

#### **CONFIRMATION OF RESPONSIBLE PERSONS**

Pursuing Part 2 of Article 22 of the Law on Securities of the Republic of Lithuania, and rules prepared by the Lithuanian Securities Commission for preparation and announcement of periodical and supplementary information, we, the undersigned – President Gintautas Pangonis and Vice President for finance Nina Šilerienė approve that not audited consolidated financial statements of GRIGISKES AB for the nine months of 2013 year, as made in compliance with applicable accounting standards, are true, correctly reflect issuer's and aggregate consolidated companies' assets, liabilities, financial standing, profit or loss, cash flow and also that the consolidated report for the nine months of 2013 year shows fair business environment as well as description of the company's performance.

President of GRIGISKES AB

1

**Gintautas Pangonis** 

Vice President for finance of GRIGISKES AB

213,

Nina Šilerienė











# GRIGIŠKĖS AB

Interim information for the nine months of 2013



## **TABLE OF CONTENTS**

1. REPORTING PERIOD FOR WHICH THIS FINANCIAL STATEMENTS HAVE BEEN PREPARED	4
2. AUDIT INFORMATION	4
3. GROUP COMPANIES AND THEIR CONTACT DETAILS	4
4. NATURE OF CORE ACTIVITIES OF THE GROUP COMPANIES	5
5. CONTRACTS WITH INTERMEDIARIES OF PUBLIC TRADING IN SECURITIES AND CREDIT INSTITUTIONS	6
6. AUTHORISED CAPITAL OF THE ISSUER	6 rities o 6
7. SHAREHOLDERS	
7.1. Number of shareholders of the Company 7.2. Main shareholders owning in excess of 5 per cent of the authorised capital of the Issuer 7.3. Shareholders holding special controlling rights 7.4. Restrictions of the voting rights 7.5. Agreements between/among the shareholders	7 7 7
8. INFORMATION ON TRADING WITH ISSUER'S SECURITIES ON THE REGULATED MARKETS	
8.1. Key characteristics of the shares of the Company	8 9 9
9. EMPLOYEES	
10. AMENDMENTS TO THE ARTICLES OF ASSOCIATION OF THE ISSUER	
11. INFORMATION ON THE MANAGING BODIES OF THE ISSUER	
11.1. Members of the managing bodies	11
11.2. Information of the Chairman of the Board, President and Vice President, Finance	(name of 5 pe
cent)11.4. Data on the commencement and expiration of the tenure of each managing body	
12. INFORMATION ABOUT COMPLIANCE WITH GOVERNANCE CODE	13
13. REVIEW OF ACTYVITY OF THE GROUP COMPANIES  13.1. Material events in the Issuer's activities  13.2. Newest events in the Issuer's activities  13.3. Offices and branches	14 16
13.4. Risk factors	16
13.5. Suppliers	17



	13.8. Financial indicators	20
	13.9. Related party transactions	20
4.	FINANCIAL INFORMATION	22
	14.1. Statement of financial position	
	14.2. Statements of comprehensive income	
	14.3. Statement of changes in equity	24
	14.4. Statements of Cash flows	25
	14.5. Basis of preparation	26
	14.6. Significant accounting policies	26
	14.7. Non-current assets	37
	14.8. Investment property	38
	14.9. Intangible assets	39
	14.10. Investments into subsidiaries	
	14.11. Account receivables	40
	14.12. Cash and cash equivalents	
	14.13. Inventories	
	14.14. Share capital and legal reserve	
	14.15. Non-current ant current borrowings	
	14.16. Trade and other payables	
	14.17. Other operating income	
	14.18. Other operating expenses	
	14.19. Off balance articles	
	14.20. Court and arbitration proceedings	43



#### 1. REPORTING PERIOD FOR WHICH THIS FINANCIAL STATEMENTS HAVE BEEN PREPARED

Reports have been prepared for the nine months of 2013.

### 2. AUDIT INFORMATION

The interim consolidated information of Grigiškės AB covering the nine months of 2013 is not audited or checked-up by auditors.

#### 3. GROUP COMPANIES AND THEIR CONTACT DETAILS

Grigiškės AB (further the Company or the Issuer) has eight subsidiaries: Klaipėdos kartonas AB, Baltwood UAB; Ekotara UAB; Naujieji Verkiai UAB, Mena Pak PAT, AGR Prekyba UAB, Klaipėda Recycling UAB and Grigiškių energija UAB.

Status	Issuer	Subsidiary	Subsidiary
Name	<b>Grigiškės</b> AB	<b>Klaipėdos kartonas</b> AB	<b>Baltwood</b> UAB
Company's ID No.	110012450	141011268	126199731
Authorised capital	65.700.000 LTL	41.001.895 LTL	32.537.000 LTL
Shares directly or indirectly controlled by Grigiškės AB	Company has not acquired any shares of itself	95,78 %	100 %
Address	<b>Vilniaus str. 10, Grigiškės,</b> Vilnius	Nemuno str. 2, Klaipėda	<b>Vilniaus str. 10, Grigiškės,</b> Vilnius
Phone	+370 5 243 58 01	+370 46 39 56 01	+370 5 243 59 00
Fax	+370 5 243 58 02	+370 46 39 56 00	+370 5 243 59 10
E-mail	info@grigiskes.lt	info@kartonas.lt	info@baltwood.lt
Internet address	www.grigiskes.lt	www.kartonas.lt	www.baltwood.lt
Legal form	Public Limited Liability Company	Public Limited Liability Company	Private Limited Liability Company
Date of registration	23 May, 1991	22 September, 1994	10 April, 2003
Administrator of the register	State Enterprise Centre of Registers	State Enterprise Centre of Registers	State Enterprise Centre of Registers
Status	Subsidiary	Subsidiary	Subsidiary
Name	<b>Ekotara</b> UAB	Naujieji Verkiai UAB	<b>Mena Pak</b> PAT
		, ,	
Company's ID No.	302329061	300015674	00383260
Company's ID No. Authorised capital	302329061 10.000 LTL	, ,	
• •		300015674	00383260
Authorised capital Shares directly or indirectly	10.000 LTL	300015674 100.000 LTL	00383260 4.012.000 UAH
Authorised capital  Shares directly or indirectly controlled by Grigiškės AB	10.000 LTL 100 % Vilniaus str. 10, Grigiškės,	300015674 100.000 LTL 100 %	00383260 4.012.000 UAH 93,79 % Koshevovo str. 6, Chernihiv
Authorised capital  Shares directly or indirectly controlled by Grigiškės AB  Address	10.000 LTL 100 % Vilniaus str. 10, Grigiškės, Vilnius	300015674 100.000 LTL 100 % Popieriaus str. 15, Vilnius	00383260 4.012.000 UAH 93,79 % Koshevovo str. 6, Chernihiv region, Mena, Ukraine
Authorised capital Shares directly or indirectly controlled by Grigiškės AB Address Phone	10.000 LTL  100 %  Vilniaus str. 10, Grigiškės,  Vilnius  +370 5 243 58 01	300015674 100.000 LTL 100 % Popieriaus str. 15, Vilnius +370 5 243 59 33	00383260 4.012.000 UAH 93,79 % Koshevovo str. 6, Chernihiv region, Mena, Ukraine +380 4644 21341
Authorised capital Shares directly or indirectly controlled by Grigiškės AB Address Phone Fax	10.000 LTL  100 %  Vilniaus str. 10, Grigiškės, Vilnius  +370 5 243 58 01  +370 5 243 58 02	300015674 100.000 LTL 100 % Popieriaus str. 15, Vilnius +370 5 243 59 33 +370 5 243 58 02	00383260 4.012.000 UAH 93,79 % Koshevovo str. 6, Chernihiv region, Mena, Ukraine +380 4644 21341 +380 4644 21084
Authorised capital Shares directly or indirectly controlled by Grigiškės AB Address Phone Fax E-mail	10.000 LTL  100 %  Vilniaus str. 10, Grigiškės, Vilnius  +370 5 243 58 01  +370 5 243 58 02  info@grigiskes.lt	300015674 100.000 LTL 100 % Popieriaus str. 15, Vilnius +370 5 243 59 33 +370 5 243 58 02	00383260 4.012.000 UAH 93,79 %  Koshevovo str. 6, Chernihiv region, Mena, Ukraine +380 4644 21341 +380 4644 21084  menapack@ukr.net
Authorised capital Shares directly or indirectly controlled by Grigiškės AB Address Phone Fax E-mail Internet address	10.000 LTL  100 %  Vilniaus str. 10, Grigiškės, Vilnius  +370 5 243 58 01  +370 5 243 58 02  info@grigiskes.lt  www.ekotara.lt  Private Limited Liability	300015674 100.000 LTL 100 %  Popieriaus str. 15, Vilnius +370 5 243 59 33 +370 5 243 58 02 info@grigiskes.lt - Private Limited Liability	00383260 4.012.000 UAH 93,79 %  Koshevovo str. 6, Chernihiv region, Mena, Ukraine +380 4644 21341 +380 4644 21084  menapack@ukr.net  www.menapack.com.ua Public Limited Liability



Status	Subsidiary	Subsidiary	Subsidiary
Name	AGR Prekyba UAB	<b>Klaipėda Recycling</b> UAB	<b>Grigiškių energija</b> UAB
Company's ID No.	302416687	302529158	302674488
Authorised capital	12.810.000 LTL	3.000.000 Lt	10.000 Lt
Shares directly or indirectly controlled by Grigiškės AB	100 % 94,18 %		100 %
Address	<b>Vilniaus str. 10, Grigiškės,</b> Vilnius	Nemuno str. 2, Klaipėda	<b>Vilniaus str. 14, Grigiškės,</b> Vilnius
Phone	+370 5 243 5933	+370 46 395 615	+370 5 243 5933
Fax	+370 5 243 58 02	+370 46 395 600	+370 5 243 58 02
E-mail	vigmantas.kazukauskas@grigiskes.lt	info.recycling@kartonas.lt	vigmantas.kazukauskas@grigiskes.lt
Internet address	-	-	-
Legal form	Private Limited Liability Company	Private Limited Liability Company	Private Limited Liability Company
Date of registration	10 July, 2009	16 July, 2010	7 October, 2011
Administrator of the register	State Enterprise Centre of Registers	State Enterprise Centre of Registers	State Enterprise Centre of Registers

#### 4. NATURE OF CORE ACTIVITIES OF THE GROUP COMPANIES

Core business activities of Grigiškės AB are as follows: manufacturing of toilet paper, paper towels and paper napkins, corrugated board, products from corrugated board.

Core business activities of Klaipėdos kartonas AB are as follows: manufacturing of the raw materials for production of corrugated board – Testliner and Fluting. Beside the main activity, Klaipėdos kartonas AB also produces paper honeycomb used in furniture industry.

Core business activities of Baltwood UAB are as follows: wood processing; manufacturing self-coloured and painted hardboard, bonded furniture panel, fuel granules and of container wood.

Core business activities of Mena Pak PAT (In Ukraine – nyблічне akuioнерне  $moвариство "МЕНА <math>\Pi AK$ ") are as follows: manufacturing of corrugated board, products from corrugated board.

Core business activities of Ekotara UAB are as follows: manufacturing of corrugated board, products from corrugated board. The company has not been operating in year 2013.

Core business activities of Naujieji Verkiai UAB are as follows: building and development of real estate.

Core business activity of <u>Grigiškių energija</u> UAB is planned to be a business of heat production and sale. The company has not been operating in year 2013.

Core business activity of Klaipėda Recycling UAB is waste-paper procurement.

Core business activities of AGR Prekyba UAB are as follows: investment activities and corporate governance.



#### 5. CONTRACTS WITH INTERMEDIARIES OF PUBLIC TRADING IN SECURITIES AND CREDIT INSTITUTIONS

The Company has signed a contract with Finasta AB (financial brokerage company) (Maironio str. 11, Vilnius, tel. (8~5) 203 2233, fax: (8~5) 203 2244, <u>info@finasta.lt</u>) on payment of dividend to the shareholders for 2004 and subsequent financial years.

The Company has signed a contract with Orion Securities UAB (financial brokerage company) (A.Tumėno str. 4, Vilnius, tel. (8~5) 231 3833, fax: (8~5) 231 3840, info@orion.lt) on the handling of securities issued by the Company and for making the market for the shares of Grigiškės AB.

## 6. AUTHORISED CAPITAL OF THE ISSUER

- 6.1. The authorized capital registered at the Register of Legal Persons
- 6.1.1. Table. Structure of the authorized capital

Tape of shares	Number of shares	Par value, LTL	Total value, LTL	Interest in the authorised capital, %
Ordinary registered shares	65.700.000	1	65.700.000	65.700.000

All shares of the Issuer are fully paid up.

6.2. Information on the prospective increase of the authorized capital by converting issued debt securities or derivative securities into shares

The issuer has not issued any debt securities or derivative securities to be converted into shares.

