

# starman

**AS STARMAN**

## **Interim Report of the Group for the First Half-Year 2007**

Beginning of financial year: 01.01.2007  
End of financial year: 31.12.2007

Registry code: 10069659

Address:  
Akadeemia tee 28  
12618, Tallinn  
Republic of Estonia

Telephone: +372 6 779 977  
Fax: +372 6 779 907

E-mail: [starman@starman.ee](mailto:starman@starman.ee)  
Internet: [www.starman.ee](http://www.starman.ee)

Main activities: cable television and data communication services

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## EXPLANATORY MEMORANDUM TO THE INTERIM REPORT OF AS STARMAN'S GROUP FOR THE FIRST HALF-YEAR 2007

### General

Success of Starman continued in the first half-year 2007. Telephone services rendered a considerable additional impact on the strong market position in the spheres of cable-TV and the internet. Starman is currently offering the best bundled triple play service in the home user sector. The triple play service is now available to the majority of the company's customers. Through its cable network, Starman is currently represented in most of Estonia's major cities, predominantly in densely populated areas. In December last year, the product portfolio of Starman was supplemented with a DTT (digital terrestrial television) service. ZUUMtv, which was positioned separately, is transmitted through air and Starman's cable network is not used for delivering this product. ZUUMtv is expected to attract a considerable number of new customers already in the near future, especially in those regions of Estonia where Starman was not present thus far.

Starman Group's total revenue for the first half-year 2007 amounted to 136.9 million EEK, representing a 17% increase compared to the same period a year ago. EBITDA for the first half-year 2007 amounted to 49.5 million EEK and net profit attributable to shareholders to 20.9 million EEK – respectively an 1% and 14% decrease compared to the first half of the previous year. The good performance is built on the company's successful long-term activities relating to traditional services. As expected, the starting ZUUMtv had a negative impact on Starman's profit figures. A drop of 9.9 million EEK in EBITDA – Starman's main performance indicator – is directly attributable to ZUUMtv, plus certain indirect costs whose amount cannot be determined precisely as they were allocated to a number of different products. The negative impact of ZUUMtv on the financial results of the Group is anticipated to continue also in the near future. However, in the long run the new product is expected to strengthen the company's market position and profitability.

### Financial ratios

A selection of ratios for evaluating the economic activities in the first half-year 2007:

	2005	2006	2007 H1
Sales increase	26%	25%	17%
EBITDA margin	33%	40%	36%
Gross margin	15%	21%	16%
Net margin	12%	19%	15%
Revenue/average assets	0.67	0.72	0.72
Equity ratio	54%	58%	54%
Debt to equity	0.69	0.56	0.61
Debt/EBITDA	1.76	1.19	1.35
Investments/EBITDA	1.16	0.83	1.17
Current ratio	0.67	1.09	1.28*
Invoice turnover rate (annual)	20.2	20.0	26.7

#### Definitions:

Sales increase = increase compared to the same period last year

EBITDA = operating profit + depreciation and amortisation

EBITDA margin = EBITDA / total revenue

Gross margin = operating profit / total revenue

Net margin = net profit attributable to shareholders / total revenue

Revenue / average assets – for comparison purposes, the revenue for the first half-year 2007 has been multiplied by 2

Equity ratio = equity / total assets

Debt = borrowings + long-term borrowings

Debt / EBITDA – for comparison purposes, EBITDA for the first half-year 2007 has been multiplied by 2

Current ratio = current assets / current liabilities

Invoice turnover rate = revenue for the period / accounts receivable at the end of the period; for comparison purposes, revenue for the first half-year 2007 has been multiplied by 2

\* As to this ratio, it should be borne in mind that because of the special nature of the accounting principles applied in preparing this report, only loans repayable within the current financial year are recognised as short-term borrowings under current liabilities (i.e. in the case of the first half-year, loan payments due within the following six months) unlike the year-end figures where all loans repayable within the following year are recognised as short-term borrowings. Consequently, the current ratio for the first half-year is somewhat overestimated vis-à-vis the year-end figures. Upon eliminating this difference from the figures of the first half-year 2007, the current ratio amounts to 1.07.

### Group structure

Starman Group consists of AS Starman being the parent company and, starting from October 2006, Eesti Digitaalteleviooni AS being a subsidiary company. 66% of shares in Eesti Digitaalteleviooni AS are held by Starman and 34% of the shares by AS Levira. The financial results of Eesti Digitaalteleviooni AS have been consolidated into the Group report line-by-line separately indicating the minority share.

### Revenue and expenses

Traditionally, cable television and internet services contributed the majority of Starman's total revenue for the first half-year 2007, accounting for 46% and 33% of total revenue, respectively. Telephone services, growing faster than the latter two, accounted for 17% of the total revenue for the half-year. The digital terrestrial television (DTT) service had practically no effect on the revenue yet.

