

## **General Information**

Company name	Cooperative Society of Agricultural Services LATRAPS
Legal form	Cooperative society
Registration number and date	58503007191, 09/05/2000
Taxpayer registration number and date	LV58503007191, 23/05/2000
Registered address	Lietuvas iela 16 A, Eleja, Elejas pagasts, Jelgavas novads, Latvia
Chairperson of the Management Board	Roberts Strīpnieks
Members of the Management Board	Ģirts Ozols Gundars Ruža Ilga Anita Bērzkalna Ginta Briede
Chairperson of the Supervisory Board	Valters Bruss
Deputy Chairperson of the Supervisory Board	Artūrs Akmens Artūrs Tjušs
Members of the Supervisory Board	Māris Bērziņš Sandris Bēča Juris Lazdiņš Mārtiņš Trons Iveta Grudovska (from 29/07/2024) Eduards Šmits (from 29/07/2024) Laima Klidziņa (until 28/07/2024) Gunvaldis Sproģis (until 28/07/2024)
Subsidiaries	Bio Diesel Latvia SIA, Lietuvas iela 16 A, Eleja, equity investment 100% (27/01/2006), merged with ASNS Investment SIA (05/09/2024)  ASNS Investment SIA, Lietuvas iela 16 A, Eleja, equity investment 100% (16/09/2020)  ASNS Ingredient SIA, Lietuvas iela 16 A, Eleja, equity investment 51.42% (13/01/2025)  Latmalt SIA, Jaunsvirlaukas pag., Valmju iesalnīca, equity investment 100% (21/08/2020)
Reporting period	1 July 2024 – 30 June 2025

# Summary of the past year for LATRAPS

The past year brought significant challenges for the agricultural sector as a whole; nevertheless, the cooperative strengthened its competitiveness and advanced sustainable growth despite shifting economic conditions. The reporting period can be regarded as stable and conducive to development.



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One of the most significant milestones of the period was the successful completion of the first public bond offering and its subsequent stock exchange listing, demonstrating the confidence of both the industry and the broader public in the Cooperative's future plans.

This year will also be remembered for the launch of construction on the ASNS Ingredient pea protein isolate plant and for substantial investments in the LATRAPS Madona preprocessing complex.

LATRAPS continues to build on its accomplishments, guided by a strategy of steady, well-reasoned growth. During the reporting period, we prepared several development projects that are now queued for phased implementation. For example, plans for the coming years include modernising the Jaunpagasts, Aizkraukle and Jēkabpils complexes to increase their storage capacity.

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#### Roberts Strīpnieks, Chairperson of the Board of LATRAPS



Cooperative Society of Agricultural Services LATRAPS unaudited interim condensed Financial Statements for the period from 01/07/2024 to 30/06/2025

## **Key indicators**



**254 m€** Revenue



121m€ Total assets



~20 %
Market
share in Latvia



**1217**Members





~30
Export countries



Despite a year full of challenges, LATRAPS successfully concluded its financial year, achieving a 4% increase in turnover to EUR 254 million. Companies across Latvia continue to face rising operational and labour costs, which, under highly competitive conditions, impact the company's ability to maintain profitability. As a result, in 2024–2025 the

Cooperative generated EUR 2.7 million, representing 1.1% of

its current turnover.

During the reporting period, significant investments were also made in ASNS Ingredient SIA, which is currently developing a pea processing plant in Latvia. The Cooperative invested EUR 4 million in the company's share capital, securing a 51.42% stake in the company, and also provided a subordinated loan in the amount of EUR 6 million. The total shareholders' investments in SIA ASNS Ingredient amount to EUR 40 million.

## **Management Report**

## Trends in the Latvian Countryside and Agricultural Raw Materials Market

Despite geopolitical and market challenges, the reporting period saw a stabilisation in the raw materials market, enabling Latvian farmers to plan their economic activities more efficiently.