6.3. Rights and obligations conferred by the shares

The shareholders have the following property and non-property rights:

- 1) to receive a part of the Company's profit dividend;
- 2) to receive the Company's funds when the authorized capital of the Company is being reduced with a view to paying out the Company's funds to the shareholders;
- 3) to receive shares without payment if the authorized capital is increased out of the Company funds, except in cases specified in the Law on Companies of the Republic of Lithuania;
- 4) to have the pre-emption right in acquiring shares or convertible debentures issued by the Company, except in cases when the general meeting decides to withdraw the pre-emption right in acquiring the Company's newly issued shares or convertible debentures for all the shareholders in the manner prescribed by Law on Companies of the Republic of Lithuania;
- 5) to lend to the Company in the manner prescribed by laws of the Republic of Lithuania; however, when borrowing from its shareholders, the Company may not pledge its assets to the shareholders. When the company borrows from a shareholder, the interest may not be higher than the average interest rate offered by commercial banks of the locality where the lender has his place of residence or business, which was in effect on the day of conclusion of the loan agreement. In such a case the Company and shareholders shall be prohibited from negotiating a higher interest rate;
- 6) to receive a part of assets of the Company in liquidation;
- 7) to bequeath all or a part of the shares to the ownership of the other people;
- 8) to transfer all or part of the shares to ownership of other people;
- 9) to attend the general meetings of shareholders;



- 10) to vote at general meetings of the shareholders according to voting rights carried by their shares (each fully paid share of the nominal value of 1 (one) LTL gives its holder one vote at the general meeting);
- 11) to receive information on the Company according to the procedure laid down in the laws of the Republic of Lithuania and the Articles of Association of the Company;
- 12) to file a claim with the court for reparation of damage resulting from nonfeasance or malfeasance by the Company manager and Board members of their obligations prescribed by the Law on Companies and other laws of the Republic of Lithuania and the Articles of Association of the Company as well as in other cases laid down by laws of the Republic of Lithuania;
- 13) to authorize a person to vote on his/her behalf at the general meeting of the shareholders;
- 14) to exercise other property and non-property rights provided by laws of the Republic of Lithuania.

#### 7. SHAREHOLDERS

7.1. Number of shareholders of the Company

On the 30th of September 2013 there were 2.675 shareholders of Grigiškės AB.

- 7.2. Main shareholders owning in excess of 5 per cent of the authorised capital of the Issuer
- 7.2. table. Shareholders owning in excess of 5 per cent of the authorised capital of the Issuer on the 30<sup>th</sup> of September 2013.

		30 September 201	3	31 December 2012			
Shareholder's name (company's name, type, headquarters address, corporate ID number)	Number of ordinary registered shares owned by the shareholder	Interest in the authorised capital, %	Votes granted by shares held by the right of ownership, %	Number of ordinary registered shares owned by the shareholder	Interest in the authorised capital, %	Votes granted by shares held by the right of ownership, %	
UAB "GINVILDOS INVESTICIJA" Turniškių g. 10a-2, Vilnius, 125436533	31.829.046	48,45	48,45	29.272.228	48,79	48,79	
Irena Ona M <b>išeikienė</b>	9.592.198	14,60	14,60	8.731.686	14,55	14,55	
ROSEMOUNT HOLDING LLC 3533 Fairview Industrial Drive SE, Salem, OR 97302, United States of America	5.639.967	8,58	8,58	5.639.967	9,40	9,40	

7.3. Shareholders holding special controlling rights

There are no shareholders holding special controlling rights.

7.4. Restrictions of the voting rights

There are no restrictions of the voting rights.



## 7.5. Agreements between/among the shareholders

The Issuer is not aware of any agreements between/among the shareholders likely to result in the restriction of securities transfer and (or) voting rights.

### 8. INFORMATION ON TRADING WITH ISSUER'S SECURITIES ON THE REGULATED MARKETS

Registered ordinary shares of Grigiškės AB are listed in the main list of NASDAQ OMX VILNIUS, AB (ticker – GRG1L).

- 8.1. Key characteristics of the shares of the Company
- 8.1. table. Key characteristics of the shares of the Company

Type of shares	Type of shares Securities ISIN code		Par value, LTL	Total par value, LTL
Registered ordinary shares	LT0000102030	65.700.000	1	65.700.000

- 8.2. Share trading information
- 8.2. table. Share trading information

Donontod		Pric	e, LTL		Tu	ırnover, L	.TL	Total tu	rnover
Reported period	Max.	Min.	Last session	Avera ge	Max.	Min.	Last session	Units	LTL
2009	1,090	0,300	0,930	0,533	458.897	0	5.460	10.252.774	5.460.887
2010, I Q	1,330	0,920	1,270	1,200	643.163	0	14.597	3.109.465	3.731.893
2010, II Q	1,350	1,240	1,340	1,297	98.746	0	25.194	1.017.209	1.319.328
2010, III Q	2,020	1,320	1,950	1,686	299.041	0	38.734	1.817.780	3.065.303
2010, IV Q	2,850	2,000	2,676	2,512	293.473	0	7.054	1.994.606	5.010.498
2010	2,850	0,920	2,676	1,653	643.163	0	7.054	7.939.060	13.127.02
2011, I Q	2,997	2,486	2,883	2,746	593.054	0	22.989	1.221.311	3.354.105
2011, II Q	2,987	2,555	2,624	2,822	251.419	360	8.948	463.059	1.306.703
2011, III Q	2,745	1,726	1,823	2,076	223.677	0	9.137	753.319	1.564.106
2011, IV Q	1,937	1,554	1,595	1,746	41.693	0	4.142	328.401	573.445
2011	2,997	1,554	1,595	2,458	593.054	0	4.142	2.766.090	6.798.360
2012, I Q	2,120	1,595	1,989	1,950	417.134	0	2.995	1.142.755	2.228.267
2012, II Q	1,999	1,761	1,816	1,854	100.495	0	2.177	372.658	691.007
2012, III Q	1,975	1,816	1,844	1,902	64.688	0	2.404	329.661	626.890
2012, IV Q	1,951	1,802	1,899	1,861	107.318	0	6.812	294.869	548.774
2012	2,120	1,595	1,899	1,914	417.134	0	6.812	2.139.943	4.094.938
2013, I Q	2,165	1,934	2,099	2,091	192.333	0	39.187	635.718	1.329.516
2013, II Q	2,103	1,944	2,013	2,014	70.459	1.038	4.485	384.097	773.749
2013, III Q	2,282	1,992	2,175	2,146	119.591	0	16.291	705.898	1.515.028



## 8.2. figure. Share price and turnover 01.01.2004 – 30.09.2013.



## 8.3. Capitalisation of the Company's shares

## 8.3. table. Capitalisation of the Company's shares

Last session date	Capitalisation, LTL
31.12.2009	55.800.000
31.03.2010	76.200.000
30.06.2010	80.400.000
30.09.2010	117.000.000
31.12.2010	160.560.000
31.03.2011	172.980.000
30.06.2011	157.440.000
30.09.2011	109.380.000
31.12.2011	95.700.000
31.03.2012	119.340.000
30.06.2012	108.960.000
30.09.2012	110.640.000
31.12.2012	113.940.000
31.03.2013	125.940.000
30.06.2013	132.254.100
30.09.2013	142.897.500

## 8.4. Issuer's share trading on other stock exchanges and regulated markets

The Company's shares are not traded on other stock exchanges and regulated markets.

## 8.5. Own shares buy out

The Company has not bought out own shares.

### 8.6. Restrictions on shares transfer.

There are no restrictions on shares transfer.



#### 8.7. Official takeover bid

Official takeover bid for the Company's shares has been declared on 14.05.2013 (see *Material events in the Issuer's activities*). The Company has not declared official takeover bid for shares of other companies.

### 9. EMPLOYEES

Over the nine months of the year 2013 the number of the Group employees fluctuated naturally.

9.1. table. Number of employees of the Group

	30.09.2013	31.12.2012
Number of employees	873	890

9.2. table. Number of employees of the Company

	30.09.2013	31.12.2012
Number of employees	297	291

9.3. table. Average number of employees, salary and grouping of employees by education of the Group during the nine months of 2013.

Employees	Average colony	Employees by education				
Employees	Average salary	University	College	Secondary	Basic	
Workpeople	2.233	44	193	375	30	
Managers	6.706	74	10	2	-	
Specialists	3.318	118	35	6	-	
Total	2.937	236	238	383	30	

9.4. table. Average number of employees, salary and grouping of employees by education of the Group during the nine months of 2012.

Employees	Average calary	Employees by education					
Employees	Average salary	University	College	Secondary	Basic		
Workpeople	1.901	44	182	422	36		
Managers	5.978	71	13	2	-		
Specialists	2.993	114	28	5	-		
Total	2.570	229	223	429	36		

9.5. table. Average number of employees, salary and grouping of employees by education of the Company during the nine months of 2013.

	Average colony	Employees by education						
Employees	Average salary	University	College	Secondary	Basic			
Workpeople	2.681	18	49	113	9			
Managers	8.892	24	4	1	-			
Specialists	3.817	59	14	4	-			
Total	3.601	101	67	118	9			



9.6. table. Average number of employees, salary and grouping of employees by education of the Company during the nine months of 2012.

Employees	Average calary	Employees by education					
Employees	Average salary	University	College	Secondary	Basic		
Workpeople	2.420	15	45	107	9		
Managers	7.911	21	5	-	-		
Specialists	3.896	54	11	4	-		
Total	3.318	90	61	111	9		

#### 10. AMENDMENTS TO THE ARTICLES OF ASSOCIATION OF THE ISSUER

The Articles of Association of the Issuer are amended in the procedure prescribed by legal acts of the Republic of Lithuania.

## 11. INFORMATION ON THE MANAGING BODIES OF THE ISSUER

The Company has the general meeting of shareholders, the sole-person managing body – the head of the Company (the President), the collegial managing body – supervisory council and the collegial managing body – the board.

The supervisory council is comprised of 5 members. The members to the supervisory council are elected by the general meeting of shareholders for a period of 4 years. The supervisory council elects and revokes the members of the board. The board of the Company consists of 5 members.

The board of the Company elects and revokes the head of the Company, fixes his salary, approves his job description, awards bonuses to and imposes penalties on the head of the Company.

## 11.1. Members of the managing bodies

11.1. table. Members of the supervisory council, board and administration, and their capital share and votes

Full names	Positions	Capital share and votes, %
	SUPERVISORY COUNCIL	
Norimantas Stankevičius	Chairman	-
Algimantas Goberis	Member	-
Romualdas Juškevičius	Member	-
Tautvilas Adamonis	Member	-
Daiva Duksienė	Member	-
	Board	
Gintautas Pangonis	Chairman	0,21
Nina Šilerienė	Member	0,08
Vigmantas Kažukauskas	Member	0,32
Normantas Paliokas	Member	-
Vytautas Juška	Member	-
	ADMINISTRATION	
Gintautas Pangonis	President	0,21
Nina Šilerienė	Vice President, Finance	0,08
Vigmantas Kažukauskas	Vice President, Business Development	0,32
Vytautas Juška	Vice President, Purchasing & Logistics	-
Robertas Krutikovas	Director General	0,07



11.2. Information of the Chairman of the Board, President and Vice President, Finance

**Gintautas Pangonis** – Chairman of the Board, president. Education – university degree. Profession – multichannel telecommunication engineer. Workplaces during the last 10 years:

Employers	Positions	
Grigiškės AB	Director general, chairman of the board	
Grigiškės AB	President, chairman of the board	

**Nina Šilerienė** – Vice President, Finance. Education – university degree. Profession – economist for accounting, control and analysis of economic activities. Workplaces during the last 10 years:

Employers	Positions		
Grigiškės AB	Director of Finance Department, member of the board		
Grigiškės AB	Vice president, Finance, member of the board		

11.3. Information on the participation in the activities of other enterprises, agencies and organisations (name of the enterprise, agency or organisation and position thereat, capital interest and votes in excess of 5 per cent)

11.3. table. Participation of the members of the supervisory council, board and administration in the activities of other enterprises, agencies and organisations

	Business	s participation	Capital i	nterest
Name	Name of enterprise, agency and organisation	Positions	Name of enterprise, agency and organisation	Capital share and votes, %
	Didma UAB	Project director	Didma UAB	51,00
			Naras UAB	62,48
			Bakenas, UAB	100,00
			Statybų namai, UAB	62,00
Norimantas Stankevičius			Technikos namai, UAB	62,00
			Ginvildos investicija UAB	9,00
	Grigiškės AB	Chairman of the supervisory council		
Algimantas Goberis	Grigiškės AB	Member of the supervisory council		
Romualdas Juškevičius	Grigiškės AB	Member of the supervisory council		
	Remada UAB	Director General	Remada UAB	100,0
Tautvilas Adamonis	Grigiškės AB	Member of the supervisory council		
	Remados statyba UAB	Director	Remados statyba UAB	100,0
Daiva Duksienė	Grigiškės AB	Member of the supervisory council		
			Ginvildos investicija UAB	79,0
	Grigiškės AB	President	Grigiškės AB	0,21
	Grigiškės AB	Chairman of the board		
Gintautas Pangonis	Klaipėdos kartonas AB	Chairman of the board		
	Naujieji Verkiai UAB	Chairman of the board		
	Baltwood UAB	Chairman of the board		
	Ekotara UAB	Chairman of the board		



	Business	s participation	Capital i	nterest
Name	Name of enterprise, agency and organisation	Positions	Name of enterprise, agency and organisation	Capital share and votes, %
	Grigiškių energija UAB	Chairman of the board		
	Klaipėda Recycling UAB	Chairman of the board		
	Mena Pak PAT	Member of the Supervisory council		
	Didma UAB	Head of Vilnius Representative Office		
Normantas Paliokas	Ginvildos investicija UAB	Director		
	Grigiškės AB	Member of the board		
	Grigiškės AB	Vice president, Business Development	Grigiškės AB	0,32
	Grigiškės AB	Member of the board		
	Klaipėdos kartonas AB	Member of the board		
	Baltwood UAB	Member of the board		
	Naujieji Verkiai UAB	Director		
Vigmantas Kažukauskas	Naujieji Verkiai UAB	Member of the board		
	Ekotara UAB	Director		
	Ekotara UAB	Member of the board		
	Grigiškių energija, UAB	Director		
	Grigiškių energija, UAB	Member of the board		
	AGR Prekyba UAB	Director		
	Grigiškės AB	Vice president, Purchasing & Logistics		
W I VI	Grigiškės AB	Member of the board		
Vytautas Juška	Baltwood UAB	Member of the board		
	Klaipėda Recycling UAB	Member of the board		
	Grigiškių energija UAB	Member of the board		
	Grigiškės AB	Vice President, Finance	Grigiškės AB	0,08
	Grigiškės AB	Member of the board		
	Klaipėdos kartonas AB	Member of the board		
Nina Šilerienė	Naujieji Verkiai UAB	Member of the board		
	Baltwood UAB	Member of the board		
	Ekotara UAB	Member of the board		
	Grigiškių energija UAB	Member of the board		

11.4. Data on the commencement and expiration of the tenure of each managing body

The Supervisory Council of Grigiskes AB was elected on the 26<sup>th</sup> of April 2011 for a 4 years' period (ending in 2015). The Board of the Company was elected on the 26<sup>th</sup> of April 2011 for a 4 years' period (ending in 2015).

