AS Harju Elekter

Interim report 1-9/ 2003 unaudited
C O N S O L I D A T E D

(Translation of the Estonian original)

Main business areas of Harju Elekter Group are designing, production and marketing of various electrical engineering and telecommunication systems.

The Group consists of the parent company AS Harju Elekter and the 100%-owned subsidiaries AS Eltek and Satmatic Oy. AS Harju Elekter has holdings in associated companies AS Keila Kaabel (34,0%) and AS Saajos Balti (33,3%) and in the Finnish company PKC Group Oyj (11,4%).

The Group employees almost 300 people.

The parent company AS Harju Elekter is quoted on Tallinn Stock Exchange since September 30, 1997.

Business name:	Harju Elekter AS
Commercial registry code:	10029524
Address:	Paldiski mnt.31, 76 606 Keila, Estonia
Telephone:	+372 67 47 400
Fax:	+372 67 47 401
E-mail:	he@he.ee
Web-site:	www.harjuelekter.ee
Beginning of the financial year:	1st of January
End of the financial year:	31st of December
Beginning of the reporting period:	1st of January 2003
End of the reporting period:	30nd of September 2003
CEO:	Mr.Andres Allikmäe
Auditor:	KPMG Estonia

The interim report consists of the consolidated balance sheet, income statement, cash flow statement, statements of owners' equity, notes to the interim report 1-9 /2003 and explanatory note.

The interim report of Harju Elekter Group on 23 pages

Contents

Signatures of the Management Board to the Interim report 1-9/2003

Management Board of AS Harju Elekter has prepared the consolidated Interim report for Q3 2003 as presented on pp. 4-23.

Approval of the Interim report 1-9/2003 as of September 30, 2003 by the Management Board members:

Andres Allikmäe	Chairman of the Board	...…………....………….	„…..“….. 2003
Lembit Libe	Member of the Board	…………...……………	„…..“….. 2003
Ülo Merisalu	Member of the Board	…………...……………	„…..“….. 2003
Karin Padjus	Member of the Board	…………...……………	„…..“….. 2003

EXPLANATORY NOTE

In interim reports for Q3 2003 and M9 2003, the financial indicators of AS Harju Elekter (the consolidating entity) and its subsidiaries are consolidated line-by-line and the results of affiliated companies by the equity method. As of 30.9.2003, Harju Elekter owns significant holdings in the following commercial undertakings:

	Original	Participation on 30.09.03	Participation on 30.09.02
AS Eltek	Estonia	100 %	100 %
Satmatic OY	Finland	100 %	0 %
AS Keila Kaabel	Estonia	41,2 %	41,2 %
AS Saajos Balti	Estonia	33,3 %	33,3 %
PKC Group OY	Finland	11,4 %	11,6 %

Economic environment

Although Estonia's economic growth in the first half of 2003 was less than expected, according to analysts the economy did better than it had in the third quarter. As until then economic growth mainly based on high domestic demand, in the third quarter foreign demand started to pick up. The pace of growth quickened in exports and industrial output. It should be noted that inflation remains low, the situation on the labour market is good and real estate markets are active.

While the economic recovery of the Western Europe is still slow, there are signs of an upturn in the US, confirmed by appreciation of long-term credit and share prices.

Development continued in positive direction in the manufacturing industry and the demand for output has been above average. According to the companies' own forecasts, output volumes are expected to increase also in the last quarter. The growth of the construction market in the third quarter was faster than in the first half. Favourable situation in demand is reflected by growing preliminary orders which creates the preconditions for growth in the construction sector also in the 4th quarter.

Important events

The shares of Harju Elekter (HAE1T) are traded in the main list of the Tallinn Stock Exchange since 17 February 2003.

The AGM of the shareholders took place on April 11. The general meeting decided to pay dividends to the owners at the rate of 2,00 EEK (0,13 EUR) per share. Dividends paid to the shareholders on May 9, 2003.

In the third quarter, PKC Eesti (former Harju Elekter cable harnesses factory) received into their use a new 4 500 sq. m. production hall. PKC Eesti has been renting production premises from Harju Elekter since July 2002. To finance the construction, AS Harju Elekter procured a 1 MEUR (15,6 MEEK) long-term loan from a Finnish bank, subject to repayment within eight years.

June saw the launch of an expansion project concerning the affiliated company, AS Keila Kaabel. According to the business plan, the intention is to double the own production of the company in the next two years, increase productivity, expand the product range and improve product quality. The construction for expansion of production area will be undertaken by Harju Elekter who is going to invest 18 MEEK (1,15 MEUR) in the project. For the purpose of financing the construction project, Harju Elekter borrowed 383,5 TEUR (6 MEEK) under a long-term loan arrangement from Nordea Bank in Estonia with a repayment period of 17 consecutive quarterly repayments starting July 2004. The auxiliary production building will be completed at the end of 2003.

In July, Harju Elekter sold 105 shares of AS Keila Kaabel. The extraordinary general meeting of shareholders decided to issue 200 new shares of AS Keila Kaabel by way of placement with Draka NK Cables for the purpose of financing investments and know-how. After the transaction, the share capital of Keila Kaabel is 26 MEEK (1,6 MEUR) which divides as follows between the parties concerned: Harju Elekter – 34% and Draka NK Cables – 66%.

On 8 September 2003, AS Harju Elekter signed preliminary contracts for purchase of procure of a 51% shareholding in the Lithuanian company UAB Rifas by acquiring 1 250 common shares or 25% of the company’s shares from former owners and with the issue of 2 650 new common shares placed with Harju Elekter. The transaction value was 10,6 MEEK (0,68 MEUR). Since 1 October, after the sale and purchase transaction, 51% of UAB Rifas is owned by AS Harju Elekter and 49% is owned by private persons of the Republic of Lithuania. UAB Rifas was founded in 1991. The main business of the company is the manufacture and sale of electrical control and distribution units and the design and installation of industrial automation equipment. The unconsolidated sales of UAB Rifas for 2002 were 7 MLIT or 32 MEEK. Unconsolidated sales of nine months 2003 were 22,5 MEEK or 1,4 MEUR (M9 2002: 20,7 MEEK or 1,3 MEUR). Besides the parent company, the Rifas Group comprises the 51% subsidiaries UAB Automatikos Iranga and UAB Birzu Montuotojas. The Group employs 61 persons.
After having acquired the subsidiary, Harju Elekter has now good prospects to increase the market share in the Lithuanian energy distribution and building sector. The capacity of the Rifas plant will be doubled to promote sales in Lithuania. Close cooperation between the Estonian, Finnish, and Lithuanian subsidiaries of Harju Elekter Group will imply a wider product range.

