

Akciju sabiedrība ELKO GRUPA

Consolidated Annual Report

For the year ended 31 December 2021 Pepared in accordance with International Financial Reporting Standards as adopted by EU

^{*} This version of financial statements is a translation from the original, which was prepared in the Latvian language. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of financial statements takes precedence over this translation.





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Consolidated annual report for the year ended 31 December 2021

General information

Group name Akciju Sabiedrība ELKO GRUPA

Legal status of the Group Joint Stock Company

Unified registration number, place

and date of registration

000 312 956

Riga, 14 May, 1993

Re-registration in Commercial register

2 December, 2003 with re-registration number 4 000 312 956 4

Registered office 4 Toma street

Riga LV-1003

Latvia

Shareholders Ashington Business Inc. Limited (2,350,736 shares), United Kingdom

Solsbury Inventions Limited (2,342,351 shares), United Kingdom

Eurotrail SIA (1,302,762 shares), Latvia Whitebarn SIA (1,302,762 shares), Latvia KRM Serviss SIA (1,274,223 shares), Latvia Solo Investīcijas IT SIA (1,211,956 shares), Latvia

Nominal value of each share EUR 1

Personal non voting shares Svens Dinsdorfs (77,326 shares)

Mārtiņš Ozoliņš (12,888 shares) Vadims Rabša (25,776 shares) Nominal value of each share EUR 1

Council Members Andris Putāns – Chairman of the Council

Edgars Kvālis – Council Member Kaspars Viškints – Council Member Ēriks Strods – Council Member

Board Members Egons Mednis – Chairman of the Board with powers to represent the

Group individually, President

Svens Dinsdorfs - Board Member with powers to represent the

Group individually, Chief Executive Officer

Mārtiņš Ozoliņš - Board Member with powers to represent the

Group individually, Acting Chief Commercial Director

Vadims Rabša - Board Member with powers to represent the

Group individually, Board Member, Chief Financial Officer

Procura Uldis Mengelis – Procurator with powers to represent the Group

individually, Chief Legal Officer

Reporting year 1 January – 31 December, 2021



Management report

Business activities

Akciju sabiedrība ELKO Grupa and its subsidiaries (hereinafter – the Group or ELKO) is one of the largest distributors of IT products in the Central and Eastern Europe. The Group's core business activity is wholesale distribution of IT products such as smartphones and tablets, computer desktop components and peripherals, monitors, multimedia and software products, server, network component and networking solutions, using the wide network of the ELKO Grupa subsidiaries and cooperation partners. ELKO represents a broad range of vendors from all over the world, including Lenovo, Apple, Intel, Huawei, Seagate, Western Digital, Asus, Acer, Samsung, LG and other global and local vendors.

The key to the success is ELKO's long-term strategy for cooperation with vendors developed over the years, centralized purchase system, functionality of business process management and financial management.

Financial analysis

Despite challenging geopolitical situation in CIS region, increasing competition in all ELKO target markets as well as changing environment influenced by COVID-19, the Group in 2021 reached revenue of 2,191 million USD (1,852 million EUR), which was 0.26% increase comparing to 2020. Gross profit for 2021 was 158,7 million USD (134,1 million EUR), which was 22.2% increase comparing to 2020.

The net result of the Group for 2021 was 44,4 million USD (37,5 million EUR) comparing to 34,5 million USD (30,2 million EUR) in 2020.

Throughout 2021, the second full year of Covid-accelerated digital transformation, we observed stable and strong demand from the market in key product segments, while supply remained challenging due to accumulating effects of the component shortage, lack of production capacity and strained logistics from the far East. Strong competition for high-demand products between distributors leads to an increased level of prepayments made to suppliers to secure product availability. Drastic local policies for containing Covid, especially in China, significantly affected logistic capacities, causing a notable increase in stock transit volumes, nearly doubling from 2020 levels. Concentrated efforts on the vendor side to meet production targets in combination with strained logistics resulted in uneven delivery schedules not meeting customer demand in several product categories. As a result, the overall inventory levels put pressure on the balance sheet, maximizing utilization of external financing while leaving some growth opportunities untapped due to lacking product availability on hand by the end of the year. Nevertheless, this challenging environment created a multitude of opportunities for improving profitability, which resulted in gross profit growth of 22.2%.

AKCIJU SABIEDRĪBA ELKO GRUPA structure

Akciju Sabiedrība ELKO Grupa shareholdings in the following subsidiaries (at 31.12.2021): ELKO Lietuva UAB, ELKOTEX d.o.o., ELKO Eesti OU, ELKO Polska Sp.z.o.o., ELKOTech Romania SRL, WESTech spol. s r.o., WESTech CZ s r.o., WESTech solutions s.r.o., ELKO Trading Switzerland A.G., ELKO Marketing Ltd., ELKO Mobile Ltd., ELKO Ukraine LLC, ELKO Rus LTD, Gandalf Distribution AB, ELKO Trading Malta LTD, TD Absolut LTD, Arašid spol. s r.o., Logicworks s.r.o., Game Distribution Kft., SWISS spol. s r.o., SWISS CZ s.r.o., IT Smart Distribution SRL.

Akciju Sabiedrība ELKO Grupa holds a majority shareholding in all of the above subsidiaries except WESTech solutions s.r.o. with 25% of shares, SWISS spol. s r.o. with 26% of shares, and SWISS CZ s.r.o. with 26% of shares.

Financial risk management

Multi-currency risk

The Group operates internationally and is exposed to foreign exchange risks accordingly, primarily from the US dollar, euro, Russian rouble, Romanian lei, Swedish krona and Ukrainian grivna. Foreign exchange risks arise from future multi-currency transactions and the recognition of assets, liabilities and long-term investments in a variety of currencies.

The purchase of goods is predominantly in US dollars, but sales are conducted in different currencies. In the CIS region, the main currency is US dollar and Russian rouble, but in the Baltics, trade is conducted in euros. CEE countries Slovakia and Slovenia trade in euros, but Romania in its national currency – the Romanian lei. In the Nordic region, most sales are transacted in Swedish krona.



Management report (continued)

Multi-currency risk (continued)

The Group has shareholdings in foreign currencies and is therefore exposed to foreign currency risk when financial assets and liabilities denominated in foreign currencies are translated into the presentation currency – the EUR.

Currency risk is actively mitigated by using different bank products. The Group has centrally developed and globally applied currency risk management policies and procedures.

As the Group functional currency is US dollars, for minimizing the currency risk, financing is attracted in US dollars. The Group monitors the open foreign currency positions and if necessary acquires adequate financing instruments to minimize the risk.

Interest rate risk

The Group uses current borrowing rates for financing part of its current assets. All the borrowings are at floating rate that exposes the Group to interest rate risk.

Credit risk

Credit risk arises from the credit exposure to outstanding trade receivables. Akciju sabiedrība ELKO Grupa has implemented procedures and control mechanisms to manage credit risk. Credit risk is partly minimized through credit risk insurance and conservative credit monitoring policies. Individual risk limits are set based on internal or external ratings in accordance with the credit policy. The utilization of credit limits is regularly monitored.

Inventories

The Group determines the amount of inventories based on the expected future demand and market situation. Any changes in the demand and/ or rapid obsolescence of the products or technological changes will result in excess stock and accumulation of obsolete items. The Group makes centralized plans for purchase and sale of the products and the procedures for ordering of the goods help to decrease the inventory days. Weekly inventory analysis decreases the need to establish provisions for obsolete items. The risk related to product flow management is partially reduced through price protection arrangements under the cooperation agreements with major vendors. The agreements provide for compensation for the price reduction in case of decline of the market prices for the goods at the Group's warehouse or that are already ordered.

Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash, the availability of funding from an adequate amount of committed credit facilities. In future the Group's management plans to increase the liquidity reserve based on the expected cash flows by improving the management of working capital.

Proposed profit distribution

The Board of the Group suggests to transfer the profit of year 2021 to Retained earnings in order to support future investments and maintain financial stability.

Prospects and Events after the reporting period

The Group's performance is and will be influenced by macroeconomic, competition and political situation and developments of markets where the Group has cooperation partners.

The key factors driving the Group's growth is the increase in demand in the markets where the Group operates as well as the Group's continuous efforts on development of the offered product portfolio and maintenance of efficient and cost effective distribution channels.

The Group continuously improves its cost control and working capital management procedures ensuring higher returns on equity.

The Group believes that the above-mentioned factors will help to sustain continuous growth also in the coming years, ensuring positive results of our operations.



Management report (continued)

Prospects and Events after the reporting period (continued)

In light of war in Ukraine and imposed sanctions, a continued presence in the Russian market is associated with both financial and reputational risks. Therefore, shareholders of Akciju sabiedrība ELKO Grupa have decided to alienate the Russian branch through a sale of 100% stake of all legal entities in Russia.

The process has already begun and could take about 3 months. During this time, both legal and operational separation will take place. In the future, the Russian branch will go on operating separately and independently. It is expected that Russian related branch will cease to be consolidated into ELKO Group starting from Q2 2022.

Divesting of Russian branch will not adversely influence operations of ELKO Group as Russian branch was financially self-sufficient and was not financed by ELKO Group. Besides, Russian branch was not holding any central distribution agreements, thus divesting of Russian branch will not lead to loose of supply of goods for ELKO Group.

Divesting of Russian branch will have positive effect on bank covenants compliance as well as will decrease risks associated with CIS region. Therefore, there is no expectations that financial institutions, providing financing for ELKO Group will decrease currently available financing limits which similar as in previous years are subject for prolongation in July 2022.

Egons Mednis Chairman of the Board, President Riga, 22 April, 2022

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Statement of Directors' Responsibility

The Board of Akciju sabiedrība ELKO Grupa confirms that based on the information available at the time of the preparation of the financial statements, the consolidated financial statements give true and fair view in all material aspects of the financial position of the Group as of December 31, 2021 and of its financial operations for the year ended 31 December, 2021. The consolidated financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the European Union. During the preparation of the financial statements the management has:

on consistent basis applied appropriate accounting methods;

has provided well-grounded and prudent conclusions and evaluations;

has followed the going concern principle.

The Board of Directors of Akciju sabiedrība ELKO Grupa is responsible for the maintenance of proper accounting records so that at the appropriate moment the financial records would show the true and fair view of the financial position of the Group and would ensure the possibility for the management to prepare the financial statements accordance with International Financial Reporting Standards as adopted by the European Union.

Egons Mednis Chairman of the Board, President Riga, 22 April, 2022



Consolidated financial statements

Consolidated statements of comprehensive income

	Note	2021 USD'000	2020 USD'000	2021 EUR'000	2020 EUR'000
Sale of goods	6	2,191,031	2,185,291	1,852,109	1,914,625
Cost of sales	7	(2,032,306)	(2,055,358)	(1,717,934)	(1,800,787)
Gross profit	_	158,725	129,933	134,175	113,838
Other operating income	8.1	5,507	13,061	4,655	11,444
Selling and distribution costs	7	(15,565)	(14,600)	(13,157)	(12,792)
Administrative expenses	7	(64,097)	(50,796)	(54,183)	(44,505)
Other operating expenses	8.2	(10,786)	(14,578)	(9,119)	(12,772)
Operating profit		73,784	63,020	62,371	55,213
Finance income		448	483	378	423
Finance expenses	-	(15,087)	(16,023)	(12,753)	(14,038)
Finance income/ (expenses) – net	9	(14,639)	(15,540)	(12,375)	(13,615)
Profit before tax from	-	59,145	47,480	49,996	41,598
continuing operations		·	•	•	•
Income tax expense	11 _	(14,727)	(12,971)	(12,449)	(11,364)
Profit (loss) for the year from continuing operations	=	44,418	34,509	37,547	30,234
Attributable to:					
Equity holders of the Company		40,141	29,119	33,932	25,512
Non-controlling interests		4,277	5,390	3,615	4,722
-	_	44,418	34,509	37,547	30,234
Earnings per share (basic and diluted) for profit attributable to the equity holders of the Company	12	4.05	2.94	3.47	2.58
Other comprehensive income to be reclassified to profit or loss in subsequent periods Exchange differences on		(4740)			(4.050)
translation of foreign operations	_	(4,744)	4,377	4,754	(4,869)
Total comprehensive incomes for the year	=	39,674	38,886	42,301	25,365
Attributable to:					
Equity holders of the Company		36,691	31,937	38,608	20,501
Non-controlling interests		2,983	6,949	3,693	4,864
	_	39,674	38,886	42,301	25,365

Egons Mednis
Chairman of the Board

Olga Ivanova
Chief accountant

The notes on pages 13 to 65 are an integral part of these consolidated financial statements.

22 April 2022



Consolidated statements of financial position

ASSETS	Note	31.12.2021 USD'000	31.12.2020 USD'000	31.12.2021 EUR'000	31.12.2020 EUR'000
Non-current assets		030 000	03D 000	EUR UUU	EUK UUU
Intangible assets	14	1,518	1,756	1,341	1,431
Property, plant and equipment	15.1	6,545	6,133	5,779	4,998
Right-of-use assets	15.1	22,166	32,432	19,571	26,430
Goodwill	14&21	2,202	1,823	1,944	1,486
Non-current loans	16	562	442	496	360
Non-current loans	10	32,993	42,586	29,131	34,705
Current assets		32,333	42,300	29,131	34,705
Inventories	17	319,490	187,822	282,086	153,062
Current income tax receivable	17	970	463	856	378
Trade and other receivables and					
prepayments	18	373,551	321,750	329,817	262,203
Derivative financial instruments	25	_	_	_	_
Cash deposits	19	956	4,437	844	3,616
Cash and cash equivalents	19	40,053	41,101	35,364	33,494
Casif and Casif equivalents	19	735,020	555,573	648,967	452,753
Total assets		•			
		768,013	598,159	678,098	487,458
EQUITY	20	44.054	44.054	0.004	0.004
Issued capital	20	11,251	11,251	9,901	9,901
Share premium	20	5,996	5,996	4,974	4,974
Translation reserve	20	(9,966)	(6,516)	1,884	(2,792)
Retained earnings		116,715	91,886	92,721	71,542
Equity attributable to equity holders of the Parent Company		123,996	102,617	109,480	83,625
Non-controlling interests in equity		18,002	16,475	15,894	13,426
Total equity		141,998	119,092	125,374	97,051
LIABILITIES					
Non-current liabilities					
Interest-bearing loans and	22	22.040	207	20.226	246
borrowings	22	22,919	387	20,236	316
Interest-bearing loans from related parties	22	19,619	19,630	17,322	15,997
Lease liabilities	15.2&22	18,704	26,952	16,515	21,964
25455 1145.114.65		61,242	46,969	54,073	38,277
Current liabilities					
Trade and other payables	23	315,069	260,811	278,182	212,543
Contract liabilities	23	12,787	6,542	11,290	5,332
Interest-bearing loans and					
borrowings	22	222,003	139,750	196,011	113,886
Interest-bearing loans from related parties	22	331	7,724	292	6,295
Lease liabilities	22	4,271	6,464	3,771	5,267
Income tax payable		7,087	8,650	6,257	7,049
Provisions		3,211	2,054	2,835	1,674
Derivative financial instruments	25	14	103	13	84
		564,773	432,098	498,651	352,130
Total liabilities		626,015	479,067	552,724	390,407
Total equity and liabilities		768,013	598,159	678,098	487,458
rotal equity and nabilities	:	700,013	390,133	0/0,090	707,730

The notes on pages 13 to 65 are an integral part of these consolidated financial statements.

