



Riga, 2021

# **ANNUAL REPORT**

## **FOR THE YEAR ENDED 31 DECEMBER 2020**

Joint stock company MOGO  
Unified registration number LV50103541751

Separate financial statements prepared in  
accordance with international financial reporting standards  
as adopted by the EU

Together with independent auditor's report

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### General information

Name of the Company	mogo
Legal status of the Company	JSC
Unified registration number, place and date of registration	50103541751, Latvia, 03.05.2012
Registered office	Skanstes street 52, Riga, Latvia
Shareholders	<div style="display: flex; justify-content: space-between;"> <span></span> <span>31.12.2020.</span> </div> <div style="display: flex; justify-content: space-between;"> <span>Mogo Baltics and Caucasus JSC</span> <span>98%</span> </div> <div style="display: flex; justify-content: space-between;"> <span>Other</span> <span>2%</span> </div> <div style="display: flex; justify-content: space-between;"> <span><b>TOTAL</b></span> <span><b>100%</b></span> </div>
Ultimate parent company	Mogo Finance S.A. (Luxembourg)
Board Members	<p>Krišjānis Znotiņš - Chairman of the Board from 17.08.2020.</p> <p>Krišjānis Znotiņš - Member of the Board from 14.03.2019. till 17.08.2020.</p> <p>Aivis Lonskis - Member of the Board from 17.08.2020.</p> <p>Juris Pārups - Chairman of the Board from 25.09.2018 till 13.08.2019.</p>
Council Members	<p>Valerij Petrov - Chairman of the Council from 17.08.2020.</p> <p>Vladislavs Mejeritāls - Deputy Chairman of the Council from 17.08.2020.</p> <p>Neringa Plauškiene - Member of the Council from 17.08.2020.</p> <p>Modestas Sudnius, from 25.05.2018. till 17.08.2020.</p> <p>Dārta Keršule, from 05.09.2018. till 17.08.2020.</p> <p>Kārlis Bērziņš, from 25.05.2018. till 17.08.2020.</p>
Subsidiary	<p>Renti JSC, Latvia (100%)</p> <p>Primero Finance JSC, Latvia (100%) till 11.07.2019.</p>
Financial year	January - December 2020
Previous financial year	January - December 2019
Auditors	<p><i>KPMG Baltics AS</i></p> <p>Commercial licence No. 55</p> <p>Vesetas iela 7, Riga, Latvia, LV-1013</p> <p>Certified auditor in charge</p> <p>Armine Movsisjana</p> <p>Certificate No. 178</p>

## Management report

21 April 2021

The Board members of the Company present the report on the separate financial statements for the year ended December. All the figures are presented in EUR (euro).

### General information

JSC mogo (hereinafter – the Company) is specializing in used car financing for private individuals as well as providing operational management services to other companies operating in used car financing or rent. The Company provides quick and convenient car financing services through more than 200 partners (professional car sellers) network, Company's branded website, mobile homepage and onsite at customer service centre located in strategic location at road traffic safety directorate (CSDD). During the year Company continued to serve its existing customers while more shifting focus towards being service and development centre for 100% subsidiary JSC Renti and consumer crediting company JSC Primero Finance, using Company's resources and long lasting experience in leasing field. Services include full cycle service from sales and customer service to debt collection activities. Company has streamlined product mix, keeping core leasing product and stopping issuances of unsecured products as consumer credit, refinancing and car loan. Car loan sales are further being serviced to JSC Primero Finance customers. Company's website [www.mogo.lv](http://www.mogo.lv) have been renewed to support improvements in customer journey.

The Company complies with local laws relating to environmental protection.

### Mission, vision and values

#### Mission

Mission of the Company is to enable mobility through accessible and affordable used car leasing and leaseback services.

#### Vision

Vision of the Company is to be the market leading used car lease and leaseback services organization, highly rated for customer friendliness and accessibility.

#### Values

- Quick assistance without unnecessary formalities - the Company will provide the required funding services within an hour.
- Open communication and adaptation – the core value of the Company is an open communication and an adaptive approach to each and every customer, which results in a mutually beneficial outcome in every situation.
- Long term relationship – the Company values and creates mutually beneficial long term relationship with all its customers, it welcomes feedback and suggestions for improvement.

### Operations and Financial Results

Total assets of the Company reached 55.2 million euro (5% decrease, compared to 2019), interest and similar income reached 10.5 million euro (32% decrease compared to 2019), and net profit of the Company amounted to 6.4 million euro (12% decrease compared to 2019).

At the end of December gross value of the lease and loans portfolio reached 15.1 million euro (42% decrease compared to 2019).

The reporting period was a good year for a Company. High net profit level (close to highest year 2019) was secured through servicing related entities and performing portfolio sale, well backed by a significant guarantee amortisation (1.4 million euros). In June 2020 the Company has concluded a lease and leaseback portfolio sale with a total nominal amount of 3.8 million EUR to JSC Primero Finance, what provided sufficient liquidity to reduce the debt and thus improved the capitalization of the Company, increasing equity ratio from 20% in 2019 to 34% in 2020 and resulting in total equity of 18.3 million euros. The portfolio sales transactions supports chosen strategy to focus on operational management of related entities.

Further operational improvements in our customer service and partner account management processes were implemented, enabling us to serve our customers more efficiently.

Historical gross unperforming portfolio in amount of 1.6 million euros, including unsecured balances and complicated cases, were sold as a result of an open tender thus cleaning Company's balance sheet and having neutral P&L effect.

In 2020, the Company continued its operations in order to accomplish its mission – to enable mobility through accessible and affordable used car leasing and leaseback services. The Company continued to invest significant resources in the development of information system solutions in order to improve its operational activities by automating the current processes in the nearest future, at the same time increasing customer satisfaction with the provided service, both directly to the clients of the Company or those serviced by subsidiary and JSC Primero Finance. Main target in automation field includes instant decision for customers. One of the latest customer journey improvement - common project with AAS Balta - is launched for MTPL insurance sales to customers through offering the possibility to split payments and add to leasing payments.

The Company proceeded with various digital and offline marketing campaigns in order to promote the brand visibility and strengthen the Company brand awareness and recognition.

## Management report (continued)

### The future development of the Company

The Company management plans to continue investing in process automation and digitalization, creating seamless digital experience to customers. The main focus areas in 2021 will be to continue ensuring stable portfolio quality and providing improved customer experience through related parties servicing.

### Financial risk management

The Company's key principles of finance risk management are presented in the Note 39.

### Assessment of COVID-19 impact

The Latvian government declared a state of emergency on 12 March 2020, after the World Health Organization declared the coronavirus outbreak a pandemic. The state of emergency was lifted in June 2020 and re-introduced in November 2020.

For the safety of Company's employees and customers, services are provided remotely, except the branch located at the premises of JSC Ceļu satiksmes drošības direkcija in Riga, where services are available upon prior appointment. The sale of cars is ensured at the points of sale and in cooperation with partners. The Company has taken all mandatory and recommended safety measures and ensured that its staff can work from home remotely.

Covid-19 had an impact on car sales market having 26% drop in new car sales and 14% in used car sales in comparison to 2019. Customers requests for solutions to overcome short term financial difficulties have increased. In 2019 and 2020 strengthened underwriting policy and such solutions for customers as payment holidays and agreement extensions have helped to secure portfolio quality. Debtors amounts have not increased while total portfolio have decreased due portfolio cession.

Due to portfolio decrease and the cancelation of penalties for delayed payments as a measure to help customers, penalty income from customers have decreased by 56% comparing to 2019, reaching 214 thousand euros. Adjusting to the situation and focusing on core functions, the Company has been able to adapt and decrease selling and administrative costs by 14% comparing to 2019 and total number of employees from 60 to 52.

The Company's has successfully performed through first, second, and current Covid-19 waves, and it comfortably enters 2021 from both operational perspective as well as future funding availability perspective:

- Considering its own planned loan issuance volume (1.8-3 million EUR), as well as its service and agency arrangements with subsidiary JSC Renti and related party JSC Primero finance, the Company plans to service circa 5,2 thousand new lease, loan and rent contracts, which is 37% higher compared to 2020. Operations were unaffected by the second Covid-19 wave in 2020, therefore Company's management believes that further growth in service volumes is a reasonably conservative assumption.

-Revenue to net portfolio ratio is forecasted to remain at the same 60% level as at year ended 31.12.2021 comparing to year ended 31.12.2020.

-Selling expense expected to be at the level of 1,6% from total issued loan volumes, administrative expenses at the level of 18,8% from planned net loan portfolio as of 31.12.2021.

### Subsequent events

On March 1, 2021, through public offering AS mogo successfully issued secured corporate bond (LV0000802452) in the amount of EUR 30 million, which from 31 March 2021 are included in the regulated market – the Baltic Bond List of "Nasdaq Riga" stock exchange. The notes, with minimum subscription amount of EUR 1'000, are issued at par, have a maturity of 3 years and carry a fixed coupon of 11% per annum, paid monthly in arrears. The bonds were offered to existing Mogo bondholders and other retail and institutional investors from the Baltic region. The public offering consisted of two parts – subscription by new investors and exchange offer to existing bondholders, which has been comfortably oversubscribed with more than 840 investors participating in the offering.

More information is disclosed in Note 41.

JSC mogo statement regarding the corporate governance in 2020 is prepared according with the requirements of the Financial Instruments Market Law part 3 of article 56.2 and is available to the public electronically on the Nasdaq Baltic webpage [www.nasdaqbaltic.com](http://www.nasdaqbaltic.com).

The share capital of the Company is EUR 5 000 000 and consists of 5 000 000 shares. The par value of each share is EUR 1. All the shares are fully paid.

There were no changes in amount of shares in reporting year.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board

Aivis Lonskis, Member of the Board

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### Statement of Management Responsibility

21 April 2021

JSC mogo management is responsible for preparation of the separate financial statements.

Management of the Company declares that in accordance with the information in their possession, separate financial statements have been prepared in accordance with accounting transaction documentation and with the International Financial Reporting Standards as adopted by EU and give a true and fair view of the Company's assets, liabilities, financial position as at 31 December 2020, results of operations and cash flows for the year ended 31 December 2020.

Management of the Company confirms that an appropriate and consistent accounting policies and management estimates are used. Management of the Company confirms that the separate financial statements are prepared using prudence principle as well as the going concern assumption. Management of the Company confirms its responsibility for maintaining proper accounting records, as well as monitoring, control and safeguarding of the Company's assets.

The Company's management is responsible for detection and prevention of the error, inaccuracy and / or fraud. The Company's management is responsible for the Company's activities to be carried out in compliance with the legislation of the Republic of Latvia.

The management report includes a fair view of the development of the Company's business and results of operation.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board

Aivis Lonskis, Member of the Board

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Separate Financial Statements

Separate Statement of Comprehensive Income

		2020 EUR	2019 EUR
Interest revenue	4	10 465 330	15 428 073
Interest expense	5	(4 127 633)	(5 208 437)
<b>Net interest income</b>		<b>6 337 697</b>	<b>10 219 636</b>
Fee and commission income related to finance lease activities	6	339 883	853 432
Impairment expense	7	(1 110 993)	(2 559 045)
Net gain/(loss) from de-recognition of financial assets measured at amortised cost	8	584 633	(375 820)
Expenses related to peer-to-peer platforms services	9	(86 496)	(149 872)
Revenue from car sales		7 190	-
Cost of sales of cars		(6 662)	-
Selling expense	10	(88 671)	(343 469)
Administrative expense	11	(2 374 189)	(2 506 230)
Other operating income	12	2 888 395	2 277 932
Other operating expense	13	(49 593)	(147 090)
Net foreign exchange result		(5)	(124)
<b>Profit before tax</b>		<b>6 441 189</b>	<b>7 269 350</b>
<b>Net profit for the period</b>		<b>6 441 189</b>	<b>7 269 350</b>

Other comprehensive loss:

*Items that may be reclassified subsequently to profit or loss:*

Debt investments at FVOCI - net change in fair value

(23 991) -

**Other comprehensive income/(loss) for the period, net of tax**

**(23 991) -**

**Total comprehensive income for the year**

**6 417 198 7 269 350**

**Profit is attributable to:**

Owners of the Company

6 312 365 7 123 963

Non-controlling interests

128 824 145 387

**6 441 189 7 269 350**

**Total comprehensive income attributable to:**

Owners of the Company

6 288 854 7 123 963

Non-controlling interests

128 344 145 387

**6 417 198 7 269 350**

The accompanying notes are an integral part of these separate financial statements.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board

Aivis Lonskis, Member of the Board

Jolanta Ziedone, Chief accountant

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Separate Statement of Financial Position

ASSETS		31.12.2020.	31.12.2019.
		EUR	EUR
<b>NON-CURRENT ASSETS</b>			
<b>Intangible assets</b>			
Other intangible assets	15	14 511	27 899
<b>Total intangible assets</b>		<b>14 511</b>	<b>27 899</b>
<b>Tangible assets</b>			
Right-of-use assets	16, 17	1 026 650	1 150 240
Property and equipment	16	75 488	121 180
Advance payments for assets	16	-	37 583
Leasehold improvements	16	6 322	6 605
<b>Total tangible assets</b>		<b>1 108 460</b>	<b>1 315 608</b>
<b>Non-current financial assets and lease receivables</b>			
Finance lease receivables	18	1 999 765	3 285 853
Loans and advances to customers	19	6 453 877	11 900 512
Loans to related parties	34	33 952 977	27 952 012
Investments in Subsidiary	35	5 500 000	5 500 000
Investment in debt securities	20	609 000	-
Other investments	36	26	26
Trade receivables	23	187 315	-
<b>Total non-current financial assets and lease receivables</b>		<b>48 702 960</b>	<b>48 638 403</b>
<b>TOTAL NON-CURRENT ASSETS</b>		<b>49 825 931</b>	<b>49 981 910</b>
<b>CURRENT ASSETS</b>			
<b>Receivables and other current assets</b>			
Finance lease receivables	18	872 351	1 503 891
Loans and advances to customers	19	2 657 254	5 051 111
Loans to related parties	34	246 530	-
Trade receivables	23	1 022 940	904 253
Prepaid expense	22	113 842	109 204
Other receivables	14, 24	76 208	152 170
Contract assets	25	198 160	107 273
Cash and cash equivalents	26	98 891	270 571
<b>Total receivables and other current assets</b>		<b>5 286 176</b>	<b>8 098 473</b>
Assets held for sale	21	62 640	195 978
<b>Total assets held for sale</b>		<b>62 640</b>	<b>195 978</b>
<b>TOTAL CURRENT ASSETS</b>		<b>5 348 816</b>	<b>8 294 451</b>
<b>TOTAL ASSETS</b>		<b>55 174 747</b>	<b>58 276 361</b>

The accompanying notes are an integral part of these separate financial statements.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board  
Aivis Lonskis, Member of the Board  
Jolanta Ziedone, Chief accountant

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Separate Statement of Financial Position

EQUITY AND LIABILITIES		31.12.2020.	31.12.2019.
EQUITY		EUR	EUR
Share capital	27	5 000 000	5 000 000
Foreign currency translation reserve	27	1	1
Fair value reserve	27	(23 511)	-
Other reserves	38	(3 474 331)	(4 103 142)
Retained earnings		16 486 308	10 173 943
brought forward		10 173 943	3 049 980
for the period		6 312 365	7 123 963
<b>Total equity attributable to equity holders of the Parent Company</b>		<b>17 988 467</b>	<b>11 070 802</b>
Non-controlling interests		335 976	207 632
<b>TOTAL EQUITY</b>		<b>18 324 443</b>	<b>11 278 434</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Liabilities for issued debt securities	29	-	30 059 243
Funding attracted through peer-to-peer platforms	29	4 783 925	5 722 439
Lease liabilities for right-of-use assets	17, 29	878 613	998 804
Loan from banks	29	-	2 106 840
<b>Total non-current liabilities</b>		<b>5 662 538</b>	<b>38 887 326</b>
Provisions for financial guarantees	38	1 663 804	3 675 944
Other provisions	28	432 922	492 671
<b>Total provisions for liabilities and charges and financial guarantees</b>		<b>2 096 726</b>	<b>4 168 615</b>
<b>Current liabilities</b>			
Liabilities for issued debt securities	29	24 480 115	-
Funding attracted through peer-to-peer platforms	29	1 893 372	2 661 094
Loan from banks	29	1 689 826	-
Lease liabilities for right-of-use assets	17, 29	103 079	124 438
Prepayments and other payments received from customers	30	50 374	45 273
Payables to related companies	34	-	75 652
Trade payables		88 407	55 181
Corporate income tax payable	14	3 163	-
Taxes payable	31	103 596	46 995
Other liabilities	32	383 726	725 310
Accrued liabilities	33	295 382	208 043
<b>Total current liabilities</b>		<b>29 091 040</b>	<b>3 941 986</b>
<b>TOTAL LIABILITIES</b>		<b>36 850 304</b>	<b>46 997 927</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>55 174 747</b>	<b>58 276 361</b>

The accompanying notes are an integral part of these separate financial statements.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board  
Aivis Lonskis, Member of the Board  
Jolanta Ziedone, Chief accountant

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**Separate Statement of Changes in Equity**

	Share capital	Fair value reserves	Currency revaluation reserve	Other Reserves	Retained earnings	Total equity attributable to Equity holders of the Parent Company	Non-controlling interest	Total
	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR
<b>Balance at 01.01.2019.</b>	<b>5 000 000</b>	<b>-</b>	<b>1</b>	<b>(1 066 590)</b>	<b>3 049 980</b>	<b>6 983 391</b>	<b>62 245</b>	<b>7 045 636</b>
Profit for the reporting year	-	-	-	-	7 123 963	7 123 963	145 387	7 269 350
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7 123 963</b>	<b>7 123 963</b>	<b>145 387</b>	<b>7 269 350</b>
Net result of original guarantee derecognition and recognition of modified guarantee (Note 38)	-	-	-	(3 036 552)	-	(3 036 552)	-	(3 036 552)
<b>Balance at 31.12.2019.</b>	<b>5 000 000</b>	<b>-</b>	<b>1</b>	<b>(4 103 142)</b>	<b>10 173 943</b>	<b>11 070 802</b>	<b>207 632</b>	<b>11 278 434</b>
<b>Balance at 01.01.2020.</b>	<b>5 000 000</b>	<b>-</b>	<b>1</b>	<b>(4 103 142)</b>	<b>10 173 943</b>	<b>11 070 802</b>	<b>207 632</b>	<b>11 278 434</b>
Profit for the reporting year	-	-	-	-	6 312 365	6 312 365	128 824	6 441 189
Other comprehensive loss for the period	-	(23 511)	-	-	-	(23 511)	(480)	(23 991)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>(23 511)</b>	<b>-</b>	<b>-</b>	<b>6 312 365</b>	<b>6 288 854</b>	<b>128 344</b>	<b>6 417 198</b>
Decrease in fair value of the guarantees due to non-substantial modifications (Note 38)	-	-	-	628 811	-	628 811	-	628 811
<b>Balance at 31.12.2020.</b>	<b>5 000 000</b>	<b>(23 511)</b>	<b>1</b>	<b>(3 474 331)</b>	<b>16 486 308</b>	<b>17 988 467</b>	<b>335 976</b>	<b>18 324 443</b>

The accompanying notes are an integral part of these separate financial statements.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board  
Aivis Lonskis, Member of the Board  
Jolanta Ziedone, Chief accountant

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Separate Statement of Cash Flows

		2020	2019
			(reclassified)
Cash flows to/from operating activities		EUR	EUR
Profit before tax from continuing operations		6 441 189	7 269 350
Adjustments for:			
Amortisation and depreciation	15, 16	213 044	191 403
Interest expense	5	4 127 633	5 208 437
Interest income	4	(10 465 330)	(15 428 073)
Disposals of property, equipment and intangible assets		4 503	11 234
Impairment expense	7	1 110 993	2 559 045
Financial guarantees	38	(1 383 329)	(308 871)
<b>Operating profit before working capital changes</b>		<b>48 703</b>	<b>(497 475)</b>
Decrease/ (increase) in inventories		-	11 414
Increase in finance lease, loans and advances to customers, trade and other receivables		7 592 290	13 765 302
Increase in advances received and trade payables and guarantees		992 898	3 284 542
<b>Cash generated to/from operations</b>		<b>8 633 891</b>	<b>16 563 783</b>
Interest received		10 472 410	15 825 734
Interest paid		(3 800 105)	(4 987 895)
Corporate income tax paid		(8 252)	(91 489)
<b>Net cash flows to/from operating activities</b>		<b>15 297 944</b>	<b>27 310 133</b>
<b>Cash flows to/from investing activities</b>			
Purchase of property and equipment and other intangible assets	15, 16	(27 223)	(1 197 534)
Investments in Subsidiary		-	(4 575 000)
Loan repayments received from related parties		33 404 745	30 769 000
Loans to related parties		(39 405 710)	(47 679 212)
<b>Net cash flows to/from investing activities</b>		<b>(6 028 188)</b>	<b>(22 682 746)</b>
<b>Cash flows to/from financing activities</b>			
Proceeds from borrowings	29	19 297 656	17 246 973
Repayments for borrowings	29	(28 646 217)	(22 161 059)
Repayment of lease liabilities for right-of-use assets	29	(92 875)	(116 915)
<b>Net cash flows to/from financing activities</b>		<b>(9 441 436)</b>	<b>(5 031 001)</b>
Change in cash		<b>(171 680)</b>	<b>(403 614)</b>
Cash at the beginning of the year		270 571	674 185
<b>Cash at the end of the year</b>	<b>26</b>	<b>98 891</b>	<b>270 571</b>

The accompanying notes are an integral part of these separate financial statements.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board  
Aivis Lonskis, Member of the Board  
Jolanta Ziedone, Chief accountant

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## Notes to the separate financial statements

### 1. Corporate information

mogo JSC (the "Company") is a Latvian company. The Company was incorporated on May 3, 2012 as a joint stock company for an unlimited duration, subject to general company law.

The ultimate parent company of mogo JSC is Mogo Finance S.A. (Luxembourg). The ultimate beneficiary owner of mogo JSC is Aigars Kesenfelds (41,07%). The share of the rest shareholders does not exceed 25%.

The core business activity of the Company comprises of providing finance lease services, leaseback services and loans and advances to customers.

On 17 March 2014 JSC mogo registered with the Latvian Central Depository a bond facility through which it can raise up to EUR 20 million. The mogo JSC has raised a total of EUR 17 166 000 as at 31 December 2020 (20 000 000 EUR at 31 December 2019). This bond issue is unsecured. The notes are issued at par, have a maturity of seven years and carry a fixed coupon of 10% per annum, paid monthly in arrears. The note type on 11 November 2014 was changed to "publicly issued notes" and were listed on the regulated market of NASDAQ OMX Baltic.

On 1 December 2017 JSC mogo registered with the Latvian Central Depository a bond facility through which it can raise up to EUR 10 million. The mogo JSC has raised a total of EUR 6 963 000 as at 31 December 2020 (EUR 10 000 000 as at 31 December 2019). This bond issue is unsecured. The notes are issued at par, have a maturity of three years four months and carry a fixed coupon of 10% per annum, paid monthly in arrears. Bonds are listed on the alternative market Firth North of NASDAQ OMX Baltic and are "private issued notes".

On March 1, 2021, through public offering the Company issued new secured corporate bond (LV0000802452) in the amount of EUR 30 million, which from March 31, 2021 is included in the regulated market of NASDAQ OMX Baltic.  
For additional information see Note 41.

Annual report of 2020 has been approved by decision of the board on 21 April 2021.

Shareholders have the separate financial statements approval rights after their approval by the Board of Directors.

	2020	2019
Average number of employees during the reporting year	52	60

### 2. Summary of significant accounting policies

#### a) Basis of preparation

These annual separate financial statements as of and for the year ended 31 December 2020 are prepared in accordance with International Financial Reporting Standards as adopted in the European Union.

The Company's annual separate financial statements and its financial result are affected by accounting policies, assumptions, estimates and management judgement (Note 3), which necessarily have to be made in the course of preparation of the annual separate financial statements. The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the current and next financial period. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Company's results and financial situation due to their materiality. Future events occur which cause the assumptions used in arriving at the estimates to change. The effect of any changes in estimates will be recorded in the separate financial statements, when determinable. See Note 3.

The consolidated financial statements for the year ended 31 December 2020 are prepared separately.

The separate financial statements are prepared on a historical cost basis except for the recognition of financial instruments measured at fair value.

The Company's presentation and functional currency is euro (EUR). The separate financial statements cover the period from 01 January 2020 till 31 December 2020. Accounting policies and methods are consistent with those applied in the previous years, except as described below.

The management does not use segmental approach to operational decision-making. All of the Company's economic activities are carried out in one geographical segment - Latvia. The Company developed loan servicing business line in 2020, however, it is considered to not yet material enough to be disclosed separately in the standalone financial statements as at the reporting period end.

#### Going concern

These separate financial statements are prepared on the going concern basis.

Going concern assumptions in the context of subsequent events are disclosed under 'Going concern (non-adjusting subsequent events)' (Note 3).

## 2. Summary of significant accounting policies (continued)

### b) Reclassification of comparative indicators

As described in accounting policy section "Sale and leaseback transactions", as at 31 December 2020 the Company has identified that the presentation of sale and leaseback transactions was previously misstated in these separate financial statements for year 2019. The Company reported receivables from sale and leaseback activities together with finance lease receivables under IFRS 16. The Company has identified that sales and leaseback activity is rather subject to IFRS 9. As a result, reclassification was made from the statement of financial position caption "Finance lease receivables" to "Loans and advances to customers" with corresponding effect on interest income presentation in Note 4 and net gain/(loss) from de-recognition of financial assets in Note 8. Since the reclassification did not affect any core ratios of the Company, it is considered non-material and third balance sheet was not presented.

<b>Statement of financial position - Assets</b>	<b>Balance at 31.12.2019 in annual report for 2019</b>	<b>Reclassifications</b>	<b>Balance at 31.12.2019 after restatement</b>
<i>Reclassification of sales and leaseback receivables</i>			
Finance lease receivables (long term)	13 361 713	(10 075 860)	3 285 853
Finance lease receivables (short term)	5 704 587	(4 200 696)	1 503 891
Loans and advances to customers (long term)	1 824 652	10 075 860	11 900 512
Loans and advances to customers (short term)	850 415	4 200 696	5 051 111
<b>TOTAL:</b>	<b>21 741 367</b>	<b>-</b>	<b>21 741 367</b>

Due to reclassification of sales and leaseback receivables, the information in interest income disclosure (Note 4) and net gain/(loss) from de-recognition of financial assets disclosure (Note 8) have been reclassified.

