# CONFIRMATION OF THE RESPONSIBLE PERSONS 2008-02-28

Following the Lithuanian Securities Law, the  $1^{\text{st}}$  part of the  $22^{\text{nd}}$  article, we confirm that AB Lifosa not audited Financial Statements for the twelve months of 2007, prepared in accordance with International Financial Reporting Standards, give a true view of AB Lifosa assets, liabilities, financial position, profit.

ADDED: Interim Financial Statements for the twelve months of 2007.

/ fine 4 Jonas Dastikas Director General

Nijolė Kalinauskienė Chief Accountant

# **INCOME STATEMENT**

Notes	2007	2006
1	921,648	682,466
4	(578,022)	(574,753)
	343,626	107,713
2,4	(31,316)	(29,369)
3,4	(23,258)	(23,766)
		(10,860)
6 _	1,070	544
	267,748	44,262
	2,317	1,267
	270,065	45,529
7 _	(48,963)	(8,309)
_	221,102	37,220
8	10.52	1.77
	1 4 2,4 3,4 5 6 7	1 921,648 4 (578,022)  343,626  2,4 (31,316) 3,4 (23,258) 5 (22,374) 6 1,070  267,748  2,317  270,065  7 (48,963)  221,102

The preliminary unaudited financial statements on pages 3 to 22 were approved by the Company's Director General and Chief Accountant on 28 February 2008.

Jonas Dastikas Director General

Nijolė Kalinauskienė Chief Accountant

# **BALANCE SHEET**

		As a	t 31 December
	Notes	2007	2006
ASSETS			
Non-current assets			
Property, plant and equipment	10	252,798	234,919
Intangible assets	9	650	295
Deferred tax asset	7	1,989	1,804
Other receivables	11	3,288	11,621
	_	258,725	248,639
Current assets			
Inventories	12	63,657	<b>4</b> 8,757
Trade and other receivables	13	221,355	112,965
Prepaid income tax		· -	812
Financial assets at fair value through profit or loss	14	-	287
Cash and cash equivalents	15	173,272	24,736
		458,284	187,557
Total assets	_	717,009	436,196
EQUITY			
Share capital	16	210,206	210,206
Share premium		80	80
Legal reserve		12,734	10,873
Retained earnings		389,864	170,623
Total equity		612,884	391,782
LIABILITIES			
Current liabilities			
Income tax liabilities		20 126	4 600
Trade and other payables	18	38,136 60,301	4,600 35,722
Grants	17	5,688	4,092
Total liabilities		104,125	44,414
Total equity and liabilities		717,009	436,196

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Notes	Share capital	Share premiu m	Legal reserve	Retained earnings	Total
Balance as at 1 January 2006		210,206	80	6,798	137,478	354,562
Transfer to legal reserve Net profit for the year	-	-	-	4,075 -	(4,075) 37,220	37,220
Balance at 31 December 2006	16	210,206	80	10,873	170,623	391,782
Transfer to legal reserve Net profit for the year	w	-		1,861 -	(1,861) 221,102	221,102
Balance at 31 December 2007	16	210,206	80	12,734	389,864	612,884

# **CASH FLOW STATEMENT**

		Year ended 31 De	cember
		2007	2006
	Notes		
Cash flows from operating activities Cash generated from operations Interest paid	19	188,376	56,985 -
Income tax paid		(13,249)	(15,461)
Net cash from operating activities		175,127	41,524
Cash flows from investing activities Purchase of property, plant and equipment Proceeds from sale of property, plant and	9,10	(32,191)	(46,956)
equipment Proceeds from sale of associate Purchase of securities	14	221 2,775 -	225 3,152 (287)
Loan granted to related party Sale of securities	14	287	- 14,698
Net cash used in investing activities		(28,908)	(29,168)
Cash flows from financing activities Repayments of borrowings Interest income from short-term deposits Finance lease principal payments		2,317	1,267 -
Net cash from financing activities		2,317	1,267
Net increase in cash and cash equivalents	_	148,536	13,623
Movement in cash and cash equivalents			
At beginning of year Net increase		24,736 148,536	11,113 13,623
Cash and cash equivalents at end of year	15	173,272	24,736

(All tabular amounts in LTL thousand unless otherwise stated)

#### A. GENERAL INFORMATION

Lifosa AB (further "the Company"), formerly Fostra AB, was originally established as Kédainiai State Chemical Plant in 1963. In 1995, Kédainiai State Chemical Plant was reorganised into a state-owned joint stock company and registered as Fostra AB, following the partial privatisation of the Company during 1991-1994. The Company is domiciled in Kédainiai. The address of its registered office is as follows:

Juodkiškio 50 LT-57502 Kėdainiai Lithuania

The Company's shares are listed on the Current Trading List of the National Stock Exchange of Lithuania. The Company's principal activity is the production of phosphate fertilisers, mainly diammonium phosphate (DAP). As at 31 December 2006 and 2007, the main shareholders of the Company were as follows:

Shareholder	Number of shares	Percentage of share capital
JSC Mineral Chemical Company "Eurochem"	19,160,229	91.15%
Eurochem A.M. Limited	767,250	3.65%
Sagitarius International Limited	226,909	1.08%
Other shareholders	866,176	4.12%
	21,020,564	, 100%

The average number of staff employed by the Company in 2007 totalled 1,019 (2006: 1,038).

