

# INTERIM REPORT FOR THE 12 MONTHS OF 2021 (UNAUDITED)

reporting period: 01.01.2021 - 31.12.2021 financial year: 01.01.2021 - 31.12.2021

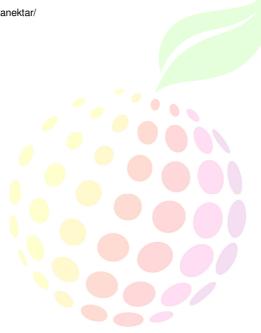
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small town: Kobela alevik
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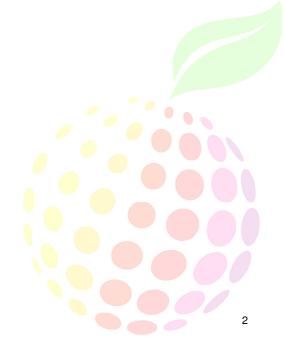
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## Management report

Linda Nektar's (the 'Company') business developed favourably in 2021. The Company's sales volume, net sales and operating profit improved on the previous year. In 2021 the Company's turnover was in-line with updated management guidance and amounted to EUR 3,110,589. This marked an increase of 23.8% year-on-year (12 months 2020: 2,512,281). 12 months 2021 generated a net profit of EUR 122,715 (12 months 2020 EUR 65,523).

The fermented low alcohol category continues to offer attractive long-term volume and value growth opportunities. The Company's portfolio choices (which are then customised for clients) therefore target these. In addition, we see further attractive growth prospects for selected categories beyond cider. In 2021 we continued our innovation adding new exotic ferments to the portfolio, with sales starting in the beginning of 2022.

The major challenge of 2021 has been the dramatic rise in certain input costs. The increases in electricity and gas prices affect not only our suppliers but also other companies operating in the same and other industrial sectors. The availability and pricing of liquid sugars has been a case in point for the beverages industry, as global demand for European starch derivatives has increased faster than supply. 2022 will therefore require both flexible and attentive planning and purchase strategies to minimise such impacts. With higher raw material and energy costs in 2022, the Company is making pricing-based adjustments to compensate for the changed conditions.

As at 31 December 2021, the Company's total assets came to EUR 3,809,320 (31.12.2020: EUR 3,864,511), down 1.43% year-on-year. Current assets amounted to EUR 1,532,607 (31.12.2020: EUR 1,717,386) or 40.2% of total assets. Fixed assets amounted to EUR 2,276,713 (31.12.2020: EUR 2,147,125) or 59.8% of the balance sheet total. The liabilities of AS Linda Nektar totalled EUR 153,870 (31.12.2020: EUR 178,796). Equity capital amounted to EUR 3,655,450 (31.12.2020: EUR 3,685,715).

As of 31 December 2021, there were no loan commitments, while cash and cash equivalents came to EUR 651,135 (31.12.2020: EUR 835,166). The Company retains its conservative financial leverage policy.

Operating cash flow for the 12 months of 2021 was a positive EUR 560,581 (12 months 2020: EUR 398,018).

The planned investments were implemented successfully, supporting future development targets and improving production efficiency. A total of EUR 554,705 was invested into fixed assets (12 months 2020: EUR 398,429). Depreciation costs for the 12 months of 2021 were largely unchanged and amounted to EUR 399,020 (12 months 2020: EUR 386,952).

Linda Nektar continues to engage in activities to reduce its operational impacts on the environment. A significant part of the energy used for cooling comes from solar panels installed on the Company's premises, allowing for a high degree of self-sufficiency and green energy. In addition, we work to reduce water usage and enhance wastewater treatment processes. Further supporting the Company's environmental sustainability goals a total of EUR 138,975 were invested into an industrial wastewater pre-treatment system.

In 2021, the Company paid EUR 158,014 euros in dividends (12 months 2020: EUR 126,009). The income tax cost on dividends was EUR 28,514 (12 months 2020: EUR 24,176).

As of 31 December 2021, the Company had 13 employees, one Management Board Member, and four Supervisory Board Members. Labour costs for the 12 months of 2021 (including taxes) amounted to EUR 431,138 (12 months 2020: EUR 393,193).

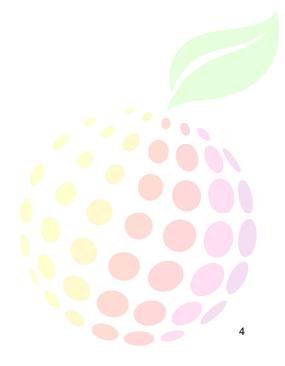
During H1 2021 the Company's first executive share option programme matured, as a result of which 5,034 shares were issued to a supervisory board member. The Company has in place the opportunity to allocate a further 3% of issued capital for another similar programme.

Linda Nektar's strategic focus remains set on products with low alcohol and premium fermented products. The alcoholic beverages market trend of including "naturalness" is bringing further noteworthy attention and perspectives towards natural ingredients and production processes. On top of this, we are looking to engage further into the high growth in fermented ready to drink (RTD) beverages, as well as the continuing movement towards healthier beverages. Further investments (including via R&D) are continuing to be made in these areas.

After carefully considering market conditions, management's guidance for revenues in 2022 is EUR 3.6m. This reflects ca. 16% year on year growth (incorporating both volume and pricing considerations).