## 12. INFORMATION ABOUT COMPLIANCE WITH GOVERNANCE CODE

Grigiskes AB follows a Corporate Governance Code for the Companies Listed on the Vilnius Stock Exchange. Information presented in the Annual Report of 2011 has not undergone any changes.



#### 13. REVIEW OF ACTYVITY OF THE GROUP COMPANIES

#### 13.1. Material events in the Issuer's activities

- 11.01.2013 The Board meeting on January 10, 2013 approved budget for the year 2013. It is planned that the Group in the year 2013 will reach a turnover of LTL 330 Mio. (EUR 95.6 Mio). It is also planned that GRIGISKES AB in the year 2013 will reach a turnover of LTL 148 Mio (EUR 42.8 Mio). These forecasts are not audited.
- 13.02.2013 The decision of the Board of the Bank of Lithuania to temporary restrict operation of "Ūkio bankas" AB has no significant direct effect on activities and results of GRIGISKES AB or other companies of the Group.
- 21.02.2013 On 20th February 2013, GRIGISKES AB and SEB bank AB signed a loan supply contract for LTL 35 Mio (EUR 10.1 Mio). This begins the third stage of the investment program announced in April 2011. The loan to be obtained as a result of the financing contract signed yesterday will be used to purchase a new paper manufacturing machine.
- 28.02.2013 Over the year 2012 the consolidated turnover of GRIGISKES AB Group outmeasured LTL 290 Mio (EUR 84 Mio). Over the same period the turnover of GRIGISKES AB outmeasured LTL 111.0 Mio (EUR 32.1 Mio).

  Over the year 2012 the consolidated profit before taxes of GRIGISKES AB Group reached LTL 9.97 Mio (EUR 2.9 Mio). The Company's profit before taxes reached LTL 8.7 Mio (EUR 2.5 Mio).
- 28.03.2013 Company considers various alternatives of expansion of Company's business, including the possible raising of additional capital of the Company by way of secondary public offering of shares of the Company.
- **02.04.2013** The Annual General Meeting of Shareholders of GRIGISKES AB is convened by initiative and the decision of the Board of the Company on the 26 April, 2013 at 11 a.m.
- O4.04.2013 The Board meeting of GRIGISKES AB on 4th of April 2013 decided to provide Annual General Meeting of Shareholders of GRIGISKES AB to be held on 26th of April, 2013, the following information and documents: consolidated annual report of the Company for the year 2012, Auditor's report for the year 2012 and the set of consolidated annual financial statements and annual financial statements of the Company for the year 2012, project of appropriation of the Company's profit for the year 2012, Draft decisions on the agenda of the Annual General Meeting of Shareholders of GRIGISKES AB to be held on 26th of April, 2013 proposed by the Board, the general ballot paper.
- Over the year 2012 the audited consolidated turnover of GRIGISKES AB Group outmeasured LTL 290 Mio (EUR 84 Mio). Over the same period the audited turnover of GRIGISKES AB outmeasured LTL 111.0 Mio (EUR 32.1 Mio).
  - Over the year 2012 the Company's audited profit before taxes reached LTL 8.7 Mio (EUR 2.5 Mio). Audited consolidated profit before taxes of GRIGISKES AB Group reached LTL 10.64 Mio (EUR 3.1 Mio).
- 11.04.2013 The agenda of the Annual General Meeting of Shareholders of GRIGISKES AB scheduled for 26 April, 2013 at 11:00 a.m. was supplemented by the proposal and the decision of the Board.
- 11.04.2013 In the Annual General Meeting of Shareholders of GRIGISKES AB, to be held on 26-04-2013 it is intended to consider the question regarding withdrawal of the pre-emptive



- right of shareholders of the Company to acquire the new issue of Company's shares of par value of up to LTL 5,700,000.
- 24.04.2013 During the 1st quarter of 2013, the Group achieved the consolidate sales turnover of LTL 76.2 million (EUR 22.1 million). During the same period in question, the Company's sales amounted to LTL 32.5 million (EUR 9.4 million).

  During the reporting period, the Group earned LTL 1.88 million (EUR 0.5 million) and the Company earned LTL 1.44 million (EUR 0.4 million) profit before taxes.
- 26.04.2013 The General Meeting of shareholders of GRIGISKES AB was held on 26-04-2013. The meeting heard the consolidated annual report of the Company for the year 2012 and the Auditor's report for the year 2012 and made decisions.
- 29.04.2013 GRIGISKES AB invites investors and other interested parties to participate in webinar on the secondary public offering (SPO) and Company's future plans on May 13, 2013 at 16:00 (EET).
- O6.05.2013 GRIGISKES AB has changed the date of the organized webinar on the SPO and Company's future plans and invites shareholders, investors, mass media representatives and other stakeholders to participate in its investor conference webinar on 20 May, 2013 at 16:00 (EET).
- 14.05.2013 On 14 May 2013, the Bank of Lithuania approved the prospectus of issue of GRIGISKES AB ordinary registered shares.
- 22.05.2013 On May 20, GRIGISKES AB organized its Investor Conference Online Webinar for investors and other stakeholders. The recorded GRIGISKES AB webinar is available online: http://bit.ly/Grigiskes\_record.
- 27.05.2013 During the secondary public offering of newly issued GRIGISKES AB shares investors have submitted subscriptions for significantly greater amount of shares than was offered oversubscription is approximately equal to 2.8. Investors were offered to acquire up to 5,700,000 newly issued ordinary registered shares, which account for approximately 8.7% of the company's increased share capital. Shares were offered at the price of 0.51 EUR (1.76 LTL).
- 30.05.2013 Decisions of the Board of GRIGISKES AB regarding determination and allocation of the final number of new shares the Company has issued.
- 31.05.2013 On 30 May 2013 the amended Articles of Association of Grigiskes AB (the "Company") were registered with the Register of Legal Persons after the increase of the authorised capital of the Company up to LTL 65,700,000 and the Company's shares of the new issue (5,700,000 units) were introduced to the Main List of AB NASDAQ OMX Vilnius stock exchange and admitted to trading. The authorised capital of the Company was increased after the placement of a new issue of the Company's shares, of the total nominal value of LTL 5,700,000, following the resolutions of the annual general meeting of shareholders of the Company held on 26 April 2013.
- 31.05.2013 During the 1st quarter of 2013, the Group achieved the consolidate sales turnover of LTL 76.2 million (EUR 22.1 million). It is LTL 3.5 million (EUR 1.0 million) or 5% more than during the 1st quarter in 2012.

  During the same period in question, the Company's sales amounted to LTL 32.5 million (EUR 9.4 million), which is LTL 6.9 million (EUR 2.0 million) or 27% more than in the same period last year.
- **03.06.2013** GRIGISKES AB has received notification from managers of the Company and related parties on the transactions in issuer's securities.



- 11.06.2013 Carrying out the project Construction of 10 MW steam boiler using renewable energy resources at GRIGISKES AB (No. VP3-3.4-ŪM-02-K-02-020) GRIGISKES AB and Enerstena UAB signed a contract for design and equipment supply, on the 10th of June, 2013.
- 02.07.2013 Implementing the investment program GRIGISKES AB and TOSCOTEC S.p.A. signed a contract for a new paper manufacturing machine design, supply and installation. Under this contract TOSCOTEC S.p.A. undertook obligations to deliver and install equipment and to start the production of paper till the end of the year 2014.
- 23.07.2013 During the 1st half of 2013, the Group achieved the consolidate sales turnover of LTL 156.4 million (EUR 45.3 million). During the same period in question, the Company's sales amounted to LTL 67.9 million (EUR 19.7 million).

  During the reporting period, the Group earned LTL 4.6 million (EUR 1.4 million) and the Company earned LTL 3.1 million (EUR 0.9 million) profit before taxes.
- O4.09.2013 SEB Bank has issued a loan of LTL 11 million (EUR 3.2 million) to Klaipedos Kartonas AB, a subsidiary of GRIGISKES AB. The loan funds will be used for the construction of a new 22.5 MW capacity boiler house. The project will enable the company to have an up to 100 per cent supply of green energy produced by burning wood waste bought by the company.
- **18.09.2013** GRIGISKES AB has received notification from managers of the Company and related parties on the transactions in issuer's securities.
- 23.09.2013 During the eight months of 2013, the Group achieved the consolidate sales turnover of LTL 214.8 million (EUR 62.2 million). During the same period in question, the Company's sales amounted to LTL 95.1 million (EUR 27.5 million). During the reporting period, the Group earned LTL 9.2 million (EUR 2.7 million) and the Company earned LTL 2.8 million (EUR 0.8 million) profit before taxes.
- 25.09.2013 GRIGISKES AB has received notification from managers of the Company and related parties on the transactions in issuer's securities.

#### 13.2. Newest events in the Issuer's activities

- 17.10.2013 GRIGISKES AB has received notification from managers of the Company and related parties on the transactions in issuer's securities.
- 23.10.2013 During the nine months of 2013, the Group achieved the consolidate sales turnover of LTL 244.5 million (EUR 70.8 million). During the same period in question, the Company's sales amounted to LTL 108.5 million (EUR 31.4 million). During the reporting period, the Group earned LTL 11.7 million (EUR 3.4 million) and the Company earned LTL 6.1 million (EUR 1.8 million) profit before taxes.
- **04.11.2013** GRIGISKES AB has received notification from managers of the Company and related parties on the transactions in issuer's securities.

#### 13.3. Offices and branches

Company has Country marketing representatives operating in Latvia, Estonia and Poland. No new offices or branches are planned to open in 2013.

#### 13.4. Risk factors

Information about financial risk management is provided in notes of annual audited consolidated statements of 2012. There are no material changes in financial risk management during nine months of year 2013.



### 13.5. Suppliers

13.5.1 table. Countries of suppliers' of main raw materials and materials for the Company over the nine months of the year

Supplier's country	2013	2012
Supplier's country	%	%
Lithuania	68,5	70,2
Finland	8,2	4,2
Estonia	5,5	4,2
Russia	4,1	0,0
Italy	3,7	5,0
Poland	2,3	2,2
Bulgaria	2,2	0,0
Germany	2,2	1,2
Belarus	1,0	0,2
Latvia	0,6	1,0
Austria	0,4	0,7
Switzerland	0,4	9,9
other countries	0,9	1,2
TOTAL	100,0	100,0

### 13.6. Segment information

For management purposes, the Group is organized into three and the Company is organized into two operating business units based on their products produced and have three reportable segments: paper, hardboard and wood processing, raw material for corrugated cardboard and related production:

13.6.1. table. Consolidated segments of the Group over the nine months of the year 2013

	Paper and paper products	Hardboard and wood products	Raw material for corrugated cardboard, and related production	Unallocated	Eliminations	TOTAL
Sales	71.673.214	56.247.628	115.764.558	775.261	-	244.460.661
Sales between segments	(11.039)	(7.359.160)	(11.671.621)	(14.662.970)	33.704.790	-
Non-consolidated segment sales	71.684.253	63.606.788	127.436.179	15.438.231	(33.704.790)	244.460.661
Cost of sales	(56.543.792)	(45.822.029)	(102.501.819)	(597.078)	-	(205.464.718)
Gross profit	15.129.422	10.425.599	13.262.739	178.183	-	38.995.943
Depreciation and amortization	6.097.906	3.378.151	7.617.037	3.205.510	-	20.298.604
Segment property, plant and equipment and intangible assets	53.564.304	25.142.597	79.676.772	33.316.222	-	191.699.895
Segment capital expenditure	10.681.196	580.150	7.185.315	4.937.464	-	23.384.125



# 13.6.2. table. Segments of the Company over the nine months of the year 2013.

	Paper and paper products	Hardboard and wood products	Raw material for corrugated cardboard, and related production	Unallocated	TOTAL
Sales	71.673.214	-	21.360.540	15.438.231	108.471.985
Cost of sales	(56.543.792)	-	(19.140.199)	(14.566.531)	(90.250.522)
Gross profit	15.129.422	-	2.220.341	871.700	18.221.463
Depreciation and amortization	6.097.906	-	2.561.945	3.205.510	11.865.361
Segment property, plant and equipment and intangible assets	53.564.304	-	19.483.814	33.316.222	106.364.340
Segment capital expenditure	10.681.196	-	44.641	4.937.464	15.663.301

