received		
III.2.2.1	Payments of leasing (finance lease) liabilities		(71,152)
III.3	Other decreases in the cash flows from financial activities		
III.4.	Redemption of issued securities	(7,300,000)	(853,032)
	Net cash flows from the financial activities	9,748,585	5,069,047

IV.	Cash flows from extraordinary items		
IV.1.	Increase in cash flows from extraordinary items		
IV.2.	Decrease in cash flows from extraordinary items		
V.	The influence of exchange rates adjustments on the		
	balance of cash and cash equivalents		
VI.	Net increase (decrèase) in cash flows	(147,763)	169,277
VII.	Cash and cash equivalents at the beginning of period	1,615,835	960,486
VIII.	Cash and cash equivalents at the end of period	1,468,072	1,129,763

Managing Director

Gediminas Čeika

**Financial Director** 

Neringa Menčiūnienė

AB SNAIGÈ, company code 249664610, Pramonės str. 6, Alytus Lithuania CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2013 (all amounts are in LTL unless otherwise stated)

# Statement of changes in equity

	Paid up authorised		Own	Legal reserves	serves		Other reserves		Retained earnings (losses)	TOTAL	Minority sharehold ers	TOTAL
	capital		Sidies (-)	Compulsory	For acquiring own shares	For social needs	For investments	Currency exchange reserve				
Balance as of December 31, 2011	39,622,395	5,698,656	0	2,828,472		30,000	1,158,483	(4,958,048)	(8,643,646)	35,736,312	1,945	35,738,257
Total registered income and expenses as of 2012 1st half						0			(681,142)	(681,142)	(24)	(681,166)
Formed reserves				55,448		30,000	2,211,915		(2,297,363)	0	0	0
Transfers from reserves						(30,000)	(1,158,483)	0	1,188,483	0	0	0
Other changes								284,192		284,192		284,192
Balance as of June 30, 2012	39,622,395	5,698,656	0	2,883,920	0	30,000	2,211,915	(4,673,856) (10,433,668)	(10,433,668)	35,339,362	1,921	35,341,284
Total registered income and expenses as of 2012 2nd half									1,700,070	1,700,070	(71)	1,699,999
Formed reserves										0		0
Other changes								900,130		900,130		900,130
Balance as of December 31, 2012	39,622,395	5,698,656	0	2,883,920		30,000	2,211,915	(3,773,726)	(8,733,598)	37,939,562	1,850	37,941,412
Total registered income and expenses as of 2013 1st half									1,947,735	1,947,735		1,947,735
Formed reserves				189,290		30,000	4,979,000	0	(5,198,290)	0	0	0
Transfers from reserves	1					(30,000)	(2,211,915)	0	2,241,915	0	0	0
Other changes								(853,043)		(853,043)		(853,043)
Balance as of June 30, 2013	39,622,395	5,698,656	0	3,073,210	0	30,000	4,979,000	(4,626,769)	(9,742,238)	39,034,254	1,850	39,036,104

Managing Director

Financial Director

Gediminas Čeika

Neringa Menčiūnienė

#### **III. EXPLANATORY NOTES**

#### 1 Basic information

AB Snaigė (hereinafter the Company) is a public company registered in the Republic of Lithuania. The address of its registered office is as follows:

Pramonės str. 6, Alytus, Lithuania.

The Company is engaged in producing refrigerators and refrigerating equipment. The Company was registered on 1 April 1963. The Company's shares are traded on the Baltic Secondary List of the NASDAQ OMX Vilnius stock exchange.

Main shareholders of AB Snaige as on June 30, 2013 and December 31, 2012 were:

	June 30, 2013		December 31,	2012
	Number of shares owned	Share of total capital, %	Number of shares owned	Share of total capital, %
VAIDANA UAB	36,096,193*	91.10%	36,096,193*	91.10%
Perzow enterprises limited	1,412,350	3.56%	1,412,350	3.56%
Other shareholders	2,113,852	5.34%	2,113,852	5.34%
Total	39,622,395	100%	39,622,395	100%

<sup>\*</sup>Out of this amount 3,309,943 units of AB Snaige shares UAB Vaidana mortgage to bank, under a pledge agreement, to ensure financial obligations.

All the shares of the Company are ordinary shares with the par value of LTL 1 each and were fully paid as of 30 June 2013 and 31 December 2012. The Company did not hold its own shares.

As at 30 June 2013 UAB Vaidana was owned by LLC FURUCHI ENTERPRISES LIMITED.

The Group consisted of AB "Snaige" and the followings subsidiaries as of 30 June 2013 (hereinafter – Group):

Company	Country	Percentage of the shares held by the Group	Profit (loss) for the reporting year	Shareholders' equity
OOO Techprominvest	Russia (Kaliningrad)	100%	(63,731)	18,883,399
TOB Snaige Ukraina	Ukraine	99%	(3,207)	62,280
UAB Almecha	Lithuania	100%	956,563	1,439,232

The board of the Company should consist of 6 representatives; however, 4 representatives from OAO Polair and 2 independent (as at 31 December 2012 the board only consisted of 5 representatives). There are no the Company's employees between AB Snaige Board members.

In 2002 AB Snaige bought OOO Techprominvest (Kaliningrad, Russia) in 2002.

On 12 August 2009 due to global economic crisis and particularly unfavourable effect of it on the Group activities, the management of the Group made a decision to terminate the activities of AB Snaige refrigerator factory OOO Techprominvest.

OOO Techprominvest rent out real estate and searching for a potential buyer for it.

(all amounts are in LTL unless otherwise stated)

TOB Snaige Ukraina (Kiev, Ukraine) was established in 2002. Since the acquisition in 2002, the Company holds 99% shares of this subsidiary. The subsidiary provides sales and marketing services to the Company in the Ukrainian market.

UAB Almecha (Alytus, Lithuania) was established on 9 November 2006. The main activities of the company are production of refrigerating components and equipment.

After the company started to cooperate with the Russian group of companies POLAIR it has become inappropriate to have subsidiaries that are engaged in trading and marketing activities in Russia.

AB Snaige the Board's decision, 2013 June 17 AB Snaige sold subsidiary company OOO Liga Servis. OOO Liga Servis (Moscow, Russia) was established on 7 February 2006. The subsidiary provides sales and marketing services in the Russian market. The Company owns 100 % of the company's shares.

The subsidiary OOO Moroz Trade was removed from the Russian Register of Legal Entities. (OOO Moroz Trade (Moscow, Russia) was established on 13 May 2004. The Company acquired 100% of shares of OOO Moroz Trade in October 2004. The subsidiary provides sales and marketing services in the Russian market. From 2009 OOO Moroz Trade did not operate).

As of 30 June 2013 the number of employees of the Group was 927 (as of 30 June 2012 – 823).

#### 2 Accounting principles

The principal accounting policies adopted in preparing the Group's financial statements as of 30 June, 2013 are as follows:

#### 2.1. Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union (hereinafter the EU).

These financial statements are prepared on the historical cost basis.

#### 2.2. Going concern

The Group's current assets exceeded current liabilities by LTL 29,225 thousand of 30 June 2013 (whereas in the year 2012, December 31<sup>st</sup> LTL 7,532).

- liquidity ratios: general coverage ratio (total current assets / total current liabilities) was 1.6 (1.17 in 31 December 2012).
- quick ratio ((total current assets inventories) / total current liabilities) 1.15 (in 31 December 2012 0.82),
- the Group earned LTL 1,948 thousand profit before tax (in 2012 incurred LTL 2,270 thousand pre-tax loss),
- commitment ratios: the ratio of debt/asset was 0.7 (whereas in the year 2012, December 31<sup>st</sup> 0.64). Despite this, these financial statements for the six months of 2013 are prepared under the assumption that the Group will continue as a going concern at least 12 months from the balance sheet date. The going concern is based on the following assumptions:
- in 2013 the Group expects 15% increase in sales comparing to 2012;
- in order to finance the working capital the Group is planning to perform successful sales of finished goods and the continuation of cooperation only with trustful partners. Trade payables are planned to be decreased using free operational cash flows;
- at the date of release of these financial statements all convertible bonds redeemed.

#### 2.3. Currency of financial statement

The Group's financial statements are presented in local currency of the Republic of Lithuania, Litas (LTL), which is the Company's functional and the Group's and Company's presentation currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded at the foreign currency exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the statement of financial position date. All differences are taken to profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as of the date of the initial transactions. Non-monetary items measured at fair value in a foreign

(all amounts are in LTL unless otherwise stated)

currency are translated using the exchange rates at the date when the fair value was determined. Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign entity and translated at the balance sheet date rate.

The functional currency of the foreign entities OOO Techprominvest, OOO Moroz Trade and OOO Liga Servis is Russian rouble (RUB) and of TOB Snaige Ukraina - Ukrainian hryvnia (UAH). As of the reporting date, the assets and liabilities of these subsidiaries are translated into the presentation currency of AB Snaigė (LTL) at the rate of exchange on the balance sheet date and their statement of comprehensive incomes are translated at the average monthly exchange rates for the reporting period. The exchange differences arising on the translation are taken to other comprehensive income. On disposal of a foreign entity, the deferred cumulative amount recognized in the shareholder/s equity caption relating to that particular foreign operation is transferred to the statement of comprehensive income.