For the purpose of expanding the core business of Harju Elekter in Lithuania and financing the acquisition of the subsidiary, Harju Elekter sold in September its relatively passive investment in PKC Group Oyj of 20,000 shares and another 20,000 shares in October, earning a total of 11,6 MEEK (0,74 MEUR). After the transaction Harju Elekter owns 11% of shares of PKC Group.

To finance the acquisition of a subsidiary, Harju Elekter sold 20 000 shares of PKC Group Oyj in September and another 20 000 shares of PKC Group Oyj in October, earning a total of 11,6 MEEK or 0,74 MEUR from the transactions. After the transaction Harju Elekter owns 11% of shares of PKC Group.

Sales and revenues

The consolidated net sales of Harju Elekter Group for M9 2003 amounted to 235,4 MEEK or 15,0 MEUR (M9 2002: 186,6 MEEK or 11,3 MEUR), i.e 26,1% growth. Sales on the domestic market grew by 12,7%, thus accounting for 52,7% (M9 2002: 59,0%) of the consolidated net sales. Sales on foreign markets amounted to 111,3 MEEK or 7,1 MEUR (M9 2002: 76,5 MEEK or 4,9 MEUR), of which sales in Finland amounted to 98,6 MEEK or 6,3 MEUR (M9 2002: 65,6 MEEK or 4,2 MEUR), of which Finnish subsidiary Satmatic Oy contributed 63,1 MEEK or 4,0 MEUR (M9 2002: 4,9 MEEK or 315 TEUR).

In comparison with the same period in 2002, the sale of electrical equipment to non-Group customers increased to 70,1 MEEK (4,5 MEUR) or 89,8%, of which 58,3 MEEK (3,7 MEUR) was contributed by Finnish subsidiary Satmatic OY. The sales of the plant of electrical equipment went up 13,9%. Sale of electrical equipment accounted for 62,9% (9M 2002: 41,8%) of the sales income of the reporting period of the consolidation group.

Profit

The M9 operating profit of the consolidation group was 14,1 MEEK or 901 TEUR (M9 2002: 12,5 MEEK or 797 TEUR), including in Q3 6,2 MEEK or 398 MEUR (Q3 2002: 6,0 MEEK or 382 MEUR). Operating margin of the Group in nine months was 6% (9M 2002: 6,7%), which in the third quarter was by 1,3 percentage points better than the nine-month figure, reaching 7,3% (Q3 2002: 9,7%).

The M9 operating profit of the parent company increased 11,4% in comparison with the previous period (M9 2003: 12,9 MEEK or 827 TEUR; M9 2002: 11,6 MEEK or 742 TEUR). Operating margin of Q3 2003 was respectively 11,1% and 11,2% (M9 2003: 9,0%; M9 2002: 8,2).

The profit from financial operations was 96,8 MEEK or 6,2 MEUR (M9 2002: 7,5 MEEK or 481 TEUR). Starting 1 January 2003, shares of PKC in the balance sheet are calculated in market price. The share price on the last day of trading in the financial year ending on 31 December 2002 on the Helsinki Stock Exchange was 7,10 EUR, while on 30 September 2003 it was 15,24 EUR. As a result, the market price increased 2,15 times. The revaluation of the shares of PKC Group Oyj at the end of the quarter as of 30 September 2003 incurred additional financial income in Q3 in the amount of 29 MEEK (1,9 MEUR) and in nine months 81,3 MEUR (5,2 MEUR). To finance new investments Harju Elekter sold 20 000 shares of PKC Group in September which gave additional financial income in the amount of 0,8 MEEK (53 TEUR).

For 2002, PKC Group Oyj paid dividends in the amount of 4,6 MEEK or 291 TEUR which is more than double the amount paid last year (M9 2002: 2,1 MEEK or 132 TEUR). The total nine-month financial income from other financial investments was 86,7 MEEK (5,5 MEUR), of which Q3 was 29,8 MEEK or 1,9 MEUR. One-off financial income from the sale of shares of AS Keila Kaabel in July was 6,3 MEEK (403 TEUR).

In summary, the nine-month net profit of the consolidation group was 110,8 MEEK or 7,1 MEUR (M9 2002: 50,6 MEEK or 3,2 MEUR). Net profit margin was 47,1% (M9 2002: 27,1%). Earnings per share was 20,52 EEK or 1,31 EUR (M9 2002: 9,38 EEK or 0,60 EUR). If one eliminates the income incurred as a result of revaluation of PKC shares in 2003 figures and extraordinary income earned from sale of PKC Estonia in the amount of 30,6 MEEK (2,0 MEUR) in 2002 figures, the comparable net profit of the period was 29,5 MEEK or 1,9 MEUR (M9 2002: 20,0 MEEK or 1,3 MEUR) and net profit margin was respectively 12,5% and 10,7%.

Cash flow, investments and capital employed

Cash flow from operating activities was 9,0 million EEK or 574 TEUR, outflow due to investing activities 12,1 million EEK or 771 TEUR (M9 2002: 13,7 MEEK or 875 TEUR) and financing activities 4,0 MEEK or 255 TEUR (M9 2002: ourflow 13,6 MEEK or 869 TEUR). During the first nine months of 2003 cash balance on hand and in bank increased by 0,9 MEEK or 58 TEUR (M9 2002: 94 TEEK or 6 TEUR).

During the investment period, the Group invested in tangible assets a total of 37,2 MEEK or 2,4 MEUR (M9 2002: 10,5 MEEK or 673 TEUR), of which construction and renovation work of buildings and plant was 31,8 MEEK or 2,0 MEUR (M9 2002: 3,5 MEEK or 220 TEUR). Investment in technology was 2,5 MEEK or 160 TEUR (M9 2002: 4,5 MEEK or 285 TEUR). In Q1 Harju Elekter acquired 9 000 shares of PKC Group Oyj, paying a total of 1 061 TEEK (68 TEUR) for the investment.

In July Harju Elekter sold 105 shares of Keila Kaabel, collecting 8,7 MEEK or 559 MEUR and in September it sold 20 000 shares, collecting 4,7 MEEK or 299 TEUR. Dividends paid to Harju Elekter were 4,6 MEEK or 291 TEUR (2002: 2,1 MEEK or 132 TEUR) from PKC Group OY and 1,5 MEEK or 97 EUR from the affiliated company Keila Kaabel which is half of the determined amount 3,0 MEEK or 195 TEUR (2002: 1,7 MEEK or 111 TEUR).

