

# JOINT STOCK COMPANY GOLDINVEST ASSET MANAGEMENT

**Annual Report 2011** 

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**Company Information** 

Firm "GOLDINVEST ASSET MANAGEMENT"

Legal status JOINT STOCK COMPANY

Number, place and date of registration 40003335793

Riga, 3 April, 1997 Re-registred in the Enterprise

Register 09.03.2004...

Registered address Brīvības gatve 214, Riga, LV-1039

Shareholders and the proportion of

equity capital

Barrow Consulting Ltd., foreign merchant Registered address: Euro – trust Company

Complex, Ajeltake Island, Ajeltake Road, Majuro, Marshall Islands MH 96960 – owns 57.84 % of capital, starting from 11.04.2012 - 43 %

Gints Fenuks - owns 28.07 % of capital, starting

from 11.04.2012 - 43 %

Ints Kalniņš - owns 0.64 % of capital, starting from

11.04.2012 - 1 %

SIA "Nekustamā īpašuma projektu aģentūra" owns 13.45 % of capital, starting from 11.04.2012 – 3 %

Board Jānis Lāma – Member of the Board

Council as of 11.08.2010 Pēteris Ayotinš – Chairman of the Council

Gints Fenuks - Deputy Chairman of the Council

Dmitrijs Čeļebijs – Member of the Council

Pārskata gads 2011. gada 1. janvāris - 31. decembris

Information about subsidiary compenies SIA "VEF Komunikāciju serviss" (Ltd.),

Address: Brīvības gatve 214, Rīga, LV-1039;

Share-58%

OOO "Goldinvest Asset Menedzment" (Ltd.), Address: 11933, Moscow, Lenin's Prospect 37A-24;

Share - 100 %

Information about branch office Goldinvest Asset Management Vilnius Filialas,

Address: Kalvariju g.3/A Juozapavičiaus g.1,

Vilnius

Accountancy SIA "Baricentrs" (Ltd.)

NMNR LV40003511763

Address: Biķernieku iela 12b-81, Riga, LV - 1039

Auditor SIA "D. Daņēvičas revidentu birojs" (Ltd.)

Licence No 33

Address: Tērbatas iela 6/8-75, Rīga, LV - 1050

Latvia

Auditor in charge Dagnija Daņēviča

Dagnija Daņēviča Certified auditor Certificate No 72

# **Management report**

# Type of economic activity

The main activities of the Goldinvest Asset Management AS (the Company) include dealing in investment gold, silver, platinum and palladium, trading with collectors' accessories, provision of precious metal expert and storage services, as well as transactions with precious metal-bearing materials and their recycling on the basis of the Latvian and international legislation.

# Operation of the Company in the accounting year

Over the year 2011, the company's revenue grew to LVL 5 252 363, an increase of LVL 1 971 379, when compared with the previous year. The company oncluded the year with profits of LVL 105 049 (LVL 0.12 per share), an increase of 103 598 over the previous year.

The value of Goldinvest assets in 2011 increased by 38% and by the end of the year amounted to LVL 2019 272. To compare – at the end of 2010 the value of assets was LVL 1.46 million. In 2011, the credit line extended to the Company by the "SEB Bank" was increased to EUR 350 000.

The profit decline, compared to the unaudited preliminary annual report, is explained by the fact that the Lithuanian subsidiary specified and summarised its expenditure, not entirely included in the preliminary results, because in the Republic of Lithuania a longer period of time is allowed for preparation of reports. During the reporting year, adjustments were made in the interest due on loans to the VEF Communication Service, calculated in 2009, which was also one of causes of the profit decline. The corporate income tax estimated in 2010 profit and loss was not calculated and included in the Preliminary Report, because the corporate income tax statement is prepared in accordance with the Law on Corporate Income Tax and the calculation procedure – after the report is ready, under the Law on the Annual Reports including all statutory provisions.

During the reporting period the company has increased its equity capital up to LVL 855 000 through capitalization of loans of shareholders and attracting a new shareholder SIA "Nekustamā Īpašuma Projektu Aģentūra".

On March 22, 2011, the company's shares were listed in North First list of NASDAQ OMX Riga exchange. The Company is the first in the Baltics using opportunity to quote its shares at this exchange. The quotation of shares was started to inform the potential investors and ensure a wide publicity, and to determine the potencial value of the stocks and the company.

To reduce the risks, when purchasing the raw materials containg precious metals, the company has purchased the analysis and pre-treatment equipment in value of over EUR 22 000.00. The analysis equipment allows for rapid determination of precious metal content, in turn, the samples are prepared for analysis during the pre-treatment processing.

In cooperation with the SEB bank, and within the framework of customer service quality and loyalty, the Latgold VISA card was launched — a loyalty card combining a payment card and customer loyalty programs.

The two stores of the company — at the Brivibas gatve 214 and in the t/c Galleria Riga at the Dzirnavu Street 67, in Riga, continue to operate successfully. In addition, customers can make orders at the company's online store at <a href="https://www.latgold.lv">www.latgold.lv</a> as well as at the branch in Vilnius, Lithuania, and a subsidiary firm in Moscow, Russian Federation.