# 13.6.3. table. Consolidated segments of the Group over the nine months of the year 2012

	Paper and paper products	Hardboard and wood products	Raw material for corrugated cardboard, and related production	Unallocated	Eliminations	TOTAL
Sales	52.383.346	57.920.895	108.057.752	355.442	-	218.717.435
Sales between segments	(12.646)	(7.086.176)	(8.051.847)	(16.058.015)	31.208.684	-
Non-consolidated segment sales	52.395.992	65.007.071	116.109.599	16.413.457	(31.208.684)	218.717.435
Cost of sales	(40.372.192)	(48.603.008)	(95.897.715)	(69.672)	-	(184.942.587)
Gross profit	12.011.154	9.317.887	12.160.037	285.770	-	33.774.848
Depreciation and amortization	4.816.834	3.527.707	5.738.690	3.538.381	-	17.621.612
Segment property, plant and equipment and intangible assets	46.404.019	27.692.810	80.661.914	33.086.659	-	187.845.402
Segment capital expenditure	11.328.875	646.628	13.131.618	397.832	-	25.504.953



## 13.6.4. table. Segments of the Company over the nine months of the year 2012

	Paper and paper products	Hardboard and wood products	Raw material for corrugated cardboard, and related production	Unallocated	TOTAL
Sales	52.383.346	-	12.462.380	16.413.457	81.259.183
Cost of sales	(40.372.192)	-	(11.031.701)	(15.123.032)	(66.526.925)
Gross profit	12.011.154	-	1.430.679	1.290.425	14.732.258
Depreciation and amortization	4.816.834	-	629.670	3.538.381	8.984.885
Segment property, plant and equipment and intangible assets	46.404.019	-	21.747.566	33.086.659	101.238.244
Segment capital expenditure	11.328.875	-	8.578.885	397.832	20.305.592

## 13.6.5. table. Group's and Company's countries of sales

		Gro	oup			Company				
Country	nine mont	hs of 2013	nine mont	hs of 2012	nine mont	hs of 2013	nine mont	ths of 2012		
	thousand litas	%	thousand litas	%	thousand litas	%	thousand litas	%		
Lithuania	84.979	34,76	54.959	25,13	56.853	52,41	47.419	58,36		
Latvia	19.240	7,87	21.080	9,64	11.396	10,51	8.398	10,33		
Poland	42.642	17,44	34.324	15,69	6.624	6,11	1.482	1,82		
Sweden	9.579	3,92	10.767	4,92	3.704	3,41	4.649	5,72		
Denmark	11.704	4,79	9.791	4,48	10.368	9,56	7.623	9,38		
Estonia	13.567	5,55	10.990	5,02	7.843	7,23	5.308	6,53		
The Netherlands	971	0,40	18.158	8,30	-	-	21	0,03		
Slovakia	2.183	0,89	2.408	1,10	1.421	1,31	1.790	2,20		
Finland	8.695	3,56	4.386	2,01	4.424	4,08	684	0,84		
Great Britain	3.620	1,48	-	-	-	-	-	-		
Norway	79	0,03	532	0,24	79	0,07	532	0,65		
Czech Republic	842	0,34	5.280	2,41	-	-	247	0,30		
Germany	1.295	0,53	1.987	0,91	74	0,07	17	0,02		
Belarus	7.595	3,11	6.231	2,85	1.259	1,16	981	1,21		
Hungary	2.111	0,86	1.267	0,58	1.028	0,95	144	0,18		
Italy	3.119	1,28	1.492	0,68	-	-	-	-		
France	557	0,23	2.560	1,17	-	-	-	-		
Ukraine	25.668	10,50	28.136	12,86	1.241	1,14	937	1,15		
Russia	4.122	1,69	3.125	1,43	1.714	1,58	395	0,49		
Other countries	1.893	0,77	1.244	0,57	444	0,41	632	0,78		
Total	244.461	100,00	218.717	100,00	108.472	100,00	81.259	100,00		

13.7. Strategy of the activity and plans for the close future

It is planned that the Group which consists of companies GRIGISKES AB, Baltwood UAB, Klaipedos kartonas AB, Klaipeda Recycling UAB, Mena Pak PAT and Klaipeda recycling UAB in the year 2013 will reach a turnover of LTL 330 Mio. (EUR 95.6 Mio), which is by LTL 40 Mio (EUR 11.6 Mio) or 13.8% over



the audited consolidated turnover of 2012. The Group's profit before taxes will reach LTL 13.4 Mio (EUR 3.9 Mio) and will be by LTL 3% higher than it is audited consolidated for the year 2012.

It is also planned that GRIGISKES AB in the year 2013 will reach a turnover of LTL 148 Mio (EUR 42.8 Mio) and will be higher by LTL 37 Mio (EUR 10.7 Mio) than it is audited for the year 2012. The company will earn a profit before taxes of LTL 7 Mio (EUR 2 Mio) which will be by LTL 1.7 Mio (EUR 0.5 Mio) less than it is audited for the year 2012.

The activity of the year 2013 will be focused on the development of the hygienic paper and corrugated cardboard and related products sales in Lithuania and foreign markets. In planning the activities for the year 2013 tendencies of the marked were evaluated.

13.8. Financial indicators

Financial ratios	nine months aud	of 2011, not ited	nine months aud	of 2012, not ited	nine months of 2013, not audited	
	Group	Company	Group	Company	Group	Company
EBITDA	31.170.054	16.128.061	28.232.803	16.188.130	32.777.858	17.689.863
EBITDA profitability	13,3%	13,4%	12,9%	19,9%	13,4%	16,3%
Gross margin	14,2%	12,7%	15,3%	18,1%	16,0%	16,8%
Operating margin	6,0%	4,6%	5,2%	9,8%	5,4%	6,1%
Net margin	3,0%	3,5%	4,0%	8,6%	4,5%	5,2%
ROE, %	8,0%	5,2%	8,6%	7,3%	9,5%	5,3%
ROA, %	3,0%	2,8%	3,5%	4,5%	4,2%	3,3%
Current ratio	0,89	0,73	1,03	0,91	0,95	0,96
Quick ratio	0,62	0,51	0,70	0,70	0,66	0,72
Cash to current liabilities	0,014	0,006	0,013	0,003	0,035	0,007
P/E	15,25	25,92	12,64	15,79	11,85	23,19
Earnings per share	0,120	0,070	0,15	0,12	0,18	0,09
Debt to equity ration	1,54	0,76	1,33	0,58	1,07	0,47
Debt to total assets ratio	0,58	0,41	0,55	0,35	0,50	0,30

#### 13.9. Related party transactions

All transactions with related persons were carried out at market prices.

AB "Klaipėdos kartonas" – subsidiary of Grigiškės AB.

Baltwood UAB – subsidiary of Grigiškės AB.

Mena Pak PAT – subsidiary of Grigiškės AB.

AGR Prekyba UAB – subsidiary of Grigiškės AB.

Ginvildos Investicija UAB – major shareholders of Grigiškės AB.

Didma UAB, Remada UAB and Naras UAB – companies related to companies related to the members of Supervisory Council.

Ekotara UAB – subsidiary of the group not subject to consolidation.

Naujieji Verkiai UAB – subsidiary of the group not subject to consolidation.

Klaipėda Recycling UAB – subsidiary of Grigiškės AB.

Grigiškių energija UAB – subsidiary of the group not subject to consolidation.



**13.9.1. table. Group's transactions with related persons over the** nine months of 2013. Balances of amounts receivable/payable in relation thereto on the 30<sup>th</sup> of September 2013 (LTL)

	Sales of goods and services	Acquisition of goods and services	Receivable from related persons	Amounts payable to related persons
Ginvildos Investicija UAB	-	123.212	=	40.656
Didma UAB	1.146	92.818	163	
Naujieji Verkiai UAB	8.809	-	1.621	-
Total	9.955	216.030	1.784	40.656

**13.9.2.** table. Company's transactions with related persons over the nine months of 2013. Balances of amounts receivable/payable in relation thereto on the 30<sup>th</sup> of September 2013 (LTL)

	Sales of goods and services	Acquisition of goods and services	Receivable from related persons	Amounts payable to related persons
Baltwood UAB	15.213.330	7.161.692	801.547	-
Ginvildos Investicija UAB	-	123.212	-	40.656
Didma UAB	1.146	92.818	163	-
Klaipėda Recycling UAB	107.672	122.538	138.763	-
Klaipėdos kartonas AB	80.128	11.380.853	14.728	161.196
Naujieji Verkiai UAB	8.809	-	1.621	-
Total	15.411.085	18.881.113	956.822	201.852



## 14. FINANCIAL INFORMATION

# 14.1. Statement of financial position

		The C	Group	The Co	mpany
	Notes	30.09.2013	31.12.2012	30.09.2013	31.12.2012
ASSETS					
Non-current assets:					
Property, plant and equipment	14.7.	182.771.543	180.022.200	101.856.213	98.025.181
Investment property	14.8.	3.132.513	3.237.646	3.132.513	3.237.646
Intangible assets	14.9.	16.157.940	16.034.012	1.375.615	1.312.490
Investments into subsidiaries	14.10	-	-	40.755.923	40.755.923
Non-current receivables		249.063	319.318	227.163	278.019
Deferred income tax assets		-	-	210.920	153.650
TOTAL NON-CURRENT ASSETS		202.311.059	199.613.176	147.558.347	143.762.909
CURRENT ASSETS:					
Cash and cash equivalents	14.12	2.519.908	1.239.577	215.037	195.749
Loans granted		-	-	-	-
Accounts receivables	14.11	41.975.430	30.993.674	19.807.620	13.621.147
Inventories	14.13	21.156.958	21.297.591	7.230.527	6.717.904
Other assets		2.486.345	964.596	1.021.596	335.881
TOTAL CURRENT ASSETS		68.138.641	54.495.438	28.274.780	20.870.681
TOTAL ASSETS		270.449.700	254.108.614	175.833.127	164.633.590
EQUITY AND LIABILITIES					
Εουιτγ					
Share capital	14.14	65.700.000	60.000.000	65.700.000	60.000.000
Share premium		3.863.357	-	3.863.357	-
Legal reserve		5.322.763	4.898.670	5.322.763	4.898.670
Foreign currency translation reserve		(694.493)	(354.420)	-	-
Retained earnings		48.775.057	39.461.183	38.830.425	34.826.430
Non-controlling interests		2.173.189	2.100.568	-	-
TOTAL EQUITY		125.139.873	106.106.001	113.716.545	99.725.100
GRANTS AND SUBSIDIES		11.188.651	8.214.716	9.108.863	8.099.580
Non-current liabilities:					
Non-current borrowings	14.15	56.065.939	50.728.916	16.221.060	11.217.373
Financial lease obligations		3.503.031	3.184.230	2.947.603	2.865.026
Loans to subsidiaries and associated companies		-	-	4.000.000	-
Deferred income tax liability		2.231.229	1.999.364	-	-
Non-current employee benefits		648.608	648.608	169.349	169.349
Long-term trade and other payables		186.451	186.451	237.713	186.451
TOTAL NON-CURRENT LIABILITIES		62.635.258	56.747.569	23.575.725	14.438.199
CURRENT LIABILITIES:					
Current portion of long term loans	14.15	2.858.553	14.285.395	1.015.649	7.265.600
Current borrowings	14.15	19.498.944	22.763.353	10.310.413	14.356.272
Current portion of financial lease obligations		489.079	3.254.648	337.198	2.762.658
Income tax payable		498.082	574.615	498.082	493.885
Trade and other payable	14.16	48.141.260	42.162.317	17.270.652	17.492.296
TOTAL CURRENT LIABILITIES		71.485.918	83.040.328	29.431.994	42.370.711
TOTAL EQUITY AND LIABILITIES		270.449.700	254.108.614	175.833.127	164.633.590



# 14.2. Statements of comprehensive income

			TI 0			L I L The Company				
	not		The Gr				T.			
	es	January – September 2013	January – September 2012	July – September 2013	July – September 2012	January – September 2013	January – September 2012	July – September 2013	July – September 2012	
Revenue		244.460.661	218.717.435	88.093.347	74.129.664	108.471.98	81.259.183	40.555.837	29.439.091	
Cost of sales		205.464.718	185.158.685	71.708.585	62.209.361	90.250.522	66.526.925	33.325.789	24.345.750	
Gross profit		38.995.943	33.558.750	16.384.762	11.920.303	18.221.463	14.732.258	7.230.048	5.093.341	
Other operating income	14. 16.	1.145.331	3.311.929	405.040	1.935.711	721.712	3.062.639	217.228	1.770.743	
Selling and distribution expenses		17.375.784	16.042.366	6.147.758	5.441.268	7.290.214	5.170.995	2.744.427	1.856.031	
General and administrative expenses		9.330.560	8.877.052	3.024.962	2.194.521	4.859.493	4.248.195	1.530.083	1.299.759	
Other operating expenses	14. 17.	168.506	593.433	28.485	312.032	198.249	425.825	90.231	259.199	
Profit from operations		13.266.424	11.357.828	7.588.597	5.908.193	6.595.219	7.949.882	3.082.535	3.449.095	
Other finance income		26.960	326.396	(119.323)	75.442	26.412	601.224	18.812	53.158	
Other finance expenses		1.547.909	2.012.082	371.892	607.545	567.813	894.647	183.413	260.922	
Profit before income tax		11.745.475	9.672.142	7.097.382	5.376.090	6.053.818	7.656.459	2.917.934	3.241.331	
Income tax		734.887	920.238	346.569	469.271	425.730	652.431	191.000	366.000	
NET PROFIT		11.010.588	8.751.904	6.750.813	4.906.819	5.628.088	7.004.028	2.726.934	2.875.331	
Other comprehensive income:										
Exchange differences on translation of foreign operations		(340.073)	(170.099)	(383.542)	(848.114)	-	-	-	-	
Total comprehensive income for the year, net of tax		10.670.515	8.581.805	6.367.271	4.058.705	5.628.088	7.004.028	2.726.934	2.875.331	
Profit attributable to:										
The shareholders of the Company		10.937.967	8.730.222	6.652.436	4.858.935	5.628.088	7.004.028	2.726.934	2.875.331	
Non-controlling interests		72.621	21.682	98.377	47.884	-	-	-	-	
Total of attributable profit		11.010.588	8.751.904	6.750.813	4.906.819	5.628.088	7.004.028	2.726.934	2.875.331	
Comprehensive income attributable to:										
The shareholders of the Company		10.597.894	8.560.123	6.268.894	4.010.821	5.628.088	7.004.028	2.726.934	2.875.331	
Non-controlling interests		72.621	21.682	98.377	47.884	-	-	-	-	
Total attributable comprehensive income		10.670.515	8.581.805	6.367.271	4.058.705	5.628.088	7.004.028	2.726.934	2.875.331	
Basic and diluted earnings per share		0,17	0,15	0,10	0,08	0,09	0,12	0,04	0,05	