To finance the expansion of PKC Estonia and Keila Kaabel, Harju Elekter took a total of 21,6 MEEK (1,38 MEUR) in long-term loans from banks. The Group spent a total of 2,1 MEEK (134 TEUR) on capital lease for acquisition of production equipment. The company repaid in main part of long-term loan and capital rent during the reporting period a total of 6,5 MEEK or 418 TEUR (M9 2002: 6,6 MEEK or 420 TEUR). For 2002, shareholders were paid dividends in the amount of 10,8 MEEK or 690 TEUR (2002: 7,6 MEEK or 483 TEUR), which did not incur an income tax liability on AS Harju Elekter.

Balance sheet

In accordance with the new Accounting Act of the Republic of Estonia and new standards of the Estonian Accounting Standards Board, which entered into force on 1 January 2003, Harju Elekter Group changed the accounting method of financial instruments. As from 2003, financial instruments are recorded in the balance sheet using the method of fair value. Financial investments (shares of PKC Group Oyj) in the balance sheet as of 31 December 2002 were adjusted to their market value according to the rate of the last trading day of 2002. The difference between the fair value and balance sheet value arising from the revaluation was 53,9 million EEK (3,5 MEUR), by which the opening balance of retained earnings under the owners' equity and the opening balance of other long-term shares under long-term financial investments were increased. As a result, the proportion of owners' equity increased in the balance sheet from 76,2% to 80,8% as of 31 December 2002 and fixed assets increased from 62,8% to 70,0% in the adjusted opening balance sheet of 2003.

Within nine months, the cost of assets on the consolidated balance sheet increased by 124 MEEK or 7,9 MEUR (48 MEEK or 3,08 MEUR within nine months of 2002), reaching 402 MEEK or 26 MEUR as at 30 September 2003 (225 MEEK or 14 MEUR on 30 Sept.2002). The market value of shares of PKC Group Oy has increased 2,14 times in 9 months from 7,1 EUR in the opening balance to 15,24 EUR on the balance sheet date (30.9.2003). Because of the adjustment of securities, the cost of assets in the balance sheet has gone up by 81,3 MEEK or 5,2 MEUR.

Personnel

The average number of employees in the group was 286 (M9 2002:373). As of the balance sheet date 30.09.03 the group employed 294 persons (293 in 2002).

Shares of Harju Elekter

	EEK			EUR		
	M9 2003	***2002**	**M9 2002**	**M92003**	***2002**	**M9 2002**
Number of shares (1000 pc)	5 400	5 400	5 400	5 400	5 400	5 400
Nominal value	10	10	10	0,64	0,64	0,64
Low price	43,03	28,78	28,48	2,75	1,84	1,82
High price	109,53	45,69	36,30	7,00	2,92	2,32
Average price	70,38	34,79	33,61	4,50	2,22	2,15
Market price at the end of period	93,88	45,69	33,64	6,00	2,92	2,15
Earnings per share EEK	20,52	9,86	9,38	1,31	0,63	0,60

Key indicators

	1 000 EEK			1 000 EUR		
For the accounting period	**M9 2003**	***2002**	**M9 2002**	**M9 2003**	***2002**	**M9 2002**
Net sales	235 382	271 212	186 636	15 044	17 334	11 928
Operating profit	14 101	15 494	12 471	901	990	797
Profit before financial expenses (EBIT)	111 773	54 650	51 591	7 144	3 493	3 297
Net profit for the current year	110 822	53 254	50 634	7 083	3 404	3 236
At the end of the period						
Total current assets	99 449	83 270	85 027	6 356	5 322	5 434
Total fixed assets	302 291	194 504	139 722	19 320	12 431	8 930
TOTAL assets	401 740	277 774	224 749	25 676	17 753	14 364
Total liabilities	77 167	53 223	56 582	4 932	3 401	3 616
Total owners' equity	324 573	224 551	168 167	20 744	14 352	10 748

Performance indicators (%)	**M9 2003**	***2002**	**M9 2002**
Net sales growth	26,1	38,7	37,6
Operating profit growth	13,1	33,5	31,4
Net profit growth	118,9	156,7	185,7
Return of sales (operating profit/net sales *100)	6,0	5,7	6,7
Net profit margin (net profit /net sales *100)	47,1	19,6	27,1
Owners' equity margin (equity / balance sheet total *100)	80,8	80,8	74,8
Current ratio	1,9	1,6	1,7
Quick ratio	1,0	1,0	0,8
Number of employees on 30.09.2003	294	282	293

* The closing balance sheet of 2002 has been adjusted.

INTERIM FINANCIAL STATEMENTS

BALANCE SHEET

ASSETS	Note No	1 000 EEK 30.09.03	31.12.02	30.09.02	1 000 EUR 30.09.03	31.12.02	30.09.02
Current assets			*adjusted*			*adjusted*	
Cash and bank		**12 496**	**11 620**	**11 104**	**799**	**743**	**710**
Short-term receivables		**0**					
Trade receivables		33 401	28 705	25 748	2 135	1 834	1 646
Other short-term receivables	10	3 916	2 035	979	250	130	62
Accrued expenses		1 527	14	0	98	1	0
Prepaid expenses		1 653	753	1 034	105	48	66
Total short-term receivables		**40 497**	**31 507**	**27 761**	**2 588**	**2 013**	**1 774**
Inventories		**46 456**	**40 143**	**46 162**	**2 969**	**2 566**	**2 950**
Current assets		**99 449**	**83 270**	**85 027**	**6 356**	**5 322**	**5 434**
Fixed assets							
Long-term investments	1,7	175 056	97 768	44 044	11 188	6 249	2 815
Tangible assets	2	126 109	95 514	95 226	8 060	6 104	6 086
Intangible assets	2	1 126	1 222	452	72	78	29
Total fixed assets		**302 291**	**194 504**	**139 722**	**19 320**	**12 431**	**8 930**
Total assets		**401 740**	**277 774**	**224 749**	**25 676**	**17 753**	**14 364**
LIABILITIES AND OWNERS' EQUITY							
Liabilities							
Current liabilities							
Debt obligations	3	7 160	12 360	8 757	458	790	560
Prepayments received from customers		126	193	561	8	12	36
Accounts payable to suppliers		28 883	22 438	25 779	1 846	1 434	1 647
Other payables	10	1 695	1 251	1 170	108	80	75
Tax payable		3 250	5 405	3 107	208	345	198
Accrued expenses		7 614	5 869	4 645	487	375	297
Other prepaid revenue		648	0		41	0	0
Total current liabilities		**49 376**	**47 516**	**44 019**	**3 156**	**3 036**	**2 813**
Long-term liabilities	3	27 791	**5 707**	12 563	**1 776**	**365**	**803**
Total liabilities		**77 167**	**53 223**	**56 582**	**4 932**	**3 401**	**3 616**
Owners' equity							
Share capital (nominal value)		54 000	54 000	54 000	3 451	3 451	3 451
Statutory reserves		8 600	8 600	8 600	550	550	550
Retained profit	1	151 151	108 697	54 933	9 660	6 947	3 511
Net profit(loss) for the current period		110 822	53 254	50 634	7 083	3 404	3 236
Total owners' equity	4	**324 573**	**224 551**	**168 167**	**20 744**	**14 352**	**10 748**
Tot. liabilities and owner' equity		**401 740**	**277 774**	**224 749**	**25 676**	**17 753**	**14 364**