Lithuanian litas is pegged to euro at the rate of 3.4528 litas for 1 euro, and the exchange rates in relation to other currencies are set daily by the Bank of Lithuania.

The applicable exchange rates of the functional currencies as follows:

The applicable exchange rates of the functional currencies as follows.	30-06-2013	31-12-2012	
RUB	0.080559	0.085879	
UAH	0.32528	0.32292	
USD	2.6496	2.6060	

#### 2.4. Principles of consolidation

The consolidated financial statements of the Group include AB Snaige and its subsidiaries. The financial statements of the subsidiaries are prepared for the same reporting year, using consistent accounting policies.

Subsidiaries are consolidated from the date from which effective control is transferred to the Company and cease to be consolidated from the date on which control is transferred out of the Group. All intercompany transactions, balances and unrealised gains and losses on transactions among the Group companies have been eliminated. The equity and net income attributable to non-controlling interests are shown separately in the statement of financial position and the statement of comprehensive income.

From 1 January 2010 losses of a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance. Losses prior to 1 January 2010 were not reallocated between non-controlling interests and the parent shareholders. Acquisitions and disposals of non-controlling interest by the Group are accounted as equity transaction: the difference between the carrying value of the net assets acquired from/disposed to the non-controlling interests in the Group's financial statements and the acquisition price/proceeds from disposal is accounted directly in equity.

#### 2.5. Intangible assets, except for goodwill

Intangible assets are measured initially at cost. Intangible assets are recognised if it is probable that future economic benefits that are attributable to the asset will flow to the enterprise and the cost of asset can be measured reliably. After initial recognition, intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses. Intangible assets are amortised on a straight-line basis over their estimated useful lives (1-8 years).

(all amounts are in LTL unless otherwise stated)

#### Research and development

Research costs are expensed as incurred. Development expenditure on an individual projects is recognized as an intangible asset when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the asset and the ability to measure reliably the expenditure during development.

Following initial recognition of the development expenditure as an asset, the cost model is applied requiring the asset to be carried at cost less any accumulated amortization and accumulated impairment losses. Amortization of the asset begins when development is complete and the asset is available for use. It is amortized over the period of expected future benefit. Amortization periods from 1 to 8 years are applied by the Group.

#### Licenses

Amounts paid for licenses are capitalized and amortized over their validity period.

#### Software

The costs of acquisition of new software are capitalized and treated as an intangible asset if these costs are not an integral part of the related hardware. Software is amortized over a period not exceeding 3 years.

Costs incurred in order to restore or maintain the future economic benefits that the Group expects from the originally assessed standard of performance of existing software systems are recognised as an expense when the restoration or maintenance work is carried out.

#### 2.6. Tangible non-current assets

Property, plant and equipment are assets that are controlled by the Group and the Company, which are expected to generate economic benefits in the future periods with the useful life exceeding one year, and which acquisition (manufacturing) costs could be reliably measured. Property, plant and equipment is stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and accumulated impairment losses. Such cost includes the cost of replacing part of such assets when that cost is incurred if the asset recognition criteria are met. Replaced parts are written off.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. An impairment loss is recognised in the statement of comprehensive income, whenever estimated.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income in the year the asset is derecognised.

Depreciation is computed on a straight-line basis over the following estimated useful lives:

Buildings and structures (including investment property)

Machinery and equipment

Vehicles

Other property, plant and equipment

15 - 63 years
5 - 15 years
4 - 6 years
3 - 8 years

Construction in progress is stated at cost less accumulated impairment. This includes the cost of construction, plant and equipment and other directly attributable costs. Construction in progress is not depreciated until the relevant assets are completed and put into operation.

#### 2.7. Non-current assets held for sale

Non-current assets classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell. Non-current assets are classified as held for sale if their carrying amounts will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Property, plant and equipment once classified as held for sale are not depreciated.

If the Group has classified an asset as held for sale, but the above mentioned criteria are no longer met, the Group ceases to classify the asset as held for sale and measure a non-current asset that ceases to be classified as held for sale at the lower of: its carrying amount before the asset was classified as held for sale, adjusted for any depreciation, amortisation or revaluations that would have been recognised had the asset not been classified as held for sale, and its recoverable amount at the date of the subsequent decision not to sell. The adjustment to the

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carrying amount of a non-current asset that ceases to be classified as held for sale and recorded in profit or loss in the period in which the criteria are no longer met.

#### 2.8. Inventories

Inventories are valued at the lower of cost or net realisable value, after impairment evaluation for obsolete and slow moving items. Net realisable value is the selling price in the ordinary course of business, less the costs of completion, marketing and distribution. Cost is determined by the first-in, first-out (FIFO) method. The cost of finished goods and work in progress includes the applicable allocation of fixed and variable overhead costs based on a normal operating capacity. Unrealisable inventory is fully written-off.

#### 2.9. Receivables and loans granted

Receivables are initially recorded at the true value at the same moment as they were given. Later receivables and loans are accounted in justice to their depreciation.

#### 2.10. Cash and cash equivalents

Cash includes cash on hand and cash with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of change in value.

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits at current accounts, and other short-term highly liquid investments.

#### 2.11. Borrowings

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised, otherwise – expensed as incurred. No borrowing costs were capitalised as of 30 June 2013 and 31 December 2012.

Borrowings are initially recognised at fair value of proceeds received, net of expenses incurred. They are subsequently carried at amortised cost, the difference between net proceeds and redemption value being recognised in the net profit or loss over the period of the borrowings (except for the capitalised portion as discussed above).

Borrowings are classified as non-current if the completion of a refinancing agreement before the balance sheet date provides evidence that the substance of the liability at the balance sheet date was non-current.

#### 2.12. Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the date the derivative contract is entered into. Subsequent to initial recognition and measurement, outstanding derivatives are carried in the statement of financial position at the fair value. Fair value is determined using the discounted cash flow method applying the effective interest rate. The estimated fair values of these contracts are reported on a gross basis as financial assets for contracts having a positive fair value; and financial liabilities for contracts with a negative fair value. Contracts executed with the same counterparty under legally enforceable master netting agreements are presented on a net basis. The Group had no derivative contracts outstanding as of 30 June 2013 and 31 December 2012.

Gain or loss from changes in the fair value of outstanding derivative contracts is recognised in the comprehensive income statement as they arise.

#### 2.13. Factoring

Factoring transaction is a funding transaction wherein the company transfers to factor claim rights for determined fee. The companies alienate rights to receivables due at a future date according to invoices.

#### 2.14. Financial lease and operating lease

#### Finance lease - the Group as lessee

The Group recognises finance leases as assets and liabilities in the statement of financial position at amounts equal at the inception of the lease to the fair value of the leased property or, if lower, to the present value of the minimum lease payments. The rate of discount used when calculating the present value of minimum payments of finance lease is the nominal interest rate of finance lease payment, when it is possible to determine it, in other cases, Group's composite interest rate on borrowings is applied. Directly attributable initial costs are included into the asset value.

(all amounts are in LTL unless otherwise stated)

Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

Direct expenses incurred by the lessee during the lease period are included in the value of the leased asset.

The depreciation is accounted for finance lease assets and it also gives rise to financial expenses in the statement of comprehensive income for each accounting period. The depreciation policy for leased assets is consistent with that for depreciable assets that are owned. The leased assets cannot be depreciated over the period longer than the lease term, unless the Group according to the lease contract, gets transferred their ownership after the lease term is over

If the result of sales and lease back transactions is finance lease, any profit from sales exceeding the book value is not recognised as income immediately. It is deferred and amortised over the finance lease term.

#### Operating lease - the Group as lesse

Leases where the lessor retains all the risk and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognised as an expense in the statement of comprehensive income on a straight-line basis over the lease term.

If the result of sales and lease back transactions is operating lease and it is obvious that the transaction has been carried out at fair value, any profit or loss is recognised immediately. If the sales price is lower than the fair value, any loss is recognised immediately, except for the cases when the loss is compensated by lower than market prices for lease payments in the future. The loss is then deferred and it is amortised in proportion to the lease payments over a period, during which the assets are expected to be operated. If the sales price exceeds the fair value, a deferral is made for the amount by which the fair value is exceeded and it is amortised over a period, during which the assets are expected to be operated.

#### 2.15. Grants and subsidies

Grants and subsidies (hereinafter Grants) received in the form of non-current assets or intended for the purchase, construction or other acquisition of non-current assets are considered as asset-related grants (mainly received from the EU and other structural funds). Assets received free of charge are also allocated to this group of grants. The amount of the grants related to assets is recognised in the financial statements as used in parts according to the depreciation of the assets associated with this grant. In the statement of comprehensive income, a relevant expense account is reduced by the amount of grant amortisation.

Grants received as a compensation for the expenses or unearned income of the current or previous reporting period, also, all the grants, which are not grants related to assets, are considered as grants related to income (mainly received from the EU and other structural funds). The income-related grants are recognised as used in parts to the extent of the expenses incurred during the reporting period or unearned income to be compensated by that grant.

