


**Snaige AB****CONFIRMATION OF RESPONSIBLE PERSONS**

Following the Article No. 22 of the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodic and Additional Information of the Lithuanian Securities Commission, we Neringa Menčiūnienė, Finance Director of Snaige, AB and Vytautas Adomaitis, Head of Accounting and Finance department Snaige, AB hereby confirm that, to the best of our knowledge, the attached unaudited interim consolidated Snaige AB financial statements for the nine month period of year 2010, prepared in accordance to the applied accounting standards, reflects the reality correctly and fairly shows issuer's assets, liabilities, financial position, profit or loss of Snaige, AB.



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**Neringa Menčiūnienė**  
Finance Director



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**Vytautas Adomaitis**  
Head of Accounting and  
Finance department

October 28, 2010

***AB SNAIGÉ***

***CONSOLIDATED INTERIM FINACIAL STATEMENTS FOR THE NINE  
MONTHS OF 2010***

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## **I. GENERAL PROVISIONS**

### **1. Accounting period of the report**

The report has been issued for the nine months of 2010.

### **2. The basic data about the issuer**

The name of the company – *SNAIGĖ* PLC (hereinafter referred to as the Company)

Authorised capital – LTL 30,735,715

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Internet address - <http://www.snaige.lt>

Legal organisation status – legal entity, public limited company

Registered as an enterprise on December 1, 1992 in the Municipality Administration of Alytus; registration number AB 92-119; enterprise register code 249664610. The latest Statute of AB “Snaige” was registered on April 20, 2010 in Legal Entities of the Republic of Lithuania.

### **3. Information with regard to the location and time provided for introduction of the report and the accompanying documents; name of the mass media**

The report is available in the Budget and Accounting Department of AB “Snaige” at Pramonės str. 6, Alytus on the days of I-IV from 7.30 to 16.30, and V from 7.30 to 14.00, as well as in Financial Broker Firm UAB “Orion Securities” at Tumeno str. 4, corp. B, floor 9, LT-01109, Vilnius on the work days from 9.00 to 17.00. The mass media – daily paper „Kauno diena”.

## II. FINANCIAL STATUS

AB “Snaige” is the parent company situated in Lithuania with subsidiaries also in Lithuania, Russia and Ukraine. The financial statements of the subsidiary companies are integrated into the consolidated financial statements. These financial statements have been composed in accordance with the international financial reporting standards (IFRS), which are accepted in the European Union countries.

### 1. Accounting Balance Sheet (in LTL)

Ref. No.	ASSETS	Notes	30 09 2010	31 12 2009
<b>A.</b>	<b>Non-current assets</b>		<b>52,502,154</b>	<b>57,515,131</b>
I.	FORMATION COSTS			
II.	INTANGIBLE ASSETS	7	4,996,081	4,857,966
III.	TANGIBLE ASSETS	8	47,461,078	52,612,170
III.1.	Land			
III.2.	Buildings		27,137,058	27,252,392
III.3.	Other non-current tangible assets		18,856,235	23,489,940
III.4.	Construction in progress and advance payments		1,467,785	1,869,838
IV.	NON-CURRENT FINANCIAL ASSETS			
V.	DEFERRED TAXES ASSETS		44,995	44,995
VI.	ACCOUNTS RECEIVABLE AFTER ONE YEAR			
	<b>Assets classified as held for sale</b>		<b>10,053,740</b>	<b>9,577,200</b>
<b>B.</b>	<b>Current assets</b>		<b>40,483,217</b>	<b>38,081,311</b>
I.	INVENTORY AND CONTRACTS IN PROGRESS	9	13,451,023	18,919,843
I.1.	Inventory		13,451,023	18,919,843
I.2.	Advance payments			
I.3.	Contracts in progress			
II.	ACCOUNTS RECEIVABLE WITHIN ONE YEAR	10	20,225,334	17,436,381
III.	INVESTMENTS AND TERM DEPOSITS		1,000,000	
IV.	CASH AT BANK AND ON HAND	12	5,806,860	1,725,087
V.	Other current assets			
	Planned to sell non-current assets			
<b>C.</b>	<b>Accrued income and prepaid expenses</b>			
	<b>TOTAL ASSETS</b>		<b>103,039,111</b>	<b>105,173,642</b>

Ref. No.	SHAREHOLDERS' EQUITY AND LIABILITIES	Notes	30 09 2010	31 12 2009
<b>A.</b>	<b>Capital and reserves</b>		<b>30,054,100</b>	<b>29,713,013</b>
I.	SHARE CAPITAL		36,434,371	46,554,635
I.1.	Authorized (subscribed) share capital		30,735,715	27,827,365
I.2.	Uncalled share capital (-)			
I.3.	Share premium (surplus of nominal value)		5,698,656	18,727,270
	Own shares (-)			
III.	REVALUATION RESERVE		(6,939,449)	(6,841,946)
IV.	RESERVES		4,688,472	4,688,472
V.	PROFIT (LOSS) BROUGHT FORWARD		(4,129,294)	(14,688,148)
	Current Profit (Loss)		(2,469,756)	
	The previous year Profit (Loss)		(1,659,538)	
<b>B.</b>	<b>Minority interest</b>		<b>1,676</b>	<b>1,676</b>
<b>C.</b>	<b>Financing (grants and subsidies)</b>	15	<b>1,368,537</b>	<b>1,600,737</b>
<b>D.</b>	<b>Provisions and deferred taxes</b>		<b>0</b>	<b>0</b>
I.	PROVISIONS FOR COVERING LIABILITIES AND DEMANDS			
II.	DEFERRED TAXES			
<b>E.</b>	<b>Accounts payable and liabilities</b>		<b>71,614,798</b>	<b>73,858,216</b>
I.	ACCOUNTS PAYABLE AFTER ONE YEAR AND NON-CURRENT LIABILITIES		39,450,318	2,948,214
I.1.	Financial debts		37,243,821	904,363
I.2.	Warranty provisions	16	1,276,124	1,139,120
I.3.	Deferred income tax liability		540,979	515,337
I.4.	Advances received on contracts in progress			
I.5.	Non-current employee benefits		389,394	389,394
II.	ACCOUNTS PAYABLE WITHIN ONE YEAR AND CURRENT		32,164,480	70,910,002
II.1.	Current portion of non-current debts	17	2,723,225	37,519,361
II.2.	Financial debts			
II.3.	Trade creditors		20,207,885	22,510,528
II.4.	Advances received on contracts in progress		259,397	1,046,343
II.5.	Taxes, remuneration and social security payable	21	3,266,359	2,574,225
II.6.	Warranty provisions		2,016,146	2,620,737
II.7.	Other provisions	21	151,701	151,701
II.8.	Other current liabilities	21	3,539,767	4,487,107
	<b>TOTAL SHAREHOLDERS' EQUITY AND</b>		<b>103, 039,111</b>	<b>105,173,642</b>

