

15 July 2005

## AS EESTI TELEKOM FINANCIAL RESULTS FOR THE $2^{ND}$ QUARTER OF 2005

AS Eesti Telekom, the leading provider of telecommunications services in Estonia hereby announces its results for the second quarter ending 30 June 2005.

	Q2 2005	Q2 2004	Change, %	Q2 2004, Eltel Group excl.	Change, %
Total revenues, million EUR				•	
EBITDA, million EUR	79.9	82.3	-2.8%	80.16	-0.2%
EBITDA margin, %	35.3	35.3	0.1%	35.2	0.2%
EBIT, million EUR	44.2%	42.9%		44.0%	
	23.5	22.2	5.8%	22.2	5.6%
EBIT margin, %	29.4%	27.0%		27.8%	
Profit before taxes, million EUR	24.3	22.8	6.4%	22.9	6.2%
Net profit for period, million EUR	2.0	-1.6		-1.6	
EPS, EUR	0.01	-0.01			
CAPEX, million EUR	8.7	5.4	61.3%	5.4	65.2%
Net gearing, %	-38.4%	-32.5%			
ROA, %	24.5%	19.7%			
ROE, %	37.9%	32.8%			
	HY1 2005	HY1 2004	Change, %	HY1 2004, Eltel Group excl.	Change,
Total revenues, million EUR	157.9	160.1	-1 .4%	155.8	1 .4%
EBITDA, million EUR	68.5	68.6	-0.1%	68.6	-0 .2%
EBITDA margin, %	43 .4%	42 .9%		44 .1%	
EBIT, million EUR	44.5	42.0	6 .0%	42.1	5 .7%
EBIT margin, %	28 .2%	26 .2%		27 .1%	
Profit before taxes, million EUR	46.3	43.2	7 .1%	43.4	6 .8%
Net profit for period, million EUR	24.0	18.8	28 .1%	18.9	27 .2%
EPS, EUR	0.17	0.14	28.1%		
CAPEX, million EUR	12.0	12.2	-2 .0%	12.2	0.0%

In commenting on the results of the Eesti Telekom Group, Jaan Männik, Chairman of the Management Board, emphasised: "We kept market shares and EBITDA margin. Profit before taxes showed strong growth."

E-post

mailbox@telekom.ee

Homepage

www.telekom.ee

#### For further information, please contact:

Jaan Männik, CEO +372 6311 212 Hille Võrk, CFO +372 6272 460

 Address
 Phone

 Roosikrantsi 2
 +372 6311212

 10119 Tallinn
 Fax

 Estonia
 +372 6311224



#### **CHAIRMAN'S STATEMENT**

#### Financial results

The Eesti Telekom Group's total revenues for the second quarter of 2005 were 79.9 million euros, which is 2.8% less than the result for the second quarter of 2004. In December 2004, AS Eesti Telekom's subsidiary, Elion Enterprises Ltd., sold its majority holding in network construction group Eltel. If one were to eliminate the influence of the Eltel Group from total revenues for the second quarter of 2004, the reduction in total revenues for this year would be 0.2%.

Revenues in the second quarter of 2005 were positively influenced by the increasingly rapid growth in revenues earned from Internet connections, IT and data communications. At the same time, the reduction in revenues earned from fixed-line voice communications also slowed somewhat. Eesti Telekom's total out-of-group revenues from fixed-line communications as a whole fell by roughly 0.3 million euros in the second quarter of this year, in comparison with the same period in 2004.

In the area of mobile communications, the continuing stiff competition between service providers influenced total revenues in the second quarter of 2005. The Eesti Telekom Group's mobile operator EMT has been able to maintain its 47-percent market share despite the competition, and the ended quarter has also been characterised by a strong increase in the company's customer base. At the same time, falling rates and discount offers have slowed growth in revenues. In addition, the revenue earned from the retail and wholesale sale of telephones by the EMT Group fell significantly in the second quarter. The Eesti Telekom Group's total out-of-group revenues from mobile segment increased in the second quarter of 2005 by roughly 0.3 million euros.

The Eesti Telekom Group's operating expenses for the second quarter were 44.6 million euros, which was also at the same level as the second quarter of 2004 (excluding the Eltel Group). In the second quarter, the most important factors influencing operating expenses were the increase in the EMT Group's domestic and international interconnection charges caused by the rapid increase in the number of call minutes initiated from mobile phones (including minutes dialled outside the EMT network). The growth of the EMT Group's operating expenses was compensated by a decrease in operating expenses in the area of fixed-line communications. AS Eesti Telekom's operating expenses decreased by 0.3 million euros.

The Eesti Telekom Group's EBITDA was 35.3 million euros, which was also at the same level as in the second quarter of 2004. The EBITDA margin was 44.2% in the second quarter of 2005 (44.0 in the second quarter of 2004, excluding Eltel Group).

Depreciation fell 9.0% in the second quarter in comparison with the same period in 2004. This decrease mainly comes from Elion Enterprises Ltd., and is connected with the company's relatively small investments in recent years. In the second quarter of 2005, the Eesti Telekom Group's EBIT increased 5.6% in comparison with the same period in 2004 (excluding the Eltel Group).

By decision of the general meeting of shareholders, in June AS Eesti Telekom paid its shareholders dividends of 0.51 euros per share for the financial year 2004. Although the amount of dividends per share remained the same as before, the total amount of the dividends increased thanks to the increasing of share capital that took place in June 2004. Whereas 70.4 million euros in dividends were paid out in 2004, this year that amount reached 70.5 million euros. At the same, however, the rate of income tax to be paid on dividends has decreased – in 2004 26/74 of the amount of the dividends, but in 2005 24/76 of the amount of the dividends. AS Eesti Telekom's income tax expenditures on dividends were 2.2 million euros less than at the same time last year, amounting to 22.3 million euros.

In the second quarter of 2005, the Eesti Telekom Group earned a net profit of 2.0 million euros (the loss for the second quarter of 2004 was 1.6 million euros), i.e. 0.01 euros per share.



The balance sheet total of the Eesti Telekom Group was 264.0 million euros as of the end of June 2005 289.2 million euros as of December 2004). During the first half of the year, the group's fixed assets decreased 11.2 million euros and current assets decreased 13.9 million euros. The fall in fixed assets is the result of relatively small investments in recent years. The reduction in current assets is the result of the payment of dividends amounting to 70.5 million euros in June.

The equity of the Eesti Telekom Group has decreased 46.5 million euros during the first half of the year. The reason for this decrease was the above-mentioned dividend payment, while equity capital was increased by the net profit of the first half of the year, in the amount of 24.0 million euros. As of June 2005, the group had 0.1 million euros in long-term interest bearing liabilities, and 0.2 million euros in short-term interest bearing liabilities (at the end of December 2004, 0.04 million euros and 1.2 million euros respectively). The group's net debt at the end of June 2005 was –81.7 million euros, and net gearing was – 38.4%. The group's taxes payable had increased 26.5 million euros in comparison with the beginning of the year, 22.3 million euros of which was income tax liability on the dividends, which is to be paid in July.

In the first half of 2005, the Eesti Telekom Group's cash flows from operating activities was 70.2 million euros (63.7 million euros in the first half of 2004). Cash flows used in investing activities increased – in the first half of 2004 this figure was 9.3 million euros, and in the first half of 2005 it was 11.8 million euros. Cash flows used in financing activities amounted to 71.6 million euros in the first half of 2005 (68.9 million euros in the first half of 2004). The total cash flows of the Eesti Telekom Group were -13.3 million euros in the first half of 2005 (-14.4 million euros in the first half of 2004).

#### Elion Group

	Q2 2005	Q2 C 2004	Change, %	Q2 2004, Eltel Group excl.	Change, %
Total revenues, million EUR	39.7	42.5	-6.6%	40.2	-1.2%
EBITDA, million EUR	14.3	13.5	6.0%	13.4	6.3%
EBITDA margin, %	36.0%	31.7%		33.4%	
EBIT, million EUR	8.0	6.0	34.5%	6.0	33.9%
EBIT margin, %	20.1%	14.0%		14.9%	
Profit before taxes, million EUR	8.4	6.1	36.7%	6.2	36.1%
Net profit for period, million EUR	0.3	-0.3		-0.3	
CAPEX, million EUR	6.3	2.7	135.1%	2.7	135.1%
ROA, %	18.0%	11.0%			
ROE, %	28.5%	18.9%			
,	HY1 2005	HY1 C 2004	Change, %	HY1 2004, Eltel Group excl.	Change, %
Total revenues, million EUR	79.7	84.2	-5.4%	79.6	0.1%
EBITDA, million EUR	28.5	27.9	2.1%	27.9	2.2%
EBITDA margin, %	35.8%	33.1%		35.0%	
EBIT, million EUR	15.6	12.3	27.5%	12.4	26.3%
EBIT margin, %	19.6%	14.6%		15.5%	
Profit before taxes, million EUR	16.6	12.6	32.1%	12.7	30.8%
Net profit for period, million EUR	8.5	6.1	40.1%	6.2	37.4%
CAPEX, million EUR	8.8	6.0	46.7%	6.0	46.7%

The Elion group's total revenues in the second quarter were 6.6% smaller than the result for the second quarter of 2004. The reduction in revenues was mainly caused by the sale of the Eltel Group in December 2004. In the second quarter of 2004, the Eltel Group's total revenues outside the Elion Group reached 2.3 million euros. The elimination of the Eltel Group's result from total revenues for 2004 would yield a 1.2% decrease in total revenues for the second quarter of this year.

