# PANEVĖŽIO STATYBOS TRESTAS AB

**Consolidated and Company Financial Statements for Three Months Ending** 31 March 2010

### Unaudited

Company register given code 147732969 Address of registered office P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania

# STATEMENT OF EXECUTIVE OFFICERS OF THE COMPANY

Hereby we confirm that on the basis of the information available to us, the Consolidated Interim Financial Statement for Three Months of 2010 made in accordance with the International Financial Reporting Standards is true and shows the assets, liabilities, financial state, and profit or loss of *Panevėžio statybos trestas* AB and companies of *Panevėžio statybos trestas* Company Group in a correct manner.

Dalius Gesevičius, Managing Director Panevėžio statybos trestas AB

Dalė Bernotaitienė, Finance Director Panevėžio statybos trestas AB

Derees



# BALANCE SHEET

In Litas	Company		
ASSETS	31 Mar. 2010	2009	
Non-current assets	72239403	73650975	
Intangible assets	59040	80009	
Tangible non-current assets	27336336	28832083	
Financial assets	44616954	44393475	
Other intangible assets	227073	345408	
Current assets	98045901	110829276	
Inventories	4907603	4418046	
Advance payments	2065374	4198396	
Accounts receivable in one year	35101166	47623506	
Other current assets	12419536	654644	
Cash and cash equivalents	43552222	53934684	
TOTAL ASSETS	170285304	184480251	

In Litas	Comp	any
EQUITY AND LIABILITIES	31 Mar. 2010	2009
Equity	125204536	124731781
Share capital	16350000	16350000
Reserves	11175331	11350624
Retained profit (loss)	97679205	97031157
Translation reserve		
Minority share		
Amounts payable and liabilities	45080768	59748470
Amounts payable in one year and		
long term liabilities	6395499	7328058
Loans and borrowings	3717870	4323901
Warranty provision	989406	1289640
Deferred tax liabilities	1688223	1714517
Other payable amounts		
Amounts payable in one year and		
short term liabilities	38685269	52420412
Loans and borrowings	2491208	2760113
Trade payables	12050275	17967020
Prepayments received	14877887	17798652
Current tax payable	39007	126597
Other liabilities	9226892	13768030
TOTAL EQUITY AND		
LIABILITIES	170285304	184480251



# BALANCE SHEET

In Litas	Gro	up
ASSETS	31 Mar. 2010	2009
Non-current assets	38313523	40244322
Intangible assets	202103	234725
Tangible non-current assets	30778002	32412105
Financial assets	6266867	6247855
Other intangible assets	1066551	1349637
Current assets	161417692	172830335
Inventories	56366647	53811431
Advance payments	3190567	6189074
Accounts receivable in one year	45600989	54467327
Other current assets	9913116	2222936
Cash and cash equivalents	46346373	56139567
TOTAL ASSETS	199731215	213074657

In Litas	Grou	ир
EQUITY AND LIABILITIES	31 Mar. 2010	2009
Equity	101312270	101114316
Share capital	16350000	16350000
Reserves	12270731	12465122
Retained profit (loss)	72289219	71488724
Translation reserve	402320	810470
Minority share	-914538	-670604
Amounts payable and liabilities	99333483	112630945
Amounts payable in one year and		
long term liabilities	10586274	11575314
Loans and borrowings	6305906	6988316
Provisions	1955943	2248495
Deferred tax liabilities	1822890	1849184
Grants and subsidies	58650	60563
Other payable amounts	442885	428756
Amounts payable in one year and		
short term liabilities	88747209	101055631
Loans and borrowings	40427331	40697653
Trade payables	17187833	22254571
Prepayments received	15353523	18201667
Current tax payable	40333	127923
Other liabilities	15738189	19773817
TOTAL EQUITY AND		
LIABILITIES	199731215	213074657