#### 2.16. Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The provisions are reviewed at each balance sheet date and adjusted in order to present the most reasonable current estimate.

#### 2.17. Non-current employee benefits

According to the collective agreement, each employee leaving the Company at the retirement age is entitled to a one-time payment. Employment benefits are recognised in the statement of financial position and reflect the present value of future payments at the date of the statement of financial position. The above mentioned employment benefit obligation is calculated based on actuarial assumptions, using the projected unit credit method. Present value of the non-current obligation to employees is determined by discounting estimated future cash flows using the discount rate which reflects the interest rate of the Government bonds of the same currency and similar maturity as the employment benefits. Actuarial gains and losses are recognised in the statement of comprehensive income as incurred.

#### 2.18. Revenue recognition

Revenue is recognised when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of the revenue can be measured reliably. Sales are recognised net of VAT and discounts.

Revenue from sales of goods is recognised when delivery has taken place and transfer of risks and rewards has been completed.

(all amounts are in LTL unless otherwise stated)

Revenue from services is recognized on accrual basis when services are rendered.

In these consolidated financial statements intercompany sales are eliminated.

#### 2.19. Impairment of assets

#### Financial assets

Financial assets are reviewed for impairment at each balance sheet date.

For financial assets carried at amortised cost, whenever it is probable that the Group will not collect all amounts due according to the contractual terms of loans or receivables, impairment is recognised in the statement of comprehensive income. The reversal of impairment losses previously recognised is recorded when the decrease in impairment loss can be justified by an event occurring after the write-down. Such reversal is recorded in the statement of comprehensive income. However, the increased carrying amount is only recognised to the extent it does not exceed the amortised cost that would have been had the impairment not been recognised.

#### Other assets

Other assets are reviewed for impairment whenever events or changes in circumstances indicate that carrying amount of an asset may not be recoverable. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognised in the statement of comprehensive income. Reversal of impairment losses recognised in prior years is recorded when there is an indication that the impairment losses recognised for the asset no longer exist or have decreased. The reversal is accounted for in the same caption of the statement of comprehensive income as the impairment loss.

#### 2.20. Subsequent events

Subsequent events that provide additional information about the Group's position at the balance sheet date (adjusting events) are reflected in the financial statements. Subsequent events that are not adjusting events are disclosed in the notes when material.

#### 2.21. Offsetting and comparative figures

When preparing the financial statements, assets and liabilities, as well as revenue and expenses are not set off, except the cases when a certain International Financial Reporting Standard specifically requires such set-off.

#### 3 Segment information

The Group's sole business segment identified for the management purposes is the production of refrigerators and specialised equipment, therefore this note does not include any disclosures on operating segments as they are the same as information provided by the Group in these financial statements.

Information for the reporting period 30 June 2013 and 30 June 2012 with respect to geographical location of the Group's sales and assets (in LTL thousand) is presented below:

Group	Total segn sales reve		-segment sales	Sa	les revenue		Total asset locatio	•
	2013	2012	2013	2012	2013	2012	2013	2012
Russia	4,999	7,060	(,669)	(94)	4,330	6,966	19,068	22,872
Ukraine	31,084	28,723	-	-	31,084	28,723	52	70
Western Europe	26,726	15,577	-	-	26,726	15,577	-	-
Eastern Europe	8,705	3,841	-	-	8,705	3,841	_	_
Lithuania	12,846	12,313	(8,976)	(9,093)	3,870	3,220	108,974	82,457
Other CIS countries	14,796	6,551	-	-	14,796	6,551	-	-
Other Baltic states	1,176	359	-	-	1,176	359	_	_
Other countries	97	6	-	-	97	6	_	_
Total	100,429	74,430	(9,645)	(9,187)	90,784	65,243	128,094	105,399

(all amounts are in LTL unless otherwise stated)

Transactions between the geographical segments are generally made on commercial terms and conditions. Intersegments sales are eliminated on consolidation.

In 2013 1st half the sales to the five largest buyers comprised 41.74% of total sales, including: SAV-DISTRIBUTION LLC 13.65%, Conforama 11.35%, OOO Real Leather 6.89%, Amica Wronki 4.94%, Severin 4.91% (in 2012 1st half – 35.28%, including: Severin 9.23%, Peidž AP CP 7.0%, Bonzer Trading 6.,63%, OOO Polair 6.58%, Versija 5.84%).

#### 4 Cost sales

	30 06 2013	30 06 2012
Raw materials	58,708,663	41,637,644
Salaries and wages	5,821,182	3,784,484
Depreciation and amortisation	1,871,365	2,075,144
Other	7,753,979	7,212,940
Total:	74,155,189	54,710,212
5 Other income	30 06 2013	30 06 2012
Income from transportation services	143,119	162,483
Income from rent of premises	2,776	3,921
Gain on disposal of property, plant and equipment	110	23,134
Income from rent of equipment	812	1,461
Other	269,371	49,056
	416,188	240,055
6 Operating expenses		
6 Operating expenses	30 06 2013	30 06 2012
6 Operating expenses Selling expenses	<b>30 06 2013</b> 7,004,870	<b>30 06 2012</b> 4,538,953
Selling expenses	7,004,870	4,538,953
Selling expenses	7,004,870 7,140,047	4,538,953 5,910,575
Selling expenses General and administrative expenses	7,004,870 7,140,047	4,538,953 5,910,575
Selling expenses General and administrative expenses	7,004,870 7,140,047 <b>14,144,917</b>	4,538,953 5,910,575 <b>10,449,528</b>
Selling expenses General and administrative expenses  7 Other operating expenses  Transportation expenses  Expenses from rent of equipment	7,004,870 7,140,047 <b>14,144,917</b> <b>30 06 2013</b>	4,538,953 5,910,575 10,449,528 30 06 2012
Selling expenses General and administrative expenses  7 Other operating expenses  Transportation expenses  Expenses from rent of equipment Gain on disposal of property, plant and equipment	7,004,870 7,140,047 <b>14,144,917</b> <b>30 06 2013</b>	4,538,953 5,910,575 <b>10,449,528</b> <b>30 06 2012</b> 170,772
Selling expenses General and administrative expenses  7 Other operating expenses  Transportation expenses  Expenses from rent of equipment	7,004,870 7,140,047 <b>14,144,917</b> <b>30 06 2013</b>	4,538,953 5,910,575 <b>10,449,528</b> <b>30 06 2012</b> 170,772

<sup>\*</sup> Assets located not in Lithuania mainly comprise property, plant and equipment, inventories and accounts receivable.

(all amounts are in LTL unless otherwise stated)

0	Einan	امانہ	income

	30 06 2013	30 06 2012
Profit from currency exchange	-	-
Interest income and other	380,458	42,325
	380,458	42,325

#### 9 Financial expenses

	30 06 2013	30 06 2012
Interest expenses	1,185,006	852,185
Foreign currency exchange loss, net	42,263	(22,597)
Realized loss on foreign currency derivatives	-	-
Other	1,960	5,218
	1,229,229	834,806

#### 10 Non-current intangible assets

Balance sheet value

	30 06 2013	31 12 2012
Development costs	4,589,946	5,022,823
Software, license	42,311	54,687
Other intangible assets	578,838	57,825
Total:	5,211,095	5,135,335

Non-current intangible assets depreciation expenses are included under operating expenses in the profit (loss) account.

Over the 6 months of 2013, the Group has accumulated LTL 449 thousand (6 months of 2012 - LTL 388 thousand) of non-current intangible assets depreciation.

Part of non-current intangible assets of the Group with the acquisition value of LTL 8,370 thousand as at 30 June 2013 was fully amortised (LTL 8,341 thousand as at 31 December 2012) but was still in use.

#### 11 Non-current tangible assets

Balance sheet value

	30 06 2013	31 12 2012
Land and buildings	8,887,041	9,132,976
Machinery and equipment	14,208,163	15,831,236
Vehicles and other	2,150,033	2,242,149
Construction in progress and advance payments	1,033,419	120,088
Total:	26,278,656	27,326,449
Investment asset	17,855,627	19,284,051
Total:	44,134,283	46,610,500

(all amounts are in LTL unless otherwise stated)

The depreciation charge of the Group's property, plant and equipment and investment property on 30 June, 2013 amounts to LTL 3,079 thousand (LTL 3,567 thousand for 2012). The amount of LTL 2,478 thousand for 2013 (LTL 2,830 thousand for 2012) was included into production costs. The remaining amount of LTL 601 thousand including depreciation of investment property (LTL 737 thousand for 2012) was included into administration expenses in the Group's statement of comprehensive income.

At 30 June 2013 buildings and investment properties of the Group with the net book value of LTL 24,960 thousand, including Company's buildings with the net book value of LTL 7,993 thousand (as of 31 December 2012 – LTL 7,110 thousand and machinery and equipment of the Group with the net book value of LTL 10,111 thousand including Company's LTL 9,890 thousand (as of 31 December 2012 – LTL 7,574 thousand) were pledged to banks as a collateral for the loans (Note 20).

In order to assure the proper fulfilment of Company's liabilities to suppliers according to legal proceedings, the rights to machinery and equipment with the net book value of LTL 539 thousand as of 30 June 2013 (as of 31 December 2012 – LTL 690 thousand) were limited by law.