#### B. SIGNIFICANT ACCOUNTING POLICIES

### B.1 Basis of preparation

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards as adopted by the EU (IFRS). The financial statements have been prepared under the historical cost convention, as modified for the indexation of certain property, plant and equipment (Note B.4), and for the financial assets at fair value through profit and loss.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note D.

Standards, amendments and interpretations effective in 2007 but not relevant

The following standards, amendments and interpretations are mandatory for accounting periods beginning on or after 1 January 2007 but are not relevant to the Company's operations:

- IFRS 4, Insurance Contracts
- IFRIC 7, Applying the Restatement Approach under IAS 29, Financial Reporting in Hyperinflationary Economies
- IFRIC 8, Scope of IFRS 2
- IFRIC 9, Reassessment of Embedded Derivative
- IFRIC 10, Interim Financial Reporting and Impairment

(All tabular amounts in LTL thousand unless otherwise stated)

Standards, amendments to standards and interpretations to existing standards that have been issued but are not effective for 2007 and have not been early adopted:

- IAS 1, Presentation of Financial Statements (effective for annual periods beginning on or after 1 January 2009). The Company will apply this Standard with effect from 1 January 2009, however, it is not expected to have material effect on the Company's financial statements.
- IAS 23, Borrowing Costs, Amendment (effective for annual periods beginning on 1 January 2009). The Company will apply this Standard with effect from 1 January 2009; however, meanwhile this Standard is not relevant to the Company's operations since no borrowings are used to finance the construction of qualifying assets.
- IAS 27, Consolidated and Separate Financial Statements (reviewed in January 2008 and effective for annual periods beginning on or after 1 July 2009). Management believe this Standard is not relevant to the Company's operations.
- 1FRS 3, Business Combinations (reviewed in January 2008 and applicable to business combinations, in which the acquisition date falls within the first annual period beginning on or after 1 July 2009). Management believe this Standard is not relevant to the Company's operations.
- Vesting Conditions and Cancellations Amendment to IFRS 2, Share-based (issued in January 2008, effective for annual periods beginning on or after 1 January 2008). Management believe this Standard is not relevant to the Company's operations.
- IFRS 8, Operating Segments (effective for annual periods beginning on or after 1 January 2009). Management believe this Standard is not relevant to the Company's operations.
- IFRIC 11, IFRS 2 Group and Treasury Share Transactions (effective for annual periods beginning on or after 1 March 2007). Management do not expect this interpretation to be relevant to the Company's operations.
- IFRIC 12 Service Concession Arrangements (effective for annual periods beginning on or after 1 January 2008).
   Management do not expect this interpretation to be relevant to the Company's operations.
- IFRIC 13, Customer Loyalty Programmes (effective for annual periods beginning on or after 1 July 2008). This Interpretation is not relevant to the Company.
- IFRIC 14, IAS 19 The Limit on Defined Benefit Asset, Minimum Funding Requirement and their Interaction (effective for annual periods beginning on or after 1 January 2008). Management believe this Interpretation is not relevant to the Company's operations.

IFRIC 12, 13, 14, IAS 23, 27 and IFRS 2, 3 have not been yet endorsed by the EU.

(All tabular amounts in LTL thousand unless otherwise stated)

## B.2 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates ('the functional currency'). The financial statements are presented in Litas (LTL), which is the Company's functional and presentation currency. Since 2 February 2002 the Litas has been pegged to the euro at exchange rate of LTL 3.4528 = EUR 1.

# (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

# B.3 Property, plant and equipment

Property, plant and equipment acquired on or after 1 January 1996 is stated at historical cost less accumulated depreciation. Property, plant and equipment acquired before 1 January 1996 is stated at historical cost less accumulated depreciation as adjusted for indexation, using indexation rates set by the Lithuanian Government for the different asset categories. Four revaluations of property, plant and equipment were performed during the period between 1 January 1992 and 31 December 1995.

