EestiTelekom

Consolidated
Interim Report of
AS Eesti Telekom
for the IV Quarter and
whole 2008 year

Beginning of the financial year 1 January 2008 End of the reporting period 31 December 2008

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Field of activity Activities of holding company

Auditor AS PricewaterhouseCoopers

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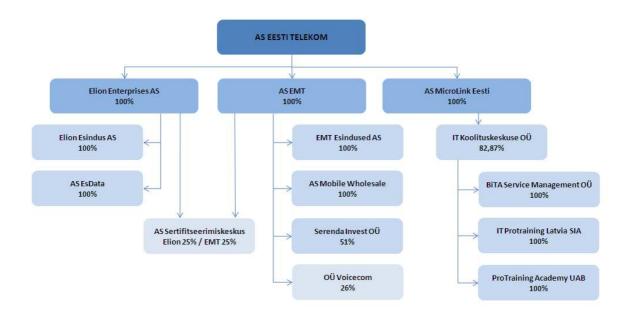
MANAGEMENT REPORT

GENERAL INFORMATION

The principal activity of Eesti Telekom Group, the parent company of which is AS Eesti Telekom (registration number 10234957; address: Valge 16, 19095 Tallinn), is the provision of telecommunications services.

Since 1999, the shares of AS Eesti Telekom have been listed on the Tallinn and London securities markets (OMX: ETLAT / LSE: EETD).

The structure of the Eesti Telekom Group as of 31.12.2008:



Changes in the structure of the Eesti Telekom Group

In October 2008, AS MicroLink Eesti acquired the majority participation in the IT Training Center. The acquisition of the training company gives MicroLink with the opportunity to provide high-quality training and consultation services to both clients and partners in various cooperation projects in all three Baltic countries.

Ownership structure of AS Eesti Telekom

During the fourth quarter of 2008, there were no significant changes in the structure of the AS Eesti Telekom shareholders. The Eesti Telekom majority shareholder TeliaSonera AB (through Baltic Tele AB) continues to own 60.12% of the company's shares.

As of the end of the fourth quarter, the ratio of freely traded shares converted to GDRs was 12.71%. Of these, 12.91% were converted into GDRs traded on the London Stock Exchange.

As of 31 December 2008, the 10 largest shareholders in AS Eesti Telekom were:

	31 December	r 2008	Changed compared
	Number of securities	Participation	to 30 September 2008
Baltic Tele AB	82,936,299	60.12%	0
Ministry of Finance	33,346,464	24.17%	0
Estonian Development Fund	4,138,636	3.00%	0
SEB clients	2,864,734	2.08%	1,477,025
Deutsche Bank (GDR accounts)	2,264,220	1.64%	-767,577
ING Luxembourg S.A.	2,055,783	1.49%	40,000
Clearstream Banking Luxembourg S.A. clients	584,976	0.42%	-26,860
UniCredit Bank Austria AG	496,386	0.36%	-224,984
Mellon Treaty Omnibus	392,152	0.28%	0
State Street Bank and Trust Omnibus Account	335,945	0.24%	335,945

AS Eesti Telekom shares

In the fourth quarter of 2008, the price of AS Eesti Telekom shares decreased by 38.10%. The share price at the beginning of the quarter was 98.57 EEK and 61.02 EEK at the end of the quarter. The highest and lowest share prices during the reporting period were 101.70 EEK and 60.08 EEK respectively. The turnover for the reporting period was 333 million EEK.

The price of AS Eesti Telekom shares in the fourth quarter of 2008 has moved on higher levels than the indexes of OMX Tallinn and OMX Tallinn 10 tradeable shares.

Baltic market indexes



Source: NASDAQ OMX Tallinn

BUSINESS ACTIVITIES

Management commentary: The 2008 fourth quarter results met expectations. One can also be satisfied with the results for the year since EBITDA increased compared to last year. Market shares remained stable for the year and the number of contractual mobile communications clients, mobile data communications connections, triple packages and DigiTV clients demonstrated sound growth.

