



## INTERIM INFORMATION

for the nine month period ended 30 September 2018

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CONDENSED INTERIM  
FINANCIAL STATEMENTS  
(unaudited)

for the nine month period ended 30 September 2018

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**THE GROUP'S AND THE BANK'S CONDENSED  
STATEMENTS OF FINANCIAL POSITION**

|                                                  |       | 30 September 2018 |                  | 31 December 2017 |                  |
|--------------------------------------------------|-------|-------------------|------------------|------------------|------------------|
|                                                  | Notes | Group             | Bank             | Group            | Bank             |
| <b>ASSETS</b>                                    |       |                   |                  |                  |                  |
| Cash and cash equivalents                        |       | 116,247           | 114,038          | 129,738          | 126,591          |
| Securities in the trading book                   | 2     | 59,906            | 27,700           | 49,175           | 18,284           |
| Due from other banks                             |       | 1,888             | 1,888            | 2,218            | 2,218            |
| Derivative financial instruments                 | 3     | 3,147             | 3,147            | 3,031            | 3,031            |
| Loans to customers                               | 1     | 1,229,917         | 1,239,367        | 1,098,327        | 1,102,927        |
| Finance lease receivables                        | 1     | 118,668           | 118,536          | 91,139           | 90,898           |
| Investment securities at fair value              | 2     | 20,383            | 15,201           | 16,472           | 11,542           |
| Investment securities held to collect cash flows | 2     | 613,726           | 613,726          | 576,260          | 576,260          |
| Investments in subsidiaries and associates       | 2     | -                 | 26,060           | -                | 26,895           |
| Intangible assets                                |       | 4,352             | 1,555            | 4,535            | 1,684            |
| Property, plant and equipment                    |       | 9,449             | 8,851            | 10,702           | 10,068           |
| Investment property                              |       | 9,734             | 2,239            | 12,230           | 3,771            |
| Current income tax prepayment                    |       | 1,365             | 1,323            | 16               | -                |
| Deferred income tax asset                        |       | 1,211             | 485              | 718              | 218              |
| Other assets                                     | 3     | 36,022            | 14,621           | 36,201           | 15,579           |
| <b>Total assets</b>                              |       | <b>2,226,015</b>  | <b>2,188,737</b> | <b>2,030,762</b> | <b>1,989,966</b> |
| <b>LIABILITIES</b>                               |       |                   |                  |                  |                  |
| Due to other banks and financial institutions    |       | 47,522            | 49,833           | 55,717           | 57,884           |
| Derivative financial instruments                 | 3     | 1,552             | 1,552            | 1,894            | 1,894            |
| Due to customers                                 | 4     | 1,841,017         | 1,841,928        | 1,648,053        | 1,648,817        |
| Special and lending funds                        | 5     | 5,135             | 5,135            | 13,336           | 13,336           |
| Debt securities in issue                         |       | 20,099            | 20,099           | 20,003           | 20,003           |
| Subordinated loan                                | 12    | 29,244            | 29,244           | 34,203           | 34,203           |
| Current income tax liabilities                   |       | 106               | -                | 3,735            | 3,440            |
| Deferred income tax liabilities                  |       | 550               | -                | 525              | -                |
| Liabilities related to insurance activities      |       | 28,417            | -                | 27,232           | -                |
| Other liabilities                                |       | 16,717            | 8,418            | 16,088           | 8,430            |
| <b>Total liabilities</b>                         |       | <b>1,990,359</b>  | <b>1,956,209</b> | <b>1,820,786</b> | <b>1,788,007</b> |
| <b>EQUITY</b>                                    |       |                   |                  |                  |                  |
| Share capital                                    | 6     | 157,639           | 157,639          | 131,366          | 131,366          |
| Share premium                                    |       | -                 | -                | -                | -                |
| Reserve capital                                  |       | 756               | 756              | 756              | 756              |
| Statutory reserve                                | 6     | 10,369            | 10,195           | 7,177            | 7,071            |
| Accumulated other comprehensive income           | 6     | (700)             | (700)            | 530              | 290              |
| Retained earnings                                |       | 67,592            | 64,638           | 70,147           | 62,476           |
| Non-controlling interest                         |       | -                 | -                | -                | -                |
| <b>Total equity</b>                              |       | <b>235,656</b>    | <b>232,528</b>   | <b>209,976</b>   | <b>201,959</b>   |
| <b>Total liabilities and equity</b>              |       | <b>2,226,015</b>  | <b>2,188,737</b> | <b>2,030,762</b> | <b>1,989,966</b> |

The notes on pages 10 to 34 constitute an integral part of these financial statements.

Chief Executive Officer

Chief Accountant

Date: 5 November 2018



Vytautas Sinius



Vita Urbonienė

## THE GROUP'S AND THE BANK'S CONDENSED INCOME STATEMENTS

|                                                                                                                                      |       | for the nine month period ended |               |                            |               |
|--------------------------------------------------------------------------------------------------------------------------------------|-------|---------------------------------|---------------|----------------------------|---------------|
|                                                                                                                                      | Notes | 30 September 2018<br>Group      | Bank          | 30 September 2017<br>Group | Bank          |
| Interest and similar income                                                                                                          | 7     | 52,104                          | 46,753        | 50,153                     | 43,101        |
| Interest expense and similar charges                                                                                                 | 7     | (6,383)                         | (6,390)       | (8,049)                    | (8,046)       |
| <b>Net interest income</b>                                                                                                           |       | <b>45,721</b>                   | <b>40,363</b> | <b>42,104</b>              | <b>35,055</b> |
| Fee and commission income                                                                                                            | 8     | 14,056                          | 13,714        | 11,489                     | 11,146        |
| Fee and commission expense                                                                                                           | 8     | (3,788)                         | (3,682)       | (3,607)                    | (3,504)       |
| <b>Net fee and commission income</b>                                                                                                 |       | <b>10,268</b>                   | <b>10,032</b> | <b>7,882</b>               | <b>7,642</b>  |
| Net gain from operations with securities                                                                                             | 11    | 1,948                           | 2,329         | 2,128                      | 1,358         |
| Net gain from foreign exchange and related derivatives                                                                               |       | 5,036                           | 4,894         | 3,467                      | 4,076         |
| Net loss from other derivatives                                                                                                      |       | (19)                            | (19)          | (1,972)                    | (1,700)       |
| Net loss from changes in fair value of subordinated loan                                                                             | 12    | 4,959                           | 4,959         | (10,520)                   | (10,520)      |
| Net gain from derecognition of financial assets                                                                                      |       | 424                             | 424           | 2,936                      | 2,822         |
| Net gain from disposal of tangible assets                                                                                            |       | 1,139                           | 265           | 2,828                      | 37            |
| Revenue related to other activities of Group companies                                                                               | 11    | 4,858                           | -             | 8,552                      | -             |
| Other operating income                                                                                                               |       | 919                             | 413           | 1,079                      | 276           |
| Salaries and related expenses                                                                                                        |       | (15,417)                        | (13,171)      | (14,196)                   | (11,765)      |
| Depreciation and amortization expenses                                                                                               |       | (1,468)                         | (1,235)       | (1,461)                    | (1,117)       |
| Expenses related to other activities of Group companies                                                                              | 11    | (3,657)                         | -             | (6,905)                    | -             |
| Other operating expenses                                                                                                             | 9     | (7,983)                         | (6,066)       | (7,469)                    | (5,541)       |
| <b>Operating profit before impairment losses</b>                                                                                     |       | <b>46,728</b>                   | <b>43,188</b> | <b>28,453</b>              | <b>20,623</b> |
| Allowance for impairment losses on loans and other assets                                                                            | 10    | (4,791)                         | (2,346)       | 2,040                      | 2,207         |
| Allowance for impairment losses on investments in subsidiaries and loss on remeasurement of subsidiaries classified as held for sale | 2,10  | -                               | (834)         | -                          | (2,261)       |
| Dividends from investments in subsidiaries and subsidiaries classified as held for sale                                              |       | -                               | 4,619         | -                          | 7,681         |
| <b>Profit before income tax</b>                                                                                                      |       | <b>41,937</b>                   | <b>44,627</b> | <b>30,493</b>              | <b>28,250</b> |
| Income tax expense                                                                                                                   | 11    | (3,441)                         | (3,204)       | (5,848)                    | (4,871)       |
| <b>Net profit for the period</b>                                                                                                     |       | <b>38,496</b>                   | <b>41,423</b> | <b>24,645</b>              | <b>23,379</b> |
| <b>Net profit attributable to:</b>                                                                                                   |       |                                 |               |                            |               |
| Owners of the Bank                                                                                                                   |       | 38,496                          | 41,423        | 24,645                     | 23,379        |
| Non-controlling interest                                                                                                             |       | -                               | -             | -                          | -             |
| Basic earnings per share (in EUR per share) attributable to owners of the Bank                                                       |       | 0.07                            |               | 0.05                       |               |
| Diluted earnings per share (in EUR per share) attributable to owners of the Bank                                                     |       | 0.06                            |               | 0.05                       |               |

The notes on pages 10 to 34 constitute an integral part of these financial statements.

## THE GROUP'S AND THE BANK'S CONDENSED INCOME STATEMENTS FOR THE QUARTER

|                                                                                                                                      | for the three month period |               |                            |               |
|--------------------------------------------------------------------------------------------------------------------------------------|----------------------------|---------------|----------------------------|---------------|
|                                                                                                                                      | 1 July - 30 September 2018 |               | 1 July - 30 September 2017 |               |
|                                                                                                                                      | Group                      | Bank          | Group                      | Bank          |
| Interest and similar income                                                                                                          | 18,252                     | 16,398        | 16,839                     | 14,857        |
| Interest expense and similar charges                                                                                                 | (2,122)                    | (2,124)       | (2,223)                    | (2,223)       |
| <b>Net interest income</b>                                                                                                           | <b>16,130</b>              | <b>14,274</b> | <b>14,616</b>              | <b>12,634</b> |
| Fee and commission income                                                                                                            | 5,036                      | 4,915         | 3,941                      | 3,830         |
| Fee and commission expense                                                                                                           | (1,204)                    | (1,166)       | (1,090)                    | (1,072)       |
| <b>Net fee and commission income</b>                                                                                                 | <b>3,832</b>               | <b>3,749</b>  | <b>2,851</b>               | <b>2,758</b>  |
| Net gain from operations with securities                                                                                             | 812                        | 698           | 1,066                      | 622           |
| Net gain from foreign exchange and related derivatives                                                                               | 1,891                      | 1,875         | 1,378                      | 1,547         |
| Net gain (loss) from other derivatives                                                                                               | 2                          | 2             | (913)                      | (730)         |
| Net gain (loss) from changes in fair value of subordinated loan                                                                      | 2,465                      | 2,465         | (4,814)                    | (4,814)       |
| Net gain from derecognition of financial assets                                                                                      | 133                        | 133           | 274                        | 160           |
| Net gain (loss) from disposal of tangible assets                                                                                     | 368                        | (30)          | 1,111                      | 37            |
| Revenue related to other activities of Group companies                                                                               | 1,609                      | -             | 2,115                      | -             |
| Other operating income                                                                                                               | 278                        | 104           | 356                        | 73            |
| Salaries and related expenses                                                                                                        | (5,040)                    | (4,329)       | (4,581)                    | (3,871)       |
| Depreciation and amortization expenses                                                                                               | (489)                      | (411)         | (492)                      | (381)         |
| Expenses related to other activities of Group companies                                                                              | (1,472)                    | -             | (1,915)                    | -             |
| Other operating expenses                                                                                                             | (2,633)                    | (1,911)       | (2,929)                    | (2,199)       |
| <b>Operating profit before impairment losses</b>                                                                                     | <b>17,886</b>              | <b>16,619</b> | <b>8,123</b>               | <b>5,836</b>  |
| Allowance for impairment losses on loans and other assets                                                                            | (4,816)                    | (2,291)       | (125)                      | 89            |
| Allowance for impairment losses on investments in subsidiaries and loss on remeasurement of subsidiaries classified as held for sale | -                          | (1,165)       | -                          | (1,225)       |
| Dividends from investments in subsidiaries and subsidiaries classified as held for sale                                              | -                          | -             | -                          | 1,234         |
| <b>Profit before income tax</b>                                                                                                      | <b>13,070</b>              | <b>13,163</b> | <b>7,998</b>               | <b>5,934</b>  |
| Income tax expense                                                                                                                   | (1,624)                    | (1,752)       | (2,590)                    | (2,332)       |
| <b>Net profit for the period</b>                                                                                                     | <b>11,446</b>              | <b>11,411</b> | <b>5,408</b>               | <b>3,602</b>  |
| <b>Net profit attributable to:</b>                                                                                                   |                            |               |                            |               |
| Owners of the Bank                                                                                                                   | 11,446                     | 11,411        | 5,408                      | 3,602         |
| Non-controlling interest                                                                                                             | -                          | -             | -                          | -             |

The notes on pages 10 to 34 constitute an integral part of these financial statements.

## THE GROUP'S AND THE BANK'S CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

for the nine month period ended

|                                                                  | 30 September 2018 |               | 30 September 2017 |               |
|------------------------------------------------------------------|-------------------|---------------|-------------------|---------------|
|                                                                  | Group             | Bank          | Group             | Bank          |
| <b>Net profit for the period</b>                                 | <b>38,496</b>     | <b>41,423</b> | <b>24,645</b>     | <b>23,379</b> |
| <b>Other comprehensive income</b>                                |                   |               |                   |               |
| Items that may be subsequently reclassified to profit or loss:   |                   |               |                   |               |
| Gain from revaluation of financial assets                        | (393)             | (393)         | 258               | 44            |
| Deferred income tax on gain from revaluation of financial assets | 61                | 61            | (39)              | (7)           |
| <b>Other comprehensive income, net of deferred tax</b>           | <b>(332)</b>      | <b>(332)</b>  | <b>219</b>        | <b>37</b>     |
| <b>Total comprehensive income for the period</b>                 | <b>38,164</b>     | <b>41,091</b> | <b>24,864</b>     | <b>23,416</b> |
| <b>Total comprehensive income (loss) attributable to:</b>        |                   |               |                   |               |
| Owners of the Bank                                               | 38,164            | 41,091        | 24,864            | 23,416        |
| Non-controlling interest                                         | -                 | -             | -                 | -             |
|                                                                  | 38,164            | 41,091        | 24,864            | 23,416        |

## THE GROUP'S AND THE BANK'S CONDENSED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER

for the three month period

|                                                                         | 1 July - 30 September 2018 |               | 1 July - 30 September 2017 |              |
|-------------------------------------------------------------------------|----------------------------|---------------|----------------------------|--------------|
|                                                                         | Group                      | Bank          | Group                      | Bank         |
| <b>Net profit for the period</b>                                        | <b>11,446</b>              | <b>11,411</b> | <b>5,408</b>               | <b>3,602</b> |
| <b>Other comprehensive income (loss)</b>                                |                            |               |                            |              |
| Items that may be subsequently reclassified to profit or loss:          |                            |               |                            |              |
| Gain (loss) from revaluation of financial assets                        | (154)                      | (154)         | 92                         | 97           |
| Deferred income tax on gain (loss) from revaluation of financial assets | 25                         | 25            | (14)                       | (15)         |
| <b>Other comprehensive income (loss), net of deferred tax</b>           | <b>(129)</b>               | <b>(129)</b>  | <b>78</b>                  | <b>82</b>    |
| <b>Total comprehensive income for the period</b>                        | <b>11,317</b>              | <b>11,282</b> | <b>5,486</b>               | <b>3,684</b> |
| <b>Total comprehensive income (loss) attributable to:</b>               |                            |               |                            |              |
| Owners of the Bank                                                      | 11,317                     | 11,282        | 5,486                      | 3,684        |
| Non-controlling interest                                                | -                          | -             | -                          | -            |
|                                                                         | 11,317                     | 11,282        | 5,486                      | 3,684        |

The notes on pages 10 to 34 constitute an integral part of these financial statements.

## THE GROUP'S CONDENSED STATEMENT OF CHANGES IN EQUITY

|                                                                          | Notes | Share capital  | Reserve capital | Accumulated other comprehensive income | Statutory reserve | Retained earnings | Total          | Non-controlling interest | Total equity   |
|--------------------------------------------------------------------------|-------|----------------|-----------------|----------------------------------------|-------------------|-------------------|----------------|--------------------------|----------------|
| Attributable to the owners of the Bank                                   |       |                |                 |                                        |                   |                   |                |                          |                |
| <b>1 January 2017</b>                                                    |       | <b>109,472</b> | <b>756</b>      | <b>311</b>                             | <b>4,157</b>      | <b>64,821</b>     | <b>179,517</b> | -                        | <b>179,517</b> |
| Increase in share capital through bonus issue of shares                  | 6     | 21,894         | -               | -                                      | -                 | (21,894)          | -              | -                        | -              |
| Transfer to statutory reserve                                            |       | -              | -               | -                                      | 3,020             | (3,020)           | -              | -                        | -              |
| Payment of dividends                                                     | 6     | -              | -               | -                                      | -                 | (1,887)           | (1,887)        | -                        | (1,887)        |
| Total comprehensive income                                               |       | -              | -               | 219                                    | -                 | 24,645            | 24,864         | -                        | 24,864         |
| <b>30 September 2017</b>                                                 |       | <b>131,366</b> | <b>756</b>      | <b>530</b>                             | <b>7,177</b>      | <b>62,665</b>     | <b>202,494</b> | -                        | <b>202,494</b> |
| Total comprehensive income                                               |       | -              | -               | -                                      | -                 | 7,482             | 7,482          | -                        | 7,482          |
| <b>31 December 2017</b>                                                  |       | <b>131,366</b> | <b>756</b>      | <b>530</b>                             | <b>7,177</b>      | <b>70,147</b>     | <b>209,976</b> | -                        | <b>209,976</b> |
| Impact of change in accounting principles                                |       | -              | -               | (898)                                  | -                 | (8,194)           | (9,092)        | -                        | (9,092)        |
| <b>1 January 2018</b>                                                    |       | <b>131,366</b> | <b>756</b>      | <b>(368)</b>                           | <b>7,177</b>      | <b>61,953</b>     | <b>200,884</b> | -                        | <b>200,884</b> |
| Increase in share capital through bonus issue of shares                  | 6     | 26,273         | -               | -                                      | -                 | (26,273)          | -              | -                        | -              |
| Transfer to statutory reserve                                            |       | -              | -               | -                                      | 3,192             | (3,192)           | -              | -                        | -              |
| Payment of dividends                                                     | 6     | -              | -               | -                                      | -                 | (2,265)           | (2,265)        | -                        | (2,265)        |
| Reversal of deferred income tax previously recognized directly in equity | 11    | -              | -               | -                                      | -                 | (1,127)           | (1,127)        | -                        | (1,127)        |
| Total comprehensive income                                               |       | -              | -               | (332)                                  | -                 | 38,496            | 38,164         | -                        | 38,164         |
| <b>30 September 2018</b>                                                 |       | <b>157,639</b> | <b>756</b>      | <b>(700)</b>                           | <b>10,369</b>     | <b>67,592</b>     | <b>235,656</b> | -                        | <b>235,656</b> |

## THE BANK'S CONDENSED STATEMENT OF CHANGES IN EQUITY

|                                                                          | Notes | Share capital  | Reserve capital | Accumulated other comprehensive income | Statutory reserve | Retained earnings | Total          |
|--------------------------------------------------------------------------|-------|----------------|-----------------|----------------------------------------|-------------------|-------------------|----------------|
| <b>1 January 2017</b>                                                    |       | <b>109,472</b> | <b>756</b>      | <b>277</b>                             | <b>4,157</b>      | <b>58,281</b>     | <b>172,943</b> |
| Increase in share capital through bonus issue of shares                  | 6     | 21,894         | -               | -                                      | -                 | (21,894)          | -              |
| Transfer to statutory reserve                                            |       | -              | -               | -                                      | 2,914             | (2,914)           | -              |
| Payment of dividends                                                     | 6     | -              | -               | -                                      | -                 | (1,887)           | (1,887)        |
| Total comprehensive income                                               |       | -              | -               | 37                                     | -                 | 23,379            | 23,416         |
| <b>30 September 2017</b>                                                 |       | <b>131,366</b> | <b>756</b>      | <b>314</b>                             | <b>7,071</b>      | <b>54,965</b>     | <b>194,472</b> |
| Total comprehensive income                                               |       | -              | -               | (24)                                   | -                 | 7,511             | 7,487          |
| <b>31 December 2017</b>                                                  |       | <b>131,366</b> | <b>756</b>      | <b>290</b>                             | <b>7,071</b>      | <b>62,476</b>     | <b>201,959</b> |
| Impact of change in accounting principles                                |       | -              | -               | (658)                                  | -                 | (6,472)           | (7,130)        |
| <b>1 January 2018</b>                                                    |       | <b>131,366</b> | <b>756</b>      | <b>(368)</b>                           | <b>7,071</b>      | <b>56,004</b>     | <b>194,829</b> |
| Increase in share capital through bonus issue of shares                  | 6     | 26,273         | -               | -                                      | -                 | (26,273)          | -              |
| Transfer to statutory reserve                                            |       | -              | -               | -                                      | 3,124             | (3,124)           | -              |
| Payment of dividends                                                     | 6     | -              | -               | -                                      | -                 | (2,265)           | (2,265)        |
| Reversal of deferred income tax previously recognized directly in equity | 11    | -              | -               | -                                      | -                 | (1,127)           | (1,127)        |
| Total comprehensive income                                               |       | -              | -               | (332)                                  | -                 | 41,423            | 41,091         |
| <b>30 September 2018</b>                                                 |       | <b>157,639</b> | <b>756</b>      | <b>(700)</b>                           | <b>10,195</b>     | <b>64,638</b>     | <b>232,528</b> |

The notes on pages 10 to 34 constitute an integral part of these financial statements.