Note 4. Interest revenue:

<b>Statement of profit and loss and other comprehensive income</b>	<b>Balance at 31.12.2019 in annual report for 2019</b>	<b>Reclassifications</b>	<b>Balance at 31.12.2019 after restatement</b>
<i>Reclassification of sales and leaseback interest income</i>			
Interest income from finance lease receivables	11 572 177	(8 696 876)	2 875 301
Interest income from loans and advances to customers	1 409 351	8 696 876	10 106 227
Interest income from intercompany loans	2 446 545	-	2 446 545
<b>TOTAL:</b>	<b>15 428 073</b>	<b>-</b>	<b>15 428 073</b>

Note 8. Net gain/(loss) from de-recognition of financial assets measured at amortized cost:

<b>Statement of profit and loss and other comprehensive income</b>	<b>Balance at 31.12.2019 in annual report for 2019</b>	<b>Reclassifications</b>	<b>Balance at 31.12.2019 after restatement</b>
<i>Reclassification of net gain/(loss) from de-recognition of financial assets measured at amortized cost</i>			
Income arising from cession of financial lease receivables to non related parties	58 153	(42 589)	15 564
Loss arising from cession of financial lease receivables to non related parties	(294 533)	216 480	(78 053)
<b>TOTAL:</b>	<b>(236 380)</b>		<b>(62 489)</b>
Income arising from cession of loans and advances to customers receivables to non related parties	8 605	42 589	51 194
Loss arising from cession of loans and advances to customers receivables to non related parties	(148 045)	(216 480)	(364 525)
<b>TOTAL:</b>	<b>(139 440)</b>		<b>(313 331)</b>
<b>TOTAL:</b>	<b>(375 820)</b>	<b>-</b>	<b>(375 820)</b>

### c) Changes in accounting policy disclosures and presentation

The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Company as of 1 January 2020

#### IFRS 16: Leases

The Company has early adopted COVID-19 - Related Rent Concessions – Amendment to IFRS 16 issued on 28 May 2020. The amendment introduces an optional practical expedient for leases in which the Company is a lessee – i.e. for leases to which the Company applies the practical expedient, the Company is not required to assess whether eligible rent concessions that are a direct consequence of the COVID-19 coronavirus pandemic are lease modifications. The Company has applied the amendment retrospectively, the effect of application is not significant.

The effect is reflected in Note 12 and Note 17.

## 2. Summary of significant accounting policies (continued)

### **Adoption of new and revised standards and interpretations**

A number of new standards (or amendments) are effective from 1 January 2020 but they do not have a material effect on the Company's separate financial statements.

- References to Conceptual Framework in IFRS Standards (Amendments to IFRS 3);
- Definition of a Business (Amendments to IFRS 3);
- Definition of Material (Amendments to IAS 1 and IAS 8);
- Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7).

### **d) Standards issued but not yet effective and not early adopted**

A number of new standards are effective for annual periods beginning after 1 January 2020 and earlier application is permitted; however, the Company has not early adopted the new or amended standards in preparing these financial statements. Except for COVID-19 - Related Rent Concessions (Amendment to IFRS 16) as explained in section before.

### **Other standards**

The following new and amended standards are not expected to have a significant impact on the Company's separate financial statements.

- Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16);
- Reference to Conceptual Framework (Amendments to IFRS 3);
- Cost of Fulfilling a Contract (Amendments to IAS 37);
- Classification of Liabilities as Current or Non-current (Amendments to IAS 1);
- Interest Rate Benchmark Reform – Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16);
- IFRS 17 Insurance Contracts and amendments to IFRS 17 Insurance Contracts.

### **e) Significant accounting policies**

#### **Licenses and other intangible assets**

Intangible non-current assets are initially stated at cost and amortized over their estimated useful lives on a straight-line basis. The carrying values of intangible assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. Losses from impairment are recognized where the carrying value of intangible non-current assets exceeds their recoverable amount.

Other intangible assets mainly consists of acquired computer software products.

Amortization is calculated on a straight-line basis over the estimated useful life of the asset as follows:

- |   |                          |
|---|--------------------------|
| Concessions, patents, licences and similar rights | - over 1 year;           |
| Other intangible assets - acquired IT             | - over 2, 3 and 5 years. |

#### **Property and equipment**

Equipment is stated at cost less accumulated depreciation and any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful life of the asset as follows:

- |                        |                            |
|------------------------|----------------------------|
| Computers              | - over 3 years;            |
| Furniture              | - over 5 years;            |
| Vehicles               | - over 7 years;            |
| Leasehold improvements | - according to lease term; |
| Other equipment        | - over 2 years.            |

Depreciation of an asset begins when it is available for use, i.e. when it is in the location and condition necessary for it to be capable of operating in the manner intended by management. The carrying values of equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount. The recoverable amount of equipment is the higher of an asset's net selling price and its value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the statement of comprehensive income in the impairment expense caption.

An item of equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the statement of comprehensive income in the year the item is derecognized.

#### **Financial assets**

##### *Financial instruments – initial recognition*

##### *Date of recognition*

Loans and advances to customers are recognized when funds are transferred to the customers' accounts. Other assets are recognized on the date when Company enters into the contract giving rise to the financial instruments.

##### *Initial recognition and measurement*

The classification of financial instruments at initial recognition depends on their contractual terms and the business model for managing the instruments, as described further in the accounting policies. Financial instruments are initially measured at their fair value, except in the case of financial assets and financial liabilities recorded at FVPL, transaction costs are added to, or subtracted from, this amount. Other receivables are measured at the transaction price.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### Financial assets (continued)

##### Classification of financial assets

The Company only measures Loans and advances to customers, Loans to related parties, Receivables from related parties, Cash equivalents and Other loans and receivables at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

##### Business model assessment

The Company determines its business model at the level that best reflects how it manages Company's of financial assets to achieve its business objective - the risks that affect the performance of the business model (and the financial assets held within that business model) and the way those risks are managed. The expected frequency, value and timing of sales are also important aspects of the Company's assessment. The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward. The assessed business model is with the intention to hold financial assets in order to collect contractual cash flows.

##### SPPI test

As a second step of its classification process the Company assesses, where relevant, the contractual terms of the financial assets to identify whether they meet the SPPI test. Financial assets subject to SPPI testing are loans and advances to customers (including financial assets arising from sales and leaseback transactions, as discussed in a separate section of this note) and loans to related parties that solely include payments of principal and interest. 'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortization of the premium/discount). The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk.

In assessing whether the contractual cash flows are SPPI, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Company principally considers:

- contingent events that would change the amount and timing of cash flows;
- prepayment and extension terms; and
- terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse loans).

In general, the loan contracts stipulate that in case of default and collateral repossession the claim is not limited to the collateral repossession and if the collateral value does not cover the remaining debt, additional resources can still be claimed from the borrower to compensate for credit risk losses. Accordingly, this aspect does not create obstacles to passing SPPI test. However, in some cases, loans made by the Company that are secured by collateral of the borrower limit the Company's claim to cash flows of the underlying collateral (non-recourse loans). The Company applies judgment in assessing whether the non-recourse loans meet the SPPI criterion. The Company typically considers the following information when making this judgement:

- whether the contractual arrangement specifically defines the amounts and dates of the cash payments of the loan;
- the fair value of the collateral relative to the amount of the underlying loan;
- the ability and willingness of the borrower to make contractual payments, notwithstanding a decline in the value of collateral;
- the Company's risk of loss on the asset relative to a full-recourse loan; and
- whether the Company will benefit from any upside from the underlying assets.

According to the judgement made the non-recourse loans that are secured by collateral of the borrower meet the SPPI criterion.

##### Embedded derivatives

The Company has certain call and put option agreements that can accelerate repayment of the issued bonds. These options arise out of bond (host contract) prospectus and individual agreements with certain bondholders and meet the definition of an embedded derivative in accordance with IFRS 9. An embedded derivative is a component of a hybrid instrument that also includes a non-derivative host contract with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index, or other variable, provided that, in the case of a non-financial variable, it is not specific to a party to the contract. A derivative that is attached to a financial instrument, but is contractually transferable independently of that instrument, or has a different counterparty from that instrument, is not an embedded derivative, but a separate financial instrument. The Company accounts for an embedded derivative separately from the host contract when:

- the host contract is not an asset in the scope of IFRS 9;
- the host contract is not itself carried at FVPL;
- the terms of the embedded derivative would meet the definition of a derivative if they were contained in a separate contract; and
- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract.

Separated embedded derivatives are measured at fair value, with all changes in fair value recognised in profit or loss (unless they form part of a qualifying cash flow or net investment hedging relationship) and presented in the statement of financial position together with the host contract. The Company has derivatives embedded in financial liabilities and non-financial host contracts. Financial assets are classified based on the business model and SPPI assessments as outlined above. Please refer to Note 3 for further discussion on embedded derivative details and considerations of separability.

##### Reclassification of financial assets

The Company does not reclassify its financial assets subsequent to their initial recognition, apart from the exceptional circumstances in which the Company acquires, disposes of, or terminates a business line.

Financial liabilities are never reclassified. The Company did not reclassify any of its financial assets or liabilities in 2020 or 2019.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### **Derecognition of financial assets and finance lease receivables**

Derecognition provisions below apply to all financial assets measured at amortized cost.

##### *Derecognition due to substantial modification of terms and conditions*

The Company derecognizes loan to a customer or finance lease receivable when the terms and conditions have been renegotiated to the extent that, substantially, it becomes a new loan or lease, with the difference recognized as a derecognition gain or loss, to the extent that an impairment loss has not already been recorded. The newly recognized loans are classified as Stage 1 for ECL measurement purposes, unless the new financial asset is deemed to be purchased or originated credit impaired (POCI).

When assessing whether or not to derecognize a financial asset, the Company evaluates whether the cash flows of the modified asset are substantially different and the Company considers the following qualitative factors:

- Change in currency of the loan
- Change in counterparty
- If the modification is such that the instrument would no longer meet the SPPI criterion
- Whether legal obligations have been extinguished.

• Furthermore, for loans to customers and financial lease receivables the Company specifically considers the purpose of the modification for increase in lease term. It is evaluated whether modification was entered into for commercial reasons upon customer initiative or for credit restructuring reasons. Management has performed analysis of the changes being made due to business reasons and evaluated that changes due to business reasons result in substantial modification of terms and conditions. This is in line with the objective of this modification that is to originate a new asset with substantially different terms. If the DPD (days past due) of the counterparty immediately prior the modification is less than 5 DPDs and the characteristics of financial asset are substantially modified (e.g. on average financial asset term increases for several years substantially changing the term structure of the asset), the respective modification is considered to occur for a commercial reasons and results in derecognition of the initial lease/loan receivable.

Other modifications to the agreement terms are treated as modifications that do not result in derecognition (see section on Modifications below).

##### *Derecognition other than for substantial modification*

A financial asset or finance lease receivable (or, where applicable, a part of a financial asset or finance lease receivable or part of a Company of similar financial assets or finance lease receivables) is derecognized when the rights to receive cash flows from the financial asset or finance lease receivable have expired. The Company also derecognizes the financial asset or finance lease receivable if it has both transferred the financial asset or finance lease receivable and the transfer qualifies for derecognition.

The Company has transferred the financial asset or finance lease receivable if the Company has transferred its contractual rights to receive cash flows from the financial asset or finance lease receivable.

The Company has transferred the asset if, and only if, either:

- The Company has transferred its contractual rights to receive cash flows from the asset or
- It retains the rights to the cash flows, but has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement.

Pass-through arrangements are transactions when the Company retains the contractual rights to receive the cash flows of a financial asset (the 'original asset'), but assumes a contractual obligation to pay those cash flows to one or more entities (the 'eventual recipients'), when all of the following three conditions are met:

- Company has no obligation to pay amounts to the eventual recipients unless it has collected equivalent amounts from the original asset, excluding short-term advances by the entity with the right of full recovery of the amount lent plus accrued interest at market rates;
- Company cannot sell or pledge the original asset other than as security to the eventual recipients for the obligation to pay them cash flows;
- Company has to remit any cash flows it collects on behalf of the eventual recipients without material delay. In addition, the Company is not entitled to reinvest such cash flows, except for investments in cash or cash equivalents during the short settlement period from the collection date to the date of required remittance to the eventual recipients, and interest earned on such investments is passed to the eventual recipients.

A transfer only qualifies for derecognition if either:

- The Company has transferred substantially all the risks and rewards of the asset, or
- The Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

##### *Modifications*

The Company sometimes makes modifications to the original terms of loans/lease as a response to the borrower's financial difficulties, rather than taking possession or to otherwise enforce collection of collateral. The Company considers a lease/loan restructured when such modifications are provided as a result of the borrower's present or expected financial difficulties and the Company would not have agreed to them if the borrower had been financially healthy. Indicators of financial difficulties include default or DPDs prior to the modifications. Such modifications may involve extending the payment arrangements and the agreement of new loan conditions.

If the modification does not result in cash flows that are substantially different, as set out above, the modification does not result in derecognition. Based on the change in cash flows discounted at the original EIR, the Company records a modification gain or loss in interest revenue/expenses calculated using the effective interest method (Note 4, 5) in the statements of comprehensive income, to the extent that an impairment loss has not already been recorded (Note 7). Further information on modified financial assets and finance lease receivables is disclosed in the following section on impairment.

As described in section on 'Derecognition due to substantial modification of terms and conditions' if modification is performed for commercial reasons, then it is considered to result in derecognition of the initial lease/loan receivable. Such modifications include increase in the lease amount and increase in lease term, which are agreed upon with customers for commercial reasons (i.e., customers and the Company are both interested in substantially modifying the scope of the lease/loan transaction). Whenever such an agreement to modify is reached the old agreement and respective receivable is derecognized.



## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### **Derecognition of financial assets and finance lease receivables (continued)**

##### *Treatment of non-substantial modifications*

If expectations of fixed rate financial assets' cash flows are revised for reasons other than credit risk, then changes to future contractual cash flows are discounted at the original EIR with a consequential adjustment to the carrying amount. The difference from the previous carrying amount is booked as a positive or negative adjustment to the carrying amount of the financial asset on the consolidated statement of financial position with a corresponding increase or decrease in Interest revenue/expense calculated using the effective interest method.

The carrying amount of the financial asset or financial liability is adjusted if the Company revises its estimates of payments or receipts. If modification of a financial asset or liability measured at amortized cost does not result in the derecognition a modification gain/loss is calculated. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense.

Changes in the contractual cash flows of the asset are recognized in statement of comprehensive income and any costs or fees incurred adjust the carrying amount of the modified financial asset and are amortized over the remaining term of the modified instrument. Therefore, the original EIR determined at initial recognition is revised on modification to reflect any costs or fees incurred.

#### **Overview of the expected credit loss principles**

The Company recognizes the allowance for expected credit losses for all loans and other debt financial assets not held at FVPL and finance lease receivables (as due to lease contract specifics lease receivable does not contain any unguaranteed residual value, IFRS 9 provisions apply to full finance lease receivable balance). In this section all referred to as 'financial instruments'.

If there has been no significant increase in credit risk since origination, the ECL allowance is based on the 12 months' expected credit loss (12mECL) as outlined in below. If there has been significant increase in credit risk since initial recognition, the ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LTECL). The Company's policies for determining if there has been a significant increase in credit risk are set out in below.

The 12mECL is the portion of LTECLs that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LTECLs and 12mECLs are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments.

The Company has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument. This is further explained in section on Impairment of financial assets (Note 3).

#### *Impairment of finance lease receivables and loans and advances to customers*

##### *Defining credit rating*

Company's core business assets – financial lease receivables and loans and advances to customers – are of retail nature, therefore are grouped per countries and products (finance lease receivables and loans and advances to customers) for a collective ECL calculation that is modelled based on DPD (days past due) classification. Specifically, the Company analyses its portfolio of finance lease receivables and loans and advances to customers by segregating receivables in categories according to country, product group, days past due and presence of underlying collateral (for secured products). Financial lease receivables and secured loans (more specifically vehicle secured loans) are combined due to similar nature of the products.

The Company continuously monitors all assets subject to ECLs. To determine whether an instrument or a portfolio of instruments is subject to 12mECL or LTECL, the Company assesses whether there has been a significant increase in credit risk since initial recognition. When estimating ECLs on a collective basis for a group of similar assets, the Company applies the same principles for assessing whether there has been a significant increase in credit risk since initial recognition across the portfolios within the country based on product type – lease or loan product.

The Company segregates finance lease receivables and loans and advances to customers in the following categories:

Finance lease receivables and secured loans:

- 1) not past due;
- 2) days past due up to 30 days;
- 3) days past due 31 up to 60 days;
- 4) days past due over 60 days;
- 5) unsecured (general definition: days past due over 90 or collateral is not available, i.e. lost or sold).

Loans and advances to customers (unsecured loans):

- 1) not past due;
- 2) days past due up to 30 days;
- 3) days past due 31 up to 60 days;
- 4) days past due over 60 days.

Based on the above process, the Company groups its leases and loans into Stage 1, Stage 2, and Stage 3, as described below:

- Stage 1: When loans/leases are first recognized, the Company recognizes an allowance based on 12mECLs. The Company considers leases and loans that are current or with DPD up to 30 as Stage 1.

A healing period of 2 months is applied before an exposure previously classified as Stage 2 can be transferred to Stage 1 and such an exposure must meet the general Stage 1 DPD criteria above. Healing period concept is not applied for unsecured loans. Exposures are classified out of Stage 1 if they no longer meet the criteria above.

- Stage 2: When a loan/lease has shown a significant increase in credit risk since origination, the Company records an allowance for the LTECLs. The Company generally considers leases and secured loans that have a status of 31-60 DPD to being Stage 2. Also unsecured loan is considered Stage 2 if DPD is in the range of 31 to 60. Lease exposures remain in Stage 2 for a healing period of 2 months, even if they otherwise would meet Stage 1 criteria above during this period.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### Overview of the expected credit loss principles (continued)

*Impairment of finance lease receivables and loans and advances to customers (continued)*

*Defining credit rating (continued)*

• Stage 3: Leases and loans considered credit-impaired and at default. The Company records an allowance for the LTECLs. The Company considers a finance lease agreement and secured loan agreement defaulted and therefore Stage 3 in all cases when the borrower becomes 61 DPD on its contractual payments or the lease/ loan agreement is terminated. The Company considers an unsecured loan agreement defaulted and therefore Stage 3 in all cases when the borrower becomes 61 days past due on its contractual payments. Exposures remain in Stage 3 for a healing period of 1 months even if they otherwise would meet Stage 2 criteria above during this period.

Due to the nature of credit exposures of the Company qualitative assessment of whether a customer is in default is not performed and primary reliance is placed on the above criteria.

COVID-19 outbreak in H1 2020 and subsequent development in H2 have left impact on the Company's operations. Lockdowns and payment moratoriums imposed by government as well as global macro downturn restricted Company's operations and caused increase in credit risk.

Company's management has strong belief that under normal circumstances majority of affected customers will return to previous payment behaviour. COVID-19 caused worsening has collective nature and does not reflect on creditworthiness of each individual customer.

*Temporary debt restructuring (TDR) and restructuring*

As response to COVID-19 Company introduced TDR program which consists 2 main products:

Extension – is a payment holiday for 1 month (or several months) . Customer pays extension fee and returns to the original schedule in next several months. Paid extension fee is an indication that customer is willing to cooperate, and the Company expects customer to return to previous payment discipline under normal circumstances. Classification in such cases to the stage is bases as per DPD.

Restructuring - permanent amendment of the schedule. Classification to the stage is bases as per DPD.

Forbearance tools (further TDR and restructuring, i.e. change of the original payment schedule) is almost the only feasible solution to reduce financial burden on customers given circumstances, thus fact of the forbearance as such does not lead to the recognition of SICR if customer pays according to new terms and later returns to the original schedule or close to it.

Studying development of the situation as well as regulatory guidelines the Company made changes to impairment policy affecting contract amendments effective from March 2020 and until further notice but not later than December 2021: cases where the Company has sound grounds to expect customer to return to the regular discipline not longer than in 12-month time should not be classified as SICR even if customer has been granted forbearance tool.

At the same time, TDRs performed to customers that was previously in default result in continued Stage 3 treatment during the one-month healing period followed by 2 months of healing period in Stage 2. In case of modification for credit reasons prior to default (generally extension), exposure is moved to Stage 2 for a healing period of 2 months.

*The calculation of ECLs*

The Company calculates ECLs based on probability-weighted scenarios to measure the expected cash shortfalls, discounted at an approximation to the EIR. A cash shortfall is the difference between the cash flows that are due to the Company in accordance with the contract and the cash flows that the Company expects to receive.

Key elements of the model are, as follows:

- PD The Probability of Default is an estimate of the likelihood of default over a 12 month or lifetime horizon (time horizon depends on ECL type - i.e., 12mECL or LTECL).

Default distribution vector (DDV) is the estimate of the time to default, more specifically it provides distribution of PD over the course of a 12 month or lifetime horizon.

- EAD The Exposure at Default is an estimate of the exposure at a future default date, considering expected changes in the exposure after the reporting date, including repayments, whether scheduled by contract or otherwise.

- LGD The Loss Given Default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the cash flows due at the moment of default and those that the lender would expect to receive, including from the realization of any collateral and deducting expenses related to cash collections or collateral realization processes. It is usually expressed as a percentage of the defaulted balance.

- Lifetime period is estimated as average remaining contractual term of respective portfolio.

The Company may choose to use actual balance instead of EAD and do not apply DDV for the segments with the elevated credit risk.

The Company employs multiplication model across all Stages for the ECL calculation:

$$ECL = EAD * PD * LGD * [DDV]$$

Given that DDV is a multidimensional vector (12 or 13 dimensions) it is aggregated into one value before multiplication - [DDV]. DDV aggregated value is obtained as follows:

- each value of the DDV is multiplied with discount factor;
- discount factor is calculated in a regular way (e.g. NPV formula), where discount is calculated on EIR of the portfolio and number of periods corresponds to the dimension of the respective DDV value;
- [DDV] is the sum of all respective multiplications of DDV values with respective discount factors.

Depending on Stage following specifics are applied to the general ECL model:

- Stage 1: The 12mECL is calculated. The Company calculates the 12mECL allowance using 12 months (or shorter if lifetime of the product is less than 12 months or representative historical data is available for a shorter period) PDs and DDV over the 12-month horizon. These 12-month default probabilities are applied to an estimated EAD and multiplied by the expected LGD and discounted by an approximation to the original EIR using DDV, in this way incorporating time to default into model.

- Stage 2: When a loan has shown a significant increase in credit risk since origination, the Company records an allowance for the LTECLs. The mechanics are like those explained above, but PDs and DDV are estimated over the lifetime of the instrument. The expected cash shortfalls are discounted by an approximation to the original EIR using DDV.

- Stage 3: For loans considered credit-impaired, the Company recognizes the LTECLs for these loans. The method is similar to that for Stage 2 assets, with the PD set at 100%.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### Overview of the expected credit loss principles (continued)

##### *Write off of unrecoverable debts*

The Company considers any kind of receivable completely unrecoverable and writes off the receivable from balance sheet entirely if all legal actions have been performed to recover the receivable and the Company has no reasonable expectations of recovering a financial asset.

##### *Impairment of financial assets other than loans and advances*

Financial assets where the Company calculates ECL on an individual basis or collective basis are:

- Other receivables from customers/contract assets
- Trade receivables
- Loans to related parties
- Cash and cash equivalents
- Financial guarantees

##### *Impairment of other receivables from customers/contract assets (Trade receivables)*

During the course of business, the Company may have other type of claims against its leasing customers. In such cases the ECL methodology of the related lease receivable is mirrored and the ECL mirrors the impairment of the lease receivable. For other receivables and contract assets that are not related to lease portfolio receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The ECL recorded is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. For claims against its leasing customers the Company mirrors the staging applied to the underlying lease exposure.

##### *Impairment for loans to related parties*

Receivables from related parties inherently are subject to the Company's credit risk. Therefore, a benchmarked PD rate based on Standard & Poor's corporate statistics studies has been applied in determining the ECLs. The LGD has been assessed considering the related party's financial position.

##### *Impairment of cash and cash equivalents*

For cash and cash equivalents default is considered as soon as balances are not cleared beyond conventional banking settlement timeline, i.e., a few days.

Therefore, transition is straight from Stage 1 to Stage 3 given the low number of days that it would take the exposure to reach Stage 3 classification, meaning default. For cash and cash equivalents no Stage 2 is applied given that any past due days would result in default.

##### *Financial guarantees*

Guarantees that are not integral to a loan contractual terms are accounted as separate units of accounts subject to ECL. For this purpose, the Company estimates ECLs based on the value of the expected payments to reimburse the holder for a credit loss that it would incur. ECLs are calculated on an individual basis.

The ECL allowance is based on the credit losses expected to arise over the life of the guarantee, unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12months ECL. Company's policy and judgements for determining if there has been a significant increase in credit risk are set out in Note 3.

### **Financial liabilities**

#### *Initial recognition and measurement*

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings or payables as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs. The Company's financial liabilities include trade and other payables, loans and borrowings.

#### *Subsequent measurement*

The measurement of financial liabilities depends on their classification, as described below:

- Financial liabilities at fair value through the statement of comprehensive income

Financial liabilities at fair value through the statement of comprehensive income include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through the statement of comprehensive income.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the statement of comprehensive income.

Financial liabilities designated upon initial recognition at fair value through the statement of comprehensive income are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied. The Company has not designated any financial liability as at fair value through statement of comprehensive income.

- Loans and borrowings

This is the category most relevant to the Company. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method (EIR). Gains and losses are recognised in the statement of comprehensive income when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs (interest expense) in the statement of comprehensive income.

This category generally applies to interest-bearing loans and borrowings.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### **Financial liabilities (continued)**

##### *Modification of financial liabilities*

For financial liabilities, the Company considers a modification substantial based on qualitative factors and if it results in a difference between the adjusted discounted present value and the original carrying amount of the financial liability of, or greater than, ten percent. If the modification is substantial, then a derecognition gain or loss is recorded on derecognition. If the modification does not result in cash flows that are substantially different the modification does not result in derecognition. Based on the change in cash flows discounted at the original EIR, the Company records a modification gain or loss.

##### *Treatment of non-substantial modifications*

If expectations of fixed rate financial liabilities' cash flows are revised, then changes to future contractual cash flows are discounted at the original EIR with a consequential adjustment to the carrying amount. The difference from the previous carrying amount is booked as a positive or negative adjustment to the carrying amount of the financial liability on the consolidated statement of financial position with a corresponding increase or decrease in Interest revenue/expense calculated using the effective interest method.

The carrying amount of the financial liability is adjusted if the Company revises its estimates of payments or receipts. If modification of a financial liability measured at amortized cost does not result in the derecognition a modification gain/loss is calculated. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense (Note 4; 5).

Changes in the contractual cash flows of the asset are recognized in statement of comprehensive income and any costs or fees incurred adjust the carrying amount of the modified financial asset or liability and are amortized over the remaining term of the modified instrument. Therefore, the original EIR determined at initial recognition is revised on modification to reflect any costs or fees incurred.

##### *Derecognition*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of comprehensive income.

The Company considers a modification substantial based on qualitative factors and if it results in a difference between the adjusted discounted present value and the original carrying amount of the financial liability of, or greater than, ten percent.

#### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### **Provisions for financial guarantees and Other reserves**

Where a contract meets the definition of a financial guarantee contract the Company, as an issuer, applies specific accounting and measurement requirements of IFRS 9. These IFRS 9 measurement requirements are applied for all guarantee contracts, including guarantees issued between entities under common control, as well as guarantees issued by a subsidiary on behalf of a parent. If a Company gives a guarantee on behalf of an entity under common control, a respective provision is recognised in the separate financial statements. Where transaction is driven by the Company's shareholders in their capacity as owners, Company treats such transactions as an increase in Provisions for financial guarantees and an equal and opposite decrease in equity (as a distribution of equity). Distributions of equity under financial guarantees are recognized in Other reserves.