Revenue from cable television services increased by 14% compared to the first half-year 2006. Organic growth in the market has mostly been achieved at the expense of price increase in recent years. In the first quarter of 2007 the prices of Starman's cable television services further approached those of countries with a similar living standard but still remain rather low. In addition to the regular price increase, the ARPU (average revenue per user) is also supported by structural changes. As regards structural changes, the triple packages that do not contain smaller programme ranges and the new possibilities such as digital television should be mentioned. As to the digital television service launched in autumn 2005, a major improvement was introduced in the first quarter of 2007 when the company piloted a video on demand service. The service is currently going through a test phase with nearly 500 customers – it was taken to market cautiously, being still under constant development. At the end of June 2007, the company had a total of 132 thousand cable television customers, 4.7% of which were digital television users. The number of cable television customers at the end of June exceeded the last year's relevant figure by 1.9%, which is quite a good result given the saturated market and tightened competition.

Revenue from internet services increased by 10%, compared to the first half of the previous year. At the end of June 2007, the company had 43 thousand internet customers – a 27% increase compared to the same period a year ago. Starman maintained its position as the market leader of broadband internet for private customers in its footprint. In line with the general impacts of the market, the ARPU continued to show a downward trend, with the average figure of the first half-year 2007 dropping by 13% compared to the last year's relevant figure. Starman's popular triple packages in which the internet services are cheaper have a growing impact on the internet ARPU. However, the supporting influence of the triple packages on other services and, hence, also on the average aggregate revenue per user cannot be disregarded.

Of the three primary services, the telephone service continues to show the best growth figures, although the growth rate has somewhat decelerated, with the revenue for the first half-year 2007 having increased 33% in comparison with the same period a year ago. As of the end of June 2007 the company had 36 thousand telephone clients, i.e. 56% more than at the same time last year. There has been a decline in the ARPU of the telephone services lately, partly due to the fact that the services are being offered on increasingly favourable terms in the post-subscription phase. The average ARPU for the first half-year 2007 decreased by 18% when compared to the corresponding figure of the previous year.

Starman views its cable television, internet and telephone services as a single integrated service. Since the provision of the integrated service has remained a part of the corporate strategy for a long period of time, and the services are designed to support each other, separate analysis of the respective segments might not give the most accurate picture. In the first half-year 2007, the

average aggregate revenue from the given services per client was 13% higher in comparison with the same period a year ago.

ZUUMtv was launched with content slightly weaker than planned. Eesti Digitaaltelevisiooni AS is trying to make up for the initial setback by expanding the coverage area and improving the selection of programmes. The coverage area changed notably in the second quarter; by the end of the quarter ZUUMtv covered as much as 93% of Estonian households. Although the relevant figure was 60% at the launch of the product, it encompassed mainly densely populated areas such as Tallinn and Tartu where the traditional cable television is more economically feasible and where the potential of ZUUMtv is thus relatively modest. While until now the three main local channels were available to ZUUMtv clients in analogue format, then from the end of April the first of them – *Eesti Televisioon* – is available digitally. At the end of June, Eesti Digitaaltelevisiooni AS had 4.3 thousand customers.

Starman's operating expenses amounted to 87.4 million EEK in the first half-year 2007, having grown by 30% compared to the same period in the previous year. The fact that the operating expenses grew faster than the revenue is primarily attributable to ZUUMtv – when eliminating the direct costs relating to this newly launched product, the increase in operating expenses would amount to 12%. The impact of ZUUMtv is most notable among expenses reported under "Services purchased" which include the transmission charge payable to Levira as a new major expense item. The amount of the transmission charge depends primarily on coverage, and therefore its impact on profit figures after the product has just been introduced and customer figures are far from the company's long-term targets is quite substantial. In addition to the impact of ZUUMtv, the increase of marketing expenses by 68% when compared to the first half of the previous year resulted from the continuing aggressive competition in promoting of telecommunications services. Of major expense items, expenses on the rental of communication ducts (a growth of 50%) and personnel expenses have also shown fast growth compared to the same period a year ago. All in all, despite the pressure on several input prices due to fast-growing salaries, the company has been quite successful in managing the growth in operating expenses.

In the first half-year 2007, personnel expenses increased 25% year on year. As regards personnel expenses, it should be noted that this indicator includes 81% of the total wage fund, since the remainder is capitalised in accordance with the corporate accounting rules. The average number of employees was 223 in the first half-year 2007 (206 in the first half-year 2006). As of 30 June 2007, the company employed 223 people. Part-time employees accounted for 16% of the staff. The average number of employees translated to the full employment equivalent was 199 in the first half-year 2007, up 4% compared to the same figure a year ago.

