# Confirmaton of the responsible persons

Following the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodical and Additional Information of the Bank of Lithuania, we, Darius Zubas, Managing Director of AB Linas Agro Group and Tomas Tumenas, Finance Director of AB Linas Agro Group, hereby confirm that, to the best of our knowledge, the unaudited Interim Consolidated Financial Statements of AB Linas Agro Group for the six months of the financial year 2017/18, prepared in accordance with International Financial Reporting Standards, as adopted by the European Union, give a true and fair view of assets, liabilities, financial position, profit or losses and cash flow of AB Linas Agro Group and the Group as well. We also confirm that Interim Consolidated Report for the six months of the financial year 2017/18 includes fair review of the business development and activities, together with the description of the major risks and indeterminations incurred.

Managing Director of AB Linas Agro Group

28 February 2018

Finance Director of AB Linas Agro Group

28 February 2018

Darius Zubas Tomas Tuménas

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Consolidated Interim Report of AB Linas Agro Group

for the Six-month Period of the Financial Year 2017/18, Ended 31 December, 2017

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# **Contact Persons**

Finance Director	Investor Relations Specialist
Tomas Tumėnas	Greta Vaitkevičienė
Ph. + 370 45 507 393	Ph. + 370 45 507 346
Email t.tumenas@linasagro.lt	Email g.vaitkeviciene@linasagro.lt



# 1. Reporting period of the Interim Report

Financial year of AB Linas Agro Group starts on 1 July of the calendar year and ends on 30 June of the next year, therefore this interim report is prepared for the first six months of the financial year 2017/18, and all the figures are stated as at 31 December 2017, unless otherwise indicated. AB Linas Agro Group is also referred to as the Company and its group of companies is referred to as Group in this report.

# 2. References and other explanatory notes on the information disclosed in the Report

All financial data in this semi-annual report are prepared in accordance with Financial Reporting Standards unless otherwise stated. Financial result is unaudited.

# 3. Information about the Company and the Group

Company name	AB Linas Agro Group
Legal form	Public company
Date and place of registration	27/11/1995 in Panevezys
Code of legal entity	148030011
LEI	529900UB9QON717IL030
VAT identification number	LT480300113
Company register	State Enterprise Centre of Registers (Valstybės įmonė Registrų centras)
Address	Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania
Phone	+370 45 50 73 03
Fax	+370 45 50 73 04
E-mail	group@linasagro.lt
Website	www.linasagro.lt
Bank account	LT07 7044 0600 0263 7111, AB SEB bank, bank code 70440
ISIN code	LT0000128092
Ticker in Nasdaq Vilnius	LNA1L

AB Linas Agro Group together with its directly and indirectly controlled companies (hereinafter – subsidiaries) makes the Group, which was founded in 1991 and operates in four countries – Lithuania, Latvia, Estonia and Denmark. The financial year of the Group begins on 1 July. At the end of the reporting period the Group had 39 companies, and the total headcount amounted to 2,201 employees.

The Company does not have any branches and representative offices.



## 3.1. The Main Activity

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The subsidiaries controlled by the Company produce, handle and merchandise agricultural and food products, also provide products and services for farming. The Company performs only the management function and is not involved in any trading or production activities.

The Group is the leading exporter of grains and has own network of grain storage facilities. Also is one of the leaders in supplies of agricultural inputs (such as certified seeds, fertilizers and agricultural machinery) in Lithuania, has seed preparation plant. The Group is a major milk producer in Lithuania and poultry producer in Latvia as well.

The Group's activities are subdivided into main four operating Segments. Division into separate Segments is dictated by different types of products and character of related activities; however, activities of the Segments are often interconnected.









Products and services for farming Agricultural production

Grain and feedstuff handling and merchandising

Food products





## 3.2. Information about subsidiaries of the Company

#### 3.2.1. Effective Stock held by AB Linas Agro Group

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The Company controlled 38 companies\* in Lithuania, Latvia, Estonia and Denmark as at 31 December 2017.

\*Dormant companies UAB Gerera (100% shares), UAB Dotnuvos Technika (100% shares) and SIA Erfolg Group (93.97% shares) not included).

AB Linas Agro Group					
AB Linas Agro	SIA Linas Agro	UAB Dotnuva Baltic	AS Putnu Fabrika Kekava		
100%	100%	100%	93.97%		
UAB Linas Agro Grūdų Centras KŪB	Linas Agro A/S	SIA Dotnuva Baltic	SIA Lielzeltini		
100%	100%	100%	100%		
SIA Linas Agro Graudu Centrs	UAB Linas Agro Konsultacijos	AS Dotnuva Baltic	SIA Cerova		
100%	100%	100%	100%		
UAB Linas Agro Grūdų Centras	Panevėžys District Žibartonių ŽŪB	ŽŪB Landvesta 1	SIA Broileks		
100%	99.89%	100%	100%		
SIA Paleo	Šakiai District Lukšių ŽŪB	ŽŪB Landvesta 2	SIA PFK TRADER		
100%	98.80%	100%	93.97%		
ŽŪK KUPIŠKIO GRŪDAI	Kėdainiai District Labūnavos ŽŪB	ŽŪB Landvesta 3	UAB Jungtinė Ekspedicija		
98,96%	98.60%	100%	100%		
Karčemos Koopera- tinė bendrovė	Biržai District Medeikių ŽŪB	ŽŪB Landvesta 4	UAB Lineliai		
24.00%	98.34%	100%	100%		
Noreikiškių ŽŪB	Panevėžys District Aukštadvario ŽŪB	ŽŪB Landvesta 5	Užupės ŽŪB		
100%	<b>97.65</b> %	100%	100%		
UAB Paberžėlė	Sidabravo ŽŪB	ŽŪB Landvesta 6			
100%	95.21%	100%			



#### **3.2.2.** Shareholding structure of the companies

As at 31 December 2017, AB Linas Agro Group controlled, either directly or indirectly, the following companies\*:

\*Dormant companies UAB Gerera (100% shares owned by AB Linas Agro, UAB Dotnuvos Technika (100% shares owned by UAB Dotnuva Baltic) and SIA Erfolg Group (100% shares owned by AS Putnu Fabrika Kekava) are not included.

\*\* AB Linas Agro Group and UAB Linas Agro Grūdų Centras hold 50% of votes each in UAB Linas Agro Grūdų Centras KŪB.

		Share of the stock held by companies					
Company	Status	AB Linas Agro Group	AB Linas Agro	UAB Linas Agro Konsultacijos	UAB Linas Agro Grūdų centras	UAB Linas Agro Grūdų centras KŪB	Share of the stock held by the Group
AB Linas Agro	Subsidiary	100%					100%
Linas Agro A/S	Subsidiary		100%				100%
SIA Linas Agro	Subsidiary		100%				100%
UAB Linas Agro Grūdų Centras	Subsidiary		100%				100%
UAB Linas Agro Grūdų Centras KŪB **	Subsidiary	37.61 %	62.37%		0.02%		100%
SIA Linas Agro Graudu Centrs	Subsidiary					100%	100%
SIA Paleo	Subsidiary					100%	100%
UAB Linas Agro Konsultacijos	Subsidiary	100%					100%
Noreikiškių ŽŪB	Subsidiary	99.95%		0.05%			100%
Panevėžys District Aukštadvario ŽŪB	Subsidiary			97.65%			97.65%
Sidabravo ŽŪB	Subsidiary			95.21%			95.21%
Šakių rajono Lukšių ŽŪB	Subsidiary			98.80%			98.80%
Biržai District Medeikių ŽŪB	Subsidiary			98.34%			98.34%
Kėdainiai District Labūnavos ŽŪB	Subsidiary			98.60%			98.60%
Užupės ŽŪB	Subsidiary	0.05%		99.95%			100%
UAB Paberžėlė	Subsidiary	Užupės ŽŪB o	wns 100% sha	res of the comp	bany		100%
Panevėžys District Žibartonių ŽŪB	Subsidiary	0.05%		49.02%	Užupės Ž 50.82% p company	arts of the	99.89%



\*\*\* The Group owns 24% parts of Karčemos Kooperatinė Bendrovė, but controls this company and consolidates in the financial statements.

		Share of the stock held by companies				
Company	Status	AB Linas Agro Group	AB Linas Agro	UAB Dotnuva Baltic	Share of the stock held by the Group	
UAB Lineliai	Subsidiary	100%			100%	
ŽŪB Landvesta 1	Subsidiary	76.47%	23.53%		100%	
ŽŪB Landvesta 2	Subsidiary	76.97%	23.03%		100%	
ŽŪB Landvesta 3	Subsidiary	13.91%	86.09%		100%	
ŽŪB Landvesta 4	Subsidiary	26.42%	73.58%		100%	
ŽŪB Landvesta 5	Subsidiary	66.71%	33.29%		100%	
ŽŪB Landvesta 6	Subsidiary	15.51%	84.49%		100%	
ŽŪK KUPIŠKIO GRŪDAI	Subsidiary	Lukšių ŽŪB, Aukšt helds 6.29%, Med – 49.69% parts of	eikių ŽŪB – 31.45		98.96%	
UAB Dotnuva Baltic	Subsidiary	100%			100%	
SIA Dotnuva Baltic	Subsidiary			100%	100%	
AS Dotnuva Baltic	Subsidiary			100%	100%	
UAB Jungtinė Ekspedicija	Subsidiary	100%			100%	
Karčemos Kooperatinė Bendrovė***	Subsidiary	UAB Linas Agro Grūdų centras KŪB owns 20% parts of the company and Panevėžys District Žibartonių ŽŪB own 4% parts of the company			24%	

		Share of t	Share of the		
Company	Status	AB Linas Agro Group	AS Putnu Fabrika Kekava	SIA Lielzeltini	stock held by the Group
AS Putnu Fabrika Kekava	Subsidiary	57.69%		36.28%	93.97%
SIA PFK Trader	Subsidiary		100%		93.97%
SIA Lielzeltini	Subsidiary	100%			100%
SIA Cerova	Subsidiary	100%			100%
SIA Broileks	Subsidiary	100%			100%



## 3.2.3. Activities and contact data of the companies of the Group\*

\* Dormant companies are not included:

- UAB Gerera, private limited liability company, founded 15/1/1993, code of legal entity 147676584, address Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania, company register – State Enterprise Centre of Registers (Valstybės įmonė Registrų centras);
- 2. UAB Dotnuvos Technika, private limited liability company, founded 25/6/1998, code of legal entity 161452398, address Parko St. 6, Akademija, LT-58351 Kėdainiai District, Lithuania, company register – State Enterprise Centre of Registers (Valstybės įmonė Registrų centras).
- 3. SIA Erfolg Group, private limited liability company, founded 30/11/2009, code of legal entity 50103261581, address Gaismas iela 2A-48, Kekava, Kekava district, Latvia, company register Register of Enterprises of the Republic of Latvia.

