



**Unaudited consolidated  
financial report  
for the year ended  
31 December 2024**

28 February 2025

## 4FINANCE HOLDING S.A. REPORTS RESULTS FOR THE YEAR ENDING 31 DECEMBER 2024

*Strong FY 2024 performance with net profit of €52.5 million and Adjusted EBITDA of €157.1 million  
Robust balance sheet with high cash levels and solid liquidity*

28 February 2025. 4finance Holding S.A. (the ‘Group’ or ‘4finance’), one of Europe’s largest digital consumer lending groups, today announces unaudited consolidated results for the twelve months ending 31 December 2024 (the ‘Period’).

### Operational highlights

- Online loan issuance volume broadly stable year-on-year at €565.1 million in the Period, compared with €569.5 million in the prior year, reflecting a focus on efficiency and profitability rather than volume growth. Demand for credit remains strong across most markets, particularly in the Czech Republic and Spain.
- New markets: continuing with deliberate step-by-step approach. Good progress in the UK joint venture (ondal.co.uk) with increased lending volumes since Q3 2024; the Mexican business (kimbi.mx) adapting after initial launch phase.
- Launch of pilot operations in Georgia in February 2025, further diversifying product offering with auto loans.
- TBI Bank loan issuance increased by 29% year-on-year to €1,168.2 million in the Period, surpassing the one billion euro annual milestone.

### Financial Highlights

- Interest income up 15% year-on-year to €444.4 million in the Period, compared with €386.0 million in 2023.
- Cost to income ratio for the Period was 41.9%, an improvement from 43.4% in the prior year. Cost discipline and operational efficiency remain a focus for the business.
- Adjusted EBITDA was €157.1 million for the Period, up 20% year-on-year, delivering 35% Adjusted EBITDA margin. The interest coverage ratio as of the date of this report is 2.0x.
- Net profit for the Period up 19% year-on-year to €52.5 million, compared with €44.1 million in the prior year.
- Fundamental asset quality indicators at product level remain broadly stable. Group’s net impairment charges of €172.4 million in the Period reflect the larger portfolio. Overall cost of risk at 12.8% for FY 2024, an improvement from 13.8% in the prior year.
- Net receivables up 21% to €1,315.9 million as of 31 December 2024, compared with €1,084.4 million as at year end 2023.
- Overall gross NPL ratio at 9.6% as of 31 December 2024 (12.4% for online), compared with 9.4% as of 31 December 2023 (14.2% for online). TBI NPL ratio at 9.2% as of 31 December 2024, compared with 8.6% as of 31 December 2023.

### Liquidity and funding

- Robust liquidity position, with €79.1 million of cash in the online business at the end of the Period.
- A put option for EUR 2028 bonds was offered in February 2025 for up to €15 million at par. No valid requests received, so no bonds will be repurchased.

Kieran Donnelly, CEO of 4finance, commented:

*“The business delivered a strong performance in 2024 with net profit up 19% year-on-year to €53 million and Adjusted EBITDA up 20% year-on-year to €157 million.*

*“We have our strongest balance sheet to date, supported by high cash levels and solid liquidity. This puts us in a good position to address our October 2026 bond maturity later this year.*

*“As we move forward, we remain focused on cost efficiency and driving sustainable growth.”*

## Contacts

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## *Conference call*

A conference call with management to discuss these results is scheduled for **Tuesday, 4 March at 14:00 UK time**. To register, please visit [www.4finance.com](http://www.4finance.com).

The conference call will be recorded for transcription and reference purposes. For those participating in the Q&A session, please note that name and institution details provided in the call registration process may appear in the transcript of the conference call that will be made available at [www.4finance.com](http://www.4finance.com).

## *About 4finance*

Established in 2008, 4finance is one of Europe's largest digital consumer lending groups with operations in 12 countries.

Leveraging a high degree of automation and data-driven insights across all aspects of the business, 4finance has grown rapidly, issuing over €10 billion since inception in single payment loans, instalment loans and minimum-to-pay loans.

4finance operates a portfolio of market leading brands, through which, as a responsible lender, the firm offers simple, convenient and transparent products to millions of customers who are typically underserved by conventional providers.

4finance has group offices in Riga (Latvia) and Luxembourg, and currently operates in 12 countries globally. The Group also offers deposits, in addition to consumer and SME loans through its TBI Bank subsidiary, an EU licensed institution with operations primarily in Bulgaria, Romania and Greece.

## *Forward looking statements*

Certain statements in this document are “forward-looking statements”. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements.

## *Rounding*

Some numerical figures included in this report have been subject to rounding adjustments. Accordingly, numerical figures shown for the same category presented in different tables may vary slightly, and numerical figures shown as totals in certain tables may not be an arithmetic aggregation of the figures that precede them.

## *Inside information*

This announcement contains inside information as stipulated under the Market Abuse Regulation.

## Key financial ratios

|   | Year Ended 31<br>December<br>2024 | Year Ended 31<br>December<br>2023 | Year Ended 31<br>December<br>2022 |
|---|-----------------------------------|-----------------------------------|-----------------------------------|
| <b>Capitalisation</b>                                 |                                   |                                   |                                   |
| Net receivables (€m)                                  | 1,315.9                           | 1,084.4                           | 846.4                             |
| Total assets (€m)                                     | 2,071.9                           | 1,764.9                           | 1,372.1                           |
| Total equity (€m)                                     | 295.4                             | 241.7                             | 198.6                             |
| Equity / assets                                       | 14.3%                             | 13.7%                             | 14.5%                             |
| Tangible common equity/tangible assets <sup>(1)</sup> | 10.8%                             | 10.1%                             | 10.8%                             |
| Equity / net receivables                              | 22.4%                             | 22.3%                             | 23.5%                             |
| Interest coverage ratio <sup>(2)</sup>                | 2.0x                              | 2.0x                              | 2.7x                              |
| TBI Bank consolidated capital adequacy <sup>(3)</sup> | 22.3%                             | 22.5%                             | 22.2%                             |
| <b>Profitability</b>                                  |                                   |                                   |                                   |
| Net interest margin: <sup>(4)</sup>                   |                                   |                                   |                                   |
| - Online  | 102.1%                            | 101.1%                            | 92.0%                             |
| - TBI Bank  | 17.7%                             | 18.1%                             | 20.1%                             |
| - Overall   | 27.9%                             | 30.5%                             | 33.6%                             |
| Cost / income ratio <sup>(5)</sup>                    | 41.9%                             | 43.4%                             | 47.9%                             |
| Post-provision operating profit margin <sup>(6)</sup> | 19.3%                             | 18.0%                             | 22.5%                             |
| Normalised Profit before tax margin <sup>(7)</sup>    | 16.7%                             | 15.8%                             | 20.0%                             |
| Normalised Return on average equity <sup>(8)</sup>    | 22.8%                             | 21.3%                             | 25.5%                             |
| Normalised Return on average assets <sup>(9)</sup>    | 3.2%                              | 3.0%                              | 3.9%                              |
| <b>Asset quality</b>                                  |                                   |                                   |                                   |
| Cost of risk: <sup>(10)</sup>                         |                                   |                                   |                                   |
| - TBI   | 6.8%                              | 6.2%                              | 5.1%                              |
| - Overall group                                       | 12.8%                             | 13.8%                             | 11.1%                             |
| Net impairment / interest income <sup>(11)</sup>      | 37.0%                             | 37.1%                             | 28.8%                             |
| Gross NPL ratio: <sup>(12)</sup>                      |                                   |                                   |                                   |
| - Online  | 12.4%                             | 14.2%                             | 9.0%                              |
| - TBI   | 9.2%                              | 8.6%                              | 8.7%                              |
| - Overall group                                       | 9.6%                              | 9.4%                              | 8.8%                              |
| Overall group NPL coverage ratio <sup>(13)</sup>      | 112.6%                            | 111.5%                            | 117.8%                            |
| Loan loss reserve / gross receivables                 | 10.8%                             | 10.5%                             | 10.3%                             |

Definitions and Notes below. For further definitions please see the appendix.

Normalised ratios are adjusted to remove the effect of non-recurring items, discontinued operations, net FX and one-off adjustments to intangible assets. Respective 2022 ratios have been adjusted to reflect the continuing operations.