Indexation rates used for the revaluations were as follows (depending upon the date of acquisition and type of asset):

# Revaluation Revaluation effective 1 January 1

# The range of indices for PP&E revaluation 2.2 times

Revaluation effective 1 January 1992 Revaluation effective 1 July 1992 Revaluation effective 15 April 1994 Revaluation effective 31 December 1995

2-5 times 1.4-14 times

1.2-1.7 times

Subsequent costs are added to the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Buildings40 yearsPlant & machinery10-25 yearsMotor vehicles4-10 yearsEquipment and other property, plant and equipment5-8 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount (Note B.5).

Construction in progress is transferred to appropriate groups of property, plant and equipment when it is completed and ready for its intended use.

When property is retired or otherwise disposed, the cost and related depreciation are removed from the financial statements and any related gains or losses are determined by comparing proceeds with carrying amount and are included in operating profit.

#### B.4 Intangible assets

Computer software expected to provide economic benefit to the Company in future periods is carried at acquisition cost less subsequent amortisation. Software is amortised on the straight-line basis over the useful life of 3 years.

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

#### B.5 Impairment of non-financial assets

Assets that are subject to amortisation and depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

#### B.6 Financial assets

The Company classifies its financial assets into the following categories: financial assets designated at fair value through profit or loss, loans and receivables. The classification depends on the purpose for which the financial assets have been acquired. Management determines the classification of its financial assets at initial recognition and reevaluates this designation at every reporting date.

### (a) Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. The management's policy is not to voluntarily designate financial assets as at fair value through profit and loss.

### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. Loans and receivables are classified as 'trade and other receivables' in the balance sheet.

Regular-way purchases and sales of investments are recognised on trade-date – the date on which the Company commits to purchase or sell the asset. Financial assets at fair value through profit or loss are initially recognised at fair value, whereas the transaction costs are expensed in the income statement. Investments are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are carried at amortised cost using the effective interest method

The fair values of quoted investments are based on current bid prices.

## **B.7** Inventories

Inventories are stated at the lower of cost or net realisable value. Cost is determined by the first-in, first-out (FIFO) method. The cost of finished products and work in progress comprises raw materials, direct labour, other direct costs and related indirect production overheads, but excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses.

### B.8 Trade and other amounts receivable

Amounts receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of amounts receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the income statement within 'administrative expenses'. Bad debts are written off during the year in which they are identified as irrecoverable.

# B.9 Cash and cash equivalents

Cash and cash equivalents are carried at nominal value. For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, cash at bank held on call, and short-term deposits.

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 10 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

### B.10 Share capital

Ordinary shares are stated at their nominal value. Consideration received for the shares sold in excess over their nominal value is shown as share premium. Incremental external costs directly attributable to the issue of new shares are accounted for as a deduction from share premium.

#### B.11 Legal reserve

Legal reserve is compulsory under the Lithuanian regulatory legislation. Annual transfers of 5 per cent of net result are required until the reserve reaches 10 per cent of share capital. The legal reserve cannot be used for payment of dividends and it is established to cover future losses only.

### B.12 Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### B.13 Income tax

Pursuant to the Lithuanian Law on Corporate Profit Tax, taxable profit is subject to income tax at a rate of 15%. Expenses related to taxation charges and included in these financial statements are based on calculations made by the management in accordance with Lithuanian regulatory legislation on taxes. Income tax rate valid for 2006 and 2007 is 15%

Pursuant to the newly adopted Lithuanian Provisional Law on Social Tax, social tax at a rate of 4 per cent for 2006 and 3 per cent for 2007 should be paid on taxable profit earned during 2006 and 2007, respectively (which is added to income tax rate 15%).

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The principal temporary differences arise from accrued charges. The rates enacted or substantively enacted at the balance sheet date are used to determine deferred income tax. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit nor loss.

### B.14 Leases – where the Company is the lessee

### (a) Finance lease

Leases of property, plant and equipment where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of future finance charges, are included in long-term payables except for instalments due within 12 months which are included in current liabilities. The property, plant and equipment acquired under finance leases is depreciated on a basis consistent with that applied to the depreciation of similar owned assets. If there is no reasonable certainty that the lessee will obtain ownership by the end of the lease term, the asset is fully depreciated over the shorter of the lease term and its useful life.

# (b) Operating lease

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

# B.15 Operating lease – where the Company is the lessor

Assets leased out under operating leases are included in property, plant and equipment in the balance sheet. They are depreciated over their expected useful lives on a basis consistent with similar owned property, plant and equipment. Rental income is recognised on a straight-line basis over the lease term.

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 11 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

# B.16 Employee benefits

### (a) Social security contributions

The Company pays social security contributions to the state Social Security Fund (the Fund) on behalf of its employees based on the defined contribution plan in accordance with the local legal requirements. A defined contribution plan is a plan under which the Company pays fixed contributions into the Fund and will have no legal or constructive obligations to pay further contributions if the Fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior period. Social security contributions are recognised as expenses on an accrual basis and included in payroll expenses.