INCOME STATEMENT

1 000 EEK	Note No	**Q3 03**	**Q3 02**	**M9 03**	**M9 02**
Net sales	5,6	85 817	61 464	235 382	186 636
Cost of goods sold		-69 727	48 418	-191 418	152 323
Gross profit		**16 090**	**13 046**	**43 964**	**34 313**
Marketing expenses		-4 209	-2 777	-11 965	-8 422
Administrative and general expenses		-5 718	-4 252	-17 622	-13 285
Other operating revenue		127	51	169	290
Other operating charges		-68	-86	-445	-425
Operating profit	5,6	**6 222**	**5 982**	**14 101**	**12 471**
Financial incomes and expenses, incl.					
-from shares of associated companies	10	9 600	3 648	10 839	6 005
-from other investments	1,7	29 848	28	86 731	2 254
- interest expense		-421	-278	-918	-902
- profit/loss from foreign exchange		-8	0	-38	-29
- other financial expenses/incomes		50	81	140	193
Total financial incomes and expenses		**39 069**	**3 479**	**96 754**	**7 521**
Profit from ordinary activities		**45 291**	**9 461**	**110 855**	**19 993**
Extraordinary income		0	29 915	0	30 641
Allocation of corporate income tax to relevant periods (in Finland)		-33	0	-33	0
Net profit for the current period		**45 258**	**39 376**	**110 822**	**50 634**
Basic earnings per share	8	8,38	7,29	20,52	9,38
Diluted earnings per share	8	8,21	7,29	20,20	9,38

INCOME STATEMENT

1 000 EUR	Note No	Q3 03	Q3 02	M9 03	M9 02
Net sales	5,6	5 484	3 928	15 043	11 928
Cost of goods sold		-4 456	-3 094	-12 234	-9 735
		0		0	
Gross profit		**1 028**	**834**	**2 809**	**2 193**
Marketing expenses		-269	-177	-765	-538
Administrative and general expenses		-365	-272	-1 126	-849
Other operating revenue		8	3	11	19
Other operating charges		-4	-5	-28	-27
Operating profit	5,6	**398**	**383**	**901**	**798**
Financial incomes and expenses, incl.					
-from shares of associated companies	10	614	233	693	384
-from other investments	1,7	1 908	2	5 543	144
- interest expense		-27	-18	-59	-58
- profit/loss from foreign exchange		-1	0	-2	-2
- other financial expenses/incomes		3	5	9	12
Total financial incomes and expenses		**2 497**	**222**	**6 184**	**480**
Profit from ordinary activities		**2 895**	**605**	**7 085**	**1 278**
Extraordinary income		0	1 912	0	1 958
Allocation of corporate income tax to relevant periods (in Finland)		-2	0	-2	0
Net profit for the current period		**2 893**	**2 517**	**7 083**	**3 236**
Basic earnings per share	8	0,54	0,47	1,31	0,60
Diluted earnings per share	8	0,52	0,47	1,29	0,60

CASH FLOW STATEMENT (on 22 July 2003)

	Note	1 000 EEK		1 000 EUR	
Business activities	No	**M9 03**	**M9 02**	**M9 03**	**M9 02**
Operating profit		14 101	12 471	901	798
Adjustments					
Depreciation and value decrease	2	6 842	5 958	437	380
Profit/loss from sales of tangible assets		9	-93	1	-6
Change in payables and prepayments related to business operations		-7 632	-8 718	-488	-557
Changes of inventories		-6 314	-20 875	-404	-1 334
Change in liabilities and prepayments					0
related to business operations		2 893	12 149	185	776
Interests paid		-869	-891	-55	-57
Taxes paid		-44	0	-3	0
Total cash flow from business activities		**8 986**	**1**	**574**	**0**
Investing activities					
Investments in fixed assets		-31 070	-10 526	-1 986	-673
Capital gains from fixed assets		11	5 505	1	352
Payments for financial investments		-1 061	-6 000	-68	-383
Capital gains from sale of fin. investments	7,10,12	13 428	20 479	858	1 309
Long-term loans granted		-25	-178	-2	-11
Repayment of loan receivables		448	272	29	17
Interests received	9	131	331	8	21
Dividends received	7,9	6 076	3 803	389	243
Total cash flow from investing activities	9	**-12 062**	**13 687**	**-771**	**875**
Cash flow from financing activities					
Loans received	3	21 812	1 828	1 394	117
Loans repaid	3	-6 025	-7 243	-385	-463
Repayment of princ.amounts of cap.lease	3	-997	-619	-64	-40
Cash dividens paid	4	-10 800	-7 560	-690	-483
Cash flow from financing activities	3	**3 990**	**-13 594**	**255**	**-869**
Total cash flow		**914**	**94**	**58**	**6**
Cash at the beginning of the period		**11 620**	**11 039**	**743**	**706**
Net increase in cash		914	94	58	6
Effect of foreign exchange rate change		-38	-29	-2	-2
Cash at the end of the period		**12 496**	**11 104**	**799**	**710**

STATEMENT OF CHANGES IN OWNERS' EQUITY

	Note No	1 000 EEK		1 000 EUR	
		M9 03	**M9 02**	**M9 03**	**M9 02**
Share capital					
Initial balance		54 000	54 000	3 451	3 451
Final balance		**54 000**	**54 000**	**3 451**	**3 451**
Reserve requirement					
Initial balance		8 600	6 510	550	416
Provisions for reserve capital		0	2 090	0	134
Final balance		**8 600**	**8 600**	**550**	**550**
Profit for current period					
Initial balance		108 697	44 161	6 947	2 822
Distribution of net profit		53 254	20 742	3 404	1 326
Provision for reserves		0	-2 090	0	-134
Dividends paid		-10 800	-7 560	-691	-483
Income tax on dividends (related company)		0	-320	0	-20
Final balance		**151 151**	**54 933**	**9 660**	**3 511**
Profit for current year					
Initial balance		53 254	20 742	3 404	1 326
Distribution of net profit		-53 254	-20 742	-3 404	-1 326
Profit for the current year		110 822	50 634	7 083	3 236
Final balance		**110 822**	**50 634**	**7 083**	**3 236**
Total owners' equity	4	**324 573**	**168 167**	**20 744**	**10 748**

More detailed information about the owners' equity and its changes is presented in Notes 1 and 4.