Agriculture is a dynamic sector, influenced by both economic and natural cycles, and this year was no exception. The reporting period was marked by an unusually long and warm autumn, prompting some concerns. Nevertheless, assessments in spring confirmed that the winter crops had successfully endured the winter. At the same time, spring rainfall initially raised high hopes for the harvest potential; however, as the rain continued and was unevenly distributed, it affected crop development in some regions until the end of

the reporting period.

According to statistics, the sown area of winter wheat remained stable, that of winter rapeseed showed a slight decrease, whereas the sown area of legumes, especially peas, experienced growth.

#### Girts Ozols, Head of the Agricultural Department of LATRAPS

Our observation is that the unpredictable weather conditions have increased the importance of insurance in Latvian agriculture. To provide farmers with peace of mind, LATRAPS represents VEREINIGTE HAGEL — the European leader among mutual insurance cooperatives in the field of crop production — on the Latvian market. During the reporting period, crops valued at EUR 260 million were insured, significantly expanding both winter and summer risk area coverage.

## **Grain Trading in the Past Season**

In the past season, farmers experienced one of the earliest harvest starts on record, enabling LATRAPS to promptly organise production sales both domestically and abroad.

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LATRAPS serves as the gateway for Latvian farmers to the global grain market, as our production significantly exceeds local consumption needs.

During the reporting period, LATRAPS exported Latviangrown agricultural products to nearly 30 countries worldwide, including Morocco, Nigeria, Senegal, the Republic of Congo, Madagascar, South Africa, Cameroon, and numerous other countries across Africa and Europe.

Infrastructure accessibility in Latvian ports prompted adjustments to logistics flows. Together with the early harvest, this constituted an additional challenge that was successfully addressed. Agricultural exports were most active in Q1 of the reporting year, from July through September. We are pleased that the proposed production sales strategy, which maintained warehouse turnover, proved successful.

Ginta Briede, Head of the Grain Trading Department of LATRAPS

# **Development Projects in Progress During the Reporting Period**

During the 2024/25 financial year, LATRAPS continued to drive innovation, ranging from field trials to algorithms and digital tools. LATRAPS collaborates with academic and research institutions through various programmes focused on sustainable agronomy practices, pest impacts, soil quality and other factors affecting grain and pea cultivation.



We are pleased that during the reporting period, the threeyear LATRAPS field trial programme was launched, covering research on pea and wheat varieties, sowing times, weedcontrol methods, etc. Additionally, campaigns to inform farmers and the public were implemented through podcasts, industry magazines, youth video competitions, and participation in festivals and events with interactive activities, promoting pea cultivation and highlighting seasonal challenges, fertilisation and weed control. It is also pleasing

that LATRAPS has continued its digitalisation efforts, enhancing business intelligence solutions.

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## Other LATRAPS Group Companies: Past Season Overview

#### **ASNS Ingredient**

By attracting investors through bond issuance and collaborating with its strategic partner Pfeifer & Langen — one of Europe's leading food industry companies — LATRAPS commenced construction of the ASNS Ingredient pea protein isolate production plant in Jelgava in 2024. This will be the first plant of this kind in Latvia and Northern Europe. The plant will use innovative technologies that will help improve the production process and make it environmentally friendly. Through the bond issuance, all necessary funding was secured during the reporting period, and construction of the plant began promptly, along with the ordering of production machinery.

The plant is expected to start operations in early 2027, producing pea protein isolate and starch. Active construction and installation of the first machines are currently underway, with project development progressing on schedule and within budget.

ASNS Ingredient is more than a production facility — it represents Latvia's entry into the global market, delivering high value-added products that meet the rapidly growing international demand for plant-based protein. Beyond its direct economic impact, the project will generate new jobs and stimulate economic growth both in Latvia and the surrounding region.

Peas are one of the most suitable protein crops for our region and climatic conditions, and pea protein isolate is the most sought-after raw material in the production of meat and milk substitutes. The capacity of the ASNS Ingredient pea processing plant will be significant — up to 70,000 tonnes per year. ASNS Ingredient is planning to produce high-quality pea protein isolate, thereby supporting the journey of Latvian farmers' products from field to table.