As to expenses related to asset valuation, the provision for bad debts amounted to 498 thousand EEK, i.e. to merely 0.4% of the period turnover just like in the corresponding period a year ago. Losses and write-downs of inventories totalled 404 thousand EEK in the first half-year 2007 (1.0 million EEK in the first half-year 2006).

EBITDA for the first half-year 2007 amounted to 49.5 million EEK. When eliminating the direct influence of ZUUMtv, the EBITDA margin would amount to 44%. Hence, the first half-year 2007 was record-breaking in terms of profitability of traditional services.

Depreciation costs increased by 28% compared to the first half-year 2006. Owing to the extensive investing activities carried out in recent years, the depreciation costs continued to have a considerable impact on the profit figures.

The net profit attributable to shareholders for the first half-year 2007 amounted to 20.9 million EEK. The result for minority shareholders – their share in the loss of Eesti Digitaaltelevisiooni AS – was 3.9 million EEK negative. When assessing profit figures one should note that expenses for the second quarter include the income tax expenditure of 2.6 million EEK resulting from the disbursement of dividends.

### **Balance sheet, investments and financing**

In the first half-year 2007, Starman's investments in fixed assets amounted to 57.8 million EEK. The company made the following investments: 24.7 million EEK in cable network construction and renovation; 9.7 million EEK in internet equipment (incl. 7.3 million EEK in Head-Ends); 6.9 million

EEK in STBs (incl. 5.4 million EEK for provision of ZUUMtv); 5.7 million EEK in analogue cable television Head-Ends; 4.6 million EEK in telephone modems; and 6.2 million EEK in other spheres.

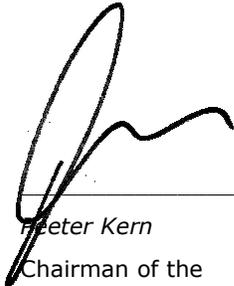
When compared to earlier years, projects aiming at network expansion are notable among investments in the cable network. There are still some locations in Estonia where cable network expansion should be profitable, given the company's current success in providing telecommunications services. In addition to the usual trend of moving along with real estate developments in Tallinn and its surroundings the company made investments in, e.g., Tapa, Kadrina, Võru and Pärnu in the first half-year 2007. While work aimed at the modernisation and enhancement of the data communication capability of the existing network is continued, the relative share of that particular type of network investments is diminishing, given the level already achieved. As of 30 June 2007, Starman's network covered 258 thousand households with 237 thousand – i.e. 92% – of the households being served by a network with the data communication facility (as of 31 December 2006 the comparable figures were 251 thousand, 225 thousand and 90%, respectively). Investments in telephone modems and STBs are directly related to the growth in the number of customers. Investments in the internet and cable television equipment primarily enhanced quality in the environment of ever growing data communication volumes.

Starman's balance sheet structure continues to be characterised by high capitalisation, a relatively low debt level and a sufficient liquidity. Due to dividend payments made at the beginning of July, a higher than average level of both "Payables" and "Cash" can be observed on the Balance Sheet prepared as of 30 June 2007. While most of the investments made in the first half-year 2007 were financed out of the company's own resources, the volumes of borrowed funds were increased to a certain extent, as well. The high level of inventories as of 30 June 2007 is mainly due to the value of STBs designated for the ZUUMtv offer amounting to 17.4 million EEK in the balance sheet of Eesti Digitaaltelevisiooni AS. Considering the anticipated market capacities for the new product and the delivery schedule of the STBs the level of these inventories will probably remain high also in the future.

**DECLARATION OF THE MANAGEMENT BOARD RESPECTING THE INTERIM REPORT OF THE GROUP FOR THE FIRST HALF-YEAR 2007**

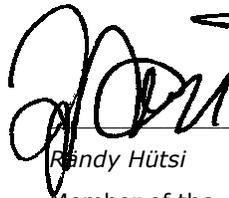
The management board hereby declares its responsibility for the preparation of the interim accounts as presented on pages 6 to 17 hereof and assures the following:

1. the accounting principles applied in the preparation of the consolidated interim accounts comply with the International Financial Reporting Standards (IFRS) as adopted by the European Union;
2. the consolidated interim accounts give a true and fair view of the financial position of the company, as well as of the results of its operations and cash flows;
3. the Group and its parent company are going concerns.