#### Subsidiaries in Lithuania

Company name	Principal activities	Registration date, code of legal entity, legal form, company register	Contact data
AB Linas Agro	Wholesale trade of grains and oilseeds, feedstuffs and agricultural inputs supply	8/7/1991, Code of legal entity 1473 28026, public limited liability company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania Ph. +370 45 507 333 Fax +370 45 507 444 E-mail info@linasagro.lt www.linasagro.lt, www.rapsai.lt
UAB Linas Agro Grūdų Centras	Management services	5/7/2002, Code of legal entity 148450944, private limited liability company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania Ph. +370 45 507 365 Fax +370 45 507 344 E-mail grudai@linasagro.lt
UAB Linas Agro Grūdų Centras KŪB	Grain processing and storage	10/7/2002, Code of legal entity 148451131, limited partnership, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania Ph. +370 45 507 343 Fax +370 45 507 344 E-mail grudu.centras@linasagro.lt
UAB Linas Agro Konsultacijos	Management of subsidiary farming companies	23/6/2003, Code of legal entity 248520920, private limited liability company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Žibuoklių St. 14, LT-57125 Kėdainiai, Lithuania Ph. +370 688 674 29 E-mail konsultavimas@linasagro.lt
ŽŪB Landvesta 1	Rent and management of agricultural purposes land	21/10/2005, Code of legal entity 300501060, agricultural company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania Ph. +370 45 507 406 Fax +370 45 507 404 E-mail info@landvesta.lt
ŽŪB Landvesta 2	Rent and management of agricultural purposes land	21/10/2005, Code of legal entity 300501085, agricultural company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania Ph. +370 45 507 406 Fax +370 45 507 404 E-mail info@landvesta.lt
ŽŪB Landvesta 3	Rent and management of agricultural purposes land	21/10/2005, Code of legal entity 300501092, agricultural company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Smėlynės St. 2C, LT-35143 Panevėžys, Lithuania Ph. +370 45 507 406 Fax +370 45 507 404 E-mail info@landvesta.lt
ŽŪB Landvesta 4	Rent and management of agricultural purposes	23/04/2007, Code of legal entity 300709428, agricultural	Smėlynės St. 2C, LT-35143, Panevėžys, Lithuania

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AB Linas Agro Group, Code of Legal Entity 148030011, Smėlynės St. 2C, Panevėžys, Lithuania Consolidated Interim Report of the Financial Year 2017/18 For the Six-month Period Ended 31 December 2017



Company name	Principal activities	Registration date, code of legal entity, legal form, company register	Contact data
	land	company, Register of	Ph. +370 45 507 406
		Enterprises of Republic of	Fax +370 45 507 404
		Lithuania, VĮ Registrų centras	E-mail info@landvesta.lt
ŽŪB Landvesta 5	Rent and management	16/8/2007, Code of legal entity	Smėlynės St. 2C, LT-35143
	of agricultural purposes	301019661, agricultural	Panevėžys, Lithuania
	land	company, Register of	Ph. +370 45 507 406
		Enterprises of Republic of	Fax +370 45 507 404
		Lithuania, VĮ Registrų centras	E-mail info@landvesta.lt
ŽŪB Landvesta 6	Rent and management	14/1/2008, Code of legal entity	Smėlynės St. 2C, LT-35143
	of agricultural purposes	301520074, agricultural	Panevėžys, Lithuania
	land	company, Register of	Ph. +370 45 507 406
		Enterprises of Republic of	Fax +370 45 507 404
		Lithuania, VĮ Registrų centras	E-mail info@landvesta.lt
UAB Dotnuva	Sale of seeds,	5/3/1996, Code of legal entity	Parko St. 6, Akademija, 58351
Baltic	agricultural machinery	261415970, private limited	Kėdainiai district, Lithuania
		liability company, Register of	Ph.+370 347 370 30
		Enterprises of Republic of	Fax +370 347 370 40
		Lithuania, VĮ Registrų centras	E-mail info@dotnuvabaltic.lt
			www.dotnuvabaltic.lt
Noreikiškių ŽŪB	Rent and management	16/8/2012, Code of legal entity	Žibartonių St. 70, Žibartoniai vill.
	of agricultural purposes	302841649, agricultural	LT-38323 Panevėžys district,
	land	company, Register of	Lithuania
		Enterprises of Republic of	Ph.+370 45 507 333
		Lithuania, VĮ Registrų centras	Fax +370 45 507 444
			E-mail noreikiskes@linasagro.lt
Užupės ŽŪB	Mixed agricultural	6/4/2011, Code of legal entity	Liaudės St. 81, Užupės vill.
	activities	302612561, agricultural	LT-58311 Kėdainiai district,
		company, Register of	Lithuania
		Enterprises of Republic of	Ph. +370 698 58583
		Lithuania, VĮ Registrų centras	E-mail uzupe@linasagro.lt
UAB Paberžėlė	Rent and management	30/6/2008, Code of legal entity	Liaudės St. 81, Užupės vill.,
	of agricultural purposes	301772627, private limited	LT-58311 Kėdainiai district,
	land	liability company, Register of	Lithuania
		Enterprises of Republic of	Ph. +370 698 58583
		Lithuania, VĮ Registrų centras	E-mail paberzele@linasagro.lt
UAB Lineliai	Rent and management	9/3/2012, Code of legal entity	Smėlynės St. 2C, LT-35143
	of agricultural purposes	302740714, private limited	Panevėžys, Lithuania
	land	liability company, Register of	Ph. +370 45 507 406
		Enterprises of Republic of	Fax +370 45 507 404
		Lithuania, VĮ Registrų centras	E-mail lineliai@linasagro.lt
Šakiai District	Mixed agricultural	30/10/1992, Code of legal	Lukšių vill. 2, LT-71176 Šakiai
Lukšių ŽŪB	activities	entity 174317183, agricultural	district, Lithuania
		company, Register of	Ph. +370 345 442 88
		Enterprises of Republic of	Fax +370 345 442 25
		Lithuania, VĮ Registrų centras	E-mail luksiai@linasagro.lt
Kėdainiai District	Mixed agricultural	25/2/1992, Code of legal entity	Barupės St. 9, Labūnavos vill.
Labūnavos ŽŪB	activities	161228959, agricultural	LT-58173 Kėdainiai district,
		company, Register of	Lithuania
		Enterprises of Republic of	Ph. + 370 347 34 4166
		Lithuania, VĮ Registrų centras	Fax + 370 347 34 180
			E-mail <i>labunava@linasagro.lt</i>

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Company name	Principal activities	Registration date, code of legal entity, legal form, company register	Contact data
Biržai District Medeikių ŽŪB	Growing and sale of crop	5/10/1992, Code of legal entity 154771488, agricultural company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Biržų St.32, Medeikių vill., LT-41462 Biržai district, Lithuania Ph. +370 450 584 22 Fax +370 450 584 12 E-mail <i>medeikiai@linasagro.lt</i>
ŽŪK KUPIŠKIO GRŪDAI	Grain processing and storage	8/4/1999, Code of legal entity 160189745, co-operative society, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Technikos St. 6D, LT-40122 Kupiškis, Lithuania Ph./Fax +370 459 529 16 E-mail <i>info@kupiskiogrudai.It</i>
Panevėžys District Aukštadvario ŽŪB	Mixed agricultural activities	9/3/1993, Code of legal entity 168573274, agricultural company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Pirties St. 3, Aukštadvario vill. LT-38255 Panevėžys district, Lithuania Ph./fax +370 45 592 651 E-mail <i>aukstadvaris@linasagro.lt</i>
Sidabravo ŽŪB	Mixed agricultural activities	20/4/1993, Code of legal entity 171331516, agricultural company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Pergalės St. 1A, Sidabravas, LT-82251 Radviliškis district, Lithuania Ph. +370 422 477 27 Fax +370 422 476 18 E-mail sidabravas@linasagro.lt
UAB Jungtinė Ekspedicija	Logistics and forwarding services	17/2/1998, Code of legal entity 141642963, private limited liability company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	I. Kanto g. 12-3, LT-92235 Klaipėda, Lithuania Ph. +370 46 310 163 Fax +370 46 312 529 E-mail <i>info@je.lt</i> www.je.lt
Panevėžys District Žibartonių ŽŪB	Mixed agricultural activities	22/5/1992, Code of legal entity 168521815, agricultural company, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Žibartonių St. 74, Žibartoniai vill., LT-78323 Panevėžys district, Lithuania Ph. +370 45 557 444 Fax +370 45 557 486 E-mail zibartoniai@linasagro.lt
Karčemos Kooperatinė Bendrovė	Grain processing and storage	9/3/2010, Code of legal entity 302487798, co-operative society, Register of Enterprises of Republic of Lithuania, VĮ Registrų centras	Šiaulių St. 72, Gustonys vill. LT-38355 Panevėžys district, Lithuania Ph. +370 45 454 051 Fax +370 45 454 054 E-mail <i>priemimas@karcemoskb.lt</i>

# Subsidiaries operating in foreign countries

Company name	Principal activities	Registration date, code of legal entity, company register	Contact data
SIA Linas Agro	Wholesale trade of grains and oilseeds, agricultural inputs supply	23/4/2003, Code of legal entity 53603019011, Register of Enterprises of the Republic of Latvia	Bauskas St. 2, LV-3001 Jelgava, Latvia Ph. +371 630 840 24 Fax +371 630 842 24 E-mail <i>info@linasagro.lv</i> www.rapsim.lv

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Company name	Principal activities	Registration date, code of legal entity, company register	Contact data
SIA Linas Agro Graudu Centrs	Grain processing and storage	2/5/2013, Code of legal entity 43603059101, Register of Enterprises of the Republic of Latvia	"Jaunsalieši", LV-5202 Jekabpils, Latvia Ph. +371 220 001 82 E-mail graudu.centrs@linasagro.lv
Linas Agro A/S	Wholesale trade of grains and oilseeds, feedstuffs and other similar products and services	15/3/1994, Code of legal entity CVR 17689037, register of the company – Danish Commerce and Companies Agency	Vinkel Allé 1, DK-9000 Aalborg, Denmark Ph. +45 988 430 70 Fax +45 988 440 07 E-mail info@linasagro.dk www.linasagro.dk
SIA Paleo	Warehousing services	15/2/2000, Code of legal entity 40003480783, Register of Enterprises of the Republic of Latvia	"lecavas baze", lecavas nov., LV- 3913 Latvia Ph. +371 639 415 41 Fax +371 639 419 55 E-mail <i>paleo@linasagro.lv</i>
SIA Dotnuva Baltic	Sale of seeds, agricultural machinery	26/04/2010, Code of legal entity 43603041881, Register of Enterprises of the Republic of Latvia	Jūrmalas St. 13C, Pinki, LV–2107 Babītes district, Latvia Ph. +371 679 131 61 Fax +371 677 602 52 E-mail info@dotnuvabaltic.lv www.dotnuvabaltic.lv
AS Dotnuva Baltic	Sale of seeds, agricultural machinery	11/11/2010, Code of legal entity 12019737, Estonian Central Register of Securities (Eesti Väärtpaberikeskus AS)	Savimäe 7, Vahi 60534, Tartu district, Estonia Ph. +372 661 2800 Fax +372 661 8004 E-mail info@dotnuvabaltic.ee www.dotnuvabaltic.ee
AS Putnu Fabrika Kekava	Poultry farming, production and marketing of poultry and poultry products	11/6/1991, Code of legal entity 50003007411, Register of Enterprises of the Republic of Latvia	Kekava, Kekava district, LV-2123 Latvia Ph. +371 6787 4000 Fax +371 6787 4001 E-mail <i>info@pfkekava.lv</i> www.vistas.lv
SIA PFK TRADER	Food retail	26/8/2013, Code of legal entity 40103703853, Register of Enterprises of the Republic of Latvia	Kekava, Kekava district, LV-2123 Latvia Ph. +371 6787 4000 Fax +371 6787 4001 E-mail <i>info@pfkekava.lv</i> www.vistas.lv
SIA Lielzeltini	Poultry farming, production and marketing of poultry and poultry products, feed production	7/7/1994, Code of legal entity 40003205232, Register of Enterprises of the Republic of Latvia	"Mazzeltini", Janeikas, Bauskas district, Latvia Ph. +371 6396 0770 Fax +371 6396 0768 E-mail <i>lielzeltini@lielzeltini.lv</i> www.lielzeltini.lv
SIA Broileks	Chicken breeding and sale	7/12/2009, Code of legal entity 50103262981, Register of Enterprises of the Republic of Latvia	Gaismas St. 2A-48, Kekava LV-2123, Latvia Ph./Fax +371 67313182





Company name	Principal activities	Registration date, code of legal entity, company register	Contact data
SIA Cerova	Egg incubation and chicken sale	8/10/2003, Code of legal entity 43603019946, Register of Enterprises of the Republic of Latvia	Centra St. 11, Musa, Bauskas district, Latvia Ph. +371 2633 4110 Fax +371 6392 6234 E-mail <i>cerova@latnet.lv</i>

## 4. Employees

As at 31 December 2017 the number of employees of the Group was 2,201 or 45 employees more than as at 31 December 2016 (2,156).

AB Linas Agro Group has no collective agreement.

# 5. Activity and Financial Results of the Group

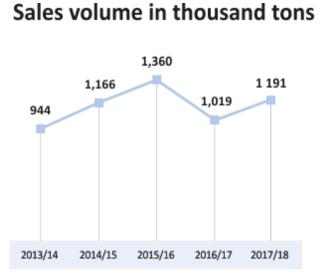
- Consolidated revenue of AB Linas Agro Group in six months of 2017/18 financial year totaled EUR 325 million and was 9.4% more as compared to previous year (EUR 297 million).
- The Group's sales volume in tons reached 1.2 million of various grains and agricultural inputs and was 17% more as compared to previous year (1 million tons).
- The gross profit reached EUR 27 million and was 34% higher than a year before (EUR 22 million).
- Consolidated EBITDA was 69% higher and amounted to EUR 14.5 million as compared to the previous year (EUR 8.6 million).
- The Group's operating profit was EUR 8.5 million or 2.3 times higher as compared to the respective period of the previous year (EUR 3.7 million).
- Profit before taxes amounted to EUR 7.5 million (compared to EUR 2.6 million previous year). The
  net profit attributable to the Group stood at EUR 6.4 million (EUR 1.6 million previous year).
- The gross profit in the second quarter of this financial year increased from EUR 7.6 million to EUR 12.6 million, and the operating profit amounted to EUR 2.9 million compared to EUR 2.3 million operating loss and net profit reached EUR 2.1 million as compared to loss of EUR 2.7 million a year ago.