#### **Financial Ratios:**

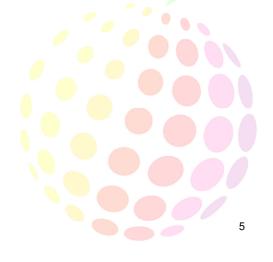
|  |   | 2021      | 2020      |
|--|---|-----------|-----------|
| Current Ratio = Current Assets / Current Liabilities               | х | 9.96      | 9.61      |
| Quick ratio = (Current Assets – Inventories) / Current Liabilities | х | 7.92      | 7.07      |
| Working Capital = Current Assets - Current Liabilities             |   | 1 378 737 | 1 538 590 |
| Equity Ratio = Total Equity / Total Assets*100                     | % | 95.96     | 95.37     |
| Net Profit Margin= Net Profit / Sales Revenue*100                  | % | 3.95      | 2.61      |
| Debt to Assets= Total Liabilities / Total Assets                   | х | 0.04      | 0.05      |



# **Financial Statements**

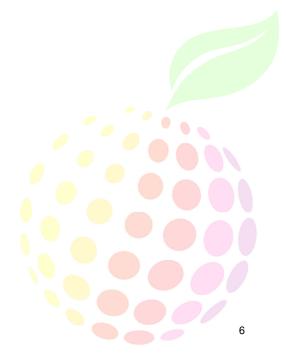
# **Statement of financial position** (In Euros)

|                                | 31.12.2021 | 30.06.2021 | 31.12.2020 | 30.06.2020 | Note |
|--------------------------------|------------|------------|------------|------------|------|
| Assets                         |            |            |            |            |      |
| Current assets                 |            |            |            |            |      |
| Cash and cash equivalents      | 651 135    | 577 163    | 835 166    | 697 377    | 2    |
| Receivables and prepayments    | 568 144    | 672 351    | 429 059    | 625 591    | 3    |
| Inventories                    | 313 328    | 365 189    | 453 161    | 445 345    | 4    |
| Total current assets           | 1 532 607  | 1 614 703  | 1 717 386  | 1 768 313  |      |
| Non-current assets             |            |            |            |            |      |
| Receivables and prepayments    | 20         | 4          | 12         | 12         | 3    |
| Property, plant and equipment  | 2 269 900  | 2 179 875  | 2 136 844  | 1 997 004  | 6    |
| Intangible assets              | 6 793      | 8 531      | 10 269     | 5 139      | 7    |
| Total non-current assets       | 2 276 713  | 2 188 410  | 2 147 125  | 2 002 155  |      |
| Total assets                   | 3 809 320  | 3 803 113  | 3 864 511  | 3 770 468  |      |
| Liabilities and equity         |            |            |            |            |      |
| Liabilities                    |            |            |            |            |      |
| Current liabilities            |            |            |            |            |      |
| Payables and prepayments       | 153 870    | 169 987    | 178 796    | 112 398    | 8    |
| Total current liabilities      | 153 870    | 169 987    | 178 796    | 112 398    |      |
| Total liabilities              | 153 870    | 169 987    | 178 796    | 112 398    |      |
| Equity                         |            |            |            |            |      |
| Issued capital                 | 1 580 143  | 1 580 143  | 1 575 109  | 1 575 109  | 10   |
| Share premium                  | 617 517    | 617 517    | 617 517    | 617 517    |      |
| Statutory reserve capital      | 73 948     | 73 948     | 70 672     | 70 672     |      |
| Other reserves                 | 0          | 0          | 26 177     | 11 416     |      |
| Retained earnings (loss)       | 1 261 127  | 1 261 127  | 1 330 717  | 1 330 717  |      |
| Reporting period profit (loss) | 122 715    | 100 391    | 65 523     | 52 639     |      |
| Total equity                   | 3 655 450  | 3 633 126  | 3 685 715  | 3 658 070  |      |
| Total liabilities and equity   | 3 809 320  | 3 803 113  | 3 864 511  | 3 770 468  |      |



## **Income statement**

|   | 2021       | 2021 H2   | 2020       | 2020 H2   | Note |
|---|------------|-----------|------------|-----------|------|
| Revenue   | 3 110 589  | 1 545 852 | 2 512 281  | 1 196 612 | 11   |
| Other income  | 3 587      | 4 575     | 773        | 0         |      |
| Changes in inventories of finished goods and work in progress | -129 648   | -75 088   | 1 402      | -19 989   |      |
| Raw materials and consumables used                            | -1 800 469 | -908 273  | -1 497 379 | -689 484  | 12   |
| Other operating expenses                                      | -177 526   | -93 967   | -131 200   | -66 294   | 13   |
| Employee expenses   | -431 138   | -228 737  | -393 193   | -211 678  | 14   |
| Depreciation and impairment loss (reversal)                   | -399 020   | -197 133  | -386 952   | -196 302  | 6,7  |
| Significant impairment of current asset                       | -23 783    | -23 783   | -16 046    | 0         |      |
| Other expenses  | -1 431     | -1 156    | -73        | -30       |      |
| Operating profit (loss)                                       | 151 161    | 22 290    | 89 613     | 12 835    |      |
| Interest income   | 68         | 34        | 86         | 49        |      |
| Profit (loss) before tax                                      | 151 229    | 22 324    | 89 699     | 12 884    |      |
| Income tax expense  | -28 514    | 0         | -24 176    | 0         | 15   |
| Reporting period profit (loss)                                | 122 715    | 22 324    | 65 523     | 12 884    |      |