## THE GROUP'S AND THE BANK'S CONDENSED STATEMENTS OF CASH FLOWS

for the nine month period ended

|                                                                                                  | Notes | 30 September 2018 |                 | 30 September 2017 |                 |
|--------------------------------------------------------------------------------------------------|-------|-------------------|-----------------|-------------------|-----------------|
|                                                                                                  |       | Group             | Bank            | Group             | Bank            |
| <b>Operating activities</b>                                                                      |       |                   |                 |                   |                 |
| Interest received on loans and advances                                                          |       | 43,816            | 38,465          | 39,532            | 33,766          |
| Interest received on securities in the trading book                                              |       | 964               | 705             | 995               | 725             |
| Interest paid                                                                                    |       | (6,326)           | (6,333)         | (7,655)           | (7,652)         |
| Fees and commissions received                                                                    |       | 14,056            | 13,714          | 11,489            | 11,146          |
| Fees and commissions paid                                                                        |       | (3,788)           | (3,682)         | (3,607)           | (3,504)         |
| Net cash inflows from trade in securities in the trading book                                    |       | (7,314)           | (4,654)         | 10,011            | 9,781           |
| Net inflows from foreign exchange operations                                                     |       | 3,577             | 2,145           | 9,379             | 9,988           |
| Net inflows from derecognition of financial assets                                               |       | 424               | 424             | 2,936             | 2,822           |
| Net inflows from derecognition of non-financial assets                                           |       | 2,856             | 339             | 6,670             | 304             |
| Cash inflows related to other activities of Group companies                                      |       | 5,777             | 413             | 9,631             | 276             |
| Cash outflows related to other activities of Group companies                                     |       | (3,657)           | -               | (6,905)           | -               |
| Recoveries on loans previously written off                                                       |       | 1,386             | 439             | 1,068             | 501             |
| Salaries and related payments to and on behalf of employees                                      |       | (15,415)          | (13,169)        | (14,206)          | (11,775)        |
| Payments related to operating and other expenses                                                 |       | (8,035)           | (5,402)         | (11,852)          | (8,321)         |
| Income tax paid                                                                                  |       | (8,887)           | (8,234)         | (7,101)           | (6,536)         |
| <b>Net cash flow from operating activities before change in operating assets and liabilities</b> |       | <b>19,434</b>     | <b>15,170</b>   | <b>40,385</b>     | <b>31,521</b>   |
| <b>Change in operating assets and liabilities:</b>                                               |       |                   |                 |                   |                 |
| Decrease (increase) in due from other banks                                                      |       | 330               | 330             | 3,722             | 3,537           |
| (Increase) in loans to customers and finance lease receivables                                   |       | (176,549)         | (172,461)       | (127,714)         | (108,916)       |
| Decrease (increase) in other assets                                                              |       | 763               | (18)            | (5,886)           | (4,970)         |
| Decrease (increase) in due to banks and financial institutions                                   |       | (8,153)           | (8,009)         | 10,284            | (1,763)         |
| Increase (decrease) increase in due to customers                                                 |       | 192,865           | 193,012         | 118,670           | 119,263         |
| Increase in special and lending funds                                                            |       | (8,201)           | (8,201)         | (20,814)          | (20,814)        |
| Increase (decrease) in other liabilities                                                         |       | 1,480             | (346)           | 2,583             | (507)           |
| <b>Change</b>                                                                                    |       | <b>2,535</b>      | <b>4,307</b>    | <b>(19,155)</b>   | <b>(14,170)</b> |
| <b>Net cash flow from (used in) from operating activities</b>                                    |       | <b>21,969</b>     | <b>19,477</b>   | <b>21,230</b>     | <b>17,351</b>   |
| <b>Investing activities</b>                                                                      |       |                   |                 |                   |                 |
| Acquisition of property, plant and equipment, investment property and intangible assets          |       | (675)             | (651)           | (1,808)           | (1,045)         |
| Disposal of property, plant and equipment, investment property and intangible assets             |       | 3,900             | 2,468           | 6,872             | 1,491           |
| Acquisition of securities held to collect cash flows                                             |       | (107,178)         | (107,178)       | (130,435)         | (130,435)       |
| Proceeds from redemption of securities held to collect cash flows                                |       | 67,715            | 67,715          | 99,430            | 99,430          |
| Interest received on securities held to collect cash flows                                       |       | 7,583             | 7,583           | 8,686             | 8,686           |
| Dividends received                                                                               |       | 29                | 4,639           | -                 | 8,425           |
| Acquisition of investment securities at fair value                                               |       | (7,070)           | (6,818)         | (3,000)           | (3,000)         |
| Sale or redemption of investment securities at fair value                                        |       | 2,334             | 2,334           | 11,252            | 11,644          |
| Interest received on investment securities at fair value                                         |       | 167               | 143             | 387               | 387             |
| Disposal of subsidiaries                                                                         |       | -                 | -               | -                 | -               |
| Inflows from subsidiaries held for sale                                                          |       | -                 | -               | -                 | 256             |
| Business acquisition                                                                             |       | -                 | -               | -                 | -               |
| Instalments to cover losses and to strengthen the capital of subsidiaries                        |       | -                 | -               | -                 | (1,000)         |
| <b>Net cash flow (used in) from investing activities</b>                                         |       | <b>(33,195)</b>   | <b>(29,765)</b> | <b>(8,616)</b>    | <b>(5,161)</b>  |
| <b>Financing activities</b>                                                                      |       |                   |                 |                   |                 |
| Payment of dividends                                                                             |       | (2,265)           | (2,265)         | (1,876)           | (1,876)         |
| <b>Net cash flow (used in) financing activities</b>                                              |       | <b>(2,265)</b>    | <b>(2,265)</b>  | <b>(1,876)</b>    | <b>(1,876)</b>  |
| <b>Net increase (decrease) in cash and cash equivalents</b>                                      |       | <b>(13,491)</b>   | <b>(12,553)</b> | <b>10,738</b>     | <b>10,314</b>   |
| <b>Cash and cash equivalents at 1 January</b>                                                    |       | <b>129,738</b>    | <b>126,591</b>  | <b>153,867</b>    | <b>152,111</b>  |
| <b>Cash and cash equivalents at 30 September</b>                                                 |       | <b>116,247</b>    | <b>114,038</b>  | <b>164,605</b>    | <b>162,425</b>  |

The notes on pages 10 to 34 constitute an integral part of these financial statements.

## GENERAL INFORMATION

Šiaulių Bankas AB was registered as a public company in the Enterprise Register of the Republic of Lithuania on 4 February 1992. The Bank is licensed by the Bank of Lithuania to perform all banking operations provided for in the Law on Banks of the Republic of Lithuania and the Charter of the Bank. In this document, Šiaulių Bankas AB is referred to as the Bank, Šiaulių Bankas AB and its subsidiaries - the Group.

The Head Office of the Bank is located in Šiauliai, Tilžės str. 149, LT-76348. At the end of the reporting period the Bank had 62 customer service outlets (2017: 65 outlets). As at 30 September 2018 the Bank had 721 employees (31 December 2017: 702). As at 30 September 2018 the Group had 823 employees (31 December 2017: 805 employees).

The Bank accepts deposits, issues loans, makes money transfers and documentary settlements, exchanges currencies for its clients, issues and processes debit and credit cards, is engaged in trade finance and is investing and trading in securities, as well as performs other activities set forth in the Law on Banks of the Republic of Lithuania and the Charter of the Bank.

The Bank's shares are listed on the Baltic Main List of the Nasdaq Stock Exchange.

**As of 30 September 2018 and 31 December 2017 the Bank owned the following directly controlled subsidiaries:**

1. Bonum Publicum GD UAB (life insurance activities),
2. Minera UAB (real estate management activities),
3. Pavasaris UAB (development of the area of multi-apartment residential houses),
4. SB Lizingas UAB (consumer financing activities),
5. SBTF UAB (real estate management activities),
6. Šiaulių Banko Investicijų Valdymas UAB (investment management activities),
7. Šiaulių Banko Lizingas UAB (finance and operating lease activities),
8. Šiaulių Banko Turto Fondas UAB (real estate management activities).

**As of 30 September 2018 and 31 December 2017 the Bank owned the following indirectly controlled subsidiaries:**

9. Apželdinimas UAB (real estate management activities),
10. Sandworks UAB (real estate management activities),
11. ŽSA 5 UAB (activities of head offices).

Investments in subsidiaries are described in more detail in Note 2 *Securities*.

This condensed interim financial information for the nine month period ended 30 September 2018 has been prepared in accordance with IAS 34, "Interim Financial Reporting" as adopted by the EU. The condensed interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2017, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by EU. Except for the points described below, all the accounting policies applied in the preparation of this condensed interim financial information are consistent with those of the annual financial statements of the Bank for the year ended 31 December 2017.

### Income tax

Income tax in the interim periods is accrued using the tax rate that would be applicable to expected total annual earnings.

### New and amended standards, and interpretations

The Group adopted IFRS9 from 1 January 2018. The impact of adoption of the standard is described in Bank's annual financial statements for the year ended 31 December 2017. The impact of IFRS9 adoption to accumulated comprehensive income is described in more detail in Note 6 to the condensed interim financial statements, the impact to loans and finance lease receivables - in Note 1, the impact to derivative financial instruments - in Note 3, the impact to allowance for impairment - in Note 10.

IFRS16, which will be effective for annual periods starting from 1 January 2019 or later, also may have a material impact to the Group's financial statements. The impact of IFRS16 is described in Bank's annual financial statements for the year ended 31 December 2017.

Except for the standards mentioned above, the Bank's management do not believe the newly published standards, amendments and interpretations that are mandatory for the Bank's reporting periods beginning on or after 1 January 2018 will have a material impact on the Bank's financial statements, also there are no new standards, amendments and interpretations that are mandatory for the Bank with effect from 2018, and that would have a material impact on the Bank's financial information.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current event and actions, actual results ultimately may differ from those estimates. Except for the impact of above-described IFRS9 (most importantly, to the financial assets impairment assessment, the model of which changed from incurred loss to expected loss), in preparing these condensed interim financial statements, the significant judgements made in applying Group's accounting policies and the key sources of estimation uncertainty were the same as those applied to the financial statements as at and for the year ended 31 December 2017.

These financial statements combine the consolidated financial statements for the Group and stand-alone financial statements of the Bank. Such format of reporting was adopted to ensure consistency of presentation with the format prescribed by the Bank of Lithuania and applied for statutory reporting.

No significant amounts of the Group's and the Bank's income or expenses are of a substantial seasonal nature.

## NOTE 1 LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES

Credit risk is defined as the risk for the Group to incur losses due to the Group's customers' failure to fulfil their financial obligations towards the Group. Credit exposures arise principally in lending activities and it is the most significant risk in the Group's banking activities. There is also credit risk in investment activities that arise from debt securities and in the Group's asset portfolio as well as in the off-balance sheet financial instruments, such as loan commitments, guarantees and letters of credit.

The Bank regularly reviews its credit risk management policies which include lending policies, credit risk limit control, other credit risk mitigation measures as well as the internal control and internal audit of credit risk management.

The Bank takes risks only in the fields, which are well known to it and where it has long-term experience, trying to avoid excessive risk in transactions that can have negative influence to the big portion of shareholders' equity but seeks the sufficient profitability which, in terms of increasing competition, would ensure the stable Bank's position in the market and would increase the Bank's value. In assessing exposure to credit risk, the Bank adheres to the principle of prudence.

The aim of the Bank's credit risk management policy is to ensure that the conflict between interests of staff or structural units is avoided. With respect to provision of credits to clients, the principle stating that profit should not be earned at the expense of excessive credit risk is observed.

From 1 January 2018 the Group adopted IFRS9 "Financial Instruments". The Group designed and implemented an ECL (expected credit loss) measurement model, which covers four main groups of financial assets: loan and finance lease portfolio; debt securities; due from banks; other financial assets. Model for loan and finance lease portfolio ECL measurement is based on Group's historical credit loss experience (for calculation of probabilities of default based on internal ratings – 7 years, for calculation of loss given default based on recovery ratios of different types of collateral – 5 years) adjusted by factors to reflect the differences between the economic conditions of the period of which historical data was used, and economic developments expected over the next 12 months or estimated life of instruments. The Group performed ECL calculations for segments of customers that share similar risk characteristics (segments of corporate customers were defined using economic sector, individual customers were split between consumer financing and other). Model for other financial assets uses simplified assumptions from the loan and finance lease portfolio model. Models for debt securities and due from banks rely on external ratings and probability of default and recovery rate data of Moody's Investors Service.

Aggregated assessment of impact of the standard to the allowance for impairment at 1 January 2018 is presented in the table:

| <i>Increase in allowance for impairment at IFRS9 adoption</i>                | <i>Group</i>  | <i>Bank</i>  |
|------------------------------------------------------------------------------|---------------|--------------|
| <i>Loans to customers</i>                                                    | 8,130         | 6,214        |
| <i>Finance lease receivables</i>                                             | 1,565         | 1,543        |
| <i>Debt securities</i>                                                       | 296           | 291          |
| <i>Due from banks</i>                                                        | 22            | 22           |
| <i>Other financial assets</i>                                                | 307           | 288          |
| <b><i>Total increase in allowance for impairment of financial assets</i></b> | <b>10 320</b> | <b>8 358</b> |

The reconciliation of allowance for impairment of financial assets is presented in Note 10.

Credit risk management procedure was also reviewed and renewed. New version of the procedure came into force from 1 January 2018. Besides changes necessary for IFRS9 adoption, internal risk indicators systems was reviewed and expanded.

Maximum exposure to credit risk before collateral held or other credit enhancements:

|                                                                                  | <i>30 September 2018</i> |                  | <i>31 December 2017</i> |                  |
|----------------------------------------------------------------------------------|--------------------------|------------------|-------------------------|------------------|
|                                                                                  | <i>Group</i>             | <i>Bank</i>      | <i>Group</i>            | <i>Bank</i>      |
| <i>Loans and advances to banks</i>                                               | 1,888                    | 1,888            | 2,218                   | 2,218            |
| <b><i>Loans and advances to customers:</i></b>                                   | <b>1,229,917</b>         | <b>1,239,367</b> | <b>1,098,327</b>        | <b>1,102,927</b> |
| <i>Loans and advances to financial institutions</i>                              | 17                       | 50,996           | 18                      | 39,756           |
| <i>Loans to individuals (Retail)</i>                                             | 154,615                  | 93,291           | 133,441                 | 77,455           |
| <i>Loans to business customers</i>                                               | 1,075,285                | 1,095,080        | 964,868                 | 985,716          |
| <b><i>Finance lease receivables</i></b>                                          | <b>118,668</b>           | <b>118,536</b>   | <b>91,139</b>           | <b>90,898</b>    |
| <b><i>Debt securities at fair value through profit or loss</i></b>               | <b>40,913</b>            | <b>27,003</b>    | <b>30,589</b>           | <b>17,755</b>    |
| <i>Derivative financial instruments</i>                                          | 3,147                    | 3,147            | 3,031                   | 3,031            |
| <b><i>Debt securities at fair value through other comprehensive income</i></b>   | <b>14,968</b>            | <b>14,565</b>    | <b>11,322</b>           | <b>10,914</b>    |
| <b><i>Debt securities at amortized cost</i></b>                                  | <b>613,726</b>           | <b>613,726</b>   | <b>576,260</b>          | <b>576,260</b>   |
| <b><i>Other assets subject to credit risk</i></b>                                | <b>7,998</b>             | <b>7,425</b>     | <b>10,485</b>           | <b>9,616</b>     |
| <i>Credit risk exposures relating to off-balance sheet items are as follows:</i> |                          |                  |                         |                  |
| <i>Financial guarantees</i>                                                      | 34,198                   | 34,264           | 33,787                  | 33,814           |
| <i>Letters of credit</i>                                                         | 1,141                    | 1,141            | 262                     | 262              |
| <i>Loan commitments and other credit related liabilities</i>                     | 214,326                  | 235,952          | 173,233                 | 188,725          |
| <b><i>Total</i></b>                                                              | <b>2,280,890</b>         | <b>2,297,014</b> | <b>2,030,653</b>        | <b>2,036,420</b> |

Note: data as of 30 September 2018 and 31 December 2017 is not fully comparable as it was calculated using different reporting standards: IFRS9 at 30 September 2018 and IAS39 at 31 December 2017.

## NOTE 1

### LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES (continued)

#### Loans to customers

Loans and advances are summarised as follows:

|                                           | 30 September 2018 |                  | 31 December 2017 |                  |
|-------------------------------------------|-------------------|------------------|------------------|------------------|
|                                           | Group             | Bank             | Group            | Bank             |
| <b>Gross</b>                              | 1,272,275         | 1,274,454        | 1,131,562        | 1,132,480        |
| <i>Subtract: allowance for impairment</i> | (42,358)          | (35,087)         | (33,235)         | (29,553)         |
| <b>Net</b>                                | <b>1,229,917</b>  | <b>1,239,367</b> | <b>1,098,327</b> | <b>1,102,927</b> |

Note: data as of 30 September 2018 and 31 December 2017 is not fully comparable as it was calculated using different reporting standards: IFRS9 at 30 September 2018 and IAS39 at 31 December 2017. The change in carrying value of loans to customers attributable to IFRS9 adoption is presented in the table below:

|                                                                               | Group            | Bank             |
|-------------------------------------------------------------------------------|------------------|------------------|
| <b>Gross amount:</b>                                                          |                  |                  |
| <i>As presented in 31 December 2017 financial statements (IAS39)</i>          | 1,131,562        | 1,132,480        |
| <i>Accrued income adjustment (see Note 3)</i>                                 | 2,350            | 2,350            |
| <b>Gross amount as of 1 January 2018 (IFRS9)</b>                              | <b>1,133,912</b> | <b>1,134,830</b> |
| <b>Allowance for impairment:</b>                                              |                  |                  |
| <i>As presented in 31 December 2017 financial statements (IAS39)</i>          | (33,235)         | (29,553)         |
| <i>Adjustment of allowances for individually assessed loans</i>               | (9,269)          | (6,981)          |
| <i>Reversal of collective allowances for incurred but not reported losses</i> | 1,138            | 767              |
| <b>Allowance for impairment as of 1 January 2018 (IFRS9)</b>                  | <b>(41,366)</b>  | <b>(35,767)</b>  |
| <b>Net amount:</b>                                                            |                  |                  |
| <i>As presented in 31 December 2017 financial statements (IAS39)</i>          | 1,098,327        | 1,102,927        |
| <i>Adjustment due to IFRS9 implementation</i>                                 | (5,781)          | (3,864)          |
| <b>1 January 2018 (IFRS9)</b>                                                 | <b>1,092,546</b> | <b>1,099,063</b> |

The distribution of loans by stages and days past due (comparative information amounts calculated using IFRS9):

|                                 | Group             |                          |                           |                         |                  | 1 January 2018  |                          |                           |                         |                  |
|---------------------------------|-------------------|--------------------------|---------------------------|-------------------------|------------------|-----------------|--------------------------|---------------------------|-------------------------|------------------|
|                                 | 30 September 2018 |                          |                           |                         |                  | 1 January 2018  |                          |                           |                         |                  |
|                                 | Not past due      | Past due<br>≤ 30<br>days | Past due<br>31-90<br>days | Past due<br>>90<br>days | Total            | Not past<br>due | Past due<br>≤ 30<br>days | Past due<br>31-90<br>days | Past due<br>>90<br>days | Total            |
| <b>Stage 1:</b>                 |                   |                          |                           |                         |                  |                 |                          |                           |                         |                  |
| <i>Gross amount</i>             | 987,667           | 62,251                   | 2,471                     | 6                       | 1,052,395        | 855,286         | 60,111                   | 195                       | -                       | 915,592          |
| <i>Allowance for impairment</i> | (5,437)           | (1,058)                  | (71)                      | -                       | (6,566)          | (3,973)         | (794)                    | (30)                      | -                       | (4,797)          |
| <b>Net amount</b>               | <b>982,230</b>    | <b>61,193</b>            | <b>2,400</b>              | <b>6</b>                | <b>1,045,829</b> | <b>851,313</b>  | <b>59,317</b>            | <b>165</b>                | <b>-</b>                | <b>910,795</b>   |
| <b>Stage 2:</b>                 |                   |                          |                           |                         |                  |                 |                          |                           |                         |                  |
| <i>Gross amount</i>             | 124,402           | 19,739                   | 9,222                     | 3                       | 153,366          | 141,700         | 13,151                   | 7,672                     | -                       | 162,523          |
| <i>Allowance for impairment</i> | (2,594)           | (474)                    | (2,231)                   | -                       | (5,299)          | (4,282)         | (314)                    | (1,661)                   | -                       | (6,257)          |
| <b>Net amount</b>               | <b>121,808</b>    | <b>19,265</b>            | <b>6,991</b>              | <b>3</b>                | <b>148,067</b>   | <b>137,418</b>  | <b>12,837</b>            | <b>6,011</b>              | <b>-</b>                | <b>156,266</b>   |
| <b>Stage 3:</b>                 |                   |                          |                           |                         |                  |                 |                          |                           |                         |                  |
| <i>Gross amount</i>             | 20,042            | 2,377                    | 2,055                     | 42,040                  | 66,514           | 7,054           | 5,040                    | 1,027                     | 42,676                  | 55,797           |
| <i>Allowance for impairment</i> | (11,134)          | (1,505)                  | (642)                     | (17,212)                | (30,493)         | (4,656)         | (2,560)                  | (547)                     | (22,549)                | (30,312)         |
| <b>Net amount</b>               | <b>8,908</b>      | <b>872</b>               | <b>1,413</b>              | <b>24,828</b>           | <b>36,021</b>    | <b>2,398</b>    | <b>2,480</b>             | <b>480</b>                | <b>20,127</b>           | <b>25,485</b>    |
| <b>Total:</b>                   |                   |                          |                           |                         |                  |                 |                          |                           |                         |                  |
| <i>Gross amount</i>             | 1,132,111         | 84,367                   | 13,748                    | 42,049                  | 1,272,275        | 1,004,040       | 78,302                   | 8,894                     | 42,676                  | 1,133,912        |
| <i>Allowance for impairment</i> | (19,165)          | (3,037)                  | (2,944)                   | (17,212)                | (42,358)         | (12,911)        | (3,668)                  | (2,238)                   | (22,549)                | (41,366)         |
| <b>Net amount</b>               | <b>1,112,946</b>  | <b>81,330</b>            | <b>10,804</b>             | <b>24,837</b>           | <b>1,229,917</b> | <b>991,129</b>  | <b>74,634</b>            | <b>6,656</b>              | <b>20,127</b>           | <b>1,092,546</b> |