Egons Mednis Chairman of the Board Olga Ivanova Chief accountant

22 April 2022





Consolidated statement of changes in equity

Attributable to equity holders of the Parent Company

	Issued capital	Share premium	Retained earnings	Translation reserve	Total	Non- controlling interests	Total equity
	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000
Balance at 1 January 2020	11,114	5,996	66,904	(9,334)	74,680	11,270	85,950
Other comprehensive income	-	-	-	2,818	2,818	1,559	4,377
Employee shares	137	-	(137)	-	-	-	-
Profit for the year	-	-	29,119	-	29,119	5,390	34,509
Total comprehensive income for 2020	137	-	28,982	2,818	31,937	6,949	38,886
Dividend (note 13)	-	-	(4,000)	-	(4,000)	(1,744)	(5,744)
Balance at 31 December 2020	11,251	5,996	91,886	(6,516)	102,617	16,475	119,092
Balance at 1 January 2021	11,251	5,996	91,886	(6,516)	102,617	16,475	119,092
Other comprehensive income	-	-	-	(3,450)	(3,450)	(1,294)	(4,744)
Profit for the year	-	-	40,141	-	40,141	4,277	44,418
Total comprehensive income for 2021	-	-	40,141	(3,450)	36,691	2,983	39,674
Dividend (note 13)	-	-	(15,312)	-	(15,312)	(1,456)	(16,768)
Balance at 31 December 2021	11,251	5,996	116,715	(9,966)	123,996	18,002	141,998



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	Issued capital	Share premium	Retained earnings	Translation reserve	Total	Non- controlling interest	Total equity
	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000
Balance at 1 January 2020	9,785	4,974	49,498	2,219	66,476	10,032	76,508
Other comprehensive income	-	-	-	(5,011)	(5,011)	142	(4,869)
Employee shares	116	-	(116)	-	-	-	-
Profit for the year	-	-	25,512	-	25,512	4,722	30,234
Total comprehensive income for 2020	116	-	25,396	(5,011)	20,501	4,864	25,365
Dividend (note 13)	-	-	(3,352)	-	(3,352)	(1,470)	(4,822)
Balance at 31 December 2020	9,901	4,974	71,542	(2,792)	83,625	13,426	97,051
Balance at 1 January 2021 Other	9,901	4,974	71,542	(2,792)	83,625	13,426	97,051
comprehensive income	-	-	-	4,676	4,676	78	4,754
Profit for the year	-	-	33,932	-	33,932	3,615	37,547
Total comprehensive income for 2021	-	-	33,932	4,676	38,608	3,693	42,301
Dividend (note 13)	-	-	(12,753)	-	(12,753)	(1,225)	(13,978)
Balance at 31 December 2021	9,901	4,974	92,721	1,884	109,480	15,894	125,374

Retained earnings are USD 116,715 thousand or EUR 92,721 thousand (31.12.2020: USD 91,886 thousand or EUR 71,542 thousand), of which USD 77 thousand or EUR 63 thousand) (31.12.2020: USD 77 thousand or EUR 63 thousand) are statutory reserves and are not available for dividend distribution.

The notes on pages 13 to 65 are an integral part of these consolidated financial statements.

Egons Mednis	Olga Ivanova
Chairman of the Board	Chief accountant

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Consolidated annual report for the year ended 31 December 2021

Consolidated statement of cash flows

Operating activities	Note	2021 USD'000	2020 USD'00	2021 EUR'000	2020 EUR'00
Profit before tax from continuing operations Non-cash adjustments to reconcile profit before tax to r flows	net cash	59,145	47,480	49,996	41,598
Depreciation of property, plant and equipment	15.1	2,511	1,636	2,217	1,333
Amortisation of intangible assets	14	469	352	414	287
Finance income	9 9	(448)	(483)	(378)	(423)
Finance costs Fair value loss/(gain)	9	15,087 (89)	16,023 96	12,753 (71)	14,038 78
Movements in provisions and allowances		1,157	1,170	1,161	887
Gain on disposal of property, plant and equipment		(27)	(46)	(23)	(40)
Working capital adjustments:					
Decrease/(Increase) in trade and other receivables		(52,308)	(52,534)	(68,092)	(22,525)
Decrease/(Increase) in inventories		(131,668)	(18,926)	(129,024)	(2,719)
(Decrease)/ Increase in trade and other payables		63,614	37,348	84,601	5,072
Interest received	•	448	483	378	423
Interest paid Income tax paid	9	(15,087) (15,171)	(16,023) (6,043)	(12,753) (12,689)	(14,038) (5,431)
Net cash flows (used in)/ operating activities		(72,367)	10,533	(71,510)	18,540
, , , ,					
Investing activities					
Purchases of property, plant and equipment	15.1	(3,453)	(3,120)	(3,049)	(2,542)
Purchases of intangible assets	14	(920)	(927)	(812)	(755)
Acquisition of a subsidiary Interest expense on cash deposits		(2,548) (3,481)	28 2,437	(2,160) (3,073)	26 1,986
Net cash flows (used in)/from investing		(10,402)	(1,582)	(9,094)	
activities		(=0,10=)			(1,285)
Financing activities					
Bonds issued		23,162	-	20,000	- (150)
Proceeds from bank overdrafts, net	15.2	65,324 (4,007)	14,014	68,232	(159)
Payment of principal portion of lease liabilities Dividends paid to equity holders of the parent	15.2	(4,997)	(7,442)	(4,273)	(6,455)
1 , ,		(312)	(6)	(260)	(5)
Dividends paid to the Minority shareholders		(1,456)	(1,744)	(1,225)	(1,470)
Net cash flows (used in) / from financing activities		81,721	4,822	82,474	(8,089)
Net increase/(decrease) in cash and cash equivalents		(1,048)	13,773	1,870	9,166
Cash and cash equivalents at beginning of the year		41,101	27,328	33,494	24,328
Cash and cash equivalents at end of the year		40,053	41,101	35,364	33,494
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Egons Mednis	Olga Ivanova
Chairman of the Board	Chief accountant

The notes on pages 13 to 65 are an integral part of these consolidated financial statements.

22 April 2022



Notes to the consolidated financial statements

1 General information

Akciju Sabiedrība ELKO Grupa ("the Parent") and its subsidiaries (together "the Group") principal activity is wholesale distribution of computer desktop components, notebooks, monitors, peripherals, multimedia, consumer and solution products, using the wide network of the Group companies and cooperation partners, representing a broad range of vendors of these products all over the world. The selection includes products from a range of vendors, including Acer, Intel, Western Digital, Seagate, AMD, Hitachi, Sony, Lenovo, Microsoft, Asus, Giga-Byte, Samsung, Toshiba, Roborock and others.

The Parent Company is a joint stock company incorporated and domiciled in Latvia with company's registered office at Toma str, 4, Riga, LV-1003, Latvia. These consolidated financial statements have been prepared and approved for issue by the Management on 22 April 2022 and signed on its behalf by the Chairman of the Board Egons Mednis.

The financial statements are subject to the approval of the shareholders in general meeting.

The Parent Company has the following participating interests in its subsidiaries:

Name	Country	Participating interest in share capital of subsidiaries	
		31.12.2021	31.12.2020
		%	%
ELKO Eesti OU	Estonia	100%	100%
ELKO Lietuva UAB	Lithuania	100%	100%
ELKO Marketing Limited	Cyprus	100%	100%
ELKO Trading Switzerland AG	Switzerland	100%	100%
ELKOTech Romania SRL	Romania	100%	100%
ELKO Ukraine LLC	Ukraine	100%	100%
Gandalf Distribution AB	Sweden	100%	100%
ELKO RUS LTD	Russia	100%	100%
ELKO Polska Sp. z o.o.	Poland	100%	100%
ELKO Trading Malta LTD	Malta	100%	100%
TD Absolut LTD.	Russia	100%	100%
ELKOTEX d.o.o.	Slovenia	51%	51%
WESTech s.r.o.	Slovakia	51%	51%
ELKO Mobile LTD	Cyprus	51%	51%
WESTech CZ s.r.o.	Czech Republic	51%	51%
ARAŠID spol. s r.o.*	Slovakia	51%	51%
SWISS SPOL s.r.o.**	Slovakia	26%	26%
SWISS CZ s r.o.**	Slovakia	26%	26%
IT Smart Distribution SRL***	Romania	100%	-
Logicworks s.r.o.****	Czech Republic	85%	-
Game Distribution Kft.****	Hungary	100%	

^{*} Parent has control over ARAŠID spol. s r.o. through controlling interest owned by its subsidiary – WESTech s.r.o.

Logicworks s.r.o., Game Distribution Kft., ЭЛКО Ритейл ООО are not consolidated because we considered them immaterial.

^{**} Parent has control over SWISS SPOL. s r.o. and SWISS CZ s r.o through controlling interest owned by its subsidiary – WESTech s.r.o.

^{***} ELKOTech Romania SRL acquired 100% of shares of value-added distributor IT Smart Distribution SRL

^{****}In April 2021 WESTech CZ s.r.o took over a controlling stake (85% of shares) in Logicworks s.r.o. from Etnetera Group

^{*****} Parent has control over Game Distribution Kft. through controlling interest owned by its subsidiary – ARAŠID spol. s r.o.



2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation

Statement of compliance

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed by the EU.

The consolidated financial statements have been prepared on a historical cost basis, except for derivative financial instruments that have been measured at fair value. The consolidated financial statements are presented in EUR and USD and all values are rounded to the nearest thousand (€/USD′000), except when otherwise indicated.

Basis of consolidation

The consolidated financial statements comprise the financial statements of the Group and its subsidiaries as at 31 December 2021.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent company, using consistent accounting policies.

All intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Total comprehensive income within a subsidiary is attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with the changes in fair value recognised in the statement of profit or loss in accordance with IFRS 9. Other contingent consideration that is



2.1 Basis of preparation (continued)

Business combinations and goodwill (continued)

not within the scope of IFRS 9 is measured at fair value at each reporting date with changes in fair value recognised in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, the Group recognizes bargaining purchase amount in profit and loss. After initial recognition, goodwill is measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGU) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Consideration transferred, then the gain is recognised in profit or loss.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

2.2 Foreign currency translation

The Group's functional currency is U.S. dollars. The company has decided, in addition to functional currency, also to present the financial statements in presentation currency euro (EUR) as required for filing purposes according to Latvian legislation.

In determination of functional currency Group has considered the following factors:

- (a) the currency:
 - (i) that mainly influences sales prices for goods and services (this will often be the currency in which sales prices for its goods and services are denominated and settled); and
 - (ii) of the country whose competitive forces and regulations mainly determine the sales prices of its goods and services.
- (b) the currency that mainly influences labour, material and other costs of providing goods or services (this will often be the currency in which such costs are denominated and settled).
- (c) the currency in which funds from financing activities (ie issuing debt and equity instruments) are generated.
- (d) the currency in which receipts from operating activities are usually retained.

The following additional factors were considered in determining the functional currency of a foreign operation, and whether its functional currency is the same as that of the Parent:

- (a) whether the activities of the foreign operation are carried out as an extension of the Parent, rather than being carried out with a significant degree of autonomy.
- (b) whether transactions with the Parent are a high or a low proportion of the foreign operation's activities.
- (c) whether cash flows from the activities of the foreign operation directly affect the cash flows of the Parent and are readily available for remittance to it.
- (d) whether cash flows from the activities of the foreign operation are sufficient to service existing and normally expected debt obligations without funds being made available by the Parent.

Transactions and balances

As the presentation currency differs from the Group's functional currency, it translates its results and financial position into the presentation currency. Based on IAS 21 The Effects of Changes in Foreign Exchange Rates, the results and financial position of an entity shall be translated into a different presentation currency using the following procedures:

(a) assets and liabilities for each statement of financial position presented (ie including comparatives) shall be translated at the closing rate at the date of that statement of financial position;



2.2 Foreign currency translation (continued)

(b) income and expenses for each statement presenting profit or loss and other comprehensive income (ie including comparatives) shall be translated at exchange rates at the dates of the transactions; and (c) all resulting exchange differences shall be recognized in other comprehensive income.

Group companies

On consolidation, the assets and liabilities of foreign operations are translated into Group's functional currency U.S. dollars at the European Central Bank rate of exchange prevailing at the reporting date and their statements of comprehensive income are translated at the average exchange rates for the year. The exchange differences arising on the translation for consolidation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised as gain or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the spot rate of exchange at the reporting date.

2.3 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and sales taxes or duties. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognised:

Revenue from contracts with customers

The Group is in the business of providing IT products and solutions. Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in all of its revenue arrangements.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in Note 3. Revenues from contracts with customers are disclosed in Note 6.

Sale of goods

Revenue from the sale of goods is recognised when the control of the goods have passed to the buyer, usually on delivery of the goods to end customer. The goods on which the control has not been passed to client are recognized as consignment stock and revenue is recognized only when the respective goods are sold to the end customers.

Sale of IT products

Revenue from sale of IT products is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the products. The normal credit term is 30 to 90 days upon delivery. The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g., warranties. In determining the transaction price for the sale of equipment, the Group considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer (if any).

Rendering of services

The Group generates income from providing marketing and transport agency services that are sold separately from IT products. These services can also be obtained from other providers and do not significantly customise or modify IT products. These services are provided based on agreed time and material costs incurred or as a fixed-price contract. Revenue from fixed-price contracts for delivering transportation services is recognised over time using input method to measure the progress towards complete satisfaction of the service.



2.3. Revenue recognition (continued)

(i) Variable consideration

If the consideration in a contract includes a variable amount, the Group estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved. Some contracts for the sale of IT products provide customers with a right of return (only in case of, price protection and volume rebates). However, those right as only granted if and only in the amount of received rights from supplier. Therefore, the rights of return and volume rebates do not give rise to variable consideration.

(ii) Significant financing component

Generally, the Group receives short-term advances from its customers. Using the practical expedient in IFRS 15, the Group does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

Warranty obligations

The Group typically provides warranties for general repairs of defects that existed at the time of sale, mostly only in amount and for the term provided by vendor.

In the case, when warranty is provided ouside the warranty provided by supplier, these assurance-type warranties are accounted for under IAS 37 Provisions, Contingent Liabilities and Contingent Assets. Refer to the accounting policy on warranty provisions in section w) Provisions.

Contract balances

Trade receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in Note 2.5. Trade receivables consist of trade receivables, accrued income, and debt on factoring as disclosed in Note 18.

The Group splits trade receivable balances in two portfolios based on a business model.

- Trade receivables from contracts with customers within a business model with the objective to hold financial assets in order to collect contractual cash flows are accounted at amortized cost and reviewed for impairment as disclosed in Note 2.5.
- Trade receivables from contracts with customers held with the only objective of selling the financial assets are accounted for at FVTPL (factoring with non-recourse).

Proceeds received in accordance with factoring agreements are recognized as prepayments from customers when the Group remain exposed to credit risk associated with the respective debtor. When credit risk remains with the contracting party or the factor, the proceeds are netted against the respective debtor balance in full.

Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognised when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Group performs under the contract. Group identified prepayments received from customers as a contract liabilities.

Interest income

For all financial instruments measured at amortised cost, interest income is recorded using the effective interest rate (EIR), which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the statement of comprehensive income.



2.3. Revenue recognition (continued)

Dividends

Revenue is recognised when the Group's right to receive the payment is established, which is generally when shareholders approve the dividends.

Other income

Income from penalties charged to clients is recognized at the moment of receipt. Penalties represent mostly charges to customers for late payments.