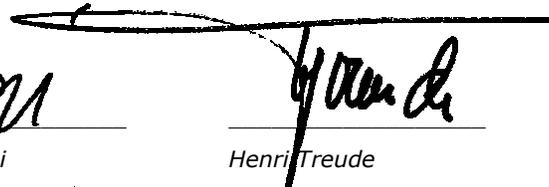
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*Peter Kern*  
Chairman of the  
Management Board



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*Randy Hütsi*  
Member of the  
Management Board



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*Henri Treude*  
Member of the  
Management Board

**CONSOLIDATED INCOME STATEMENT**

(in thousands of EEK)

	<b>2007 H1</b>	<b>2006 H1</b>	<b>2007 Q2</b>	<b>2006 Q2</b>	<b>Notes</b>
Revenue	135,908	116,058	68,803	58,887	2
Other income	954	1,067	561	497	3
Goods, raw materials and services	-45,934	-33,416	-23,881	-15,859	3
Other operating expenses	-18,886	-14,708	-10,136	-7,184	3
Personnel expenses	-22,314	-17,817	-11,486	-9,171	3
Depreciation, amortisation and impairments	-27,292	-21,389	-13,974	-10,977	
Other operating charges	-267	-1,236	-146	-979	
<b>Operating profit</b>	<b>22,169</b>	<b>28,559</b>	<b>9,741</b>	<b>15,214</b>	
Net financial items	-2,644	-2,946	-1,392	-1,286	4
<b>Profit before income tax</b>	<b>19,525</b>	<b>25,613</b>	<b>8,349</b>	<b>13,928</b>	
Income tax	-2,577	-1,365	-2,577	-1,365	10
<b>Net profit</b>	<b>16,948</b>	<b>24,248</b>	<b>5,772</b>	<b>12,563</b>	
Minority interest	-3,939	0	-1,734	0	
<b>Parent company's share of net profit</b>	<b>20,887</b>	<b>24,248</b>	<b>7,506</b>	<b>12,563</b>	
Basic EPS (EEK)	1.60	1.86	0.58	0.96	13
Diluted EPS (EEK)	1.60	1.86	0.57	0.96	13

**CONSOLIDATED BALANCE SHEET**

(in thousands of EEK)

	<b>30.06.2007</b>	<b>31.12.2006</b>	<b>Notes</b>
<b>ASSETS</b>			
<b>Current assets</b>			
Cash	20,323	11,716	
Receivables	11,051	12,308	5
Prepayments	5,086	2,943	6
Inventories	36,299	23,471	
<b>Total current assets</b>	<b>72,759</b>	<b>50,438</b>	
<b>Non-current assets</b>			
Property, plant and equipment	328,809	298,826	
Intangible assets	954	600	
<b>Total non-current assets</b>	<b>329,763</b>	<b>299,426</b>	
<b>TOTAL ASSETS</b>	<b>402,522</b>	<b>349,864</b>	
<b>LIABILITIES AND OWNERS' EQUITY</b>			
<b>Liabilities</b>			
<b>Current liabilities</b>			
Borrowings	11,207	15,375	7
Payables	43,003	28,639	8
Prepayments and deferred income	2,433	2,209	
<b>Total current liabilities</b>	<b>56,643</b>	<b>46,223</b>	
<b>Non-current liabilities</b>			
Long-term borrowings	122,577	97,188	7
Other long-term liabilities	4,947	4,374	9
<b>Total non-current liabilities</b>	<b>127,524</b>	<b>101,562</b>	
<b>Total liabilities</b>	<b>184,167</b>	<b>147,785</b>	
<b>OWNERS' EQUITY</b>			
<b>Minority interest</b>			
Minority interest	7,779	3,252	
Share capital	130,536	130,536	
Legal reserve	4,804	2,607	
Retained earnings	75,236	65,684	
<b>Total owners' equity held by the shareholders of the parent company</b>	<b>210,576</b>	<b>198,827</b>	
<b>Total owners' equity</b>	<b>218,355</b>	<b>202,079</b>	10
<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>	<b>402,522</b>	<b>349,864</b>	

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

(in thousands of EEK)

	<b>Owners' equity held by the shareholders of the parent company</b>				<b>Total owners' equity</b>	
	Share capital	Legal reserve	Retained earnings	<b>Total</b>	<b>Minority interest</b>	
<b>31.12.2005</b>	<b>130,536</b>	<b>1,465</b>	<b>27,436</b>	<b>159,437</b>	<b>0</b>	<b>159,437</b>
Contributions by minority shareholders	0	0	0	0	4,080	4,080
Dividends announced	0	0	-4,568	-4,568	0	-4,568
Transfers to legal reserve	0	1,142	-1,142	0	0	0
Net profit for the financial year	0	0	43,958	43,958	-828	43,130
<b>31.12.2006</b>	<b>130,536</b>	<b>2,607</b>	<b>65,684</b>	<b>198,827</b>	<b>3,252</b>	<b>202,079</b>
Contributions by minority shareholders	0	0	0	0	8,465	8,465
Dividends announced	0	0	-9,137	-9,137	0	-9,137
Transfers to legal reserve	0	2,198	-2,198	0	0	0
Profit for the accounting period	0	0	20,887	20,887	-3,939	16,948
<b>30.06.2007</b>	<b>130,536</b>	<b>4,805</b>	<b>75,236</b>	<b>210,577</b>	<b>7,778</b>	<b>218,355</b>

For additional information on transfers to owners' equity, please see Note 10.