NOTES TO INTERIM FINANCIAL STATEMENTS

Accounting methods and valuation principles used in the consolidated interim report

The Interim reports of 1-6/2003 have been prepared in accordance with the internationally recognised Good Accounting Practice and the Accounting Act of the Republic of Estonia which was in force until 01.01.2003. Accounting methods applied during the accounting period comply with the accounting methods of last financial year, excl. financial investments.

As from 1 January 2003, the new Accounting Act of the Republic of Estonia entered into force, accompanied by new standards of the Accounting Standards Board (RTJ) including RTJ 3 „Financial instruments“. In accordance with section 15 of the mentioned standard, financial instruments shall be recorded in the balance sheet using the method of fair value. Pursuant to section 67 of RTJ 3, upon the initial implementation of the standard, the balance sheet values of all financial instruments to be reflected by fair value on the basis of this standard shall be revaluated as of the date of the implementation of the standard. The difference arising from the revaluation due to the initial implementation between the fair value and the balance sheet value shall be reflected as an adjustment of the opening balance of retained earnings. Additional information on changes of accounting methods is contained in Annex 1.

According to the assessment of the management board, the interim report of the M9 2003 of AS Harju Elekter presents a true and fair view of the financial result of the consolidation group guided by the going-concern assumption. This interim report has been neither audited nor monitored by auditors by any other way and only includes the consolidated reports of the group.

The interim report is prepared in thousand Estonian kroons and thousand euros. The EEK/EUR exchange rate is 15,64664 according to the quotation of Eesti Pank.

Note 1 Changing of the accounting methods and adjustments to opening balance sheet

The new Accounting Act of the Republic of Estonia and new accounting standards issued by the Estonian Accounting Board entered into force on 1 January 2003. As a result of implementation of Standard 3 “Financial Instruments”, the Group reflects marketable investments as assets in their fair value. The change in the accounting principles was recorded as an adjustment of opening balance of the shareholders’ equity (retained earnings) as of 1 January 2003; comparable information was not adjusted.

As of 31 December 2002, the PKC Group Oyj shares were financial instruments not reflecting the fair value in the balance sheet. The share is listed on the Helsinki Stock Exchange. The market value of the share has been taken as the fair value of the financial investment. The shares have been revaluated in the balance sheet on the basis of the rate of the last trading day of the financial year ended on 31.12.02, which was 7,10 EUR (111,09 EEK). The difference between the fair value and the balance sheet value arising from the revaluation was 53 934 thousand EEK (3 511 TEUR)

	1 000 EEK		1 000 EUR	
Adjustm. to opening balance sheet	**Long-term fin.investments**	**Owner's equity**	**Long-term fin.investments**	**Owner's equity**
Opening balance 31.12.2002	44 003	170 786	2 813	10 915
Adjustments to opening balance	53 765	53 765	3 436	3 436
Adj.opening balance 01.01.2003	97 768	224 551	6 249	14 351

Note 2 Tangible and intangible assets

	1 000 EEK			1 000 EUR		
	Tan-gible assets	**Intan-gible assets**	**TOTAL**	**Tan-gible assets**	**Intan-gible assets**	**TOTAL**
Initial balance 31.12.02	**95 514**	**1 222**	**96 736**	**6 104**	**78**	**6 182**
Acquired	29 602	235	**29 837**	1 892	15	**1 907**
Reconstructed	7 525	0	**7 525**	481	0	**481**
Sold and written-off fixed assets at acquisition value	-144	0	**-144**	-9	0	**-9**
Depreciation	-6 511	-331	**-6 842**	-416	-21	**-437**
Depreciation of sold and written-off fixed	123		**123**	8	0	**8**
Final balance	**126 109**	**1 126**	**127 235**	**8 060**	**72**	**8 132**

Note 3 Debt liabilities

	1 000 EEK		1 000 EUR	
	30.09.03	**31.12.02**	**30.09.03**	**31.12.02**
Short-term loans	5 255	5 508	336	352
Current portion of long-term debt	1 584	6 107	101	390
Repayment of long-term leasing oblig. during the next period	321	745	21	48
Total debt obligations	**7 160**	**12 360**	**458**	**790**
Non-convertible debt	197	195	13	12
Long-term bank loans	24 101	3 541	1 540	226
Long-term lease liabilities	3 493	1 971	223	127
Total long-term liabilities	**27 791**	**5 707**	**1 776**	**365**
Total debt liabilities	**34 951**	**18 067**	**2 234**	**1 155**

Changes in debt obligations:

	1 000 EEK	1 000 EUR
Initial balance 31.12.02	**18 067**	**1 155**
Changes in short-term loans	-253	-16
New long-term loan	21 574	1 379
Loans repaid	-5 535	-354
Repayment of principal amounts of capital lease	2 095	134
New long-term lease liabilities	-997	-64
Final balance 30.09.03	**34 951**	**2 234**

On 29 April 2003, AS Harju Elekter and Sampo Pank Finland entered into a loan agreement in the amount of 1 MEUR (15,6 MEEK) for a term of eight years. The repayment starts this year. The consolidating company pledged 250 thousand shares of PKC Group Oyj as a security to the bank. The balance sheet value of the pledge was 60 MEEK (3,81 MEUR) as at 30 Sept. 2003. The loan money is used for the construction of a new production hall in the framework of expansion of PKC Eesti.

For financing the construction of the auxiliary building of Keila Kaabel, Harju Elekter borrowed 383 500 TEUR (6 MEEK) as a long-term loan from Nordea Pank (Estonia) in July with a repayment period of 17 consecutive quarterly repayments starting from July 2004. As a collateral for the loan, a mortgage was established on the registered immovables located in Haapsalu for the benefit of the bank.

The annual interest rate of these loans is based on six-months' EURIBOR, plus a margin of up to 1,5%.