**2. Profit (Loss) Report (in LTL)**

Ref. No.	ITEMS	30.09.2010	01.07.2010 30.09.2010	30.09.2009	01.07.2009 30.09.2009
<b>I.</b>	<b>SALES AND SERVICES</b>	<b>80,162,406</b>	<b>35,937,289</b>	<b>98,321,649</b>	<b>34,653,139</b>
I.1	Income of goods and other products sold	2,490,419	1,216,255	3,192,106	1,003,443
I.2	Income of refrigerators sold	77,671,987	34,721,034	95,129,543	33,649,696
<b>II.</b>	<b>COST OF GOODS SOLD AND SERVICES RENDERED</b>	<b>72,492,431</b>	<b>31,034,525</b>	<b>91,712,201</b>	<b>30,961,031</b>
II.1	Net cost of goods and other products sold	1,521,915	688,196	2,443,020	709,579
II.2	Net cost of refrigerators sold	70,970,516	30,346,329	89,269,181	30,251,452
<b>III.</b>	<b>GROSS PROFIT</b>	<b>7,669,975</b>	<b>4,902,764</b>	<b>6,609,448</b>	<b>3,692,108</b>
<b>IV.</b>	<b>OPERATING EXPENSES</b>	<b>16,282,714</b>	<b>6,952,461</b>	<b>29,044,939</b>	<b>15,173,641</b>
IV.1	Sales expenses	6,542,182	3,468,746	6,930,046	2,450,202
IV.2	General and administrative expenses	9,740,532	3,483,715	22,114,893	12,723,439
<b>V.</b>	<b>PROFIT (LOSS) FROM OPERATIONS</b>	<b>(8,612,739)</b>	<b>(2,049,697)</b>	<b>(22,435,491)</b>	<b>(11,481,533)</b>
<b>VI.</b>	<b>OTHER ACTIVITY</b>	<b>7,422,555</b>	<b>4,761,720</b>	<b>1,246,646</b>	<b>1,098,623</b>
VI.1.	Income	7,633,156	4,681,821	1,706,228	1,104,838
VI.2.	Expenses	210,601	(79,899)	459,582	6,215
<b>VII.</b>	<b>FINANCIAL AND INVESTING ACTIVITIES</b>	<b>(1,279,485)</b>	<b>(4,057,710)</b>	<b>(11,343,363)</b>	<b>(4,551,843)</b>
VII.1.	Income	6,684,719	642,165	7,930,821	1,885,974
VII.2.	Expenses	7,964,204	4,699,875	19,274,184	6,437,817
<b>VIII.</b>	<b>PROFIT (LOSS) FROM ORDINARY ACTIVITIES</b>	<b>(2,469,669)</b>	<b>(1,345,687)</b>	<b>(32,532,208)</b>	<b>(14,934,753)</b>
IX.	EXTRAORDINARY GAIN				
X.	EXTRAORDINARY LOSS				
<b>XI.</b>	<b>CURRENT ACCOUNTING PERIOD PROFIT (LOSS) BEFORE TAXES</b>	<b>(2,469,669)</b>	<b>(1,345,687)</b>	<b>(32,532,208)</b>	<b>(14,934,753)</b>
<b>XII.</b>	<b>TAXES</b>	<b>87</b>	<b>87</b>	<b>11,327</b>	<b>1,812</b>
XII.1	PROFIT TAX	87	87	11,327	1,812
XIII.	Adjustment of deferred profit tax			889,794	
XIV.	Social tax				
XV.	MINORITY INTEREST				
<b>XVI.</b>	<b>NET CURRENT ACCOUNTING PERIOD PROFIT (LOSS)</b>	<b>(2,469,756)</b>	<b>(1,345,774)</b>	<b>(33,433,329)</b>	<b>(14,936,565)</b>

**3. Cash Flows Statement**

Ref. No.		30 09 2010	30 09 2009
<b>I.</b>	<b>Cash flows from the key operations</b>		
I.1	Result before taxes	(2,469,669)	(32,532,208)
I.2	Depreciation and amortization expenses	6,240,932	7,821,835
I.3	Subsidies amortization	(232,200)	(312,899)
I.4	Result of sold non-current assets	(36,673)	(51,718)
I.5	Write-off of non-current assets	100,700	9,410,029
I.6	Write-off of inventories	121,331	446,899
I.7	Depreciation of receivables		(210,961)
I.8	Non-realized loss on currency future deals		645,961
I.9	Change in provision for guarantee repair	(467,587)	(1,139,474)
I.10	Recovery of devaluation of trade receivables		
I.11	Influence of foreign currency exchange rate change	(1,841,443)	6,428,210
I.12	Financial income	(9,405)	(16,434)
I.13	Financial expenses	3,130,333	4,285,625
	<b>Cash flows from the key operations until decrease (increase) in working capital</b>	<b>4,536,319</b>	<b>(5,225,135)</b>
II.1	Decrease (increase) in receivables and other liabilities	(2,788,953)	15,473,094
II.2	Decrease (increase) in inventories	5,468,820	36,310,241
II.3	Decrease (increase) in trade and other debts to suppliers	(1,970,065)	(27,766,091)
	<b>Cash flows from the main activities</b>	<b>5,246,121</b>	<b>18,792,109</b>
III.1	Interest received		
III.2	Interest paid		(2,630,600)
III.3	Profit tax paid	(1,956,778)	(202,318)
	<b>Net cash flows from the key operations</b>	<b>3,289,343</b>	<b>15,959,191</b>

<b>IV.</b>	<b>Cash flows from the investing activities</b>		
IV.1	Acquisition of tangible non-current assets	(367,871)	(135,849)
IV.2	Capitalization of intangible non-current assets	(26,814)	(350,353)
IV.3	Sales of non-current assets	66,791	233,119
IV.4	Loans granted		
IV.5	Loans regained		4,343
	<b>Net cash flows from the investing activities</b>	<b>(327,894)</b>	<b>(248,740)</b>



<b>III.</b>	<b>Cash flows from the financial activities</b>		
III.1	Cash flows related to the shareholders of the company		
III.1.1	Issue of shares		
III.1.2	Issue of bonds	4,725,256	
III.1.3	Sale of own shares		6,968,114
III.1.4	Payment of dividends		
III.2	Cash flows arising from other financing sources		
III.2.1	Subsidies received		
III.2.1.1	Inflows from non-current loans	6,000,000	
III.2.1.2	Loans repaid	(2,703,157)	(22,538,168)
III.2.2	Finance lease received		
III.2.2.1	Payments of leasing (finance lease) liabilities	(599,446)	(625,873)
III.3	Other decreases in the cash flows from financial activities		
III.4.	Redemption of securities issued	(5,302,329)	
	<b>Net cash flows from the financial activities</b>	<b>2,120,324</b>	<b>(16,195,927)</b>

<b>IV.</b>	<b>Cash flows from extraordinary items</b>		
IV.1.	Increase in cash flows from extraordinary items		
IV.2.	Decrease in cash flows from extraordinary items		
<b>V.</b>	<b>The influence of exchange rates adjustments on the balance of cash and cash equivalents</b>		
<b>VI.</b>	<b>Net increase (decrease) in cash flows</b>	<b>5,081,773</b>	<b>(485,476)</b>
<b>VII.</b>	<b>Cash and cash equivalents at the beginning of period</b>	<b>1,725,087</b>	<b>1,675,302</b>
<b>VIII.</b>	<b>Cash and cash equivalents at the end of period</b>	<b>6,806,860</b>	<b>1,189,826</b>