As of 30 June 2025, the total value of long-term assets is approximately EUR 42 million, primarily financed through shareholder investments. Future investments are secured by financing from banks and financial institutions.

#### **LATMALT**

LATMALT offers clients a diverse range of malt types, from traditional Pilsner malt to premium light rye malt. All malt types possess excellent taste and organoleptic properties. The carefully developed technology allows LATMALT to produce malt tailored to customer preferences, while the company's equipment capacity supports both small- and large-batch production.

This was the first year that LATRAPS' wholly owned malt house, LATMALT, operated at an increased production capacity. This enabled a rapid increase in both production and sales



Cooperative Society of Agricultural Services LATRAPS unaudited interim condensed Financial Statements for the period from 01/07/2024 to 30/06/2025

volumes, supplying malt to over 30 breweries in Latvia and expanding exports to Scandinavian countries.

During the reporting period, from July 2024 to the end of June 2025, LATMALT produced 4,207 tonnes of malt, representing a 15% increase compared to the previous reporting period. The proportions of malt types have also changed slightly. Barley malt remains dominant at 95.8%, though its share has declined, while demand for rye and wheat malt has grown, accounting for 2.4% and 1.8% of total production, respectively.

The production process yielded 149 tonnes of sprouted grain sold for animal feed and 192 tonnes of screenings used for heat generation.

To reduce energy supply risks, an alternative source generator was purchased during the reporting period to compensate for power interruptions and ensure continuous production. The project was implemented with co-financing from the Rural Support Service.

#### **ALPHA Osta**

LATRAPS holds an indirect interest in ALPHA Osta via its subsidiary ASNS Investment SIA. During the reporting period, LATRAPS evaluated various development scenarios and decided to sell its indirectly held 50% equity stake in Alpha Osta.

An agreement with the buyers were reached immediately after the reporting period, and the contract to sell all Alpha Osta shares was signed in September 2025. The proceeds from the sale are planned to be invested in the development of LATRAPS, particularly in the modernisation and capacity expansion of regional grain processing complexes.

The sale of the equity stake does not negatively affect LATRAPS's operations and its ability to ensure grain exports, as contracts have been signed with other terminals in the Riga Free Port, as well as the ports of Ventspils and Liepāja. The equity stake in Alpha Osta that ASNS Investment acquired in 2021 has now been bought out by the other shareholders.

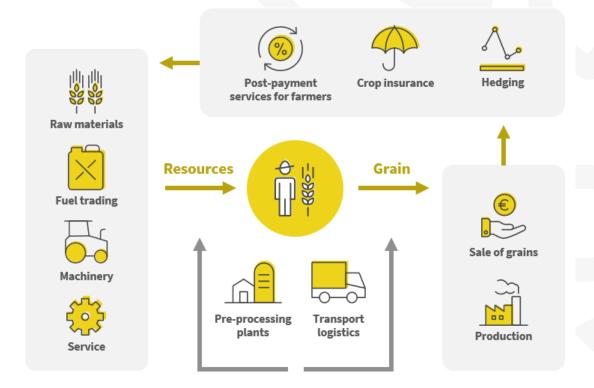
## **About LATRAPS Group**

The Cooperative Society of Agricultural Services LATRAPS (hereinafter referred to as LATRAPS or the Cooperative) is the largest agricultural cooperative in the Baltics. Its core business is to provide comprehensive services to farmers, offering a full cycle of grain production and sales. LATRAPS also provides crop insurance agency services and engages in the trade of agricultural machinery and spare parts, as well as the provision of maintenance and logistics services, and rapeseed oil production. LATRAPS Group includes LATMALT (malt production), ASNS Ingredient (production of pea protein isolate and other plant-based products) and other companies.

LATRAPS is a national enterprise, wholly owned by Latvian farmers. Its success is driven by a steadily growing base of dedicated members and customers, a strong focus on exports and continuous innovation in the industry.

The primary objective of the Cooperative is to align the needs of its members in order to facilitate more efficient trade transactions, thereby enhancing the profitability of their economic activities. The Cooperative primarily operates by representing its members' interests, such as selling the grains, legumes and rapeseed they produce, providing the members with essential services, supplying necessary raw materials for crop cultivation and offering consultations and training on how to attain the best results in sustainable growth.

