# AKCINĖ BENDROVĖ "LIETUVOS JŪRŲ LAIVININKYSTĖ"



To: The Bank of Lithuania Žirmūnų str. 151, LT-09128 Vilnius, Lithuania

2012-11-27	Nr.	(01)-5- LSF
	Klaipeda	
Į	Nr.	

CONFIRMATION BY THE RESPONSIBLE PERSONS OF PUBLIC COMPANY "LITHUANIAN SHIPPING COMPANY"

Following the Rules of Preparation and Submission of Periodic and Supplemental of the Securities Commission of the Republic of Lithuania as well as the Law on Securities of the Republic of Lithuania, Item 22, we hereby confirm that, to the best of our knowledge Financial statements for the year ended 30 September 2012, drawn in accordance with the International Financial Reporting Standards, corresponds to the reality and properly reflects the assets, liabilities, financial state, profit or loss and cash flows of Public Company "Lithuanian Shipping Company".

Public Company "Lithuanian Shipping Company" General Director

Audronis Lubys

Public Company "Lithuanian Shipping Company" Chief Accountant

Arvydas Stropus

Financial statements for the ended 30 September 2012

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# Company details

# Public Company Lithuanian Shipping Company

Telephone:

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Telefax:

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Company code:

110865039

Address:

Malūnininkų g. 3, Klaipėda

# **Supervisory Council**

Tomas Karpavičius (Chairman)

Ona Barauskienė

Evaldas Zacharevičius

Laimute Stasytiene Tinglum

Gytis Kaminskas

# **Board**

Arūnas Štaras (Chairman)

Juozas Darulis

Rolandas Bražinskas

Mindaugas Utkevičius

Stepas Telašius

Auditor

KPMG Baltics, UAB

### **Banks**

AB SEB Bankas

AB DNB Bankas

Danske bank A/S Lithuanian branch

Financial statements for the ended 30 September 2012

(thousands of litas, if not indicated otherwise)

# STATEMENT OF FINANCIAL POSITION 30 September, 2012

	Notes		
	No.	30-09-2012	31-12-2011
Intangible assets	2	11	15
Tangible assets	1	202.902	210.378
Total non-current assets		202.913	210.394
Inventories	3	4,194	2.437
Prepayments	3	2.288	1.431
Trade receivables	4	3.784	750
Other receivables	4	1.142	190
Cash and cash equivalents	5	52	1.793
Total current assets		11.460	6.601
Total assets		214.373	216.995
	•	•	
Share capital	6	200.901	200.901
Legal reserve			-
Other reserves		<b>.</b>	-
Retained profit (loss)		(68.665)	(62.320)
Total equity	18	132.236	138.581
Payables to credit institutions	7	59.853	30.050
Total non-current liabilities		59.853	30.050
Payables to credit institutions	7	1.420	36.553
Trade payables	10	10.578	5.468
Received prepayments	10	3.961	3.266
Employment related payables	9	3.327	2.130
Profit tax liabilities		50	66
Other payables	10	2.948	881
Total current liabilities		22.284	48.364
Total shareholders' equity and liabilities		214.373	216.995

The notes set out on pages 6-28 form an integral part of these financial statements.

General Director

Financial statements for the ended 30 September, 2012

(thousands of litas, if not indicated otherwise).

# STATEMENT OF COMPREHENSIVE INCOME 30 September, 2012

		Notes			During t	he 3 <sup>nd</sup> quarter
		No.	30-09- 2012	30-09-2011	2011	2012
Sales		• 111	60.297	56.807	22.697	20.745
Cost of sales		12	(61.336)	(64.735)	(21.182)	(28.393)
Gross result			(1.039)	(7.928)	1.515	(4.648)
Administrative exspenses		13	(3.133)	(3.393)	(905)	(1.151)
Distribution expenses			(3)	(11)	(3)	(8)
Other operating income Other operating expenses		14 14	183 (3)	75 (2)	63 (1)	11 -
Operating result			(3.995)	(11.259)	683	(5.796)
Financial income		15	-	1.694	1.799	-
Financial expenses		15	(2.350)	(1.548)	(574)	(4.063)
Net financial expenses		15	(2.350)	146	1.908	(4.063)
Profit (loss) before tax			(6.345)	(11.113)	1.908	(9.859)
Income tax expenses			•	-	-	~
Profit (loss) for the year	•		(6.345)	(11.113)	1.908	(9.859)
Other comprehensive income, net of income tax			<del>-</del> .	-	-	• •
Total comprehensive income			(6.345) (	(11.113)	1.908	(9.859)
Basic and dilutaed earrnings (loss) per share (in Litas)		16	(0,032)	(0,055)	0.009	(0,049)

The notes set out on pages 6-28 form an integral part of these financial statements.

General Director

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# CASH FLOWS STATEMENT 30 September, 2012

Articles	Notes No.	30-09-2012	30-09-2011
Cash flows from operating activity			
Profit (loss) for the period		(6.345)	(11.113)
Adjustments for:		( , , , , ,	()
Depreciation and amortization	1,2	14.628	22.951
Effects of exchange rate changes on loans	7 .	274	(2.399)
Gain (loss) on disposal of property, plant and			
equipment		4	(7)
Interest expenses, net	15	1.678	1.547
Income tax expense			
Operating cash flows before changes in			
working capital		10.235	10.979
Decrease (increase) in receivables	4	(4.842)	(2.619)
Increase (decrease) in payables	9,10	9.070	5.175
Decrease (increase) in inventories	3	(1.757)	(1.955)
Cash flows generated from operating			
activities		12.706	11.580
Income tax paid		(16)	-
Interest paid	15	(1.678)	(1.548)
Net cash flows from operating activities		11.012	10.032
Cash flows from investing activities			
Acquisitions of non-current assets	1,2	(7.148)	(3.407)
Disposals of non-current assets		•	57
Received dividends and interests		•	1
Net cash flows from investing activities		(7.148)	(3.349)
Cash flows from financing activities			
Dividends paid to shareholders		(1)	(1)
Repayments of loans	7	(5.604)	(7.681)
Net cash flow from financing activities		(5.605)	(7.682)
Change in cash and cash equivalents		(1.741)	(999)
Cash and cash equivalents at 1 January		1.793	2.066
Cash and cash equivalents at 30 September		52	1.067

The notes set out on pages 6-28 form an integral part of these financial statements.