#### (b) Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value.

#### (c) Bonus plans

The Company recognises a liability and an expense for bonuses where contractually obliged or where there is a past practice that has created a constructive obligation.

# B.17 Revenue recognition

Sales revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Company's activities. Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminated sales within the Company. Revenue from sales of goods is recognised only when all significant risks and benefits arising from ownership of goods is transferred to the customer.

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognised using the original effective interest rate.

### B.18 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

# B.19 Earnings per share

Basic earnings per share are calculated by dividing net profit attributed to the shareholders from average weighted number of ordinary registered shares in issue, excluding ordinary registered shares purchased by the Company and held as treasury shares.

## B.20 Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. The Company's single business segment is production of mineral fertilizers; therefore, information on key business segments is not presented. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and return that are different from those of segments operating in other economic environments.

### B.21 Emission allowances

The Company participates in a carbon dioxide cap and trade scheme. It is set a target to reduce its emissions of carbon dioxide to a specified level (the cap). The Company is issued allowances equal in number to its cap by the Government. Allowances are issued free of charge. The Company measures both emission allowances and government grants at cost, i.e. zero value. As actual emissions are made, a liability is recognised for the obligation to deliver allowances. Liabilities to be settled using allowances on hand are measured at the carrying amount of those allowances. Any excess emissions are measured at the market value of allowances at the period end. Surplus of emission allowances, if any, can be traded on the market. Revenues from sale of surplus allowances are recognised on

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 12 unaudited financial statements.

# LIFOSA AB

# NOTES TO THE FINANCIAL STATEMENTS (UNAUDITED)

**31 DECEMBER 2007** 

(All tabular amounts in LTL thousand unless otherwise stated) actual trade date.

#### B.22 Grants

Grants are recognised where there is reasonable assurance that the grant will be received and the Company will comply with all conditions established.

Grants relating to purchase of property, plant and equipment are included in current liabilities and are credited to the income statement on a straight-line basis over the depreciation period of the related assets.

# C. FINANCIAL RISK MANAGEMENT

#### (a) Financial risk factors

The Company's activities are exposed to a variety of financial risks. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Company.

### Market risk: foreign exchange risk

The Company's foreign exchange risk management is based on matching the expected cash flows in principal currencies. The majority of business transactions carried out by the Company, including sales of production and purchases of raw materials, are denominated in US dollars (USD).

#### Credit risk

The Company has no significant concentrations of credit risk. The Company has policies in place to ensure that sales of products are made to customers with an appropriate credit history.

#### Liquidity risk

The Company is exposed to liquidity risk due to different maturity profiles of receivables and payables. Liquidity risk management of the Company focuses on matching cash inflows and outflows related to current receivables and payables, capital expenditures as well as accumulating sufficient amounts of liquid funds to make the regular payments as they fall due according to the schedule.

#### Interest rate risk

The Company has no significant interest-bearing assets and no interest bearing liabilities. The Company's policy is to maintain a diversified debt portfolio. Distribution between fixed and floating interest rate depends on the actual situation in the market.

### (b) Fair value estimation

The nominal value less impairment provision of trade receivables and the nominal value of accounts payable is assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Company for similar financial instruments.

# D. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are regularly reviewed and assessed based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Impairment provision for accounts receivable

Impairment provision for accounts receivable was determined based on the management's estimates on recoverability and timing relating to the amounts that will not be collectable according to the original terms of receivables. This determination requires significant judgement. Judgement is exercised based on significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments. Current estimates of the Company could change significantly as a result of change in situation in the market and the economy as a whole. Recoverability rate also highly depends on success rate and actions employed relating to recovery of significantly overdue amounts receivable.

Estimates of useful lives of property, plant and equipment

The Company has old buildings and machinery, the useful lives of which are estimated based on the projected product lifecycles. However, economic useful lives may differ from the currently estimated as a result of technical innovations and competitors actions.

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 13 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

# NOTES TO THE FINANCIAL STATEMENTS

### 1. SEGMENT REPORTING

Primary reporting format - business segments

The Company's single business segment is production of mineral fertilizers.