**4. Statement of Changes in Equity**

	Paid up authorised capital	Share premium	Own shares (-)	Legal reserves		Other reserves					Retained earnings (losses)	TOTAL	Minority shareholders	TOTAL
				Compulsory	For acquiring own shares	For charity, donation	For social needs	For investments	Other reserves	Currency exchange reserve				
<b>Balance as of December 31, 2008</b>	<b>27,827,365</b>	<b>18,727,270</b>	<b>0</b>	<b>2,828,472</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4,512,300</b>	<b>0</b>	<b>(5,241,966)</b>	<b>20,840,602</b>	<b>69,494,043</b>	<b>2,861</b>	<b>69,496,904</b>
Total registered income and expenses as of 2009 (9 month)						0	0				(33,433,329)	(33,433,329)		(33,433,329)
Formed reserves							60,000	1,800,000		(1,860,000)		0		0
Transfers from reserves								(4,512,300)		4,512,300		0		0
Other changes										1,158,512		1,158,512		1,158,512
Profit not registered in the Profit (Loss) account											57,021	57,021		57,021
<b>Balance as of September 30, 2009</b>	<b>27,827,365</b>	<b>18,727,270</b>	<b>0</b>	<b>2,828,472</b>	<b>0</b>	<b>0</b>	<b>60,000</b>	<b>1,800,000</b>	<b>0</b>	<b>(4,083,454)</b>	<b>(9,883,406)</b>	<b>37,276,247</b>	<b>2,861</b>	<b>37,279,108</b>
Dividends for 2008												0		0
Total registered income and expenses as of 2009						0					(4,804,742)	(4,804,742)	(1,185)	(4,805,927)
Formed reserves											0	0		0
Other changes										(2,758,492)		(2,758,492)		(2,758,492)
Year 2009 profit not registered in the Profit (Loss) account												0		0
<b>Balance as of December 31, 2009</b>	<b>27,827,365</b>	<b>18,727,270</b>	<b>0</b>	<b>2,828,472</b>	<b>0</b>	<b>0</b>	<b>60,000</b>	<b>1,800,000</b>	<b>0</b>	<b>(6,841,946)</b>	<b>(14,688,148)</b>	<b>29,713,013</b>	<b>1,676</b>	<b>29,714,689</b>
Dividends for 2009												0		0
Total registered income and expenses as of 2010											(2,469,756)	(2,469,756)	0	(2,469,756)
Formed reserves							30,000	1,830,000	0	(1,860,000)		0	0	0
Transfers from reserves							(60,000)	(1,800,000)	0	1,860,000		0	0	0
Other changes		(13,028,614)								(97,503)	13,028,610	(97,507)		(97,507)
Increase of authorized capital	<b>2,908,350</b>											<b>2,908,350</b>		<b>2,908,350</b>
Current year profit not registered in the Profit (Loss) account												0		0
<b>Balance as of September 30, 2010</b>	<b>30,735,715</b>	<b>5,698,656</b>	<b>0</b>	<b>2,828,472</b>	<b>0</b>	<b>0</b>	<b>30,000</b>	<b>1,830,000</b>	<b>0</b>	<b>(6,939,449)</b>	<b>(4,129,294)</b>	<b>30,054,100</b>	<b>1,676</b>	<b>30,055,776</b>

**III. EXPLANATORY NOTES****1 Basic information**

The Company is active manufacturer of refrigerators and freezers. The refrigerator manufacturing plant was established on April 1, 1963. After the privatization of the Company on the 1<sup>st</sup> of December, 1992, the joint-stock company “Snaige” was established and in December 1993 all state-owned shares were bought out. The Company’s shares are listed on Vilnius Stock Exchange Secondary List.

Main shareholders of AB „Snaigė“ as on September 30, 2010 and December 31, 2009 were:

	<b>September 30, 2010</b>		<b>December 31, 2009</b>	
	<b>Number of shares owned</b>	<b>Share of total capital, %</b>	<b>Number of shares owned</b>	<b>Share of total capital, %</b>
Swedbank AS (Estonia) Clients	15,039,618	48.93	13,229,667	47.54
Skandinaviska Enskilda Banken AB	4,045,509	13.16	3,351,924	12.05
Hermis Capital UAB	3,000,196	9.76	4,412,032	15.86
Other shareholders	8,650,392	28.15	6,833,742	24.55
<b>Total</b>	<b>30,735,715</b>	<b>100.00</b>	<b>27,827,365</b>	<b>100.00</b>

All the shares (with nominal value LTL 1 per share), are ordinary and were fully paid as on September 30, 2010 and December 31, 2009. The authorized share capital is equal to LTL 30,735,715 on September 30, 2010. Subsidiaries did not have any shares of AB „Snaige“ on September 30, 2010 and December 31, 2009. The Company did not have any of their own shares.

Group is consisted of AB “Snaige“ and its subsidiaries and associated companies (hereinafter – Group):

<b>Company</b>	<b>Company address</b>	<b>Share capital owned by Group, %</b>	<b>Investment value, LTL.</b>	<b>Current period profit (loss), LTL.</b>	<b>Equity</b>
Techprominvest OOO	Bolšaja Okružnaja, 1-a, Kaliningrad	100	67,846,761	(1,595,283)	8,840,928
Snaige TOV	Ukraina Gruševskio 28-2a/43, Kiev	99	88,875	(30,965)	146,459
Moroz OOO	Trade Prospekt Mira 52, Moscow	100	947	0	(5,689,538)
Liga Servis OOO	Prospekt Mira 52, Moscow	100	1,028	(42,294)	304,675
UAB Almecha	Pramonės 6, Alytus	100	1,375,785	57,380	266,894

As 30 September 2010 The Board of the Company comprised 1 representative from the employees of the Company, and 4 representatives other shareholders groups clients as on the 31st of

December, 2009, 1 representative from the employees of the Company, 1 representative of UAB Hermis Capital and 3 representatives of Swedbank AS clients. Those changes had happened after general meeting on the 29<sup>th</sup> of April, year 2010.

In 2002 AB „Snaigė“ acquired 85% of share capital in „Techprominvest“ (Kaliningrad, Russia) and in 2006 AB „Snaigė“ bought the remaining 15% of „Techprominvest“ share capital and became the main proprietor of the subsidiary.

In September 2008, AB „Snaigė“ has increased its subsidiary’s „Techprominvest“ authorized capital by LTL 55,197,921. An authorized capital was increased from the receivables of „Techprominvest“ for sold and not paid equipment, as well as granted and not repaid loans.

On the 12<sup>th</sup> of August, 2009, due to the global economic crisis and particularly unfavourable effect of it on the Group activities, the Management of the Group made a decision to close the activities of AB Snaigė refrigerator factory OOO Techprominvest. Goodwill that arose during the acquisition of minority of the subsidiary in 2006 and 2007 amounting to LTL 12,313 thousand was written off on August 31, 2009. The expense of the writing-off the carrying amount of goodwill, which is LTL 9,390 thousand, is included into administrative expenses caption. Foreign currency revaluation reserve related to goodwill that appeared due to foreign currency fluctuations amounting to LTL 2,923 thousand is accounted in equity.

„TOV Snaigė Ukraina“ (Kiev, Ukraine) was established in 2002. Since the acquisition in 2002, the Company holds 99% shares of this subsidiary. The subsidiary provides sales and marketing services for the Company in the Ukrainian market.

On the 13<sup>th</sup> of May, 2004, OOO Moroz Trade (Moscow, Russia) was established. The Company acquired 100% of OOO Moroz Trade shares in October 2004. The subsidiary provides sales and marketing services in the Russian market. In 2009 OOO Moroz Trade had not operated.

OOO Liga Servis (Moscow, Russia) was established on the 7<sup>th</sup> of February, 2006. The subsidiary provides sales and marketing services in the Russian market.

UAB Almecha (Alytus, Lithuania) was established on the 9<sup>th</sup> of November, 2006. The main activity of the company is the production of refrigerating components and equipment.

