

# starman

**AS STARMAN**

**INTERIM REPORT  
FOR THE FIRST QUARTER OF 2006**

Beginning of financial year: 1 January 2006  
End of financial year: 31 December 2006

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Main activities: cable television and data communication services

**TABLE OF CONTENTS**

DECLARATION OF THE MANAGEMENT BOARD CONCERNING THE INTERIM REPORT FOR THE FIRST QUARTER OF 2006 .....	5
INCOME STATEMENT .....	6
BALANCE SHEET .....	7
STATEMENT OF CHANGES IN EQUITY .....	8
CASH FLOW STATEMENT.....	9
NOTES TO THE INTERIM REPORT .....	10
Note 1    Accounting principles and basis of estimations used in the preparation of the interim report .....	10
Note 2    Sales revenue .....	10
Note 3    Other operating revenue and expenses.....	11
Note 4    Net financial items .....	12
Note 5    Accounts receivable .....	12
Note 6    Borrowings .....	12
Note 7    Payables.....	13
Note 8    Other long-term payables .....	13
Note 9    Owners' equity .....	14
Note 10   Related party transactions .....	14
Note 11   Earnings per share.....	15
Note 12   Pending disputes and legal actions.....	15
SIGNATURES OF THE MANAGEMENT BOARD TO THE INTERIM REPORT FOR THE FIRST QUARTER OF 2006 .....	16

## EXPLANATORY MEMORANDUM TO AS STARMAN'S INTERIM REPORT FOR THE FIRST QUARTER OF 2006

### General information

The successful development of Starman continued in the first quarter of 2006. Telephone services rendered a considerable additional impact on the strong market position in cable-TV and internet. Starman is currently offering the best bundled triple play service on the market and thus clearly enjoying the leader position in the home user sector.

Through successful investments and sales activities in earlier periods the company achieved, in the first quarter of 2006, its best ever financial results.

Starman's total revenue for the first quarter of 2006 amounted to 57.7 million kroons – a 31% increase, compared to the same period last year. EBITDA for the first quarter of 2006 amounted to 23.8 million kroons and net profit to 11.7 million kroons – respectively 45% and 56% increase, compared to the first quarter of the previous year. In evaluating the results, consideration should be given to certain seasonality. Namely, the first quarter sees the realisation of the results of the previous quarter, which is traditionally the best selling period. In addition, the operating expenses of the company are generally somewhat lower in the first quarter.

### Financial ratios

A selection of ratios for evaluating the economic activities in the first quarter of 2006:

	2004	2005	2006 Q1
Sales increase	44%	26%	31%
EBITDA margin	32%	33%	41%
Gross margin	12%	15%	23%
Net margin	10%	12%	20%
Revenue/average assets	0,68	0,67	0,76
Equity ratio	51%	54%	55%
Debt to equity	0,73	0,69	0,64
Debt/EBITDA	2,08	1,76	1,15
Investments/EBITDA	2,15	1,16	0,68
Current ratio	0,82	0,67	0,96
Invoice turnover rate (annual)	18,5	20,2	22,9

#### Definitions:

Sales increase = increase compared to the same period last year

EBITDA = operating profit + depreciation and amortisation

EBITDA margin = EBITDA/total revenue

Gross margin = operating profit/total revenue

Net margin = net profit/total revenue

Revenue/average assets - for comparison purposes, the revenue for the first quarter of 2006 has been multiplied by 4

Equity ratio = equity/total assets

Debt = borrowings + long-term borrowings

Debt/EBITDA - for comparison purposes, EBITDA for the first quarter of 2006 has been multiplied by 4

Current ratio = current assets/current liabilities

Invoice turnover rate = revenue for the period/accounts receivable at the end of the period; for comparison purposes, revenue for the first quarter of 2006 has been multiplied by 4



### Group structure

As from March 2006, Starman Group comprises just AS Starman also in formal legal terms. The last of Starman's subsidiaries – AS Levi Kaabel, Tallinna Kaabelitelevisiooni AS and AS Telset Telecommunications Group – with whom the merger agreement was signed in May 2005 have been deleted from the Commercial Register by now.