Transparent and mutually understood principles of cooperation, fair and equal conditions for all and a commitment to consistent cooperative action have established LATRAPS as the industry leader in Latvia and one of the largest grain exporters in the Baltics. Currently, LATRAPS members operate farms averaging 345 hectares in size, and they collectively manage 30% of Latvia's agricultural land.



LATRAPS owns eight grain acceptance and pre-processing service centres and, in cooperation with partners, has access to 26 additional grain acceptance points across Latvia. The company can store nearly 220,000 tonnes of grain and rapeseed in regional facilities and also provides storage in Latvian ports. During the reporting period, LATRAPS employed over 200 people.



### **Cooperative Management**

In its operations, LATRAPS relies on a strong team of professionals who manage the cooperative, along with experienced supervisory board members whose knowledge and vision form the cornerstone of its activities.

#### **Supervisory Board**



Valters Bruss
Chairperson
z/s Strazdi



Artūrs Akmens

Deputy Chairperson

z/s Laši



**Artūrs Tjušs** z/s Meža Grumuži



Mārtiņš Trons Reits SIA



Juris Lazdiņš z/s Lazdiņi



**Iveta Grudovska** z/s Lielvaicēni



Eduards Šmits z/s Pīlādži



Sandris Bēča

Durbes grauds

LPKS



**Māris Bērziņš** z/s Rīgmaļi

## **Statement of Management's Responsibilities**

The Board of LATRAPS confirms that the unaudited annual Financial Statements have been prepared in accordance with applicable Latvian laws and regulations and accurately reflect the company's performance for the fiscal year 2024–2025 (01/07/2024–30/06/2025).

The Management Report and Financial Statements reflect LATRAPS' achievements during the reporting period, encompassing both business and financial performance. Financial decision-making was guided by accounting policies in accordance with Latvian laws and regulations, the going concern principle, cooperative society cooperation principles and good corporate governance practices.