Financial guarantees are initially recognised in at fair value. Subsequently, unless the financial guarantee contract is designated at inception as at fair value through comprehensive income, Company's liability under each guarantee is measured at the higher of the amount initially recognised less cumulative amortisation recognised in the statement of comprehensive income, and ECL provision determined in accordance with IFRS 9 (as set out in Note 3). Amortisation is recognised in the statement of comprehensive income under Other operating income on a straight line basis over the term of the guarantee.

Financial guarantees are derecognized if the terms of the guarantee are substantially changed. Changes in guarantee limit are treated as a derecognition. In such cases the original guarantee is derecognized and a new guarantee is recognized at fair value. Change in the fair value is recognized as a decrease or increase in Provisions for financial guarantees and an equal and opposite decrease or increase to Other reserves. Other reserves are transferred to retained earnings upon extinguishment of liabilities under the financial guarantee.

#### **Finance lease – Company as lessor**

Finance leases, which transfer substantially all the risks and rewards incidental to ownership of the assets, are recognised as assets at amounts equal at the inception of the lease to the net investment in the lease. The finance income is allocated over time period in-line with the lease term to produce a constant return on the net investments outstanding in respect of the finance leases.

Whilst financial lease receivables that represent financial instruments and to which IAS 17 or IFRS 16 applies are within the scope of IAS 32 and IFRS 7, they are only within the scope of IFRS 9 to the extent that they are (1) subject to the derecognition provisions, (2) 'expected credit loss' requirements and (3) the relevant provisions that apply to derivatives embedded within leases.

The Company is engaged in financial lease transactions by selling vehicles to its customers through financial lease contracts.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### *Finance lease – Company as lessor (continued)*

At inception of a contract, the Company assesses whether the contract is, or contains, a lease. The inception of the lease is the earlier of the date of the lease agreement and the date of commitment by the parties to the principal provisions of the lease. As of this date:

- a lease is classified as a finance lease; and
- the amounts to be recognized at the commencement of the lease term are determined.

The commencement of the lease is the date from which the lessee is entitled to exercise its right to use the leased asset. It is the date of initial recognition of the lease (i.e. the recognition of the assets, liabilities, income or expenses resulting from the lease, as appropriate).

A lease is classified as a finance lease at the inception of the lease if it transfers substantially all the risks and rewards incidental to ownership. The inception of the lease is the earlier of the date of the lease agreement and the date of commitment by the parties to the principal provisions of the lease. As of this date:

- the lease transfers ownership of the asset to the lessee by the end of the lease term;
- the lessee has the option to purchase the asset at a price which is expected to be sufficiently lower than fair value at the date the option becomes exercisable that, at the inception of the lease, it is reasonably certain that the option will be exercised;
- the lease term is for the major part of the economic life of the asset, even if title is not transferred;
- at the inception of the lease, the present value of the minimum lease payments amounts to at least substantially all of the fair value of the leased asset;
- the lease assets are of a specialized nature such that only the lessee can use them without major modifications being made.

Further indicators that individually or in combination would also lead to a lease being classified as a finance lease are:

- the lessee can cancel the lease, the lessor's losses associated with the cancellation are borne by the lessee;
- gains or losses from the fluctuation in the fair value of the residual accrue to the lessee;
- the lessee has the ability to continue the lease for a secondary period at a rent that is substantially lower than market rent.

#### *Initial measurement*

At lease commencement, the Company accounts for a finance lease, as follows:

- derecognises the carrying amount of the underlying asset;
- recognises the net investment in the lease; and
- recognises, in profit or loss, any selling profit or selling loss.

Upon commencement of finance lease, the Company records the net investment in leases, which consists of the sum of the minimum lease term payments, and gross investment in lease less the unearned finance lease income. The difference between the gross investment and its present value is recorded as unearned finance lease income. Initial direct costs, such as client commissions and commissions paid by the Company to car dealers, are included in the initial measurement of the lease receivables. The calculations are done using the effective interest method.

Prepayments and other payments received from customers are recorded in statement of financial position upon receipt and settled against respective client's finance lease receivables agreement at the moment of issuing next monthly invoice according to the agreement schedule.

Prepayments received from customers are presented separately as part of liabilities due to uncertainty of how they will be utilized.

Prepayments received from customers are recorded in the statement of financial position upon receipt and settled against respective client's finance lease receivables.

#### *Subsequent measurement*

Finance lease income consists of the amortization of unearned finance lease income. Finance lease income is recognized based on a pattern reflecting a constant periodic rate of return on the net investment according to effective interest rate in respect of the finance lease. The Company applies the lease payments relating to the period against the gross investment in the lease to reduce both the principal and the unearned finance income.

The Company recognises income from variable payments that are not included in the net investment in the lease (e.g. performance based variable payments, such as penalties or debt collection income) separately in the period in which the income is earned. Such income is recognized under 'Fee and commission income' (Note 6) in accordance with IFRS 15.

After lease commencement, the net investment in a lease is not remeasured unless the lease is modified and the modified lease is not accounted for as a separate contract or the lease term is revised when there is a change in the non-cancellable period of the lease.

The Company applies derecognition and impairment requirements in IFRS 9 to the net investment in the lease.

#### *Operating lease – Company as lessor*

Leases in which the Company does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of comprehensive income. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

#### *Company as lessee*

##### *Lease liability*

##### *Initial recognition*

At the commencement date of the lease the Company measures the lease liability at the present value of the lease payments that are not paid at that date in accordance with lease term. Lease payments included in the measurement of the lease liability comprise:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Company under residual value guarantees;
- the exercise price of a purchase option if the Company is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the Company exercising an option to terminate the lease.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### *Lease liability (continued)*

The Company has elected for all classes of underlying assets not to separate non-lease components from lease components in lease payments. Instead Company accounts for each lease component and any associated non-lease components as a single lease component. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Company uses the incremental borrowing rate.

Lease term is the non-cancellable period for which the Company has the right to use an underlying asset, together with both:

- (a) Periods covered by an option to extend the lease if the Company is reasonably certain to exercise that option; and
- (b) Periods covered by an option to terminate the lease if the Company is reasonably certain not to exercise that option.

At the commencement date, the Company assesses whether it is reasonably certain to exercise an option to extend the lease or to purchase the underlying asset, or not to exercise an option to terminate the lease.

#### *Subsequent measurement*

After the commencement date, the Company measures the lease liability by:

- increasing the carrying amount to reflect interest on the lease liability;
- reducing the carrying amount to reflect the lease payments made; and
- remeasuring the carrying amount to reflect any reassessment or lease modifications specified, or to reflect revised in-substance fixed lease payments.

#### *Right-of-use assets*

##### *Initial recognition*

At the commencement date of the lease, the Company recognises right-of-use asset at cost. The cost of a right-of-use asset comprises:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date, less any lease incentives received;
- any initial direct costs incurred by the Company; and
- an estimate of costs to be incurred by the Company in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are to produce inventories.

##### *Subsequent measurement*

The Company measures the right-of-use asset at cost, less any accumulated depreciation and accumulated impairment losses; and adjusted for the remeasurement of the lease liability. Depreciation of the right-of-use asset is recognised on a straight-line basis in profit or loss. If the lease transfers ownership of the underlying asset to the Company by the end of the lease term or if the cost of the right-of-use asset reflects that the Company will exercise a purchase option, the Company depreciates the right-of-use asset from the commencement date to the end of the useful life of the underlying asset in accordance with the Company's policy of similar owned assets. Otherwise, the right-of-use asset is depreciated from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

##### *Company involvement with the underlying asset before the commencement date*

If a Company incurs costs relating to the construction or design of an underlying asset, the lessee accounts for those costs applying other IFRS, such as IAS 16. Costs relating to the construction or design of an underlying asset do not include payments made by the lessee for the right to use the underlying asset.

Company applies IAS 36 to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

##### *Initial recognition exemptions applied*

As a recognition exemption the Company elects not to apply the recognition requirements of right-of-use asset and lease liability to:

- (a) Short term leases – for all classes of underlying assets; and
- (b) Leases of low-value assets – on a lease-by-lease basis.

For leases qualifying as short-term leases and/or leases of low-value assets, the Company does not recognise a lease liability or right-of-use asset. The Company recognises the lease payments associated with those leases as an expense on either a straight-line basis over the lease term.

##### *(a) Short term leases*

A short-term lease is a lease that, at the commencement date, has a lease term of 3 months or less. A lease that contains a purchase option is not a short-term lease. This lease exemption is applied for all classes of underlying assets.

##### *(b) Leases of low-value assets*

The Company defines a low-value asset as one that:

- 1) has a value, when new of 5 000 EUR or less. The Company assesses the value of an underlying asset based on the value of the asset when it is new, regardless of the age of the asset being leased.
- 2) the Company can benefit from use of the assets on its own, or together with, other resources that are readily available to the Company; and
- 3) the underlying asset is not dependent on, or highly interrelated with, other assets.

#### *Sale and leaseback transactions*

The Company also engages in financing of vehicles already owned by the customers. Under such leaseback transactions the Company purchases the underlying asset and then leases it back to the same customer. Vehicle serves as a collateral to secure all leases. The Company applies the requirements for determining when a performance obligation is satisfied in IFRS 15 to determine whether the transfer of an asset is accounted for as a sale of that asset. If the transfer of an asset by the seller-lessee does not satisfy the requirements of IFRS 15 to be accounted for as a sale of the asset, the buyer-lessor shall not recognise the transferred asset and shall recognise a financial asset equal to the transfer proceeds. It shall account for the financial asset as loans and advances to customers by applying IFRS 9. As at 31 December 2020 the Company concluded that its sale and leaseback contracts' provisions (including repurchase options embedded) are such that the transfer of asset from the seller-lessee to the Company does not satisfy and never satisfied the requirements of IFRS 15.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### **Sale and leaseback transactions (continued)**

Such conclusion differs from the Company judgement as at 31 December 2019 and on the initial adoption of IFRS 9 and IFRS 15 and IFRS 16 as of 1 January 2018. Accordingly receivables under sale and leaseback contracts were reclassified to loans and advances to customers both as at 31 December 2020 and 31 December 2019. Further details on the restatement are provided in the section "Reclassifications" of this Note.

The Company has performed SPPI test for its sale and leaseback arrangements. Vehicle serves as a collateral to secure all of such loans. Sale and leaseback contracts include contractual terms that can vary the contractual cash flows in a way that is unrelated to a basic lending arrangement. Such cash flows arise in the case of borrowers' default and are related to repossessed car sales for which any excess gains can be retained by the Company and commissions and other fees charged to the customer that are not directly linked to outstanding principal/interest (e.g. external debt recovery costs being charged to clients with mark-up). Other contract elements relevant to SPPI assessment for components include the leased asset repurchase options, where the option value is below the car market value at the moment of exercise and significant termination penalties for certain non-recourse contracts.

The Company has made relevant judgements and concluded that SPPI test is met in all above circumstances as 1) repossession commissions and fees charged by the Company are intended to cover the costs incurred by the Company in the debt servicing process under regular lending model, 2) the fact that the Company maintains proceeds from sale of repossessed car in excess of recovered exposure (if applicable) is not an evidence that the risk taken up by the Company is in fact the price risk of the car and not the credit risk. The Company is able to sell the collateral and keep any surplus only on default and the occasional trivial gains from the transaction are not the purpose of the core business model (which is to earn interest income from the loan asset) and are not the focus of the business, but instead are just an instrument to minimise the credit losses, 3) termination penalties for non-recourse sale and leaseback transactions charged to the customers in certain jurisdictions are also contractual elements intended to compensate for credit risk and do not result in any notable net gains to the Company.

#### **Cash and cash equivalents**

Cash comprises cash at bank and on hand with an original maturity of less than three months.

#### **Assets held for sale**

The Company classifies non-current assets and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use.

Assets held for sale includes vehicles which are obtained by enforcement of repossession in case clients default on existing lease agreements. Such repossessed collaterals are classified as held for sale and measured at the lower of their carrying amount and fair value less costs to sell (FVLCTS). Costs to sell are the incremental costs directly attributable to the disposal of an asset, excluding finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale expected to be completed within one year from the date of the classification.

Assets classified as held for sale are presented separately as current items in the statement of financial position.

#### **Vacation pay reserve**

Vacation pay reserve is calculated based on Latvian legislation requirements.

#### **Investments in subsidiary**

These are the Company's separate financial statements. Consolidated financial statements are prepared as a separate set. Investments in Subsidiary (i.e. where the Company holds more than 50% interest of the share capital or otherwise controls the company) and associates (i.e. an entity over which the Company has significant influence without control over the financial and operating policy decisions of the investee) are recognised at cost in the separate financial statements according to IAS 27. Following initial recognition, investments in Subsidiary and associates are carried at cost less any accumulated impairment losses. The carrying values of investments are reviewed for impairment at each statement of financial position date. The Company calculates the amount of impairment as the difference between the recoverable amount of the subsidiary or associate and its carrying value, then, recognises the loss in the statement of comprehensive income.

#### **Other investments**

##### **Equity investments at FVOCI**

Upon initial recognition, the Company can choose to irrevocably classify its equity investments that are not held for trading as equity instruments designated at fair value through OCI (FVOCI). The Company evaluates and applies this classification for each instrument separately. These instruments are initially measured at fair value plus transaction costs, directly attributable to their acquisition. After the initial recognition, these instruments are measured at fair value. Dividends are recorded in comprehensive statement of income. Other net gains and losses are accumulated in OCI and are never applied or reclassified to profit or loss statement.

Equity investments in non-listed companies are classified and measured as Equity instruments designated at fair value through OCI as described above. The Company elected to classify irrevocably its non-listed equity investments under this category as it intends to hold these investments for the foreseeable future.

##### **Debt instruments at FVOCI**

The Company classifies debt instruments at FVOCI when both of the following conditions are met:

- The instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets;
- The contractual terms of the financial asset meet the SPPI test.

The debt instruments measured at FVOCI are initially measured at fair value plus transaction costs, directly attributable to their acquisition. After the initial recognition, these instruments are measured at amortized costs. Interest income and losses are recognised in profit or loss in the same manner as for financial assets measured at amortised cost. See Note 20.

In the year end FVOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in OCI. Where the Company holds more than one investment in the same security, they are deemed to be disposed of on a first-in first-out basis. On derecognition, cumulative gains or losses previously recognised in OCI are reclassified from OCI to profit or loss.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### **Transactions with peer-to-peer platforms**

##### *Background*

The Company, as loan originator, have signed cooperation agreements with operator of a peer-to-peer (P2P) investment internet-based platform. Cooperation agreement and the related assignment agreements are in force until parties agree to terminate. Purpose of the cooperation agreement for the Company is to attract funding through the P2P platform.

P2P platform makes possible for individual and corporate investors to obtain a fully proportionate interest cash flows and the principal cash flows from debt instruments (finance lease receivables or loans and advances to customers) issued by the Company in exchange for an upfront payment. These rights are established through assignment agreements between investors and P2P platform, who is acting as an agent on behalf of the Company. Assignment agreements are of two types:

- 1) Agreements with recourse rights which require the Company to guarantee full repayment of invested funds by the investor in case of default of the Company's customer (buy back guarantee);
- 2) Agreements without recourse rights which do not require the Company to guarantee repayment of invested funds by the investor in case of default of the customer (no buy back guarantee).

The Company retains the legal title to its debt instruments (including payment collection), but transfers a part of equitable title and interest to investors through P2P platform.

##### *Receivables and payables from/to P2P platform*

P2P platform is acting as an agent in transferring cash flows between the Company and investors. Receivable for attracted funding from investors through P2P platform corresponds to the due payments from P2P platform.

Receivable is arising from assignments made through P2P platform where the related investment is not yet transferred to the Company (Note 24).

P2P platform commissions and service fees incurred by the Company are fees charged by P2P platform for servicing the funding attracted through peer-to-peer platform and are disclosed in Note 9.

##### *Funding attracted through peer-to-peer platform*

Liabilities arising from assignments with or without recourse rights are initially recognized at cost, being the fair value of the consideration received from investors net of issue costs associated with the loan.

Liabilities to investors are recognized in the statement of financial position caption Funding attracted through peer-to-peer platform (Note 29) and are treated as loans received.

After initial recognition Funding attracted through peer-to-peer platform is subsequently measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any issue costs, and any discount or premium on settlement. Gains and losses are recognized in the statement of comprehensive income as interest income/ expense when the liabilities are derecognized.

The Company has to repay to the investor the proportionate share of the attracted funding for each debt instrument according to the conditions of the respective individual agreement with Company's client, which can be up to 72 months.

##### *Assignments with recourse rights (buy back guarantee)*

Assignments with recourse rights provide for direct recourse to the Company, thus do not meet the requirements to be classified as pass-through arrangement in accordance with IFRS 9.

Therefore, the Company's respective debt instruments do not qualify to be considered for partial derecognition and interest expense paid to investors is shown in gross amount under Interest revenue calculated using the effective interest method (Note 4).

##### *Assignments without recourse rights (no buy back guarantee)*

Assignments without recourse rights are arrangements that transfer to investors substantially all the risks and rewards of ownership equal to a fully proportionate share of the cash flows to be received from the Company's debt instruments. Therefore such arrangements are classified as pass-through arrangements in accordance with IFRS 9.

As such, a fully proportionate share, equal to investor's claim in relation to the related debt instrument, is derecognized.

The derecognized part is accounted as an off-balance sheet item (Note 18) and interest income is recognized to the extent of being the residual interest. Residual income is the difference between the interest earned on the respective debt instrument by the Company and the respective share of interest earned by the investor.

#### **Reserves**

##### *Foreign currency translation reserve*

The Company has currency revaluation reserve amount 1 EUR, due to switch from Latvian Lats to EUR currency.

##### *Fair value reserve*

The fair value reserve comprises the cumulative net change in fair value of debt securities at FVOCI until the assets are derecognised or reclassified.

##### *Other reserves*

Other reserves is used to record the effect of transactions with owners in their capacity as owners and includes financial guarantees given by the Company.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of provisions to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Statement of comprehensive income net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a borrowing cost.



## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### Contingencies

Contingent liabilities are not recognized in the separate financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the separate financial statements but disclosed when an inflow of economic benefits is probable.

#### Share-based payments

##### Equity-settled transactions

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model. That cost is recognized in employee benefits expense, together with a corresponding increase in equity (other capital reserves), over the period in which the service and, where applicable, the performance conditions are fulfilled (the vesting period). The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The expense or credit in the statement of comprehensive income for a period represents the movement in cumulative expense recognized as at the beginning and end of that period.

No expense is recognized for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

When the terms of an equity-settled award are modified, the minimum expense recognized is the grant date fair value of the unmodified award, provided the original terms of the award are met. An additional expense, measured as at the date of modification, is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through statement of comprehensive income.

#### Income and expenses

Expenses are recognized as incurred. Expenses are recognized net of the amount of value added tax. In certain situations value added tax incurred on a services received or calculated in accordance with legislation requirements is not recoverable in full from the taxation authority. In such cases value added tax is recognized as part of the related expense item as applicable. The same principles is applied if value added tax is not recoverable on acquisition an asset.

Revenue is recognized in accordance with the related standard's requirements and to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

##### The effective interest rate method

According to IFRS 9 for all financial instruments measured at amortized cost interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses.

When a financial asset becomes credit-impaired and is regarded as 'Stage 3', the Company calculates interest income by applying the EIR to the net amortized cost of the financial asset. If the financial asset cures and is no longer credit-impaired, the Company reverts to calculating interest income on a gross basis.

##### Income from cession of bad debt

Gain or loss from sale of doubtful financial lease receivables and loans and advances to customers is presented on net basis under "Net gain/loss from de-recognition of financial assets measured at amortized cost". Gains or losses arising on cession deals are recognized in the statement of comprehensive income at transaction date as the difference between the proceeds received and the carrying amount of derecognized lease/ loan receivables assigned through cession agreements.

##### Expenses related to attracting funding

Expenses related to attracting funding consists of administration fee for using peer-to-peer platform. Expenses are charged monthly and recognised in the Company's statement of comprehensive income when they occur.

#### Revenue and expenses from contracts with customers

Revenue from contracts with customers in scope for IFRS 15 encompasses sold goods or services provided as output of the Company's ordinary activities. The Company uses the following criteria to identify contracts with customers:

- the parties to the contract have approved the contract (in writing, orally or in accordance with other customary business practices) and are committed to perform their respective obligations;
- can be identified each party's rights regarding the goods or services to be transferred;
- can be identified the payment terms for the goods or services to be transferred;
- the contract has commercial substance (i.e. the risk, timing or amount of the entity's future cash flows is expected to change as a result of the contract);
- it is probable that the Company will collect the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer.

Performance obligations are promises in the contracts (either explicitly stated or implied) with the Company's customers to transfer to the customers distinct goods or services. Promised goods or services represent separate performance obligations if the goods or services are distinct. A promised good or service is considered distinct if the customer can benefit from the good or service on its own or with other readily available resources (i.e. distinct individually) and the good or service is separately identifiable from other promises in the contract (distinct within the context of the contract). Both of these criteria must be met to conclude that the good or service is distinct.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price for the sale of equipment, the Company considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer (if any).

The Company recognizes revenue when (or as) it satisfies a performance obligation to transfer a promised good or service to a customer. Revenue is recognized when customer obtains control of the respective good or service. Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### Revenue and expenses from contracts with customers (continued)

Revenue from satisfied performance obligations is recognized over time, if one of the following criteria is met:

- customer simultaneously receives and consumes the benefits;
- customer controls the asset as it is created or enhanced;
- the Company's performance creates an asset and has a right to payment for performance completed.

Payment terms for goods or services transferred to customers according to contract terms are within 45 to 60 days from the provision of services or sale of goods. The transaction price is generally determined by the contractually agreed conditions. Invoices typically are issued after the goods have been sold or service provided.

In the year 2020 and 2019 the Company did not enter into contracts with rights of return, financing components, non cash considerations or consideration payable to customer.

The Company has generally concluded that it is the principal in its revenue arrangements, except for the debt collection activities and agency services below, because it typically controls the goods or services before transferring them to the customer.

When another party is involved in providing goods or services to Company's customers, the Company considers that it is a principal, if it obtains control of any one of the following:

- a) a good or another asset from the other party that it then transfers to the customer.
- b) a right to a service to be performed by the other party, which gives the entity the ability to direct that party to provide the service to the customer on the entity's behalf.
- c) a good or service from the other party that it then combines with other goods or services in providing the specified good or service to the customer.

Management judgment on transactions where the Company acts as agent is disclosed in Note 3.

#### Fee and commission income related to finance lease activities (Note 6)

##### Income from debt collection activities and earned penalties (point in time)

Income from debt collection activities and penalties is recognized in the Company's statement of comprehensive income at the moment when the likelihood of consideration being settled for such services is high, therefore income is recognized only when actual payment for provided services is actually received.

Income from penalties arise in case customers breach the contractual terms of financial lease receivables and loans and advances to customers agreements, such as exceeding the payment date. In those situations the Company is entitled to charge the customers in accordance with the agreement terms. The Company recognizes income from penalties at the moment of cash receipt as likelihood and timing of settlement is uncertain. In case customers does not settle the penalty amount, the Company is entitled to enforce repossession of the collateral.

Revenue from debt collection activities typically arises when customers delay the payments due. As a lessor, the Company has protective rights in the lease agreements with customers that require the customers to safeguard and maintain the condition of the vehicle, as it serves as a collateral to the lease. Company's revenue encompasses a compensation of internal and external costs incurred by the Company in relation to debt management, legal fees as well as repossession of vehicle in case of lease agreement termination and are recharged to the customers in accordance with the agreement terms. Debt collection income is recognized on net (agent) basis as it these amounts are recharged to the customers in accordance with agreement terms and the Company does not control these services before they are transferred to a customer. The performance obligation is satisfied when respective service has been provided.

#### Other operating income (Note 12)

##### Revenue from client acquisition (point in time)

Income from commission fee for client acquisition: The Company provides client acquisition services to related parties. The Company independently concludes lease agreements in name of related parties. In addition, the Company consults and communicates with clients, ensures clients' complaints and applications receipt and reviews, validates client identity and truth of submitted information from public registers, explains the agreement obligations and legal consequences, reviews the application and concludes the agreement on behalf of related parties. The service is provided when the customer of the related parties has signed the lease agreement and such income is recognized at the point in time.

##### Variable consideration revenue from client acquisition (point in time)

The Company has entered into a contract with JSC Primero Finance on providing commercial client acquisition services with the variable component of the contract on 26 September, 2019.

The fee is paid on all concluded agreements with clients. The fee consists of two elements – fixed and variable. Fixed fee is set as % from total loan amount and is invoiced every month based on concluded agreement list for previous month. Variable fee part is an additional fee and is set as percentage dependant on the specific annual percentage rate (APR) threshold for each individual concluded agreement.

The fixed and variable part of client acquisition fee is calculated and invoiced monthly. The revenue from the fixed part of the fee is recognized at point in time as the corresponding performance obligations are satisfied, and there is no significant judgement applied to determine the transaction price or the satisfaction of the performance obligations.

The additional client acquisition fee is determined to be a variable consideration as it is based on the individual APR of each concluded agreement.

While the additional fee is recognised at point in time when the agreement is concluded between customer and JSC Primero Finance, the Company recognizes revenue from the variable consideration only to the extent that it is 'highly probable', that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is resolved. Additional fee invoicing continues until the moment when agreement is terminated, irrespectively to the termination basis, which can be early repayment or default. Any not yet invoiced client acquisition fee cannot be invoiced to JSC Primero Finance.

In the case of loan defaults, the parties agreed to measure the default loss. In the cases when not all outstanding debt has been covered after the collateral sale, the Company returns part (proportional to the uncovered debt) of the additional fee, which has been invoiced to JSC Primero Finance.

From the signing date to 31 December 2020 there were 18 default cases, and only for 3 cases the additional fee had been returned.

Revenue from variable and fixed parts are recognized in the statement of comprehensive income and classified as commission from client acquisition, for detailed information see Note 12.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### Other operating income (Note 12) (continued)

*Revenue from recharging expenses - agency services (point in time):*

Agency services consist of different services, such as settlement of costs on behalf of 3rd and related parties and recharging those costs to customers or related parties. The Company is acting as an agent in provision of these services to the customers. Such services are provided with the intention to realize the economies of scale of purchasing power for a service that is both used by the Company, related parties and the 3rd party. The performance obligation is satisfied when respective service has been provided. The Company does not charge any mark up on these services.

*Revenue from service fee (point in time):*

The Company provides marketing, partnership management, car evaluation, debt collection, car sales, IT systems support and other services to related parties. The fees earned in exchange for these services are recognised at the point in time the transaction is completed because the customer only receives the benefits of the Company's performance upon successful completion of the underlying procedures. The service fee is calculated and accrued monthly, the Company issues the invoice in the following month. The revenue is recognised at point in time when the services are provided.

#### Contract balances

##### Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration.

At 31 December the Company have contract assets in its statement of financial position. See Note 25.

