# LESTO Financial Results for 12 months of 2015

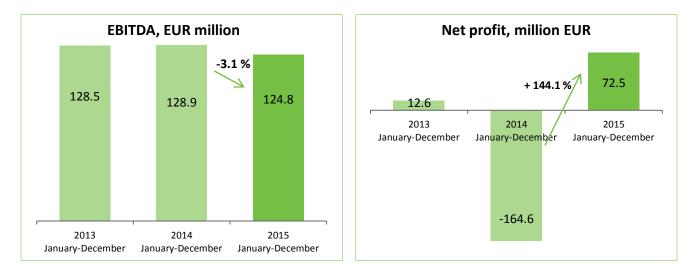
26-02-2016

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Energija. Pažanga. Patikimumas.

## **LESTO** main financial ratios







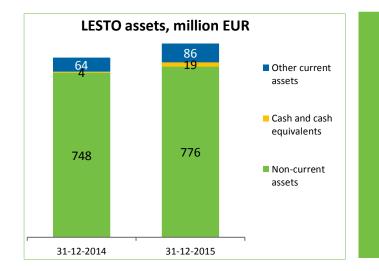
<b>Profitability ratios</b>	2014	2015
Net profit margin, %	-25.30	12.47
Operating profit margin, %	-29.47	14.94
EBITDA margin, %	19.81	21.46
ROA*, %	-14.60	8.55
ROE**, %	-24.63	17.54

\* ROA = net profit (loss) for the reporting period / [(total assets at the beginning of the reporting period + total assets at the end of the reporting period) / 2];

\*\* Return on equity (ROE) = net profit (loss) for the reporting period / [(equity capital in the beginning of the reporting period + equity capital at the end of the reporting period) / 2].

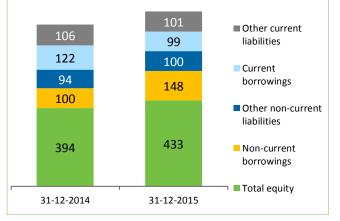
## Assets, equity and liabilities





Non-current assets share in total assets was equal to 88.1 %. During the reported period non-current assets increased by 3.8 %.

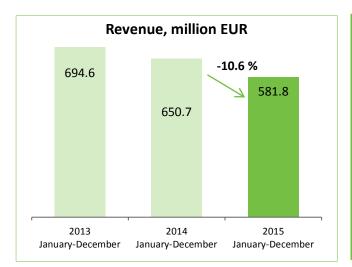
#### Equity and liabilities, million EUR



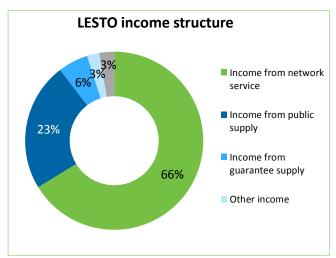
## Financial debts made up 55.1 % of total liabilities.

#### Income

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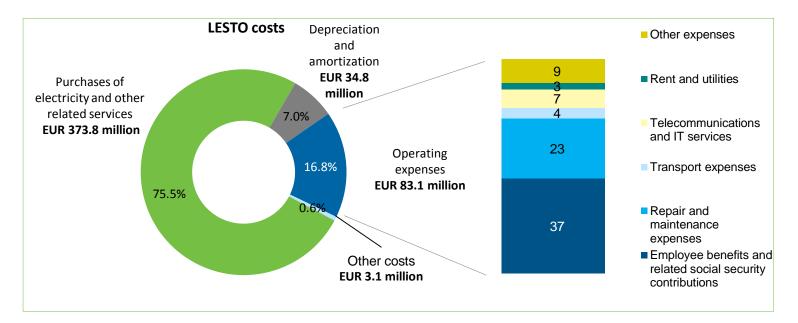
During the 12 months of 2015 LESTO income decreased by EUR 68.9 million (10.6 %), comparing with the same period of 2014, and revenue amounted to EUR 581.8 million.



The main source of LESTO income is income from network service; during the 12 months of 2015 income from network service made up 66 % of total Company's income.

#### Costs

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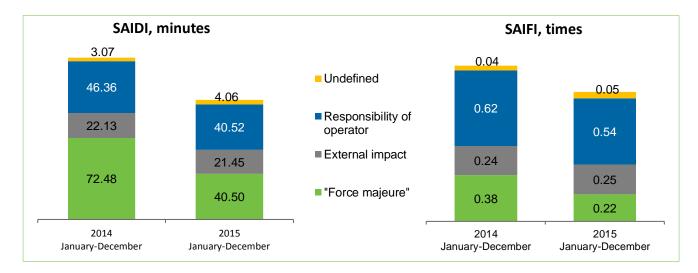


During the 12 months of 2015 electricity purchase and related services costs have decreased by EUR 65.0 million (14.8 %), comparing with the same period of 2014, and amounted to EUR 373.8 million.

During the 12 months of 2015 LESTO operating expenses increased by EUR 0.1 million (0.2 %), comparing with the same period of 2014, and made up EUR 83.1 million.

## **Performance indicators**

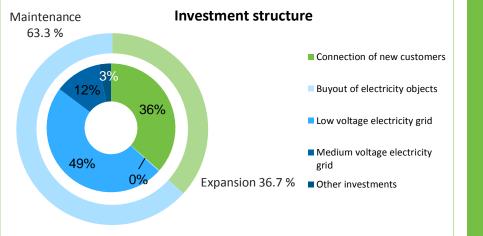




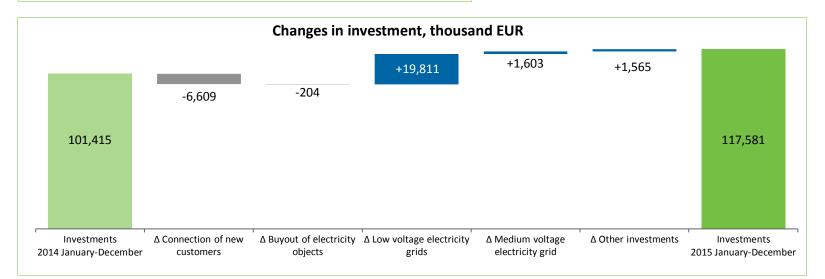
	2014	2015
Amount of electricity received to the distribution network, million kWh	9,061	9,152
Technological losses in the distribution network, million kWh	667	622
Technological losses in the distribution network, %	7.4	6.8
Volume of network service, million kWh	8,394	8,529
Amount of electricity sold, million kWh	3,223	3,124

## **LESTO** investments





During the 12 months of 2015 LESTO investments increased by 16.2 million (15.9 %), comparing with the same period of 2014, and amounted to EUR 117.6 million. The increase was influenced by the rise in investment in the low voltage electricity grid.



### **Share price and shareholders**





During the 12 months of 2015 LESTO share price decreased by 6.9 %. The weighted average price during the reporting period was EUR 0.952.

On 31-12-2015 the number of LESTO shareholders amounted to 6,968. Main shareholder was "Lietuvos energija", UAB holding 94.39% of shares.

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LESTO AB and public limited liability company Lietuvos Dujos were reorganized by merger, companies completed their activities as legal entities on 31 December, 2015.

AB Energijos skirstymo operatorius took over LESTO AB and public limited liability company Lietuvos Dujos assets, rights and obligations.

AB "Energijos skirstymo operatorius" Company code 304151376 VAT code LT100009860612 Aguonų st. 24, Vilnius, 03212 Lithuania Tel. (8 5) 277 7524 Fax (8 5) 277 7514 <u>info@eso.lt</u> www.eso.lt