**Roberts Strīpnieks** 

Chairperson of the Board



**Girts Ozols** 

Member of the Board



**Gundars Ruža** 

Member of the Board



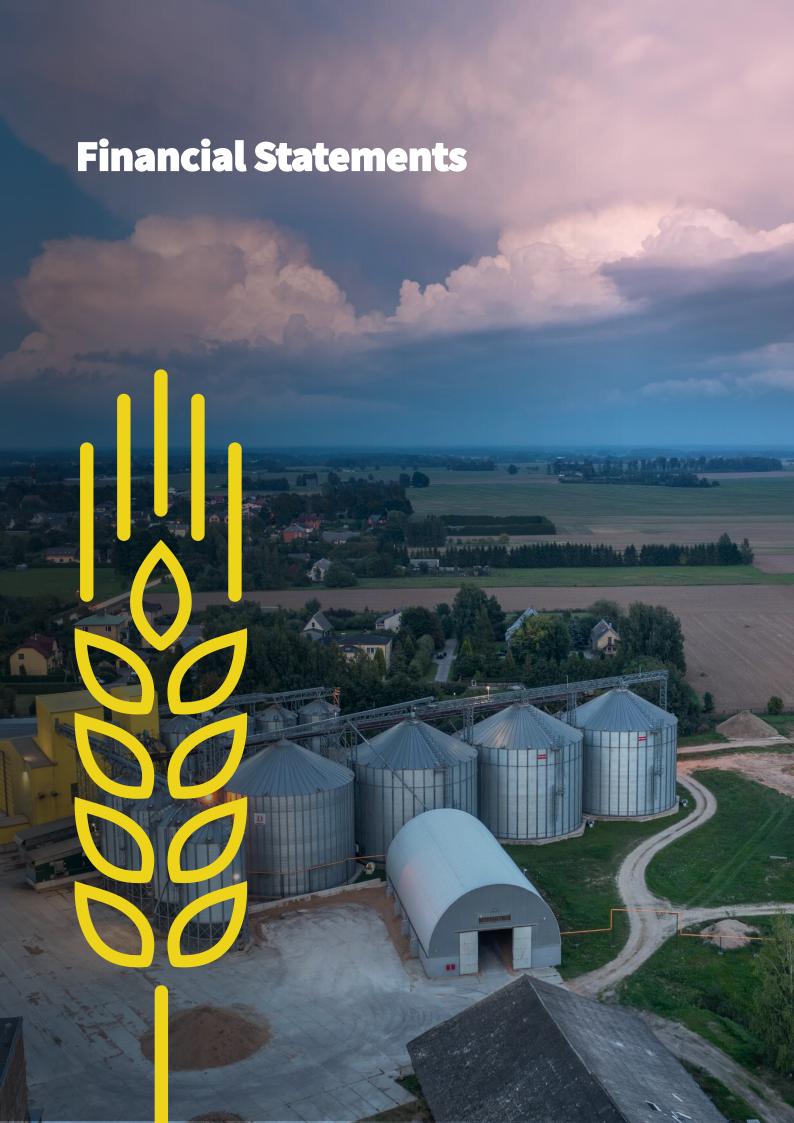
**Ginta Briede** 

Member of the Board



Ilga Bērzkalna

Member of the Board



## **Income Statement**

	01.07.2024- 30.06.2025 EUR	01.07.2023- 30.06.2024 EUR
Net turnover	254 279 700	244 215 684
Cost of goods sold, cost of services	(236 691 583)	(227 603 655)
Gross profit	17 588 117	16 612 029
Selling costs	(10 612 997)	(9 057 511)
Administration costs	(3 010 401)	(2 538 230)
Other operating income	1 867 276	929 426
Other operating costs	(471 848)	(348 286)
Other interest income and similar income	217 490	364 467
Interest payments and similar expenses	(2 714 710)	(3 004 595)
Profit before corporate income tax	2 862 927	2 957 300
Corporate income tax	(125 000)	(137 500)
Profit for the reporting year	2 737 927	2 819 800



## **Balance Sheet — Assets**

	30.06.2025	30.06.2024
LONG-TERM ASSETS	EUR	EUR
Intangible assets		
Concessions, patents, licences, trademarks and similar rights	568 240	119 637
TOTAL	568 240	119 637
Fixed assets		
Real estate: land, buildings, and engineering structures	19 559 174	20 003 458
Equipment and machinery	5 953 906	6 960 099
Other fixed assets and inventory	1 762 704	1 922 610
Acquisition of fixed assets and costs of construction in progress	394 849	246 122
Advance payments for fixed assets	62 611	42 281
TOTAL	27 733 244	29 174 570
Long-term financial assets		
Equity investments in related companies	12 102 536	8 102 536
Other securities and investments	416 092	416 092
Loans to related parties	9 019 500	3 348 500
Other long-term assets	95 472	
TOTAL	21 633 600	11 867 128
TOTAL LONG-TERM ASSETS	49 935 084	41 161 335
CURRENT ASSETS		
Inventories		
Raw materials	23 351	28 469
Finished goods and goods for sale	17 570 600	27 718 531
Advance payments for inventory	415 070	223 333
TOTAL	18 009 021	27 970 333
Receivables		
Trade receivables	51 955 989	45 720 807
Other receivables	18 667	20 725
Prepaid expenses	499 713	647 515
Accrued income	414 797	462 282
TOTAL	52 889 166	46 851 329
Cash and cash equivalents	691 072	3 065 257
TOTAL CURRENT ASSETS	71 589 259	77 886 919
TOTAL ASSETS	121 524 343	119 048 254