**CONSOLIDATED CASH FLOW STATEMENT**

(in thousands of EEK)

	<b>2007 H1</b>	<b>2006 H1</b>
<b>Cash flow from operating activities</b>		
Net profit	16,948	24,248
Adjustments of net profit:		
Depreciation, amortisation and impairments	27,292	21,389
Gains from disposal of property, plant and equipment	-152	-156
Allowance for doubtful receivables	468	78
Interest income	-242	-123
Interest expenses	2,900	2,537
Change in current assets related to operating activities:		
Short-term receivables other than loans and interest	-1,354	-3,859
Change in inventories	-12,961	-5,694
Change in liabilities and prepayments related to operating activities:		
Payables	5,227	7,680
Prepayments and deferred income	797	789
<b>Total cash flow from operations</b>	<b>38,923</b>	<b>46,889</b>
<b>Cash flow from investing activities</b>		
Purchase of tangible and intangible assets	-49,506	-31,757
Proceeds from disposals of tangible and intangible assets	501	2,795
Interest received	242	124
<b>Total cash flow from investing activities</b>	<b>-48,763</b>	<b>-28,838</b>
<b>Cash flow from financing activities</b>		
Loan repayments	-376	-376
Repayment of finance lease principal	-9,801	-8,273
Interest paid	-2,900	-2,537
Proceeds from sale and leaseback transactions	23,059	2,631
Dividends paid	0	-4,568
Contributions by minority shareholders to owner's equity	8,465	0
<b>Total cash flow from financing activities</b>	<b>18,447</b>	<b>-13,123</b>
<b>TOTAL CASH FLOW</b>	<b>8,607</b>	<b>4,928</b>
Cash and cash equivalents at the beginning of the period	11,716	4,405
Change in cash and cash equivalents	8,607	4,928
<b>Cash and cash equivalents at the end of the period</b>	<b>20,323</b>	<b>9,333</b>
<b>Non-monetary transactions</b>		
Non-current assets acquired under finance lease	<b>8,337</b>	<b>1,433</b>

## NOTES TO THE INTERIM REPORT

### Note 1 Accounting principles and bases of estimation used in the preparation of the interim report

This interim report has been prepared in accordance with the requirements for abbreviated interim reports, set forth in the International Accounting Standards (IAS 34: "Interim Financial Reporting"), and in compliance with the International Financial Reporting Standards (IFRS) as adopted by the European Union. The accounting principles used in the preparation of the interim report are the same as applied in the preparation of the Annual Report for the year ended on 31 December 2006.

According to the company's management, the interim report of AS Starman Group for the second quarter of 2007 gives a true and fair view of the results of the company's operations. This interim report has not been audited or otherwise reviewed by auditors. This interim report has been prepared in thousands of EEK.

### Note 2 Revenue

AS Starman Group's revenue was fully generated on the Estonian market, and divided into the following fields of activity:

Fields of activity	2007 H1	2006 H1	2007 Q2	2006 Q2
Cable television services	63,530	55,863	31,844	28,072
Internet services	44,954	41,019	22,749	20,729
Telephone service	23,273	17,436	11,821	9,364
DTT services*	1,722	0	1,299	0
Sales of goods and materials	2,429	1,740	1,090	722
<b>Total</b>	<b>135,908</b>	<b>116,058</b>	<b>68,803</b>	<b>58,887</b>

\* DTT – Digital Terrestrial Television

**Note 3 Other income and expenses**

	<b>2007 H1</b>	<b>2006 H1</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
<b>Other income</b>				
Gains on disposals of non-current assets	152	156	135	26
Revenue from fines for delay	564	645	298	332
Revenue from revaluation of liabilities	146	184	80	99
Other	92	82	48	40
<b>Total other income</b>	<b>954</b>	<b>1,067</b>	<b>561</b>	<b>497</b>
<b>Goods, raw materials and services</b>				
Services purchased	-41,544	-30,057	-21,879	-14,294
Materials	-878	-371	-463	-200
Goods purchased for resale	-1,853	-1,288	-821	-543
Maintenance expenses	-1,228	-693	-572	-355
Other	-431	-1,007	-146	-467
<b>Total goods, raw materials and services</b>	<b>-45,934</b>	<b>-33,416</b>	<b>-23,881</b>	<b>-15,859</b>
<b>Other operating expenses</b>				
Consulting and advisory expenses	-854	-1,523	-457	-845
Marketing expenses	-9,513	-5,647	-5,556	-2,584
Customer information expenses	-2,623	-2,265	-1,322	-1,071
Office expenses	-1,944	-1,795	-972	-885
Allowance for doubtful receivables	-498	-454	32	-179
Transportation expenses	-1,656	-1,619	-849	-846
Other	-1,798	-1,405	-1,012	-774
<b>Total other operating expenses</b>	<b>-18,886</b>	<b>-14,708</b>	<b>-10,136</b>	<b>-7,184</b>
<b>Personnel expenses</b>				
Wages and salaries	-16,685	-13,343	-8,555	-6,870
Social tax	-5,629	-4,474	-2,931	-2,301
<b>Total personnel expenses</b>	<b>-22,314</b>	<b>-17,817</b>	<b>-11,486</b>	<b>-9,171</b>