##### Trade receivables

A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

These receivables are disclosed in balance sheet caption 'Trade receivables' (Note 23).

Trade receivables are non-interest bearing and are generally on terms of 30 to 120 days.

##### Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

At 31 December the Company had no contract liabilities in its statement of financial position.

#### Income taxes

Legal entities have not been required to pay income tax on earned profits starting from 1 January 2018 in accordance with amendments made to the Corporate Income Tax Law of the Republic of Latvia. Corporate income tax is paid on distributed profits and deemed profit distributions. Consequently, current tax assets and liabilities are measured at the tax rate applicable to undistributed profits. Both distributed profits and deemed profit distributions have been subject to the tax rate of 20 per cent of their gross amount, or 20/80 of net expense. Corporate income tax on dividends is recognized in the separate statement of comprehensive income as expense in the reporting period when respective dividends are declared, while, as regards other deemed profit items, at the time when expense is incurred in the reporting year.

No provision is recognized for income tax payable on a dividend distribution before dividends are declared.

As income tax has to be paid on distributed profits and deemed profit distributions, no temporary differences are arising between the tax bases of assets and liabilities and their carrying values for accounting purposes. Therefore deferred tax assets and liabilities are not recognized.

#### Related parties

The parties are considered related when one party has a possibility to control the other one or has significant influence over the other party in making financial and operating decisions. Related parties of the Company are shareholders who could control or who have significant influence over the Company in accepting operating business decisions, key management personnel of the Company including members of Supervisory body – Audit committee and close family members of any above-mentioned persons, as well as entities over which those persons have a control or significant influence.

The Company has defined that a person or a close member of that person's family is related to a reporting entity if that person:

- has control or joint control of the reporting entity;
- has significant influence over the reporting entity; or
- is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.

An entity is related to a reporting entity if any of the following conditions applies:

- The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
- One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
- Both entities are joint ventures of the same third party;
- One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
- The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity;
- The entity is controlled or jointly controlled by a person identified in (a);
- A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity);
- The entity, or any member of a group of which it is a part, provides key management personnel services to the reporting entity or to the parent of the reporting entity.

A related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

## 2. Summary of significant accounting policies (continued)

### e) Significant accounting policies (continued)

#### Dividend distribution

Dividend distribution to the shareholders of the Company is recognised as a liability and distribution of retained earnings in the separate financial statements in the period in which the dividends are approved by the shareholders. (Note 27)

#### Subsequent events

Post period-end events that provide additional information about the Company's position at the statement of financial position date (adjusting events) are reflected in the separate financial statements. Post-period-end events that are not adjusting events are disclosed in the notes when material (Note 41).

## 3. Significant accounting judgments, estimates and assumptions

The preparation of the separate financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses, and disclosure of contingencies. The most significant judgment is related to the Company's ability to continue as a going concern, while significant areas of estimation uncertainty used in the preparation of the separate financial statements are impairment of financial assets, impairment tests for investments in subsidiaries and fair value of financial guarantees. Although these estimates and judgements along with other items listed below are based on the management's best knowledge of current events and actions, the actual results may ultimately differ from those estimates.

In the process of applying the Company's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognized in the separate financial statements.

#### Going concern

These financial statements are prepared on going concern basis. In the light of events related to Covid-19, the Company's management has assessed the impacts of the coronavirus outbreak on the Company's ability to continue as a going concern.

#### Initial Covid-19 outbreak impacting Company's activities back in 2020:

Similarly to other industry participants the Company faced the following wider economic impacts of the COVID-19 in Q1 of 2020:

- Disruption to business operations and economic activity in Latvia, with a cascading impact on both upstream and downstream supply chains;
- Significant disruption to businesses in certain sectors, both within Latvia and in markets with high dependence on a foreign supply chain as well as export-oriented businesses with high reliance on foreign markets. The affected sectors include trade and transportation, travel and tourism, entertainment, manufacturing, construction, retail, insurance, education and the financial sector;
- Significant decrease in demand for non-essential goods and services;
- An increase in economic uncertainty, reflected in more volatile asset prices and currency exchange rates.

Management further considered the following operation risks that may adversely affect the Company:

- Temporarily closed offline sales channels;
- Workforce unavailability for extended period;
- Recession in the global economy, as already confirmed by a number of economic forecasts done internationally, that would significantly reduce the purchasing power of end consumers and businesses.

On 22 March 2020 the law on measures to prevent and overcome the national threat and combat its consequences in relation to the spread of the disease caused by COVID-19 entered into force. The Cabinet of Ministers determined sectors that have been financially affected by the spread of COVID-19 and are eligible to receive the measures and special support mechanisms provided by the law. Following the regulations, the Company has applied lower late payments fines for the customers experiencing financial difficulties. The Company has used the tax payment rescheduling opportunity, arranging an agreement on the gradual tax repayment schedule.

The state of emergency was lifted in June 2020 and re-introduced in November 2020.

The Company operates in a sector indirectly subject to temporary lockdown and state of emergency imposed by the government effects, and global circumstances and therefore it has experienced reasonably expected decrease in its financial performance over the COVID-19 period.

In order to mitigate the economic impacts of COVID-19 outbreak and strengthen the Company's liquidity, assure positive cash balances and ultimately cash accumulation, the Company's management implemented the measures, which include:

- Formation of the crisis management team;
- Limiting the issuances of the new loans over the lock-down period;
- Existing portfolio debt collection strategy revision, covering the addition of additional debt collection tools and revamped debt collection approach;
- Strengthening the underwriting through continuous COVID-19 impact assessments;
- Successful implementation of work from home ensuring continuity of core processes;
- Employees have been required to adhere to very strict precautionary standards including social distancing and other health and safety best practices followed by published government guideline;
- Reviewing and renegotiating payment terms with suppliers;
- Significant cost revision activities.

### 3. Summary of significant accounting policies (continued)

#### ***Going concern (continued)***

##### The Company's performance under ongoing Covid-19 situation

The Company has successfully performed through first, second, and current Covid-19 waves, all of which have left minimal impact on the operational performance for the Company. The Company has had relative stable portfolio quality throughout this period and it comfortably enters 2021 from both operational perspective as well as future funding availability perspective:

- Considering its own planned loan issuance volume (1.8-3 million EUR), as well as its service and agency arrangements with subsidiary JSC Renti and related party JSC Primero finance, the Company plans to service circa 5,2 thousand new lease, loan and rent contracts, which is 37% higher compared to 2020. Operations were unaffected by the second Covid-19 wave in 2020, therefore Company's management believes that further growth in service volumes is a reasonably conservative assumption.
- Revenue to net portfolio ratio is forecasted to remain at the same 60% level as at year ended 31.12.2021 comparing to year ended 31.12.2020.
- Selling expense expected to be at the level of 1,6% from total issued loan volumes, administrative expenses at the level of 18,8% from planned net loan portfolio as of 31.12.2021.

The Company monitors its liquidity ratios on an ongoing basis. The main liquidity ratios for the Company are capitalisation ratio and interest coverage ratio. As at 31 December 2020, the Company's capitalisation ratio and interest coverage ratio were accordingly 1,53 and 2,61 (31.12.2019: 0,52 and 2,43), indicating stable liquidity outlook for the Company. The Company has maintained strong funding and liquidity position with its robust diversified funding base, and it has improved significantly after public offering, as at 31 December 2020 the Company is compliant with all financial covenants. The Company's management foresees that it will be able to fully satisfy the requirements of financial covenants in the future as well.

On March 1, 2021, through public offering the Company issued new secured corporate bond (LV0000802452) in the amount of EUR 30 million, which from March 31, 2021 is included in the regulated market of NASDAQ OMX Baltic (Note 41).

The Company controls its liquidity by managing the amount of funding it attracts through P2P platform Mintos and other sources. P2P platform Mintos provides management greater flexibility to manage the level of borrowings and available cash balances. Despite the current uncertainty in the global economy, the amount of loans funded through Mintos have remained stable, demonstrating that investors trust in Mogo as a stable company, and they continue to invest in Mogo loans. The Management believes that current macroeconomic environment is favorable for further sustained debt raise or refinance activities, which was recently provided by successful Latvian bonds' refinance that closed on 1st and 2nd of March 2021. For more information on liquidity risk refer to Note 39.

In management's view, the above factors and measures taken support the assertion that the Company will have sufficient resources to continue for a period of at least 12 months from the reporting date and that there are no material uncertainties related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern.

Management cannot however preclude the possibility that extended lock down periods, an escalation in the severity of such measures, or a consequential adverse impact of such measures on the economic environment the Company operates in will not have an adverse effect on the Company, and its financial position and operating results, in the medium and longer term. We continue to monitor the situations closely and will respond to mitigate the impact of such events and circumstances as they occur.

#### ***Impairment of financial assets***

The measurement of impairment losses under IFRS 9 across all categories of financial assets in scope requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances. The Company's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include Probability of Default and Loss Given Default; judgment is applied also when determining significant increase in credit risk.

##### Probability of default (PD)

The Probability of Default is an estimate of the likelihood of default over a given time horizon, where default is defined as: 61 DPD.

In order to estimate PDs the Company utilises Markov chains methodology. This methodology employs statistical analysis of historical transitions between delinquency buckets to estimate the probability that loan will eventually end up in default state which is set as absorbing state.

The Company uses 12 months continuous horizon window (or smaller if actual lifetime of the product is shorter or if representative historical data is available for a shorter period), and estimation over lifetime is defined as nth power of 12 months matrix (n depends on the estimated lifetime, e.g., if lifetime is 36 months then n=3).

Exposures are grouped into buckets of days past due (DPD) loans/leases.

Company uses 6 months (continuous horizon) transition window and estimation over lifetime is defined as nth power of 6 months matrix. The approach improves consistency of PD calculations, i.e., accounted for 6 months seasonality effect and smoothened volatile impact of the regular changes in the business processes.

Calculations are applied at product level (leasing and secured loans vs unsecured loans). Exposures are grouped into buckets of days past due (DPD) loans/leases.

##### Forward-looking macroeconomic indicators model for portfolio impairment assessment

Guided by IFRS 9, Company assesses forward looking information and incorporates it into an impairment model. Impairment change is modelled given expected future changes of macroeconomic factors. Before Dec 2020 Company used Hierarchical Bayes model, but given Covid-19 unprecedented impact on macroeconomics across the world and uncertainty in all markets, the approach was changed to linear relation between changes in input variables and changes in PD. Description of the new macro model is provided further.

Macro model uses expected changes in macroeconomic indicators year on year and assumes the same or similar change to Stage 1 PD.

### 3. Significant accounting judgments, estimates and assumptions (continued)

#### **Impairment of financial assets (continued)**

Following variables are used:

1. GDP growth (GDP)
2. Unemployment rate change (UR)
3. Inflation rate change (IR).

These variables proved to have significant correlation with PDs.

In the first step weighted average of all input variables is calculated (base scenario). Given that all variables are changes then output is the expected average change of stage 1 PD. Input variables are weighted according to their significance to the default rates of Company customers: UR=60%, GDP = 30%, IR = 10%. In the second step input variables are worsened by 15% and the worst-case scenario is produced using the same weights as in the base scenario (expected average change of stage 1 PD in the worst-case scenario). In the third step weights of base and worst-case scenarios are established and a weighted average scenario is produced. Base case scenario's weight is 75%, worst case scenarios' weight is respectively 1- base case scenario's weight. In the fourth step result of the weighted average scenario is multiplied by the relation coefficient, which is set equal to 0.5. Relation coefficient shows whether changes of UR during the first Covid wave implied the same scale change of PDs. It is calculated in the following way: maximum PD increase in 2020 vs 2019 December PD is compared to maximum UR increase in 2020 vs 2019 December.

Result of the macro model is then applied to stage 1 PDs for each month close starting from December 2020. Macro outlook is updated in a consistent manner once per quarter; thus, the macro model is expected to be updated once per quarter in 2021.

#### *The Default distribution vector (DDV)*

The default distribution vector provides distribution of PD over the course of a 12 month or lifetime horizon. It is calculated from historical data samples of all defaulted loans.

#### *Loss Given Default*

Finance lease receivables

The Company closely follows recoveries from defaulted finance lease receivables and revises LGD rates every month for portfolios based on actual recoveries received.

- The sample used for LGD calculation consists of all the finance lease receivables that have been defaulted historically. If termination of the contract happens before default state is reached, then loan is considered defaulted (early default) and it is considered in LGD sample. Subsequent recoveries on such loans are monitored on a monthly basis. Recoveries from regular collections process, car sales, cessions and legal process are followed.

- Renewed leases (restored payments capacity after termination) also affect the LGD rate by incorporating recovered cash after renewal of the agreement and comparing it to the exposure at default of the agreements subsequently renewed, implying the cure rate. Cure rate from renewals is calculated over a four-year period. For the 31 December 2020 impairment purposes 93.61% (31.12.2019.: 96.25%) recovery rate for renewed cases was applied. Above described LGD rate is used for all portfolio groups except for unsecured portfolio. For unsecured portfolio LGD is estimated using triangular recovery matrix on all unsecured cases. Received recovery is discounted with effective interest rate depending on the number of months between the date account got unsecured status and the date when recovery was received. Given that majority of the car sales happen before unsecured status, the LGD for unsecured portfolio is significantly higher than for other buckets.

Loans and advances to customers (unsecured loans)

For unsecured loans LGD is determined based on debt sales market activity and offered prices. For the later stages (DPD 360) LGD is set to 100%.

#### *Exposure at default (EAD) modelling*

Exposure at default is modelled by adjusting the unpaid balance of lease and loan receivables as at the reporting date by expected future repayments during the next 12 months. As of 31 December 2020, it is applied for Stage 1 exposures only. This is performed based on contractual repayment schedules, adjusted for historical prepayment rate observed. Historical prepayment patterns are assumed to be a reliable estimate for future prepayment activity.

#### *Impairment for loans to and receivables from related parties and non-related parties*

Receivables from related parties and non-related parties inherently are subject to the Company's credit risk. Therefore, a benchmarked PD and LGD rate - based on Standard & Poor's corporate statistics studies has been applied in determining the ECLs.

Significant increase in credit risk for related and non-related party transactions is determined based on information available in the Company about the financial performance of the parties. Financial position of related and non-related parties as at impairment assessment date is compared to that when the exposure was originated. Further 30 days past due back stop indicator is utilized to transfer exposures to Stage 2.

#### **Impairment assessment of investments in subsidiary**

Key assumptions used in value in use calculations:

The recoverable amount was determined based on the free cash flow to equity model (value in use) using perpetuity discounted cash flow projections covering a five -year period with a terminal year.

To determine the recoverable amount, discount rate applied to the cash flow projections was 13.94% (2019: 12.36%) and was based on external sources of information. Terminal growth rate was assumed at 1% (2019: 1%). Other key assumption, on which management based its cash flow projections for the period, was future profitability of the operation of the subsidiary. During forecast period rental income is projected to increase by 23.41% in financial year 2021 comparing to 2020, and by on average 20% per annum in following years. The costs in 2021 and onwards were estimated based on the budget approved by the management of the Company which are dependent on the volume of rental portfolio.

Taking into account all the aspects mentioned above, as at 31 December 2020 and as at 31 December 2019 the Company has not recognised impairment allowance for investment in subsidiary.

Sensitivity scenarios: assuming decrease by 30% in operating cash flow during the five-year period and increase in discount rate by 1% while other assumptions remain unchanged, the recoverable amount would decrease by 41%, but remains higher than carrying value.

### 3. Significant accounting judgments, estimates and assumptions (continued)

#### **Determination of the FVLCTS of assets held for sale**

Determination of the FVLCTS for repossessed vehicles is performed on an individual basis at the moment of the repossession.

Management estimate is based on available data from historical sales transactions for such assets in previous reporting periods. Company also considers factors such as historical actual average loss (if any) from the previous years. Management considers whether also events after the reporting year indicate a decline in the sales prices of such

While of lesser likelihood and/or magnitude of uncertainty, the following estimates and judgements also affect the financial statements:

#### **Separation of embedded derivatives from the host contract**

The Company has certain call and put option agreements that can accelerate repayment of the issued bonds. These options arise out of bond (host contract) prospectus and individual agreements with certain bondholders and meet the definition of an embedded derivative in accordance with IFRS 9.

Call option included in the bond prospectus gives the Company the right, but not the obligation to carry out early redemption, either in full or partially, of the issued bonds with a 1% premium. Call and put options included in the agreements signed with certain bondholders give the Company and bondholder the respective right of buying back or selling the bonds at exercise price equal to the amortized cost of the respective bond notes.

The Company's management has evaluated that the embedded derivatives are not contractually separable, not contractually transferrable independently and has the same counterparty. Each option's exercise price is approximately equal on each exercise date to the amortized cost of bond, therefore these embedded derivatives are not separated from the host contract.

#### **Financial guarantees**

##### *Fair value (FV) determination and initial recognition*

The Company has elected to determine the FV of guarantee using valuation of expected loss approach. FV of guarantee is calculated as multiple of EAD, PD and LGD. EAD is determined based on the contractual guaranteed amount per guarantee agreement (Note 38) and considering Company's pro-rata share of the guaranteed amount estimated considering the total assets of guarantors (Company and other Subsidiary of Mogo Finance S.A.) as at end of the reporting period included in the respective guarantee agreement.

Guarantee is issued to secure the bond issuance of the ultimate parent of the Company, Mogo Finance S.A. The Company would incur loss in case Mogo Finance S.A. defaults on obligations towards its bondholders. Accordingly, PD of Mogo Finance S.A. is determined based on the Mogo Finance S.A. credit rating as determined by credit rating agency Fitch Ratings and historical statistics of average occurrence of defaults for companies with the respective credit rating.

##### *ECL determination for subsequent measurement*

For the purposes of FV estimation the Company is using the ultimate parent Company's Mogo Finance S.A. credit rating as determined by credit rating agency Fitch Ratings. Since initial recognition the Company has assessed that that ultimate parent's credit risk has not increased and guarantee liability is therefore considered as Stage 1 exposure.

#### **Lease term determination under IFRS 16 (Company as a lessee)**

IFRS 16 requires that in determining the lease term and assessing the length of the non-cancellable period of a lease, an entity shall apply the definition of a contract in accordance with IFRS 15 and determine the period for which the contract is enforceable. In assessment of lease term determination the Company considers the enforceable rights and obligations of both parties. If both the lessee and the lessor can terminate the contract without more than an insignificant penalty at any time at or after the end of the non-cancellable term, then there are no enforceable rights and obligations beyond the non-cancellable term. For lease agreements without a fixed term and agreements that are "rolled over" on monthly basis until either party gives notice the Company considers that it does have enforceable rights and obligations under such agreements, therefore a reasonable estimate of the lease term assessment is made.

In considering the Company's options to extend or not to terminate the lease the Company evaluates what are the rights of the Company and the lessor under such options. The Company considers whether options included in the lease agreements (1) give an unilateral right for one party (i.e. Company) and (2) creates an obligation to comply for the other party (i.e. lessor). If neither party in the contract has an obligation then Company assessment is that no options are to be considered in the context of lease term assessment. In such situations the lease term would not exceed the non-cancellable contractual term. In determining the lease term the Company has assessed the penalties under the lease agreements as well as economic incentives to prolong the lease agreements such as the underlying asset being strategic.

#### **Lease liability incremental borrowing rate determination under IFRS 16 (Company as a lessee)**

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The Company has used market rates as its incremental borrowing rate. The Company considers market rates used as an appropriate measure for incremental borrowing rates as they correctly reflect the ability to finance a specific asset purchase.

It is further considered that the way how local lenders would approach asset financing at each subsidiary level. As per Company's assessment each of the Company's Subsidiary would qualify as a good quality borrower in the local markets in the context of overall the Company results.

### 3. Significant accounting judgments, estimates and assumptions (continued)

#### **Sale and leaseback transactions**

Under sale and leaseback transactions the Company purchases the underlying asset and then leases it back to the same customer. To determine how to account for a sale and leaseback transaction, the Company first considers whether the initial transfer of the underlying asset from the seller-lessee (Customer) to the buyer-lessor (the Company) is a sale. The Company applies IFRS 15 to determine whether a sale has taken place. The key indicators that control has passed to the Company include the Company having:

- a present obligation to pay;
- physical possession (of the purchased asset);
- a legal title (to the purchased asset);
- the risks and rewards of ownership (of the purchased asset);
- the Company has accepted the asset;
- the borrower can or must repurchase the asset for an amount that is less than the original selling price of the asset.

As at 31 December 2020 the Company concluded that its sale and leaseback contract provisions (including the automatic transfer of ownership to the asset to the borrower at the end of the lease term or repurchase options embedded) are such that the transfer of asset from the seller-lessee to the Company does not satisfy and never satisfied the requirements of IFRS 15. Such conclusion differs from the Company judgement as at 31 December 2019 and on the initial adoption of IFRS 9 and IFRS 15 and IFRS 16 as of 1 January 2018. The management believes that previous judgement applied was not correct. Accordingly receivables under sale and leaseback contracts were reclassified to loans and advances to customers as at 31 December 2019. Further details on the reclassification are provided in the section "Reclassifications" of Note 2.

#### **SPPI assessment**

In assessing whether the contractual cash flows are SPPI, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Company considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse loans); and
- features that modify consideration of the time value of money (e.g. periodical reset of interest rates).

Please refer to Note 2 for further detailed descriptions of the judgements made by management to assess whether regular loan, non-recourse loan and sale and leaseback financing arrangement contracts meet SPPI criteria.

#### **Principal versus agent assessment**

In provision of debt collection services (Note 6) the Company has assessed that it does not obtain control of these services before they are transferred to customers, as these services or goods are acquired on their behalf. Therefore, it is considered agent in these transactions.

The Company is also acting as an agent (Note 12 and Note 34) in purchasing specific goods and services from 3rd parties on behalf of customers and related parties - mainly legal, recruitment and similar services.

The Company does not obtain control of the service, does not incur inventory risk nor has discretion in determining the sales price.

### 4. Interest revenue

	2020 EUR	2019 EUR (reclassified)
Interest income from finance lease receivables	1 390 830	2 875 301
Interest income from intercompany loans calculated applying effective interest rate method	3 814 270	2 446 545
Interest income from loans and advances to customers calculated applying effective interest rate method	5 260 230	10 106 227
<b>TOTAL:</b>	<b>10 465 330</b>	<b>15 428 073</b>

Interest income contains earned interest on portfolio derecognized from Company's assets (see Note 18 and Note 19).

Gross and net earned interest are as follows:	2020 EUR	2019 EUR
Gross interest income	10 468 329	15 439 230
Interest derecognized due to derecognition of portfolio from Company's assets*	(2 999)	(11 157)
<b>TOTAL NET INTEREST:</b>	<b>10 465 330</b>	<b>15 428 073</b>

\*Interest derecognized due to derecognition of portfolio from Company's assets relates to P2P interest for loans without buy back guarantee.

Part of interest revenue is derecognized as the Company has assigned to P2P investors part of its finance lease receivables and loans and advances to customer. In case the assignment is done without a buy back obligation the related interest revenue earned on such agreements is derecognized from Company's interest revenue in amount equal to investor's claim towards the interest earned.



## 5. Interest expense

	2020	2019
	EUR	EUR
<i>Interest expenses on financial liabilities measured at amortised cost:</i>		
Interest expense on issued bonds	3 106 056	3 149 904
Interest expense on issued bonds related parties	34 008	366 508
Interest expenses for loans from P2P platform investors	808 606	1 546 922
Interest expenses for loans from not related parties	-	35 971
Interest expenses for lease liabilities	28 782	12 142
Interest expenses for loans from banks	150 181	96 990
<b>TOTAL:</b>	<b>4 127 633</b>	<b>5 208 437</b>

During the financial year, the Company has successfully continued financing using peer-to-peer platforms. The interest expense from the peer platform has decreased compared to the previous year due to a decrease in the amount of funding used from peer-to-peer platforms.  
See Note 29 for additional information.

## 6. Fee and commission income related to finance lease activities

	2020	2019
	EUR	EUR
<i>Revenue from contracts with customers recognised point in time:</i>		
Gross income from debt collection activities	248 312	620 320
Gross expenses from debt collection activities	(123 505)	(249 815)
Net debt collection income:	124 807	370 505
Income from commissions	1 535	2 425
Income from penalties received	213 541	480 502
<b>TOTAL:</b>	<b>339 883</b>	<b>853 432</b>

## 7. Impairment expense

	2020	2019
	EUR	EUR
Change in impairment in finance lease (see Note 18)	(200 512)	(346 349)
Change in impairment in loans and advances to customers (see Note 19)	(595 643)	(869 482)
Written off debts	1 907 148	3 774 876
<b>TOTAL:</b>	<b>1 110 993</b>	<b>2 559 045</b>

## 8. Net gain/(loss) from de-recognition of financial assets measured at amortized cost

	2020	2019
	EUR	EUR
<i>Financial lease</i>		(reclassified)
Income arising from cession of financial lease receivables to related parties	146 596	-
Loss arising from cession of financial lease receivables to related parties	(55)	-
<b>TOTAL:</b>	<b>146 541</b>	<b>-</b>
<i>Financial lease</i>		(reclassified)
Income arising from cession of financial lease receivables to non related parties	5 962	15 564
Loss arising from cession of financial lease receivables to non related parties	(3 256)	(78 053)
<b>TOTAL:</b>	<b>2 706</b>	<b>(62 489)</b>
<i>Loans and advances to customers</i>		(reclassified)
Income arising from cession of loans and advances to customers receivables to related parties	589 816	-
Loss arising from cession of loans and advances to customers receivables to related parties	(2 082)	-
<b>TOTAL:</b>	<b>587 734</b>	<b>-</b>
<i>Loans and advances to customers</i>		(reclassified)
Income arising from cession of loans and advances to customers receivables to non related parties	25 873	51 194
Loss arising from cession of loans and advances to customers receivables to non related parties	(178 221)	(364 525)
<b>TOTAL:</b>	<b>(152 348)</b>	<b>(313 331)</b>
<b>Net Income/ (Loss) arising from cession of financial lease and loans and advances to customers receivables</b>	<b>TOTAL:</b>	<b>(375 820)</b>
	<b>584 633</b>	

#### 8. Net gain/(loss) from de-recognition of financial assets measured at amortized cost (continued)

During 2020 the Company performed cessions to related and non related parties (2019: only non-related parties). See Note 34 for additional information on transactions with related parties.

The portfolio that was ceded to the related party includes only the active contracts, which significantly increased the proceeds from the cession, while the contracts ceded to non-related parties include bad debtors with which the contracts have been terminated and the Company did not expect to receive all debt amount repayment to renewed the contract.

When financial lease receivables or Loans and advances to customers portfolio is sold in cession, the Company reverses the respective part of impairment allowance of the ceded assets. For additional information see Note 18 and 19.

The Company then separately recognizes net losses arising from derecognition of the ceded portfolio, which is reduced by the respective cession income.

