

18 July 2002

THE FINANCIAL RESULTS OF THE FIRST SIX MONTHS OF 2002

Eesti Telekom, the leading provider of telecommunication services in Estonia, hereby announces its results for the six-month period ended 30 June 2002.

Financial highlights

	6 months 2002	6 months 2001	Change, %
Total revenue, mEUR	145	132	10
EBITDA, mEUR	70	65	7
EBITDA margin, %	48	49	
EBIT, mEUR	37	32	17
EBIT margin, %	25	24	
Profits before taxes, mEUR	37	34	8
Net profits for the period, mEUR	31	32	-4
EPS, EUR	0.22	0.23	-4
No. of A- shares	137,383,178	137,383,178	
Investments, mEUR	13	27	-52
Net gearing, %	-12.0	2.4	
ROA, %	23	23	
ROE, %	33	31	

Commenting on these financial results, Chairman, Jaan Männik, stressed:

“Several favourable trends in the operations of the Group have continued to prevail during the first half-year of 2002. Measures oriented on efficiency improvement have started to show positive results.”

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CHAIRMAN'S STATEMENT

Results of the first half-year of 2002 were favourable for the Eesti Telekom Group. Although the Estonian mobile market has been intensively penetrated, AS EMT, the mobile operator of the Group, has still found new possibilities for increasing its revenues and profits. The fixed market was liberalized on January 1, 2001. AS Eesti Telefon, the fixed communications operator, has adjusted to the existing working environment and has been able to stabilize its market shares.

Last year, we talked extensively about measures meant for improving efficiency. Our investing policy and the structure of our tangible assets were reviewed. Changes were made in our customer service sphere. As a result, the profit margins of almost all the companies of the Group improved in the first half of 2002.

The Eesti Telekom Group cash flow has continued to be positive. Net gearing has reached -12%.

Revenues, expenses and profit

In the first half of 2002, consolidated revenues of the Eesti Telekom Group amounted to 145 mln EUR, showing a rise of 10% compared to the first half-year of 2001. Operating expenses were 76 mln EUR, up by 12%. EBITDA of the Group was 70 mln EUR (margin 48%), showing a rise of 7%. Depreciation for the period was 2% lower than a year ago. EBIT of the Group was up by 17%, amounting to 37 mln EUR. On June 19, 2002, AS Eesti Telekom paid out dividends in the amount of 48 mln EUR to its shareholders for the year 2001. Income tax on dividends amounted to 6 mln EUR (2 mln EUR in 2001). The net profit of the Eesti Telekom Group in the first half-year of 2002 was 31 mln EUR, or 0.22 EUR per share.

Outcomes of the first six months of 2001 and 2002 were influenced by the following extraordinary factors:

	2002	2001
Total revenues	AS Eesti Telefon sold property with a capital gain of 3.5 mln EUR.	
Total expenses		AS Eesti Telefon released a 2.9 mln EUR reserve related to the OÜ Albufent claim.
Income from associates		AS Eesti Telefon sold its ownership in AS Teabeliin. 2.1 mln EUR of profit were accounted as income from associates.

The consolidated revenues of the Eesti Telefon Group amounted to 85 mln EUR, down by 9% compared to the same period in 2001. Operating expenses were 51 mln EUR, down by 16%. EBITDA of the Group was 34 mln EUR. The EBITDA margin has risen to 40%. Depreciation during the first six months of the year was significantly lower than in 2001 (down by 9%). EBIT of the group was up by 40%, amounting to 12 mln EUR. The Eesti Telefon Group earned 11 mln EUR of net profit in the first half-year of 2002 (up by 18%, compared to the same period in 2001).

The operating revenues of AS Eesti Telefon were down by 11%, compared to the same period in 2001. Revenues from all categories of voice-communication services to end-customers were down: domestic call revenues by 17%, dial-up revenues by 41%, international call revenues by 9%, and revenues from calls to mobile networks by 14%. On the positive side, revenues from monthly fees were up by 26%. Revenues from data communications and the Internet grew by 89%. In the first half of 2002, Eesti Telefon made a capital gain of 3.5 mln EUR from the selling of various assets, which is categorized under "other revenues".

Market shares of AS Eesti Telefon have been stable. The company estimates its share of total call minutes, domestic call minutes, fixed to mobile minutes, and international call minutes to be 89%, 89%, 75%, and 71%, respectively.

The operating expenses of AS Eesti Telefon were down by 18%. The largest part of the decrease was due to lower interconnection costs resulting from directing a large part of mobile calls directly from the network of one operator to the network of another. Personnel expenses were down by 10%. The number of employees of AS Eesti Telefon had fallen to 1,418 by the end of June 2002 (June 2001: 1,797).