## NOTE 1

### LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES (continued)

|                          |  | Bank              |                       |                           |                      |                  |                  |                       |                           |                      |                  |
|--------------------------|--|-------------------|-----------------------|---------------------------|----------------------|------------------|------------------|-----------------------|---------------------------|----------------------|------------------|
|                          |  | 30 September 2018 |                       |                           |                      |                  | 1 January 2018   |                       |                           |                      |                  |
|                          |  | Not past due      | Past due<br>≤ 30 days | Past due<br>31-90<br>days | Past due<br>>90 days | Total            | Not past due     | Past due<br>≤ 30 days | Past due<br>31-90<br>days | Past due<br>>90 days | Total            |
| <b>Stage 1:</b>          |  |                   |                       |                           |                      |                  |                  |                       |                           |                      |                  |
| Gross amount             |  | 1,000,646         | 54,819                | 1,982                     | 6                    | 1,057,453        | 866,344          | 53,347                | -                         | -                    | 919,691          |
| Allowance for impairment |  | (3,222)           | (254)                 | (1)                       | -                    | (3,477)          | (2,634)          | (195)                 | -                         | -                    | (2,829)          |
| <b>Net amount</b>        |  | <b>997,424</b>    | <b>54,565</b>         | <b>1,981</b>              | <b>6</b>             | <b>1,053,976</b> | <b>863,710</b>   | <b>53,152</b>         | <b>-</b>                  | <b>-</b>             | <b>916,862</b>   |
| <b>Stage 2:</b>          |  |                   |                       |                           |                      |                  |                  |                       |                           |                      |                  |
| Gross amount             |  | 129,470           | 19,739                | 5,631                     | 3                    | 154,843          | 145,899          | 13,151                | 4,613                     | -                    | 163,663          |
| Allowance for impairment |  | (2,633)           | (474)                 | (463)                     | -                    | (3,570)          | (4,294)          | (314)                 | (365)                     | -                    | (4,973)          |
| <b>Net amount</b>        |  | <b>126,837</b>    | <b>19,265</b>         | <b>5,168</b>              | <b>3</b>             | <b>151,273</b>   | <b>141,605</b>   | <b>12,837</b>         | <b>4,248</b>              | <b>-</b>             | <b>158,690</b>   |
| <b>Stage 3:</b>          |  |                   |                       |                           |                      |                  |                  |                       |                           |                      |                  |
| Gross amount             |  | 18,985            | 2,208                 | 1,489                     | 39,476               | 62,158           | 6,126            | 4,899                 | 702                       | 39,749               | 51,476           |
| Allowance for impairment |  | (10,974)          | (1,375)               | (209)                     | (15,482)             | (28,040)         | (4,593)          | (2,452)               | (299)                     | (20,621)             | (27,965)         |
| <b>Net amount</b>        |  | <b>8,011</b>      | <b>833</b>            | <b>1,280</b>              | <b>23,994</b>        | <b>34,118</b>    | <b>1,533</b>     | <b>2,447</b>          | <b>403</b>                | <b>19,128</b>        | <b>23,511</b>    |
| <b>Total:</b>            |  |                   |                       |                           |                      |                  |                  |                       |                           |                      |                  |
| Gross amount             |  | 1,149,101         | 76,766                | 9,102                     | 39,485               | 1,274,454        | 1,018,369        | 71,397                | 5,315                     | 39,749               | 1,134,830        |
| Allowance for impairment |  | (16,829)          | (2,103)               | (673)                     | (15,482)             | (35,087)         | (11,521)         | (2,961)               | (664)                     | (20,621)             | (35,767)         |
| <b>Net amount</b>        |  | <b>1,132,272</b>  | <b>74,663</b>         | <b>8,429</b>              | <b>24,003</b>        | <b>1,239,367</b> | <b>1,006,848</b> | <b>68,436</b>         | <b>4,651</b>              | <b>19,128</b>        | <b>1,099,063</b> |

Loans are assigned to stages using the following principles (a deviation from these principles is allowed in the process of individual loan assessment based on contract-specific circumstances if it would result in more precise assessment of the risk of the contract):

Stage 1 loans: loans with no increase in credit risk observed.

Stage 2 loans: loans with an increase in credit risk observed. Main reasons for determining an increase in credit risk are: deterioration of borrower's financial status from the initial (this criteria is not applicable to the low credit risk loans, i.e. loans that have internal borrower's financial status assessment grades "very good" or "good" or investment grade credit ratings by external credit rating agencies), payment delay of over 30 days, and other objective criteria showing an increase in credit risk.

Stage 3 loans: defaulted loans. Main reasons for determining a default are: payment delay of over 90 days, bankruptcy of the borrower, termination of the contract, start of the foreclosure procedures and other objective criteria.

### Finance lease receivables

Information on finance lease receivables is summarised in the tables below.

|                                    |  | 30 September 2018 |                | 31 December 2017 |               |
|------------------------------------|--|-------------------|----------------|------------------|---------------|
|                                    |  | Group             | Bank           | Group            | Bank          |
| Business customers                 |  | 101,716           | 100,860        | 76,468           | 75,576        |
| Individuals                        |  | 19,697            | 19,609         | 16,069           | 15,926        |
| <b>Gross</b>                       |  | <b>121,413</b>    | <b>120,469</b> | <b>92,537</b>    | <b>91,502</b> |
| Subtract: Allowance for impairment |  | (2,745)           | (1,933)        | (1,398)          | (604)         |
| <b>Net</b>                         |  | <b>118,668</b>    | <b>118,536</b> | <b>91,139</b>    | <b>90,898</b> |

Note: data as of 30 September 2018 and 31 December 2017 is not fully comparable as it was calculated using different reporting standards: IFRS9 at 30 September 2018 and IAS39 at 31 December 2017. The change in carrying value of finance lease receivables attributable to IFRS9 adoption is presented in the table below:

## NOTE 1

### LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES (continued)

|                                                                        | Group          | Bank           |
|------------------------------------------------------------------------|----------------|----------------|
| <b>Gross amount:</b>                                                   |                |                |
| As presented in 31 December 2017 financial statements (IAS39)          | 92,537         | 91,502         |
| Accrued income adjustment                                              | 35             | 35             |
| <b>Gross amount as of 1 January 2018 (IFRS9)</b>                       | <b>92,572</b>  | <b>91,537</b>  |
| <b>Allowance for impairment:</b>                                       |                |                |
| As presented in 31 December 2017 financial statements (IAS39)          | (1,398)        | (604)          |
| Adjustment of allowances for individually assessed receivables         | (1,633)        | (1,611)        |
| Reversal of collective allowances for incurred but not reported losses | 68             | 68             |
| <b>Allowance for impairment as of 1 January 2018 (IFRS9)</b>           | <b>(2,963)</b> | <b>(2,147)</b> |
| <b>Net amount:</b>                                                     |                |                |
| As presented in 31 December 2017 financial statements (IAS39)          | 91,139         | 90,898         |
| Adjustment due to IFRS9 implementation                                 | (1,530)        | (1,508)        |
| <b>1 January 2018 (IFRS9)</b>                                          | <b>89,609</b>  | <b>89,390</b>  |

The distribution of finance lease receivables by stages and days past due (comparative information amounts calculated using IFRS9):

|                          | Group             |                     |                     |                   |                | 1 January 2018 |                     |                     |                   |               |
|--------------------------|-------------------|---------------------|---------------------|-------------------|----------------|----------------|---------------------|---------------------|-------------------|---------------|
|                          | 30 September 2018 |                     |                     |                   |                | 1 January 2018 |                     |                     |                   |               |
|                          | Not past due      | Past due <= 30 days | Past due 31-90 days | Past due >90 days | Total          | Not past due   | Past due <= 30 days | Past due 31-90 days | Past due >90 days | Total         |
| <b>Stage 1:</b>          |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 68,658            | 22,750              | 116                 | -                 | 91,524         | 51,793         | 12,292              | 42                  | -                 | 64,127        |
| Allowance for impairment | (230)             | (87)                | (2)                 | -                 | (319)          | (190)          | (60)                | -                   | -                 | (250)         |
| <b>Net amount</b>        | <b>68,428</b>     | <b>22,663</b>       | <b>114</b>          | <b>-</b>          | <b>91,205</b>  | <b>51,603</b>  | <b>12,232</b>       | <b>42</b>           | <b>-</b>          | <b>63,877</b> |
| <b>Stage 2:</b>          |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 12,716            | 4,913               | 6,206               | -                 | 23,835         | 14,218         | 10,771              | 1,096               | -                 | 26,085        |
| Allowance for impairment | (431)             | (223)               | (226)               | -                 | (880)          | (606)          | (252)               | (37)                | -                 | (895)         |
| <b>Net amount</b>        | <b>12,285</b>     | <b>4,690</b>        | <b>5,980</b>        | <b>-</b>          | <b>22,955</b>  | <b>13,612</b>  | <b>10,519</b>       | <b>1,059</b>        | <b>-</b>          | <b>25,190</b> |
| <b>Stage 3:</b>          |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 247               | -                   | 4                   | 5,803             | 6,054          | -              | -                   | 47                  | 2,313             | 2,360         |
| Allowance for impairment | (112)             | -                   | -                   | (1,434)           | (1,546)        | -              | -                   | (34)                | (1,784)           | (1,818)       |
| <b>Net amount</b>        | <b>135</b>        | <b>-</b>            | <b>4</b>            | <b>4,369</b>      | <b>4,508</b>   | <b>-</b>       | <b>-</b>            | <b>13</b>           | <b>529</b>        | <b>542</b>    |
| <b>Total:</b>            |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 81,621            | 27,663              | 6,326               | 5,803             | 121,413        | 66,011         | 23,063              | 1,185               | 2,313             | 92,572        |
| Allowance for impairment | (773)             | (310)               | (228)               | (1,434)           | (2,745)        | (796)          | (312)               | (71)                | (1,784)           | (2,963)       |
| <b>Net amount</b>        | <b>80,848</b>     | <b>27,353</b>       | <b>6,098</b>        | <b>4,369</b>      | <b>118,668</b> | <b>65,215</b>  | <b>22,751</b>       | <b>1,114</b>        | <b>529</b>        | <b>89,609</b> |

|                          | Bank              |                     |                     |                   |                | 1 January 2018 |                     |                     |                   |               |
|--------------------------|-------------------|---------------------|---------------------|-------------------|----------------|----------------|---------------------|---------------------|-------------------|---------------|
|                          | 30 September 2018 |                     |                     |                   |                | 1 January 2018 |                     |                     |                   |               |
|                          | Not past due      | Past due <= 30 days | Past due 31-90 days | Past due >90 days | Total          | Not past due   | Past due <= 30 days | Past due 31-90 days | Past due >90 days | Total         |
| <b>Stage 1:</b>          |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 68,630            | 22,730              | 116                 | -                 | 91,476         | 51,707         | 12,267              | 42                  | -                 | 64,016        |
| Allowance for impairment | (231)             | (86)                | (2)                 | -                 | (319)          | (189)          | (60)                | -                   | -                 | (249)         |
| <b>Net amount</b>        | <b>68,399</b>     | <b>22,644</b>       | <b>114</b>          | <b>-</b>          | <b>91,157</b>  | <b>51,518</b>  | <b>12,207</b>       | <b>42</b>           | <b>-</b>          | <b>63,767</b> |
| <b>Stage 2:</b>          |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 12,716            | 4,913               | 6,205               | -                 | 23,834         | 14,218         | 10,771              | 1,057               | -                 | 26,046        |
| Allowance for impairment | (430)             | (223)               | (226)               | -                 | (879)          | (606)          | (252)               | (36)                | -                 | (894)         |
| <b>Net amount</b>        | <b>12,286</b>     | <b>4,690</b>        | <b>5,979</b>        | <b>-</b>          | <b>22,955</b>  | <b>13,612</b>  | <b>10,519</b>       | <b>1,021</b>        | <b>-</b>          | <b>25,152</b> |
| <b>Stage 3:</b>          |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 246               | -                   | -                   | 4,913             | 5,159          | -              | -                   | 5                   | 1,470             | 1,475         |
| Allowance for impairment | (111)             | -                   | -                   | (624)             | (735)          | -              | -                   | (2)                 | (1,002)           | (1,004)       |
| <b>Net amount</b>        | <b>135</b>        | <b>-</b>            | <b>-</b>            | <b>4,289</b>      | <b>4,424</b>   | <b>-</b>       | <b>-</b>            | <b>3</b>            | <b>468</b>        | <b>471</b>    |
| <b>Total:</b>            |                   |                     |                     |                   |                |                |                     |                     |                   |               |
| Gross amount             | 81,592            | 27,643              | 6,321               | 4,913             | 120,469        | 65,925         | 23,038              | 1,104               | 1,470             | 91,537        |
| Allowance for impairment | (772)             | (309)               | (228)               | (624)             | (1,933)        | (795)          | (312)               | (38)                | (1,002)           | (2,147)       |
| <b>Net amount</b>        | <b>80,820</b>     | <b>27,334</b>       | <b>6,093</b>        | <b>4,289</b>      | <b>118,536</b> | <b>65,130</b>  | <b>22,726</b>       | <b>1,066</b>        | <b>468</b>        | <b>89,390</b> |

## NOTE 2 SECURITIES

### Securities in the trading book

Securities in the trading book are comprised of trading securities and other securities that cover technical insurance provisions under unit-linked insurance contracts of life insurance subsidiary. These securities are measured at fair value through profit or loss. In the 2017 financial statements these securities were presented as Securities at fair value through profit or loss. IFRS9 adoption resulted in no changes except for the change of line title.

|                          | 30 September 2018 |               | 31 December 2017 |               |
|--------------------------|-------------------|---------------|------------------|---------------|
|                          | Group             | Bank          | Group            | Bank          |
| <b>Debt securities:</b>  | <b>40,913</b>     | <b>27,003</b> | <b>30,589</b>    | <b>17,755</b> |
| Government bonds         | 16,129            | 8,265         | 13,406           | 5,905         |
| Corporate bonds          | 24,784            | 18,738        | 17,183           | 11,850        |
| <b>Equity securities</b> | <b>18,993</b>     | <b>697</b>    | <b>18,586</b>    | <b>529</b>    |
| <b>Total</b>             | <b>59,906</b>     | <b>27,700</b> | <b>49,175</b>    | <b>18,284</b> |

|                                            | 30 September 2018 |               | 31 December 2017 |               |
|--------------------------------------------|-------------------|---------------|------------------|---------------|
|                                            | Group             | Bank          | Group            | Bank          |
| <b>Trading securities:</b>                 |                   |               |                  |               |
| <b>Debt securities</b>                     | <b>39,153</b>     | <b>27,003</b> | <b>29,103</b>    | <b>17,755</b> |
| from AA- to AAA                            | 1,769             | 1,214         | 1,209            | 1,209         |
| from A- to A+                              | 14,509            | 10,894        | 8,703            | 5,970         |
| from BBB- to BBB+                          | 16,041            | 9,606         | 12,549           | 6,576         |
| from BB- to BB+                            | 4,418             | 2,873         | 4,395            | 1,753         |
| lower than BB-                             | 49                | 49            | 543              | 543           |
| no rating                                  | 2,367             | 2,367         | 1,704            | 1,704         |
| <b>Equity securities</b>                   | <b>697</b>        | <b>697</b>    | <b>529</b>       | <b>529</b>    |
| listed                                     | 637               | 637           | 470              | 470           |
| unlisted                                   | 5                 | 5             | 4                | 4             |
| units of investment funds                  | 55                | 55            | 55               | 55            |
| <b>Total trading securities</b>            | <b>39,850</b>     | <b>27,700</b> | <b>29,632</b>    | <b>18,284</b> |
| <b>Other trading book securities:</b>      |                   |               |                  |               |
| <b>Debt securities</b>                     | <b>1,760</b>      | <b>-</b>      | <b>1,486</b>     | <b>-</b>      |
| from AA- to AAA                            | -                 | -             | -                | -             |
| from A- to A+                              | 1,462             | -             | 936              | -             |
| from BBB- to BBB+                          | 298               | -             | 550              | -             |
| from BB- to BB+                            | -                 | -             | -                | -             |
| lower than BB-                             | -                 | -             | -                | -             |
| no rating                                  | -                 | -             | -                | -             |
| <b>Equity securities</b>                   | <b>18,296</b>     | <b>-</b>      | <b>18,057</b>    | <b>-</b>      |
| listed                                     | -                 | -             | -                | -             |
| unlisted                                   | -                 | -             | -                | -             |
| units of investment funds                  | 18,296            | -             | 18,057           | -             |
| <b>Total other trading book securities</b> | <b>20,056</b>     | <b>-</b>      | <b>19,543</b>    | <b>-</b>      |
| <b>TOTAL</b>                               | <b>59,906</b>     | <b>27,700</b> | <b>49,175</b>    | <b>18,284</b> |

Group's other trading book securities portfolio consists of securities that cover technical insurance provisions under unit-linked insurance contracts of life insurance subsidiary.