# Statement of cash flows

| (111 24100)  |          |          |          |          |      |
|--|----------|----------|----------|----------|------|
|  | 2021     | 2021 H2  | 2020     | 2020 H2  | Note |
| Cash flows from operating activities                                       |          |          |          |          |      |
| Operating profit (loss)  | 151 161  | 22 290   | 89 613   | 12 835   |      |
| Adjustments  |          |          |          |          |      |
| Depreciation and impairment loss (reversal)                                | 399 020  | 197 133  | 386 952  | 196 302  | 6,7  |
| Profit (loss) from sale of non-current assets                              | -1 395   | -1 395   | -58      | 0        |      |
| Other adjustments  | 0        | 0        | 14 084   | 14 084   |      |
| Total adjustments  | 397 625  | 195 738  | 400 978  | 210 386  |      |
| Changes in receivables and prepayments related to operating activities     | -139 093 | 104 191  | -50 854  | 196 532  |      |
| Changes in inventories   | 139 833  | 51 861   | -6 481   | -7 816   |      |
| Changes in payables and prepayments related to operating activities        | 39 569   | -25 385  | -11 062  | -60      |      |
| Income tax refund (paid)   | -28 514  | 0        | -24 176  | 0        | 15   |
| Total cash flows from operating activities                                 | 560 581  | 348 695  | 398 018  | 411 877  |      |
| Cash flows from investing activities                                       |          |          |          |          |      |
| Purchase of property, plant and equipment and intangible assets            | -619 200 | -302 257 | -320 873 | -274 137 | 6,7  |
| Proceeds from sales of property, plant and equipment and intangible assets | 27 500   | 27 500   | 0        | 0        |      |
| Interest received  | 68       | 34       | 86       | 49       |      |
| Total cash flows from investing activities                                 | -591 632 | -274 723 | -320 787 | -274 088 |      |
| Cash flows from financing activities                                       |          |          |          |          |      |
| Proceeds from issuing shares   | 5 034    | 0        | 0        | 0        |      |
| Dividends paid   | -158 014 | 0        | -126 009 | 0        | 15   |
| Total cash flows from financing activities                                 | -152 980 | 0        | -126 009 | 0        |      |
| Total cash flows   | -184 031 | 73 972   | -48 778  | 137 789  |      |
| Cash and cash equivalents at beginning of period                           | 835 166  | 577 163  | 883 944  | 697 377  | 2    |
| Change in cash and cash equivalents  | -184 031 | 73 972   | -48 778  | 137 789  | 01   |
| Cash and cash equivalents at end of period                                 | 651 135  | 651 135  | 835 166  | 835 166  | 2    |
|  |          |          |          |          |      |

## Statement of changes in equity

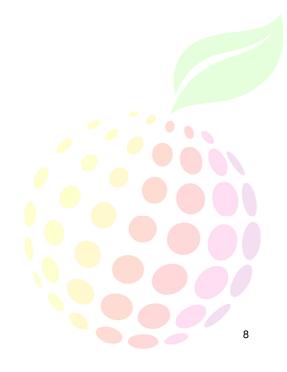
(In Euros)

|                                | Issued capital | Share premium | Statutory reserve capital | Other reserves | Retained earnings (loss) | Total     |
|--------------------------------|----------------|---------------|---------------------------|----------------|--------------------------|-----------|
| 31.12.2019                     | 1 575 109      | 617 517       | 70 672                    | 11 416         | 1 456 725                | 3 731 439 |
| Reporting period profit (loss) | 0              | 0             | 0                         | 0              | 52 639                   | 52 639    |
| Declared dividends             | 0              | 0             | 0                         | 0              | -126 009                 | -126 009  |
| Other changes in equity        | 0              | 0             | 0                         | 0              | 1                        | 1         |
| 30.06.2020                     | 1 575 109      | 617 517       | 70 672                    | 11 416         | 1 383 356                | 3 658 070 |
| Reporting period profit (loss) | 0              | 0             | 0                         | 0              | 12 884                   | 12 884    |
| Changes in reserves            | 0              | 0             | 0                         | 14 761         | 0                        | 14 761    |
| 31.12.2020                     | 1 575 109      | 617 517       | 70 672                    | 26 177         | 1 396 240                | 3 685 715 |
| Reporting period profit (loss) | 0              | 0             | 0                         | 0              | 100 391                  | 100 391   |
| Issue of equity                | 5 034          | 0             | 0                         | -26 177        | 26 177                   | 5 034     |
| Declared dividends             | 0              | 0             | 0                         | 0              | -158 014                 | -158 014  |
| Changes in reserves            | 0              | 0             | 3 276                     | 0              | -3 276                   | 0         |
| 30.06.2021                     | 1 580 143      | 617 517       | 73 948                    | 0              | 1 361 518                | 3 633 126 |
| Reporting period profit (loss) | 0              | 0             | 0                         | 0              | 22 324                   | 22 324    |
| 31.12.2021                     | 1 580 143      | 617 517       | 73 948                    | 0              | 1 383 842                | 3 655 450 |

The minimum share capital allowed by the Articles of Association of AS Linda Nektar is 1,200,000 euros, and the maximum share capital is 4,800,000 euros. The share has a nominal value of 1 euro. A total of 1,580,143 shares have been issued.

As of 31 December 2021, the Company had 164 shareholders (31.12.2020: 106 shareholders).