Although a peace agreement has been signed, the limitation of the rights to machinery and equipment was not yet withdrawn as at the financial statements date.

#### Assets reclassified as investment

Since the end of 2011 till 2013 June 30, most of the building of OOO Techprominvest is leased, so property (building) Reclassification to investment property continues. The Group's management estimates that in 2013 June 31 the fair value of investment property is about LTL 38 million.

#### 12 Inventories

	30 06 2013	31 12 2012
Raw materials, spare parts and production in progress	17,572,036	11,803,045
Finished goods	4,668,957	3,838,504
Other	433,194	436,477
Total inventories, gross	22,674,187	16,078,026
Less: valuation allowance for finished goods	(14,728)	(13,179)
Less: valuation allowance for raw materials and production in progress	(556,981)	(582,163)
Total inventories, net	22,102,478	15,482,684

Raw materials and spare parts consist of compressors, components, plastics, wires, metals and other materials used in the production.

After refinansation of loans at 2013 30 of June was removed inventories pledge to banks in sum of LTL 10,500 thousand (at 31<sup>st</sup> of December 2012 pledged inventories for LTL 10,500 thousand).

#### 13 Trade receivables

	30 06 2013	31 12 2012
Trade receivables	59,051,512	36,701,234
Less: valuation allowance for doubtful trade receivables	(17,473,757)	(11,597,545)
	41,577,755	25,103,689

Trade receivables are non-interest bearing and are generally on 30 – 90 days terms.

As of 30 June 2013 trade receivables with the carrying value of LTL 17,474 thousand (as of 31 December 2012 – LTL 11,597 thousand) were impaired and fully provided for. Change in valuation allowance for doubtful trade receivables was included within administration expenses.

In Note 13 the Group's trade receivables amounting only LTL 13,701 thousand as of June 2013 (LTL 7,244 thousand as of 31 December 2012) were insured by credit insurance Atradius Sweden Kreditförsäkring Lithuanian branch.

Movements in the individually assessed impairment of trade receivables were as follows:

	30 06 2013	31 12 2012
Balance at the beginning of the period	(11,597,545)	(13,115,429)
Charge for the year	(15,997,063)	(262,168)
Write-offs of trade receivables	8,428,042	1,996,497
Effect of the change in foreign currency exchange rate	1,688,489	(326,641)
Amounts paid	4,320	110,196
Balance in the end of the period	(17,473,757)	(11,597,545)

Receivables are written off when it becomes evident that they will not be recovered.

The ageing analysis of trade receivables as of 30 June 2013 and 31 December 2012 is as follows:

	Trade receivables past due but not impaired						
	Trade receivables neither past due nor impaired	Less than 30 days	30 – 60 days	60 – 90 days	90 – 120 days	More than 120 days	Total
2013	29,715,180	9,107,945	1.373.694	393.761	241.337	745.838	41,577,755
2012	19,754,042	3,509,623	656,817	538,748	524,120	120,339	25,103,689

As of 30 June 2013 is signed factoring agreement with recourse, therefore no limitations on disposable assets were present.

#### 14 Other current assets

	30 06 2013	31 12 2012
Prepayments and deferred expenses	701,319	803,502
VAT receivable	1,931,242	894,427
Compensations receivable from suppliers	2,304	3,328
Restricted cash	15,000	15,000
Granted loans	9,732,539	7,043,712
Other receivables	78,835	1,896,353
Less: valuation allowance for doubtful other receivables		(1,352,681)
	12,461,239	9,303,641

Change in valuation allowance for doubtful other receivables were included within administration expenses.

Movements in the individually assessed impairment of other receivables were as follows:

	30 06 2013	31 12 2012
Balance at the beginning of the period	(1,352,681)	(1,431,114)
Charge for the year	_	_
Effect of the change in foreign currency exchange rate	-	(40,087)
Amounts paid	-	-
Write off	1,352,681	118,520
Balance in the end of the period	0	(1,352,681)

#### 15 Cash and cash equivalents

	30 06 2013	31 12 2012
Cash at bank	1,451,509	1,611,908
Cash on hand	16,563	3,927
	1,468,072	1,615,835

In 30th of June, 2013 Group and Company has no legal restrictions on accounts in foreign currency and litas, because after refinansation of loans at 31<sup>st</sup> of March 2013 was removed pledge from foreign currency and litas accounts (at 31<sup>st</sup> of December 2012 pledged foreign currency and litas accounts up to LTL 15,085 thousand) (note 20)

#### 16 Share capital

According to the Law on Companies of the Republic of Lithuania the Company's total equity cannot be less than 1/2 of its share capital specified in the Company's by-laws. As on the 30 of June, 2013 the Company was in compliance with this requirement.

#### 17 Reserves

#### Legal reserve

A legal reserve is a compulsory reserve under Lithuanian legislation. Annual transfers of not less than 5% of net profit are compulsory until the reserve reaches 10% of the share capital. As at 30 June 2013 legal reserve was not fully formed yet.

As of 30 June 2013 the legal reserve amounted to LTL 3,073 thousand.

#### Non-restricted reserves

Other reserves are formed based on the decision of the General Shareholders' Meeting for special purposes. All distributable reserves before distributing the profit are transferred to retained earnings and redistributed annually under a decision of the shareholders.

On 30 April 2013 the general shareholders' meeting approved the Company's non-restricted reserves:

LTL 4,979 thousand for investments and LTL 30 thousand for social needs.

#### Foreign currency translation reserve

The foreign currency translation reserve is used for translation differences arising upon consolidation of the financial statements of foreign subsidiaries.

Exchange differences are classified as equity in the consolidated financial statements until the disposal of the investment. Upon disposal of the corresponding investment, the cumulative revaluation of translation reserves is recognised as income or expenses in the same period when the gain or loss on disposal is recognised.

#### 18 Subsidies

Subsidies on 1 January 2011	10,703,880
Increase during period	-
Subsidies on 31 December 2011	10,703,880
Increase during period	-
Subsidies on 31 December 2012	10,703,880
Increase during period	-
Subsidies on 31 March 2013	10,703,880
Increase during period	-
Subsidies on 30 June 2013	10,703,880

(all amounts are in LTL unless otherwise stated)

Accumulated amortization on 1 January 2011	9,421,447
Amortization during period	348,300
Accumulated amortization on 31 December 2011	9,769,747
Amortization during period	199,311
Accumulated amortization on 31 December 2012	9,969,059
Amortization during period	23,065
Accumulated amortization on 31 March 2013	9,992,123
Amortization during period	22,749
Accumulated amortization on 30 June 2013	10,014,872
Net residual value 30 June 2013	689,008
Net residual value 31 December 2012	734,822

The subsidies were received for the renewal of production machinery and repairs of buildings in connection with the elimination of CFC 11 element from the production of polyurethane insulation and filling foam, and for elimination of green house gases in the manufacturing of domestic refrigerators and freezers. Subsidies are amortised over the same period as the machinery and other assets for which subsidies were designated when compensatory costs are incurred. The amortisation of subsidies is included in production cost against depreciation of machinery and reconstruction of buildings for which the subsidies were designated.

#### 19 Provisions for guarantee related liabilities

The Group provides a warranty of up to 2 years for the production sold since 1 January 2009 (up to 3 years before 1 January 2009). The provision for warranty repairs was accounted for based on the expected cost of repairs and statistical warranty repair rates and divided respectively into non-current and current provisions.

Changes over the reporting period were:

	30 06 2013	31 12 2012
1 January,	2,307,005	2,057,612
Changes over reporting period (Note 6)	983,072	1,627,335
Used	(516,779)	(1,377,942)
Foreign currency exchange effect		
	2,773,298	2,307,005
Warranty provisions are accounted for:		30 06 2013
- non- current		783,700
- current		1,989,598
		31 12 2012
- non- current		783,700
- current		1,523,305
20 Borrowings		
	30 06 2013	31 12 2012
Non-current borrowings		
Non-current borrowings with fixed interest rate	-	9,666,674
Non-current borrowings with variable interest rate	38,671,360	11,769,172
Ordinary bonds	-	-
Interest on bonds		
	38,671,360	21,435,846

(all amounts are in LTL unless otherwise stated)

Current borrowings		
Convertible bonds	-	_
Ordinary bonds	-	7,300,000
Current borrowings with fixed interest rate	114,913	1,298,970
Current borrowings with variable interest rate	5,487,267	4,497,729
	5,602,180	13,096,699
Total	44,273,540	34,532,545

At 2013 June 30 the Company redeemed 73 000 pcs. convertible bonds issued in 2011 on April 18 and May 2, the nominal value LTL 100, interest 9 % per annum and duration 725 days (at 2013 18 of April – 30,000pcs. and at 2 of May 43,000pcs.) Along with the bonds redeemed and accumulated interest (LTL 465 thousand), as provided in bond contract.

Borrowings with variable interest rate bear 6-month EURILIBOR + 4.25 to 5 % and for factoring 1-month EURILIBOR + 1.75%, as of 30 June 2013 (6-month VILIBOR + 3.5 to 4.5%, but not less than 7% annual interest rate as at 31 December 2012). OOO Techprominvest borrowings with the fixed interest rate bear 8% annual interest rates.