General Director

# STATEMENT OF CHANGES IN EQUITY 30 September 2012

:		Share capital	Legal reserve	Other reserves	Retained pro(loss)	ofit	Total
=	Balance as at 31.12.2009	200.901	20.090	10.068	(11	.705)	219.354
,	Comprehensive income for the period (recalculated)				(34	.615)	(34.615)
•	Used reserves		(1.637)	(10.068)	1	1.705	
	Balance as at 31.12.2010	200.901	18.453		(34	.615)	184.739
	Comprehensive income for the period (recalculated)				(11	.113)	(11.113)
	Used reserves  Balance as at 30.09.2011	200.901	18.453		(45	.728)	172.626
	Comprehensive income for the period (recalculated)				(4	6.158)	(46.158)
	Used reserves		(18.453)		1:	8.453	
	Balance as at						
	31.12.2011	200.901			(6	52.320)	138.581
	Comprehensive income for the period				((	6.345)	(6.345)
	Balance as at 30.09.2012	200.901			(6	(8.665)	132.236

The notes set out on pages 6-28 form an integral part of these financial statements.

General Director

#### Notes to the financial statements ended of the 30 September 2012

# I. Reporting entity

Public Company Lithuanian Shipping Company (LJL) is a joint-stock company established after reorganizing Public Company Lithuanian Shipping Company (LISCO). LJL was registered in the Registry of Legal Entities, certificate No. 027245. LJL registration date is 27 June, 2001, company code is 11.0865039. The address of LJL is Malūnininkų g. 3, Klaipėda. Main activities of the Company are cargo carrying by sea transport and lease of ships.

Management bodies of the Company are general meeting of shareholders, supervisory board, board and Chief Executive Officer.

At the ended of the 30 September 2012 346 employees were employed in the Company, 31 of them worked in management divisions and 315 as seafarers.

The shareholders of the Company were on 30 September, 2012:

	30-09- 2012		30-09- 2011	
	Number of shares	Ownership percent	Number of shares	Ownership percent
State Property Fund		_	5.619.061	2.80
Ministry of Transport and Communication of the Republic of Lithuania	113.833.000	56,66	113.833.000	56,66
Swedbank AS (Estonia)	11,437,444	5,69	11.362.607	5,56
DFDS TOR LINE A/S	11.108.420	5,53	11.108.420	5,53
Concern Achema Group	_	-	3.278.086	1.63
Other small shareholders	64.522.432	32,12	55.700.122	27,72
Total:	200.901.296		200.901.296	

### II. Significant accounting policies

#### (a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union.

### (b) Basis of measurement

The figures in financial statements are presented in litas which is the official currency of the Republic of Lithuania and the functional currency of the Company. The major part of income of the Company is received in USD, however a significant proportion of costs are in litas and euro which is related to litas at a fixed rate. All reports to shareholders, board, management, state institutions (State Tax Inspectorate, Sodra and Department of Statistics) must be provided in national currency. In addition, in order to protect against currency exchange risk the Company is considering going to work on euro in near future. Therefore, litas is the functional currency of the Company currently.

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# II. Significant accounting policies (continued)

# (c) Use of estimates and judgements

The preparation of financial statements in accordance with IFRS as adopted by the European Union requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of the assets and liabilities within the next financial year are discussed below.

#### - Impairment losses of vessels

The carrying amounts of the Company's vessels are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the cash-generating unit).

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. Fair value is determined basing on valuation reports prepared by independent evaluators. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable value.

#### - Useful lives of vessels

Asset useful lives are assessed annually and changed when there is reason to believe that the remaining live does not reflect the technical condition, economic exploitation and physical condition of the assets concerned.

#### - Impairment of financial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Company on terms that the Company would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

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# II. Significant accounting policies (continued)

# (c) Use of estimates and judgements (continued)

# - Impairment of financial assets (continued)

The Company considers evidence of impairment for receivables and held-to-maturity investment securities at both a specific asset and collective level. All individually significant receivables and held-to-maturity investment securities are assessed for specific impairment. All individually significant receivables and held-to maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Receivables and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together receivables and held-to-maturity investment securities with similar risk characteristics.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the assets original effective interest rate. Losses are recognized in profit or loss and reflected in an allowance account against receivables. Interest on the impaired asset continues to be recognized through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on available-for-sale investment securities are recognized by transferring the cumulative loss that has been recognized in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognized in profit or loss is the difference between the acquisition cost, net of any principal repayment and amortization, and the current fair value, less any impairment loss previously recognized in profit or loss. Changes in impairment provisions attributable to time are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognized in profit or loss, then the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in other comprehensive income.

#### - Impairment of non-financial asset

The carrying amounts of the Company non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the assets recoverable amount is estimated.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the assets carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

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# II. Significant accounting policies (continued)

# (d) Determination of fair values

A number of the Company's accounting policies and disclosures require determination of fair value, for both financial and non-financial assets and liabilities. Fair value is defined as the estimated amount for which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

# (e) Transactions in foreign currencies

Transactions in foreign currencies are evaluated in litas on the basis of the official foreign currency exchange rates established by the Bank of Lithuania at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are evaluated in litas regarding exchange rates at the end of year. Non-monetary assets and liabilities denominated in foreign currenies that are measured at fair value are converted into litas at the exchange rate at the date that the fair value was determined. At the end of current year all operations denominated in Euros were converted applying the fixed exchange rate announced by the Bank of Lithuania (1 EUR = 3,4528 LTL) and the amounts in US dollars were converted applying the exchange rate where 1 USD = 2,6790 LTL.

Foreign exchange differences generated due to change of currency rate between litas and foreign currency determined by the Bank of Lithuania and appeared when executing currency operations or by revaluation of previously registered currency items are recognized as incomes or expenses of financial activity in the accounting period in which they appeared.

# (f) Financial instruments

#### - Non-derivative financial instruments

Loans and receivables as well as deposits are accounted in the Company on the date that they are originated. Such financial asset is recognized at its fair value added the costs directly related to the transaction. After the initial recognition, loans and receivables are presented on the basis of their amortised cost value applying effective interest calculation method and less impairment losses.

Accounting of financial asset is terminated upon ending of contractual powers on cash flow generated by therein asset or upon transferring the right to receive the contractual cash flow related to financial asset including all risks and benefits related to therein financial asset. Any benefit created or maintained by the Company related to the transferred financial asset is accounted as separate asset or liability.

All other financial assets and obligations are acknowledged on the day of transaction when the Company becomes the party of the contract under the provision of financial instrument transaction. Such financial obligations are recognized at a fair value by adding any costs directly related to the transaction. After initial recognition, financial obligations are presented at amortized cost using effective interest method.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

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# II. Significant accounting policies (continued)

# (f) Financial instruments (continued)

# - Non-derivative financial instruments (continued)

The Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred.

