

BANKING / INVESTMENTS \ ADVISORY

# **ABLV Bank, AS**

public quarterly report for the period ended on 31 March 2012

### Bank's management report

Ladies and Gentlemen, dear Shareholders of ABLV Bank, AS!

The first quarter of 2012 evidenced continuing economic rise in Latvia. This also had positive effect on the financial sector and performance of ABLV Bank, AS plans.

Our major task for 2012 is to expand operations, and to increase profitability, meanwhile improving methods of risk management. Results of the first quarter of 2012 stand for successful implementation of this task.

All the bank's major performance indicators remain high, including capital adequacy and liquidity ratios.

On 1 March 2012, ABLV Bank, AS was approved to become a member of NASDAQ OMX Riga stock exchange. Membership provides us and our customers with direct access to trading in companies' stocks, debt securities and shares of investment funds included in Latvian securities market.

Whereas on 19 March the bonds issued by our bank were included in the NASDAQ OMX Baltic list of debt securities. This ensured additional liquidity and clearness of transactions for our investors. We will continue issuing bonds and offering those in stock exchange in future. Thus, securities issued by ABLV Bank, AS are available not just to our customers, but to other investors as well.

#### **Financial results**

The bank's financial performance in the first quarter of 2012 evidences stable growth:

- The bank's profit in Q1 2012 amounted to LVL 5.3 million. Whereas in Q1 2011 it was equal to LVL 4.0 million.
- The bank's operating income before allowances for credit losses totalled LVL 15.2 million. Compared with Q1 2011, operating income has increased by 14,3%.
- The bank's amount of deposits and assets continued to grow. Since the beginning of 2012, the amount of deposits with the bank has increased by LVL 58.0 million, i.e. 3.6%, to reach LVL 1.66 billion. The bank holds leading position among Latvian credit institutions in terms of attracted deposits since the beginning of 2012.
- As at the end of March, the amount of subordinated deposits totalled LVL 21.6 million, but the amount of issued debt securities reached LVL 55.1 million.
- As at 31 March 2012, the amount of the bank's assets totalled LVL 1.89 billion. Since the beginning of the year, the amount of assets has grown by 5.4%, the total assets increasing by LVL 96.7 million.
- The bank's gross loan portfolio equalled LVL 543.3 million, as at the end of March.
- The bank's capital and reserves amounted to LVL 90.8 million.
- As at 31 March 2012, the bank's capital adequacy ratio was 14.18%, whereas liquidity equalled 70.99%.
- ROE reached 22.65%, and ROA 1.08%, as at 31 March 2012.

During the reporting period, the bank has gained extraordinary income of LVL 1.4 million in the form of dividends from affiliate companies ABLV Asset Management, IPAS and ABLV Capital Markets, IBAS.

The bank continued investing in securities. The total amount of the securities portfolio was equal to LVL 889,7 million, as at 31 March 2012. The bank's securities portfolio is mostly composed of fixed-income debt securities, and 75.4% of the portfolio is constituted by securities having credit rating AA- and higher. Breakdown by major countries is as follows: USA – 33.3%, Russia – 15.5%, Canada – 10.4%, Germany – 9.2%, Sweden – 3.9%, Netherlands – 3.9%, Great Britain – 3.6%, Latvia – 2%, Norway – 1.7%. Additionally10.4% is constituted by securities issued by international institutions – European Commission, ERAB, etc. In the reporting period, annual yield of the securities portfolio amounted to 3.49%.

We express our gratitude to our shareholders and customers for their loyalty and to employees for their contribution in the growth of the bank and the group!

# General information

ABLV Bank, AS (hereinafter – the Bank) was registered in Aizkraukle, Republic of Latvia, on 17 September 1993, as a joint stock company, under unified registration number 50003149401. At present, the legal address of the Bank is Elizabetes Street 23, Riga.

The Bank operates in accordance with the legislation of the Republic of Latvia and the license issued by the Bank of Latvia that allows the Bank to render all the financial services specified in the Law on Credit Institutions. The Group's and Bank's main scope of activity is investment services, settlement products, asset management, financial consultations, and real estate management.