The total revenues of the EMT Group amounted to 74 mln EUR, up by 10%. The operating expenses of the Group were 38 mln EUR, also up by 10%. EBITDA of the EMT Group was 37 mln EUR, with a margin of 49%. The net profit of the Group was 26 mln EUR, up by 6%, compared to the same period in 2001.

The number of customers of AS EMT reached 406 thousand by the end of June. The company had 267 thousand contractual customers and 139 thousand prepaid-card users. Monthly ARPU (Average Revenues Per User) has been traditionally high over the summer. Monthly ARPU in June 2002 was 29 EUR (June 2001: 30 EUR, December 2001: 28 EUR).

EMT's revenues from all main categories were up during the first half-year of 2002. Revenues from SMS had the highest growth-rate, exceeding the corresponding figure in 2001 by 28%. The growth resulted from a wider customer base and new services being offered by EMT. A good example is the multi-SMS service, which allows enterprises to send messages via Internet to their numerous customers' mobile phones, or offers consumers the possibility of paying for purchases by mobile phone. For instance, at the recent exceedingly popular beer festival in Tallinn, it was possible to pay for a glass of beer by mobile phone. In February, Sonera, the Finnish mobile operator, and EMT successfully demonstrated the roaming and interconnection capability of the multimedia messaging service (MMS) between the various pay GPRS networks available to the consumer. The successful implementation of this service showed that mobile subscribers can send and receive multimedia messages even through other networks. Sonera and EMT also demonstrated how multimedia messages can be exchanged between the subscribers of different operators. In June, EMT continued testing MMS in Estonia in cooperation with Ericsson. But, despite rapid growth, SMS revenues were only 3% of the total revenues of AS EMT during the first half-year of 2002, thereby showing that there is still plenty of space for future growth.

Balance sheet and cash flows

At the end of June, 2002, the total assets of the Eesti Telekom Group amounted to 258 mln EUR (December 2001: 271 mln EUR). Tangible assets were reduced, from the beginning of the year, by 21 mln EUR. Current and non-current interest bearing liabilities of the Group were reduced by 1 mln EUR. By the end of the period, net debt of the Group amounted to -26 mln EUR, and net gearing was -12%.

Net cash inflows of the Group in the first half of 2002 amounted 3 mln EUR. Net operating cash flow was 61 mln EUR (first half-year of 2001: 51 mln EUR). The operating cash flow does not include income tax on dividends in the amount of 6 mln EUR. Cash outflow into investing activities was essentially smaller than a year ago: -8 mln EUR in 2002, -23 mln EUR in 2001. Cash outflow into financing activities was 49 mln EUR, including dividends of 48 mln EUR.

Investments

The Eesti Telefon Group invested 7 mln EUR during the first half of 2002 (first half-year of 2001: 19 mln EUR). The majority of the investments went into improving the quality of the network. By the end of June, the digitalisation rate had risen to 74.1% (December 2001: 71.8%). 5,400 new ADSL connections were installed during the six-month period. The total number of Atlas ADSL connections reached 22,300 (a penetration of 1,7 lines per 100 people). In May, the speed of most ADSL Internet permanent connection packages was as much as doubled, allowing customers to better enjoy the various multi-media and content services. If, up until now, ADSL services could primarily be enjoyed by the consumers and firms located in the more highly populated areas, then, in July 2002, Eesti Telefon began to offer a new wireless Internet permanent connection Atlas RDSL. New connection functions through of radio waves and gives rural consumers also an opportunity to make use of a practical and even faster Internet permanent connection.

The number of main lines in use at the end of June was 472 thousand (a penetration of 34.7 lines per 100 people). The number of main lines, compared to the beginning of the year, has been reduced by 29

thousand. Mainly residential customers have been giving up their fixed lines. The number of lines per employee was 326.

The second biggest sphere of investment for Eesti Telefon, during the first half-year, was the development of an in-house IT network. In February, the Group expanded through the acquisition of a new firm. So as to extend its activities beyond Estonia, AS Connecto, a subsidiary of the Group, acquired 100 % of the shares of the network construction company SIA Connecto Latvia (previously SIA Link), which operates in Latvia. In April, AS Eesti Telefon invested an additional 0.3 mln EUR into the Group associated firm AS Sertifitseerimiskeskus.

The EMT Group invested 6 mln EUR during the first half-year (2001: 9 mln EUR). The majority of investments made by EMT went into base stations and exchanges. AS EMT also made also a 0.3 mln EUR investment into AS Sertifitseerimiskeskus.