The number of employees in the whole Group on the 30 of September, 2010, was 790 (as of 30 September 2009 – 859).

## **2 Accounting principles**

The principal accounting policies adopted in preparing the Group’s financial statements as of 30 September, 2010 are as follows:

### ***2.1. Preparation basis of financial statement***

These financial statements are prepared according to international financial reporting standards (IFRS), which are accepted in the European Union countries.

### ***2.2. Going concern***

The Group’s current assets exceeded current liabilities by LTL 8,319 thousand on September 30<sup>th</sup>, 2010 (whereas in the year 2009, September 30<sup>th</sup>, the current liabilities exceeded current assets by LTL 6,415 thousand).

- the liquidity ratios: gross replacement ratio was 1,25, quick recovery ratio – 0,84 (whereas on the year 2009 for the same date those ratios were respectively 0,89 and 0,53). The Group for this period of time incurred LTL 2,470 thousand loss, what is LTL 30,963 thousand less than at the same period last year.
- the commitment ratios: the ratio of debt/asset was 0,7 (whereas in the year 2009, September 30<sup>th</sup> 0.68)
- asset utilization ratios: inventory turnover – 4.62; receivables turnover – 4.30; fixed asset turnover – 1.67 (whereas on the year 2009 for the same date those ratios were respectively 2.74, 2.84 and 2.27)

The Group's financial report for the 9 months of 2010 is prepared under the assumption that the Group will continue as a going concern at least 12 months from the statement of financial position date. The going concern is based on the following assumptions:

- in 2010 the Group is planning to maintain its sales at the level of 2009 and additionally optimise costs;
- trade payables are planned to be decreased using free operational cash flows;
- the major part of bonds with the maturity term on April 8, 2010 is refinanced LTL 20,845 thousand by issuing new emission of the convertible bonds for LTL 345 thousand;
- recording to the contract, AB Siauliu bankas had provided loans for LTL 5 and 6.8 million; LTL 5.8 million of them had been used for refunding the loan of AB SEB, the rest has been used for the current asset;
- the floating loan amounting to LTL 1 million and accrued interest amounting to LTL 400 thousand has been prolonged to December 31, 2011;
- the unpaid part of the current loans from banks amounting to LTL 2,4 million was restructured by setting new maturity term – the 31<sup>th</sup> of March, 2011;
- the factoring with recourse liability was refunded using the Company's funds. 30<sup>th</sup> of September, 2010 this commitment was completely satisfied.

### 2.3. Currency of financial statement

Accounting of the Group is done using the domestic currency of the Country, and all the sums of these financial accounts are expressed into the national currency of the Republic of Lithuania, Litas (LTL).

From February 2, 2002 Litas is pegged with Euro at a rate LTL 3.4528 for 1 Euro, and the exchange rate with other currencies is decided by the central bank of the Republic of Lithuania every day.

The valid currency exchange rates were:

	<u>30-09-2010</u>	<u>31-12-2009</u>
RUB	0.083419	0.079465
UAH	0.31961	0.29842
USD	2.5361	2.9842

#### **2.4. Principles of consolidation**

The consolidated financial statements of the Group include AB Snaigē and its controlled entities. This control is normally evidenced when the Group owns, either directly or indirectly, more than 50 % of the voting rights of a company's share capital and/or is able to govern the financial and operating policies of an enterprise so as to benefit from its activities. The part of equity and net income attributable to minority shareholders' interests are shown separately in the consolidated statement of financial position and consolidated income statement.

The purchase method of accounting is used for acquired businesses. The Company accounts for the acquired identifiable assets, liabilities and contingent liabilities of another company at their fair value at acquisition date. The difference of the fair value of the acquired net assets and acquisition costs is accounted for as goodwill.

During consolidation all the transactions between the companies, balance and unrealized profit and loss are eliminated.

Consolidated financial statement is prepared applying same accounting principles to similar transactions and other events with similar situations.

#### **2.5. Intangible assets, except for goodwill**

Intangible assets are recognised if it is probable that future economic benefits that are attributable to the asset will flow to the enterprise and the cost of asset can be measured reliably. After initial recognition, intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses. Intangible assets are amortised on a straight-line basis over their estimated useful lives.

##### Research and development

The cost of research expensed during the objective for new technological improvements, are accounted in the profit (loss) account at the moment when they were expensed.

Expenses from the development activities of creation of new or enhanced products and operational processes are capitalized if the product or the process is technically and commercially proven and the Group has enough resources and intentions to finish the creation of this product or process. Capitalized expenses include raw material and direct work expenses as well as respective additional expenses. Capitalized development expenses are accounted at their cost subtracting the accumulated depreciation. Capitalized product creation expenses are being amortized as soon as product creation works are finished and their results can be used in commercial production. Capitalized product creation expenses will be amortized over the period when the economic benefit is received. The amortization period applied varies from 1 to 8 years.

##### Licenses

Amounts paid for licences are capitalised and amortised over their validity period.

### Software

The costs of acquisition of new software are capitalised and treated as an intangible asset if these costs are not an integral part of the related hardware. Software is amortised over a period not exceeding 3 years.

Costs incurred in order to restore or maintain the future economic benefits that the Group expects from the originally assessed standard of performance of existing software systems are recognised as an expense when the restoration or maintenance work is carried out.

### **2.6. Tangible non-current assets**

Tangible non-current assets are assets that are controlled by the Group, which is expected to generate economic benefits in the future periods with the useful life exceeding one year, and which acquisition (manufacturing) costs could be reliably defined and is higher than LTL 500. Liquidity value is equal to LTL 1. Tangible fixed assets are accounted for at cost, which does not include the daily maintenance costs, less accumulated depreciation and estimated impairment losses. The acquisition value includes the tangible assets replacement cost, when incurred, if such costs meet the asset recognition criteria, and modified parts are written off. Tangible assets are retired when it is sold or no economical benefit is expected from its sale. Any gain or loss resulting from the write-down of assets (calculated as the net sales proceeds and the carrying value of the assets) are included in the income (loss) statement, which the property is retired.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognised.

Depreciation is computed on a straight-line basis over the following estimated useful lives:

Buildings and structures (excluding commercial buildings)	15 – 63 years
Machinery and equipment	5 – 15 years
Vehicles	4 – 6 years
Other assets	3 – 8 years

Construction in progress is stated at cost less accumulated impairment. This includes the cost of construction, plant and equipment and other directly attributable costs. Construction in progress is not depreciated until the relevant assets are completed and put into operation.

### **2.7. Inventories**

Inventories are valued at the lower of cost or net realisable value, after impairment evaluation for obsolete and slow moving items. Net realisable value is the selling price in the ordinary course of business, less the costs of completion, marketing and distribution. Cost is determined by the first-in,

first-out (FIFO) method. The cost of finished goods and work in progress includes the applicable allocation of fixed and variable overhead costs based on a normal operating capacity. Unrealisable inventory is fully written-off.

In calculating cost of goods Group attributes part of received discounts towards the acquired goods from the distributors, which are not yet sold.

Inventories in transit are accounted for in accordance with INCOTERMS-2000 condition requirements, when risk and benefit, in accordance with inventories, goes to the Group.

### **2.8. Receivables and loans granted**

Receivables are initially recorded at the true value at the same moment as they were given. Later receivables and loans are accounted in justice to their depreciation.

### **2.9. Cash and cash equivalents**

Cash includes cash on hand and cash with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of change in value.

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits at current accounts, and other short-term highly liquid investments.

### **2.10. Borrowings**

Borrowing costs are expensed as incurred.

