

General information

| Name of the Parent Group | Longo Group | | |
|---|---|----------------------------|--|
| Legal status of the Parent Group | JSC | | |
| Unified registration number, place and date of registration | 42103081417, Latvia, 1004 | | |
| Registered office | Mūkusalas iela 72A, Riga, Latvia | | |
| Shareholders | | 30.06.2022. | |
| | SIA ALPPES Capital | 46% | |
| | Other shareholders | 54% | |
| | TOTAL | 100% | |
| Board Members | Edgars Cērps - Chairman of the Board fr | | |
| | Jacob Willem Hoogenboom - Member o | | |
| | Aigars Kesenfelds - Chairman of the Cou | | |
| | Māris Keišs - Deputy of the Council from 01.03.2021 | | |
| Council Members | Alberts Pole - Member of the Council from 01.03.2021 | | |
| Council Mellipers | Kristaps Ozols - Member of the Council from 01.03.2021 | | |
| | Jonathan Neil Smith - Member of the Council from 01.03.2021 | | |
| | Mārtiņs Baumanis - Member of the Cou | ncil 28.12.2020-01.03.2021 | |
| | Longo Latvia JSC, Latvia (100%) | | |
| | Longo LT LLC, Lithuania (100%) | | |
| | Longo Estonia LLC, Estonia (100%) | | |
| Subsidiaries | Longo Shared Services LLC, Lithuania (100%) | | |
| Substituties | Longo Netherlands LLC, Netherlands (100%) | | |
| | Longo Belgium LLC, Belgium (100%) | | |
| | Maxxus LLC, Germany (100%) | | |
| | Longo Poland LLC, Poland (100%) | | |
| Financial period | 01.01.2022 - 30.06.2022 | | |
| Previous financial period | 01.01.2021 - 30.06.2021 | | |
| | | | |

Management report

27 July 2022

General information

The Group was established in 2018 and is the leading used car retailer in the Baltics. It is present in Latvia, Lithuania and Estonia, as well as in the Netherlands, Belgium and Germany. The Group brings a new meaning to the Baltic used car retail industry by providing a fully transparent, reliable and world class used car purchase experience via both online and physical sales channels. Being a fully vertically integrated company, the Group carefully selects and sources (purchases) most of its cars from the Netherlands, Belgium, Germany and the Baltic countries. The Group has its own preparation center in Lithuania with facilities based in the Panevežys region. To ensure the highest quality standards, before cars are sold, they are thoroughly checked, conditioned and if needed repaired by Longo's professional team. The Group is also offering financing solutions of its partners to customers.

The Group's data-driven approach and significant online presence has allowed it to build efficient operations spanning multiple geographies and becoming a leader of the used car retail market in the Baltics. In order to support and control each step of the business, as well as make data driven decisions daily, Longo has heavily invested in IT infrastructure and developed its own proprietary integrated IT system.

Longo's mission is to deliver 3 (three) customer promises:

- Wide assortment (the largest and competitively priced popular used car models in the Baltics);
- Convenient and safe user experience (end-to-end, both digital and on-site);
- Highest quality (used cars with guaranteed mileage, full available history and freshly serviced and cleaned).









Business results

First half and especially Q2 of 2022 had been successful for Longo. The Group managed to grow its revenues compared to previous year H1 by impressive 84% reaching 22 million EUR turnover while significantly improving its profitability. Group's EBITDA for H1 2022 was 0,9 million EUR, EBITDA margin for Q2 isolated reached 5%. Gross profit during first six months of 2022 the Group reached 2,5 million EUR which is 95% more than in the same period in 2021. The net profit for the period has already surpassed the total net profit of whole previous year.

The significance of digital channels in used car retail remained strong in 2022 as consumers had scaled down their visits to physical car lots and switched more to online shopping in 2021. Longo is well prepared for providing comprehensive customer service through digital channels, including launching first fully online reservation system in the Baltics. Longo customers now are able to reserve a car by paying a fully refundable reservation fee with just a few clicks. During second half of 2022 the Group is planning to launch an option for its clients to purchase a car fully online, pioneering fully online sales of used cars in the Baltics.