#### 9. Expenses related to peer-to-peer platforms services

	2020	2019
	EUR	EUR
Service fee for using P2P platform	86 496	149 872
<b>TOTAL:</b>	<b>86 496</b>	<b>149 872</b>

#### 10. Selling expense

	2020	2019
	EUR	EUR
TV and radio marketing expenses	3 459	104 084
Marketing services (include out-of-home advertising)	34 600	181 659
Online advertising	19 953	47 975
<b>Total marketing expenses</b>	<b>58 012</b>	<b>333 718</b>
Other selling expenses	30 659	9 751
<b>TOTAL:</b>	<b>88 671</b>	<b>343 469</b>

In connection with the declared state of emergency in the country at the beginning of 2020, the Company evaluated the marketing budget and reviewed marketing activities, as a result of which significantly reduced the Company's costs in 2020.

#### 11. Administrative expense

	2020	2019
	EUR	EUR
Employees' salaries	1 265 871	1 292 096
Amortization and depreciation	213 044	191 403
Management fee	515 980	430 968
Professional services*	113 616	89 760
Credit database expenses	90 333	134 237
Donations	-	94 000
IT services	33 646	44 013
Office and branches' maintenance expenses	58 080	83 063
Recruitment fees	-	6 686
Business trips	163	2 152
Communication expenses	20 878	36 366
Other personnel expenses	36 220	20 750
Low value equipment expenses	4 592	7 150
Bank commissions	4 329	23 436
Transportation expenses	1 838	4 967
Other administration expenses	15 599	45 183
<b>TOTAL:</b>	<b>2 374 189</b>	<b>2 506 230</b>

\*Audit fees for Company 2020 separate financial statements audit amounts to - 60 000 EUR (2019: EUR 52 600)

#### Key management personnel compensation

	2020	2019
	EUR	EUR
<i>Board and Council Members</i>		
Remuneration	140 287	111 670
Social security contribution expenses	33 795	26 901
<b>TOTAL:</b>	<b>174 082</b>	<b>138 571</b>

There are no outstanding balances as of 31 December 2020 with members of the Company's Management Board members (none at 31 December 2019). There are no emoluments granted to the members of the Board and commitments in respect of retirement pensions for former members of the Board.

## 12. Other operating income

	2020	2019
	EUR	EUR
Commission for client acquisition*	638 851	1 813 206
Income from service fee**	643 331	41 368
Income recognised from amortization of financial guarantee (Note 38)	1 383 329	308 871
Change in provisions for possible VAT liabilities and penalty (Note 28)	130 013	15 423
Income from the discount application of the rights of use assets (Note 17)	19 397	-
Income from sale of subsidiary***	-	41 000
Other operating income	73 474	58 064
<b>TOTAL:</b>	<b>2 888 395</b>	<b>2 277 932</b>

\*Income from commission for client acquisition includes income from subsidiary and related party. Income from related party increased from EUR 15 657 in 2019 to EUR 221 064 which is explained by the service period - in 2020 service were provided for the full year, but in 2019 only for the period from November till December. In turn, the significant reduction in the client acquisition fee paid for attracting customers to the subsidiary from EUR 1 797 549 in 2019 to EUR 417 787 in 2020 is related to the stabilization of JSC "Renti" operations. The cooperation agreement with the subsidiary was terminated as of June 30, 2020.

\*\*Income from service fee for marketing, partnership management, car evaluation, debt collection, car sales, IT systems support and other services includes income from subsidiary in 2020 EUR 415 850 (2019: nil) and income from related party in 2020 EUR 227 481 (2019: EUR 41 368). Significant increase in the service fee is related to the service provision period - in 2020 the services were provided in the period from July to December for subsidiary and full year to related party, but in 2019 the services were provided only to related party and in the period from September to December.

\*\*\*On July 11, 2019, JSC mogo sold its shares in JSC Primero Finance to JSC Mogo Baltics and Caucasus.

## Revenue from contracts with customers recognized point in time where the Company acted as an agent \*

	2020	2019
	EUR	EUR
Gross income from transactions with related parties	786 579	855 627
Gross expenses transactions with related parties	(786 579)	(855 627)
Gross income from transactions with non related parties	-	239
Gross expenses from transactions with non related parties	-	(239)
<b>TOTAL:</b>	<b>-</b>	<b>-</b>

\* Revenue from recharging expenses is presented as revenue in net amount in these separate financial statements.

## 13. Other operating expense

	2020	2019
	EUR	EUR
Annual lending license fee	14 225	14 225
Losses from branch theft	-	87 006
Write off trade receivables	12 284	17 084
Other operating expenses	23 084	28 775
<b>TOTAL:</b>	<b>49 593</b>	<b>147 090</b>

## 14. Corporate income tax payable

	31.12.2020.	31.12.2019.
	EUR	EUR
Corporate income tax (liabilities)/ receivables	(3 163)	13 260
<b>TOTAL:</b>	<b>(3 163)</b>	<b>13 260</b>

Income tax is payable only if the dividend is paid out of the profit for the year, it is not applicable to the retained earnings of previous years.

The Company had corporate income tax payable on 31.12.2020., as opposed previous year when the Company had overpaid corporate income tax on 31.12.2019. Additionally read the Note 24.

## 15. Intangible assets

	Licenses	Other intangible assets	Total intangible assets
Cost	50 590	102 752	153 342
Accumulated amortization	(47 494)	(81 710)	(129 204)
<b>As at 1 January 2019</b>	<b>3 096</b>	<b>21 042</b>	<b>24 138</b>
<b>2019</b>			
Additions	-	20 623	20 623
Amortization charge	(3 096)	(13 766)	(16 862)
Cost	50 590	123 375	173 965
Accumulated amortization	(50 590)	(95 476)	(146 066)
<b>As at 31 December 2019</b>	<b>-</b>	<b>27 899</b>	<b>27 899</b>
<b>2020</b>			
Additions	-	12 919	12 919
Disposals (cost)	-	(91 268)	(91 268)
Reclassification	(11 920)	11 920	-
Amortization charge	-	(26 307)	(26 307)
Disposals (amortization)	-	91 268	91 268
Reclassification (amortization)	11 920	(11 920)	-
Cost	38 670	56 946	95 616
Accumulated amortization	(38 670)	(42 435)	(81 105)
<b>As at 31 December 2020</b>	<b>-</b>	<b>14 511</b>	<b>14 511</b>

Amortization costs are included in Note 11 - 'Administrative expense'.

## 16. Property and equipment, Advance payments for tangible assets and Right-of-use assets

	Property and equipment	Advance payments for tangible assets	Leasehold improvements	Right-of-use premises	Right-of-use motor vehicles	Total right-of-use assets	TOTAL
Cost	326 221	70 082	10 693	229 632	13 664	243 296	650 292
Accumulated depreciation	(253 972)	-	(317)	(164 639)	(4 968)	(169 607)	(423 896)
<b>As at 1 January 2019</b>	<b>72 249</b>	<b>70 082</b>	<b>10 376</b>	<b>64 993</b>	<b>8 696</b>	<b>73 689</b>	<b>226 396</b>
<b>2019</b>							
Additions	99 329	104 808	40 701	932 073	-	932 073	1 176 911
Transferred	-	(137 307)	(33 008)	170 315	-	170 315	-
Disposals (cost)	(18 430)	-	-	(107 814)	-	(107 814)	(126 244)
Depreciation charge	(39 164)	-	(11 464)	(118 945)	(4 968)	(123 913)	(174 541)
Disposals (depreciation)	7 196	-	-	205 890	-	205 890	213 086
Cost	407 120	37 583	18 386	1 224 206	13 664	1 237 870	1 700 959
Accumulated depreciation	(285 940)	-	(11 781)	(77 694)	(9 936)	(87 630)	(385 351)
<b>As at 31 December 2019</b>	<b>121 180</b>	<b>37 583</b>	<b>6 605</b>	<b>1 146 512</b>	<b>3 728</b>	<b>1 150 240</b>	<b>1 315 608</b>
<b>2020</b>							
Additions	11 753	-	2 500	51	-	51	14 304
Transferred	-	(35 552)	-	35 552	-	35 552	-
Disposals (cost)	(237 454)	-	(1 603)	(77 963)	(13 664)	(91 627)	(330 684)
Depreciation charge	(56 223)	-	(1 534)	(126 910)	(2 070)	(128 980)	(186 737)
Disposals (depreciation)	236 232	(2 031)	354	49 408	12 006	61 414	295 969
Cost	181 419	2 031	19 283	1 181 846	-	1 181 846	1 384 579
Accumulated depreciation	(105 931)	(2 031)	(12 961)	(155 196)	-	(155 196)	(276 119)
<b>As at 31 December 2020</b>	<b>75 488</b>	<b>-</b>	<b>6 322</b>	<b>1 026 650</b>	<b>-</b>	<b>1 026 650</b>	<b>1 108 460</b>

Amortization costs are included in Note 11 - 'Administrative expense'.

## 17. Right-of-use assets and lease liabilities

Right-of-use assets and other liabilities for rights to use assets are shown as follows in the statement of financial position and statement of comprehensive income:

	31.12.2020.	31.12.2019.
	EUR	EUR
<b>ASSETS</b>		
<b>Non-current assets</b>		
Right-of-use assets - premises	1 026 650	1 146 513
Right-of-use assets - motor vehicles	-	3 727
<b>TOTAL:</b>	<b>1 026 650</b>	<b>1 150 240</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Non-current liabilities</b>		
Lease liabilities for right-of-use assets	878 613	998 804
<b>Current liabilities</b>		
Lease liabilities for right-of-use assets	103 079	124 438
<b>TOTAL:</b>	<b>981 692</b>	<b>1 123 242</b>
	<b>2020</b>	<b>2019</b>
	EUR	EUR
<b>Leases in the statement of comprehensive income</b>		
<i>Administrative expense</i>		
Expenses relating to leases of low-value assets and short-term leases	(54 743)	(69 196)
Depreciation of right-of-use premises (Note 16)	(126 910)	(118 944)
Depreciation of right-of-use vehicles (Note 16)	(2 070)	(4 969)
<i>Other income</i>		
Income/(expenses) from discounts for rights of use assets (Note 12)	19 397	-
<i>Interest expense (finance cost)</i>		
Interest expense for right-of-use premises (Note 5)	(28 750)	(11 969)
Interest expense for right-of-use vehicles (Note 5)	(32)	(173)
<b>Total cash outflow from leases</b>	<b>(193 108)</b>	<b>(205 251)</b>

The weighted average borrowing rate for lease liabilities in 2020 was 2.8% (2019: 2.66%).

The cost relating to variable lease payments that do not depend on an index or a rate amounted to EUR nil for the year ended December 31, 2020. There were no leases with residual value guarantees or leases not yet commenced to which the Company is committed.

## 18. Finance Lease Receivables

The table below shows the credit quality and the maximum exposure to credit risk based on the Company's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

	2020				2019
	EUR	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	TOTAL	TOTAL
<b>Finance lease receivables</b>					(reclassified)
Not past due	2 212 068	55 372	55 956	2 323 396	3 718 847
1-30	344 534	222 719	13 947	581 200	1 189 090
31-60	-	51 588	20 169	71 757	170 882
>60	-	-	713 541	713 541	790 680
<b>TOTAL, GROSS:</b>	<b>2 556 602</b>	<b>329 679</b>	<b>803 613</b>	<b>3 689 894</b>	<b>5 869 499</b>

The analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to finance lease receivables are, as follows:

	2020			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Finance lease receivables</b>				
Balance at 1 January 2020 (reclassified)	4 356 399	505 764	1 007 336	5 869 499
Transfer to Stage 1	121 621	(101 502)	(20 119)	-
Transfer to Stage 2	(194 228)	215 116	(20 888)	-
Transfer to Stage 3	(242 283)	(123 591)	365 874	-
New financial assets acquired	491 922	18 096	12 842	522 860
Receivables settled	(584 287)	(45 337)	(53 674)	(683 298)
Receivables written off	(977 403)	(74 105)	(303 787)	(1 355 295)
Receivables partially settled	(415 139)	(64 762)	(183 971)	(663 872)
Balance at 31 December 2020	<b>2 556 602</b>	<b>329 679</b>	<b>803 613</b>	<b>3 689 894</b>

# 18. Finance Lease Receivables (continued)

	2019			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Finance lease receivables</b>				
Balance at 1 January 2019 (reclassified)	7 843 849	867 511	1 280 713	9 992 073
Transfer to Stage 1	251 343	(223 728)	(27 615)	-
Transfer to Stage 2	(395 316)	424 985	(29 669)	-
Transfer to Stage 3	(424 535)	(201 980)	626 515	-
New financial assets acquired	184 653	9 305	12 629	206 587
Receivables settled	(1 738 374)	(57 053)	(14 592)	(1 810 019)
Receivables written off	(493 719)	(232 731)	(672 970)	(1 399 420)
Receivables partially settled	(871 502)	(80 545)	(167 675)	(1 119 722)
Balance at 31 December 2019 (reclassified)	<b>4 356 399</b>	<b>505 764</b>	<b>1 007 336</b>	<b>5 869 499</b>

Transfers between stages capture the annual movement in financial assets that are in a different stage at the closing balance sheet from that at the opening balance sheet. The transfers between each stage are based on the opening balances. New financial assets acquired are based on the closing balances.

Receivables partially settled on stage transfer is reported within the stage that the assets are transferred into. This represents the period to date finance lease receivables movement transferred into a particular stage.

	2020			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Impairment allowance</b>				
Balance at 1 January 2020 (reclassified)	121 025	101 562	721 354	943 941
Transfer to Stage 1	26 429	(19 442)	(6 987)	-
Transfer to Stage 2	(9 129)	16 383	(7 254)	-
Transfer to Stage 3	(9 685)	(24 059)	33 744	-
Impairment for new financial assets acquired	6 512	2 731	6 636	15 879
Reversed impairment for settled receivables	(13 852)	(9 230)	(36 572)	(59 654)
Reversed impairment for written off receivables	(24 017)	(15 710)	(213 956)	(253 683)
Net remeasurement of loss allowance	(49 677)	(10 424)	157 047	96 946
Balance at 31 December 2020	<b>47 606</b>	<b>41 811</b>	<b>654 012</b>	<b>743 429</b>

	2019			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Impairment allowance</b>				
Balance at 1 January 2019 (reclassified)	323 197	97 999	869 094	1 290 290
Transfer to Stage 1	32 960	(24 048)	(8 912)	-
Transfer to Stage 2	(21 140)	30 715	(9 575)	-
Transfer to Stage 3	(20 488)	(22 817)	43 305	-
Impairment for new financial assets acquired	3 279	1 649	8 135	13 063
Reversed impairment for settled receivables	(66 839)	(5 674)	(7 700)	(80 213)
Net remeasurement of loss allowance	(103 955)	52 381	294 512	242 938
Balance at 31 December 2019 (reclassified)	<b>121 025</b>	<b>101 562</b>	<b>721 354</b>	<b>943 941</b>

Transfers between stages capture the annual loss allowance movement of financial assets that are in a different stage at the closing balance sheet from that at the opening balance sheet. The transfers between each stage are based on ECL at the start of the period. Impairment for new financial assets acquired is based on the closing balances.

The net remeasurement of loss allowance on stage transfer is reported within the stage that the assets are transferred into. This represents the period to date loss allowance movement transferred into a particular stage.

The analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to finance lease receivables are, as follows:

	Minimum lease payments		Minimum lease payments	
	EUR	%	EUR	%
	31.12.2020.	31.12.2020.	31.12.2019.	31.12.2019.
			(reclassified)	(reclassified)
<b>Finance lease receivables</b>				
Stage 1	2 556 602	69%	4 356 399	74%
Stage 2	329 679	9%	505 764	9%
Stage 3	803 613	22%	1 007 336	17%
<b>TOTAL, GROSS:</b>	<b>3 689 894</b>	<b>100%</b>	<b>5 869 499</b>	<b>100%</b>

18. Finance Lease Receivables (continued)

	Minimum lease payments EUR 31.12.2020.	Change during the period EUR	%	Minimum lease payments EUR 31.12.2019. (reclassified)
<b>Finance lease receivables</b>				
Stage 1	2 556 602	(1 799 797)	-41%	4 356 399
Stage 2	329 679	(176 085)	-35%	505 764
Stage 3	803 613	(203 723)	-20%	1 007 336
<b>TOTAL, GROSS:</b>	<b>3 689 894</b>	<b>(2 179 605)</b>	<b>-37%</b>	<b>5 869 499</b>

	Impairment allowance EUR 31.12.2020.	% 31.12.2020.	Impairment allowance EUR 31.12.2019. (reclassified)	% 31.12.2019. (reclassified)
<b>Impairment allowance on finance lease receivables</b>				
Stage 1	47 606	6%	121 025	13%
Stage 2	41 811	6%	101 562	11%
Stage 3	654 012	88%	721 354	76%
<b>TOTAL, ALLOWANCE:</b>	<b>743 429</b>	<b>100%</b>	<b>943 941</b>	<b>100%</b>

	Impairment allowance EUR 31.12.2020.	Change during the period EUR	%	Impairment allowance EUR 31.12.2019. (reclassified)
<b>Impairment allowance on finance lease receivables</b>				
Stage 1	47 606	(73 419)	-61%	121 025
Stage 2	41 811	(59 751)	-59%	101 562
Stage 3	654 012	(67 342)	-9%	721 354
<b>TOTAL, ALLOWANCE:</b>	<b>743 429</b>	<b>(200 512)</b>	<b>-21%</b>	<b>943 941</b>

	Minimum lease payments EUR 31.12.2020.	Present value of minimum lease payments EUR 31.12.2020.	Minimum lease payments EUR 31.12.2019. (reclassified)	Present value of minimum lease payments EUR 31.12.2019. (reclassified)
<b>Finance lease receivables</b>				
Up to one year	2 417 908	1 551 062	3 842 408	2 291 757
Years 2 through 5 combined	3 145 113	1 983 123	5 601 378	3 460 945
More than 5 years	197 081	155 709	137 791	116 797
<b>TOTAL, GROSS:</b>	<b>5 760 102</b>	<b>3 689 894</b>	<b>9 581 577</b>	<b>5 869 499</b>

	31.12.2020. EUR	31.12.2019. EUR (reclassified)
<b>Unearned finance income</b>		
Up to one year	866 846	1 550 651
Years 2 through 5 combined	1 161 990	2 140 433
More than 5 years	41 372	20 994
<b>TOTAL, GROSS:</b>	<b>2 070 208</b>	<b>3 712 078</b>

	31.12.2020. EUR	31.12.2019. EUR (reclassified)
<b>Finance lease receivables</b>		
Non-current finance lease receivables	2 138 832	3 568 392
Current finance lease receivables	1 449 159	2 141 345
Accrued interest	101 903	159 762
<b>TOTAL, GROSS:</b>	<b>3 689 894</b>	<b>5 869 499</b>

## 18. Finance Lease Receivables (continued)

	31.12.2020.	31.12.2019. (reclassified)
	EUR	EUR
<b>Movement in impairment allowance</b>		
Impairment allowance as at 1 January	943 941	1 290 290
Change in impairment allowance	177 739	503 652
Elimination of impairment allowance due to cession of receivables	(378 251)	(850 001)
<b>Impairment allowance as at 31 December</b>	<b>743 429</b>	<b>943 941</b>

	Non-Current 31.12.2020.	Current 31.12.2020.	Non-Current 31.12.2019. (reclassified)	Current 31.12.2019. (reclassified)
	EUR	EUR	EUR	EUR
<b>Finance lease receivables, net</b>				
Finance lease receivables	2 138 832	1 449 159	3 568 392	2 141 345
Accrued interest	-	101 903	-	159 762
Fees paid and received upon loan disbursement	(44 320)	(30 029)	(84 205)	(51 609)
Impairment allowance	(94 747)	(648 682)	(198 334)	(745 607)
	<b>1 999 765</b>	<b>872 351</b>	<b>3 285 853</b>	<b>1 503 891</b>

As of 31 December 2020 part of the gross finance lease portfolio in the amount of EUR 324 595 was pledged in favour of the JSC Citadele bank as collateral for the credit line (31 December 2019: EUR 556 939)

### Transactions with peer-to-peer platforms

Agreements are offered with buy back guarantee, which means that all risks of such agreements remain with the Company and in case of client default the Company has the liability to repay the whole remaining principal and accrued interest to P2P investor. By using the same platform Company also offers loans without buy back guarantee, which means that all risks related to client default were transferred to P2P investor. Portions of agreements purchased by investors therefore are considered as financial assets eligible for derecognition from the Company's statement of financial position.

Total gross portfolio and associated liabilities for the portfolio derecognised from Company financial assets were:

	31.12.2020.	31.12.2019.
	EUR	EUR
<b>Non-current</b>		
Finance lease receivable	5 596	29 656
Associated liabilities	(5 596)	(29 656)
<b>NET POSITION:</b>	<b>-</b>	<b>-</b>
<b>Current</b>		
Finance lease receivable	4 058	16 978
Associated liabilities	(4 058)	(16 978)
<b>NET POSITION:</b>	<b>-</b>	<b>-</b>
Total gross portfolio derecognized from Company's financial assets	9 654	46 634
Total associated liabilities	(9 654)	(46 634)
<b>TOTAL NET POSITION:</b>	<b>-</b>	<b>-</b>

As at end of reporting year 0.3% of all gross portfolio was purchased by P2P investors without buyback guarantee (0.8% in 2019).

## 19. Loans and advances to customers

The table below shows the credit quality and the maximum exposure to credit risk based on the Company's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

	2020				2019
	EUR	EUR	EUR	EUR	EUR
					(reclassified)
<b>Loans and advances to customers</b>	Stage 1	Stage 2	Stage 3	TOTAL	TOTAL
Not past due	7 093 209	248 512	224 089	7 565 810	14 027 088
1-30	1 218 232	457 412	56 599	1 732 243	3 674 063
31-60	-	293 215	75 764	368 979	644 273
>60	-	-	1 713 889	1 713 889	1 766 490
<b>TOTAL, GROSS:</b>	<b>8 311 441</b>	<b>999 139</b>	<b>2 070 341</b>	<b>11 380 921</b>	<b>20 111 914</b>



## 19. Loans and advances to customers (continued)

The analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to loans and advances to customers are, as follows:

	2020			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Loans and advances to customers</b>				
Balance at 1 January 2020 (reclassified)	16 263 860	1 583 838	2 264 216	20 111 914
Transfer to Stage 1	443 158	(381 254)	(61 904)	-
Transfer to Stage 2	(731 461)	757 670	(26 209)	-
Transfer to Stage 3	(839 788)	(332 186)	1 171 974	-
New financial assets acquired	1 114 243	41 745	81 453	1 237 441
Receivables settled	(2 093 092)	(151 673)	(116 746)	(2 361 511)
Receivables written off	(4 429 680)	(348 866)	(778 672)	(5 557 218)
Receivables partially settled	(1 415 799)	(170 135)	(463 771)	(2 049 705)
Balance at 31 December 2020	<b>8 311 441</b>	<b>999 139</b>	<b>2 070 341</b>	<b>11 380 921</b>

	2019			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Loans and advances to customers</b>				
Balance at 1 January 2019 (reclassified)	26 806 794	2 255 287	3 228 054	32 290 135
Transfer to Stage 1	690 108	(549 725)	(140 383)	-
Transfer to Stage 2	(1 269 079)	1 335 273	(66 194)	-
Transfer to Stage 3	(1 111 248)	(387 355)	1 498 603	-
New financial assets acquired	2 421 921	94 988	53 045	2 569 954
Receivables settled	(6 399 584)	(224 285)	(66 285)	(6 690 154)
Receivables written off	(2 041 305)	(731 962)	(1 814 024)	(4 587 291)
Receivables partially settled	(2 833 747)	(208 383)	(428 600)	(3 470 730)
Balance at 31 December 2019 (reclassified)	<b>16 263 860</b>	<b>1 583 838</b>	<b>2 264 216</b>	<b>20 111 914</b>

Transfers between stages capture the annual movement in financial assets that are in a different stage at the closing balance sheet from that at the opening balance sheet. The transfers between each stage are based on opening balances. Receivables partially settled on stage transfer is reported within the stage that the assets are transferred into. This represents the period to date finance lease receivables movement transferred into a particular stage.

	2020			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Impairment allowance</b>				
Balance at 1 January 2020 (reclassified)	584 503	358 256	1 640 117	2 582 876
Transfer to Stage 1	97 362	(75 710)	(21 652)	-
Transfer to Stage 2	(32 241)	41 343	(9 102)	-
Transfer to Stage 3	(33 861)	(78 878)	112 739	-
Impairment for new financial assets acquired	30 325	9 335	47 736	87 396
Reversed impairment for settled receivables	(81 798)	(36 269)	(80 214)	(198 281)
Written off impairment for written off receivables	(155 423)	(93 046)	(574 955)	(823 424)
Net remeasurement of loss allowance	(177 914)	21 212	495 368	338 666
Balance at 31 December 2020	<b>230 953</b>	<b>146 243</b>	<b>1 610 037</b>	<b>1 987 233</b>

	2019			
	EUR	EUR	EUR	EUR
	Stage 1	Stage 2	Stage 3	Total
<b>Impairment allowance</b>				
Balance at 1 January 2019 (reclassified)	1 102 120	275 224	2 075 014	3 452 358
Transfer to Stage 1	103 420	(58 115)	(45 305)	-
Transfer to Stage 2	(65 662)	87 024	(21 362)	-
Transfer to Stage 3	(53 302)	(46 317)	99 619	-
Impairment for new financial assets acquired	154 194	43 209	33 487	230 890
Reversed impairment for settled receivables	(241 732)	(24 234)	(39 513)	(305 479)
Reversed impairment for written off receivables	(105 237)	(102 680)	(1 190 528)	(1 398 445)
Net remeasurement of loss allowance	(309 298)	184 145	728 705	603 552
Balance at 31 December 2019 (reclassified)	<b>584 503</b>	<b>358 256</b>	<b>1 640 117</b>	<b>2 582 876</b>

Transfers between stages capture the annual loss allowance movement of financial assets that are in a different stage at the closing balance sheet from that at the opening balance sheet. The transfers between each stage are based on ECL at the start of the period. The net remeasurement of loss allowance on stage transfer is reported within the stage that the assets are transferred into. This represents the period to date loss allowance movement transferred into a particular stage.