### Revenue and expenses

Traditionally, cable television and internet services contributed the majority of Starman's total revenue for the first quarter of 2006, accounting for 48% and 35% of total revenue, respectively. Increasingly emerging telephone services accounted for as much as 14% of the total revenue for the first quarter.

Revenue from cable television services increased by 22%, compared to the first quarter of 2005. Organic growth of the market has mostly been achieved at the expense of price increase in recent years. In the first quarter of 2006 the prices of Starman's cable television services further approached those of countries with a similar living standard but still remain rather low. In addition to the regular price increase, also structural changes support the ARPU (Average Revenue Per User). As regards structural changes, the triple packages that do not contain smaller programme ranges and the new possibilities such as digital television should be mentioned. At the end of March 2006, the company had a total of 130 thousand cable television customers, 2.2% of which were digital television users.

Revenue from internet services increased by 8%, compared to the first quarter of 2005. At the end of March 2006, the company had 33 thousand internet customers – a 20% increase compared to the same period a year ago. In line with the general impacts of the market, the ARPU continued to show a downward trend. Starman's popular triple packages in which the internet services are cheaper have a growing impact on the internet ARPU. However, the supporting influence of the triple packages on other services and hence also on the average aggregate revenue per user cannot be disregarded.

Telephone services continued to grow quickly with the revenue exceeding that of the previous quarter by 44%. By the end of March 2006, the company had a total of 21 thousand telephone customers.

Starman views its cable television, internet and telephone services as a single integrated service. Since provision of the integrated service has remained a part of the corporate strategy for a long period of time, and the services are designed to support each other, separate analysis of the respective segments might not give the most accurate picture.

Starman's operating expenses amounted to 34.0 million kroons in the first quarter of 2006, having grown by 23% compared to the same period in 2005. For the majority of expense items, the rate of growth in expenses was smaller than the increase in revenue. When compared to the first quarter of 2005, personnel and marketing expenses increased at the quickest rate. As regards personnel expenses consideration should be given to the circumstance that the relative share of the company's own activities as opposed to outsourcing have been increased in the case of several functions. Thus, the relative share of outsourced services has declined, which is also reflected in a decrease of several expenditure items when compared to the same period in the previous year. The average number of employees was 202 during the first quarter of the year 2006. As of 31 March 2006, the company employed 206 people – a 1% (two persons) decrease when compared to the end of the year 2005.

As to expenses related to asset valuation, the provision for bad debts amounted to just 275 thousand kroons, i.e. 0.5% of the turnover for the period. Loss of inventories and discounts totalled 540 thousand kroons in the first quarter of 2006.

EBITDA for the first quarter of 2006 amounted to 23.8 million kroons resulting in the excellent EBITDA margin of 41%. Besides seasonal factors also the aggressive growth of telephone services contributed to such a high margin.

Depreciation costs increased by 34%, compared to the first quarter of 2005. Owing to the extensive investing activities carried out in recent years, the depreciation costs continued to have a considerable impact on profit figures.

The net profit for the first quarter of 2006 amounted to 11.7 million kroons. Thus, during the first quarter of 2006 Starman earned slightly more than a half of the aggregate net profit of the previous year.

### **Balance sheet, investments, financing**

In the first quarter of 2006, Starman's investments in fixed assets amounted to 16.1 million kroons. Some decline in the volume of investments vis-à-vis previous quarters should be regarded as somewhat temporary. The company made the following investments: 7.2 million kroons in cable network renovation and construction, 3.3 million kroons in telephone modems, 1.9 million kroons in internet equipment (incl. 0.9 million kroons in Head-Ends), 1.1 million kroons in STBs, 1.0 million kroons in analogue cable television Head-Ends, and 1.6 million kroons in other spheres.