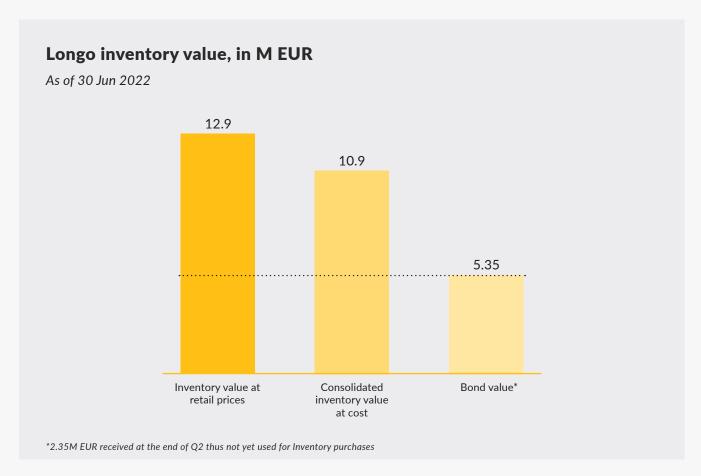
The Group has ambitious plans for the rest of year 2022 - to deliver a profit while increasing its revenue even further. It is to be achieved by boosting its brand awareness, expanding its physical network, and increasing the car assortment. A totally new concept in the market has been launched- opening of showrooms in shopping malls and similar locations where customers have opportunity to interact with sales representatives and order cars to be delivered for test drives.

Additionally Longo Group is working on its geographic expansion - a new legal entity in Poland has been established. The sales operations are set to be operational during second half of 2022.

In order to support the ambitious growth plans of Longo new sourcing channels are to be introduced, including local consumer sourcing. There will be continuous focus on increasing the capacity of refurbishing center of the Group.



Longo current inventory comfortaby covers the value of issued bonds





Risk management

Credit risk

Receivables of the Group consist mainly of receivables from finance companies. Credit risk of the Group refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the Company. Longo considers all of its material counterparties to be creditworthy as they represent well-established financial institutions. Groups' exposure to credit risk is continuously monitored, in particular, if agreed payments are delayed.

The credit risk on cash and cash equivalents is limited because the counterparties are banks and payment systems. To spread the credit risk, Longo deposits its cash reserves with different banks and payment systems.

Interest rate risk

The Group is not exposed to interest rate risk because all of its liabilities are interest bearing borrowings with a fixed interest rate.

Capital risk

The Group's objective when managing capital (net debt and total equity) is to ensure the continuity of its operations and within foreseeable future achieve optimal returns to shareholders. Management aims to maintain an optimal capital and funding structure that ensures the lowest cost of capital available to the Group.

The Group monitors equity capital on the basis of the capitalization ratio as defined in Bond prospectus. This ratio is calculated as Ratio of Adjusted Equity (the aggregate book value of the Group's total equity on a consolidated basis, increased by Subordinated Debt) to consolidated assets of the Group. Ratio as at June 30, 2022 was 57%. Overall management of the borrowings is driven by monitoring and complying with the lender imposed covenants as well as planning the further borrowing needs to ensure business development of the Group.

Liquidity risk

Prudent liquidity risk management of Longo means maintaining sufficient cash reserve to cover planned operational and capital expenditure of the Group.

Events after the reporting period

During July 2022 the Group has sold additional 0.5 million EUR of its issued bonds (ISIN LV0000860096).

Signed on behalf of the Group on 27 July 2022 by:

Edgars Cērps

Chairman of the Board



Consolidated Statement of Comprehensive Income

| | Notes | 01.01.2022 - 30.06.2022 EUR | 01.01.2021 - 30.06.2021 EUR |
|---|-------|--------------------------------|--------------------------------|
| Revenue from vehicle sales | | 21,705,496 | 11,810,715 |
| Cost of sales | | (19,198,969) | (10,523,261) |
| Gross profit | | 2,506,527 | 1,287,454 |
| Selling expenses | | (493,361) | (229,681) |
| Administrative expenses | 1 | (2,195,209) | (1,510,703) |
| Other operating income | | 691,851 | 204,837 |
| Other operating expenses | | (32,385) | (40,667) |
| Interest expense and similar expense | 2 | (205,765) | (114,180) |
| Net operating expenses | | (2,234,869) | (1,690,394) |
| Profit before tax | | 271,658 | (402,940) |
| Income tax | | 15,404 | (88) |
| Net profit/(loss) for the year | | 287,062 | (403,028) |
| EBITDA | | 872,348 | (1,717) |
| Other comprehensive income/(loss) | | - | - |
| Total comprehensive income for the period | | 287,062 | (403,028) |

The accompanying notes are an integral part of these consolidated financial statements.

Signed on behalf of the Group on 27 July 2022 by:

Edgars Cērps Jevgenijs Sokolovs
Chairman of the Board Chief accountant

Consolidated Statement of Financial Position

Assets

| ASSETS NON-CURRENT ASSETS | Notes | 30.06.2022 EUR | 31.12.2021 EUR |
|--|-------|-------------------|-------------------|
| Intangible assets | | | |
| Intangible assets | | 579,764 | 475,768 |
| Intangible assets development costs | | 6,405 | 2,733 |
| Total intangible assets | | 586,169 | 478,501 |
| Tangible assets | | | |
| Right-of-use assets | | 1,910,672 | 1,478,513 |
| Property and equipment | | 354,659 | 323,234 |
| Leasehold improvements | | 135,032 | 127,227 |
| Construction in progress | | 19,282 | |
| Total tangible assets | | 2,419,645 | 1,928,974 |
| Deferred tax assets | | 333,505 | 318,07 |
| Total non-current financial assets | | 333,505 | 318,07 |
| TOTAL NON-CURRENT ASSETS | | 3,339,319 | 2,725,550 |
| CURRENT ASSETS | | | |
| Inventories | | | |
| Goods for resale and raw materials | | 10,912,188 | 8,053,70 |
| Work in progress | | 81,619 | 174,85 |
| Total inventories | 3 | 10,993,807 | 8,228,562 |
| Receivables and other current assets | | | |
| Other assets | | 924,837 | 666,588 |
| Trade and other receivables | | 354,520 | 213,438 |
| Prepayments to suppliers and similar | 4 | 1,560,116 | 565,92 |
| Contract assets | | 76,565 | 37,94 |
| Total receivables and other current assets | | 2,916,038 | 1,483,89 |
| Cash and cash equivalents | | 3,027,174 | 2,890,91 |
| TOTAL CURRENT ASSETS | | 16,937,019 | 12,603,37 |
| TOTAL ASSETS | | 20,276,338 | 15,328,92 |

The accompanying notes are an integral part of these consolidated financial statements.

Signed on behalf of the Group on 27 July 2022 by:

Edgars Cērps Jevgenijs Sokolovs
Chairman of the Board Chief accountant

Consolidated Statement of Financial Position

| Equity | and | Liabi | lities |
|---------------|-----|-------|--------|
|---------------|-----|-------|--------|

| Equity and Liabilities | | 30.06.2022 | 31.12.2021. |
|--------------------------------------|-------|-------------|-------------|
| EQUITY | Notes | EUR | EUR |
| Share capital | | 12,969,926 | 12,969,926 |
| Share premium | | 250,000 | 250,000 |
| Share-based payment reserve | | 38,007 | 38,007 |
| Accumulated losses/Retained earnings | | | |
| brought forward | | (5,011,412) | (5,144,744) |
| for the period | | 287,062 | 133,332 |
| TOTAL EQUITY | | 8,533,583 | 8,246,521 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Loans and borrowings | 5 | 9,537,968 | 5,393,945 |
| Total non-current liabilities | | 9,537,968 | 5,393,945 |
| Current liabilities | | | |
| Loans and borrowings | 5 | 568,283 | 602,674 |
| Trade payables | | 317,113 | 324,908 |
| Taxes payable | | 833,923 | 424,149 |
| Corporate income tax | | 106 | 284 |
| Other liabilities | | 146,790 | 87,377 |
| Accrued liabilities | | 338,572 | 249,068 |
| Total current liabilities | | 2,204,787 | 1,688,460 |
| TOTAL LIABILITIES | | 11,742,755 | 7,082,405 |
| TOTAL EQUITY AND LIABILITIES | | 20,276,338 | 15,328,926 |

The accompanying notes are an integral part of these consolidated financial statements.