## **Balance Sheet — Equity&Liabilities**

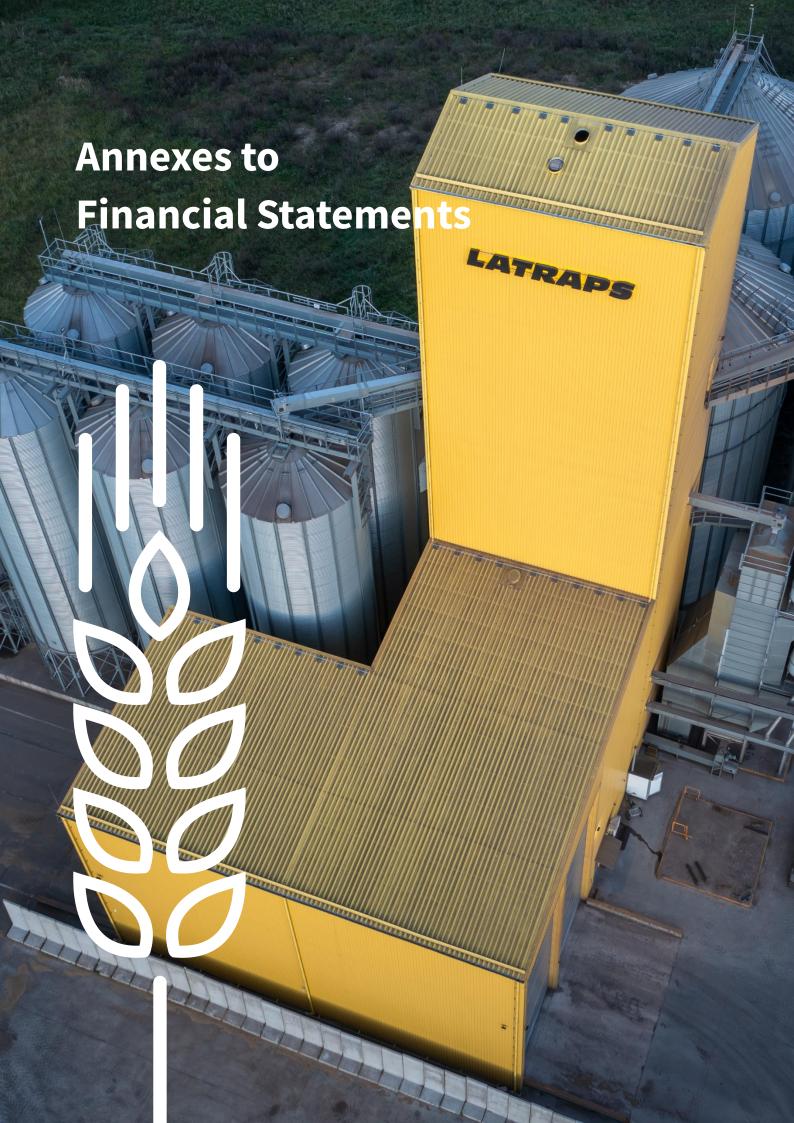
	30.06.2025	30.06.2024
EQUITY	EUR	EUR
Share capital	776 143	774 939
Reserves:		
reserves provided by the Cooperative's Statutes	2 130	1 775
other reserves	30 887 304	28 019 211
Retained earnings carried forward from previous periods	-	548 293
Retained earnings of the reporting year	2 737 927	2 819 800
TOTAL EQUITY	34 403 504	32 164 018
LIABILITIES	EUR	EUR
Long-term liabilities		
Loans secured by bonds	10 025 000	2 450 000
Loans from credit institutions	6 610 254	8 094 468
Other loans	3 962 383	921 535
Deferred income	4 985 188	6 568 173
TOTAL	25 582 825	18 034 176
Short-term liabilities		
Loans secured by bonds	2 450 000	51 000
Loans from credit institutions	22 464 535	27 835 420
Other short-term loans	292 854	4 406 877
Advances received from customers	85 476	14 310
Trade payables	30 040 106	30 160 283
Taxes and mandatory state social insurance contributions	803 466	1 331 096
Other liabilities	383 124	618 037
Deferred income	2 649 378	2 561 168
Accrued liabilities	2 245 419	1718 602
Dividends payable	123 656	153 267
TOTAL	61 538 014	68 850 060
TOTAL LIABILITIES	87 120 839	86 884 236
TOTAL EQUITY AND LIABILITIES	121 524 343	119 048 254