As at 31 March 2012 the Group and the Bank operate the central office and two lending centers in Riga, as well as foreign representation offices in Azerbaijan – Baku, in Belarus - Minsk, in Kazakhstan - Almaty, in Russia – Moscow, St. Petersburg and Yekaterinburg, in Ukraine – Kyiv with its branch in Odessa, in Uzbekistan - Tashkent and Tajikistan – Dushanbe.

The Group's and the Bank's financial statements, who are prepared in consistently applying IFRS as adopted in the EU and the FCMC Regulations on the Preparation of Annual Reports and Consolidated Annual Reports of Banks, Investment Brokerage Companies, and Investment Management Companies, are audited by Ernst & Young Baltic SIA, unified registration number Nr. 40003593454, Latvijas Republika, Muitas str.1.

This quarterly report is prepared in accordance with the Regulations on Preparation of Public Quarterly Reports of Banks approved by the Financial and Capital Market Commission for the purpose to providing information on the financial standing and performance indicators of the Group and the Bank.

Financial statements are reported in thousands of lats (LVL '000), unless otherwise stated.

### Shareholders and groups of related shareholders of the Bank

As at 31 March 2012 the shareholders of the Bank and the groups of related shareholders are as follows:

| Shareholders  | Number of voting shares |     | % of the total paid-<br>in the Bank's share<br>capital with voting<br>rights | Paid-in the<br>Bank's share<br>capital in lats |
|---|-------------------------|-----|--|--|
| Olegs Fils` group of related shareholders           |                         |     |  |  |
| SIA "OF Holding"                                    | 47,411                  | 150 | 43.10  | 7,111,650                                      |
| Olegs Fils` group of related shareholders total     | 47,411                  | 150 | 43.10  | 7,111,650                                      |
| Ernests Bernis' group of related shareholders       |                         |     |  |  |
| Ernests Bernis                                      | 6,211                   | 150 | 5.65   | 931,650  |
| Nika Berne  | 1,030                   | 150 | 0.94   | 154,500  |
| Cassandra Holding Company, SIA                      | 40,171                  | 150 | 36.52  | 6,025,650                                      |
| Ernests Bernis` group of related shareholders total | 47,412                  | 150 | 43.10  | 7,111,800                                      |
| Other shareholders total                            | 15,177                  | 150 | 13.80  | 2,276,550                                      |
| Total shares with voting rights                     | 110,000                 |     | 100.00   | 16,500,000                                     |
| Shares without voting rights                        | 11,000                  | 150 |  | 1,650,000                                      |
| Paid-in share capital total                         | 121,000                 |     |  | 18,150,000                                     |

## **Performance indicators\***

| Title of entry             | 01.01.2012 31.03.2012.<br>(unaudited) | 01.01.2011 31.03.2011.<br>(unaudited) |
|----------------------------|---------------------------------------|---------------------------------------|
| Return on equity (ROE) (%) | 22.65                                 | 20.03                                 |
| Return on assets (ROA) (%) | 1.08                                  | 1.05                                  |

\* - indicators are calculated according to principles of the Regulations on Preparation of Public Quarterly Reports of Banks approved by the Financial and Capital Market Commission.

# **Risk management**

Information about Risk management is available on ABLV Bank, AS web page http://www.ablv.com/en/about/financialreports in Annual Report 2011. Since 31 December 2011 there are no any essential changes in Risk management.

### The Council and the Board

#### The Council of the Bank:

Chairman of the Council: Oleg Fil

Deputy Chairman of the Council: Janis Krigers

Council Member: Igors Rapoports Date of election: 04.10.2011.

Date of re-election: 04.10.2011.

Date of re-election: 04.10.2011.

#### The Board of the Bank:

Chairman of the Board: Ernest Bernis - Chief Executive Officer (CEO)

Deputy Chairman of the Board: Vadim Reinfeld - Deputy Chief Executive Officer (dCEO) Date of re-election: 17.10.2011.

Date of re-election: 17.10.2011.

Board Members:

Alekxander Pazhe – Chief Compliance Officer (CCO) Edgar Pavlovich – Chief Risk Officer (CRO) Maris Kannenieks – Chief Financial Officer (CFO) Roland Citajev – Chief IT Officer (CIO)

Roman Surnachov – Chief Operating Officer (COO)

Date of re-election: 17.10.2011. 17.10.2011. 17.10.2011. 17.10.2011.

Date of election: 17.10.2011.