Borrowings are initially recognized at fair value of proceeds received. They are subsequently carried at amortized cost, the difference between net proceeds and redemption value being recognized in the net profit or loss over the period of the borrowings. The borrowings are classified as non-current if the completion of a refinancing agreement before authorization of the financial statements for issue provides evidence that the substance of the liability at the balance sheet date was non-current.

### **2.11. Factoring**

Factoring transaction is a funding transaction wherein the company transfers to factor claim rights for determined fee. The companies alienate rights to receivables due at a future date according to invoices. Factoring transactions of the Group comprise factoring transactions with regress (recourse) right (the factor is entitled to returning the overdue claim back to the Group) and without regress (recourse) right (the factor is not entitled to returning the overdue claim back to the Group). The factoring expenses comprise a lump-sum contract fee charged on the conclusion of the contract, commission fees charged for processing the invoices, and interest expenses depending on the duration on the payment term set by the debtor. Factored accounts receivable (with regress right) and related financing are recorded in accounts receivable caption and liabilities to credit institutions caption in the financial statements.



## **2.12. Financial lease and operating lease**

### Operating lease – the Group as lessee

The Group recognizes the lease assets and obligations in the balance sheet on the day of the leasing period. Initial direct costs related to assets, are included in the asset value. Lease payments are apportioned between the finance cost and the remaining obligation. The financing costs are allocated over the lease period so as to meet the constant rate of interest payable from the rest of the commitment of the end of each reporting period.

Direct costs incurred by the tenant during the lease period, is included in the leased assets. The depreciation is calculated for the assets purchased with financial lease; in addition, financial costs are incurred due to financial lease over the reporting period. Depreciation scheme for the calculation of lease payments for the purchased assets is similar as in the property. But such assets cannot be depreciated over a longer period than the lease period, if according to the contract at the end of the contract period; the property is not transferred to the Group.

### Operating lease – the Group as lessor

Assets to which the property-related risks and benefits maintains the lessor, rent is classified as operating leases. Lease payments under operating leases are recognized straight-line method over the cost of the lease period and are included in operating costs.

## **2.13. Grants and subsidies**

Grants and subsidies received in the form of non-current assets or intended for the purchase, construction or other acquisition of non-current assets are considered as asset-related grants. Assets received free of charge are also allocated to this group of grants. The amount of the grants related to assets is recognized in the financial statements as used in parts according to the depreciation of the assets associated with this grant. In the income statement, a relevant expense account is reduced by the amount of grant amortization.

Grants received as a compensation for the expenses or unearned income of the current or previous reporting period, also, all the grants, which are not grants related to assets, are considered as grants related to income. The income-related grants are recognized as used in parts to the extent of the expenses incurred during the reporting period or unearned income to be compensated by that grant.

## **2.14. Provisions**

Provisions are recognized when the Group or the Company has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The provisions are reviewed at each balance sheet date and adjusted in order to present the most reasonable current estimate.

### **2.15. Revenue recognition**

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of the revenue can be measured reliably. Sales are recognized net of VAT and discounts.

Revenue from sales of goods is recognized when delivery has taken place and transfer of risks and rewards has been completed.

Service revenue is recognized using the accrual basis and recognized in profit (loss) statement when services are rendered and end user accepts it.

In the consolidated profit (loss) statement sales between the Group companies are eliminated.

### **2.16. Expense recognition**

Expenses are recognized on the basis of accrual and revenue and expense matching principles in the reporting period when the income related to these expenses was earned, irrespective of the time the money was spent. In those cases when the costs incurred cannot be directly attributed to the specific income and they will not bring income during the future periods, they are expensed as incurred.

### **2.17. Foreign currencies**

Foreign currency transactions are accounted for at the exchange rates prevailing at the date of the transactions. Gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies on the balance sheet date are recognized in the income statement. Such balances are translated at period-end exchange rates.

The accounting of subsidiaries is arranged in respective local currencies, which is their functional currency. Financial statements of foreign consolidated subsidiaries are translated to Litas at year-end exchange rates in respect to the balance sheet accounts, and at the average exchange rates for the year in respect to the accounts of the statement of income.

On the net investment in foreign Group companies resulting from the conversion into Litas occurring foreign currency exchange rate differences are recorded in shareholder's equity.

Goodwill and fair value adjustments arising on the acquisition of a foreign subsidiary are treated as assets (or liabilities related to fair value adjustments) of the acquired company and are recorded at the exchange rate at the balance sheet date.

### **2.18. Segments**

Business segment is considered component of the Group participating in production of an individual product or provision of a service or a group of related products or services, the risk and returns whereof are different from other business segments.

Geographical segment is considered component of the Group participating in production of an individual product or provision of a service or a group of related products or services, in particular

economic environment the risk and returns whereof are different from other economic environments.

For the management purpose Group's activities is organized as one main segment – manufacturing of refrigerators. Financial information about the business and geographical segments is represented in 3<sup>rd</sup> note of these financial statements.

### 2.19. Subsequent events

Post-balance sheet events that provide additional information about the Group's position at the balance sheet date (adjusting events) are reflected in the financial statements. Post-balance sheet events that are not adjusting events are disclosed in the notes when material.

### 2.20. Offsetting and comparative figures

When preparing the financial statements, assets and liabilities, as well as revenue and expenses are not set off.

## 3 Segment information

The Group's only business segment (basis for primary reporting format) is the manufacturing of refrigerators and specialized equipment.

Results for the reporting period 30 September 2010 by geographical segments can be specified as follows (in LTL thousand):

Group	Sales		Assets	
	30.09.2010	30.09.2009	30.09.2010	30.09.2009
Russia	2,078	17,028	28,765	41,556
Ukraine	24,779	8,100	17	117
Western Europe	35,238	52,398	-	-
Eastern Europe	6,862	8,438	-	-
Lithuania	5,926	6,934	74,257	81,949
Baltic Countries	873	1,553	-	-
Other countries from NVS	4,335	3,775	-	-
Other countries	71	96	-	-
<b>Total:</b>	<b>80,162</b>	<b>98,322</b>	<b>103,039</b>	<b>123,622</b>

**4 Operational expenses**

Over reporting period the operational expenses were:

	<u>2010</u>	<u>2009</u>
Sales expenses	6,542,182	6,930,046
Administration expenses	9,740,532	22,114,893
<b>Total:</b>	<b><u>16,282,714</u></b>	<b><u>29,044,939</u></b>

**5 Other income (expenses) – net result**

Over reporting period, September 30 other income (expenses) was:

	<u>2010</u>	<u>2009</u>
<b>Other operating income</b>		
Income from logistics	88,709	221,964
Rent of fixed asset	130,941	22,060
Profit from sale of fixed asset	36,673	51,718
Income from rent of equipment	793	-
Marketing	7,285,158	1,191,620
Other	90,882	218,866
	<b><u>7,633,156</u></b>	<b><u>1,706,228</u></b>
<b>Other operating expenses</b>		
Transportation expenses	66,071	224,523
Rent of fixed asset	-	-
Loss from sale of fixed asset	-	-
Rent of equipment	88,060	65,178
Other	56,470	169,881
	<b><u>210,601</u></b>	<b><u>459,582</u></b>
<b>Other operating income (expense) – net result</b>	<b><u>7,422,555</u></b>	<b><u>1,246,646</u></b>

**6 Net result from financial activities**

	<u>30.09.2010</u>	<u>31.12.2009</u>
<b>Financial income</b>		
Profit from currency exchange	6,673,443	7,538,721
Gain on revaluation of foreign currency derivatives	-	340,630
Gain of foreign currency translation transactions	368	-
Other	10,908	51,470
	<u>6,684,719</u>	<u>7,930,821</u>
<b>Financial expenses</b>		
Foreign currency exchange loss	4,799,189	10,967,933
Realised loss on foreign currency derivatives		260,004
Loss on revaluation of foreign currency derivatives		726,587
Interest expenses	3,130,333	4,285,625
Loss of foreign currency translation transactions	9,058	
Other	25,624	3,034,035
	<u>7,964,204</u>	<u>19,274,184</u>
<b>Net result from financial activities</b>	<u>(1,279,485)</u>	<u>(11,343,363)</u>

**7 Non-current intangible assets**

The balance sheet value of non-current intangible assets on September 30, 2010 was LTL 4,996 thousand (on December 31, 2009 – LTL 4,858 thousand)

Non-current intangible assets depreciation expenses are included under operating expenses in the profit (loss) account.

