# JOINT STOCK COMPANY LATVIJAS BALZAMS (ENTERPRISE REGISTER NUMBER LV40003031873)

CONDENSED FINANCIAL STATEMENTS (not audited)
FOR THE FIRST 3 MONTHS OF 2009
PREPARED UNDER LATVIAN ACCOUNTING STANDARDS

A/s Latvijas balzams

Address: A. Čaka iela 160, Riga, LV-1012

Reg. number: LV40003031873



#### **MANAGEMENT**

Names and positions of Council members

Alexander Kovalev - Chairman of the Council

Vitolds Kokars - Chairman's of the Council Deputy

Pjotr Aven – Member of the Council

Andrey Skurikhin - Member of the Council

Valizhan Abidov- Member of the Council

Georgy Kipiani- Member of the Council

Names and positions of Board members

Karlis Andersons – Chairman of the Board General director of AS Latvijas balzams

Egils Dzerelis – Member of the Board Director of logistics of AS Latvijas balzams

Ronalds Zarinovs – Member of the Board Production director of AS Latvijas balzams

Sergey Limarenko – Member of the Board

Chief of internal security department of AS Latvijas balzams

Signe Bidermane – Member of the Board

Director of human resources department of AS Latvijas

balzams

Reporting period

1 January - 31 March 2009

Reg. number: LV40003031873



### Income statement

	Notes	01.01.2009 - 31.03.2009 EUR*	01.01.2008 - 31.03.2008 EUR*
Net turno ver	1	24,975,513	31,770,603
Cost of sales	2	(22,510,760)	(29,086,424)
Gross profit or loss	-	2,464,754	2,684,179
Distribution costs	3	(946,943)	(1,348,687)
Administrative expenses	4	(524,393)	(1,974,673)
Other operating income		184,532	203,900
Interest receivable and similar income		409,014	700,494
Interest payable and similar expenses		(510,040)	(951, 158)
Profit or loss before taxes		1,076,924	(685,945)
Corp orate in come tax		(152,404)	-
Othertaxes		(60,895)	(29,995)
Profit or loss for the reporting year	_	863,624	(715,940)
Earnings per share (cents)	•	11.52	(9.55)

<sup>\* -</sup> after currency exchange rate set by Bank of Latvia (1 EUR = 0.702804 LVL)

Karlis Andersons Chairman of the Executive Board

Reg. number: LV40003031873



### **Balance** sheet

## **ASSETS**

ASSETS		
Notes	31.03.2009	31.03.2008
NON-CURRENT ASSETS	EUR*	EUR*
Intangible fixed as sets		
Concessions, patents, licences and similar rights	1,464	6,519
TOTAL	1,464	6,519
Tangible fixed assets		
Land, buildings, constructions and perennial plants	24,693,266	25,686,242
Equipment and machinery	5,177,027	4 ,683 ,08 1
Other fixtures and fittings, tools and equipment	869,861	849,606
Construction in progress	621,392	961,671
Prepayments for tangible fixed assets	639,132	404,869
TOTAL	32,000,677	32,585,468
Non-current financial assets		
Loans to related companies	25,299,999	36,600,000
Other investments	34,149	34,149
TOTAL	25,334,148	36,634,149
TOTAL NON-CURRENT ASSETS	57,336,289	69,226,136
CURRENT ASSETS		
Inventories		
Raw materials	24,360,551	17,337,618
Work in progress	928,637	956,162
Finished goods and goods for resale	8,039,823	6,713,855
Prepayments for goods	205,382	2,299,772
TOTAL	33,534,393	27,307,408
Receivables	33,334,373	21,301,400
Trade receivables	2,189,920	786,631
Receiva bles from related companies	30,001,095	22,427,361
Other receivables	112,916	105,311
Prepaid expense	168,473	193,332
TOTAL	32,472,404	23,512,635
Cash (TOTAL)	679,972	1,516,033
TOTAL CURRENT ASSETS	66,686,769	52,336,077
TOTAL ASSETS	124,023,058	121,562,213

<sup>\* -</sup> after currency exchange rate set by Bank of Latvia (1 EUR = 0.702804 LVL)