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As concerns the main revenue categories of the Elion Group, trends characteristic of previous quarters continued. Revenues from voice communication decreased 6.8%. The main factor that caused the reduction in voice communication revenues was the continuing competition from mobile operators. The price war that developed as a result of the implementation of the portability of mobile phone numbers has further reduced the price difference between calls initiated from the fixed-line network or mobile network, and has led to a reduction in the number of calls initiated from the local fixed network. The fall in the number of call minutes has been slowed by the extensive use of the *Kodulahendus* (Home Solution) and *Ärilahendus* (Business Solution) packages by customers. *Kodulahendus* and *Ärilahendus* are service packages intended for private and corporate customers respectively, which contain a voice and data communications connection, and *Kodulahendus* also offers free calls each month for a fixed monthly fee. The abovementioned packages have on the one hand increased the number of call minutes initiated by customers, while at the same time they have reduced the amount of revenue earned per call minute.

Elion estimates its market share of call minutes initiated in the fixed-line network to be 85% (June 2004: 87%). The market share in local call minutes is 86% (June 2004: 87%), in international call minutes 68% (June 2004: 68%), in call minutes made from mobile phones 73% (June 2004: 75%), and in dial-up minutes 96% (June 2004: 96%).

The number of main lines in use fell by 4 thousand during the second quarter of 2005, reaching 418 thousand lines by 30 June (432 thousand as of 30 June 2004). From the middle of June to the end of August, customers will again be able to acquire an Elion voice connection without paying a subscription fee.

In the second quarter, the Elion Group's most rapidly growing revenue group was revenue from the Internet. In comparison with the second quarter of 2004, revenues earned from Internet connections and services increased 18.5%. The growth was largely caused by the increase in the number of permanent Internet connections. By the end of June 2005, the number of Elion permanent connections had increased to 89.9 thousand (in December 2004: 76.8 thousand; in June 2004: 58.7 thousand). The increase in the number of permanent connections has been supported by the introduction of Kodulahendus and Ärilahendus packages and the diverse possibilities offered to customers by Elion for the purchasing of computers. In April Elion also launched versions of Ärilahendus that would be suitable to medium-sized companies, enabling them to use a permanent Internet connection, e-mail, web hosting and a telephone connection for one monthly fee. In addition, Elion continues to develop its product portfolio, offering customers an increasingly broad variety of content services. In the second quarter, Elion brought a new product onto the market - Digi TV - thus making it possible to offer customers a triple solution (Internet connection, television picture, voice communication). In private residential areas, Elion began offering fibre optic solutions in co-operation with Alcatel, thus permitting ultra-high-speed Internet connections, voice communications and also the transmission of an ultra-high-quality digital television picture. This is one of the first applications of passive optical network (PON) technology in Europe. In the quarter that has just ended, these new services have not yet generated considerable revenue.

Elion's revenues from IT and data communications increased 12.0% in comparison with the second quarter of 2004. The majority of the growth in this area came from IT services, while revenues from data communication services remained at the same level as in the second quarter of 2004.

Revenues from network services fell 4.4% in the second quarter of 2005 in comparison with the same period in 2004. This decrease was caused by the fall in interconnection charges, which reduced termination and origination costs.

The Elion Group's other revenues remained at the same level as in the same period in 2004.

The Elion Group's operating expenses decreased a total of 12.4% in the second quarter of 2005 in comparison with the same period in 2004. The main circumstance that led to a decrease in operating expenses was once again the sale of the Eltel Group. The elimination of the Eltel Group from the results for the second quarter of 2004 would yield a fall of 5.0% in operating expenses in the second quarter of this year. The main reduced expenses articles were both domestic and international interconnection charges (in connection with the reduction in rates) and the purchase costs of goods sold.



The Elion group's second quarter EBITDA increased 6.0% in comparison with the previous year. If one excludes the Eltel Group, that growth would be 6.3%. EBITDA margin also rose – in the second quarter of 2004 it was 33.4% (without the Eltel Group), and in the second quarter of 2005 it was 36.0%.

As a result of the limited volume of investments in recent years, the Elion Group's depreciation and amortisation decreased 15.7 in the second quarter of 2005 in comparison with the second quarter of 2004 (excluding the Eltel Group). EBIT increased 33.9%, and the EBIT margin rose 14.9% (excluding the Eltel Group) to 20.1%.

Whereas in 2004 the Elion Group's parent company, Elion Enterprises Ltd., paid 19.2 million euros in dividends to AS Eesti Telekom, in 2005 6.4 million euros more were paid in dividends – 25.6 million euros. Thus the income tax burden from dividends calculated by Elion Enterprises also increased, reaching 8.1 million euros this year (in 2004: 6.5 million euros). The Elion Group's second quarter net profit was 0.3 million euros (in the second quarter of 2004, without the Eltel group: -0.3 million euros).

The Elion Group invested 6.3 million euros in the second quarter of 2005 (2.7 million euros in the second quarter of 2004). The majority of the said investments went into the development of the DSL network.

The Elion Group's six month total revenues were 79.7 million euros, remaining at the same level as the first half of 2004 (excluding the Eltel Group). During the first half of 2005, the rate at which voice communication revenues have fallen has slowed somewhat, while the growth rate of Internet revenues and revenues from IT and data communications has accelerated. The Elion Group's operating costs fell 1.1% over the first half of the year, and EBITDA increased 2.2%. The EBITDA margin has also improved – 35.0% in the first half of 2004 (excluding the Eltel Group), and 35.8% in the first half of 2005. The depreciation and amortisation for the first half of this year was 17.1% less than the result for the same period in 2004. EBIT for the half year grew 26.3%, and net profits increased 37.4%.

As of the end of June 2005, the Elion Group had 1,507 employees (in June 2004: 2,065 employees, including 596 in the Eltel Group; in December 2004: 1,454 employees).

	Group
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EMII Group						
	Q2	Q2	Change, %	HY1	HY1	Change, %
	2005	2004		2005	2004	_
Total revenues, million EUR	48.2	48.7	-1.0%	93.9	92.3	1.8%
EBITDA, million EUR	21.3	22.4	-4.8%	40.6	41.7	-2.5%
EBITDA margin, %	44.2%	46.0%		43.2%	45.1%	
EBIT, million EUR	15.8	16.9	-6.3%	29.5	30.7	-3.9%
EBIT margin, %	32.7%	34.6%		31.4%	33.2%	
Profit before taxes, million EUR	16.0	17.1	-6.3%	29.8	31.1	-4.3%
Net profit for period, million EUR	1.9	-0.9		15.7	13.2	19.1%
CAPEX, million EUR	2.4	2.7	-12.2%	3.1	6.2	-49.8%
ROA, %	39.9%	37.3%		26.6%	21.8%	
ROE, %	67.8%	64.5%		63.7%	62.7%	

The EMT Group's total revenue during the second quarter of 2005 were 48.2 million euros, which is a fall of 1.0%, i.e. 0.5 million euros. The decrease in total revenue was the result of the fall in the sale of telephones by the EMT Group.

The total revenues of the EMT Group's parent company, AS EMT, increased 1.6%, reaching 43.2 million euros. In comparison with the previous quarter, the rate of increase of the company's total revenues has decelerated. At the same time, the second quarter of 2004 was a period of very rapid increase in total revenues. In the second quarter of 2005, the main sources of the growth in AS EMT's total revenues were revenues earned from local call minutes and revenues from interconnection charges. The growth of both categories of revenues was assisted by the growth in customer base. As of the end of June 2005, AS EMT had 625.9 thousand customers (in December 2004: 595.4 thousand; in June 2004: 530.6 thousand). The number of contractual customers was 385.2 at the end of June 2005 (in December 2004: 363.4 thousand; in June 2004: 335.7 thousand). In the second quarter, the growth in the number of prepaid cards accelerated



again. As of the end of June, AS EMT had 240.7 thousand active prepaid cards (in December 2004: 232.0 thousand; in June 2004: 194.9 thousand). The net effect of the portability of mobile telephone numbers, which was implemented from the 1<sup>st</sup> of January, had a positive influence on AS EMT's customer base. On the basis of the number of active SIM cards, EMT estimates its market share as of the end of June at 47%.

Another factor that supported the increase in revenues was the continuing rapid increase in the number of call minutes initiated from and to the EMT network. A negative influence on the revenue earned from AS EMT's customers has been exerted by the continuing fall in call rates and various discount packages, which have primarily reduced revenues earned from monthly fees. In March and April 2005, all three mobile operators lowered termination rates in their networks (in the case of EMT, termination rates established for other operators fell from 0.176 euros per minute to 0.160 euros per minute). As a result of low interconnection charges, the growth in total revenues earned by AS EMT from interconnection charges slowed in the second quarter. AS EMT's revenues from roaming services and revenues from SMSs increased most rapidly in the second quarter. The proportion of both of the above-mentioned categories in AS EMT's total revenues remains modest, however.

In June 2005, AS EMT earned an average of 22.24 euros of revenue from each active mobile phone number (ARPU) (in December 2004: 22.75 euros; in June 2004: 25.12 euros), which is 0.45 euros more than at the end of the first quarter of 2005. Whereas the annual fall in ARPU was 13.2% in December 2004, and 12.8% in March 2005, ARPU in June 2005 had fallen 11.5% in comparison with June 2004.

The EMT Group's operating expenses increased 2.1% in the second quarter of 2005, i.e. by 0.6 million euros.

The EMT Group's second quarter EBITDA fell 4.8% in comparison with the previous year. The main factor in the fall in EBITDA was the increase in operating costs. The EBITDA margin was 44.2% in the second quarter of 2005, which is somewhat lower than the 46.0% margin of the second quarter of 2004.

The EMT Group's depreciation in the second quarter of 2005 remained at the level of the second quarter of 2004. The group's EBIT decreased 6.3% The EBIT margin for 2005 was 32.7% (34.6% in the second quarter of 2004).

This year AS EMT paid the parent company, AS Eesti Telekom, dividends of 44.7 million euros, which is 6.4 million euros less than in 2004. As a result of the smaller amount of dividends and the reduction in the rate of taxation on the dividends, i.e. from 26/74 to 24/76, AS EMT's tax burden from the payment of the dividends decreased by 3.8 million euros.