### Strategy and aim of the bank's activities

The Group's and Bank's main scope of activity are investment services, settlement products, asset management, financial consultations, and real estate management. The business model aimed at supplying individual services to wealthy individuals and their businesses.

The Bank operates in accordance with the laws of the Republic of Latvia and the license issued by the Bank of Latvia, which allows the Bank to provide all financial services specified in the Law on Credit Institutions.

#### Bank' vision

The Group and the Bank offer the most highly valued private banking experience, based on a unique understanding of our clients.

#### Bank's mission

The Group and the Bank mission is to preserve and increase your capital, providing financial and advisory services necessary for achieving this aim.

#### Bank's values

#### Collaborative

We listen attentively and respond intelligently. We are always ready for a change. We don't rest, we act.

#### Intuitive

We know what's important to our customers. We understand peculiarities of their business, law and culture of their countries, and offer tailored solutions.

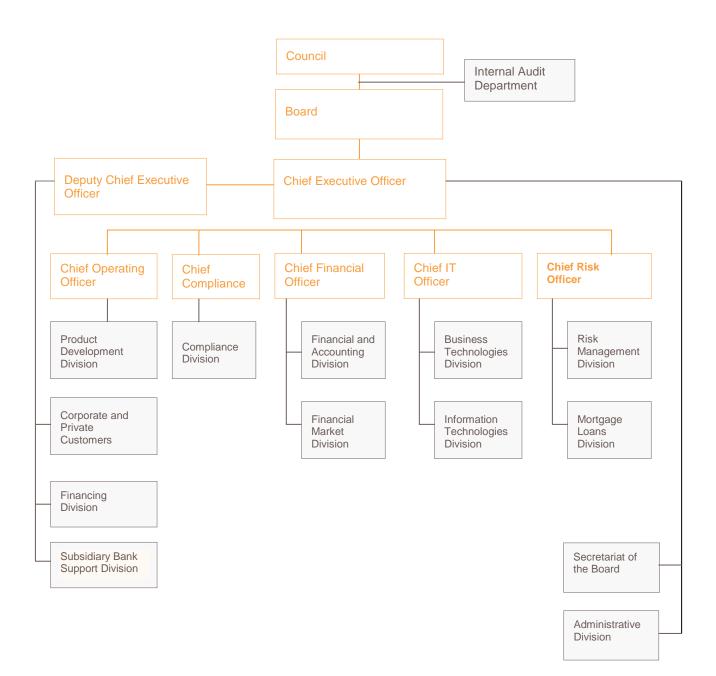
#### Valued

We work to bring success to our customers. Our key target is to be useful for our customers.

#### Bank's aim

According to the strategy approved in 2008, ABLV Bank, AS aim is to become a leader in rendering banking services, private wealth management, and financial advisory in Eastern Europe.

### Bank's structure\*



\* Structure of the Bank is valid from 17 October 2011. More detailed information about the customer's service offices are available on the Bank's website http://www.ablv.com/lv/about/offices.

### Members of the consolidation group

This public quarterly report contain the financial information about the Bank and its subsidiaries (jointly - the Group), as well as separately about the Bank. The Bank is the parent entity of the Group.