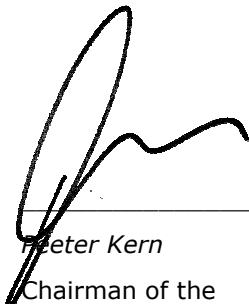
Upgrading of and enhancement of the data communication capability of the existing network continued to make up the majority of the investments in the cable network. While at the end of 2005 Starman covered 247 thousand households with 198 thousand – i.e. 80% – of the households being serviced by a network with data communication capabilities, the respective numbers as of 31 March 2006 were 247 thousand and 206 thousand (the data communication capability increased to 83%). Investments in telephone modems and STBs are directly related to the growth in customer numbers. Investments in internet and cable television equipment primarily enhanced quality.

Starman succeeded in maintaining a high capitalisation and a relatively low debt level in the first quarter of 2006. As the absolute volume of borrowings did not increase, the relative debt level decreased vis-à-vis the end of the year 2005, considering the remarkable growth in profitability. The higher-than-average liquidity indicators ensued from excellent profitability and slightly smaller investments. However, owing to the dividend payments to be made soon and the investment plans of the company, liquidity should reach a level which is more typical of the recent years in the near future. The relatively high level of inventories can be linked to investments to be made in the future periods.

**DECLARATION OF THE MANAGEMENT BOARD CONCERNING THE INTERIM REPORT FOR THE FIRST QUARTER OF 2006**

The Management Board hereby declares its responsibility for the preparation of the interim accounts as presented on pages 5 to 16 hereof and assures the following:

1. the accounting principles applied upon preparation of the interim accounts comply with the International Financial Reporting Standards (IFRS) as adopted by the European Union;
2. the interim accounts give a true and fair view of the financial position of the company, as well as the results of its operations and cash flows;
3. AS Starman is able to continue as a going concern.




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Peter Kern  
Chairman of the  
Management Board




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Randy Hütsi  
Member of the  
Management Board



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Henri Treude  
Member of the  
Management Board



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Member of the Management Board

**INCOME STATEMENT**

(in thousands of kroons)

	<b>2006 Q1</b>	<b>2005 Q1</b>	<b>Notes</b>
Revenue	57,171	43,637	2
Other income	570	476	3
Goods, raw materials and services	-17,557	-13,794	3
Other operating expenses	-7524	-7463	3
Personnel expenses	-8646	-6407	3
Depreciation, amortisation and impairments	-10,412	-7763	
Other expenses	-258	-67	3
<b>Operating profit</b>	<b>13,344</b>	<b>8619</b>	
Net financial items	-1660	-1141	4
<b>Profit before income tax</b>	<b>11,684</b>	<b>7478</b>	
<b>Net profit</b>	<b>11,684</b>	<b>7478</b>	
Basic EPS (in <i>EEK</i> )	0.90	0.57	11
Diluted EPS (in <i>EEK</i> )	0.90	0.57	11

**BALANCE SHEET**

(in thousands of kroons)

	<b>31.03.2006</b>	<b>31.12.2005</b>	<b>Notes</b>
<b>ASSETS</b>			
<b>Current assets</b>			
Cash	13,051	4405	
Receivables	10,349	9683	5
Prepayments	1016	1017	
Inventories	13,649	11,894	
<b>Total current assets</b>	<b>38,065</b>	<b>26,999</b>	
<b>Non-current assets</b>			
Other financial assets	150	150	
Property, plant and equipment	272,213	269,280	
Intangible assets	444	409	
<b>Total non-current assets</b>	<b>272,807</b>	<b>269,839</b>	
<b>TOTAL ASSETS</b>	<b>310,872</b>	<b>296,838</b>	
<b>LIABILITIES AND OWNERS' EQUITY</b>			
<b>Liabilities</b>			
<b>Current liabilities</b>			
Borrowings	13,393	16,751	6
Payables	23,975	21,622	7
Prepayments	2356	2025	
<b>Total current liabilities</b>	<b>39,724</b>	<b>40,398</b>	
<b>Non-current liabilities</b>			
Long-term borrowings	96,176	93,830	6
Other long-term liabilities	3851	3173	8
<b>Total non-current liabilities</b>	<b>100,027</b>	<b>97,003</b>	
<b>Total liabilities</b>	<b>139,751</b>	<b>137,401</b>	
<b>Owners' equity</b>			
Share capital	130,536	130,536	
Mandatory reserve	1465	1465	
Retained earnings	39,120	27,436	
<b>Total owners' equity</b>	<b>171,121</b>	<b>159,437</b>	9
<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>	<b>310,872</b>	<b>296,838</b>	