Significant financial indicators

Eesti Telekom Group

	Q4 2008	Q4 2007	Change, %	12 mos. 2008	12 mos. 2007	Change, %
Total revenues, million EEK	1,573	1,570	0.2	6,190	6,261	-1.1
EBITDA, million EEK	531	576	-7.9	2,348	2,336	0.5
Margin, %	33.8	36.7		37.9	37.3	
EBIT, million EEK	387	444	-12.9	1,773	1,840	-3.7
Margin, %	24.6	28.3		28.6	29.4	
EBT, million EEK	400	455	-12.1	1,824	1,882	-3.1
Net profit for the period, million EEK	400	455	-12.1	1,438	1,512	-4.8
EPS, EEK	2.89	3.28	-11.9	10.40	10.91	-4.7
CAPEX, million EEK	281	351	-20.0	755	863	-12.5
Net gearing, %	-19.9	-25.2				
ROA, %	29.7	31.7				
ROE, %	44.6	46.8				

Mobile communications segment

	Q4 2008	Q4 2007	Change, %	12 mos. 2008	12 mos. 2007	Change,
Total revenues, million EEK	904	990	-8.7	3,682	3,904	-5.7
EBITDA, million EEK	338	293	15.4	1,414	1,387	1.9
Margin, %	37.4	29.6		38.4	35.5	
EBIT, million EEK	278	235	18.1	1,159	1,169	-0.9
Margin, %	30.7	23.7		31.5	30.0	
EBT, million EEK	287	239	20.1	1,187	1,185	0.2
Net profit for the period, million EEK	287	239	20.1	965	935	3.2
CAPEX, million EEK	99	133	-25.5	297	330	-9.9
ROA, %	45.8	46.8				
ROE, %	76.0	80.6				

Broadband services segment

	Q4 2008	Q4 2007	Change, %	12 mos. 2008	12 mos. 2007	Change, %
Total revenues, million EEK	826	781	5.8	3,280	2,984	9.9
EBITDA, million EEK	188	213	-11.8	928	882	5.3
Margin, %	22.8	27.3		28.3	29.6	
EBIT, million EEK	111	145	-23.9	633	630	0.6
Margin, %	13.4	18.6		19.3	21.1	
EBT, million EEK	109	146	-25.3	632	720	-12.2
Net profit for the period, million EEK	109	146	-25.3	499	599	-16.7
CAPEX, million EEK	166	215	-23.0	428	513	-16.6
ROA, %	18.6	22.6				
ROE, %	31.6	37.2				

IT services segment

	Q4 2008	Q4 2007	Change, %	12 mos. 2008	12 mos. 2007	Change, %
Total revenues, million EEK	132	92	43.3	371	365	1.6
EBITDA, million EEK	8	10	-22.2	21	24	-12.9
Margin, %	5.9	11.0		5.6	6.5	
EBIT, million EEK	2	4	-58.2	-4	2	N/A
Margin, %	1.2	4.0		-1.1	0.4	
EBT, million EEK	2	4	-57.5	-5	8	N/A
Net profit for the period, million EEK	1	4	-62.7	-5	8	N/A
CAPEX, million EEK	16	3	N/A	30	33	-7.6
ROA, %	-4.2	2.5				
ROE, %	-9.9	3.5				

Sales revenues, operating costs and profits

The fourth quarter results of the Eesti Telekom Group for 2008 corresponded to the expectations of the management board. The **Group's sales revenues** increased by 0.2% to 1,573 million EEK in the fourth quarter of 2008 compared to the same period of the previous year (4th quarter 2007: 1,570 million EEK). The modest increase in sales revenues were primarily affected by the reduction in interconnection fees (for the period of 1 July 2008-30 June 2009, the state regulator fixed an interconnection fee of 1.37 EEK instead of the former 1.66 EEK) and the reduction in revenues received from the sale of telecommunications and IT merchandise.

In the fourth quarter of 2008, the consolidated turnover of **the mobile communications services segment** reached 904 million EEK, decreasing by 9% compared to the fourth quarter of 2007 (4th quarter 2007: 990 million EEK). The reduction of revenues was caused by a drop in interconnection revenues based on the reduction in interconnection fees, which was partially compensated by a certain increase in the number of call minutes incoming to the network, an increase in mobile data communications, and growth in the volume of subcontracting services. In addition, the revenues received from the retailing and wholesaling of telecommunications goods decreased in the fourth quarter compared to a year ago, which is caused by changes in consumer behavior.

At the end of 2008, the client base of AS EMT was 14 thousand more than a year earlier, reaching, 779 thousand active SIM cards (December 2007: 765 thousand cards). Compared to a year ago, the number of

contractual clients has increased by 18 thousand, reaching 487 thousand by the end of 2008, while at the same time, the number of pre-paid card users has decreased by more than four thousand during the year to 292 thousand at the end of the 2008. EMT assesses its market share of active SIM cards to be 47%. The estimated penetration of active cards in Estonia is on 121%. The number of call minutes initiated by EMT clients showed an increase of 1% compared to the last quarter of 2007.