# - Derivative financial instruments

Derivative financial instruments are initially recognized at their fair value; attributable transaction costs are recognized in profit (loss), when incurred. After initial recognition, derivatives are valued at fair value and resulting changes accounted in profit (loss).

The Company did not use any financial instruments of this category during the reporting period.

# Statement of financial position

# (a) Non-current tangible assets

In financial statements all the economic resources of the Company are recognised as assets if the Company expects to obtain benefits from these resources and the later ones have their value that can be determined reliably.

Tangible non-current assets in the financial statements are evaluated by the cost price of the actual acquisition or production of the assets less the accumulated depreciation and impairment losses. The cost price of Company's self-constructed asset includes the cost price of materials, direct labor and appropriate proportion of indirect labor.

Lease when the Company assumes all the risk and benefit related to the asset is accounted as finance lease. Owner's asset acquired through financial leasing is presented at present value at the beginning of lease of minimum lease payments less accumulated depreciation and impairmaent losses.

Costs incurred during regular dock surveys of ships are accounted as separate component of non-current tangible asset. The value of repair works of non-current tangible asset that do not improve qualities of the asset for a few years (and the repair costs will not produce economic benefits in the future) are recognised as costs at the time in which they are performed.

#### II. Significant accounting policies (continued)

# Statement of financial position (continued)

### (a) Non-current tangible assets (continued)

Depreciation is calculated since the first day of the next month after transfer of the asset for the usage and is not calculated from the first day of the next month after its writing-off or selling, and when the whole value of the used asset (without the liquidation value) is transferred to the cost of the production (works, services). Tangible non-current assets are depreciated applying the stright line method of the depreciation calculation.

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Property groups	Useful lives (in years)		
Vessels	20-27 from building year		
Machines and equipment	7 – 16		
Capitalised expenses of vessels inspections and overhouls	2-3		
Buildings and constructions	68		
Other vehicles	6-10		
Other tangible assets	4		

The management establishes useful lives of the long-term assets at the time of its acquisition, and later it is being reviewed each year. The time of useful service is being established following the experience of past of similar assets as well as the planned events in the future that can have influence upon the time of useful service. It can be changed if there is enough ground to think that the remaining service time does not reflect physical status of the asset and its economic usage. The Company reviews the residual value of the asset each year.

# (b) Non-current intangible assets

Computer software and other intangible assets with the limited period of use are stated at cost less the accumulated amortization and losses due to impairment. Amortization is calculated applying the stright line method during the period of useful life. Non-current intangible assets are amortised within the period of 3 years.

#### (c) Non-current assets held for sale

Non-current assets (or disposal groups comprising assets and liabilities), that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets, or components of a disposal group, are remeasured. Thereafter generally the assets, or disposal group, are measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale and subsequent gains and losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

#### II. Significant accounting policies (continued)

#### Statement of financial position (continued)

### (d) Inventories

Inventories are recognized at the lower of the acquisition cost or net realizable value. FIFO method is being applied in order to determine the cost of inventories. Net realizable value is estimated as expected selling price less the expenses related to sale.

When inventories are purchased from other parties, their acquisition cost is their purchase price combined with all purchase-related taxes (customs duties, etc.), transportation, preparation for use and other costs directly attributable to the purchase of the inventories, less the received discounts and rebates. When the amounts of inventory transportation and preparation for use are insignificant or constant for several reporting periods, they are written off to operating expenses rather than included into the cost of purchase.

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# (e) Receivables

Receivables of the Company are not traded in an active market. Receivables are included in current assets except for maturities greater than 12 months. Trade receivables are initially recognized at fair value. Loans and other receivables are initially recognized at fair value plus transaction costs that are directly attributable to the acquisition or issue of the financial asset. Subsequently, loans and receivables are measured at amortized cost using the effective interest rate method, excluding impairment losses, if any. Short-term receivables are not discounted.

# (f) Cash and Cash Equivalents

Cash includes cash on hand and cash in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of change in value. The Company has no cash equivalents currently.

For purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, cash and call deposits held at banks. Income and loss, which is not realized and has occurred due to changes in foreign currency exchange rate, is not recognized as cash flow. However, influence of changes on cash and cash equivalents maintained or paid in foreign currency is presented in the statement of cash flow in order to compare the cash and cash equivalents at the beginning of the period with the cash and cash equivalents at the end of the period. The amount of influence is presented separately from the operating, investing and financing cash flow and includes the differences of currency exchange if such are present which were determined in the cash flow at the end of the period.

# (g) Borrowings

Borrowing expenses are recognised as costs as they are incurred or capitalized depending on the aim of borrowing. The Company capitalizes borrowing expenses which are directly attributable to the acquisition of the assets of long preparation, the construction or production as the part of cost price of the asset.

In the Company the borrowings are initially recognised at the fair value of the funds received adding the costs of the transaction. Later on they are stated at amortised cost and the difference between funds received and the amount that will have to be paid during the borrowing term is included into profit or loss of the period. The borrowings are presented as long-term if the financing agreement concluded till the date of the financial statements proves that the commitment at the date of the financial statements in its nature was long-term.

#### II. Significant accounting policies (continued)

### Statement of financial position (continued)

#### (h) Dividends

Dividends are recognized as a liability in the period in which they are declared.

#### (j) Provisions

Provisions on obligations are accounted only when the Company has legal obligation or irrevocable commitment as a result of the past events; and it is probable that an outflow of resources embodying economic benefits will be required to settle it; and the amount of obligation can be measured reliably. Provisions are reviewed at each balance sheet date and adjusted to reflect the most accurate current estimates. When the time effect on the value of money is significant the amount or provision is equal to

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the current value of outflows which are expected to be required for the settlement of obligation. When the discounting is used, an increase in provision reflecting the past period is recognised as interest expenses.

# (k) Employment related payments

Short-term payments to the employees are recognized as a current expenses in the period during which the employees render services. The Company considers wages, social security contributions, paid vacations, compensations for two first days of sickness, premiums, bonuses, grants, leave allowances, vacation reserves to be the payments to the employees and they are recognized as expenses when an employee has fulfilled his duties in exchange to the received allowance.

# (1) Transactions with related parties

Members of the board, general director, director for chartering, technical director, director for finance, chief accountant and their family members are considered as Company's related parties. The Company is not related to any legal persons.