## **Cash Flow Statement**

	01.07.2024-	01.07.2023-
CASH FLOW FROM OPERATING ACTIVITIES	30.06.2025 <b>EUR</b>	30.06.2024 <b>EUR</b>
1. Profit before taxes	2 862 927	2 957 300
	1 989 206	
intangible assets and fixed assets depreciation		1 997 673
adjustment of grants, donations, and EU funds received interest and similar income	(832 009)	(646 155)
	(375 667)	(364 467)
interest and similar expenses	2714710	3 004 595
disposal of fixed assets and intangible assets	(748 368)	-
2. Profit before adjustments for changes in current assets and short-term liabilities	5 610 799	6 948 946
Change in current assets		
decrease (increase) in accounts receivable	(6 199 979)	7 816 416
decrease (increase) in inventories	10 822 404	(816 912)
increase (decrease) in trade payables and other payables	(2 568 134)	(11 144 167)
3. Interest payment	(2 034 474)	(2 884 989)
4. Corporate income tax payments	(125 000)	(137 500)
TOTAL NET CASH FLOW FROM OPERATING ACTIVITIES	5 505 616	(218 206)
CASH FLOW FROM INVESTING ACTIVITIES		
Investments in related companies	(4 000 000)	(1 452 200)
Acquisition of fixed assets and intangible assets	(2 431 098)	(1 508 936)
Income from disposal of fixed assets and intangible assets	1 896 192	388 236
Net loan repayment (Issued loans)	(5 671 000)	1 994 695
Interest received	375 667	364 467
TOTAL NET CASH FLOW FROM INVESTING ACTIVITIES	(9 830 239)	(213 738)
CASH FLOW FROM FINANCING ACTIVITIES		
Net received (repaid) loans from bonds	7 524 000	(631 000)
Net loans received (repaid)	(5 478 272)	2 736 270
Net contributions to equity	1 559	28
Dividends paid	(529 612)	(868 982)
Received subsidies, grants, EU funds	432 763	313 390
TOTAL NET CASH FLOW FROM FINANCING ACTIVITIES	1 950 438	1 549 706
Net increase (decrease) in cash and cash equivalents	(2 374 185)	1 117 762
Cash and cash equivalents at the beginning of the period	3 065 257	1 947 495

## **Statement of Changes in Equity**

	Share capital	Reserves	Statutory reserves	Retained earnings	Total (EUR)
Equity as of 30/06/2023	773 136	25 676 245	3 550	3 441 260	29 894 191
Profit for the fiscal year 2022/2023 transferred to reserves	-	2 342 966	-	(2 342 966)	-
Profit for the fiscal year 2022/2023 distributed to members	-	-	-	(550 000)	(550 000)
According to quota agreements	(3 295)	-	-	-	(3 295)
New member fees	-	-	7 696	-	7 696
Admission of new members	9 471	-	(9 471)	-	-
Expulsion of members according to the articles of association	(4 373)	-		-	(4 373)
Profit for the fiscal year 2023/2024	-	-	-	2 819 800	2 819 800
Equity as of 30/06/2024	774 939	28 019 211	1 775	3 368 093	32 164 018
Profit for the fiscal year 2023/2024 transferred to reserves	-	2 319 800	-	(2 319 800)	-
The profit from previous periods is included in reserves	-	548 293	-	(548 293)	-
Profit for the fiscal year 2023/2024 distributed to members			-	(500 000)	(500 000)
According to quota agreements	(6 251)	-		-	(6 251)
New member fees	-	-	12 070	-	12 070
Admission of new members	11 715	-	(11 715)	-	-
Expulsion of members according to the articles of association	(4 260)	-		-	(4 260)
Profit for the fiscal year 2024/2025	-	-	-	2 737 927	2 737 927
Equity as of 30/06/2025	776 143	30 887 304	2 130	2 737 927	34 403 504



## **Annex to Financial Statements**

#### **General Information on the Cooperative**

The Cooperative Society of Agricultural Services LATRAPS is a farmer-owned company established in 2000. Its primary objective is to enhance the efficiency of trade transactions through cooperation and alignment of member needs, thereby improving farming profitability.

