

# Joint stock company "Rīgas autoelektroaparātu rūpnīca" (reg.Nr. 4 0003030454)

Report for the first quarter of 2012

(Not audited)

# JSC "Rīgas autoelektroaparātu rūpnīca" Report for the first quarter of 2012

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### Information about the company

Name of the company	Rīgas autoelektroaparātu rūpnīca
Legal form	Joint stock company
Registration number in the Register of Enterprises, place and date Registration number in Commercial Register, place and date	000303045, Riga, 22.04.1998 40003030454, Riga, 30.06.2004
Address	2, Klijanu street, Riga, Latvia, LV-1013
Management Board	Alfreds Auzinsh - Chairman (since 1998) Zigurds Kalninsh (since 1998) Maksims Araslanovs (since 2003)
Supervisory Board	Eriks Kazha - Chairman Gunars Lubis — Deputy Chairman Viktors Rojs Kristina Kazha (up to 18.04.2012) Nina Kazha Galina Kraveca (since 18.04.2012)
Reporting period	01.01.2012 - 31.03.2012
Main shareholders	Basing on the list of shareholders prepared on April 10,2012:  1. JSC "Baltijas Holdings"-43.9 % Reg.Nr.40003148033, 2, Klijanu street, Riga 2. "Tehprojekts",Ltd 43.9% Reg.Nr. 40103020397, 12,Unijas street, Riga 3. Other physical and legal persons 12.2%

The company was found in 1946 under the Ministry of Automotive industry of the USSR as a manufacturer of electric equipment and other goods for automobiles and agricultural machinery. JSC "Rīgas autoelektroaparātu rūpnīca" has maintained the same profile of production - production of control and measuring devices for motorcars and tractors.

The following technological processes are used in the manufacturing: metal machining and punching, moulding of plastics, electroplating and paint coating and assembling of finished products.

The company has introduced quality management system corresponding to ISO 9001:2008. Average number of employees in the reporting quarter is 35.

#### **Statement of Management Responsibility**

The Management Board of JSC "Rīgas autoelektroaparātu rūpnīca" (the Company) is responsible for the preparation of the financial statements of the Company.

The financial statements on pages 4 to 13 are prepared in accordance with underlying accounting records and source documents and present fairly the financial position of the Company as on March 31, 2012 and the results of its operations and cash flows for the period ended on March 31, 2012.

The financial statements are prepared in accordance with laws "On accountancy", "On the annual reports" and Latvian Accounting Standards on a going company basis. Appropriate accounting policies have been applied on a consistent basis. Judgements and estimates made by the Management Board in the preparation of the financial statements have been prudent and reasonable.

The Management Board of JSC "Rīgas autoelektroaparātu rūpnīca" is responsible for the maintenance of proper accounting records, the safeguarding of the Company's assets and the prevention and detection of fraud and other irregularities in the Company. The Management Board is also responsible for operating the Company in compliance with the legislation of the Republic of Latvia.