In the second quarter of 2005, the EMT Group earned a net profit of 1.9 million euros (-0.9 million euros in the second quarter of 2004).

The EMT Group invested 2.4 million euros in the second quarter of 2005 (2.7 million euros in the second quarter of 2004). The majority of the investments went into securing the quality of technological infrastructure.

The EMT Group's six month total revenues were 93.9 million euros, which is 1.8% higher than in the first half of the year. In the half-year as a whole, the main growth factors were the parent company's revenues from local calls and interconnection charges, while at the same time, revenues from retail and wholesale decreased. The group's operating costs increased 5.4% in the first half of the year, and EBITDA fell 2.8%. The EMT Group's EBITDA for the first half of 2005 was 43.2%, which is lower than the 45.1% margin for the first half of 2004. Nevertheless, the margin has improved by the end of the second quarter of 2005 in comparison with the beginning of 2005. The depreciation and amortisation of the first half of this year increased 1.3%. The half-year EBIT fell 3.9% in comparison with the first half of 2004.

At the end of June 2005, 509 persons were employed at the EMT Group (498 in December 2004; 472 in June 2004).



#### Strengthening of market position in the area of IT services

On 17 May, Elion Enterprises, together with Latvia's Lattelekom and Lithuania's Lietuvos Telekomas, which also belong to the TeliaSonera Group, made public their intention to purchase MicroLink, the leading IT company in the Baltic States, in order to offer their customers the broadest possible selection of IT and telecommunications services and complete solutions. The agreement for the purchase and sale of the shares was signed by the parties on 16 May.

The transaction will enter into effect once the Estonian, Latvian and Lithuanian Competition Boards grant their permission for the transaction to take place (presumably within 3 to 5 months). Until then, the companies will continue to operate independently. By agreement between the parties, the precise value of the transaction will not be disclosed. The cost of MicroLink Estonia to Elion was less than 6.4 million euros.

After the entry into effect of the transaction, Elion will acquire the holding company MicroLink, whose subsidiary MicroLink Eesti AS will continue to operate independently within the Elion Group. The activities of MicroLink Latvia will be sold to Lattelekom, and MicroLink Lithuania to Lietuvos Telekomas. Elion's IT services area will go to MicroLink, but MicroLink's Internet and data communications area will go to Elion. MicroLink will become responsible for providing IT services for the entire Elion Group, and Elion will in turn become responsible for the sale of complete solutions and IT services to small and medium sized companies and for customer management for major clients. MicroLink will also remain an IT services brand throughout the Baltic States. After the merger, Elion and MicroLink will together become the undisputed leader in the Estonian IT and communications market. The consolidation of the knowledge of the employees of MicroLink and Elion and the combination of the resources of both companies will enable the Eesti Telekom Group to offer customers in Estonia the broadest selection of IT and communications services, the highest quality and the best customer service.

All of Elion's and MicroLink's customer agreements will remain valid on the same conditions as before, and no redundancies or closures of business lines are planned in either company in connection with the transaction.

MicroLink (www.microlink.ee) is the largest IT company in the Baltic States, offering software solutions, business and financial information systems, infrastructure solutions, computer workplace and information system administration, data communications and private networks, central systems management and monitoring, and customer support services. The MicroLink Group has 553 employees in the three Baltic States, 167 of whom are in Estonia. The consolidated net turnover of MicroLink in the 2003/2004 financial year was 52 million euros, and its consolidated net profit was 22 million euros.

#### **Relations with regulator**

#### EMT is declared operator with significant market power (SMP)

The Estonian National Communications Board (ENCB) declared AS EMT to be an SMP in the mobile telephone services market for 2005. EMT was an SMP in 2002, 2003 and 2004. Based on the analysis of the financial results for 2003, AS EMT possessed a market share of 59.39% in the mobile telephone services market.

AS EMT submitted a complaint to the Tallinn Administrative Court concerning the decision made by the ENCB. The first hearing in the matter was set to take place on 19 April 2005, although the hearing did not take place at the appointed time. The court has not yet set a date for a new hearing.

#### Estonian National Communications Board's precepts to Elion

In the opinion of the (ENCB), the Elion Friend Number and Call Time Bonus price schemes contained inacceptable discounts, which harmed other companies' competitiveness in the corresponding telecommunications market.

The Estonian National Communications Board issued Elion two precepts, which were to be executed by 9 May of this year. Elion brought an action against the precepts, and also applied for the suspension of the execution of the precepts, but both the Tallinn Administrative Court and the Tallinn Circuit Court denied



these actions. The court found that in this matter, Elion's interest in suspending the execution of the precepts did not outweigh the public interest and competitors' interest in the immediate execution of the precepts. Elion cannot appeal the decision of the circuit court, and thus Elion had to execute the precepts.

Elion partly lowered interconnection charges in order to fulfil the precepts, and reduced the amount of call time offered within the Call Time Bonus price scheme by 25%.

#### General meeting of shareholders

The general meeting of shareholders held on 18 May 2005 confirmed the company's Annual Report for 2004 and the proposal for the allocation of net profits. AS Eesti Telekom's statutory legal reserves were increased by 0.02 million euros, in order to bring them to the level provided for by law, after the increase of share capital that took place in June 2004. It was decided to pay the company's shareholders 0.51 euros per share. In total, it was decided to pay out 70.5 million euros in dividends. The list of shareholders entitled to receive dividends was set as of 8:00 a.m. on 2 June 2005. The dividends were paid out on 16 June 2005.

The general meeting of shareholders decided to permit AS Eesti Telekom to acquire, within one year (i.e. until 18 May 2006), shares of AS Eesti Telekom, provided that the total nominal value of own shares held by AS Eesti Telekom does not exceed the Estonian statutory limits; and provided that the price payable per share does not exceed the highest price paid for an AS Eesti Telekom share on the Tallinn Stock Exchange on the day of the acquisition of the shares. The number of shares to be acquired shall be designated by resolution of the Supervisory Board of AS Eesti Telekom before each purchase transaction.

AS Eesti Telekom's Supervisory Board continues to have seven members. The following were elected as members of the Supervisory Board: Bengt Andersson, Erik Hallberg, Alo Kelder, Tomas Lenke, Tarmo Porgand, Mats Salomonsson and Raivo Vare.

AS Eesti Telekom Supervisory Board on its meeting on 8 June 2005 elected Erik Hallberg to be Chairman of the Supervisory Board.

AS PricewaterhouseCoopers was selected as AS Eesti Telekom's auditor for the financial year 2005.

#### **Definitions**

Net debt – long term and short term debt, less cash and cash equivalents, and short term investments

**ROA** – Net profit for the rolling four quarters, expressed as a percentage of average total assets

**ROE** – Pre-tax profit for rolling four quarters, expressed as a percentage of average equity

All trends, margins and growth rates are calculated on the basis of the Estonian kroon, and using data that is rounded to the nearest kroon.



# AS EESTI TELEKOM AND SUBSIDIARY COMPANIES QUARTERLY DATA mln EUR

	Q2 04	Q3 04	Q4 04	Q1 05	Q2 05
Revenues	82.3	84.6	83.7	77.9	79.9
Operating expenses	-47.0	-48.6	-52.6	-44.7	-44.6
Profit from operations before depreciation	35.3	35.9	31.1	33.2	35.3
Depreciation and amortisation	-13.1	-12.7	-12.9	-12.2	-11.8
Profit from operations	22.2	23.3	18.2	21.0	23.5
Income / (expenses) from subsidiaries and associates	0.0	0.0	2.9	0.2	-0.1
Other net financing items	0.7	0.3	0.3	0.8	0.9
Profit before tax	22.8	23.6	21.5	22.0	24.3
Income tax on dividends	-24.5	0.0	0.0	0.0	-22.3
Net profit for the period	-1.6	23.6	21.5	22.0	2.0
Minority interest	0.0	-0.2	-0.1	0.0	0.0
EBITDA margin, %	42.9%	42.5%	37.1%	42.6%	44.2%
EBIT margin, %	27.0%	27.5%	21.7%	27.0%	29.4%
Net margin, %	-2.0%	27.9%	25.6%	28.2%	2.5%
Total assets	272.5	267.7	289.2	308.3	264.0
- Non-current assets	142.4	136.3	137.1	129.1	125.9
- Current assets	130.1	131.5	152.1	179.2	138.1
- Cash and cash equivalents	70.0	70.4	93.1	119.4	79.9
Equity and liabilities	272.5	267.7	289.2	308.3	264.0
- Equity	215.3	238.9	259.2	281.2	212.7
- Non-current liabilities	0.7	0.7	0.6	0.5	0.5
- Interest-bearing borrowings	0.1	0.2	0.0	0.1	0.1
- Current liabilities	56.5	28.1	29.4	26.6	50.8
- Interest-bearing borrowings	2.0	1.3	1.2	0.2	0.2
Proceeds from operating activities	34.1	7.1	34.3	31.4	38.8
Net cash used in investing activities	-0.9	-6.0	-11.6	-4.0	-7.8
Net cash before dividends and net loans	33.2	1.1	22.8	27.4	31.0
Dividends paid	-70.4	0.0	0.0	0.0	-70.5
Loan repayments (net)	-0.1	-0.6	-0.1	-1.1	0.0
Share issue	1.8	0.0	0.0	0.0	0.0
Net increase (decrease) in cash and cash equivalents	-35.6	0.5	22.7	26.3	-39.6