#### Members of the consolidation group as at 31 March 2012:

| No | Name of the company                    | Registration number | Code of registration state and address                | Type of activities* | Interest in<br>share<br>capital (%) | Share of<br>voting<br>rights<br>(%) | Motivation<br>for<br>inclusion in<br>the group** |
|----|--|---------------------|---|---------------------|-------------------------------------|-------------------------------------|--|
| 1  | ABLV Bank, AS                          | 50003149401         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | BNK                 | 100                                 | 100                                 | MAS  |
| 2  | ABLV Asset Management, IPAS            | 40003814724         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | IPS                 | 100                                 | 100                                 | MS   |
| 3  | ABLV Capital Markets, IBAS             | 40003814705         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | IBS                 | 100                                 | 100                                 | MS   |
| 4  | ABLV Consulting Services, AS           | 40003540368         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 5  | ABLV Corporate Services, SIA           | 40103283479         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 6  | ABLV Corporate Services, LTD           | HE273600            | CY, 1 Apriliou, 52,<br>P.C.7600, Larnaca,<br>Athienou | CKS                 | 100                                 | 100                                 | MS   |
| 7  | ABLV Luxembourg, S.A.                  | B 162048            | LU, Montee du Grund, 6,<br>L-1645, Luxembourg         | CKS                 | 100                                 | 100                                 | MS   |
| 8  | ABLV Transform Partnership, KS         | 40103260921         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CFI                 | 99.9997                             | 99.9997                             | KS   |
| 9  | AB.LV Transform Investments,<br>SIA    | 40103191969         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 10 | Transform 1, SIA                       | 40103193211         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 11 | Transform 2, SIA                       | 40103193033         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 12 | Transform 3, SIA                       | 40103193067         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 13 | Transform 4, SIA                       | 40103210494         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 14 | Transform 6, SIA                       | 40103237323         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 15 | Transform 7, SIA                       | 40103237304         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 16 | Transform 8, SIA                       | 40103240484         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 17 | Transform 9, SIA                       | 40103241210         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 18 | Transform 10, SIA                      | 50103247681         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 19 | Transform 11, SIA                      | 40103258310         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 20 | Transform 12, SIA                      | 40103290273         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 21 | Transform 13, SIA                      | 40103300849         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 22 | Transform 14, SIA                      | 50103313991         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 23 | Transform 17, SIA                      | 40103424617         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 24 | Transform 18, SIA                      | 40103492079         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 25 | Elizabetes 21a, SIA                    | 50003831571         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 91.6                                | 91.6                                | MS   |
| 26 | New Hanza City, SIA                    | 40103222826         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 27 | ABLV Private Equity<br>Management, SIA | 40103286757         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 28 | ABLV Private Equity Fund 2010,<br>KS   | 40103307758         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CFI                 | 100                                 | 100                                 | KS   |
| 29 | Vaiņode Agro Holding, SIA              | 40103503851         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 30 | Vaiņodes Agro, SIA                     | 40103484940         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 100                                 | 100                                 | MS   |
| 31 | Gas Stream, SIA                        | 42103047436         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 49                                  | 49                                  | MS   |
| 32 | Bio Future, SIA                        | 42103047421         | LV, Elizabetes iela 23,<br>Rīga, LV-1010              | CKS                 | 49                                  | 49                                  | MS   |

\*BNK - bank, APS - insurance company, IBS - investment brokerage company, IPS - asset management company, CFI - other financial institution, CKS – other corporate comapny.
 \*\* MS – subsidiary; KS – joint venture company; MAS – parent comapny

### **Income statements**

|   |       | 01.01.2012. | - 31.03.2012. | 01.01.2011 | 31.03.2011 |
|---|-------|-------------|---------------|------------|------------|
|   | _     |             | (unaudited)   |            | (unaudited |
|   |       | Group       | Bank          | Group      | Banl       |
| Title of entry  | Notes | LVL '000    | LVL '000      | LVL '000   | LVL '000   |
| Interest income   |       | 9,081       | 9,243         | 9,199      | 9,158      |
| Interest expense  |       | (4,200)     | (4,191)       | (4,243)    | (4,220     |
| Income from dividends   |       | -           | 1,397         | 1          | 1          |
| Commission and fee income   |       | 7,363       | 6,523         | 6,293      | 5,471      |
| Commission and fee expense  |       | (842)       | (741)         | (763)      | (644       |
| Net realised gain/ (loss) from financial assets at amortised cost                           |       | -           | -             | 1          | 1          |
|   |       | (22)        | (22)          | 23         | 23         |
| Net realised gain/ (loss) from financial assets and liabilities held for trading            |       | -           | -             | -          |            |
| Net gain/ (loss) from financial assets and liabilities at fair value through profit or loss |       | (137)       | (168)         | (5,745)    | (5,745)    |
| Changes in fair value hedge accounting  |       | -           | -             | -          |            |
| Net result from foreign exchange trading and revaluation                                    |       | 2,837       | 2,880         | 8,943      | 8,957      |
| Gain/ (loss) from sale of tangible and intangible fixed assets                              |       | 59          | 58            | 696        | (12)       |
| Other income  |       | 3,077       | 281           | 545        | 309        |
| Other expense   |       | (3,033)     | (918)         | (746)      | (839)      |
| Administrative expense  | 1     | (7,094)     | (6,050)       | (5,453)    | (4,841)    |
| Depreciation  |       | (491)       | (365)         | (416)      | (389)      |
| Change in allowances for credit losses  |       | (2,597)     | (2,596)       | (2,817)    | (2,817)    |
| Impairment expenses   |       | (51)        | (51)          | (453)      | (453)      |
| Net profit/ (loss) for the period   |       | 3,950       | 5,280         | 5,065      | 3,960      |

| Equity holders of the Bank | 4,030 | 5,093 |
|----------------------------|-------|-------|
| Non-controlling interests  | (80)  | (28)  |