2.4 Taxes

Income taxes

Based on Corporate Income Tax Law of the Republic of Latvia legal entities are not required to pay income tax on earned profits. Corporate income tax is paid on distributed profits and deemed profit distributions at the tax rate of 20 per cent of their gross amount, or 20/80 of net expense. Corporate income tax on dividends is recognized in the consolidated statement of profit or loss as expense in the reporting period when respective dividends are declared, while, as regards other deemed profit items, at the time when expense is incurred in the reporting year.

For other copmanies within the Group current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, by the reporting date, in the countries where the Group operates and generates taxable income.

No provision is recognized for income tax payable on a dividend distribution before dividends are declared but information on the contingent liability is disclosed in the notes to the consolidated financial statements.

Deferred tax assets and liabilities

Deferred tax is provided using the liability method for all temporary differences arising between the tax bases of assets and liabilities and their carrying value for accounting purposes. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Corporate income tax on profits and deferred income tax expense or benefit of subsidiaries located in countries mentioned below, as well as corporate income tax on dividends and deferred income tax expense on dividends of Latvian entities are reported in the consolidated statement of profit or loss.

The corporate income tax rates in the major jurisdictions where the Group Companies are operating are:

Latvia - 25%

Russia - 20%

Ukraine - 18%

Slovakia – 21%

Romania - 16%

Cyprus – 12.5%

Switzerland – 8.5%

Hungary – 9%

Slovenia - 19%



2.4 Taxes (continued)

Deferred tax assets and liabilities (continued)

Sweden – 21.4% Czech Republic – 19% Malta – 35%

The consolidated financial statements include the current and deferred income tax of Russia, Slovenia, Slovakia, Czech Republic subsidiaries. Income tax expense is recognized in profit or loss except to the extent that it relates to items recognized directly in equity or other comprehensive income.

Additional income taxes that arise from the distribution of dividends are recognized at the same time as the liability to pay the related dividend is recognized.

Tax loss carry forward periods

Latvia – 5 years

Russia – ulimited period, but cannot exceed a cap (50% of the tax base of the current period)

Ukraine – indefinite

Slovakia – 4 years

Romania - 7 years

Cyprus – 5 years

Switzerland – 7 years

Hungary – 5 years, but the deduction is restricted to 50% of the loss incurred

Malta – indefinite

Sweden - indefinite

Poland – 5 years, but the deduction is restricted to 50% of the loss incurred.

Czech Republic - 5 years

Indirect taxe (Sales tax)

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- When the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable.
- Receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.



2.5 Financial instruments – initial recognition and subsequent measurement

Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing componentor for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15. Refer to the accounting policies in section 2.3 Revenue from contracts with customers.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

Group does not hold financial assets at fair value through OCI, therefore further this category is not described.

Financial assets at amortised cost (debt instruments)

This category is the most relevant to the Group. The Group measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows
- And the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The Group's financial assets at amortised cost includes trade receivables.



2.5 Financial instruments – initial recognition and subsequent measurement (continued)

Financial assets (continued)

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes derivative instruments.

Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired Or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset.

In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Impairment of financial assets

Further disclosures relating to impairment of financial assets are also provided in the following notes:

- Disclosures for significant assumptions Note 3
- Trade receivables, including contract assets Note 18

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

Based on the historical experience the Group considers a financial asset in default when contractual payments are 180 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.



2.5 Financial instruments – initial recognition and subsequent measurement (continued)

Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, and derivative financial instruments.

Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IFRS 9.

Gains or losses on liabilities held for trading are recognised in the statement of profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied. The Group has not designated derivative financial instruments as financial liability as at fair value through profit or loss.

Loans and borrowings

This is the category most relevant to the Group. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

This category generally applies to interest-bearing loans and borrowings. For more information, refer to Note 22.

Factoring

A factoring transaction is a funding transaction where the Group transfers to the factor claim rights from a debtor for a determined reward. The Group alienates the rights to receivables due at a future date according to invoices. The Group's factoring transactions comprise factoring transactions with recourse (the factor is entitled to selling the overdue claim back to the Group). The factoring expenses comprise the lump-sum contract fee charged on the conclusion of the contract, commission fees charged for processing the invoices, and interest expenses depending on the duration of the payment term set by the debtor. Factored accounts receivable with recourse are recorded under current borrowings and trade receivables captions in the financial statements. The Group derecognises the borrowings and the trade receivables at the moment when the debtor settles the liability with the factor. The factoring transactions with non-recourse are derecognized in the moment of trade receivables' sale to the factor.

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.



2.5 Financial instruments – initial recognition and subsequent measurement (continued)

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

Derivative financial instruments and hedge accounting

Initial recognition and subsequent measurement

The Group uses derivative financial instruments, such as forward currency contracts, interest rate and currency swaps, to hedge its foreign currency risks and interest rate risks, respectively. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Fair value of financial instruments

The Group measures financial instruments such as derivatives at fair value at each balance sheet date. Fair-value related disclosures for financial instruments are summarised in the note 26.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability

Or

- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

2.6 Property, plant and equipment

Property, plant and equipment is stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any. When significant parts of property, plant and equipment are required to be replaced in intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly. All other repair and maintenance costs are recognised in the statement of profit or loss as incurred.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset as follows:

Property 20 years
Communication and computer engineering 2 years
Other 4-5 years
Leasehold improvements 3-5 years



2.6. Property, plant and equipment (continued)

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of profit or loss when the asset is derecognised.

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end, and adjusted prospectively, if appropriate.

2.7 Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

Right-of-use assets

Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

• Buildings 2 to 14 years

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment. Refer to the accounting policies in section 2.11(s) Impairment of non-financial assets.

Lease liabilities

The Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including insubstance fixed payments) less any lease incentives receivable, variable lease payments that depend on an

index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate.

Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Group's lease liabilities are included in Interest-bearing loans and borrowings (see Note 22).



2.7 Leases (continued)

Short-term leases and leases of low-value assets

The Group applies the short-term and low value lease recognition exemption to its short-term and low value leases of vehicles and some premises (i.e., those leases that have a lease term of 12 months or less from the 1 January 2020 date and do not contain a purchase option). Lease payments on short-term leases and leases of low value assets are recognised as expense on a straight-line basis over the lease term.

Group as a lessor

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

2.8 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. In 2020 and 2021 the Group had no acquisition, construction or production of assets qualifying for capitalization of borrowing costs attributed.

2.9 Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is reflected in the statement of profit or loss in the year in which the expenditure is incurred.

The useful lifes of intangible assets are assessed at 5 years.

Intangible assets with finite lifes are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of comprehensive income in the expense category consistent with the function of the intangible asset.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the the statement of profit or loss when the asset is derecognised.

2.10 Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of goods comprises acquisition costs, additional expenses related to transportation, import duties, duties for environmental protection and insurance as well as any discounts and allowances granted by vendors. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Estimated selling price is based upon an aging analysis of the inventory on hand, technological obsolescence, the nature of vendor relations and assumptions about future demand. The inventories are recognized at the moment when the invoice by the vendor is issued and the liability to the vendor is recognized.



2.11 Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

Impairment losses of continuing operations are recognised in the statement of profit or loss in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation or amortization, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in statement of profit or loss.

Goodwill is tested for impairment annually as at 31 December or when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods.

2.12 Cash and cash equivalents

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits as defined above.

2.13 Share capital and dividend distribution

Ordinary shares are classified as equity. The Parent Company has issued ordinary shares and personnell non voting shares. All issued shares are fully paid. There are no share options in any of the years presented.

Dividend distribution to the Parent Company's shareholders is recognised as a liability in the Group's financial statements in the period, in which the dividends are approved by the Parent's shareholders.

2.14 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of the provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.





2.15 Warranties

The Group's vendors generally warrant the products distributed by the Group and allow returning defective products, including those that have been returned to the Group by its customers. Based on the past experience and the contractual agreements with vendors, the Group assesses that the receipt of the reimbursement from vendors is virtually certain.

2.16 Vendor programs

The Group receives funds from vendors in a form of credit notes for price protection, product rebates, marketing and other product promotions. The credit notes for price protection are booked as decrease of the cost value of the inventory. The credit notes for rebates are recognized directly in the statement of comprehensive income as decrease of cost of sales. The credit notes for marketing and other product promotion are recognized as other revenue. Some of these programs may extend over one or more reporting periods. Rebates or other vendor incentives are recognized as earned based on sales of respective products or as services are provided in accordance with the terms of the related program.

2.17 Impact of Covid-19

However, with the new COVID-19 variant emerged in 2021 many contries have been keeping some restrictions on place, most of the business has adopted to the situation and much lower disturbance of business was observed.

Despite the fact that forecasted Latvian GDP for the year 2021 is 7.5% lower, than in 2020 (31 billion USD in 2021 versus 33.5 billion USD in 2020), some industries, includind IT retail experienced significant growth.

Due to the COVID-19 lock downs some shortage of IT poducts was observed on the market, which triggered significant increase of gross margin.

In general COVID-19 putbreake had a positive effect on the Group's performace, leading to 22% increase in gross margin and 29% increase in net profit in 2021.

2.18 Going concern

After comparatively rapid growth in 2020 of 16%, ELKO Group has shown stable performance in all markets with sales results in 2021 on the level of 2020. CEE region in 2021 has shown considerable growth whereas CIS region has shown slight decrease in sales as compared to 2020.

The main factor affecting revenue growth is shortage of goods on the market due to decreased production volumes. This factor has a negative effect on revenue, but at the same time is viewed as a possibility for further increase of gross profit.

To ensure the ability to operate on going concern basis, the Group's management has identified the following main areas to be monitored – market risk in relation to Covid-19, FX risk and maintenance of financing facilities.

Since the Group currently is already hedging its position and the costs of hedge are passed to customers the Group does not expect to have any significant impact on its operation and net results due to sudden changes in currency rates.

Additionally to the mentioned identified risks, in light of war in Ukraine and imposed sanctions, a continued presence in the Russian market is associated with both financial and reputational risks. Therefore, shareholders of Akciju sabiedrība ELKO Grupa have decided to alienate the Russian branch through a sale of 100% stake of all legal entities in Russia.

The process has already begun and could take about 3 months. During this time, both legal and operational separation will take place. In the future, the Russian branch will go on operating separately and independently. It is expected that Russian related branch will cease to be consolidated into ELKO Group starting from Q2 2022.



2.18 Going concern (continued)

Divesting of Russian branch will not adversely influence operations of ELKO Group as Russian branch was financially self-sufficient and was not financed by ELKO Group. Besides, Russian branch was not holding any central distribution agreements, thus divesting of Russian branch will not lead to loose of supply of goods for ELKO Group.

Divesting of Russian branch will have positive effect on bank covenants compliance as well as will decrease risks associated with CIS region. Therefore, there is no expectations that financial institutions, providing financing for ELKO Group will decrease currently available financing limits which similar as in previous years are subject for prolongation in July 2022.

These consolidated financial statements for the year ended 31 December 2021 are prepared on going concern basis, consistently applying International Financial Reporting Standards as adopted by the European Union.

3 Significant accounting judgements, estimates and assumptions

The preparation of the Group's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

In the process of applying the Group's accounting policies, management has made the following judgments and estimates, which have the most significant effect on the amounts recognised in the consolidated financial statements:

3.1 Currency

The Management have evaluated that The Group's functional currency is U.S. dollars as financing activities and the purchase of goods from vendors is by the Parent Company in U.S. dollars, the sales from the Parent Company to its subsidiaries are done in U.S. dollars. The sales to customers are carried out by the subsidiaries in the respective local currencies, except for Elko Trading Switzerland AG and Elko Trading Malta, whose sales are done in U.S. dollars.

3.2 Control of subsidiaries

Group consolidate all entities, over which it has a control. Group has a control, when:

- it has existing rights that give it the ability to direct the relevant activities (the activities that significantly affect the investee's returns);
- -has an exposure, or rights, to variable returnsfrom its involvement with the investee;
- -has an ability to use its power over the investee to affect the amount of returns.

Based on criteria above the Group have assessed that the group have control over Swiss spol s.r.o., SWISS CZ s r.o and ARAŠID spol. s r.o (26%, 26% and 51% respectively) through controlling interest owned by its subsidiary – WESTech s.r.o.

Logicworks s.r.o., Game Distribution Kft., ЭЛКО Ритейл ООО are not consolidated because we considered them immaterial.

For the list of entities included into the consolidated Group see Note 1.

3.3 Vendor programs

The Group has to estimate the amount of credit notes due from vendors at the date of the statement of financial position based on the available information and past experience. In several vendor programs the size of the rebate is dependent on the performance of other distributors and is known exclusively by the vendor.



3.3 Vendor programs (continued)

An estimate of a receivable from vendors in relation to the vendors programs as of 31 December 2021 amounted to USD 17,083 thousand or EUR 15,083 thousand (31.12.2020: USD 12,557 thousand or EUR 10,233 thousand) based on the individual vendor agreements. Vendor programs are recognized as decrease in trade payables (Note 23).

3.4 Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgment is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business.

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits together with future tax planning strategies (Note 11).

3.5 Impairment of inventories

The Group is subject to the risk that the value of its inventory will decline as a result of price reductions by vendors or technological obsolescence. It is the policy of most of the Group's vendors to protect distributors from the loss in value of inventory due to technological change or the vendors' price reductions. In 2021 impairment on inventory in amount of USD 17,307 or EUR 15,281 was recognized (see Note 17).

3.6 Determining the lease term of contracts with renewal and termination options – Group as lessee

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating, whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customisation to the leased asset).

The Group included the renewal period as part of the lease term for leases of premises with shorter non-cancellable period. The Group typically exercises its option to renew for office and warehouse premises. However, for stores this option is not always executed, as it depends on store profitability and possibility to change for better location. Each rent agreement has been evaluated individually by the Group in this regard.

3.7 Sub-lease classification

The Group has concluded several sub-lease agreements of its premises. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, such as the lease term not constituting a major part of the economic life of the commercial property and the present value of the minimum lease payments not amounting to substantially all of the fair value of the commercial property, that it retains substantially all the risks and rewards incidental to ownership of these properties and accounts for the contracts as operating leases.

3.8 Leases - Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease.

The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).



3.9 Warranty provisions

The Group does not independently warrant the products it distributes. Historically the Group has not incurred any significant service warranty costs. The costs are incurred along the process of handling the returned goods. A provision for these assurance-type warranties estimated costs is recorded at the time of sale and periodically adjusted to reflect actual experience.

3.10 Revenue from contracts with customers

The Group applied the following judgements that significantly affect the determination of the amount and timing of revenue from contracts with customers:

Determining the timing of satisfaction of transportation and marketing services

The Group concluded that revenue for transportation and marketing services is to be recognised over time because the customer simultaneously receives and consumes the benefits provided by the Group. The fact that another entity would not need to re-perform the services that the Group has provided to date demonstrates that the customer simultaneously receives and consumes the benefits of the Group's performance as it performs. The Group determined that the input method is the best method in measuring progress of the transportation and marketing services because there is a direct relationship between the Group's effort (i.e., labour hours incurred) and the transfer of service to the customer. The Group recognises revenue on the basis of the labour hours and 3rd party expense expended relative to the total expected labour hours and 3rd party expense to complete the service.

Principal versus agent considerations

Based on the existence of credit risk and the nature of the consideration in the contract, Group has an exposure to the significant risks and rewards associated with the sale of IT products to its customers and accounts for the contracts as if it is a principal.