## AS EESTI TELEKOM AND SUBSIDIARY COMPANIES II QUARTER INCOME STATEMENT

	Notes	II Quarter 2005	II Quarter 2004 Restated
Revenues	2.1 (a)		
Net sales		79,540	81 848
Other operating income		376	410
Total revenues		79,916	82 258
Operating expenses	2.1 (a)		
Materials, consumables, supplies and services		(27,537)	(28 831)
Other operating expenses		(8,471)	(8 397)
Personnel expenses		(8,300)	(9 408)
Other expenses		(301)	(355)
Total operating expenses		(44,609)	(46 991)
<b>Profit from operations before depreciation</b> Depreciation, amortisation and impairment of fixed and		35,307	35 267
intangible assets	2.1 (a)	(11,833)	(13 074)
Profit from operations		23,474	22 193
Net income / (expenses) from associates	2.1 (a)	(55)	(12)
Other net financing items	2.1 (a)	890	657
Profit before tax		24,309	22 838
Income tax on dividends		(22,274)	(24 473)
Net profit / (loss) for the period	2.1 (a)	2,035	(1 635)
Attributable to:			
Equity holders of the parent	2.1 (a)	2,035	(1 638)
Minority interest	2.1 (a)	-	3
		2,035	(1 635)
Earnings per share for profit attributable to the equity holders of the parent during the reporting period (expressed in EUR per share)	6 (e)		
Basic earnings per share		0.01	(0.01)
Diluted earnings per share		0.01	(0.01)



## AS EESTI TELEKOM AND SUBSIDIARY COMPANIES THE FIRST HALF YEAR INCOME STATEMENT

	Notes	I HY 2005	I HY 2004 Restated	2004 Restated
Revenues				
Net sales	2.1 (b), 2.3	157,340	159,370	326,980
Other operating income	2.1 (b)	525	699	1,415
Total revenues		157,865	160,069	328,395
Operating expenses	2.1 (b)			
Materials, consumables, supplies and services		(55,906)	(56,036)	(121,202)
Other operating expenses		(16,375)	(15,594)	(33,245)
Personnel expenses		(16,544)	(19,207)	(37,025)
Other expenses		(532)	(632)	(1,278)
Total operating expenses		(89,357)	(91,469)	(192,750)
<b>Profit from operations before depreciation</b> Depreciation, amortisation and impairment of		68,508	68,600	135,645
fixed and intangible assets	2.1 (b), 3	(23,989)	(26,614)	(52,182)
Profit from operations		44,519	41,986	83,463
Net income / (expenses) from associates	2.1 (b)	135	(24)	2,888
Other net financing items	2.1 (b)	1,650	1,264	1,937
Profit before tax		46,304	43,226	88,288
Income tax on dividends		(22,274)	(24,473)	(24,473)
Net profit for the period	2.1 (b)	24,030	18,753	63,815
Attributable to:				
Equity holders of the parent	2.1 (b)	24,030	18,772	63,502
Minority interest	2.1 (b)	-	(19)	313
		24,030	18,753	63,815
Earnings per share for profit attributable to the equity holders of the parent during the reporting period (expressed in EUR per share)				
Basic earnings per share		0.17	0.14	0.46
Diluted earnings per share		0.17	0.14	0.46



## AS EESTI TELEKOM AND SUBSIDIARY COMPANIES BALANCE SHEET

	Notes	30 June 2005	31 December 2004	30 June 2004
ASSETS				
Non-current assets				
Fixed assets	2.2, 3	117,151	128,776	133,173
Goodwill	2.2, 3, 5	348	-	673
Licenses, patents and trademarks	2.2, 3	5,300	5,828	6,763
Investments in subsidiaries and associates	2.2, 4 - 6	1,337	1,202	1,039
Non-current securities	2.2	-	-	173
Other non-current receivables	2.2	1,716	1,277	595
Total non-current assets		125,852	137,083	142,416
Current assets				
Inventories	7	7,105	7,949	7,177
Trade receivables		36,652	36,908	37,135
Other receivables		12,445	12,313	13,971
Current securities		2,060	1,845	1,825
Cash and cash equivalents		79,875	93,070	69,976
<b>Total current assets</b>	2.2	138,137	152,085	130,084
TOTAL ASSETS	2.2	263,989	289,168	272,500
EQUITY AND LIABILITIES		·	·	·
Equity	8			
Equity attributable to equity holders of	O			
the parent				
Issued capital		88,169	88,169	88,169
Reserves		31,571	31,550	31,550
Translation reserve		-	-	-
Retained earnings		68,922	75,976	75,977
Net profit for the period		24,030	63,502	18,772
Total equity attributable to equity				
holders of the parent	2.2	212,692	259,197	214,468
Minority interest	2.2	-	-	846
Total equity		212,692	259,197	215,314
Non-current liabilities				
Interest-bearing loans and borrowings	9	64	38	119
Provisions	10 (a)	468	512	542
Total non-current liabilities	2.2	532	550	661
Current liabilities				
Trade payables		11,654	16,918	12,223
Other current liabilities		10,105	8,895	10,939
Tax liabilities		28,572	2,111	31,181
Interest-bearing loans and borrowings	9	177	1,212	1,970
Provisions	10 (b)	257	285	212
Total current liabilities	2.2	50,765	29,421	56,525
TOTAL EQUITY AND LIABILITIES	2.2	263,989	289,168	272,500



## AS EESTI TELEKOM AND SUBSIDIARY COMPANIES CASH FLOW STATEMENT

	Notes	I Half Year 2005	I Half Year 2004
Operating activities			
Profit from operations		44,519	41,986
Adjustments for:			
Depreciation, amortisation and impairment of fixed and intangible assets	3	23,989	26,614
(Profit) / loss from sales and write-off of fixed assets		(253)	(173)
Operating cash flow before changes in working capital		68,255	68,427
Change in current receivables		1,211	(6,256)
Change in inventories		845	(797)
Change in current liabilities		(96)	2,349
Cash generated by operations	<del>-</del>	70,215	63,723
Interest paid		(32)	7
Income tax on dividends paid		(2)	-
Net cash from operating activities	2.2	70,181	63,730
Investing activities			
Purchases of property, plant and equipment	3	(11,643)	(11,718)
Purchases of licenses	3	(311)	(484)
Proceeds from sales of fixed assets		562	332
Net cash outflow from acquisition of subsidiaries	5	(316)	(247)
Purchases of current securities		(1,558)	(1,876)
Proceeds on disposal of current securities		1,329	3,164
Loans granted		(1,902)	(408)
Repayment of loans granted		36	2
Interest received		1,968	1,937
Net cash used in investing activities	2.2	(11,835)	(9,298)
Financing activities			
Repayment of convertible debt		-	(3)
Proceeds from non-convertible debt	9	51	15
Repayment of nonconvertible debt	9	(141)	(236)
Repayment of long-term borrowings	9	(21)	- (25)
Repayment of finance lease liabilities	9	(944)	(25)
Repayment of short-term borrowings		-	(11)
Shares issuance	0 (4)	(70.541)	1,776
Dividends paid  Net cash used in financing activities	8 (d) 2.2	(70,541) ( <b>71,596</b> )	(70,377) ( <b>68,861</b> )
Net change in cash and cash equivalents	2.2	(13,250)	(14,429)
Cash and cash equivalents at beginning of year	2.2	93,070	84,414
Effect of foreign exchange rate changes	2.2	<b>93,070</b> 55	(9)
Cash and cash equivalents at end of period	2.2	<b>79,875</b>	<b>69,976</b>
Cash and Cash equivalents at the of period	۷.۷	19,015	07,770



## AS EESTI TELEKOM AND SUBSIDIARY COMPANIES STATEMENT OF CHANGES IN OWNERS' EQUITY

	Notes		Attribu	table to equity	holders of the	parent		Minority interest	Total equity
	_	Issued capital	Rese	erves	Translation reserve	Retained earnings	Net profit for the period		
		_	Share premium	Statutory legal reserve			_		
31 December 2003		87,971	21,156	8,781	(1)	80,187	66,183	865	265,142
Net profit for the 2003 transferred to retained earnings		-	-	-	-	66,183	(66,183)	-	-
Exchange differences arising from translation of foreign operations		-	-	-	1	-	-	-	1
Share issuance		198	1,597	-	-	-	-	-	1,795
Amounts transferred to reserves	8 (c)	-	-	16	-	(16)	-	-	-
Dividends paid	8 (d)	-	-	-	-	(70,377)	-	-	(70,377)
Net profit for the period		-	-	_	_	-	18,772	(19)	18,753
30 June 2004		88,169	22,753	8,797	-	75,977	18,772	846	215,314
31 December 2004		88,169	22,753	8,797	-	75,976	63,502	-	259,197
Net profit for the 2004 transferred to retained earnings		-	-	-	-	63,502	(63,502)		-
Amounts transferred to reserves	8 (c)	-	-	21	-	(21)	_		-
Dividends paid	8 (d)	-	-	-	-	(70,535)	-		(70,535)
Net profit for the period					-	-	24,030		24,030
30 June 2005		88,169	22,753	8,818	_	68,922	24,030	_	212,692



Financial statements are prepared in thousands of EUR

### 1. Accounting policies and measurement basis used in preparation of interim financial statements

The consolidated interim financial statements for the first half year period ending 30 June 2005 are prepared in accordance with the International Financial Accounting Standards, includes IAS 34. In all material respects, the same accounting principles have been followed as in the preparation of financial statements for 2004, except changes became effective from 1 January 2005.

*Changes in accounting principles in 2005*. New IFRS standards and several changes in existing standard texts were implemented from 1 January 2005. The following standards have been adopted for the preparation of the financial statements of the Group:

- IAS 1 Presentation of Financial Statements
- IAS 2 Inventories
- IAS 8 Accounting polices, Changes in Accounting Estimates and Errors
- IAS 10 Events After Balance Sheet Date
- IAS 16 Property, Plant and Equipment
- IAS 17 Leases
- IAS 21 The Effects of Changes in Foreign Exchange Rates
- IAS 24 Related arty Disclosures
- IAS 27 Consolidated and Separate Financial Statements
- IAS 28 Investments in Associates
- IAS 32 Financial Instruments: Disclosure and Presentation
- IAS 33 Earnings per Share
- IAS 36 Impairment of Assets
- IAS 39 Financial Instruments: Recognition and Measurement
- IFRS 3 Business Combinations
- IFRS 5 Non-current assets Held for Sale and Discontinued Operations

The adoption of all abovementioned standards becomes obligatory for the Group from the financial year begun from 1 January 2005. The adoption of the standards caused no significant changes to the existing recognition an measurement policies and had no impact to the profit of the Group. However, the adoption of the above standards has resulted in certain changes in presentation of the financial information.