Signed on behalf of the Group on 27 July 2022 by:

Edgars Cērps Jevgenijs Sokolovs
Chairman of the Board Chief accountant

Consolidated Statement of Changes in Equity

| | Share capital | Share premium | Other Reserves | Retained earnings / Accumulated loss | Total |
|---|------------------|------------------|-------------------|---|-----------|
| Balance at 01.01.2021. | 7,000,000 | - | - | (5,144,744) | 1,855,256 |
| Total comprehensive income restated | | | | | |
| Losses for the period | - | - | - | (403,028) | (403,028) |
| Total comprehensive income for the period | - | - | - | (403,028) | (403,028) |
| Transactions with owners of the Group | | | | | |
| Contributions and distributions | | | | | |
| Issues of ordinary shares | 6,219,927 | 250,000 | - | - | 6,469,927 |
| Decrease in capital | (250,001) | - | - | - | (250,001) |
| Total transactions with owners of the Group | 5,969,926 | 250,000 | - | - | 6,469,927 |
| Balance at 30.06.2021. | 12,969,926 | - | - | (5,547,772) | 7,922,155 |
| Balance at 01.01.2022. | 12,969,926 | 250,000 | 38,007 | (5,011,412) | 8,246,521 |
| Total comprehensive income | | | | | |
| Profit for the period | - | - | - | 287,062 | 287,062 |
| Total comprehensive income for the period | - | - | - | 287,062 | 287,062 |
| Balance at 30.06.2022 | 12,969,926 | 250,000 | 38,007 | (4,724,350) | 8,533,583 |

The accompanying notes are an integral part of these consolidated financial statements.

Signed on behalf of the Group on 27 July 2022 by:

Edgars Cērps Jevgenijs Sokolovs
Chairman of the Board Chief accountant

Consolidated Statement of Cash Flows

| Cash flows to/from operating activities Note | 01.01.2022 - 30.06.2022 es EUR | 01.01.2021 - 30.06.2021 EUR |
|---|---|--|
| Profit before tax | 271,658 | (403,028) |
| Adjustments for: | | |
| Amortisation and depreciation | 394,925 | 287,043 |
| Interest expense | 203,869 | 114,180 |
| Loss from disposal of property and equipment | - | 4,716 |
| Equity settled share-based payment transactions | - | - |
| Income from COVID-19 related rent concession | (7,110) | (4,621) |
| Operating profit before working capital changes | 863,342 | (1,710) |
| (Increase)/ decrease in inventories | (2,765,245) | 397,665 |
| (Increase)/ decrease in trade and other receivables | (1,393,525) | (952,239) |
| (Decrease)/ increase in advances received and trade payables | 453,377 | 1,384,661 |
| (Decrease)/ increase in accrued liabilities | 97,519 | (151,120) |
| (Decrease)/ increase in accrued income | (54,048) | 73,691) |
| Cash flow used in/from operations | (2,798,580) | 603,566 |
| Corporate income tax paid | (178) | (96) |
| corporate income tax paid | (/ | |
| Net cash flows used in operating activities Cash flows to/from investing activities | (2,798,758) | 603,471 |
| Net cash flows used in operating activities | | 603,471 (229,398) |
| Net cash flows used in operating activities Cash flows to/from investing activities | (2,798,758) | |
| Net cash flows used in operating activities Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets | (2,798,758) | (229,398) |
| Net cash flows used in operating activities Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets | (2,798,758) (289,439) | (229,398) 5,756 |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities | (2,798,758) (289,439) | (229,398) 5,756 |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities | (2,798,758) (289,439) | (229,398) 5,756 (223,643) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings | (2,798,758) (289,439) - (289,439) | (229,398) 5,756 (223,643) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings Payments for borrowings issuance costs | (2,798,758) (289,439) - (289,439) - (148,145) | (229,398) 5,756 (223,643) (692,356) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings Payments for borrowings issuance costs Repayment of liabilities for right-of-use assets | (2,798,758) (289,439) - (289,439) - (148,145) (252,845) | (229,398) 5,756 (223,643) (692,356) - (181,381) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings Payments for borrowings issuance costs Repayment of liabilities for right-of-use assets Borrowing received | (289,439) - (289,439) - (289,439) - (148,145) (252,845) 1,000,001 | (229,398) 5,756 (223,643) (692,356) - (181,381) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings Payments for borrowings issuance costs Repayment of liabilities for right-of-use assets Borrowing received Bonds issued | (289,439) - (289,439) - (289,439) - (148,145) (252,845) 1,000,001 2,820,000 | (229,398) 5,756 (223,643) (692,356) - (181,381) 696,106 - (36,599) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings Payments for borrowings issuance costs Repayment of liabilities for right-of-use assets Borrowing received Bonds issued Interest paid | (289,439) - (289,439) - (289,439) - (148,145) (252,845) 1,000,001 2,820,000 (167,459) | (229,398) 5,756 (223,643) (692,356) - (181,381) 696,106 - (36,599) (23,661) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings Payments for borrowings issuance costs Repayment of liabilities for right-of-use assets Borrowing received Bonds issued Interest paid Cash payments for the interest portions of lease liabilities | (289,439) (289,439) (289,439) (148,145) (252,845) 1,000,001 2,820,000 (167,459) (27,100) | (229,398) 5,756 (223,643) (692,356) - (181,381) 696,106 - (36,599) |
| Cash flows to/from investing activities Acquisition of property and equipment and other intangible assets Proceeds of property and equipment and other intangible assets Net cash flows to/from investing activities Cash flows to/from financing activities Repayments for borrowings Payments for borrowings issuance costs Repayment of liabilities for right-of-use assets Borrowing received Bonds issued Interest paid Cash payments for the interest portions of lease liabilities Net cash flows to/from financing activities | (289,439) (289,439) (289,439) (148,145) (252,845) 1,000,001 2,820,000 (167,459) (27,100) 3,224,452 | (229,398) 5,756 (223,643) (692,356) - (181,381) 696,106 - (36,599) (23,661) (237,891) |

The accompanying notes are an integral part of these consolidated financial statements.

Signed on behalf of the Group on 27 July 2022 by:

Edgars Cērps Jevgenijs Sokolovs
Chairman of the Board Chief accountant

Notes to the Financial Statements

| I. ADMINISTRATIVE EXPENSES | | 01.01.2022 - 30.06.2022 EUR | 01.01.2021 - 30.06.2021 EUR |
|---|--------|--------------------------------|--------------------------------|
| Employees' salaries | | 1,085,207 | 805,039 |
| Amortization and depreciation | | 394,925 | 287,043 |
| Social tax contributions | | 148,287 | 118,023 |
| Other personnel expenses | | 129,323 | 75,365 |
| Professional services | | 70,422 | 84,786 |
| Office and branches' maintenance expenses | | 158,010 | 49,424 |
| IT services | | 43,579 | 28,861 |
| Audit fees | | 29,500 | - |
| Legal services | | 12,038 | 10,843 |
| Recruitment fees | | 27,251 | 8,724 |
| Insurance | | 17,113 | 6,935 |
| Transportation expenses | | 9,990 | - |
| Communication expenses | | 10,313 | 5,983 |
| Business trips | | 15,735 | 1,575 |
| Representation | | 8,587 | 1,524 |
| Bank commissions | | 5,624 | 3,805 |
| Other administration expenses | | 29,305 | 22,773 |
| | TOTAL: | 2,195,209 | 1,510,703 |

| 2. INTEREST EXPENSE AND SIMILAR EXPENSES | 01.01.2022 - 30.06.2022 EUR | 01.01.2021 - 30.06.2021 EUR |
|--|--------------------------------|--------------------------------|
| Interest expenses on loan facilities | 15,949 | 90,519 |
| Interest expenses on lease liabilities | 28,205 | 23,661 |
| Interest expenses on issued bonds | 159,715 | - |
| Other financial expenses | 1,896 | - |
| To | OTAL: 205,765 | 114,180 |