On behalf of the Board,	
_	AlfredsAuzinsh
	Chairman of the Board

May 30, 2012

BALANCE SHEET	BALANCE SHEET For the first quarter of 2012		K=0,702804							
			LVL	LVL	EUR	EUR	LVL	LVL	EUR	EUR
ASSETS	Notes	Row code	At the end of the period 31.03.12.	At the beginning of the year 1.01.12.	At the end of the period 31.03.12.	At the beginning of the year 1.01.12.	At the end of the period 31.03.11.	At the beginning of the year 1.01.11.	At the end of the period 31.03.11.	At the beginning of the year 1.01.11.
A. LONG-TERM INVESTMENTS			•		•					
1. Fixed assets										
1.1. Land, buildings and constructions	1	010	407255	409229	579472	582280	415272	417249	590879	593692
1.2. Equipment and machinery		020	9790	11520	13930	16392	18337	25304	26091	36004
1.3. Other fixed assets and inventory		030	282	346	401	492	554	674	788	959
1. TOTAL		040	417327	421095	593803	599164	434163	443227	617758	630655
2.Long-term financial investments										
2.1.Other securities and investments		050	200	200	285	285	200	200	285	285
2. TOTAL		060	200	200	285	285	200	200	285	285
A. TOTAL		070	417527	421295	594088	599449	434363	443427	618043	630940
B. CURRENT ASSETS										
1. Inventory		<b>r</b>	1				_			
1.1. Raw materials, basic materials and										
consumables		080	252537	247309	359328	351889	255766	262497	363922	373500
1.2. Work in progress		090	41498	28834	59046	41027	36108	35628	51377	50694
1.3. Finished goods and goods for sale		100	537259	572896	764451	815158	673033	686289	957640	976501
1.4. Advance payments for goods	2	110	13279	15454	18894	21989	41388	26035	58890	37044
1. TOTAL		120	844573	864493	1201719	1230063	1006295	1010449	1431829	1437739
2. Debtors		<b>r</b>	1				_			
2.1. Purchasers' debts	3.1.	130	102239	73684	145473	104843	131581	176721	187223	251451
2.2. Other debtors	3.2.	140	302330	236491	430177	336496	231076	215867	328792	307151
2.3. Short term loans		150	75640	75640	107626	107626	75640	75640	107626	107626
2.4. Next period costs		160	2021	166	2875	236	1983	195	2821	278
2. TOTAL		170	482230	385981	686151	549201	440280	468423	626462	666506
3. Cash 3. TOTAL	4	180	407730	489497	580147	696492	73625	113664	104759	161729
B.TOTAL		190	1734533	1739971	2468017	2475756	1520200	1592536	2163050	2265974
TOTAL ASSETS		200	2152060	2161266	3062105	3075205	1954563	2035963	2781093	2896914

<b>BALANCE SHEET</b> For the first quarter of 2012 K=0,702804										
-			LVL	LVL	EUR	EUR	LVL	LVL	EUR	EUR
LIABILITIES	Notes	Row code	At the end of the period 31.03.12.	At the beginning of the year 1.01.12.	At the end of the period 31.03.12.	At the beginning of the year 1.01.12.	At the end of the period 31.03.11.	At the beginning of the year 1.01.11.	At the end of the period 31.03.11.	At the beginning of the year 1.01.11.
A. Equity										
1. Share capital	5	210	3565509	3565509	5073262	5073262	3565509	3565509	5073262	5073262
TOTAL		220	3565509	3565509	5073262	5073262	3565509	3565509	5073262	5073262
2. Retained profit:										
a) brought forward from previous years		230	-1939628	-1939628	-2759842	-2759842	-1596630	-1596630	-2271800	-2271800
b) for the accounting year		240	-33332		-47427		-90819		-129223	
A. TOTAL		250	1592549	1625881	2265993	2313420	1878060	1968879	2672239	2801462
B.PROVISIONS		T	ī		T					
1.Other provisions	6	260	9144	9674	13011	13765	7824	8235	11133	11718
B. TOTAL		270	9144	9674	13011	13765	7824	8235	11133	11718
C.CREDITORS		ı								
1. Short term creditors			<u> </u>		T			T	<u></u>	<u> </u>
1.1. Advance payments from customers		280	5271	0	7500					
1.2. Accounts payable to suppliers and contractors	7.1.	290	160315	131376	228108	186931	55906	47377	79547	67411
1.3. Taxes and State mandatory social										
insurance payments	7.2.	300	7306	10907	10395	15520	2661	3545	3786	5044
1.4. Other creditors	7.3.	310	10300	11659	14655	16589	10112	7927	14388	11279
1.5.Next period income	7.4.	320	367175	367175	522443	522443				
1.6. Accrued obligations		330		4594		6537				
C.TOTAL		340	550367	525711	783101	748020	68679	58849	97721	83734
TOTAL LIABILITIES		350	2152060	2161266	3062105	3075205	1954563	2035963	2781093	2896914