## NOTE 2 SECURITIES (continued)

### Investment securities

Investment securities are comprised of:

- non-trading equities. In 2017 financial statements these securities were presented as available-for-sale equities. In adoption of IFRS9, the Group chose to measure these securities at fair value through profit or loss.
- debt securities at fair value through other comprehensive income. In 2017 financial statements these securities were presented as available-for-sale debt securities. On adoption of IFRS9, allowance for impairment was recognized against these securities: Group EUR 13 thousand; Bank EUR 8 thousand.
- debt securities held to collect cash flows. In 2017 financial statements these securities were presented as held-to-maturity debt securities. These securities are measured at amortized cost. On adoption of IFRS9, additional allowance for impairment of EUR 283 thousand was recognized against these securities.

|                                                                                              | 30 September 2018 |                | 31 December 2017 |                |
|----------------------------------------------------------------------------------------------|-------------------|----------------|------------------|----------------|
|                                                                                              | Group             | Bank           | Group            | Bank           |
| <b><i>Securities at fair value (31 December 2017 - Securities available for sale):</i></b>   |                   |                |                  |                |
| <b><i>Debt securities:</i></b>                                                               | <b>14,968</b>     | <b>14,565</b>  | <b>11,322</b>    | <b>10,914</b>  |
| Government bonds                                                                             | 5,140             | 5,140          | -                | -              |
| Corporate bonds                                                                              | 9,828             | 9,425          | 11,322           | 10,914         |
| <b><i>Equity securities</i></b>                                                              | <b>5,415</b>      | <b>636</b>     | <b>5,150</b>     | <b>628</b>     |
| <b><i>Total</i></b>                                                                          | <b>20,383</b>     | <b>15,201</b>  | <b>16,472</b>    | <b>11,542</b>  |
| <b><i>Securities at amortized cost (31 December 2017 - Held-to-maturity securities):</i></b> |                   |                |                  |                |
| <b><i>Debt securities:</i></b>                                                               | <b>613,726</b>    | <b>613,726</b> | <b>576,260</b>   | <b>576,260</b> |
| Government bonds                                                                             | 469,760           | 469,760        | 418,063          | 418,063        |
| Corporate bonds                                                                              | 143,966           | 143,966        | 158,197          | 158,197        |
| <b><i>Total</i></b>                                                                          | <b>613,726</b>    | <b>613,726</b> | <b>576,260</b>   | <b>576,260</b> |

Note: data as of 30 September 2018 and 31 December 2017 is not fully comparable as it was calculated using different reporting standards: IFRS9 at 30 September 2018 and IAS39 at 31 December 2017.

|                                                                                              | 30 September 2018 |                | 31 December 2017 |                |
|----------------------------------------------------------------------------------------------|-------------------|----------------|------------------|----------------|
|                                                                                              | Group             | Bank           | Group            | Bank           |
| <b><i>Securities at fair value (31 December 2017 - Securities available for sale):</i></b>   |                   |                |                  |                |
| <b><i>Debt securities</i></b>                                                                | <b>14,968</b>     | <b>14,565</b>  | <b>11,322</b>    | <b>10,914</b>  |
| from AA- to AA+                                                                              | -                 | -              | -                | -              |
| from A- to A+                                                                                | 6,907             | 6,907          | 3,760            | 3,760          |
| from BBB- to BBB+                                                                            | 7,517             | 7,517          | 6,992            | 6,992          |
| from BB- to BB+                                                                              | -                 | -              | 162              | 162            |
| lower than BB-                                                                               | 141               | 141            | -                | -              |
| no rating                                                                                    | 403               | -              | 408              | -              |
| <b><i>Equities</i></b>                                                                       | <b>5,415</b>      | <b>636</b>     | <b>5,150</b>     | <b>628</b>     |
| listed                                                                                       | -                 | -              | -                | -              |
| unlisted                                                                                     | 1,227             | 428            | 1,212            | 414            |
| units of investment funds                                                                    | 4,188             | 208            | 3,938            | 214            |
| <b><i>Total</i></b>                                                                          | <b>20,383</b>     | <b>15,201</b>  | <b>16,472</b>    | <b>11,542</b>  |
| <b><i>Securities at amortized cost (31 December 2017 - Held-to-maturity securities):</i></b> |                   |                |                  |                |
| <b><i>Debt securities</i></b>                                                                | <b>613,726</b>    | <b>613,726</b> | <b>576,260</b>   | <b>576,260</b> |
| from AA- to AA+                                                                              | 10,143            | 10,143         | 14,034           | 14,034         |
| from A- to A+                                                                                | 453,110           | 453,110        | 404,663          | 404,663        |
| from BBB- to BBB+                                                                            | 146,944           | 146,944        | 153,905          | 153,905        |
| from BB- to BB+                                                                              | 3,529             | 3,529          | 3,658            | 3,658          |
| lower than BB-                                                                               | -                 | -              | -                | -              |
| no rating                                                                                    | -                 | -              | -                | -              |
| <b><i>Total</i></b>                                                                          | <b>613,726</b>    | <b>613,726</b> | <b>576,260</b>   | <b>576,260</b> |

Note: data as of 30 September 2018 and 31 December 2017 is not fully comparable as it was calculated using different reporting standards: IFRS9 at 30 September 2018 and IAS39 at 31 December 2017.

## NOTE 2 SECURITIES (continued)

Credit stages of investment debt securities (comparative information amounts calculated using IFRS9):

|                          | 30 September 2018 |                | 1 January 2018 |                |
|--------------------------|-------------------|----------------|----------------|----------------|
|                          | Group             | Bank           | Group          | Bank           |
| <b>Stage 1:</b>          |                   |                |                |                |
| Gross amount             | 626,323           | 625,915        | 587,070        | 586,662        |
| Allowance for impairment | (293)             | (288)          | (294)          | (289)          |
| <b>Net amount</b>        | <b>626,030</b>    | <b>625,627</b> | <b>586,776</b> | <b>586,373</b> |
| <b>Stage 2:</b>          |                   |                |                |                |
| Gross amount             | 2,713             | 2,713          | 512            | 512            |
| Allowance for impairment | (49)              | (49)           | (2)            | (2)            |
| <b>Net amount</b>        | <b>2,664</b>      | <b>2,664</b>   | <b>510</b>     | <b>510</b>     |
| <b>Stage 3:</b>          |                   |                |                |                |
| Gross amount             | 1,009             | -              | 1,022          | -              |
| Allowance for impairment | (1,009)           | -              | (1,022)        | -              |
| <b>Net amount</b>        | <b>-</b>          | <b>-</b>       | <b>-</b>       | <b>-</b>       |

During the nine month periods ended 30 September 2018 and 2017, no material reclassifications between portfolios of securities were performed. No positions were reclassified among portfolios on IFRS9 adoption.

### Investments in subsidiaries

|                                                                      | 30 September 2018  |                  |                 | 31 December 2017   |                  |                 |
|----------------------------------------------------------------------|--------------------|------------------|-----------------|--------------------|------------------|-----------------|
|                                                                      | Share in equity, % | Acquisition cost | Carrying amount | Share in equity, % | Acquisition cost | Carrying amount |
| <b>Bank</b>                                                          |                    |                  |                 |                    |                  |                 |
| <i>Investments in consolidated directly controlled subsidiaries:</i> |                    |                  |                 |                    |                  |                 |
| Bonum Publicum GD UAB                                                | 100.00%            | 8,399            | 8,399           | 100.00%            | 8,399            | 8,399           |
| Minera UAB                                                           | 100.00%            | 6,165            | 2,795           | 100.00%            | 6,165            | 3,566           |
| Pavasaris UAB                                                        | 100.00%            | 10,456           | 0               | 100.00%            | 10,456           | 119             |
| SB lizingas UAB                                                      | 100.00%            | 8,862            | 8,862           | 100.00%            | 8,862            | 8,862           |
| SBTF UAB                                                             | 100.00%            | 1,029            | 1,029           | 100.00%            | 1,029            | 579             |
| Šiaulių Banko Investicijų Valdymas UAB                               | 100.00%            | 5,479            | 747             | 100.00%            | 5,479            | 747             |
| Šiaulių Banko Lizingas UAB                                           | 100.00%            | 4,460            | 1,069           | 100.00%            | 4,460            | 1,069           |
| Šiaulių Banko Turto Fondas UAB                                       | 100.00%            | 3,999            | 3,159           | 100.00%            | 3,999            | 3,554           |
| <b>Total</b>                                                         |                    | <b>48,849</b>    | <b>26,060</b>   |                    | <b>48,849</b>    | <b>26,895</b>   |

|                                                                        | 30 September 2018 |                  |                 | 31 December 2017 |                  |                 |
|------------------------------------------------------------------------|-------------------|------------------|-----------------|------------------|------------------|-----------------|
|                                                                        | Share in equity   | Acquisition cost | Carrying amount | Share in equity  | Acquisition cost | Carrying amount |
| <i>Investments in consolidated indirectly controlled subsidiaries:</i> |                   |                  |                 |                  |                  |                 |
| Apželdinimas UAB **                                                    | 100.00%           | 300              | -               | 100.00%          | 300              | -               |
| Sandworks UAB *                                                        | 100.00%           | 35               | 35              | 100.00%          | 35               | 35              |
| ŽSA5 UAB *                                                             | 100.00%           | 308              | 308             | 100.00%          | 308              | 308             |

\*Indirectly controlled by subsidiary Šiaulių Banko Investicijų Valdymas UAB

\*\* Indirectly controlled by subsidiary Šiaulių Banko Turto Fondas UAB

During the nine month period ended 30 September 2018, the Bank recognized impairment losses to the following investments in subsidiaries: EUR 770 thousand to investment in Minera UAB and EUR 395 thousand to investment in Šiaulių Banko Turto Fondas UAB (due to losses incurred by these subsidiaries); EUR 119 thousand investment in Pavasaris UAB (value of the investment reduced after the same amount of dividends were paid by the entity) and reversed an EUR 450 thousand impairment to the investment in SBTF UAB.

During the nine month period ended 30 September 2017, the Bank recognized EUR 2,966 thousand impairment to investment in Pavasaris UAB (value of the investment reduced by EUR 2,966 thousand after the dividends from the subsidiary of EUR 3,116 thousand were received), the Bank reversed an EUR 760 thousand impairment to investment in Šiaulių Banko Turto Fondas UAB (due to the improved financial performance of subsidiary). The Bank incurred a loss of EUR 55 thousand on revaluation of subsidiaries held for sale (the book value of these subsidiaries was reduced to nil).

## NOTE 3

### SIGNIFICANT INFORMATION ON CHANGES IN OTHER ASSET ITEMS

#### Derivative financial instruments

|                                                                            | 31 December 2017<br>(IAS 39) | Change on<br>IFRS9 adoption | 1 January 2018<br>(IFRS9) | Group, Bank<br>30 September<br>2018 |
|----------------------------------------------------------------------------|------------------------------|-----------------------------|---------------------------|-------------------------------------|
| <b>Assets:</b>                                                             |                              |                             |                           |                                     |
| Derivatives:                                                               | 3,031                        | (2,284)                     | 747                       | 3,147                               |
| derivatives related to interest rate floor in variable rate loan contracts | 2,284                        | (2,284)                     | -                         | -                                   |
| currency derivatives                                                       | 143                          | -                           | 143                       | 2,284                               |
| derivatives related to prices of financial instruments                     | 604                          | -                           | 604                       | 863                                 |
| <b>Liabilities:</b>                                                        |                              |                             |                           |                                     |
| Derivatives:                                                               | (1,894)                      | -                           | (1,894)                   | (1,552)                             |
| currency derivatives                                                       | (1,223)                      | -                           | (1,223)                   | (603)                               |
| derivatives related to prices of financial instruments                     | (671)                        | -                           | (671)                     | (949)                               |

On IFRS9 adoption, the embedded derivative financial instruments related to interest rate floor in variable rate loan contracts were derecognized.

As the variable rate loans that contain such conditions pass the SPPI test and are held in line with the business model, main purpose of which is to collect cash flows from the financial instrument, the Group has to apply the classification requirements on the whole instrument and therefore embedded derivatives related to interest rate floor in variable rate loan contracts are no longer recognised separately on the balance sheet. The derecognition results in decrease of value of derivatives and retained earnings by EUR 2,284 thousand for the Group and the Bank. This impact is offset by change in accrued interest as when initially recognized, value of loan was reduced by value of embedded derivative, and later the difference was included in the effective interest rate and amortized through interest income. Change in accrued interest results in an increase in loans and retained earnings by EUR 2,385 thousand. Therefore the total effect of derecognition of embedded derivatives results in increase in retained earnings by EUR 101 thousand

#### Other assets

|                                                  | 30 September 2018 |               | 31 December 2017 |               |
|--------------------------------------------------|-------------------|---------------|------------------|---------------|
|                                                  | Group             | Bank          | Group            | Bank          |
| Amounts receivable                               | 7,998             | 7,425         | 10,485           | 9,616         |
| Inventories                                      | 19,175            | -             | 18,316           | -             |
| Deferred charges                                 | 1,008             | 986           | 888              | 859           |
| Assets under reinsurance and insurance contracts | 577               | -             | 650              | -             |
| Prepayments                                      | 4,941             | 4,026         | 4,188            | 3,607         |
| Foreclosed assets                                | 128               | 76            | 764              | 712           |
| Assets classified as held for sale               | 1,004             | 1,004         | -                | -             |
| Other                                            | 1,191             | 1,104         | 910              | 785           |
| <b>Total</b>                                     | <b>36,022</b>     | <b>14,621</b> | <b>36,201</b>    | <b>15,579</b> |

Note: data as of 30 September 2018 and 31 December 2017 is not fully comparable as it was calculated using different reporting standards: IFRS9 at 30 September 2018 and IAS39 at 31 December 2017.

On IFRS9 adoption, additional allowance for impairment (Group EUR 307 thousand; Bank EUR 288 thousand) against amounts receivable was recognized using expected loss model. As at 30 September 2018, the allowance for impairment against amounts receivable amounted to: Group EUR 288 thousand, Bank EUR 255 thousand.

## NOTE 4 DUE TO CUSTOMERS

|                                                | 30 September 2018 |                  | 31 December 2017 |                  |
|------------------------------------------------|-------------------|------------------|------------------|------------------|
|                                                | Group             | Bank             | Group            | Bank             |
| <i>Demand deposits:</i>                        |                   |                  |                  |                  |
| <i>National government institutions</i>        | 27,183            | 27,183           | 21,553           | 21,553           |
| <i>Local government institutions</i>           | 125,284           | 125,284          | 75,060           | 75,060           |
| <i>Governmental and municipal companies</i>    | 15,948            | 15,948           | 23,431           | 23,431           |
| <i>Corporate entities</i>                      | 365,859           | 366,118          | 274,888          | 275,321          |
| <i>Non-profit organisations</i>                | 14,470            | 14,470           | 13,309           | 13,309           |
| <i>Individuals</i>                             | 356,003           | 356,003          | 305,237          | 305,237          |
| <i>Unallocated amounts due to customers</i>    | 40,101            | 40,753           | 40,099           | 40,430           |
| <b>Total demand deposits</b>                   | <b>944,848</b>    | <b>945,759</b>   | <b>753,577</b>   | <b>754,341</b>   |
| <i>Time deposits:</i>                          |                   |                  |                  |                  |
| <i>National government institutions</i>        | 3,610             | 3,610            | 231              | 231              |
| <i>Local government institutions</i>           | 905               | 905              | 948              | 948              |
| <i>Governmental and municipality companies</i> | 5,647             | 5,647            | 1,718            | 1,718            |
| <i>Corporate entities</i>                      | 61,204            | 61,204           | 61,522           | 61,522           |
| <i>Non-profit organisations</i>                | 2,268             | 2,268            | 2,433            | 2,433            |
| <i>Individuals</i>                             | 822,535           | 822,535          | 827,624          | 827,624          |
| <b>Total time deposits</b>                     | <b>896,169</b>    | <b>896,169</b>   | <b>894,476</b>   | <b>894,476</b>   |
| <b>Total</b>                                   | <b>1,841,017</b>  | <b>1,841,928</b> | <b>1,648,053</b> | <b>1,648,817</b> |

## SIGNIFICANT INFORMATION ON CHANGES IN OTHER LIABILITY ITEMS

### Special and lending funds

The special funds consist of the funds from the mandatory social and health insurance funds. The special funds have to be returned to the institutions which have placed them upon the first requirement of the latter. The decrease in special and lending funds from EUR 13,336 thousand in the beginning of the year to EUR 5,135 thousand in the end of the reporting period is attributable to routine fluctuations in these funds.

## NOTE 6 CAPITAL

As of 30 September 2018 the Bank's share capital amounted to EUR 157,639,187.84, it comprised 543,583,406 ordinary registered shares with par value of EUR 0.29 each. As of 31 December 2017 the Bank's share capital amounted to EUR 131,365,989.88, it comprised 452,986,172 ordinary registered shares with par value of EUR 0.29 each.

The extraordinary meeting of shareholders of Šiaulių bankas that took place on 24 September 2018 passed a resolution to increase Bank's share capital by EUR 16,571 thousand by additional contributions issuing 57 142 857 ordinary registered shares with nominal value of EUR 0.29 and setting the issue price of EUR 0.35 per issued share (i.e. share premium will total to EUR 3,429 thousand). The European Bank for Reconstruction and Development (hereinafter - EBRD) was provided with the right to acquire all the shares of the new issue. These shares will be paid by offsetting mutual commitment between the Bank and EBRD under the subordinated convertible loan agreement signed 23 February 2013 (more information on subordinated loan is presented in Note 12). Bank aims to implement the decision during the fourth quarter of 2018.

The ordinary meeting of shareholders of Šiaulių bankas that took place on 29 March 2018 passed a resolution to increase Bank's share capital by EUR 26,273 thousand (20%) using Bank's own resources (retained earnings). The amended Charter of the Bank with an increased authorised capital was registered in the Register of Legal Entities on 1 June 2018, the bonus shares were distributed among Bank's shareholders using the proportion of their stakes at the end of the day of accounting of rights of the Meeting (13 April 2018).

The ordinary meeting of shareholders of Šiaulių bankas that took place on 30 March 2017 passed a resolution to increase Bank's share capital by EUR 21,894 thousand (20%) using Bank's own resources (retained earnings). The amended Charter of the Bank with an increased authorised capital was registered in the Register of Legal Entities on 6 June 2017, the bonus shares were distributed among Bank's shareholders using the proportion of their stakes at the end of the day of accounting of rights of the Meeting (13 April 2017).

The shareholders holding over 5% of the Bank's shares are listed in the table below:

|                                                         | Share of the authorized capital held, %<br>30 September 2018 | Share of the authorized capital held, %<br>31 December 2017 |
|---------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------|
| <i>European Bank for Reconstruction and Development</i> | 18.24                                                        | 18.24                                                       |
| <i>Invalda INVIL AB</i>                                 | 6.79                                                         | 6.79                                                        |
| <i>Gintaras Kateiva</i>                                 | 5.82                                                         | 5.82                                                        |

## NOTE 6 CAPITAL (continued)

Shareholders of the Bank that have signed shareholders agreement - EBRD, Prekybos namai Aiva UAB, Mintaka UAB, Įmonių Grupė Alita AB, Arvydas Salda, Sigita Baguckas, Vigintas Butkus, Vytautas Junevičius, Gintaras Kateiva, Kastytis Jonas Vyšniauskas, Algirdas Butkus, - and other shareholders votes of which are calculated together based on the legal acts of Republic of Lithuania, form a group of acting together shareholders. As of 30 September 2018, this group possessed 38.41 percent (31 December 2017: 38.52 percent) of the authorised capital and votes of the Bank. On 8 October 2018 the Bank was that the Bank's shareholders – Prekybos namai Aiva UAB, Mintaka UAB, Įmonių Grupė Alita AB, Gintaras Kateiva, Arvydas Salda, Algirdas Butkus, Kastytis Jonas Vyšniauskas, Sigita Baguckas, Vigintas Butkus, Vytautas Junevičius and EBRD - have signed the agreement to terminate the Shareholders' Agreement. The agreement states that Shareholders' Agreement will expire from the date when the shares from the issue confirmed by the shareholders meeting that took place on 24 September 2018 will be transferred to the EBRD's securities account.

As at 30 September 2018, the Bank had 4,752 shareholders (as at 31 December 2017: 4,496).

### Dividends:

On 29 March 2018 the ordinary general meeting of shareholders made a decision to pay EUR 0.005 (i.e. 1.72%) dividends per one ordinary registered share with EUR 0.29 nominal value each. On 30 March 2017 the ordinary general meeting of shareholders made a decision to pay EUR 0.005 (i.e. 1.72%) dividends per one ordinary registered share with EUR 0.29 nominal value each.

### Statutory Reserve:

According to the Law of the Republic of Lithuania on Banks, allocations to the statutory reserve shall be compulsory and shall not be less than 1/20 of the profit available for appropriation. The statutory reserve may, by a decision of extraordinary general or annual meeting of the shareholders, be used only to cover losses of the activities.

### Accumulated Other Comprehensive Income:

Accumulated other comprehensive income consist of accumulated change in fair value of debt securities at fair value through other comprehensive income (net of tax) and amount of the change in the fair value of subordinated loan that is attributable to changes in the credit risk of that liability. On IFRS9 adoption, the accumulated change in fair value of available-for-sale equities (Group EUR 546 thousand, Bank EUR 306 thousand) was transferred from accumulated other comprehensive income to retained earnings, and the accumulated amount of change in the fair value of subordinated loan that is attributable to changes in the credit risk of that liability (negative amount of EUR 352 thousand) was transferred from retained earnings to accumulated other comprehensive income.