## 5.1. Financial Ratios

	2017/18 6 months	2016/17 6 months	2015/16 6 months	2014/15 6 months	2013/14 6 months
Sales in tons	1,190,608	1,018,791	1,360,481	1,166,017	944,331
Sales revenue (thousand EUR)	324,764	297,193	366,981	310,366	290,301
Gross profit (thousand EUR)	27,143	21,755	25,266	16,739	16,603
Gross profit margin	8%	7%	7%	5%	6%
EBITDA (thousand EUR)	14,549	8,575	13,649	8,686	14,557
EBITDA margin	5%	3%	4%	3%	5%
Operating profit (thousand EUR)	8,486	3,657	9,256	3,731	11,759
Operating profit margin	3%	1%	2%	1%	4%
Earnings before taxes EBT (thousand EUR)	7,490	2,584	8,386	2,700	11,068
Earnings before taxes margin	2%	1%	2%	1%	4%
Net profit (thousand EUR)	6,861	1,709	7,075	2,064	10,307
Net profit margin	2%	0.6%	2%	0.7%	3.6%
Current ratio	1.4	1.3	1.7	1.5	1.4
Debt / Equity ratio	0.9	0.9	0.6	0.8	1.0
Net financial debt / EBITDA	10.2	16.5	7.0	12.8	9.0
Return on equity (ROE)	3.9%	1.0%	4.3%	1.2%	6.1%
Return on capital employed (ROCE)	2.5%	0.8%	3.4%	1.4%	4.1%
Basic and diluted earnings per share (EUR) (EPS)	0.04	0.01	0.04	0.01	0.07



## Sales revenue, EUR million



# Gross profit and EBITDA, EUR million



Operating and Net profit, EUR million





#### 5.2. Overview

As per updated data of International Grain Council (IGC), the world grain and oilseed harvest will be around 2.1 billion tons in 2017 and 1.8% less as compared to that in 2016 (2,140 billion tons). The grain harvest is above 2 billion tons for the fourth consecutive year. A record harvest has been recorded in neighboring Russia what amounted to 137 million tons (11% more as compared to 2016). Therefore, world grain ending stocks are high and projected to reach 610 million tons this year (621 million tons in 2016). The above affected the global prices, which dropped compared to 2016. For instance, the price of wheat on MATIF exchange ranged between 150 and 180 euros per ton in July-December (180 euros has been recorded only in July and after that price has been on downward trend), while previous year it has been 162-168 euros per ton. At the same time rapeseed price was 358-370 euros per ton, compared with the price of 363-370 euros per ton a year before.

According to the data of Statistics Lithuania cereals harvest in Lithuania remained almost unchanged and amounted to 5.78 million tons (5.76 million tons in 2016). Before the start of the harvest, expectations were higher and amounted to 6.3 million tons. Heavy rains during harvesting period (especially in the second half of it) negatively affected overall conditions and because of this, total harvested area dropped from 1.55 million ha to 1.43 million ha. Despite of heavy rains, the majority of grains, especially wheat, was medium quality as compared to feed wheat in the last year. In 2017, the harvest of cereals in Latvia was the same like a year before and accounted to 2.7 million tons, but the grain quality was lower. Moreover, as much as 70 thousand ha or 10% of the grain harvest remained in the fields.

Lower cereal harvest in Baltic's as compared to expectations, appreciation of Euro versus US Dollar and increased export volumes of grains from neighboring countries (Russia and Ukraine) put a pressure on export markets and that had an impact on Group's performance.

Overall situation in grains and oilseeds market also directly affects prices for food products. According to the data of UN Food and Agricultural organization, an average FAO index went up from 169 to 176 points for the period July-December due to increased index of milk prices (those grew 22%), meat price index, which also accounts prices for poultry products, grew from 162 to 173 points. It is important to note that due to oversupply of certain milk products, index of milk prices in December declined if compared to the same period of the last year. All these aforementioned reasons had a direct effect on Group's first half year performance.

Despite very competitive environment overall performance over first six months of this season for AB Linas Agro Group has been successful. The total sales volume of AB Linas Agro Group grew by 17% from 1.02 million tons to 1.2 million tons and consolidated revenue of the first six months of 2017/18 financial year amounted to EUR 325 million and was up 9.4% if compared to the same period of previous year (EUR 297 million). The main reason behind the revenue increase was growth in sales of business Segment 'Grain and Feedstuff Handling and Merchandising ', which went up almost 16%. Increase in sales was recorded in following business segments like 'Agricultural Production' and 'Food Products' (those grew by 16 and 11 % accordingly). Due to declined grain world prices and decreased area of winter crops in the Baltic countries the demand for fertilizers and chemicals have shrunken, therefore revenue of business Segment 'Products and services for Farming' dropped 9%.

Increased sales volumes in both tonnage and sums had a direct positive affect on Group's profitability. The gross profit of AB Linas Agro Group grew from EUR 22 million to EUR 27 million, the operating profit from EUR 3.7 million to EUR 8.7 million and net profit from EUR 1.7 million to EUR 6.9 million.



Taking into account the fact that due to heavy rainfalls an overall seeded area has shrunken and the demand for various inputs should decline because of diminished grain prices, also the fact that majority of grain trading contracts have already taken place, the Group predicts that in the second half of its financial year profitability should be lower as compared with that of H1.

#### 5.3. Financial Costs

Due to low interest rate basis, Group's financial expenses over referenced period almost unchanged and amounted to EUR 1.29 million compared to that in 2016/17 financial year (EUR 1.32 million). The total amount of financial loans portfolio (including leasing) grew from EUR 111 million to EUR 161 million. The amount of financial loans over first six months of this financial year grew by EUR 50 million since July due to increased various stocks and undergoing investments into poultry business and Group's grain elevators.

#### 5.4. Cash Flow

Group's cash flow from operating activities before the changes in the working capital increased to EUR 15.9 million as compared to EUR 6.5 million of the corresponding period of the previous year. Cash flow from operating activities after changes in working capital was negative and amounted to EUR 61.9 million (negative EUR 55.2 million over the respective period of 2016/17 financial year), the reason was increase of stocks by EUR 83 million over first six months of this financial year as the trading season accelerated. Group's cash and cash equivalents amounted to EUR 10.7 million at the end of the reporting period (EUR 7.8 million in 2016/17 financial year).

#### 5.5. Investments

During the reporting period, the Group's subsidiaries have invested over EUR 8.1 million. Major investments of the Group by character:

Investment object	Investment amount, thousand EUR
Grain storage equipment, warehouses, buildings, various appliances and other machinery	2,276
Purchase and upgrade of agricultural machinery, vehicles, equipment, buildings and purchase of land	3,202
Modernization and renovation of poultry farms	2,622



### 5.6. Performance Results of the Segments

Activities of the Group are divided into five business Segments:

- 1. Grain and Feedstuff Handling and Merchandising;
- 2. Products and Services for Farming;
- 3. Agricultural Production;
- 4. Food products;
- 5. Other.

#### 5.6.1. Operating Profit (loss) by Segments, thousand euro

	2017/18 6 months	2016/17 6 months	2015/16 6 months	2014/15 6 months	2013/14 6 months
Grain and Feedstuff Handling and Merchandising	6,718	4,058	10,660	2,598	2,416
Products and Services for Farming	2,750	2,157	1,559	1,338	2,449
Agricultural Production	474	(875)	(1,307)	(1,376)	2,015
Food products	1,533	499	252	2,557	5,952
Other	41	134	59	49	(139)

#### 5.6.2. Grain and Feedstuff Handling and Merchandising

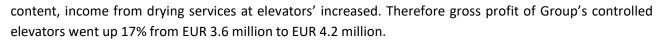
Being the largest operating Segment, this one includes the sale of grain, oilseeds and feedstuffs, as well as grain storage and logistic services.

The Group has been operating in this field since 1991; this activity generates the major part of the Group's revenue. The companies AB Linas Agro and Linas Agro AS are the holders of the European Good Trading Practice certificates. The companies AB Linas Agro and SIA Linas are ISCC (International Sustainability and Carbon certification) certified. In addition, AB Linas Agro holds a certificate in trade of organic plant production issued by the PE Ekoagros, and has GMP+ (European Good Manufacturing Practice) certification. The Group consistently expands the capacity of its own grain elevators, and currently the Group's own storage capacity for various grains and other agricultural commodities in Lithuania and Latvia is 290 thousand tons. The capacities of the storage facilities at ports operated by the Group reach 176 thousand tons.

Differently if compared to a previous year, the sales volumes in tons of various products over first six months of this financial year grew by 22% from 783 thousand tons to 953 thousand tons.

The sales of traditional crops (wheat, rapeseed, barley) grew by 25%: their trading volumes increased from 0.6 million tons to 0.8 million tons. Sales in monetary units soared from EUR 135 million to EUR 151 million as well. Favorable market conditions had a positive impact of performance of various feedstuffs. The sales of feedstuff in tons grew 29%, while the revenue from feedstuff sales went up from EUR 44 million to EUR 56.

Grain elevators owned by the Group collected and processed almost 466 thousand tons of various agricultural commodities or 7% more as compared to the respective period of the 2016/17 financial year (434 thousand tons). Taking into account that majority of harvested grains had comparatively big moisture



Segment's operating profit soared by 66% from EUR 4.1 million to EUR 6.7 million.

Almost 2.2 million euros invested over the reporting period to expand grain storage facilities in Kupiškis, Lukšiai (Šakiai district), Kartena (Kretinga district), Pasvalys, and warehoue for storage of feedstuff in Joniškis. A new grain reception station opened in Skrunda, Latvia and there are plans to open one more grain elevator in Latvia. The volume of sourced grain, oilseeds and legumes in Latvia grew by almost 32% up to 297 thousand tons.

Taking into account challenges in export markets, a diminished winter crop seeding area in the Baltic States, and that the majority of profit in grain trading is already earned, the Group predicts that overall profitability of this business Segment (and particularly profitability of traditional products trade) will be lower compared to previous year.

#### 5.6.3. Products and Services for Farming

This business Segment includes trade in seeds, plant protection products, fertilizers, agricultural machinery, installation of grain cleaning, drying and storage facilities as well as farms.

Supply of agricultural inputs to the farmers is a long term activity of the Group that trace back to 1993 and is currently run in Lithuania, Latvia and Estonia. The Group represents worldwide known brands.

The subsidiary AB Linas Agro is one of the largest suppliers of fertilizers, plant protection products, certified seed to Lithuanian farmers, and SIA Linas Agro supplies agricultural inputs to Latvian farmers. The Group is constantly increasing its own warehousing capacity, and currently the total storage capacity for keeping seeds, fertilizers and plant protection products in Lithuania and Latvia exceeds 131 thousand tons.

The subsidiary UAB Dotnuva Baltic is a wholesaler and retailer of agricultural machinery and grain storage facilities, has an agricultural machinery service network in the Baltic States and a seed preparation plant. "Dotnuva Baltic" holds one-third of Lithuanian certified seed market and has prepared almost 14 thousand tons of seeds during the reporting period. The company has a certificate in preparation and trade of organic seeds issued by the PE Ekoagros. Dotnuva Baltic is the only representative of the "Case IH" brand in the Baltic States. In order to ensure high standards of customer service and to provide quality service to the market, in 2016 Dotnuva Baltic joined the "Red Excellence" Case IH international quality campaign, which unites Case IH dealers in Europe. The main and the largest representative offices in Dotnuva (Lithuania), Pinki (Latvia) and Tartu (Estonia) are rated at the "Professional Dealer" level, and the other ten branches of the company in the Baltic States are at the level of "Certified Dealer".