**STATEMENT OF CHANGES IN EQUITY**

(in thousands of kroons)

	<b>Share capital</b>	<b>Share premium</b>	<b>Mandatory reserve</b>	<b>Retained earnings</b>	<b>Total owners' equity</b>
<b>31.12.2004</b>	<b>43,512</b>	<b>68,455</b>	<b>719</b>	<b>23,928</b>	<b>136,614</b>
Bonus issue	87,024	-68,455	0	-18,569	0
Transfers to mandatory reserve	0	0	746	-746	0
Profit for the financial year	0	0	0	22,823	22,823
<b>31.12.2005</b>	<b>130,536</b>	<b>0</b>	<b>1465</b>	<b>27,436</b>	<b>159,437</b>
Profit for the accounting period				11,684	11,684
<b>31.03.2006</b>	<b>130,536</b>	<b>0</b>	<b>1465</b>	<b>39,120</b>	<b>171,121</b>

For additional information on transfers to owners' equity, please see Note 9.

**CASH FLOW STATEMENT**

(in thousands of kroons)

	<b>2006 Q1</b>	<b>2005 Q1</b>
<b>Cash flow from operating activities</b>		
Net profit	11,684	7478
Adjustments of net profit:		
Depreciation, amortisation and impairments	10,412	7763
Gains on disposals of property, plant and equipment	-130	-30
Allowance for doubtful receivables	97	234
Interest income	-50	-53
Interest expenses	1227	1077
Profit from change in real value	0	-12
Change in current assets related to operating activities:		
Short-term receivables other than loans and interest	-763	564
Change in inventories	-1617	-1
Change in liabilities and prepayments related to operating activities:		
Accounts payable	2352	1448
Prepayments	1009	640
<b>Total cash flow from operating activities</b>	<b>24,221</b>	<b>19,108</b>
<b>Cash flow from investing activities</b>		
Purchase of property, plant and equipment, and intangible assets	-14,916	-9907
Gains on disposals of property, plant and equipment, and intangible assets	2750	80
Interest received	51	55
<b>Total cash flow from investing activities</b>	<b>-12,115</b>	<b>-9772</b>
<b>Cash flow from financing activities</b>		
Loan repayments	-188	-189
Repayment of finance lease principal	-4676	-3004
Interest paid	-1227	-1077
Proceeds from sales and leaseback transactions	2631	1110
<b>Total cash flow from financing activities</b>	<b>-3460</b>	<b>-3160</b>
<b>TOTAL CASH FLOW</b>	<b>8646</b>	<b>6176</b>
Cash and cash equivalents at the beginning of the period	4405	9315
Change in cash and cash equivalents	8646	6176
<b>Cash and cash equivalents at the end of the period</b>	<b>13,051</b>	<b>15,491</b>
<b>Non-monetary transactions</b>		
Non-current assets acquired under finance lease	<b>1221</b>	<b>138</b>

## NOTES TO THE INTERIM REPORT

### Note 1 Accounting principles and basis of estimations used in the preparation of the interim report

This interim report has been prepared in accordance with the requirements for abbreviated interim reports, set forth in the International Accounting Standards (IAS 34: "Interim Financial Reporting"), and in compliance with the International Financial Reporting Standards (IFRS) as adopted by the European Union. The accounting principles used in the preparation of the interim report are the same principles that were applied in the preparation of the Annual Report for the year ended on 31 December 2005.