# 14.3. Statement of changes in equity

LTL

								LIL
The Group	Not es	Share capital	Share premium	Legal reserve	Rate of exchange influence	Non- controlling interest	Retained earnings	Total
31 December 2011		60.000.000		4.221.919	(59.777)	2.977.858	31.356.702	98.496.702
Transfer to legal reserve				676.751			(676.751)	
Other comprehensive income (expenses)					(170.099)			(170.099)
Dividends paid						(226.599)	(1.200.000)	(1.426.599)
Net profit						21.682	8.730.222	8.751.904
30 September 2012		60.000.000		4.898.670	(229.876)	2.772.941	38.210.173	105.651.908
Other comprehensive income (expenses)		-	-	-	(124.544)	-	-	(124.544)
Sales to non-controlling interest		-	-	-	-	(622.732)	622.732	-
Net profit		-	-	-	-	(49.641)	628.278	578.637
31 December 2012		60.000.000	-	4.898.670	(354.420)	2.100.568	39.461.183	106.106.001
Transfer to legal reserve		-	-	424.093	-	-	(424.093)	-
Increase in share capital		5.700.000	3.863.357	-	-	-	-	9.563.357
Dividends paid		-	-	-	-	-	(1.200.000)	(1.200.000)
Other comprehensive income (expenses)		-	-	-	(340.073)	-	-	(340.073)
Net profit		-	-	-	-	72.621	10.937.967	11.010.588
30 September 2013		65.700.000	3.863.357	5.322.763	(694.493)	2.173.189	48.775.057	125.139.873

The Company	Not es	Share capital	Share premium	Legal reserve	Other reserves	Rate of exchange influence	Retained earnings	Total
31 December 2011		60.000.000	-	4.221.919	-	-	28.221.313	92.443.232
Transfer to legal reserve		-	-	676.751	-	-	(676.751)	-
Dividends paid		-	-	-	-	-	(1.200.000)	(1.200.000)
Net profit		-	-	-	-	-	7.004.028	7.004.028
30 September 2012		60.000.000	-	4.898.670	-	-	33.348.590	98.247.260
Transfer to legal reserve		-	-	-	-	-	-	-
Net profit		-	-	-	-	-	1.477.840	1.477.840
31 December 2012		60.000.000	-	4.898.670	-	-	34.826.430	99.725.100
Transfer to legal reserve		-	-	424.093	-	-	(424.093)	-
Increase in share capital		5.700.000	3.863.357	-	-	-	-	9.563.357
Dividends paid		-	-	-	-	-	(1.200.000)	(1.200.000)
Net profit		-	-	-	-	-	5.628.088	5.628.088
30 September 2013		65.700.000	3.863.357	5.322.763	-	-	38.830.425	113.716.545



### 14.4. Statements of Cash flows

The Grup   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2013   30.09.2012   30.09.2013   30.09.2014   30.09.2013   30.09.2014   30.09.2013   30.09.2014   30.09.2014   30.09.2013   30.09.2014   30.09.2013   30.09.2014   30.09.2013   30.09.2014   30.09.2013   30.09.2014   30.09									
OPERATING ACTIVITIES         Profit before income tax         11.745.475         9 672.142         6.053.818         7.656.459           Adjustments for:         Depreciation and amortization         19.511.434         16.874.975         11.094.644         8.238.248           Himination of financial activity results         1.520.949         1.685.666         541.401         293.423           Loss (profit) on disposal of fixed assets         (57.812)         (2.437.836)         (47.752)         (2.264.390)           Loss (profit) on disposal of fixed assets         (57.812)         (2.437.836)         (47.752)         (2.264.390)           Loss (profit) on disposal of fixed assets of fixed assets and laure inventory provisions (previsal) for slow moving inventory, write off to pad accounts receivables (reversal), write off to pad accounts receivables (reversal), write off of bad accounts receivables (reversal), write off of bad accounts receivables (reversal) in trade and other accounts receivables (reversal) in trade and other accounts receivables (reversal) (reversal) in trade and other accounts payable (reversal) (reversal) (reversal) in trade and other accounts payable (reversal)			1						
Profit before income tax		30.09.2013	30.09.2012	30.09.2013	30.09.2012				
Adjustments for.   Depreciation and amortization   19.511.434   16.874.975   11.094.644   8.238.248   Elimination of financial activity results   1.520.499   1.685.686   541.401   293.423   20ss (profit) on disposal of fixed assets   (57.812)   (2.437.836)   (47.752)   (2.264.390)   Loss (profit) on disposal of fixed assets   (48.394)   Provisions (reversal) for slow moving inventory, write off to net realisable value and low value inventory   (17.420)   (451.068)   -   (126.984)   Provisions (reversal) for slow moving inventory, write off to net realisable value and low value inventory   (400.203)   -   -   -	OPERATING ACTIVITIES								
Depreciation and amortization   19.511.434   16.874.975   11.094.644   8.238.248   Elimination of financial activityresults   1.520.949   1.685.686   541.401   293.423   1.685.686   541.401   293.423   1.685.686   541.401   293.423   1.685.686   541.401   293.423   1.685.686   541.401   293.423   1.685.686   541.401   293.423   293.423   1.685.686   541.401   293.423   29		11.745.475	9.672.142	6.053.818	7.656.459				
Elimination of financial activity results   1,520,949   1,685,686   541,401   293,423   205,000   2437,836   (47.752)   (2.264.390)   (2.269.390)   (2.269	· ·								
Loss (profit) on disposal of fixed assets Loss (profit) on disposal of emission rights Provisions (reversal) for slow moving inventory, write off to net realisable value and low value inventory Provision for doubtful accounts receivable (reversal), write off to doubtful accounts receivable (reversal), write off to ada cacounts receivables  TOTAL Changes in current assets and liabilities: (Increase) decrease in other assets (Increase) in trade and other accounts receivables Decrease (increase) in inventories Increase (decrease) in inventories Increase (decrease) in inventories Increase (decrease) in trade and other accounts payable TOTAL (6467.788) (1.521.749) (53.797) (685.715) (610.93)	Depreciation and amortization	19.511.434	16.874.975	11.094.644	8.238.248				
Loss (profit) on disposal of emission rights   Crovisions (reversal) for slow moving inventory, write off to act realisable value and low value inventory	Elimination of financial activity results	1.520.949	1.685.686	541.401	293.423				
Provisions (reversal) for slow moving inventory, write off to net realisable value and low value inventory Provision for doubtful accounts receivable (reversal), write off of bad accounts receivables (400.203)		(57.812)	(2.437.836)	(47.752)	(2.264.390)				
Provision for doubtful accounts receivable (reversal), write off of bad accounts receivables (reversal), write off of bad accounts receivables   (400.203)   (40	Loss (profit) on disposal of emission rights	(48.394)		-					
off of bad accounts receivables         (400.203)         17.642.111         13.796.756           TOTAL         32.254.029         25.343.899         17.642.111         13.796.756           Changes in current assets on their assets         (1.521.749)         (53.797)         (685.715)         (61.093)           Decrease (increase) in trade and other accounts receivables         (10.511.298)         (5.572.539)         (6.135.616)         (2.460.654)           Decrease (increase) in inventories         182.585         6.673.430         (52.547)         (7.9814)           Increase (decrease) in trade and other accounts payable         5.382.674         (2.939.107)         (37.882)         (1.026.183)           TOTAL         (6.467.788)         (1.892.013)         (7.710.760)         (3.627.744)           Increase (decrease) in trade and other accounts payable         5.382.674         (2.939.107)         (37.882)         (1.02.410)           TOTAL         (6.467.788)         (1.892.013)         (7.710.760)         (3.627.744)           Increase (decrease) in trade and other accounts payable         5.382.674         (2.939.107)         (37.882)         (1.02.470)           Increase (decrease) in trade and other accounts payable         6.467.788)         (1.892.013)         (7.710.760)         (3.627.744)           Interest paid<		(17.420)	(451.068)	-	(126.984)				
Changes in current assets and liabilities:	· · · · · · · · · · · · · · · · · · ·	(400.203)	-	-	-				
Continue	TOTAL	32.254.029	25.343.899	17.642.111	13.796.756				
Continue	Changes in current assets and liabilities:								
Decrease (increase) in inventories   182.585   6.673.430   (512.547)   (79.814)     Increase (decrease) in trade and other accounts payable   5.382.674   (2.939.107)   (376.882)   (1.026.183)     TOTAL   (6.467.788)   (1.892.013)   (7.710.760)   (3.627.744)     Interest paid   (1.357.543)   (1.998.655)   (470.925)   (790.786)     Income tax paid   (478.803)   (126.657)   (478.803)   (126.657)     NET cash from operating activities   23.949.895   21.326.574   8.981.623   9.251.569     INVESTING ACTIVITIES   (25.504.953)   (15.536.441)   (20.305.592)     Investments in subsidiaries   (23.167.465)   (25.504.953)   (15.536.441)   (20.305.592)     Investments in subsidiaries   (23.167.465)   (25.504.953)   (15.536.441)   (20.305.592)     Interest received   9.63.357   - 9.563.35	(Increase) decrease in other assets	(1.521.749)	(53.797)	(685.715)	(61.093)				
Increase (decrease) in trade and other accounts payable   TOTAL   (6.467.788) (1.892.013) (7.710.760) (3.627.744)     Interest paid (1.357.543) (1.998.655) (470.925) (790.786)     Income tax paid (478.803) (126.657) (478.803) (126.657) (126.657)     Income tax paid (478.803) (126.657) (478.803) (126.657) (478.803) (126.657)     Income tax paid (478.803) (126.657) (478.803) (126.657) (478.803) (126.657) (126.657)     Income tax paid (478.803) (126.657) (478.803) (126.657) (126.657) (126.657)     Income tax paid (478.803) (126.657) (126.657) (126.657) (126.657) (126.657) (126.657)     Income tax paid (478.803) (126.657	Decrease (increase) in trade and other accounts receivables	(10.511.298)	(5.572.539)	(6.135.616)	(2.460.654)				
TOTAL   (6.467.788) (1.892.013) (7.710.760) (3.627.744)     Interest paid   (1.357.543) (1.998.655) (470.925) (790.786)     Income tax paid   (1.357.543) (1.998.655) (470.925) (790.786)     Income tax paid   (478.803) (126.657) (478.803) (126.657)     NET cash from operating activities   23.949.895   21.326.574   8.981.623   9.251.569     INVESTING ACTIVITIES   (25.504.953) (15.536.441) (20.305.592)     Investments in subsidiaries   (23.167.465) (25.504.953) (15.536.441) (20.305.592)     Investments in subsidiaries   (5.000)     Issue of shares   9.563.357   9.563.357   9.563.357   -	Decrease (increase) in inventories	182.585	6.673.430	(512.547)	(79.814)				
Interest paid	Increase (decrease) in trade and other accounts payable	5.382.674	(2.939.107)	(376.882)	(1.026.183)				
Income tax paid	TOTAL	(6.467.788)	(1.892.013)	(7.710.760)	(3.627.744)				
NET cash from operating activities   23.949.895   21.326.574   8.981.623   9.251.569   INVESTING ACTIVITIES	Interest paid	(1.357.543)	(1.998.655)	(470.925)	(790.786)				
INVESTING ACTIVITIES	Income tax paid	(478.803)	(126.657)	(478.803)	(126.657)				
Purchase of noncurrent assets and intangible assets Investments in subsidiaries Interest of disposal noncurrent assets Interest received Interest re	NET cash from operating activities	23.949.895	21.326.574	8.981.623	9.251.569				
Investments in subsidiaries   9.563.357   9.563.357   -	INVESTING ACTIVITIES								
Investments in subsidiaries   9.563.357	Purchase of noncurrent assets and intangible assets	(23.167.465)	(25.504.953)	(15.536.441)	(20.305.592)				
Proceeds on disposal noncurrent assets         116.877         3.920.385         56.592         3.561.313           Grants and subsidies received         3.761.105         -         1.780.000         -           Proceeds on disposal of emission rights         48.394         -         -           Interest received         9.163         5.276         9.163         4.408           Net cash (used in) investing activities         (9.668.569)         (21.579.292)         (4.127.329)         (16.744.871)           FINANCING ACTIVITIES         Dividends paid         (1.200.000)         (1.426.599)         (1.200.000)         (2.599.138)         8.587.410         (3.027.192	Ç.								
Grants and subsidies received       3.761.105       -       1.780.000       -         Proceeds on disposal of emission rights       48.394       -       -       -         Interest received       9.163       5.276       9.163       4.408         Net cash (used in) Investing activities       (9.668.569)       (21.579.292)       (4.127.329)       (16.744.871)         FINANCING ACTIVITIES       Dividends paid       (1.200.000)       (1.426.599)       (1.200.000)       (1.200.000)         Repayments of loans and mortgages       (8.422.321)       (10.550.446)       (3.027.192)       (2.599.138)         Proceeds from loans and mortgages       2.332.502       8.065.311       1.780.928       8.587.410         Short-term loans increase (decrease)       (3.264.409)       3.025.253       (4.045.859)       2.503.154         Loans received from subsidiaries and related persons       -       4.000.000       -         Receipts of finance lease liabilities       522.775       3.015.767       130.475       2.842.507         Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decre	Issue of shares	9.563.357	-	9.563.357	-				
Proceeds on disposal of emission rights   48.394   -   9.163   5.276   9.163   4.408	Proceeds on disposal noncurrent assets	116.877	3.920.385	56.592	3.561.313				
Interest received         9.163         5.276         9.163         4.408           Net cash (used in) investing activities         (9.668.569)         (21.579.292)         (4.127.329)         (16.744.871)           FINANCING ACTIVITIES         Dividends paid         (1.200.000)         (1.426.599)         (1.200.000)         (1.200.000)           Repayments of loans and mortgages         (8.422.321)         (10.550.446)         (3.027.192)         (2.599.138)           Proceeds from loans and mortgages         2.332.502         8.065.311         1.780.928         8.587.410           Short-term loans increase (decrease)         (3.264.409)         3.025.253         (4.045.859)         2.503.154           Loans received from subsidiaries and related persons         -         4.000.000         -           Receipts of finance lease liabilities         522.775         3.015.767         130.475         2.842.507           Repayments of finance lease liabilities         (2.969.543)         (3.321.547)         (2.473.358)         (2.642.023)           Net cash (used in) financing activities         (13.000.996)         (1.192.261)         (4.835.006)         7.491.910           Net (decrease)/increase in cash         1.280.330         (1.444.979)         19.288         (1.392)           CASH AND CASH EQUIVALENTS BEGINNING OF T	Grants and subsidies received	3.761.105	-	1.780.000	-				
Net cash (used in) investing activities         (9.668.569)         (21.579.292)         (4.127.329)         (16.744.871)           FINANCING ACTIVITIES         (1.200.000)         (1.426.599)         (1.200.000)         (1.200.000)           Dividends paid         (1.200.000)         (1.426.599)         (1.200.000)         (1.200.000)           Repayments of loans and mortgages         (8.422.321)         (10.550.446)         (3.027.192)         (2.599.138)           Proceeds from loans and mortgages         2.332.502         8.065.311         1.780.928         8.587.410           Short-term loans increase (decrease)         (3.264.409)         3.025.253         (4.045.859)         2.503.154           Loans received from subsidiaries and related persons         -         4.000.000         -           Receipts of finance lease liabilities         522.775         3.015.767         130.475         2.842.507           Repayments of finance lease liabilities         (2.969.543)         (3.321.547)         (2.473.358)         (2.642.023)           Net cash (used in) financing activities         (13.000.996)         (1.192.261)         (4.835.006)         7.491.910           Net (decrease)/increase in cash         1.280.330         (1.444.979)         19.288         (1.392)           CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD </td <td>Proceeds on disposal of emission rights</td> <td>48.394</td> <td>-</td> <td></td> <td>-</td>	Proceeds on disposal of emission rights	48.394	-		-				
FINANCING ACTIVITIES         (1.200.000)         (1.426.599)         (1.200.000)         (1.200.000)           Repayments of loans and mortgages         (8.422.321)         (10.550.446)         (3.027.192)         (2.599.138)           Proceeds from loans and mortgages         2.332.502         8.065.311         1.780.928         8.587.410           Short-term loans increase (decrease)         (3.264.409)         3.025.253         (4.045.859)         2.503.154           Loans received from subsidiaries and related persons         -         4.000.000         -           Receipts of finance lease liabilities         522.775         3.015.767         130.475         2.842.507           Repayments of finance lease liabilities         (2.969.543)         (3.321.547)         (2.473.358)         (2.642.023)           Net cash (used in) financing activities         (13.000.996)         (1.192.261)         (4.835.006)         7.491.910           Net (decrease)/increase in cash         1.280.330         (1.444.979)         19.288         (1.392)           CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD         1.239.577         2.134.809         195.749         71.238	Interest received	9.163	5.276	9.163	4.408				
Dividends paid       (1.200.000)       (1.426.599)       (1.200.000)       (1.200.000)         Repayments of loans and mortgages       (8.422.321)       (10.550.446)       (3.027.192)       (2.599.138)         Proceeds from loans and mortgages       2.332.502       8.065.311       1.780.928       8.587.410         Short-term loans increase (decrease)       (3.264.409)       3.025.253       (4.045.859)       2.503.154         Loans received from subsidiaries and related persons       -       4.000.000       -         Receipts of finance lease liabilities       522.775       3.015.767       130.475       2.842.507         Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	Net cash (used in) investing activities	(9.668.569)	(21.579.292)	(4.127.329)	(16.744.871)				
Repayments of loans and mortgages       (8.422.321)       (10.550.446)       (3.027.192)       (2.599.138)         Proceeds from loans and mortgages       2.332.502       8.065.311       1.780.928       8.587.410         Short-term loans increase (decrease)       (3.264.409)       3.025.253       (4.045.859)       2.503.154         Loans received from subsidiaries and related persons       -       4.000.000       -         Receipts of finance lease liabilities       522.775       3.015.767       130.475       2.842.507         Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	FINANCING ACTIVITIES								
Proceeds from loans and mortgages       2.332.502       8.065.311       1.780.928       8.587.410         Short-term loans increase (decrease)       (3.264.409)       3.025.253       (4.045.859)       2.503.154         Loans received from subsidiaries and related persons       -       4.000.000       -         Receipts of finance lease liabilities       522.775       3.015.767       130.475       2.842.507         Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	Dividends paid	(1.200.000)	(1.426.599)	(1.200.000)	(1.200.000)				
Proceeds from loans and mortgages       2.332.502       8.065.311       1.780.928       8.587.410         Short-term loans increase (decrease)       (3.264.409)       3.025.253       (4.045.859)       2.503.154         Loans received from subsidiaries and related persons       -       4.000.000       -         Receipts of finance lease liabilities       522.775       3.015.767       130.475       2.842.507         Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	Repayments of loans and mortgages	(8.422.321)	(10.550.446)	(3.027.192)	(2.599.138)				
Loans received from subsidiaries and related persons       -       4.000.000       -         Receipts of finance lease liabilities       522.775       3.015.767       130.475       2.842.507         Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238		2.332.502	8.065.311	1.780.928	8.587.410				
Receipts of finance lease liabilities       522.775       3.015.767       130.475       2.842.507         Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	Short-term loans increase (decrease)	(3.264.409)	3.025.253	(4.045.859)	2.503.154				
Repayments of finance lease liabilities       (2.969.543)       (3.321.547)       (2.473.358)       (2.642.023)         Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	Loans received from subsidiaries and related persons		-	4.000.000	-				
Net cash (used in) financing activities       (13.000.996)       (1.192.261)       (4.835.006)       7.491.910         Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	Receipts of finance lease liabilities	522.775	3.015.767	130.475	2.842.507				
Net (decrease)/increase in cash       1.280.330       (1.444.979)       19.288       (1.392)         CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD       1.239.577       2.134.809       195.749       71.238	Repayments of finance lease liabilities	(2.969.543)	(3.321.547)	(2.473.358)	(2.642.023)				
CASH AND CASH EQUIVALENTS BEGINNING OF THE PERIOD 1.239.577 2.134.809 195.749 71.238	Net cash (used in) financing activities	(13.000.996)	(1.192.261)	(4.835.006)	7.491.910				
PERIOD 1.239.577 2.134.809 195.749 71.238	Net (decrease)/increase in cash	1.280.330	(1.444.979)	19.288	(1.392)				
		1.239.577	2.134.809	195.749	71.238				
CASH AND CASH EQUIVALENTS END OF THE PERIOD 2.519.907 689.830 215.037 69.846	CASH AND CASH EQUIVALENTS END OF THE PERIOD	2.519.907	689.830	215.037	69.846				