Pursuant to the resolution of the Communications Board, the termination fee for voice calls in the mobile phone networks (interconnection fee) for AS EMT, Elisa Eesti AS and Tele2 Eesti AS for the period 1 July 2006 to 30 June 2007 was fixed at 2.05 EEK per minute and the interconnection fee was fixed at 1.66 EEK for the period 1 July 2007 to 30 June 2008. Since Elisa Eesti AS and Tele2 Eesti AS disputed the decisions in court, and in the course of provisional legal protection, the validity of the aforementioned administrative act was suspended the interconnection fees of all three mobile operators remained at 2.50 EEK until 5 November 2007. On 5 November 2007, the ruling of the Tallinn Circuit Court came into force, whereby the provisional legal protection was cancelled, and from the given date, all three mobile operators undertook to implement interconnection fees of 1.66 EEK. The litigation with Tele2 concluded at the end of December to the benefit of the latter. The litigation Elisa Eesti AS is continuing and EMT is participating in the litigation as a third party. For the period between 1 July 2008 and 30 June 2009, the Competition Board, which is the legal successor to the Communications Board, established a fee of 1.37 EEK per minute for the termination of voice calls in the mobile phone networks of AS EMT, Elisa Eesti AS and Tele2 Eesti AS.

On 12 July 2008, the Competition Board announced new market analysis results, based on which they plan to declare ProGroup Holding OÜ an undertaking with significant market power in the market for the termination of voice calls in its mobile phone network, in addition to AS EMT, Elisa Eesti AS and Tele2 Eesti AS. According to the resolution plan, within the framework of the price control obligation, the given companies will be obligated to apply benchmark-based interconnection fees that correspond to the average in the European countries during the next three years, which will make 1.36 EEK per minute the maximum tariff to be applicable as of 1 July 2009.

The revenues received from the mobile Internet continued to demonstrate very rapid growth. In the last quarter of 2008, the revenues from AS EMT mobile data communications exceeded the revenues for the same period of 2007 by more than a third. At the same time, the volume of data that was forwarded increased several times. As of December 2008, the users of AS EMT mobile data communications numbered 168 thousand, i.e. 7 thousand users more than at the same time last year. The increase in the popularity of mobile data communications is based on the rapid expansion of the 3G coverage area. Today, most data communications takes place in the 3G network, which allows clients to use high-quality and rapid data communications at speeds approaching ADSL at conveniently manageable prices. Since EMT is the only operator in Estonia that provides EDGE data communications throughout its GSM coverage area, then investments in new base stations during the last months of the year were primarily direct at expanding external and internal 3G coverage in cities. At the same time, the constant improvement of the GSM network continues.

A regulation of the European Parliament and Council applies to AS EMT, as it does to other mobile operators in the European Community, which specifies that as of September 2007 the rate per minute for outgoing and incoming calls made within the borders of the European Community cannot exceed the price ceiling established by regulation. In addition, in the third quarter, discount contracts for roaming services came into force that reduced both revenues and costs from roaming fees. Therefore, for the year as a whole, the revenues received from roaming clients have decreased by almost 13%.

The sales revenues for **the broadband services segment** increased by 6% in the fourth quarter compared to the same period of the previous year reaching 826 million EEK (4th quarter 2007: 781 million EEK). The greatest revenue increase resulted from the sale of international interconnection and subcontracting services that increased by 105% and 53% respectively. The increase in revenues from international interconnection services resulted primarily from the significant increase of volumes for incoming international call minutes. The revenue increase from subcontracting services is also related to the growth of minute volumes and the increase in brokered

subservices. At the same time, the revenues for call services earned from end consumers decreased by 11% due to the drop in minute volumes.

Based on the significant increase in the relative importance of the volume and revenues of comprehensive service packages, the revenues from monthly fees for call connections and Internet connections decreased in the last quarter by 11% and 13% respectively. At the same time, the revenues earned from the sale of comprehensive service packages considerably exceeded the given decrease. The revenues in the broadband segment from connection fees for comprehensive service packages increased in the fourth quarter by 51%. In addition, the other business revenues of the group increased by 5 million EEK as a result of the revaluation of networks that were acquired for free.

The total number of Elion clients with permanent Internet connections increased by 3,500 connections in the fourth quarter, reaching 175.4 thousand by the end of December (31. December 2007: 163.1 thousand). The company assesses that Elion's market share based on the permanent connections of private clients has not changed and continues to be 54%.