# **Balance sheet**

|   |       | 3  | 1 March 2012<br>(unaudited)   | 31 Dec  | ember 2011<br>(audited)*  |
|---|-------|--|---|---|---|
|   | -     | Group  | Bank  | Group   | Bank  |
| Assets  | Notes | LVL '000   | LVL '000  | LVL '000  | LVL '000  |
| Cash and demand deposits with central banks   |       | 102,913  | 102.913   | 143,663   | 143,663   |
| Demand deposits from credit institutions  |       | 222,231  | 222,134   | 398,502   | 398,371   |
| Financial assets held for trading   |       | -  | -   | -   | -   |
| Financial assets at fair value through profit or loss   |       | 7,409  | 7,409   | 8,922   | 8,922   |
| Available-for-sale financial assets   |       | 667,724  | 667,724   | 373,006   | 373,006   |
| Loans and receivables   | 2     | 551,968  | 551,205   | 589,803   | 590,704   |
| Held to maturity  |       | 214,681  | 214,681   | 166,778   | 166,778   |
| Change of fair value of hedge portfolio   |       | -  | -   | -   | -   |
| Prepaid expense and accrued income  |       | 777  | 423   | 686   | 335   |
| Tangible fixed assets   |       | 9,846  | 4,777   | 10,071  | 4,954   |
| Investment properties   |       | 21,430   | 16,660  | 21,542  | 16,662  |
| Intangible fixed assets   |       | 3,443  | 3,319   | 3,493   | 3,368   |
| Investments in subsidiaries   |       | 315  | 73,915  | 315   | 71,286  |
|   |       | 2,903  | 2,854   | 3,401   | 3,359   |
| Current taxes receivables   |       |  |   |   |   |
| Other assets  |       | 70,960   | 17,828  | 58,117  | 7,753   |
| Other assets Total assets   |       | 70,960<br><b>1,876,600</b>   | 17,828<br><b>1,885,842</b>  | 58,117<br><b>1,778,299</b>  | 7,753<br><b>1,789,161</b>   |
| Other assets  |       |  | ,   | ,   | 1   |
| Other assets Total assets Liabilities Liabilitie due to central banks   |       |  | ,   | ,   | 1   |
| Other assets Total assets Liabilities   |       | 1,876,600  | 1,885,842   | 1,778,299   | 1,789,161   |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions  |       | 1,876,600  | 1,885,842   | 1,778,299   | 1,789,161   |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading   | 3     | <b>1,876,600</b><br>-<br>2,644   | <b>1,885,842</b><br>2,645   | <b>1,778,299</b><br>-<br>1,779  | <b>1,789,161</b><br>-<br>1,779                                    |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss  | 3     | <b>1,876,600</b><br>-<br>2,644<br>-<br>1,182   | <b>1,885,842</b><br>2,645<br>-<br>1,182   | <b>1,778,299</b><br>-<br>1,779<br>-<br>141  | <b>1,789,161</b><br>-<br>1,779<br>-<br>141                        |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss Financial liabilities at amortised cost Financial liabilities arrised from financial asset transf  | 3     | 1,876,600<br>2,644<br>-<br>1,182<br>1,735,538  | 1,885,842<br>2,645<br>1,182<br>1,743,223  | <b>1,778,299</b><br>-<br>1,779<br>-<br>141  | <b>1,789,161</b><br>-<br>1,779<br>-<br>141                        |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss Financial liabilities at amortised cost Financial liabilities arrised from financial asset transf Change of fair value of hedge portfolio  | 3     | 1,876,600<br>2,644<br>1,182<br>1,735,538   | 1,885,842<br>2,645<br>1,182<br>1,743,223  | 1,778,299<br>-<br>1,779<br>-<br>141<br>1,677,774<br>-<br>-                                      | <b>1,789,161</b><br>-<br>1,779<br>-<br>141<br>1,687,762<br>-<br>- |
| Other assets         Total assets         Liabilities         Liabilitie due to central banks         Demand deposits from credit institutions         Financial liabilities held for trading         Financial liabilities at fair value through profit or loss         Financial liabilities at amortised cost         Financial liabilities arrised from financial asset transf         Change of fair value of hedge portfolio         Deferred income and accured expense  | 3     | 1,876,600<br>2,644<br>-<br>1,182<br>1,735,538  | 1,885,842<br>2,645<br>1,182<br>1,743,223  | <b>1,778,299</b><br>-<br>1,779<br>-<br>141  | <b>1,789,161</b><br>-<br>1,779<br>-<br>141                        |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss Financial liabilities at amortised cost Financial liabilities arrised from financial asset transf Change of fair value of hedge portfolio Deferred income and accured expense Reserves   | 3     | 1,876,600<br>-<br>2,644<br>-<br>1,182<br>1,735,538<br>-<br>-<br>-<br>6,447   | 1,885,842<br>2,645<br>1,182<br>1,743,223  | <b>1,778,299</b> - 1,779 - 141 1,677,774 - 6,121 -  | <b>1,789,161</b><br>-<br>1,779<br>-<br>141<br>1,687,762<br>-<br>- |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss Financial liabilities at amortised cost Financial liabilities arrised from financial asset transf Change of fair value of hedge portfolio Deferred income and accured expense Reserves Deferred income tax   | 3     | 1,876,600<br>  | 1,885,842<br>2,645<br>1,182<br>1,743,223  | <b>1,778,299</b><br>1,779<br>141<br>1,677,774<br>-<br>6,121<br>-<br>359                         | <b>1,789,161</b> 1,779 141 1,687,762 5,182                        |