According to the Company's management, the interim report of AS Starman for the first quarter of 2006 gives a true and fair view of the results of the Company's operations. This interim report has not been audited or otherwise reviewed by auditors. This interim report has been prepared in thousands of Estonian kroons.

### Note 2 Revenue

AS Starman's revenue was fully based on the Estonian market, and was divided into the following fields of activity:

<b>Fields of activity</b>	<b>2006 Q1</b>	<b>2005 Q1</b>
Cable television services	27,791	22,778
Internet services	20,290	18,764
Telephone service	8072	995
Sales of goods and materials	1018	1100
<b>Total</b>	<b>57,171</b>	<b>43,637</b>

**Note 3 Other income and expenses**

	<b>2006 Q1</b>	<b>2005 Q1</b>
<b><i>Other income</i></b>		
Gains on disposals of non-current assets	130	30
Revenue from fines for delay	313	293
Revenue from revaluation of liabilities	85	89
Other income	42	64
<b>Total other income</b>	<b>570</b>	<b>476</b>
<b><i>Goods, raw materials and services</i></b>		
Purchased services	-15,763	-11,716
Materials	-171	-203
Goods purchased for resale	-745	-908
Maintenance expenses	-338	-727
Other expenses	-540	-240
<b>Total goods, raw materials and services</b>	<b>-17,557</b>	<b>-13,794</b>
<b><i>Other operating expenses</i></b>		
Consulting and advisory expenses	-680	-990
Marketing expenses	-3062	-2257
Customer information expenses	-1194	-1355
Office expenses	-910	-1054
Allowance for doubtful receivables	-275	-360
Transportation expenses	-773	-598
Other expenses	-630	-849
<b>Total other operating expenses</b>	<b>-7524</b>	<b>-7463</b>
<b><i>Personnel expenses</i></b>		
Wages and salaries	-6474	-4784
Social tax	-2172	-1623
<b>Total personnel expenses</b>	<b>-8646</b>	<b>-6407</b>
<b><i>Other expenses</i></b>		
Other expenses	-258	-67
<b>Total other expenses</b>	<b>-258</b>	<b>-67</b>

**Note 4 Net financial items**

	<b>2006 Q1</b>	<b>2005 Q1</b>
Interest expenses	-1177	-1077
Foreign exchange gains/losses	9	-99
Other financial income and expenses*	-492	35
<b>Total net financial items</b>	<b>-1660</b>	<b>-1141</b>

\* As the USD exchange rate had reached for the company a sufficiently high level, Starman entered into 26 forward transactions for purchasing US dollars at the end of November 2005. The total volume of the transactions amounted to USD 3,383 thousand and their maturities extend to 10 November 2006. Those transactions covered the presumable short USD positions to the extent of 100% for half a year, and to the extent of 50% for the next half-year. As of 31 March 2006, 16 of those transactions in the total amount of 1,883 thousand USD were outstanding. A loss of 476 thousand kroons resulting from the revaluation of these transactions is recorded as "Other short-term payables" under "Payables" in the balance sheet (see Note 7). Of said amount, 465 thousand kroons were recorded as expenses for the first quarter of 2006. As USD has depreciated, the company has gained through lower operating expenses on the other hand.

**Note 5 Receivables**

	<b>31.03.2006</b>	<b>31.12.2005</b>
Accounts receivable	9992	9334
Other short-term receivables	357	349
<b>Total receivables</b>	<b>10,349</b>	<b>9683</b>

**Note 6 Borrowings**

<b>Short-term borrowings</b>	<b>31.03.2006</b>	<b>31.12.2005</b>
Current portion of long-term bank loans	563	751
Current portion of finance lease liabilities	12,830	16,000
<b>Total short-term borrowings</b>	<b>13,393</b>	<b>16,751</b>

**Long-term borrowings**

Non-current portion of long-term bank loans	3746	3746
Non-current portion of finance lease liabilities	92,430	90,084
<b>Total long-term borrowings</b>	<b>96,176</b>	<b>93,830</b>