#### 14.5. Basis of preparation

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union. In all material aspects the same accounting principles have been followed as in the preparation of financial statements for the year 2012.

## 14.6. Significant accounting policies

#### The consolidated financial statements of the Group include AB Grigiškės and its subsidiaries.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company or the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Total comprehensive income within a subsidiary is attributed to the non-controlling interest even if that results in a deficit balance. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary;
- Derecognises the carrying amount of any non-controlling interest;
- Derecognises the cumulative translation differences, recorded in equity;
- Recognises the fair value of the consideration received;
- Recognises the fair value of any investment retained;
- Recognises any surplus or deficit in profit or loss;
- Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in administrative expenses.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss. Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed.

If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in the statement of comprehensive income.



After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

## Measurement and presentation currency

The amounts shown in these financial statements are presented in the local currency of the Republic of Lithuania – Lithuanian litas (LTL).

The functional currency of the Company and its subsidiaries operating in Lithuania is Lithuanian litas. The functional currencies of foreign subsidiaries are the respective foreign currencies of the country of residence. Items included in the financial statements of these subsidiaries are measured using their functional currency.

Transactions in foreign currencies are initially recorded in the functional currency as at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange as at the date of the statement of financial position. Non-monetary items carried at cost are translated using the exchange rate at the date of the transaction. The assets and liabilities of foreign subsidiaries are translated into Litas at the reporting date using the rate of exchange as at the date of the statement of financial position, and their statements of comprehensive income are translated at the weighted average exchange rates for the year. The exchange differences arising on this translation are recognised in other comprehensive income. On disposal of a foreign subsidiary, the deferred cumulative amount recognised in other comprehensive income relating to that foreign operation is recognised in the statement of comprehensive income. Starting from 2 February 2002, litas is pegged to euro at the rate of LTL 3.4528 for EUR 1, and the exchange rates in relation to other currencies are set daily by the Bank of Lithuania.

#### Investments in subsidiaries (the Company)

**Investments in subsidiaries in the Company's** stand-alone financial statements are carried at cost, less impairment.

At the end of 2011 the Company transferred a segment of its operations to one of its 100% subsidiaries. From the point of view of separate financial statements of AB Grigiškės, this is in-kind contribution to the existing subsidiary. There is no guidance under IFRS on how to account for business contributions by the parent in its separate financial statements.

The Company made a decision to determine an appropriate accounting treatment. The policy followed was to recognise an increased investment in the subsidiary based on the fair value of the additional shares received and therefore recognise a gain/loss on disposal of the net assets of the segment transferred to the subsidiary (measured as the difference between fair value of shares received and the carrying values of the assets transferred).



## Intangible assets other than goodwill

Intangible assets acquired separately are measured initially at cost. The cost of intangible assets acquired in a business combination is stated at fair value as at the date of acquisition. Intangible assets are recognised if it is probable that future economic benefits that are attributable to the asset will flow to the enterprise and the cost of asset can be measured reliably.

The useful lives of intangible assets are assessed to be either finite or indefinite.

After initial recognition, intangible assets with finite lives are measured at cost less accumulated amortisation and any accumulated impairment losses. Intangible assets are amortised on a straight-line basis over their useful lives:

Land lease right90 yearsLicenses, patents and etc.3 yearsSoftware1–3 yearsOther intangible assets3–4 years

Intangible assets are assessed for impairment whenever there is an indication that the intangible asset may be impaired.

The useful lives, residual values and amortisation method are reviewed annually to ensure that they are consistent with the expected pattern of economic benefits from items in intangible assets other than goodwill.

The Group and the Company do not have any intangible assets with infinite useful life other than goodwill.

## Property, plant and equipment

Property, plant and equipment are stated at cost (or deemed cost – see below) less accumulated depreciation and impairment losses.

Before 31 December 2010, buildings were accounted as follows:

- The Company's buildings, acquired before 1 January 1996, were stated at indexed cost less indexed accumulated depreciation and impairment losses.
- The Company's buildings, acquired after 1 January 1996, were stated at acquisition cost less accumulated depreciation and impairment losses.

As at 31 December 2010, according to the exception available under IFRS 1, part of buildings, acquired before 1 January 1996, were measured at fair values, determined as at that date by independent property valuer, and these values were used as deemed cost at that date.

After 31 December 2010 all property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

The initial cost of property, plant and equipment comprises its purchase price, including non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property, plant and equipment is ready for its intended use, such as repair and maintenance costs, are normally charged to the statement of comprehensive income in the period the costs are incurred. Depreciation is computed on a straight-line basis over the following estimated useful lives:

Buildings and structures 8–91 years
Machinery and equipment 5–10 years
Vehicles 6–8 years
Other equipment and other assets 4–5 years



The useful lives, residual values and depreciation method are reviewed annually to ensure that they are consistent with the expected pattern of economic benefits from items in property, plant and equipment.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income in the year the asset is derecognised.

Construction in progress is stated at cost. This includes the cost of construction, plant and equipment and other directly attributable costs. Construction-in-progress is not depreciated until the relevant assets are completed and put into operation.

#### Investment property

Investment property, including part of buildings and structures, is held for earning rentals and / or for capital appreciation rather than for use in the production, provision of services, or for administration purposes or sale.

Investment property is stated at historical cost less accumulated depreciation and adjusted for impairment loss, if any. Depreciation is calculated on the straight-line method to write-off the cost of each asset to their residual values over their estimated useful life: 10–50 years.

Transfers to and from investment property are made only when there is an evidence of change in an asset's use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the carrying value of investment property at the date of change in use. If owner-occupied property becomes an investment property the Company and the Group account for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use. The deemed cost for subsequent investment property accounting is the carrying value at the time of assets' transfer.