#### Financial risk management

The Company may be affected by several financial risks, including credit risk, foreign currency rate, fluctuation risk of precious metal prices and interest rates. The Company management carries out measures to minimize the potential adverse impact of the financial risks on the financial performance of the Company. Risk factors to the Company are inability to prognosticate sales amounts of goods and services in long term, price fluctuations of precious metals in global markets, fluctuations of currency exchange rate, especially of LVL/USD, LVL/EUR, USD/EUR, and quality of purchased scrap metals containing precious metals. Also, limiting regulatory enactments of different countries for circulation of precious metals.

Financial means that may have an adverse impact on concentration level of credit risk are mainly cash and debts of clients and customers. The Company has introduced and follows credit policy, i.e. the Company sells services on credit only to clients with good credit history and not exceeding the credit ceiling set for each client. The debts of clients and customers are presented in their retrievable value. Company partners in financial transactions are local financial institutions with respective credit history.

Results of economic activity of the Company are directly dependent on the amount and price of sold goods and rendered services. With the amount and price of sales falling, also the financial performance of the Company will worsen.

One of the main risks is influence of macroeconomic processes on the Company, as a result of which expenses of offered goods and services may increase. Also, cycle of macroeconomics in Latvia and the world may notably affect operation of the Company.

#### Branches and representative offices abroad

The company has established a branch in Vilnius, Lithuania, which is working sucessfully. The Vilnius branch carries out market research and actively promotes the services of the Company. Several distribution agreements have been made with a number of Lithuanian companies for the rights to sell investment gold. The company's services are used by the Lithuanian customers.

During the year, the company has become a partner of the Bank of Lithuania in distribution of coins issued in Lithuania.

The Moscow subsidiary company reorganization took place in 2011, increasing the amount of shares owned by the Company in the Russian OOO Goldivest Asset Management from 99% to 100%.

The main tasks of the subsidiary company in the initial period are to identify potential customers in the Russian Federation and CIS countries, advertising the company services and opportunities, to establish partnerships with local companies, and financial and processing companies, to gather and evaluate the local legal base (including the custom's legislation), which may affect the Company's operation.

#### **Events after balance sheet date**

Over the time period from the last date of the reporting year to the date of signature of this Report, no significant events have taken place, which might essentially affect the result of the reporting year.

# Future outlook

In 2012, Goldinvest plans to continue the ongoing projects, focusing especially on the following activities:

- increasing the equity capital of the Company and activation of quotation of shares on the list of alternative share market NASDAQ OMX Riga First North;
- ➤ to improve the quality of customer service, achieving faster and more efficient servicing of customer orders by introducing new possibilities in the e-shop service and procedure of payments;
- > to implement new and innovative solutions in trade of investment gold and precious metals;
- ➤ promotion of growth of the subsidiary company in Russia, supplying customers with different types of precious metals, as well as through purchase and exports of raw materials containing precious metals;
- ➤ to increase the number of customers in the Republic of Lithuania by studying the needs and demand of Lithuanian customers. To open a trade and purchase center of precious metals in the Republic of Lithuania;
- > to improve expertise system of raw materials of precious metals with the aim to exclude and eliminate errors in determination of content of precious metals by purchasing and equipping a laboratory in Riga;
- > to study and research other alternative supply sources and regions of raw materials containing precious metals in Northern Europe and Ukraine;
- > planning to increase the turnover by 20% in excess of LVL 6 million;
- > planning to increase the profits in 2012 to LVL 150 000.

Jānis Lāma

Member of the Board

In Riga, 28 April, 2012

The Annual Report was approved by the Shareholders' meeting on the 30 April, 2012

# **Profit and Loss Statement 2011**

		Annex	2011 LVL	2010 LVL
1.	Net turnover	1	5 252 363	3 280 984
2.	Production expenses for sold goods	2	(4 916 344)	(3 193 759)
3.	Gross profit		336 019	87 225
4.	Cost of sales	3	(78 819)	(76 451)
5.	Administrative expenses	4	(60 159)	(31 765)
6.	Other interest receivable and similar income	5	2 686	67 204
7. <b>8.</b>	Interest payable and similar charges  Profit before taxation	6	(69 679) 130 048	(39 477) <b>6 736</b>
9.	Corporate income tax for the accounting year	25	(24 999)	(5 285)
10.	Total profit or loss		105 049	1 451

Annexes on pages 13 - 25 are an integral part of the present report.

Jānis Lāma

Member of the Board

Balance Sheet on 31 December, 2011	Annex	31.12.2011.	(1) 31.12.2010.
Assets Long-term investments I Intangible assets:		LVL	LVL
Concessions, patents, licenses, brand names and similar rights		273	906
Intangible assets, total:	7	273	906
II Fixed assets:			
Other fixed assets and inventory	_	35 988	12 670
Fixed assets, total:	8	35 988	12 670
III Long-term financial investments:	0	224 205	224 295
Participation in capital of related undertakings	9	234 385	234 385
Loans to related undertakings	10	273 934	273 934
Other long-term debtors	11	-	65 520
Other securities and investments in capital	12	484 861	484 861
Long-term financial investments, total:		993 180	1 058 700
Long-term investments, total:		1 029 441	1 072 276
Current assets			
I Reserves: Finished products and goods for sale		352 816	188 234
Advance payments for goods		2 004	2 030
Reserves, total:	13	354 820	190 264
II Debtors:			
Debts of customers and clients	14	599 966	164 313
Other debtors	15	19 983	9 873
Short-term loans to the Company management	16	-	10 781
Deferred costs	17	2 108	1 856
Debtors, total:		622 057	186 823
IV Cash:	18	12 954	9 000
Current assets, total:		989 831	386 087
Assets, total		2 019 272	1 458 363

Annexes on pages 13 - 25 are an integral part of the present report.