As of 30 June 2013 the Group's buildings and investment property with the carrying amount of LTL 24,960 thousand, including Company's buildings, with the carrying amount LTL 7,993 thousand (as of 31 December 2012 – LTL 7,110 thousand), the Group's machinery and equipment with the net book value of LTL 10,111 thousand, including Company's machinery and equipment with the net book value of LTL 9,890 thousand (as of 31 December 2012 – LTL 7,328 thousand), was pledged to the banks for loans.

In 2013. March, after refinancing the Company loans, were removed pledges from stocks and cash incomes to the bank accounts, as well as LTL 1,000 thousand cash deposit accounted in other non-current assets (at 2012 December 31 was pledged stock for no less than LTL 10,500 thousand and cash incomes to the bank accounts up to LTL 15,085 thousand...

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Borrowings at the end of the year in national and foreign currencies:

	30 06 2013	31 12 2012
Borrowings denominated in:		
EUR	44,158,627	3,797,395
USD	-	-
LTL	-	30,612,647
RUB		114,913
	44,273,540	34,532,545

Repayment schedule for non-current borrowings, except for convertible and ordinary bonds, is as follows:

	Fixed interest rate	Variable interest rate
2013	114,913	5,487,267
2014 - 2016	-	38,671,360
_	114,913	44,158,627

#### 21 Financial leasing

The Group has not financial lease payables on 30 June, 2013.

#### 22 Operating lease

The most significant operating lease agreement of the Group is the non-current agreement of AB Snaige signed with the Municipality of Alytus for the rent of the land. The payments of the lease are reviewed periodically; the maturity term is on July 2, 2078.

Future lease payments according to the signed lease contracts are not defined as contracts might be cancelled upon the notice.

(all amounts are in LTL unless otherwise stated)

#### 23 Other current liabilities

	30 06 2013	31 12 2012
Accrued interest on convertible bonds	<del></del>	282,033
Salaries and related taxes	2,510,365	2,447,762
Vacation reserve	1,971,937	1,874,842
Other accrued interest	52,029	134,492
Other taxes payable	340,048	259,633
Other payables and accrued expenses	1,147,733	279,405
	6,022,112	5,278,167
T 1 100 C 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<del></del> -	

Terms and conditions of other payables:

- Other payables are non-interest bearing and have the settlement term up to six months.
- Interest payable is normally settled monthly throughout the financial year.

#### 24 Basic and diluted earnings (loss) per share

	30 06 2013	31 12 2012
Shares issued 1 January	39,622,395	39,622,39
Weighted average number of shares	-	-
Net result for the year, attributable to the parent company	1,947,735	(681,142)
Basic (loss) per share, in LTL	0,049	(0,017)

#### 25 Risk and capital management

#### Credit risk

The maximum exposures of the credit as of 30 June 2013 and as of 31 December 2012 comprise the carrying values of receivables.

Concentration of trading counterparties of the Group is average. As of 30 June 2013 amounts receivable from the main 10 customers of the Group accounted for approximately 60.42% (47.68% as of 31 December 2012) of the total Group's trade receivables.

The credit policy implemented by the Group and credit risk is constantly controlled. Credit risk assessment is applied to all clients willing to get a payment deferral.

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In accordance with the policy of receivables recognition as doubtful, the payments variations from agreement terms are monitored and preventive actions are taken in order to avoid overdue receivables in accordance with the standard of the Group entitled "Trade Credits Risk Management Procedure".

According to the policy of the Group, receivables are considered to be doubtful if they meet the following criteria:

- the client is late with settlement for 60 and more days, receivable amount is not covered by insurance and it does not come from subsidiaries;
- factorised clients late with settlement for 30 and more days;
- client is unable to fulfil the obligations assumed;
- reluctant to communicate with the seller;
- turnover of management is observed;
- reorganisation process is observed;
- information about tax penalties, judicial operation and restrictions of the use of assets is observed;
- bankruptcv case:
- inconsistency and variation in payments;
- other criteria.

The Group's management believes that its maximum exposure is equal to the trade receivables netted with allowance losses recognized as at the balance sheet date.

(all amounts are in LTL unless otherwise stated)

#### Interest rate risk

The most part of the Group's borrowings is with variable rates, related EURIBOR, which creates an interest rate risk. As of 30 June 2013 and 2012 the Group did not use any financial instruments to manage interest rate risk.

#### Liquidity risk

The Group's policy is to maintain sufficient cash and cash equivalents by using cash flows statements with liquidity forecasting for future periods. The statement comprises predictable cash flows of monetary operations and effective planning of cash investment if it is necessary.

The purpose of the Group's liquidity risk management policy is to maintain the ratio between continuous financing and flexibility in using overdrafts, bank loans, bonds, financial and operating lease agreements.

The Group seeks to maintain sufficient financing to meet the financial liabilities on time. Additionally, in 2012 the restructuring of maturity terms of some financial obligations and the additional monetary funds to finance the operations of the Company have been implemented.

The Group seeks to maintain sufficient financing to meet the financial liabilities on time. Group's management reached an agreement with bank (Unicredit) due to refinancing of the loans and additional financing.

#### Foreign exchange risk

The Group significantly reduced income earned in USD.

Foreign exchange risk decreased because most of income is earned in Euros, Litas is pegged to euro at the rate of 3.4528 litas for 1 euro.

#### Capital management

The Group manages share capital, share premium, legal reserves, reserves, foreign currency translation reserve and retained earnings as capital. The primary objective of the Group's capital management is to ensure that the Group complies with the externally imposed capital requirements and to maintain appropriate capital ratios in order to ensure its business and to maximise the shareholders' benefit.

The Group manages its capital structure and makes adjustments to it in the light of changes in the economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

A company is obliged to keep its equity up to 50% of its share capital, as imposed by the Law on Companies of Republic of Lithuania. As of 30 June 2013 the Company complied with this requirement. There were no other significant externally imposed capital requirements on the Group.

#### 26 Commitments and contingencies

The General Meeting of shareholders of Snaige AB was held on 30 April 2013. At the meeting following resolutions were made:

- Approved the Company's financial statements for the year 2012.
- Approved the distribution of profit (loss) (LTL 229 thousand to reserves foreseen by law, LTL 30 thousand for social and cultural needs and LTL 4,979 thousand to reserve for investments).
- UAB KPMG Baltics for 2013 auditing purposes of annual financial statements.
- One member of the Board revoked and two elected to the seat on the board. Currently, the Board consists of six members

At reporting date redeemed in 2011 disseminated bonds and their accumulated interest. Redemptions made netting method (AB "Snaigė", UAB Vaidana ir OAO Polair), OAO POLAIR setting off a loan to the Company

UAB Vaidana its financial assurance obligations under the pledge agreement pledged bank 3,309,943 units. AB Snaigė shares

By the surety ship agreement No 2012-02-12 the Company guarantees proper fulfilment of UAB Vaidana financial obligations with all its present and future assets in favour of UAB Šiaulių Bankas in relation to received loan of LTL 4 million.

The company registered as a taxpayer in Moscow and opened a current account in UniCredit Bank Moscow.

From Unicredit bank received loan LTL 43,160 thousand used for refinancing previously obtained loans from AB Swedbankas and AB Šiaulių bankas and to replenish working capital within the group.

In 2013 February 18 with OAO POLAIR signed the loan agreement, under which the Company undertakes to increase the loan from EUR 2.1 million up to EUR 7 million.

For additional loan provides a fixed 6.5% annual interest rate and the final maturity date of 2017 1<sup>st</sup> of March.

(all amounts are in LTL unless otherwise stated)

On 16 of May, 2013 between the Company and UAB Vaidana" was signed the agreement for the providing the loan to UAB Vaidana till LTL 600,000 amount. The funds of loan will be transferred to UAB Vaidana after getting its request to transfer loan's funds.

On 17 of May, 2013 the company board has decided to ensure to bank OAO Petrokommerc OAO Polair obligations fulfillment.

#### 27 Related party transactions

According to IAS 24 *Related Party Disclosures*, the parties are considered related when one party can unilaterally or jointly control other party or have significant influence over the other party in making financial or operating decisions or operation matters, or when parties are jointly controlled and if the members of management, their relatives or close persons who can unilaterally or jointly control the Group or have influence on it. To determine whether the parties are related the assessment is based on the nature of relation rather than the form.

The related parties of the Group and the transactions with related parties during 2013 and 2012 were as follows:

UAB Vaidana (shareholder)

LLC FURUCHI ENTERPRISES LIMITED UAB Vaidana shareholder)

OAO Polair (related shareholders)

Polair Europe Limited (related shareholders)

Polair Europe S.R.L (related shareholders)

The Group has a policy to conduct related party transactions on commercial terms and conditions. Outstanding balances date and at the year-end are unsecured, interest-free, except the loan granted.

As of 30 June 2013 and 31 December 2012 the Group has not recorded any impairment of receivables from related parties.