# PROFIT OR LOSS ACCOUNT For the first quarter of 2012

K=0.702804

		LVL	LVL	EUR	EUR
Item	Row code	The first quarter of 2012	The first quarter of 2011	The first quarter of 2012	The first quarter of 2011
1	2	3	4	5	6
Net turnover	010	39574	13723	56309	19526
Production costs of goods sold	020	90891	66838	129326	95101
Gross profit or loss	030	-51317	-53115	-73017	-75575
Sales costs	040	796	2764	1133	3933
Administrative expenses	050	28888	39122	41104	55666
Other income from economic activities	060	90635	36058	128962	51306
Other costs of economic activities	070	36120	24571	51394	34961
Other interest income and similar income	080	0	0	0	0
Interest payments and similar expenses	090		9		13
Profit or loss before extraordinary items and taxes	100	-26486	-83523	-37686	-118842
Profit or loss before taxes	110	-26486	-83523	-37686	-118842
Other taxes (Real estate tax)	120	6846	7296	9741	10381
Profit or loss for the accounting year	130	-33332	-90819	-47427	-129223

Earnings per share -0,009 -0,025 -0,013 -0,036

## **STATEMENT OF CASH FLOWS** for the first quarter of 2012

#### I. Cash flow from operating activities

K=0.702804

	•	2012	2011	2012	2011
		Q 1	Q 1	Q 1	Q 1
No	ITEMS	LVL	LVL	EUR	EUR
1	Income from sales and services	11933	59994	16979	85364
	Payments to suppliers, to employees and				
2	other expenses for production	-123519	-104833	-175751	-149164
	Other income or expenses for economic				
3	activities	18879	6607	26862	9401
		00707	20222	121010	<b>7.12</b> 00
4	Cash flow from gross operating activities	-92707	-38232	-131910	-54399
5	Real estate tax payments	-6846	-7297	-9741	-10383
I.	Net cash flow from operating activities	-99553	-45529	-141651	-64782

#### II. Cash flow from investment activities

		2012	2011	2012	2011
		Q 1	Q 1	Q 1	Q 1
No	ITEMS	LVL	LVL	EUR	EUR
1	Sales of intangible and fixed assets	16418	7929	23361	11282
II.	Net cash from investment activities	16418	7929	23361	11282

III. Cash flow from financing

	THE CUSH HOW HOM HINGHEING	2012	2011	2012	2011
		2012	2011	2012	2011
		Q 1	Q 1	Q 1	Q 1
No	ITEMS	LVL	LVL	EUR	EUR
1	Received interest for deposit		-9		-13
III.	Net cash flow from financing	0	-9	0	-13

# JSC "Rīgas autoelektroaparātu rūpnīca" Report for the first quarter of 2012

## SUMMARY OF CASH INCOME AND EXPENDITURE

		2012	2011	2012	2011
		Q 1	Q 1	Q 1	Q 1
No	ITEMS	LVL	LVL	EUR	EUR
I	The result from operating activities	-99553	-45529	-141651	-64782
II	The result from investment activities	16418	7929	23361	11282
III	The result from financing	0	-9	0	-13
IV	The result from currency rate fluctuations	1368	-2430	1946	-3457
	Cash increase or decrease	-81767	-40039	-116344	-56970
	Cash and cash equivalents at the beginning of the reporting period	489497	113664	696491	161729
	Cash and cash equivalents at the end of the reporting period	407730	73625	580147	104759

# STATEMENT OF EXCHANGES IN EQUITY

LVL	31.03.2012	At the end of 2011	31.03.2011	At the end of 2011
Share capital	3565509	3565509	3565509	3565509
Retained profit				
Retained profit brought forward from				
previous years	-1939628	-1596630	-1596630	-1703607
Correction				106977
Profit of the accounting year	-33332	-342998	-90819	
Total profit in the balance sheet at the end				
of the accounting year	-1972960	-1939628	-1687449	-1596630
Equity		1625881		
In the balance sheet of the previous				
period	1625881	1968879	1968879	1861902
Correction	0		0	106977
In the balance sheet at the end of the				
accounting period	1592549	1625881	1878060	1968879