## 19. Loans and advances to customers (continued)

The analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to loans and advances to customers are, as follows:

	Present value of minimum loan payments		Present value of minimum loan payments	
	EUR	%	EUR	%
			(reclassified)	(reclassified)
<i>Loans and advances to customers</i>	31.12.2020.	31.12.2020.	31.12.2019.	31.12.2019.
Stage 1	8 311 441	73%	16 263 860	81%
Stage 2	999 139	9%	1 583 838	8%
Stage 3	2 070 341	18%	2 264 216	11%
<b>TOTAL,</b>	<b>11 380 921</b>	<b>100%</b>	<b>20 111 914</b>	<b>100%</b>

  

	Change during the period		Change during the period	
	EUR	%	EUR	%
			(reclassified)	(reclassified)
<i>Loans and advances to customers</i>	31.12.2020.		31.12.2019.	
Stage 1	8 311 441	(7 952 419)	-49%	16 263 860
Stage 2	999 139	(584 699)	-37%	1 583 838
Stage 3	2 070 341	(193 875)	-9%	2 264 216
<b>TOTAL, GROSS:</b>	<b>11 380 921</b>	<b>(8 730 993)</b>	<b>-43%</b>	<b>20 111 914</b>

  

	Impairment allowance		Impairment allowance	
	EUR	%	EUR	%
			(reclassified)	(reclassified)
<i>Impairment allowance on loans and advances to customers</i>	31.12.2020.	31.12.2020.	31.12.2019.	31.12.2019.
Stage 1	230 953	12%	584 503	23%
Stage 2	146 243	7%	358 256	14%
Stage 3	1 610 037	81%	1 640 117	63%
<b>TOTAL, ALLOWANCE:</b>	<b>1 987 233</b>	<b>100%</b>	<b>2 582 876</b>	<b>100%</b>

  

	Impairment allowance		Change during the period	
	EUR	%	EUR	%
			(reclassified)	(reclassified)
<i>Impairment allowance on loans and advances to customers</i>	31.12.2020.		31.12.2019.	
Stage 1	230 953	(353 550)	-60%	584 503
Stage 2	146 243	(212 013)	-59%	358 256
Stage 3	1 610 037	(30 080)	-2%	1 640 117
<b>TOTAL, ALLOWANCE:</b>	<b>1 987 233</b>	<b>(595 643)</b>	<b>-23%</b>	<b>2 582 876</b>

  

	Minimum loan payments		Minimum loan payments	
	EUR	EUR	EUR	EUR
			(reclassified)	(reclassified)
<i>Loans and advances to customers</i>	31.12.2020.	31.12.2020.	31.12.2019.	31.12.2019.
Up to one year	6 876 843	4 361 318	12 910 597	7 049 263
Years 2 through 5 combined	10 389 693	6 553 564	20 661 485	12 425 422
More than 5 years	571 415	466 039	800 320	637 229
<b>TOTAL,</b>	<b>17 837 951</b>	<b>11 380 921</b>	<b>34 372 402</b>	<b>20 111 914</b>

  

	Unearned finance income	
	EUR	EUR
		(reclassified)
<i>Unearned finance income</i>	31.12.2020.	31.12.2019.
Up to one year	2 515 525	5 861 334
Years 2 through 5 combined	3 836 129	8 236 063
More than 5 years	105 376	163 091
<b>TOTAL, GROSS:</b>	<b>6 457 030</b>	<b>14 260 488</b>

  

	Loans and advances to customers	
	EUR	EUR
		(reclassified)
<i>Loans and advances to customers</i>	31.12.2020.	31.12.2019.
Non-current loans and advances to customers	7 019 602	13 054 203
Current loans and advances to customers	4 032 307	6 532 948
Accrued interest	329 012	524 763
<b>TOTAL, GROSS:</b>	<b>11 380 921</b>	<b>20 111 914</b>

## 19. Loans and advances to customers (continued)

	31.12.2020.	31.12.2019.
	EUR	(reclassified) EUR
<b>Movement in impairment allowance</b>		
Impairment allowance as at 1 January	2 582 876	3 452 358
Impairment loss recognised during the year	825 171	1 812 640
Elimination of impairment allowance due to cession of receivables	(1 420 814)	(2 682 122)
<b>Impairment allowance as at 31 December</b>	<b>1 987 233</b>	<b>2 582 876</b>

  

	Non-Current 31.12.2020.	Current 31.12.2020.	Non-Current 31.12.2019. (reclassified)	Current 31.12.2019. (reclassified)
	EUR	EUR	EUR	EUR
<b>Loans and advances to customers, net</b>				
Loans and advances to customers	7 019 602	4 032 307	13 054 203	6 532 948
Accrued interest	-	329 012	-	524 763
Fees paid upon loan disbursement	75 116	43 149	139 517	72 522
Fees received upon loan disbursement	(254 581)	(146 241)	(524 387)	(265 067)
Impairment allowance	(386 260)	(1 600 973)	(768 821)	(1 814 055)
	<b>6 453 877</b>	<b>2 657 254</b>	<b>11 900 512</b>	<b>5 051 111</b>

As of 31 December 2020 part of the gross loan portfolio in the amount of EUR 997 441 was pledged in favour of the JSC Citadele bank as collateral for the credit line (31 December 2019: EUR 1 867 339)

## 20. Investment in debt securities

The following table shows investments in securities that are designated at FVOCI.

	31.12.2020.	31.12.2019.
	EUR	EUR
Investment in Mogo Finance S.A issued bonds	609 000	-
<b>TOTAL:</b>	<b>609 000</b>	<b>-</b>

In 2020, the Company bought bonds from the ultimate parent company with the aim of decreasing the Company's net debt position. Bonds were purchased with a nominal value of EUR 700 000 and a fixed rate of 9.5% with maturity date 10.07.2022.

None of investments were disposed during 2020 and there were no transfers of any cumulative gain or loss. The change in fair value on these investments was 23 991 EUR for the year ended 31.12.2020 and recognised in fair value reserves and other comprehensive income.

## 21. Assets held for sale

	31.12.2020.	31.12.2019.
	EUR	EUR
Repossessed collateral	62 640	195 978
	<b>62 640</b>	<b>195 978</b>

Repossessed collaterals are vehicles taken over by the Company in case of default by the Company's clients on the related lease agreements. After the default of the client, the Company has the right to repossess the vehicle and sell it to third party. The Company does not have the right to repossess, sell or pledge the vehicle in the absence of default by Company's clients. The Company usually sells the repossessed vehicles within 90 days after repossession.

## 22. Prepaid Expense

	31.12.2020.	31.12.2019.
	EUR	EUR
Prepaid Mintos service fee	32 634	77 273
Other prepaid expenses	81 208	31 931
<b>TOTAL:</b>	<b>113 842</b>	<b>109 204</b>

## 23. Trade receivables

	31.12.2020.	31.12.2019.
	EUR	EUR
Receivables from cession to related parties non-current	187 315	-
Receivables from cession to related parties current	277 853	-
Receivables from related parties	733 385	546 381
Receivables for sold motor vehicles	-	-
Receivables from cession to non related parties current	11 597	357 767
Receivables for commissions	105	105
<b>TOTAL:</b>	<b>1 210 255</b>	<b>904 253</b>

### 23. Trade receivables (continued)

An analysis of Trade and other receivable staging and the corresponding ECL allowances at the year end are as follows:

	Non-current receivables		Current receivables				Total current receivables
	Without delay	Total Non-current receivables	Without delay	1-30	31-90	> 90 days	
<b>2020</b>							
Receivables from cession to related parties	187 315	187 315	277 853	-	-	-	277 853
Receivables from related parties	-	-	134 638	264 205	238 205	96 337	733 385
Receivables from cession	-	-	11 597	-	-	-	11 597
Receivables for commissions	-	-	-	-	-	105	105
<b>Total trade receivables</b>	<b>187 315</b>	<b>187 315</b>	<b>424 088</b>	<b>264 205</b>	<b>238 205</b>	<b>96 442</b>	<b>1 022 940</b>

In line with the expectations and agreement reached with the related parties on the settlement of the debts, material overdue related party receivables at year end were settled shortly after end of reporting period.

As at year end ECLs for receivables from cession to related parties are assessed based on expected settlement. The management has performed an assessment of the receivables from the related party, and concluded there is no significant credit risk increase. Accordingly, no ECL is recognized as at the end of the reporting period (2019: EUR 0 as well).

	Current receivables				Total current receivables
	Without delay	1-30	31-90	> 90 days	
<b>2019</b>					
Receivables from related parties	253 104	147 339	118 210	27 728	546 381
Receivables from cession	357 767	-	-	-	357 767
Receivables for commissions	-	-	-	105	105
<b>Total trade receivables</b>	<b>610 871</b>	<b>147 339</b>	<b>118 210</b>	<b>27 833</b>	<b>904 253</b>

As at year end ECLs are assessed based on expected settlement. Accordingly, no ECL is recognized as at the end of the reporting period. (2019: EUR 0).

### 24. Other receivables

	31.12.2020. EUR	31.12.2019. EUR
Receivable for attracted funding through P2P platform (Note 29)*	27 884	-
Advances paid for goods and services	7 237	35 078
Security deposit for office lease (more information in Note 17)	22 179	24 964
Overpaid personal income tax	-	3 294
Overpaid company income tax	-	13 260
Overpaid company risk fee	12	-
Other debtors	18 896	75 574
<b>TOTAL:</b>	<b>76 208</b>	<b>152 170</b>

\*Due to more loans put in P2P platform at the end of FY20 opposite FY19, the Company has receivables from P2P platform at 31.12.2020.

Due to more repurchased loans from P2P platform the Company has payables to P2P platform on 31.12.2019. See Note 32.

### 25. Contract assets

	31.12.2020.	31.12.2019.
Contract asset from subsidiary	102 319	88 588
Contract asset from related parties	95 841	18 685
<b>TOTAL:</b>	<b>198 160</b>	<b>107 273</b>

Majority of the invoices are issued after the year end and receivables from these invoices are paid, except for 51 791 EUR (2019: nil) representing the accrued revenue from related party JSC Primero Finance as a result of revenue variable consideration recognition.

The Company assesses material amounts recovery individually. The Company's management decides on the performance assessment on an individual basis, reflecting the possibility of obtaining information on a particular contract asset and a significant increase in the credit risk of that particular contract asset. As at year end ECLs are as well assessed based on the expected settlements. The contract assets, which are settled shortly after end of reporting period, have no ECL recognised. The management has performed an assessment of the contract assets and concluded there is no significant credit risk increase. Accordingly, no ECL is recognized as at the end of the reporting period (2019: EUR 0 as well).

## 26. Cash and cash equivalents

	31.12.2020.	31.12.2019.
Cash at bank	98 891	236 437
Cash on hand*	-	34 134
<b>TOTAL:</b>	<b>98 891</b>	<b>270 571</b>

This financial asset is not impaired as of 31.12.2020. (31.12.2019.: 0 EUR).

\*The cash on hand is held in regional offices and is kept there to ensure daily cash transactions. During 2020 the Company has closed its branches except the premises of JSC "Ceļu satiksmes drošības direkcija" in Riga.

The Company has not created ECL allowances for cash and cash equivalents on the basis that placements with banks are of short term nature and the lifetime of these assets under IFRS 9 is so short that the low probability of default would result in immaterial ECL amounts (2019 EUR 0).

## 27. Share capital

The share capital of the Company is EUR 5 000 000 and consists of 5 000 000 shares. The par value of each share is EUR 1. All the shares are fully paid.

The Company has currency revaluation reserve amount 1 EUR, due to switch from Latvian Lats to EUR.

There were no movements on the Share capital caption during the 2020 year the same as in 2019.

The fair value reserve comprises the cumulative net change in fair value of debt securities at FVOCI until the assets are derecognised or reclassified.

## 28. Other provisions

During financial year 2016, the Company adjusted its VAT returns for the periods from 2014 to 2016 which resulted in additional input VAT. The same approach is applied also for all periods until 31.12.2020. However, there is uncertainty of possible recovery of those input VAT and as a result possible VAT liabilities might arise. Due to this, the Company recognizes a provision at the amount of the declared input tax as at 31.12.2020 EUR 333 608 (at 31.12.2019 EUR 365 495).

	31.12.2020.	31.12.2019.
Provision for possible VAT liabilities*	333 608	365 495
Provision for possible penalties	99 314	127 176
<b>TOTAL:</b>	<b>432 922</b>	<b>492 671</b>

\* Provision for possible taxes and duties are calculated based on rates applied by tax body of Republic of Latvia and discounted with rate of 0.51% (2019: 0.72%) for estimated litigation process period of remaining of 3 years. The provisions are made for VAT possible liabilities.

Change in provision for possible VAT liabilities is recognized proportionally in those expense accounts, where the related VAT input is claimed.

Changes in other provisions	31.12.2019.	Provisions for current year	Reversed provisions*	Unwinding of discount	Total increase/ (decrease) in provisions	Increase in VAT liabilities	31.12.2020.
Provision for possible VAT liabilities in Latvia	365 495	17 991	(124 486)	4 344	(102 151)	70 264	333 608
Provision for possible penalties in Latvia	127 176	26 003	(55 376)	1 511	(27 862)	-	99 314
<b>TOTAL:</b>	<b>492 671</b>	<b>43 994</b>	<b>(179 862)</b>	<b>5 855</b>	<b>(130 013)</b>	<b>70 264</b>	<b>432 922</b>

\*During the financial year 2020 the Company has reversed the provision for possible VAT liabilities and penalties in Latvia for the period January to November 2017 due to the expiry of the statute of limitations in accordance with the national legislation.

	31.12.2018.	Provisions for current year	Reversed provisions*	Unwinding of discount	Total increase/ (decrease) in provisions	Increase in VAT liabilities	31.12.2019.
Provision for possible VAT liabilities in Latvia	279 137	40 393	-	5 824	46 217	40 141	365 495
Provision for possible penalties in Latvia	169 890	5 513	(70 698)	3 545	(61 640)	18 926	127 176
<b>TOTAL:</b>	<b>449 027</b>	<b>45 906</b>	<b>(70 698)</b>	<b>9 369</b>	<b>(15 423)</b>	<b>59 067</b>	<b>492 671</b>

\*During the financial year 2019 the Company has reversed the provision for possible VAT penalties liabilities in Latvia by changing the fine calculation estimates.

## 29. Borrowings

<b>Non-current</b>	<i>Interest rate per annum (%)</i>	<i>Maturity</i>	31.12.2020.	31.12.2019.
<i>Liabilities for issued debt securities</i>			EUR	EUR
Bonds 20 million EUR notes issue <sup>1)</sup>	10-12%	31.03.2021	-	20 000 000
Bonds 10 million EUR notes issue <sup>2)</sup>	10-12%	31.03.2021	-	10 000 000
Bond additional interest accrual <sup>5)</sup>			-	299 203
Bonds acquisition costs			-	(239 960)
<b>TOTAL:</b>			<b>-</b>	<b>30 059 243</b>
<i>Funding attracted through peer-to-peer platforms</i>				
Funding attracted through peer-to-peer platforms <sup>3)</sup>	8% - 14%	30.11.2025.	4 809 762	5 794 086
Liabilities for acquisition costs for funding attracted through peer-to-peer platform			(25 837)	(71 647)
<b>TOTAL:</b>			<b>4 783 925</b>	<b>5 722 439</b>
<i>Lease liabilities for right-of-use assets</i>				
Lease liabilities for right-of-use assets - premises <sup>4)</sup>	2.74-2.86%	up to 5 years	441 503	554 420
Lease liabilities for right-of-use assets - premises <sup>4)</sup>	2.74-2.86%	>1 year - < 5 year	437 110	444 384
<b>TOTAL:</b>			<b>878 613</b>	<b>998 804</b>
<i>Loans from banks</i>				
Loan from bank <sup>6)</sup>	8% + 6m EUR	30.04.2021	-	2 106 840
<b>TOTAL:</b>			<b>-</b>	<b>2 106 840</b>
<b>TOTAL NON CURRENT BORROWINGS:</b>			<b>5 662 538</b>	<b>38 887 326</b>
<b>Current</b>				
<i>Liabilities for issued debt securities</i>			31.12.2020.	31.12.2019.
			EUR	EUR
Bonds 20 million EUR notes issue <sup>1)</sup>	10-12%	31.03.2021.	17 166 000	-
Bonds 10 million EUR notes issue <sup>1)</sup>	10-12%	31.03.2021.	6 963 000	-
Bond additional interest accrual <sup>5)</sup>			367 626	-
Bonds acquisition costs			(16 511)	-
<b>TOTAL:</b>			<b>24 480 115</b>	<b>-</b>
<i>Funding attracted through peer-to-peer platforms</i>				
Funding attracted through peer-to-peer platforms <sup>3)</sup>	8-14%	30.11.2025.	1 854 866	2 612 226
Accrued interest for funding attracted through peer-to-peer platforms			38 506	48 868
<b>TOTAL:</b>			<b>1 893 372</b>	<b>2 661 094</b>
<i>Lease liabilities for right-of-use assets</i>				
Lease liabilities for right-of-use assets - premises <sup>4)</sup>	2.74-2.86%	up to 1 years	103 079	120 613
Lease liabilities for right-of-use assets - vehicles <sup>4)</sup>	2.64%	up to 1 years	-	3 825
<b>TOTAL:</b>			<b>103 079</b>	<b>124 438</b>
<i>Loans from banks</i>				
Loan from bank <sup>6)</sup>	8% + 6m EUR	30.04.2021	1 189 618	-
Loan from bank <sup>7)</sup>	7.5%	26.02.2021	500 000	-
Accrued interest expense			208	-
<b>TOTAL:</b>			<b>1 689 826</b>	<b>-</b>
<b>TOTAL CURRENT BORROWINGS:</b>			<b>28 166 392</b>	<b>2 785 532</b>

1) On 17 March 2014 the Company registered with the Latvian Central Depository a bond facility through which it can raise up to EUR 20 million.

The Company has raised a total of EUR 17 166 000 as at 31 December (20 000 000 EUR at 31 December). In 2020, the Company bought its own issued bonds back with the aim of decreasing the Company's net debt position.

This bond issue is unsecured. The notes are issued at par, have a maturity of seven years and carry a fixed coupon of 10% per annum, paid monthly in arrears. The note type on 11 November 2014 was changed to "publicly issued notes" and were listed on the regulated market of NASDAQ OMX Baltic.

2) On 1 December 2017 the Company registered with the Latvian Central Depository a bond facility through which it can raise up to EUR 10 million.

The Company has raised a total of EUR 6 963 000 as at 31 December (10 000 000 EUR at 31 December). In 2020, the Company bought its own issued bonds back with the aim of decreasing the Company's net debt position.

This bond issue is unsecured. The notes are issued at par, have a maturity of three years four months and carry a fixed coupon of 10% per annum, paid monthly in arrears. Bonds are listed on the alternative market Firth north of NASDAQ OMX Baltic and are "private issued notes".

In March 2019 noteholders of JSC mogo bonds have accepted the amendments to the prospectuses of both emissions. The terms of the amendment provide that the principal amount of the notes shall be fully repaid in one instalment on 31 March 2021.

On March 1, 2021, through public offering JSC mogo successfully issued secured corporate bond (LV0000802452) in the amount of EUR 30 million, which from March 31, 2021 are included in the regulated market – the Baltic Bond List of "Nasdaq Riga" stock exchange and 71.4% of issued both emissions are refinanced.

For more information see Note 41.

## 29. Borrowings (continued)

3) Attracted funding from P2P platform is transferred to the Company's bank accounts once per week. The Company repurchased more loans back than put in P2P platform in December 2020 than in December 2019.

4) The Company has entered into several lease agreements for office premises and branches as well as several vehicle rent agreements. (Note 2 section IFRS 16: Leases). During the reporting year, the Company closed its branches except for the branch in the "Road Traffic Safety Directorate", as a result almost all branch lease agreements were terminated, also vehicles rent agreements were terminated in the financial year.

5) The item represents accrued interest, which is to be paid at the maturity of the bonds, therefore the accrued interest is classified as long term in 2019 and short term in 2020.

6) On 2nd August 2019 JSC Citadele banka granted to JSC mogo the credit line in the amount of EUR 1.4 million (31.12.2019.: EUR 3 millions) for refinancing of existing indebtedness. Maturity of agreement is 30th April 2021.

The credit line agreement was amended on March 3, 2021. For more information see Note 41.

7) On 29 December 2020 JSC Signet Bank granted to JSC mogo the credit in the amount of EUR 500 000. Maturity of agreement - February 2021. The loan principal and accrued interest were repaid on February 2021.

P2P platform payables/ receivables position at the year end dates were:

	31.12.2020.	31.12.2019.
	EUR	EUR
(Payable)/ Receivable from attracted funding through P2P platform (Note 24, 32)	27 884	(438 349)
<b>TOTAL:</b>	<b>27 884</b>	<b>(438 349)</b>

Total accrued expenses for services for attracted funding through P2P platform as at statement of financial position dates were:

	31.12.2020.	31.12.2019.
	EUR	EUR
Accrued for expenses from attracted funding through peer-to-peer platform (Note 33)	7 026	7 471
<b>TOTAL:</b>	<b>7 026</b>	<b>7 471</b>

<i>Changes in liabilities</i>	31.12.2019.	Incoming cash flow	Outgoing cash flow	Other	31.12.2020.
Funding attracted through peer-to-peer platforms	8 406 312	1 939 656	(4 999 995)	1 318 655*	6 664 628
Lease liabilities for right-of-use assets	1 123 242	-	(92 875)	(48 675)	981 692
Liabilities for issued debt securities	30 000 000	6 305 000	(12 176 000)	-	24 129 000
Loan from bank	2 106 840	11 053 000	(11 470 222)	-	1 689 618
<b>TOTAL BORROWINGS PRINCIPAL:</b>	<b>41 636 394</b>	<b>19 297 656</b>	<b>(28 739 092)</b>	<b>1 269 980</b>	<b>33 464 938</b>

\*Other movement in Funding attracted through peer-to-peer platforms is related with the offsetting of mutual debts by companies on a weekly basis to each other without cash transfer.

<i>Changes in liabilities</i>	31.12.2019.	Incoming cash flow	Outgoing cash flow	Calculated for the financial year	31.12.2020.
Additional bond interest accrual	299 203	-	(9 967)	78 390	367 626
Bonds acquisition costs	(239 960)	-	-	223 449	(16 511)
Bonds interest expenses	-	-	(2 838 225)	2 838 225	-
Accrued interest for financing received from P2P investors	48 868	-	(769 258)	758 896	38 506
Funding attracted through peer-to-peer platforms acquisition costs	(71 647)	-	(3 900)	49 710	(25 837)
Interest expenses from right-of-use assets	-	-	(28 782)	28 782	-
Interest expense from bank loan	-	-	(149 973)	150 181	208
<b>TOTAL INTEREST LIABILITIES:</b>	<b>36 464</b>	<b>-</b>	<b>(3 800 105)</b>	<b>4 127 633</b>	<b>363 992</b>
<b>TOTAL BORROWINGS:</b>	<b>41 672 858</b>	<b>19 297 656</b>	<b>(32 539 197)</b>	<b>5 397 613</b>	<b>33 828 930</b>

## 29. Borrowings (continued)

<i>Changes in liabilities</i>	31.12.2018	Incoming cash flow (reclassified)	Outgoing cash flow (reclassified)	Other (reclassified)	31.12.2019.
Funding attracted through peer-to-peer platforms	13 661 817	4 046 840	(10 737 766)	1 435 421*	8 406 312
Lease liabilities for right-of-use assets**	74 372	-	(116 915)	1 165 785	1 123 242
Liabilities for issued debt securities	30 000 000	6 346 083	(6 346 083)	-	30 000 000
Loans from non-related parties	-	1 490 000	(1 490 000)	-	-
Loans from related parties	330 000	-	(330 000)	-	-
Loan from bank	-	5 364 050	(3 257 210)	-	2 106 840
<b>TOTAL BORROWINGS PRINCIPAL:</b>	<b>44 066 189</b>	<b>17 246 973</b>	<b>(22 277 974)</b>	<b>2 601 206</b>	<b>41 636 394</b>

\*Other movement in Funding attracted through peer-to-peer platforms is related with the offsetting of mutual debts by companies on a weekly basis to each other without cash transfer.

\*\*Significant increase in lease liabilities for right-of-use assets is related to the lease agreement from 12.12.2018 for the Company's new office Skanstes street 52 rent from 11.09.2019.

<i>Changes in liabilities</i>	31.12.2018	Incoming cash flow (reclassified)	Outgoing cash flow (reclassified)	Calculated for the financial year (reclassified)	31.12.2019.
Additional bond interest accrual	182 493	-	(14 279)	130 989	299 203
Bonds acquisition costs	(274 247)	-	(330 355)	364 642	(239 960)
Bonds interest expenses	-	-	(3 020 780)	3 020 780	-
Accrued interest for financing received from P2P investors	70 513	-	(1 443 643)	1 421 998	48 868
Funding attracted through peer-to-peer platforms acquisition costs	(185 180)	-	(11 391)	124 924	(71 647)
Interest expense from loans from non- related parties	-	-	(5 377)	5 377	-
Interest expense from loans from related parties	22 343	-	(52 937)	30 594	-
Interest expenses from right-of-use assets	-	-	(12 143)	12 143	-
Interest expense from bank loan	-	-	(96 990)	96 990	-
<b>TOTAL INTEREST LIABILITIES:</b>	<b>(184 078)</b>	<b>-</b>	<b>(4 987 895)</b>	<b>5 208 437</b>	<b>36 464</b>
<b>TOTAL BORROWINGS:</b>	<b>43 882 111</b>	<b>17 246 973</b>	<b>(27 265 869)</b>	<b>7 809 643</b>	<b>41 672 858</b>

## 30. Prepayments and other payments received from customers

	31.12.2020.	31.12.2019.
	EUR	EUR
Unrecognized payments received*	15 760	17 586
Overpayments from historical customers	34 614	27 687
<b>TOTAL:</b>	<b>50 374</b>	<b>45 273</b>

\* Unrecognised payments are payments received from former clients after contractual terms are ended and payments received which cannot be identified and allocated to a respective finance lease or loan and advance to customer balance.

Advances received from customers are shown under finance lease receivables and loans and advances to customers in year 2020 and 2019.

## 31. Taxes payable

	31.12.2020.	31.12.2019.
	EUR	EUR
Social security contributions	60 129	46 994
Personal income tax	43 467	-
Other taxes	-	1
<b>TOTAL:</b>	<b>103 596</b>	<b>46 995</b>

## 32. Other liabilities

	31.12.2020.	31.12.2019.
	EUR	EUR
Payable for attracted funding through P2P platform*	-	438 349
Liabilities against employees for salaries	60 120	64 603
Payable for received payments from customers of the related parties	315 566	222 358
Other liabilities	8 040	-
<b>TOTAL:</b>	<b>383 726</b>	<b>725 310</b>

\* On 2020 year-end the Company has receivables from P2P platform whereas in 2019 year-end the Company had payables to P2P platform. For more information see Note 24.



### 33. Accrued liabilities

	31.12.2020.	31.12.2019.
	EUR	EUR
Accrued liabilities for services from non related parties	74 408	50 221
Accrued liabilities for management services from related parties	69 174	39 833
Accrued unused vacation	81 377	79 495
Accruals for bonuses	63 397	31 023
Accrued expenses from attracted funding through peer-to-peer platform (Note 29)	7 026	7 471
<b>TOTAL:</b>	<b>295 382</b>	<b>208 043</b>

### 34. Related parties disclosures

Receivables and payables incurred are not secured with any kind of pledge.