# Statement of comprehensive income

#### (a) Segments

Operating segments – are operating segments which meet the stated criteria: the Company receives individual financial information on these segments and the management regularly reviews this information and makes decisions on evaluation of operating results on the basis of such information. Operating segments have separate segment liabilities, segment assets, particular income and expense item evaluations, gross profit (loss) and they are all corresponding to the financial statement of the Company. The Company operates on one market sector and therefore the operating segments are not distinguished.

#### (b) Sales

The income earning moment is the moment of supplying services when it is probable that the Company will receive the economic benefit related to the agreement, and the amount of income can be evaluated reliably. Incomes received by selling goods and services are recognized at fair value less returns and allowances, trade discounts and volume rebates. Services are considered as granted if the buyer pays for them immediately or without substantial additional conditions undertakes to pay later (when both parties sign the contract document: invoice, bill of lading, etc.). Money received from advance payments for services are recorded in accounting as increase of Company's obligations to customers. In this case incomes are recognized only after supplying services.

#### II. Significant accounting policies (continued)

#### Statement of comprehensive income (continued)

#### (b) Sales (continued)

Sales from vessel charter contracts are recognized according to the percentage of completion method: the percentage of completion is calculated by the proportion of actual time to the total estimated duration of a ship voyage.

#### (c) Cost of sales

The cost of sales is always connected with the services rendered during the reporting period. It comprises a portion of expenses incurred during the reporting period in order to render the services.

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When it is impossible to directly relate the expenses of the reporting period with the earning of the particular income and they are also not going to generate income in the future periods they are recognized as costs of the period when they are incurred.

Cost of sales includes costs related to the cash-generating unit depreciation, salaries and other expenses incurred in earning income.

# (d) Distribution and administrative expenses

Expenses in accounting are recognized basing on an accrual basis in the accounting period when the related incomes are being earned regardless of the time when money was spent. In cases when during the reporting period costs incurred can not be directly attributed to the specific income and they will not produce income in future periods these expenses are recognized as costs in the period when it was incurred.

Distribution and administrative expenses consist of costs related to administrative staff, management, office expenses, depreciation, etc.

# (e) Other operating income and expenses

Other operating income and expenses consist of the gains and losses from sale of vessels and other noncurrent assets, rental and other income and expenses which are not directly related to Company's primary activities.

#### (f) Financial activity's income and expenses

Financial income and expenses comprise receivable and payable interest, gain and loss of realized and unrealized currency exchange regarding debtors and creditors denominated in foreign currencies.

Interest income is recognized in profit or loss using the effective interest rate method. The interest expense component of finance lease payments is recognized in the profit or loss using the effective interest rate method.

#### II. Significant accounting policies (continued)

Statement of comprehensive income (continued)

#### (g) Income tax

Calculation of profit tax is based on the annual profit and is made in accordance with the requirements of the tax laws of the Republic of Lithuania. Deferred income tax is calculated on the basis of temporary differences between the carrying amounts of assets and liabilities in the financial statements and their tax bases. An amount of deferred income tax depends on expected manner of realisation of assets and future settlements of liabilities and expected tax rates of the corresponding periods.

Following the amendments and supplements to the Income Tax Law of the Republic of Lithuania on May 3, 2007, the Company choosen to calculate a fixed rate profit tax for the tax period beginning on 2007 and subsequent tax periods. The base of the fixed rate profit tax is calculated for each 100 payload

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capacity units (CU) of a sea-going vessel by applying a fixed daily amount and multiplying the resulting amount by the number of days in a tax period of shipping entity. The fixed profit tax is payable in respect of activities relating to shipping. The profit tax for other activities not related to Company's vessels is payable in accordance with normal profit tax rate.

# (h) Basic and diluted earnings (loss) per share

Basic earnings per share is calculated by dividing net profit attributable to ordinary equity holders by the weighted average number of ordinary shares. As there are no instruments that dilute equity, the basic and diluted earnings per share do not differ.

# Other general notes on the financial statements

#### (a) Contingencies

Contingent liabilities are not recognized in the financial statements. They are disclosed except for the cases when probability, that the recourses providing economic benefit will be transferred, is remote. Contingent assets are not recognized in the financial statements. They are disclosed in the financial statements when it is probable that income or economic benefit will be received.

#### (b) Subsequent events

Events that provide additional information on the status of the Company on the day of the conclusion of the financial statement (the correcting events) are reflected in the final statements. Other subsequent events are not correcting events and are described in the notes if it is important.

# (c) Financial risk factors

### Credit risk

Credit risk is the risk of Company's financial loss if customer or partner fails to comply with contractual obligations. Credit risk is controlled by applying credit limits and monitoring procedures. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

# II. Significant accounting policies (continued)

# (c) Financial risk factors (continued)

#### Credit risk (continued)

In thousand LTL	30-09-2012	31-12-2011
Prepayments	2.290	1.431
Trade receivables	3.784	750
Other receivables	1.142	190
Cash and cash equivalents	52	1.793
Total:	7.268	4.164

The major part of receivables consists of amounts due from Euro zone countries. Ageing of receivables is presented in note 4.

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#### Liquidity risk

The Company in order to avoid the liquidity risk maintains sufficient flow of cash and cash equivalents or has financing through respective credit planning in advance as well as controlling cash flow. The Company has not approved a liquidity rate to aspire to; however the management shall aim at keeping the balance between unattractiveness and flexibility of financing. Liquidity rates of the Company are provided in Note 21.

### Currency rate risk

Currency risk relates to sales and receivables, purchases and payables, borrowings and borrowing costs denominated in currencies other than Litas and euro.

# II. Significant accounting policies (continued)

# (c) Financial risk factors (continued)

#### Currency rate risk (continue)

The Company's currency exchange risk was concentrated in the following items of the statement of financial position:

In thousand USD	30-09-2012	30-09-2011
Prepayments	367	588
Trade receivables	875	1,252
Other receivables	370	1.174
Cash and cash equivalents	8	370
Trade payables	(1.834)	(598)
Financial liabilities	(22.872)	(25.971)
Net currency exposure	(23.376)	(23.185)

There are no other material monetary items denominated in currencies other than USD.

The following table demonstrates the sensitivity of profit and loss where USD/LTL exchange rate changes by the specified percentage:

In thousand LTL	30-09-2012	30-09-2011
Increase of currency exchange rate	10%	10%
Profit (loss)	6.185	6.211
Decrease of currency exchange rate	(10%)	(10%)
Profit (loss)	(6.185)	(6.211)

This analysis is based on the fluctuations of foreign currencies exchange rate (USD) which are reasonably possible at the end of each period. This analysis assumes that all other variables, in particular the interest rate, remain constant.