Due to heavy rainfall, part of the crops in all three Baltic States remained unharvested, also a significant number of the farmers could not sow winter crops. According to the data provided by municipalities of Lithuania, 6,985 farms in the area of 408,888 ha suffered damage due to long-term rainfall, which accounts for 27% of the total area of summer cereal crops. As much as 291,771 ha area of autumn-sown crops have either not been planted or destroyed by the floods. In Latvia in 2017, as much as 70 thousand ha or 10% of the grain harvest remained in the fields, and the area of autumn-sown crops decreased by 30%. In Estonia, after the rainfall that lasted from August to October, a sudden wave of cold weather came in and interfered autumn sowing. Significant number of crops for 2018 harvest remained unsown, and this fact will reduce farmers' income in the future.

Weather conditions have had significant negative impact on the sales of seeds of winter crops and fertilizers for autumn sowing. Revenue from trade in fertilizers and plant protection products decreased by



16% and 10% respectively and amounted to EUR 26 million and EUR 6 million respectively. The good news are that, after the traders team in Latvia have been strengthened, sales of plant protection products have increased by 15% up to EUR 1.5 million.

Farmers had to reseed the flooded areas, therefore demand for seeds increased by 10% and their trading revenue amounted to EUR 10 million.

As the priority of the distribution of EU agricultural subsidies in Lithuania have been shifted from crop production to livestock farms, the farmers have also shifted to less powerful agricultural machinery. Farmers are planning a renewal of the fleet of agricultural machinery much more carefully and weather conditions have a direct impact on their plans to acquire new machinery - the lower yield affects farmers' financial situation and their investment plans. Many farmers tend to defer investment or refuse new agricultural machinery at all. However, large farms act the opposite way by investing in more efficient and powerful self-propelled machinery and make decision to purchase it without waiting funding from the EU. Therefore, the sales of some machinery even increased: for instance, self-propelled sprayers. Furthermore, the demand for grain storage facilities has been unusually high this financial year, driven by the rainy harvesting periods during the last few years, when the harvested grain have had a big moisture content and great expenditures on grain drying have been incurred. In Latvia, most of the farms are waiting for April, when the results of the EU funding distribution will become clear, because the EU funds have offered very good conditions for the renewal of harvesters, and therefore the other machinery remained without attention of the farmers. In Estonia, EU funds subsidies to be distributed until the end of April.

The sales of new agricultural machinery decreased by 27% to EUR 16 million during the reporting period, while trade of second-hand agricultural machinery grew by 64% EUR to 0.9 million. Trade in grain storage facilities and equipment grew up to EUR 6 million (EUR 3 million in the FY 2016/17). Revenue gained from spare parts sales and service grew from EUR 3.4 million to EUR 3.9 million. Sales of dairy farming equipment increased by 2% EUR to 0.35 million.

The gross profit of the Segment remained almost unchanged and amounted to EUR 9 million compared to EUR 8.9 million, while operating profit grew up from EUR 2.2 million to EUR 2.8 million.

More than 151 thousand euros invested during the reporting period to develop the infrastructure for fertilizers trading in Latvia.

The Group expects the operating profit of this segment to be lower this year than previous year while higher if compared to the results of the financial year 2015/16.

#### 5.6.4. Agricultural Production

This business Segment covers cultivation of cereals, oilseed rape, sugar beet and other crops, production of milk and beef cattle farming. The Group owns six agricultural companies situated on fertile land across Lithuania – Panevėžys District Aukštadvario ŽŪB, Panevėžys District Žibartonių ŽŪB, Kėdainiai District Labūnavos ŽŪB, Šakiai District Lukšių ŽŪB, Biržai District Medeikių ŽŪB and Sidabravo ŽŪB.

Agricultural companies were cultivating 17,266 ha of land. At the end of the reporting period the Group had 7,217 ha of the own land or 502 ha more as compared to previous year.

Weather conditions were not favorable for the crop production during the respective period: it has been raining during the harvesting period. Still a lot of efforts have been put to harvest most of the crop, and only 68 hectares were left unharvested. Although the yield was 15% or an average 1.1 t / ha higher



than a year before (f. i., of winter wheat, malting barley and peas), due to the rainy weather in August, all the grain and rapeseed had to be dried, also about 25% of wheat was of feed quality.

Winter crops sowing have been complicated due to poor weather conditions; the planting targets have been not achieved. Winter crops were planted on 7,101 hectares in autumn, the area being 22% less than in previous year. At the end of December, 70% of wheat (of the total 4,259 ha area) and 60% of rapeseed (of the total 2,553 ha area) were in good condition.

The Group's total agricultural production output was 105,267 tones or almost 15% higher as compared to previous year. The amount of harvested wheat was the largest one - 53 thousand tons, of malting barley - almost 15 thousand tons and of rapeseed – 12 thousand tons. Sales of crop production made 66 thousand tons, or 9% more than in previous year.

The Group controlled farms own 3,211 dairy cows, the increase in number was insignificant. The milk yield of cows was slightly higher as compared to that of previous year. Almost 15,000 tons of raw milk have been sold over the referenced period, or 1.4% more than a year before. The milk prices in July-December period were 32% higher than a year before, therefore sales revenue went up from EUR 4.1 million to EUR 5.8 million. Meat sales volume was 731 tons (768 tons a year before).

The revenue of this business Segment grew by 16% from EUR 15.6 million to EUR 18.2 million and EUR 0.47 million of operating profit has been earned (operating loss EUR 0.87 million a year before).

During the reporting period, the Group invested more than EUR 1.6 million to renew agricultural machinery and vehicles fleet, and renovate buildings.

Evaluating the fact that though milk purchase prices started to fall in December, the last month of the reporting period, but still remained higher than in previous year, and an average sales price of the milk produced by the Group for the six months of this financial year was 32% higher than a year before; and also the fact that agricultural companies were able to organize successful harvesting in 2017 to achieve a record production output, the Group's management estimates, that performance of this business Segment will be close to that of previous year.

#### 5.6.5. Food Products

This business Segment includes a whole cycle poultry business, including incubation of hatching eggs, broiler breeding, production of poultry and its products, feed manufacturing for self-supply and retail sale of chicken meat and its products. The business is run by Latvian poultry companies AS Putnu Fabrika Kekava (with subsidiary SIA PFK Trader), SIA Lielzeltini, SIA Broileks, and SIA Cerova.

AS Putnu Fabrika Kekava – No1 poultry producer in Latvia with full poultry manufacturing cycle, including egg incubation, chicken hatching, broiler breeding, production of fresh poultry and processed products under brand name "Kekava". The company's products sold under the trademark "Top choice poultry" in the export markets. The subsidiary of the company, SIA PFK Trader operates 21 retail shops all over Latvia. AS Putnu Fabrika Kekava has received the BRC (British Retail Consortium) certification ISO 50001:2012 and ISO 22000:200 certification, also is Halal certified. AS Putnu Fabrika Kekava is the only poultry farm in the Baltic States that received the right to mark their poultry meat as 'Raised without Antibiotics'.

SIA Lielzeltini – No2 poultry producer in Latvia: has an incomplete production cycle consisting of broiler breeding, production of fresh poultry and processed products sold under the brand name "Bauska", as well as production of compound feed. The company has received ISO 22000:2006 and ISO 50001:2012 certifications, also is Halal certified.



SIA Broileks grows and sells live chicken. SIA Cerova incubate eggs and sells day-old chicks.

The poultry prices in EU in the reporting period increased from 176 EUR / 100 kg (in 2016) to 183 EUR /100 kg (in 2017). Previous scandals on meat quality from Brazil and Thailand reduced the volume of imports into the EU from the third-countries and increased the demand for meat, produced in EU (imports from these countries diminished by 21 and 9% respectively).

The poultry companies produced over 20 thousand tons of live weight or 5% more as compared to previous year. Companies sold over 16 thousand tons of poultry and poultry products or 11% more than a year before.

The poultry companies that have earlier introduced chicken, raised without antibiotics, to the market, focused on more rich countries and increased exports of fresh meat to Sweden, Estonia and Lithuania. Total exports grew 41% and amounted to almost 8 thousand tons. The Group is negotiating with potential buyers with the aim to expand exports.

Revenue from this business Segment increased by 11% from EUR 30.5 million to EUR 33.7 million while operating profit accelerated from EUR 0.5 million to EUR 1.5 million. Previous investments in modernization of production influenced the profitability of the Segment, allowing the operating profit margin to increase from 1.6% to 4.5%.

The Group invested almost EUR 2.6 million during the referenced period to upgrade poultry production equipment. The main investments were aimed at improving the living conditions of birds, and the Group expects to receive EU structural funds support for these investments. There was also an investment in increasing biological security.

Taking into account the current market situation, successful sales of the new products, the Group expects better financials results of this business Segment as compared to previous year.

#### 5.6.6. Other

This business Segment includes small activities, not attributable to other Segments, as an example services of elevator's to a third parties, sale of minor assets, and etc.

The operating profit of this business Segment amounted to EUR 41 thousand as compared to a 134 thousand euros profit in previous year.



# 6. The Publicly Disclosed Information and Other Events of the Reporting Period

### 6.1. The Publicly Disclosed Information

During the reporting period ended 30 September, 2017, the Company publicly disclosed and distributed via Nasdaq Vilnius GlobeNewswire system and in Company's website the following information:

30/11/2017 10:00 EET	AB Linas Agro Group notification about interim 3 months financial results of the year 2017/2018	Interim information	EN, LT
26/10/2017 18:15 EEST	Decisions of the Annual General Meeting of AB Linas Agro Group Shareholders, held on 26 October 2017	Notification on material event	EN, LT
26/10/2017 18:15 EEST	Procedure for the payout of dividends for the financial year ended 30 June 2017	Notification on material event	EN, LT
26/10/2017 18:05 EEST	AB Linas Agro Group notification about the Annual information of the financial year 2016/2017	Annual information	EN, LT
04/10/2017 14:00 EEST	Notice on Annual General Meeting of Shareholders of AB Linas Agro Group	Notification on material event	EN, LT
31/8/2017 10:10 EEST	AB Linas Agro Group notification about interim 12 months financial results of the financial year 2016/2017	Interim information	EN, LT

## 6.2. Other Events of the Reporting Period

- 31/10/2017 Equity capital of Užupės ŽŪB reduced by paying out EUR 750,660.80 to shareholders.
- 27/9/2017 The authorized capital of UAB Lineliai was increased by 80,000 euros.
- 24/7/2017The Company signed the Issuer's Securities Accounting Management Agreement<br/>with Šiaulių Bankas AB (code of legal entity 112025254, address: Tilžės St. 149, LT-<br/>76348 Šiauliai).
- 14/7/2017The shareholders of Noreikiškių ŽŪB made a decision to increase the authorized<br/>capital of the company by 70,000 euros.

#### 6.3. Subsequent Events

- 13/02/2018Participants of UAB Linas Agro Grūdų Centras KŪB approved the Activity<br/>agreement and decided to increase capital of UAB Linas Agro Grūdų Centras<br/>KŪB by 1,100,000 euros.
- 09/02/2018 The authorized capital of SIA Linas Agro Graudu Centrs was increased by 2,700,000 euros.



# 7. Scope of risk and management thereof

## 7.1. Market risk

Market risk shall be understood as a risk to generate profit lower than planned if the tone of market prices is unfavorable. This may happen if market price fell below the intervention prices (minimal purchase prices for grains established by state authorities) as it would prevent the Group from receiving surplus profit. In a market situation when grain purchase prices fall due to certain reasons, intervention prices are used as a leverage to uphold a certain price level and thus to ensure guaranteed income to farmers. When intervention prices are higher than or identical to market prices, the Group sells the purchased grains to the agency and thus earns certain income that under regular market conditions would be lower than market prices. Starting from 2005, intervention prices are set by the EU and are calculated for two years in advance. The mechanism has not been applied so far; however, if intervention prices were applied, the Group would have been deprived of surplus profit.

In H1 of FY 2017/18 this risk did not manifest itself as regards the Company and the Group.

#### 7.2. Risk related to activities of subsidiaries

Subsidiary companies of the Group are engaged in the trade of agricultural raw materials, agricultural production, rearing of poultry and poultry production, storage of agricultural products and other activities. Poultry enterprises need to face the operational risk related to this sector including the cessation of the production as well as disease, environmental and other risks. Even though most of the subsidiaries are profitable, adverse developments in the markets, in which the parent company and its subsidiaries operate, may affect their yields. Managers for corresponding businesses within the Group follow closely and analyze the activity of the subsidiary companies and their key transactions, provide operational budgets of the companies under the authority of the Group's Board as well as monitor the implementation and key developments in these companies' budgets.