1. Tangible equity is Total Equity less Intangible Assets. Tangible Assets are Total Assets less Intangible Assets
2. Calculated as described later in the report
3. TBI Bank (Tier One Capital + Tier Two Capital) / Risk weighted assets (calculated according to the prevailing regulations of the BNB)
4. Annualised net interest income / average gross loan principal
5. Operating costs / operating income (revenue)
6. Post-provision operating profit (which does not include non-recurring items, net FX and D&A) / operating income (revenue)
7. Profit before tax / interest income
8. Annualised profit from continuing operations / average equity (total equity as of the start and end of each period divided by two)
9. Annualised profit from continuing operations / average assets (total assets as of the start and end of each period divided by two)
10. Annualised net impairment charges / average gross receivables (total gross receivables as of the start and end of each period divided by two)
11. Net impairment charges on loans and receivables / interest income plus relevant fee income (interest income and other income from contracts with customers in Philippines and Lithuania under IFRS 15)
12. Non-performing receivables (including accrued interest) with a delay of over 90 days / gross receivables (including accrued interest)
13. Overall receivables allowance account / non-performing receivables

## FINANCIAL REVIEW

### Income Statement

The table below sets out the condensed consolidated statement of profit or loss for the twelve months ending 31 December 2024 and 31 December 2023. Additional reference information on the historic quarterly development of our income statement is shown in the appendix.

|  | 12 months to 31 December  |                |             |
|--|---------------------------|----------------|-------------|
|  | 2024<br>(unaudited)       | 2023           | % change    |
|  | <i>(in millions of €)</i> |                |             |
| Interest Income                        | 444.4                     | 386.0          | +15%        |
| Interest Expense                       | (77.7)                    | (65.8)         | +18%        |
| <b>Net Interest Income</b>             | <b>366.6</b>              | <b>320.2</b>   | <b>+14%</b> |
| Net F&C Income                         | 53.9                      | 45.0           | +20%        |
| Other operating income                 | 23.5                      | 18.4           | +27%        |
| <b>Non-Interest Income</b>             | <b>77.4</b>               | <b>63.5</b>    | <b>+22%</b> |
| <b>Operating Income (Revenue)</b>      | <b>444.0</b>              | <b>383.7</b>   | <b>+16%</b> |
| <b>Total operating costs</b>           | <b>(186.0)</b>            | <b>(166.3)</b> | <b>+12%</b> |
| <b>Pre-provision operating profit</b>  | <b>258.1</b>              | <b>217.3</b>   | <b>+19%</b> |
| Net impairment charges                 | (172.4)                   | (148.4)        | +16%        |
| <b>Post-provision operating profit</b> | <b>85.7</b>               | <b>68.9</b>    | <b>+24%</b> |
| Depreciation and amortisation          | (11.6)                    | (7.9)          | +46%        |
| Non-recurring income/(expense)         | (7.0)                     | 2.4            | nm          |
| Net FX gain/(loss)                     | (1.7)                     | (5.0)          | (67)%       |
| <b>Profit before tax</b>               | <b>65.4</b>               | <b>58.3</b>    | <b>+12%</b> |
| Income tax expense                     | (12.9)                    | (14.2)         | (9)%        |
| <b>Profit for the period</b>           | <b>52.5</b>               | <b>44.1</b>    | <b>+19%</b> |

### Interest income

The table below shows key drivers of interest income, i.e. business volumes and interest rates.

|  | 12 months to 31 December                      |       |          |
|--|---|-------|----------|
|  | 2024  | 2023  | % change |
|  | <i>(in millions of €, except percentages)</i> |       |          |
| <b>Online lending (continuing operations)</b>                    |   |       |          |
| Total value of loans issued                                      | 565.1   | 569.5 | (1)%     |
| Average net receivables, of which:                               | 136.8   | 137.1 | (0)%     |
| - Principal  | 127.3   | 128.8 |          |
| - Accrued interest   | 9.4   | 8.3   |          |
| Annualised interest income yield on net portfolio <sup>(1)</sup> | 144%  | 139%  |          |
| Interest income from online lending <sup>(2)</sup>               | 183.1   | 179.3 | +2%      |
| <b>Banking operations</b>  |   |       |          |
| Total value of loans issued                                      | 1,168.2                                       | 907.3 | +29%     |
| Average net receivables, of which:                               | 1,063.4                                       | 828.5 | +28%     |
| - Principal  | 1,050.4                                       | 814.7 |          |
| - Accrued interest   | 13.1  | 13.8  |          |
| Annualised interest income yield on net portfolio <sup>(1)</sup> | 24%   | 24%   |          |
| Interest income from banking operations <sup>(3)</sup>           | 253.1   | 198.2 | +28%     |

Notes: (1) Yields are based on annualised interest income divided by average net loan principal only

(2) Does not include interest income from corporate loans

(3) See appendix for full TBI Bank income statement

Interest income for the Period was €444.4 million, an increase of 15% compared with €386.0 million for the twelve months ending 31 December 2023. Interest income from online lending increased 2% year-on-year in the Period, despite a slight decrease in average balance of net receivables, reflecting a higher average interest yield. Interest income also includes income from loans provided to non-Group companies and income from loans to related parties.

TBI Bank's loan book continued to grow, particularly in Romania, with an increase of 28% in average net receivables year-on-year. Its consumer lending (cash lending, point-of-sale lending and credit cards) has average product APRs between 20% and 50% and SME loans with average interest rates of approximately 8-16% p.a.. TBI Bank also generates separate income, which is reported mainly in the 'net fee and commission' line.

### Interest expense

Interest expense for the Period was €77.7 million, an increase of 18% compared with €65.8 million for the twelve months ending 31 December 2023. The higher interest expense year-on-year reflects the growth in deposits and term funding and increase in funding costs all at TBI Bank. Any one-off impact from bond buybacks or re-sales are reflected in the 'non-recurring income/expense' line to show a more consistent 'interest expense' result.

### Non-interest income

Non-interest income for the period was €77.4 million, an increase of 22% compared with €63.5 million reported for the twelve months ending 31 December 2023. The net fee and commission income, primarily generated by TBI Bank from insurance sales to its customers, was up 20% year-on-year. Other operating income includes income from services and relevant fee income from the online business (mainly in Philippines and Lithuania) such as income from contracts with customers under IFRS 15.

### Total operating costs

Total operating costs reported for the Period were €186.0 million, an increase of 12% compared with €166.3 million for the twelve months ending 31 December 2023. The year-on-year decrease in online business costs reflects our ongoing focus on efficiency. At TBI Bank, higher personnel costs, software & systems expense and professional services costs supported growing revenue.

The table below sets out a breakdown of the Group's total operating costs. Depreciation and amortisation amounts, which include some rental lease amounts per IFRS 16, are shown as a separate line on the income statement.

|                              | 12 months to 31 December |              |
|------------------------------|--------------------------|--------------|
|                              | 2024                     | 2023         |
|                              | (in millions of €)       |              |
| Personnel costs              | 96.7                     | 86.3         |
| Marketing and sponsorship    | 23.4                     | 22.8         |
| Legal and consulting         | 16.1                     | 11.9         |
| Software & Systems expense   | 15.3                     | 13.8         |
| Taxes                        | 6.7                      | 4.3          |
| Communication expenses       | 6.4                      | 5.5          |
| Application processing costs | 6.0                      | 5.3          |
| Bank services                | 2.1                      | 2.1          |
| Travel                       | 1.4                      | 1.6          |
| Debt collection costs        | 1.3                      | 1.5          |
| Rent and utilities           | 1.0                      | 1.8          |
| Other                        | 9.5                      | 9.3          |
| <b>Total</b>                 | <b>186.0</b>             | <b>166.3</b> |
| TBI Bank                     | 112.2                    | 91.3         |
| 4finance online              | 73.8                     | 75.0         |
| <b>Total Employees</b>       |                          |              |
| - Online                     | 576                      | 597          |
| - TBI Bank                   | 1,932                    | 1,842        |
| - Overall group              | <b>2,508</b>             | <b>2,439</b> |

For the twelve months of 2024 and 2023, marketing and sponsorship costs accounted for 12.6% and 13.7% respectively, and personnel costs accounted for 52.0% and 51.9%, respectively, of total operating costs. The cost to income ratio for the Period was 41.9%, an improvement from 43.4% in the prior year.

### *Net impairment charges on loans and receivables*

Net impairment charges for the Period were €172.4 million, compared with €148.4 million for the twelve months ending 31 December 2023. Gross impairment charges increased proportionately due to higher loan portfolio (gross portfolio increased by 22% year-on-year). Asset quality indicators remain broadly stable overall, with various product/market specifics being addressed. This includes the Philippines where we saw a market-wide effect on risk indicators, particularly in H1 2024. Within the online business, the debt sales market has recovered in activity in some areas since H2 2023. For example, forward flow sales of NPLs resumed in Latvia in Q3 2023 and in Sweden in Q1 2024, and we continue negotiations in other markets while also making group-wide improvements to in-house collection strategies for non-performing loans.

|  | <b>12 months to 31 December</b> |              |
|--|---------------------------------|--------------|
|  | <b>2024</b>                     | <b>2023</b>  |
|  | <b>(in millions of €)</b>       |              |
| Impairment charges on loans                                    | 195.0                           | 165.6        |
| Over provision on debt portfolio (portfolio sale net proceeds) | (14.0)                          | (7.4)        |
| Recovery from written-off loans                                | (8.7)                           | (9.7)        |
| <b>Net impairment charges</b>                                  | <b>172.4</b>                    | <b>148.4</b> |

Overall net impairment charges represented 37% of interest income plus relevant fee income for the Period, unchanged from the prior year.

### *Non-recurring income/(expense)*

For the fourth quarter, the Group had net non-recurring expense of €0.4 million, bringing the total for 2024 to €7.0 million. This includes for Q4 expenses in Spain, impairments for corporate loans and investments and non-cash write-offs of intangible IT assets, partially offset by one-off income in TBI and a technical gain from the sale of 4f Sales Inc. (a transfer of FX reserve result from OCI with no effect on equity).