On May 21, 2002, the Ministry of Roads and Communications presented to the *Riigikogu* (Parliament) an amendment for the Telecommunications Act, which establishes the conditions for the issuing of the third generation mobile network licenses. According to the Ministry's proposal, the licenses would be issued on a tender basis. The participation fee in the tender would be 50 mln EUR. The Ministry's plan is to issue four third generation licenses. The tender is expected to take place in the beginning of 2003. It is the opinion of the management of AS EMT, that for a small market like Estonia, four licenses are too many. If four licenses are issued, the capacity of the frequency band of each operator would be quite limited, leading to lower efficiency of investments, and higher prices for the final consumers.

Relations with state regulators

During the second quarter of 2002, two legal disputes between AS Eesti Telefon and certain government agencies came to an end.

On April 24, 2001, the Competition Board issued a precept, based on the Competition Act, prohibiting Eesti Telefon from levying a per-minute rate of 0.02 euro-cents at peak time, 0.017 euro-cents at off-peak time, and 0.01 euro-cents at night for voice calls in its network. Eesti Telefon was expected to levy a rate lower than the aforementioned rates. According to the Competition Act, a fine in the amount of up to 5% of the net sales for the year preceding the decision to impose the fine can be imposed for the abuse of a market dominant position.

Eesti Telefon was of the opinion that the aforementioned rates were cost-based, and contested the precept at the Tallinn Administrative Court on May 23, 2001. The Tallinn Administrative Court agreed with Eesti Telefon and nullified the precept of the Competition Board on January 17, 2002. The Competition Board appealed to a higher court, but the Circuit Court confirmed the Administrative Court's decision.

On April 18, 2001, the Communications Board issued a precept to Eesti Telefon, which required Eesti Telefon to provide interconnection services below the cost of the service. Eesti Telefon contested the precept. In June 2002, Eesti Telefon decided to end the actions concerning the legality of the precept, and the conformity of the underlying provisions of the Telecommunications Act to the Constitution, because the legal action had lost its meaning for Eesti Telefon. Namely, these provisions of the Telecommunications Act expired on December 31, 2001. Thus, the cause of the legal action became null and void.

Potential change in the ownership structure

On March 26, 2002, Sonera of Finland and Telia of Sweden, the strategic partners of AS Eesti Telekom, announced that they are planning to merge. Telia will make a purchase offer to the shareholders of Sonera, offering 1.51440 Telia shares for one Sonera share. The Sonera and Telia merger plan was presented to the European Union for approval, which was given on July 10, 2002. However, the approval is dependent upon the fulfilment of certain conditions by Sonera and Telia.

Annual General Meeting of the Shareholders

The Annual General Meeting of the Shareholders of AS Eesti Telekom took place on May 17, 2002. The meeting approved Annual Report 2001, and the proposal for allocation of net profit. It was decided that the owners of A-shares would be paid dividends of 0.35 EUR per share (in total 48 mln EUR, or 97% of the net profit of 2001). The owner of B-share was entitled to dividends of 639 EUR.

The list of shareholders entitled to dividends was fixed on June 5, 2002 and dividends were paid out on June 19, 2002.

The General Meeting authorised AS Eesti Telekom to acquire, within one year, AS Eesti Telekom A-series shares, so that the total nominal value of own shares held by AS Eesti Telekom would not exceed the legal limits, and so that the price payable per share would not exceed the highest price paid for an AS Eesti Telekom A share on the Tallinn Stock Exchange, on the day of acquiring the shares. Any possible share buy-back shall be approved by AS Eesti Telekom council.

Kennet Rådne, Heido Vitsur, Raivo Vare, and Aimo Eloholma were elected to be new members of the Supervisory Council of Eesti Telekom, where they replaced Mart Nurk, Andrus Villem, Madis Üürrike, and Timo Virtanen. The remaining six members of the council were re-elected for one more term. Aare Tark continues as the chairman of the Council.

Villu Vaino from AS Deloitte & Touche Audit continues to audit Eesti Telekom in 2002.

Definitions

Net debt – long term and short term debt, less cash and cash equivalents and short term investments