# **INCOME STATEMENT**

IN LITAS	Gr	oup	Com	pany
	31 March 2010	31 March 2009	31 March 2010	31 March 2009
SALES	26149651	50470818	20232610	44458092
COST OF SALES	22771651	42652200	18209080	37878357
GROSS PROFIT (LOSS)	3378000	7818618	2023530	6579735
OPERATING COSTS	4001741	5552965	2507796	4234714
Sales	75053	128234	57383	117894
General and administrative	3926688	5424731	2450413	4116820
PROFIT (LOSS) FROM TYPICAL ACTIVITIES	-623741	2265653	-484266	2345021
OTHER ACTIVITIES	-170529	-86689	-43134	-10430
Revenue	99297	73587	153025	103280
Expenses	269826	160276	196159	113710
FINANCIAL AND INVESTING ACTIVITIES	1608267	-2650548	1130736	-177950
Revenue	2662340	417321	1287811	372009
Expenses	1054073	3067869	157075	549959
PROFIT (LOSS) FROM ORDINARY ACTIVITIES	813997	-471584	603336	2156641
EXTRAORDINARY INCOME				
EXTRAORDINARY EXPENSES				
PROFIT BEFORE TAXATION	813997	-471584	603336	2156641
TAX ON PROFIT	390722	315337	130581	541812
NET PROFIT (LOSS) FALLING TO SHAREHOLDERS OF THE COMPANY	<b>423275</b> 606103	- <b>786921</b>	472755	1614829
FALLING TO MINORITY SHARE	-182828	-892634		



# **CASH FLOW STATEMENT**

	Comp	any
	31 March 2010	31 March 2009
Cash flow from operating activities		
Net profit (loss)	472.755	1.614.829
Depreciation and amortisation costs	1.517.181	1.672.725
Profit (loss) from transfer of non-current assets	-30.296	-7.512
Income tax expense	130.581	140.517
	2.051.681	3.420.559
Change in inventories	-489.557	3.252.148
Change in amounts receivable	12.522.340	24,169,744
Change in prepayments	2.133.022	483.196
Change in amounts receivable after one year	-40.842	14.694
Change in other assets	-7.229.143	1.346.377
Change in trade payables	-5.916.745	-26.316.651
Change in prepayments received	-2.920.765	-1.381.452
Change in provisions and other liabilities	-5.185.080	-8.971.294
	-5.075.089	-3.982.679
Income tax paid	-507.333	-226.531
Net cash from operating activities	-5.543.882	-4.209.210
Cash flow from investing activities		
Acquisition of long term assets (excl. investment)	-54,817	-37.309
Transfer of long term assets (excl. investment)	01.610	22.005
6:	84.648	32.285
Acquisition of investments	0	
Loans issued	-4.313.241	100 (50
Loans recovered	0	139.673
Dividends and interest received	441.860	370.009
Net cash used in investing activities	-3.841.550	504.658
Cash flow from financial activities		
Dividends paid	-63	-896
Proceeds from loans and borrowings	0	
Repayments from loans and borrowings	0	
Payment of finance lease liabilities	-874.936	-1.123.073
Interest paid	-122.031	-183.935
Net cash from (used in) financing activities	-997.030	-1.307.904
Increase (decrease) in net cash flow	-10.382.462	-5.012.456
Cash and its equivalent at the beginning of the period	53.934.684	54.770.637
Cash and its equivalent at the end of the period	43.552.222	49.758.181



	Grou	<b>1</b> р
	31 March 2010	31 March 2009
Cash flow from operating activities		
Net profit (loss)	423.275	-786.921
Elimination of other non-monetary items		
Depreciation and amortisation costs	1.759.310	1.976.216
Other non-monetary items	151.052	184.953
-	2.333.637	1.374.248
Change in inventories	-2.555.216	3.382.646
Change in amounts receivable	8.866.338	23.598.538
Change in prepayments	2.998.507	1.386.936
Change in other assets	-7.709.192	2.837.249
Change in trade payables	-5.066.738	-27.040.503
Change in prepayments received	-2.848.144	-1.711.231
Change in provisions and other liabilities	-4.403.491	-9.854.549
	-8.384.299	-6.026.666
Elimination of results from financial and investing		
activities	159.407	1.578.657
Net cash from operating activities	-8.224.892	-4.448.009
Carl flam from investing activities		
Cash flow from investing activities Acquisition of non-current assets (except investments)	-57.486	-163.473
Transfer of non-current assets (except investments)	9.536	73.001
Loans issued	3.330	,5,001
Loans recovered		50.002
Dividends and interest received	431.554	383.329
Net cash used in investing activities	383.604	342.859
Cash flow from financial activities		
Cash paid by minority interest		
Dividends and tantjemes paid	-63	-896
Proceeds from loans and borrowings		108.592
Repayments from loans and borrowings		
Payment of finance lease liabilities	-952.733	-1.258.492
Interest paid	-999.110	-924.171
Net cash from (used in) financing activities	-1.951.906	-2.074.967
Increase (decrease) in net cash flow	-9.793.194	-6.180.117
Cash and cash equivalent in the beginning of the period	56.139.567	57.143.406
Cash and cash equivalent at the end of the period	46.346.373	50.963.289
Cash and cash equitations at the end of the porton		