Over the 9 months of 2010, the Group has accumulated LTL 494 thousand (9 months of 2009 - LTL 868 thousand) of non-current intangible assets depreciation.

**8 Non-current tangible assets**

Non-current tangible assets consist of the following assets groups:

**Balance sheet value**

	<u>30.09.2010</u>	<u>31.12.2009</u>
Buildings and constructions	27,137,058	27,252,392
Other non-current assets	18,856,235	23,489,940

Construction in progress and prepayments	1,467,785	1,869,838
<b>Total:</b>	<b>47,461,078</b>	<b>52,612,170</b>

Group's non-current tangible assets depreciation on 30 September, 2010 is equal to LTL 5,747 thousand (in 2009 – LTL 6,954 thousand)

### 9 Inventories

	<u>30.09.2010</u>	<u>31.12.2009</u>
Raw materials, spare parts and production in progress	10,214,671	10,470,164
Finished goods	3,065,587	8,504,123
Other	266,107	40,898
	<u>13,546,365</u>	<u>19,015,185</u>
Less: net realizable value allowance	(95,342)	(95,342)
	<u><b>13,451,023</b></u>	<u><b>18,919,843</b></u>

Raw materials and spare parts consist of compressors, components, plastics, wires, metals and other materials used in the production.

### 10 Trade receivables

Trade receivables were composed as follows:

	<u>30.09.2010</u>	<u>31.12.2009</u>
Trade receivables from the Group companies	30,709,790	27,899,204
Less: allowance for doubtful trade receivables	(12,951,116)	(12,603,962)
Other receivables	2,466,660	2,141,139
	<u><b>20,225,334</b></u>	<u><b>17,436,381</b></u>

Trade receivables are non-interest bearing and are generally on 30 – 90 days terms.

Movements in the provision for impairment of receivables were as follows:

	<u>30.09.2010</u>	<u>31.12.2009</u>
Balance at the beginning of the period	(12,603,962)	(10,372,687)
Charge for the year	(67,041)	(2,713,130)
Used	-	22,932
Recovered receivables	235,954	1,583
Currency exchange rate influence	(516,067)	457,340
Other changes	-	-
	<u><b>(12,951,116)</b></u>	<u><b>(12,603,962)</b></u>

The ageing analysis of trade receivables as of 30 September 2010 and 31 December 2009 is as follows:

	Trade receivables neither past due nor impaired	Trade receivables past due but not impaired					Total
		Less than 30 days	30 – 60 days	60 – 90 days	90 – 120 days	More than 120 days	
<b>2010</b>	15,165,771	1,537,370	272,009	218,088	31,146	534,290	17,758,674
<b>2009</b>	9,133,535	2,840,955	641,576	26,388	171,642	2,481,146	15,295,242

According to factoring with regress (recourse) right agreement the Group had pledged to the factoring agent the amounts of receivable and inventory, the balance sheet values of which on the 31<sup>st</sup> of December, 2009, were LTL 7,000 thousand. At the day of the report the pledge for this asset is cancelled due to the complete Group's payment to the agency.

### 11 Other current assets

	<u>30.09.2010</u>	<u>31.12.2009</u>
VAT receivable	633,776	457,060
Prepayments and deferred expenses	1,599,173	1,299,316
Compensations receivable from suppliers	-	158,075
Other receivable	233,711	226,688
	<u>2,466,660</u>	<u>2,141,139</u>

Compensations from suppliers are received for bad quality goods.

### 12 Cash and cash equivalents

	<u>30.09.2010</u>	<u>31.12.2009</u>
Cash at bank	5,796,168	1,713,531
Cash on hand	10,692	11,556
	<u>5,806,860</u>	<u>1,725,087</u>

The accounts of the Company in foreign currency up to LTL 6,784 thousand (31 December, 2009 - 10,000 thousand) are pledged to the bank for the secure of the loans, and the fixed – term input for LTL 1 million is pledged for the loan with INVEGA assurance.

### 13 Share capital

According to the Law on Companies of the Republic of Lithuania the Company's total equity cannot be less than 1/2 of its share capital specified in the Company's by-laws. As on the 30 of September, 2010, the Company was in compliance with this requirement. At the date of the reporting the legal reserve was fully formed.

## 14 Reserves

### Legal reserve

A legal reserve is a compulsory reserve under Lithuanian legislation. Annual transfers of not less than 5% of net profit, calculated in accordance with Lithuanian Business Accounting Standards, are compulsory until the reserve reaches 10% of the share capital.

The legal reserve in September 30, 2010, as well as in December 31, 2009 was fully formed; LTL 2,828 thousand was accumulated in it.

### Non-restricted reserves

Other reserves for special purposes are formed by shareholders decision. Before allocating profit all the distributable reserves are transferred into retained earnings and each year are re-allocated by shareholders decisions.

On the 30th September, 2010, other distributable reserves consisted of LTL 1,830 thousand LTL (2009 – LTL 1,800 thousand) of reserve for investments and LTL 30 thousands socio-cultural needs (in 2009 - LTL 60 thousand).

### Foreign currency translation reserve

Exchange differences are classified as equity in the consolidated financial statements until the disposal of the investment. Upon disposal of the corresponding investment, the cumulative revaluation of translation reserves is recognised as income or expenses in the same period when the gain or loss on disposal is recognised.

## 15 Subsidies

<b>Subsidies on 31 December 2006</b>	<b>10,358,600</b>
Increase during period	345,280
Subsidies on 31 December 2007	10,703,880
Increase during period	-
Subsidies on 31 December 2008	10,703,880
Increase during period	-
Subsidies on 31 December 2009	10,703,880
Increase during period	-
Subsidies on 31 March 2010	10,703,880
Increase during period	-
Subsidies on 30 June 2010	10,703,880
Increase during period	-
Subsidies on 30 September 2010	10,703,880
<b>Accumulated amortization on 31 December 2006</b>	<b>6,509,260</b>
Amortization during period	1,179,704
Accumulated amortization on 31 December 2007	7,688,964
Amortization during period	1,014,205
Accumulated amortization on 31 December 2008	8,703,169
Amortization during period	399,974
Accumulated amortization on 31 December 2009	9,103,143



Amortization during period	87,075
Accumulated amortization on 31 March 2010	9,190,218
Amortization during period	87,075
Accumulated amortization on 30 June 2010	9,277,293
Amortization during period	58,050
Accumulated amortization on 30 September 2010	9,335,343
<b>Net residual value 30 September 2010</b>	<b>1,368,537</b>
<b>Net residual value 31 December 2009</b>	<b>1,600,737</b>

Future periods' subsidies income consists of subsidies for renewal of manufacturing equipment and building repairs due to the CFC 11 ingredient abandonment in the manufacturing of polyurethane insulating material and filling foam manufacturing, elimination of greenhouse gas elimination in the refrigerators manufacturing processes, and subsidy for export development. Deferred subsidies amount is amortized during the same period as equipment and machinery, for which subsidies were received, and when compensated expenses are incurred. Subsidies amortization amount is included into costs of goods sold while decreasing equipment and buildings reconstruction, for which subsidies were received, depreciation.