ROA – Net profit for the period expressed as percentage of average total assets

ROE – Pre-tax profit for the period expressed, as percentage of average equity

AS EESTI TELEKOM AND SUBSIDIARY COMPANIES
QUARTERLY DATA
mln EUR

	Q2 2001	Q3 2001	Q4 2001	Q1 2002	Q2 2002
Total revenue	68.2	69.2	72.3	67.2	78.0
Total expenses	37.6	38.2	44.9	34.8	40.7
EBITDA	30.6	31.0	27.5	32.4	37.3
<i>margin</i>	45%	45%	38%	48%	48%
Depreciation	16.6	16.6	22.7	16.4	16.3
EBIT	14.0	14.4	4.8	16.0	21.0
<i>margin</i>	21%	21%	7%	24%	27%
Income from associates	2.1	-0.2	-0.1	-0.1	-0.1
Other net income	0.2	-0.5	-0.4	0.2	-0.3
Profit before tax	16.3	13.7	4.3	16.1	20.6
Income tax	-2.0	0.0	0.0	0.0	-6.0
Profit after tax	14.3	13.7	4.3	16.1	14.6
Minority interest	0.0	0.0	0.0	0.0	0.0
Net profit for the period	14.3	13.7	4.3	16.1	14.6
Operating cash flows	32.5	24.9	35.0	24.1	36.6
Investments	-11.2	-16.5	-17.5	-4.5	-3.2
Cash flows before dividends and loan repayments	21.3	8.4	17.5	19.6	33.4
Dividends	-48.3	0.0	0.0	0.0	-48.3
Loan repayments	-0.9	-11.5	-0.4	-0.8	-0.4
Net change in cash	-27.9	-3.1	17.1	18.8	-15.3
Total assets	267.5	265.1	270.7	281.5	258.0
- current assets	61.6	59.6	70.9	93.7	79.2
- cash and cash equivalents	15.7	12.5	29.7	48.4	33.2
- non-current assets	205.9	205.5	199.8	187.8	178.8
Total equity	213.2	226.8	231.1	247.1	213.4
Minority interest	0.0	0.0	0.0	0.0	0.0
Total liabilities	54.3	38.3	39.6	34.4	44.6
- ST borrowings	13.3	2.6	5.6	5.6	5.3
- LT borrowings	7.4	6.5	3.1	2.4	2.3

AS EESTI TELEKOM AND SUBSIDIARY COMPANIES
INCOME STATEMENT

In thousands of euros (EUR)

	Note	6 mths to 30 June 02	6 mths to 30 June 01 Restated	2001
Revenue				
Net sales		140,348	129,833	265,516
Change in work-in-progress		224	240	34
Capitalized self-constructed assets		374	1,128	5,568
Other revenue		4,234	1,145	2,714
Total revenue		145,180	132,346	273,832
Operating expenses				
Materials, consumables, supplies and services		44,591	37,220	82,492
Other operating expenses		14,061	12,683	31,634
Personnel expenses		15,772	16,508	34,177
Other expenses		1,091	1,002	2,117
Total expenses		75,515	67,413	150,420
Profit from operations before depreciation and amortisation		69,665	64,933	123,412
Depreciation and amortisation	2	32,712	33,302	72,582
Profit from operations		36,953	31,631	50,830
Income/ expenses from subsidiaries and associated companies (net)		-224	2,089	1,715
Other net financing items		-144	213	-749
Profit before tax		36,585	33,933	51,796
Income tax on dividends		5,986	1,977	1,977
Profit after tax		30,599	31,956	49,819
Minority interest		0	36	36
Net profit from ordinary activities		30,599	31,920	49,783
Net profit for the period		30,599	31,920	49,783
Earnings per share				
	6e			
Basic earnings per share (in EUR)		0.22	0.23	0.36
Diluted earnings per share (in EUR)		0.22	0.23	0.36

AS EESTI TELEKOM AND SUBSIDIARY COMPANIES
BALANCE SHEET

In thousands of euros (EUR)

	Note	30 June 2002	31 Dec 2001	30 June 2001 Restated
ASSETS				
Current assets				
Cash and cash equivalents		33,156	29,669	15,675
Trade receivables, net		30,009	25,777	27,297
Other receivables		790	685	459
Accrued income		7,702	6,342	6,105
Prepaid expenses		909	1,800	1,764
Inventories		6,652	6,648	10,262
Total current assets		79,218	70,921	61,562
Non-current assets				
Long term financial assets	4	2,093	1,692	2,353
Tangible assets, net	2	173,830	194,538	199,914
Intangible assets, net	2	2,844	3,588	3,596
Total non-current assets		178,767	199,818	205,863
TOTAL ASSETS		257,985	270,739	267,425
EQUITY AND LIABILITIES				
Current liabilities				
Interest bearing loans and borrowings	5	5,319	5,635	13,287
Customer prepayments		232	590	389
Accounts payable to suppliers		8,362	16,677	13,071
Other payables		0	11	41
Tax liabilities		13,795	2,090	7,629
Accrued expenses		13,701	9,756	9,180
Provisions		791	1,117	411
Prepaid revenue		104	661	2,774
Total current liabilities		42,304	36,537	46,782
Non-current liabilities				
Interest bearing loans and borrowings	5	2,308	3,139	7,443
Total non-current liabilities		2,308	3,139	7,443
Equity				
	6			
Issued capital		87,804	87,804	87,804
Share premium		19,810	19,810	19,810
Statutory legal reserve		8,781	8,781	8,781
Retained earnings		66,379	64,885	64,885
Net profit for the period		30,599	49,783	31,920
Total equity		213,373	231,063	213,200
TOTAL EQUITY AND LIABILITIES		257,985	270,739	267,425