# STATEMENT of CHANGES IN SHAREHOLDERS' EQUITY

<u>Group</u> In Litas	Authorised capital	Share premium	Revaluation reserve	Legal reserve	Currency fluctuation impact	Accrued profit	Equity share falling to parent company share	Minority share	Total
Balance as of 1 January 2009	16.350.000		10.452.776	2.003.361	681.774	82.844.071	112.331.982	4.545.502	116.877.484
Decrease in reappraisal reserve			-194.392			194.392		-1.146	-1.146
Net profit (loss) for 2009						105.713	105.713	-891.755	-786.042
Dividend									0
least received formed									0
Currency rate chance					376.136		376.136		376.136
									0
Balance as of 31 March 2009	16.350.000	0	10,258,384	2,003,361	1.057.910	83.144.176	112,813,831	3.652.601	116.466.432
Balance as of 31 December 2009	16.350,000	0	10.445.141	2.019.981	810.470	71.488.724	101.114.316	-670.604	100.443.712
Decrease in reappraisal reserve			-194.391			194.392	1		H
Net profit (loss) for 2010						606.103	606.103	-182.828	423.275
Dividend								1	0
Influence of currency rate change					-408.150		-408.150	-61.106	-469.256
Reserves formed									0 0
Company transfer									0
				700 070	000 007	010 000 07	101 312 270	-914 538	100,397,732
Balance as of 31 March 2010	16,350,000	0	10.250.750	2.019.981	402.320	17.502.43	2 (2:2101	1	



<u>Company</u> In Litas	Authorised capital	Share premium	Share FA premium revaluation	Financial	Legal	Other	Deferred result	Total
Balance as for 31 December 2008  Net profit (loss) 2009 unrecognised  Net profit (loss) 2009  Reserves formed	16.350.000		9.705.028		1.635.030		93.372.055 175.293 1.614.829	121.062.113 0 1.614.829 0
Balance as for 31 March 2009 Balance as for 31 December 2009 Net profit (loss) 2010 unrecognised Net profit (loss) 2010	16.350.000 16.350.000	0 0	9.529.735 9.715.594 -175.293	0 0	1.635.030	0 0	95.162.177 97.031.157 175.293 472.755	122.676.942 124.731.781 0 472.755
Balance as of 31 March 2010	16.350.000	0	9.540.301	0	1.635.030	0	97.679.205	125.204.536



### **EXPLANATORY NOTE**

### **General Information**

Panevėžio statybos trestas AB (hereinafter "the Company") was established in 1957 and for a long tome was known as the North Lithuania Construction Trust (Šiaurės Lietuvos statybos trestas). In 1991 the Company was registered as a State Capital Company. On 30 October 1993 the State Capital Company was reorganized to a Public Limited Liability Company. Company code 147732969, VAT code LT477329610. Registration certificate No. 013732, issued on 27 September 2004 by the State Register Centre Panevėžys Branch.

In January through December 2008 the following subsidiaries were functioning in the company: *Gerbusta*, *Pastatų apdaila* and *Genranga*. These subsidiaries keep separate records, but their assets, liabilities and financial results are included when preparing financial accountability of the Company. The Company has its representative offices in Tchrepovec and a subsidiary in Kaliningrad. Financial year of the Company is calendar year. The period of commercial-economic activities of the Company is unlimited.

The main activity of the Company and its subsidiaries (hereinafter "the Group") is designing and construction of various buildings, structures, facilities, communications and other similar objects in Lithuania and abroad, real estate development. In addition to the listed activities the Company rents out premises and equipment, resells utility and communication services.