# **Balance Sheet on 31 December, 2011**

**(2)** 

	Annex	31.12.2011. LVL	31.12.2010. LVL
<u>Liabilities</u>			
Equity capital:			
Equity or share capital (equity capital)	19	855 000	300 000
Reserves:			
a) other reserves			-
Retained earnings			
a) retained earnings from previous years		1 302	(149)
b) retained earnings from accounting year		105 049	1 451
Equity capital, total:		961 351	301 302
Reserves			
Other reserves	20	17 422	11 813
Reserves, total		17 422	11 813
Creditors:			
Long-term creditors:			
Other loans		190 633	189 080
Loans from financial credit institutions		5 173	
Long-term creditors, total:	21	195 806	189 080
Short-term creditors:			
Loans from financial credit institutions	22	257 028	167 582
Loans to be turned into shares	23	-	555 000
Other loans	24	266 002	50 989
Settlements for received advance payments		140 560	-
Trade accounts payable		148 647	177 491
Taxes and mandatory state social security	25	25 126	2 287
contributions			
Other loans	26	7 330	2 819
Short-term creditors, total:		844 693	956 168
Creditors, total		1 040 499	1 145 248
<u>Liabilities, total</u>		<u>2 019 272</u>	1 458 363

Annexes on pages 13 - 25 are an integral part of the present report.

Jānis Lāma

Member of the Board

# Overview of changes in the equity capital in 2010 and 2011

	<b>Equity capital</b>	Other	Retained earnings	Total
	LVL	reserves LVL	LVL	LVL
Balance as at 31 December 2009	300 000	-	(149)	299 851
Profit for the accounting year	-	-	1 451	1 451
Balance asa t 31 December 2010	300 000	-	1 302	301 302
Increased equity capital	555 000	-	-	555 000
Profit of the accounting year	-	-	105 049	105 049
Balance as at 31 December 2011	855 000	-	106 351	961 351

Annexes on pages 13 - 25 are an integral part of the present report.

Jānis Lāma

Member of the Board

# Overview of cash flow in 2010 and 2011

Overview of easis flow in 2010 and 2011	2011 LVL	2010 LVL
I. Cash flow of the basic economic activity		
1. Profit or loss before taxation	130 048	6 736
Adjustments:		
a) depreciation of fixed assets	7 199	9 866
b) changes in reserves	5 609	2 477
c) income from interest	(762)	(23 358)
d) interest expenses	61 065	30 512
e) profit or loss from fluct5uations of foreign	-	(10 943)
currency Exchange rate	202.150	15 200
A 32	203 159	15 290
Adjustments: a) (Increase)/ decrease of debts of the clients and	(446 891)	(109 986)
customers	(440 691)	(109 980)
b) (Increase)/ decrease of reserves	(164 556)	7 002
c) (Increase)/ decrease of debts to suppliers and other	(566 408)	49 219
creditors	(300 400)	4) 21)
2. Gross cash flow of the basic economic activity	(974 696)	(38 475)
Interest expenses	(11 287)	(14 330)
Paid Corporate Income Tax	(3 506)	(2 337)
3. Net cash flow of the basic economic activity	(989 489)	(55 142)
II. Cash flow of investment activity	(20.004)	(0.040)
Purchase of fixed assets and intangible assets	(29 884)	(9 940)
Paid for investments	-	(185)
Granted loans	10.701	(10 781)
Repaid loans	10 781	-
Received interest	762	21 558
3. Net cash flow of investment activity	(18 341)	652
III. Cash flow of financing activity		
Received/ repaid loans. net	1 012 704	54 697
Expenses for redemption of a leased fixed asset	(920)	(5 455)
Net cash flow of financing activity	1 011 784	49 242
IV. Balance due to foreign currency fluctuations	-	10 943
Increase/ (decrease) of net cash and its equivalents of the accounting year	3 954	5 695
Balance of net cash and its equivalents at the beginning of the accounting year	9 000	3 305
Balance of net cash and its equivalents at the end of the accounting year	12 954	9 000

Annexes on pages 13 - 25 are an integral part of the present report.

Jānis Lāma

Member of the Board

# Annex Accounting policy

#### (a) General principles

The Annual report is elaborated in line with the Law on Accountancy and the Law on Annual Reports of the Republic of Latvia and according to Latvian accountancy standards. The profit or loss account is elaborated according to the function of expense method.

Overview of the cash flow is elaborated according to the indirect method.

In comparison with the previous year, the accounting and valuation methods used by the Company have not been changed.