Note 4 Equity

The share capital of AS Harju Elekter is 54 MEEK (3,4 MEUR) that is divided into 5 400 thousand ordinary shares with the nominal value of 10 EEK (0,64 EUR). According to the articles of association, the maximum allowed number of shares is 20 million.

As from 1 January 2003, long-term financial investments are recorded in the balance sheet according to the method of fair value (RTJ 3, section 15). The shares of PKC Group Oyj have been revaluated in the balance sheet on the basis of the rate of the last trading day of the ended financial year, which was 7,10 EUR. The difference between the fair value and balance sheet value arising from the initial implementation is reflected in the adjustment of the opening balance of retained earnings (RTJ 3, section 67). The amount of the difference is 53 934 thousand EEK (3 511 TEUR). The additional information on adjustment of the opening balance is provided in Annex 1.

For the year 2002 the owners were paid dividends of 2,00 EEK (0,13 EUR) per share, totaling 10 800 TEEK (690 TEUR). The shareholders listed in the share register of AS Harju Elekter at 8 a.m. on the record date April 28, 2003 shall be entitled to dividends. Dividends distributed on May 9, 2003.

Note 5. Segmental reporting

Pursuant to the established internal accounting and reporting procedure, the primary form of accounting in the Group is by business segments and the secondary by geographic areas. The business activities of the Group have been classified by business segments, based on the characteristics of the products and services as well as of the consumers of these products and services

Business segments

The Group operates in two business segments:
"electrical engineering" – designing, production and marketing of power distribution and control systems, subcontracting for energy, construction and production sectors, intermediary trade in electrical equipment.

"telecommunications" – manufacturing and marketing of various type of sheet metal and fiber-optic products for data networks for the telecommunications sector, installation of computer, communication and alarm networks, provision of communication services and intermediary trade in communication systems.

	1 000 EEK				1 000 EUR			
M9 2003	**Electrical**	**Telecom municat.**	**Elimina-tion**	**TOTAL**	**Electrical**	**Telecom municat.**	**Elimina-tion**	**TOTAL**
Sales revenue	202 746	32 636		235 382	12 958	2 086	0	15 044
Transact.with other segments	5 390	895	-6 285	0	344	57	-401	0
Total	**208 136**	**33 531**	**-6 285**	**235 382**	**13 302**	**2 143**	**-401**	**15 044**
Operating profit	**12 788**	**1 772**	**-459**	**14 101**	**817**	**113**	**-29**	**901**

	1 000 EEK				1 000 EUR			
M9 2002	**Electrical**	**Telecom municat.**	**Elimina-tion**	**TOTAL**	**Electrical**	**Telecom municat.**	**Elimina-tion**	**TOTAL**
Sales revenue	160 728	25 908		186 636	10 272	1 656	0	11 928
Transact.with other segments	9 029	947	-9 976	0	577	61	-638	0
Total	**169 757**	**26 855**	**-9 976**	**186 636**	**10 849**	**1 717**	**-638**	**11 928**
Operating profit	**11 267**	**1 328**	**-124**	**12 471**	**721**	**85**	**-8**	**798**

Geographical segments

The operations of the concern fall into two geographical areas by business locations:
Estonia – country of establishment for the parent company and its subsidiary Eltek;
Finland – original country for the subsidiary Satmatic.

	1 000 EEK				1 000 EUR			
Revenue from non-concern buyers	**Estonia**	**Finland**	**Elimi-nation**	**Total concern**	**Estonia**	**Finland**	**Elimi-nation**	**Total concern**
M9 2003	172 787	64 461	-1 866	**235 382**	11 043	4 120	-119	**15 044**
M9 2002	181 398	5 238	0	**186 636**	11 593	335	0	**11 928**

In nine months 2003, the return on sales was 26,1% higher than a year earlier. In the Estonian segment the turnover volume amounted to 95,3% of last year's level. Results from nine months 2002 include the proceeds from the sale of the goods and services of the car harnessing plant, which amounted to 20,9% in the consolidated turnover, that is 38,9 MEEK (2,5 MEUR). If we exclude the sale of the car harnessing plant from the nine months' sales 2002 the comparable growth in the sales of the Estonian companies would be 21,3%.

Note 6. Net sales

By markets

		1 000 EEK		1 000 EUR		Structure	
	Growth	**M9 2003**	**M9 2002**	**M9 2003**	**M9 2002**	**M9 2003**	**M9 2002**
Estonia	12,7%	124 049	110 106	7 928	7 037	52,7%	59,0%
Finland	50,3%	98 606	65 617	6 302	4 193	41,9%	35,2%
Other Europe	3,9%	4 520	4 350	289	278	1,9%	2,3%
Latvia and Lithuania	-15,2%	4 070	4 799	260	307	1,7%	2,6%
Russia and CEEC	-64,1%	397	1 107	26	71	0,2%	0,6%
USA	469,3%	3 740	657	239	42	1,6%	0,4%
Total	**26,1%**	**235 382**	**186 636**	**15 044**	**11 928**	**100,0%**	**100,0%**

Net sales by business activities and product groups

Business activities of the Group are divided into two main types:
“core business” - industrial production and marketing of own products;

“other activities” – intermediate sale of electrical engineering and telecommunication products; provision of services that belong to core business activities and leasing of production capacities to companies that belong to the same business segment.

		1 000 EEK		1 000 EUR	
	Growth	**M9 2003**	**M9 2002**	**M9 2003**	**M9 2002**
Core business and products					
- electrical equipment	89,8%	148 144	78 069	9 468	4 989
-wiring systems for automobile and telecom industries (subcontr.)	-100,0%	0	38 926	0	2 488
- products for telecom sector	42,1%	15 234	10 717	974	685
- sheet metal products and work	10,2%	20 998	19 059	1 342	1 218
TOTAL CORE BUSINESS	**25,6%**	**184 376**	**146 771**	**11 784**	**9 380**
Other activities				0	
- trade and intermediation	18,0%	35 084	29 739	2 242	1 901
- leasing of capital assets	85,5%	10 771	5 807	689	371
- other services	19,3%	5 151	4 319	329	276
TOTAL OTHER ACTIVITIES	**27,9%**	**51 006**	**39 865**	**3 260**	**2 548**
TOTAL	**26,1%**	**235 382**	**186 636**	**15 044**	**11 928**

The sale of electrical equipment to non-group buyers has increased 70,1 MEEK (4,5 MEUR) in comparison with the past year, of which 58,3 MEEK (3,7 MEUR) was contributed by the Finnish subsidiary Satmatic OY. The sales of the electrical equipment plant concerning this product increased 13,9%. The 1,9 time rise in rent income is achieved on account of the expanded rent premises.