As the result of an active marketing campaign, the number of Elion triple-package users increased during the quarter by 5,800, reaching 76.1 thousand as of 31 December (31 December 2007: 53.5 thousand). By the end of the fourth quarter, Elion had 82.5 thousand IP and cable television clients (31 December 2007: 57.7 thousand). Elion assesses that the company's market share in the cable coverage market was 26% by the end of the year (31 December 2007: 19%), which, in the given market, confers the greatest increase in 2008, in absolute terms.

In December, Elion signed a contract with the nonprofit Baltic Authors and Distribution Association that will guarantee the clients reception of 10 Russian-language TV channels, including the rights for transmitting the Pervõi Baltiiski Kanal, which is the most popular channel among the local population, on Elion's DigiTV.

As of the middle of December, Elion is the first in Estonia to offer games as a new content service in its Internet-based DigiTV. Each of the games can be ordered separately or as a theme package. During the first three months of 2009, Elion will introduce three game packages to the market—for small children, older children and adults.

By the end of fourth quarter, the number of Elion's active call interfaces totaled 469 thousand (31 December 2007: 482 thousand interfaces), remaining stable at the same level during the year.

Elion assesses its market share for call minutes initiated in the fixed network to be 80.5% (December 2007: 81%). The market share for local call minutes is 82% (December 2007: 83%), 66% for international call minutes (December 2007: 64%) and 71% for call minutes made to mobile phones (December 2007: 72%).

In December the Supreme Court decided not to hear the Tele 2 Eesti AS appeal in cassation regarding the establishment of price controls for mobile units. Based on the decision, Elion renewed its claim against Tele2 Eesti AS for the refund of overpaid interconnection fees totaling 34.5 million EEK from 2006-2007.

Based on 2007 cost information and the requirements of the Competition Board, as of 1 December 2008, Elion reduced the monthly fee for rental of copper pairs and selected copper pairs by 3 EEK on average and the fees for broadband access by 9-16% depending on speed. The price changes do not have any significant impact on Elion's results.

As a result of the general cooling of retail sales in the Estonian economy, the retail sales of telecommunications and IT merchandise by the Elion group decreased by 18% in the fourth quarter compared to last year.

The 2008 fourth quarter results for the **IT services segment** include the consolidated data from the companies of the IT Training Center Group that was acquired in October 2008.

In the fourth quarter of 2008, the sales revenues for the IT services segment reached 132 million EEK (4th quarter 2007: 92 million EEK). Compared to the same period of the previous year, the sales revenues increased by 43%, whereas sales revenues for IT services (including IT training) increased by 6% and IT merchandise by 89%.

In the fourth quarter, the sales turnover for infrastructure solutions was significantly higher than in the same period of the previous year (67 million EEK vs. 36 million EEK). The reason is the Tiger's Leap project. Within the framework of the given project, an order was placed for more than four thousand HP laptops produced for schoolteachers. The transaction totaled 34 million EEK.

During the fourth quarter in the project business, work was completed on the development projects for the e-health digital prescription and Statistical Office's KUNDE information system. Work continues on the Estonian Post document management project, North-Estonia Regional Hospital identity management project and Ergo Insurance archiving solution.

In the field of permanent services during the fourth quarter, AS MicroLink Eesti won three procurements organized by the Ministry of Social Affairs for hosting information services. Within the framework of these procurements, MicroLink Eesti will host and manage the Ministry of Social Affairs information system and the register with information on those on file as unemployed and job seekers as well as information on the provision of labor market services, and the register of those dealing with pharmaceuticals.

The operating costs of the Eesti Telekom Group increased by 5% in the fourth quarter of 2008 compared to the same period of 2007, reaching 1,050 million EEK (4th quarter 2007: 1,004 million EEK).

The operating costs in the **mobile communications segment** decreased by 11% compared to the last quarter of 2007 to 569 million EEK (4th quarter 2007: 638 million EEK). The greatest decrease was in interconnection costs caused by the drop in interconnection prices. The operating costs related to retailing and wholesaling also decreased, which corresponds to the drop in merchandise sales turnovers.