# (b) Applied accounting principles

Items of financial reports have been assessed in line with the following accounting principles:

- a) It is assumed that the Company will operate also in future.
- b) The same assessment methods as last year have been used.
- c) Assessment has been performed with due caution:
  - □ only profit gained only until the balance sheet date has been included in the report;
    □ all predictable risk amounts and losses that have occurred in the accounting year or previous years have been taken into account, even if they were found between the balance sheet date and the day of preparation of the report;
  - □ all value decrease and depreciation amounts have been calculated and taken into account, regardless of whether the accounting year is concluded with profit or loss.
- d) Income and expenses related to the accounting year have been taken into account, regardless of the payment date, or reception or issue date of invoice. Expenses have been harmonized with income in the accounting period.
- e) Contents of assets and liabilities items have been assessed separately.
- f) Opening balance of the accounting year corresponds to the closing balance of previous year.
- g) All items notably affecting assessment of users or decision making of the accounting year have been stated, low-significance items are joined and their details are provided in annex.
- h) Economic transactions in the annual report have been presented taking into account their economic content and essence, not legal form.

#### (c) Income acknowledgement and net turnover

Net turnover is the value sum of the products and services sold over the year, deducting any discounts and value added tax. The income from sales of products is acknowledged, when the customer has accepted the goods according to delivery conditions thereof. The income from sales of services is acknowledged, when the service is provided.

# (d) Conversion of foreign currency into Lats

Accountancy of Komunikaciju centrs Ltd is in Latvian Lats. All transactions in foreign currency are converted into Lats according to the official currency rate set by the Bank of Latvia at the very day of transaction. Monetary assets and liabilities in foreign currency are converted into Lats according to the official currency rate set by the Bank of Latvia on the last day of the accounting year. Profit or loss due to conversion of the value of transactions, monetary assets and liabilities is included in the profit or loss account for the respective period

	31.12.2011.	31.12.2010.
	$\mathbf{LVL}$	$\mathbf{LVL}$
1 USD	0.544000	0.535000
1 EUR	0.702804	0.702804
1 LTL	0.204000	0.204000

#### (e) Investments

Subsidiary company

Subsidiary company is a company controlled by parent company that can determine financial and operational policy of the company to benefit from activity of the company.

Share in subsidiary company is initially acknowledged in purchase expenses. If value of share on the balance sheet date is lower than purchase expenses or assessment in the balance sheet of previous year, and the decrease of value is expected to last, it is assessed according to the lowest value.

#### (f) Intangible assets and fixed assets

Intangible assets and fixed assets are presented at their purchase value, deducting accrued depreciation and accrued decrease of value. The purchase value includes all and any costs, which are directly related to the purchase of the intangible or fixed asset. The purchase value of licenses intended for purchased software includes the license purchase value and costs in relation to the introduction of these for further use.

The depreciation of other assets is calculated according to the straight-line method over the useful period of use of the respective intangible or fixed assets, in order write off the purchase value of the intangible or fixed assets till the estimated value thereof by the end of its useful life, applying the following rates set by the management:

	% per annum
Intangible assets	33
Technologies	20-50
Other devices and equipment, vehicles	10-25

In case the book value of any intangible or fixed asset exceeds it retrievable value, the value of the respective intangible or fixed asset is immediately written off till its retrievable value. The retrievable value is higher than the actual value of the respective intangible or fixed asset, deducting cost of sales or usage values.

Further costs are included in the assets of the balance sheet or acknowledged as a separate asset only, where there is high probability that the future commercial benefits in relation with this item will flow into the company and the costs of this budget line may be truthfully identified. Such costs are written off within the residual useful life of the respective fixed asset. Where the set reserve part costs are capitalized, the residual value of the substituted part is written off in the profit or loss account. Running repair and maintenance costs of the fixed assets are included in the respective profit or loss account, when the costs existed.

Profit or loss from exclusion of fixed assets is calculated as a balance between the book value and the income from the sale thereof, and is included in the respective profit or loss account, when the income was generated.

# (h) Reserves

Reserves are indicated in the lowest from costs or net sales value. The costs are calculated according to the FIFO method. Net sales value is a sales price of the reserves, which is determined during the normal operation of a company, deducting completion costs and cost of sales from the price. In case where the net sales value of the reserves is less than their costs, accruals for these reserves are created in order to decrease their value till net sales value.

#### (i) Debtors debts

The debtors' debts in the balance sheet are presented in the amortized purchase value, deducting accruals for the value decrease. Accruals for the value decrease are created in cases, when there is reasonable evidence that the Company will not receive the debts in full value according to the initially set payback deadlines. The accrual volume is the balance between accounting sum of the debtors' debt and the retrievable value thereof..

#### (j) Taxes

The corporate income tax costs for the accounting year are included in the financial report, based on calculations made by the management according to existing tax laws and regulations of the Republic of Latvia.

#### (k) Cash and its equivalents

Cash and its equivalents consist of cash in hand and cash at bank.

#### (l) Corporate income tax

The calculated corporate income tax is calculated according to conditions of the Law on Corporate Income Tax, determining income subject to taxation and applying the official 15% tax rate.

#### (m) Financial risk management

Based on existing proportion of financial assets and liabilities in foreign currency, the currency risk is insignificant.

#### (n) Accrued liabilities

Accruals are intended for the covering of particular losses, liabilities or costs of the present or previous accounting years, and which are forecast or reasonably known, but the volume or incurring of liabilities and the coverage date thereof are unclear, at the time the present annual report is elaborated.

