

To: Lithuanian Securities Commission Konstitucijos ave. 23 LT-08105 Vilnius, Lithuania

28-02-2008 No. 5-148

# CONFIRMATION OF RESPONSIBLE PERSONS

Following the Article No.22 of the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodic and Additional Information of the Lithuanian Securities Commission, we, Vytautas Junevičius, General Director and Alina Miežiūnienė, Accountant-general, hereby confirm that, to the best of our knowledge, the attached not audited Interim Consolidated Financial Statements of for the twelve months of 2007, prepared in accordance with International Financial Reporting Standards as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position, profit or loss of JSC "Alita" Group consolidated companies.

ENCLOSURE: JSC "Alita" Interim Consolidated Financial Statements of for the twelve months of 2007 (12 pages).

General Director

Vytautas Junevičius

Accountant-general

Alina Miežiūnienė



# **AB ALITA**

CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE TWELVE MONTH PERIOD ENDED 31 DECEMBER 2007

# Consolidated balance Sheet as of 31 December 2007

(LTL '000)

Note		30 September 2007	31 December 2006
	ASSETS		
	NON-CURRENT ASSETS		
	Intangible assets •	5.589	359
	Investment property	2.510	1.024
3	Property, plant and equipment Asociate investments	78.964 66.515	74.032
3	Available-for-sale investments	21.318	18.230
	Loans		4.168
	Total non-current assets	174.896	97.813
	CURRENT ASSETS		
4	Inventories	53.526	28.581
5	Prepayments and		
6	deferred cost	1.348	860
6 7	Trade accounts receivable Other accounts receivable	51.212 4.138	34.363 190
,	Other current asets	220	586
8.	Cash and cash equivalents	974	3.676
	Total current assets	111.418	68.256
	TOTAL ASSETS	286.314	166.069
	LIABILITIES AND SHAREHODERS' EQUITY		
	SHAREHOLDERS' EQUITY		
	Share capital	50.827	50.827
_	Compulsory reserve	5.083	5.083
9.	Revaluation reserve Retained earnings	9.881 24.695	10.073 24.965
	Total equity attributable to the equity holders of the parent	90.486	90.948
	Minority interest	1.999	1.962
	Total shareholders' equity	92.485	92.910
	NON-CURRENT LIABILITIES		
12	Long-term bank loans		
	and leasing liabilities	63.698	3.396
	Deferred income tax liability	2.094	1.742
	Total non-current liabilities	65.792	5.138
	CURRENT LIABILITIES		
12	Current portion of LT loans		
	and leasing liabilities	12.798	24.457
	Short-term bank loans Trade accounts payable	46.223 22.627	11.485 7.875
	Income tax payable	393	255
11	Accrued liabilities	45.996	23.949
	Total current liabilities	128.037	68.021
	TOTAL LIABILITIES AND SHAREHOLDERS'		
	EQUITY	286.314	166.069
	General Director	Vytautas J	unevičius

# Consolidated statement of Income for the twelve month period ended 31 December 2007 . . . .

(LTL '000)

# For the twelve month period ended 31 December

		chaca of December	
Note		2007	2006
NET SALES	•	197.995	143.463
Cost of sales		(128.556)	(85.582)
GROSS PROFIT		69.439	57.881
Other income		4.633	1.744
Selling and distribution	n expenses	(32.985)	(21.017)
General and administr	rative expenses	(19.867)	(15.480)
Other expenses		(3.007)	(1.172)
OPERATING PROFIT		18.213	21.956
Financial income		2.111	557
Financial expenses		(4.985)	(2.039)
Share of profit (loss) of	of equity accounted investees	(3.922)	-
PROFIT BEFORE INCO	DME TAX	11.417	20.474
Income tax		(3.518)	(2.756)
NET PROFIT FOR THE	YEAR	7.899	17.718
Attributable to:			
Equity holders of the p	parent	7.862	17.624
Minority interrest		37	94
	<u>_</u>	7.899	17.718
10 Basic earnings per sh	are (LŢL)	0,16	0,35

General Director Vytautas Junevičius

AB ALITA

# Consolidated statement of Changes in Equity for the twelve month period ended 31 December 2007

(LTL '000)