AS EESTI TELEKOM AND SUBSIDIARY COMPANIES
CASH FLOW STATEMENT
In thousands of euros (EUR)

	Note	6 mths to 30 June 02	6 mths to 30 June 01 Restated
Cash flows from operating activities			
Profit before tax and minority interest		36,585	33,933
Adjustments for:			
Depreciation and amortisation	2	32,712	33,302
Profit/loss from disposal of fixed assets		-3,368	-300
Income/ expense from subsidiaries and associates, net		224	-2,089
Interests income/ expense, net		-456	-292
Other non-cash adjustments		44	147
Operating profit before working capital changes		65,741	64,701
Change in current receivables		-4,727	-4,663
Change in inventories		65	-725
Change in current liabilities (except loans)		-115	-7,801
Adjusted cash generated from operations		60,964	51,512
Interest paid		-259	-701
Net cash flows provided by operating activities		60,705	50,811
Cash flows from investing activities			
Purchase of tangible assets		-11,858	-25,540
Purchase of licenses		-712	-605
Purchase of shares, investments and other		-639	-1,405
Proceeds from sales of tangible assets		4,761	481
Proceeds from sales of associates		0	2,780
Loans granted		-8	-20
Cash receipts from repayment of loans		2	3
Dividends received		6	0
Interest received		703	1,039
Net cash flows used in investing activities		-7,745	-23,267
Cash flows from financing activities			
Proceeds from convertible long-term debt	5	2	28
Proceeds from nonconvertible long-term debt	5	79	0
Repayment of nonconvertible long-term debt	5	-242	-217
Repayment of long-term borrowings	5	-1,019	-1,294
Payment of finance lease liabilities		0	-1,063
Dividends paid	6	-48,293	-48,293
Net cash flows used in financing activities		-49,473	-50,839
Net increase / (decrease) in cash and cash equivalents		3,487	-23,295
Cash and cash equivalents at beginning of year		29,669	38,970
Cash and cash equivalents at end of period		33,156	15,675

AS EESTI TELEKOM AND SUBSIDIARY COMPANIES
STATEMENT OF CHANGES IN EQUITY

In thousands of euros (EUR)

	Issued capital	Share premium	Reserves	Retained earnings	Net profit for the period	Total
31 December 2000	87,804	19,810	7,987	42,276	71,696	229,573
Net profit for the period transferred into retained earnings	0	0	0	71,696	-71,696	0
Amounts transferred to reserves	0	0	794	-794	0	0
Dividends paid	0	0	0	-48,293	0	-48,293
Net profit for the period	0	0	0	0	31,920	31,920
30 June 2001	87,804	19,810	8,781	64,885	31,920	213,200
31 December 2001	87,804	19,810	8,781	64,885	49,783	231,063
Net profit for the period transferred into retained earnings	0	0	0	49,783	-49,783	0
Dividends paid	0	0	0	-48,293	0	-48,293
Foreign exchange differences	0	0	0	4	0	4
Net profit for the period	0	0	0	0	30,599	30,599
30 June 2002	87,804	19,810	8,781	66,379	30,599	213,373

Foreign exchange differences result from conversion of financial statements of SIA Connecto Latvia, a fully-owned subsidiary of AS Connecto, registered in Latvia, from Latvian Latt into Estonian kroons.

AS EESTI TELEKOM AND SUBSIDIARY COMPANIES
NOTES FOR THE FINANCIAL STATEMENTS AS OF 30 JUNE 2002
In thousands of euros (EUR)

1. Accounting policies and measurement basis used in preparation of interim financial statements

The consolidated interim financial statements for the six months period ending 30 June 2002 are prepared in accordance with the International Accounting Standards (IAS 34). In all material respects, the same accounting principles have been followed as in the preparation of financial statements for 2001.

Historical cost has been used as the general *measurement basis*.

The consolidated financial statements include all subsidiaries that are controlled by the parent company. When an entity began, or ceased to be controlled during the year, the results are included only from the date control commenced, or up to the date control ceased. Control is presumed to exist where more than one half of a subsidiary's voting power is controlled by the parent company, or the parent company is able to govern the financial and operation policies of a subsidiary, or control the removal or appointment of a majority of a subsidiary's board of directors.

All intercompany transactions and balances have been eliminated.

Minority interests in the equity and results of the entities that are controlled by the parent company are shown as a separate item in the consolidated financial statements.

Investments in associates are accounted for under the equity method of accounting.