**Note 4 Net financial items**

	<b>2007 H1</b>	<b>2006 H1</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
Interest expenses and income	-2,657	-2,414	-1,417	-1,237
Foreign exchange gains/losses	66	132	54	123
Other financial expenses	-53	-664	-29	-172
<b>Total net financial items</b>	<b>-2,644</b>	<b>-2,946</b>	<b>-1,392</b>	<b>-1,286</b>

**Note 5 Receivables**

	<b>30.06.2007</b>	<b>31.12.2006</b>
Accounts receivable	10,192	11,765
Other short-term receivables	859	543
<b>Total receivables</b>	<b>11,051</b>	<b>12,308</b>

**Note 6 Prepayments**

	<b>30.06.2007</b>	<b>31.12.2006</b>
Prepaid taxes	366	2,182
Other prepayments	4,720	761
<b>Total prepayments</b>	<b>5,086</b>	<b>2,943</b>

**Note 7 Borrowings**

	<b>30.06.2007</b>	<b>31.12.2006</b>
<b>Short-term borrowings</b>		
Current portion of long-term bank loans	377	751
Current portion of finance lease liabilities	10,830	14,624
<b>Total short-term borrowings</b>	<b>11,207</b>	<b>15,375</b>
<b>Long-term borrowings</b>		
Non-current portion of long-term bank loans	2,995	2,995
Non-current portion of finance lease liabilities	119,582	94,193
<b>Total long-term borrowings</b>	<b>122,577</b>	<b>97,188</b>

**Outstanding loans raised by the company as of 30 June 2007**

<b>Creditor</b>	<b>Loan amount</b>	<b>Loan balance</b>	<b>Monthly payment</b>	<b>Interest rate</b>	<b>Repayment term</b>	<b>Collateral</b>
Nordea Finance	287	87	7	5.2%	2007	Leased assets
SEB Ühisliising	273	138	5	4.4%	2007	Leased assets
Nordea Finance	833	532	16	4.9%	2008	Leased assets
SEB Ühisliising	347	211	10	4.6%	2008	Leased assets Mortgage + commercial pledge
Nordea Bank Finland Plc	6,500	3,371	80	4.6%	2009	Leased assets
Nordea Finance	421	324	8	4.8%	2009	
Nordea Finance	744	483	26	4.8%	2009	Leased assets
Nordea Finance	427	385	3	5.7%	2010	Leased assets
SEB Ühisliising	777	726	15	4.6%	2010	Leased assets
SEB Ühisliising	35,955	27,776	1,457	4.8%	2011	Leased assets Leased assets+ commercial pledge
SEB Ühisliising	135,713	99,751	667	4.9%	2013	pledge
<b>TOTAL</b>	<b>182,278</b>	<b>133,782</b>	<b>2,294</b>			

**Note 8 Payables**

	<b>30.06.2007</b>	<b>31.12.2006</b>
Accounts payable	19,251	16,405
Taxes payable	6,516	5,743
Employee-related liabilities	4,056	3,631
Other payables	4,043	2,860
Dividends payable	9,137	0
<b>Total payables</b>	<b>43,003</b>	<b>28,639</b>

**Note 9 Other long-term liabilities**

Other long-term liabilities comprise deferred income consisting of subscription fees, which are to be charged to income over a term of 7 years. The long-term portion of said income is reported in this subsection. The short-term portion, which amounted to 307 thousand EEK as of 30 June 2007 (729 thousand EEK as of 31 December 2006), is reported as "Prepayments and deferred income" on the balance sheet.

**Note 10 Owners' equity**

The company's share capital amounts to 130,535,700 EEK, divided into 13,053,570 registered shares with a nominal value of 10 EEK per share. The shares have been paid for in full.

Pursuant to the articles of association, the company's supervisory board has the right to increase the share capital by 6,900,000 EEK (i.e. 5.3%) within 3 years after the introduction of amendments to the articles of association on 15 June 2007. The supervisory board can exercise this right for realisation of the stock options granted to the management (see Note 13: "Earnings per share"). The resolution of the shareholders' meeting held on 17 May 2005 excludes the shareholders' preferential right to subscribe for shares subjected to the option scheme.