The financial statements are presented in thousands of euros (EUR), unless indicated otherwise. AS Eesti Telekom measurement currency is Estonian kroon. Estonian kroon's exchange rate is fixed at 15.64660 EEK per euro.

The financial statements are prepared on the historical cost basis except certain category of financial instruments that are stated at their fair value.

The consolidated financial statements include all subsidiaries that are controlled by the parent company. When an entity began, or ceased to be controlled during the year, the results are included only from the date control commenced, or up to the date control ceased. Control is presumed to exist where more than one half of a subsidiary's voting power is controlled by the parent company, or the parent company is able to govern the financial and operation policies of a subsidiary, or control the removal or appointment of a majority of a subsidiary's supervisory board.

Group companies use in all material aspects the same accounting principles. In case the accounting principles are changed, the comparative data from previous periods is also changed retrospectively.

All inter-company transactions and balances have been eliminated.

Minority interests in the balance sheet and results of the entities that are controlled by the parent company are shown as a separate line item in the consolidated financial statements.



Financial statements are prepared in thousands of EUR

*Transactions in foreign currencies* are recorded, using the rate of exchange quoted by the Bank of Estonia on the transaction date. On the balance sheet date, monetary assets and liabilities denominated in foreign currencies are recorded at the rate of exchange quoted by the Bank of Estonia on that date. Respective exchange differences are recognised in the income statement for the year.

The financial statements of foreign subsidiaries are recorded at the Bank of Estonia (Eesti Pank) effective exchange rates. Concerning the future consolidation of the balance sheet of a foreign subsidiary, the assets and liabilities are recorded, using the exchange rates prevailing on the balance sheet date. Income and expense items are recorded, using the average exchange rates for the period. Exchange differences, which arise, are charged to equity and transferred to the Group's recorded reserve. Such recording differences are recognised as income from, or as expenses of, subsidiaries in the period in which the operation has taken place. A recorded reserve in consolidated equity is considered in the calculation of the results of sales of shares of a subsidiary.

The exchange rates used in the financial statements were the following:

Currency	Exchange rate						
	30 June 2005	31 December 2004	30 June 2004				
EEK	0.06391	0.06391	0.06391				
USD	0.82778	0.73314	0.82451				
SEK	0.10609	0.11085	0.10951				
LTL	0.28962	0.28962	0.28962				
LVL	1.43600	1.43303	1.52418				

**Hedging.** The Group uses derivative financial instruments (forward, SWAP, currency option contracts) to hedge its risks associated with foreign currency fluctuations relating to certain firm commitments and forecasted transactions. Such derivatives are initially recorded at cost, if any, and are remeasured to fair value at subsequent reporting dates. Changes in the fair value of derivative financial instruments are recognised in the income statement as they arise. Gain or loss arising from the settlement of the contracts will be recognised as income or expense when the transaction being hedged is realised. The quotations of credit institutions are used for the determination of the fair value of the derivatives as of the balance sheet date.

Assets with a useful life of over one year and a minimum value of 639 EUR are considered to be *fixed assets*. Fixed assets are recorded at acquisition cost, which consists of the purchase price, non-refundable taxes, and other direct costs necessary to keep the asset in working order or for the replacement of its parts, as well as estimates of the costs of dismantling and removing the item and restoring the site on which it is located, the obligation for which an entity incurs either when the item is acquired or as a consequence of having used the item.. The acquisition price of property, plant and equipment constructed by the company includes the cost of materials and direct labour.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the assets are presented at their estimated value in use. Recoverable value is equivalent to the higher of a particular asset's sale price or value in use. The anticipated cash flows for the coming year are used as the basis for determining value in use. Impairment losses in property, plant and equipment are expressed as an increase in accumulated depreciation, are recognised as an expense in the income statement line "Depreciation, amortisation and impairment of fixed and intangible assets". A recovery in value in use is recognised as a reversal of impairment loss.

Depreciation is calculated on the straight-line method. Depreciation rates are set separately to each asset or the individual parts of an item depending on its estimated useful life as follows:

Buildings 3-8% per annum;
 Telecommunication network equipment 10-20% per annum;
 Plant and equipment 15-40% per annum;
 Furniture, fixtures, and fittings 10-50% per annum.

Land is not depreciated.



Financial statements are prepared in thousands of EUR

Assets are depreciated from the date of acquisition or, in the case of internally constructed assets, from the time an asset is completed and ready for use.

The improvements to fixed assets are capitalized if the asset is improved to a qualitatively new level, or if it is possible to prove that the revenue resulting from the expenditure made will be generated to a significant extent in future periods. Maintenance and repairs are recognised as period expenses.

*Leased assets.* Leases of plant and equipment under which the Group assumes substantially all risks and rewards incidental to ownership are classified as finance leases. Other leases are classified as operating leases.

**The Group as lessor.** Amounts due from lessees under finance leases are recorded as receivables at the amount of the net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the lease, irrespectively from collection of relevant receivables.

Assets leased under operating lease are recorded on the balance sheet in conventional rules similarly to that for other Group's assets.

The Group as lessee. Assets held under finance leases are recognised as assets of the Group at their fair value at the date of acquisition or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recorded in income statement on accrual basis of accounting, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the group's general policy on borrowing costs.

Finance assets are depreciated in accordance with the depreciation policy described above, with the depreciation period being the estimated useful life of the asset.

Rentals payable under operating leases are charged to expense on straight-line basis over the term of the relevant lease, irrespectively from disbursements for relevant payables. Assets leased under operating lease are not recorded on the balance sheet.

Goodwill represents the excess of the cost of acquisition over the fair value of the identifiable net assets acquired. Goodwill is recognised as an intangible asset in the Group's consolidated financial statements. Goodwill shall not be amortised. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses in goodwill are recognised as an expense in the income statement. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

*Licenses, patents, and trademarks* are stated at the lower of the historical cost or recoverable amount, and are amortised on the straight-line method, over their estimated useful lives (five years, as a rule).

Amortisation of the third generation mobile communications license acquired by AS EMT started in August 2003 and will continue for ten years.

Development costs are charged as an expense in the income statement for the period during which they incurred.

Non-current assets (including fixed and intangible assets and long-term financial investments) that have been earmarked for sale or abandonment shall be classified as "held for sale"; they shall not be depreciated, and shall be presented on a separate line on the balance sheet, at the lower of its carrying amount and fair value less costs to sell.



Financial statements are prepared in thousands of EUR

*Financial assets and financial liabilities.* Cash, shares and other securities, trade receivables, accrued income, other short and long-term receivables and derivatives with positive market value are considered to be financial assets. Supplier payables, accrued expenses, other short and long-term payables, bonds issued and derivatives with negative market value are considered to be financial liabilities.

Financial assets and financial liabilities with realisation terms over one year from the balance sheet date are considered to be long-term items. Other assets and liabilities are reported as short-term.

Financial assets and liabilities are initially measured at cost, which is the fair value of consideration given or received to acquire the financial asset or liability. All costs directly connected with the financial asset or obligations are included in the acquisition price.

Financial assets and liabilities are recognised on the balance sheet when the ownership title is transferred to the Group in accordance with the terms of the contract for the financial asset or liability.

*Investments in associates* are accounted for according to the equity method. An associate is an enterprise in which the Group holds, directly or indirectly, 20% - 50% of the voting power of the enterprise, or where the Group exercises significant influence over the enterprise, but is not subject to control by the Group.

**Financial investments** (shares and securities) are recognised on the balance sheet using the trade date accounting method and are initially recognised at cost, which is the fair value of consideration given to acquire the financial assets. All costs directly connected with the given financial asset are included in the initial acquisition price.

The following principles are applied to the recording of shares and securities:

- Shares and securities, whose value can be reliably measured, are recorded on the balance sheet at fair value. The change in the fair value of short-term shares and other securities is recorded in the income statement.
- Bonds that the Company does not intend to hold to maturity are recorded on the balance sheet using the fair value method. The change in the fair value of short-term bonds is recorded in the income statement.
- Shares and securities whose fair value cannot be reliably measured are recorded on the balance sheet at
  amortised cost, which consists of its initial recognition cost minus any write-down for impairment or
  uncollectibility. Write-down is recorded in the income statement.
- Bonds that the Company intends to hold to maturity are recorded on the balance sheet at amortised cost, applying the effective interest rate method minus any write-down for impairment or uncollectibility. The change in the carrying value of short-term bonds is recorded in the income statement as. In calculating the write-down, the net present value of the future cash receipts of the financial instrument is considered, applying the internal rate of return as the discount rate. The interest income and write-down of held-to-maturity securities are recorded in the income statement.

Shares and securities that are held for disposal of during the following financial year and the maturity date of which is one year or less from the balance sheet date are recorded on the balance sheet as "Current securities". Long-term shares and securities are recorded on the balance sheet as "Non-current securities".

On disposal of an in investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to income for the financial year.

*Inventories*. Raw materials and goods for resale are recorded at cost, which comprises of purchase price, non-refundable taxes as well as transportation and other direct acquisition expenditures, less discounts.



Financial statements are prepared in thousands of EUR

Inventories are carried at the lower of acquisition cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale.

Cost is based on the weighted average cost principle in AS EMT and on the first-in, first-out principle in Elion Enterprises AS, and includes expenditure incurred in acquiring the inventories and bringing them to their existing condition and location.