As at the end of the accounting year the following accruals are created:

Accrued liabilities for unused annual leave are calculated according to number of days of unused annual leave as at 31 December 2010 and the average daily salary during the last six months of the accounting year;

#### (o) Deferred tax liabilities

Deferred corporate income tax was calculated for temporary balance due to time deviation, which arises due to the differences between values of assets and liabilities in the financial reports and the value thereof for tax base. The deferred tax was calculated according to the official 15 % rate. The said balances have mainly arisen due to different fixed assets' depreciation rates, which are applied for commercial and tax accounting. The deferred tax asset based on caution principle is not acknowledged.

	2011	2010
	$\mathbf{LVL}$	LVL
Temporary differences in the depreciation rates	(1 537)	(158)
Other temporary differences	2 613	1 772
Provision for deferred tax (liability) / asset	1 076	1 614

#### (p) Related parties, transactions with related parties

A party is deemed related with the Company, where:

- a) The Party either directly or indirectly controls, is being controlled of is jointly controlled with the Company (parent companies, affiliates and other holding affiliates), the Party owns shares, which entitles it to a significant hold of the Company, or the Party has a joint control over the Company;
- b) Party is an associated undertaking of the Company;
- c) Party is a partnership, in which the Company is a member thereof;
- d) Party is member of the board of the Company or its parent company;
- e) Party is a close family member of any natural person subject to a) or d);
- f) Party is a company, which is controlled, jointly controlled or which is under significant impact of natural persons according to d) and e), or which either directly or indirectly owns significant rights to vote through either any of d) or e) natural person.

# (1) Net turnover

Turnover is the income generated from basic economic activities of the Company during the period of one year – production sales, deducting any discounts and value added tax..

	2011	2010
	$\mathbf{LVL}$	LVL
Income from sales of investment gold and other precious	5 231 366	3 280 816
metals and precious metal-containing secondary materials		
Income from the Lithuanian Subsidiary	20 997	-
Other income	<u>-</u>	168
	5 252 363	3 280 984
Net sales by geographical markets:	2011 LVL	2010 LVL
Baltic countries	1 470 361	724 689
Other EU states	2 598 402	2 103 133
CIS countries	112 798	272 335
Other countries	1 070 802	180 827
	5 252 363	3 280 984

# (2) Production expenses for sold goods

This item presents costs related to reaching the net turnover – costs of goods or services in the production or purchase cost price and costs related to the purchase of goods/ services:

	2011 LVL	2010 LVL
Investment gold, recycled materials of other precious metals and containing precious metals	4 822 691	3 113 557
Service costs	23 741	29 853
Transportation of goods	5 165	6 660
Payroll	49 878	32 631
Reserves for leave	2 044	1 996
Statutory social insurance dues	12 515	8 478
Commercial risk due	28	22
Non-deductible input tax	282	-
Other external costs	<u>-</u>	562
	4 916 344	3 193 759

# (3) Cost of sales

	2011	2010
	$\mathbf{LVL}$	$\mathbf{LVL}$
Advertisement costs	13 351	18 507
Insurance payments	4 221	3 001
Household costs	1 058	3 675
Business trip costs	8 281	5 746
Office rent and utilities' costs	12 656	9 646

Depreciation of fixed assets Staff training Other sales costs Lithuanian Subsidiary costs	3	6 718 9 387 240 310 1 748 2 473 0 546 23 706 8 819 76 451
(4) Administrative expenses		
Legal advice Accountancy service Annual report and audit services Communication costs Office costs Cash turnover extra costs Transport costs Representation costs	1: 1: 1:	2011       2010         LVL       LVL         6 674       5 816         3 370       3 773         1 600       1 000         3 160       3 970         2 955       7 061         3 237       5 262         7 853       4 740         1 310       143         0 159       31 765
(5) Other interest income and similar	r income	
Interest income Income from currency and investment go fluctuations Income from currency fluctuations - net Received penalty fees Other income	ld market price	2011
(6) Interest payments and similar exp	penditures	
Paid interest Reversed previously accrued interest Paid penalty fees Other costs	6	2011       2010         LVL       LVL         1 065       14 076         -       16 436         8       39         8 606       8 926         9 679       39 477
(7) Intangible assets		
Initial value 31.12.2009. Purchase value	Software LVL 2 709 40	Total LVL 2 709 40

<b>31.12.2010.</b> Purchase value	2 749	2 749
31.12.2011	2 749	2 749
Depreciation		
31.12.2009.	1 089	1 089
Calculated for 2010	754	754
31.12.2010.	1 843	1 843
Calculated for.2011.	633	633
31.12.2011.	2 476	2 476
Book value as on 31.12.2010	906	906
Book value as on 31.12.2011.	273	273

# (8) Fixed assets

	Other fixed assets and inventory	Total
	LVL	$\mathbf{LVL}$
Initial value		
31.12.2009.	41 400	41 400
Purchased	10 123	10 123
Excluded	(223)	(223)
31.12.2010.	51 300	51 300
Purchased	29 902	29 902
Excluded	(18)	(18)
31.12.2011.	81 184	81 184
Depreciation		
31.12.2009.	29 518	29 518
Calculated for 2010	9 112	9 112
31.12.2010.	38 630	38 630
Calculated for 2011	6 566	6 566
31.12.2011.	45 196	45 196
Net book value as at 31.12.2010	12 670	12 670
Net book value as at 31.12.2011	35 988	35 988