An associate is an enterprise in which the Group holds, directly or indirectly, more than 20% of the voting power of the enterprise, or where the Group exercises significant influence over the enterprise, but is not subject to control by the Group.

Transactions in foreign currencies are translated at the rate of exchange prevailing at the transaction date. At the balance sheet date, monetary assets and liabilities dominated in foreign currencies are translated at the rate of exchange prevailing at that date. Resulting exchange differences are recognised in the income statement for the year.

In relation to the rendering of *services*, revenue is recognised when no significant uncertainties remain concerning the derivation of consideration or associated costs.

In relation to *the sale of goods*, revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, and no significant uncertainties remain regarding the derivation of consideration, associated costs, or the possible return of goods.

Interests, royalties and dividends arising from the use by others of the Group's resources are recognised when it is probable that the economic benefits associated with the transaction will flow to the Group and the revenue can be measured reliably. Interest income is recognised as it accrues (taking into account the effective yield on the asset) unless collectibility is in doubt. Royalty income is recognised on an accrual basis in accordance with the substance of the relevant agreement. Dividend income is recognised when the shareholder's right to receive payment is established.

Cash and cash equivalents consist of cash on hand, balances with banks and short-term investments.

Restatement

At the end of 2001 balance sheet and income statement accounts were partly reclassified. Respective changes have been made to first half-year 2001 accounts to make them comparable as follows:

	Beginning balance 30 June 2001 in thousand of EUR	Restatement in thousand of EUR	Restated balance 30 June 2001 in thousand of EUR
a) Income statement			
Revenue			
Other revenue	4,088	-2,943	1,145
Operating expenses			
Materials, consumables, supplies and services	38,216	-996	37,220
Other operating expenses	14,140	-1,457	12,683
Personnel expenses	16,510	-2	16,508
Other expenses	1,489	-487	1,002
b) Balance sheet			
Assets			
Trade receivables, net	25,308	1,989	27,297
Other receivables	2,448	-1,989	459
Equity and liabilities			
Tax liabilities	8,290	-661	7,629
Accrued expenses	8,519	661	9,180

Restatement of the income statement accounts is related to the following main factors:

- Until December 2001, release by AS Eesti Telefon of the 2,943 thousand EUR reserve related to the OÜ Albufent claim, was accounted as an increase in “Other revenue”. In Annual Report 2001, the transaction was accounted as a reduction in “Materials, consumables, supplies and services” (-1,179 thousand EUR) and “Other operating expenses” (-1,764 thousand EUR). In interests of comparability, the same change has been made into first half-year 2001 income statement.
- Up until December 2001, AS EMT accounted expenses related to bad debts as “Other expenses”. Starting from December 2001, the category of expenses has been accounted as “Other operating expenses”. In interests of comparability, 337 thousand EUR of bad debts of AS EMT have been added to “Other operating expenses” in June 30, 2001, income statement and the same amount has been subtracted from “Other expenses”.

Restatement of the balance sheet accounts is related to the following circumstances:

- Until December 2001, AS Eesti Telefon accounted claims on international operators as “Other receivables”. In Annual Report 2001, the claims are accounted as “Trade receivables”. The same correction has been made into June 30, 2001, balance sheet.
- Restatement of tax liabilities and accrued expenses in the first half-year of 2001 was caused by a tax liability, payable in the next accounting period, that was transferred into accrued expenses.

In the opinion of the Company’s Management Board, the financial statements give a true and fair view of the financial position of the Company.

2. Tangible and intangible assets

	Tangible assets	Intangible assets
<u>Cost value</u>		
31 December 2000	422,895	10,574
Additions	25,713	773
Disposals	-4,770	-32
30 June 2001	443,838	11,315
31 December 2001	467,527	12,727
Additions	12,048	762
Disposals	-8,992	-15
30 June 2002	470,583	13,474
<u>Accumulated depreciation</u>		
31 December 2000	216,199	6,253
Depreciation	31,836	1,466
Disposals (-)	-4,111	0
30 June 2001	243,924	7,719
31 December 2001	272,989	9,138
Depreciation	31,223	1,489
Disposals (-)	-7,459	3
30 June 2002	296,753	10,630
<u>Net book value</u>		
30 June 2001	199,914	3,596
30 June 2002	173,830	2,844

3. Investments in subsidiaries

	Ownership interest		Owner
	30 June 2002	31 Dec 2001	
AS Eesti Telefon	100%	100%	AS Eesti Telekom
AS Telefonipood	100%	100%	AS Eesti Telefon
AS Connecto	100%	100%	AS Eesti Telefon
SIA Connecto Latvia	100%	0%	AS Connecto
AS EMT	100%	100%	AS Eesti Telekom
AS Esmofon	100%	100%	AS EMT
AS Esmofon Tartu	100%	100%	AS Esmofon
AS Mobile Wholesale	100%	100%	AS EMT

AS Connecto acquired on February 11, 2002 all of the shares of network construction company SIA Connecto Latvia (SIA Link), which operates in Latvia. In accordance with the sale and purchase agreement, AS Connecto purchased 100 % of the shares of SIA Link from SIA Fortech, which belongs to the MicroLink Group.