### *Net FX gain/(loss)*

Foreign exchange movements resulted in a net loss of €1.7 million for the Period, mainly from hedging and swap costs in PLN, CZK, PHP and RON against EUR. In the prior year, there was a net FX loss of €5.0 million.

### *Profit before tax*

For the reasons stated above, the Group made a profit before tax of €65.4 million for the Period, compared with €58.3 million for the twelve months ending 31 December 2023.

### *Income tax expense*

The Group's corporate income tax expense was €12.9 million for the Period, compared with €14.2 million for the twelve months ending 31 December 2023. The following table sets out a breakdown of the Group's corporate income tax.

|              | <b>12 months to 31 December</b> |             |
|--------------|---------------------------------|-------------|
|              | <b>2024</b>                     | <b>2023</b> |
|              | <b>(in millions of €)</b>       |             |
| Current tax  | 13.8                            | 16.2        |
| Deferred tax | (0.9)                           | (2.0)       |
| <b>Total</b> | <b>12.9</b>                     | <b>14.2</b> |

### *Profit for the period*

For the reasons stated above, the profit for the Period was €52.5 million, compared with €44.1 million in the prior year.

### Other financial data – EBITDA and Adjusted EBITDA

|                                       | Year Ended 31<br>December 2024 | Year Ended 31<br>December 2023 | Year Ended 31<br>December 2022 |
|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                                       | (in millions of €)             |                                |                                |
| Profit for the period                 | 52.5                           | 44.1                           | 41.6                           |
| Income tax expense                    | 12.9                           | 14.2                           | 16.3                           |
| Interest expense                      | 77.7                           | 65.8                           | 44.7                           |
| Depreciation and amortisation         | 11.6                           | 7.9                            | 7.1                            |
| <b>EBITDA</b>                         | <b>154.7</b>                   | <b>132.0</b>                   | <b>109.7</b>                   |
| Adjustments                           | 2.4                            | (0.7)                          | 12.0                           |
| <b>Adjusted EBITDA <sup>(1)</sup></b> | <b>157.1</b>                   | <b>131.3</b>                   | <b>121.7</b>                   |

|   | Year Ended 31<br>December 2024 | Year Ended 31<br>December 2023 | Year Ended 31<br>December 2022 |
|---|--------------------------------|--------------------------------|--------------------------------|
|   | (in millions of €)             |                                |                                |
| <b>Summary breakdown of Adjustments to EBITDA</b> |                                |                                |                                |
| Net FX impact                                     | 1.7                            | 5.0                            | 11.7                           |
| One-off costs and other prescribed adjustments    | 0.5                            | (5.9)                          | 0.1                            |
| One-off write-down of intangible assets           | 0.2                            | 0.1                            | 0.2                            |
| <b>Total</b>                                      | <b>2.4</b>                     | <b>(0.7)</b>                   | <b>12.0</b>                    |

### Other financial data – Interest Coverage Ratio

The calculation of the interest coverage ratio for the Group's bonds is shown below. For further details on methodology, please refer to the Q2 2020 results report. The covenants are on an 'incurrence' rather than 'maintenance' basis, so if the ratio is below the 2.0x incurrence threshold it only restricts certain specified actions (such as dividend payments or allowed parameters of incurrence of indebtedness).

|  |                           |
|--|---------------------------|
|  | As of date of this report |
|  | (in millions of €)        |
| Pro-forma last 4 quarters Adjusted EBITDA    | 157.1                     |
| Pro-forma last 4 quarters Fixed Charges      | 76.9                      |
| <b>Bond covenant interest coverage ratio</b> | <b>2.0x</b>               |

Notes: (1) Adjusted EBITDA is a non-IFRS measure that represents EBITDA (profit for the period plus tax, plus interest expense, plus depreciation and amortisation) as adjusted by income/loss from discontinued operations, non-cash gains and losses attributable to movement in the mark-to-market valuation of hedging obligations under IFRS, goodwill write-offs and certain other one-off or non-cash items. Adjusted EBITDA, as presented in this report, may not be comparable to similarly-titled measures that are reported by other companies due to differences in the way these measures are calculated. Additional limitations prescribed in the EUR 2026 bonds limiting TBI Bank contribution to Adjusted EBITDA not reflected here.



## Balance sheet

The table below sets out the Group's condensed consolidated statement of its financial position.

|  | 31 December 2024<br>(unaudited) | 31 December 2023 |
|--|---------------------------------|------------------|
|  | (in millions of €)              |                  |
| <b>Cash and cash equivalents, of which:</b>          | <b>294.7</b>                    | <b>261.6</b>     |
| - Online   | 79.1                            | 42.2             |
| - TBI bank   | 215.6                           | 219.4            |
| Placements with other banks                          | 40.5                            | 48.3             |
| Gross receivables due from customers                 | 1,475.6                         | 1,211.7          |
| Allowance for impairment                             | (159.7)                         | (127.3)          |
| <b>Net receivables due from customers, of which:</b> | <b>1,315.9</b>                  | <b>1,084.4</b>   |
| - Principal  | 1,294.2                         | 1,061.2          |
| - Accrued Interest                                   | 21.8                            | 23.2             |
| Net investments in finance leases                    | 0.9                             | 1.3              |
| Net loans to related parties                         | 20.7                            | 31.4             |
| Net loans to other parties                           | 2.5                             | 31.9             |
| Property and equipment                               | 18.1                            | 18.2             |
| Financial investments                                | 239.0                           | 147.8            |
| Prepaid expenses                                     | 3.7                             | 4.1              |
| Tax assets   | 24.5                            | 18.8             |
| Intangible IT assets                                 | 39.1                            | 29.1             |
| Goodwill   | 27.4                            | 27.2             |
| Other assets   | 44.9                            | 60.8             |
| <b>Total assets</b>                                  | <b>2,071.9</b>                  | <b>1,764.9</b>   |
| <b>Liabilities</b>                                   |                                 |                  |
| Loans and borrowings                                 | 332.1                           | 301.6            |
| Deposits from customers                              | 1,335.2                         | 1,111.5          |
| Income tax liabilities                               | 10.0                            | 12.3             |
| Other liabilities                                    | 99.2                            | 97.9             |
| <b>Total liabilities</b>                             | <b>1,776.6</b>                  | <b>1,523.3</b>   |
| Share capital  | 35.8                            | 35.8             |
| Retained earnings                                    | 289.8                           | 237.2            |
| Reserves   | (30.1)                          | (31.3)           |
| <b>Total equity</b>                                  | <b>295.4</b>                    | <b>241.7</b>     |
| <b>Total shareholders' equity and liabilities</b>    | <b>2,071.9</b>                  | <b>1,764.9</b>   |

### Assets

The Group had total assets of €2,071.9 million as of 31 December 2024, compared with €1,764.9 million as of 31 December 2023. The main changes during the Period were increases in cash and cash equivalents, net receivables due from customers (see below) and financial investments (mainly government bonds for liquidity management, see TBI appendix).

### Loan portfolio

As of 31 December 2024, the Group's net receivables equalled €1,315.9 million, compared with €1,084.4 million as of 31 December 2023, representing an increase of €231.5 million, or 21%, with the majority of growth coming from the bank. TBI Bank contributed €1,176.9 million of net receivables, including fair value adjustments. Further information on the TBI Bank portfolio is available in the appendix, including its finance leases which are shown as a separate balance sheet line item.

The following section includes a summary of the Group's overall loan portfolio. Loans originated in the online business but sold to the bank are shown within the TBI Bank section. Additional reference information on the historic quarterly development of our online portfolio, split by product, is also shown in the appendix.

### Overview of the Group's loan portfolio

The following table sets out the classification of the Group's loan portfolio in terms of performing and non-performing loans.