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The functional currency of the Company is Litas which is pegged to the euro at a fixed rate so exchange rate risks faced by the Company is related to purchases and sales expressed in other currencies than euro.

#### Interest Rate Risk

The company's loans are subject to variable interest rates related to LIBOR which is determined in every 3 months. The average effective interest rate within nine months 2012 varied from 3.33 to 3.39 percent.

If average effective interest rate applicable to the Company's liabilities with variable interest rate in 2012 and in subsequent years would decrease or increase then until the final repayment date the interest expense would change as indicated in table:

# II. Significant accounting policies (continued)

# (c) Financial risk factors (continued)

# Interest rate risk (continued)

Interest rate changes	Payable interests, thousand USD	Profit decrease / increase, thousand USD
At current interest rate	581,5	. 0
If the interest rate decreases 0,5 percent	495,8	85,7
If the interest rate increases 0,5 percent	667,2	(85,7)
If the interest rate increases 1 percent	753,1	(171,6)
If the interest rate increases 2 percent	924,6	(343,1)

The evaluation was carried out by the current credit repayment schedules. The most likely changes in interest rate options were tested.

# (d) Capital Management

The Company's policy is to keep the shareholders equity over borrowings at the level to maintain the confidence of investors, creditors and the market and to fund business development opportunities in the future development of activities and correspond to the external capital requirements the policy of the Company requires maintaining a significant amount of equity capital when compared to the borrowed funds. The capital comprises equity capital belonging to the owners.

The Company also seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the security offered by a sound capital position.

The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

#### (e) Yet Not Effective New IFRS Standards and Interpretations

The applicable accounting policies are consistent with the accounting principles of previous year. The new / modified IFRS and their interpretations which have come into effect in 2011 are not applicable to the activity of the Company except for disclosures of related party transactions with public authorities. The Company has decided not to disclose transactions with public authorities as allowed under the provisions of the revised IAS 24.

It was published several new and revised International Financial Reporting Standards and interpretations that will be necessary in preparing Company's financial statements for reporting periods beginning on 1 January, 2012 and later. The Company has decided not to apply the new standards and interpretations earlier. Below there are presented evaluations made by Company's management regarding possible impact of new and revised standards applying for the first time.

Amendments of IFRS 7 "Financial Instruments: Disclosures" are related to transfer of financial asset.

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The amendments are effective for annual reporting periods beginning on 1 July, 2011 or after and apply prospectively. Previous application is possible. The amendments require disclosure of information which enables users of financial statements to: understand the relationship between the transferred financial asset the accounting of which is not completely stopped and the related liabilities; and to evaluate the nature and risks of Company's ongoing relationship with financial asset the accounting of which is stopped.

The amendments define "ongoing relationship" for the purposes of the disclosure requirements. The Company does not expect that the amendment of IFRS 7 will have a significant impact on the financial statements due to Company's activity nature and type of financial assets.

# III. Explanatory notes to accounts

I. Non-current tangible asset

1. Non-current tangible asset							· · · · · · · · · · · · · · · · · · ·	
Rodikliai tükst. LTL	Buildings and constructions	Machines and equipment	Vessels (recalculated)	Others vehicles	Capitalised expenses in vessels inspections and overhouls	Other tangible assets	Not finished capitalised expenses in inspections and overhouls	Total
Acquisition costs								***************************************
Balance at 31 December 2010	3.672	791	453.374	250	19.006	519		477.612
Acquisitions		34	284	165	3.125	21	751	4.380
Disposals(-)				(118)		(2)		(120)
Reclassifications		(18)	18					
Balance at 31 December 2011	3.672	807	453.676	297	22.131	538	751	481.872
Acquisitions		55	41		7.049	1		7.146
Disposals (-)			(4)					(4)
Reclassifications		(52)	52		751		(751)	
Balance at 30 September 2012	3.672	810	453.765	297	29.931	539		489.014
Impairment losses					***************************************			( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (
Balance at 31 December 2010			(61.407)					. (61.407)
Balance at 31 December 2011			(90.526)					(90.526)
Balance at 30 September 2012			(90.526)					(90.526)
Accumulated depreciation								
Balance at 31 December 2010	457	706	139.107	156	14.421	390		155.237
Charged for the period	51	70	21.163	28	4.435	53		25.800
Disposals (-)				(68)		(1)		(69)
Reclassifications		(20)	20					
Balance at 31 December 2011	508	756	160.290	116	18.856	442		180.968
Charged for the period	38	29	10.704	31	3.786	34		14.622
Disposals (-)			(4)					(4)
Reclassifications		(51)	. 51					
Balance at 30 September 2012	546	734	171.041	146	22.642	476		195.586
Carrying amounts								
Balance at 31 December 2010	3,215	85	252.860	94	4.585	129	·	260.968
Balance at 31 December 2011	3.164	51	202.860	181	3.275	96	751	210.378
Balance at 30 September 2012	3.126	76	192.198	150	7.289	63		202.902

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# 1. Non-current tangible asset (continued)

The Company's non-current tangible assets at the end of financial year comprised 11 vessels, administration building, vehicles, machinery and equipment. The depreciation of vessels, equipment and machinery and other tangible assets in vessels was recognized in cost of sales. The depreciation of buildings, vehicles, equipment and machinery and other tangible assets on office was recognized in administrative expenses.

14.629	22.951
.7	22
99	126
14.523	22.803
09-2012	30-09-2011
1	19-2012

The vessels are pledged for loans received from SEB Bank (see note 7).

# 2. Non-current intangible asset

Indicators In thousand LTL	Software
Acquisition value	
At 31 December, 2010	387
At 31 December, 2011	387
Acquisitions	3
Disposals	<u>-</u>
At 30 September 2012	390
Amortization	
At 31 December, 2010	348
Amortization for the period	24
At 31 December, 2011	372
Amortization for the period	7
At 30 September 2012	379
Carrying amounts	
At 31 December, 2010	39
At 31 December, 2011	. 15
At 30 September 2012	11

Intangible asset is amortized over 3 years.

Amortization of intangible asset is recorded in the administrative expenses of comprehensive income.

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#### 3. Inventories and prepayments

In thousand LTL	30-09-2012	31-12-2011
Fuel	3.870	1.899
Spare parts, materials	211	374
Food stocks in vessels	113	164
Total of inventories:	4.194	2.437
Prepayments	2.288	1.431
Total:	6.482	3.868

The 3.870 thousand LTL amount of fuel at 30-09-2012 is due to m/v Alka, m/v Romuva, m/v "Voruta "which were chartered under short-term contracts. There were no inventories for write-down to net realization value on 30-09-2012 and 30-09-2011. Prepayment amount of 208 thousand LTL at 30-09-2012 consist of advance payments (for spare parts, supply, repairs), 478 thousand LTL – other advances (for insurance, subscriptions, etc.), 1.602 thousand LTL – advances to vessel agents.