# (9) Investments in subsidiaries

Book value as at 31.12.2010				LVL 234 385
Purchase in 2011				
Liquidation or sales in 2011				
Dividends claculated 2011				
Foreign exchange rate fluctuations due t	o foreign inve	estment revaluat	tion	
<b>Book value as at 31.12.2011</b>			-	234 385
Shares of 31.12.201	n Purchase 1 valuea	Investment book value	Subsidiary's equity capital	Subsidiary's profit in
		on 31.12.2011	value on uz 31.12.2011	accounting year
0/	6 LVL	LVL	$\mathbf{LVL}$	$\mathbf{LVL}$

Russian Company					
GoldInvest Asset					
Management OOO					
(Ltd.), Moscow,					
registration number					
770201001	100	185	185	(3 440)	(3 493)
SIA "VEF Komunikāciju					
Serviss" (Ltd.)					
Brīvības gatve 214, Riga,					
Unified reg.No					
40003514685	58	234 200	234 200	1 525 087	1 700
	X	234 385	234 385	1 521 647	(1793)
· •					

In order to use the rights to vote for additional 14% of the shares of the VEF "Komunikāciju Serviss", a task for voting from physical entity Guntis Lipiņš should be received. The condition is valid until the Company makes the final payment to Guntis Lipiņš for purchase of shares of "VEF Komunikāciju Serviss" Ltd and "VEF" JSC. Pursuant to contract concluded with Guntis Lipiņš, payment should be performed until 31 December 2012.

# (10) Loans to affiliated undertakings

				LVL
Book value as at 31.12.2010				273934
Amounts lent 2011.gadā				
Amounts repaid 2011.gadā				
Loan outstanding value 31.12.2011				273 934
Book value as at 31.12.2011				273 934
Loans by currency:	201	1	201	0
	Currency	$\mathbf{LVL}$	Currency	$\mathbf{LVL}$
LVL	_	273 934		273 934
	_	273 934	_	273 934

As a result of cession, the Company overtook the residual debt from another legal entity "VEF Komunikāciju Serviss" Ltd in the amount of LVL 273 934 issued by founder of the Company Barrow Consulting Ltd. Pursuant to conditions of loan contract and agreement, the interest-free debt should be repaid by 2014. The loan is not subject to loan guarantee.

# (11) Other long-term debtors

Book value as at 31.12.2010	65 520
Purchase in 2011	-
Purchase value as at 31.12.2011	-
Loan adjustments	65 520
Book value as at 31.12.2011	

During the reporting period, in accordance with the Netting Agreement of 11 May, 2011, a credit assignment of the debt 120 000 USD or 65 520 LVL (in accordance with the promissory notes 1,567,636 AA) of the Ukrainian company Sermeta Corporation, registration code 319577797, to company founder Barrow Consulting Ltd. was carried out. According to the terms of the Netting Agreement, Barrow Consulting Ltd. deletes the appropriate amount of claim against the Company.

# (12) Other securities and capital investments

	LVL
Book value as at 31.12.2010	484 861
Purchase in 2011	
Purchase value as at 31.12.2011	
Revaluation reserve as at 31.12.2011	
Accrued losses due to revaluation as at 31.12.2011	
Book value as at 31.12.2011	484 861

As on 31 December, 2011, the Company has a significant hold in the "VEF" JSC, where it owns 426 377 voting shares. In order to use the rights to vote for 164 051 VEF shares of closed emission, a task for voting from physical entity Guntis Lipiņš should be received. The condition is valid until the Company makes the final payment to Guntis Lipiņš for purchase of shares of "VEF Komunikāciju Serviss" Ltd and "VEF" JSC. Pursuant to contract concluded with Guntis Lipiņš, payment should be performed until 31 December 2012. Until fulfillment of the contract, 164 051 shares of VEF JSC are registered in the internal shareholder register of VEF JSC on the name of Company.

The purchase value of investments is presented, based on the opinion of the management that the investments are not kept with the aim to sell these and there is no set deadline.

According to the abovementioned assumptions the securities are not adjusted according to the market price as at the balance sheet day.

#### (13) Reserves

Investment gold, recycled materials of other precious metals and materials containing precious metals Advance payments for goods	2011 LVL 352 816 2 004 354 820	2010 LVL 188 234 2 030 190 264
(14) Trade and other receivables		
Book value of trade receivables	2011 LVL 599 966 599 966	2010 LVL 164 313 164 313
(15) Other debtors		
Non-cash settlements Payments to other debtors Overpaid taxes (see Note 25)	2011 LVL 64 8 751 11 168 19 983	2010 LVL - 5 793 4 080 9 873

# (16) Loans to Company shareholders and management

Loans by currencies:	2011		2010		
•	Currenc	LVL	Currenc	LVL	
	$\mathbf{y}$		$\mathbf{y}$		
USD	-	-	2505	1340	
EUR	-	-	5000	3514	
LVL	-	-		5927	
				10781	
(17) Deferred expenses					
	2	011	201	10	
	L	VL	LV	$^{\prime}\mathrm{L}$	
Deferred expenses	2	108	1 8	56	
	2	108	18	56	
(18) Cash					
	2	011	201	10	
	L	VL	LV	$^{\prime}\mathrm{L}$	
Cash at bank	5	549	5 1	67	
Cash in hand	7	405	3 8	33	
	12	954	9 0	00	

# (19) Equity capital

On 31 December 2011, equity capital of the Company in the amount of LVL 855 000 has been registered, consisting of 855 000 ordinary dematerialized registered shares with the nominal value of LVL 1 each. The equity capital was increased on 11 January, 2011.