The operating costs in the **broadband services segment** increased during the last quarter by 12% compared to the same period in 2007, reaching 644 million EEK (4th quarter 2007: 575 million EEK). 45% of the increase in the operating costs resulted directly from the increase of direct sales costs caused by the increase in the sales volumes of services. 37% of the increase in costs (26 million EEK) is related to efficiency projects and other one-time expenditures made for the improvement of network resources and service quality. The third primary growth factor for operating costs was personnel costs that increased by 9% compared to the previous year. Almost half of the increase in personnel costs (5 million EEK) was also of a nonrecurrent nature and related to efficiency projects and the reorganization of work.

The operating costs in the **IT services segment** increased by 51% in the fourth quarter compared to the same period in the previous year, reaching 124 million EEK (4th quarter 2007: 82 million EEK). The operating costs for the quarter were affected by increased costs accompanying the consolidation of the IT Training Center, as an independent company, whereby the operating costs of AS MicroLink Eesti increased by 9%.

The Eesti Telekom Group EBITDA decreased in the fourth quarter of 2008 by 8%, reaching 531 million EEK (4th quarter 2007: 576 million EEK). The Group's EBITDA margin in the fourth quarter of 2008 was 34%, which was somewhat lower than the margin in the corresponding period of 2007. The EBITDA in the mobile communications services segment increased by 15% in the fourth quarter compared to the same period in the previous year reaching 338 million EEK (4th quarter 2007: 293 million EEK) in connection with the decrease of the interconnection prices between telecommunications operators and the reduction in the relative importance of merchandise with lower profitability. At the same time, the EBITDA margin for the mobile communications services segment was negatively impacted by a one-time provision of 62 million EEK. The EBITDA for the broadband services segment decreased by 12% in the fourth quarter of 2008 compared to the same period in the previous year, reaching 188 million EEK (4th quarter 2007: 213 million EEK) due to the one-time costs related to

the efficiency projects. The EBITDA for the IT services segment in the fourth quarter of 2008 was 8 million EEK $(4^{th}$ quarter 2007: 10 million EEK).

The Group's depreciation costs reached 144 million EEK in the fourth quarter of 2008, increasing by 9% compared to the same period in 2007 (4th quarter 2007: 132 million EEK). The depreciation costs for the mobile communications service segment increased by 2 million EEK in the fourth quarter of 2008 compared the same period in 2007 (4th quarter 2007: 58 million EEK). The depreciation in the broadband services segment has increased by 10 million EEK compared to the same period in the previous year, reaching 78 million EEK (4th quarter 2007: 68 million EEK). Depreciation costs in the IT services segment reached 6 million EEK in the fourth quarter of the 2008, decreasing by 1% compared to the same period in 2007.

In the fourth quarter, the **Eesti Telekom Group** earned **EBIT** of 387 million EEK, which was a decrease of 13% compared to the same period in the previous year (4th quarter 2007: 444 million EEK). In the fourth quarter, the Eesti Telekom Group earned **pre-tax profits of** 400 million EEK (4th quarter 2007: 455 million EEK).

In the fourth quarter of 2008, the **net profit** for the **Eesti Telekom Group** was 400 million EEK (4th quarter 2007: 455 million EEK). The earnings per share were 2.89 EEK (4th quarter 2007: 3.28 EEK).

The 2008 consolidated sales revenues for the Eesti Telekom Group reached 6,190 million EEK, decreasing by 1% compared to 2007 (2007: 6,261 million EEK). The sales revenues for the broadband services segment increased significantly reaching 3,280 million EEK (2007: 2,984 million EEK). The sales revenues for the mobile communications services segment in 2008 were 3,682 million EEK (2007: 3,904 million EEK). The sales revenues for the IT services segment increased by 2% during the year and reached 371 million EEK (2007: 365 million EEK).

The Group's operating costs reached 3,864 million EEK in 2008, decreasing 2% compared to the previous year (2007: 3,947 million EEK).

In 2008, **the consolidated EBITDA** totaled 2,348 million EEK, increasing 1% compared to the previous year (2007: 2,336 million EEK). The EBITDA margin increased somewhat, reaching 37.9% in 2008 (2007: 37.3%). **The depreciation** for 2008 was 576 million EEK (2007: 496 million EEK).

During the last year, the Eesti Telekom Group earned **EBIT** of 1,773 million EEK (2007: 1,840 million EEK). On 1 July 2007, AS Microlink sold its shares of AS MicroLink Eesti to AS Eesti Telekom. The Group's internal unrealized profit from the sale of shares totaled 93.7 million EEK.

The Eesti Telekom Group earned a **net profit** of 1,438 million EEK in 2008 or 10.40 EEK per share (2007: 1,512 million EEK or 10.91 EEK per share).

