# LESTO group 2014 1st Half Consolidated Financial Results

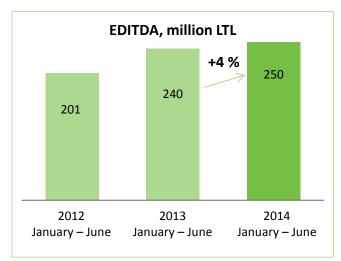
29-08-2014



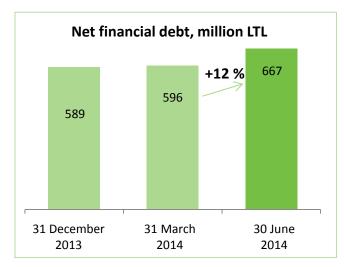
Energija, Pažanga, Patikimumas,

# LESTO group main financial ratios





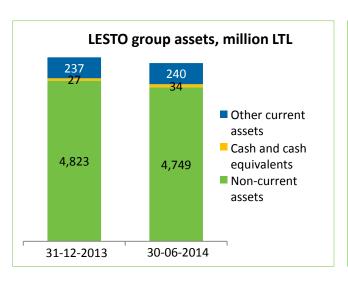




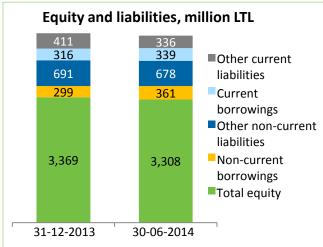
Profitability ratios	2014 January – June	2013 January – June
Net profit margin, %	4.67	1.87
Operating profit margin, %	5.80	2.23
EBITDA margin, %	21.87	19.65
ROA, %	1.06	0.45
ROE, %	1.61	0.68

# Assets, equity and liabilities





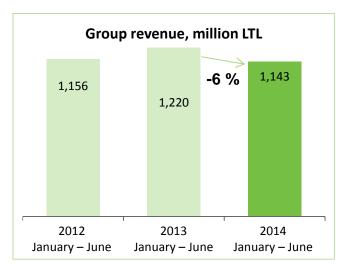
Non-current assets share in total assets was equal to 94.5 %. During the reported period non-current assets shrank by 1.3 % due to the investments smaller than depreciation.



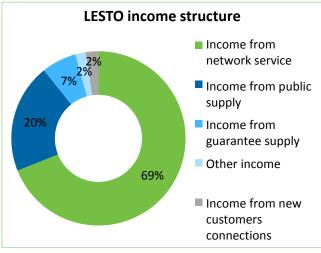
Equity of LESTO group exceeded liabilities 1.93 fold. Financial debts made up 40.9 % of total liabilities.

#### Income





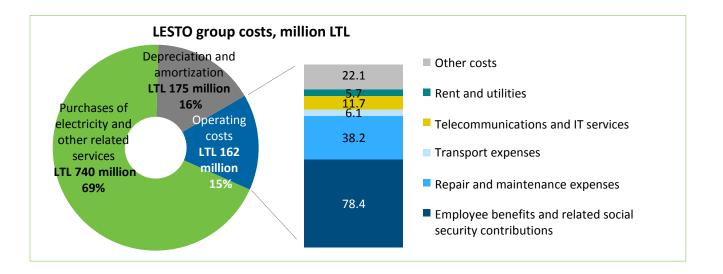
During the 6 months of 2014 LESTO group earned LTL 1,143 million. LESTO income share made up 97.9 % of group income.



During the 6 months of 2014 LESTO income decreased by LTL 87 million (7.2 %), comparing with the same period of 2013, and amounted to LTL 1,120 million.