Secondary reporting format – geographical segments

All the Company's assets are located in Lithuania. The Company's sales by market can be analysed as follows:

	S	Sales	Tota	ıl assets	Ca <sub>l</sub> expend	oital iture
	2007	2006	2007	2006	2007	2006
Turkey	66,158	78,723	_	_	_	_
Lithuania	88,829	70,054	717,009	436,196	46,658	45,442
France	64,748	56,525	_	-	-	.0,2
Germany	87,141	43,693	_	_	_	_
The Netherlands	127,754	50,681	_	_	_	_
Ireland	22,069	28,886	_	_	_	_
Pakistan	65,578	58,766	_	_	_	_
Poland	<b>4</b> 5,116	45,844	_	_	_	_
Czech Republic	13,622	17,917	-	_	_	_
Kenya	24,233	17,557	_	_	_	_
Romania	10,677	13,200	-	_	=	_
Hungary	20,345	17,793	-	_	_	_
Ethiopia	72,545	52,746	_	_	_	-
India	-	23,895	_	_	-	_
Uruguay	-	17,683	-	_	_	_
Spain	34,221	13,395	-	-	-	-
Great Britain	50,861	10,326	_	-	_	-
Italy	-	7,237	-	-	_	_
Argentina	30,098	6,965	_	_	_	_
Belgium	23,523	4,919	_	-	_	_
Cameroon	13,154	5,644	_	_	_	_
Ivory Coast	13,428	9,962	<b>-</b> .	_	_	_
Tajikistan	11,613	2,511	_	-	_	_
Denmark	9,958	2,983	-	_	_	_
Ukraine	10,135	5,664	_	-	_	_
Other countries	15,842	18,897	-	-	-	-
	921,648	682,466	717,009	436,196	46,658	45,442

Sales are allocated between the segments based on the country in which the buyers are located.

Analysis of sales by category:

2.

· · · ·	2007	2006
Sales of goods	902,342	664,741
Sales of raw materials	5,048	5,267
Services rendered	14,253	12,303
Other	5	155
	921,648	682,466
SELLING AND DISTRIBUTION COSTS	2007	2006
Shipping costs	9,108	8,082
Transportation costs	13,173	13,036
Loading and forwarding costs	8,213	7,247
	770	899
Inspecting and certification costs Other distribution expenses	776	099

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 14 unaudited financial statements.

31,316

29,369

(All tabular amounts in LTL thousand unless otherwise stated)

#### 3. ADMINISTRATIVE EXPENSES

	2007	2006
Remuneration of employees	9,360	9,922
Social security contributions	2,959	3,193
Tax (other than income tax)	2,106	1,772
Depreciation and amortization	1,062	1,095
Insurance	552	883
Security	766	693
Telecommunications	499	423
Support granted	1,248	1.137
Other administrative expenses	4,706	4,648
•	23,258	23,766

# 4. EXPENSES BY NATURE

	2007	2006
Raw materials and consumables used	484,166	456,569
Remuneration of employees	56,392	48,904
Transportation services	31,316	29,369
Depreciation and amortisation	28,358	26,060
Change in finished goods, semi-manufactures and work in progress	(14,791)	20,172
Repair and maintenance	15,633	14,044
Energy and fuel	10,263	11,511
Taxes (other than income tax)	2,106	1,772
Consulting expenses	785	1,634
Security	766	693
Telecommunication and IT maintenance expenses	499	505
Marketing	240	197
Other	16,863	16,458
	632,596	627,888

Remuneration of employees comprise salary expenses of LTL 38,842 thousand (2006: LTL 31,833 thousand), social security expenses of LTL 13,257 thousand (2006: LTL 10,708 thousand) and bonuses and other benefits of LTL 4,293 thousand (2006: LTL 6,363 thousand).

# 5. NET FOREIGN EXCHANGE GAIN/LOSS

Net foreign exchange gain and loss resulted from significant fluctuations in exchange rate of functional currency of the Company (the Lithuanian litas) and the main trading currency of the Company (the US dollar). Net foreign exchange result reported in the income statement includes as follows:

		2007	2006
	Commission for currency translation operations	455	416
	Net foreign Exchange gain (loss)	(22,829)	(11,276)
		(22,374)	(10,860)
6.	OTHER INCOME/GAINS		
		2007	2006
	Interest income on short-term loan	915	527
	Gain on disposal of property, plant and equipment	155	17
		1,070	544

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 15 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

### 7. INCOME TAX

	2007	2006
Current tax	49,148	9,055
Deferred tax	(185)	(746)
	48,963	8,309

The tax on the Company's profit before tax differs from the theoretical amount that would arise when using the basic tax rate as follows:

	2007	2006
Profit before tax	270,065	45,530
Tax calculated at a rate of 18% (2006: 19%)	48,612	8,651
Effect of non-taxable income	(1,740)	(1,786)
Effect of expenses not deductible for tax purposes	2,276	2,190
Tax charge	49,148	9,055

The movement in deferred tax assets account during the period was as follows:

#### Deferred tax assets

Deletied tax assets	Adjustment of sales and cost of sales for tax purposes	Accrued charges	Total
At 1 January 2006	-	1,058	1,058
To be credited/(charged) to net profit	-	746	746
At 31 December 2006	-	1,804	1,804
To be credited/(charged) to net profit	408	(223)	185
At 31 December 2007	408	1,581	1,989

Deferred income tax assets are recognised to the extent that realisation of the related tax benefit through future taxable profits is probable.