|                               | 31 December 2024                       |                      |                |                   | 31 December 2023                       |                      |                |                   |
|-------------------------------|--|----------------------|----------------|-------------------|--|----------------------|----------------|-------------------|
|                               | Gross Amount                           | Impairment allowance | Net Amount     | % of Gross Amount | Gross Amount                           | Impairment allowance | Net Amount     | % of Gross Amount |
|                               | (in millions of €, except percentages) |                      |                |                   | (in millions of €, except percentages) |                      |                |                   |
| <b>Online receivables</b>     |  |                      |                |                   |  |                      |                |                   |
| Performing                    | 152.9                                  | (18.3)               | 134.6          | 87.6%             | 147.6                                  | (19.5)               | 128.1          | 85.8%             |
| Non-performing <sup>(1)</sup> | 21.6                                   | (17.2)               | 4.4            | 12.4%             | 24.4                                   | (18.0)               | 6.4            | 14.2%             |
| <b>Online total</b>           | <b>174.5</b>                           | <b>(35.5)</b>        | <b>139.1</b>   | <b>100.0%</b>     | <b>172.1</b>                           | <b>(37.6)</b>        | <b>134.5</b>   | <b>100.0%</b>     |
| <b>TBI Bank receivables</b>   |  |                      |                |                   |  |                      |                |                   |
| Performing                    | 1,180.8                                | (55.7)               | 1,125.1        | 90.8%             | 949.7                                  | (39.4)               | 910.3          | 91.4%             |
| Non-performing <sup>(1)</sup> | 120.3                                  | (68.5)               | 51.7           | 9.2%              | 89.9                                   | (50.3)               | 39.6           | 8.6%              |
| <b>TBI Bank total</b>         | <b>1,301.1</b>                         | <b>(124.2)</b>       | <b>1,176.9</b> | <b>100.0%</b>     | <b>1,039.6</b>                         | <b>(89.7)</b>        | <b>949.9</b>   | <b>100.0%</b>     |
| <b>Overall receivables</b>    |  |                      |                |                   |  |                      |                |                   |
| Performing                    | 1,333.8                                | (74.0)               | 1,259.8        | 90.4%             | 1,097.3                                | (58.9)               | 1,038.4        | 90.6%             |
| Non-performing <sup>(1)</sup> | 141.8                                  | (85.7)               | 56.2           | 9.6%              | 114.3                                  | (68.4)               | 46.0           | 9.4%              |
| <b>Overall total</b>          | <b>1,475.6</b>                         | <b>(159.7)</b>       | <b>1,315.9</b> | <b>100.0%</b>     | <b>1,211.7</b>                         | <b>(127.3)</b>       | <b>1,084.4</b> | <b>100.0%</b>     |

Notes: (1) Non-performing amounts are those over 90 days past due (no NPLs contributed from the Philippines as loans are written-off at 31 days past due) and shown on a customer level basis for TBI Bank

### Online loan portfolio by product

This section presents further detail on the online portfolio and classification by product. The following table shows the Group's online gross performing loan portfolio by product. The Near Prime classification includes the Group's lower APR instalment loan products in Latvia and Lithuania.

|  | 31 December 2024                       |                | 31 December 2023 |                |
|--|--|----------------|------------------|----------------|
|  | Amount                                 | % of Portfolio | Amount           | % of Portfolio |
|  | (in millions of €, except percentages) |                |                  |                |
| <b>Online gross performing portfolio by product:</b> |  |                |                  |                |
| Single Payment Loans                                 | 48.9                                   | 32.0%          | 52.1             | 35.3%          |
| Instalment Loans                                     | 45.0                                   | 29.4%          | 39.6             | 26.8%          |
| Minimum to pay                                       | 43.3                                   | 28.3%          | 39.3             | 26.6%          |
| Near Prime <sup>(1)</sup>                            | 15.8                                   | 10.3%          | 16.7             | 11.3%          |
| <b>Total online gross performing portfolio</b>       | <b>152.9</b>                           | <b>100.0%</b>  | <b>147.6</b>     | <b>100.0%</b>  |

Note: (1) Near-prime product for Denmark included in portfolio until 31 December 2023

### Online non-performing loan portfolio

As of 31 December 2024, the Group's non-performing online portfolio was €21.6 million, a decrease of €2.8 million since 31 December 2023. The gross NPL ratio was 12.4% for online receivables as of 31 December 2024, compared with 14.2% as of 31 December 2023. The NPL ratio has decreased due to higher volumes of NPL sales in the Baltics and Sweden. Given the customer segment and local repayment dynamics, the loan portfolio in the Philippines is treated as both non-performing as well as written off at 31 days past due, resulting in a relatively lower gross portfolio on balance sheet with no NPLs.

The Group accrues interest whilst it is probable it will be received (typically up to 90 DPD for instalment loans). Non-performing accrued interest was €2.8 million, or 13.2%, of non-performing receivables. Penalties and delay fees are not accrued as receivables and are only recognised as income when payment is received.

The following table sets out an analysis of the Group's online NPL receivables by product.

|  | <b>31 December 2024</b>                       | <b>31 December 2023</b> |
|--|---|-------------------------|
|  | <i>(in millions of €, except percentages)</i> |                         |
| <b>Online gross non-performing portfolio by product:</b> |   |                         |
| Single Payment Loans                                     | 8.3   | 6.5                     |
| Instalment Loans   | 6.7   | 7.1                     |
| Minimum to pay   | 5.4   | 7.5                     |
| Near Prime   | 1.2   | 3.4                     |
| <b>Total online gross non-performing portfolio</b>       | <b>21.6</b>                                   | <b>24.4</b>             |
| Allowance for NPL / NPL receivables                      | 80%   | 74%                     |
| Overall receivables allowance / NPL receivables          | 164%  | 154%                    |
| Average Loss Given Default rate                          | 67%   | 64%                     |

### Other loans

In Q3 2024, the loan to 4finance Group S.A. was reduced to c.€10 million, leading to a decrease in the overall balance of the net loans to related parties. The increase in Q4 includes additional funding provided to the Group's UK joint venture to support further growth, with more planned for H1 2025.

In September 2024, the Group's former Polish business fully repaid its loan to 4finance S.A. which totalled €33.8 million, including principal and accrued interest.

### Other assets

A breakdown of the Group's other assets is presented in the table below. The majority of the 'receivables from trade partners' are at TBI Bank and includes merchant and debt sales counterparties. The final €6.0 million receivable for disposal of the former Polish business was sold to a third party in Q4, with half paid in cash and half due in two years. The 'derivatives' line relate mainly to the Group's EUR/CZK, EUR/SEK, EUR/PHP and EUR/RON currency hedges.

|  | <b>31 December 2024</b>   | <b>31 December 2023</b> |
|--|---------------------------|-------------------------|
|  | <i>(in millions of €)</i> |                         |
| Receivables from trade partners              | 36.9                      | 38.7                    |
| Poland net purchase price receivable         | 2.8                       | 11.6                    |
| Non-current assets held for sale             | 1.5                       | 3.8                     |
| Investments in associates and joint ventures | 1.0                       | 1.0                     |
| Security deposits                            | 0.6                       | 0.7                     |
| FX hedging - funds on margin                 | 0.3                       | 0.0                     |
| Derivatives                                  | 0.0                       | 3.1                     |
| Other non-customer receivables               | 1.7                       | 2.0                     |
| <b>Total</b>                                 | <b>44.9</b>               | <b>60.8</b>             |

### Liabilities

The Group had total liabilities of €1,776.6 million as of 31 December 2024, compared with €1,523.3 million as of 31 December 2023, representing an increase of 17% or €253.3 million.

### Loans and borrowings

As of 31 December 2024, the Group had loans and borrowings of €332.1 million, compared with €301.6 million as of 31 December 2023. The Group's loans and borrowings accounted for 19% of total liabilities as of 31 December 2024 and 20% of total liabilities as of 31 December 2023.

As of 31 December 2024, 4finance S.A. held €40.0 million of its EUR 2026 bonds and €4.3 million of its EUR 2028 bonds in treasury.

The following table sets out the loans and borrowings by type.

|  | <b>31 December 2024</b>   | <b>31 December 2023</b> |
|--|---------------------------|-------------------------|
|  | <i>(in millions of €)</i> |                         |
| EUR 2026 bonds                                   | 126.1                     | 124.5                   |
| EUR 2028 bonds                                   | 125.4                     | 123.6                   |
| TBI Bank (Tier 2 and MREL eligible instruments)  | 80.6                      | 53.5                    |
| <b>Total loans and borrowings <sup>(1)</sup></b> | <b>332.1</b>              | <b>301.6</b>            |

Notes: (1) Includes accrued but unpaid interest, net of capitalised issuance costs and Notes owned by the Group

In May 2016, 4finance S.A. issued €100.0 million of 11.25% notes (the '*EUR 2028 bonds*'). The bonds are listed on the Prime Standard regulated market segment of the Frankfurt Stock Exchange and Nasdaq Baltic First North market. In November 2016, a further €50.0 million of EUR bonds were issued at par, and the maturity was extended in 2020, 2021 and 2023. The Group also has cancelled €15.0 million of these bonds, so the outstanding amount is €135.0 million, and they mature in May 2028.

In October 2021, 4finance S.A. issued €175.0 million of 10.75% 5 year notes (the '*EUR 2026 bonds*'). The bonds are listed on the Oslo Stock Exchange and will mature in October 2026. The proceeds from the new issue were used to repay the Group's outstanding \$200 million USD bonds.

In October 2024, TBI Bank issued a €1.8 million debt security, bringing total net outstanding MREL eligible instruments to €79.5 million as of 31 December 2024, with interest rates ranging from 5% to 9% with tenors from 2 to 10 years. Attraction of these instruments allows the bank to meet the regulatory requirement for the MREL ratio (see TBI Bank appendix). TBI Bank intends to increase its MREL eligible liabilities in line with balance sheet growth.

### Customer deposits

As of 31 December 2024, the Group had total customer deposits of €1,335.2 million, all of which are at TBI Bank. Further details of TBI Bank's deposits are presented in the appendix.