In accordance with the resolution of the annual general meeting of shareholders held on 25 May 2006, 20% of the net profit for the year 2005, i.e. EEK 0.35 per share, was paid to shareholders as net dividends on 21 June 2006. Starman paid 4568 thousand EEK in net dividends, transferred 1142 thousand EEK into the legal reserve and retained the rest of the net profit for 2005. The announcement of dividends entailed the income tax liability of 1365 thousand EEK.

In accordance with the resolution of the annual general meeting of shareholders held on 15 June 2007, approximately 20% of the net profit for the year 2006, i.e. EEK 0.70 per share, was paid to shareholders as net dividends on 6 July 2007. Starman paid 9137 thousand EEK in net dividends, transferred 2198 thousand EEK into the legal reserve and retained the rest of the net profit for 2006. Therefore, the retained earnings of the company amount to 54,349 thousand EEK. The announcement of dividends entailed the income tax liability of 2577 thousand EEK.

As of 30 June 2007, the following shareholders held over 1% of the shares in the company:

Royalton Capital Investors	- 33.4%
OÜ Constock	- 18.9%
OÜ Com Holding	- 17.8%
Hansa Ida-Euroopa Aktsiafond	- 7.9%
Nordea Bank Finland PLC Clients	- 5.2%
ING Luxembourg S.A.	- 3.8%
AS Lõhmus Holdings	- 2.6%
Hansa Balti Kasvufond	- 1.4%
OKO Bank Plc Client	- 1.3%
Hansapank	- 1.2%
SEB Ab Clients	- 1.1%
RBC Dexia Investor Services	- 1.0%

**Note 11 Related party transactions**

For the purposes of this report, the following are considered related parties:

- a) shareholders with significant influence and companies controlled by them;
- b) management board and higher management, their close relatives and companies controlled by them.

Services were purchased from the following related parties during the accounting period:

	<b>2007 H1</b>	<b>2006 H1</b>	<b>2007 Q2</b>	<b>2006 Q2</b>
Companies related to members of supervisory board	383	1,227	233	665

As of 30 June 2007 and 31 December 2006, the company did not have any liabilities to related parties on account of these transactions.

According to the management board of the company, the prices used for the above transactions do not differ from the market prices.

Non-capitalized wages and salaries (incl. bonuses) of management board members in the first half-year 2007 amounted to 3247 thousand EEK (2189 thousand EEK in the first half-year 2006); remuneration paid to the members of the supervisory board for said period amounted to 180 thousand EEK (6 thousand EEK in the first half-year 2006).

**Note 12 Subsidiary company**

On 20 September 2006, AS Starman and AS Levira founded Eesti Digitaaltelevisiooni AS, the principal activity of which is to supply digital terrestrial television services in Estonia. The services related to marketing and customer service are supplied to Eesti Digitaaltelevisiooni AS by AS Starman and the transmission service by AS Levira. The products are being sold under the ZUUM trademark held by Starman.

66% of shares in Eesti Digitaaltelevisiooni AS are held by Starman and 34% of the shares by Levira. According to the agreement, the shareholders will contribute pro rata with their shareholdings up to 46 million EEK to the company's equity. In the case of a need for additional financing the funds are to be provided by Starman and the shareholders would retain their current interest in profits and votes. The shareholders have signed an option agreement, according to which Levira is entitled and obliged to sell and Starman is entitled and obliged to acquire Levira's share on the agreed terms and conditions. The option can be exercised from 1 July 2008 depending primarily on the number of customers achieved. Most likely the option will be exercised when the number of customers reaches 35,000-50,000. Since Eesti Digitaaltelevisiooni AS is a starting company, it is impossible to reliably determine the value of the option agreement and, therefore, Starman will not assume any additional net assets or incur an additional net liability.

As of 30 June 2007, the owners' contribution to the equity of the company amounted to 36.9 million EEK. The loss of Eesti Digitaaltelevisiooni AS for the first half-year 2007 amounted to 11,585 thousand EEK, the balance sheet total at the end of 30 June 2007 was 25,595 thousand EEK and owners' equity was 22,879 thousand EEK.

**Note 13 Earnings per share**

	2007 H1	2006 H1	2007 Q2	2006 Q2
Shareholders' share of net profit (thousand EEK)	20,887	24,248	7,506	12,563
Weighted average number of shares (thousands of units)	13,054	13,054	13,054	13,054
<b>Basic EPS (EEK)</b>	<b>1,60</b>	<b>1,86</b>	<b>0,58</b>	<b>0,96</b>
Shareholders' share of net profit (thousand EEK)	20,887	24,248	7,506	12,563
Weighted average number of shares (thousands of units)	13,054	13,054	13,054	13,054
Dilutive effect of options (thousands of units)*	32	0	32	0
Weighted average number of shares adjusted with options (thousands of units)	13,086	13,054	13,086	13,054
<b>Diluted EPS (EEK)</b>	<b>1,60</b>	<b>1,86</b>	<b>0,57</b>	<b>0,96</b>

\* The dilutive effect of options has been calculated as follows:  $200,040 * (78.39 - 65.87) / 78.39 = 31,943$  shares; incl. 200,040 = number of contingently issuable shares having dilutive effect, 78.89 = market value of shares as of 30 June 2007, 65.87 = share price upon exercise of option.