The Group's sales to CIS and other countries are performed to the end customers using a number of intermediaries. The customers perceive the Group as a seller of the goods, the intermediaries in substance do not assume general inventory risk and usually the payments are made by the intermediaries to the Group after the intermediaries have received cash from the customers. Based on the above the management has concluded that the intermediaries act as agents and the Group recognizes revenue after the intermediaries have sold goods to the customers. The goods that have been legally sold but for which no revenue is yet recognized are included in Inventories as consignment inventories (Note 17).

3.11 Allowance for expected credit losses of trade receivables and contract assets

The Group uses a provision matrix to calculate ECLs for trade receivables and contract assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic product) are expected to deteriorate over the next year which can lead to an increased number of defaults in IT retail sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

The debtor balances 180 and more days overdue are considered to be default. Default rates for Companies with debtor insurance policy is calculated taking into consideration insurance limits and own risk. For Companies with no debtor insurance policy default rate is 100%.



3.12 Related party transaction compliance

The Group has a significant number of intra-group transactions. Group's entities are operating in the IT distribution/whosale industry and operate as distributors, wholesalers and limited risk wholesalers. Being present in various jurisdictions, Group's entities must comply with respective country's tax legislation and rulings. In order to meet the requirements of different jurisdictions, pricing models are evaluated on a regular basis for compliance.

3.13 Goodwill impairment

Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs of disposing of the asset. The value in use calculation is based on a DCF model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the performance of the assets of the CGU being tested. The recoverable amount is sensitive to the discount rate used for the DCF model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes. These estimates are most relevant to goodwill and other intangibles with indefinite useful lives recognised by the Group. The key assumptions used to determine the recoverable amount for the different CGUs, including a sensitivity analysis, are disclosed and further explained in Note 14 and note 22 for the newly acquired Companies.

3.14 Bonds

In February 2021, Akciju Sabiedrība ELKO Grupa has issued 20 million EUR five years, non-secured bonds with coupon rate 6 p.a. payable semiannually. Bonds were listed on the Nasdaq First North in second quarter of 2021.

In accordance with the terms of the agreement, the Akciju Sabiedrība ELKO Grupa paid a commission fee to the bond's issuers - Signnet banka AS and Callidus Capital SIA. The commission fee for the bond issue is written off until the maturity of the bonds using the straight-line method.

Bonds issued at the end of the reporting year are stated at their nominal value. The fair value of the bonds is discussed in Note 26.



4 Changes in accounting standards

4.1 Changes in accounting policies and disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Group/Company as of 1 January 2021:

Interest Rate Benchmark Reform – Phase 2 – IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 (Amendments)

In August 2020, the IASB published Interest Rate Benchmark Reform – Phase 2, Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16, completing its work in response to IBOR reform. The amendments provide temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR). In particular, the amendments provide for a practical expedient when accounting for changes in the basis for determining the contractual cash flows of financial assets and liabilities, to require the effective interest rate to be adjusted, equivalent to a movement in a market rate of interest. Also, the amendments introduce reliefs from discontinuing hedge relationships including a temporary relief from having to meet the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component. There are also amendments to IFRS 7 Financial Instruments: Disclosures to enable users of financial statements to understand the effect of interest rate benchmark reform on an entity's financial instruments and risk management strategy. While application is retrospective, an entity is not required to restate prior periods. The amendments had no impact on the financial statements of the Group.

• IFRS 16 Leases-Covid 19 Related Rent Concessions (Amendment)

The amendment applies, retrospectively, to annual reporting periods beginning on or after 1 June 2020. Earlier application is permitted, including in financial statements not yet authorized for issue at 28 May 2020. IASB amended the standard to provide relief to lessees from applying IFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the covid-19 pandemic. The amendment provides a practical expedient for the lessee to account for any change in lease payments resulting from the covid-19 related rent concession the same way it would account for the change under IFRS 16, if the change was not a lease modification, only if all of the following conditions are met:

- > The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change.
- > Any reduction in lease payments affects only payments originally due on or before 30 June 2021.
- There is no substantive change to other terms and conditions of the lease.

The amendment had no impact on the financial statements of the Group, as there were no such amendments in leasing contracts.

B) Standards issued but not yet effective and not early adopted

Amendment in IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. In December 2015 the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. The amendments have not yet been endorsed by the EU. The amendment had no impact on the financial statements of the Group.



IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Noncurrent (Amendments)

The amendments were initially effective for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. However, in response to the covid-19 pandemic, the Board has deferred the effective date by one year, i.e. 1 January 2023, to provide companies with more time to implement any classification changes resulting from the amendments. The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current or non-current. The amendments affect the presentation of liabilities in the statement of financial position and do not change existing requirements around measurement or timing of recognition of any asset, liability, income or expenses, nor the information that entities disclose about those items. Also, the amendments clarify the classification requirements for debt which may be settled by the company issuing own equity instruments. In November 2021, the Board issued an exposure draft (ED), which clarifies how to treat liabilities that are subject to covenants to be complied with, at a date subsequent to the reporting period. In particular, the Board proposes narrow scope amendments to IAS 1 which effectively reverse the 2020 amendments requiring entities to classify as current, liabilities subject to covenants that must only be complied with within the next twelve months after the reporting period, if those covenants are not met at the end of the reporting period. Instead, the proposals would require entities to present separately all non-current liabilities subject to covenants to be complied with only within twelve months after the reporting period. Furthermore, if entities do not comply with such future covenants at the end of the reporting period, additional disclosures will be required. The proposals will become effective for annual reporting periods beginning on or after 1 January 2024 and will need be applied retrospectively in accordance with IAS 8, while early adoption is permitted. The Board has also proposed to delay the effective date of the 2020 amendments accordingly, such that entities will not be required to change current practice before the proposed amendments come into effect. These Amendments, including ED proposals, have not yet been endorsed by the EU. Management has not assessed the impact of these amendments yet.

• IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2: Disclosure of Accounting policies (Amendments)

The Amendments are effective for annual periods beginning on or after January 1, 2023 with earlier application permitted. The amendments provide guidance on the application of materiality judgements to accounting policy disclosures. In particular, the amendments to IAS 1 replace the requirement to disclose 'significant' accounting policies with a requirement to disclose 'material' accounting policies. Also, guidance and illustrative examples are added in the Practice Statement to assist in the application of the materiality concept when making judgements about accounting policy disclosures. Management has not made an assessment yet.

• IAS 8 Accounting policies, Changes in Accounting Estimates and Errors: Definition of Accounting Estimates (Amendments):

The amendments become effective for annual reporting periods beginning on or after January 1, 2023 with earlier application permitted and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. The amendments introduce a new definition of accounting estimates, defined as monetary amounts in financial statements that are subject to measurement uncertainty. Also, the amendments clarify what changes in accounting estimates are and how these differ from changes in accounting policies and corrections of errors. Management has not made an assessment yet.

IFRS 3 Business Combinations; IAS 16 Property, Plant and Equipment; IAS 37 Provisions, Contingent Liabilities and Contingent Assets as well as Annual Improvements 2018-2020 (Amendments)

The amendments are effective for annual periods beginning on or after 1 January 2022 with earlier application permitted. The IASB has issued narrow-scope amendments to the IFRS Standards as follows:

- > **IFRS 3 Business Combinations (Amendments)** update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.
- > IAS 16 Property, Plant and Equipment (Amendments) prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.



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- > IAS 37 Provisions, Contingent Liabilities and Contingent Assets (Amendments) specify which costs a company includes in determining the cost of fulfilling a contract for the purpose of assessing whether a contract is onerous.
- Annual Improvements 2018-2020 make minor amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture and the Illustrative Examples accompanying IFRS 16 Leases

Management has assessed the amendment and concluded that it does not have any impact on Group's financial statement.

IFRS 16 Leases-Covid 19 Related Rent Concessions beyond 30 June 2021 (Amendment)

The Amendment applies to annual reporting periods beginning on or after 1 April 2021, with earlier application permitted, including in financial statements not yet authorized for issue at the date the amendment is issued. In March 2021, the Board amended the conditions of the practical expedient in IFRS 16 that provides relief to lessees from applying the IFRS 16 guidance on lease modifications to rent concessions arising as a direct consequence of the covid-19 pandemic. Following the amendment, the practical expedient now applies to rent concessions for which any reduction in lease payments affects only payments originally due on or before 30 June 2022, provided the other conditions for applying the practical expedient are met

Management has assessed the amendment and concluded that it does not have any impact on Group's financial statement, as no such Concessions were granted.

IAS 12 Income taxes: Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments)

The amendments are effective for annual periods beginning on or after January 1, 2023 with earlier application permitted. In May 2021, the Board issued amendments to IAS 12, which narrow the scope of the initial recognition exception under IAS 12 and specify how companies should account for deferred tax on transactions such as leases and decommissioning obligations. Under the amendments, the initial recognition exception does not apply to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. It only applies if the recognition of a lease asset and lease liability (or decommissioning liability and decommissioning asset component) give rise to taxable and deductible temporary differences that are not equal. The Amendments have not yet been endorsed by the EU. Management has assessed the amendment and concluded that it does not have any impact on Group's financial statement.



5 Financial risk management objectives and policies

5.1 Financial risk factors

The Group's activities provide exposure to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance.

Risk management is carried out by the finance management of the Group both under policies approved and separate decisions made by the Board of Directors. It identifies, evaluates and hedges financial risks in close cooperation with the Group's operating units.

5.1.1 Market risk

Geopolitical risk

Significant part of the Group revenues are generated from sales to Russia and Ukraine (99% of Sales to CIS region are covered by Russian and Ukrainian subsidiaries).

The same as during 2020, in 2021 the whole World's economy is struggling with recovery after turbulence caused by COVID-19. Progress with recovery differs from region to region and mostly dependent on measures taken to limit expansion of COVID-19 and availability of COVID-19 vaccines.

Additionally, as a result of high interdependence of world economies and uneven recovery process through different economies supply chains were disrupted that led to shortages in supply of components and raw materials important for production of final goods. This tendency has been observed though first three quarters of 2021. In Q4 2021 supply of IT products show considerable signs of recovery but as logistic was quite disrupted, supply was very uneven which resulted in increase of goods in transit as of 2021 end as compared to the same period of 2020. Obviously, shortages in supply led to increase of sales prices and profitability without increase in revenue.

On the other hand, as a result of Covid-19 outbreak, most of the Countries, including Russia, has implemented quarantine measures limiting public and entertainment activities of population for certain time period and forcing people to work and study from homes, which stimulated demand on IT products.

In 2021 economy of Russia has shown tendency to grow – GDP growth was 4.7%. Net trading balances amounted to about 120 billions USD. Main driver for the growth comes from increase in gas and oil prices as a result of recovery of World economy after slow down during COVID period. Economy recovery and positive net trading balance did not resulted in strengthening of local currency, Russian ruble. Russian ruble fluctuated from 69.5 to 77.4 against USD during 2021.

Through the entire 2021, Group has implemented risk mitigation actions. To mitigate foreign currency translation risks the Group was purchasing the financial derivatives.

In order to minimize exposure to Russian division, in 2021 Elko Group has distributed and received considerable part of retained earnings from Russian division.

Political situation in Ukraine has remained stable throughout the year, which allowed for more stable economy. Despite the significant influence of Covid-19 lock downs during 2021, Ukrainian economy, with the help of internal resources, has managed to recover quite well during 2021. A preliminary release revealed that GDP rose 5.9% year-on-year in the fourth quarter of 2021, gaining steam from the third quarter's 2.6% growth and logging the highest figure in over 10 years in the process.

UAH/USD rate stayed in the range of 26.1-28.5 with mean of 27.3.

Development in economy of Ukraine in 2021 resulted in increase of spending for IT products both consumer and state spending. Which contributed to performance of ELKO Ukraine.



5.1.1 Market risk (continued)

Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising primarily with respect to the Russian rouble, Ukrainian hryvna and Euro currencies changes towards the USD. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities and net investments in foreign operations. The purchase of goods from vendors is predominantly done in US dollars. The sales from the Parent Company to subsidiaries are done in US dollars. The sales to customers are carried out by the subsidiaries in the respective local currencies, except for ELKO Trading Switzerland AG and ELKO Trading Malta LTD whose sales are done mostly in US dollars. Although the subsidiaries carry out the sales in the local currencies, the prices in the market tend to follow the purchasing currency i.e. US dollars, ELKO Trading Switzerland AG and ELKO Trading Malta LTD sales in US dollars and its significant weight in the Group's sales result in the fact, that trade payables and receivables have very similar structure in terms of currency composition (Notes 18 and 23).

The Group has investments in foreign operations, whose net assets are exposed to foreign currency translation risk in the amount of USD 96,254 thousand or EUR 84,985 thousand as at 31 December 2021 (31.12.2020: USD 95,450 thousand or EUR 77,785 thousand).

To mitigate foreign currency translation risks the Group is purchasing financial derivatives. The financial derivatives are mainly bought to mitigate risks from USD/RUB, USD/EUR and USD/UAH currency pair fluctuations.

The following table demonstrates the sensitivity to a reasonably possible change of the US dollar exchange rate to other currencies used by the Group, with all other variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) and the Group's equity (due to changes in the fair value of monetary assets, liabilities and translation of equities in subsidiaries). Considering that Group has hedged its foreign currency exchange risks, actual forecasted risk exposure is close to 0.

Increase / decrease in US dollar rate to EUR	Effect on profit USD ('000)	Effect on equity USD ('000)
2021 +10% -10%	(3,391) 3,91	3,614 (3,614)
2020 +10% -10%	(3,817) 3,817	(180) 180
Increase / decrease in US dollar rate to EUR	Effect on profit EUR ('000)	Effect on equity EUR ('000)
	-	• •



5.1.1 Market risk (continued)

Increase / decrease in US dollar rate to UAH	Effect on profit USD ('000)	Effect on equity USD ('000)
2021 +10% -10%	(2,742) 2,742	(2,742) 2,742
2020 +10% -10%	(2,951) 2,951	(2,951) 2,951
Increase / decrease in US dollar rate to UAH	Effect on profit EUR ('000)	Effect on equity EUR ('000)
2021 +10% -10%	(2,449) 2,449	(2,449) 2,449
2020 +10% -10%	(2,636) 2,636	(2,636) 2,636
Increase / decrease in US dollar rate to RUB	Effect on profit USD ('000)	Effect on equity USD ('000)
2021 +15% -15%	(3,031) 3,031	(3,031) 3,031
2020 +15% -15%	(6,007) 6,007	(6,007) 6,007
Increase / decrease in US dollar rate to RUB	Effect on profit EUR ('000)	Effect on equity EUR ('000)
2021 +15% -15%	(2,707) 2,707	(2,707) 2,707
2020 +15% -15%	(5,366) 5,366	(5,366) 5,366

Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's current borrowings to finance a part of its working capital needs, which exposes the Group's income and operating cash flows towards the changes in market interest rates. Borrowings are taken in a form of credit lines. During 2021, the Group's borrowings at variable rates were predominantly denominated in US dollars, Russian roubles and Euro (Note 22).

The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Group's profit before tax through the impact on floating rate borrowings.