### Other liabilities

A breakdown of the Group's other liabilities is presented in the table below. The majority of the 'accounts payable to trade partners' and 'other liabilities' are at TBI Bank and are non-interest bearing.

|   | 31 December 2024   | 31 December 2023 |
|---|--------------------|------------------|
|   | (in millions of €) |                  |
| Prepayments in TBI received on customer loans | 28.6               | 24.2             |
| Accounts payable to trade partners            | 19.0               | 21.3             |
| Accrued expenses                              | 17.3               | 12.6             |
| Accrued payables to employees                 | 15.4               | 13.0             |
| Right-of use liabilities                      | 6.9                | 8.3              |
| Taxes payable                                 | 3.9                | 3.9              |
| FX hedging liability                          | 0.3                | 3.8              |
| Other liabilities                             | 7.8                | 10.8             |
| <b>Total</b>                                  | <b>99.2</b>        | <b>97.9</b>      |

### Equity

As of 31 December 2024, the Group's total equity amounted to €295.4 million, compared to €241.7 million as of 31 December 2023, representing an increase of €53.7 million, or 22%. The Group's equity to assets ratio as of 31 December 2024 was 14%.

The equity to net receivables ratio as of 31 December 2024 was 22%, reflecting the Group's strong capitalisation, with adequate headroom to bond covenants.

### Off-balance sheet arrangements

The Group's total off-balance sheet commitments as of 31 December 2024 were €207.1 million. This represents TBI Bank's undrawn lending commitments of €207.0 million and financial guarantees €0.1 million. The Group also enters into currency hedging transactions which may result in additional off-balance sheet assets or liabilities but are designed to limit overall exposure to currency movements.

## Condensed Consolidated Statement of Cash Flows for the Period

|   | 2024<br>(unaudited) | 2023          |
|---|---------------------|---------------|
|   | (in millions of €)  |               |
| <b>Cash flows from operating activities</b>   |                     |               |
| <b>Profit before tax</b>  | <b>65.4</b>         | <b>58.3</b>   |
| Adjustments for:  |                     |               |
| Depreciation and amortisation   | 11.7                | 7.9           |
| Net loss on foreign exchange from borrowings and other monetary items                                   | (3.5)               | (0.6)         |
| Impairment losses on loans  | 195.0               | 165.6         |
| Reversal of provision on debt portfolio sales   | (14.0)              | (7.4)         |
| Write-off and disposal of intangible and property and equipment assets                                  | 1.8                 | 1.1           |
| Interest income from non-customers loans  | (8.4)               | (8.5)         |
| Interest expense on loans and borrowings and deposits from customers                                    | 77.7                | 65.8          |
| Non-recurring finance expense / (income)  | 0.0                 | (2.0)         |
| Other non-cash items, including loss/(gain) on disposals  | (0.6)               | (3.4)         |
| <b>Profit before adjustments for the effect of changes to current assets and short-term liabilities</b> | <b>325.2</b>        | <b>276.7</b>  |
| Adjustments for:  |                     |               |
| Change in financial instruments measured at fair value through profit or loss                           | 2.2                 | (3.5)         |
| (Increase) in other assets (including TBI statutory reserve, placements & leases)                       | (16.4)              | (88.0)        |
| Increase in accounts payable to suppliers, contractors and other creditors                              | 7.3                 | 13.3          |
| <b>Operating cash flow before movements in portfolio and deposits</b>                                   | <b>318.3</b>        | <b>198.6</b>  |
| Increase in loans due from customers  | (457.5)             | (425.7)       |
| Proceeds from sale of portfolio   | 44.3                | 28.9          |
| Increase in deposits (customer and bank deposits)   | 223.8               | 325.0         |
| Deposit interest payments   | (43.1)              | (33.1)        |
| <b>Gross cash flows from operating activities</b>   | <b>85.8</b>         | <b>93.7</b>   |
| Corporate income tax (paid), net of refunds received  | (22.1)              | (12.1)        |
| <b>Net cash flows from operating activities</b>   | <b>63.7</b>         | <b>81.6</b>   |
| <b>Cash flows from / (used in) investing activities</b>   |                     |               |
| Purchase of property and equipment and intangible assets  | (20.6)              | (19.3)        |
| Net cash from (Purchase) / Sale of financial instruments  | (69.7)              | (78.3)        |
| Other / related party loans issued  | (6.5)               | (3.5)         |
| Other / related party loans repaid  | 32.7                | 0.8           |
| Interest received on other / related party loans  | 7.1                 | 8.5           |
| Disposal of subsidiaries, net of cash disposed  | 8.5                 | (2.5)         |
| Acquisition of subsidiaries, net of cash acquired   | -                   | (0.0)         |
| <b>Net cash flows used in investing activities</b>  | <b>(48.5)</b>       | <b>(94.3)</b> |

|   | 2024               | 2023          |
|---|--------------------|---------------|
|   | (unaudited)        |               |
|   | (in millions of €) |               |
| <b>Cash flows from / (used in) financing activities</b>         |                    |               |
| Loans received and notes issued                                 | 28.5               | 29.8          |
| Repayment and repurchase of loans and notes                     | -                  | (7.6)         |
| Interest payments   | (33.0)             | (29.6)        |
| Costs of notes issuance/amendment                               | -                  | (2.5)         |
| FX hedging margin   | (2.9)              | 3.7           |
| Payment of lease liabilities                                    | (4.3)              | (3.3)         |
| <i>Net cash flows used in financing activities</i>              | <b>(11.8)</b>      | <b>(9.5)</b>  |
| <b>Net increase / (decrease) in cash and cash equivalents</b>   | <b>3.5</b>         | <b>(22.2)</b> |
| <b>Cash and cash equivalents at the beginning of the period</b> | <b>133.5</b>       | <b>155.6</b>  |
| Effect of exchange rate fluctuations on cash                    | (0.0)              | 0.1           |
| <b>Cash and cash equivalents at the end of the period</b>       | <b>137.0</b>       | <b>133.5</b>  |
| Minimum statutory reserve                                       | 157.7              | 128.1         |
| <b>Total cash on hand and cash at central banks</b>             | <b>294.7</b>       | <b>261.6</b>  |

The key drivers of cashflow movements are described elsewhere in this report.

## TBI Bank Appendix: Income Statement, Balance Sheet and Key Ratios

The Group finalised the purchase of TBI Bank EAD ('TBI Bank'), via the acquisition of TBI Financial Services B.V., in August 2016. Presented here for illustration and reference are TBI Bank's results for the twelve months ending 31 December 2024 and twelve months ending 31 December 2023.

### Income statement

The table below sets out the consolidated income statement for TBI Bank, presented on the same basis as the Group's income statement for ease of comparison.

|  | <b>12 months to 31 December</b> |               |
|--|---------------------------------|---------------|
|  | <b>2024</b>                     | <b>2023</b>   |
|  | <i>(in millions of €)</i>       |               |
| Interest Income                        | 253.4                           | 196.6         |
| Interest Expense                       | (48.7)                          | (36.1)        |
| <b>Net Interest Income</b>             | <b>204.7</b>                    | <b>160.5</b>  |
| Net F&C Income                         | 54.0                            | 46.3          |
| Other operating income                 | 1.6                             | 1.2           |
| <b>Non-Interest Income</b>             | <b>55.6</b>                     | <b>47.5</b>   |
| <b>Operating Income (Revenue)</b>      | <b>260.3</b>                    | <b>208.0</b>  |
| <b>Total operating costs</b>           | <b>(110.0)</b>                  | <b>(90.0)</b> |
| <b>Pre-provision operating profit</b>  | <b>150.3</b>                    | <b>118.0</b>  |
| Net impairment losses                  | (79.6)                          | (55.9)        |
| <b>Post-provision operating profit</b> | <b>70.7</b>                     | <b>62.1</b>   |
| Depreciation and amortisation          | (9.1)                           | (5.7)         |
| Non-recurring income/(expense)         | (1.3)                           | (3.1)         |
| Net FX gain/(loss)                     | (0.5)                           | (2.7)         |
| <b>Pre-tax profit</b>                  | <b>59.8</b>                     | <b>50.6</b>   |
| Income tax expense                     | (9.5)                           | (8.1)         |
| <b>Net profit after tax</b>            | <b>50.3</b>                     | <b>42.5</b>   |

## Balance sheet

The table below sets out the statement of financial position for TBI Bank. For the purpose of consolidation with the Group's balance sheet, the fair values assessed as part of the Group's updated goodwill calculation under IFRS are used, rather than the book values presented below. Receivables amounts include unamortised premium paid (€6.9 million) for online purchased loans which is also eliminated in consolidation as at 31 December 2024.

|   | 31 December<br>2024       | 31 December<br>2023 |
|---|---------------------------|---------------------|
|   | <i>(in millions of €)</i> |                     |
| Cash and cash equivalents                         | 219.5                     | 226.4               |
| Placement with other banks                        | 40.5                      | 48.3                |
| Gross receivables due from customers              | 1,308.0                   | 1,049.2             |
| Allowance for impairment                          | (124.2)                   | (89.7)              |
| <b>Net receivables due from customers</b>         | <b>1,183.8</b>            | <b>959.5</b>        |
| Net investments in finance leases                 | 1.0                       | 1.3                 |
| Property and equipment                            | 15.7                      | 15.2                |
| Financial assets                                  | 235.3                     | 161.4               |
| Tax assets  | 9.4                       | 4.3                 |
| Prepaid expenses                                  | 2.0                       | 2.0                 |
| Intangible assets                                 | 31.4                      | 23.6                |
| Other assets                                      | 34.5                      | 41.7                |
| <b>Total assets</b>                               | <b>1,772.9</b>            | <b>1,483.8</b>      |
| Loans and borrowings                              | 80.6                      | 62.7                |
| Deposits from customers                           | 1,339.5                   | 1,119.0             |
| Corporate income tax payable                      | 5.2                       | 4.8                 |
| Other liabilities                                 | 66.0                      | 68.9                |
| <b>Total liabilities</b>                          | <b>1,491.3</b>            | <b>1,255.4</b>      |
| Share capital                                     | 41.7                      | 41.7                |
| Retained earnings                                 | 239.6                     | 189.2               |
| Reserves  | 0.3                       | (2.6)               |
| <b>Total equity</b>                               | <b>281.6</b>              | <b>228.4</b>        |
| <b>Total shareholders' equity and liabilities</b> | <b>1,772.9</b>            | <b>1,483.8</b>      |

Financial assets include mainly government and other bonds held by TBI Bank for liquidity management purposes. Government bond holdings were increased due to strong deposit inflows.