Transactions with related parties for years 2020 and 2019 were as follows:

	2020	2019
	EUR	EUR
<u>Services provided</u>		
- Revenue from recharging expenses (Note 12)*	<b>786 579</b>	<b>855 627</b>
- Mogo Baltics and Caucasus JSC (parent company)	19 958	45 123
- Subsidiary	375 861	612 167
- HUB**	126 028	118 430
- Other related companies	264 732	79 907
- Other services provided	<b>1 284 785</b>	<b>1 856 974</b>
- Client acquisition services and other provided services to Subsidiary (Note 12)	833 637	1 797 549
- Client acquisition services and other services provided for other related companies	451 148	59 425
<u>Services received</u>		
- Management services (Note 11)****	<b>515 980</b>	<b>430 968</b>
- HUB**	390 808	100 003
- Mogo Baltics and Caucasus JSC (parent company)	125 172	330 965
- Other services received***	<b>51 117</b>	<b>109 615</b>
- HUB**	11 702	4 795
- Mogo Baltics and Caucasus JSC (parent company)	2 063	2 058
- Subsidiary	20 065	8 561
- Longo Latvia JSC	11 939	93 212
- Other related companies	5 348	989
<u>Assets</u>	<b>312 758</b>	<b>1 256 320</b>
- Purchase of fixed assets from HUB**	-	515
- Vehicles sold to subsidiary	312 758	980 280
- Vehicles sold to Longo Latvia JSC	-	275 525
<u>Acquired vehicles for sale through finance leases<sup>2)</sup></u>	<b>32 395</b>	<b>295 300</b>
- Cars from subsidiary	32 395	92 400
- Cars from Longo Latvia JSC	-	202 900
<u>Interest income (Note 4)</u>	<b>3 814 270</b>	<b>2 446 545</b>
- Mogo Finance S.A.	2 715 262	2 127 395
- Subsidiary	591 360	319 150
- Other related companies	507 648	-
<u>Interest expenses (Note 5)</u>	<b>34 008</b>	<b>366 508</b>
- Mogo Finance S.A.	34 008	366 508
<u>Cession income (Note 8)<sup>3)</sup></u>	<b>734 275</b>	<b>-</b>
- Other related companies	734 275	-

\* When another party is involved in providing goods or services to the Company's customers, the Company considers that in these transactions it acts as an agent. (Note 3, 12).

\*\* HUB - under HUB there are disclosed the Company's related parties JSC Mogo Balkans and Central Asia, JSC Mogo Eastern Europe JSC, JSC Mogo Africa, JSC Mogo Consumer Finance and JSC Mogo Car Finance.

\*\*\* Other services received - include car dealership commissions (that form part of net finance lease receivable). It also includes vacation compensations to employees who moved from mogo JSC to HUB - and no gain or loss occurred on this transaction.

\*\*\*\* Management services - include non deductible VAT.

1) The Company has sold repossessed vehicles from customers with terminated agreements to related party Longo Latvia JSC (related party till 02.03.2020). Sales proceeds reduces the respective customer's debt towards the Company and is recorded as a reduction in financial lease receivable upon sales.

2) The Company has acquired vehicles from related party Longo Latvia JSC and Subsidiary and these vehicles were sold to customers through finance lease (Note 18). No gain or loss occurred on these transactions.

3) Cession income from transaction with related parties is included in the net gain/(loss) from de-recognition of financial assets measured at amortized costs (Note 8).

### 34. Related parties disclosures (continued)

#### Receivables from related companies

	Interest rate per annum (%)	Maturity	31.12.2020. EUR	31.12.2019. EUR
<i>Non-current</i>				
Loan receivable from related company <sup>1)</sup>	12.50	April 2023	23 173 036	24 298 800
Loan receivable from subsidiary company <sup>2)</sup>	12.50	January 2024	5 620 212	3 653 212
Loan receivable from other related company <sup>3)</sup>	12.50	September 2024	5 159 729	-
<i>Current</i>				
Accrued interest <sup>1)</sup>			246 530	-
<b>TOTAL:</b>			<b>34 199 507</b>	<b>27 952 012</b>

1) In 2017 the Company has signed the loan agreement with its ultimate Parent Company Mogo Finance S.A. Loan agreement allows both parties to agree on flexible loan pay-out and loan repayment arrangement with maximum loan amount of 30 million EUR with maturity date 27.04.2023.

2) On 03.01.2019 the Company signed loan agreement with Renti JSC for credit line of EUR 10 000 000 with maturity date 03.01.2024 and fixed interest rate 12.5%.

3) On 09.04.2020 the Company signed loan agreement with Mogo Car Finance JSC for credit line of EUR 15 000 000 with maturity date 24.09.2024 and fixed interest rate 12.5%.

An analysis of loan receivable staging and the corresponding ECL allowances at the year end are as follows:

2020	Stage 1	Stage 2	Stage 3	Total
Loan receivable from ultimate Parent company	23 419 566	-	-	23 419 566
Loan receivable from Subsidiary company	5 620 212	-	-	5 620 212
Loan receivable from other related company	5 159 729	-	-	5 159 729

Loan receivables from related parties inherently are subject to the Group's credit risk. Therefore, a benchmarked PD rate was based on Standard & Poor's corporate statistics studies. The LGD has been assessed considering the related parties' financial position.

As a result no ECLs are recognized for the loan receivable from related parties (2019: EUR nil).

	31.12.2020. EUR	31.12.2019. EUR
<i>Current</i>		
Receivables from subsidiary	655 616	475 608
Receivables from cession to related parties	465 168	-
Receivables from related companies	77 769	70 773
<b>TOTAL:</b>	<b>1 198 553</b>	<b>546 381</b>
<b>TOTAL RECEIVABLES:</b>	<b>35 398 060</b>	<b>28 498 393</b>

Ageing of receivables from related companies is disclosed in Note 23.

#### Payables and other liabilities to related companies

	31.12.2020. EUR	31.12.2019. EUR
Payables to Mogo Baltics and Caucasus JSC	-	47 328
Other liabilities to Primero Finance JSC (see Note 32)	315 566	222 358
Payables to other related companies	-	28 324
<b>TOTAL:</b>	<b>315 566</b>	<b>298 010</b>

On November 13, 2018 the Mogo Finance S.A. as Issuer and its certain Subsidiaries (including Mogo JSC) as Guarantors signed a guarantee agreement dated 9 July 2018 as amended and restated on 13 November 2018 according to which the guarantors unconditionally and irrevocably guaranteed by way of an independent payment obligation to each holder of the Mogo Finance S.A. bonds the due and punctual payment of principal of, and interest on, and any other amounts payable under the Mogo Finance S.A. bonds prospectus (Note 39).

### 35. Investments in subsidiary

The Company's investments in subsidiary as of 31 December 2020 and 31 December 2019 are set out below:

Company	Business	Shareholding	Company's investment	
			31.12.2020. EUR	31.12.2019. EUR
Renti JSC	Vehicle rent	100%	5 500 000	5 500 000
<b>Impairment:</b>			<b>-</b>	<b>-</b>
<b>Total Net Investments in subsidiary:</b>			<b>5 500 000</b>	<b>5 500 000</b>

Impairment testing of the investments in subsidiary has been performed by the management of the Company using valuation methods and based on assumptions described in section impairment testing. As a result of performed impairment test calculations there is no additional impairment recognised in the year ended 31 December 2020 (2019: nil).

#### Income from investments

There were no dividends received from Company's subsidiary during years 2020 and 2019.

### 35. Investments in subsidiary (continued)

#### Additional investments in subsidiary

The following settlements for the new equity shares were made by the Company:

	31.12.2020.	31.12.2019.
	EUR	EUR
Establishment / increase of Renti JSC	-	5 000 000
<b>TOTAL:</b>	<b>-</b>	<b>5 000 000</b>

#### Impairment testing

The recoverable amount of Renti JSC is determined based on a value in use calculation using cash flow projections from financial budgets approved by the management. As a result of performed calculations the management has not identified impairment for Company's investment in Renti JSC for the year ended 31 December, 2020 the same approach as for the year ended 31 December, 2019.

Please refer to the Note 3 for more details on sensitivity of key assumptions used.

Operating results of Renti JSC are presented below:

	2020	2019
	EUR	EUR
Revenue from rent	6 240 662	3 984 410
Loss	(1 442 333)	(1 298 865)
	31.12.2020.	31.12.2019.
	EUR	EUR
Current assets	1 562 656	1 707 121
Non-current assets	14 711 103	13 760 458
Current liabilities	(2 346 248)	(3 633 266)
Non-current liabilities	(11 896 383)	(8 416 468)
<b>Net assets</b>	<b>2 031 128</b>	<b>3 417 845</b>

### 36. Other investments

		31.12.2020	31.12.2019
Company	Shareholding	EUR	EUR
Mogo IFN (Romania)	0.01%	20	20
LLC Mogo Belarus	0.01%	6	6
<b>TOTAL:</b>		<b>26</b>	<b>26</b>

Equity investments are classified and measured as Equity instruments designated at fair value through OCI. The Company elected to classify irrevocably its equity investments under this category as it intends to hold these investments for the foreseeable future.

### 37. Commitments and contingencies

Starting from 9 July 2018 Mogo Finance S.A. and its Subsidiaries (including Mogo JSC) entered into several pledge agreements with Greenmarck Restructuring Solutions GmbH, establishing pledge over shares of the Subsidiaries, pledge over present and future loan receivables of the Subsidiaries, pledge over trademarks of the Subsidiaries, general business pledge over the Subsidiaries, pledge over primary bank accounts if feasible, in order to secure Mogo Finance S.A. obligations towards bondholders deriving from Mogo Finance S.A. bonds. Subsequently additional pledgors were added who became material (Subsidiaries with net loan portfolio of more than EUR 7 500 000) according to terms and conditions of the bonds. The value of the assets pledged in accordance with the commercial pledge agreement concluded with Greenmarck Restructuring Solutions GmbH is estimated to be 46.6 million EUR as of 31/12/2020 (47.1 million EUR as of 31/12/2019).

Starting from 13, 2018 the Mogo Finance S.A. as Issuer and its Subsidiaries (including Mogo JSC) as Guarantors have entered into a guarantee agreement dated 9 July 2018 as amended and restated on 13 November 2018, 13 January 2019, 31 May 2019 and 11 November 2019 according to which the guarantors unconditionally and irrevocably guaranteed by way of an independent payment obligation to each holder of the Mogo Finance S.A. bonds the due and punctual payment of principal of, and interest on, and any other amounts payable under the Mogo Finance S.A. bonds prospectus (Note 38).

On 26 February 2018 the Company entered into a surety agreement with Ardshinbank CJSC and Mogo LLC, in order to secure Mogo LLC obligations towards Ardshinbank CJSC deriving from loan agreement concluded between Ardshinbank CJSC and Mogo LLC on 26 February 2018, with a maximum liability not exceeding the principal amount EUR 1 000 000.

As described in the Note 41 below, the surety agreement has been prolonged till 2022.

On 11 December 2018 mogo JSC issued a payment guarantee No.2018.12.05 for the benefit of third party with a maximum liability not exceeding EUR 200 000, where the liability of mogo JSC is limited to the performance of other subsidiary's Mogo Baltics and Caucasus JSC obligations from the secured agreement with this party.

On 31 July 2019 mogo JSC has concluded a Commercial pledge with JSC Citadele banka by virtue of which certain receivables of mogo JSC are pledged in favor of JSC Citadele banka in order to secure mogo JSC, mogo OU and UAB mogo LT obligations towards JSC Citadele banka under the Credit line agreement of 8 July 2019. As of 31 December 2020 part of the gross finance lease portfolio in the amount of EUR 1.3 million was pledged in favor of the Citadele bank as collateral for the credit line (31 December 2019: 2.4 millions).

The credit facility terms have been updated after the reporting period, see the 41.

On 5 December 2017 mogo JSC entered into a commercial pledge agreement with Mintos Finance Estonia OU, in order to secure mogo JSC obligations towards Mintos Finance Estonia OU deriving from Cooperation agreement on issuance of loans No. 36/2017-L, dated 5 December 2017. The Company pledged gross receivables in amount of EUR 7 279 306 on 31.12.2020 (31.12.2019.: 9 043 890 EUR).

### 37. Commitments and contingencies (continued)

On 29 December 2020 mogo JSC has concluded a Commercial pledge with JSC Signet bank by virtue of which certain bonds of mogo JSC are pledged in favor of JSC Signet bank in order to secure mogo JSC obligations towards JSC Signet bank under the loan agreement of 29 December 2020. As of 31 December 2020 part of the Company's issued bonds in the amount of EUR 1.1 million was pledged in favor of the JSC Signet bank as collateral for the loan (31 December 2019: nil)

On 12 December 2018 the Company issued guarantee letters for the benefit of SWH Grupa JSC to secure other Subsidiary Mogo Group JSC and Longo Group JSC obligations from the secured office space lease agreements concluded on 12 December 2018. According to the guarantee letters the Company undertook to fulfil Mogo Group JSC and Longo Group JSC obligations towards SWH Grupa JSC if they are overdue on liabilities under the agreements terms. The guarantees expire if the lease agreements are amended, renewed without prior written approval by the Company and is effective for the entire duration of the respective lease agreements. At the beginning of 2020 both lease agreements were amended and the Company provided the new guarantee to secure only obligations of Mogo Group JSC. The guarantee for Longo Group JSC is deemed to be expired.

Based on customer's complaint, on 13 November 2020 Consumer rights protection centre (hereinafter -PTAC) has started an administrative case against the Company for applying debt collection expense reimbursement repeatedly in the amount of 17 EUR for each time consumer was delaying regular payment more than 10 days, which PTAC declares being excessive.

The debt collection expense reimbursement to the late paying customers has been applied since 2015, reviewed by PTAC in the letter to the Company dated April 2018, while the other letter suggesting to review above mentioned practice has been received in December 2019. The Management of the Company believes, that the application of the debt collection expense reimbursement on top of the late payment penalty is not prohibited by law, if supported by the costs caused to the Company, therefore the Company did not violate the laws. As at the date of reporting, following the recent discussions with PTAC, the Management of the Company assessed the potential outcomes of the matter.

The PTAC ruling, based on part 8 of article 15 of the Law on Prohibition of the Unlawful Commercial Practice, could result in various measures, including requesting to stop applying the debt collection expense reimbursement practice in the future (which has been implemented already by the Company as of 31 March 2021) or requesting the Company to additionally paying the fine up to 100'000 EUR.

Ruling may come into force only if Company will not reach agreement with PTAC. As at the financial statement reporting date the Company has not yet reached a mutual agreement with PTAC neither on clear outcome nor obligation amount, if any. It is likely that the Company will be exposed to a financial impact, however, it is not possible to measure it reliably, therefore the Management did not account for any provision in the financial statements as at 31 December 2020.

#### Externally imposed capital requirements

The Company considers both equity capital as well as borrowings a part of overall capital risk management strategy. The Company is subject to externally imposed capital Main requirements are listed below:

#### Mogo JSC Bonds

There are restrictions in prospectus for bonds issued in Nasdaq Baltic (ISIN: LV0000801363 and LV0000880029)

- 1) To maintain positive amount of equity at all times;
  - 2) To maintain Net Debt/Equity (total liabilities minus cash against equity) indicator at certain level.
- During the reporting period the Company complied with all externally imposed capital requirements to which it was subjected to.

#### Cooperation agreement with P2P platform

- 1) Positive equity and ensure that DSCR\* is above certain level.

The Company is subject to additional financial covenants relating to its attracted funding through P2P platform. The Company is regularly monitoring respective indicators and ensures that covenants are satisfied. The Company is in compliance with these covenants at 31 December 2020 and 31 December 2019.

\* DSCR (debt service coverage ratio) is EBITDA / (divided by) sum of all payments of interest and principal for all interest bearing debt (loans, financial and operational leaseings, factorings, guarantees, letters of credit etc.) to be paid under all concluded agreements within period for which DSCR is calculated.

### 38. Provisions for financial guarantees

	2020 EUR	2019 EUR
<b>Effect on other reserves</b>	<b>Other reserves</b>	<b>Other reserves</b>
<b>Outstanding as at 1 January</b>	<b>(4 103 142)</b>	<b>(1 066 590)</b>
Net result of original guarantee derecognition and recognition of modified guarantee (3), (4)	-	(3 036 552)
Decrease in fair value of the guarantees due to non-substantial modifications	628 811	-
<b>Outstanding as at 31 December</b>	<b>(3 474 331)</b>	<b>(4 103 142)</b>
<b>Effect on provisions for financial guarantees</b>	<b>Financial</b>	<b>Financial</b>
<b>Outstanding as at 1 January</b>	<b>3 675 944</b>	<b>948 263</b>
Increase/(decrease) in expected credit losses (3)	-	860 076
Decrease in fair value of the guarantees due to non-substantial modifications (5)	(628 811)	(264 411)
Amortized as income prior to modifications	-	(126 959)
<b>Outstanding provisions for guarantees before modifications</b>	<b>3 047 133</b>	<b>1 416 969</b>
Fair value of the guarantees subsequent to modification (4)	-	3 857 856
Net result of original guarantee derecognition and recognition of modified guarantee (4)	-	(2 440 887)
<b>Outstanding provisions for guarantees</b>		
Fair value of the guarantees subsequent to modification	3 047 133	3 857 856
Amortized as income subsequent to modifications	(1 383 329)	(181 912)
<b>Outstanding as at 31 December</b>	<b>1 663 804</b>	<b>3 675 944</b>
Financial guarantee in favour of bondholders of Mogo Finance S.A.	1 647 579	3 601 371
Financial guarantee in favour of Ardshinbank	16 225	74 573
<b>Total</b>	<b>1 663 804</b>	<b>3 675 944</b>
Total recognized as income (Note 12)	(1 383 329)	(308 871)

### 38. Provisions for financial guarantees (continued)

(1) On 9 July 2018 the Company entered a financial guarantee agreement issued in favor of bondholders of Mogo Finance S.A. The guarantee was issued to secure Mogo Finance S.A. exposure after issuing corporate bonds, ISIN XS1831877755 (as of 31 December 2020 and 2019 the total nominal value of bonds is EUR 100 million), which are listed on the Open Market of the Frankfurt Stock Exchange. Under the guarantee agreement the Company irrevocably guarantees the payment of Mogo Finance S.A. liabilities towards its bondholders in case of default of Mogo Finance S.A. under the provisions of bond prospectus.

The Company did not receive compensation for the guarantee provided. Fair value of financial guarantee is recognized as liability and as a distribution of equity under "Other reserves". Liabilities under the financial guarantee agreement are recognized in income (Note 12) on straight line basis till bond maturity, which is July 2022.

(2) On 26 February 2018 the Company entered into a surety agreement with Ardshinbank CJSC and Mogo LLC (Georgia), in order to secure Mogo LLC obligations towards Ardshinbank CJSC deriving from loan agreement concluded between Ardshinbank CJSC and Mogo LLC.

The Company did not receive compensation for the guarantee provided. Fair value of financial guarantee is recognized as a liability and as a distribution of equity under Other reserves. Liabilities under the financial guarantee agreement are recognized in income (Note 12) on straight line basis till loan maturity, which is March 2021. As described in the Note 41 below, the surety agreement has been prolonged till 2022.

(3) An increase in credit losses in 2019 was identified and measured for guarantees. It is related to the change in the estimated discount rate applied by the Company. In 2019, the discount rate was applied based on the received Fitch B- credit rating. In 2019 this increase was recognized in the income statement, which was offset by the derecognition of the subsequent guarantee, as explained (4). During 2020 there was no change in credit losses.

(4) On 11 November 2019 original guarantee agreement in (1) was revised following Mogo Finance S.A. tap bond issue of further 25 million EUR. The Company did not receive compensation for the guarantee provided. The amended guarantee agreement increases the total exposure of the Company under the amended guarantee agreement. Similar Mogo Finance S.A. tap bond issue of 25 million EUR occurred during 2018 which led to derecognition of initial guarantee.

11 November 2019 change is deemed substantial as it increases the guarantee limit. Accordingly, the original guarantee is derecognized (including reversed profit and loss charge as described in (3) point. In 2019 net difference between the original guarantee provision book value and the fair value of the modified financial guarantee of 3 857 856 EUR is 2 440 887 EUR and is recognized as an increase in guarantee provision. In 2019 notional capital distribution recognized through Other reserves as a result of substantial guarantee modification represents the result of derecognition of original guarantee prior to credit risk increase and recognition of new guarantee of 3 857 856 EUR - i.e. 3 036 552 EUR.

(5) In 2020, the amount of the provisions for financial guarantees decreased by EUR 628 8118 (2019: EUR 264 411) due to insignificant changes in the guarantee - changes in the PD rate and NetExposure value.

Liabilities under the new financial guarantee agreement are recognized in income (Note 12) on straight line basis till bond maturity, which is July 2022.

After initial recognition, the liability under the guarantee is measured at the higher of the amount initially recognized less cumulative amortization recognized through linear amortization and an ECL provision. ECL provision for financial guarantee is a Stage 1 exposure as described in Note 3. The ECL for the guarantees issued by the Company is lower than their carrying amount as at 31 December 2020 and therefore, no ECL were recognised.

### 39. Financial risk management

The risk management function within the Company is carried out in respect of financial risks, operational risks and legal risks. Financial risk comprises market risk (including the currency risk and interest rate risk), credit risk and liquidity risk. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational and legal (compliance, regulatory) risk management functions are intended to ensure proper functioning of internal policies and procedures, in order to minimize operational and legal risks.

#### *Operational risks*

The Company's operational risks are managed by successful risk underwriting procedures in the loan issuance process as well as efficient debt collection procedures.

#### *Legal risks*

Legal risks are mainly derived from regulatory changes, which the Company successfully manages with the help of in-house legal department and external legal advisors, which assist in addressing any current or future regulatory developments that might have an impact on Company's business activities.

See further information on regulatory matters in Note 37.

#### *Compliance risk*

Compliance risk refers to the risk of losses or business process disruption resulting from inadequate or failed internal processes systems, that have resulted in a breach of applicable law or other regulation currently in place.

#### *Regulatory risk*

The Company's operations are subject to regulation by a variety of consumer protection, financial services and other state authorities, including, but not limited to, laws and regulations relating to consumer loans and consumer rights protection, debt collection and personal data processing.

#### *Anti-money laundering and Know Your Customer laws compliance risk*

The Company is subject to anti-money laundering laws and related compliance obligations. The Company has put in place anti-money laundering policies. As a financial institution, the Company is required to comply with anti-money laundering regulations that are generally less restrictive than those that apply to banks.

As a result, the Company often relies on anti-money laundering and know your customer checks performed by our customers' banks when such customers open new bank accounts, however Company has implemented further internal policies to minimise these risks. The Company has put in place internal control framework to identify and report all suspicious transactions with a combination of IT based solutions and human involvement. Internal policies of the Company typically include customers' background check against sanctioned lists and other public sources as required by local law and Consumer Rights Protection Centre.

#### *Privacy, data protection compliance risk*

The Company's business is subject to a variety of laws and regulations internationally that involve user privacy, data protection, advertising, marketing, disclosures, distribution, electronic contracts and other communications, consumer protection and online payment services. The Company has put in place an internal control framework consisting from a combination of IT based solutions and business procedures that are designed to capture any potential non-compliance matter before it has occurred and to ensure compliance with these requirements.

### 39. Financial risk management (continued)

#### Financial risks

The main financial risks arising from the Company's financial instruments are liquidity and credit risk.

##### Market risks

The Company takes on exposure to market risks, which are the risks that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency products, all of which are exposed to general and specific market movements and changes in the level of volatility or market rates or prices such as interest rates.

##### Interest rate risk

The Company is not exposed to interest rate risk because all of its interest bearing assets and liabilities are with a fixed interest rate.

##### Capital risk management

The Company considers both equity capital as well as borrowings a part of overall capital risk management strategy. The Company manages its capital to ensure that it will be able to continue as going concern. In order to maintain or adjust the capital structure, the Company may attract new credit facilities, issue bonds, borrow in P2P platform, increase its share capital or sell the assets to reduce the debt. The management of the borrowings is driven by monitoring and complying the lender imposed covenants as well as planning the further borrowing needs to ensure business development of the Company.

The Company monitors equity capital on the basis of the capitalization ratio as defined in Eurobond prospectus. This ratio is calculated as Net worth (the sum of paid in capital, retained earnings, reserves and shareholder loan) divided by Net Loan portfolio. During the reporting period the Company has complied with all externally imposed equity capital requirements to which it is subject as stated in Note 37. The Company has several other covenants to comply with due to the bonds issued and funds borrowed in P2P platform - Company has complied with all of them during the reporting period.

##### Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company controls its liquidity risk by managing the amount of funding it attracts through P2P platforms, which provide management greater flexibility to manage the level of borrowings and the cash levels. In addition, it issues bonds and attracts external credit facilities.

The table below presents the cash flows payable by the Company and to the Company under non-derivative financial liabilities and assets held for managing liquidity risk by remaining contractual maturities at the date of the statement of financial position. The amounts disclosed in the table are the contractual undiscounted cash flow. Cash flow payable for borrowings includes estimated interest payments assuming principal is paid in full at maturity date.

There is a significant gap between the up to 1 year maturity assets and liabilities, which is mainly driven by the maturity of the bonds. As discussed in the Note 41, the Company has managed to issue the new 30 million euros 3-year maturity bond, which, accompanied by the increase borrowing limits from the bank, have sufficiently covered the contractual cash flows disbalance, observed as at the reporting period end. Since the Company's financial year 2021 results are foreseen to be profitable, the management believes the liquidity risk is well minimised as at a reporting date.

As at 31.12.2020.	Carrying value	Contractual cash flows				Total
		On demand	Up to 1 year	1-5 years	More than 5 years	
<b>Assets</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>
Cash and cash equivalents	98 891	98 891	-	-	-	98 891
Loans and advances to customers	9 111 131	-	6 876 843	10 389 693	571 415	17 837 951
Loans to related companies	34 199 507	-	4 490 652	41 052 403	-	45 543 055
Trade receivables	1 210 255	-	1 022 939	187 171	145	1 210 255
Investment securities	609 000	-	63 022	569 969	-	632 991
Finance lease receivables	2 872 116	-	2 417 908	3 145 113	197 081	5 760 102
<b>Total undiscounted financial assets</b>	<b>48 100 900</b>	<b>98 891</b>	<b>14 871 364</b>	<b>55 344 349</b>	<b>768 641</b>	<b>71 083 245</b>
<b>Liabilities</b>						
Funding attracted through peer-to-peer platforms	(6 677 297)	-	(2 346 167)	(5 751 123)	(25 049)	(8 122 339)
Liabilities for issued debt securities	(24 480 115)	-	(25 230 115)	-	-	(25 230 115)
Provisions for financial guarantees	(1 663 804)	-	-	(1 663 804)	-	(1 663 804)
Loan from banks	(1 689 826)	-	(1 728 007)	-	-	(1 728 007)
Lease liabilities for right-of-use assets	(981 692)	-	(103 079)	(437 110)	(441 503)	(981 692)
Other current liabilities	(924 648)	-	(924 648)	-	-	(924 648)
<b>Total undiscounted financial liabilities</b>	<b>(36 417 382)</b>	<b>-</b>	<b>(30 332 016)</b>	<b>(7 852 037)</b>	<b>(466 552)</b>	<b>(38 650 605)</b>
<b>Net undiscounted financial assets / (liabilities)</b>	<b>11 683 518</b>	<b>98 891</b>	<b>(15 460 652)</b>	<b>47 492 312</b>	<b>302 089</b>	<b>32 432 640</b>

### 39. Financial risk management (continued)

As at 31.12.2019.	Carrying value	Contractual cash flows				
		On demand	Up to 1 year	1-5 years	More than 5 years	Total
(reclassified)						
<b>Assets</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>	<b>EUR</b>
Cash and cash equivalents	270 571	270 571	-	-	-	270 571
Loans and advances to customers	16 951 623	-	12 910 597	20 661 485	800 320	34 372 402
Loans to related companies	27 952 012	-	3 494 002	36 447 171	-	39 941 173
Trade receivables	904 253	-	904 253	-	-	904 253
Finance lease receivables	4 789 744	-	3 832 205	5 611 581	137 791	9 581 577
<b>Total undiscounted financial assets</b>	<b>50 868 203</b>	<b>270 571</b>	<b>21 141 057</b>	<b>62 720 237</b>	<b>938 111</b>	<b>85 069 976</b>
<b>Liabilities</b>						
Funding attracted through peer-to-peer platforms	(8 383 533)	-	(3 216 525)	(6 485 577)	(8 604)	(9 710 706)
Liabilities for issued debt securities	(30 059 243)	-	(3 000 000)	(31 799 203)	-	(34 799 203)
Provisions for financial guarantees	(3 675 944)	-	-	(3 675 944)	-	(3 675 944)
Loan from banks	(2 106 840)	-	(2 331 570)	-	-	(2 331 570)
Lease liabilities for right-of-use assets	(1 123 242)	-	(124 438)	(998 804)	-	(1 123 242)
Other current liabilities	(1 156 454)	-	(1 156 454)	-	-	(1 156 454)
<b>Total undiscounted financial liabilities</b>	<b>(46 505 256)</b>	<b>-</b>	<b>(9 828 987)</b>	<b>(42 959 528)</b>	<b>(8 604)</b>	<b>(52 797 119)</b>
<b>Net undiscounted financial assets / (liabilities)</b>	<b>4 362 947</b>	<b>270 571</b>	<b>11 312 070</b>	<b>19 760 709</b>	<b>929 507</b>	<b>32 272 857</b>

#### Credit risk

The Company is exposed to credit risk through its finance lease receivables, loans and advances to customers, trade and other receivables, as well as cash and cash equivalents. Maximum credit risk exposure is represented by the gross carrying value of the respective financial assets.