# (20) Other accruals

	2011	2010
	LVL	LVL
Accruals for unused annual leaves	14619	9 502
Accruals for payable taxes	2803	2 311
	17422	11 813
(21) Long-term share of the loans		
	2011	2010
	LVL	$\mathbf{LVL}$
Credit line from shareholder non-resident*	190 633	160 658
Long-term share of loans from credit institutions	5 173	-
Loans from a physical person of the Republic of Latvia	-	28 422
	195 806	189 080

<sup>\*</sup> A contract on Credit line of 25 September 2000 with amendments of 24 April 2006 for sum of the Credit line 1 500 000 USD, due as by 1 October 2015, annual interest rate is 3 %. At the end of the year the basic amount is LVL 190 633.

# (22) Loans from credit institutions

2011	2010
LVL	LVL

	257 028	167 582
JSC SEB credit	7 761	-
JSC SEB Credit line	249 267	167 582

#### Credit line:

The Credit line contract was concluded with JSC "SEB banka" on 21st July 2008. As on 31 December 2011 the credit amount spent is LVL 249 267. . The repayment term of the Credit line is 20 July 2012, and the annual interest rate is 3 month EURIBOR + 4%. The guarantor of the liabilities is a legal entity of the Republic of Latvia, and a financial collateral agreement VZ 08214/FK-1 for all funds. Also all the stocks are pledged in value of LVL 350000 vērtībā.

#### Loan agreement:

Loan agreement with the JSC SEB Bank was signed on the 22nd July, 2011h. On the 31st December 2011., the loan balance is LVL 12 934. The intended use of the loan - the asset purchase. Loan repayment term is the 22nd July 2013, and the annual interest rate is 3 month EURIBOR + 3.50%. The guarantor of another legal entity with the Ministry pledge contract no. VZ11195/H-1

#### (23) Loans to be turned into shares

	2011	2010
	$\mathbf{LVL}$	$\mathbf{LVL}$
Gints Fenuks	-	90 000
SIA "Nekustamā īpašuma projektu aģentūra"	-	115 000
Barrows Consulting LLC		350 000
	_	555 000

Increase of equity capital registered on 11 January 2011.

# (24) Other loans

	2011	2010
	$\mathbf{LVL}$	$\mathbf{LVL}$
Loan from resident of Latvia – physical entity	136 762	2 802
Loan from resident of Latvia – legal entity *	57 189	1 891
Loan from resident of Latvia – legal entity**	38 218	45 381
Loans from a physical person of LR	33 833	-
Financial leasing liabilities ***	<u> </u>	915
	266 002	50 989

<sup>\*</sup> The loan agreement with SIA "Nekustamā īpašuma Projektu aģentūra" (Ltd.) was concluded on 8 January 2008 for the total sum - EUR 240 000. The repayment term of the loan is 28 May, 2013, the annual interest rate is 10 % from the amount of the loan. The loan is not secured by any collateral. The pricipal amount as on the end of the year is LVL 57 189.

<sup>\*\*\*</sup>Financial leasing contract No KZ06038 of the 24 February 2006 with SIA "SEB Leasing" (Ltd.) on purchase of the motor car Volvo XC90. The interest rate is 5.41% of the residual value. The term of the contract is 15 February 2011. At the time of preparation of this Annual Report there are no financial leasing liabilities.

(25)	Taxes and	l mandatory	state socia	linsurance	contributions
------	-----------	-------------	-------------	------------	---------------

) Taxes and in	ianuaioi y sia	ate sociai misui anc	e continuations			
	VAT	State social	Personal	CIT	Commer	Total
		insurance	income tax		cial risk	
		contributions			fee	

<sup>\*\*</sup> A loan agreement with SIA "JO Investicijas" (Ltd.) was concluded on 10 July 2008 for the total sum - EUR 60 000; the annual interest rate is 20% of the loan for the time period of its use. A possessory pledge contract RKL - 100708JO serves as security of the loan, whereby invesment gold in the value corresponding to the loan amount is transferred to storage to the plegee.