To aid comparison with the loan portfolio presented on page 10 of the report, the table below shows a reconciliation from TBI 'standalone' net receivables due from customers to TBI's portfolio contribution to consolidated figures.

|  | 31 December<br>2024 | 31 December<br>2023 |
|--|---------------------|---------------------|
| <i>(in millions of €)</i>                            |                     |                     |
| <b>Standalone net receivables due from customers</b> | <b>1,183.8</b>      | <b>959.5</b>        |
| Balance of premium paid for Online portfolio         | (6.9)               | (9.3)               |
| Unamortised fair value adjustment                    | (0.0)               | (0.3)               |
| <b>TBI portfolio contribution to consolidation</b>   | <b>1,176.9</b>      | <b>949.9</b>        |



### Loan portfolio

Below are TBI Bank's receivables, including accrued interest, split by consumer and SME customers.

|                                  | 31 December 2024          | 31 December 2023 | % Change   |
|----------------------------------|---------------------------|------------------|------------|
|                                  | <i>(in millions of €)</i> |                  |            |
| <b>Gross receivables by type</b> |                           |                  |            |
| Consumer                         | 1,131.7                   | 893.6            | 27%        |
| SME (including financial leases) | 178.0                     | 157.5            | 13%        |
| <b>Total gross receivables</b>   | <b>1,309.6</b>            | <b>1,051.0</b>   | <b>25%</b> |
| Provisions                       | (124.8)                   | (90.2)           | 38%        |
| <b>Total net receivables</b>     | <b>1,184.8</b>            | <b>960.8</b>     | <b>23%</b> |

As of 31 December 2024, consumer loans made up 86% of TBI Bank's gross loans (85% as of 31 December 2023). Of the overall net loan portfolio, 54% comes from Romania, 33% from Bulgaria, 9% from Greece and the remainder is purchased online portfolios (Lithuania).

The non-performing receivables ratios as of 31 December 2024 by loan type are shown below.

|   | Consumer | SME (incl. leases) | Overall |
|---|----------|--------------------|---------|
| Non-performing receivables to gross receivables ratio | 9.7%     | 6.8%               | 9.3%    |
| Provision coverage <sup>(1)</sup>                     | 109.4%   | 33.9%              | 102.0%  |

Notes: (1) In addition to provisions, the SME receivables are backed by collateral with average loan-to-value of c.50%.

### Customer deposits

TBI Bank's customer deposits and current accounts by client and type are shown below.

|                                | 31 December 2024          | 31 December 2023 | % Change |
|--------------------------------|---------------------------|------------------|----------|
|                                | <i>(in millions of €)</i> |                  |          |
| Customer accounts of consumers | 1,266.6                   | 1,042.9          | 21%      |
| - Current accounts             | 150.3                     | 104.5            | 44%      |
| - Term deposits                | 1,116.4                   | 938.4            | 19%      |
| Customer accounts of SMEs      | 72.9                      | 76.1             | (4%)     |
| - Current accounts             | 29.2                      | 34.6             | (15%)    |
| - Term deposits                | 43.7                      | 41.5             | 5%       |

TBI Bank increased deposits and liquidity again in Q4 2024 to support business growth and to increase local currency funding in Romania. The average interest rate paid on term deposits varies by type and currency, ranging from 0.05% to 6.90%. The bank's overall cost of funds for the Period was 3.44%.

### Capital and liquidity ratios

TBI Bank continues to have a strong capital, funding and liquidity position. The table below shows TBI Bank's statutory capital, funding and liquidity ratios as of 31 December 2024. The bank's profit for H2 2024 is not yet included in those ratios. The minimum capital adequacy ratio requirement from the Bulgarian National Bank applicable to TBI Bank is now approximately 14.6%. The calculation of capital buffers has been updated in alignment with the BNB during 2024, so the minimum CAR requirement now varies slightly depending on portfolio mix as different buffers are applied depending on the country of exposure. For funding, the minimum MREL ratio requirement was increased to 26.8% as of 1 April 2024.

|                            | Standalone | Consolidated |
|----------------------------|------------|--------------|
| Common equity Tier 1 ratio | 22.8%      | 21.4%        |
| Capital adequacy ratio     | 23.7%      | 22.3%        |
| MREL ratio                 | 30.0%      | 28.7%        |
| Liquidity ratio            | 35.5%      |              |
| Liquidity coverage ratio   | 501.1%     | 540.6%       |

## HISTORIC QUARTERLY RESULTS APPENDIX

For ease of reference, a summary income statement by quarter is presented below.

### Income statement

(in millions of €)

|                                       | Q4 2022       | Q1 2023       | Q2 2023       | Q3 2023       | Q4 2023       | Q1 2024       | Q2 2024       | Q3 2024       | Q4 2024       |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Interest Income</b>                | <b>86.5</b>   | <b>91.7</b>   | <b>96.2</b>   | <b>100.9</b>  | <b>97.2</b>   | <b>103.9</b>  | <b>108.8</b>  | <b>114.0</b>  | <b>117.7</b>  |
| Interest Expense                      | (13.0)        | (15.1)        | (15.7)        | (16.9)        | (18.0)        | (18.5)        | (19.5)        | (19.6)        | (20.0)        |
| <b>Net Interest Income</b>            | <b>73.5</b>   | <b>76.6</b>   | <b>80.5</b>   | <b>84.0</b>   | <b>79.1</b>   | <b>85.4</b>   | <b>89.2</b>   | <b>94.4</b>   | <b>97.7</b>   |
| Net F&C Income                        | 11.6          | 8.3           | 9.6           | 8.8           | 18.4          | 12.1          | 13.5          | 14.3          | 14.0          |
| Other operating income                | 2.3           | 2.4           | 2.8           | 6.3           | 7.0           | 5.8           | 5.5           | 6.2           | 6.0           |
| <b>Non-Interest Income</b>            | <b>13.8</b>   | <b>10.7</b>   | <b>12.3</b>   | <b>15.1</b>   | <b>25.4</b>   | <b>17.9</b>   | <b>19.0</b>   | <b>20.5</b>   | <b>20.0</b>   |
| <b>Operating Income</b>               | <b>87.3</b>   | <b>87.2</b>   | <b>92.8</b>   | <b>99.1</b>   | <b>104.6</b>  | <b>103.3</b>  | <b>108.2</b>  | <b>114.8</b>  | <b>117.7</b>  |
| <b>Total operating costs</b>          | <b>(39.5)</b> | <b>(40.1)</b> | <b>(40.4)</b> | <b>(43.0)</b> | <b>(42.9)</b> | <b>(44.7)</b> | <b>(44.9)</b> | <b>(46.9)</b> | <b>(49.4)</b> |
| <b>Pre-provision operating profit</b> | <b>47.9</b>   | <b>47.1</b>   | <b>52.4</b>   | <b>56.1</b>   | <b>61.7</b>   | <b>58.6</b>   | <b>63.3</b>   | <b>68.0</b>   | <b>68.3</b>   |
| Net impairment losses                 | (29.6)        | (33.5)        | (36.1)        | (40.8)        | (38.0)        | (41.3)        | (40.7)        | (44.9)        | (45.6)        |
| <b>Post operating profit</b>          | <b>18.3</b>   | <b>13.6</b>   | <b>16.3</b>   | <b>15.3</b>   | <b>23.7</b>   | <b>17.3</b>   | <b>22.6</b>   | <b>23.1</b>   | <b>22.7</b>   |
| Depreciation and amortisation         | (2.2)         | (1.9)         | (1.9)         | (2.1)         | (2.0)         | (2.3)         | (2.9)         | (2.8)         | (3.6)         |
| Non-recurring income/(expense)        | 0.4           | (0.7)         | (0.1)         | 0.8           | 2.4           | (1.5)         | (2.7)         | (2.4)         | (0.4)         |
| Net FX                                | (6.2)         | (2.2)         | (0.1)         | (0.6)         | (2.1)         | (0.1)         | (0.9)         | (0.9)         | 0.1           |
| <b>Pre-tax profit</b>                 | <b>10.3</b>   | <b>8.8</b>    | <b>14.2</b>   | <b>13.4</b>   | <b>21.9</b>   | <b>13.4</b>   | <b>16.2</b>   | <b>17.1</b>   | <b>18.9</b>   |
| Income tax expense                    | (3.9)         | (3.2)         | (3.0)         | (3.8)         | (4.2)         | (3.8)         | (2.8)         | (2.4)         | (3.9)         |
| <b>Net profit after tax</b>           | <b>6.4</b>    | <b>5.6</b>    | <b>11.2</b>   | <b>9.6</b>    | <b>17.7</b>   | <b>9.6</b>    | <b>13.4</b>   | <b>14.6</b>   | <b>15.0</b>   |
| <b>EBITDA</b>                         | <b>25.5</b>   | <b>25.9</b>   | <b>31.9</b>   | <b>32.3</b>   | <b>41.9</b>   | <b>34.2</b>   | <b>38.6</b>   | <b>39.5</b>   | <b>42.5</b>   |
| <b>Adjusted EBITDA</b>                | <b>29.3</b>   | <b>28.1</b>   | <b>30.7</b>   | <b>33.1</b>   | <b>39.4</b>   | <b>34.9</b>   | <b>40.2</b>   | <b>41.1</b>   | <b>40.9</b>   |