This risk did not manifest itself as regards the Company and the Group in H1 of FY 2017/18.

#### 7.3. Political risk

Agriculture is a strictly regulated and supervised sector of economy in the European Union. Although this regulation and control are mostly aimed at ensuring sufficient income for entities engaged in agricultural activities, political changes may affect the situation in the market where the Group operates. For example, reduction of subsidies to agriculture may affect the activities of agricultural companies controlled by the Group. Also, demand for agricultural products is impacted by political decisions embargoes, import or export bans.

This risk did not manifest itself as regards the Company and the Group in H1 of FY 2017/18.

#### 7.4. Social risk

The experience and knowledge of the management determine the ability of the Group to retain its competitive status and implement its growth strategy. However, there are no guarantees that all key employees of the Group will stay with the Group in the future. Loss of such employees or the Group's failure to recruit new employees possessing appropriate knowledge may have a significant adverse impact on the business outlook and financial position of the Group. Non-competition agreements are signed with some executives.



This risk did not manifest itself as regards the Company and the Group in H1 of FY 2016/17.

### 7.5. Counterparty risk

The Group enters forward contracts with farmers who commit the delivery of production under terms and conditions of the contract. As the prices of products increase, the risk of breach of forward contracts and non-delivery of production by counterparties emerges. The bigger the difference between the contract price and the current market price on the day of delivery, the higher is the risk.

The Group, according its risk management policy is using risk management mitigating tools for forward purchases. No loss has been recorded, as the situation in the market was positive for such forward purchases. The Group continuously monitored and analyzed the market, has revised and stringent the terms of its purchase agreements, analyzed probable scenarios for losses and made certain decisions to control risk (for example, setting limits on forward contracts, evaluation and assessment of client's credit rating, capacity of cultivated land etc.).

In order to manage the risk related to certain products, the Group concludes forward contracts on commodity exchange NYSE Euronext Paris SA. The Group trades in futures to control the price risk arising from purchasing and selling rapeseed and wheat. The Group has approved an internal trade risk management system and established the credit risk management committee that analyses trade transactions entered into by the Company as well as their amounts and limits. Some of the buyers (buyers' solvency risk) are insured with international insurance companies.

This risk did not manifest itself as regards the Company and the Group in H1 of FY 2017/18.

## 8. Authorized capital and shares of the Company

On 31 December, 2017 the authorized capital of the Company amounted to EUR 46,092,715.42. The authorized capital of the Company is divided into 158,940,398 ordinary registered non-certificated shares. The nominal value of one share is EUR 0.29. ISIN code of the shares is LT0000128092.

Type of shares	Number of shares	Nominal value (EUR)	Total nominal value (EUR)	Portion in the authorized capital (%)
Ordinary registered shares	158,940,398	0.29	46,092,715.42	100
Total	158,940,398	_	46,092,715.42	100

All the shares of the Company are fully paid and they are not subject to any restrictions of the transfer of securities.

All shares issued by the Company grant equal rights to the Company's shareholders. The Company has not issued any shares of a class other than the aforementioned ordinary shares. Each ordinary share of the Company shall grant one vote at the General Meeting of Shareholders.

Neither limitations of the rights granted by the Company's shares nor special control rights for shareholders are provided for in the Company's Articles of Association.



## 8.1. The Company's own shares

At the end of the reporting period, the Company held 781,972 units of Company's shares.

The subsidiaries of the Company have not acquired any shares of the Company.

# 9. Information about trade in the Company's securities in regulated markets

All 158,940,398 ordinary registered shares of the Company were included in the Official List of Nasdaq Vilnius Stock Exchange (ISIN Code of the shares is LT0000128092) during the reporting period, lasting 1 July 2017- 31 December 2017. The ticker of the shares on Nasdaq Vilnius Stock Exchange is LNA1L. Trading in the Company's shares on Nasdaq Vilnius Stock Exchange started on 17 February 2010.

# 9.1. Agreements concluded with intermediaries of the public securities

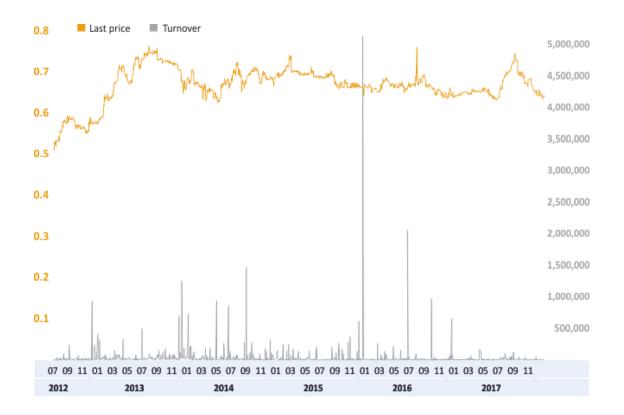
#### market

On July 24, 2017, the Company signed the agreement of the Issuer's securities accounting management contract with AB Šiaulių Bankas, represented by the Securities Transactions Division (code 112025254, address: Šeimyniškių St 1A, LT-09312 Vilnius).

The securities of the subsidiaries of the Company are not being traded on regulated markets.

### 9.2. Prices and Turnover of Shares of AB Linas Agro Group

Information on changes in the prices of Company's shares and turnover from 01/07/2013 until the end of the reporting period, i. e. 30 September 2017, is presented in the following diagram:







## 10. Shareholders

According to the list of shareholders provided by AB Linas Agro Group securities account operator AB Šiaulių Bankas (data for the end of 31 December 2017), the number of Company's shareholders at the end of the reporting period totaled 730.

Shareholders controlling more than 5% of Company's shares as at 31 December 2017:

	Number of shares held	Portion in the authorized capital and voting rights
Akola ApS (public company, company Code 2517487; registration address: Algade 31 9000 Aalborg, Denmark)	103,905,646	65.37%
Darius Zubas	17,049,995	10.73%

The Company's ordinary non-certificated shares grant equal rights to all shareholders of the Company. Each ordinary share of the Company shall grant one vote at the General Meeting of Shareholders.

## 11. Bodies of the Company

According to the AB Linas Agro Group Articles of Association, the Company's bodies shall be as follows:

- The general Meeting of Shareholders;
- The Board;
- The Head of the Company (Managing Director).

The Supervisory Board shall not be formed in the Company.

One general meeting of shareholders was held during the reporting period – on 26th of October, 2017.

The Company's Board consists of seven members elected for four years period. The Board of the Company was elected by the Company's General Meeting of Shareholders on 27 October 2016. As at 31 December 2017, the number of the Company's Board members was 7. The Company does not have independent members of the Board. One meeting of the Board have been organized and held during the first half of financial year, members of the Board attended it 100 percent.

The Head of the Company did not change during six months of 2017/18 financial year, ended 31 December 2017. The Head of the Company is also the Chairman of the Board of the Company.

Since 28 October 2010 Audit Committee is formed by the Company.

The members of the bodies of AB Linas Agro Group have never been convicted for the property, management procedures and financial offences.



#### 11.1. The Board

Name	Number of shares held and participation in Company's authorized capital	Position within the Board	Cadence starts	Cadence ends
Darius Zubas	17,049,995 or 10.73% of shares	Chairman of the Management Board	27/10/2016	26/10/2020
Vytautas Šidlauskas	6,003,521 or 3.78% of shares	Deputy Chairman of the Management Board	27/10/2016	26/10/2020
Dainius Pilkauskas	480,281 or 0.3% of hares	Member of the Management Board	27/10/2016	26/10/2020
Arūnas Zubas	480,281 or 0.3% of shares	Member of the Management Board	27/10/2016	26/10/2020
Artūras Pribušauskas	11,000 or 0.01% of shares	Member of the Management Board	27/10/2016	26/10/2020
Tomas Tumėnas	2,200 or 0.001% of shares	Member of the Management Board	27/10/2016	26/10/2020
Andrius Pranckevičius	Does not have shares of the Company	Member of the Management Board	27/10/2016	26/10/2020

The members of the board as at 31 December, 2017:

Darius Zubas (b. 1965) – the main founder of the Group. Graduated from Veterinary Academy of Lithuanian University of Health Sciences in 1988. Managing Director of the Company since 1997. Managing Director of AB Linas Agro since 1991 and Chairman of the Management Board since 2006. Chairman of the Board of Directors of Linas Agro A/S since 2004. Chairman of the Supervisory Board of AS Putnu Fabrika Kekava since 2014. Chairman of the Supervisory Boards of SIA Llelzeltini, SIA Linas Agro and AS Dotnuva Baltic, also Chairman of the Management Board of UAB Dotnuva Baltic since 2015. Chairman of the Management Board of UAB MESTILLA since 2006.

Vytautas Šidlauskas (b. 1963) graduated from Faculty of Chemistry of Kaunas University of Technology in 1987. Has been employed by the Group since 1991. Managing Director of UAB Gerera since 1993. Trade Director of AB Linas Agro since 1999 and Member of the Management Board since 2006. Member of the Board of Directors of Linas Agro A/S since 2004. Deputy Chairman of the Supervisory Boards of SIA Lielzeltini, SIA Linas Agro and AS Putnu Fabrika Kekava, the Member of the Supervisory Board of AS Dotnuva Baltic, also Deputy Chairman of the Management Board of UAB MESTILLA since 2006.

Dainius Pilkauskas (b. 1966) – a graduate of Veterinary Academy of Lithuanian University of Health Sciences in 1991. Has been employed with the Group since 1991. Trade Director for Baltic States and Member of the Management Board of AB Linas Agro since 2006.

Arūnas Zubas (b. 1962) graduated from Faculty of Chemistry of Kaunas University of Technology in in 1985. He was employed with the Group from 1995 to 2005 as director of commerce in AB Linas Agro. Member of the Management Board of AB Linas Agro since 2006. Member of the Supervisory Boards of SIA Lielzeltini and AS Putnu Fabrika Kekava since 2015. Managing Director of UAB MESTILLA since 2005.

Artūras Pribušauskas (b. 1963) graduated from Kaunas University of Technology, Faculty of Chemistry in 1986. In 2004, he attended the ACT (Association of Corporate Treasurers) corporate treasury courses in the UK. Joined the Group in 1993, worked as advisor and later as financier in AB Linas Agro. Head

of treasury in AB Linas Agro since 1999 and in AB Linas Agro Group since 2010. Member of the Audit Committee of the Company. Member of the Management Board of UAB MESTILLA since 2013.

Tomas Tumenas (b. 1972) obtained the diploma in Economics from Vilnius University in 1995 and a certificate in International Business Economics from Aalborg University. In 2011 obtained MBA (Master of Business Administration, Program for (Full) Financial Specialist & Managers) at Manchester Business School, The University of Manchester. Has been employed with the Group since 2001. Finance Director at AB Linas Agro since 2006 and Member of the Management Board since 2009. Finance Director of AB Linas Agro Group since 2009. Member of the Management Board of UAB Dotnuva Baltic since 2015.

Andrius Pranckevičius (b. 1976) – a graduate of Kaunas Technological University where in 1998 he obtained a bachelor's degree in Business Administration and, in 2000, master's degree in Marketing Management. He also took executive education programs in Harvard Business School, Wharton Business School, Stanford and Berkeley Business School (2004–2007) and program of leadership development in Harvard Business School (2009). Joined the Group in 1999. Deputy Managing Director of AB Linas Agro since 2005 and the Member of the Management Board since 2006. Deputy Managing Director of AB Linas Agro Group since 2009. Member of the Supervisory Board of AS Putnu Fabrika Kekava since 2014 and Chairman of the Management Board of the company since 2015. Also Chairman of the Management Board of Lithuanian Agricultural Companies Association.

Board members controlling more than 5% of other Companies shares and votes:

Name	Participation in other Companies authorized capital
Darius Zubas	Akola ApS 71% votes; UAB MESTILLA 14.3% votes.
Vytautas Šidlauskas	Akola ApS 25% votes; UAB MESTILLA 5% votes.

Andrius Pranckevičius, Arūnas Zubas, Dainius Pilkauskas, Tomas Tumėnas and Artūras Pribušauskas do not have more than 5% of shares in the other companies.

The Company has not granted any loans, guarantees or surety ships to the members of the Board that would ensure fulfillment of their obligations, also did not transfer them any assets.