Note		Share capital	Compulsory reserve	Revaluation reserve	Retained earnings (deficit)	Total equity	Minority interest	Total
	Balance as of							
	31 December 2005	50.827	5.083	7.929	14.965	78.804	1.574	80.378
	Dividends paid				(7.624)	(7.624)		(7.624)
	Increase in value of investments for sale			2.522		2.522		2.522
	Accounted deferred income tax liability			(378)		(378 <sub>)</sub>		(378)
	Change of minority					-	294	294
	Net profit for the year	_			17.624	17.624	94	17.718
	Balance as of							
	31 December 2006	50.827	5.083	10.073	24.965	90.948	1.962	92.910
	Decrease in value of investments for sale			(226)		(226)		(226)
	Accounted deferred income tax liability			34		34		34
	Dividends paid				(8.132)	(8.132)		(8.132)
12	Net profit for the year	-			7.862	7.862	37	7.899
	Balance as of							
	31 December 2007	50.827	5.083	9.881	24.695	90.486	1.999	92.485
				_	/ J			

General Director

Vytautas Junevičius

(LTL '000)

	•• :	• • •
	2007	2006
Cash flow from (to) operating activities:		
Net profit	7.899	17.718
by operating activities:	•	
Depreciation and amortisation	9.427	9.215
Change of impairment of trade accounts receivable	(846)	(11)
Change of impairment of property, plant and equipment	(1.525)	-
Write-off of property, plant and equipment	745	` 190
(Gain) loss from fixed assets sale	(588)	(128)
Impairment of inventories	134	99
Write-off of inventories	414	54
Interest expenses	4.443	1.976
Interest income	(172)	(383)
(Gain) loss from investments disposal	(1.792)	24
Share of profit (loss) of equity accounted investees	3.922	-
Income tax expense (income)	3.158	2.756
Deferred income tax	386	(791)
Other	<u> </u>	(94)
	25.605	30.625
Changes in current assets and current liabilities:		
	(22.667)	(2.022)
Decrease (increase) in inventories	(22.667)	(2.822)
Decrease (increase) in trade accounts receivable	(13.606)	(11.324)
(Increase)/decrease in prepayments and	(000)	440
deferred cost	(288)	148
Decrease (increase) in other accounts receivable	(3.603)	78
Increase (decrease) in trade accounts payable and	07.707	4 000
accrued liabilities	27.787	1.892
Income tax paid	(2.465)	(2.640)
Net cash provided by operating activities	10.763	15.957
Cash flow from (to) investing activities:		
Acquisition of property, plant and equipment	(7.556)	(2.798)
Acquisition of intangible fixed assets	(5.691)	(147)
Acquisition of asociate's shares	(70.437)	-
Disposal (acquisition) of subsidiary's shares	273	270
Disposal (acquisition) of investments for sale	(1.522)	(1.646)
Sale of property, plant and equipment	588	128
Interest received	172	383
Net cash (used in) investing activities	(84.173)	(3.810)
Cash flow from (to) financing activities:		
Issued loans	-	(67)
Repayment of issued loans	4.694	5.792
Loans received	135.326	15.179
(Repayment) of loans	(56.737)	(43.447)
Interest (paid)	(4.443)	(1.976)
Dividends (paid)	(8.132)	(7.624)
Net cash (used in) financing activities	70.708	(32.143)
Increase (decrease) in cash and cash equivalents	(2.702)	(19.996)
Cash and cash equivalents in beginning of the period	3.676	23.672
Cash and cash equivalents at end of the period	974	3.676

General Director

Vytautas Junevičius

#### 1. Reporting entity

AB Alita was established in 1963 and was reregistered as a state enterprise in 1990. In 1995 AB Alita was re-organised to a joint stock company.

Registered address of AB Alita is Miškininkų 17, Alytus, Lithuania.

On 6 January 2004 an agreement on sale of the AB Alita shares was signed between the State Property Fund and UAB Invinus. AB Invinus acquired controlling 83.77 per cent shareholding of the Company.

On 10 November 2004 extraordinary shareholders' meeting of AB Invinus and on 11 November 2004 extraordinary shareholders' meeting of AB Alita took place during which a decision to merge AB Invinus to AB Alita and approve the reorganisation terms was made. AB Alita share capital decreased as a result of the reorganisation.

	Nominal		
	value (LTL)	Percent	
Private share capital	50.827.209	100,0	

The nominal value of one share is LTL 1. All shares are authorised, issued and fully paid registered ordinary shares. Alitas's shares are listed in the current list of the Vilnius Stock Exchange.