As of 31 December 2010 the Group includes the parent company and 8 subsidiaries:

Subsidiaries	Type of activities	Share controlled (per cent)	Headquarter address
Skydmedis UAB	Production of wood constructions	100	Pramonės Str. 5, Panevėžys Tel.: +370 45 583341
Metalo meistrai UAB	Production of metal constructions	100	Tinklų Str. 7, Panevėžys
Vekada UAB	Electrical installation works	96	Marijonų Str. 36, Panevėžys Tel.: +370 45 461311
Vilniaus papėdė TŪB	Construction works	69	Švitrigailos Str. 8, Vilnius Tel.: +370 5 2609405
Alinita UAB	Air conditioning equipment	100	Dubysos Str. 31, Klaipėda Tel.: +370 46 340363
PS Trests SIA	Construction	100	Vietalvas Str. 5, Riga
Baltlitstroij OOO	Construction	100	Sovetskij Ave. 43, Kaliningrad Tel.: 0074012350435
PST Investicijos UAB	Real estate development	67	Konstitucijos Ave. 7, Vilnius Tel.: +370 5 2728213
Subsidiaries of PST investication	ijos UAB:	10.000	
Ateities projektai UAB	Real estate development and sales	100	Konstitucijos Ave. 7, Vilnius
Sakališkės UAB	Real estate development and	100	Konstitucijos Ave. 7,

	sales		Vilnius
Kauno erdvė UAB	Real estate development and	100	Konstitucijos Ave. 7,
	sales		Vilnius
Gėlužės projektai UAB	Real estate development and	100	Konstitucijos Ave. 7,
	sales		Vilnius
Verkių projektas UAB	Real estate development and	100	Konstitucijos Ave. 7,
	sales		Vilnius
OOO ISK Baltevromarket	Construction investment company	100	Sovetskij Lane 43,
			Kaliningrad
Smiltynių kalvos UAB	Real estate development and	100	Konstitucijos Ave. 7,
	sales		Vilnius

## **Basis of Interim Financial Statement Preparation**

The figures in the interim financial statement are presented in the national currency of Lithuania - the Litas which is also the Company's functional currency.

The same accounting principles were applicable to the interim financial statement as to the annual financial statement.

The following currency rates were used when preparing the interim financial statement:

Currency	31 March 2010	31 Dec. 2009
1 EUR	3.4528	3.4528
10 RUB	0.86978	0.79465

### **Principles of Consolidation**

The consolidated financial statement incorporates the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company has the power to manage the financial and operating policies of the entity where the capital has been invested so as to obtain benefits from its activity.

The financial results of the subsidiary companies, acquired or sold during the year, are included in the consolidated operating statement covering the period from the subsidiary company acquisition date till the subsidiary company selling date. The financial statements of the subsidiary companies are revised so that they comply with the accounting policies applicable by the group in case they were different.

For consolidation purposes all significant remaining balance, transactions and unrealized profit (loss) of the operations between the companies the Group were eliminated from the financial statement.



### Loans

On 31 March 2010 *PST investicijos* UAB Company Group had bank credits amounting 37,630,171 Litas. The interest rate of the credits is 1-6 months Vilibor + 1.1 - 1.85%.

## Guarantees, Sureties

On 31 March 2010 the warranty deeds granted by credit institutions for the liabilities of *Panevėžio statybos trestas* AB amounted 18,540,509 Litas.

### Dividends

The annual General Meeting of the Shareholders of *Panevėžio statybos trestas* AB that took place on 5 May 2010 made the decision to pay dividends in the amount of 1,144,500 Litas (0.07 Litas per share) and bonuses in the amount of 1,144,500 Litas.

# Significant Changes in the Interim Financial Statement during the Reporting Period

There were no significant changes in the financial statements for the first quarter of 2010.



# Key Indicators of Panevėžio statybos trestas AB Company Group (thousands Litas):

	Group		Company	
	31 March 2010	31 March 2009	31 March 2010	31 March 2009
Income	26150	50471	20234	44458
Cost price	22772	42652	18209	37878
Gross profit	3378	7819	2024	6580
Gross profit margin (per cent)	12.92	15.49	10.00	14.80
Net profit margin (per cent)	1.62	-1.56	2.34	3.63
Earnings before taxes and interest, EBIT (thousands Litas)	1813	452	725	2341
Earnings before taxes, interest, depreciation and amortisation <b>EBITDA</b> (thousands Litas)	3572	2428	2242	4014
Profit per one share (Litas)	0.04	0.01	0.03	0.10
Return on equity (per cent) (ROE)	0.42	-0.70	0.38	1.32
Return on assets (ROA)	0.21	-0.32	0.28	0.82
Return on investment (ROI)	0.38	-0.57	0.36	1.21
Current liquidity ratio	1.82	1.90	2.53	2.15
Book value of a share	6.14	7.12	7.66	7.50
Share price/book value ratio (P/BV)	0.67	0.20	0.54	0.19