#### 11.2. Management of the Company

Details of the Company's Management remained unchanged during the reporting period. Company					
Management	as	of	31	December	2017:

Position	Name and surname	Employed since
Managing Director	Darius Zubas	01/09/1996
Deputy Managing Director	Andrius Pranckevičius	19/11/2009
Finance Director	Tomas Tumėnas	19/11/2009
Chief Accountant	Ramutė Masiokaitė	19/11/2009

The Management of the Company work under open-ended contracts of employment.



Information about Darius Zubas, Andrius Pranckevičius, and Tomas Tumėnas is provided in the chapter **The Board**.

Ramutė Masiokaitė (b. 1971) – Chief Accountant. Does not own shares of the Company. Graduated from Vilnius University in 1994 and acquired the qualifications of economics, financial and credit specialist. She started her employment with the Group in 1998 in the capacity of the Chief Accountant of AB Linas Agro. In 2001 she became Finance Controller of AB Linas Agro and works so far, in 2009 was appointed as Chief Accountant of AB Linas Agro Group.

### 11.3. Committees formed by the Company

There were no changes in the committees formed by the company during reporting period.

The Ordinary General Meeting of the Company's Shareholders held on 30 October 2014 formed the Audit Committee and elected the members of the Audit Committee. The Audit Committee consists of 3 members, including an independent member. The members of the Committee are elected for the term of office of 4 (four) years. The elected members of the Committee began their service from the moment the General Meeting of the Company's Shareholders during which they had been elected was over.

#### **11.3.1.** The members of the Audit Committee

(as at December 2017):

Andrius Drazdys - independent member of the Audit Committee. Term of office began on 30 October 2014, term of office ends on 30 October 2018. Does not own shares of the Company. Employed at UAB Vilniaus margarino gamykla as a Chief Finance Officer.

Artūras Pribušauskas -member of the Audit Committee. Term of office began on 30 October 2014, term of office ends on 30 October 2018. Treasury Manager of the Company and also employed as a Treasury Manager at AB Linas Agro. Elected the Member of the Board as from October 24, 2013 (look chapter **The Board**). Shareholder of the Company – owns 11,000 shares of the Company or 0.01% of all shares and votes of the Company.

Kristina Prūsienė - member of the Audit Committee. Term of office began on 30 October 2014, term of office ends on 30 October 2018. Does not have shares of the Company. Employed at AB Linas Agro as Accountant General.

# 12. Procedure for amending the Company's articles of association

The Company's Articles of Association shall be amended exclusively by the general meeting of shareholders under the Law of the Republic of Lithuania on Companies. Adoption of a decision to amend the Company's Articles of Association shall be the jurisdiction of the Company's General Meeting of Shareholders subject to a qualified majority of 2/3 of votes of the shareholders participating in the Meeting, with the exception of cases specified in the Law of the Republic of Lithuania on Companies.

# 13. Information about the compliance with the Corporate Governance Code

The Company complies with the company management procedures stipulated in the Law of the Republic of Lithuania on Companies. The Company complies with the essential management principles for





the companies listed on Nasdaq Vilnius. The managing bodies of the company are the General Meeting of Shareholders, the Board of the Company and the Head of the Company (Managing Director). The Company does not have the Supervisory Board. The Company's Board consists of seven members elected for a period of four years, but the Chairman of the Board is also the Head of the Company (Managing Director). The Company has the Audit Committee.

# linas () agro

# Consolidated financial statements of AB Linas Agro Group

For the 6 month period of the year 2017/18 (unaudited)

Prepared according to Additional information preparing and presentation instructions issued by the Bank of Lithuania AB Linas Agro Group, code of legal entity 148030011, Smėlynės St. 2C, Panevėžys, Lithuania Consolidated Financial Statements for the 6 month period of the financial year 2017/18 Ended 31 December 2017 (all amounts are in eur thousand unless otherwise stated)

## **Consolidated statement of financial position**

	Notes	As at 31 December 2017	As at 30 June 2017
ASSETS			
Non-current assets			
Intangible assets	5	1,357	1,331
Property, plant and equipment	6	118,792	117,946
Investment property	7	1,332	1,408
Animals and livestock		8,073	8,010
Non-current financial assets			
Other investments and prepayments for financial assets		17	17
Non-current receivables		2,636	1,524
Total non-current financial assets		2,653	1,541
Non-current prepayments		24	1,784
Deferred income tax asset		2,533	1,982
Total non-current assets		134,764	134,002
Current assets			
Crops		3,307	14,836
Livestock		1,867	2,164
Inventories		152,114	72,026
Current prepayments		13,001	5,385
Accounts receivable			
Trade receivables		73,729	101,928
Receivables from related parties	12	765	470
Income tax receivable		267	255
Other accounts receivable		2,451	12,086
Total accounts receivable		77,212	114,739
Derivative financial instruments		60	28
Other current financial assets		1,438	772
Cash and cash equivalents		10,651	8,897
Total current assets		259,650	218,847
Total assets		394,414	352,849

(cont'd on the next page)

AB Linas Agro Group, code of legal entity 148030011, Smėlynės St. 2C, Panevėžys, Lithuania Consolidated Financial Statements for the 6 month period of the financial year 2017/18 Ended 31 December 2017 (all amounts are in eur thousand unless otherwise stated)

## Consolidated statement of financial position (cont'd)

	Notes	As at 31 December 2017	As at 30 June 2017
EQUITY AND LIABILITIES			
Equity attributable to equity holders of the parent			
Share capital	1	46,093	46,093
Share premium	1	23,038	23,038
Legal reserve		3,419	3,186
Own shares		(453)	(453)
Foreign currency translation reserve		(22)	(22)
Cash flow hedge reserve		(73)	(73)
Retained earnings		100,201	95,177
Total equity attributable to equity holders of the parent		172,203	166,946
Non-controlling interest		2,647	2,271
Total equity		174,850	169,217
Liabilities			
Non-current liabilities			
Grants and subsidies		6,322	6,236
Non-current borrowings	8	24,372	20,401
Finance lease obligations		1,212	1,076
Deferred income tax liability		1,049	1,906
Non-current employee benefits		455	453
Derivate financial instruments		25	25
Total non-current liabilities		33,435	30,097
Current liabilities			
Current portion of non-current borrowings	8	9,945	11,061
Current portion of finance lease obligations		477	559
Current borrowings	8, 12	124,583	77,494
Trade payables		32,875	44,152
Income tax payable		1,325	937
Derivative financial instruments		293	1,395
Other current liabilities		16,631	17,937
Total current liabilities		186,129	153,535
Total equity and liabilities		394,414	352,849

# Consolidated statement of comprehensive income

(for the period 1 July to 31 December)

	Notes	2017/2018 6 month	2016/2017 6 month
Sales	4	324,764	297,193
Cost of sales		(297,621)	(275,438)
Gross profit		27,143	21,755
Operating (expenses)	9	(18,008)	(17,726)
Other income	10	583	480
Other (expenses)		(1,232)	(852)
Operating profit		8,486	3,657
Income from financing activities		303	245
(Expenses) from financing activities		(1,299)	(1,318)
Profit before tax		7,490	2,584
Income tax		(629)	(875)
Net profit		6,861	1,709
Net profit attributable to:			
Equity holders of the parent		6,447	1,557
Non-controlling interest		414	152
		6,861	1,709
Basic and diluted earnings per share (EUR)		0.04	0.01
Net profit		6,861	1,709
Other comprehensive income Other comprehensive income, to be reclassified to profit or loss in subsequent periods		_	_
Exchange differences on translation of foreign operations Total other comprehensive income, to be reclassified to		_	(1)
profit or loss in subsequent periods		-	(1)
Total comprehensive income, after tax		6,861	1,708
Total comprehensive income attributable to:			
The shareholders of the Company		6,447	1,556
Non-controlling interest		414 <b>6,861</b>	152 <b>1,708</b>

## Consolidated statement of comprehensive income

(for the period 1 October to 31 December)

	Notes	2017/2018 2 Q	2016/2017 2 Q
Sales	4	195,572	144,273
Cost of sales		(182,953)	(136,717)
Gross profit		12,619	7,556
Operating (expenses)	9	(9,232)	(9,384)
Other income	10	263	248
Other (expenses)		(781)	(757)
Operating profit		2,869	(2,337)
Income from financing activities		144	179
(Expenses) from financing activities		(722)	(662)
Profit before tax		2,291	(2,820)
Income tax		(145)	85
Net profit		2,146	(2,735)
Net profit attributable to:			
Equity holders of the parent		2,155	(2,675)
Non-controlling interest		(9)	(60)
		2,146	(2,735)
Basic and diluted earnings per share (EUR)		0.01	(0.02)
Net profit		2,146	(2,735)
Other comprehensive income Other comprehensive income, to be reclassified to profit or loss in subsequent periods		_	_
Exchange differences on translation of foreign operations Total other comprehensive income, to be reclassified to		-	(1)
profit or loss in subsequent periods		-	(1)
Total comprehensive income, after tax		2,146	(2,736)
Total comprehensive income attributable to:			
The shareholders of the Company		2,155	(2,676)
Non-controlling interest		(9) <b>2,146</b>	(60) <b>(2,736)</b>

# **Consolidated statement of changes in equity**

	N o t s	Share capital	Own shares	Share premium	Legal reserve	Other reserves	Foreign currency trans- lation reserve	Retained earnings	Subtotal	Non- control- ling interest	Total
Balance as at 1 July 2016		46,093	(455)	23,038	2,936	(153)	(22)	88,310	159,747	2 214	161,961
Net profit for the		40,095	(455)	23,038	2,930	(155)	(22)	88,510	139,747	2,214	101,901
year Other		-	-	-	-	-	-	1,557	1,557	152	1,709
comprehensive income Total comprehensiv		-	_	-	-	-	(1)	-	(1)	-	(1)
e income Transfer of own		-	-	-	-	_	(1)	1,557	1,556	152	1,708
shares Declared dividends by		-	2	-	-	-	-	(2)	-	-	-
company		-	-	-	-	-	-	(1,202)	(1,202)	-	(1,202)
Reserves made Dividends declared by the		-	-	-	250	_	-	(250)	-	-	-
subsidiaries Acquisition of minority		-	-	-	-	_	_	-	-	(26)	(26)
interest Balance as at		-	_	-	-	_	-	1	1	(4)	(3)
31 December 2016		46,093	(453)	23,038	3,186	(153)	(22)	88,414	160,102	2,336	162,438
2010		40,050	(400)	20,000	0,200	(100)	(/	00,414	100,102	2,000	102,400
Balance as at 1 July 2017		46,093	(453)	23,038	3,186	(73)	(22)	95,177	166,946	2,271	169,217
Net profit for the year Total		-	-	-	-	-	-	6,447	6,447	414	6,861
comprehensiv e income Declared dividonds by		-	_	-	-	_	-	6,447	6,447	414	6,861
dividends by company		_	_	-	-	_	-	(1,202)	(1,202)	_	(1,202)
Reserves made Dividends declared by the		-	-	-	233	-	-	(233)	-	-	-
subsidiaries Acquisition of minority		-	-	-	-	-	-	-	-	(14)	(14)
interest Balance as at 31 December		-	-	-	-	-	-	12	12	(24)	(12)
2017		46,093	(453)	23,038	3,419	(73)	(22)	100,201	172,203	2,647	174,850

#### Equity attributable to equity holders of the parent

(cont'd on the next page)

The accompanying notes are an integral part of these financial statements.

# **Consolidated cash flow statement**

	Notes	2017/2018 6 month	2016/2017 6 month
Cash flows from (to) operating activities			
Net profit		6,861	1,709
Adjustments for non-cash items:			
Depreciation and amortisation		6,129	4,556
Subsidies amortisation		(431)	(347)
(Gain) on disposal of property, plant and equipment		(112)	(122)
Change in allowance and write-offs for receivables and			
prepayments		416	(2)
Inventories write down to net realisable value		572	(485)
Change of provision for onerous contracts		(368)	_
Change in accrued expenses		(352)	(97)
Change in fair value of biological assets		296	(1,040)
Change in deferred income tax		(646)	279
Current income tax expenses		1,275	596
Expenses (income) from change in fair value of financial instruments		1 207	400
Dividend (income)		1,397 (121)	400
Interest (income)		(303)	(245)
Interest expenses			(245)
		1,298	1,317
		15,911	6,519
Changes in working capital:			
Decrease in biological assets		11,526	9,865
(Increase) in inventories		(83,180)	(52,325)
Decrease (increase) in prepayments		(7,616)	(10,054)
Decrease in trade and other accounts receivable		12,510	21,317
(Increase) in restricted cash		(110)	793
Increase in trade and other accounts payable		(10,661)	(30,775)
Income tax (paid)		(307)	(521)
Net cash flows from (to) operating activities		(61,927)	(55,181)

(cont'd on the next page)

The accompanying notes are an integral part of these financial statements.