The reconciliation of accumulated other comprehensive income is presented in the table below:

|                                                                                                                                          | Group                                           |                               |                                 |                                |                          | Bank                                            |                               |                                 |                                |                          |
|------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------|---------------------------------|--------------------------------|--------------------------|-------------------------------------------------|-------------------------------|---------------------------------|--------------------------------|--------------------------|
|                                                                                                                                          | As reported in 31 Dec 2017 financial statements | Changes due to IFRS9 adoption | Initial amount as at 1 Jan 2018 | 9mo other comprehensive income | Amount as at 30 Sep 2018 | As reported in 31 Dec 2017 financial statements | Changes due to IFRS9 adoption | Initial amount as at 1 Jan 2018 | 9mo other comprehensive income | Amount as at 30 Sep 2018 |
| <b>Items that may be subsequently reclassified to profit or loss:</b>                                                                    |                                                 |                               |                                 |                                |                          |                                                 |                               |                                 |                                |                          |
| accumulated change in fair value of available-for-sale equities (after tax)                                                              | 546                                             | (546)                         | -                               | -                              | -                        | 306                                             | (306)                         | -                               | -                              | -                        |
| accumulated change in fair value of debt securities at fair value through other comprehensive income (after tax)                         | (16)                                            | -                             | (16)                            | (332)                          | (348)                    | (16)                                            | -                             | (16)                            | (332)                          | (348)                    |
| <b>Items that may not be subsequently reclassified to profit or loss:</b>                                                                |                                                 |                               |                                 |                                |                          |                                                 |                               |                                 |                                |                          |
| accumulated amount of change in the fair value of subordinated loan that is attributable to changes in the credit risk of that liability | -                                               | (352)                         | (352)                           | -                              | (352)                    | -                                               | (352)                         | (352)                           | -                              | (352)                    |
| <b>Total accumulated other comprehensive income</b>                                                                                      | <b>530</b>                                      | <b>(898)</b>                  | <b>(368)</b>                    | <b>(332)</b>                   | <b>(700)</b>             | <b>290</b>                                      | <b>(658)</b>                  | <b>(368)</b>                    | <b>(332)</b>                   | <b>(700)</b>             |

## NOTE 7 NET INTEREST INCOME

|                                                                                                   | 1 January - 30 September 2018 |                | 1 January - 30 September 2017 |                |
|---------------------------------------------------------------------------------------------------|-------------------------------|----------------|-------------------------------|----------------|
|                                                                                                   | Group                         | Bank           | Group                         | Bank           |
| <i>Interest income:</i>                                                                           |                               |                |                               |                |
| <i>on loans to other banks and financial institutions and placements with credit institutions</i> | 171                           | 1,824          | 234                           | 2,012          |
| <i>on loans to customers</i>                                                                      | 39,483                        | 32,857         | 37,252                        | 29,640         |
| <i>on debt securities</i>                                                                         | 8,390                         | 8,076          | 9,444                         | 9,129          |
| <i>on finance leases</i>                                                                          | 4,015                         | 3,951          | 3,223                         | 2,320          |
| <i>other interest income</i>                                                                      | 45                            | 45             | -                             | -              |
| <b>Total interest income</b>                                                                      | <b>52,104</b>                 | <b>46,753</b>  | <b>50,153</b>                 | <b>43,101</b>  |
| <i>Interest expense:</i>                                                                          |                               |                |                               |                |
| <i>on financial liabilities designated at fair value through profit or loss</i>                   | (753)                         | (753)          | (741)                         | (741)          |
| <i>on financial liabilities measured at amortised cost</i>                                        | (5,452)                       | (5,459)        | (7,139)                       | (7,136)        |
| <i>on other liabilities</i>                                                                       | (178)                         | (178)          | (169)                         | (169)          |
| <b>Total interest expense</b>                                                                     | <b>(6,383)</b>                | <b>(6,390)</b> | <b>(8,049)</b>                | <b>(8,046)</b> |

## NOTE 8 NET FEE AND COMMISSION INCOME

|                                                                  | 1 January - 30 September 2018 |                | 1 January - 30 September 2017 |                |
|------------------------------------------------------------------|-------------------------------|----------------|-------------------------------|----------------|
|                                                                  | Group                         | Bank           | Group                         | Bank           |
| <i>Fee and commission income:</i>                                |                               |                |                               |                |
| <i>for administration of loans of third parties</i>              | 2,773                         | 2,773          | 2,663                         | 2,663          |
| <i>for settlement services</i>                                   | 3,728                         | 3,737          | 2,817                         | 2,823          |
| <i>for cash operations</i>                                       | 3,075                         | 3,075          | 2,360                         | 2,360          |
| <i>for account administration</i>                                | 2,232                         | 2,232          | 1,632                         | 1,632          |
| <i>for guarantees, letters of credit, documentary collection</i> | 365                           | 365            | 274                           | 274            |
| <i>for collection of utility and similar payments</i>            | 187                           | 190            | 214                           | 222            |
| <i>for services related to securities</i>                        | 1,030                         | 1,099          | 877                           | 980            |
| <i>other fee and commission income</i>                           | 666                           | 243            | 652                           | 192            |
| <b>Total fee and commission income</b>                           | <b>14,056</b>                 | <b>13,714</b>  | <b>11,489</b>                 | <b>11,146</b>  |
| <i>Fee and commission expense:</i>                               |                               |                |                               |                |
| <i>for payment cards</i>                                         | (2,198)                       | (2,195)        | (2,129)                       | (2,129)        |
| <i>for cash operations</i>                                       | (676)                         | (676)          | (636)                         | (636)          |
| <i>for correspondent bank and payment system fees</i>            | (254)                         | (165)          | (284)                         | (185)          |
| <i>for services of financial data vendors</i>                    | (138)                         | (128)          | (130)                         | (130)          |
| <i>for services related to securities</i>                        | (344)                         | (340)          | (285)                         | (285)          |
| <i>other fee and commission expenses</i>                         | (178)                         | (178)          | (143)                         | (139)          |
| <b>Total fee and commission expense</b>                          | <b>(3,788)</b>                | <b>(3,682)</b> | <b>(3,607)</b>                | <b>(3,504)</b> |
| <b>Net fee and commission income</b>                             | <b>10,268</b>                 | <b>10,032</b>  | <b>7,882</b>                  | <b>7,642</b>   |

## NOTE 9 OTHER OPERATING EXPENSES

|                                                  | 1 January - 30 September 2018 |                | 1 January - 30 September 2017 |                |
|--------------------------------------------------|-------------------------------|----------------|-------------------------------|----------------|
|                                                  | Group                         | Bank           | Group                         | Bank           |
| Rent of buildings and premises                   | (1,087)                       | (943)          | (1,050)                       | (907)          |
| Utility services for buildings and premises      | (483)                         | (437)          | (475)                         | (433)          |
| Other expenses related to buildings and premises | (238)                         | (238)          | (179)                         | (177)          |
| Transportation expenses                          | (328)                         | (257)          | (313)                         | (297)          |
| Legal costs                                      | (151)                         | (151)          | (40)                          | (40)           |
| Personnel and training expenses                  | (136)                         | (120)          | (128)                         | (113)          |
| IT and communication expenses                    | (1,631)                       | (1,482)        | (1,493)                       | (1,338)        |
| Marketing and charity expenses                   | (1,819)                       | (1,063)        | (1,541)                       | (936)          |
| Service organisation expenses                    | (881)                         | (785)          | (893)                         | (794)          |
| Non-income taxes, fines                          | (335)                         | (72)           | (419)                         | (25)           |
| Costs incurred due to debt recovery              | (318)                         | (215)          | (310)                         | (217)          |
| Other expenses                                   | (576)                         | (303)          | (628)                         | (264)          |
| <b>Total</b>                                     | <b>(7,983)</b>                | <b>(6,066)</b> | <b>(7,469)</b>                | <b>(5,541)</b> |

## NOTE 10 IMPAIRMENT LOSSES

The data presented in this note as of 1 January - 30 September 2018 and as of 1 January - 30 September 2017 is not fully comparable as it is calculated using different reporting standards: for calculation of impairment losses in 2018, expected loss model in line with IFRS9 was used, and in 2017 – incurred loss model in line with IAS 39 was used.

|                                                                                   | 1 January - 30 September 2018 |                | 1 January - 30 September 2017 |             |
|-----------------------------------------------------------------------------------|-------------------------------|----------------|-------------------------------|-------------|
|                                                                                   | Group                         | Bank           | Group                         | Bank        |
| (Impairment losses) / reversal of impairment losses on loans                      | (3,724)                       | (2,051)        | 1,610                         | 1,748       |
| Recoveries of loans previously written-off                                        | 1,149                         | 439            | 964                           | 501         |
| Reversal of impairment losses / (impairment losses) on finance lease receivables  | 218                           | 214            | (120)                         | (51)        |
| Recovered previously written-off finance lease receivables                        | 237                           | -              | 104                           | -           |
| (Impairment losses) on debt securities                                            | (46)                          | (46)           | -                             | -           |
| Reversal of impairment losses on due from banks                                   | 6                             | 6              | -                             | -           |
| Reversal of impairment losses / (impairment losses) on other financial assets     | 37                            | 44             | (69)                          | -           |
| (Impairment losses) on subsidiaries                                               | -                             | (834)          | -                             | (2,206)     |
| Revaluation of subsidiaries classified as held for sale                           | -                             | -              | -                             | (55)        |
| (Impairment losses) / reversal of impairment losses on other non-financial assets | (2,668)                       | (952)          | (449)                         | 9           |
| <b>Total</b>                                                                      | <b>(4,791)</b>                | <b>(3,180)</b> | <b>2,040</b>                  | <b>(54)</b> |

## NOTE 10 IMPAIRMENT LOSSES (continued)

|                                                                     | 1 January - 30 September 2018 |               | 1 January - 30 September 2017 |               |
|---------------------------------------------------------------------|-------------------------------|---------------|-------------------------------|---------------|
|                                                                     | Group                         | Bank          | Group                         | Bank          |
| <b><u>Allowance for impairment of loans</u></b>                     |                               |               |                               |               |
| <b>As at 31 December</b>                                            | <b>33,235</b>                 | <b>29,553</b> | <b>36,802</b>                 | <b>32,440</b> |
| Impact of change in accounting principles                           | 8,131                         | 6,214         | -                             | -             |
| <b>As at 1 January</b>                                              | <b>41,366</b>                 | <b>35,767</b> | <b>36,802</b>                 | <b>32,440</b> |
| Change in allowance for loan impairment                             | 3,724                         | 2,051         | (1,610)                       | (1,748)       |
| Loans written off during the period                                 | (2,726)                       | (2,726)       | (625)                         | (600)         |
| Other factors (reclassification, FX rate shift, etc.)               | (6)                           | (5)           | (1)                           | (1)           |
| <b>As at 30 September</b>                                           | <b>42,358</b>                 | <b>35,087</b> | <b>34,566</b>                 | <b>30,091</b> |
| <b><u>Allowance for impairment of finance lease receivables</u></b> |                               |               |                               |               |
| <b>As at 31 December</b>                                            | <b>1,397</b>                  | <b>604</b>    | <b>1,308</b>                  | <b>201</b>    |
| Impact of change in accounting principles                           | 1,566                         | 1,543         | -                             | -             |
| <b>As at 1 January</b>                                              | <b>2,963</b>                  | <b>2,147</b>  | <b>1,308</b>                  | <b>201</b>    |
| Change in allowance for impairment of finance lease receivables     | (218)                         | (214)         | 120                           | 51            |
| Finance lease receivables written off during the period             | -                             | -             | -                             | -             |
| Other factors (reclassification, FX rate shift, etc.)               | -                             | -             | (1)                           | -             |
| <b>As at 30 September</b>                                           | <b>2,745</b>                  | <b>1,933</b>  | <b>1,427</b>                  | <b>252</b>    |
| <b><u>Allowance for impairment of debt securities</u></b>           |                               |               |                               |               |
| <b>As at 31 December</b>                                            | <b>1,022</b>                  | <b>-</b>      | <b>1,022</b>                  | <b>-</b>      |
| Impact of change in accounting principles                           | 296                           | 291           | -                             | -             |
| <b>As at 1 January</b>                                              | <b>1,318</b>                  | <b>291</b>    | <b>1,022</b>                  | <b>-</b>      |
| Change in allowance for impairment of debt securities               | 46                            | 46            | -                             | -             |
| Debt securities written off during the period                       | -                             | -             | -                             | -             |
| Other factors (reclassification, FX rate shift, etc.)               | (13)                          | -             | (11)                          | -             |
| <b>As at 30 September</b>                                           | <b>1,351</b>                  | <b>337</b>    | <b>1,011</b>                  | <b>-</b>      |
| <b><u>Allowance for impairment of due from banks</u></b>            |                               |               |                               |               |
| <b>As at 31 December</b>                                            | <b>-</b>                      | <b>-</b>      | <b>-</b>                      | <b>-</b>      |
| Impact of change in accounting principles                           | 22                            | 22            | -                             | -             |
| <b>As at 1 January</b>                                              | <b>22</b>                     | <b>22</b>     | <b>-</b>                      | <b>-</b>      |
| Change in allowance for impairment of due from banks                | (6)                           | (6)           | -                             | -             |
| Due from banks written off during the period                        | -                             | -             | -                             | -             |
| Other factors (reclassification, FX rate shift, etc.)               | 1                             | 1             | -                             | -             |
| <b>As at 30 September</b>                                           | <b>17</b>                     | <b>17</b>     | <b>-</b>                      | <b>-</b>      |
| <b><u>Allowance for impairment of other financial assets</u></b>    |                               |               |                               |               |
| <b>As at 31 December</b>                                            | <b>23</b>                     | <b>15</b>     | <b>30</b>                     | <b>15</b>     |
| Impact of change in accounting principles                           | 307                           | 288           | -                             | -             |
| <b>As at 1 January</b>                                              | <b>330</b>                    | <b>303</b>    | <b>30</b>                     | <b>15</b>     |
| Change in allowance for impairment of other financial assets        | (37)                          | (44)          | 69                            | -             |
| Other financial assets written off during the period                | -                             | -             | -                             | -             |
| Other factors (reclassification, FX rate shift, etc.)               | (14)                          | (14)          | -                             | -             |
| <b>As at 30 September</b>                                           | <b>279</b>                    | <b>245</b>    | <b>99</b>                     | <b>15</b>     |

## NOTE 11 SIGNIFICANT INFORMATION ON OTHER INCOME STATEMENT ITEMS

### Net gain from operations with securities

One-off gain of EUR 2,155 thousand resulting from the sale of debt securities at amortized cost (debt securities held to collect cash flows) is included in the net gain from operations with securities for the nine month period ended 30 September 2018. During the nine month period ended 30 September 2017, net gain from investment securities at amortized cost amounted to EUR 393 thousand.

## NOTE 11

### SIGNIFICANT INFORMATION ON OTHER INCOME STATEMENT ITEMS (continued)

#### Revenues and expenses related to other activities of Group companies

|                                                                                                                                      | 1 January - 30 September<br>2018 |          | 1 January - 30 September<br>2017 |          |
|--------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|----------|----------------------------------|----------|
|                                                                                                                                      | Group                            | Bank     | Group                            | Bank     |
| Revenue related to insurance activities                                                                                              | 4,808                            | -        | 4,676                            | -        |
| Revenue from sale of apartments                                                                                                      | 50                               | -        | 3,876                            | -        |
| Profit from discontinued operations                                                                                                  | -                                | -        | -                                | -        |
| <b>Total revenue related to other activities of Group companies</b>                                                                  | <b>4,858</b>                     | <b>-</b> | <b>8,552</b>                     | <b>-</b> |
| Part of the change of the technical insurance provisions that covers the result of investment of assets under unit-linked contracts* | (123)                            | -        | (270)                            | -        |
| Other changes of the technical insurance provisions and other expenses related to insurance activities                               | (3,508)                          | -        | (3,189)                          | -        |
| Cost of apartments sold                                                                                                              | (26)                             | -        | (3,436)                          | -        |
| Loss from discontinued operations                                                                                                    | -                                | -        | (10)                             | -        |
| <b>Total expenses related to other activities of Group companies</b>                                                                 | <b>(3,657)</b>                   | <b>-</b> | <b>(6,905)</b>                   | <b>-</b> |

\* The investment result of the insurance company assets under unit-linked contracts is included in the following income statement lines:

|                                                 | 1 January - 30 September<br>2018 |          | 1 January - 30 September<br>2017 |          |
|-------------------------------------------------|----------------------------------|----------|----------------------------------|----------|
|                                                 | Group                            | Bank     | Group                            | Bank     |
| Interest and similar income                     | 31                               | -        | 31                               | -        |
| Net gain (loss) from operations with securities | (45)                             | -        | 825                              | -        |
| Net gain (loss) from foreign exchange           | 137                              | -        | (586)                            | -        |
| <b>Total</b>                                    | <b>123</b>                       | <b>-</b> | <b>270</b>                       | <b>-</b> |

#### Income tax expense

After receiving the commentary from tax authority regarding the tax treatment of IFRS9 impairment provisions, which allows to add the result from changes of impairment provision on adoption of IFRS9 to the impairment expenses of 2018 for income tax calculation purposes, the Bank adjusted current year income tax and deferred income tax amounts. Accordingly, current year profit was increased by EUR 1,502 thousand (adjustments were made to the income statement line *Income tax expense*), and retained earnings was decreased by EUR 1,127 thousand (the amount, which was recognized in equity on IFRS9 adoption by recognizing deferred income tax assets and increasing retained earnings, was reversed directly in equity by reducing retained earnings).

## NOTE 12 RELATED-PARTY TRANSACTIONS

Related parties with the Bank are classified as follows:

- members of the Bank's Supervisory Council and Board (which also are the main decision makers of the Group), their close family members and companies that are controlled, jointly controlled or significantly influenced over by these related parties. For some companies the presumed significant influence threshold of 20% voting rights has been reduced if other evidence shows that a person/entity can exercise significant influence by additional means (e.g. by holding a seat in the Board of Directors of a particular entity);
- subsidiaries of the Bank and subsidiaries held for sale;
- the shareholders holding over 5 % of the Bank's share capital.

During 2018 and 2017, a certain number of banking transactions were entered into with related parties in the ordinary course of business. These transactions include settlements, loans, deposits and foreign currency transactions. Starting from 2018, according to the local legislation, the information on executed material transactions with related parties is published on Bank's website ([www.sb.lt](http://www.sb.lt) › About bank › Information › Reports regarding the transactions with related parties).

The balances of loans granted to and deposits accepted from the Bank's related parties, except for subsidiaries, were as follows:

|                                                                   | 30 September 2018    |                                                               | 31 December 2017     |                                                                                   |
|-------------------------------------------------------------------|----------------------|---------------------------------------------------------------|----------------------|-----------------------------------------------------------------------------------|
|                                                                   | Balances of deposits | Balances of loans (incl.off-balance sheet credit commitments) | Balances of deposits | Balances of loans and debt securities (incl.off-balance sheet credit commitments) |
| <i>Members of the Council and the Board</i>                       | 4,324                | 261                                                           | 2,036                | 133                                                                               |
| <i>Other related parties (excluding subsidiaries of the Bank)</i> | 18,512               | 57,614                                                        | 19,667               | 53,335                                                                            |
| <b>Total</b>                                                      | <b>22,836</b>        | <b>57,875</b>                                                 | <b>21,703</b>        | <b>53,468</b>                                                                     |

The Group and the Bank held debt securities of one entity attributable to related parties. On 30 September 2018 debt securities attributable to related parties exposure amounted to EUR 117 thousand for the Group and the Bank (31 December 2017: EUR 234 thousand).

### Transactions with EBRD:

The Group/Bank has a subordinated loan received from European Bank for Reconstruction and Development (hereinafter – EBRD), book value of which was EUR 29,244 thousand as of 30 September 2018 (31 December 2017: EUR 34,203 thousand). The agreement for the loan was signed at the end of February 2013. Loan amount is EUR 20 million, term – 10 years. Loan agreement provides a conversion option to EBRD, under which EBRD has a right to convert a part of or the whole loan to ordinary shares of the Bank at a price, which at certain scenarios could be more favourable than the market price (but in any case, not less than the nominal value of the share). Because of this option, which is an embedded derivative, the Bank chose to account for the whole instrument as a financial liability at fair value through profit or loss. Subordinated loan fair value consists of:

|                                                                                 | 30 September 2018 | 31 December 2017 |
|---------------------------------------------------------------------------------|-------------------|------------------|
| <i>Derivative part of the financial liability</i>                               | 8,572             | 12,990           |
| <i>Debt part of the financial liability</i>                                     | 20,672            | 21,213           |
| <b>Total value of financial liability at fair value through profit or loss:</b> | <b>29,244</b>     | <b>34,203</b>    |

Subordinated loan related interest expenses amounted to EUR 753 thousand, a gain of EUR 4,959 thousand related to revaluation of the liability to fair value was recorded in profit (loss) statement for the nine month period ended 30 September 2018 (nine month period ended 30 September 2017: interest expenses EUR 741 thousand, revaluation loss EUR 10,520 thousand).

On 6 August 2018 the Bank received a conversion notice from EBRD on the implementation of the right to convert the loan. The extraordinary general shareholders meeting passed resolutions, which allow to implement the conversion (see Note 6 for more details). Bank's management expects that the conversion procedures will be finalized during the fourth quarter of 2018. The carrying value of subordinated loan will increase Bank's shareholders equity (via Share capital, Share premium and Retained earnings lines) as a result of the conversion.

## NOTE 12 RELATED-PARTY TRANSACTIONS (continued)

### Transactions with subsidiaries:

Balances of transactions with the subsidiaries (including subsidiaries held for sale) are presented below:

|                                   | 30 September 2018    |                                                                                | 31 December 2017     |                                                                                |
|-----------------------------------|----------------------|--------------------------------------------------------------------------------|----------------------|--------------------------------------------------------------------------------|
|                                   | Balances of deposits | Balances of loans, debt securities (incl.off-balance sheet credit commitments) | Balances of deposits | Balances of loans, debt securities (incl.off-balance sheet credit commitments) |
| <i>Non-financial institutions</i> | 2,035                | 22,893                                                                         | 434                  | 32,170                                                                         |
| <i>Financial institutions</i>     | 1,187                | 74,919                                                                         | 2,497                | 49,167                                                                         |
|                                   | <b>3,222</b>         | <b>97,812</b>                                                                  | <b>2,931</b>         | <b>81,337</b>                                                                  |

### Bank's total balances with subsidiaries:

|                                                                             | 30 September 2017 | 31 December 2017 |
|-----------------------------------------------------------------------------|-------------------|------------------|
| <b>Assets</b>                                                               |                   |                  |
| <i>Loans</i>                                                                | 76,103            | 65,765           |
| <i>Other assets</i>                                                         | 19                | 21               |
| <i>Bank's investment in subsidiaries</i>                                    | 26,060            | 26,895           |
| <i>Bank's investment in subsidiaries classified as assets held for sale</i> | -                 | -                |
| <b>Liabilities and shareholders' equity</b>                                 |                   |                  |
| <i>Deposits</i>                                                             | 3,222             | 2,931            |
| <i>Other liabilities</i>                                                    | -                 | -                |

### Income and expenses arising from transactions with subsidiaries:

|                                                                                                 | 1 January–<br>30 September 2018 | 1 January–<br>30 September 2017 |
|-------------------------------------------------------------------------------------------------|---------------------------------|---------------------------------|
| <b>Income</b>                                                                                   |                                 |                                 |
| <i>Interest</i>                                                                                 | 2,118                           | 2,329                           |
| <i>Commission income</i>                                                                        | 174                             | 191                             |
| <i>FX income</i>                                                                                | 2                               | 6                               |
| <i>Dividends</i>                                                                                | 4,619                           | 7,672                           |
| <i>Other income</i>                                                                             | 23                              | 237                             |
| <b>Expenses</b>                                                                                 |                                 |                                 |
| <i>Interest</i>                                                                                 | (10)                            | (5)                             |
| <i>Operating expenses</i>                                                                       | (17)                            | (78)                            |
| <i>Reversal of allowance for impairment losses / (impairment losses) on loans</i>               | 22                              | (7)                             |
| <i>Reversal of allowance / (allowance) for impairment losses on investments in subsidiaries</i> | (834)                           | (2,261)                         |

As of 30 September 2018, the balance of individual allowance for impairment losses on loans to subsidiaries amounted to EUR 40 thousand (31 December 2017: EUR 42 thousand).