| . GOODS FOR RESALE AND RAW MATERIALS | | 30.06.2022 EUR | 31.12.2021 EUR |
|--|--------|-------------------|-------------------|
| Acquired vehicles for purpose of selling them to customers | | 10,868,613 | 8,030,385 |
| Lithuania | | 4,108,599 | 3,276,363 |
| Estonia | | 3,111,823 | 2,443,304 |
| Latvia | | 2,804,072 | 2,498,093 |
| Netherlands | | 1,074,113 | 244,978 |
| Belgium | | 102,678 | - |
| Germany | | 75,036 | - |
| Intercompany consolidation eliminations | | (407,708) | (432,353) |
| Raw materials | | 43,575 | 23,321 |
| Work in progress | | 81,619 | 174,856 |
| | TOTAL: | 10,993,807 | 8,228,562 |

Inventory is measured at lower of cost and net realizable value. The cost of an individual car included in the inventory balance is determined using the purchase price for the car including directly attributable repair costs for reconditioning the car for selling purposes. At the reporting date, a detailed review for net realizable value is executed for cars that have been in inventory for more than 90 days. In Latvia, Estonia and Lithuania inventories are pledged as bonds' collateral, total amount of pledged inventory in these countries is EUR 10 024 493 (31.12.2021: EUR 5 774 456).

There were no write-downs identified for inventory as at 30.06.2022 (31.12.2021: 0 EUR).

4. PREPAYMENTS TO SUPPLIERS AND SIMILAR

| | | 30.06.2022 EUR | 31.12.2021 EUR |
|--------------------------------------|--------|-------------------|-------------------|
| VAT receivable and other taxes* | | 1,326,015 | 460,387 |
| Advances paid for goods and services | | 136,972 | 72,477 |
| Prepaids | | 20,957 | 25,054 |
| Security deposits | | 76,172 | 8,004 |
| Other debtors | | - | - |
| | TOTAL: | 1,560,116 | 565,922 |

^{*} Significant increase in VAT receivable is due to active sourcing activities in Netherlands.

5. LOANS AND BORROWINGS

| Non-current Liabilities for issued debt securities | Interest rate per annum (%) | Maturity | 30.06.2022 EUR | 31.12.2021 EUR |
|---|--------------------------------|---------------|-------------------|-------------------|
| Bonds 3.00 million EUR notes issue ¹⁾ | 6% | 30-11-24 | 2,738,289 | 2,354,970 |
| Bonds 1.91 million EUR notes issue ²⁾ | 6% | 31-12-26 | 1,905,986 | 1,906,301 |
| Bonds 2.35 million EUR notes issue ³⁾ | 6%+3M EURIBOR | 30-06-25 | 2,063,742 | - |
| | | TOTAL: | 6,708,017 | 4,261,271 |
| Lease liabilities ⁴⁾ | 3%-4% | up to 5 years | 1,820,950 | 1,123,674 |
| | | TOTAL: | 1,820,950 | 1,123,674 |
| Loans from related parties ⁵⁾ | 6% | 31-12-24 | 1,009,001 | 9,000 |
| | | TOTAL: | 1,009,001 | 9,000 |
| | TOTAL NON-CURRENT | F BORROWINGS: | 9,537,968 | 9,537,968 |

¹⁾On 30 November 2021 Parent Group registered with the Latvian Central Depository a bond facility through which it can raise up to EUR 3 million. Group has raised a total of EUR 3 000 000 as at 30 June 2022 (EUR 2 530 000 at 31 December 2021).

This bond issue is secured by assets of Longo Latvia JSC and Longo LT UAB. The notes are issued at par, have a maturity of three years and carry a fixed coupon of 6% per annum, paid monthly in advance.

²⁾ On 30 December 2021 Parent Group registered with the Latvian Central Depository a subordinated bond facility through which it can raise up to EUR 3 million.