In 2017, an option agreement was signed with a member of the AS Linda Nektar supervisory board (Mr.Mats Arne Andersson). The share option gave the supervisory board member a right to acquire 5,034 ordinary shares of AS Linda Nektar. In April 2021 the option holder paid the share nominal value of 1 euro per share, ie 5,034 euros. The vesting period of the option agreement was three years from the date of signing the contract. The fair value of the share option is recognized in retained earnings (previously recognized in equity as a reserve).



#### **Notes**

## **Note 1 Accounting policies**

#### General information

The 2021 unaudited 12 month Report of Financial Statements of AS Linda Nektar have been prepared in accordance with Estonian financial reporting standard. The main requirements of the Estonian financial reporting standards have been stipulated in the Accounting Act of the Republic of Estonia and supplemented by the guidelines issued by the Accounting Board of the Republic of Estonia.

The company belongs to the small business category. The 2021 unaudited 12 month Report of Financial Statements is compiled completely according to the regulations introduced for mid-sized companies.

The financial statements have been prepared in euros.

#### Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents are cash in hand, demand deposits in banks.

#### Foreign currency transactions and assets and liabilities denominated in a foreign currency.

Foreign currency transactions are recorded based on the currency exchange rate valid on the transaction date. Monetary entries denominated in foreign currency are translated on the basis of the currency exchange rates of the European Central Bank officially valid on the balance sheet date. Foreign exchange gains and losses from revaluation are recorded in the income statement.

Foreign exchange gains and losses are recorded under revenue and expenses in the income statement of the reporting period.

#### Receivables and prepayments

Accounts receivable are short-term receivables generated in the course of ordinary business, except for receivables from other group companies and associated companies. Accounts receivable are recorded at amortised cost (i.e. nominal value less possible write-downs).

Accounts receivable are evaluated on an individual basis, if possible. If the evaluation of the receivables on an individual basis proves impossible, only the material receivables will be evaluated. Other receivables are evaluated as a set of receivables, considering the information available regarding the customer's previous debts. Collection of receivables, which have been previously expensed as doubtful receivables, are reported as an adjustment to doubtful receivables.

All other receivables (accrued income, loans granted, other short-term and long-term receivables), except for receivables held for trading, are recorded at amortised cost. Receivables held for trading are recorded at their fair value.

#### Inventories

Raw materials are recorded at cost, consisting of the purchase price, non-refundable taxes and direct transportation costs and other expenses directly related to the acquisition, incurred upon bringing the inventories to their present condition and location, less discounts and subsidies.

Finished products and work-in-progress are recorded at production cost, consisting of the direct production costs (cost of raw materials), staff remuneration and a proportional part of the production overheads (depreciation of production buildings and equipment).

The acquisition cost of inventories is calculated based on the FIFO (Raw materials) and individual cost (Work in progress and finished goods) method.

#### Plant, property and equipment and intangible assets

Assets with an acquisition cost of over 1,000 euros and a useful life of over 1 year are recorded as property, plant and equipment (PPE) in the balance sheet. Assets with a useful life of over 1 year, but an acquisition cost of less than 1,000 euros, are recorded as low-value items (in inventories) and are fully expensed when the asset is taken into use. Low-value items that have been expensed are accounted for off-balance sheet.

PPE are initially recorded at acquisition cost, consisting of the purchase price and expenses incurred with the aim of taking the asset item into use. Subsequent to initial recognition, PPE are recorded at net book value. PPE constructed for own use is recorded at acquisition cost, consisting of the actual manufacturing expenses.

Depreciation is calculated on a straight-line basis, depending on the estimated useful life of the asset item:

- production buildings: 15-16 years, improvements: 5 years
- other buildings: 15-16 years, improvements: 5 years

#### aktsiaselts Linda Nektar

- machinery and equipment: 3-10 years

IT equipment: 3-5 years
office furniture: 3-7 years
means of transport: 5 years
tools and equipment: 3-5 years

- software: 5 years

- other intangible assets: 3 years

Land is not depreciated.

#### Leases

#### Accounting entity as lessor

Operating lease payments are recorded during the rental period as income based on the straight-line method.

#### Accounting entity as lessee

Operating lease payments are recorded during the rental period as expenses based on the straight-line method.

#### Financial liabilities

All financial liabilities (accounts payable, loans taken, accrued expenses, bonds issued, other short-term and long-term payables) are initially accounted for at their acquisition cost, which includes all expenses directly related to the acquisition. Subsequent to initial recognition, financial liabilities are recorded based on the amortised cost method.

As a rule, the amortised cost of short-term financial liabilities equals their nominal value. Therefore, short-term financial liabilities are recorded in the balance sheet at the payable amount. The amortised cost of long-term liabilities is calculated based on the effective interest rate method.

#### **Government grants**

Assets acquired with the help of government grants are recorded in the balance sheet at net acquisition cost, i.e. the acquisition cost, less government grants received for the purpose of acquiring assets (the acquisition cost of assets received free of charge is zero). Subsequent to initial recognition, the acquired assets are measured according to Accounting Board standard number 5 for tangible and intangible fixed assets.

Government grants allocated for operating expenses will be charged to income, if the collection of the grant is certain and the conditions related to the grant have been fulfilled. If the conditions for recognition of the government grant under income have not been met, the grant will be recorded under liabilities in the balance sheet. The corresponding liability is recorded under current or non-current liabilities in the balance sheet, depending on when the conditions related to the government grant are met.

#### Revenue recognition

Revenue and expenses are recognised on an accrual basis, based on the matching principle. Income statement format No 1 is used.