#### 4. Trade receivables and other receivables

In thousand LTL	30-09-2012	31-12-2011
Trade Receivables	3.784	1.889
Impairment loss of trade receivables (-)	. •	(1.139)
Net trade receivables	3.784	750
Receivables from State Budget	66	31
Prepayments to fleet	92	143
Other receivables	984	16
Total receivables	1.142	190
Total:	4.926	940

. In the trade receivables -3.746 thousand LTL is current trade receivable for vessel services, which was received in October, and 38 thousand LTL – for communications and such other services. In the amounts receivables – 977 thousand LTL is the insurance premium from the insurance company for emergency events of m/v "Asta" and m/v "Venta". The trade receivables past due an impairment allowance on which is not recognized, the amounts are to be recovered at the accounted value.

		•			eivables past o		
	In thousand LTL	Total	Trade and other receivables not past due an impairment allowance on which is	Less than 30 days	31 - 60 days	61 - 90 days	More than 91 days
4			not recognized				
	30-09-2012	3.784	3.728	18	35	2	1
	31-12-2011	750	675	<u>-</u>	75		

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#### 5. Cash and cash equivalents

In thousand LTL	30-09-2012	31-12-2011
Cash in bank in LTL	9	32
Cash in bank in foreign currencies	15	1.732
Cash in hand in LTL	7	. 4
Cash in hand in foreign currencies	21	25
Total:	52	1.793

Under the conditions of credit agreement with SEB Bank 100 percent of banking turnover must be carried out through accounts opened in this credit office. In addition, all existing and future funds in all currencies in these accounts are pledged to the bank by signing the contract of bank account pledging.

#### 6. Share capital

	Share capital	Share	Total
In thousand LTL		premiums	
31-12-2011	200.901		200.901
The new issue of shares	•		-
Purchased own shares		•	_
30-09-2012	200.901	•	200.901

The authorized capital of the Company at 30-06-2012 comprised 200.901.296 ordinary shares. Nominal value of one share is equal to 1 LTL. All shares are fully paid. Holders of ordinary shares have one vote per share at the general meeting of shareholders of the Company and are entitled to receive dividends when they are declared and the right to return the capital in case of capital reduction. The shares of the Company are quoted by PC NASDAQ OMX Vilnius.

#### 7. Payables to credit institutions

In thousand LTL	30-09-2012	31-12-2011
Non-current payables	59.853	30.050
Current payables	1.420	36.553
Total:	61.273	66.603
Balance of loans at the beginning of the year	66.603	76.002
Received loans	-	-
Repaid loans	(5.604)	(10.337)
Influence of currency exchange rate	274	938
Total:	61.273	66.603

All loans of the Company to bank are secured by assets. 11 vessels are pledged with the carrying amount of 192.198 thousand LTL. At 30-09-2012 the total loans amount was 61.273 thousand LTL. Loan repayment term 2015-02-27.

The interest rate of loans is variable because is related to 3-months LIBOR (USD). The effective interest rate ranged from 3,33% to 3,39% in nine months 2012. Due to fallen shipping market cash flows have reduced and repayment schedule has been restructured in I quarters 2012, all repayment were carried out according to approved schedules.

#### 8. Employment related payables

Total:	3.326	2.130
Payable other amount	19	1
Payable social security contributions	376	344
Vacation reserve (social security part)	461	324
Vacation reserve (wages)	1.488	1.046
Wages payable	982	415
In thousand LTL	30-09-2012	31-12-2011

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# 9. Other payables

In thousand LTL	4.	30-09-2012	31-12-2011
Trade payables		10.578	5.468
Received prepayments		3.961	3.266
Payable dividends		96	96
Accrued expenses		39	. 115
Other payables		2.813	670
Total:		17.487	9.615

Trade payables total 10.578 thousand LTL, including debts for repairs and technical provision – 3.527 thousand LTL, for lubricants – 744 thousand LTL, debts to the agents for vessel services – 2.615 thousand LTL, return of SEB bank credit – 1.164 thousand LTL, debt Class society -645 thousand LTL, for various vessel services and coastal units -1.883 thousand LTL. In other payables – 2.751 thousand LTL is freight received for the vessels, employed under voyage-charters, and the voyages whereof were not completed within nine months of the 2012. Prepayments received –3.961 thousand LTL is income, received for voyages, which are over as of 30 September of the accounting period.

#### 10. Sales

In thousand LTL	30-09-2012	30-09-2011
Time-charter sales	33.840	35.956
Other Time-charter sales	702	517
Voyage-charter sales	25.079	20.071
Other sales	676	263
Total:	60.297	56.807

As compared to the last year's accounting period, the income from voyage-charter freight increased during the nine months of 2012, however, only m/v "Alka" was operated by the company during the entire accounting period, m/v "Romuva", m/v "Voruta", and m/v "Venta" were operated by the company not during the entire accounting period, and during the accounting period of 2011 the company only operated m/v "Alka" and "Venta".

#### 11. Cost of Sales

In thousand LTL	30-09-2012	30-09-2011
Depreciation	14.523	22.803
Crew costs	14.855	12.761
Fuel	12.097	8.221
Port dues	2.576	3.159
Spare parts	1.011	3.819
Insurance	3.299	2.801
Repair of vessels	2.954	2.387
Commissions	1.948	1.832
Vessel's functional expenses	2.293	2.170
Lubricants	2.052	1.659
Other vessel costs	3.728	3.123
Total:	61.336	64.735

In January-September 2012 the crew's costs totaled 14.855 thousand LTL and they have increased as compared to the same period in 2011. Such increase was basically affected by the collective agreement as revised with the effect as of the beginning of the year, which has revised the procedure for calculating the average wages of seafarers for the work during the holidays and which resulted in the increase in actual wages of seafarers as well as social insurance contributions. Fuel costs totaled 12.097 thousand LTL. The increase in fuel costs was determined by the employment of a bigger number of vessels under voyage-charters and significant jump in fuel prices, as compared to 2011. Depreciation costs decreased as a result of changes in the due dates for depreciation of the vessels, recalculated terminal values of the vessels, as well as adjustment of the values of the vessels. In other costs, the

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expenses of the vessels are as follows: 1035 thousand LTL – stevedoring expenses, 1.583 thousand LTL – costs of the vessels, incurred due to technical and commercial reasons, 497 thousand LTL – provision costs, 179 thousand LTL – communication costs, 93 thousand LTL – costs of the insured events, 341 thousand LTL – other costs.