| Other assets Total assets Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss Financial liabilities at amortised cost Financial liabilities arrised from financial asset transf Change of fair value of hedge portfolio Deferred income and accured expense Reserves Deferred income tax Other liabilities   | 3     | 1,876,600<br>2,644<br>1,182<br>1,735,538<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-      | 1,885,842<br>2,645<br>1,182<br>1,743,223<br>5,521<br>-<br>42,509                            | 1,778,299<br>-<br>1,779<br>-<br>141<br>1,677,774<br>-<br>-<br>6,121<br>-<br>359<br>6,922        | 1,789,161   |
| Other assets Total assets Liabilities Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss Financial liabilities at amortised cost Financial liabilities arrised from financial asset transf Change of fair value of hedge portfolio Deferred income and accured expense Reserves Deferred income tax Other liabilities Total liabilities   | 3     | 1,876,600<br>  | 1,885,842<br>2,645<br>1,182<br>1,743,223<br>5,521<br>5,521<br>42,509<br>1,795,080           | <b>1,778,299</b><br>1,779<br>141<br>1,677,774<br>6,121<br>-<br>359<br>6,922<br><b>1,693,096</b> | 1,789,161   |
| Other assets         Total assets         Liabilities         Liabilitie due to central banks         Demand deposits from credit institutions         Financial liabilities held for trading         Financial liabilities at fair value through profit or loss         Financial liabilities at amortised cost         Financial liabilities arrised from financial asset transf         Change of fair value of hedge portfolio         Deferred income and accured expense         Reserves         Deferred income tax         Other liabilities         Total liabilities   | 3     | 1,876,600<br>2,644<br>-<br>1,182<br>1,735,538<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 1,885,842<br>2,645<br>1,182<br>1,743,223<br>5,521<br>5,521<br>42,509<br>1,795,080<br>90,762 | 1,778,299   | 1,789,161   |
| Other assets Total assets Liabilities Liabilities Liabilitie due to central banks Demand deposits from credit institutions Financial liabilities held for trading Financial liabilities at fair value through profit or loss Financial liabilities at amortised cost Financial liabilities arrised from financial asset transf Change of fair value of hedge portfolio Deferred income and accured expense Reserves Deferred income tax Other liabilities Total liabilities   | 3     | 1,876,600<br>  | 1,885,842<br>2,645<br>1,182<br>1,743,223<br>5,521<br>5,521<br>42,509<br>1,795,080           | <b>1,778,299</b><br>1,779<br>141<br>1,677,774<br>6,121<br>-<br>359<br>6,922<br><b>1,693,096</b> | 1,789,161   |
| Other assets         Total assets         Liabilities         Liabilitie due to central banks         Demand deposits from credit institutions         Financial liabilities held for trading         Financial liabilities at fair value through profit or loss         Financial liabilities at amortised cost         Financial liabilities arrised from financial asset transf         Change of fair value of hedge portfolio         Deferred income and accured expense         Reserves         Deferred income tax         Other liabilities         Total liabilities   | 3     | 1,876,600<br>2,644<br>-<br>1,182<br>1,735,538<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 1,885,842<br>2,645<br>1,182<br>1,743,223<br>5,521<br>5,521<br>42,509<br>1,795,080<br>90,762 | 1,778,299   | 1,789,161   |
| Other assets         Total assets         Liabilities         Liabilitie due to central banks         Demand deposits from credit institutions         Financial liabilities held for trading         Financial liabilities at fair value through profit or loss         Financial liabilities at amortised cost         Financial liabilities arrised from financial asset transf         Change of fair value of hedge portfolio         Deferred income and accured expense         Reserves         Deferred income tax         Other liabilities         Total shareholders' equity         Total shareholders' equity | 3     | 1,876,600<br>2,644<br>-<br>1,182<br>1,735,538<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 1,885,842<br>2,645<br>1,182<br>1,743,223<br>5,521<br>5,521<br>42,509<br>1,795,080<br>90,762 | 1,778,299   | 1,789,161   |