As at 31 December 2006 nor as at 31 December 2007, the Company had not recognise deferred tax asset on tax losses from financing activities (which arose on disposal of associate and subsidiary) amounting to LTL 963 thousand because the Company does not expect no earn sufficient profit from financing/investing activities and the loss from financing activities could only be used to offset profit from financing/investing activities as defined in the Lithuanian Law on Corporate Profit Tax.

Deferred tax asset recognised for the adjustment of sales and cost of sales for tax purposes and for accrued charges is expected to be realised during the year 2008.

### 8. EARNINGS PER SHARE

	2007	2006
Net profit attributable to shareholders Weighted average number of ordinary shares in issue, (thousand)	221,102 21,021	37,220 21,021
Earnings per share (LTL per share)	10.52	1.77

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 16 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

# 9. INTANGIBLE ASSETS

	Computer software
At 31 December 2005	sonware
Cost	420
Accumulated amortisation	(145)
Net book amount	275
Year ended 31 December 2006	
Opening net book amount	275
Additions	183
Disposals and write-offs	(71)
Amortisation charge	(92)
Closing net book amount	295
At 31 December 2006	
Cost	600
Accumulated amortisation	(305)
Net book amount	295
Year ended 31 December 2007	
Opening net book amount	295
Additions	524
Disposals and write-offs	(3)
Amortisation charge	(166)
Closing net book amount	650
At 31 December 2007	
Cost	1,121
Accumulated amortisation	(471)
Net book amount	650

(All tabular amounts in LTL thousand unless otherwise stated)

#### 10. PROPERTY, PLANT AND EQUIPMENT

	Buildings	Plant and machinery	Vehicles and equipment	Other PP&E	Construc -tion in progress	Total
At 31 December 2005						
Cost	170,888	330,073	11,619	11,610	3,146	527,336
Accumulated depreciation	(78,347)	(214,830)	(10,093)	(8,481)	-	(311,751)
Net book amount	92,541	115,243	1,526	3,129	3,146	215,585
Year ended 31 December 2006						
Opening net book amount	92,541	115,243	1,526	3,129	3,146	215,585
Additions	3,096	10,404	4,944	1,024	25,974	45,442
Disposals and write-offs	(94)	-	-	(43)	-	(137)
Reclassifications	199	7,922	-	51	(8,172)	-
Depreciation charge	(4,620)	(19,702)	(477)	(1,172)	-	(25,971)
Closing net book amount	91,122	113,867	5,993	2,989	20,948	234,919
At 31 December 2006						
Cost	174,059	342,163	16,549	12,065	20,948	565,784
Accumulated depreciation	(82,937)	(228,296)	(10,556)	(9,076)	-	(330,865)
Net book amount	91,122	113,867	5,993	2,989	20,948	234,919,
Year ended 31 December 2007						
Opening net book amount	91,122	113,867	5,993	2,989	20,948	234,919
Additions	6,896	10,105	2,515	479	26,139	46,134
Disposals and write-offs	-	(45)	-	(18)	_	(63)
Reclassifications	7,172	29,547	-	81	(36,800)	_
Depreciation charge	(4,672)	(21,338)	(968)	(1,214)	-	(28,192)
Closing net book amount	100,518	132,136	7,540	2,317	10,287	252,798
At 31 December 2007						<del></del>
Cost	188,128	375,026	16,748	11,660	10,287	601.849
Accumulated depreciation	(87,610)	(242,890)	(9,208)	(9,343)	-	(349,051)
Net book amount	100,518	132,136	7,540	2,317	10,287	252,798

Land is leased by the Company from the Government of the Republic of Lithuania for the term of 99 years under the lease agreement signed in 1997. The rental payments for the land amounted to LTL 298 thousand in 2007 (2006: LTL 298 thousand).

In addition, the Company was a lessor for certain of its property, plant and equipment, and the net book value of these assets was equal to LTL 3,496 thousand as at 31 December 2007 (2006: LTL 1,307 thousand). Annual revenues of LTL 79 thousand (2006: LTL 163 thousand) were earned and depreciation expenses of LTL 99 thousand (2006: LTL 177 thousand) were incurred.

#### 11. OTHER RECEIVABLES

The balance of non-current receivables comprises a long-term cash deposit of LTL 2,658 thousand (2006: LTL 2,581 thousand) to secure contingent liability to clean the factory's environment under the order of the Ministry of Environment of the Republic of Lithuania in case the activities of the Company were ceased (Note 21), and prepayments for non-current assets and construction in progress of LTL 629 thousand (2006: LTL 9,124 thousand).