On 8 July 2004 a sales agreement of controlling shareholding comprising 72.93 percent of AB Anykščių Vynas was signed between the State Property Fund and AB Alita. 35,793,407 ordinary registered shares of AB Anykščių Vynas were acquired for 25,610 thousand Litas. During the same year AB Alita additionally acquired 11,607,163 ordinary registered shares. At present AB Alita hold 46,577,570 ordinary registered shares, comprising 94,90 per cent, with a nominal value of 1 Litas each.

On 12 April 2007, according the final protocol, AB Alita obtained 100 ordinary registered shares of the wholesale company UAB Daivalda with a nominal value of 100 Litas each. UAB Daivalda holds 100 % shares of UAB Vilkmerges Alus.

On 27 April 2007, according the AB Alita Board protocol, the name of UAB Daivalda was changed to UAB Alita Distribution.

The financial statements of AB Alita and AB Anykščių Vynas (hereinafter "the Group") are consolidated from 1 July 2004. The financial statements of the Group consolidate AB Alita, AB Anykščių Vynas, UAB Alita Distribution and UAB Vilkmergės alus financial statements from 1 April 2007.

The Group produces and distributes alcohol beverages, including sparkling wines, alcohol mixes, cider, beer, wines, hard liqueurs, as well as concentrated fruit juice.

# 2. Summary of significant accounting policies

# Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union.

# Basis of preparation

The financial statements are presented in Litas, being the functional currency of the Group and prepared on the historical cost basis, except for the property plant and equipment, which are presented at deemed cost.

The preparation of the financial statements in conformity with IFRSs, as adopted by the European Union, requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

# 2. Significant accounting policies (cont'd)

#### Basis of consolidation

Subsidiaries are entities controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Intragroup balances and any unrealised gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of the Group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

# Foreign currency transactions

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement.

# Property, plant and equipment

#### Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Certain items of property, plant and equipment that have been indexed in accordance with Lithuanian legislation prior to 1 January 2004, the date of transition to IFRSs, are measured on the basis of deemed cost, being the indexed amount at the date of the indexation less indexed accumulated depreciation and impairment losses.

The cost of self-constructed assets includes the cost of materials, direct labor and an appropriate proportion of production overheads.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

# Subsequent costs

The Group recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item or major overhaul when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the Group and the cost of the item can be measured reliably. All other costs are recognized in the income statement as an expense as incurred.

# Depreciation

	<u>Years</u>
Buildings	8-84
Machinery and equipment	2-50
Motor vehicles, furniture and fixtures	4-25
IT equipment	4-5

The useful lives are reviewed periodically to ensure that the period of depreciation is consistent with the expected pattern of economic benefits from items of property, plant and equipment.

#### Intangible assets

Intangible assets, comprising computer software and other licenses that are acquired by the Group, are stated at cost less accumulated amortisation and impairment.

Amortisation is charged to the income statement on a straight-line basis. The Group's intangible assets are amortized over 1-3 years.

# 2. Significant accounting policies (cont'd)

# **Inventories**

Inventories, including work in process, are valued at the lower of cost or net realisable value, after recognition of impairment loss for obsolete and slow moving items. Net realisable value is the selling price in the ordinary course of business, less the costs of completion, marketing and distribution. Cost is determined in accordance FIFO principle.

Auxiliary materials and supplies are expensed at the time they are taken into use or booked to the finished goods value if used in production.

In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

The Company accounts for bottles as current assets in inventory, since they are not expected to be reused following the initial delivery. Bottles are booked to the cost of finished goods when used in production.

The Company books multiple usage tare, which comprise plastic boxes, pallets and etc. for placing the bottles of alcohol beverages, to the operating expenses immediately after it is taken for use.

# Accounts receivable

Receivables are stated at the fair value of the consideration given and are carried at amortised cost, after the provision for impairment.

The Group provides a reserve for potential losses based on an evaluation of specific doubtful accounts.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits.

#### Impairment

The carrying amounts of the Company's assets, other than inventories and deferred tax assets, are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

# Calculation of recoverable amount

The recoverable amount of the Company's receivables carried at amortized cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e., the effective interest rate computed at the initial recognition of these financial assets). Receivables with a short duration are not discounted.

# Divdends

Dividends are recognized as a liability in the period in which they are declared.