Financial and investment activities with related parties:

			30 June 20	13	31 Dec	ember 20	)12
		Loans received	Repayment	Interest	Loans	Repayme nt of	e Interest
	Sold bonds	received	of loans	paid	received	loans	paid
UAB Vaidana (bonds)	-	-			7,300,000	-	- 658,800
UAB Vaidana (Ioan)	-	-	67,000	402		-	
OAO Polair		-	9,732,539	501,554			126,633
	-	-	9,799,539	501,956	7,300,000		785,433

30 06 2013
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	Purchases	Sales	Receivables	Payables
OAO "Polair" (refrigerators)	712,654	804,329	1,308,969	708,745
Polair Europe S.R.L	15,585	-	-	-
Polair Europe Limited	170,225	-	-	145,852
	898,464	804,329	1,308,969	854,597

#### 30 06 2012

	Purchases	Sales	Receivables	Payables
OAO "Polair" (refrigerators)	-	4,392,268	4,392,268	-
	-	4,392,268	4,392,268	-

The Company's transactions carried out with subsidiaries:

	Purch	ases	Sales		
	30 06 2013	30 06 2012	30 06 2013	30 06 2012	
OOO Techprominvest	-	277,546	-	-	
TOB Snaigė Ukraina	42,123	53,405	-	-	
UAB Almecha	4,993,128	5,340,294	4,076,104	3,741,499	
OOO Liga-Servis	308,097	101,930	-		
	5,343,348	5,773,175	4,076,104	3,741,499	

The Company has a policy to conduct transactions with subsidiaries on contractual terms. The Company's transactions with subsidiaries represents acquisitions and sales of raw materials and finished goods and acquisitions of marketing services, as well as acquisitions of property, plant and equipment. Outstanding balances at the year-end are unsecured, receivables, except for loans granted, are interest-free and settlement occurs at bank accounts. There were no pledged significant amounts of assets to ensure the repayment of receivables from related parties.

The carrying amount of loans and receivables from subsidiaries on 30 June and 31 December:

	2013	2012
Non-current receivables		
Trade receivables from OOO Techprominvest	-	457,159
Total non-current receivables	-	457,159
Current receivables		
Trade receivables from OOO Techprominvest	457,159	-
Trade receivables from UAB Almecha	2,131,881	1,484,593
Total current receivables	2,589,040	1,484,593

The analysis of receivables from subsidiaries and granted loans during the period on 30 June and 31 December:

	Receivables from	Receivab					
	subsidiaries and granted loans neither past due nor impaired	Less than 30 days	30 – 60 days	60 – 90 days	90 – 120 days	More than 120 days	Total
2013 2012	2,511,254 1,863,966	- 4,163		- 24,280	-	77,786 49,343	2,589,040 1,941,752

(all amounts are in LTL unless otherwise stated)

Payables to subsidiaries as of 30 June (included under the trade payables caption in the Company's statement of financial position):

	2013	2012
OOO Techprominvest	13,030	13,030
TOB Snaige Ukraina	8,287	16,573
OOO Liga-Servis	-	172,690
UAB Almecha	2,415,253	710,211
Total	2,436,570	912,504

In 2013 June 30, the company has not been entered into indemnity agreements under which were guaranteed suppliers for subsidiary OOO Techprominvest, UAB Almecha, TOB Snaige Ukraina, Moroz Trade, OOO Liga Servis debt.

#### Remuneration of the management and other payments

Remuneration of the Company's and subsidiaries' management amounted to LTL 1,194 thousand and LTL 257 thousand, respectively, in 2013 1st half (684 thousand and LTL 185 thousand in 1st half, respectively). The management of the Group did not receive any other loans, guarantees; no other payments or property transfers were made or accrued.

#### 28 Subsequent events

In August, 2013 was signed a preliminary agreement regarding AB Snaige subsidiary company OOO Techprominvest's property sale.



SNAIGE, AB

CONSOLIDATED INTERIM REPORT FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2013 (UNAUDITED)



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#### **GENERAL PROVISIONS**

#### 1. Accounting period of the interim report

The interim report has been issued as of the six months of 2013.

#### 2. The basic data about the issuer

The name of the company – *SNAIGĖ* PLC (hereinafter referred to as the Company)

Authorised capital – LTL 39,622,395

Address - Pramones str. 6, LT-62175 Alytus

Phone - (8-315) 56 206

Fax - (8-315) 56 207

E-mail – snaige@snaige.lt

Internet address - http://www.snaige.lt

Legal organisation status – legal entity, public limited company

Registered as an enterprise on December 1, 1992 in the Municipality Administration of Alytus; registration number AB 92-119; enterprise register code 249664610. The latest Statute of AB "Snaige" was registered on May 24, 2012 inAlytus Department og Register of Legal Entities of the Republic of Lithuania.

#### 3. The type of the issuer's main business activities

The main business activity of the Company is manufacture of refrigerators and freezers and other activities, permitted by Lithuanian laws, as indicated in the registered Statute.

4. Information with regard to the location and time provided for introduction of the report and the accompanying documents; name of the mass media

The report is available in the Budget and Accounting Department of AB Snaige at Pramones str. 6, Alytus on the days of I-IV from 7.30 to 16.30, and V from 7.30 to 14.00.

The mass media - daily paper "Kauno diena" and NASDAQ OMX Vilnius internet page http://nasdaqomxbaltic.com/.

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## II. INFORMATION ABOUT THE ISSUER'S AUTHORIZED CAPITAL, THE ISSUED SECURITIES, SHAREHOLDERS AND MEMBERS OF THE MANAGEMENT BODIES

#### 5. The issuer's authorized capital

The authorized capital registered in the enterprise register

Name of the securities	Amount of the securities	Nominal value, LTL	Total nominal value, LTL	Share of the authorized capital, in percentage
Ordinary registered shares ISIN LT0000109274	39,622,395	1	39,622,395	100

Changes in autorized capital during the last 5 years:

Registracion of changed autorized capital	The sizes of the autorized capital,LTL
2008-09-11	27,827,365
2010-04-20	30,735,715
2011-05-12	39,622,395

#### 6. Major shareholders

The total number of the shareholders on 30 June 2013 was 965.

The major shareholders who own or control more than 5 percent of the issuer's authorized capital are listed below:

	Amount of the registered sha available, in p	ares	Share of the authorized capital and votes available, in percentage						
Names (company names, addresses, enterprise register codes) of the		incl. the	Total		Total		incl. the ord registered s owned by the sh	•	Total incl. the share of the entities
shareholders	Total owned by the sharehol der	share of the votes	share of the capital	share of the appointed votes	share of the capital	group operating jointly, in percentage			
Vaidana UAB – Konstitucijos ave.7, Vilnius, Lithuania, 302473720	36,096,193	91.10	91.10	91.10	91.10	91.10	-		

## 7. Securities without a share of the authorized capital, the circulation of which is regulated by the Law on the Securities Market of the Republic of Lithuania

At 2013 June 30 the Company redeemed 73 000 pcs. convertible bonds issued in 2011 on April 18 and May 2, the nominal value LTL 100, interest 9 % per annum and duration 725 days (at 2013 18 of April – 30,000pcs. and at 2 of May 43,000pcs.) Along with the bonds redeemed and accumulated interest (LTL 465 thousand), as provided in bond contract.

#### 8. The secondary turnover of the issuer's securities



The securities issued by the Company have been listed in the Official Trading List of NASDAQ OMX Villnius since April 9, 1998. Trade of the Company's ordinary registered shares in the securities stock exchange was started on August 11, 1995. The VP ISIN number is LT0000109274.

Based on June 1, 2009 AB Snaige request the Company's shares from NASDAQ OMX Vilnius Baltic main list were moved to NASDAQ OMX Vilnius Baltic secondary list.

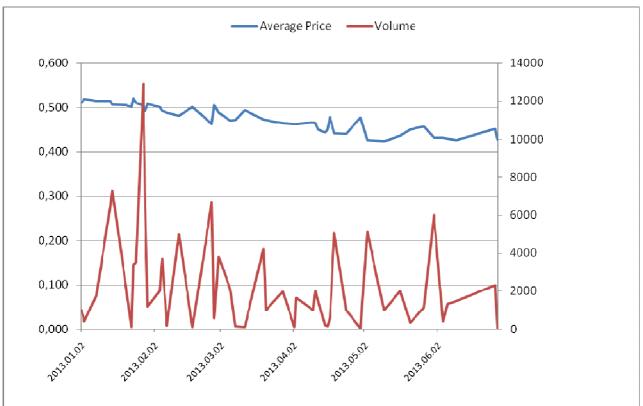
Name of the securities – the ordinary registered shares of AB Snaige.

Amount of the securities: 39,622,395 units. The nominal value of a share: 1 (one) LTL.