4. Investments in associates

	Ownership interest	
	30 June 2002	31 Dec 2001
AS Intergate	50%	50%
AS Sertifitseerimiskeskus	50%	50%
AS EsData	30%	30%
AS Voicecom	26%	26%

5. Borrowings

	30 June 2002	31 Dec 2001
Current	5,319	5,635
Non-current	2,308	3,139
	7,627	8,774

The movements in the borrowings can be analysed as follows:

Opening balance 31 Dec 2001	8,774
Proceeds from borrowings	81
Repayments of borrowings	-1,261
Other movements	33
Closing balance 30 June 2002	7,627

6. Equity

a) Share capital

	30 June 2002	30 June 2001
Share capital issued		
Ordinary shares par value 0.64 EUR per share, fully paid	137,383,178	137,383,178
Preference share par value 649 EUR	1	1
	137,383,179	137,383,179

The holders of ordinary shares are entitled to receive dividends as declared by the general meeting and are entitled to one vote per share at the general meetings of the shareholders of the parent company.

The company has issued one preference share. The holder of the preference share is entitled to a preference dividend of 639 EUR, and one vote at the shareholders' general meeting.

The AGM on May 17, 2002, decided to pay to all holders of ordinary shares 48,292 thousand EUR, i.e. 0.35 EUR per ordinary share and to pay to the holder of preference share 639 EUR, i.e. 639 EUR per preference share.

The rest of the accumulated net profit in the amount of 66,375 thousand EUR was retained as undistributed.

b) Reserves

Reserves include statutory legal reserve required by the Commercial Code. Subject to the approval of the general meeting, the reserve may be used for covering losses, if the latter cannot be covered with unrestricted equity, and for increasing share capital.

c) Re-acquiring of shares

The AGM, on May 17, 2002, authorised AS Eesti Telekom to acquire within one year from the adoption of this resolution (i.e. until 17 May 2003) AS Eesti Telekom shares of A-series so that the total of nominal values of own shares held by AS Eesti Telekom would not exceed the legal limits and the price payable per share would not exceed the highest price paid for the A share of AS Eesti Telekom on the Tallinn Stock Exchange on the day of acquiring the shares. The amount of shares to be acquired each time shall be determined on each occasion separately by a resolution of AS Eesti Telekom's Supervisory Council. As of 30 June 2002, no shares have been re-acquired by AS Eesti Telekom.

d) Employees' share option

At the beginning of 2001, Eesti Telekom group launched a motivation system for its employees. As a part of the system, bonds were issued by AS Eesti Telekom with the issue price of 0.64 EUR per bond. The bonds are accompanied by an option that allows the holder to exchange them for the parent company's ordinary shares either in spring 2003 (A series) or in spring 2004 (B series). The subscription price of the shares is 5.79 EUR. From 18 December 2000, until 5 January 2001, 144 employees of the Group subscribed 20,750 A series bonds and 20,750 B series bonds during the primary subscription. The Management Board of AS Eesti Telekom approved all subscription applications. By 30 June 2002, bonds had been bought back from the employees who had left the Group and re-issued to newly hired managerial personnel. As of 30 June, 22,375 A series and 22,375 B series bonds had been issued, which can be exchanged for 223,750 AS Eesti Telekom ordinary share in 2003, and for 223,750 AS Eesti Telekom ordinary shares in 2004, respectively.

e) Earnings per share

The calculation of basic earnings per share is the following:

$$\text{EUR } 0.22 = (30,599,000 - 639) : 137,383,178$$

In view of the fact that in the six months of 2002 the average price of the shares of AS Eesti Telekom at the Estonian Central Depository for Securities was 5.02 EUR, the options relating to the bonds do not have a dilutive effect and diluted earnings per share equal basic earnings per share.

7. Segment information

A business segment is a distinguishable division of the Group that is engaged in providing a group of related services or products, and which is subject to risks and returns that are different from those of the other business segments.

Eesti Telekom Group activities have been divided into three segments: fixed network telecommunications, mobile telecommunications, and other activities.

Fixed network telecommunications – this segment deals with operating the national telecommunications network, with providing fixed telecommunication services and related value added services and to provide, produce, market and sell related services. The companies belonging to this segment group are AS Eesti Telefon, AS Telefonipood, AS Connecto and SIA Connecto Latvia.