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 18 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

12.	INVENTORIES		
		2007	2006
	Finished products	27,688	13,242
	Raw materials and supplies	31,419	32,059
	Work in progress	1,803	1,533
	Semi-manufactures	2,747	1,923
		63,657	48,757
13.	TRADE AND OTHER RECEIVABLES		
		2007	2006
	Trade receivables, gross	182,844	73,270
	Less: provision for impairment of trade receivable	(294)	(601)
	VAT tax receivable	12,268	11,685
	Short-term loan granted	12,865	13,669
	Prepayments made to suppliers	12,466	6,884
	Grants receivable	0	4,092
	Other receivables	1,206	3,966
		221,355	112,965

The short-term loan amounting to LTL 12,865 thousand (USD 5,000 thousand) represents a loan granted to related party Eurochem A.M.Limited under the agreement signed on 23 December 2005. Under the amended terms of agreement in December 2006, the loan was provided for the period until 31 December 2007 subject to interest rate of 5.3%. Under the amended terms of agreement in December 2007, the loan was provided for the period until 31 December 2008 subject to interest rate of 4.3%. As at 31 December 2007, the balance of short-term loan granted comprised accumulated interest of LTL 11,786 thousand and LTL 1,079 thousand (USD 5,000 thousand and USD 458 thousand, respectively). Total interest charged on this loan amounted to LTL 665 thousand in 2007.

### 14. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss consist of short-term money market investments under the agreements signed with SEB Vilniaus Bankas.

2007

2000

### 15. CASH AND CASH EQUIVALENTS

	2007	2006
Cash in bank	4,499	3,257
Cash on hand	9	19
Time deposits	168,612	21,158
Letters of credit and guarantees	152	302
	173,272	24,736

#### 16. SHARE CAPITAL

As at 31 December 2007, authorised share capital comprised 21,020,564 ordinary shares with a par value of LTL 10 each. No changes were made in the Company's authorised share capital during 2007.

# 17. GRANTS

Under the order of the Lithuanian Minister of National Economy, dated 24 November 2006, the Company obtained the right to receive grant amounting to LTL 6,000 thousand from the EU structural funds to finance expenses relating to the project: "The usage of current and regenerating sources of energy of sulphur acid department for production of electrical power". The project was started on 1 July 2006 and completed on 1 August 2007. As at 31 December 2006, the Company accounted for grant receivable under trade and other receivables, and the grant under liabilities to the extent of costs eligible for compensation incurred to 31 December 2006. As at 31 December 2007, the Company had received full amount of the grant, i.e. LTL 5,976 thousand. Due to the fall in US dollar exchange rate, amount of LTL 24 thousand remained unutilised. Income of LTL 289 thousand was recognised in 2007 from the total amount of grant received.

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 19 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

18.	TRADE AND OTHER PAYABLES		
		2007	2006
	Trade payables	24,895	19,257
	Import VAT payable	6,782	4,764
	Other payables and accrued charges	12,974	9,678
	Amounts received in advance	13,921	156
	Other taxes payable	452	726
	Salaries and social security payable	1,277	1,141
		60,301	35,722
19.	CASH FROM OPERATING ACTIVITIES		
		2007	2006
	Profit before tax	270,065	45,529
	Adjustments for:		
	Depreciation and amortisation (Notes 9, 10)	28,358	26,063
	Write-off of inventory	55	,
	Finance charges (interest)	(2317)	(1,267)
	Write-off of and provision for impairment of trade receivables	(2017)	(1,207)
	Loss on disposal of property, plant and equipment, net	(155)	(17)
	Unrealised foreign exchange loss	(155)	(17)
	Officealised foreign exchange loss	22,829	10,860
	Changes in working capital:		
	<ul> <li>trade and other receivables</li> </ul>	(133,158)	(32,075)
	– payables	17,654	(11,633)
	- inventories	(14,955)	19,525
	Cash from operating activities	188,376	56,985

There were no significant non-cash transactions during the years 2006 and 2007.

In the cash flow statement, proceeds from sale of property, plant and equipment comprise:

	2007	2006
Net book value (Notes 9, 10)	66	208
Gain on disposal of property, plant and equipment (Note 6)	155	17
	221	225

The accounting policies and the notes on pages 7 to 22 form an integral part of these preliminary 20 unaudited financial statements.