# 12. Administrative expenses

In thousand LTL	30-09-2012	30-09-2011
Employee expenses	2.243	2.410
Amortization and depreciation	106	148
Consultation and legal services	83	. 27
Business maintenance expenses	132	114
Bank services	101	112
Communication services	81	96
Transport expenses	80	78
Maintenance of premises	71	64
Other expenses	236	344
Total:	3,133	3.393

Employee expenses decreased due to lower number of employes at the end of the nine months.

# 13. Other operating income/expenses

Total:	180	73
Total other activity expenses:	3	. 2
Other expenses	3	2
Loss on disposal of non-currents assets	-	· · · · · · · · · · · · · · · · · · ·
Total other operating income:	183	75
Other income	183	68
Gain on disposal of non-current assets	-	7
In thousand LTL	30-09-2012	30-09-2011

#### 14. Financial income/expenses

In thousand LTL	30-09-2012	30-09-2011
Interest income		1
Gain of currency exchange rate	-	1.693
Total financial activity income:		1.694
Interest expenses	(1.678)	(1.548)
Loss of currency exchange rate	(672)	-
Total financial activity expenses:	(2.350)	(1.548)
Total:	 (2.350)	146

#### 15. Basic and diluted earnings (loss) per share

Basic earnings per share is calculated by dividing net profit attributable to ordinary equity holders by the weighted average number of ordinary shares. As there are no instruments that dilute equity, the basic and diluted earnings per share do not differ.

Loss / reduced loss per share was- 0.032 LTL in 30-09- 2012 and in 30-09- 2011 - 0.055 LTL.

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#### 16. Cash flows statement

Cash at the end of the reporting period amounted to 52 thousand LTL and has decreased to 1.741 thousand LTL from the beginning of the year. Cash flow decreased due to the former ship repair yards in for nine months.

#### 17. Statement of changes in equity

Owner's equity for the year ended 31/12/2011 totaled 138.581 thousand LTL and, as compared to the period ended 30/09/2012, decreased by 6.345 thousand LTL as a result of loss, incurred over the accounting period, and totaled 132.236 thousand LTL. In view of the observations, set forth in the conclusion of the independent auditor UAB KPMG Baltics of 16 March 2012, as concerning nonconformity of depreciation of the vessels as well as capitalization of repair works relevant to survey of the vessels with the International Financial Reporting Standards, on 30 June 2012 the company made the correction of the errors of the financial statement for the year ended 2011 (Note 22 of the Compendium of financial statements). Following the adjustments, the un appropriated loss has decreased and for the year ended 31/12/2009 the owner's equity increased by 17.170 thousand LTL, for the year ended 31/12/2010 the owner's equity increased by 4.520 thousand LTL, and for the year ended 31/12/2011 the owner's equity increased by 3.141 thousand LTL.

# 18. Related parties

Members of the board, general director, director for chartering, technical director, director for finance, chief accountant and their family members are considered as Company's related parties. The wages totaling 365 thousand LTL were calculated for these persons for nine months 2012. There were no other transactions with related natural or legal persons in 2012.

#### 19. Segments

The Company operates in one business segment.

Company's main activity markets are:

- Trans-Atlantic market, where the steel and nonferrous metals, alloys, fertilizer cargo are being carried from Europe, to USA, Latin and South America. Cargo for return trips consists of grain, coal, alumina and fluorspar.
- Northern European-North African market, where the rough sawn timber, paper cargo are being carried from Northern Europe and Scandinavia to the Mediterranean coast. Cargo for return trips consists of fertilizes, ore, steel coils and minerals.
- Caribbean market, where various cargo are being carried between USA and the Caribbean and Central American countries.

#### 20. Capital management policy

The Company uses variety of ways to manage and maintain the capital structure - adjusts amount of dividends and other payments to shareholders, may sell the assets to reduce debts.

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# Debts - equity ratio

In thousand LTL	30-09-2012	31-12-2011
Total liabilities:	82.137	78.414
minus cash and equivalents	52	1.793
Net amount of liabilities:	82.085	76.621
Total equity capital:	132.236	138.581
Plus subordinated debt instruments	-	•
minus change in fair value of the recognized hedging instrument in equity	-	• •
Corrected equity capital	. 132.236	138.581
debts – equity ratio	0.62	0,55

#### 21. Financial ratios

	Calculation	30.09.2012	31.12.2011
Gross debt ratio	<u>Total liabilities</u> total asset	0,38	0,36
Gross solvency ratio	<u>Total equity</u> Total liabilities	1,61	1,77
Gross profitability	Gross profit Sales and services	-0,02	-0,08
Current ratio	Current asset Current liabilities	0,51	0,14
Receivables turnover	Sales and services Accounts receivable	15,93	83,18

The maximum income risk is made from the risk of the receivable amounts. The income policy was established that customers pay in advance for ship services by making contracts.

# 22 .Error correction and emendation of the accounting policy

In view of the observations, set forth in the conclusion of the independent auditor UAB KPMG Baltics of 16 March 2012, as concerning nonconformity of depreciation of the vessels as well as capitalization of repair works relevant to survey of the vessels with the International Financial Reporting Standards, on 30 June 2012 the company made the correction of the errors of the financial statement for the year ended 2011. The company revised the procedure for accounting the acquisition as well as depreciation of the vessels, acquired after 2005 (since then the company had to follow the International Financial Reporting Standards): the amount, attributed to capitalized repairs, was deducted from the vessel acquisition cost and immediately written off; depreciation due dates as well as residual values were revised and such new dates and values were set;

the recoverable amount of the vessels was assessed. As a result thereof, in the documents of financial statement for the year ended 2011 the value of the vessels increased by 3.141,3 thousand LTL and an undistributed result increased by the same amount.