**Outstanding loans raised by the Company as of 31 March 2006**

Creditor	Interest rate	Loan amount	Loan balance	Monthly payment	Repayment term	End of grace period	Collateral
Hansaliising	6.9%	1352	52	25	2006		Leased assets
Ühisliising	6.4%	13,314	1207	263	2006		Leased assets
Nordea Finance	5.2%	287	185	6	2007		Leased assets
Ühisliising	5.4%	13,364	3959	246	2007		Leased assets
Nordea Finance	4.8%	833	727	12	2008		Leased assets
Ühisliising	4.9%	30,172	19,223	638	2008		Leased assets
Nordea Finance	4.3%	281	283	6	2009		Leased assets
Ühisliising	4.6%	3568	2782	85	2009		Leased assets
Nordea Bank Finland Plc	4.8%	6500	4309	81	2009		Mortgage + commercial pledge
Ühisliising	4.5%	118,031	76,842	292	2011	1.12.2006	Leased assets + commercial pledge
<b>TOTAL</b>		<b>187,703</b>	<b>109,569</b>	<b>1654</b>			

**Note 7 Payables**

	31.03.2006	31.12.2005
Accounts payable	12,213	10,362
Taxes payable	3955	4249
Accrued expenses	7331	7000
Other short-term payables	476	11
<b>Total payables</b>	<b>23,975</b>	<b>21,622</b>

**Note 8 Other long-term liabilities**

Other long-term liabilities comprise deferred income consisting of subscription fees, which are to be charged to income over a term of 7 years. The long-term portion of said income is reported in this subsection. The short-term portion, which amounted to 457 thousand kroons as of 31 March 2006 (528 thousand kroons as of 31 December 2005), is reported under "Prepayments" in the balance sheet.

**Note 9 Owners' equity**

The company's share capital amounts to 130,535,700 kroons, and is divided into a total of 13,053,570 registered common shares with a nominal value of 10 kroons. All shares have been fully paid for.

Pursuant to the Articles of Association, the company's Supervisory Board has the right to increase the share capital by 6,900,000 kroons (i.e. by 5.3%) within 3 years after the introduction of amendments in the Articles of Association on 17 May 2005. The Supervisory Board can exercise this right for realisation of the stock options granted to the management (see Note 11: "Earnings per share"). The resolution of the shareholders' meeting held on 17 May 2005 excludes the shareholders' preferential right to subscribe for shares subjected to the option scheme.

The Supervisory Board of the company has approved management's profit allocation proposal for the financial year 2005. The proposal will be presented to the annual general meeting of shareholders to be held on 25 May 2006. According to this 20% of the net profit for the year 2005 i.e. EEK 0.35 per share will be paid to shareholders as net dividends. Starman intends to pay 4,569 thousand kroons as net dividends, transfer 1,141 thousand kroons into the mandatory reserve and not distribute the rest of the profit. Following the transfer into the mandatory reserve and the payment of dividends, the retained earnings of the company would amount to 21,726 thousand kroons.

As of 31.03.2006, the following shareholders held over 1% of the shares in the company:

Royalton Capital Investors	33.4%
OÜ Constock	19.1%
OÜ Com Holding	17.8%
Hansa Balti Kasvufond	4.4%
AS Lõhmus Holdings	3.0%
Nordea Bank Finland PLC Clients	2.8%
Danske Bank Clients Holdings	2.5%
J.P. Morgan Bank Luxembourg S.A	2.4%
Pictet & CIE Client Account	2.3%
Hansa Ida-Euroopa Aktsiafond	2.3%
ING Luxembourg S.A.	2.2%

**Note 10 Related party transactions**

For the purposes of this report, the following are considered related parties:

- a) shareholders with significant influence and companies controlled by them;
- b) management board and higher management, their close relatives and companies controlled by them.