Karlis Andersons Chairman of the Executive Board

Reg. number: LV40003031873



## **EQUITY AND LIABILITIES**

	Notes	31.03.2009	31.03.2008
CAPITAL AND RESERVES		EUR*	EUR*
Share capital		10,667,128	10,667,128
Share premium		87,887	87,887
Non-current assets revaluation reserve		17,220,578	17,350,403
Retained earnings:			
bro ught forward		28,259,344	19,852,277
for the period		863,624	(715,940)
TOTAL EQUITY	_	57,098,560	47,241,754
PROVISIONS FOR LIABILITIES AND CHARGES			
Provisions for expected taxes		2,941,356	3,303,179
O the r provisions		5,799,266	4,694,983
TOTAL PROVISIONS FOR LIABILITIES AND CHARGES	_	8,740,622	7,998,162
LIABILITIES			
Non-current liabilities			
Loans from credit in stitutions		15,345,880	32,811,183
TOTAL		15,345,880	32,811,183
Current liabilities			
Loans from credit in stitutions		18,325,548	14,636,150
Trade payables		4,875,938	3,715,437
Payables to related companies		2,294,409	2,512,974
Taxes payable		16,521,554	11,634,490
Other liabilities		813,098	1,004,614
Undrawn dividends of previous years		7,449	7,449
TOTAL		42,837,996	33,511,114
TOTAL LIABILITIES	_	58,183,876	66,322,297
TOTAL EQUITY AND LIABILITIES		124,023,058	121,562,213

<sup>\* -</sup> after currency exchange rate set by Bank of Latvia (1 EUR = 0.702804 LVL)

Karlis Andersons Chairman of the Executive Board A/s Latvijas balzams Address: A. Čaka iela 160, Riga, LV-1012 Reg. number: LV40003031873



### Cash flow statement

Note	01.01.2009 - s 31.03.2009 EUR*	01.01.2008 - 31.03.2008 EUR*
Cash flows to/ from operating activities		
Net profit or loss before extraordinary items and taxes	1,076,923	(685,945)
Adjustments for:		
Amortisation and depreciation	655,288	494,774
Interest income/expense	101,064	253,011
In crea se/(decrease) in provisions	(52,663)	(5,524)
Gain/loss from fluctuations of currency exchange rates	233,974	(322,548)
Gain/loss on disposal of fixed assets	7,351	193,146
Operating profit or loss before working capital changes	2,021,936	(73,086)
(Increase)/decrease in inventories	(3,444,616)	(2,479,166)
(Incre ase)/de crea se in receivables	5,272,237	10,654,483
In crea se/(decrease) in payables	1,588,079	(3,390,181)
Cash generated from operations	5,437,636	4,712,049
Interest paid	(510,040)	(951,159)
Corporate income tax paid	(370,584)	(288,790)
Cash flows before extraordinary items	4,557,012	3,472,100
Net cash flows to/ from operating activities	4,557,012	3,472,100
Cash flows to/ from investing activities		
Purchase of fixed assets	(586,570)	(253,998)
Net cash flows to/ from investing activities	(586,570)	(253,998)
Cash flows to/ from financing activities		
Net loans paid	(3,581,866)	(1,827,050)
Net cash flows to/ from financing activities	(3,581,866)	(1,827,050)
Change in cash and cash equivalents	388,575	1,391,052
Cash and cash equivalents at the beginning of the reporting year	291,397	124,981
Cash and cash equivalents at the end of the reporting year	679,972	1,516,033

<sup>\* -</sup> after currency exchange rate set by Bank of Latvia (1 EUR = 0.702804 LVL)

Reg. number: LV40003031873



# Statement of changes in equity for three months period ended 31 March 2009

	Share capital	Share premium	Long-term investments revaluation reserve	Retained earnings	Total
Balance as at 1 January 2008	10,667,128	87,887	17,350,403	19,852,277	47,957,694
Profit/loss for the reporting period				(715,940)	(715,940)
Balance as at 31 March 2008	10,667,128	87,887	17,350,403	19,136,337	47,241,754
Balance as at 1 January 2009	10,667,128	87,887	17,220,578	28,259,344	56,234,935
Profit/loss for the reporting period				863,624	863,624
Balance as at 31 March 2009	10,667,128	87,887	17,220,578	29,122,968	57,098,560