Title of the item of the financial statement to be corrected and description of the error	Amount of error, thousand LTL	Amount before adjustment for the year ended 31/12/2011, thousand LTL	Amount after adjustment for the year ended 31/12/2011, thousand LTL
Exclusion of expenses relevant to regular surveys of the vessels from the vessel acquisition cost (a)	-2.620,1	0,0	-2.620,1
Adjustment of accumulated depreciation of the vessels (b)	25.808,3	0,0	25.808,3
Impairment losses of the vessels (c)	-20.046,9	-9.072,5	-29.119,4
Vessels (total)	3.041,3	0,0	3.041,3
Profit (loss) of previous year	21.688,9	-37.850,8	-16.161,9
Net profit (loss) for 2011	-18.547,6	-27.610,0	-46.157,6
Undistributed profit (loss)	3.141,3	-65.460,9	-62.319,6

- (a) The company, upon application of a new accounting principle on capitalization of class surveys of the vessels for the first time, failed to exclude such costs from the value of the vessels, as provided by the International Accounting Standard No. 16. In view of the above, the company prepared an exhaustive description of the procedure of the accounting of costs relevant to repairs of the vessels and made the assessment of the influence as concerning the exclusion of the costs relevant to class surveys of the vessels from the value of the vessels as well as accounted respective adjustments of the values of the vessels. Except the costs relevant to class surveys of the vessels, the acquisition cost of m/v "Alka" was reduced by 367,5 thousand LTL, m/v "Raguva" by 1.331,1 thousand LTL, m/v "Romuva" by 382,1 thousand LTL, m/v "Voruta" by 539,4 thousand LTL; total 2.620,1 thousand LTL.
- (b) Where preparing the financial statement for the year ended 2011, the company failed to make the review of the useful life periods as well as residual values of the vessels, as required by the International Accounting Standards. In order to correct this defect, the company, together with the financial statement of six months of 2012, reviewed the useful service periods and residual values of the vessels. The company set the period of technical service life of the vessels, which is 27 years, and, in that respect, set the useful life period for each vessel. Motor vessels up to 6.000 DWT were set 20 years of useful life period, other vessels 25 years, the oldest vessel of the company m/v "Skalva" 27 years. In view of useful life periods of the vessels, new residual values of the vessels were calculated applying the linear dependence method. The assessment was made by retrospective method, therefore, where recalculating depreciation of motor vessels, the amount of accumulated depreciation of the vessels reduced by 25.808,3 thousand LTL, i.e. the terminal value of the vessels increased by this amount.

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- (c) Following the specification of the terminal value of the vessels, applying the vessel market valuation and referring to new data, as well as following the calculation of the vessel usage values applying the discounted cash flow method, the company set new recoverable amounts of the vessels. The main assumptions, applied during the course of assessment of the vessel usage value, are given below:
- 1. Cash flow is forecasted for every vessel individually for the period of five-seven years (irrespective of the useful life period of the vessel), at the end whereof the terminal value of the vessel is set. This value is calculated applying the linear dependence method in view of the market value variation over the remaining period of technical service life of the vessel.
- 2. Income from the vessels is identified with reference to the actual historical data, long-term experience, and forecasts of the economists. As compared to 2011, decrease in freight income is forecasted in 2012, in 2013-2015 it is forecasted that income will increase approximately 5-15 percent per year, which should be affected by rising freight margins. As of 2015, the vessels of smaller tonnage (up to 10.000 DWT) are expected to demonstrate lower growth or even decrease in income, bigger vessels (from 10.000 DWT) the annual increase of up to 10 percent.
- 3. The number of working days: all nonrepairable vessels are forecasted to have 5 days of demurrage per year, vessel undergoing special survey repairs 30 days, vessel undergoing dock survey repairs 25 days.
- 4. The costs of 2012 were assessed with reference to the data of 2011, i.e. constitute the same percentage of income as in 2011. In subsequent years, in view of the forecasts of the economists from *Drewry publishing research*, 2.5-3 percent annual increase.
- 5. There are no plans for any extra investment relevant to the vessels, except the expenses, necessary for the maintenance of appropriate condition of the vessel.
- 6. The weighted average cost of capital (WACC) is used for cash flow discounting, considering that during the entire predicted period the proportion of the owner's capital and borrowed capital will constitute 65 percent and 35 percent accordingly. Thereby calculated weighted average cost of capital (WACC) constitutes 7.6 percent.

The calculation results demonstrated that the impairment loss is recorded for four vessels of smaller tonnage (mv "Asta", mv "Akvilė", mv "Audra", and mv "Daina") – from 25.2 to 30.9 percent of the book value of these vessels (together with 9.072 million LTL impairment losses of vessels, which the company has accounted in the financial statements for the year ended 31 December 2011). The recoverable amounts of mv "Skalva" and mv "Raguva" exceeded the book values; therefore, the impairment losses does not have to be accounted for these vessels. 3.6-12.2 percent impairment losses is recorded for the vessels within the group of vessels, exceeding 10.000 DWT. Total impairment losses of vessels is 12.7 percent.

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Name of vessel	Recalculated balance for the year ended 31/12/2011, thousand LTL	Balance for the year ended 31/12/2011 after assessment, thousand LTL	Difference (impairment losses of vessels), thousand LTL	Percentage of impairment losses of vessels
Asta	13.466,7	10.068,8	3.397,9	25,2%
Audrė	15.144,8	11.053,1	4.091,7	27,0%
Akvilė	15.192,8	11.171,8	4.021,0	26,5%
Daina	16.562,4	11.445,4	5.117,0	30,9%
Alka	14.059,2	11.040,9	3.018,3	21,5%
Skalva	3.662,0	3.662,0	0,0	0,0%
Deltuva	24.645,2	23.758,4	886,8	3,6%
Raguva	22.980,2	22.980,2	0,0	0,0%
Romuva	32.937,8	28.923,3	4.014,5	12,2%
Voruta	31.474,7	28.412,1	3.062,6	9,7%
Venta	39.971,2	38.461,6	1.509,6	3,8%
Total:	230.097,0	200.977,6	29.119,4	12,7%

# 23. Contingent assets and liabilities

The judicial proceedings are being carried out currently for pecuniary and non-pecuniary damage, the amount of claim for the Company is 411 thousand LTL. The claim was raised for the death of Company's captain J. Smirnov in 2005.

The Company has not granted any guarantees and warranties for other persons.

The management of the Company is not aware of any circumstances in which the Company may be charged significant additional tax liabilities.

# 24. The fair value of financial instruments

Fair value is defined as the amount at which the instrument could be exchanged between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. Fair values are obtained from quoted market prices and discounted cash flow models as appropriate.

The Company's principal financial instruments not carried at fair value are trade and other receivables, trade and other payables, non-current and current borrowings. The management of the Company is of the opinion that the carrying amounts of trade and other receivables, trade and other payables approximate their fair value due to their short-term nature, as well as borrowings approximate their fair value due to re-pricing based on the Libor interest rate in regular intervals and other financial assets and liabilities are short-term therefore the volatility of their fair value is not significant.

General Director