5.1.1 Market risk (continued)

	Increase / decrease	Effect on
	in basis points	profit before tax (USD'000)
2021	+10	(164)
	-10	164
2020	+10	(191)
	-10	191
	Increase / decrease	Effect on
	Increase / decrease in basis points	Effect on profit before tax (EUR'000)
2021	•	profit before tax
2021	in basis points	profit before tax (EUR'000)
2021 2020	in basis points	profit before tax (EUR'000)

5.1.2 Credit risk

Credit risk is managed on a Group basis by implementing centralised procedures and control. Credit risk arises from the credit exposure to outstanding trade receivables and other receivables (Note 18). The Group minimizes these risks through credit risk insurance and conservative credit policy. Individual risk limits are set based on internal or external ratings in accordance with the credit policy. The utilisation of credit limits is regularly monitored.

The maximum exposure as at 31 December 2021 is USD 374,521 thousand or EUR 330,673 thousand (31.12.2020: USD 322,213 or EUR 262,581 thousand).

There is no single end-customer or group of end-customers that exceed 10% of total Group sales.

As at 31 December, 2021 the Group's credit risk exposure to its cooperation partners in CIS region was 22 % of total trade receivables (31.12.2020 41%).

Top 10 end-customers constitute approximately 20.3% of total sales (2020: 19.7%).

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written-off if past due for more than 180 days and are not subject to enforcement activity. The Group does not hold collateral as security. The credit insurance is considered integral part of trade receivables and considered in the calculation of impairment.

Set out below is the information about the credit risk exposure on the Group's trade receivables and contract assets using a provision matrix:



5.1.2 Credit risk (continued)

31 Decem	ber 2021						Trade re	ceivables	
Contract	Current	<30	Days pa 30–60	st due 61–90	91- 120	121-150	151-180	>181	Total
assets USD000	Current	days	days	days	91- 120 days	days	days	days	iotai
Expected credit loss rate	0.5%	1.4%	3.8%	3.1%	4.5%	0.4%	57.9%	14.6%	1.1%
Estimated total gross carrying amount at default	236,828	36,567	15,275	3,285	7,405	2,704	53	4,954	307,071
Expected	1,211	523	575	103	330	11	31	724	3,508*
credit loss 31 Decem	har 2021						Trado ro	ceivables	
31 Deceiii	DEI 2021		Days pa	st due			Traue re	ceivables	
Contract assets	Current	<30	30–60	61–90	91- 120	121-150	151-180	>181	Total
		days	days	days	days	days	days	days	
EUR000 Expected credit loss rate	0.5%	days 1.4%	days 3.8%	days 3.1%	days 4.5%	days 0.4%	days 57.9%	days 14.6%	1.1%
EUR000 Expected credit loss	0.5%	-	-	-	-	-	-	•	1.1% 271,120

^{*}In addition individual provision for debtor with residual balance of USD 1,949 million (EUR 1,648 million) was made for the whole residual debt amount. Respectivelly, total provisions as of 31.12.2021 are amounted to USD 3,643 million (EUR 3,216 million).

31 Decem	31 December 2020						Trade receivables			
			Days p	ast due						
Contract assets USD000	Current	<30 days	30–60 days	61–90 days	91- 120 days	121-150 days	151-180 days	>181 days	Total	
Expected credit loss rate	0.2%	0.4%	1.4%	2.3%	3.8%	0.1%	52.5%	16.9%	0.7%	
Estimated total gross carrying amount at default	198,416	33,369	4,517	6,367	1,984	2,357	114	5,462	252,585	
Expected credit loss	346	118	64	145	75	2	60	925	1,735*	



5.1.2 Credit risk (continued)

31 December 2020

Days past due					Trade receivables				
Contract assets EUR000	Current	<30 days	30–60 days	61–90 days	91- 120 days	121-150 days	151-180 days	>181 days	Total
Expected credit loss rate	0.2%	0.4%	1.4%	2.3%	3.8%	0.1%	52.5%	16.9%	0.7%
Estimated total gross carrying amount at default	161,695	27,193	3,681	5,188	1,617	1,921	93	4,451	205,839
Expected credit loss	282	96	52	118	61	2	49	754	1,414

^{*}In addition individual provision for debtor with residual balance of USD 119 thousand (EUR 97 thousand) was made for the whole residual debt amount. Respectively, total provisions as of 31.12.2020 are amounted to USD 1,854 million (EUR 1,511 million).

5.1.3 Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash, the availability of funding from an adequate amount of committed credit facilities. Due to the dynamic nature of the underlying businesses, the Group maintains flexibility in funding by maintaining availability under committed credit lines. Management monitors rolling forecasts of the Group's liquidity reserve on the basis of expected cash flows.

The table below summarises the maturity profile of the Group's financial liabilities at 31 December 2021 based on contractual undiscounted payments in USD'000:

Year ended 31/12/2021	On demand	< 3 months	3 to 12 months	1 to 15 years	Total
	USD'000	USD'000	USD'000	USD'000	USD'000
Non-current borrowings	-	-	_	38,590	38,590
Bonds	-	-	-	22,652	22,652
Current borrowings	-	7,966	218,639	-	226,605
Trade and other payables	-	327,856	-	-	327,856
Derivative financial instruments	-	14	-	-	14
Total financial liabilities	-	335,836	218,639	61,242	615,717

The table below summarises the maturity profile of the Group's financial liabilities at 31 December 2020 based on contractual undiscounted payments in USD'000:

Year ended 31/12/2020	On demand	< 3 months	3 to 12 months	1 to 15 years	Total
	USD'000	USD'000	USD'000	USD'000	USD'000
Non-current borrowings	-	-	-	46,969	46,969
Current borrowings	-	-	153,938	-	153,938
Trade and other payables	-	267,353	-	-	267,353
Derivative financial instruments	-	103	-	-	103
Total financial liabilities	-	267,456	153,938	46,969	468,363



5.1.3. Liquidity risk (continued)

The table below summarises the maturity profile of the Group's financial liabilities at 31 December 2021 based on contractual undiscounted payments in EUR'000:

Year ended 31/12/2021	On demand EUR'000	< 3 months EUR'000	3 to 12 months EUR'000	1 to 15 years EUR'000	Total EUR'000
Non-current borrowings	-	-	-	34,072	34,073
Bonds	-	-	-	20,000	20,000
Current borrowings	-	7,034	193,041	-	200,075
Trade and other payables	-	289,472	-	-	289,472
Derivative financial instruments	-	12	-	-	12
Total financial liabilities	-	296,518	193,041	54,072	543,632

The table below summarises the maturity profile of the Group's financial liabilities at 31 December 2020 based on contractual undiscounted payments in EUR'000:

Year ended 31/12/2020	On demand EUR'000	< 3 months EUR'000	3 to 12 months EUR'000	1 to 15 years EUR'000	Total EUR'000
Non-current borrowings	-	-	-	38,277	38,277
Current borrowings	-	-	125, 44 8	-	125,448
Trade and other payables	-	217,874	-	-	217,874
Derivative financial instruments	-	84	-	-	84
Total financial liabilities	-	217,958	125,448	38,277	381,683

5.1.4 Legislative risk

The Group has used, and continues to use, a variety of third-party entities in which it does not hold any direct or indirect equity interest to facilitate the import of products into Russia and Ukraine. In the Eastern European countries the tax legislation and rulings are still subject to frequent change, and consequently are not as stable as the tax practices in most of the Western world countries. In the event that Russian and/or Ukrainian tax authorities choose to take a more aggressive position in their interpretation and enforcement of tax legislation, the Group might be held liable in case of a failure of a third party to comply with the interpretations of the authorities in Russia and/or Ukraine. Any estimate of a likelihood of any liability arising as a result of the Russian or Ukrainian tax enforcement, its effect on the financial position of the Group or the maximum amount cannot be reasonably assessed. Historically no such claims have arisen.



5.2. Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholders value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. No changes were made in the objectives, policies or processes during the financial years presented.

According to legal requirements the board has to ask for shareholder meeting to deal with the capital issue if the equity of the parent company falls below 50% of share capital.

	31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
	000' USD	000' dSU	EUR '000	EUR '000
Parent company financials				
Share capital	11,251	11,251	9,901	9,901
Total equity	70,165	36,487	61,951	29,734
Total equity/ Share capital	624%	324%	626%	300%

According to loan agreements Group is in compliance with all covenants.

The Group monitors capital using the following ratio:

	31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
	000' USD	000' USD	EUR '000	EUR '000
Consolidated financials				
Net Debt*	242,309	155,369	217,037	126,615
Total equity	141,998	119,092	125,374	97,051
Net Liabilities/ Equity	1.71	1.30	1.73	1.30

^{*} Net debt is equal to all borrowings less cash and deposits.



6 Sale of goods and services

	2021	2020	2021	2020
	000' DSU	000' DSD	EUR '000	EUR '000
Components	676,265	571,456	571,658	500,676
Personal Computing	316,659	300,536	267,676	263,312
Mobile Communications	279,361	581,472	236,148	509,453
Home & Office Electronics, Peripherals	240,650	195,103	203,424	170,938
Software	72,114	60,072	60,959	52,631
Solutions & Value Added Services	164,961	118,976	139,443	104,240
TV Sets	112,015	140,357	94,687	122,973
Small Domestic Appliances & Other	187,739	90,898	158,699	79,639
Major Domestic Appliances	125,811	110,993	106,350	97,246
Built-In Appliances	15,456	15,428	13,065	13,517
	2,191,031	2,185,291	1,852,109	1,914,625

As at 31.12.2021 there are no remaining performance obligations in existing contracts.

7 Cost of sales, Selling and distribution costs and Administrative expenses

	2021 USD '000	2020 USD '000	2021 EUR '000	2020 EUR '000
Trade inventory sold	2,032,306	2,055,358	1,717,934	1,800,787
Employee benefit expense (Note 10)	35,434	28,289	29,953	24,786
Rent and office maintenance expenses (Note 15.2)	2,866	2,360	2,422	2,067
Warehousing expenses	5,028	3,779	4,251	3,311
Transportation expenses	7,245	7,536	6,124	6,603
Advertising costs	611	51 4	516	4 51
Professional fees	3,755	3,121	3,174	2,734
Depreciation and amortisation charges (Notes 14, 15.1)	7,462	8,234	6,308	7,214
Other expenses	17,261	11,563	14,592	10,131
	2,111,968	2,120,754	1,785,274	1,858,084



8 Other income/expenses

8.1 Other operating income

	2021 USD '000	2020 USD '000	2021 EUR '000	2020 EUR '000
Income from services provided*	5,301	2,879	4,480	2,522
Gain from written-off liabilities	113	99	95	87
Gain from sale of property, plant and equipment	24	46	21	41
Other income**	69	10,037	59	8,794
	5,507	13,061	4,655	11,444

^{*} In 2021 has concluded sub-lease agreement for its premises and included income USD 418 thousand (EUR 353 thousand) to Income from service provided above. For more details of sub-lease see Note 15.2.

8.2 Other operating expenses

	2021 USD '000	2020 USD '000	2021 EUR '000	2020 EUR '000
Allowance for ECL (Note 18) *	(2,259)	(360)	(1,910)	(316)
Provisions for old stock (Note 17)	(4,615)	(11,246)	(3,902)	(9,853)
Net loss from foreign exchange fluctuations**	(1,396)	(1,459)	(1,180)	(1,278)
Net loss on finansial investments	(19)	-	(16)	-
Other expenses	(2,497)	(1,513)	(2,111)	(1,325)
	(10,786)	(14,578)	(9,119)	(12,772)

^{*}In 2021 significant increase in sales triggered increase in debtor's balances, especially in CIS region and Sweden. Such increase affected debtor's provisions estimations in ELKO Ukraine LLC (USD 881 thousand), TD Absolut LTD (USD 499 thousand), ELKO RUS LTD (USD 631 thousand) and Gandalf Distribution AB (USD 337 thousand); (In 2020: ELKO Ukraine LLC (USD 190 thousand), TD Absolut LTD (USD (191) thousand), ELKO RUS LTD (USD 304 thousand) and Gandalf Distribution AB (USD 92 thousand).

^{**} In 2020 reversed TD Absolut LTD net asset corretion- accruals for tax risks reduced due to tax audit finalization.

^{**}In 2021 both results from foreign exchange and derivative instruments were netted out in position Net loss from foreign exchange fluctuations.



9 Finance income and costs

Interest expense: – Bank and bond borrowings – Other interests Finance costs	2021 USD '000 (14,980) (107) (15,087)	2020 USD '000 (15,273) (750) (16,023)	2021 EUR '000 (12,662) (91) (12,753)	2020 EUR '000 (13,381) (657) (14,038)
Finance income:				
 Interest income on short-term bank deposits 	126	114	107	100
 Penalties and other interest income 	321	369	271	323
Finance income	448	483	378	423
Net finance costs	(14,639)	(15,540)	(12,375)	(13,615)

10 Employee benefit expense

	2021	2020	2021	2020
	000' USD	USD '000	EUR '000	EUR '000
Wages and salaries	26,787	20,557	22,643	18,012
Social security costs	7,532	5,933	6,367	5,198
Other employment benefits	1,115	1,799	943	1,576
	35,434	28,289	29,953	24,786

Employees involved in the sales functions are subject to a partial variable remuneration based on the sales performance.

All personnel expenses have been charged in statement of comprehensive income and are shown in administrative expenses.



11 Income tax

Current corporate income tax

	Latvia	Lithuania/ Poland	Estonia/Russia	Ukraine	Slovakia	Slovenia/Czech Republic	Cyprus	Sweden	Romania	Switzerland	Malta
2021	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000
Profit/ (loss) before income tax	51,979	73	24,907	2,858	6,915	3,733	(5)	6,086	1,277	1,433	11,315
Income tax rate Tax calculated at domestic tax rates applicable to profits	25%	15%	20%	18%	21%	19.00%	13%	21%	16%	14%	35%
in respective countries Income tax effect from profit taxable	12,995	12	4,980	558	1,452	716	4	1,254	199	201	3,960
with 0% rate Utilization of previously unrecognized tax	(12,995)	-	(7)	-	-	-	-	-	-	-	-
loss Permanent differences:	-	-	-	(55)	(59) -	-	(182)	-	-	(187)	-
Non-operating expense	49	2	792	-	402	23	-	1,324	-	-	-
Other Income tax on	-	-	(1,485)	-	(202)	(137)	-	(262)	(110)	(7)	-
dividends	-	-	1,493	-	-	-	-	-	-	-	-
Actual income tax for the reporting year: Effective income	49	14	5,773	503	1,593	601	(178)	2,316	89	7	3,960
tax rate	25%	15%	0%	18%	21%	19%	13%	22%	16%	9%	35%
2020	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000	USD'000
Profit/ (loss) before income tax	10,755	84	18,735	33	11,278	2,555	(1,876)	3,629	93	1,352	10,689
Income tax rate Tax calculated at domestic tax rates applicable to profits in respective	25%	15%	20%	18%	21%	19%	13%	21.40%	16%	14%	35%
countries Income tax effect from profit taxable	2,689	10	3,748	6	2,368	484	(234)	777	-	189	3,741
with 0% rate Utilization of previously unrecognized tax	(2,688)	-	(6)	-	-	-	-	-	-	-	-
loss Permanent differences:	(1)	(6)	-	-	(30)	-	-	1	-	(181)	-
Non-operating expense	18	-	685	-	201	28	-	941	-	-	-
Other	-	(1)	368	-	(153)	(14)	235	(198)	-	(7)	-
Income tax withheld on dividends	-	-	-	-	-	-	-	-	-	-	-
Actual income tax for the reporting year: Reversal of deferred tax	18	3	4,795	6	2,387	498	1	1,521	-	1	3,741
Corporate income tax charged to the	-	-	-	-	-	-	-	-	-	-	
statement of profit or loss: Effective income	18	3	4,795	6	2,387	498	1	1,521	-	1	3,741
tax rate	25%	15%	0%	18%	21%	19%	13%	22%	16%	9%	35%