**Taxation.** The Income Tax Law that became effective in Estonia on 1 January 2000 replaces the taxation of earnings with the taxation of dividend distributions and other disbursements that have the characteristics of profit distribution. The corporate income tax arising from the payment of dividends is accounted for as an expense in the period when dividends are declared, regardless of the actual payment date or the period for which the dividends are paid for.

Because of the principles of taxation, the term *tax base of assets and liabilities* does not meet the criteria of recognition and deferred income tax assets and liabilities as defined in IAS 12 (Income Taxes) do not arise.

*Trade receivables* are recorded at amortised cost. Receivables that are considered to be either partially or completely unlikely to be collected are expensed and reported in the income statement as "Other operating expenses". Receivables whose collection is not feasible or economically justified are considered to be non-collectible, and are written-off from the balance sheet. Previously expensed receivables collected during the financial year are recorded on the same expense account as a reverse entry.

**Long-term receivables** and **long-term loans granted** are recognised at their net present value, from which doubtful accounts are deducted. The difference between the nominal value and the net present value of the receivable until the due date is reported in the income statement as "Other financial income and expenses" by applying the internal interest rate upon return of the receivable.

Liabilities with payment terms over one year from the balance sheet date are considered to be *long-term liabilities*. Other liabilities are reported as *short-term*.

Liabilities that have arisen during the financial year or prior periods, which have a legal or contractual basis, which are expected to result in the outflow of resources, and which can be reliably measured, but for which the actual payment amount and payment date has not been definitely determined, are recorded as *provisions* on the Balance Sheet. Provisions are measured according to the Management Board's estimates and previous experience, and when necessary also the assessments of independent experts.

The calculation of *retirement benefit provisions* is based on the corresponding agreements that have been concluded. These provisions are recorded in the balance sheet at their present value as they committed. The interest rates of bonds issued by long-term high quality companies are used as the discount rate. The retirement benefit charges have been included in the income statement as "Personnel expenses" at their nominal value as they committed. The difference between the nominal value and the net present value of the liability is amortized over the period remaining until the maturity date. Initial revaluation into the net present value and the subsequent amortisation of the difference between the nominal value and the net present value of the liability is recorded in the income statement as "Other financial income and expenses".

**Termination** (redundancy) compensations are recognised as liabilities and as expenses when, and only when, the company has clearly and unequivocally expressed its intention to terminate the employment relationship in the ordinary manner, in accordance with an accord between employer and employee, or before the employee's legally stipulated retirement date. An enterprise is demonstrably committed to a termination only when the enterprise has a detailed formal plan for the termination, and has no other realistic option for solving the situation.

Interest bearing bank loans, credit lines, other loans and bonds issued are initially recognized at the consideration received, less paid transaction costs. These financial liabilities are subsequently measured at



Financial statements are prepared in thousands of EUR

amortised cost, in accordance to which the liability is measured at initial recognition minus principal repayments, plus or minus the cumulative amortization of any difference between the initial amount and the maturity amount (only for bonds). The amortized cost is determined by applying the internal rate of return, which is calculated by discounting the future net cash flows to the balance sheet value. Amortization of the transaction costs is recorded in the income statement together with the interest expense. The interest expense and borrowing costs are recorded as "Other financial income and expenses" in the income statement in the period in which they arise.

Sales revenue is recorded on the accrual basis of accounting, in accordance with the revenue principle.

In relation to *the rendering of services*, revenue is recognised when no significant uncertainties remain concerning the derivation of consideration or associated costs.

In relation to *the sale of goods*, revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, and no significant uncertainties remain regarding the derivation of that consideration, associated costs, or the possible return of goods.

Construction contracts are accounted for at percentage of completion method: revenue and profits obtained from construction contracts are recorded proportionally in the same periods as respective expenses incurred. In order to ensure the accuracy of the year-end financial results, an assessment of all unfinished contracts is made of the expenses to be incurred until the completion of the project, and the assessment is compared to the project's total budgetary costs. In the event of significant differences, the project's anticipated profit margin is adjusted, and correspondingly, the revenue calculation. If, on the balance sheet date, the sum of the interim invoices presented to the client exceeds the project's total expenditures and the corresponding income share, the difference is recorded on the balance sheet under short-term liabilities, as "Accrued expenses". In the event the sum of the interim invoices presented to the client is less than the project's total expenditures and the corresponding income share, the difference is recorded on the balance sheet as "Accrued income".

Interest, royalties, and dividends are recognised when it is probable that the economic benefits associated with the transaction will flow to the Group and the revenue can be measured reliably. Interest income is recognised as it accrues, unless collectibility is in doubt. Royalty income is recognised on the accrual basis in accordance with the substance of the relevant agreement. Dividend income is recognised when the shareholder's right to receive payment is established.

The balance sheet line "Cash and cash equivalents" and the same line listed in the cash flow statement consist of cash in hand, bank accounts, short-term bank deposits and shares of money-market funds.

Cash flows from operating activities are reported under the indirect method. Cash flows from investing and financing activities are reported based on gross receipts and disbursements made during the accounting period.

*Segment reporting.* The report provides information about the Group's segments, and this information is organised by both business segments (the main format for segment reporting) and geographic segments (an additional format for segment reporting).

A business segment is a distinguishable component of the Group that is engaged in providing a group of related services or products and that is subject to risks and returns that are different from those of other business segments.

Geographic segment is a part of the Group that provides services in a specific economic environment whereof risks and profitability differ from its other parts that act in other different economic environments. The majority of the Group's revenues are generated in Estonia.

Four major segments, fixed network telecommunications, mobile telecommunications, construction services and other activities are distinguished in the consolidated financial statements.

Segment expense is expense resulting from the operating activities and is directly attributable to the segment.



Financial statements are prepared in thousands of EUR

Segment gross profit is segment revenue less segment expense. Segment gross profit is determined before any adjustments for minority interest.

Segment assets are those operating assets that are operatively employed and that are directly attributable to the segment. Segment liabilities are those directly attributable to the segment.

Capital expenditure represents total cost incurred during the period to acquire segment assets that are expected to be used during more than one period (property, plant and equipment, and intangible assets).

#### Reclassification of balances

During 2005, the following comparative balances of the first half year 2004 and whole year 2004 were reclassified:

	Other operating income	Other expenses
I Half Year 2004		
Initial opening balance 30 June 2004	811	(744)
Reclassification	(112)	112
Comparative balance 30 June 2004	699	(632)
2004		
Initial opening balance 31 December 2004	1,709	(1,572)
Reclassification	(294)	294
Comparative balance 31 December 2004	1,415	(1,278)

According to IAS 1 Presentation of Financial Statements clauses 34 -35, gains and losses arising from a group of similar transactions are reported on a net basis. On the assumption of cited above, the first half year 2004 and year 2004 financial statements are presented by netting gains / losses on the disposal and writ-offs of non-current assets and foreign exchange gains / losses arising from accounts receivables and accounts payables.

In the opinion of the Company's Management Board, the financial statements give a true and fair view of the financial position of the Company.

These financial statements are not audited.

#### 2. Segment information

Four major segments, fixed line, mobile telecommunication, construction services and other activities, are distinguished in the consolidated financial statements.

*Fixed network telecommunications* – this segment operates the national telecommunications network, with providing fixed telecommunication services and related value-added-services as well as provision of production, marketing and sales related services. The companies belonging to this business segment are Elion Enterprises AS, AS Elion Esindus, AS EsData and Viru Net OÜ.

**Mobile telecommunications** – this segment operates mobile networks and systems, and deals with the producing, marketing, and selling of services related thereto. The companies belonging to this business segment are AS EMT, AS EMT Esindused and AS Mobile Wholesale.

*Construction services* (discontinued from 1 December 2004) – these segment activities were construction and maintenance of telecommunication networks. The companies belonging to this business segment are AS Eltel Networks, AS Reveko Telekom, SIA Connecto Latvia and UAB Lidivos Technologijos.

Other activities – this segment covers the activities of the parent company AS Eesti Telekom.

Segment turnover represent inter-company income and expenses of the four above-mentioned segments. The inter-company turnovers between the companies belonging to the same segment are eliminated in this report.

Inter-company transactions were conducted on an arms-length basis.