#### Costs



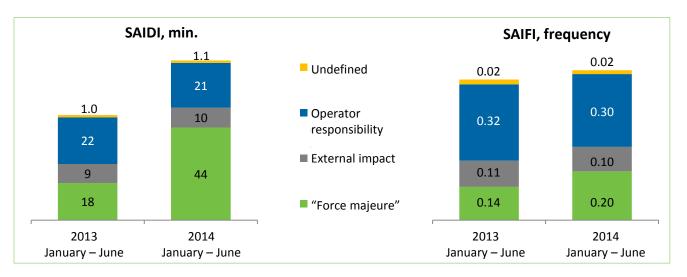


During the 6 months of 2014
electricity purchase and related
services costs have decreased by
LTL 104 million (12.3%),
comparing with the same period
of 2013, and amounted to
LTL 740 million.

During the 6 months of 2014
LESTO group operating costs
increased by LTL 11 million
(7.5%), comparing with the same
period of 2013, and made up
LTL 162 million. The increase
was due to the rise of repair and
maintenance expenses (51%).

### **Performance indicators**

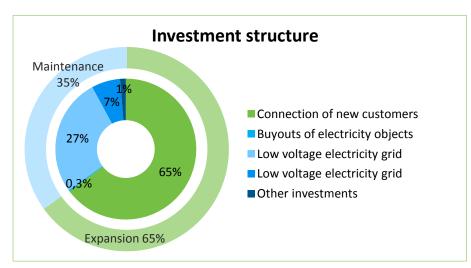




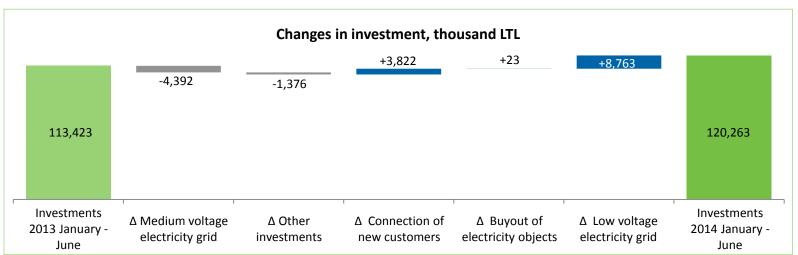
	2014 January – June	2013 January – June
Amount of electricity received to the distribution network, million kWh	4,477	4,460
Technological losses in the distribution network, million kWh	310	313
Technological losses in the distribution network, %	6.9	7.0
Volume of network service, million kWh	4,167	4,147
Amount of electricity sold, million kWh	1,642	1,584

#### **LESTO** investments



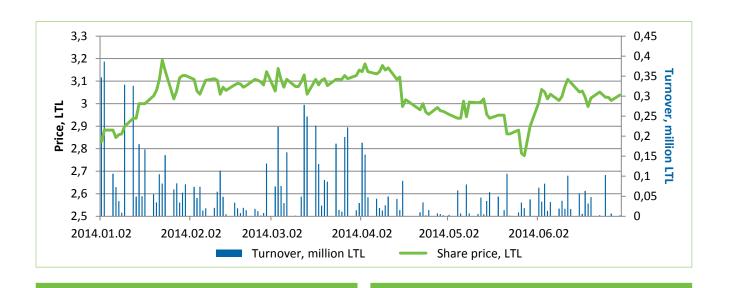


During the 6 months of 2014
LESTO investments rose by
LTL 7 million (6.0 %),
comparing with the same
period of 2013, and amounted
to LTL 120 million. The increase
was influenced by the rise in
investment in the low voltage
electricity grid.



# **Share price and shareholders**





During the 6 months of 2014 LESTO share price increased by 7 %. The weighted average price during the reporting period was LTL 3.03. On 30-06-2014 the number of LESTO shareholders amounted to 7,083. Main shareholder was "Lietuvos energija", UAB holding 94.39% of shares.

#### **AB LESTO**

Company code 302577612

VAT code 100005809812

Žvejų st. 14, Vilnius, 09310 Lithuania

Tel. (8 5) 277 7524

Fax (8 5) 277 7514

info@lesto.lt

www.lesto.lt



Energija. Pažanga. Patikimumas.