11 Income tax (continued)

	Latvia	Lithuania/ Poland	Estonia/Russia	Ukraine	Slovakia	Slovenia/Czech Republic	Cyprus	Sweden	Romania	Switzerland	Malta
2021	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000
Profit/ (loss) before income tax	43,939	62	21,055	2,416	5,845	3,156	(4)	5,145	1,080	1,212	9,565
Income tax rate	25%	15%	20%	18%	21%	19.00%	13%	21%	16%	14%	35%
Tax calculated at domestic tax rates applicable to profits in respective											
countries Income tax effect from profit taxable with 0% rate	10,985	10	4,210	472	1,228	605	4 -	1,060	168	170	3,348
Utilization of previously unrecognized tax											
loss Permanent differences:	-	-	-	(46)	(50)	-	(154)	-	-	(158)	-
Non-operating	-	-	-	-	-	-	-	-	-	-	-
expense	41	1	669	-	340	19	-	1,120	-	-	-
Other Income tax on	-	-	(1,256)	-	(170)	(116)	-	(221)	(93)	(6)	-
dividends	-	-	1,262	-	-	-	-	-	-	-	
Actual income tax for the reporting year: Effective income	41	11	4,880	425	1,347	508	(150)	1,958	75	6	3,348
tax rate	25%	15%	0%	18%	21%	19%	13%	22%	16%	9%	35%
2020	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000
Profit/ (loss) before income tax	9,423	74	16,415	29	9,881	2,239	(1,644)	3,180	82	1,184	9,366
Income tax rate Tax calculated at domestic tax rates applicable to profits in respective	25%	15%	20%	18%	21%	19%	13%	21%	16%	14%	35%
countries Income tax effect from profit taxable	2,356	9	3,284	5	2,075	424	(205)	680	-	166	3,278
with 0% rate Utilization of previously unrecognized tax	(2,355)	-	(5)	-	-	-	-	-	-	-	-
loss Permanent	(1)	(5)	-	-	(26)	-	-	-	-	(159)	-
differences:	-	-	-	-	-	-	-	-	-	-	-
Non-operating expense	16	-	600	-	176	25	-	825	-	-	-
Other	-	(1)	322	-	(134)	(12)	205	(173)	-	(6)	-
Income tax withheld on dividends	_	_	-	-	-	-	-	-	-	-	-
Actual income tax for the reporting year:	16	2	4,200	5	2,091	437	1	1,333	-	1	3,278
Reversal of deferred tax	-	-	-	-	-	-	-	-	-	-	
Corporate income tax charged to the statement of profit or loss:	16	2	4,200	5	2,091	437	1	1,333	_	1	3,278
Effective income tax rate	25%	15%	0%	18%	2,091	19%	13%	22%	16%	9%	35%



12 Earnings per share

The Group has no dilutive potential shares therefore diluted earnings per share are equal to basic earnings per share.

In 2020 share capital was increased and the share capital shall consist of: 9,785 thousands dematerialized ordinary registered shares with vouting rights, rights to liquidation quota and rights to receive dividends, and 116 thousands dematerialized employee registered shares without vouting rights and without rights receive liquidation quota, but with rights to receive dividends.

Basic earnings per share are calculated by dividing net profit for the year attributable to equity holders of the parent by the weighted average number of ordinary and employee shares outstanding during the year.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	2021 USD '000	2020 USD '000	2021 EUR '000	2020 EUR '000
Profit attributable to equity holders of the Parent Company	40,141	29,119	33,932	25,512
Weighted average number of ordinary and employee shares in issue (thousand)	9,901	9,901	9,901	9,901
Basic earnings per share (EUR/USD per share)	4.05	2.94	3.43	2.58

13 Dividends per share

During the year the Group has paid out dividends on prior year retained earnings in amount of USD 15,000 thousand or EUR 12,493 thousand (prior year 2020 USD 4,000 thousand or EUR 3,352 thousand) and USD 312 thousand or EUR 260 thousand (USD 1.55 or EUR 1.29 per share)

Dividends amount paid in cash during the year 2021 was USD 312 thousand (EUR 260 thousand). Dividends amount of USD 15,000 thousand (EUR 12,493 thousand) was offsetted through loan from shareholders (see note 22).



14 Intangible assets

	Software		Good	lwill	Total	
At 31 December 2019	USD '000	EUR '000	000' USD	EUR '000	USD '000	EUR '000
Cost	2,685	2,315	1,603	1,427	4,288	3,742
Accumulated amortisation Net book amount at 31 December	(1,591)	(1,342)	-	-	(1,591)	(1,342)
2019	1,094	973	1,603	1,427	2,697	2,400
2020						
Opening net book amount	1,094	973	1,603	1,427	2,697	2,400
Exchange differences	(422)	(425)	220	59	(202)	(366)
Additions	927	755	-	-	927	755
Disposals/reclasification	17	14	-	-	17	14
Changes in consolidated Group (cost)	385	314	-	-	385	314
Changes in consolidated Group (accumulated amortisation)	107	87	-	-	107	87
Amortisation charge	(352)	(287)	-	-	(352)	(287)
Closing net book amount at 31 December 2020	1,756	1,431	1,823	1,486	3,579	2,917
At 31 December 2020						
Cost	3,592	2,973	1,823	1,486	5,415	4,459
Accumulated amortisation	(1,836)	(1,542)	-	-	(1,836)	(1,542)
At 31 December 2020	1,756	1,431	1,823	1,486	3,579	2,917
2021						
Opening net book amount	1,756	1,431	1,823	1,486	3,579	2,917
Exchange differences	(215)	(69)	(176)	(32)	(391)	(101)
Additions	365	322	555	490	920	812
Disposals/reclasification	(27)	(24)	-	-	(27)	(24)
Changes in consolidated Group (cost)	194	171	-	-	194	171
Changes in consolidated Group (accumulated amortisation)	(86)	(76)	-	-	(86)	(76)
Amortisation charge	(469)	(414)	-	-	(469)	(414)
Closing net book amount at 31 December 2021	1,518	1,341	2,202	1,944	3,720	3,285
At 31 December 2021						
Cost	3,909	3,373	2,202	1,944	6,111	5,317
Accumulated amortisation	(2,391)	(2,032)	, -	-	(2,391)	(2,032)
Net book amount at 31 December 2021	1,518	1,341	2,202	1,944	3,720	3,285

Amortisation expenses of intangible assets in the amount of USD 469 thousand or EUR 414 thousand (2020: USD 532 thousand or EUR 287 thousand) have been charged in statements of comprehensive income and are shown in administrative expenses. The cost of fully amortised intangible assets at 31 December 2021 was USD 659 thousand or EUR 582 thousand (31.12.2020: USD 630 thousand or EUR 513 thousand).

All intangible assets have been pledged to secure bank credit lines (Note 22).



15 Property, plant and equipment and leases

15.1 Property, plant and equipment

	Prop	erty	Leashold me	improve- nts		cation and outer eering	Other fixed assets		То	Total	
	USD,000	EUR'000	USD,000	EUR'000	USD,000	EUR'000	USD,000	EUR'000	USD'000	EUR'000	
At 31 December 2019											
Cost	4615	3877	435	375	4337	3694	8429	7194	17816	15140	
Accumulated depreciation	(4,615)	(3,877)	(228)	(191)	(3,084)	(2,579)	(4,482)	(3,680)	(12,409)	(10,327)	
Net book amount at 31	0	0	207	184	1253	1115	3947	3514	5407	4813	
December 2019				104		1113		3314	3407	4013	
2020 Opening net book amount	-	-	207	184	1,253	1,115	3,947	3,514	5,407	4,813	
Exchange differences			1	(15)	(182)	(242)	(210)	(468)	(391)	(725)	
Additions			54	44	1262	ì,028	1,804	1,470	3,120	2,542	
Disposals at cost/reclasifications			17	14	(815)	(664)	(35)	(29)	(833)	(679)	
Changes in consolidated Group (cost) Changes in	-	-	18	15	145	118	282	230	445	363	
consolidated Group (accumulated depreciation)	-	-	(15)	(12)	(104)	(85)	140	114	21	17	
Depreciation charge	-	-	(74)	(60)	(523)	(426)	(1,039)	(847)	(1,636)	(1,333)	
Closing net book amount at 31 December 2020	-	-	208	170	1,036	844	4,889	3,984	6,133	4,998	
At 31 December 2020											
Cost	4,615	3,877	524	448	4,929	4,176	10,480	8,865	20,548	17,366	
Accumulated depreciation	(4,615)	(3,877)	(316)	(278)	(3,893)	(3,332)	(5,591)	(4,881)	(14,415)	(12,368)	
Net book amount at 31 December 2020	-	-	208	170	1,036	844	4,889	3,984	6,133	4,998	
2021				_			•		'	_	
Opening net book amount	-	-	208	170	1,036	844	4,889	3,984	6,133	4,998	
Exchange differences			1	14	522	532	274	575	797	1,121	
Additions			164	145	1000	883	2,289	2,021	3,453	3,049	
Disposals at cost/reclasifications			(13)	(11)	(856)	(756)	(86)	(76)	(955)	(843)	
Changes in consolidated Group (cost) Changes in	-	-	(12)	(11)	194	171	(1,256)	(1,109)	(1,074)	(949)	
consolidated Group (accumulated depreciation)	-	-	10	9	(172)	(152)	864	763	702	620	
Depreciation charge	-	-	(66)	(58)	(701)	(619)	(1,744)	(1,540)	(2,511)	(2,217)	
Closing net book amount 31 December 2021	-	-	292	258	1,023	903	5,230	4,618	6,545	5,779	
At 31 December 2021											
Cost	4,615	3,877	663	571	5,267	4,474	11,427	9,701	21,972	18,623	
Accumulated depreciation	(4,615)	(3,877)	(371)	(313)	(4,244)	(3,571)	(6,197)	(5,083)	(15,427)	(12,844)	
Net book amount at 31 December 2021	-	-	292	258	1,023	903	5,230	4,618	6,545	5,779	



15.1 Property, plant and equipment (continued)

Depreciation expenses of tangible assets in the amount of USD 2,511 thousand or EUR 2,217 thousand (2020: USD 1,636 thousand or EUR 1,333 thousand) have been charged in statement of profit or loss and are shown in administrative expenses.

The cost of fully depreciated property, plant and equipment at 31 December 2021 was USD 4,337 thousand or EUR 3,829 thousand (31.12,2020: USD 4.124 thousand or EUR 3,360 thousand).

All tangible assets have been pledged to secure bank credit lines (Note 22).

15.2 Leases

Group as a lessee

The Group has lease contracts for various premises – office space, warehouse and stores with wide range of lease terms between 2-14 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets. Generally, the Group is restricted from assigning and subleasing the leased assets, except office space of Group's Parent company, where sub-lease is allowed and executed.

There are several lease contracts that include extension and termination options, which are further discussed below.

The Group also has certain leases of premises with lease terms of 12 months or less and with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period:

	Premises USD '000	Total USD '000	Premises EUR '000	Total EUR '000
As at 1 January 2020	26,982	26,982	24,019	24,019
Additions Depreciation expense Exchange difference	9,783 (6,245) 1,912	9,783 (6,245) 1,912	7,826 (5,415)	7,826 (5,415) -
As at 31 December 2020	32,432	32,432	26,430	26,430
As at 1 January 2021 Additions Depreciation expense Disposals Exchange difference	32,432 1,333 (4,484) (5,292) (1,823)	32,432 1,333 (4,484) (5,292) (1,823)	26,430 1,285 (3,832) (4,312)	26,430 1,285 (3,832) (4,312)
As at 31 December 2021	22,166	22,166	19,571	19,571

Set out below are the carrying amounts of lease liabilities (included under interest-bearing loans and borrowings) and the movements during the period:

	2020 USD '000	2020 EUR '000
As at 1 January 2020	27,499	24,478
Additions Accretion of interest Payments	9,783 1,472 (7,920)	7,974 1,274 (6,455)
Exchange difference As at 31 December 2020*	2,581 33,415	(40) 27,231



15.2 Leases (continued)

	2021	2021
	000' DSU	EUR '000
As at 1 January 2021	33,415	27,231
Additions	1,333	1,178
Accretion of interest	729	627
Payments	(4,840)	(4,273)
Disposals	(5,568)	(4,538)
Exchange difference	(2,093)	61
As at 31 December 2021*	22,976	20,286

^{*} The following incremental borrowing rates are used in lease laibility calculation: Akciju Sabiedrība ELKO Grupa – 2.5% Gandalf Distribution AB – 2% ELKOTech Romania SRL – 4.5% ELKO Rus LTD, TD Absolut LTD – 10% in 2020 ELKO Ukraine LLC – 13% WESTech spol. s r.o., WESTech CZ s r.o., Arašid spol. s r.o. – 2.34% ELKOTEX d.o.o. – 1%

The maturity analysis of lease liabilities:

	USD '000	EUR '000
Non-current liabilities		
Lease liabilities	26,952	21,964
Current liabilities		
Lease liabilities	6,464	5,267
As at 31 December 2020	33,416	27,231
	33,410	27,231
	000' USD	EUR '000
Non-current liabilities	000, dSn	EUR '000
Non-current liabilities Lease liabilities	USD `000	EUR `000 16,515
Lease liabilities		

The following are the amounts recognised in profit or loss:

	2021	2021	2020	2020
	USD '000	EUR '000	USD '000	EUR '000
Depreciation expense of right-of-use assets	4,484	3,832	6,245	5,415
Interest expense on lease liabilities	729	627	1,472	1,274
Expense relating to short-term and low value leases (included in cost of sales)	3,953	3,288	303	337
Total amount recognised in profit or loss	9,166	7,747	8,020	7,026

The Group has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Group's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised (see Note 3).



15.2 Leases (continued)

Rent agreement with Lessor's option to terminate agreement within 1 year time with no subtantial penalties are considered by the Group as short term agreements. The Group does not have any agreements, where it plans not to execute extention option and execute termination option of rent agreement.

Group as a lessor

The Group has concluded several sub-lease (operating leases) agreements for its premises. Sub-lease agreements are with a different terms from 1 to 14 years. Rental income recognised by the Group during the year is USD 418 thousand (EUR 353 thousand) (2020: USD 348 thousand (EUR 305 thousand)).

Future minimum rentals receivable under non-cancellable operating leases as at 31 December are as follows:

	2021 USD '000	2021 EUR '000	2020 USD '000	2020 EUR '000
Within one year	337	298	275	224
After one year but not more than five years	1,054	930	888	723
More than five years	778	687	988	805
	2.169	1.915	2.151	1.752

16 Non-current loans

	31.12.2021 USD '000	31.12.2020 USD '000	31.12.2021 EUR '000	31.12.2020 EUR '000
Swiss CZ*	449	282	396	230
ELBATEX D.O.O.	-	160	-	130
TT Micro AS**	113	-	100	-
_	562	442	496	360

^{*} SWISS spol. s r.o. issued a loan to SWISS CZ s r.o. in amount of 396 thousands EUR. The interest rate is 1.9% and maturity date is 31 December 2021.