# Consolidated cash flow statement (cont'd)

	Notes	2017/2018 6 month	2016/2017 6 month
Cash flows from (to) investing activities			
(Acquisition) of intangible assets, property, plant and equipment			
and investment property		(9,226)	(5,941)
Proceeds from sale of intangible assets, property, plant and			
equipment and investment property		421	686
Loans (granted)		-	(94)
Repayment of granted loans		409	1,759
Interest received		-	38
Dividend received		121	-
Net cash flows from (to) investing activities		(8,275)	(3,552)
Cash flows from (to) financing activities			
Proceeds from loans		86,221	87,560
(Repayment) of loans		(12,855)	(25,031)
Finance lease (payments)		(338)	(497)
Grants received		676	_
Interest (paid)		(520)	(1,171)
Dividend (paid) to non-controlling shareholders		(14)	(26)
Dividend (paid)		(1,202)	(1,202)
Acquisition of non-controlling interest		(12)	(3)
Net cash flows from (to) financing activities		71,956	59,630
Net (decrease) increase in cash and cash equivalents		1,754	897
Cash and cash equivalents at the beginning of the year		8,897	6,901
Cash and cash equivalents at the end of the year		10,651	7,798
Supplemental information of cash flows:			
Non-cash investing activity:			
Property, plant and equipment acquisitions financed by grants and subsidies		676	356
Property, plant and equipment acquisitions financed by finance lease		220	20

The accompanying notes are an integral part of these financial statements.

# Notes to the financial statements

### 1. General information

AB Linas Agro Group (hereinafter the Company or the parent) is a public limited liability company registered in the Republic of Lithuania. The Company was registered on 27 November 1995.

The address of its registered office is as follows: Smėlynės Str. 2C, LT-35143 Panevėžys, Lithuania.

The principal activities of the Group are described in Note 4.

The financial year of the Group starts on 1 July of the calendar year and ends on 30 June of the following calendar year.

As at 31 December 2017 and as at 30 June 2017 the shareholders of the Company were:

	As at 31 Decem	ber 2017	As at 30 June2017		
	Number of shares held	Percentage	Number of shares held	Percentage	
Akola ApS (Denmark)	103,905,646	65.37 %	103,905,646	65.37 %	
Darius Zubas	17,049,995	10.73 %	17,049,995	10.73 %	
Swedbank AS (Estonia) clients	4,661,021	2.93 %	4,819,437	3.03 %	
Other shareholders (private and institutional investors)	33,323,736	20.97 %	33,165,320	20.87 %	
Total	158,940,398	100.00 %	158,940,398	100.00 %	

All the shares of the Company are ordinary shares with the par value of EUR 0.29 each as at 31 December 2017 (EUR 0.29 each as at 30 June 2017) and were fully paid as at 31 December 2017 and as at 30 June 2017.

The Company holds 781,972 of its own shares, percentage 0.50%, as at 31 December 2017 (781,972 as at 30 June 2017). Subsidiaries and other related companies did not hold any shares of the Company as at 31 December 2017 and as at 30 June 2017.

All of the Company's 158,940,398 ordinary shares are included in the Official list of Nasdaq Vilnius stock exchange (ISIN code LT0000128092). The Company's trading ticker in Nasdaq Vilnius stock exchange is LNA1L.

As at 31 December 2017 the number of employees of the Group was 2,201 (2,217 as at 30 June 2017).

No changes in share capital occurred during the years ending 31 December 2017 and 30 June 2017.

# 2. Accounting principles

These financial statements were prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union (hereinafter the EU), which include IAS 34. In all material respects, the same accounting principles have been followed as in the preparation of financial statements for 2016/2017 financial year.

### 3. Group structure and changes in the Group

As at 31 December 2017 and as at 30 June 2017 the Company held these directly and indirectly controlled subsidiaries (hereinafter the Group):

	Place of registration	Effective share of the stock held by the Group		Main activities						
		31 December 2017	30 June 2017							
Investments into directly controlled subsidiaries										
AB Linas Agro	Lithuania	100%	100%	Wholesale trade of grains and oilseeds, feedstuffs and agricultural inputs						
UAB Linas Agro Konsultacijos	Lithuania	100%	100%	Management of the subsidiaries engaged in agriculture						
UAB Dotnuva Baltic	Lithuania	100%	100%	Trade of machinery and equipment for warehousing of grains, certified seeds						
UAB Jungtinė Ekspedicija	Lithuania	100%	100%	Expedition and ship's agency services						
ŽŪB Landvesta 1	Lithuania	100%	100%	Rent and management of agricultural purposes land						
ŽŪB Landvesta 2	Lithuania	100%	100%	Rent and management of agricultural purposes land						
ŽŪB Landvesta 5	Lithuania	100 %	100%	Rent and management of agricultural purposes land						
Noreikiškių ŽŪB	Lithuania	100%	100%	Rent and management of agricultural purposes land						
UAB Lineliai	Lithuania	100%	100%	Rent and management of agricultural purposes land						
AS Putnu Fabrika Kekava	Latvia	93.97%	93.84%	Broiler breeding, slaughtering and sale of products						
SIA PFK Trader	Latvia	93.97%	93.84%	Retail trade of food production						
SIA Lielzeltini	Latvia	100%	100%	Broiler breeding, slaughtering and sale of products, feedstuffs						
SIA Cerova	Latvia	100%	100%	Egg incubation and chicken sale						
SIA Broileks	Latvia	100%	100%	Chicken breeding and sale						
SIA Erfolg Group	Latvia	93.97%	93.84%	Not operating company						

#### Investments into indirectly controlled subsidiaries (through AB Linas Agro)

SIA Linas Agro	Latvia	100%	100%	Wholesale trade of grains and oilseeds, agricultural inputs
UAB Gerera	Lithuania	100%	100%	Not operating company
UAB Linas Agro Grūdų Centras	Lithuania	100%	100%	Management services
UAB Linas Agro Grūdų Centras KŪB	Lithuania	100%	100%	Preparation and warehousing of grains for trade
Linas Agro A/S	Denmark	100%	100%	Wholesale trade of grains and oilseeds, feedstuffs
ŽŪB Landvesta 3	Lithuania	100%	100%	Rent and management of agricultural purposes land
ŽŪB Landvesta 4	Lithuania	100%	100%	Rent and management of agricultural purposes land
ŽŪB Landvesta 6	Lithuania	100%	100%	Rent and management of agricultural purposes land

### 3. Group structure and changes in the Group (cont'd)

Place of regist-

ration

		21 December	20 hune 2017					
		31 December 2017	30 June 2017					
Investments into indirectly	controlled sub	sidiaries (thr	ough UAB Li	nas Agro Konsultacijos)				
ŽŪK KUPIŠKIO GRŪDAI	Lithuania	98.49%	98.96%	Preparation and warehousing of grains for trade				
Biržai district Medeikių ŽŪB	Lithuania	98.34%	98.34%	Growing and sale of crops				
Šakiai district Lukšių ŽŪB	Lithuania	98.80%		Mixed agricultural activities				
Panevėžys district Aukštadvario ŽŪB	Lithuania	97.65%		Mixed agricultural activities				
Sidabravo ŽŪB	Lithuania	95.21%	95.21%	Mixed agricultural activities				
Kėdainiai district Labūnavos ŽŪB	Lithuania	98.60%	98.60%	Mixed agricultural activities				
Užupės ŽŪB	Lithuania	100%	100%	Growing and sale of crops				
UAB Paberžėlė	Lithuania	100%	100%	Rent and management of agricultural purposes land				
Panevėžys district Žibartonių ŽŪB	Lithuania	99.89%	99.89%	Mixed agricultural activities				
Investments into indirectly	controlled sub	sidiaries (thr	ough UAB D	otnuva Baltic)				
SIA DOTNUVA BALTIC	Latvia	100%	100%	Trade of machinery and equipment for warehousing of grains, certified seeds				
AS Dotnuva Baltic	Estonia	100%	100%	Trade of machinery and equipment for warehousing of grains, certified seeds				
UAB Dotnuvos technika	Lithuania	100%	100%	Not operating company				
Investments into indirectly	Investments into indirectly controlled subsidiaries (through UAB Linas Agro Grūdų centras							
KŪB)								
Karčemos kooperatinė bendrovė	Lithuania	20%*	20%*	Preparation and warehousing of grains for trade				
SIA Linas Agro Graudu centrs	Latvia	100%	100%	Preparation and warehousing of grains for trade				
SIA Paleo	Latvia	100%	100%	Warehousing activity				

Effective share of the stock Main activities

held by the Group

# Investment into indirectly controlled subsidiaries (through Panevėžys district Žibartonių ŽŪB)

Karčemos kooperatinė bendrovė	Lithuania	4.00%*	4.00%*	Preparation and warehousing of grains for
				trade

\* The Group indirectly controls 24% of shares of Karčemos kooperatinė bendrovė (through Panevėžys district Žibartonių ŽŪB and UAB Linas Agro Grūdų centras KŪB), however, the Group has control over this entity and, therefore, it has been consolidated when preparing these financial statements.

# **3.** Group structure and changes in the Group (cont'd)

#### Changes in the Group during the 6 month period ended 31 December 2017

During 6 month period, ended 31 December, the Company acquired 0.13% AS Putnu fabrika Kekava share capital for EUR 12 thousand. The shares were acquired from the non-controlling shareholders. The difference of EUR 12 thousand of gain between the consideration transferred and the carrying value of the interest acquired has been recognized within equity.

#### Changes in the Group during the year ended 30 June 2017

During 12 month period, ended 30 June 2017, the Company acquired 0.03% AS Putnu fabrika Kekava share capital for EUR 4 thousand. The shares were acquired from the non-controlling shareholders. The difference of EUR 1 thousand of gain between the consideration transferred and the carrying value of the interest acquired has been recognized within equity.

During 12 month period, ended 30 June 2017, the Company increased share capital of UAB Linas Agro Grūdų Centras KŪB, UAB Lineliai, Noreikiškių ŽŪB, ŽŪB Landvesta 5 in amount of EUR 949 thousand, EUR 90 thousand, EUR 77 thousand, EUR 257 thousand, respectively.

During 12 month period, ended 30 June 2017, the Group increased share capital of SIA Linas Agro, UAB Linas Agro Grūdų Centras KŪB, ŽŪK KUPIŠKIO GRŪDAI, SIA Linas Agro Graudu Centrs, SIA Paleo in amount of EUR 169 thousand, EUR 1 thousand, EUR 147 thousand, EUR 923 thousand, EUR 150 thousand, respectively.

### **4.Segment information**

For management purpose the Group is organized into five operating segments based on their products and services as follows:

- the grain and feedstuff handling and merchandising includes trade in wheat, rapeseed, barley and other grains and oilseeds, suncake and sunmeal, sugar beat pulp, soyameal, vegetable oil, rapecake and other feedstuffs, grain storage and logistics services;
- the products and services for farming segment includes sales of fertilizers, seeds, plant protection products, machinery and equipment, grain storage facilities, spare parts and other equipment to agricultural produce growers and grain storage companies;
- the agricultural production segment includes growing of grains, rapeseed and others as well as sales of harvest, breeding
  of livestock and sales of milk and livestock. Milk is sold to local dairy companies, other production is partly used internally,
  partly sold;
- food products segment includes poultry and other food final products;
- the other products and services segment includes sales of biofuel and other products and services.

The Group's chief financial officer monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss and is measured consistently with profit or loss in the consolidated financial statements.

Transfer prices between the Group companies are based on normal selling prices in a manner similar to transactions with third parties.