# Liabilities

Liabilities are initially recognized at fair value less direct costs related to occurrence of respective loan and other liabilities. Subsequent to initial recognition, liabilities are stated at amortized cost on an effective interest method basis. Short-term liabilities are not discounted.

#### **Provisions**

A provision is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of past event, and it is probable that an outflow of economic benefits will be required to settle the obligation.

# 2. Significant accounting policies (cont'd)

#### Revenue

Revenue is recognised when it is probable that the economic benefits associated with the transaction will flow to the enterprise and the amount of the revenue can be measured reliably. Sales are recognised net of VAT, excise tax and price discounts directly related to the sales. Revenue from sales of goods is recognised when delivery has taken place and transfer of risks and rewards has been completed.

Revenue from the services rendered is recognized in the income statement as the services are rendered. The revenue recognized is net of discounts provided.

Rental income is recognized in the income statement on a straight-line basis over the term of the lease.

Revenue from disposal of assets is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer.

No revenue is recognized if there are significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of assets disposed also continuing management involvement with the assets.

#### Expenses

Operating expenses comprise costs regarding sales personnel, advertising, administrative staff, management, office premises and office expenses etc., including depreciation and amortisation.

Payments made under operating leases are recognized in the income statement on a straight-line basis over the term of the lease.

Net financing costs comprise interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, foreign exchange gains and losses.

#### Income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to the items recognized directly in equity, in which case it is recognized in equity. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

# Earnings per share

The Company presents data of basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares. During reporting periods there were no any dilutive potential ordinary shares issued by the Company.

# Subsequent events

Post-year-end events that provide additional information about the Group's position at the balance sheet date (adjusting events) are reflected in the financial statements. Post-year-end events that are not adjusting events are disclosed in the notes when material.

# 3. Non-current financial asset

# Available-for-sale investments

In September 2007 AB Alita acquired 41,52 % block of shares of Belgrade brewery "Beogradska Industrija Piva", which consist of 3,781,012 ordinary registered shares with a nominal value of 600 RSD each (equivalent value 26,28 LTL), for 70,437 thousand Litas.

# Available-for-sale investments

Available-for-sale investments consist of the following:

wailable for sale investments consist of the following.	31 December 2007	31 December 2006
AB Šiaulių Bankas shares Other securities	9.693	6.379
Total	9.693	6.380
Impairment in the beginning of the year Available-for-sale investments written-off	(1) 1	(751) 750
Impairment at the end of the year	<u> </u>	(1)
Increase in value in the beginning of the year Disposal of available-for-sale investments Increase in value during the year	11.851 (584) 358	9.328 - 2.523
Increase in value at the end of the year	11.625	11.851
Total	21.318	18.230

In 2007 due to increase of the share capital of AB Šiaulių Bankas AB Alita received 489,546 free of charge ordinary registered shares, for the same period disposed 711,045 ordinary registered shares and acquired 1,750,081 ordinary registered shares of 4,025 thousand Litas. On 31 December 2007 AB Alita held 6,179,000 ordinary registered shares with a nominal value of 1 Litas each.

# 4. Inventories

Inventories consist of:

	2007	2006
Raw materials	3.866	1.870
Packing materials	6.281	6.021
Auxiliary materials and supplies	1.420	1.180
Work-in-process	6.607	12.462
Finished goods:		
- alcoholic beverages	4.054	4.924
- apple products	24.462	4.629
Goods for resale	8.747	69
	55.437	31.155
Impairment of inventories in the beginning of the year	(2.574)	(2.491)
Sold and used for own needs	800	16
Impairment during the year	(137)	(99)
Impairment of inventories at the end of the year	(1.911)	(2.574)
Total	53.526	28.581

31 December

31 December

# 5. Prepayments and deferred cost

Prepayments and deferred cost consist	t of:	consist	cost	leferred	and	vments	Prepay
---------------------------------------	-------	---------	------	----------	-----	--------	--------

		31 December 2007	31 December 2006
Prepayments to local suppliers		670	269
Prepayments to foreign suppliers		147	- 203
Income tax prepaid	•	-	
Other taxes prepaid		30	•
Deferred cost		501	388
Total		1.348	860
			, *

# 6. Trade accounts receivable

Trade accounts receivable consist of:

	31 December 2007	31 December 2006
Trade accounts receivable	52.330	36.200
Impairment in the beginning of the year	(1.837)	(1.848)
Doubtful accounts receivable recovered	2	12
Doubtful accounts receivable write off	843	-
Additional impairment during the year	(126)_	(1)
Impairment at the end of the year	(1.118)	(1.837)
Total	51.212	34.363