The company has received LTL 565 thousands from the European Union structural funds support, strengthening the competitiveness of companies investing in the new refrigerator with multi-functional chapter creation.

#### 16 Provisions for guarantee related liabilities

The Group provides a warranty up to 2 years for the production sold since 1 January 2009 (up to 3 years before 1 January 2009). The provision for warranty repairs was formed based on the expected cost of repairs and statistical warranty repair rates and divided respectively into non-current and current provisions. Non-current provisions on 30 September 2010 were equal to LTL 1,276 thousand (31 December 2009 – LTL 1,139 thousand), current provisions on 30 September 2010 are equal to LTL 2,016 thousand (31 December 2009 – LTL 2,621 thousand).

Changes over the reporting period were:

	<b><u>2010</u></b>
<b>1 January</b>	3,759,857
Changes over reporting period	892,143
Used	(1,387,849)
Foreign currency exchange effect	28,119
<b>30 September, 2010</b>	<b><u><u>3,292,270</u></u></b>

<b>17 Borrowings</b>	<b><u>30.09.2010</u></b>	<b><u>31.12.2009</u></b>
<b>Non-current borrowings</b>		
Bank borrowings secured by Company's assets	11,967,527	-
Redemption of issued securities	23,948,873	-
Other loans	423,058	-
Leasing	904,363	904,363
	<b><u>37,246,821</u></b>	<b><u>904,363</u></b>
<b>Current borrowings</b>		
Factoring liabilities	-	1,737,256
Short-term loans with variable interest rate	2,408,653	9,342,081
Short-term loans with fixed interest rate	-	1,000,000
Convertible bonds	112,096	24,638,041
Leasing	202,476	801,983
	<b><u>2,723,225</u></b>	<b><u>37,519,361</u></b>
<b>Total</b>	<b><u>39,967,046</u></b>	<b><u>38,423,724</u></b>

Borrowings with variable interest rate bear 6 – month EUR LIBOR + 3.6% and 6 – months VILIBOR + 4,88% annual interest rate. Borrowings with the fixed interest rate bear 9-14% annual interest rate.

At the day of the report the Company has been fulfilled its all obligations under the factoring contract.

In 2010 the Company had issued 61,372 units convertible bonds, which par value for one piece is 100 EUR and annual yield is 10%, and they lasting 368 days. Those securities have been funded using the resource of previous emissions.

The convertible securities issued during the previous time-periods had been exchanged into Company's registered shares, which par value was LTL 2,908,350 and thus the Company's authorized capital has been increased. The Company's new regulation had been registered on April 20, 2010.

Previously it was issued 10 000 ps. of registered bonds by coupons, which net value is 100 EUR (for one pc.), annual yield is 10% and the lasting time is extended to 731 days. The Company has committed during all those bonds lasting period (every 20<sup>th</sup> day of every month) to redeem over 416 units of bonds. Due to secure the liability for the owners of the ordinary bonds the Company is pledged the machinery and equipment with the net book value of LTL 3,477 thousand, on September 30<sup>th</sup>, 2010.

The new bonds emission and unredeemed part of the previous bond emission, which maturity dates are the year 2011 and 2012, is accounted in the long-term finance debts article, and the bonds, which maturity time is the current finance year, are recorded in article of the long-term debts during the running year.

For all the bonds had been cumulated the sum of interest, which value was LTL 1,030 thousand on September 30<sup>th</sup>, 2010. This sum of interests is accounted in the short-term amounts article. The interest of the bonds is paid at their maturity time.

At the 30<sup>th</sup> of September, 2010, buildings with the carrying amount of LTL 6,191 thousand (31 December 2009 – LTL 22,678 thousand), machinery and equipment with the net book value of LTL 11,227 thousand (31 December 2009 – LTL 5,204 thousand), inventories with the net book value of LTL 7,500 thousand (31 December 2009 – LTL 20,500 thousand), cash inflows into the bank accounts up to LTL 6,785 thousand (31 December 2009 – LTL 10,000 thousand) are pledged as a collateral for loans from banks.

According to the contract of the instance disposal the loan giver has been changed as well as the loan's maturity date. The term to redeem the loan is since September 30<sup>th</sup>, 2010, till December 31<sup>th</sup>, 2011.

This loan is not secured by the Company's assets.

Borrowings at the end of the year in national and foreign currencies:

	<u>30.09.2010</u>	<u>31.12.2009</u>
<b>Borrowings denominated in:</b>		
EUR	5,267,838	32,677,269
USD	-	3,690
LTL	34,699,208	5,742,765
RUB	-	-
	<u><b>39,967,046</b></u>	<u><b>38,423,724</b></u>

## 18 Financial leasing

Principal amounts of financial lease payables as of 30 September 2010 and 31 December 2009 are denominated in EUR.

The variable interest rates on the financial lease obligations in EUR vary depending on the 6-month EURIBOR + 1.1% margin, 6-month LIBOR EUR + 1% and 1.2% margin.

Future minimal lease payments under the above-mentioned financial lease contracts are as follows:

	<u>30.09.2010</u>	<u>31.12.2009</u>
Within one year	209,322	836,619
From one to five years	928,468	949,127
Total financial lease obligations	<u>1,137,790</u>	<u>1,785,746</u>
Interest	(30,951)	(79,400)
Present value of financial lease obligations	<u>1,106,839</u>	<u>1,706,346</u>

Financial lease obligations are accounted for as:

- current	202,476	801,983
- non-current	904,363	904,363

The assets leased by the Group under financial lease contracts consist of machinery, equipment and vehicles. Apart from the lease payments, the most significant liabilities under lease contracts are property maintenance and insurance. The terms of financial lease are from 3 to 5 years. The distribution of the net book value of the assets acquired under financial lease is as follows:

	<u>30.09.2010</u>	<u>31.12.2009</u>
Machinery and equipment	2,691,827	3,033,044
Vehicles	-	19,958
	<u>2,691,827</u>	<u>3,053,002</u>

Principal amounts of financial lease payables at the year-end denominated in national and foreign currencies are as follows:

	<u>30.09.2010</u>	<u>31.12.2009</u>
EUR	-	-
LTL	1,106,839	1,706,346
	<u>1,106,839</u>	<u>1,706,346</u>

## 19 Operating lease

The Group has concluded several contracts of operating lease of land and premises. The terms of lease do not include restrictions of the activities of the Group in connection with the dividends, additional borrowings or additional lease agreements.

The most significant operating lease agreement of the Group is the non-current agreement of AB "Snaige" signed with the Municipality of Alytus for the rent of the land. The payments of the lease are reviewed periodically; the maturity term is on July 2, 2078.

## 20 Trade credits

The conditions of the above mentioned type of liabilities:

- Trade credits are non interest paying and approximate time for the payment is equal to 60 days.
- Other amounts payable are non interests paying and approximate time for the payment is equal to 60 days.
- Interests payable are usually set quarterly during the financial year.

