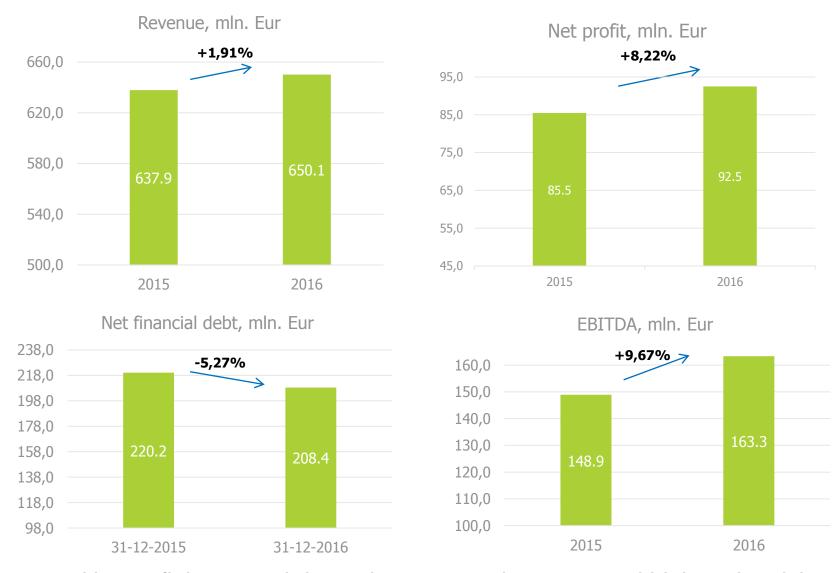


# AB "Energijos skirstymo operatorius" Financial results of 2016

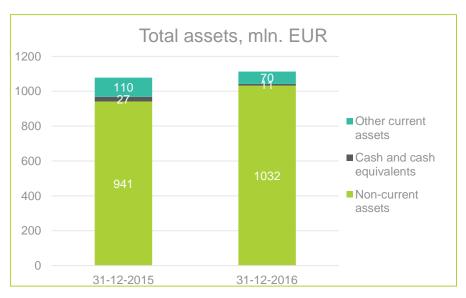
28.02.2017

### Main financial ratios



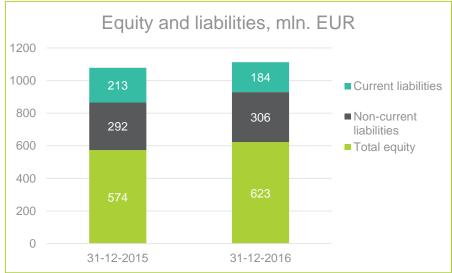
Net profit increased due to lower operating costs and higher electricity and natural gas distribution volumes.

## Assets, equity and liabilities



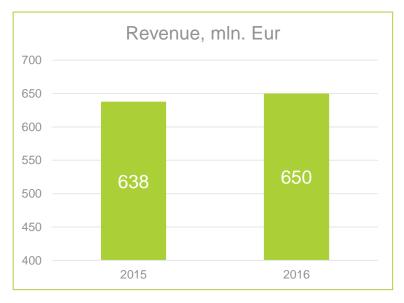
Non-current assets accounted for 92.7% of the total assets.

During the reported period non-current assets increased by 9.67 %.

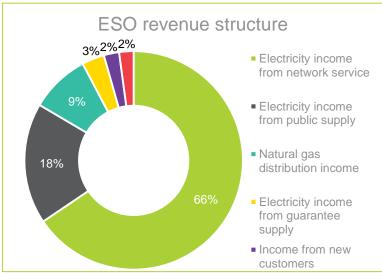


Financial debts made up 44.7 % of total liabilities.

#### Revenue

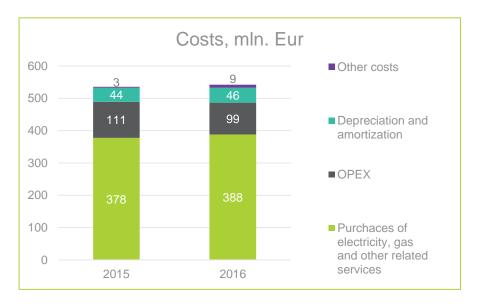


ESO's revenue for 2016 reached EUR 650.1 million, which is a 1.9% increase compared to 2015. Revenue grew due to higher volumes of electricity and natural gas distribution

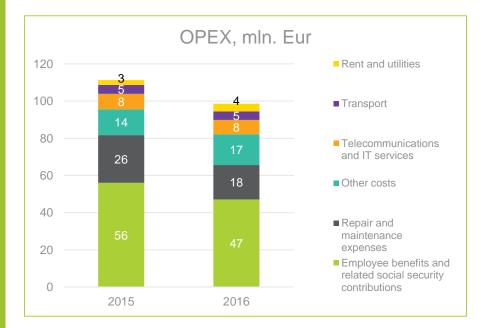


Electric power distribution is the main source of the Company's revenue. In 2016, distribution revenue comprised 66%

#### Costs

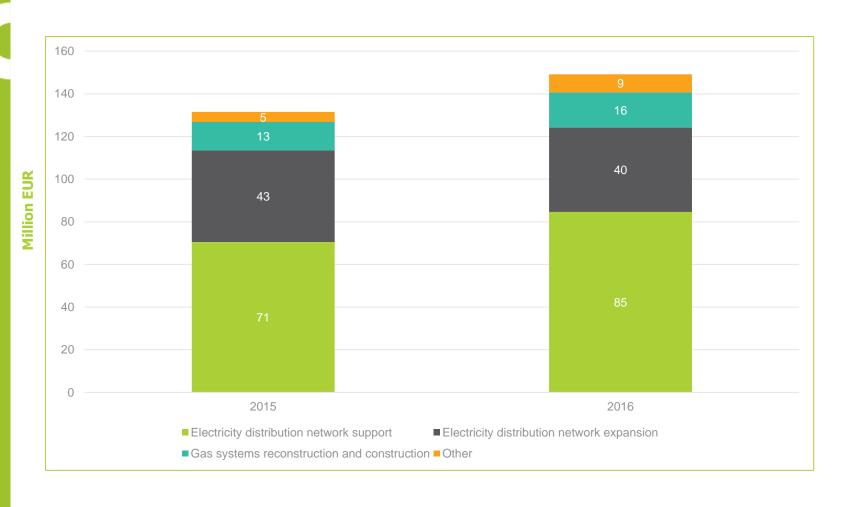


In 2016, purchases of electricity, natural gas or related services made up EUR 388.2 million and increased by 2.8% compared to 2015.



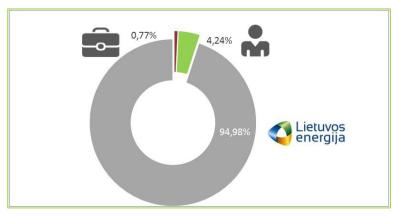
In 2016, operating expenses decreased by 11.5% compared to 2015 and amounted to EUR 98.6 million

#### Investment



In 2016, ESO's investments in the electricity and gas distribution networks amounted to EUR 149.188 million, which is 13.4% more than in 2015 when they were equal to EUR 131.556 million

## **Share price and shareholders**



On 31.12.2016 the number of ESO shareholders amounted to 8841. Main shareholder was "Lietuvos energija", UAB holding 94.98% of shares.



ESO – the largest company by market capitalization on NASDAQ Baltic Exchange (771 mln. EUR). The weighted average price during the reporting period was EUR 0.860



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