# 7. Other accounts receivable

Other accounts receivable consist of:

			31 Dece 200		31 December 2006
Import VAT				494	-
Import excise			:	2.528	-
Other accounts receivable			•	1.246	320
Impairment				(130)	(130)
Total	+*	-	<u> </u>	4.138	190

Import excise and import VAT receivable as of 31 December 2007 is recorded both as an asset and a liability (Note 13). In accordance with the prevailing legislation, import excise and import VAT incurred is recorded as a payable to the Customs Department. However, until the 16th of next month payment of import excise and import VAT due to the Customs Department the amount paid is refundable or might be anulled by the State Tax Inspectorate, the central tax administrator in Lithuania. Due to this, the import excise and the import VAT amount recorded as a liability is also an asset to the Company.

# 8. Cash and cash equivalents

Cash and cash equivalents consist of:

	31 December 2007	31 December 2006
Cash in banks	898	3.648
Cash on hand	76	28_
Total	974	3.676

# 9. Shareholders' equity

Revaluation reserve

	31 December 2007	31 December 2006
Increase in value of AB Šiaulių Bankas shares Deferred income tax to equity	11.625 (1.744)	11.851 (1.778)
Total	9.881	10.073

# Profit distribution

On 27 April 2007 the General Shareholders' Meeting allowed for the shareholders to pay 8,132 thousand Litas dividends.

# 10. Basic earnings per share

Basic earnings per share are calculated as follows:			•
		2007	2006
Net profit, attributable to the shareholders		7.862	17.624
Number of shares (thousands)		50.827	50.827
Earnings per share (LTL)	•	0,15	0,35

AB Alita has no dilutive potential shares or convertibles. The diluted earnings per share are the same as the basic earnings per share.

# 11. Accrued liabilities

Accrued liabilities are listed below:	30 September 2007	31 December 2006	
Excise duty	20.620	12.184	
Import excise (Note 9)	2.528	5.540	
Value added tax (VAT)	10.580 494	5.519	
Import VAT (Note 9) Packaging tax	3.927	1.371	
Advances received	3.927 960	2.164	
Salaries	640	491	
Accrued social security tax	523		oc <b>ciál</b> tale party tax
Withholding income tax	169		r j in <b>c</b> ame tax
Vacation pay	1.745		03y.74%
Other accrued liabilities	3.810		outed righilities
Offici doordoo hamadoo			
Total	45.996	23,949	7 125 James Fal
12. Long-term and short-term bank loans and leasing liabilities		; carra	and short-term be
Table 1 and	30 September	31 December	2 <b>m</b> 2007 200
	2007	2006	
			. And a production of the contract of the cont
Long-term loans payable by AB Alita	61.985	3.396	п <b>озну</b> брауабін эк
Long-term leasing liabilities payable by AB Alita	272	. 😅	leasing liabilities
Long-term leasing liabilities payable by UAB Alita Distribution	1,371	. 2.	e la combina ki si e
Long-term leasing liabilities payable by UAB Vilkmerges alus	70	ا دان دیره	n combi <b>go</b> deservir en
	<del></del>	<del></del>	
Total long-term liabilities	63.698	3.396	:
Current portion of long-term loan payable by AB Alita	11.849	22.800	
Credit line payable by AB Alita	38.018	10.000	
Overdraft by AB Alita	1.627	-	
Current portion of long-term loan payable by AB Anykščių Vynas	-	1.657	
Short-term loan payable by AB Anykščių Vynas	5.110	1.485	
Short-term loan payable by UAB Alita Distribution	1.468	-	
Curent portion of long-term leasing liabilities			
payable by AB Alita	189		
Curent portion of long-term leasing liabilities	•••		
payable by UAB Alita Distribution	758	_	
Curent portion of long-term leasing liabilities	100	=	
payable by UAB Vilkmerges alus	2		
payable by UAB vilkinerges alus			
Total short-term liabilities	59.021	35.942	

# 13. Information about audit

Concolidated financial statemens for the twelve month period ended 31 December 2007 was not audited. An audit will be perform for the full financial year 2007.

The comparative information is taken from consolidated financial statements for the year 2006, which was prepared and audited in accordance with International Financial Reporting Standarts as adopted by European Union.