#### **Emission allowances**

The EU Emission Allowance Trading Scheme was established by Directive 2003/87/EC and commenced on 1 January 2005. The first phase ran for the three-year period from 2005 to 2007; the second runs for five years from 2008 to 2012 to coincide with the first Kyoto Commitment Period. The scheme works on a 'Cap and Trade' basis. EU Member States' governments are required to set an emission cap for each phase for all 'installations' covered by the Scheme; this cap is established in the National Allocation Plan (NAP), which is issued by the relevant authority in each Member State. The NAP describes the amount of yearly emissions (measured in tonnes of carbon dioxide equivalents) permitted per installation for each phase for which allowances will be allocated on an annual basis.

Member States are required to allocate allowances to installations by 28 February each year according to the NAP (a certain number of allowances are kept in reserve for new installations).

Member States must ensure that by 30 April of the following year at the latest, that the operator of each installation surrenders a number of allowances equal to the total emissions from that installation during the preceding calendar year.

The Company and the Group apply a net liability approach in accounting for the emission allowances received. It records the emission allowances granted to it at a nominal (nil) amount. Liabilities for emissions are recognised only as emissions are made (provisions are never made on the basis of the expected future emissions) and only when the reporting entity has made emissions



in excess of the allowances held. The Company and the Group have chosen a system that measures deficits on the basis of an annual allocation of emission allowances.

The outright sale of emission allowances is recorded as a sale at the fair value of consideration received. Any difference between the fair value of the consideration received and its carrying amount is recorded as a gain or loss, irrespective of whether this creates an actual or an expected deficit of the allowances held. When a sale creates an actual deficit an additional liability is recognised with a charge to the income statement.

#### Financial assets

The Group's and the Company's financial assets are classified as either financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables, and available-for-sale financial assets, as appropriate. All purchases and sales of financial assets are recognised on the trade date. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

## Financial assets at fair value through profit or loss

The category financial assets at fair value through profit or loss includes financial assets classified as held for trading. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. Gains or losses on investments held for trading are recognised in statement of comprehensive income.

The Group and the Company does not have any financial instruments at fair value through profit or loss as at 31 December 2012 and 2011.

## Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Group / the Company has the positive intention and ability to hold to maturity. Investments that are intended to be held-to-maturity are subsequently measured at amortised cost. Gains and losses are recognised in the statement of comprehensive income when the investments are derecognised or impaired, as well as through the amortisation process.

The Group and the Company does not have any held-to-maturity investments as at 31 December 2012 and 2011.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Receivables are initially recorded at the fair value of the consideration given. Loans and receivables are subsequently carried at amortised cost using the effective interest method less any allowance for impairment. Gains and losses are recognised in the statement of comprehensive income when the loans and receivables are derecognised or impaired, as well as through the amortisation process. Allowance for doubtful receivables is evaluated when the indications leading to the impairment of accounts receivable are noticed and the carrying amount of the receivable is reduced through use of an allowance account. Impaired debts are derecognised (written off) when they are assessed as uncollectible.

### Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three preceding categories. After initial recognition available-for-sale financial assets are measured at fair value with unrealized gains or losses (except impairment and gain or losses from foreign currencies exchange) being recognised in other comprehensive income until the investment is derecognised or until the investment is



determined to be impaired at which time the cumulative gain or loss previously reported in other comprehensive income is included in the statement of comprehensive income.

The Group and the Company does not have any available for sale financial assets as at 31 December 2012 and 2011.

### Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

# Derecognition of financial assets and liabilities Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- the rights to receive cash flows from the asset have expired;
- the Group / the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- the Group / the Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group / the Company has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group / the Company could be required to repay.

#### Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the statement of comprehensive income.

## Inventories

Inventories are valued at the lower of cost or net realisable value. Net realisable value is the selling price in the ordinary course of business, less the costs of completion, marketing and distribution. Cost of inventory is determined by the first-in, first-out (FIFO) method. The cost of finished goods and work in progress includes the applicable allocation of fixed and variable overhead costs based on a normal operating capacity. Unrealisable inventory has been fully written-off.



## Cash and cash equivalents

Cash includes cash on hand and cash with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of 3 months or less and that are subject to an insignificant risk of change in value.

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand and in current bank accounts as well as deposits in bank with original term equal to or less than 3 months.

### Borrowings

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur.

The Group and the Company capitalise borrowing costs for all qualifying assets where construction was commenced on or after 1 January 2009. However, there were no significant borrowing costs matching the capitalisation criteria in 2012 and in 2011.

Borrowings are initially recognised at fair value of proceeds received, less the costs of transaction. They are subsequently carried at amortised cost, the difference between net proceeds and redemption value being recognised in the net profit or loss over the period of the borrowings. The borrowings are classified as non-current if the completion of a refinancing agreement before the date of the statement of financial position provides evidence that the substance of the liability at the date of the statement of financial position was long-term.

#### Financial lease and operating lease

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.

#### Financial lease – Group and the Company as a lessee

The Group and the Company recognise financial leases as assets and liabilities in the statement of financial position at amounts equal at the inception of the lease to the fair value of the leased property or, if lower, to the present value of the minimum lease payments. The rate of discount used when calculating the present value of minimum payments of financial lease is the interest rate of financial lease payment, when it is possible to determine it, in other cases, Company's incremental interest rate on borrowings applies. Directly attributable initial costs are included into the asset value. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

The depreciation is accounted for financial lease assets and it also gives rise to financial expenses in the Group's and the Company's statement of comprehensive income for each accounting period. The depreciation policy for leased assets is consistent with that for depreciable assets that are owned. The leased assets cannot be depreciated over the period longer than lease term, unless the Group or the Company, according to the lease contract, gets transferred their ownership after the lease term is over.

### Operating lease -the Group and the Company as lessee

Leases where the lessor retains all the risk and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.



The gains from discounts provided by the lessor are recognised as a decrease in lease expenses over the period of the lease using the straight-line method.

If the result of sales and lease back transactions is operating lease and it is obvious that the transaction has been carried out at fair value, any profit or loss is recognised immediately. If the sales price is lower than the fair value, any profit or loss is recognised immediately, except for the cases when the loss is compensated by lower than market prices for lease payments in the future. The profit is then deferred and it is amortised in proportion to the lease payments over a period, during which the assets are expected to be operated. If the sales price exceeds the fair value, a deferral is made for the amount by which the fair value is exceeded and it is amortised over a period, during which the assets are expected to be operated.

# Operating lease -the Group and the Company as lessor

Assets leased under operating lease in the balance sheet of the Group and the Company are accounted for depending on their nature. Income from operating lease is recognised as other income in the statement of income within the lease period using the straight-line method. All the discounts provided to the operating lessee are recognised using straight-line method during the lease period by reducing the lease income. Initial direct expenses incurred in order to generate lease income are included in the carrying value of the leased asset.

#### Non-current employee benefits

According to the requirements of Lithuanian Labour Code, each employee leaving the Group or the Company at the age of retirement is entitled to a one-off payment in the amount of 2-month salary. The past service costs are recognised as an expense on a straight-line basis over the average period until the benefits become vested. Any gains or losses appearing as a result of curtailment and/or settlement are recognised in the statement of comprehensive income as incurred.

The above mentioned employee benefit obligation is calculated based on actuarial assumptions, using the projected unit credit method. Obligation is recognised in the statement of financial position and reflects the present value of these benefits on the preparation date of the statement of financial position. Present value of the non-current obligation to employees is determined by discounting estimated future cash flows using the discount rate which reflects the interest rate of the Government bonds of the same currency and similar maturity as the employment benefits. Actuarial gains and losses are recognised in the statement of comprehensive income as incurred.

#### Financial guarantee contracts

Financial guarantees provided for the liabilities of the sister companies (i.e. companies controlled by the same parent) during the initial recognition are accounted at estimated fair value as distribution to shareholder and financial liability in the balance sheet. Subsequent to initial recognition this financial liability is amortised and recognised as income depending on the related amortisation / repayment of the sister company's financial liability to the bank. If there is a possibility that the sister company may fail to fulfil its obligations to the bank, a financial liability of the Company is accounted for at the higher of amortised value and the value estimated according to IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

#### Grants and subsidies

Grants and subsidies (hereinafter "grants") intended for the purchase, construction or other acquisition of non-current assets are considered as asset-related grants. Assets received free of charge are also allocated to this group of grants. The amount of the asset related grants is recognised in profit and loss gradually according to the depreciation rate of the assets associated



with this grant. In the statement of comprehensive income, a relevant expense account is reduced by the amount of grant amortisation.

Grants received as a compensation for the expenses or unearned income of the current or previous reporting period, also, all the grants, which are not grants related to assets, are considered as grants related to income. The income-related grants are recognised as used in parts to the extent of the expenses incurred during the reporting period or unearned income to be compensated by that grant.

### Trade and other payable

Trade payables are initially measured at fair value and are subsequently measured at amortised cost, using the effective interest rate method.

The nominal or cost value of the other payables is assumed to appropriate their fair value, if these are current liabilities.

#### Income tax

The Group companies are taxed individually, irrespective of the overall results of the Group. Income tax charge is based on profit for the year and considers deferred taxation. The charge for taxation included in these financial statements is based on the calculation made by the management in accordance with tax legislation of the Republic of Lithuania and Ukraine.

Income tax rate of 15% has been introduced starting from 1 January 2010 for companies operating in the Republic of Lithuania. Standard income tax rate in Ukraine for the year 2012 was 21% (until 1 April 2011 – 25%, after 1 April 2011 – 23%).

Tax losses can be carried forward for indefinite period, except for the losses incurred as a result of disposal of securities and/or derivative financial instruments and for the losses accumulated in the Ukrainian company (under the Ukrainian law, losses can be carried forward for 4 years). Such carrying forward is disrupted if the Company changes its activities due to which these losses incurred except when the Company does not continue its activities due to reasons which do not depend on the Company itself. The losses from disposal of securities and/or derivative financial instruments can be carried forward for 5 consecutive years and can only be used to reduce the taxable income earned from the transactions of the same nature.

Deferred taxes are calculated using the liability method. Deferred taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax assets and liabilities are measured using the tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled based on tax rates enacted or substantially enacted at the date of the statement of financial position.

Deferred tax assets have been recognised in the statement of financial position to the extent the management believes it will be realised in the foreseeable future, based on taxable profit forecasts. If it is believed that part of the deferred tax is not going to be realised, this part of the deferred tax asset is not recognised in the financial statements.



## Revenue recognition

Revenue is recognised when it is probable that the economic benefits associated with the transaction will flow to the enterprise and the amount of the revenue can be measured reliably. Sales are recognised net of VAT and discounts.

Revenue from sales of goods is recognised when delivery has taken place and transfer of risks and rewards has been completed. Group entity UAB Baltwood is engaged in production of wooden houses. When product is ready, the contractor approves the order and makes payment, while product is brought to the contractor only after separate notice. The entity recognises income and expenses at the moment when contractor gives notice that order is completed as it is stated in the agreement that risks related to the product are then transferred to contractor.

Revenue from services is recognised when services are rendered.

Dividend income from subsidiaries is recognised in the Company's stand-alone financial statements when the dividends are declared by the subsidiary.

Interest income is recognised on an accrual basis (using the effective interest rate). Interest income is included in financial and investing activities result in statement of comprehensive income.

Rental income arising from operating leases on investment properties is accounted for on a straight line basis over the lease terms.

## Impairment of assets

#### Financial assets

Financial assets are reviewed for impairment at each date of the statement of financial position.

For financial assets carried at amortised cost, whenever it is probable that the Company will not collect all amounts due according to the contractual terms of loans or receivables, an impairment or bad debt loss is recognised in the statement of comprehensive income. The reversal of impairment losses previously recognised is recorded when the decrease in impairment loss can be justified by an event occurring after the write-down. Such reversal is recorded in the statement of comprehensive income. However, the increased carrying amount is only recognised to the extent it does not exceed the amortised cost that would have been had the impairment not been recognised.

If there is objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, has been incurred, the amount of the loss is measured as the difference between the carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

#### Impairment of non-financial assets

Non-financial assets, except for inventories and deferred income tax, are reviewed for impairment whenever events or changes in circumstances indicate that carrying amount of an asset may not be recoverable. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognised in the statement of comprehensive income. Reversal of impairment losses recognised in prior years is recorded when there is an indication that the impairment losses recognised for the asset no longer exist or have decreased. The reversal is accounted for in the same caption of the statement of comprehensive income as the impairment loss.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.



## Use of estimates in the preparation of financial statements

The preparation of financial statements in conformity with International Financial Reporting Standards requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingencies. The significant areas of estimation used in the preparation of the accompanying financial statements relate to depreciation, amortisation, valuation of buildings, non-current employee benefits, impairment evaluation of goodwill, recognition of deferred income tax asset, and impairment evaluation of other assets. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effect of any changes in estimates will be recorded in the financial statements, when determinable.

At the date of preparing these financial statements, the underlying assumptions and estimates were not subject to a significant risk that from today's point of view it is likely that the carrying amounts of assets and liabilities will have to be adjusted significantly in the subsequent fiscal year. Should the circumstances change in the future, the estimate may need to be revised and the size of such revision cannot be reasonably estimated at the date of these financial statements.

#### Contingencies

Contingent liabilities are not recognised in the financial statements, except for contingent liabilities associated with acquisitions. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

A contingent asset is not recognised in the financial statements but disclosed when an inflow or economic benefits are probable.