Revenue is recognised on an accrual basis under the revenue recognition principle. Revenues from the sales of goods are recorded at the moment the right of ownership is transferred to the buyer.

#### **Expense recognition**

Expenses on vacation pay are recorded in the period when they are incurred. The vacation reserve is adjusted on an annual basis at the end of each financial year. The earned vacation pay is charged to expenses in the income statement, and recorded in the balance sheet under current liabilities to employees.

#### **Taxation**

According to the Income Tax Act of the Republic of Estonia, legal entities are not subject to income tax on profits earned. Corporate income tax is paid on fringe benefits, gifts, donations, costs of entertaining guests, dividends and payments not related to business operations. Thus, in Estonia there are no differences between the tax bases and the carrying amounts of assets, which would give rise to a deferred income tax asset or liability.

From 1 January 2015, the tax rate on dividends payable is 20/80 of the amount paid out as net dividends. The corporate income tax arising from the payment of dividends is accounted for as an expense in the period when dividends are declared.

From 2019, a tax rate of 14/86 can be applied to dividend payments. The more beneficial tax rate can be used for dividend payments in the amount of up to the average dividend payment during the three preceding years that were taxed with the tax rate of 20/80. When calculating the average dividend payment of three preceding years, 2018 will be the first year to be taken into account.

#### **Related parties**

For the purposes of the financial statements of AS Linda Nektar, the following are considered related parties:

- owners (parent company and owners of the parent company);
- management board and higher management;
- close relatives of the above persons, and the companies related to them.

#### **Share-based Payments**

Option contracts are carried in the balance sheet at their fair value. The fair value of services (work contribution) provided by employees to the entity in return for shares is recognised as employee costs in the income statement and as an equity reserve from the date of granting the share option and during the period when the services have been provided. The fair value of the services received is determined on the fair value of equity instruments (market price) granted to employees at the grant date. The market price of the share is the closing price of the share on the last day of the financial year in the Nasdaq First North Alternative Market. Derivatives (such as these option contracts) are revalued at balance sheet date according to the change in fair value of the instrument.

## Note 2 Cash and cash equivalents

(In Euros)

|                                 | 31.12.2021 | 31.12.2020 |
|---------------------------------|------------|------------|
| Cash on hand                    | 86         | 72         |
| Bank accounts                   | 651 049    | 835 094    |
| Total cash and cash equivalents | 651 135    | 835 166    |

### Note 3 Receivables and prepayments

|                                    | 04 40 0004 | Allocation by rea | maining maturity | Nata |
|------------------------------------|------------|-------------------|------------------|------|
|                                    | 31.12.2021 | Within 12 months  | 1 - 5 years      | Note |
| Accounts receivable                | 408 962    | 408 962           | 0                |      |
| Accounts receivables               | 432 745    | 432 745           | 0                |      |
| Allowance for doubtful receivables | -23 783    | -23 783           | 0                |      |
| Tax prepayments and receivables    | 153 891    | 153 891           | 0                | 5    |
| Prepayments                        | 5 311      | 5 291             | 20               |      |
| Deferred expenses                  | 5 311      | 5 291             | 20               |      |
| Total receivables and prepayments  | 568 164    | 568 144           | 20               |      |

|                                   |            | Allocation by remaining maturity |             |   |  |
|-----------------------------------|------------|----------------------------------|-------------|---|--|
|                                   | 31.12.2020 | Within 12 months                 | 1 - 5 years |   |  |
| Accounts receivable               | 324 818    | 324 818                          | 0           |   |  |
| Accounts receivables              | 324 818    | 324 818                          | 0           |   |  |
| Tax prepayments and receivables   | 99 118     | 99 118                           | 0           | 5 |  |
| Other receivables                 | 5          | 5                                | 0           |   |  |
| Interest receivables              | 5          | 5                                | 0           |   |  |
| Prepayments                       | 5 130      | 5 118                            | 12          |   |  |
| Deferred expenses                 | 5 110      | 5 098                            | 12          |   |  |
| Other paid prepayments            | 20         | 20                               | 0           |   |  |
| Total receivables and prepayments | 429 071    | 429 059                          | 12          |   |  |

## **Note 4 Inventories**

(In Euros)

|                   | 31.12.2021 | 31.12.2020 |
|-------------------|------------|------------|
| Raw materials     | 165 067    | 168 895    |
| Work in progress  | 114 403    | 232 279    |
| Finished goods    | 33 858     | 51 987     |
| Total Inventories | 313 328    | 453 161    |

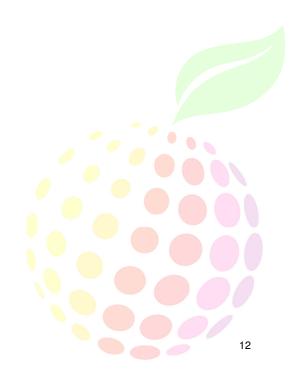
No write-down of inventories was made in 2021. In 2020 there was a write-down of finished goods for the consideration of EUR 16,046.