#### Trade in securities

Accounti	Accounting period		Price, EUR		Turnover, EUR Date of la session		Date of last session	Total to	urnover
from	to	Max.	Min.	As of last session	Max	Min		pcs	EUR
2013-01-01	2013-03-31	0.520	0.460	0.463	6489.29	918.50	2013-03-28	77,993	38 574.58
2013-04-01	2013-06-30	0.480	0.418	0.427	2585.30	26.05	2012-06-27	34,440	15 168.40

Below you can find Company shares turnover and price during 2013 year. The information is from NASDAQOMX Vilnius internet page:



Capitalizacion of the Company's shares:

Name	28.12.2012	28.06.2013	Change
SNG1L	19,692,330.32 EUR	16,918,762.67 EUR	-14.08%



#### **Baltic market indexes**

Below the graphs are from OMX Baltic Benchmark, OMX Vilnius indexes and AB Snaige shares prices graphs for period from 1 January 2013 till 30 June 2013. The information is from NASDAQOMX Vilnius internet page:



#### 9. Agreements with the stakeholders of public circulation of securities

On May 20, 2013 AB Snaige entered into agreement with UAB FMĮ Orion securities (A.Tumėno str. 4, Vilnius)) for management of accounts of the Company's issued securities and management of accounts of personal securities.

#### 10. Members of the Management Bodies

10.1 Position, names and data with regard to the share of the issuer's authorized capital available

Name. surname	Position	Amount of shares available in units	Share of the capital available. In percentage	Share of votes in percentage
BOARD				
Aleksey Kovalchuk	Chairman of the Board of Snaige AB	-	-	-
Mikhail Stukalo	Member of the Board of Snaige AB	-	-	-
Robin Peter Walker	Member of the Board of Snaige AB	-	-	-
Dmitry Komissarchik	Member of the Board of Snaige AB	-	-	-
Svetlana Ardentova	Member of the Board of Snaige AB	-	-	-
Vladislav Sviblov	Member of the Board of Snaige AB	-	-	-



ADMINISTRATION (Administrative Manager. Chief Accountant)				
Gediminas Čeika	Managing Director of Snaige AB	-	-	-
Neringa Menčiūnienė	Finance Director of Snaige AB	-	-	-

10.2 Information about start date and end date of the office term of each member or the management body

Name	Start date of the Office term	End date of the Office term	
BOARD			
Aleksey Kovalchuk	2011 12 14	till 2015 GMS	
Andrei Dribny	2011 12 14	2013 04 30	
Mikhail Stukalo	2011 12 14	till 2015 GMS	
Robin Peter Walker	2011 12 14	till 2015 GMS	
Dmitry Komissarchik	2012 08 16	till 2015 GMS	
Svetlana Ardentova	2013 04 30	till 2015 GMS	
Vladislav Sviblov	2013 04 30	till 2015 GMS	
ADMINISTRACIJON (Managing Director and Chief / accountant)			
Gediminas Čeika	2008 01 03	Term less agreement	
Neringa Menčiūnienė	2008 06 02	Term less agreement	

<sup>10.3.</sup> Information about benefits and loans granted to the members of the management bodies.

No loans or benefits were granted to the members of the management bodies during this period.

#### **III. INFORMATION ABOUT THE ISSUER'S BUSINESS**

#### 11. Overview of Company's business activities during the reporting period

During the first half year in 2013 *Snaige AB* achieved turnover of LTL 91.2 million a growth of 39%compared to the previous year. Net profits were 2m LTL, a growth of almost 4 times more than the previous year and EBITDA reached 6.6m LTL a growth of 61%vs. the previous year.

Company turnover has increased in almost all important markets with especially good results in Central Asia (+162%), and France (+161%). The Company exported its production to almost 30 countries in Europe and Asia with the company's most important markets remaining the same: Ukraine, Germany, France and Central Asia. According to Gediminas Čeika, CEO of Snaigė AB those countries reflect the structure of the entire sales portfolio of the *Snaig*ė Company, i.e., balancing between risky and profitable East, and less profitable, but stable West.

The CEO of the Company, assessing the results of the first half-year, expressed his delight with achievements of the Company including the increase in sales: "We have put a lot of effort in order to maintain the fast growth in sales, and we are glad because we were successful in increasing our number of clients, and extending the range produced. We also implemented effective marketing campaigns in key markets, ensured we increased our capacity when needed, as well as ensuring the efficient operation of our Supply Division. The smooth and effective operation of the company has therefore enabled the excellent results we are able to present".

Now we are planning not only to increase sales during the third quarter, but also present to the customers some new products, including a 163 cm freezer, as well as the hottest product this year which is a fridge-freezer with —with a *No Frost* system. According to Gediminas Čeika, clients are really looking forward to this new product, and we expect it exceed all of our clients expectations for novelty, functionality and design.



#### 12. Information about Company's employees

The main information about the employees of AB "Snaige" and its subsidiaries' employees is presented in the table below:

	January – June of 201	January – June of 2013		
Employees group	Average number of employees	Average monthly salary. LTL		
Administrative employees (with executive officers)	157	3,962		
Factory workers	664	1,819		
In total	821	2,229		

#### 13. Information about the subsidiary companies of the issuer

On 30 June 2011 the AB Snaige group consisted of the following companies: the parent company of the group AB Snaige. subsidiary companies OOO Techprominvest, TOB Snaige - Ukraine, UAB Almecha. The main information about the Group's subsidiary companies is presented in the table below:

	OOO Techpominvest	TOB SNAIGE UKRAINE	UAB ALMECHA
Head-office address	Bolshaja Okrūzhnaja 1-a, Kaliningrad, Russia	Grushevskogo str. 28- 2a/43,Kyiv, Ukraine	Pramonės str. 6, Alytus, Lithuania
Type of activities	Manufacture of refrigerators and freezers	Sales, consult and service	Manufacture of equipment
Share of the authorized capital available to AB Snaige %	100 %	99 %	100 %
The authorized capital, LTL	85,894,118	54,042	1,375,785
Share of the authorized capital unpaid by the issuer	Completely paid	Completely paid	Completely paid

#### 14. Transactions with the related parties

The parties are considered related when one party can unilaterally or jointly control other party or have significant influence over the other party in making financial or operating decisions or operation matters, or when parties are jointly controlled and if the members of management, their relatives or close persons who can unilaterally or jointly control the Group or have influence on it. To determine whether the parties are related the assessment is based on the nature of relation rather than the form.

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LLC FURUCHI ENTERPRISES LIMITED (UAB Vaidana shareholder)

OAO Polair (related shareholders)

Polair Europe Limited (related shareholders)

Polair Europe S.R.L (related shareholders)

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#### 15. The risk

#### Credit risk

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Concentration of trading counterparties of the Group is average. As of 30 June 2013 amounts receivable from the main 10 customers of the Group accounted for approximately 60.42 % (47.68 % as of 31 December 2012) of the total Group's trade receivables.

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#### Foreign exchange risk

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Foreign exchange risk decreased because most of income is earned in Euros, Litas is pegged to euro at the rate of 3.4528 litas for 1 euro.



#### IV. UPDATE AND ESSENTIAL EVENTS OF THE ISSUER'S ACTIVITIES

#### 16. Essential events of the issuer's activities

#### 2013-08-14

#### AB Snaige announces the sale of real estate of its subsidiary company in

AB Snaige has signed a preliminary agreement regarding subsidiary company OOO Techprominvest's property sale. OOO Techprominvest - the company's refrigerator plant in Kaliningrad, which used to manufacture refrigerators for the Russian market. Its activities were suspended in 2009, when after the ruble devaluation the plant became unprofitable. According to AB Snaige CEO Gediminas Čeika, the potential selling of the OOO Techprominvest real estate is good news for the company. Having not operating the plant for several years means unnecessary expenses for its maintenance and this damages the consolidated financial result," - said G. Čeika. "After the company will sell this real estate, the company will use its recourses in more effective way."

#### 2013-06-18

#### AB SNAIGE has sold its Russian subsidiary

AB Snaigė has sold OOO Liga Servis its subsidiary in Russia. The main purpose of the business was to take care of the company's sales and marketing in Russia. According to the company's CEO Gediminas Čeika, to have subsidiaries that are engaged in sales and marketing activities in Russia has become inappropriate after the company started cooperation with POLAIR group of companies.

POLAIR is the largest and most well known producer and seller of refrigeration equipment in Russia, with its commercial channels and contacts, which AB "Snaigė" are starting to use. "- Said G. Čeika. "Results of this cooperation have exceeded all expectations – in first quarter of this year sales to Russia increased by three times. As a result there is no need to duplicate work and to waste money with subsidiaries in Russia.

Now the company's group structure consists of Ukrainian TOB Snaige Ukaine, Lithuanian UAB Almecha and Russia OOO Techprominvest - the only subsidiary company in the country which is the closed factory in Kaliningrad, which the company also has the intention to sell. The final subsidiary in Russia OOO "Moroz Trade" is now removed from the Russian Register of Legal Entities.

Turnover at AB Snaige reached an all time high of LTL 34,4 MM in the first quarter (unaudited consolidated data), which is an increase of 57% vs. last year. At the first quarter the company earned LTL 1.3 MM consolidated unaudited EBITDA i.e. 4 times more than at the same period last year.

#### 2013-05-31

#### Sales of AB Snaigė up 57 percent in first guarter and EBITDA increased by 4 times

Turnover at AB Snaigė reached an all time high of LTL 34,4 MM in the first quarter (unaudited consolidated data), which is an increase of 57% vs. last year. Predominantly, sales have increased in eastern markets: Uzbekistan by 23 times, Tadzhikistan by almost 6 times, Russia by over 3 times. Sales also grew in some key western markets: France by 18%, Bulgaria by 38% and Poland by 24%. Additionally this year SC "Snaigė" entered the markets of Finland, Belgium, and Hungary where it had not been trading during Q1 of the *previous year*. The companies EBITDA grew from LTL 0.325 MM to LTL 1.3 MM an increase of 4 times.