### Online business key metrics

|                                     |      |      |      |      |      |      |      |      |      |
|-------------------------------------|------|------|------|------|------|------|------|------|------|
| Net profit after tax <sup>(1)</sup> | 3.0  | 1.1  | 2.5  | 3.6  | 7.3  | 2.6  | 2.2  | 2.4  | 4.8  |
| Proforma Adjusted EBITDA            | 12.3 | 10.1 | 10.1 | 11.8 | 12.2 | 10.4 | 10.0 | 10.1 | 12.7 |

### Loan issuance

(in millions of €)

|   |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total value of online loans issued</b>   | <b>139.2</b> | <b>137.0</b> | <b>140.0</b> | <b>146.7</b> | <b>145.7</b> | <b>138.6</b> | <b>139.7</b> | <b>145.3</b> | <b>141.6</b> |
| Single Payment Loans                        | 92.2         | 93.6         | 98.0         | 107.9        | 108.0        | 98.8         | 101.6        | 105.6        | 100.6        |
| Instalment Loans                            | 14.5         | 15.5         | 16.2         | 16.5         | 16.4         | 17.9         | 17.8         | 20.0         | 18.9         |
| Near-prime Loans                            | 9.9          | 8.6          | 7.4          | 7.0          | 6.7          | 7.0          | 4.6          | 2.0          | 5.3          |
| Minimum to pay                              | 22.5         | 19.3         | 18.4         | 15.4         | 14.5         | 14.8         | 15.7         | 17.7         | 16.7         |
| <b>Total value of TBI Bank loans issued</b> | <b>198.8</b> | <b>206.4</b> | <b>221.4</b> | <b>224.5</b> | <b>254.9</b> | <b>251.4</b> | <b>280.2</b> | <b>301.3</b> | <b>335.4</b> |
| SME   | 29.6         | 31.0         | 25.9         | 24.3         | 31.3         | 35.3         | 36.0         | 34.3         | 48.7         |
| Consumer                                    | 169.2        | 175.4        | 195.6        | 200.2        | 223.6        | 216.0        | 244.2        | 267.0        | 286.7        |

Notes:

- (1) Internal management view of 'online' net profit, attributing cost of capital of 11% on EUR 75m TBI net purchase price and excluding certain other TBI related costs

### Loan portfolio (receivables, including accrued interest)

Note these tables have been adjusted to include online loans owned by TBI Bank within the TBI Bank portfolio.

| (in millions of €)                | Q3 2022      | Q4 2022      | Q1 2023      | Q2 2023      | Q3 2023      | Q4 2023        | Q1 2024        | Q2 2024        | Q3 2024        | Q4 2024        |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|----------------|----------------|
| <b>Single payment loans</b>       |              |              |              |              |              |                |                |                |                |                |
| - Performing                      | 50.4         | 47.7         | 49.2         | 49.9         | 53.5         | 52.1           | 50.1           | 49.0           | 52.3           | 48.9           |
| - NPL <sup>(1)</sup>              | 3.4          | 3.5          | 4.0          | 5.3          | 5.7          | 6.5            | 7.5            | 7.5            | 8.1            | 8.3            |
| - <b>Total gross receivables</b>  | <b>53.8</b>  | <b>51.2</b>  | <b>53.2</b>  | <b>55.3</b>  | <b>59.2</b>  | <b>58.5</b>    | <b>57.5</b>    | <b>56.6</b>    | <b>60.3</b>    | <b>57.2</b>    |
| - Provisions                      | (14.0)       | (12.4)       | (12.4)       | (13.7)       | (15.6)       | (16.9)         | (17.4)         | (17.5)         | (17.3)         | (17.4)         |
| - <b>Net receivables</b>          | <b>39.8</b>  | <b>38.8</b>  | <b>40.8</b>  | <b>41.6</b>  | <b>43.6</b>  | <b>41.6</b>    | <b>40.1</b>    | <b>39.1</b>    | <b>43.0</b>    | <b>39.8</b>    |
| - Gross NPL ratio                 | 6.2%         | 6.9%         | 7.5%         | 9.7%         | 9.7%         | 11.1%          | 13.0%          | 13.3%          | 13.4%          | 14.5%          |
| <b>Instalment loans</b>           |              |              |              |              |              |                |                |                |                |                |
| - Performing                      | 30.4         | 29.2         | 31.0         | 34.4         | 38.1         | 39.6           | 41.9           | 41.8           | 44.8           | 45.0           |
| - NPL <sup>(1)</sup>              | 3.6          | 3.7          | 3.5          | 3.9          | 5.0          | 7.1            | 7.0            | 7.2            | 8.1            | 6.7            |
| - <b>Total gross receivables</b>  | <b>33.9</b>  | <b>33.0</b>  | <b>34.6</b>  | <b>38.3</b>  | <b>43.0</b>  | <b>46.7</b>    | <b>48.9</b>    | <b>49.1</b>    | <b>52.8</b>    | <b>51.7</b>    |
| - Provisions                      | (5.7)        | (5.7)        | (5.8)        | (6.3)        | (8.0)        | (9.8)          | (10.0)         | (10.1)         | (10.8)         | (10.5)         |
| - <b>Net receivables</b>          | <b>28.2</b>  | <b>27.2</b>  | <b>28.7</b>  | <b>32.0</b>  | <b>35.1</b>  | <b>36.9</b>    | <b>38.9</b>    | <b>39.0</b>    | <b>42.0</b>    | <b>41.2</b>    |
| - Gross NPL ratio                 | 10.5%        | 11.3%        | 10.2%        | 10.3%        | 11.6%        | 15.1%          | 14.4%          | 14.7%          | 15.3%          | 13.0%          |
| <b>Minimum to pay receivables</b> |              |              |              |              |              |                |                |                |                |                |
| - Performing                      | 39.2         | 43.1         | 43.3         | 43.0         | 41.1         | 39.3           | 38.4           | 39.3           | 41.8           | 43.3           |
| - NPL <sup>(1)</sup>              | 2.6          | 3.8          | 5.3          | 6.4          | 7.3          | 7.5            | 6.7            | 6.0            | 5.9            | 5.4            |
| - <b>Total gross receivables</b>  | <b>41.7</b>  | <b>46.9</b>  | <b>48.6</b>  | <b>49.4</b>  | <b>48.4</b>  | <b>46.8</b>    | <b>45.1</b>    | <b>45.3</b>    | <b>47.7</b>    | <b>48.7</b>    |
| - Provisions                      | (2.9)        | (3.8)        | (5.0)        | (5.8)        | (6.0)        | (6.6)          | (5.8)          | (5.5)          | (5.8)          | (5.3)          |
| - <b>Net receivables</b>          | <b>38.9</b>  | <b>43.1</b>  | <b>43.5</b>  | <b>43.6</b>  | <b>42.4</b>  | <b>40.3</b>    | <b>39.3</b>    | <b>39.8</b>    | <b>41.8</b>    | <b>43.4</b>    |
| - Gross NPL ratio                 | 6.2%         | 8.2%         | 10.9%        | 12.9%        | 15.1%        | 16.1%          | 14.9%          | 13.1%          | 12.3%          | 11.1%          |
| <b>Near prime receivables</b>     |              |              |              |              |              |                |                |                |                |                |
| - Performing                      | 31.3         | 31.2         | 29.2         | 22.1         | 19.5         | 16.7           | 15.6           | 14.2           | 13.3           | 15.8           |
| - NPL <sup>(1)</sup>              | 3.2          | 3.8          | 4.2          | 4.8          | 4.2          | 3.4            | 2.4            | 1.7            | 1.2            | 1.2            |
| - <b>Total gross receivables</b>  | <b>34.5</b>  | <b>35.0</b>  | <b>33.4</b>  | <b>26.9</b>  | <b>23.7</b>  | <b>20.0</b>    | <b>18.1</b>    | <b>15.9</b>    | <b>14.5</b>    | <b>16.9</b>    |
| - Provisions                      | (4.2)        | (4.9)        | (5.3)        | (5.7)        | (5.3)        | (4.3)          | (3.4)          | (2.8)          | (2.5)          | (2.2)          |
| - <b>Net receivables</b>          | <b>30.3</b>  | <b>30.1</b>  | <b>28.0</b>  | <b>21.2</b>  | <b>18.4</b>  | <b>15.7</b>    | <b>14.7</b>    | <b>13.0</b>    | <b>12.0</b>    | <b>14.7</b>    |
| - Gross NPL ratio                 | 9.2%         | 11.0%        | 12.5%        | 17.8%        | 17.9%        | 16.8%          | 13.4%          | 10.5%          | 8.2%           | 6.9%           |
| <b>Total Online receivables</b>   |              |              |              |              |              |                |                |                |                |                |
| - Performing                      | 151.3        | 151.2        | 152.7        | 149.4        | 152.1        | 147.6          | 146.0          | 144.4          | 152.1          | 152.9          |
| - NPL <sup>(1)</sup>              | 12.7         | 14.9         | 17.0         | 20.4         | 22.3         | 24.4           | 23.6           | 22.4           | 23.2           | 21.6           |
| - <b>Total gross receivables</b>  | <b>164.0</b> | <b>166.1</b> | <b>169.7</b> | <b>169.8</b> | <b>174.4</b> | <b>172.1</b>   | <b>169.7</b>   | <b>166.8</b>   | <b>175.3</b>   | <b>174.5</b>   |
| - Provisions                      | (26.9)       | (26.9)       | (28.6)       | (31.4)       | (34.8)       | (37.6)         | (36.7)         | (35.9)         | (36.4)         | (35.5)         |
| - <b>Net receivables</b>          | <b>137.1</b> | <b>139.3</b> | <b>141.1</b> | <b>138.4</b> | <b>139.5</b> | <b>134.5</b>   | <b>133.0</b>   | <b>130.8</b>   | <b>138.9</b>   | <b>139.1</b>   |
| - Gross NPL ratio                 | 7.7%         | 9.0%         | 10.0%        | 12.0%        | 12.8%        | 14.2%          | 13.9%          | 13.4%          | 13.2%          | 12.4%          |
| <b>TBI Bank</b>                   |              |              |              |              |              |                |                |                |                |                |
| - Performing                      | 640.2        | 709.9        | 763.6        | 832.7        | 881.6        | 949.9          | 984.7          | 1,046.1        | 1,107.9        | 1,180.8        |
| - NPL <sup>(1)</sup>              | 71.3         | 67.7         | 82.9         | 83.5         | 91.7         | 89.7           | 101.3          | 103.7          | 118.9          | 120.3          |
| - <b>Total gross receivables</b>  | <b>711.5</b> | <b>777.6</b> | <b>846.5</b> | <b>916.2</b> | <b>973.3</b> | <b>1,039.6</b> | <b>1,086.0</b> | <b>1,149.8</b> | <b>1,226.8</b> | <b>1,301.1</b> |
| - Provisions                      | (68.8)       | (70.5)       | (81.3)       | (82.5)       | (90.6)       | (89.7)         | (98.4)         | (107.2)        | (117.4)        | (124.2)        |
| - <b>Net receivables</b>          | <b>642.7</b> | <b>707.1</b> | <b>765.1</b> | <b>833.7</b> | <b>882.7</b> | <b>949.9</b>   | <b>987.6</b>   | <b>1,042.5</b> | <b>1,109.4</b> | <b>1,176.9</b> |
| - Gross NPL ratio                 | 10.0%        | 8.7%         | 9.8%         | 9.1%         | 9.4%         | 8.6%           | 9.3%           | 9.0%           | 9.7%           | 9.2%           |