The Cooperative's core business involves the trade of member-grown products and agricultural raw materials that they need, along with grain and rapeseed pre-processing. In addition, LATRAPS provides crop insurance agency services and engages in the trade of agricultural machinery and spare parts, as well as the provision of maintenance and logistics services and rapeseed oil production. The LATRAPS Group includes SIA LATMALT (malt production), SIA ASNS Ingredient (production of pea protein isolate and other plant-based products), and SIA ASNS Investment, to which SIA BIO DIESEL LATVIA was added in the 2024/2025 financial year.

Cooperative's registered address: Lietuvas iela 16A, Eleja, Elejas pagasts, Jelgavas novads, Latvia.

## **Basis of Preparation of the Statements**

The unaudited condensed Financial Statements have been prepared in accordance with the Law on Annual Reports and Consolidated Annual Reports of the Republic of Latvia. Certain statement items have been adjusted to reflect the specific characteristics of the Cooperative.

The Income Statement has been prepared using expense classification by function, with all amounts stated in euros.

The Cash Flow Statement has been prepared using the indirect method.

The financial statements were prepared on the going concern basis assuming that the Cooperative will continue as a going concern.

## **Related Party Transactions**

During this reporting period, an investment of 4 million EUR was made in ASNS Ingredient SIA. This is reflected in the balance sheet item " Equity investments in related companies ".

ASNS Investments SIA repaid EUR 299 000 to LATRAPS, while LATMALT SIA repaid EUR 30,000 to the Cooperative and a Loan was issued to SIA ASNS Ingredient – EUR 6 million. These transactions are recorded under the item "Loans to related companies".

## **Long-term loans secured by bonds**

	30.06.2025	30.06.2024
Loans secured by bonds (third closed issue)	-	2 450 000
Loans secured by bonds (fourth closed issue)	2 025 000	-
Loans secured by bonds (public issue)	8 000 000	-
TOTAL:	10 025 000	2 450 000

In October 2024, the Cooperative issued closed-end bonds totalling EUR 2,025,000, with a redemption term of five years.

In December 2024, the Cooperative issued public bonds totalling EUR 8 million, with a maturity of four years and quarterly coupon payments.

The accrued interest on all types of bonds is included under "Accrued liabilities".

## **Other long-term loans**

TOTAL:	3 962 383	921 535
Lease agreements	33 483	121 535
Loans from members	3 928 900	800 000
	30.06.2025	30.06.2024

## **Short-term loans secured by bonds**

	30.06.2025	30.06.2024
Loans secured by bonds	2 450 000	51 000
TOTAL:	2 450 000	51 000

Third closed-issue bonds with a maturity date in December 2025.

Cooperative Society of Agricultural Services LATRAPS unaudited interim condensed Financial Statements for the period from 01/07/2024 to 30/06/2025

## **Other short-term loans**

	30.06.2025	30.06.2024
Lease agreements	92 854	166 877
Loans from members	200 000	4 240 000
TOTAL:	292 854	4 406 877

The repayment term is within 12 months



### **Financial Indicators**

During the public bond issuance, LATRAPS committed to adhering to the following financial covenants:

- The equity ratio must be at least 20%
- Adjusted EBITDA must be at least twice the amount of interest payments

Financial indicator	30.06.2025	30.06.2024
Equity ratio	32.7%	31.9%
Adjusted EBITDA to interest payment ratio	2.6x	2.6x

## **Events after the financial period**

In September 2025, LATRAPS concluded a transaction to sell its indirectly held 50% equity stake in Alpha Osta SIA. As a result, the stake portfolio of ASNS Investment SIA has changed. The proceeds from the sale are planned to be invested in the development of LATRAPS, particularly in the modernisation and capacity expansion of regional grain processing complexes.

From the end of the reporting year until the date of signing these Financial Statements, no other events have occurred that would require adjustments or need to be disclosed herein.

# LATRAPS Gateway to the world