EPS (earnings per share) is calculated by dividing the net profit attributable to shareholders for the reporting period by the weighted average number of shares in the respective period.

The company has contingently issuable shares on account of options granted to management board members. The members of the management board are, subject to certain conditions, entitled to acquire a total of 600,000 shares in the company. The options have been divided into three series on the basis of the periods of realisation: the A series grants the right to acquire 200,040 shares from 1 July 2006 to 30 June 2008; the B series grants the right to acquire 199,980 shares from 1 July 2007 to 30 June 2009, and the C series grants the right to acquire 199,980 shares from 1 July 2008 to 30 June 2010. In the case of the A series, the option realisation price is equal to the average trade price applicable in the 3<sup>rd</sup> to the 8<sup>th</sup> week after the first day of trading in the shares on the stock exchange, plus 15%; for the B series the option realisation price is equal to the average trade price applicable during the 1<sup>st</sup> quarter of 2006, plus 15%, and for the C series the option realisation price is equal to the average trade price applicable during the 1<sup>st</sup> quarter of 2007, plus 15% (dividends paid will be deducted from the realisation price of options of all series). Several other conditions must be met for the options to be realised – specific criteria have been established for the company's financial results and market capitalisation as well as for the member's employment relation with Starman.

As of the reporting date all conditions necessary for the realisation of the options of A-series had been met. Thus, the dilutive effect of underlying shares has been added to the weighted average number of shares during the period. Diluted earnings per share is calculated by dividing the net profit attributable to shareholders by the number of shares adjusted with dilutive effect of options.

**Note 14 Pending disputes and legal actions**

On 16 January 2006, AS Starman lodged a complaint with the Competition Board and the Communications Board by which it contested the plan of Elion Ettevõtted AS to raise, from 1 February 2006, rental charges payable for the use of communication ducts. The planned price increase for objects already leased out amounts to 32%. In the case of network expansion and renovation, however, the planned price increase would be as much as 400%, plus subscription fee that has not been charged before. Starman's position is that the activity of Elion Ettevõtted AS is unlawful and incompatible with the Telecommunications Act, Competition Act, and several other legal acts. Starman's expenses on the rental of communication ducts amounted to nearly 7.4

million EEK in 2005. The actual enforcement of the proposed rental charges would have an immediate impact on the company only in terms of the existing leased sites (potential increase of 32%), for any expansion or renovation of the network would in most cases prove to be economically unreasonable under such conditions. A prolonged continuation of such a situation might suppress the investing activities of the company. As from February 2006, the company's expenses include the price increase proposed by Elion for the existing sites; in addition, the proposed price increase for the existing sites has been applied to network renovation and expansion on several occasions. The company has carried out expansion or renovation of the cable network on the basis of the proposed new charges only where inevitable and to a marginal extent.

On 7 April 2006, AS Starman filed a statement of claim with Harju County Court against AS Telset for recognition of the right of ownership and reclamation of things from illegal possession. The action to the value of 1534 thousand EEK relates to the assets which should have been included in the assets of AS Telset Telecommunications Group, a subsidiary acquired by Starman from Tele 2 OÜ in June 2004. The assets being reclaimed should have been transferred from AS Telset to Tele 2 Group when Tallinna Kaabeltelevisiooni AS, which was a subsidiary of Tele 2 Group at that time, acquired 100% of the shares in Telset Telecommunications Group. By its ruling of 10 April 2006, Harju County Court prohibited all transactions of AS Telset with these assets. During the period from October 2006 to June 2007 two court sessions have been held, but the merits of the matter have been considered only to a minimum extent; the next session is scheduled for September 2007. At the end of March Telset transferred to Starman a part of the assets being claimed, reducing the initial value of the action by 294 thousand EEK. Expenses relating to the action amount to less than 100 thousand EEK at the moment.

**SIGNATURES OF THE MANAGEMENT BOARD TO THE INTERIM REPORT OF THE GROUP FOR THE FIRST HALF-YEAR 2007**



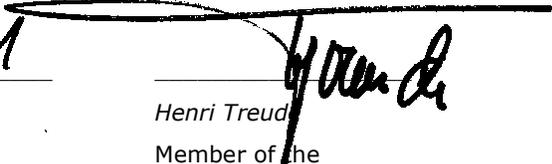
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*Peeter Kern*  
Chairman of the  
Management Board



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*Rando Hütsi*  
Member of the  
Management Board



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*Henri Treud*  
Member of the  
Management Board