	LVL	LVL	LVL		LVL	LVL	
Overpaid 31.12.2010.	3 200	-	-	876	4	4 080	
Debt 31.12.2010.		1 157	1 130	-	-	2 287	
Calculated for 2011.	106 774	17 513	8 686	24 999	29		
Paid in 2011	114 738	16 089	7 888	3 506	28		
Overpaid 31.12.2011.	11 164	-	-	-	5	11 169	
Debt 31.12.2011.		2 581	1 928	20 617	-	25 126	
(26) Other creditors  2011 LVL Calculated, but unpaid wages 7 330 7 330						2010 LVL 2 819 2 819	
(27) Average numb	per of employ	vees in the Com	pany	2011	2.	010	
Average number of en Latvia Average number of en				9	-	7	
Lithuanian Subsidiary				2 <b>11</b>		2 <b>9</b>	
(28) Personnel cos	ts			2011		•040	
Payroll and accruals for annual leave Mandatory state social insurance contributions Commercial risk fee				2011 LVL 51 920 12 515 28		2010 LVL 34 627 8 478 22	
				64 463		43 127	
Personnel costs of Litt	huanian Subs	sidiary					
				2011 LVL		2010 LVL	
Payroll and accruals for				15788		15 598	
Mandatory state social	i insurance co	ntributions		4892 <b>20680</b>		4 808 <b>20 406</b>	
Management remun	eration						
	<del></del>			2011		2010	
Dayroll				<b>LVL</b> 13191		<b>LVL</b> 12156	
Payroll  Mandatory state social insurance contributions				3178		2928	
Commercial risk fee				6		6	
				16375		15090	

#### (29) Off-balance sheet liabilities

The Company had granted a security as an off-balance sheet liability, pledging 792 shares of "VEF Komunikāciju Serviss" Ltd in favor of TKB Asset Management LLC with the maximum amount of the security LVL 210 840, where the debtor was Fund Administrate LLC (1220 N. Market Street, Suite 606, DE 19801, Wilmnigton, Delware, USA). During the reporting period these liabilities have been cancelled and the Company's guarantee is not valid.

#### (30) Transactions with related parties

Entity related to the Company	Sold products and rendered	Purchased products and	Debts to related	Debts of related entities
	services LVL	services LVL	entities LVL	LVL
Nekustamā īpašuma projektu aģentūra SIA	3 074	-	57 189	-
Barrow Consulting LLC	625 204	-	190 633	-
VEF AS	-	8 049	-	-
Pēteris Avotiņš	-	-	112 904	-
Gints Feņuks	-	-	23 858	-
Total	628 278	8 049	384 584	-

# (31) Other information

Shares of "Goldinvest Asset Management" JSC are being quoted on the alternative share market NASDAQ OMX Riga First North since 22 March 2011.

Short title of issuer	GAM
Exchange code	GAM1R
Nominal value	1,00 LVL
Total number of securities	855 000

#### (32) Remuneration of auditor

The remuneration of the auditor for auditing the Annual Report 2011 is LVL 1600 (In year 2010 – LVL 1000). The auditor has not provided any other services.

# (33) Other events

On March 15, 2012, the thematic review by the State Revenue Service resulted in a decision to apply the administrative violation liability in amount of LVL 31 435. Payment of the penalty provisions are not made in connection with the company's ongoing legal proceedings challenging the penalty applied by the SRS.

Jānis Lāma

Member of the Board

Unofficial translation

SIA D.Daņēvičas revidentu birojs

# INDEPENDENT AUDITOR STATEMENT for shareholders of "GOLDINVEST ASSET MANAGEMENT" JSC

# **Statement on financial report**

We have audited the annexed financial report 2011 of "GOLDINVEST ASSET MANAGEMENT" JSC provided on pages 8 to 25. The audited financial report comprises balance sheet of 31 December 2011, profit and loss account 2011, overview of changes in the equity capital and overview of cash flow, as well as summary of important accounting principles and other explanatory information in annex.

Management's responsibility for the financial reports

Management is responsible for preparation of financial report and fair presentation of information provided therein pursuant to the Law on Annual Reports of the Republic of Latvia. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

We are responsible for the opinion that we express on this financial report based on our audit. We conducted the audit in accordance with the International Standards on Auditing acknowledged in Latvia. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial report is free from material misstatement.

The audit comprises procedures that are performed to obtain audit evidence on amounts provided in the financial report and found information. The procedures are selected based on professional assessment of the auditor, including material misstatement, whether due to fraud or error, in the financial report of risk assessment. When performing the said risk assessment, the auditor takes into account the internal control established to ensure preparation of financial report and fair presentation of information provided therein, with the aim to determine audit procedures relevant to circumstances, but not to express opinion on efficiency of the control. The audit also comprises general assessment of validity of the applied accounting policies and important assumptions of the management, as well as information provided within the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

We consider the above Financial report presents a true and clear view of the financial situation on 31 December, 2011 of JSC "Goldinvest Asset Management", as well as of its financial performance and cash flows in 2011 according to the Law on Annual Reports of Republic of Latvia.

# Accentuation of circumstances

We draw attention to the Note 33 of the Financial Report, reflecting the view of the administration on the events taking place after the date of the Balance Sheet concerning the inspection by the State Revenue Service. Our Opinion does not include any objections in reference to this issue.

# Report on compliance with other legal and regulatory requirements

We have acquainted with the management report of 2011 presented on pages 5 -7, and we have not found substantial discrepancies between financial information presented in the said management report and financial report 2011.

On behalf of SIA D.Daņēvičas revidentu birojs (Licence No 33)

Dagnija Daņēviča, Member of the Board, sworn auditor, Licence No. 72

28 April, 2012, in Riga, at Tērbatas Str. 6/8-75