## NOTE 13 LIQUIDITY, MARKET AND OPERATIONAL RISKS

### Liquidity risk

Liquidity risk means the risk that the Bank is unable to meet its financial obligations in time or that it will not manage to receive financial resources during a short time by borrowing or selling the assets.

#### Liquidity risk management process

The liquidity risk management depends on the Bank's ability to cover the cash shortage by borrowing from the market and the liquidity of the market itself. Liquidity risk management is regulated by the Procedures for Liquidity Risk Management approved by the Board of the Bank. The management of the current and non-current liquidity risk is distinguished in the mentioned procedures. The current liquidity is based on the control of the incoming and outgoing cash flow. The non-current liquidity is managed on the limit system basis.

Tables below present the assets and liabilities according to their remaining maturity defined in the agreements. However, actual maturity of the particular types of assets and liabilities may be longer as, for example a portion of loans and deposits is extended and thus the real repayment terms of short-term loans and demand deposits move forward.

## NOTE 13 LIQUIDITY, MARKET AND OPERATIONAL RISKS (continued)

The structure of the Group's assets and liabilities by maturity as at 30 September 2018 was as follows:

|                                                   | On demand | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefined | Total     |
|---------------------------------------------------|-----------|-------------------|---------------|---------------|----------------|--------------|-------------------|--------------------|-----------|
| <i>Total assets</i>                               | 121 939   | 50 797            | 74 210        | 105 051       | 215 785        | 654 021      | 925 066           | 79 146             | 2 226 015 |
| <i>Total liabilities and shareholders' equity</i> | 978 224   | 77 960            | 146 408       | 234 478       | 276 756        | 212 838      | 58 653            | 240 698            | 2 226 015 |
| <i>Net liquidity gap</i>                          | (856 285) | (27 163)          | (72 198)      | (129 427)     | (60 971)       | 441 183      | 866 413           | (161 552)          | -         |

The structure of the Group's assets and liabilities by maturity as at 31 December 2017 was as follows:

|                                                   | On demand | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefined | Total     |
|---------------------------------------------------|-----------|-------------------|---------------|---------------|----------------|--------------|-------------------|--------------------|-----------|
| <i>Total assets</i>                               | 137 164   | 33 595            | 70 372        | 89 021        | 140 363        | 604 350      | 862 794           | 93 103             | 2 030 762 |
| <i>Total liabilities and shareholders' equity</i> | 766 880   | 126 769           | 132 829       | 191 718       | 350 756        | 198 355      | 53 479            | 209 976            | 2 030 762 |
| <i>Net liquidity gap</i>                          | (629 716) | (93 174)          | (62 457)      | (102 697)     | (210 393)      | 405 995      | 809 315           | (116 873)          | -         |

The structure of the Bank's assets and liabilities by maturity as at 30 September 2018 was as follows:

|                                                   | On demand | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefined | Total     |
|---------------------------------------------------|-----------|-------------------|---------------|---------------|----------------|--------------|-------------------|--------------------|-----------|
| <i>Total assets</i>                               | 119 731   | 54 794            | 71 593        | 147 635       | 197 408        | 631 008      | 896 161           | 70 407             | 2 188 737 |
| <i>Total liabilities and shareholders' equity</i> | 979 732   | 73 015            | 145 515       | 234 430       | 275 214        | 210 929      | 32 833            | 237 069            | 2 188 737 |
| <i>Net liquidity gap</i>                          | (860 001) | (18 221)          | (73 922)      | (86 795)      | (77 806)       | 420 079      | 863 328           | (166 662)          | -         |

The structure of the Bank's assets and liabilities by maturity as at 31 December 2017 was as follows:

|                                                   | On demand | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefined | Total     |
|---------------------------------------------------|-----------|-------------------|---------------|---------------|----------------|--------------|-------------------|--------------------|-----------|
| <i>Total assets</i>                               | 134 018   | 29 307            | 103 106       | 90 722        | 130 395        | 579 247      | 838 420           | 84 751             | 1 989 966 |
| <i>Total liabilities and shareholders' equity</i> | 768 144   | 121 322           | 132 220       | 191 191       | 349 964        | 196 569      | 28 597            | 201 959            | 1 989 966 |
| <i>Net liquidity gap</i>                          | (634 126) | (92 015)          | (29 114)      | (100 469)     | (219 569)      | 382 678      | 809 823           | (117 208)          | -         |

### Market risk

The Group takes on exposure to market risk, which means the risk for the Bank to incur losses due to the adverse fluctuations in the market parameters such as currency exchange rates (foreign currency risk), interest rates (interest rate risk) or equities prices (equity risk). The most significant market risk for a Group is interest rate risk while other market risks are of lower significance.

#### Interest rate risk

Interest rate risk is the risk to incur loss because of uncoordinated re-evaluation of the Bank's assets and liabilities. The risk management is regulated by the Interest Rate Risk Management Procedures which define the risk assessment approaches as well as risk management measures. The present procedure specifies that the Bank shall avoid guessing the future interest rates. The scope of the risk is assessed referring to the interest rate gap model.

## LIQUIDITY, MARKET AND OPERATIONAL RISKS (continued)

### NOTE 13

#### Sensitivity of interest rate risk

Assessing the sensitivity of the Group's profit towards the change of interest rates, it has been assumed that interest is to change by 1 percentage point.

The data provided in the table below specify the Group and the Bank's interest rate risk when the assets and liabilities shown at the carrying amount are allocated by the date of the interest rate review or by maturity of assets and liabilities, depending on which comes first. The scenarios presented in the table show the changes in Group's/Bank's profit in the event of interest rate increase by the number specified. In case interest rates decreased, the values of the changes in profit would be opposite.

Group 30 September 2018:

|                                                                            | <i>Demand and less<br/>than 1 month</i> | <i>1 to 3<br/>months</i> | <i>3 to 6 months</i> | <i>6 to 12<br/>months</i> | <i>More than<br/>1 year</i> | <i>Non monetary</i> | <i>Total</i> |
|----------------------------------------------------------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------|-----------------------------|---------------------|--------------|
| Assets                                                                     | 287 865                                 | 359 013                  | 526 966              | 105 598                   | 711 578                     | 234 995             | 2 226 015    |
| Liabilities and equity                                                     | 73 060                                  | 158 663                  | 206 413              | 273 116                   | 248 659                     | 1 266 104           | 2 226 015    |
| Net interest sensitivity gap                                               | 214 805                                 | 200 350                  | 320 553              | (167 518)                 | 462 919                     | (1 031 109)         | -            |
| Higher/lower impact on profit from balance<br>sheet assets and liabilities | 2 059                                   | 1 670                    | 2 003                | (419)                     | -                           | -                   | 5 313        |

Group 31 December 2017:

|                                                                            | <i>Demand and less<br/>than 1 month</i> | <i>1 to 3<br/>months</i> | <i>3 to 6 months</i> | <i>6 to 12<br/>months</i> | <i>More than<br/>1 year</i> | <i>Non monetary</i> | <i>Total</i> |
|----------------------------------------------------------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------|-----------------------------|---------------------|--------------|
| Assets                                                                     | 191 637                                 | 336 088                  | 498 565              | 58 390                    | 692 923                     | 253 159             | 2 030 762    |
| Liabilities and equity                                                     | 110 856                                 | 153 668                  | 186 646              | 304 814                   | 215 895                     | 1 058 883           | 2 030 762    |
| Net interest sensitivity gap                                               | 150 607                                 | 96 939                   | 243 110              | (237 671)                 | 484 056                     | (737 041)           | -            |
| Higher/lower impact on profit from balance<br>sheet assets and liabilities | 774                                     | 1 520                    | 1 949                | (616)                     | -                           | -                   | 3 627        |

Bank 30 September 2018:

|                                                                            | <i>Demand and less<br/>than 1 month</i> | <i>1 to 3<br/>months</i> | <i>3 to 6 months</i> | <i>6 to 12<br/>months</i> | <i>More than<br/>1 year</i> | <i>Non monetary</i> | <i>Total</i> |
|----------------------------------------------------------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------|-----------------------------|---------------------|--------------|
| Assets                                                                     | 292 430                                 | 360 479                  | 571 502              | 95 643                    | 670 069                     | 198 614             | 2 188 737    |
| Liabilities and equity                                                     | 72 755                                  | 158 507                  | 206 883              | 272 777                   | 221 612                     | 1 256 203           | 2 188 737    |
| Net interest sensitivity gap                                               | 219 675                                 | 201 972                  | 364 619              | (177 134)                 | 448 457                     | (1 057 589)         | -            |
| Higher/lower impact on profit from balance<br>sheet assets and liabilities | 2 105                                   | 1 683                    | 2 279                | (443)                     | -                           | -                   | 5 624        |

Bank 31 December 2017:

|                                                                            | <i>Demand and less<br/>than 1 month</i> | <i>1 to 3<br/>months</i> | <i>3 to 6 months</i> | <i>6 to 12<br/>months</i> | <i>More than<br/>1 year</i> | <i>Non monetary</i> | <i>Total</i> |
|----------------------------------------------------------------------------|-----------------------------------------|--------------------------|----------------------|---------------------------|-----------------------------|---------------------|--------------|
| Assets                                                                     | 188 377                                 | 369 033                  | 500 852              | 54 938                    | 659 698                     | 217 068             | 1 989 966    |
| Liabilities and equity                                                     | 110 533                                 | 153 583                  | 186 561              | 304 391                   | 190 243                     | 1 044 655           | 1 989 966    |
| Net interest sensitivity gap                                               | 145 935                                 | 94 877                   | 273 074              | (234 752)                 | 475 289                     | (754 423)           | -            |
| Higher/lower impact on profit from balance<br>sheet assets and liabilities | 746                                     | 1 795                    | 1 964                | (624)                     | -                           | -                   | 3 881        |

## LIQUIDITY, MARKET AND OPERATIONAL RISKS (continued) NOTE 13

### Operational risk

The Bank defines operational risk as the risk to incur losses due to inadequate internal control processes or incorrect process implementation, errors and/or illegal actions of employees, malfunctioning of information systems or external incidents.

The principles for management operational risk in the Bank: proper identification and assessment of operational risk; preventing larger operational risk and losses by implementation of efficient internal control; proper organisation and supervision of internal control environment by continuous revision of applicable control methods; concentration of resources and time towards identification and management of main sources of operational risk in all the areas of Bank's activity.

Bank's operational risk management procedure, which is an integral part of the Bank's risk management policy, defines the principles of operational risk management applicable to the Bank and its subsidiaries. Operational risk management procedure is subject to continuous improvement.

The operational risk management methods are implemented in the Bank – the system for registration of operational risk events in the administrative information system (AIS), functioning of which is regulated by the Instruction for registration of Operational risk events; the system of operational risk indicators and monitoring of limits of these indicators; operational risk self assessment performed by the Bank annually; evaluation of new products. The Bank set out the regulations on the principles for reliable and appropriate internal control system, guidelines for the business continuity organization.

In 2017 the Bank continued to develop systems of operational risk management and internal control, renewed the process for conducting investigations on very important operational risk events. The organization of business continuity was improved, i.e. the business continuity instructions for main processes and critical IT systems were prepared. The scope of risk indicators was reviewed and expanded. Employees perception of operational risk was strengthened by organizing operational risk training of new employees.

In 2018, the Bank further strengthened its operational risk management and internal control systems. In the beginning of the year, the provisions for organization of internal control were updated, in which the principles for assigning Bank's structural units to lines of defence were clarified. Attention is allocated towards Bank's business continuity management: update of provisions for business continuity organization, processes for extreme situations and Bank's information system incidents management.

## FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE NOTE 14

Types of inputs used in valuation techniques determine the following fair value hierarchy:

- Level I – Quoted prices (unadjusted) or public price quotations in active markets for identical assets or liabilities;
- Level II – Inputs other than quoted prices included within Level I that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices);
- Level III – inputs for the asset or liability that are not based on observable market data (unobservable inputs).

During the nine month period ended 30 September 2018, the process of fair value measurement did not change significantly as compared to the process described in the annual financial statements for the year 2017. For the valuation of financial assets and liabilities purposes, estimates, valuation techniques and inputs used to develop those measurements have not changed significantly during the nine month period ended 30 September 2018, no new circumstances that could have a significant impact on the fair values of financial assets and liabilities were identified during the period.

### Measurement of financial assets and liabilities according to the fair value hierarchy

|                                                                       | 30 September 2018 |               | 31 December 2017 |               |
|-----------------------------------------------------------------------|-------------------|---------------|------------------|---------------|
|                                                                       | Group             | Bank          | Group            | Bank          |
| <b>LEVEL I</b>                                                        |                   |               |                  |               |
| <i>Non-investment securities and derivative financial instruments</i> | 58,806            | 26,600        | 48,562           | 17,671        |
| <i>Investment securities at fair value</i>                            | 19,156            | 14,773        | 14,852           | 11,128        |
| <b>Total Level I financial assets</b>                                 | <b>77,962</b>     | <b>41,373</b> | <b>63,414</b>    | <b>28,799</b> |
| <b>LEVEL II</b>                                                       |                   |               |                  |               |
| <i>Derivative financial instruments - assets</i>                      | 3,147             | 3,147         | 747              | 747           |
| <i>Derivative financial instruments - liabilities</i>                 | (1,552)           | (1,552)       | (1,894)          | (1,894)       |
| <b>LEVEL III</b>                                                      |                   |               |                  |               |
| <i>Non-investment securities and derivative financial instruments</i> | 1,100             | 1,100         | 2,897            | 2,897         |
| <i>Investment securities at fair value</i>                            | 1,227             | 428           | 1,620            | 414           |
| <b>Total Level III financial assets</b>                               | <b>2,327</b>      | <b>1,528</b>  | <b>4,517</b>     | <b>3,311</b>  |
| <i>Financial liabilities at fair value through profit or loss</i>     | 29,244            | 29,244        | 34,203           | 34,203        |
| <b>Total Level III financial liabilities</b>                          | <b>29,244</b>     | <b>29,244</b> | <b>34,203</b>    | <b>34,203</b> |

There were no transfers between fair value hierarchy levels during 2018 and 2017.

## NOTE 14

### FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE (continued)

Changes in Level III instruments during the nine month period ended 30 September:

| Group                                     | Non-investment securities and derivative financial instruments |                     | Investment securities at fair value |                     | Financial liabilities at fair value through profit or loss |                     |
|-------------------------------------------|----------------------------------------------------------------|---------------------|-------------------------------------|---------------------|------------------------------------------------------------|---------------------|
|                                           | 1 Jan - 30 Sep 2018                                            | 1 Jan - 30 Sep 2017 | 1 Jan - 30 Sep 2018                 | 1 Jan - 30 Sep 2017 | 1 Jan - 30 Sep 2018                                        | 1 Jan - 30 Sep 2017 |
| As at 31 December                         | 2,897                                                          | 5,621               | 1,620                               | 1,087               | 34,203                                                     | 22,064              |
| Impact of change in accounting principles | (2,284)                                                        | -                   | -                                   | -                   | -                                                          | -                   |
| As at 1 January                           | 613                                                            | 5,621               | 1,620                               | 1,087               | 34,203                                                     | 22,064              |
| Additions                                 | 4,755                                                          | 1,215               | -                                   | -                   | -                                                          | -                   |
| Disposals / redemption / derecognition    | (4,283)                                                        | (714)               | (407)                               | -                   | -                                                          | -                   |
| Changes due to interest accrued/paid      | 15                                                             | 8                   | -                                   | -                   | -                                                          | (3)                 |
| Changes in fair value                     | -                                                              | (2,011)             | 14                                  | (48)                | (4,959)                                                    | 10,520              |
| Loans written off during the period       | 1,100                                                          | 4,119               | 1,227                               | 1,039               | 29,244                                                     | 32,581              |

| Bank                                      | Non-investment securities and derivative financial instruments |                     | Investment securities at fair value |                     | Financial liabilities at fair value through profit or loss |                     |
|-------------------------------------------|----------------------------------------------------------------|---------------------|-------------------------------------|---------------------|------------------------------------------------------------|---------------------|
|                                           | 1 Jan - 30 Sep 2018                                            | 1 Jan - 30 Sep 2017 | 1 Jan - 30 Sep 2018                 | 1 Jan - 30 Sep 2017 | 1 Jan - 30 Sep 2018                                        | 1 Jan - 30 Sep 2017 |
| As at 31 December                         | 2,897                                                          | 5,325               | 414                                 | 766                 | 34,203                                                     | 22,064              |
| Impact of change in accounting principles | (2,284)                                                        | -                   | -                                   | -                   | -                                                          | -                   |
| As at 1 January                           | 613                                                            | 5,325               | 414                                 | 766                 | 34,203                                                     | 22,064              |
| Additions                                 | 4,755                                                          | 1,034               | -                                   | -                   | -                                                          | -                   |
| Disposals / redemption / derecognition    | (4,283)                                                        | (714)               | -                                   | (297)               | -                                                          | -                   |
| Changes due to interest accrued/paid      | 15                                                             | 8                   | -                                   | -                   | -                                                          | (3)                 |
| Changes in fair value                     | -                                                              | (1,739)             | 14                                  | (49)                | (4,959)                                                    | 10,520              |
| Loans written off during the period       | 1,100                                                          | 3,914               | 428                                 | 420                 | 29,244                                                     | 32,581              |

|                                                                                         | 1 January – 30 September 2018 |       | 1 January – 30 September 2017 |          |
|-----------------------------------------------------------------------------------------|-------------------------------|-------|-------------------------------|----------|
|                                                                                         | Group                         | Bank  | Group                         | Bank     |
| Total result from revaluation of Level III instruments included in the income statement | 4,973                         | 4,973 | (12,579)                      | (12,308) |

Fair value of investment securities held to collect cash flows:

The fair value for investment securities held to collect cash flows is based on market prices or broker/dealer price quotations – i.e. it is estimated using valuation technique attributable to Level 1 in the fair value hierarchy. The estimated fair value of unlisted securities is estimated using valuation technique attributable to Level 3 in the fair value hierarchy, it represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value. Listed securities priced on market prices or broker/dealer quotations represent over 99% of the investment securities held to collect cash flows portfolio of the Group.

|                                                                                                                       | 30 September 2018 |            | 31 December 2017 |            |
|-----------------------------------------------------------------------------------------------------------------------|-------------------|------------|------------------|------------|
|                                                                                                                       | Carrying value    | Fair value | Carrying value   | Fair value |
| Investment securities held to collect cash flows<br>(as at 31 December 2017 – Investment securities held-to-maturity) | 613,726           | 630,446    | 576,260          | 602,990    |

## NOTE 15 SEGMENT INFORMATION

### Business segments

A summary of major indicators for the main business segments of the Group included in the Statement of financial position as at 30 September 2018 and in the Statement of comprehensive income for the nine month period then ended is presented in the table below.

