# JOINT STOCK COMPANY LATVIJAS BALZAMS

(ENTERPRISE REGISTER NUMBER LV40003031873)

FIRST 9 MONTHS OF THE YEAR 2005

A/s Latvijas balzams

Address: A. Čaka iela 160, Riga, LV-1012

Reg. number: LV40003031873



#### **MANAGEMENT**

Names and positions of Council members

Alexander Kovalev – Chairman of the Council

Pjotr Aven – Member of the Council

Vitolds Kokars – Member of the Council

Director for quality control of AS Latvijas balzams

Yury Shefler – Member of the Council (from 23 February 2004)

Alexey Oliynik - Member of the Council

(from 23 February 2004)

Juris Gulbis – Member of the Council (from 23 February 2004)

Names and positions of Board members Rolands Gulbis – Chairman of the Board

General director of AS Latvijas balzams

Alexander Yernev – Member of the Board Chief engineer of AS Latvijas balzams

Egils Dzerelis – Member of the Board Director of logistics of AS Latvijas balzams

Sergey Limarenko – Member of the Board

Chief of internal security department of AS Latvijas balzams

Valizhan Abidov - member of the Board

(from 23 February 2004)

Reporting period 1 January 2005 – 30 September 2005

Reg. number: LV40003031873



#### **Income statement**

	Notes	01.01.2005 - 30.09.2005 EUR*	01.01.2004 - 30.09.2004 EUR**
Net turnover	1	71 637 162	61 629 846
Cost of sales	2	(63 072 579)	(54 800 449)
Gross profit or loss	-	8 564 583	6 829 398
Distribution costs	3	(3 501 171)	(2 721 870)
Administrative expenses	4	(3 263 782)	(2 934 525)
Other operating income		2 199 475	558 753
Interest receivable and similar income		146 468	21 010
Interest payable and similar expenses		(637 528)	(482 809)
Profit or loss before taxes	-	3 508 045	1 269 957
Corporate income tax		(526 206)	(190 493)
Other taxes		(115 144)	(98 610)
Profit or loss for the reporting year		2 866 694	980 854
Earnings per share (cents)	•	38.24	13.08

 $<sup>^*</sup>$  - after currency exchange rate set by Bank of Latvia on 30.09.2005 (1 EUR = 0.702804 LVL)  $^{**}$  - after currency exchange rate set by Bank of Latvia on 30.09.2004 (1 EUR = 0.671 LVL)

Rolands Gulbis Chairman of the Executive Board

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## **Balance sheet**

#### **ASSETS**

Notes	00 00 0005	
NON-CURRENT ASSETS	30.09.2005 EUR*	30.09.2004 EUR**
Intangible fixed assets		
Concessions, patents, licences and similar rights	238 704	572 054
Goodwill	-	(85 535)
TOTAL	238 704	486 519
Tangible fixed assets		
Land, buildings, constructions and perennial plants	10 559 659	11 096 194
Equipment and machinery	4 432 478	5 910 596
Other fixtures and fittings, tools and equipment	1 927 958	1 601 502
Construction in progress	1 333 883	116 088
Prepayments for tangible fixed assets	1 867 640	633 858
TOTAL	20 121 619	19 358 238
Non-current financial assets		
Investments in share capital of related companies	6 618	2 154
TOTAL	6 618	2 154
TOTAL NON-CURRENT ASSETS	20 366 940	19 846 911
CURRENT ASSETS		
Inventories		
Raw materials	14 930 333	11 914 194
Work in progress	915 120	851 961
Finished goods and goods for resale	6 412 069	3 726 128
TOTAL	22 257 522	16 492 283
Receivables		
Trade receivables	7 956 035	6 606 900
Receivables from related companies	4 294 696	8 626 844
Other receivables	61 899	10 228 633
Prepaid expense	126 944	78 937
TOTAL	12 439 574	25 541 314
Cash (TOTAL)	551 962	142 866
TOTAL CURRENT ASSETS	35 249 058	42 176 463
TOTAL ASSETS	55 615 998	62 023 374

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#### **EQUITY AND LIABILITIES**

CAPITAL AND RESERVES	Notes	30.09.2005 EUR*	30.09.2004 EUR**
Share capital		10 667 128	11 172 727
Share premium		87 887	92 052
Non-current assets revaluation reserve		1 401 355	1 467 775
Reserves:			
unrealized gain from investment in subsidiary undertakings			
other reserves		1 777 234	1 861 471
merger reserve		(15 796 588)	(16 545 313)
Retained earnings:			
brought forward		22 605 105	22 452 067
for the period	_	2 866 694	980 854
TOTAL EQUITY	_	23 608 814	21 481 633
PROVISIONS FOR LIABILITIES AND CHARGES			
Provisions for expected taxes		821 596	722 668
Other provisions	_	1 702 723	1 666 121
TOTAL PROVISIONS FOR LIABILITIES AND CHARGES		2 524 319	2 388 788
LIABILITIES			
Non-current liabilities			
Loans from credit institutions		13 106 072	16 445 604
TOTAL		13 106 072	16 445 604
Current liabilities			
Loans from credit institutions		2 017 099	5 282 344
Trade payables		3 470 197	3 256 906
Taxes payable		10 537 498	12 940 034
Other liabilities		257 531	220 262
Undrawn dividends of previous years		7 449	7 802
Accrued liabilities		87 020	
TOTAL	_	16 376 793	21 707 349
TOTAL LIABILITIES		29 482 865	38 152 952
TOTAL EQUITY AND LIABILITIES		55 615 998	62 023 374

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## **Cash flow statement**

	Notes	01.01.2005 - 30.09.2005 EUR*	01.01.2004 - 30.09.2004 EUR**
Cash flows to/ from operating activities			
Net profit or loss before extraordinary items and taxes		3 508 045	1 269 957
Adjustments for:			
Amortisation and depreciation		1 775 205	2 179 028
Interest income/expense		420 931	482 809
Increase/(decrease) in provisions		6 044	(9 185)
Operating profit or loss before working capital changes		<i>5 710 225</i>	3 922 610
(Increase)/decrease in inventories		(6 151 509)	(3 640 001)
(Increase)/decrease in receivables		5 996 130	(9 705 514)
Increase/(decrease) in payables		197 381	11 400 565
Cash generated from operations		<i>5 752 227</i>	1 977 659
Interest paid		(420 931)	(610 841)
Corporate income tax paid		(216 006)	(591 972)
Net cash flows to/ from operating activities	•	5 115 290	774 846
Cash flows to/ from investing activities			
Purchase of fixed assets		(3 293 062)	(1 591 742)
Net cash flows to/ from investing activities	•	(3 293 062)	(1 591 742)
Cash flows to/ from financing activities			
Net loans paid		(2 547 527)	702 191
Net cash flows to/ from financing activities	-	(2 547 527)	702 191
Change in cash and cash equivalents	=	(725 299)	(114 705)
Cash and cash equivalents at the beginning of the reporting year		1 277 261	257 571
Cash and cash equivalents at the end of the reporting year		551 962	142 865

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# Statement of changes in equity for nine months period ended 30 September 2005

	Share capital	Share premium	Long-term investments revaluation reserve	Other reserves	Merger reserve	Retained earnings	Total
Balance as at 1 January 2005, EUR*	10 667 128	87 887	1 401 355	1 777 234	(15 796 588)	22 605 105	20 742 120
Profit/loss for the reporting period						2 866 694	2 866 694
Balance as at 30 September 2005, EUR**	10 667 128	87 887	1 401 355	1 777 234	(15 796 588)	25 471 799	23 608 814

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