Balance sheet and cash flows

As of 31 December 2008, the Eesti Telekom Group balance sheet totaled 5,001 million EEK (31 December 2007: 5,023 million EEK). Compared to the beginning of the year, the fixed assets have increased by 177 million EEK, the balance of which reached 2,927 million EEK by the end of the year (31 December 2007: 2,750 million EEK). The Group's current assets have decreased by 200 million EEK during the year, reaching 2,073 million EEK by the end of December (31 December 2007: 2,273 million EEK). Cash and cash equivalents, as well as the balance of short-term financial investments, have decreased by 228 million EEK in connection with the dividends paid out in June and the income tax on the dividends paid out in July.

As of 31 December 2008, the Eesti Telekom Group equity was 4,296 million EEK, which is 18 million EEK less than at the end of 2007 (31 December 2007: 4,314 million EEK). The decrease in equity is related to the payment of dividends.

As of the end of December, the Group had long-term obligations of 33 million EEK (31 December 2007: 25 million EEK) and short-term debt obligations of 671 million EEK (31 December 2007: 683 million EEK). The net debt of the Eesti Telekom Group at the end of the fourth quarter was -853 million EEK and the net debt to equity ratio was -20% (31 December 2007: -1,087 million EEK and -25%).

The Eesti Telekom Group cash flow from operations in 2008 was 1,983 million EEK (2007: 1,902 million EEK). The Group's cash flow used in investment activities in 2008 was 568 million EEK (2007: 518 million EEK). The cash flow into the acquisition of tangible and intangible fixed assets in 2008 was 755 million EEK (2007: 863 million EEK). In 2008, the mobile communications segment invested 297 million EEK (2007: 330 million EEK). In mobile communications, in addition to the constant development of the GSM network, a developmental priority was the implementation of technologies to support high-speed mobile data communications. In 2008, the investments into the broadband services segment totaled 428 million EEK (2007: 513 million EEK). The majority of the investments were made in order to develop the necessary network resources (IP core and fiberoptic cable networks) and to improve the triple-service packages and increase its availability. In 2008, the IT services segment invested 30 million EEK into fixed assets (2007: 33 million EEK).

In 2008, the Eesti Telekom Group cash flow into financial activities was 1,449 million EEK, of which 1,456 million EEK was used to pay dividends (in 2007, 1,311 million EEK and 1,311 million EEK respectively).

Definitions

Net debt – Long- and short-term interest-bearing borrowings, less cash and cash equivalents and short-term investments

ROA –Net profit for the last four quarters divided by the average total assets for the same period

ROE – Pre-tax profit for last four quarters divided by the average equity for the same period

CONSOLIDATED QUARTERLY DATA

In million of Estonian kroons (EEK)

	Q4 07	Q1 08	Q2 08	Q3 08	Q4 08
Sales	1,570	1,484	1,567	1,566	1,573
OPEX	(1,004)	(913)	(960)	(941)	(1,050)
Other revenue/expenses, net	11	5	7	3	8
EBITDA	576	576	613	628	531
Depreciation and amortisation	(132)	(140)	(145)	(147)	(144)
EBIT	444	436	468	481	387
Income / expenses from associates	(1)	(2)	(1)	-	-
Other net financing items	12	17	20	4	13
Profit before tax	455	452	487	485	400
Income tax on dividends	-	-	(386)	-	-
Net profit for the period	455	452	101	485	400
Minority interest	2	1	-	1	1
EBITDA margin, %	36.72%	38.83%	39.13%	40.12%	33.75%
EBIT margin, %	28.26%	29.37%	29.87%	30.74%	24.61%
Net margin, %	28.98%	30.45%	6.48%	30.98%	25.42%
Total assets	5,023	5,342	4,515	4,500	5,001
- Non-current assets	2,750	2,726	2,756	2,768	2,927
Current assetsCash and cash equivalents and short-	2,273	2,616	1,759	1,732	2,073
term investments	1,091	1,411	489	511	863
Equity and liabilities	5,023	5,342	4,515	4,500	5,001
- Equity	4,314	4,766	3,412	3,897	4,296
- Provisions	33	31	28	31	29
- Non-current liabilities	1	1	2	2	9
- Interest-bearing borrowings	1	1	-	-	6
- Current liabilities	674	543	1,074	571	667
- Interest-bearing borrowings	3	3	2	2	4