|                                                                            | Traditional<br>banking<br>operations<br>and lending | Treasury       | Non-core<br>banking<br>activities | Other<br>activities | Eliminations    | Total           |
|----------------------------------------------------------------------------|-----------------------------------------------------|----------------|-----------------------------------|---------------------|-----------------|-----------------|
| <b>Continuing operations</b>                                               |                                                     |                |                                   |                     |                 |                 |
| Internal                                                                   | (77)                                                | -              | 465                               | (462)               | 74              | -               |
| External                                                                   | 38,736                                              | 5,667          | 849                               | 469                 | -               | 45,721          |
| <b>Net interest income</b>                                                 | <b>38,659</b>                                       | <b>5,667</b>   | <b>1,314</b>                      | <b>7</b>            | <b>74</b>       | <b>45,721</b>   |
| Internal                                                                   | 159                                                 | -              | -                                 | (91)                | (68)            | -               |
| External                                                                   | 10,251                                              | -              | -                                 | 17                  | -               | 10,268          |
| <b>Net fee and commissions income</b>                                      | <b>10,410</b>                                       | <b>-</b>       | <b>-</b>                          | <b>(74)</b>         | <b>(68)</b>     | <b>10,268</b>   |
| Internal                                                                   | 82                                                  | -              | 465                               | (553)               | 6               | -               |
| External                                                                   | 48,987                                              | 5,667          | 849                               | 486                 | -               | 55,989          |
| <b>Net interest, fee and commissions income</b>                            | <b>49,069</b>                                       | <b>5,667</b>   | <b>1,314</b>                      | <b>(67)</b>         | <b>6</b>        | <b>55,989</b>   |
| Internal                                                                   | (31)                                                | (2)            | -                                 | (14)                | 47              | -               |
| External                                                                   | (19,696)                                            | (1,923)        | -                                 | (5,438)             | -               | (27,057)        |
| <b>Operating expenses</b>                                                  | <b>(19,727)</b>                                     | <b>(1,925)</b> | <b>-</b>                          | <b>(5,452)</b>      | <b>47</b>       | <b>(27,057)</b> |
| Amortisation charges                                                       | (390)                                               | (40)           | -                                 | (46)                | -               | (476)           |
| Depreciation charges                                                       | (789)                                               | (83)           | -                                 | (120)               | -               | (992)           |
| Internal                                                                   | -                                                   | -              | (834)                             | (456)               | 1,290           | -               |
| External                                                                   | (2,106)                                             | -              | (970)                             | (1,715)             | -               | (4,791)         |
| <b>Impairment expenses</b>                                                 | <b>(2,106)</b>                                      | <b>-</b>       | <b>(1,804)</b>                    | <b>(2,171)</b>      | <b>1,290</b>    | <b>(4,791)</b>  |
| Internal                                                                   | 9                                                   | -              | 4,644                             | 12                  | (4,665)         | -               |
| External                                                                   | 5,005                                               | 2,330          | 6,036                             | 5,893               | -               | 19,264          |
| <b>Net other income</b>                                                    | <b>5,014</b>                                        | <b>2,330</b>   | <b>10,680</b>                     | <b>5,905</b>        | <b>(4,665)</b>  | <b>19,264</b>   |
| <b>Profit (loss) before tax</b>                                            | <b>31,071</b>                                       | <b>5,949</b>   | <b>10,190</b>                     | <b>(1,951)</b>      | <b>(3,322)</b>  | <b>41,937</b>   |
| Income tax                                                                 | (3,396)                                             | (320)          | -                                 | 275                 | -               | (3,441)         |
| <b>Profit (loss) per segment after tax</b>                                 | <b>27,675</b>                                       | <b>5,629</b>   | <b>10,190</b>                     | <b>(1,676)</b>      | <b>(3,322)</b>  | <b>38,496</b>   |
| Non-controlling interest                                                   | -                                                   | -              | -                                 | -                   | -               | -               |
| <b>Profit (loss) for the period attributable to the owners of the Bank</b> | <b>27,675</b>                                       | <b>5,629</b>   | <b>10,190</b>                     | <b>(1,676)</b>      | <b>(3,322)</b>  | <b>38,496</b>   |
| Total segment assets                                                       | 1,439,437                                           | 772,571        | 41,900                            | 75,334              | (103,227)       | 2,226,015       |
| Total segment liabilities                                                  | 1,282,509                                           | 690,495        | 37,449                            | 59,634              | (79,728)        | 1,990,359       |
| <b>Net segment assets (shareholders' equity)</b>                           | <b>156,928</b>                                      | <b>82,076</b>  | <b>4,451</b>                      | <b>15,700</b>       | <b>(23,499)</b> | <b>235,656</b>  |

## NOTE 15 SEGMENT INFORMATION (continued)

A summary of major indicators for the main business segments of the Group included in the Statement of financial position as at 30 September 2017 and in the Statement of comprehensive income for the nine month period then ended is presented in the table below.

|                                                                            | Traditional<br>banking<br>operations<br>and lending | Treasury       | Non-core<br>banking<br>activities | Other<br>activities | Eliminations    | Total           |
|----------------------------------------------------------------------------|-----------------------------------------------------|----------------|-----------------------------------|---------------------|-----------------|-----------------|
| <b>Continuing operations</b>                                               |                                                     |                |                                   |                     |                 |                 |
| Internal                                                                   | (16)                                                | -              | 546                               | (548)               | 18              | -               |
| External                                                                   | 35,640                                              | 5,870          | 8                                 | 586                 | -               | 42,104          |
| <b>Net interest income</b>                                                 | <b>35,624</b>                                       | <b>5,870</b>   | <b>554</b>                        | <b>38</b>           | <b>18</b>       | <b>42,104</b>   |
| Internal                                                                   | 168                                                 | -              | -                                 | (118)               | (50)            | -               |
| External                                                                   | 7,876                                               | -              | -                                 | 6                   | -               | 7,882           |
| <b>Net fee and commissions income</b>                                      | <b>8,044</b>                                        | <b>-</b>       | <b>-</b>                          | <b>(112)</b>        | <b>(50)</b>     | <b>7,882</b>    |
| Internal                                                                   | 152                                                 | -              | 546                               | (666)               | (32)            | -               |
| External                                                                   | 43,516                                              | 5,870          | 8                                 | 592                 | -               | 49,986          |
| <b>Net interest, fee and commissions income</b>                            | <b>43,668</b>                                       | <b>5,870</b>   | <b>554</b>                        | <b>(74)</b>         | <b>(32)</b>     | <b>49,986</b>   |
| Internal                                                                   | (126)                                               | (8)            | -                                 | (12)                | 146             | -               |
| External                                                                   | (17,871)                                            | (1,723)        | -                                 | (8,966)             | (10)            | (28,570)        |
| <b>Operating expenses</b>                                                  | <b>(17,997)</b>                                     | <b>(1,731)</b> | <b>-</b>                          | <b>(8,978)</b>      | <b>136</b>      | <b>(28,570)</b> |
| Amortisation charges                                                       | (289)                                               | (28)           | -                                 | (40)                | -               | (357)           |
| Depreciation charges                                                       | (831)                                               | (84)           | -                                 | (189)               | -               | (1,104)         |
| Internal                                                                   | -                                                   | -              | (2,268)                           | (558)               | 2,826           | -               |
| External                                                                   | 2,605                                               | -              | 16                                | (581)               | -               | 2,040           |
| <b>Impairment expenses</b>                                                 | <b>2,605</b>                                        | <b>-</b>       | <b>(2,252)</b>                    | <b>(1,139)</b>      | <b>2,826</b>    | <b>2,040</b>    |
| Internal                                                                   | 17                                                  | -              | 7,915                             | 6                   | (7,938)         | -               |
| External                                                                   | 2,426                                               | 1,359          | (7,621)                           | 12,334              | -               | 8,498           |
| <b>Net other income</b>                                                    | <b>2,443</b>                                        | <b>1,359</b>   | <b>294</b>                        | <b>12,340</b>       | <b>(7,938)</b>  | <b>8,498</b>    |
| <b>Profit (loss) before tax</b>                                            | <b>29,599</b>                                       | <b>5,386</b>   | <b>(1,404)</b>                    | <b>1,920</b>        | <b>(5,008)</b>  | <b>30,493</b>   |
| Income tax                                                                 | (5,023)                                             | (487)          | -                                 | (338)               | -               | (5,848)         |
| <b>Profit (loss) per segment after tax</b>                                 | <b>24,576</b>                                       | <b>4,899</b>   | <b>(1,404)</b>                    | <b>1,582</b>        | <b>(5,008)</b>  | <b>24,645</b>   |
| Non-controlling interest                                                   | -                                                   | -              | -                                 | -                   | -               | -               |
| <b>Profit (loss) for the period attributable to the owners of the Bank</b> | <b>24,576</b>                                       | <b>4,899</b>   | <b>(1,404)</b>                    | <b>1,582</b>        | <b>(5,008)</b>  | <b>24,645</b>   |
| Total segment assets                                                       | 1,236,287                                           | 745,942        | 32,140                            | 72,100              | (89,013)        | 1,997,456       |
| Total segment liabilities                                                  | 1,105,478                                           | 671,703        | 28,942                            | 55,026              | (66,187)        | 1,794,962       |
| <b>Net segment assets (shareholders' equity)</b>                           | <b>130,809</b>                                      | <b>74,239</b>  | <b>3,198</b>                      | <b>17,074</b>       | <b>(22,826)</b> | <b>202,494</b>  |

## NOTE 16 SELECTED INFORMATION OF FINANCIAL GROUP

As of 30 September 2018 and 31 December 2017 the Bank owned the following directly controlled subsidiaries included in the prudential scope of consolidation (the Bank and these subsidiaries comprised the Financial group):

1. Šiaulių Banko Lizingas UAB (finance and operating lease activities),
2. Šiaulių Banko Investicijų Valdymas UAB (investment management activities),
3. Šiaulių Banko Turto Fondas UAB (real estate management activities),
4. SB Lizingas UAB (consumer financing activities).

In the Financial Group financial statements, the subsidiaries of the Bank that are not included in the Financial Group are not consolidated in full as would be required by IFRS 10 but presented on the consolidated balance sheet of the Financial Group as investments in subsidiaries at cost less impairment, in the same way as presented on the balance sheet of the Bank. The investments in subsidiaries held for sale are presented on the balance sheet of the Financial Group at a lower of cost and fair value less cost to sell, in the same way as presented on the balance sheet of the Bank. Assets, liabilities and results of these subsidiaries are not consolidated in the financial information of the Financial Group. This presentation is consistent with the regulatory reporting made by the Bank according to the Regulation (EU) No 575/2013 on prudential requirements for credit institutions and investment firms (CRR).

### Financial Group's condensed statement of financial position

|                                                  | 30 September 2018 | 31 December 2017 |
|--------------------------------------------------|-------------------|------------------|
| <b>ASSETS</b>                                    |                   |                  |
| Cash and cash equivalents                        | 114,473           | 127,193          |
| Securities in the trading book                   | 27,700            | 18,284           |
| Due from other banks                             | 1,888             | 2,218            |
| Derivative financial instruments                 | 3,147             | 3,031            |
| Loans to customers                               | 1,243,932         | 1,112,395        |
| Finance lease receivables                        | 118,668           | 91,139           |
| Investment securities at fair value              | 19,703            | 15,793           |
| Investment securities held to collect cash flows | 613,726           | 576,260          |
| Investments in subsidiaries and associates       | 12,565            | 13,006           |
| Intangible assets                                | 1,583             | 1,740            |
| Property, plant and equipment                    | 9,102             | 10,333           |
| Investment property                              | 5,275             | 7,245            |
| Current income tax prepayment                    | 1,323             | -                |
| Deferred income tax asset                        | 913               | 505              |
| Other assets                                     | 21,349            | 21,884           |
| <b>Total assets</b>                              | <b>2,195,347</b>  | <b>2,001,026</b> |
| <b>LIABILITIES</b>                               |                   |                  |
| Due to other banks and financial institutions    | 48,647            | 56,763           |
| Derivative financial instruments                 | 1,552             | 1,894            |
| Due to customers                                 | 1,841,927         | 1,648,810        |
| Special and lending funds                        | 5,135             | 13,336           |
| Debt securities in issue                         | 20,099            | 20,003           |
| Subordinated loan                                | 29,244            | 34,203           |
| Current income tax liabilities                   | 106               | 3,542            |
| Deferred income tax liabilities                  | 527               | 466              |
| Liabilities related to insurance activities      | -                 | -                |
| Other liabilities                                | 14,360            | 14,037           |
| <b>Total liabilities</b>                         | <b>1,961,597</b>  | <b>1,793,054</b> |
| <b>EQUITY</b>                                    |                   |                  |
| Share capital                                    | 157,639           | 131,366          |
| Share premium                                    | -                 | -                |
| Reserve capital                                  | 756               | 756              |
| Statutory reserve                                | 10,241            | 7,071            |
| Accumulated other comprehensive income           | (700)             | 401              |
| Retained earnings                                | 65,814            | 68,378           |
| Non-controlling interest                         | -                 | -                |
| <b>Total equity</b>                              | <b>233,750</b>    | <b>207,972</b>   |
| <b>Total liabilities and equity</b>              | <b>2,195,347</b>  | <b>2,001,026</b> |

## NOTE 16 SELECTED INFORMATION OF FINANCIAL GROUP (continued)

### Financial Group's condensed income statement

|                                                                                                                                      | for the nine month period ended |                   |
|--------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-------------------|
|                                                                                                                                      | 30 September 2018               | 30 September 2017 |
| Interest and similar income                                                                                                          | 52,044                          | 50,185            |
| Interest expense and similar charges                                                                                                 | (6,390)                         | (8,046)           |
| <b>Net interest income</b>                                                                                                           | <b>45,654</b>                   | <b>42,139</b>     |
| Fee and commission income                                                                                                            | 14,116                          | 11,586            |
| Fee and commission expense                                                                                                           | (3,774)                         | (3,590)           |
| <b>Net fee and commission income</b>                                                                                                 | <b>10,342</b>                   | <b>7,996</b>      |
| Net gain from operations with securities                                                                                             | 2,335                           | 1,358             |
| Net gain from foreign exchange and related derivatives                                                                               | 4,894                           | 4,076             |
| Net loss from other derivatives                                                                                                      | (19)                            | (1,972)           |
| Net loss from changes in fair value of subordinated loan                                                                             | 4,959                           | (10,520)          |
| Net gain from derecognition of financial assets                                                                                      | 424                             | 2,936             |
| Net gain from disposal of tangible assets                                                                                            | 508                             | 1,757             |
| Revenue related to other activities of Group companies                                                                               | -                               | -                 |
| Other operating income                                                                                                               | 709                             | 606               |
| Salaries and related expenses                                                                                                        | (14,599)                        | (13,291)          |
| Depreciation and amortization expenses                                                                                               | (1,377)                         | (1,306)           |
| Expenses related to other activities of Group companies                                                                              | -                               | -                 |
| Other operating expenses                                                                                                             | (7,508)                         | (6,883)           |
| <b>Operating profit before impairment losses</b>                                                                                     | <b>46,322</b>                   | <b>26,896</b>     |
| Allowance for impairment losses on loans and other assets                                                                            | (3,903)                         | 2,613             |
| Allowance for impairment losses on investments in subsidiaries and loss on remeasurement of subsidiaries classified as held for sale | (895)                           | (3,321)           |
| Dividends from investments in subsidiaries and subsidiaries classified as held for sale                                              | 619                             | 4,181             |
| <b>Profit before income tax</b>                                                                                                      | <b>42,143</b>                   | <b>30,369</b>     |
| Income tax expense                                                                                                                   | (3,584)                         | (5,723)           |
| <b>Net profit for the period</b>                                                                                                     | <b>38,559</b>                   | <b>24,646</b>     |
| <b>Net profit attributable to:</b>                                                                                                   |                                 |                   |
| Owners of the Bank                                                                                                                   | 38,559                          | 24,646            |
| Non-controlling interest                                                                                                             | -                               | -                 |

### Financial Group's condensed statement of comprehensive income

|                                                                  | for the nine month period ended |                   |
|------------------------------------------------------------------|---------------------------------|-------------------|
|                                                                  | 30 September 2018               | 30 September 2017 |
| <b>Net profit for the period</b>                                 | <b>38,559</b>                   | <b>24,646</b>     |
| <b>Other comprehensive income</b>                                |                                 |                   |
| Items that may be subsequently reclassified to profit or loss:   |                                 |                   |
| Gain from revaluation of financial assets                        | (393)                           | (76)              |
| Deferred income tax on gain from revaluation of financial assets | 61                              | 11                |
| <b>Other comprehensive income, net of deferred tax</b>           | <b>(332)</b>                    | <b>(65)</b>       |
| <b>Total comprehensive income for the period</b>                 | <b>38,227</b>                   | <b>24,581</b>     |
| <b>Total comprehensive income (loss) attributable to:</b>        |                                 |                   |
| Owners of the Bank                                               | 38,227                          | 24,581            |
| Non-controlling interest                                         | -                               | -                 |
|                                                                  | 38,227                          | 24,581            |

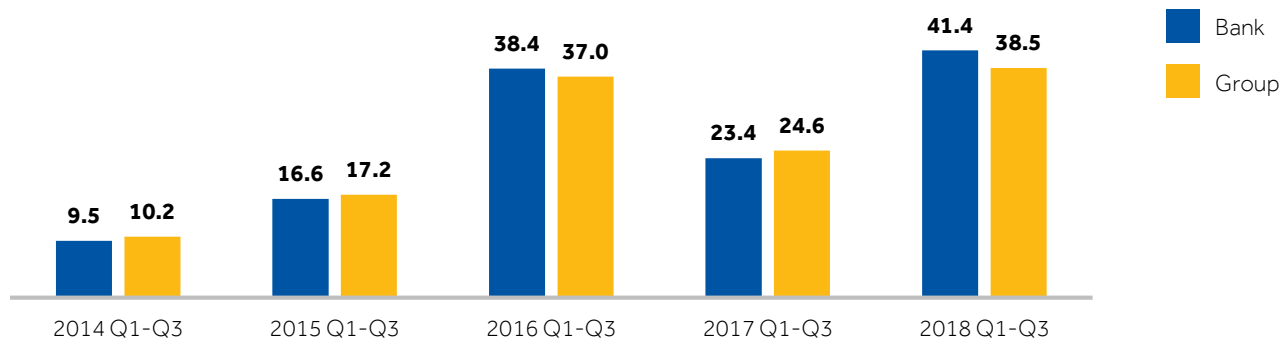


ADDITIONAL INFORMATION

## RESULTS FOR THE FIRST THREE QUARTERS OF THE YEAR

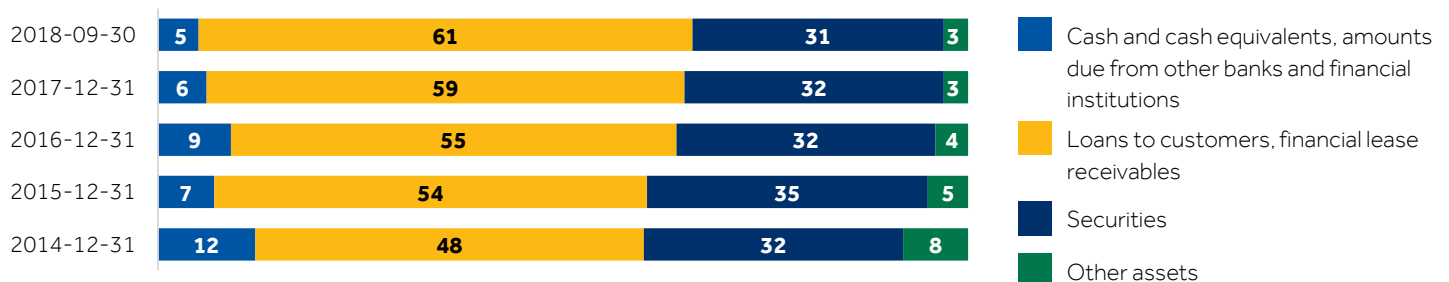
In nine months of this year, Šiaulių Bankas group had an unaudited net profit of 38 million euros, or 56 per cent more than in the same period last year. The profit of the bank alone in the three quarters was over 41 million euros, compared to the 23 million euros earned in respective period last year.

Net Profit earned by the Bank and Group, in thousand EUR



Šiaulių Bankas group's loan and financial lease portfolio is growing steadily: the size of the portfolio increased by 4 per cent during the third quarter and 13 per cent from the start of the year, to more than 1.3 billion euros at the end of September. In the first nine months of this year more than 0.5 billion euros of new loan agreements were signed.

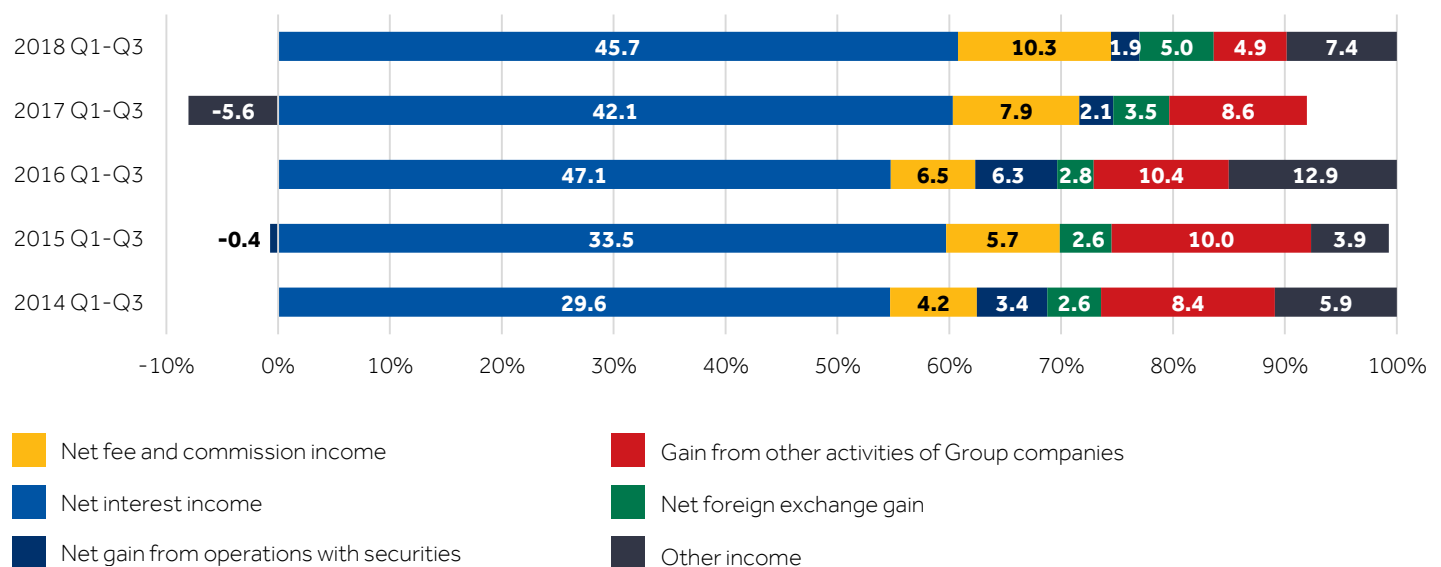
The Group's Asset Structure, in per cent



The group's deposit portfolio expanded by 3 per cent in the third quarter and 11 per cent from the start of the year, exceeding 1.8 billion euros as of the end of September 2018.