(All tabular amounts in LTL thousand unless otherwise stated)

### 20. RELATED-PARTY TRANSACTIONS

The Company is controlled by Mineral and Chemical Company Eurochem (Russia), which owns 91.15% of shares of the Company. As at 31 December 2006, the principal shareholders of Mineral and Chemical Company Eurochem, each holding 50 per cent of shares of this company was Mr. Andrej Melnichenko and Mr. Sergey Popov. Mr. Andrey Melnichenko became the controlling beneficiary of the Company effective from May 2007.

Other related parties are deemed to be the Eurochem Group and management of the Company.

The following transactions were carried out with related parties:

		2007		2006	
	Sales	Purchases	Sales	Purchases	
Eurochem Trading GmbH	297,366	27,440	296,524	222,159	
Harvester Shipmanagement Ltd	-	75,347	-	39,609	
OAO Kavdorskiy GOK	-	132,286	-	_	
OAO NAK Azot	_	46,642	-	-	
	297,366	281,715	296,524	261,768	

Related parties in the table above belong to the Eurochem Group. Nature of transactions with related parties is purchase of raw materials (Eurochem Trading GmbH, Kavdorskiy GOK and NAK Azot), purchase of transportation services (Harvester Shipmanagement Ltd) and sales of production (Eurochem Trading GmbH).

Year-end balances of transactions with related parties:

		2007		2006
	Receivables and prepayments	Payables	Receivables and prepayments	Payables
Eurochem Trading GmbH	170,258	_	63,690	4,017
Harvester Shipmanagement Ltd	-	4,552	-	2,192
OAO Kavdorskiy GOK	-	6,807	-	_
OAO NAK Azot	-	4,253	_	_
Eurochem A.M. Limited	12,865	_	13,669	_
	183,123	15,612	77,359	6,209

The balances of receivables and prepayments include receivables for production sold (Eurochem Trading GmbH) and loan granted (Eurochem A.M. Limited). The balances of payables include accounts payable for raw materials purchased (OAO Kavdorskiy GOK, OAO NAK Azot) and for transportation services purchased (Harvester Shipmanagement Ltd).

Key management compensation

During 2007, the Company accounted for LTL 3,261 thousand (2006: LTL 2,067 thousand) of employee remuneration expenses, including salary expenses of LTL 1,699 thousand (2006: LTL 968 thousand), bonuses of LTL 788 thousand (2006: LTL 415 thousand) and social security expenses of LTL 774 thousand (2006: LTL 684 thousand). Average number of key management personnel was 5 in 2006 and 2007.

(All tabular amounts in LTL thousand unless otherwise stated)

### 21. CONTINGENT LIABILITIES AND COMMITMENTS

#### Contingent liabilities

The Company is producing excessive quantity of gypsum which is a waste product. Based on the order of the Minister of Environment, the Company has prepared the plan for utilization of waste products in case the Company ceased its operations, and has made an assessment of expected costs waste management in the amount of LTL 2,658 thousand as at 31 December 2007 (2006: LTL 2,581 thousand). Based on this assessment, a guarantee for the full amount was issued by SEB bank and restriction was imposed by the bank on the Company's cash of LTL 2,658 thousand (Note 11).

The outflow of the Company's resources for management of waste products based on the above-mentioned plan is under full control of the Company and considered as not probable because it would happen only in case the Company ceased its operations. The Company's management and shareholders have no intentions to liquidate the Company or terminate its trading activities in the foreseeable future, nor do they expect that such situation would be inevitable. Based on this, no provision was recognized in these financial statements for the expected waste management costs.

# Capital expenditure commitments

Capital expenditure commitments contracted for property, plant and equipment at the balance sheet date but not recognized in the financial statements amounted to LTL 3,807 thousand (31 December 2006: LTL 6,789 thousand).

#### Contingent tax liabilities

The tax authorities have not carried out full-scope tax audits at the Company since the year 2003. The tax authorities may at any time inspect the books and records within 5 years subsequent to the reported tax year, and may impose additional tax assessments and penalties. The Company's management is not aware of any circumstances which may give rise to a potential material liability in this respect.

# Emission allowances

The Company participates in a carbon dioxide cap and trade scheme. In 2005 the Company was set a target by the Government to reduce its emissions of carbon dioxide to 57,793 tons (the cap) in 2005 - 2007. The Company is issued allowances by the Government equal in number to its cap. Allowances are issued free of charge. Allowances obtained at no cost are recorded at a zero value by the Company. In 2007 actual emissions of the Company amounted to 612 tons (2006: 1,110 tons). The market value of remaining unused allowances amounted to LTL 0.2 thousand as at 31 December 2007 (2006: LTL 629 thousand). Income from emission allowances sold and unused (for the previous period) amounted to LTL 60 thousand in 2007.

For the period 2008–2012, the Company was issued allowances to emit 499,696 tons of carbon dioxide, 99,939 tons whereof are attributed to the year 2008.