# 4. Segment information (cont'd)

Group Financial year ended 31 December 2017	Grain and feedstuff handling and merchandising	Products and services for farming	Agricultural production	Food products	Other products and services	Not attributed to any specified segment	Adjustments and elimina- tions	Total
Revenue								
Third parties Intersegment <b>Total revenue</b>	211,436 1,844 <b>213,280</b>	68,210 3,027 <b>71,237</b>	11,303 6,850 <b>18,153</b>	33,746  <b>33,746</b>	69  <b>69</b>	- - -	- (11,721) <sup>1)</sup> (11,721) <sup>1)</sup>	324,764 – <b>324,764</b>
Results Operating expenses Segment operating profit (loss)	(4,004) <b>6,718</b>	(6,381) <b>2,750</b>	(1,766) <b>474</b>	(2,879) <b>1,533</b>	(31) <b>41</b>	(2,947) <b>(3,030)</b>	-	(18,008) <b>8,486</b>

Group Financial year ended	Grain and feedstuff handling and merchandising	Products and services for farming	Agricultural production	Food products	Other products and services	Not attributed to any specified	Adjustments and elimina- tions	Total
31 December 2016						segment		
Revenue								
Third parties	183,138	75,071	8,488	30,452	44	-	_	297,193
Intersegment	990	3,208	7,123	-	-	_	(11,321) <sup>1)</sup>	-
Total revenue	184,128	78,279	15,611	30,452	44	_	(11,321) <sup>1)</sup>	297,193
Results								
Operating expenses Segment operating profit	(3,849)	(6,646)	(1,651)	(3,183)	(78)	(2,319)	-	(17,726)
(loss)	4,058	2,157	(875)	499	134	(2,316)	-	3,657

1) Intersegment revenue is eliminated on consolidation.

Below is the information relating to the geographical segments of the Group:

6 month period ended				
31 December 2017	31 December 2016			
95,438	83,048			
100,874	137,753			
46,029	27,613			
66,973	31,611			
9,094	12,021			
6,356	5,147			
324,764	297,193			
	<b>31 December 2017</b> 95,438 100,874 46,029 66,973 9,094 6,356			

The revenue information above is based on the location of the customer.

Non-current assets	As at 31 December 2017	As at 30 June 2017
Lithuania	67,987	66,695
Latvia	52,149	52,559
Estonia	1,344	1,429
Denmark	1	2
	121,481	120,685

Non-current assets for this purpose consist of property, plant and equipment, investment property and intangible assets.

### 5. Intangible Assets

Group	Software	Other intangible assets	Provisional goodwill	Total	
Cost:					
Balance as at 30 June 2016	920	162	1,971	3,053	
Additions	97	-	-	97	
Write-offs	(10)	(17)	-	(27)	
Reclassifications	(58)	58	-	-	
Balance as at 30 June 2017	949	203	1,971	3,123	
Additions	127	-	-	127	
Write-offs	(2)	(11)	-	(13)	
Balance as at 31 December 2017	1,074	192	1,971	3,237	
Accumulated amortization:					
Balance as at 30 June 2016	554	21	-	575	
Charge for the year	94	12	-	106	
Write-offs	(10)	-	-	(10)	
Reclassifications	(26)	26	-	-	
Balance as at 30 June 2017	612	59	-	671	
Charge for the year	43	47	-	90	
Write-offs	(2)	-	-	(2)	
Balance as at 31 December 2017	653	106	-	759	
Impairment losses:					
Balance as at 30 June 2016	_	_	_	_	
Change for the year	_	_	1,121	1,121	
Balance as at 30 June 2017	-	-	1,121	1,121	
Balance as at 31 December 2017	-	-	1,121	1,121	
Net book value as at 31 December 2017	421	86	850	1,357	
Net book value as at 31 December 2017 Net book value as at 30 June 2017	337	80 144	850		
			1,971	1,331	
Net book value as at 30 June 2016	366	141	1,371	2,478	

The Group has no internally generated intangible assets. Amortization expenses of intangible assets are included within operating expenses in the statement of comprehensive income.

# 6. Property, plant and equipment

	Land	Buildings and structures	Machinery and equipment	Vehicles	Other property, plant and equipment	Construction in progress and prepayments	Total
Cost:							
Balance as at 30 June 2016	14,161	87,604	46,233	5,370	5,110	5,091	163,569
Additions	2,910	99	4,483	473	808	9,467	18,240
Disposals and write-offs	(177)	(171)	(2,590)	(410)	(356)	(293)	(3,997)
Transfers from investment property	248	-	-	-	-	-	248
Reclassifications	88	2,111	4,005	-	-	(6,204)	-
Balance as at 30 June 2017	17,230	89,643	52,131	5,433	5,562	8,061	178,060
Additions	1,230	156	1,589	464	195	4,268	7,902
Disposals and write-offs	(32)	(30)	(906)	(442)	(28)	(359)	(1,797)
Transfers from investment property	290	-	-	-	-	-	290
Transfers to investment property	(219)	-	-	-	-	-	(219)
Reclassifications	104	6,280	1,526	10	97	(8,017)	-
Balance as at 31 December 2017	18,603	96,049	54,340	5,465	5,826	3,953	184,236
Accumulated depreciation:							
Balance as at 30 June 2016	3	24,941	20,138	2,818	3,045	-	50,945
Charge for the year	36	5,672	3,840	749	788	-	11,085
Disposals and write-offs	(2)	(133)	(1,538)	(397)	(255)	-	(2,325)
Balance as at 30 June 2017	37	30,480	22,440	3,170	3,578	-	59,705
Charge for the year	22	2,970	2,422	356	381	-	6,151
Disposals and write-offs	(1)	(19)	(353)	(421)	(27)	-	(821)
Transfers to investment property	(1)	-	-	-	-	-	(1)
Balance as at 31 December 2017	57	33,431	24,509	3,105	3,932	-	65,034
Impairment losses:							
Balance as at 30 June 2016	-	399	10	-	-	-	409
Balance as at 30 June 2017	-	399	10	-	-	-	409
Balance as at 31 December 2017	-	399	10	-	-	-	409
Net book value as at 31 December 2017	18,546	62,219	29,821	2,360	1,894	3,953	118,793
Net book value as at 30 June 2017	17,193	58,764	29,681	2,263	1,984	8,061	117,946
Net book value as at 30 June 2016	14,158	62,264	26,085	2,552	2,065	5,091	112,215

# 7. Investment property

Investment property of the Group consists of land and buildings leased out under the operating lease which generates lease income.

Cost:	Land	Buildings	Total
Balance as at 30 June 2016	1,335	119	1,454
Additions	289	14	303
Disposals and write-offs	-	(2)	(2)
Transfers to property, plant and equipment	(248)	-	(248)
Balance as at 30 June 2017	1,376	131	1,507
Transfers to tangible assets	(290)	-	(290)
Transfers from tangible assets	219	-	219
Balance as at 31 December 2017	1,305	131	1,436
Accumulated depreciation:			
Balance as at 30 June 2016	-	44	44
Charge for the year	-	6	6
Disposals and write-offs	-	(2)	(2)
Balance as at 30 June 2017	-	48	48
Charge for the year	1	3	4
Transfers from tangible assets	1	_	1
Balance as at 31 December 2017	2	51	53
Impairment losses:			
Balance as at 30 June 2016	51	_	51
Balance as at 30 June 2017	51	_	51
Balance as at 31 December 2017	51	-	51
Net book value as at 31 December 2017	1,252	80	1,332
Net book value as at 30 June 2017	1,325	83	1,408
Net book value as at 30 June 2016	1,284	75	1,359

Investment property of the Company consists of buildings leased out under the operating lease which generates lease income.

#### 8. Borrowings

	As at 31 December 2017	As at 30 June 2017
Non-current borrowings		
Bank borrowings secured by the Group assets	24,372	20,401
	24,372	20,401
Current borrowings		
Current portion of non-current bank borrowings	9,945	11,061
Current bank borrowings secured by the Group assets	115,494	74,279
Other current borrowings (Note 12)	9,089	3,215
	134,528	88,555
	158,900	108,956

Interest payable is normally settled monthly throughout the financial year.

### 9. Operating expenses

	2017/2018	2016/2017
	6 month	6 month
Wages and salaries and social security	(11,438)	(11,829)
Consulting expenses	(299)	(382)
Depreciation and amortization	(903)	(969)
Other	(5,368)	(4,546)
	(18,008)	(17,726)

# 10. Other income (expenses)

Other income	2017/2018 6 month	2016/2017 6 month
Gain from currency exchange	122	_
Rental income from investment property and property, plant and equipment	120	125
Gain from disposal of investment property and property, plant and equipment	145	187
Dividend income	121	-
Change in fair value of currency financial instruments	(28)	_
Other income	103	168
	583	480
Other (expenses)		
Direct operating expenses arising on rental and non-rental earning investment properties		
and property, plant and equipment	(250)	(166)
Loss from disposal of property, plant and equipment	(21)	(64)
Currency exchange loss	-	(617)
Change in fair value of currency financial instruments	(868)	-
Other expenses	(93)	(5)
	(1,232)	(852)

### **11. Commitments and contingencies**

As at 31 December 2017 the Group is committed to purchase property, plant and equipment for the total amount of EUR 3,692 thousand (EUR 3,828 thousand as at 30 June 2017).

A few Group companies (Panevėžys district Aukštadvario ŽŪB, Kėdainiai district Labūnavos ŽŪB, Šakiai district Lukšių ŽŪB, Sidabravo ŽŪB and Panevėžys district Žibartonių ŽŪB) received grants from the European Union and National Paying Agency for acquisition of agricultural equipment.

Panevėžys district Aukštadvario ŽŪB, Kėdainių district Labūnavos ŽŪB, Sidabravo ŽŪB, Panevėžys district Žibartonių ŽŪB are committed not to discontinue operations related to agricultural up to the end of 2019 and 2021, Šakiai district Lukšių ŽŪB – up to 2020 and 2021. UAB Linas Agro Grūdų Centras KŪB received grants from the European Union and National Paying Agency (Lithuania) for grain handling and storage facility upgrade. UAB Linas Agro Grūdų Centras KŪB is committed not to discontinue operations related to grains for trade agriculture up to 2020 and 2021.

SIA Lielzeltini and SIA Cerova received grants from the European Union and Rural Support Service (Latvia) for poultry farm, feedstuffs production and storages upgrade. SIA Lielzeltini is committed not to discontinue broiler breeding, slaughtering and sale of products, feedstuffs up to 2020, SIA Cerova – up to 2018.

In case of non-compliance with the requirements the Group companies will have to return funds received to the state of Lithuania and Latvia amounting to EUR 2,179 thousand as at 31 December 2017 (EUR 1,683 thousand as at 30 June 2017).

### **12.Related parties transactions**

The parties are considered related when one party has the possibility to control the other or have significant influence over the other party in making financial and operating decisions.

The related parties of the Company and Group for the years ended 31 December 2017 and 30 June 2017 were as follows:

#### Members of the board of the Company:

Darius Zubas (chairman of the board, ultimate controlling shareholder); Vytautas Šidlauskas; Dainius Pilkauskas; Arūnas Zubas; Andrius Pranckevičius; Tomas Tumėnas; Artūras Pribušauskas

#### Subsidiaries: List provided in Note 3.

#### Akola ApS group companies:

Akola ApS (Denmark) (controlling shareholder); UAB MESTILLA (same ultimate controlling shareholders).

UAB Baltic Fund Investments (Tomas Tumenas is a director of this company).

The Group's transactions with related parties in 6 month period ended 31 December 2017 were as follows:

2017 6 month

2017 0 1101111			Rece	ivables			
	Purchases	Sales	Trade receivables	Other receivable	Non-current loans receivable	Payables	Current payable loans
Akola ApS group companies Members of management	752	9,793	765	-	-	-	-
board	-	1	_	-	-	-	-

Transactions with related parties include sales and purchases of goods and services, sales and purchases of property, plant and equipment as well as financing transactions in the ordinary course of business and on terms equivalent to arm's length transactions.

There were no guarantees or pledges related to the Group's payables to or receivables from related parties. Receivables and payables from / to related parties will be settled in cash or offset with the payables / receivables from / to respective related parties.

Terms and conditions of the financial assets and liabilities:

- Receivables from related parties are non-interest bearing and are normally settled on 30-day terms.
- Payables to related parties are non-interest bearing and are normally settled on 30-90-day terms.
- Interest payable is normally settled at the end of the loan term.

The Group's receivables from related parties were nor due neither impaired as at 31 December 2017 and 30 June 2017.

#### 13. Subsequent events

On 20 February 2018 the Company additionally acquired 14 660 shares of AS Putnu fabrika Kekava for EUR 408 thousands.