Group has raised a total of EUR 1 991 000 as at 30 June 2022 (EUR 1 991 000 at 31 December 2021).

The notes are issued at par, have a maturity of five years and carry a fixed coupon of 6% per annum, paid monthly in advance. All subordinated bond facility is acquired by shareholders as a result of conversion of loan facility.

Accordingly, those liabilities are split between current and non-current as at 30 June 2022.

Longo Group JSC bonds have been admitted to trading on the Nasdaq Baltic First North Market by Nasdaq Riga as of March 31.

³⁾ On 10 June 2022 Parent Group registered with the Latvian Central Depository a bond facility through which it can raise up to EUR 5 million.

Group has raised a total of EUR 2 350 000 as at 30 June (EUR 0 at 31 December 2021).

This bond issue is secured by assets of Longo Latvia JSC, Longo LT UAB and Longo Estonia OU. The notes are issued at par, have a maturity of three years and carry a coupon of 6% +3M EURIBOR per annum, paid monthly in advance.

Accordingly, those liabilities are split between current and non-current as at 30 June 2022.

⁴⁾ Group has entered into several lease agreements for office premises and car lots as well as several vehicle rent agreements.

⁵⁾ Shareholders` loan in a form of credit line, duration up to 5 years.

| Current Liabilities for issued debt securities | Interest rate per annum (%) | Maturity | 30.06.2022 EUR | 31.12.2021 EUR |
|---|--------------------------------|---------------|-------------------|-------------------|
| Bonds 3.00 million EUR notes issue ¹⁾ | 6% | 30-11-24 | 180,000 | 98,416 |
| Bonds 1.91 million EUR notes issue ²⁾ | 6% | 31-12-26 | 82,580 | 82,580 |
| Bonds 2.35 million EUR notes issue ³⁾ | 6%+3M EURIBOR | 30-06-25 | 141,000 | - |
| | | TOTAL: | 403,580 | 180,996 |
| Lease liabilities ⁴⁾ | 3%-4% | up to 5 years | 159,658 | 412,503 |
| | | TOTAL: | 159,658 | 412,503 |
| Accrued interest on loans from related parties | 6.00% | 05-07-22 | 5,045 | 9,175 |
| | | TOTAL: | 5,045 | 9,175 |
| | TOTAL CURRENT BORROWINGS: | | 568,283 | 602,674 |

6. COMMITMENTS AND CONTINGENCIES

There are restrictions in the prospectus for the senior secured bonds issued (ISIN LV0000860062 and LV0000860096).

These financial covenants are the following:

- (a) To maintain consolidated Interest Coverage Ratio (The ratio of EBITDA to Net Finance Charges for the Relevant Period) of at least 2x (two times), calculated for the Relevant Period at the end of each quarter;
- (b) To maintain consolidated Equity Ratio (Ratio of Adjusted Equity (the aggregate book value of the Group's total equity on a consolidated basis, increased by Subordinated Debt, according to the most recent Financial Report) to consolidated assets of the Group calculated according to the most recent Financial Report) at least 30% (thirty per cent) calculated for the Relevant Period at the end of each quarter;
- (c) To maintain Inventory Coverage Ratio (The ratio of Pledged Inventory plus consolidated Cash and Cash Equivalents of the Group divided by the Secured Financial Indebtedness) for the Collateral Provider of at least 1.5x (one point five times), calculated for the Relevant Period at the end of each quarter.

During the reporting period the Group complied with all externally imposed capital requirements to which it was subjected to.

All of the covenants are fulfilled with following ratios:

(a) 5.06

(b) 57%

(c) 2.5

As part of the sourcing process, the Group has committed to purchase vehicles with total costs of EUR 193 393 (2021:EUR 171 025). Commitment was realised in July 2022 in full.

7. EVENTS AFTER REPORTING PERIOD

During July 2022 the Group has sold additional 0.5M EUR of its issued bonds (ISIN LV0000860096).

Signed on behalf of the Group on 27 July 2022 by:

| Edgars Cērps | Jevgenijs Sokolovs |
|-----------------------|--------------------|
| Chairman of the Board | Chief accountant |