**21 Other current amounts payable**

Other creditors were composed as follows:

	<u>30.09.2010</u>	<u>30.09.2010</u>
Salaries and related taxes payable	1,915,015	1,425,808
Vacation reserve	1,301,344	1,148,417
Bonuses and payments to the Board accrued	50,000	-
Taxes payable	670,064	640,497
Other payables and accrued expenses	3,021,404	3,998,311
<b>Total other creditors</b>	<b><u>6,957,827</u></b>	<b><u>7,213,033</u></b>

**22 Basic and diluted earnings (loss) per share**

	<u>30.09.2010</u>	<u>31.12.2009</u>
Shares issued 1 January	27,827,365	27,827,365
Weighted average number of shares	29,574 506	27,827,365
Net result for the year, attributable to the parent company	(2,469,669)	(15,032,328)
Earnings (loss) per share and diluted (loss) per share, in LTL	(0.08)	(0.54)

**23 Risk and capital management**Credit risk

The Group has significant concentration of trading counterparties. The main ten customers of the Group on the 30<sup>t</sup> of September, 2010, accounted for approximately 47.14% (57.46% as of 31 December 2009) of the total Group's trade receivables. The maximum sum of credit risk in the reporting period and on the 31<sup>st</sup> of December, 2009, includes carrying amount of accounts receivables.

The credit policy and credit risk is constantly controlled. All the customers willing to receive a deferred payment are evaluated for credit risk. Majority of accounts receivables are insured.

The Group does not guarantee obligations of other parties. The Group considers that its maximum exposure is reflected by the amount of trade receivables, net of allowance for doubtful accounts recognized at the balance sheet date.

Interest rate risk

Majority of Groups loans consists of loans with floating interest rates; with the floating part being associated to LIBOR, therefore, creating an interest rate risk.

Group did not use any financial instruments to hedge the risks from interest rate fluctuations for debt obligations associated with floating interest rates.

Liquidity risk

The Group's policy is to maintain sufficient cash and cash equivalents or have available funding through an adequate amount of committed credit facilities to meet its commitments at a given date in accordance with its strategic plans.

The Group's current ratio on the 30 of September, 2010, was 0.85 (31 December 2009 it was 0.27).

Foreign exchange risk

The Group used financial instruments to manage its exposure to foreign exchange risk in 2009, making a predefined currency exchange transactions. Financial derivatives are used to hedge from negative currency fluctuations for cash flows from sales income with US Dollars.

On the 31st December, 2009, the company had fulfilled all the pre-concluded foreign exchange transactions.

At this time, company does not trade in USD and do not have entered into such transactions.

**24 Related parties transactions**

The parties are considered related when one party has the possibility to control the other one or have significant influence over the other party in making financial and operating decisions. The related parties of the Group and the transactions with related parties during the 9 months of 2010 and 2009 were as follows:

UAB „Hermis Capital“ (same final controlling shareholder);

UAB “Diena Media News”

UAB „Meditus“ (same final controlling shareholder);

UAB „Baltijos polistirenas“ (other companies controlled by board members or their family members);

UAB „Astmaris“ (other companies controlled by board members or their family members).

According to the provided management information, these companies are not involved parties in 2009.

<b>2009</b>	<b>Purchases</b>	<b>Sales</b>	<b>Accounts receivable</b>	<b>Accounts payables</b>
UAB „Baltijos polistirenas” raw materials	1,347,969	-	-	457,404
UAB „Astmaris” raw materials	652,500	-	-	376,992
	<b>2,000,469</b>	-	-	<b>834,396</b>
<b>2010</b>	<b>Purchases</b>	<b>Sales</b>	<b>Accounts receivable</b>	<b>Accounts payables</b>
UAB „Baltijos polistirenas” raw materials	983,684	-	-	402,451
UAB “Diena Media News” service	283	-	-	-
	<b>983,967</b>	-	-	<b>402,451</b>

The Group has a policy to make transactions with related parties only for commercial purpose and under commercial conditions. No guarantees were received or given from any related party in order to assure the payments of accounts receivable or accounts payable.

Financial and investment activities with related parties:

	2010			2009		
	Loans received	Repayment of loans	Interest paid	Loans received	Repayment of loans granted	Interest paid
UAB Hermis Capital	-	-	-	5,713,379	1,087,241	
UAB Meditus	-	1,000,000	-	1,000,000		
	<b>-</b>	<b>1,000,000</b>	<b>-</b>	<b>1,000,000</b>	<b>5,713,379</b>	<b>1,087,241</b>

Remuneration of the Company's and subsidiaries management amounted to LTL 907 thousand and LTL 283 thousand, respectively, in 2009 LTL 1091 thousand and LTL 507 thousand in 2009, respectively).

## 25. Commitments and contingencies

On the 25<sup>th</sup> of June, 2009, a claim for the debt of LTL 2,049 thousand was filed against the Company by A/S Comfitt Glass (hereinafter the Plaintiff) at Kaunas County Court. According to the Plaintiff, the debt was for delivered and not paid goods. The Company did not admit the part of the debt of LTL 489 thousand, since the part of the goods was not delivered to the Company.

On the 12<sup>th</sup> of February, 2010, Kaunas County Court adopted a decision to satisfy the claim and adjudged the debt of LTL 2,049 thousand of the Company to the Plaintiff and interest. The Company has filed an appeal against the court decision regarding the adjudged debt of LTL 489 thousand for undelivered goods.

Since the outcome of this case is uncertain and the management expects to win it, though a part of the debt amounting to LTL 1,560 thousand (for received goods) has accounted for it as a trade payable; therefore, the provision of LTL 151 thousand related to various events above is reflected in the other payable amounts.

On the 5<sup>th</sup> of October, 2010, Lithuanian Court of Appeal adopted a decision which confirmed the amount of the debt, LTL 2,191 thousand, and it should be covered in 2 years, the 1st half, LTL 1,096 thousand, till the 1st of February, 2011, and the rest of the half till the 12th of February, 2012, paying LTL 91.3 thousand constantly.

The Company will appeal this judgement for the higher Court.

On the 2nd of March, 2010, the Company and Kazakhstan social-entrepreneurship corporation national company Saryarka signed an establishment agreement of joint company TOO Snaigė-Saryarka. It is planned that TOO Snaigė-Saryarka will be engaged in the production and sale of refrigerators in Kazakhstan and neighbouring markets. Currently the project is in the early stage of the implementation. There is the consent received from the government of Kazakhstan and the

tentative approval from a financing bank with the condition of additional private investor, which was currently analysing the offer and did not provide the final answer yet.

The ordinary General Shareholder's meeting held on the 29th April, 2010, approved the annual financial statements of the year 2009.

During the General Shareholder's meeting it was made a decision the inappropriate loss of the parent Company which is LTL 13,028,614 to cover with share premium.

At the report announcement day the problem of the unredeemed bonds is already solved: one part of the bonds is redeemed, and for the rest (LTL 3.5 million) is signed an agreement about the new redemption conditions and terms for those bonds with their owners. According to this agreement the redemption of the bonds will be proceeded gradually till 15th June, 2012.

The Minister of Economy of the Republic of Lithuania issued the decision to provide LTL 865 thousand to reinforce Company's competitive ability; that money will take a part of all investment to the new generation refrigerator "3D frost".

It was made the settlement with Swedbank, AB for the maturity extension of LTL 2,397 thousand loan till the 31<sup>st</sup> of March, 2011.