\* - information has been prepared based on data that are available at audited financial statements for period ended 31 December 2011.

Note 1

### Administrative expense

In accordance with the Regulations on the Preparation of Public Quarterly Reports of Banks, approved by the Financial and Capital Market Commission, in this public quarterly report the corporate income tax is included in the administrative expenses:

|                               | 01.01.2012. | - 31.03.2012. | 01.01.2011. | - 31.03.2011. |
|-------------------------------|-------------|---------------|-------------|---------------|
|                               |             | (unaudited)   |             | (unaudited)   |
|                               | Group       | Bank          | Group       | Bank          |
| Title of entry                | LVL '000    | LVL '000      | LVL '000    | LVL '000      |
| Corporate income tax          | (945)       | (961)         | (144)       | (144)         |
| Other administrative expenses | (6,149)     | (5,089)       | (5,309)     | (4,697)       |
| Total                         | (7,094)     | (6,050)       | (5,453)     | (4,841)       |

Note 2

### Loans and receivables

|                              |          | 31.03.2012.<br>(unaudited) |          | 31.12.2011.<br>(audited) * |
|------------------------------|----------|----------------------------|----------|----------------------------|
|                              | Group    | Bank                       | Group    | Bank                       |
| Title of entry               | LVL '000 | LVL '000                   | LVL '000 | LVL '000                   |
| Loans                        | 488,543  | 488,058                    | 469,424  | 470,603                    |
| Loans to credit institutions | 63,425   | 63,147                     | 120,379  | 120,101                    |
| Total                        | 551,968  | 551,205                    | 589,803  | 590,704                    |

Note 3

### Financial liabilities at amortized cost

|  |           | 31.03.2012.<br>(unaudited) |           | 31.12.2011.<br>(audited) * |
|--|-----------|----------------------------|-----------|----------------------------|
|  | Group     | Bank                       | Group     | Bank                       |
| Title of entry                         | LVL '000  | LVL '000                   | LVL '000  | LVL '000                   |
| Deposits                               | 1,651,335 | 1,661,390                  | 1,595,438 | 1,603,143                  |
| Issued securities                      | 55,066    | 55,066                     | 51,507    | 56,258                     |
| Subordinated deposits                  | 21,561    | 21,561                     | 21,662    | 21,662                     |
| Term deposits from credit institutions | 7,576     | 5,206                      | 9,167     | 6,699                      |
| Total                                  | 1,735,538 | 1,743,223                  | 1,677,774 | 1,687,762                  |

\* - information has been prepared based on data that are available at audited financial statements for period ended 31 December 2011.