# Note 5 Tax prepayments and liabilities

(In Euros)

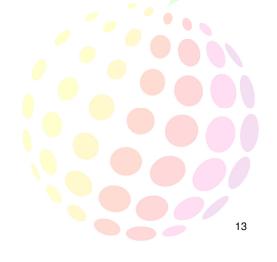
|   | 31.12.2         | 021             | 31.12.2020      |                 |  |
|---|-----------------|-----------------|-----------------|-----------------|--|
|   | Tax prepayments | Tax liabilities | Tax prepayments | Tax liabilities |  |
| Value added tax                           | 15 919          | 0               | 19 955          | 0               |  |
| Personal income tax                       | 0               | 5 838           | 0               | 4 292           |  |
| Fringe benefit income tax                 | 0               | 648             | 0               | 378             |  |
| Social tax                                | 0               | 11 456          | 0               | 8 764           |  |
| Contributions to mandatory funded pension | 0               | 410             | 0               | 478             |  |
| Unemployment insurance tax                | 0               | 561             | 0               | 433             |  |
| Excise duty tax                           | 91 663          | 62              | 68 769          | 84              |  |
| Other tax prepayments and liabilities     | 0               | 308             | 0               | 278             |  |
| Prepayment account balance                | 46 309          |                 | 10 394          |                 |  |
| Total tax prepayments and liabilities     | 153 891         | 19 283          | 99 118          | 14 707          |  |

The increased excise duty tax relates to prepayment of a larger volume of raw materials.



# Note 6 Property, plant and equipment (In Euros)

|   |        |           |                     |   |                               |                               | Other                               |                     |                                    |             |
|---|--------|-----------|---------------------|---|-------------------------------|-------------------------------|-------------------------------------|---------------------|------------------------------------|-------------|
|   | Land   | Buildings | Transport-<br>ation | Computers<br>and<br>computer<br>systems | Other machinery and equipment | Machinery<br>and<br>equipment | property,<br>plant and<br>equipment | Unfinished projects | Unfinished projects and prepayment | Total       |
| 31.12.2019  |        |           |                     |   |                               |                               |                                     |                     |                                    |             |
| Carried at cost   | 6 700  | 1 385 513 | 75 076              | 18 023                                  | 3 193 246                     | 3 286 345                     | 83 753                              | 73 572              | 73 572                             | 4 835 883   |
| Accumulated depreciation  | 0      | -473 680  | -18 972             | -13 668                                 | -2 137 227                    | -2 169 867                    | -62 516                             | 0                   | 0                                  | -2 706 063  |
| Residual cost   | 6 700  | 911 833   | 56 104              | 4 355                                   | 1 056 019                     | 1 116 478                     | 21 237                              | 73 572              | 73 572                             | 2 129 820   |
| Acquisitions and additions  | 22 070 | 0         | 0                   | 2 025                                   | 57 448                        | 59 473                        | 2 167                               | 308 394             | 308 394                            | 392 104     |
| Acquisition of land and buildings, except new buildings and renovations       | 22 070 | 0         |                     |   |                               |                               |                                     |                     |                                    | 22 070      |
| Other acquisitions and additions  |        |           | 0                   | 2 025                                   | 57 448                        | 59 473                        | 2 167                               | 308 394             | 308 394                            | 370 034     |
| Depreciation  | 0      | -87 140   | -15 014             | -2 274                                  | -271 619                      | -288 907                      | -8 624                              | 0                   | 0                                  | -384 671    |
| Disposals (in residual costs)   | 0      | 0         | 0                   | 0                                       | 0                             | 0                             | -409                                | 0                   | 0                                  | -409        |
| Reclassifications   | 0      | 0         | 0                   | 0                                       | 37 606                        | 37 606                        | 0                                   | -37 606             | -37 606                            | 0           |
| Reclassifications from<br>unfinished projects                                 | 0      | 0         | 0                   | 0                                       | 37 606                        | 37 606                        | 0                                   | -37 606             | -37 606                            | 0           |
| 31.12.2020  |        |           |                     |   |                               |                               |                                     |                     |                                    |             |
| Carried at cost   | 28 770 | 1 385 513 | 75 076              | 20 049                                  | 3 279 288                     | 3 374 413                     | 83 818                              | 344 360             | 344 360                            | 5 216 874   |
| Accumulated depreciation  | 0      | -560 820  | -33 986             | -15 943                                 | -2 399 834                    | -2 449 763                    | -69 447                             | 0                   | 0                                  | -3 080 030  |
| Residual cost   | 28 770 | 824 693   | 41 090              | 4 106                                   | 879 454                       | 924 650                       | 14 371                              | 344 360             | 344 360                            | 2 136 844   |
|   |        | I         |                     |   |                               |                               |                                     |                     |                                    |             |
| Acquisitions and additions  | 6 240  | 142 478   | 59 890              | 0                                       | 275 447                       | 335 337                       | 1 574                               | 69 076              | 69 076                             | 554 705     |
| Acquisition of land and<br>buildings, except new buildings<br>and renovations | 6 240  | 0         |                     |   |                               |                               |                                     |                     |                                    | 6 240       |
| Acquisition of buildings, new building, renovations                           | 0      | 142 478   |                     |   |                               |                               |                                     |                     |                                    | 142 478     |
| Other acquisitions and additions  |        |           | 59 890              | 0                                       | 275 447                       | 335 337                       | 1 574                               | 69 076              | 69 076                             | 405 987     |
| Depreciation  | 0      | -96 328   | -15 003             | -2 387                                  | -275 497                      | -292 887                      | -6 329                              | 0                   | 0                                  | -395 544    |
| Disposals (in residual costs)   | 0      | 0         | -26 105             | 0                                       | 0                             | -26 105                       | 0                                   | 0                   | 0                                  | -26 105     |
| Reclassifications   | 0      | 112 925   | 0                   | 0                                       | 176 231                       | 176 231                       | 0                                   | -289 156            | -289 156                           | 0           |
| Reclassifications from<br>unfinished projects                                 | 0      | 112 925   | 0                   | 0                                       | 176 231                       | 176 231                       | 0                                   | -289 156            | -289 156                           | 0           |
| 31.12.2021  |        |           |                     |   |                               |                               |                                     |                     |                                    |             |
|   | 05.040 | 1 640 916 | 74 724              | 17 606                                  | 3 726 205                     | 3 818 535                     | 85 392                              | 124 280             | 124 280                            | 5 704 133   |
| Carried at cost   | 35 010 | 1 040 310 |                     |   | 0 / 20 200                    |                               |                                     |                     |                                    | 0 7 0 1 100 |
| Carried at cost  Accumulated depreciation                                     | 35 010 | -657 148  | -14 852             | -15 887                                 | -2 670 570                    | -2 701 309                    | -75 776                             | 0                   | 0                                  | -3 434 233  |