The key areas of credit risk policy cover lease granting process (including solvency check of the lease), monitoring methods, as well as decision making principles. The Company uses financed vehicles as collaterals to significantly reduce credit risks, and provides loans in amount of no more than 85% of the market values of the collateral.

	31.12.2020.	31.12.2019.
Finance lease receivables	3 689 894	5 869 499
Loans and advances to customers	11 380 921	20 111 914
Loans to related parties	34 199 507	27 952 012
Investment in securities	609 000	-
Contract assets	198 160	107 273
Trade and other receivables	1 286 463	1 056 423
Cash and cash equivalents	98 891	270 571
<b>TOTAL:</b>	<b>51 462 836</b>	<b>55 367 692</b>

The Company operates by applying a clear set of finance lease granting criteria. This criteria includes assessing the credit history of customer, means of lease repayment and understanding the lease object. The Company takes into consideration both quantitative and qualitative factors when assessing the creditworthiness of the customer. Based on this analysis, the Company sets the credit limit for each and every customer.

When the lease agreement has been signed, the Company monitors the lease object and customer's solvency. The Company has developed lease monitoring process so that it helps to quickly spot any possible non-compliance with the provisions of the agreement. The receivable balances are monitored on an ongoing basis to ensure that the Company's exposure to bad debts is minimized, and, where appropriate, sufficient provisions are being made.

The Company does not have a significant credit risk exposure to any single counterparty, but has risk to group of counterparties having similar characteristics.

See Notes 18 and 19 for more information.

#### Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risk, the Company is maintaining a diversified portfolio. It's main product is subprime lease, however it is offering also near prime lease, as well as loans and advances to customers.

#### 40. Fair value of financial assets and liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the separate financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

Instruments within Level 1 include highly liquid cash and cash equivalent assets and standard derivative financial instruments traded on the stock exchange.

Instruments within Level 2 include assets, for which no active market exists, such as over the counter financial instruments that are traded outside the stock exchange, bonds. Bonds fair value is observable in Frankfurt Stock Exchange/ Nasdaq Riga Stock Exchange public information.

Instruments within Level 3 include loans and finance lease receivables, other trade receivables, current and non-current borrowings and trade and other trade payables.

Fair value of current and non-current borrowings is based on cash flows discounted using effective agreement interest rate which represents current market rate. The Company's management believes that interest rates applicable to loan portfolio and borrowings are in line with current market interest rates for companies similar to Mogo JSC.

Fair value of finance lease and loan receivables is equal to the carrying value, which is present value of minimum lease and loan payments discounted using effective agreement interest rate and adjusted for impairment allowance.

Fair value of finance lease receivables and loans and advances to customers is determined using discounted cash flow model consisting of contractual lease and loan cash flows that are adjusted by expectations about possible variations in the amount and timings of cash flows using methodology consistent with the expected credit loss determination as at 31 December 2020 to determine the cash flows expected to be received net of impairment losses. The pre-tax weighted average cost of capital (WACC) of the entity holding the respective financial assets is used as the basis for the discount rate. The WACC is based on the actual estimated cost of equity and cost of debt that reflect any other risks relevant to the leases and loans that have not been taken into consideration by the impairment loss adjustment described above and also includes compensation for the opportunity cost of establishing a similar lease or loan. An additional 1.5% is added to the discount rate as an adjustment to consider service costs of the portfolio that are not captured by the cash flow adjustments.

The annual discount rate was determined as 13.59% (2019: 13.46%). Impairment loss is estimated by applying PD and LGD rates, which are in line with ECL methodology described under 'The calculation of ECLs' (Note 2).

The management recognizes that if a fair value of such assets/liabilities would be assessed as an amount at which an asset could be exchanged or liability settled on an arm's length basis with knowledgeable third parties, the fair values obtained of the respective assets and liabilities would not be materially different.

For assets and liabilities that are recognized in the separate financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

The table below summarizes the carrying amounts and fair values of financial assets and liabilities:

	Carrying value	Fair value	Carrying value	Fair value
	31.12.2020.	31.12.2020.	31.12.2019.	31.12.2019.
	EUR	EUR	EUR	EUR
<b>Financial assets measured at fair value:</b>				
Investment in debt securities	609 000	609 000	-	-
<b>Financial assets not measured at fair value:</b>				
Loans to related parties	33 952 977	33 952 977	27 952 012	27 952 012
Finance lease receivables	2 872 116	4 122 209	4 789 744	6 945 024
Loans and advances to customers	9 111 131	12 767 295	16 951 623	21 783 136
Trade receivables	1 210 255	1 210 255	904 253	904 253
Other receivables	76 208	76 208	152 170	152 170
Cash and cash equivalents	98 891	98 891	270 571	270 571
<b>Total financial assets</b>	<b>47 930 578</b>	<b>52 836 835</b>	<b>51 020 373</b>	<b>58 007 166</b>
<b>Financial liabilities not measured at fair value:</b>				
Liabilities for issued debt securities	24 480 115	23 566 794	30 059 243	30 000 000
Funding attracted through peer-to-peer platforms	6 677 297	6 677 297	8 383 533	8 383 533
Loans from banks	1 689 826	1 689 826	2 106 840	2 106 840
Trade payables	88 407	88 407	55 181	55 181
Other liabilities	836 241	836 241	1 101 273	1 101 273
<b>Total financial liabilities</b>	<b>33 771 886</b>	<b>32 858 565</b>	<b>41 706 070</b>	<b>41 646 827</b>



#### 40. Fair value of financial assets and liabilities (continued)

The table below specified analysis by fair value levels as at 31.12.2020 (based on their carrying amounts):

	Level 1 31.12.2020.	Level 2 31.12.2020.	Level 3 31.12.2020.	Level 1 31.12.2019.	Level 2 31.12.2019.	Level 3 31.12.2019.
	EUR	EUR	EUR	EUR	EUR	EUR
<b>Financial assets</b>						
Loans to related parties	-	-	33 952 977	-	-	27 952 012
Finance lease receivables	-	-	2 872 116	-	-	4 789 744
Loans and advances to customers	-	-	9 111 131	-	-	16 951 623
Investment in debt securities	-	609 000	-	-	-	-
Trade receivables	-	-	1 210 255	-	-	904 253
Other receivables	-	-	76 208	-	-	152 170
Cash and cash equivalents	98 891	-	-	270 571	-	-
<b>Total financial assets</b>	-	<b>98 891</b>	<b>609 000</b>	<b>47 222 687</b>	<b>270 571</b>	<b>50 749 802</b>
<b>Financial liabilities</b>						
Liabilities for issued debt securities	-	24 480 115	-	-	30 059 243	-
Funding attracted through peer-to-peer platforms	-	-	6 677 297	-	-	8 383 533
Loans from banks	-	-	1 689 826	-	-	2 106 840
Trade payables	-	-	88 407	-	-	55 181
Other liabilities	-	-	836 241	-	-	1 101 273
<b>Total financial liabilities</b>	-	<b>24 480 115</b>	<b>9 291 771</b>	<b>30 059 243</b>	<b>11 646 827</b>	

#### 41. Events after reporting period

Since the last day of the reporting year several significant events took place:

1) On February 19, 2021 the Copany has concluded cession agreement to strengthen Company's liquidity, the Company has concluded a leasing portfolio sale with a nominal amount of 4.1 million euros. As part of the transaction, the Copany is expected to receive a total remuneration of up to 5.5 million euros with a maturity due date – February, 2027.

2) On March 1, 2021, through public offering AS mogo successfully issued secured corporate bond (LV0000802452) in the amount of EUR 30 million, which from March 31, 2021 are included in the regulated market – the Baltic Bond List of "Nasdaq Riga" stock exchange.

The notes, with minimum subscription amount of EUR 1'000, are issued at par, have a maturity of 3 years and carry a fixed coupon of 11% per annum, paid monthly in arrears. The bonds were offered to existing Mogo bondholders and other retail and institutional investors from the Baltic region. The public offering consisted of two parts – subscription by new investors and exchange offer to existing bondholders, which has been comfortably oversubscribed with more than 840 investors participating in the offering.

Allocation results are as follows:

Investors	Nominal amount (% of issue size)	Number of investors
Existing	71.40%	181
New investors	28.60%	662

Geographic breakdown:

Country:	Nominal amount (% of issue size)
Latvia	73.30%
Estonia	17.70%
Lithuania	0.30%
Other	8.60%
TOTAL:	100%

Due to existing bondholders' exchange to newly issued bonds, the LV0000801363 issue size was decreased to EUR 5,979,000 and LV0000880029 decreased to EUR 2,602,000 and both bond issues were repaid in full on maturity date – March 31, 2021.

3) On March 3, 2021 the Company has concluded credit line, issued by AS Citadele banka, agreement amendment, increasing the credit facility limit from 3.7 million euros to 8 million euros, where the final settlement date is 30 September 2021.

4) On 2nd March 2021 the Company has signed the amendment of the surety agreement with Ardshinbank CJSC and Mogo LLC (Georgia), designed to secure Mogo LLC obligations towards Ardshinbank CJSC deriving from loan agreement concluded between Ardshinbank CJSC and Mogo LLC. The secured loan amount is 1.2 million USD, with an interest of 10% annually and maturity 2 March, 2022.

As of the last day of the reporting year until the date of signing these separate financial statements there have been no other events requiring adjustment of or disclosure in the separate financial statements or Notes thereto.

Signed on behalf of the Company on 21 April 2021 by:

Krišjānis Znotiņš, Chairman of the Board  
Aivis Lonskis, Member of the Board  
Jolanta Ziedone, Chief accountant

THIS DOCUMENT HAS BEEN SIGNED WITH A SECURE ELECTRONIC SIGNATURE AND IT HAS A TIME-STAMP



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## **Independent Auditors' Report**

### **To the shareholder of JSC Mogo**

#### **Report on the Audit of the Separate Financial Statements**

##### *Our Opinion on the Separate Financial Statements*

We have audited the accompanying separate financial statements of JSC Mogo ("the Company") set out on pages 7 to 58 of the accompanying Annual Report, which comprise:

- the separate statement of financial position as at 31 December 2020,
- the separate statement of profit and loss and other comprehensive income for the year then ended,
- the separate statement of changes in equity for the year then ended,
- the separate statement of cash flows for the year then ended, and
- notes to the separate financial statements, which include a summary of significant accounting policies and other explanatory notes.

In our opinion, the accompanying separate financial statements give a true and fair view of the unconsolidated financial position of JSC Mogo as at 31 December 2020, and of its unconsolidated financial performance and its unconsolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union.

##### *Basis for Opinion*

In accordance with the 'Law on Audit Services' of the Republic of Latvia we conducted our audit in accordance with International Standards on Auditing adopted in the Republic of Latvia (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibility for the Audit of the Separate Financial Statements* section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) and independence requirements included in the 'Law on Audit Services' of the Republic of Latvia that are relevant to our audit of the separate financial statements in the Republic of Latvia. We have also fulfilled our other professional ethics responsibilities and objectivity requirements in accordance with the IESBA Code and the 'Law on Audit Services' of the Republic of Latvia.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the separate financial statements of the current period. These matters were addressed in the context of our audit of the separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matters described below to be the key audit matters to be communicated in our report.



Impairment allowance for finance lease receivables, loans and advances to customers	
<p><i>The gross amount of finance lease receivables as at 31 December 2020: EUR 3 690 (31 December 2019: EUR 5 869 thousand); reversal of impairment allowances on finance lease receivables recognised in 2020: EUR 201 thousand (in 2019: EUR 346 thousand); total impairment allowance as at 31 December 2020: EUR 743 thousand (31 December 2019: EUR 944 thousand).</i></p> <p><i>The gross amount of loans and advances to customers as at 31 December 2020: EUR 11 381 thousand (31 December 2019: EUR 20 112 thousand); reversal of impairment allowances on loans and advances to customers recognised in 2020: EUR 596 thousand (in 2019: EUR 869 thousand); total impairment allowance as at 31 December 2020: EUR 1 987 thousand (31 December 2019: EUR 2 583 thousand).</i></p> <p><i>We refer to the separate financial statements: Note 2 and Note 3 (accounting policy), Notes 7, 18 and 19 (financial disclosures).</i></p>	
Key audit matter	How we addressed the key audit matter
<p>Finance lease receivables, and loans and advances to customers, collectively ("exposures"), represent approximately 22% of the Company's assets as at 31 December 2020. Related impairment allowances represent the Management Board's best estimate of the expected credit losses associated with those exposures at the reporting date.</p> <p>The Company estimates impairment allowances under the expected credit losses (ECLs) model of IFRS 9, considering multiple scenarios. In the process, the exposures are assigned to one of three stages. Stage 1 and Stage 2 loans are performing exposures, with Stage 2 exposures being those where a significant increase in credit risk since origination ("SICR") has been observed. Stage 3 loans are non-performing exposures. The ECLs for all are determined collectively, by applying modelling techniques, based on the historical pattern of losses and changes in the exposures' risk characteristics, adjusted by relevant forward-looking information. Key parameters within the model include those in respect of Probability of Default ("PD"), Loss Given Default ("LGD") and Exposure at Default ("EAD").</p> <p>Timely identification of exposures with significant increase in credit risk and those</p>	<p>Our procedures in the area included, among others:</p> <ul style="list-style-type: none"> <li>• inspecting the Company's ECL methodology and assessing its compliance with the relevant requirements of the financial reporting standards. As part of the above, we challenged whether the level of the methodology's sophistication is appropriate based on an assessment of the entity-level and portfolio-level factors;</li> <li>• testing selected key controls over the approval and recording of lease receivables and loans, and also those over the management review and approval of the key ECL model inputs and outcomes;</li> <li>• assisted by our own information technology (IT) specialists, testing the application and general IT controls related to the ECL estimation process, data flows between source systems and calculation of days past due;</li> <li>• assisted by our own financial risk management specialists, independently assessing the forward-looking information used in the ECL model, by means of corroborating inquiries of the Management Board</li> </ul>



<p>credit impaired also requires significant management judgment.</p> <p>Due to the above factors, and further alleviated in the current uncertain economic environment as a result of COVID-19 pandemic, we consider the area to be associated with a significant risk of material misstatement, which requires our increased attention in the audit. As such, we determined it to be a key audit matter.</p>	<p>and inspection of publicly available information;</p> <ul style="list-style-type: none"> <li>• challenging the LGD, PD and EAD parameters in the model, by inspecting the Company's experience studies, assessing any changes thereto in 2020 and making related inquiries of the Management Board and relevant credit risk personnel;</li> <li>• assessing the appropriateness of the Company's staging of exposures, including identification of exposures with SICR. Considering COVID-19 pandemic outbreak impact and the related increase in granted forbearances and payment holidays we also challenged the identification of SICR for exposures that have been subject to any of the forbearance options offered by the Company. As part of the procedure, we also tested the appropriateness of the impairment rates applied in the model for exposures in a given stage;</li> <li>• critically assessing the reasonableness of the ECL allowances, including both the share of the gross non-performing exposure in total gross exposure and the non-performing loans provision coverage;</li> <li>• assessing the adequacy of the Company's disclosures on the loss allowances and credit risk management in the notes to the separate financial statements.</li> </ul>
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Interest income recognition	
<p><i>Interest income from finance lease receivables in 2020: EUR 1 391 thousand (in 2019: EUR 2 875 thousand); Interest income from loans and advances to customers in 2020: EUR 5 260 thousand (in 2019: EUR 10 106 thousand).</i></p> <p><i>We refer to the separate financial statements: Note 2 (accounting policy), Note 4 (financial disclosures).</i></p>	
Key audit matter	How we addressed the key audit matter
<p>Interest income represented 73% of the Company's total revenue and other income for the year ended 31 December 2020.</p> <p>The calculation of interest income relies on the application of complex information technology systems, which process substantial amounts of data requiring frequent updates.</p> <p>In addition, interest income to be recognized is determined using the effective interest rate ("EIR") method. In making the determination, the Company applies a model whereby manual adjustments are made to the interest amounts calculated in an automated manner based on contractual interest rate, to reflect incremental costs incurred in securing the underlying lease and loan contracts in the measurement of the EIR and resulting interest income recognized in profit or loss.</p> <p>The above complexities increase the risk of a material error in the recognition of interest income and, because interest income represents one of the Company's key performance indicators, there is an inherent risk that the timing of recognition and the amounts recognized could be manipulated to meet specific targets or expectations.</p> <p>In the wake of the above factors, we considered interest income recognition to be associated with a significant risk of material misstatement due to both error and fraud. Therefore, the area required our increased attention in the audit and as such was determined to be a key audit matter.</p>	<p>Our procedures in the area included, among others:</p> <ul style="list-style-type: none"> <li>• obtaining understanding of and evaluating the Company's interest income recognition policies against the requirements of the relevant financial reporting standards;</li> <li>• testing the design and implementation of selected key controls within the interest recognition process, including those over application of appropriate contractual interest rates and other contractual terms in the interest income recognition process and review, and approval of manual accounting entries to measure EIR;</li> <li>• assisted by our own IT specialists. testing IT general controls and selected key process level controls for the systems supporting the automated element of the interest income calculation, using contractual (nominal) interest rates;</li> <li>• in respect of the internal reports and computations for manual adjustments to recognized interest income, testing the mathematical and logical accuracy of the reports and computations and, on a sample basis, tracing selected data inputs used in the reports, as follows: <ul style="list-style-type: none"> <li>— commissions – by reference to supporting counterparty invoices;</li> <li>— interest rate implicit in the lease, principal outstanding at the year end and remaining lease term - by reference to the terms of the</li> </ul> </li> </ul>



	<p>underlying finance lease and loan agreements;</p> <ul style="list-style-type: none"><li>• examining whether the interest income-related disclosures in the separate financial statements appropriately include and describe the relevant quantitative and qualitative information required by the applicable financial reporting framework.</li></ul>
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***Impairment of investment in and loan issued to the subsidiary***

*The carrying amount of investment in the subsidiary as at 31 December 2020: EUR 5 500 thousand (31 December 2019: EUR 5 500 thousand); loan issued to the subsidiary as at 31 December 2020: EUR 5 620 thousand (31 December 2019: EUR 3 653 thousand); related impairment allowances recognized as at 31 December 2020 and as at 31 December 2019, and impairment loss for the year then ended: nil (31 December 2019: nil).*

*We refer to the separate financial statements: Note 2 and 3 (accounting policy), Note 34 and 35 (financial disclosures).*

***Key audit matter***

As at 31 December 2020, the Company, in its separate financial statements, carried an investment in its subsidiary, Renti JSC ("Renti"). The investment is accounted for at cost less any related impairment losses. In 2019, the Company provided Renti with a loan up to the amount of EUR 10 000 thousand and with maturity in 2024.

Under the relevant financial reporting standards, at the end of each reporting period, management is required to assess whether there is any indication that investments in subsidiaries may be impaired. The indications may include significant current and past losses, negative equity or below-budget performance.

Based on the assessment, management identified impairment triggers in respect of the investment in Renti, as discussed in Note 35. As a result, the Company estimated the recoverable amount the investment, by reference to its value-in-use, using a discounted cash flow model. As at the reporting date, the Company also assessed its loan receivables from Renti for impairment, using the expected credit loss model, including the assessment of whether there is significant increase in credit risk and consequential need to classify the exposure as Stage 2 or Stage 3 per IFRS 9.

The determination of the investment's recoverable amount and the expected credit losses for the loan receivable

***How we addressed the key audit matter***

Our procedures in the area, performed with the assistance from our own valuation specialists, included, among others:

- testing the design and implementation of controls over impairment testing process, including those over the review and approval of the key assumptions applied in the impairment testing and of the test outcomes;
- assessing the appropriateness of impairment testing methods applied to the assets in question, against the requirements of the relevant financial reporting standards and current market practice;
- evaluating the reasonableness of the Management Board's judgment as to the existence of impairment indicators and significant increase in loan credit risk. This included, but was not limited to, discussing the subsidiary's performance with the Company's finance function officers, and assessing its strategy and historical profitability;
- challenging the key assumptions applied in the impairment tests, as follows:
  - terminal flow growth rate - by reference to historical financial performance of other related companies, assessed quality of budgeting process, past and expected future market developments;
  - discount rates - by assessing whether the cost of debt and cost of equity used are within the reasonable range,





<p>requires the Management Board to make subjective judgements, including those in respect of the subsidiary's future operating cash flows, growth rates and discount rates, and is therefore associated with significant estimation uncertainty.</p> <p>Due to the above, we determined impairment assessment in respect of the investment in subsidiary and the loan receivable therefrom to be associated with a significant risk of a material misstatement that required our increased attention in the audit. As such, the area was considered by us to be a key audit matter.</p>	<p>given Renti's industry, risk profile and financial position;</p> <ul style="list-style-type: none"> <li>— other key inputs, such as estimates of free cash flows in the first 5 years of operation by inquires of the Management Board members and inspection of supporting documentation (including approved budgets);</li> <li>• performing an independent sensitivity analysis of impairment test' results to changes in key assumptions, such as, primarily, terminal growth and discount rates;</li> <li>• considering the adequacy of the Company's disclosures related to the assumptions and significant judgements used in estimating the recoverable amounts of the investment in subsidiary and the loan issued thereto.</li> </ul>
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#### *Reporting on Other Information*

The Company's management is responsible for the other information. The other information comprises:

- Information about the Company, as set out on page 3 of the accompanying Annual Report,
- the Management Report, as set out on pages 4 and 5 of the accompanying Annual Report,
- the Statement on Management Responsibility, as set out on page 6 of the accompanying Annual Report,
- the Statement of Corporate Governance for 2020, as set out in separate statement provided by JSC Mogo management and available on the Nasdaq Baltic exchange website <https://nasdaqbaltic.com>, JSC Mogo, section *Reports*,

Our opinion on the separate financial statements does not cover the other information included in the Annual Report, and we do not express any form of assurance conclusion thereon, except as described in the *Other Reporting Responsibilities in Accordance with the Legislation of the Republic of Latvia Related to Other Information* section of our report.

In connection with our audit of the separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed and in light of the knowledge and understanding of the Company and its environment obtained in the course of our audit, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



*Other Reporting Responsibilities in Accordance with the Legislation of the Republic of Latvia Related to Other Information*

In addition, in accordance with the 'Law on Audit Services' of the Republic of Latvia with respect to the Management Report, our responsibility is to consider whether the Management Report is prepared in accordance with the requirements of the 'Law on the Annual Reports and Consolidated Annual Reports' of the Republic of Latvia.

Based solely on the work required to be undertaken in the course of our audit, in our opinion, in all material respects:

- the information given in the Management Report for the financial year for which the separate financial statements are prepared is consistent with the separate financial statements; and
- the Management Report has been prepared in accordance with the requirements of the 'Law on the Annual Reports and Consolidated Annual Reports' of the Republic of Latvia.

In accordance with the 'Law on Audit Services' of the Republic of Latvia with respect to the Statement of Corporate Governance, our responsibility is to consider whether the Statement of Corporate Governance includes the information required in section 56.1, first paragraph, clause 3, 4, 6, 8 and 9, as well as section 56.2, second paragraph, clause 5, and third paragraph of the 'Financial Instruments Market Law' of the Republic of Latvia and if it includes the information stipulated in section 56.2 second paragraph, clause 1, 2, 3, 4, 7 and 8 of the 'Financial Instruments Market Law' of the Republic of Latvia.

In our opinion, the Statement of Corporate Governance includes the information required in section 56.1, first paragraph, clause 3, 4, 6, 8 and 9, as well as section 56.2, second paragraph, clause 5, and third paragraph of the 'Financial Instruments Market Law' of the Republic of Latvia and it includes the information stipulated in section 56.2 second paragraph, clause 1, 2, 3, 4, 7 and 8 of the 'Financial Instruments Market Law' of the Republic of Latvia.

*Responsibilities of Management and Those Charged with Governance for the Separate Financial Statements*

Management is responsible for the preparation of the separate financial statements that give a true and fair view in accordance with the IFRSs as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

*Auditors' Responsibility for the Audit of the Separate Financial Statements*

Our objectives are to obtain reasonable assurance about whether the separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high



level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate financial statements, including the disclosures, and whether the separate financial statements represent the underlying transactions and events in a manner that achieves a fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicated with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



## Report on Other Legal and Regulatory Requirements

*Other Reporting Responsibilities and Confirmations Required by the Legislation of the Republic of Latvia and the European Union when Providing Audit Services to Public Interest Entities*

We were appointed by those charged with governance on 7 October 2020 to audit the separate financial statements of JSC Mogo for the year ended 31 December 2020. Our total uninterrupted period of engagement is 2 years, covering the year ended 31 December 2019 and 31 December 2020.

We confirm that:

- our audit opinion is consistent with the additional report presented to the Audit Committee of the Company;
- as referred to in the paragraph 37.6 of the 'Law on Audit Services' of the Republic of Latvia we have not provided to the Company the prohibited non-audit services (NASs), referred to of EU Regulation (EU) No 537/2014. We also remained independent of the audited entity in conducting the audit.

KPMG Baltics AS  
Licence No. 55

Armine Movsisjana  
Chairperson of the Board  
Latvian Sworn Auditor  
Certificate No. 178  
Riga, Latvia  
21 April 2021

This report is an English translation of the original Latvian. In the event of discrepancies between the two reports, the Latvian version prevails

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Digitally signed by ARMINE MOVSISJANA  
Date: 2021.04.21 13:28:55 EEST