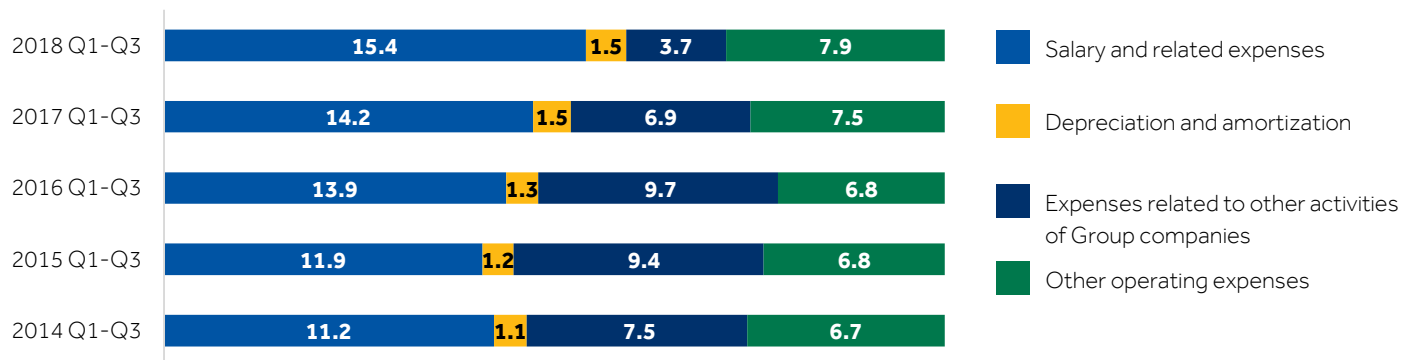
**The Group's Liability Structure, in per cent**


Growth of net interest income and net service fees and commission income also contributed heavily to earnings improvement. With the loan and lease portfolio expanding rapidly and loan yields held stable, the group earned 45.7 million euros of net interest income in nine months. Significant impact on the growth of net fee and commission income is caused by increasing settlement volumes and not decreasing cash transactions turnover. Net service fees and commission income grew 30 per cent compared with the same period last year to over 10 million euros. Profit from foreign exchange operations also grew notably, with gains of 5 million euros for the Šiaulių Bankas group in the first three quarters of the year. Assessing the condition of borrowers conservatively, an additional 2.1 million euros of loan impairment losses were recognized during the third quarter of this year, and a loss of 2.7 million euros due to the change in value of non-financial assets was also recognized.

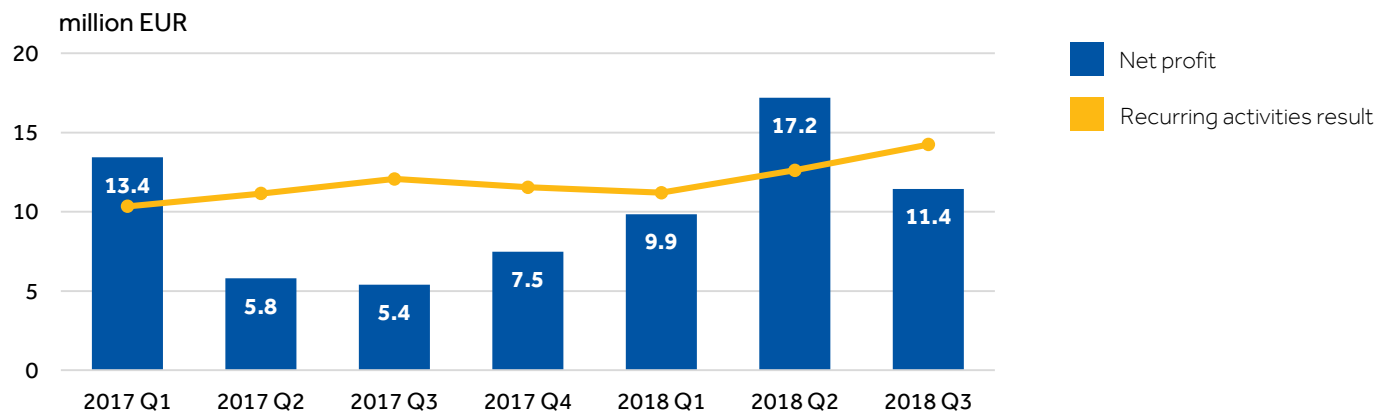
**Structure of the Group's Operating Income (million EUR)**


An extraordinary general meeting of shareholders on 24 September 2018 approved the conversion of the 20-million-euro European Bank for Reconstruction and Development (EBRD) subordinated loan and an increase of the authorized capital of Šiaulių Bankas through an issue of new shares. This process is expected to be completed by the end of this year. The change in the value of a subordinated loan, which has had a significant impact on bank results in recent years, was re-adjusted in the third quarter of this year, accounting for an unrealized positive effect of 2.5 million euros. After a loan conversion and all related procedures, this factor will not affect the results any longer. The decision that has been made and its approval by shareholders dispel the uncertainty which reigned for some time about possible conversion of the EBRD loan. The decision to strengthen the bank's capital not only shows that the largest shareholder has a positive view of the bank's operating strategy and its outlook, but also creates conditions for the bank to continue expanding its activities and increasing its shares' attractiveness for investors.

### Structure of the Group's Operating Expenses (million EUR)



A sustainable and steady increase of profit is supported by the group's recurring activities, earnings for which grew by 13 per cent for the second consecutive quarter.



|                                                                                                    | 2018<br>Q I-III<br>thou EUR | 2017<br>Q I-III |
|----------------------------------------------------------------------------------------------------|-----------------------------|-----------------|
| <b>Results of recurring activities</b>                                                             | <b>38 070</b>               | <b>33 576</b>   |
| <b>Results of non-recurring activities</b>                                                         | <b>8 658</b>                | <b>-5 123</b>   |
| Net profit (loss) from other financial derivatives                                                 | -19                         | -1 972          |
| Net gain (loss) from changes in fair value of subordinated loan                                    | 4 959                       | -10 520         |
| Net gain from derecognition of financial assets                                                    | 424                         | 2 936           |
| Net gain (loss) from disposal of tangible assets                                                   | 1 139                       | 2 828           |
| Net gain from operations with securities (sale of investment securities at amortized cost)         | 2 155                       | 393             |
| Interest and similar income (adjustment of interest income of subsidiaries for the preceding year) | 0                           | 1 212           |
| <b>Impairment loss/recovery</b>                                                                    | <b>-4 791</b>               | <b>2 040</b>    |
| <b>Income tax</b>                                                                                  | <b>-3 441</b>               | <b>-5 848</b>   |
| <b>Net profit</b>                                                                                  | <b>38 496</b>               | <b>24 645</b>   |

According to the assessment of International rating agency Moody's Investors Service the following ratings apply to the Bank:

- a long-term deposit rating - Baa3;
- a short-term deposit rating - P-3;
- rating outlook - Positive.

## COMPLIANCE WITH PRUDENTIAL REQUIREMENTS

High efficiency of the performance is sustained with the income growing quicker than expenses – the cost to income ratio of the Group comprised 38 per cent at the end of September. Information on profitability ratios is available on the Bank's website at: About bank › [To Bank's Investors](#) › [Financial statements, ratios and prospectuses](#) › [Profitability ratios](#).

The capital and liquidity situation remains solid as prudential requirements are being met with a proper cushion. According to the data as of 30 September 2018 the Bank complied with all the prudential requirements set by the Bank of Lithuania. Data are available on the website of Šiaulių Bankas at: About bank › [To Bank's Investors](#) › [Financial statements, ratios and prospectuses](#) › [Prudential standards](#).

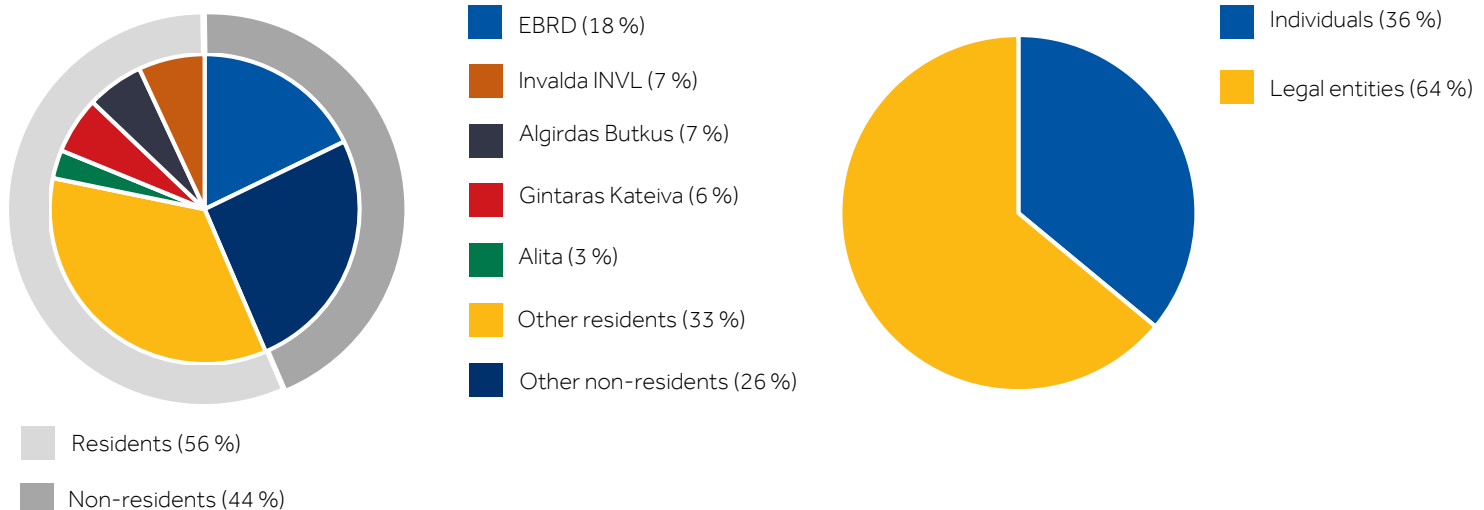
## AUTHORIZED CAPITAL AND SHAREHOLDERS OF THE BANK

The Bank's authorized capital as of 30 September 2018 was 157,639,187.74 Eur, it is divided into 543,583,406 ordinary registered shares with a nominal value of 0.29 Eur (ISIN LT0000102253). The Charter of the Bank after the last increase of the authorized capital from the Bank's funds were registered at the Register of Legal Entities on 08 June 2018.

On 24 September 2018 the Extraordinary General Meeting of Shareholders passed the resolution to increase the authorized capital of the Bank by additional contributions of 19 999 999.95 EUR by issuing 57 142 857 ordinary registered shares of 0,29 EUR nominal value at a price of 0,35 EUR. The Meeting also passed a resolution to revoke all shareholders' pre-emptive right to acquire new issue shares in proportion to the total nominal value of the shares held by the shareholders and granted the right to purchase all issued shares for the European Bank for Reconstruction and Development, seeking to convert the subordinated convertible loan of EUR 20 million issued to the Bank into shares of the Bank.

As of 30 September 2018 the number of the Bank's shareholders amounted to 4 752 (at the end of 2017 – 4 496). All issued shares grant the shareholders equal rights foreseen by the Law on Companies of the Republic of Lithuania and the Charter of the Bank.

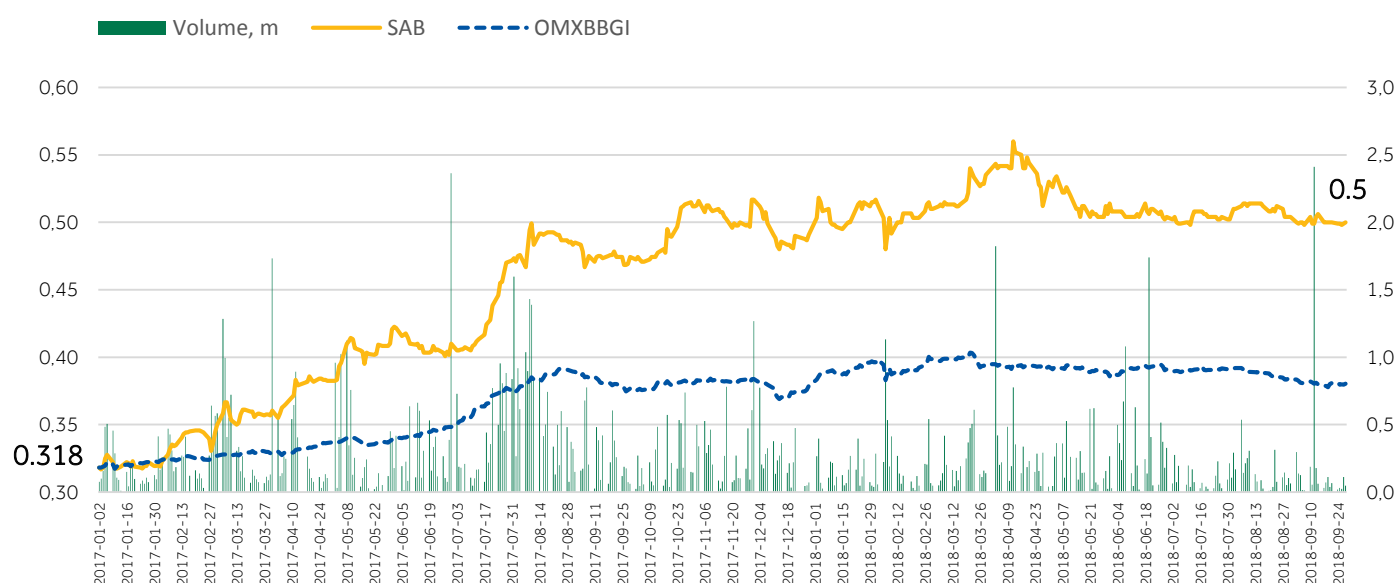
*incl. directly and indirectly owned shares*



European Bank for Reconstruction and Development (EBRD), Trade House Aiva, Mintaka UAB, Enterprise group Alita AB, Sigitas Baguckas, Algirdas Butkus, Vigintas Butkus, Vytautas Junevičius, Gintaras Kateiva, Arvydas Salda ir Kastytis Jonas Vyšniauskas who have signed the Shareholders' Agreement as well as other shareholders whose votes are calculated together in compliance with the law of the Republic of Lithuania form a group that owned 38.41 per cent of the Bank's authorized capital and votes as of 30 September 2018.

On 08 October 2018 the Bank was informed that the Bank's shareholders – Trade House Aiva UAB, Mintaka UAB, Company Group Alita AB, Gintaras Kateiva, Arvydas Salda, Algirdas Butkus, Kastytis Jonas Vyšniauskas, Sigitas Baguckas, Vigintas Butkus, Vytautas Junevičius and EBRD – signed the agreement to terminate the Shareholder's Agreement. The agreement provides for that the Shareholder Agreement will expire on the date when the EBRD's securities account is credited with the new share issue approved by the General Meeting of Shareholders on 24 September 2018.

### Bank's share price and turnover:



### Share information:

|                                            | 2013 | 2014 | 2015 | 2016  | 2017  | 30/09/2018 |
|--------------------------------------------|------|------|------|-------|-------|------------|
| Capitalization, EUR mln                    | 66.5 | 71.8 | 93.7 | 169.5 | 266.8 | 271.8      |
| Turnover, EUR mln                          | 5.5  | 8.1  | 12.7 | 23.1  | 44.5  | 22.6       |
| P / BV                                     | 0.7  | 0.7  | 0.7  | 1.0   | 1.3   | 1.2        |
| P/E                                        | 12.4 | 6.1  | 3.9  | 3.9   | 8.3   | 5.3        |
| Capital increase from retained earnings, % | 8.0  | 8.6  | 20.0 | 20.0  | 20.0  | -          |
| Dividend yield, %                          | -    | 0.3  | 0.7  | 1.1   | 0.8   | -          |
| Dividend payout indicator, %               | -    | 1.8  | 3.0  | 4.5   | 7.3   | -          |

The description of alternative performance indicators presented in the Bank's website is available at:

About bank › [To Bank's Investors](#) › [Financial statements, ratios and prospectuses](#) › [Alternative performance measures](#).

## BANK'S MANAGEMENT

The bodies of the Bank are as follows: the General Meeting of the Shareholders of the Bank, Council of the Bank, Board of the Bank and Chief Executive Officer. The management bodies of the Bank are as follows: Board of the Bank and Chief Executive Officer.

### Supervisory Council of the Bank

| Arvydas Salda                                                                     | Gintaras Kateiva                                                                  | Ramunė Vilija Zabulienė                                                           | Darius Šulinis                                                                    | Martynas Česnavičius                                                                | Miha Košak                                                                          |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |  |  |  |
| Member since 1991, Chairman since 1999                                            | Member since 2008                                                                 | Independent Member since 2012                                                     | Member since 2016                                                                 | Member since 2016                                                                   | Member since 2017                                                                   |
| Tenure beginning 30/03/2016/ end 2020                                             | Tenure beginning 30/03/2016/ end 2020                                             | Tenure beginning 30/03/2016/ end 2020                                             | Tenure beginning 09/05/2016/ end 2020                                             | Tenure beginning 09/05/2016/ end 2020                                               | Tenure beginning 26/06/2017/ end 2020                                               |
| Share of capital under the right of ownership, % (30/09/2018)                     |                                                                                   |                                                                                   |                                                                                   |                                                                                     |                                                                                     |
| 2.28                                                                              | 5.82                                                                              | -                                                                                 | -                                                                                 | -                                                                                   | -                                                                                   |

### Board of the Bank

| Algirdas Butkus                                                                                             | Vytautas Sinius                                                                           | Donatas Savickas                                                                                                                   | Daiva Šorienė                                                                          | Vita Urbonienė                                                                       | Jonas Bartkus                                                                         | Ilona Baranauskienė                                                                   |
|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
|                          |        |                                                 |     |  |  |  |
| Chairman since 1999 (Chairman of the bank's Supervisory Council 1991 - 1999) Deputy Chief Executive Officer | Deputy Chairman of the Board since 2014 (at the Board since 2011) Chief Executive Officer | Deputy Chairman of the Board of the Bank since 1995, Deputy Chief Executive Officer, Head of Finance and Risk Management Division. | Member since 2005 Deputy Chief Executive Officer, Head of Sales and Marketing Division | Member since 2011 Chief Financial Officer, Head of Accounting and Tax Division       | Member since 2012 Head of IT Division                                                 | Member since 2014 Head of Legal and Administration Division                           |
| Tenure beginning 30/03/2016/ end 2020                                                                       | Tenure beginning 30/03/2016/ end 2020                                                     | Tenure beginning 30/03/2016/ end 2020                                                                                              | Tenure beginning 30/03/2016/ end 2020                                                  | Tenure beginning 30/03/2016/ end 2020                                                | Tenure beginning 30/03/2016/ end 2020                                                 | Tenure beginning 30/03/2016/ end 2020                                                 |
| Share of capital under the right of ownership, % (30/09/2018)                                               |                                                                                           |                                                                                                                                    |                                                                                        |                                                                                      |                                                                                       |                                                                                       |
| 3.10                                                                                                        | 0.18                                                                                      | 0.12                                                                                                                               | 0.02                                                                                   | 0.10                                                                                 | 0.12                                                                                  | 0.03                                                                                  |

OTHER INFORMATION, PUBLICLY DISCLOSED  
INFORMATION AND MAJOR EVENTS**Transactions with related parties**

Information on these transactions is provided in note 12 to the interim financial statements as of 30 September 2018.

In accordance with the procedures set by the Charter of the Bank and the legal acts of the Republic of Lithuania all the stock events are announced in the Central regulated information base and on the Bank's website [www.sb.lt](http://www.sb.lt) in the rubric „[Reports on stock events](#)“.

Other important events are available on the Bank's website [www.sb.lt](http://www.sb.lt) skiltyje „[Significant events and dates](#)“.

Chief Executive Officer  
5 November 2018



Vytautas Sinius

## CONFIRMATION FROM THE RESPONSIBLE PERSONS

We, Chief Executive Officer of Šiaulių bankas AB Vytautas Sinius and Chief Accountant Vita Urbonienė, confirm that as far as we know, the financial statements for nine months of 2018 are formed in compliance with the applicable accounting standards, correspond the reality and correctly reflect the total assets, liabilities, financial status, activity result and cash flow of Šiaulių bankas AB and consolidated companies.

Chief Executive Officer



Vytautas Sinius

Chief Accountant



Vita Urbonienė

5 November 2018