According to AB Snaigė CEO G. Čeika, even though the first quarter brought a loss of LTL 1,1 MM (unaudited consolidated data) due to this being the low season and with especially higher heating costs this year, it was more than LTL 1 MM better than the same period last year. "In our business sales are very low at the beginning of winter, thus, we always get less income than spend at that time, and a summer season brings increased sales by several times," – reported G. Čeika. "Therefore, during the first and second quarters we pay more attention to the preparation for the warm season: we update equipment, buy more raw materials, and produce for stock to have enough production for a summer season."

Although AB Snaige labels over 60 percent of refrigerators with their own brand, the rest is produced for famous home appliance manufacturers and retail chains. This year the company will continue to produce refrigerators to the following companies: Severin, Bomann in Germany, Conforama in France and, Orima in Portugal. We are pleased to have the largest Polish home appliance manufacturer Amica having joined our customers' ranks.

AB Snaigė CEO G. Čeika says the results of the first quarter should be seen very positively. "We have reached our budgetted sales plans for the first quarter, - affirmed G. Čeika. "Moreover, we accomplished much in creating new products and improving cooling technologies."



Since the beginning of the year, we have already released to the market a "Snaigė" branded refrigerator with a cold section "0 Fresh Zone". This year during the second and third quarter our company will present a new higher freezer, a new two-door refrigerator with glass doors of a Premium class and an innovative refrigerator of the highest energy class A+++. We know that not every manufacturer can make a boast of such a refrigerator.

#### 2013-04-30

#### **Resolutions of the General Meeting of Shareholders**

Alytus, Lithuania, 2013-04-30 11:04 CEST (GLOBE NEWSWIRE) -- The General Meeting of shareholders of Snaige AB was held on 30 April 2013.

At the meeting was made following resolutions:

- 1. THE AGENDA QUESTION: Consolidated annual report of AB Snaigė on the company's activity for 2012. In the meeting taken for information the consolidated annual report of AB Snaigė on the company's activity for 2012.
- 2. THE AGENDA QUESTION: Auditor's conclusion on the company's financial statements for 2012. In the meeting taken for information with the auditor's conclusion on the company's financial statements for 2012.
- 3. THE AGENDA QUESTION: Approval of the set of financial statements of the company for 2012. THE DECISION: The set of financial statements of the company for 2012 has been approved
- 4. THE AGENDA QUESTION: Approval of distribution of profit (loss) of AB Snaigė for 2012. THE DECISION: The distribution of profit (loss) of AB Snaigė for 2012 has been approved:

Non-distributed profit (loss) at the end of the last financial year: LTL 908,126 (EUR 263,011.47)

Net result - profit (loss) of financial year: LTL 4,584,574 (1,327,784.4 EUR)

Distributable result- profit (loss) of financial year: LTL 5,492,700 (EUR 1,590,795.87)

Contributions of shareholders to cover loss: LTL 0 (EUR 0)

Share premium for covering of loss LTL 0 (EUR 0)

Transfers from reserves: LTL 1,143,073 (EUR 331,056.82)

Distributable profit: LTL 6,635,773 (EUR 1,921,852.69)

Distribution of profit LTL 5,238,229 (EUR 1,517,095.98):

Portion of profit allocated to reserves foreseen by law: LTL 229,229 (EUR 66,389.31)

Portion of profit allocated to other reserves: LTL 30,000 (EUR 8,688.60)

- for support and charity LTL 0 (EUR 0)
- for social and cultural needs LTL 30,000 (EUR 8,688.60)

Portion of profit allocated for payment of dividends: LTL 0 (EUR 0)

Portion of profit allocated for payment of premiums: LTL 0 (EUR 0)

Portion of profit allocated for payment of tantiemes: LTL 0 (EUR 0)

Other: LTL 4,979,000 (EUR 1,442,018.07)

- portion of profit allocated to reserve for acquisition of own shares: LTL 0 (EUR 0)
- portion of profit allocated to reserve for investments: LTL 4,979,000 (EUR 1,442,018.07)

Non-distributed result - profit (loss) at the end of financial year: LTL 1,397,544 (EUR 404,756.71).

5. THE AGENDA QUESTION: Election of the audit firm for auditing purposes of financial statements and establishment of terms regarding the payment for audit services.

THE DECISION: UAB KPMG Baltics has been elected for 2013 auditing purposes of annual financial statements. The General Director was authorized (with the right to delegate) of the company to sign the agreement with the audit firm by establishing the terms of payment for the audit services and other terms.

6. THE AGENDA QUESTION: The Company Board member revocation from Board member position.

THE DECISION: Andrey Dribny was revoked from the Board members of the Company.

7. THE AGENDA QUESTION: New Board members appointment to opening positions.

THE DECISION: Vladislav Sviblov and Svetlana Ardentova have been elected to the members of the Board of the Company for remaining term of this Board office.

The General Manager of the Company was authorized (including the power to delegate) to register the newly elected members of the Board with the Register of Legal Persons of the Republic of Lithuania pursuant to the procedure under law, to take any and all other actions and sign any and all documents related to the change of the Board members of the Company.



#### 2013-04-09

#### **Convocation of the ordinary General Meeting of Shareholders**

On 30 April 2013 the ordinary General Meeting of Shareholders of Snaigė AB, the address of head office Pramonės str. 6, Alytus, the company code 249664610 (hereinafter, the "Company") is convened (hereinafter, the "Meeting").

The place of the meeting – main meeting hall of the Company, at the address Pramones str. 6, Alytus, Lithuania.

The Meeting commences – at 10 a.m. (registration starts at 9.45 a.m.).

The Meeting's accounting day – 23 April 2013 (the persons who are shareholders of the Company at the end of accounting day of the General Meeting of Shareholders or authorized persons by them, or the persons with whom shareholders concluded the agreements on the disposal of voting right, shall have the right to attend and vote at the General Meeting of Shareholders).

The Board of directors of the Company initiates and convenes the meeting.

#### Agenda of the Meeting:

- 1. Annual report of "Snaige" AB on the company's activity for 2012.
- 2. Auditor's conclusion on the company's financial statements for 2012.
- 3. Approval of the set of financial statements of the company for 2012.
- 4. Approval of distribution of profit (loss) of "Snaigė" AB for 2012.
- 5. Election of the audit firm for auditing purposes of financial statements and establishment of terms regarding the payment for audit services.
- 6. The Company Board member revocation from Board member position;
- 7. New Board members appointment to opening positions.

#### 2013-02-28

#### AB Snaigė improves sales results for 2012 by 31%, EBITDA by 36 percent with profits up by 5 times

Based upon (unaudited unconsolidated) 2012 results AB Snaigė grew sales to more than 150 mln LTL in 2012 which is 31 percent higher than the same period last year. The Company generated 4.6 mln LTL (unaudited unconsolidated) profit which is almost 5 times more than for the last year. EBITDA (unaudited unconsolidated) for 2012 exceeded 13 mln LTL, which is 36 percent higher than for the last year.

This significant increase in turnover and EBITDA was reached due to successful export operations of carried out by the company. In 2012 Snaigė AB sold products to 33 European and Asian countries, export increased by 35 percent, and were 97 percent of total company sales.

For achievements in the field of export AB Snaigė was recognized as "The Exporter of 2012" and awarded the prize of Lithuanian Chamber of Commerce, Industry and Crafts.

"It is quite difficult to compete with worldwide giants in of the market for home appliances," – states CEO G. Čeika. "However, the results of AB Snaigė in 2012 demonstrate that it is possible". According to G. Čeika the results are driven by several factors – high-quality product, successful marketing and sales policy, flexibility and reliability of the company."

AB "Snaigė" success is in connection with the company interrelation with the Russian business group "Polair". First of all the company obtained more confidence taking strategic decisions, such us development of— Snaige Glassy, premium design line of refrigerators, marketing campaign in Ukraine and Moldova, which has tremendous success in terms of sales volume and market share growth.

With the help of "Polair" the company in year 2012 produced and sold 4,9 thousand. commercial refrigerators in Russian market. AB Snaige, being a part of "Polair" group, achieved tangible cost optimization on purchasing some row materials and components.

"In 2012 the company accomplished a lot by creating new products and improving the existing ones,"- says G. Čeika. At the beginning of the year we improved refrigerators "Snaigė Ice Logic", implemented new technologies such as "Touch screen" electronic control, "Air Active", air circulation system, "0 °C Fresh Zone" section, presented several new models of freezers.. These refrigerators received positive responses from the customers both in Lithuania and Western and Easter Europe.

In 2012 AB Snaigė invested 2 mln LTL to the development of new products and improvement of existing ones. Total investment of the company reached 3 mln LTL.

According to unaudited unconsolidated data Snaige AB reached 148.4 mln LTL of unaudited consolidated turnover and generated 1 mln LTL of unaudited consolidated net profit in 2012.