17 Inventories

	31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
	000' USD	000' USD	EUR '000	EUR '000
Trade inventory	239,295	160,642	211,279	130,912
Trade inventory in transit	82,992	36,863	73,276	30,041
Prepayments for trade inventory	14,510	7,277	12,812	5,930
Less - Provisions for inventory*:	(17,307)	(16,960)	(15,281)	(13,821)
Total inventories at the lower of cost and net realisable value	319,490	187,822	282,086	153,062

^{*}Due to uncertainty on turnover of some group of products after end of 31 December 2021 management has made a decision to make provisions for these items.

Estimates of net realisable value of inventory are based on the most reliable evidence available at the time the estimates are made. As such estimates are continuously evaluated; it is common that in the normal course of

^{**} Gandalf Distribution AB issued a loan to TT Micro AS in amount of 100 thousands EUR. The interest rate is 10% and maturity date is 31 December 2023.



17 Inventories (continued)

business, circumstances that previously caused inventories to be written down below cost no longer exist resulting in reversals of write-downs.

The cost of inventories recognised as expense and included in cost of sales amounted to USD 2,360,853 thousand or EUR 1,995,661 thousand (2020: USD 2,401,929 thousand or EUR 2,104,432 thousand). All inventories except for trade inventory on which the legal title of goods have not been passed from vendors to the Group USD 82,992 thousand (31.12.2020: 36,863 thousand) or EUR 67,633 thousand (31.12.2020: EUR 30,041 thousand) and trade inventory in transit have been pledged to secure bank credit lines (Note 22).

Of the total inventories consignment inventories as at 31 December 2021 were USD 20,787 thousand or EUR 18,354 thousand (31.12.2020: USD 16,538 thousand or EUR 13,748 thousand).

During 2021, USD 1,752 thousand or EUR 1,481 thousand (2020: an expenses USD 3,061 thousand or EUR 2,682 thousand) was recognised as an income for inventories carried at net realisable value.

18 Trade and other receivables and prepayments

	31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
	000' USD	000' USD	EUR '000	EUR '000
Trade receivables	307,071	252,585	271,120	205,8 4 0
Less: allowance for impairment of trade receivables	(3,643)	(1,854)	(3,216)	(1,511)
Trade receivables – net	303,428	250,731	267,904	204,329
Advances to suppliers	4,265	7,623	3,767	6,212
VAT receivable	29,672	26,954	26,198	21,964
Other debtors*	3,832	812	3,382	662
Custom prepayments	250	655	221	533
Debt on factoring	31,887	34,795	28,154	28,355
Other tax receivable in foreign countries	216	180	191	148
	373,550	321,750	329,817	262,203

^{*}Other Debtors consist of prepayments to business partners and deposits.

All trade receivables have been pledged to secure bank credit lines (Note 22).

Trade receivables are non-interest bearing and are generally on 7-90 days' terms.

Movements in the allowance for impairment of trade receivables are as follows:

	2021	2020	2021	2020
	000' dSU	000' dSU	EUR '000	EUR '000
At 1 January	1,854	1,921	1,511	1,710
Provision for expected credit loss	2,259	360	1,995	294
Used allowances	(470)	(427)	(290)	(493)
At 31 December	3,643	1,854	3,216	1,511

The creation and release of allowance for impaired receivables have been included in other operating expenses in the statement of comprehensive income. Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.



19 Cash deposits, cash and cash equivalents

	31.12.2021. USD '000	31.12.2020. USD '000	31.12.2021. EUR '000	31.12.2020. EUR '000
Cash at banks and on hand	40,053	41,101	35,364	33,494
Deposits less than 3 months	400	2,633	353	2,146
Deposits more than 3 months	556	1,804	491	1,470
	41,009	45,538	36,208	37,110

All cash and cash deposits have been pledged to secure bank credit lines (Note 22), but the Group has unlimited access to these funds.

20 Issued capital and reserves

20.1 Share capital

The total authorised and issued number of ordinary shares is 9,785 thousand shares (2020: 9,785 thousand shares) with a value of USD 1.1358 per share (2020: USD 1.1358 per share) and with value of EUR 1.00 per share (2020: EUR 1.00 per share) and 115.99 thousand (2020: 115.99 shares) personal non voting shares with value of USD 1.1358 per share and with value of EUR 1.00 per share (2020: EUR 1.00 per share). All issued shares are fully paid. There were no share options outstanding for any of the years presented. All issued shares were purchased by cash contribution.

20.2 Share Premium

During 2005 share capital was increased, attracting new shareholders. As a result of share capital increase and attraction of new shareholders, share premium reserve in the amount of USD 5,996 or EUR 4,974 thousand was created.

20.3 Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign operations. The main portion of translation reserve appeared due to the fact, that retained earnings are measured on transaction date exchange rate instead of closing rate.

21 Goodwill

IT Smart

In April 2021 ELKOTech Romania SRL acquired 100% shareholding in IT Smart Distribution SRL in order to diversify its product portfolio in Romania and obtain HP distribution contract. Assets and liabilities of the Company were measured at fair value. Purchase consideration in amount of USD 2.4 million (EUR 2.1 million) is higher than the Fair value of net assets; therefore, Goodwill in amount of USD 555 thousand (EUR 490 thousand) had been recognized.

Group has elected to measure non-controlling interest at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. The financial statements include the results of acquired companies from acquisition date till the end of reporting period.



21 Goodwill (continued)

Assets acquired and liabilities assumed.

The identifiable assets and liabilities of IT Smart Distribution SRL as at the date of acquisition were:

	USD	EUR
ASSETS	8 556 680	7 554 900
NON CURRENT ASSETS	39 847	35 182
Intangible assets	308	272
Property plant and equipment	39 539	34 910
CURRENT ASSETS	8 516 832	7 519 718
Inventories	4 034 604	3 562 250
Trade debtors	3 325 335	2 936 019
Other debtors	91 592	80 869
Cash and cash equivalents	1 065 301	940 580
LIABILITIES	6 743 110	5 953 656
Interest-bearing loans and borrowings	4 395 576	3 880 961
Other financing	112 953	99 729
Trade accounts payable	1 960 077	1 730 599
Other current liabilities	237 472	209 670
Corporate income tax	37 032	32 697
Total identifiable net asstes	1 813 570	1 601 244
Goodwill arising on acquisition	554 699	489 757
Purchase consideration transferred	2 368 268	2 091 001

Gandalf Distribution AB

On 29.08.2019 Company has executed its call option to purchase residual 15% of the shares of it's subsidiary Gandalf Distribution AB for SEK 6 238 578 (USD 670 873 or EUR 597 176). This transaction does not have any effect on Goodwill, as at the initial acquisition 100% of shareholding was recognized and whole amount of consideration was taken into account for Goodwill recognition. The Group acquired Gandalf Distribution AB because it significantly enlarges the range of products and Elko Group presence on the Nordic market.

Group has elected to measure non-controlling interest at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. The financial statements include the results of acquired companies from acquisition date till the end of reporting period.



21 Goodwill (continued)

The identifiable assets and liabilities of Gandalf Distribution AB as at the date of acquisition were:

	USD	EUR
ASSETS	19,607	17,181
NON CURRENT ASSETS	73	64
Intangible assets	6	5
Property plant and equipment	67	58
CURRENT ASSETS	19,535	17,118
Inventories	6,075	5,323
Trade debtors	12,047	10,556
Other debtors	976	855
Corporate income tax	277	243
Cash and cash equivalents	160	141
LIABILITIES	16,491	14,450
Interest-bearing loans and borrowings	376	330
Other financing	7,359	6,447
Trade accounts payable	5,883	5,155
Other current liabilities	2,740	2,401
Corporate income tax	133	117
Total identifiable net asstes	3,116	2,731
Goodwill arising on acquisition	1,759	1,541
Purchase consideration transferred	4,027	3,529

The goodwill of USD 1,759 thousand (EUR 1,536 thousand) comprises the value of expected synergies arising from the acquisition and a customer list, which is not separately recognized. Goodwill is allocated entirely to Gandalf Distribution AB business.

Due to the contractual terms imposed on acquisition, the customer list is not separable. Therefore, it does not meet the criteria for recognition as an intangible asset under IAS 38. None of the goodwill recognized is expected to be deductible for income tax purposes.

TD Absolut LTD

In June 2018 Akciju Sabiedrība ELKO Grupa acquired 100% of shareholding in TD Absolut LTD. in order to diversify its product portfolio in Russia and introduce household appliance to Russian market. Assets and liabilities of the Company were measured at fair value. Purchase consideration transferred in amount of USD 1 957 377 (EUR 1 709 500) is very close to the Fair value of net assets; therefore, Goodwill had been considered to be insignificant and was not recognized in financial statements.

However, as at 31 December 2019 some account receivables, which had been considered as unrecoverable and for which provisions had been made, were recovered. As a result, initially calculated goodwill was reviewed and negative goodwill of USD 1 311 thousand (EUR 1 120 thousand) was recognized in Retained Earnings.

	Fair Value at	Fair Value at	Restated Fair Value	Restated Fair Value at
	acquisition, USD	acquisition, EUR	at acquisition, USD	acquisition, EUR
Non current assets	499,518	426,664	499,518	426,664
Inventory	19,800,694	16,912,767	19,800,694	16,912,767
Trade receivables	30,395,393	25,962,231	31,707,562	27,082,697
TAX receivables	29,508	25,204	29,508	25,204
Other receivables	27,026	23,084	27,026	23,084
Cash	1,003,513	857,151	1,003,513	857,151
Long term loans	1,541,157	1,316,380	1,541,157	1,316,380
Short term loans	10,883,830	9,296,425	10,883,830	9,296,425
Trade payables	24,008,455	20,506,827	24,008,455	20,506,827
Tax payables	13,338,238	11,392,859	13,338,238	11,392,859
Other liabilities	229,697	196,195	229,697	196,195
Net assets	1,754,275	1,498,415	3,066,103	2,618,881





21 Goodwill (continued)

As of 31 December 2020 accruals for possible payables were revalued and USD 11,004 thousand (EUR 9,641 thousand) were derecognized and recorded in current profit or loss statement as income, as 1 year goodwill revaluation period has already passed.

ARAŠID spol. s r.o.

On 14 December 2019 WESTech s.r.o. has acquired the residual 35% of ARAŠID spol. s r.o. for consideration of EUR 571 000 (USD 632 725).



22 Interest-bearing loans and borrowings

Current	Interest rate %	Maturity				
			31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
			USD '000	000, dSn	EUR '000	EUR '000
Bank loans and credit lines	FUDIDODOM/UTDODOM - 2 40/	24 07 2022	2.752	7.202	2.244	6.005
Swedbank Lizings (factoring)	EURIBOR3M/LIBOR3M+2.1%	31.07.2022	3,753	7,393	3,314	6,025
Credit line from Luminor Bank	EONIA EUR +3.0%	31.07.2022	741	-	654	-
Credit line from Luminor Bank	Overnight LIBOR USD+3.0%	31.07.2022	-	1,647	-	1,342
Trade finance from Citadele Lizings	USD LIBOR3M +2.5%	31.07.2022	4,484	-	3,959	-
Expobank Credit line from Transilvania Bank	3.40%	08.11.2022	9,890	-	8,732	-
(Romania)	RON ROBOR6M +2.1%	24.05.2022	7,775	6,513	6,865	5,308
Alfabank (Russia)	9.10%	22.09.2022	184	-	162	-
Credit line from Transilvania Bank (Romania)	RON ROBOR6M +2.1%	24.05.2022	1,806	1,785	1,595	1,455
Unicredit (Romania)	RON ROBOR6M +1.7%	20.08.2022	2,165	1,765	1,912	1,433
, ,	EURIBOR1M+1.7%	20.08.2022	•	-	•	-
Unicredit (Romania)			2,177	-	1,922	-
Milan Suša	0.90%	21.12.2022	510	-	450	47.402
Credit line Sberbank (Russia)	9-10%	2023/2024	69,729	58,282	61,565	47,493
Trade finance facility (Russia)	11.50%	2022/2023	1,554	1,334	1,372	1,087
VTB (Russia)	10.50%	09.12.2022	13,300	-	11,743	-
Sovkombank (Russia) Trade finance facility JSC OTP Bank	9.90%	31.03.2022	13,278	-	11,723	-
(Ukraine) Credit line CREDIT AGRICOLE Bank	14.20%	31.05.2022	6,907	4,670	6,098	3,806
(Ukraine)	11.80%	30.04.2022	7,966	5,934	7,033	4,836
Credit line from Danske Bank (Sweden)	2.0-2.41%	31.12.2022	-	7,057	-	5,751
Loan from Danske Bank (Sweden)	2.37%	31.12.2022	4,000	-	3,532	-
Loan from Danske Bank (Sweden) Trade finance facility Danske Bank	2.00%	31.12.2022	8,287	-	7,317	=
(Sweden)	2.0-2.15%	31.12.2022	34,200	15,814	30,196	12,887
Trade Finance program Deutche Bank	LIBOR3M +3.75%	17.09.2022	19,448	19,935	17,171	16,246
Trade Finance OP Corporate Bank plc.			,	·	,	
(Latvia) Československá obchodní banka, a.s.	3.6%	21.01.2021	-	2,688	-	2,191
(Slovakia)	EURIBOR3M +1.1%	10.01.2024	385	776	340	633
Slovenská sporiteľňa, a.s. (Slovakia)	EURIBOR3M +1.1%	30.09.2023	90	48	79	39
Slovenská sporiteľňa, a.s overdraft (Slovakia)	EURIBOR3M +0.6%	31.12.2022	1,218	-	1,075	-
IMPULS-LEASING Slovakia s.r.o.		07.00.0004		•		_
(Slovakia) Mercedes-Benz Financial Services Slovakia		07.08.2021	-	8	-	7
s.r.o. (Slovakia)	5.00%	15.07.2022	7	14	6	11
ČSOB Leasing	8.0%	29.11.2023	103	39	91	32
Alfabank creditline for ELKO Grupa AS	4.20%	01.04.2022	6,900	5,801	6,094	4,727
Mercedes-Benz Financial Services Slovakia			_			
s.r.o. (Slovakia)	6%	01.06.2022	5	5	4	4
LSK spo. S r.o.	3%	31.03.2022	1,133	-	1,000	-
Other loans:						
Interest-bearing loans from related	5%	2021/2023	331	7,724	292	6,295
Other - credit cards			8	7	7	6
Lease liabilities*			4,271	6,464	3,771	5,267
			226,605	153,938	200,074	125,448
Non-current		12.02.222	22.655		20.000	
Bonds*** Interest-bearing loans from related**	6% 5.0%	12.02.2026 2021/2023	22,652 19,619	- 19,630	20,000 17,322	- 15,997
Československá obchodní banka, a.s. (Slova	kia) EURIBOR3M +1.1%	10.01.2024	155	268	137	218
Slovenská sporiteľňa, a.s. (Slovakia)	EURIBOR3M +1.1%	30.09.2023	112	-	99	- 21.001
Lease liabilities* Mercedes-Benz Financial Services Slovakia s	.r.o.		18,704	26,952		21,964
(Slovakia)	5-6%	2021/2022	-	8	-	7
ČSOB Leasing	8%	29.11.2023	-	111	-	91
		=	61,242	46,969	54,073	38,277
			287,847	200,907	254,147	163,725



22 Interest-bearing loans and borrowings (continued)

The carrying amounts of the Group's borrowings are denominated in the following currencies:

	31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
	000' dSU	000' dSU	EUR '000	EUR '000
USD	87,649	89,193	77,387	72,686
RUB	98,043	59,616	86,565	48,583
EUR	30,866	10,320	27,252	8,410
RON	13,923	8,298	12,293	6,762
UAH	14,874	10,604	13,133	8,642
CZK	5	5	4	4
SEK	42,487	22,871	37,513	18,638
	287,847	200,907	254,147	163,725

Borrowings are secured by property, plant and equipment, intangible assets, trade receivables and inventory (Notes 14, 15, 17 and 18). The fair value of current borrowings approximates their carrying amount, as they bear floating interest rates and the impact of discounting is not significant. The average effective interest rate on the bank borrowings as at 31 December 2021 was 6.45% (2020: 5.77%). Fair values are disclosed in Note 26.