Financial statements are prepared in thousands of EUR

#### 2.1 Main format – business segments

#### a) Results of the II Quarter 2005 / 2004

	Fixed not telecommu		Mob telecommu		Constru	uction	Other op	erations	Elimin	ations	Consolida	ited
	QII 2005	QII 2004 Restated	QII 2005	QII 2004 Restated	QII 2005	QII 2004 Restated	QII 2005	QII 2004 Restated	QII 2005	QII 2004 Restated	QII 2005	QII 2004 Restated
Revenue												
Revenue	36,460	37,059	43,080	42,433	-	2,356	-	-	-	-	79,540	81,848
Other operating income	336	2	73	409	-	9	-	-	-	-	409	420
Inter-segment revenue	2,947	3,147	5,096	5,907	-	2,029	-	1	(8,043)	(11,084)	-	-
Total revenue	39,743	40,208	48,249	48,749	-	4,394	-	1	(8,043)	(11,084)	79,949	82,268
Operating expenses												
Materials, consumables, supplies												
and services	(8,046)	(8,750)	(19,491)	(18,687)	-	(1,394)		-	-	-	(27,537)	(28,831)
Other operating expenses	(6,372)	(4,997)	(2,002)	(2,264)	-	(805)	` ′	(331)	-	-	(8,471)	(8,397)
Personnel expenses	(5,767)	(5,463)	(2,362)	(2,246)	-	(1,458)	(171)	(241)	-	-	(8,300)	(9,408)
Other expenses	(165)	(167)	(116)	(105)	-	(54)	(53)	(39)	-	-	(334)	(365)
Inter-segment expenses	(5,094)	(7,386)	(2,943)	(3,042)	-	(589)	(6)	(9)	8,043	11,026	-	-
Total expenses	(25,444)	(26,63)	(26,914)	(26,344)	-	(4,300)	(327)	(620)	8,043	11,026	(44,642)	(47,001)
EBITDA  Demonsistian amountisation and	14,299	13,445	21,335	22,405	-	94	(327)	(619)	-	(58)	35,307	35,267
Depreciation, amortisation and impairment of fixed and intangible												
assets	(6,294)	(7,467)	(5,539)	(5,545)	-	(140)	(2)	(10)	2	88	(11,833)	(13,074)
EBIT	8,005	5,978	15,796	16,860		(46)	(329)	(629)	2	30	23,474	22,193
Income / (expenses) from subsidiaries and associated												
companies, net	(41)	8	(14)	(20)	-	-	70,303	70,303	(70,303)	(70,303)	(55)	(12)
Other net financing items	428	183	232	256	-	(1)	230	219	-	-	890	657
Income tax on dividends	(8,073)	(6,483)	(14,128)	(17,964)	-	-	(73)	(26)	-	-	(22,274)	(24,473)
Net profit / (loss) for the period	319	(314)	1,886	(868)	-	(47)	70,131	69,867	(70,301)	(70,273)	2,035	(1,635)
Attributable to:												
Equity holders of the parent	319	(314)	1,886	(868)	-	(50)	70,131	69,867	(70,301)	(70,273)	2,035	(1,638)
Minority interest		-	-	-	-	3	-	-	-	-	-	3
	319	(314)	1,886	(868)	-	(47)	70,131	69,867	(70,301)	(70,273)	2,035	(1,635)



Financial statements are prepared in thousands of EUR

#### b) Result of the first half year 2005 / 2004

	Fixed ne		Mob		Constru	ıction	Other op	erations	Elimin	ations	Consolida	ited
	I HY 2005	I HY 2004 Restated	telecommu I HY 2005	I HY 2004 Restated	I HY 2005	I HY 2004 Restated						
Revenue												
Revenue	73,632	73,726	83,708	80,978	-	4,666	-	-	-	-	157,340	159,370
Other operating income	400	214	164	462	-	38	-	-	-	-	564	714
Inter-segment revenue	5,619	5,629	10,070	10,849	-	3,888	-	2	(15,689)	(20,368)	-	-
Total revenue	79,651	79,569	93,942	92,289	-	8,592	-	2	(15,689)	(20,368)	157,904	160,084
Operating expenses Materials, consumables, supplies and services	(17,166)	(16,581)	(38,740)	(36,553)	_	(2,902)	_	_	_	_	(55,906)	(56,036)
Other operating expenses	(12,143)	(9,572)	(4,052)	(4,104)	_	(1,470)	(180)	(448)	_	_	(16,375)	(15,594)
Personnel expenses	(11,525)	(11,439)	(4,692)	(4,379)	_	(2,954)	(327)	(435)	_	_	(16,544)	(19,207)
Other expenses	(272)	(317)	(243)	(198)	_	(88)	(56)	(44)	_	_	(571)	(647)
Inter-segment expenses	(10,068)	(13,791)	(5,609)	(5,387)	_	(1,085)	(12)	(16)	15,689	20,279	-	-
Total expenses	(51,174)	(51,700)	(53,336)	(50,621)	_	(8,499)	(575)	(943)	15,689	20,279	(89,396)	(91,484)
EBITDA Depreciation, amortisation and impairment of fixed and intangible	28,477	27,869	40,606	41,668	-	93	(575)	(941)	-	(89)	68,508	68,600
assets	(12,845)	(15,486)	(11,144)	(10,996)	-	(282)	(5)	(26)	5	176	(23,989)	(26,614)
EBIT Income / (expenses) from subsidiaries and associated	15,632	12,383	29,462	30,672	-	(189)	(580)	(967)	5	87	44,519	41,986
companies, net	181	2	(46)	(26)	-	-	70,303	70,303	(70,303)	(70,303)	135	(24)
Other net financing items	793	314	397	492	-	3	460	455	-	-	1,650	1,264
Income tax on dividends	(8,073)	(6,483)	(14,128)	(17,964)	-	-	(73)	(26)	-	-	(22,274)	(24,473)
Net profit / (loss) for the period	8,533	6,216	15,685	13,174	-	(186)	70,110	69,765	(70,298)	(70,216)	24,030	18,753
Attributable to:												
Equity holders of the parent	8,533	6,216	15,685	13,174	-	(167)	70,110	69,765	(70,298)	(70,216)	24,030	18,772
Minority interest		-	-	-	-	(19)	-	-	-	-	-	(19)
	8,533	6,216	15,685	13,174	-	(186)	70,110	69,765	(70,298)	(70,216)	24,030	18,753



Financial statements are prepared in thousands of EUR

#### 2.2 Other information by business segments

	Fixed ne	twork	Mob	ile	Constru	ection	Other ope	rations	Eliminat	tions	Consolid	lated
_	telecommur	nications	telecommu	nications	Collsur	iction	Other ope	rations	Ellillia	.10115	Consone	iaicu
	I HY	I HY	I HY	I HY	I HY	I HY	I HY	I HY	I HY	I HY	I HY	I HY
	30 June 2005	30 June 2004	30 June 2005	30 June 2004	30 June 2005	30 June 2004	30 June 2005	30 June 2004	30 June 2005	30 June 2004	30 June 2005	30 June 2004
Non-current assets (except investments in subsidiaries and	60,000	76 951	55 166	62.596		1.670	281	394	(22)	(1.127)	124 515	141 277
associates)	69,090	76,854	55,166	63,586	-	1,670	281	394	(22)	(1,127)	124,515	141,377
Investments in subsidiaries and associates	1,214	1,381	123	182	_	_	80,769	80,769	(80,769)	(81,293)	1,337	1,039
Current assets	57,673	49,395	46,711	42,703	_	3,209	41,367	42,667	(7,614)	(7,890)	138,137	130,084
_	· · · · · · · · · · · · · · · · · · ·					•	•	•		<u> </u>		·
Total assets	127,977	127,630	102,000	106,471	-	4,879	122,417	123,830	(88,405)	(90,310)	263,989	272,500
Equity attributable to equity holders of the parent	104,544	105,563	69,584	69,305	-	1,838	119,356	120,185	(80,792)	(82,423)	212,692	214,468
Minority interest	-	-	-	-	-	846	-	-	-	-	· -	846
Non-current liabilities	64	6	352	427	-	113	116	115	-	_	532	661
Current liabilities	23,369	22,061	32,064	36,739	-	2,082	2,945	3,530	(7,613)	(7,887)	50,765	56,525
Total equity and liabilities	127,977	127,630	102,000	106,471	-	4,879	122,417	123,830	(88,405)	(90,310)	263,989	272,500
Net cash from/ (used in) operating activities Net cash from / (used in) investing	30,252	22,593	38,031	39,815	-	(669)	1,754	1,988	144	3	70,181	63,730
activities	(988)	286	556	519	_	(200)	73,952	70,775	(73,401)	(68,476)	119	2,904
CAPEX	(8,843)	(5,886)	(3,107)	(6,184)	_	(236)	(4)	-	-	104	(11,954)	(12,202)
Net cash from / (used in) financing activities	(26,178)	(18,679)	(48,140)	(50,172)	-	226	(70,535)	(68,605)	73,257	68,369	(71,596)	(68,861)
Foreign exchange rate differences	49	(9)	(1)	(2)	_	(1)	7	3	-	_	55	(9)
Net increase / (decrease) in cash and cash equivalents	(5,708)	(1,695)	(12,661)	(16,024)	-	(880)	5,174	4,161	-	-	(13,195)	(14,438)

#### 2.3 Additional format - geographic segments

The components of revenues by geographic segments are as follows:

	Fixed network telecon	Fixed network telecommunications		Mobile telecommunications		Construction		Consolidated	
	I HY 2005	I HY 2004	I HY 2005	I HY 2004	I HY 2005	I HY 2004	I HY 2005	I HY 2004	
Revenue from customers in Estonia	64,977	64,496	79,441	77,073	-	3,667	144,418	145,236	
Revenue from customers outside Estonia	8,655	9,230	4,267	3,905	-	999	12,922	14,134	
	73,632	73,726	83,708	80,978	-	4,666	157,340	159,370	

Financial statements are prepared in thousands of EUR

#### 3. Tangible and intangible assets

	Tangible assets	Intangible assets
At cost		
31 December 2003	501,445	15,523
Additions	11,718	599
Acquired by finance leases	1,585	-
Acquired on acquisition of a subsidiary	133	12
Disposals and write-offs (-)	(2,902)	(398)
30 June 2004	511,979	15,736
31 December 2004	516,620	14,782
Additions	11,643	3,431
Acquired on acquisition of a subsidiary	207	6
Disposals and write-offs (-)	(5,582)	(50)
Reclassification	(127)	(2,832)
30 June 2005	522,761	15,337
Accumulated depreciation		
31 December 2003	355,991	7,592
Charge for the period	25,514	1,100
Acquired on acquisition of a subsidiary	45	6
Disposals and write-offs (-)	(2,744)	(398)
30 June 2004	378,806	8,300
31 December 2004	387,844	8,955
Charge for the period	23,188	801
Acquired on acquisition of a subsidiary	74	1
Disposals and write-offs (-)	(5,496)	(68)
30 June 2005	405,610	9,689
Carrying amount		
At 30 June 2004	133,173	7,436
At 30 June 2005	117,151	5,648

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#### 4. Investments in subsidiaries

	Note	Country of	Owners	ship interest	Principal activity	Owner
		incorporation	30 June 2005	31 December 2004		
Elion Enterprises AS		Estonia	100%	100%	Network services for operators, data communication and Internet products, voice communication solutions and Internet content services for business and residential customers	AS Eesti Telekom
AS Elion Esindus		Estonia	100%	100%	Retail sales of telecommunication products and services	Elion Enterprises AS
AS EsData		Estonia	100%	100%	Internet and data communication services, VoiP long distance calls and equipment hosting services	Elion Enterprises AS
Viru Net OÜ	5	Estonia	100%	100%	Internet services	Elion Enterprises AS
AS EMT		Estonia	100%	100%	Construction and operatin of mobile networks, providing mobile communication services	gAS Eesti Telekom
EMT Esindused AS		Estonia	100%	100%	Retail sales of telecommunication products and services	AS EMT
AS Mobile Wholesale		Estonia	100%	100%	Wholesale of mobile phones	AS EMT

#### 5. Acquisition of subsidiaries

Elion Enterprises AS purchased 100% of the shares of Viru Net OÜ on 30 December 2004. The acquisition cost was 0.4 million EUR. Viru Net OÜ is one of the leading Internet service providers to business in the county of Ida-Virumaa. The enterprise was established in 1997. The turnover of Viru Net OÜ in 2004 was 0.3 million EUR with a net profit of 0.02 million EUR. The company currently has 17 employees. The financial results of Viru Net OÜ are consolidated from 1 January 2005.