#### Note 4

### Analysis of concentration of the Group's/ Bank's securities portfolio

The Group's and the Bank's securities portfolio break downs by countries of issuers:

|                               |               |                                       |                  |          | Group/ Bank |
|-------------------------------|---------------|---------------------------------------|------------------|----------|-------------|
|                               |               |                                       |                  |          | 31.03.2012  |
|                               |               |                                       |                  |          | (unaudited) |
|                               |               |                                       |                  |          | % of        |
|                               | At fair value | Available-for-sale                    | Held-to-maturity | Total    | sareholders |
|                               |               |                                       |                  |          | equity      |
| Issuer                        | LVL'000       | LVL'000                               | LVL'000          | LVL'000  | %           |
| United States                 |               |                                       |                  |          |             |
| Central governments           | -             | 292,331                               | -                | 292,331  |             |
| Other issuers                 | -             | 4,138                                 | -                | 4,138    |             |
| Total                         | -             | 296,469                               | -                | 296,469  | 241.12      |
| Russia                        |               |                                       |                  |          |             |
| Central governments           | -             | 9,930                                 | 17,401           | 27,331   |             |
| Other issuers                 | 3,030         | 39,062                                | 68,155           | 110,247  |             |
| Total                         | 3,030         | 48,992                                | 85,556           | 137,578  | 111.89      |
| Canada                        |               |                                       |                  |          |             |
| Central governments           | -             | 15,486                                | 14,879           | 30,365   |             |
| Other issuers                 | -             | 56,674                                | 5,390            | 62,064   |             |
| Total                         | -             | 72,160                                | 20,269           | 92,429   | 75.17       |
| Germany                       |               |                                       |                  |          |             |
| Central governments           | -             | 13,383                                | 7,197            | 20,580   |             |
| Other issuers                 | 25            | 58,151                                | 2,812            | 60,988   |             |
| Total                         | 25            | 71,534                                | 10,009           | 81,568   | 66.34       |
| Sweden                        |               |                                       |                  |          |             |
| Central governments           | -             | 32,967                                | -                | 32,967   |             |
| Other issuers                 | -             | 1,759                                 | -                | 1,759    |             |
| Total                         | -             | 34,726                                | -                | 34,726   | 28.24       |
| Netherlands                   |               |                                       |                  |          |             |
| Other issuers                 | -             | 31,694                                | 2,720            | 34,414   |             |
| Total                         | -             | 31,694                                | 2,720            | 34,414   | 27.99       |
| United Kingdom                |               |                                       |                  |          |             |
| Other issuers                 | 4,208         | 8,016                                 | 19,868           | 32,092   |             |
| Total                         | 4,208         | 8,016                                 | 19,868           | 32,092   | 26.10       |
| Latvia                        |               | i i i i i i i i i i i i i i i i i i i |                  |          |             |
| Central governments           | -             | -                                     | 16,060           | 16,060   |             |
| Other issuers                 | 1,333         | 17                                    | 350              | 1,700    |             |
| Total                         | 1,333         | 17                                    | 16,410           | 17,760   | 14.44       |
| Norway                        |               |                                       |                  |          |             |
| Central governments           | -             | 3,753                                 | -                | 3,753    |             |
| Other issuers                 | -             | 3,356                                 | 8,107            | 11,463   |             |
| Total                         | -             | 7,109                                 | 8,107            | 15,216   | 12.38       |
| Securities of international   |               |                                       |                  | ·        |             |
| organizations                 | -             | 66,630                                | 25,534           | 92,164   | 74.96       |
| Securities of other countries | 319           | 28,761                                | 26,208           | 55,288   | 44.97       |
| Total accurities not          | 0.045         | 000 100                               | 044.004          | 000 70 1 |             |
| Total securities, net         | 8,915         | 666,108                               | 214,681          | 889,704  |             |

In the reporting period, impairment by 51 thousand lat was recognized for the securities of the available-for-sale portfolio.

At the end of reporting period provision was made to the following securities of the hold-to-maturity portfolio:

- securities of one company totaling LVL 158 thousand, which market value was LVL 0 at 31 March 2012;
- securities of one credit institution totaling LVL 788 thousand, which market value was LVL 131 thousand at 31 March 2012.

As at 31 March 2012, 75.4% of all the Group's/ Bank's portfolio of financial instruments consist from securities with emission country rating AA- or higher. The Bank's / Group's weighted average maturity of securities portfolio *(modified duration)* was 1.71 years as at 31 March 2012.