Services were purchased from the following related parties during the accounting period:

	<b>2006 Q1</b>	<b>2005 Q1</b>
Shareholders with significant influence	0	0
Companies controlled by shareholders	562	624

As a result of these transactions, the company had the following liabilities to related parties as of 31 March:

	<b>31.03.2006</b>	<b>31.12.2005</b>
Companies controlled by shareholders	221	50

According to the Management Board of the company, the prices used for the above transactions do not differ from the market prices.



Wages and salaries (incl. bonuses) paid to Management Board members in the first quarter of 2006 amounted to 1,092 thousand kroons (492 thousand kroons in 1-st quarter of 2005); no remuneration was paid to the members of the Supervisory Board for said period (3 thousand kroons in 1-st quarter of 2005).

**Note 11 Earnings per share**

	<b>2006 Q1</b>	<b>2005 Q1</b>
Net profit	11,684	7478
Weighted average number of shares, thousand pcs	13,054	13,054
<b>Basic EPS (in EEK)</b>	<b>0.90</b>	<b>0.57</b>
<b>Diluted EPS (in EEK)</b>	<b>0.90</b>	<b>0.57</b>

EPS (earnings per share) is calculated by dividing the net profit for the reporting period with the weighed average number of shares in the respective period. The number of shares in previous periods has been restated, considering the share split and bonus issue in May 2005.

The Company has contingently issuable shares on account of options granted to Management Board members. Members of the Management Board are, subject to certain conditions, entitled to acquire a total of 600,000 shares in the company. The options have been divided into three series on the basis of the periods of realisation: the A series grants the right to acquire 200,040 shares from 1 July 2006 to 30 June 2008; the B series grants the right to acquire 199,980 shares from 1 July 2007 to 30 June 2009, and the C series grants the right to acquire 199,980 shares from 1 July 2008 to 30 June 2010. In the case of the A series, the option realisation price is equal to the average trade price applicable in the 3<sup>rd</sup> to the 8<sup>th</sup> week after the first day of trading in the shares on the stock exchange, plus 15%; for the B series the option realisation price is equal to the average trade price applicable during the 1<sup>st</sup> quarter of 2006, plus 15%, and for the C series the option realisation price amounts to the average trade price for the 1<sup>st</sup> quarter of 2007, plus 15% (dividends paid will be deducted from the realisation price of options of all series). Several other conditions must be met for the options to be realised – specific criteria have been established for the company's financial results and market capitalisation as well as for the member's employment relation with Starman.

Since the conditions established for the realisation of the options had not been met as of the balance sheet date, these instruments had no dilutive effect. Therefore, diluted EPS equals to basic EPS.

**Note 12 Pending disputes and legal actions**

On 16 January 2006, AS Starman lodged a complaint with the Competition Board and the Communications Board by which it contested the plan of Elion Ettevõtte AS to raise, from 1 February 2006, rental charges payable for the use of communication ducts. The planned price increase for objects already leased out, amounts to 20%. In case of network expansion and renovation, planned price increase would be as much as 400%, plus subscription fee that has not been charged before. Starman's position is that the activity of Elion Ettevõtte AS is unlawful and incompatible with the Telecommunications Act, Competition Act and several other acts of law. Starman's expenses on the rental of communication ducts amounted to nearly 7.4 million kroons in 2005. The actual enforcement of the proposed rental charges would have an immediate impact on the company in terms of the existing leased sites (potential increase of 20%), while any expansion or renovation of the network would in most cases prove to be economically unreasonable under such conditions. A prolonged continuation of such a situation might suppress the investing activities of the company. Expenses recorded for the first quarter of 2006 include the price increase proposed by Elion for the existing sites as from February. No expansion or renovation of the cable network has been carried out under the proposed new charges.





**SIGNATURES OF THE MANAGEMENT BOARD TO THE INTERIM REPORT FOR THE FIRST QUARTER OF 2006**




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*Peeter Kern*  
Chairman of the  
Management Board




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*Randy Hütsi*  
Member of the  
Management Board



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*Henri Treud*  
Member of the  
Management Board



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Member of the Management Board