<sup>\* -</sup> after currency exchange rate set by Bank of Latvia (1 EUR = 0.702804 LVL)

A/s Latvijas balzams Address: A. Čaka iela 160, Riga, LV-1012 Reg. number: LV40003031873



### 1. Net sales

Sales of drinks in local market         31.03.2009         31.03.2008           Export of drinks and services         10.426,989         11.705,282           Other sales (spirits, raw materials)         3.867         5.597           TOTAL:         24,975,513         31,770,603           Variable costs:         21,186,488         27,729,271           Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         653,865         750,334           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         5.90,552         1,933,486           Fixed costs:         1,324,272         1,337,153           Depreciation and amortization         489,312         457,821           Salary expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         37,029         77,292			01.01.2009 –	01.01.2008 –
Sales of drinks in local market         14,544,657         20,059,178           Export of drinks and services         10,426,999         11,705,828           Other sales (spirits, raw materials)         TOTAL:         24,975,513         31,770,603           2. Cost of sales         Variable costs:         21,186,488         27,729,271           Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         53,865         780,334           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         -590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,711           Laboratory and quality				
Export of drinks and services Other sales (spirits, raw materials)         10,426,989 (spirits, raw materials)         11,705,828 (spirits, raw materials)           Cost of sales           Variable costs:         21,186,488         27,729,271           Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         90,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,827           Salary expenses         102,405         205,057           Services for production needs         102,405         205,057           Services for production needs         12,910         13,521           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         37,025         27,029           Salary expenses         90,250	Sales of drinks in local market			
Other sales (spirits, raw materials)         3,867         5,597           TOTAL:         24,975,513         31,770,603           2. Cost of sales           Variable costs:         21,186,488         27,729,271           Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,108,389           Other expenses         590,552         1,933,486           Fixed costs:         1,942,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         176,325         89,365           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         75,292         77,292           Other expenses         378,106         489,423           Social insurance         90,250         117,331				
Variable costs:         21,186,488         27,729,271           Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         179,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising	·			
2. Cost of sales           Variable costs:         21,186,488         27,729,271           Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         590,552         1,933,488           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         319,987         374,261           Social insurance         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         378,106         489,423           Social insurance         90,250         177,331           Depreciation and amortization         69,432         <	Ottor sales (Spirits, raw materials)	TOTAL:		
Variable costs:         21,186,488         27,729,271           Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,627           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         72,910         13,521           Other expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising		<u> </u>	.,,	
Materials         20,458,324         24,269,805           Goods bought         122,964         183,336           Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost	2. Cost of sales			
Goods bought         122,964         183,336           Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         -590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,827           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,970         13,521           Other expenses         95,628         77,292           3. Selling expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost	Variable costs:		21,186,488	27,729,271
Salary expenses         653,865         750,384           Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         -590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         77,292           TOTAL:         22,510,760         29,086,424           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         50,234         63,605	Materials		20,458,324	24,269,805
Social insurance         156,865         180,259           Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         77,292         70           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Goods bought		122,964	183,336
Electricity         287,591         253,160           Natural resources tax         97,431         158,838           Other expenses         590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,626         77,292           Other expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Salary expenses		653,865	750,384
Natural resources tax         97,431         158,838           Other expenses         -590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         77,292           TOTAL:         22,510,760         29,086,424           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Social insurance		<i>156,865</i>	180,259
Other expenses         -590,552         1,933,486           Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,628         77,292           TOTAL:         22,510,760         29,086,424           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Electricity		287,591	<i>253,160</i>
Fixed costs:         1,324,272         1,357,153           Depreciation and amortization         489,312         457,827           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,628         77,292           TOTAL:         22,510,760         29,086,424           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Natural resources tax		97,431	158,838
Depreciation and amortization         489,312         457,821           Salary expenses         319,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,626         77,292           TOTAL:         22,510,760         29,086,424           3. Selling expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Other expenses		-590,552	1,933,488
Salary expenses         379,987         374,261           Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,626         77,292           TOTAL:         22,510,760         29,086,424           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Fixed costs:		1,324,272	1,357,153
Social insurance         76,325         89,365           Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,626         77,292           TOTAL:         22,510,760         29,086,424           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Depreciation and amortization		489,312	457,821
Repair expenses         102,405         205,057           Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,628         77,292           TOTAL:         22,510,760         29,086,424           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Salary expenses		319,987	374,261
Services for production needs         195,335         114,265           Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,626         77,292           TOTAL: 22,510,760         29,086,424           3. Selling expenses           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Social insurance		<i>76,325</i>	<i>89,365</i>
Insurance         32,372         25,571           Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,628         77,292           TOTAL:         22,510,760         29,086,424           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Repair expenses		102,405	205,057
Laboratory and quality maintenance expenses         12,910         13,521           Other expenses         95,628         77,292           TOTAL: 22,510,760 29,086,424           3. Selling expenses           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Services for production needs		195,335	114,265
Other expenses         95,628         77,292           3. Selling expenses         378,106         29,086,424           Salary expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Insurance		32,372	<i>25,571</i>
TOTAL:         22,510,760         29,086,424           3. Selling expenses         378,106         489,423           Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	Laboratory and quality maintenance expenses		12,910	13,521
3. Selling expenses         Salary expenses       378,106       489,423         Social insurance       90,250       117,331         Depreciation and amortization       69,432       85,830         Advertising       148,113       266,954         Transportation cost       122,520       201,069         Warehouse maintenance       50,234       63,605	Other expenses		<i>95,628</i>	77,292
Salary expenses       378,106       489,423         Social insurance       90,250       117,331         Depreciation and amortization       69,432       85,830         Advertising       148,113       266,954         Transportation cost       122,520       201,069         Warehouse maintenance       50,234       63,605		TOTAL:	22,510,760	29,086,424
Salary expenses       378,106       489,423         Social insurance       90,250       117,331         Depreciation and amortization       69,432       85,830         Advertising       148,113       266,954         Transportation cost       122,520       201,069         Warehouse maintenance       50,234       63,605	3 Selling expenses			
Social insurance         90,250         117,331           Depreciation and amortization         69,432         85,830           Advertising         148,113         266,954           Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	• .		279 106	490 422
Depreciation and amortization       69,432       85,830         Advertising       148,113       266,954         Transportation cost       122,520       201,069         Warehouse maintenance       50,234       63,605	• •			
Advertising       148,113       266,954         Transportation cost       122,520       201,069         Warehouse maintenance       50,234       63,605				
Transportation cost         122,520         201,069           Warehouse maintenance         50,234         63,605	·			
Warehouse maintenance 50,234 63,605	· · · · · · · · · · · · · · · · · · ·			
	•		•	
	Other expenses		88,288	124,475