Note: (1) Non-performing amounts that are over 90 days past due (and, for TBI, shown on a customer level basis)

## DEFINITIONS

**Adjusted EBITDA** – a non-IFRS measure that represents EBITDA (profit for the period plus tax, plus interest expense, plus depreciation and amortisation) as adjusted by income/loss from discontinued operations, non-cash gains and losses attributable to movement in the mark-to-market valuation of hedging obligations under IFRS, goodwill write-offs and certain other one-off or non-cash items. Adjusted EBITDA, as presented here, may not be comparable to similarly-titled measures that are reported by other companies due to differences in the way these measures are calculated. Further details of covenant adjustments can be found in the relevant bond prospectuses, available on our website [www.4finance.com](http://www.4finance.com)

**Cost of risk** – Annualised net impairment charges / average gross receivables (total gross receivables as of the start and end of each period divided by two)

**Cost/income ratio** – Operating costs / operating income (revenue)

**Equity/assets ratio** – Total equity / total assets

**Equity/net receivables** – Total equity / net customer receivables (including accrued interest)

**Gross income** – consists of interest income, net fees & commissions and other operating income

**Gross NPL ratio** – Non-performing receivables (including accrued interest) with a delay of over 90 days / gross receivables (including accrued interest)

**Gross receivables** – Total amount receivable from customers, including principal and accrued interest, after deduction of deferred income

**Intangible assets** – consists of deferred tax assets, intangible IT assets and goodwill

**Interest income** – Interest and similar income generated from our customer loan portfolio and from corporate/other loans

**Loss given default** – Loss on non-performing receivables (i.e. 1 - recovery rate) based on recoveries during the appropriate time window for the specific product, reduced by costs of collection, discounted at the weighted average effective interest rate

**MREL** – minimum requirement for own funds and eligible liabilities, set by the regulator for TBI Bank

**Net effective annualised yield** – annualised interest income (excluding penalties) / average net loan principal

**Net impairment/interest income ratio** – Net impairment charges on loans and receivables / interest income plus relevant fee income (interest income and other income from contracts with customers in Philippines and Lithuania under IFRS 15)

**Net interest margin** – Annualised net interest income / average gross loan principal (total gross loan principal as of the start and end of each period divided by two)

**Net receivables** – Gross receivables (including accrued interest) less impairment provisions

**Non-performing loans (NPLs)** – Loan principal or receivables that are over 90 days past due (over 30 DPD in the Philippines)

**Normalised** – Adjusted to remove the effect of non-recurring items, discontinued operations, net FX and one-off adjustments to intangible assets

**Overall provision coverage** – Allowance account for provisions / non-performing receivables

**Profit before tax margin** – Profit before tax / interest income

**Return on average assets** – Annualised profit from continuing operations / average assets (total assets as of the start and end of each period divided by two)

**Return on average equity** – Annualised profit from continuing operations / average equity (total equity as of the start and end of each period divided by two)

**Tangible equity** – Total equity minus intangible assets

**TBI Bank capital adequacy ratio** – (Tier One Capital + Tier Two Capital) / risk weighted assets (calculated according to the prevailing regulations of the Bulgarian National Bank)

## RECENT DEVELOPMENTS

Recent developments include significant and material information about the Group's development and any changes since its last quarterly report that was published on 12 November 2024.

### *Acquisitions and disposals*

In November 2024, the Group completed the sale of 4finance business entities in Spain, Czech Republic and Sweden, plus the bond issuer 4finance S.A., from AS 4finance (Latvia) to 4finance Holding S.A. (Luxembourg) to simplify its corporate structure.

In November 2024, 4finance ApS, an entity in Denmark being wound down, was sold to 4finance Group S.A. and correspondingly released from being a guarantor of the group's bonds.

A non-operating entity 4f Sales Inc. was sold to 4finance Group S.A. in December 2024.

### *Regulatory changes*

On 27 November 2024 the Swedish parliament adopted a bill concerning strengthening consumer protection against risky lending and over-indebtedness. As a result, starting from 1 March 2025, the nominal interest rate cap for consumer loans in Sweden will be reduced from 40 to 20 percentage points above the reference rate.

As indicated in the previous report, the Swedish government has submitted a new proposal, requiring companies with a Consumer Credit Operations Act license to reapply for a license as either a bank or a credit market company. On 30 January 2025 the Swedish Government submitted a referral to the Council on Legislation. The legislative amendments are proposed to enter into force on 1 July 2025. Under the current proposal, companies with a Consumer Credit Operations Act license will have until the end of July 2026 to apply for a new license and may continue operations until their application is examined.

### *Financing*

In February 2025, the Group re-sold €2 million notional of its EUR 2026 bonds that were held in treasury at market prices above par. As of the date of this report, the Group holds €38 million of its EUR 2026 bonds and €4 million of its EUR 2028 bonds in treasury.

According to the Terms and Conditions of the EUR 2028 bonds, the Group offered EUR 2028 bond investors a put option in February 2025 for up to €15 million at par. No valid requests were received during the notice period, so no bonds will be repurchased.

Corporate website: [www.4finance.com](http://www.4finance.com)

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