#### Comparative information

Where necessary comparative figures have been adjusted to conform to changes in presentation of all Group companies in the current year. In the financial statements of the Group, the amount of LTL 5,979 thousand was reclassified from cost of sales: the amount of LTL 5,290 thousand related to transportation expenses was transferred to selling and distribution expenses, and the amount of LTL 689 thousand related to depreciation and salaries' expenses was transferred to general and administrative expenses. Therefore, amounts of cost of sales, selling and distribution expenses and general and administrative expenses, presented in the Consolidated Statement of comprehensive income for the year 2011, amounts of cost of sales of 'Raw material for corrugated cardboard and related production' in segment information and related notes for selling and distribution expenses and general and administrative expenses were changed to conform with current year presentation.

#### Subsequent events

Subsequent events that provide additional information about the Group's / the Company's position at the date of statements of financial position (adjusting events) are reflected in the financial statements. Subsequent events that are not adjusting events are disclosed in the notes when material.



#### 14.7. Non-current assets

On the 30th of September 2013 Group's non-current assets consisted of the following, LTL

The Group	Buildings and constructions	Machinery and Equipment	Vehicles	Other assets	Construction in progress and prepayments	Total
Modified cost						
31 December 2012	94.507.119	185.040.118	6.221.751	5.648.462	10.733.486	302.150.936
Additions	130.965	3.335.840	411.235	722.538	17.884.984	22.485.562
Disposals	(415.910)	(816.885)	(530.714)	(161.249)	-	(1.924.758)
Transfers	332.979	8.668.478	11.706	28.899	(9.042.062)	-
Rate of exchange influence	(207.211)	(128.346)	(7.225)	(10.572)	-	(353.354)
30 September 2013	94.347.942	196.099.205	6.106.753	6.228.078	19.576.408	322.358.386
Accumulated depreciation and impairment						
31 December 2012	12.763.760	102.009.792	3.965.428	3.389.756	-	122.128.736
Depreciation	3.304.068	14.914.592	579.943	620.790	-	19.419.393
Disposals	-	-	(3.687)	-	-	(3.687)
Transfers	(410.146)	(765.815)	(503.381)	(158.132)	-	(1.837.474)
Rate of exchange influence	(53.193)	(60.699)	(2.244)	(3.989)	-	(120.125)
30 September 2013	15.604.489	116.097.870	4.036.059	3.848.425	-	139.586.843
Carrying amount						
31 December 2012	81.743.359	83.030.326	2.256.323	2.258.706	10.733.486	180.022.200
30 September 2013	78.743.453	80.001.335	2.070.694	2.379.653	19.576.408	182.771.543

All of the Group's property, plant and equipment are held for its own use.

On the 30<sup>th</sup> of September 2013, the part of the Group's property, plant and equipment with a carrying value of 94.802 thousand Litas (31 December 2012 – 96.630 thousand Litas) is pledged as a security for repayment of the loans granted by banks.



On the 30th of September 2013 Company's non-current assets consisted of the following, LTL

The Company	Buildings and constructions	Machinery and Equipment	Vehicles	Other assets	Construction in progress and prepayments	Total
Modified cost						
31 December 2012	32.777.206	113.404.902	2.087.855	2.780.544	9.803.525	160.854.032
Additions	129.900	2.114.294	126.860	232.199	12.677.055	15.280.308
Disposals	(383.244)	(578.344)	(342.581)	(132.658)	-	(1.436.827)
Transfers	-	7.320.743	-	-	(7.320.743)	-
30 September 2013	32.523.862	122.261.595	1.872.134	2.880.085	15.159.837	174.697.513
Accumulated depreciation and impairment						
31 December 2012	4.394.843	55.116.583	1.326.902	1.990.523	-	62.828.851
Depreciation	1.468.674	9.505.040	216.259	250.387	-	11.440.360
Disposals	(383.243)	(578.333)	(333.740)	(132.595)	-	(1.427.911)
Transfers	-	-	-	-	-	-
30 September 2013	5.480.274	64.043.290	1.209.421	2.108.315	-	72.841.300
Carrying amount						
31 December 2012	28.382.363	58.288.319	760.953	790.021	9.803.525	98.025.181
30 September 2013	27.043.588	58.218.305	662.713	771.770	15.159.837	101.856.213

All of the Company's property, plant and equipment are held for its own use.

On the 30<sup>th</sup> of September 2013, the part of the Company's property, plant and equipment with a carrying value of 45.337 thousand Litas (31 December 2012 – 38.706 thousand Litas) is pledged as a security for repayment of the loans granted by banks.

### 14.8. Investment property

On the 30<sup>th</sup> of September 2013 Group's and Company's investment property consisted of the following, LTL:

Group / Company	Buildings and constructions	Total
Modified cost		
31 December 2012	3.620.000	3.620.000
Additions	-	-
Disposals	-	-
Transfers	-	-
30 September 2013	3.620.000	3.620.000
Accumulated depreciation and impairment		
31 December 2012	382.354	382.354
Depreciation	105.133	105.133
Disposals	-	-
Transfers	-	-
30 September 2013	487.487	487.487
Carrying amount		
31 December 2012	3.237.646	3.237.646
30 September 2013	3.132.513	3.132.513



### 14.9. Intangible assets

On the 30<sup>th</sup> of September 2013 Group's intangible assets consisted of the following, LTL:

The Group	Land lease rights	Licenses, patents	Software	Prestige	Other assets and prepayments	Total
Cost						
31 December 2012	2.400.000	91.409	1.888.506	10.362.101	3.151.293	17.893.309
Additions	-	-	126.320	-	772.243	898.563
Disposals	-	-	-	-	-	-
Transfers	-	-	1.170.213	-	(1.170.213)	-
Rate of exchange influence	-	-	(1.110)	-	-	(1.110)
30 September 2013	2.400.000	91.409	3.183.929	10.362.101	2.753.323	18.790.762
Accumulated amortization						
31 December 2012	248.888	64.135	1.019.236		527.038	1.859.297
Amortization	20.000	7.655	306.214		440.209	774.078
Transfers	-	-	-	-	-	-
Rate of exchange influence	-	-	(533)	-	-	(533)
30 September 2013	268.888	71.790	1.324.897	-	967.247	2.632.822
Carrying amount						
31 December 2012	2.151.112	27.274	869.270	10.362.101	2.624.255	16.034.012
30 September 2013	2.131.112	19.619	1.859.032	10.362.101	1.786.076	16.157.940

On the 30<sup>th</sup> of September **2013, the Group's land lease rights with a carrying value of** 2.131 thousand Litas (31 December 2012 – 2.151 thousand Litas) are pledged as a security for repayment of the loan granted by banks.

On the 30th of September 2013, Company's intangible assets consisted of the following, LTL:

The Company	Licenses and patents	Software	Other assets	Total
Cost				
31 December 2012	91.409	1.597.958	660.968	2.350.335
Additions	-	117.323	265.670	382.993
Disposals	-	-	-	-
Transfers	-	-	-	-
30 September 2013	91.409	1.715.281	926.638	2.733.328
Accumulated amortization				
31 December 2012	64.135	882.272	91.437	1.037.845
Amortization	7.655	212.654	99.559	319.868
Disposals	-	-	-	-
Transfers	-	-	-	-
30 September 2013	71.790	1.094.926	190.996	1.357.713
Carrying amount				
31 December 2012	27.274	715.686	569.530	1.312.490
30 September 2013	19.619	620.355	735.642	1.375.615

Amortization expenses have been included in administrative expenses.



#### 14.10. Investments into subsidiaries

On the 30th of September 2013 investments into subsidiaries consisted of the following, LTL:

	The Company		
	30.09.2013	31.12.2012	
Grigiškių energija UAB	10.000	10.000	
Ekotara UAB	10.000	10.000	
AGR Prekyba UAB	13.143.923	13.143.923	
Baltwood UAB	27.592.000	27.592.000	
Total investments in subsidiaries	40.755.923	40.755.923	

#### 14.11. Account receivables

On the 30th of September 2013 trade and other receivables consisted of the following, LTL:

	The Group		The Co	mpany
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
Trades receivable	38.497.305	27.755.982	19.283.415	13.659.466
Other receivable	3.778.822	3.938.592	819.764	257.240
	42.276.127	31.694.574	20.103.179	13.916.706
Less: allowance for doubtful amounts receivable	(300.697)	(700.900)	(295.559)	(295.559)
Total amounts receivable within one year:	41.975.430	30.993.674	19.807.620	13.621.147

The carrying amount of the Group's and the Company's trade and other receivables approximates their fair value.

The movement for 2013 in the allowance for doubtful amounts receivable consisted of the following, LTL:

	The Group		The Company	
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
On the 1st of January	700.900	696.004	295.559	154.113
Change for the year	-	141.446	-	141.446
Reversal of allowance	(400.203)	(131.837)	=	-
Rate of exchange influence	-	(4.713)	-	-
At the end of the period	300.697	700.900	295.559	295.559

### 14.12. Cash and cash equivalents

On the 30<sup>th</sup> of September 2013 cash and cash equivalents consisted of the following:

	The Group		The Company	
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
Cash at bank	2.491.555	1.230.284	188.973	190.585
Cash on hand	28.353	9.293	26.064	5.164
Total	2.519.908	1.239.577	215.037	195.749



#### 14.13. Inventories

On the 30<sup>th</sup> of September 2013 inventories consisted of the following:

	The Group		The Company	
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
Materials	10.133.542	8.722.239	4.580.693	3.632.478
Work in progress	3.976.511	2.976.080	778.094	1.210.155
Finished goods	7.837.363	9.842.705	2.705.013	2.638.469
Goods in transit	73.815	638.260		70.075
	22.021.231	22.179.284	8.063.800	7.551.177
Less: write-down to net realizable value	(864.273)	(881.693)	(833.273)	(833.273)
Total	21.156.958	21.297.591	7.230.527	6.717.904

On the 30th of September 2013, the Group's inventory with carrying amount of 11.774.000 Litas respectively are pledged as a security for the loan granted by the bank (31 December 2012 – the Group's and the Company inventory were pledged respectively 10.000.000 Litas and 4.000.000 Litas).

#### 14.14. Share capital and legal reserve

On the 30<sup>th</sup> of September 2013 share capital consisted of LTL 65.700.000 ordinary shares at a par value of LTL 1 each. All shares were fully paid.

On the 30<sup>th</sup> of September 2013 shareholders of the Company were as follows:

	Number of shares	Proportion of ownership, %
Lithuanian legal entities	32.596.231	49,6
Lithuanian individuals	23.713.162	36,1
Foreign legal entities	9.004.279	13,7
Foreign individuals	386.328	0,6
Total	65.700.000	100,0

On the 30th of September 2013 shareholders of the Company (by country) were as follows:

	Number of shares	Proportion of ownership, %
Lithuania	56.309.393	85,7
USA	6.032.904	9,2
Sweden	1.840.970	2,8
other countries	1.516.733	2,3
Total	65.700.000	100

The Company has one class of ordinary shares which carry no right to fixed income.

The legal reserve is a compulsory reserve under Lithuanian legislation. Annual contributions of 5 per cent of the net profit are required until the legal reserve reach 10 per cent of the statutory capital. The appropriation is restricted to reduction of the accumulated deficit.



# 14.15. Non-current ant current borrowings

	The Group		The Company	
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
The loans and mortgages are repayable as follows:				
Within one year	22.357.497	37.048.748	11.326.062	21.621.872
In the second year	13.058.823	9.516.216	5.753.867	2.544.628
In the third to fifth years inclusive	43.007.116	41.212.700	10.467.193	8.672.745
	78.423.436	87.777.664	27.547.122	32.839.245
Less: amount due for settlement within one year	(22.357.497)	(37.048.748)	(11.326.062)	(21.621.872)
Amount due for settlement after one year	56.065.939	50.728.916	16.221.060	11.217.373

# 14.16. Trade and other payables

	The Group		The Company	
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
Trade payables	39.055.873	32.807.272	13.924.025	14.203.900
Taxes, salaries and social insurance payable	6.707.211	6.626.734	2.477.906	2.427.363
Advances received	669.272	1.079.743	225.656	244.263
Other payables	1.708.904	1.648.568	643.065	616.770
Total	48.141.260	42.162.317	17.270.652	17.492.296

# 14.17. Other operating income

	The Group		The Company	
	01.01.2013- 30.09.2013	01.01.2012- 30.09.2012	01.01.2013- 30.09.2013	01.01.2012- 30.09.2012
Gain from disposal of emission rights	48.394	-	-	-
Rent income	198.043	395.985	201.661	390.924
Gain from disposal of fixed assets	57.812	2.278.469	47.752	2.264.422
Scrap metal recognition	473.618	314.252	121.860	92.620
Insurance compensation	177.673	1.015	121.718	-
Other income	189.791	322.208	228.721	314.673
Total	1.145.331	3.311.929	721.712	3.062.639

## 14.18. Other operating expenses

	The Group		The Company	
	01.01.2013- 30.09.2013	01.01.2012- 30.09.2012	01.01.2013- 30.09.2013	01.01.2012- 30.09.2012
Rent expenses	13.177	115.192	39.282	115.192
Insurance expenses	75.226	-	29.864	-
Other expenses	80.103	478.241	129.103	310.633
Total	168.506	593.433	198.249	425.825



#### 14.19. Off balance articles

Emission rights movement for the nine months of 2013

	Amount, pcs.		
	The Group	The Company	
31 December 2012	91.373	87.640	
Emission rights allocated	-	-	
Purchase of emission rights	-	-	
Emission rights used	(24.983)	(163)	
Sale of emission rights	(3.733)	-	
30 September 2013	62.657	87.477	

14.20. Court and arbitration proceedings

Over the nine months of 2013 the Group and the Company were not involved in any legal proceedings would have a material impact on the financial statements.