#### Disposed property, plant and equipment at selling price

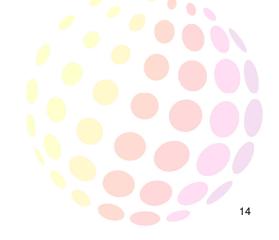
|                                     | 2021   | 2020 |
|-------------------------------------|--------|------|
| Machinery and equipment             | 27 500 | 0    |
| Transportation                      | 27 500 | 0    |
| Other property, plant and equipment | 0      | 467  |
| Total                               | 27 500 | 467  |

In 2021 AS Linda Nektar wrote off non-current assets which were unfit for use and were technically out-dated. The acquisition cost of these assets was EUR 3,842 and impairment loss EUR 0. In 2020 AS Linda Nektar wrote off non-current assets of acquisition cost EUR 9,012 and impairment loss EUR 0.

As at 31 December 2021, outstanding payables to suppliers of the non-current assets amounted to EUR 11,916 (31.12.2020: EUR 76,411).

# Note 7 Intangible assets

|                            | Computer software | Other intangible assets | Unfinished projects and prepayments | Total   |
|----------------------------|-------------------|-------------------------|-------------------------------------|---------|
| 31.12.2019                 |                   |                         |                                     |         |
| Carried at cost            | 10 648            | 7 560                   | 0                                   | 18 208  |
| Accumulated depreciation   | -8 833            | -3 150                  | 0                                   | -11 983 |
| Residual cost              | 1 815             | 4 410                   | 0                                   | 6 225   |
| Acquisitions and additions | 0                 | 5 425                   | 900                                 | 6 325   |
| Depreciation               | -660              | -1 621                  | 0                                   | -2 281  |
| 31.12.2020                 |                   |                         |                                     |         |
| Carried at cost            | 10 648            | 8 449                   | 900                                 | 19 997  |
| Accumulated depreciation   | -9 493            | -235                    | 0                                   | -9 728  |
| Residual cost              | 1 155             | 8 214                   | 900                                 | 10 269  |
| Depreciation               | -660              | -2 816                  | 0                                   | -3 476  |
| 31.12.2021                 |                   |                         |                                     |         |
| Carried at cost            | 10 649            | 8 449                   | 900                                 | 19 998  |
| Accumulated depreciation   | -10 154           | -3 051                  | 0                                   | -13 205 |
| Residual cost              | 495               | 5 398                   | 900                                 | 6 793   |



# Note 8 Payables and prepayments

(In Euros)

|   | 31.12.2021                        | Within 12 months                  | Note |
|---|-----------------------------------|-----------------------------------|------|
| Trade payables  | 123 167                           | 123 167                           |      |
| Employee payables   | 10 404                            | 10 404                            |      |
| Related parties payables                                  | 676                               | 676                               |      |
| Tax payables  | 19 283                            | 19 283                            | 5    |
| Other payables  | 340                               | 340                               |      |
| Other payables  | 340                               | 340                               |      |
| Total payables and prepayments                            | 153 870                           | 153 870                           |      |
|   |                                   |                                   |      |
|   |                                   |                                   |      |
|   | 31.12.2020                        | Within 12 months                  | Note |
| Trade payables  | <b>31.12.2020</b><br>154 014      | Within 12 months 154 014          | Note |
| Trade payables Employee payables                          |                                   |                                   | Note |
|   | 154 014                           | 154 014                           | Note |
| Employee payables   | 154 014<br>9 574                  | 154 014<br>9 574                  | Note |
| Employee payables  Related parties payables               | 154 014<br>9 574<br>432           | 154 014<br>9 574<br>432           |      |
| Employee payables  Related parties payables  Tax payables | 154 014<br>9 574<br>432<br>14 707 | 154 014<br>9 574<br>432<br>14 707 |      |

# Note 9 Contingent liabilities and assets

(In Euros)

|   | 31.12.2021 | 31.12.2020 |
|---|------------|------------|
| Contingent liabilities                          |            |            |
| Distributable dividends                         | 1 116 609  | 1 125 783  |
| Income tax liability on distributable dividends | 267 233    | 270 457    |
| Total contingent liabilities                    | 1 383 842  | 1 396 240  |

# Note 10 Share capital

(In Euros)

|                         | 31.12.2021 | 31.12.2020 |
|-------------------------|------------|------------|
| Share capital           | 1 580 143  | 1 575 109  |
| Number of shares (pcs)  | 1 580 143  | 1 575 109  |
| Nominal value of shares | 1          | - 1        |

See detailed information in Statement of changes in equity (summary section).