EUR	31.03.2012	At the end of 2011	31.03.2011	At the end of 2011
Share capital	5073262	5073262	5073262	5073262
Retained profit				
Retained profit brought forward from				
previous years	-2759842	-2271800	-2271800	-2424014
Correction				152214
Profit of the accounting year	-47427	-488042	-129223	
Total profit in the balance sheet at the end				
of the accounting year	-2807269	-2759842	-2401023	-2271800
Equity				
In the balance sheet of the previous				
period	2313420	2801462	2801462	2649248
Correction				152214
In the balance sheet at the end of the				
accounting period	2265993	2313420	2672239	2801462

#### NOTES TO FINANCIAL STATEMENTS

The report of the first quarter of 2012 is prepared in accordance with the law "On accountancy", "On the annual reports" and Latvian accounting standards.

Profit or loss account is prepared in accordance with methods of turnover expenses.

Statement of cash flows is prepared using the direct method.

The stock of finished goods, produced in 2012, is evaluated in production costs.

The stock of finished goods, produced in previous years, is valued in accordance with the lowest market price.

The financial statements include comparable information of the same period of the previous year.

The financial statements are presented in the national currency of Latvia, the lat (LVL) and in euro (EUR).

#### Balance sheet for the first quarter of 2012

# **1. Buildings, constructions and land are registered in Land Register** and the property belongs to "RAR". **Balance sheet –row code 010**

Balance value on March31, 2011: 407255 LVL on January 1, 2012 409229 LVL including: buildings and constructions-land - 294959 LVL 112296 LVL 112296 LVL

Cadastral value on 01.01.2012
Cadastral value of the buildings Cadastral value of the land 
2281525 LVL
1559531 LVL
721994 LVL

#### 2.Advance payments for goods. Balance sheet -row code 110

Advance payment	Total in LVL	Total in LVL
	31.03.2012	01.01.2012
For services	1080	
For materials	629	12081
For outfit	11570	3373
TOTAL	13279	15454

#### 3. Debtors

#### 3.1. Purchasers' debts. Balance sheet -row code 130

Business partner	Debt	Total in LVL	Total in LVL
		31.03.2012	01.01.2012
Enterprises of Russia	For the goods	25034	
Enterprises of Belarus	For the goods	11994	11994
Enterprises of Latvia	For the goods	61381	56864
Enterprises of Ukraine	For the goods	3830	4826
TOTAL		102239	73684

Customers' debts are real. According to the signed contracts customers shall pay for the delivered production in 30 up to 60 days. Enterprises of Belarus fall behind the term of payment.

#### 3.2. Other debtors. Balance sheet -row code 140

Debt	Total in LVL	Total in LVL
	31.03.2012	01.01.2012
Agreement of lease	36	36
For materials and outfit	100353	42474
For the equipment	34859	34859
For real estate	158131*	158131
Overpaid taxes	7760	
VAT on unpaid invoices	421	
Other debts	770	991
	302330	236491

• Term of payment - within three years

#### 4. Cash and cash equivalents. Balance sheet -row code 180

Currency	Balance	Exchange rate	Balance LVL	Balance LVL
	in	of the Bank of	As on March 31, 2012	As on January 1, 2012
	currency	Latvia		
LVL			372561.71	376875.77
USD	20054.23	0.528	10588.64	35733.76
EUR	10121.45	0.702804	7113.40	892.14
RUR	970333.25	0.018	17466.00	75995.67
Total			407729.75	489497.34

367175 LVL is an advance payment from "Vides investīciju fonds" within the KPFI project.

#### 5. Share capital. Balance sheet -row code - 210

Share capital is 3565509 LVL. Nominal value of a share is 1.00 LVL.