IV QUARTER CONSOLIDATED INCOME STATEMENT

	IV Quarter 2008	IV Quarter 2007
Net sales	1,572,666	1,569,617
Cost of sales	(944,258)	(926,289)
Gross profit	628,408	643,328
Selling, marketing, administrative and research & development expenses	(249,483)	(209,704)
Other operating revenues	11,643	13,282
Other operating expenses	(3,593)	(2,676)
Operating profit	386,975	444,230
Finance income	12,372	12,485
Finance costs	685	(524)
Finance income, net	13,057	11,961
Net income / (expenses) from associated companies	(94)	(1,390)
Profit before tax	399,938	454,801
Income tax on dividends and on income	(190)	
Net profit for the period	399,748	454,801
Attributable to:		
Equity holders of the parent	399,078	453,144
Minority interest	670	1,657
	399,748	454,801
Earnings per share for profit attributable to the equity holders of the parent during the reporting period (expressed in EEK)		
Basic earnings per share	2.89	3.28
Diluted earnings per share	2.89	3.28
EBITDA	530,705	576,384
Depreciation, amortization and write-downs	(143,730)	(132,154)

YEAR CONSOLIDATED INCOME STATEMENT

	2008	2007
Net sales	6,189,597	6,261,002
Cost of sales	(3,532,648)	(3,542,791)
Gross profit	2,656,949	2,718,211
Selling, marketing, administrative and research &		
development expenses	(907,058)	(900,011)
Other operating revenues	31,317	28,114
Other operating expenses	(8,498)	(6,336)
Operating profit	1,772,710	1,839,978
Finance income	55,185	48,626
Finance costs	(871)	(2,342)
Finance income, net	54,314	46,284
Net income / (expenses) from associated companies	(2,847)	(3,817)
Profit before tax	1,824,177	1,882,445
Income tax on dividends and on income	(385,912)	(370,897)
Net profit for the period	1,438,265	1,511,548
Attributable to:		
Equity holders of the parent	1,434,835	1,505,098
Minority interest	3,430	6,450
	1,438,265	1,511,548
Earnings per share for profit attributable to the equity holders of the parent during the reporting period (expressed in EEK) Basic earnings per share	10.40	10.91
Diluted earnings per share	10.40	10.91
Drided carnings per snare	10.40	10.91
EBITDA	2,348,360	2,336,260
Depreciation, amortization and write-downs	(575,650)	(496,282)

CONSOLIDATED BALANCE SHEET

	31 December 2008	31 December 2007
ASSETS	2000	2007
Non-current assets		
Property, plant and equipment	2,590,170	2,405,114
Intangible fixed assets	229,518	216,011
Investments in associates	10,575	13,422
Other financial fixed assets	97,014	115,059
Total non-current assets	2,927,277	2,749,606
Current assets		
Assets classified as held-for-sale	-	1,732
Inventories	169,943	187,573
Trade and other receivables	1,040,351	992,939
Short-term investments	500,000	694,040
Cash and cash equivalents	363,099	396,778
Total current assets	2,073,393	2,273,062
TOTAL ASSETS	5,000,670	5,022,668
EQUITY AND LIABILITIES		
Capital and reserves attributable to equity holders		
of the parent		
Share capital	1,379,545	1,379,545
Share premium	356,018	356,018
Statutory legal reserve	137,955	137,955
Translation reserve	14	-
Retained earnings	979,431	924,263
Net profit for the period	1,434,835	1,505,098
Total capital and reserves attributable to equity		
holders of the parent	4,287,798	4,302,879
Minority interest	8,035	11,480
Total equity	4,295,833	4,314,359
Non-current liabilities		
Interest bearing loans and borrowings	5,872	1,343
Retirement benefit obligations	2,158	3,239
Provisions	22,571	20,673
Non-interest bearing liabilities	2,772	<u> </u>
Total non-current liabilities	33,373	25,255
Current liabilities		
Trade and other payables	663,396	670,989
Interest bearing loans and borrowings	4,061	2,778
Retirement benefit obligations	1,032	4,814
Provisions	2,975	4,473
Total current liabilities	671,464	683,054
Total liabilities	704,837	708,309
TOTAL EQUITY AND LIABILITIES	5,000,670	5,022,668