The effect of the acquisition of subsidiary on goodwill and cash flows in the first half year 2005 was the following:

	Acquirer's carrying amount at 31.12.2004	Fair value
Fixed assets	190	190
Receivables	8	8
Cash and cash equivalents	4	4
Non-current liabilities	(26)	(26)
Current liabilities	(109)	(109)
Net identifiable assets and liabilities	67	67
Goodwill		348
Total consideration		(415)
Paid up to 30.06.2005		(320)
Cash and cash equivalents		4
Net cash in / (out) flow	_	(316)

Financial statements are prepared in thousands of EUR

#### 6. Investments in associates

	Country of incorporation	Ownership interest		Principal activity	Owner
	<del>-</del>	30 June 2005	31 December 2004	<del>-</del>	
AS Intergate	Estonia	50%	50%	Venture capital investments into companies with innovative technologies	Elion Enterprises AS
AS Sertifitseerimiskeskus	Estonia	50%	50%	Providing certification and related services	Elion Enterprises AS – 25% AS EMT – 25%
OÜ Voicecom	Estonia	26%	26%	Designing and providing software for mobile related services	AS EMT

#### 7. Inventories

In the first half year 2005, the value of the inventories was decreased by the total amount of 290 thousand EUR (first half year 2004: 73 thousand EUR) based on the estimated decline of the realisation value below their acquisition cost.

#### 8. Equity

#### a) Issued capital

	30 June 2005	<b>31 December 2004</b>
Ordinary shares issued par value 0.64 EUR per share,		
fully paid	137,954,528	137,954,528

The ordinary shares are distributed between the main groups of shareholders as follows:

	30June	2005	<b>31 December 2004</b>		
	Number of	Ownership	Number of	Ownership	
	shares	interest %	shares	interest %	
Republic of Estonia	37,485,100	27.17	37,485,100	27.17	
Public investors	31,139,257	22.57	31,492,114	22.83	
TeliaSonera AB (Baltic Tele AB)	69,330,171	50.26	68,977,314	50.00	
	137,954,528	100.00	137,954,528	100.00	

The holders of ordinary shares are entitled to receive dividends as declared by the general meeting, and are entitled to one vote per share at general meetings of the shareholders of the parent company.

Non-monetary contribution has been made for 63,883,178 shares in the total value of 56,923 thousand EUR.

#### b) Re-acquiring of shares

The Annual General Meeting of Shareholders, on 18 May 2005, authorized AS Eesti Telekom to acquire within one year from the adoption of this resolution, i.e. until 18 May 2006 (the same authority, which was obtained from last Annual General Meeting on 18 May 2004, terminated on 18 May 2005) AS Eesti Telekom ordinary shares so that the total of nominal values of own shares held by AS Eesti Telekom would not exceed the limit set by statutory regulations, and that the price payable per share would not exceed the highest price paid for the ordinary shares of AS Eesti Telekom on the Tallinn Stock Exchange on the day of acquiring the shares. AS Eesti Telekom has to pay for the shares from the company's assets in excess of its share capital, capital reserves, and share premium. The amount of shares to be acquired each time shall be determined on

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each occasion separately by a resolution of AS Eesti Telekom's Supervisory Council. As of 30 June 2005, no shares have been re-acquired by AS Eesti Telekom.

#### c) Reserves

Reserves include:

- Obligatory legal reserve required by the Commercial Code. Subject to the approval of the general
  meeting, the reserve may be used for covering cumulated losses, if the latter cannot be covered with
  other unrestricted equity, and for increasing share capital.
- Share premium the positive difference between the issue price and nominal value of issued shares (issue premium).

21 thousand EUR from 2004 net profit were transferred to the legal reserve in the first half year 2005 (I HY 2004: 16 thousand EUR).

#### d) Dividends

Dividends in the total amount of 70,535 thousand EUR (2004: 70,377 thousand EUR) or 0.51 EUR per ordinary share were disbursed in the first half year 2005 (2004: 0.51 EUR and 639.11EUR per preference share). Viru Net OÜ paid dividends debt from year 2004 in the amount 90 thousand EEK.

#### e) Earnings per share

Basic earnings per share have been calculated as follows:

<u>II Quarter 2005</u>: EUR 0.01 = 2,035,000: 137,954,528 <u>I Half Year 2005</u>: EUR 0.17 = 24,030,000: 137,954,528

<u>II Quarter 2004</u>: EUR (0.01) = (1,638,000): 137,747,795 I Half Year 2004: EUR 0.14 = 18,772,000: 137,696,111

In view of the fact that the Group had not any dealings with a dilutive effect of earnings per share at the end of the first half years 2005 and 2004, diluted earnings per share equal basic earnings per share.

The following data has been used in the ascertainment of basic earnings per share at the time of calculation of the indicator:

	2005	2004
Net profit / (loss) for the II Quarter attributable to equity holders of		
the parent (EUR)	2,035,000	(1,638,000)
Net profit for the I Half Year attributable to equity holders of the		
parent (EUR)	24,030,000	18,772,000
The average number of ordinary shares (I Quarter)	137,954,528	137,747,795
The average number of ordinary shares (I Half Year)	137,954,528	137,696,111

#### f) Share information

AS Eesti Telekom shares are quoted in the main list of the HEX Tallinn Stock Exchange and in the main list of GDR-s on the London Stock Exchange. Each GDR (Global Depositary Receipt) represents three ordinary shares.

The information about the price of an AS Eesti Telekom ordinary share on the Tallinn Stock Exchange is following (EUR):

	I HY 2005	2004	I HY 2004
Ordinary share highest price for the			
reporting period	8.60	8.10	8.09
Ordinary share lowest price for the			
reporting period	7.10	6.50	6.50
Ordinary share average price for the			
reporting period	7.99	7.16	7.41

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#### 9. Borrowings

	30 June 2005	31 December 2004
Non-current	64	38
Current	177	1,212
	241	1,250

The movements in the borrowings can be analyzed as follows:

Opening balance 31 December 2004	1,250
Proceeds from borrowings	51
Repayments of borrowings	(1,106)
Other movements	46
Closing balance 30 June 2005	241

#### 10. Provisions

#### a) Non-current retirement benefit provisions

31 December 2004	512
Additional provision in the reporting period	4
Decrease of provision in the reporting period	(48)
30 June 2005	468

#### b) Current provisions

	Termination	Current portion of retirement benefit	Total
	benefits provision	provision	
31 December 2004	243	42	285
Additional provision in the reporting period	134	41	175
Utilisation of provision in the reporting period	(175)	(28)	(203)
30 June 2005	202	55	257

#### 11. Related party transactions

Transactions with related parties are transactions with associates, shareholders, members of the Supervisory Council and the Management Board, employees, their relatives and the companies in which they hold majority interest.

#### a) Name and relationship of related party

Name	Relationship with AS Eesti Telekom Group
Members of the Management Board and the Supervisory Council List of associates is shown in Note 6	
Enterprises of TeliaSonera AB Group	Parent company, shareholder
Eltel Networks Corporation (up to 30 November 2004)	Minority shareholder of AS Eltel
	Networks

#### b) Directors' and executives' remuneration

The remuneration of directors and other members of key management during the first half year 2005 and 2004 were as follows:

	I HY 2005	I HY 2004
Salaries	827	832

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#### c) Trading transactions

Transactions with related parties were conducted under market terms.

During the first half year 2005 and 2004, group companies entered into the following transactions with related parties:

	I HY 2005	I HY 2004
Telecommunication services provided		
Associated companies	42	24
Shareholders	6,075	5,257
Companies where Supervisory Council members of the Group		
have significant influence	-	17
	6,117	5,298
Other sales		00
Associated companies	1	89
Shareholders	-	14
Companies where Supervisory Council members of the Group		1
have significant influence		104
	1	104
Telecommunication services purchased		
Associated companies	43	19
Shareholders	4,487	2,723
	4,530	2,742
Other services purchased		
Associated companies	1	-
Shareholders	5	175
Companies where Supervisory Council members of the Group		
have significant influence	6	6 181
	0	191
Financial income	0	0
Associated companies	8	9
Financial expenses		
Shareholders	5	18
Amount owed by related parties	220	207
Associated companies	328	397
Shareholders Companies where Supervisory Council members of the Group	3,289	3,485
have significant influence		2
nave significant influence	3,617	3,884
Amount owed to related parties	3,017	3,004
Associated companies	4	_
Shareholders	2,063	1,261
Companies where Supervisory Council members of the Group	-,000	1,201
have significant influence	-	2
<del>-</del>	2,067	1,263

#### 12. Contingencies

	I HY 2005	I HY 2004
Guaranties to former employees	13	13
Guaranties to employees	2	-
Guaranties to companies	13	86