TOTAL:

946,943

1,348,687

A/s Latvijas balzams Address: A. Čaka iela 160, Riga, LV-1012 Reg. number: LV40003031873



## 4. Administrative expenses

	01.01.2009 –	01.01.2008 –
	31.03.2009	31.03.2008
Salary expenses	350,298	588,465
Social insurance	82,370	91,143
Communication and postal expenses	11,203	35,178
Office expenses	22,028	16,186
Professional fees	5,005	13,558
IT maintenance	16,190	23,722
Representations	14,345	80,778
Security	0	63,933
Management services	311,355	218,393
Transportation	11,375	15,073
Business trip	10,780	3,695
Personnel education and training	1,322	1,271
Depreciation and amortization	75,356	91,781
Financial help, sponsorship	17,622	37,972
Healthcare, health insurance	1,820	16,780
Other expenses	-406,676	676,744
TOTAL	: 524,393	1,974,673

A/s Latvijas balzams Address: A. Čaka 160, Riga, LV-1012 Reg. number: LV40003031873



Riga 29.05.2009

#### **Declaration of Management Responsibility**

Management of a company declares that in accordance with possessed information, presented condensed financial statements are prepared under actual laws and regulations and represent truthful and clear information on the company assets, equity, liabilities, financial situation and profit or loss.

Interim Management Report contains truthful information.

A/s "Latvijas balzams" Chairman of the Board

Karlis Andersons