Note 7. Financial incomes and expenses from other financial investments

	1 000 EEK		1 000 EUR	
	M9 2003	**M9 2002**	**M9 2003**	**M9 2002**
- dividends paid by PKC Group Oyj	4 551	2 064	291	132
- profit from the sales of PKC shares	837	0	54	0
- change of the value of PKC shares	81 332	0	5 198	0

In the third quarter Harju Elekter sold 20 000 shares of PKC Group Oyj. The amount of the transaction was 4,7 MEEK (0,30 MEUR) and the profit from the sale of shares was 0,84 MEEK (54 TEUR).

As of the end of the quarter on 30 September 2003, the financial investment was revalue at the average quotation of the last trading day that is 15,24 EUR (238,45 EEK). The revaluation generated financial income in the amount of 29 MEEK (1,85 MEUR) in the third quarter and the total for three quarters was 81,3 MEEK (5,20 MEUR).

Additional information on valuation of the shares of PKC Group Oyj using the method of fair value is presented in Annex 1.

Note 8 Basic and diluted earnings per share

Ordinary net profit per share is calculated by dividing the net profit earned during the reporting period by the average weighted number of issued shares.

Diluted net profit per share is calculated by dividing the net profit by the average number of shares of the period, considering also the number of potential options. Share options entitle their holders to acquire the company's shares at a price that is lower than the market price. The difference between the number of the shares covered by options and the number of shares issued at the market price could be regarded as shares distributed free of charge by which the average number of shares for the period has been increased.

	unit	**M92003**	**M9 2002**	**M9 2003**	**M9 2002**
Net profit of the current period	1000	110 822	50 634	7 083	3 236
Average no of the company shares	1000 st	5 400	5 400	5 400	5 400
Basic and diluted EPS		20,52	9,38	1,31	0,60
Terms of option:					
- number of issued shares	1000 st	200	200	200	200
- fixed purchase price		40	40	2,56	2,56
- amount to be raised from the issue	1000	8 000	8 000	511	511
Diluted net profit per share:					
- average market price for the period		70,38	33,64	4,50	2,15
- number of shares issued at market price	1000 st	114	200	114	200
- no of shares to be distrib. free of charge	1000 st	86	0	86	0
- average adjusted number of shares	1000	5 486	5 400	5 486	5 400
- *diluted net profit per share*		20,20	9,38	1,29	0,60

Note 9 Cash flow statements

For recording its cash flow from operations, the Group uses the indirect method and for recording cash flow from investment and financial activities the Group uses the direct method. Until now the Group used to show cash flow from operations separately in the net profit for the period, of which around a half was made up by profits and losses from financial activities. For finding net operating cash flow it was necessary to adjust the net profit for the period to the profits and losses of investment activities and to non-cash transactions. With the purpose of clarifying the way information is presented in the cash flow statement, it was decided to change the reporting model of cash flows as from 1 January 2003. According to the new model, operating cash flow will be separated from the operating profit; interest and dividends received will be reflected as cash flow from investments. Figures for nine months 2002 are adjusted in the cash flow statement and the information provided in the report is comparable.

Note 10 Reduction of holding in affiliated company

In July Harju Elekter sold 105 shares of AS Keila Kaabel and 200 new shares of AS Keila Kaabel were issued to Draka NK Cables. After the issue and sale of shares the share capital of Keila Kaabel is 26 MEEK (1,6 MEUR) that is divided by the parties as follows: 34% is held by Harju Elekter and 66% by Draka NK Cables. From the sale of shares, AS Harju Elekter received 8,75 MEEK (0,56 MEUR). One-off financial income from the share transaction amounted to 6,31 MEEK (0,40 MEUR) and is consolidated in the profit and loss statement under the item *Financial income and expenses from shares of affiliated companies.*

Note 11 Transactions with related parties

Related parties to AS Harju Elekter are the 100%-owned subsidiaries AS Eltek and Satmatic Oy, associated companies AS Keila Kaabel and AS Saajos Balti, its own employees and the members of the governing bodies, also AS Harju KEK that owns more than 30% of AS Harju Elekter shares.

In the consolidated interim report, all intra-group receivables and payables, transactions between the Group companies and unrealised profit and loss incurred as a result have been eliminated.

AS Harju Elekter bought from, sold its products to and provided services to related parties as follows:

	1 000 EEK				1 000 EUR			
	M9 03		**M9 02**		**M9 03**		**M9 02**	
	Bought	**Sold**	**Bought**	**Sold**	**Bought**	**Sold**	**Bought**	**Sold**
Eltek	647	2 470	478	1 716	41	158	31	110
Satmatic03/AJT02*	14	422	4 319	2 162	1	27	276	138
Keila Kaabel	2 864	3 283	2 587	2 236	183	210	165	143
Saajos Balti	749	2 436	914	1 500	48	156	58	96
Harju KEK	1 000	18	53	15	64	1	3	1
TOTAL	**5 274**	**8 629**	**8 351**	**7 629**	**337**	**552**	**533**	**378**

* The indicator for 2003 includes an internal turnover with Satmatic (Satmatic03) and for 2002 with AJT Harju Elekter (AJT02).

	1 000 EEK		1 000 EUR	
Type of transaction	**Bought**	**Sold**	**Bought**	**Sold**
Goods purchased for resale	2 561	0	164	0
Material, components for production needs	1 076	1 103	69	70
Industrial subcontracting (outsourcing)	383	1 888	24	121
Lease of fixed assets	0	2 860	0	183
Management services	0	1 308	0	84
Other services (building and communication, repairs and maintenance of real estate)	1 254	1 470	80	94
TOTAL	**5 274**	**8 629**	**337**	**552**

The executive management of the company is of the opinion that prices applied in transactions with the related parties did not differ significantly from market prices.

During the M9 2003 the subsidiary Satmatic Oy paid back to the parent company 2 543 TEEK or 162,5 TEUR of the long-term credit and AS Eltek 700 TEEK or 44,7 TEUR of shor-term credit. Harju Elekter earned in the period 33,5 TEEK (2,3 TEUR) of interest income from the short-term credit and 335 TEEK or 21,4 TEUR from the long-term credit.