As at December 31, 2021 the Group had following undrawn available financing facilities:

	USD'000	EUR'000
Credit line from Luminor Bank	19,710	17,545
Credit line from OP Corporate Bank plc	20,000	17,803
Credit line from Transilvania Bank (Romania)	1,269	1,130
SKB Bank d.d. (Slovenia)	1,133	1,009
NLB Bank d.d. (Slovenia)	566	504
Credit line Sberbank (Russia)	10,307	9,175
Alfabank (Russia)	3,550	3,160
Credit line OTP (Ukraine)	5,173	4,605
Credit line from Danske Bank (Sweden)	7,757	6,905
Deutsche Bank AG	552	491
Expobank	110	98
Banka Citadele	20,516	18,262
Swedbank Lizings	7,076	6,299
Slovenská sporiteľňa, a.s. (Slovakia)	1,218	1,084
VTB (Russia)	19,712	17,5 4 7
SPB (Russia)	13,278	11,819
CREDIT AGRICOLE Bank (Ukraine)	27	24
SIA UniCredit Leasing	2,028	1,805
Československá obchodní banka, a.s.	599	533
	134,581	119,798

^{*} Lease liabilities in accordance with IFRS16.

^{**}Loan issued as an offset of dividends.

^{***} In February 2021, Akciju Sabiedrība ELKO Grupa has issued 20 million EUR five years, non-secured bonds with coupon rate 6 p.a. payable semiannually. Bonds were listed on the Nasdaq First North in second quarter of 2021.



23 Trade and other payables

		31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
		000' USD	000' USD	EUR '000	EUR '000
Trade payables		292,773	243,824	258,497	198,700
Advances received*		12,787	6,542	11,290	5,332
Social security and oth	her taxes	8,984	5,990	7,932	4,881
Unpaid salaries		3,542	2,971	3,127	2,205
Accrued expenses**		5,994	6,195	5,292	5,049
Other		3,776	1,831	3,334	1,708
		327,856	267,353	289,472	217,875

^{*}As at 31.12.2021. advance received from customers, defined by the Group as contract liabilities were 12,787 thousand USD (11,290 thousand EUR); (31.12.2020: 6,542 thousand USD (5,332 thousand EUR)).

Terms and conditions of the above financial liabilities:

- Trade payables are non-interest bearing and normally have 30 to 90 day terms;
- Other payables are non-interested bearing and have an average term of 30 days;
- Interest payable is normally settled monthly throughout the financial year;
- For terms and conditions relating to related parties, refer to Note 27.

24 Changes in liabilities arising from financial activities

Non gurrant interest bearing	1 January 2021 USD'000	Cash flows USD'000	Foreign exchange movement USD'000	Changes in fair values USD'000	New leases USD'000	31 December 2021 USD'000
Non-current interest-bearing loans and borrowings Current interest-bearing	268	(1,212)	14	-	1,085	155
loans and borrowings Derivative financial	200,536	86,902	(8)	-	248	287,678
instruments	103	(185)	-	96	-	14
Total	200,907	85,505	6	96	1,333	287,847
	1 January 2021 EUR'000	Cash flows EUR'000	Foreign exchange movement EUR'000	Changes in fair values EUR'000	New leases EUR'000	31 December 2021 EUR'000
Non-current interest-bearing loans and borrowings	2021	flows	exchange movement	in fair values	leases	December 2021
	2021 EUR'000	flows EUR'000	exchange movement EUR'000	in fair values EUR'000	leases EUR'000	December 2021 EUR'000
loans and borrowings Current interest-bearing loans and borrowings	2021 EUR'000 218	flows EUR'000 (1,051)	exchange movement EUR'000	in fair values EUR'000	leases EUR'000 958	December 2021 EUR'000

^{**}As at 31.12.2021 accrued % for shareholder's loan 2,270 thousand USD (2,004 thousand EUR)



25 Derivative financial assets and financial liabilities

25.1 Financial assets

Financial instruments at fair	2021 USD '000	2020 USD '000	2021 EUR '000	2020 EUR '000
value through profit or loss				
Derivatives not designated as hedges	-	-	-	-
 Foreign exchange forward contracts 				
Total instruments at fair value through profit or loss		-	-	-
	USD '000	000, dSn	EUR '000	EUR '000
Total financial assets		-	-	-
25.2 Financial liabilities Financial instruments at fair value through profit or loss	2021 USD '000	2020 USD '000	2021 EUR '000	2020 EUR '000
 Foreign exchange forward contracts 	(14)	(103)	(13)	(84)
Total instruments at fair value through profit or loss	(14)	(103)	(13)	(84)
Total financial liabilities	(14)	(103)	(13)	(84)

In 2021 Group entered into foreign exchange derivative contracts for the sale of RUB against USD 2.9 billion RUB amount (RUB 30.03 million in 2020) with a weighted average term of 25 days; the sale of EUR 3.13 (EUR 19.78 million in 2020) and PLN 5.99 million (PLN 0.00 in 2020) against USD with a weighted average term of 19 days; the sale of RON 22.4 million (RON 6.98 million in 2020) against EUR and EUR 0.95 million (EUR 19.78 million in 2020) against USD with a weighted average term of 23 days. Foreign exchange forward contracts are valued at the fair value which is calculated at market rates.

2021 derivatives were used as risk management tools to mitigate the impact of currency fluctuations on sales prices and the open currency positions.



26 Fair value measurement

Fair value measurement hierarchy as at 31 December 2021

						Fair va	alue measur	ement u	ısing
	Date of valuation	Total		p	Quoted rices in active narkets		Significant able inputs		ignificant oservable inputs
Financial liabilities for which fair				(L	evel 1)		(Level 2)	1	(Level 3)
values are disclosed:		,000 DSD	EUR '000	000°	EUR '000	,000 DSD	EUR '000	,000 OSD	EUR '000
Assets measured at fair value:									
Financial instruments (Note 24)	31 December 2021	-	-	-	-	-	-	-	-
Liabilities measured at fair value:									
Derivative financial instruments (Note 24)	31 December 2021	103	84	-	_	103	84	-	-
Liabilities for which fair value is disc	closed:								
Bonds (Note 22)	31 December 2021	22,652	20,000	_	-	22,652	20,000	-	-
Financial instruments (Note 24)	31 December 2021	14	13	_	-	-	-	-	-
Obligations under finance lease (Note 22)	31 December 2021	-	-	-	-	-	-	-	-
Bank loans and credit line (Note 22)	31 December 2021	265,195	234,147	_	-	265,195	234,147	-	-

There is no transfer between L1 and L2 during 2021.

Fair value measurement hierarchy as at 31 December 2020

						Fair va	lue measur	ement u	sing
	Date of valuation	Total		рі	Quoted rices in active narkets		Significant ble inputs		nificant ervable inputs
Financial liabilities for which fair				(L	evel 1)		(Level 2)	(L	evel 3)
values are disclosed:		,000 USD	EUR '000	,000 DSD	000°	,000 USD	EUR '000	,000 DSD	EUR '000
Assets measured at fair value:									
Financial instruments (Note 24)	31 December 2020	-	-	_	_	-	-	_	_
Liabilities measured at fair value:									
Derivative financial instruments (Note 24)	31 December 2020	7	6	_	_	7	6	_	_
Liabilities for which fair value is disclo	sed:								
Financial instruments (Note 24)	31 December 2020	103	84	_	_	_	_	_	_
Obligations under finance lease (Note 22)	31 December 2020	_	_	_	_	_	_	_	_
Bank loans and credit line (Note 22)	31 December 2020	200,907	163,725	-	-	200,907	163,725	-	-

There is no transfer between L1 and L2 during 2020.



27 Related party disclosures

There are no ultimate controlling parties of the Group. The shareholders of the Group are as follows:

% of Share Capital

	31.12.2021.	31.12.2020.	31.12.2021.	31.12.2020.
Shareholders ordinary shares				
Ashington Business Inc. Ltd, domiciled in the United Kingdom	23.74	23.74	23.74	23.74
Solsbury Inventions Ltd, domiciled in the United Kingdom	23.66	23.66	23.66	23.66
Eurotrail SIA, domiciled in Latvia	13.16	13.16	13.16	13.16
Whitebarn SIA, domiciled in Latvia	13.16	13.16	13.16	13.16
KRM Serviss, SIA, domiciled in Latvia	12.87	12.87	12.87	12.87
Solo investīcijas IT, SIA, domiciled in Latvia	12.24	12.24	12.24	12.24
Personal non voting shares				
Svens Dinsdorfs (57,995 shares)	0.78	0.59	0.78	0.59
Egons Mednis (32,219 shares)	-	0.33	-	0.33
Mārtiņš Ozoliņš (12,888 shares)	0.13	0.13	0.13	0.13
Vadims Rabša (12,888 shares)	0.26	0.13	0.26	0.13

On January 2020 B category shares were converted to A category shares.

27.1 Key management compensation

The members of the Council and member of the Board of Directors were entitled to a remuneration of USD 341 thousand or EUR 288 thousand (2020: USD 311 thousand or EUR 273 thousand).

	2021	2020	2021	2020
The Board members'	000' USD	000, dSn	EUR '000	EUR '000
remuneration:				
- salary expenses	276	251	233	220
- social insurance	65	60	55	53
	341	311	288	273

27.2 Transactions with related parties

There were no sales to related parties in any of the years presented. There were no guarantees issued to related parties at any statement of financial position date presented.

As of 31 December 2021 there is outstanding loan received from shareholders in amount of USD 19,950 thousand (EUR 17,614 thousand) (see note 22)

Terms and conditions of transactions with related parties

The sales to and purchases from related parties are made at terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured, interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables.



28 Commitments and contingencies

All assets of the Group except as noted in Note 17 Inventories have been pledged as security in favour of the banks.

As of 2021 year end, subsidiary of Akciju sabiedrība ELKO Grupa in Sweden was involved into a tax dispute with Swedish Tax Authorities. The management of the subsidiary and parent company and legal advisors involved into the process are of the opinion that the dispute can be successfully resolved by the company. More information required by IAS 37 Provisions, Contingent Liabilities and Contingent Assets is not disclosed on the ground that it can be expected to prejudice outcome of the dispute and the position of the entity.

29 Events after the reporting period

Financing

Existing financing provided by syndicate of banks matures on 31 July 2022. Negotiations on prolongation of the financing have started with OP Corporate Bank, Luminor Bank and Swedbank. Based on the negotiations with the banks, the management of the Group is convinced that the necessary financing will be extended.

Market condition

On February 24, 2022 military conflict between Russia and Ukraine started. As a result, number of countries (including the US, UK and EU) imposed new sanctions against certain entities and individuals in Russia. Additionally, the recent events in Ukraine have created challenges to businesses located and operating there.

In light of war in Ukraine and imposed sanctions, a continued presence in the Russian market is associated with both financial and reputational risks. Therefore, shareholders of Akciju sabiedrība ELKO Grupa have decided to alienate the Russian branch through a sale of 100% stake of all legal entities in Russia.

The process has already begun and could take about 3 months. During this time, both legal and operational separation will take place. In the future, the Russian branch will go on operating separately and independently. It is expected that Russian related branch will cease to be consolidated into ELKO Group starting from Q2 2022.

Divesting of Russian branch will not adversely influence operations of ELKO Group as Russian branch was financially self-sufficient and was not financed by ELKO Group. Besides, Russian branch was not holding any central distribution agreements, thus divesting of Russian branch will not lead to loose of supply of goods for ELKO Group.

Divesting of Russian branch will have positive effect on bank covenants compliance as well as will decrease risks associated with CIS region. Therefore, there is no expectations that financial institutions, providing financing for ELKO Group will decrease currently available financing limits which similar as in previous years are subject for prolongation in July 2022.

The Group continuously improves its cost control and working capital management procedures ensuring higher returns on equity. The key factors driving the Group's growth is the increase in demand in the markets where the Group operates as well as the Group's continuous efforts on development of the offered product portfolio and maintenance of efficient and cost effective distribution channels.

The Group believes that the above-mentioned factors will help to sustain continuous growth also in the coming years, ensuring positive results of our operations.

Egons Mednis	Olga Ivanova
Chairman of the Board	Chief accountant
22 April 2022	

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Translation from Latvian

INDEPENDENT AUDITORS' REPORT

To the Shareholders of ELKO Grupa AS

Opinion

We have audited the accompanying consolidated financial statements of ELKO Grupa AS and its subsidiaries (the Group) set out on pages 8 to 65 of the accompanying consolidated annual report, which comprise the consolidated statement of financial position as at 31 December 2021 and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year that ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information all expressed in US dollars.

In our opinion, the accompanying consolidated financial statements expressed in US dollars give a true and fair view of the financial position of the Group as at 31 December 2021 and of its financial performance and its cash flows for the year that ended in accordance with International Financial Reporting Standards as adopted by the European Union. In our opinion, the financial statements expressed in euro have been properly translated on the basis described in Note 2.2 Foreign currency translation.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing adopted in the Republic of Latvia (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We have also reviewed the translation of these statements into euro on the basis described in Note 2.2 Foreign currency translation. We are independent of the Group in accordance the International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the independence requirements included in the Law on Audit Services of Republic of Latvia that are relevant to our audit of the consolidated financial statements in the Republic of Latvia. We have fulfilled our other ethical responsibilities in accordance with the Law on Audit Services of Republic of Latvia and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Reporting on other information

Management is responsible for the other information. The other information comprises:

- the General information about the Group as set out on page 3 of the accompanying consolidated Annual Report;
- the Management Report as set out on pages 4 to 6 of the accompanying consolidated Annual Report;
- the Statement on Management Responsibility, as set out on page 7 of the accompanying Annual Report.

Other information does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon, except as described in the Other reporting responsibilities in accordance with the legislation of the Republic of Latvia section of our report.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed and in light of the knowledge and understanding of the Group and its environment obtained in the course of our audit, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



Other reporting responsibilities in accordance with the legislation of the Republic of Latvia

We have other reporting responsibilities in accordance with the Law on Audit Services of the Republic of Latvia with respect to the Management Report. These additional reporting responsibilities are beyond those required under the ISAs.

Our responsibility is to consider whether the Management Report is prepared in accordance with the requirements of the Law on the Annual Reports and Consolidated Annual Reports of the Republic of Latvia.

Based solely on the work undertaken in the course of our audit, in our opinion:

- the information given in the Management Report for the financial year for which the consolidated financial statements are prepared is consistent with the consolidated financial statements; and
- the Management Report has been prepared in accordance with the requirements of the Law on Annual Reports and Consolidated Annual Reports of the Republic of Latvia.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with the International Financial Reporting Standards as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the
 disclosures, and whether the consolidated financial statements represent the underlying transactions and events in
 a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities
 within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction,
 supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

ERNST & YOUNG BALTIC SIA

Licence No. 17

Iveta Vimba

Member of the Board Latvian Certified Auditor Certificate No. 153

Riga, 22 April 2022