There are 1802723 registered shares and 1762786 bearer's shares.

All the shares have equal rights.

#### 8.Other provisions. Balance sheet row code -260

In accordance with the law "On the annual reports" provisions for vacations of 2011 are calculated in total 9674 LVL. The balance of the provisions for vacations on March 31, 2012 was 9144 LVL.

#### 7. Short term creditors.

#### 7.1. Accounts payable to suppliers and contractors. Balance sheet row code – 290

Substantiation	Total in LVL	Total in LVL
	31.03.2012	01.01.2012
For electric power	2335	
For water supply	214	212
For materials and sub-	124016	106853
components		
Payments to Stock exchange	762	762
Agreement of lease	19915	11777
Different services	13073	11772
Total	160315	131376

#### 7.2. Taxes and State mandatory social insurance payments. Balance sheet row code – 300

Tax	Total in LVL	Total in LVL
	31.03.2012	01.01.2012
Personal income tax	2640	2799
Social security payments	4447	4750
Business risk fee	9	8
VAT		3350
Cars' tax for enterprises	210	
Total	7306	10907

#### 7.3. Other creditors. Balance sheet row code -310

Debt	Total in LVL	Total in LVL
	31.03.2012	01.01.2012
Salary	8966	9672
Other creditors	1334	1987
Total	10300	11659

#### 7.4. Next period income. Balance sheet row code 320

Received advance for KPFI project 367175 LVL

#### Notes to profit or loss account

Breakdown of net turnover by kind of production: (LVL and %)

	Net	Including		
	turnover	Control and Locks Different		
	Total:	measuring devices		orders
		for vehicles		
The first quarter of 2012	39574	35872	0	3702
%	100	90.6	0.0	9.4

The first quarter of 2011	13723	13597	118	8
%	100	99.1	0.8	0.1

Breakdown of net turnover by geographical markets: (LVL and %)

	Net turnover	Including				
	Total:	Russia Belarus Ukraine EU Latvia				
The first quarter of 2012	39574	25034	0	3830	6932	3778
%	100	63.3	63.3 0.0 9.7 17.5 9.5			

The first quarter of 2011	13723	866	1205	6862	2929	1860
%	100	6.3	8.8	50.0	21.3	13.6

# JSC "Rīgas autoelektroaparātu rūpnīca" Report for the first quarter of 2012

Row code	Item	Q 1, 2012 LVL	Q 1, 2011 LVL
020	Production costs of goods sold, total: including	90891	66838
	-costs of materials and sub-components including transport		
	expenses, custom fees and import duties	25015	663
	-salaries and social security payments	46833	3332
	- electric power	9157	993
	-contracts (for repairing works and maintenance of different	7107	775
	systems)	1675	729
	-amortization	3768	906
	-write off of value of current assets	1533	14
	-operating costs	2910	45
040	Sales costs, total:	796	276
	Incl salaries and social security payments	190	83
	- wrapping and transport costs	717	179
	- other expenses	79	13
	- other expenses	19	13
050	Administrative expenses, total :	28888	3912
	including - salaries and social security payments	16065	2267
	- communication expenses	792	98
	- expenses due to annual report		200
	- bank services	1152	36
	- security costs	7445	744
	- other administrative expenses	3434	565
060	Other income from economic activities	90635	3605
	including – income of foreign exchange rate revaluations	3216	
	- income from sales of fixed assets	10531	684
	- sales of materials	57879	2041
	- sales of scrap metal	18917	38
	- income from rent charges	89	788
	- other income	3	53
70	Other costs of economic activities:	36120	2457
	including- exchange rate of foreign currency		274
	- changes of material stock's value	35086	1307
	- other expenses	1034	875
Chairn	nan of the Board	A.Auzinsh	
Memb	ers of the Board	_Z.Kalninsh	
		M.Araslanov	