Balance with related parties:

	1 000 EEK		1 000 EUR	
Claims:	**30.09.03**	**31.12.02**	**30.09.03**	**31.12.02**
Total loans to subsidiaries	**10 365**	**12 828**	**662**	**820**
ELTEK	**2 217**	**2 302**	**142**	**147**
Incl. outstanding accounts	2 017	1 402	129	90
short-term loan	200	900	13	58
Satmatic	**8 148**	**10 526**	**521**	**673**
Incl. outstanding accounts	511	339	33	22
long-term loan	7 628	10170	488	650
interest of the long-term loan	10	17	1	1
Total loans to associated companies	**5 374**	**1 858**	**343**	**119**
Incl. AS Keila Kaabel outstanding accounts	1 103	1000	70	64
AS Keila Kaabel outstanding dividends	1 525	0	97	0
AS Saajos Balti	2 746	858	176	55
Obligations:				
Total loans to subsidiaries	**986**	**153**	**63**	**10**
Incl. outstanding accounts to Eltek	203	153	13	10
Incl. outstanding accounts to Satmatic	783	0	50	0
Total loans to associated companies	**1 116**	**554**	**71**	**35**
Incl. AS Keila Kaabel	669	318	43	20
AS Saajos Balti	447	236	29	15

Note 12 Post-balance-events

For financing the acquisition of the Lithuanian subsidiary in October Harju Elekter sold an additional 20 000 shares of PKC Group. The income received from the sale was 6,9 MEEK or 0,44 MEUR. After the transaction, Harju Elekter holds 11,05% of the shares of PKC.

On 1 October 2003 AS Harju Elekter acquired 51% in the Lithuanian company UAB Rifas, paying for the shares and for increase in the share capital of UAB Rifas a total of 10,6 MEEK (0,68 MEUR). On the basis of a preliminary contract signed on 8 September 2003 Harju Elekter acquired 1250 shares from the current owners and a share issue was targeted at Harju Elekter. Following the share issue the share capital of UAB Rifas is 765 000 LTL (3,5 MEEK or 222 TEUR) that is divided into 7650 ordinary shares. Harju Elekter holds 3900 shares (51%) and Lithuanian private persons hold 3750 shares (49%). The nominal value of a share is 100 LTL (453,16 EEK or 28,96 EUR).

UAB Rifas was founded in 1991. The main business of the company is the manufacture and sale of electrical control and distribution units and the design and installation of industrial automation equipment. Besides the parent company, the Rifas Group comprise 51% subsidiaries UAB Automatikos Iranga (2002 sales: 1,3 MLTL) and UAB Birzu Montuotojas (2002 sales: 1,1 MLTL). The main business of Automatikos Iranga is the design of industrial and process automation equipment and Birzu Montuotojas has focused on installation of electrical equipment. The main business of the parent company, Rifas, is manufacturing of electrical control and distribution units.

The following is a financial summary of the most important figures of UAB Rifas for the previous three financial years and for the nine months of 2003. Pursuant to the accounting principles in force in Lithuania, financial investments in the balance sheet of the parent company Rifas have been entered in the acquisition cost. Therefore, financial indicators provided are unconsolidated and reflect only the economic results of the parent company UAB Rifas.

After the end of the last financial year, no significant changes have taken place in the economic activities of UAB Rifas. There are no contracts in force between Harju Elekter and Rifas, and Rifas is not involved in any court or arbitration proceeding.

As of the balance sheet date, 30 September 2003, the balance sheet of Rifas contains the following debt liabilities:

	1 000 EEK		1 000 EUR	
	30.09.03	**31.12.02**	**30.09.03**	**31.12.02**
Short-term loans	399	0	25	0
Current portion of lease dept	42	95	3	6
Total short-term loans	**441**	**95**	**28**	**6**
Lond-term lease loabilities	208	92	13	6
Total dept obligations	**649**	**186**	**41**	**12**

	1 000 EEK	1 000 EUR
Opening balance 31.12.2002	**186**	**12**
Change in overdraft balance	398	25
New lease liabilities	148	9
Payment of long-term lease liabilities	-83	-5
Closing balance 30.09.2003	**649**	**41**

An overdraft contract has been made with Hansabank Lithuania. The overdraft limit is 100 TEEK or 1,6 MEUR, the annual interest is 4,57%.

Two company cars have been acquired by capital lease. The due date of the long-term lease liabilities will be 30 November 2004 in the amount of 91 TEEK (5,8 TEUR) and 25 July 2005 in the amount of 117 TEEK (7,5 TEUR).

Key figures

	1000 EEK				1000 EUR			
As at end of period	**M9 2003**	**2002**	**2001**	**2000**	**M9 2003**	**2002**	**2001**	**2000**
Cash and bank	382	4 037	843	1 998	24	258	54	128
Short-term receivables and prepayments	5 595	3 144	1 801	601	358	201	115	38
Assets	4 051	5 353	2 316	1 368	259	342	148	87
Total current assets	**10 028**	**12 534**	**4 961**	**3 968**	**641**	**801**	**317**	**254**
Total tangible assets	**6 447**	**5 264**	**4 387**	**2 615**	**412**	**336**	**280**	**167**
TOTAL ASSETS	**16 476**	**17 798**	**9 348**	**6 583**	**1 053**	**1 137**	**597**	**421**
Total short-term liabilities	**4 041**	**6 935**	**2 449**	**2 168**	**258**	**443**	**157**	**139**
Long-term debt	**208**	**186**	**0**	**0**	**13**	**12**	**0**	**0**
Total liabilities	**4 249**	**7 122**	**2 449**	**2 168**	**272**	**455**	**157**	**139**
Total shareholders' equity	**12 227**	**10 676**	**6 899**	**4 415**	**781**	**682**	**441**	**282**
including share capital	2 266	1 359	1 327	1 261	145	87	85	81
For reporting period								
Net sales	22 464	31 638	24 994	13 000	1 436	2 022	1 597	831
Operating profit	1 728	5 532	2 721	1 545	110	354	174	99
Net profit	1 545	4 807	2 619	1 519	99	307	167	97
Number of shares	5000	3000	3000	3000	5000	3000	3000	3000
Adjusted number of shares* 1	5000	5000	5000	5000	5000	5000	5000	5000
Ratios	EEK				EUR			
Net profit per share	309,07	1 602,37	873,10	506,29	19,75	102,41	55,80	32,36
Net profit per share*	309,07	961,42	523,86	303,77	19,75	61,45	33,48	19,41
Dividend per share	x	392,74	117,97	140,13	x	25,10	7,54	8,96
Dividend per share*	x	235,64	70,78	84,08	x	15,06	4,52	5,37

1 In quarter III in 2003 a bonus issue was carried out on account of other reserves. The number of new issued shares was 2000 and share capital increased by 200 000 LTL (0,9 MEEK or 56 TEUR); * figures have been obtained taking account of the bonus issue.