## **Note 11 Net sales**

(In Euros)

|   | 2021      | 2020      |
|---|-----------|-----------|
| Net sales by geographical location                |           |           |
| Net sales in European Union                       |           |           |
| Estonia   | 1 088 446 | 917 324   |
| Finland   | 345 895   | 381 260   |
| Latvia  | 1 637 433 | 1 174 422 |
| Lithuania   | 36 765    | 39 261    |
| Other EU  | 2 050     | 14        |
| Total net sales in European Union                 | 3 110 589 | 2 512 281 |
| Total net sales                                   | 3 110 589 | 2 512 281 |
| Net sales by operating activities                 |           |           |
| Manufacture of cider and other fruit wines (bulk) | 3 093 146 | 2 485 446 |
| Wastewater treatment                              | 0         | 10 650    |
| Sale of goods/services                            | 14 510    | 11 353    |
| Sale of aroma                                     | 2 933     | 4 832     |
| Total net sales                                   | 3 110 589 | 2 512 281 |

# Note 12 Goods, raw materials and services

(In Euros)

|   | 2021       | 2020       |
|---|------------|------------|
| Raw materials                           | -1 425 978 | -1 184 800 |
| Services                                | -374 491   | -312 579   |
| Total goods, raw materials and services | -1 800 469 | -1 497 379 |

# **Note 13 Miscellaneous operating expenses**

|  | 2021     | 2020     |
|--|----------|----------|
| Travel expenses                        | -12 927  | -9 116   |
| Training expenses                      | -41 213  | -16 697  |
| State and local taxes                  | -7 597   | -7 092   |
| "First North" costs                    | -18 526  | -18 605  |
| Legal and audit expenses               | -15 272  | -12 267  |
| Communications                         | -10 116  | -10 691  |
| Other                                  | -71 875  | -56 732  |
| Total miscellaneous operating expenses | -177 526 | -131 200 |

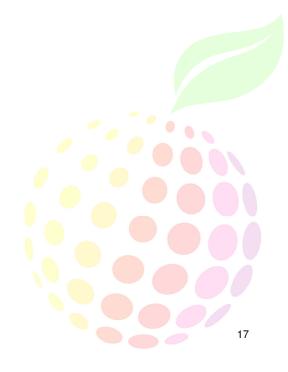
# Note 14 Labour expense

(In Euros)

|   | 2021     | 2020     |
|---|----------|----------|
| Wage and salary expense                                   | -324 739 | -299 711 |
| Social security taxes                                     | -106 399 | -93 482  |
| Total labour expense                                      | -431 138 | -393 193 |
| Average number of employees in full time equivalent units | 19       | 18       |
| Average number of employees by types of employment:       |          |          |
| Person employed under employment contract                 | 14       | 13       |
| Member of management or controlling body of legal person  | 5        | 5        |

# Note 15 Income tax

|                               | 2021           |                    | 2020           |                    |
|-------------------------------|----------------|--------------------|----------------|--------------------|
| Income tax expense components | Taxable amount | Income tax expense | Taxable amount | Income tax expense |
| Declared dividends            | 158 014        | 28 514             | 126 009        | 24 176             |
| Estonia                       | 152 066        | 27 441             | 121 674        | 23 344             |
| Other countries               | 5 948          | 1 073              | 4 335          | 832                |
| Total                         | 158 014        | 28 514             | 126 009        | 24 176             |



# **Note 16 Related parties**

(In Euros)

| Name of accounting entity's parent company                     | Fermex International OÜ |
|--|-------------------------|
| Country where accounting entity's parent company is registered | Estonia                 |

#### Related party balances according to groups

| SHORT TERM  | 2021 | 2020 |
|---|------|------|
| Payables and prepayments  |      |      |
| Management and higher supervisory body and individuals with material ownership interest and material influence of management and higher | 676  | 432  |
| Total payables and prepayments  | 676  | 432  |

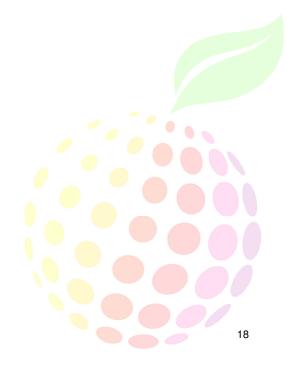
| BOUGHT Services   | 2020     |          |
|---|----------|----------|
|   | Services | Services |
| Management and higher supervisory body and individuals with material ownership interest and material influence of management and higher | 6 272    | 3 907    |
| Total bought  | 6 272    | 3 907    |

| Remuneration and other significant benefits calculated for members of management and highest supervisory body |        |         |
|---|--------|---------|
|   | 2021   | 2020    |
| Remuneration  | 91 250 | 100 011 |

For the purposes of the financial statements of AS Linda Nektar, the following are considered related parties:

- owners (parent company and owners of the parent company);
- management board and higher management;
- close relatives of the above persons, and the companies related to them.

In 2017, an option agreement was signed with a member of the AS Linda Nektar supervisory board. The option was granted with a vesting period of 3 years. According to the Option Agreement, the option holder could exercise the option within 3 months from the end of the 3-year vesting period. See detailed information in Statement of changes in equity.



# **Signatures**

The management has prepared the AS Linda Nektar unaudited Interim Report for the 12 months of 2021 and confirms that the Report provides a true and fair view of the business operations.

Report completion date: 10.02.2022

Kadri Rauba

CEO