Mobile telecommunications – this segment deals with operating mobile networks and systems, and with producing, marketing and selling services related thereto. The companies belonging to this segment group are AS EMT, AS Esmofon, AS Esmofon Tartu, AS Mobile Wholesale.

Other activities – this segment covers the activities of the parent company AS Eesti Telekom.

The segment turnovers presented in the report represent the inter-company income and expenses of the three segments. The inter-company turnovers of the companies belonging to the same segment have not been presented in this report.

Inter-company transactions were conducted under market terms.

	Fixed network telecommunications		Mobile telecommunications		Other operations		Eliminations		Consolidated	
	6 months 2002	6 months 2001 Restated	6 months 2002	6 months 2001 Restated	6 months 2002	6 months 2001 Restated	6 months 2002	6 months 2001	6 months 2002	6 months 2001 Restated
Revenue										
Net sales	75,951	80,018	64,397	49,815	0	0			140,348	129,833
Other revenue	4,390	1,889	438	624	4	0			4,832	2,513
Inter-segment revenue	4,401	11,258	9,552	17,058	4	10	-13,957	-28,326	0	0
Total revenue	84,742	93,165	74,387	67,497	8	10			145,180	132,346
Operating expenses										
Materials, consumables, supplies and services	18,366	21,237	26,225	15,983	0	0			44,591	37,220
Other operating expenses	10,207	8,831	3,455	3,516	399	336			14,061	12,683
Personnel expenses	12,355	13,150	3,190	3,068	227	290			15,772	16,508
Other expenses	589	577	433	309	69	116			1,091	1,002
Inter-segment expenses	9,550	17,049	4,400	11,254	7	23	-13,957	-28,326	0	0
Total expenses	51,067	60,844	37,703	34,130	702	765			75,515	67,413
EBITDA	33,675	32,321	36,684	33,367	-694	-755			69,665	64,933
Depreciation and amortisation	21,631	23,700	11,043	9,581	43	38	-5	-17	32,712	33,302
EBIT	12,044	8,621	25,641	23,786	-737	-793			36,953	31,631
Income/ expenses from subsidiaries and associated companies	-123	2,083	-101	6	36,956	33,741	-36,956	-33,741	-224	2,089
Other net financing items	-828	-1,282	314	546	370	949			-144	213
Income tax expenses (-)/ income (+)	0	0	0	0	-5,986	-1,977			-5,986	-1,977
Minority interest	0	36	0	0	0	0			0	36
Net profit	11,093	9,386	25,854	24,338	30,603	31,920			30,599	31,920
Non-current assets	113,058	143,861	65,263	61,729	193,013	189,954	-192,567	-189,681	178,767	205,863
Current assets	37,309	33,054	22,238	19,590	30,700	34,027	-11,029	-25,109	79,218	61,562
Total assets	150,367	176,915	87,501	81,319	223,713	223,981			257,985	267,425
Owners' equity	104,129	100,846	69,572	68,057	213,373	213,200	-173,701	-168,903	213,373	213,200
Non-current liabilities	20,647	27,641	511	553	16	27	-18,866	-20,778	2,308	7,443
Current liabilities	25,591	48,428	17,418	12,709	10,324	10,754	-11,029	-25,109	42,304	46,782
Total equity and liabilities	150,367	176,915	87,501	81,319	223,713	223,981			257,985	267,425
Cash flow from operating activities	21,720	18,909	34,961	27,167	2,900	3,270	1,124	1,465	60,705	50,811
Cash flow used in capital expenditure	-6,684	-7,386	-5,885	-3,865	-1	-20			-12,570	-11,271
Cash flow from / used in other investing activities	4,293	-8,118	269	-4,221	54,976	44,789	-54,713	-44,446	4,825	-11,996
Cash flow from / used in financing activities	-13,342	-4,253	-41,429	-41,302	-48,291	-48,265	53,589	42,981	-49,473	-50,839
Net change in cash and cash equivalents	5,987	-848	-12,084	-22,221	9 584	-226			3,487	-23,295

REVIEW REPORT

To the Management Board and shareholders of AS Eesti Telekom:

We have reviewed the accompanying consolidated balance sheets of AS Eesti Telekom and its subsidiaries ("the Group") as at 30 June 2002 and 2001 and the related consolidated statements of income, cash flows and changes in shareholders' equity for the periods from 1 January to 30 June 2002 and 2001, respectively. These consolidated financial statements are the responsibility of the AS Eesti Telekom management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standards on Auditing applicable to review engagements. These Standards require that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Group's personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit conducted in accordance with International Auditing Standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. We have not performed an audit, and accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated financial statements are not presented fairly, in all material respects, in accordance with International Accounting Standards.

Deloitte & Touche

17 July 2002