CONSOLIDATED CASH FLOW STATEMENT

	2008	2007
Operating activities		
Net profit for the period	1,438,265	1,511,548
Adjustments for:		
Depreciation, amortisation and impairment of fixed and		
intangible assets	575,650	496,282
(Profit) / loss from sales and discards of fixed assets	(13,211)	(12,638)
Net (income) / expenses from associated companies	2,847	3,817
Provisions	(3,920)	(2,811)
Financial items	(42,268)	(46,671)
Income tax	(270)	-
Miscellaneous non-cash items	(6,193)	554
Cash flow before change in working capital	1,950,900	1,950,081
Change in current receivables	(11,086)	(76,497)
Change in inventories	10,751	(38,043)
Change in current liabilities	(16,392)	16,476
Change in working capital	(16,727)	(98,064)
Cash flow after changes in working capital	1,934,173	1,852,017
Interest received	54,078	52,047
Interest paid	(5,249)	(2,063)
Cash flow from operating activities	1,983,002	1,902,001
Investing activities		
Intangible and tangible fixed assets acquired	(743,307)	(861,490)
Intangible and tangible fixed assets divested	10,219	14,768
Acquisition of business combinations net of cash acquired and	,	,
settlements of deferred consideration	(24,163)	(4,934)
Net change in interest-receivables short maturities	194,042	369,746
Net cash changes of other long-term receivables	(4,313)	(36,073)
Cash flow from investing activities	(567,522)	(517,983)
Cash flow before financing activities	1,415,480	1,384,018
Financing activities		
Proceeds from non-convertible debts	9,057	1,020
Repayment of finance lease liabilities	(2,409)	(1,819)
Dividends paid	(1,456,054)	(1,310,568)
Cash flow used in financing activities	(1,449,406)	(1,311,367)
Cash flow for the year	(33,926)	72,651
Cash and cash equivalents at beginning of year	396,778	324,405
Cash flow for the year	(33,926)	72,651
Effect of foreign exchange rate changes	247	(278)
Cash and cash equivalents at end of period	363,099	396,778

STATEMENT OF CHANGES IN OWNERS' EQUITY

		Attributable to equity holders of the Company						Minority interest	Total equity
	Issued capital	Share premium	Statutory legal reserve	Translation reserve	Retained earnings	Net profit for the period	Total		14
31 December 2006	1,379,545	356,018	137,955	-	925,388	1,309,443	4,108,349	5,030	4,113,379
Net profit for the 2006 transferred to retained					1,309,443	(1,1309,443)			
earnings	-	-	-	-	, ,	(1,1309,443)	(1.210.560)	-	(1.210.560)
Dividends paid				-	(1,310,568)	-	(1,310,568)	-	(1,310,568)
Total changes	-	-	-	-	(1,125)	(1,309,443)	(1,310,568)	-	(1,310,568)
Net profit for the period	-	=	-	-	=	1,505,098	1,505,098	6,450	1,511,548
31 December 2007	1,379,545	356,018	137,955	-	924,263	1,505,098	4,302,879	11,480	4,314,359
1 January 2008	1,379,545	356,018	137,955	-	924,263	1,505,098	4,302,879	11,480	4,314,359
Net profit for the 2007 transferred to retained earnings	_	_	_		1,505,098	(1,505,098)	_	_	_
Dividends paid					(1,448,523)	(1,505,070)	(1,448,523)	(7,531)	(1,456,054)
Changes arising on business combinations	-	-	- -	-	(1,440,525)	-	(1,440,523)	653	(754)
Exchange differences arising from translation of foreign operations	_	_	_	14	_		14	3	17
Total changes				14	55,168	(1,505,098)	(1,449,916)	(6,875)	(1,456,791)
ě .	-	-	-	14	33,108				
Net profit for the period	-	-	-	=	-	1,434,835	1,434,835	3,430	1,438,265
31 December 2008	1,379,545	356,018	137,955	14	979,431	1,434,835	4,287,798	8,035	4,295,833

MANAGEMENT BOARD'S CONFIRMATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Management Board confirms the correctness and completeness of the consolidated financial statements of AS Eesti Telekom Group for the IV quarter and the whole 2008 year as set out on pages 3 to 19.

The Management Board confirms that:

- the accounting principles used in preparing the financial statements are in compliance with the International Financial Reporting Standards as adopted by the European Union;
- 2 the financial statements present a true and fair view of the financial position, the results of operations and the cash flows of the Group;
- 3 Group companies are continuing their operations as a going concern.

Name	Position	Signature
Valdo Kalm	Chairman of the Board	llo
Leho Tamm	Member of the Board	Lany
Valdur Laid	Member of the Board	4.
Enn Saar	Member of the Board	- 5 n

Tallinn, 4 February 2009