

30<sup>th</sup> April, 2009 No. 12-516 Vilnius

Lithuanian Securities Commission Konstitucijos ave. 23 LT-08105 <u>Vilnius</u> LITHUANIA

#### CONFIRMATION OF RESPONSIBLE PERSONS

Following the Article No. 22 of the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodic and Additional Information of the Lithuanian Securities Commission, we, President of DVARCIONIU KERAMIKA, AB Marek Ungier and Chief Financial Officer of DVARCIONIU KERAMIKA, AB Vanda Kalpokiene, hereby confirm that, to the best of our knowledge, the attached DVARCIONIU KERAMIKA, AB not audited Interim Financial Statements for the first three months of 2009 prepared in accordance to International Financial Reporting Standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of DVARCIONIU KERAMIKA, AB undertakings.

Enclosed: DVARCIONIU KERAMIKA, AB Interim Financial Statements for the first three months of 2009.

President

Marek Ungier

Chief Financial Officer



# Interim Financial Statements for the twelve months of 2009

Prepared in accordance to the rules on preparation and submission of periodic and additional information of the Lithuanian Securities Commission

FEBRUARY, 2009

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The largest ceramic tiles manufacturer in the Baltic States AB Dvarcionių Keramika (Hereinafter the Company) exports about 50 per cent of the production to Latvia and Estonia, Scandinavia, Western Europe countries, Russia.

The Company's financial statements were prepared in accordance to International Financial Reporting Standards.

The Company's interim financial statements for the period January – March, 2009 were not audited; financial statements for the year ended 31 December 2008 were audited by auditor UAB "Mokesčių ekspertų biuras" accordingly.

#### **BALANCE SHEET (LTL THOUSAND)**

ASSETS	31 03 2009	31 03 2008
NON CURRENT ASSETS	40.487	41.586
INTANGIBLE ASSETS	39	53
TANGIBLE ASSETS		41.233
Land	-	-
Buildings	22.235	22.721
Other tangible assets	17.913	18.512
Construction in progress	-	-
NON CURRENT FINANCIAL ASSETS	300	300
LONG TERM RECEIVABLES	-	-
DEFERRED TAXES	-	-
CURRENT ASSETS	29.726	33.349
INVENTORIES	21.074	24.878
STOCK	21.019	24.798
PREPAYMENTS	55	80
NOT COMPLETED WORKS	-	-
CURRENT RECEIVABLES	8.534	8.255
INVESTMENTS AND TERM DEPOSITS	-	-
CASH	118	216
TOTAL ASSETS	70.213	74.935

# **BALANCE SHEET (LTL THOUSAND) (continued)**

EQUITY AND LIABILITIES	31 03 2009	31 03 2008
CAPITAL AND RESERVES	20.802	22.779
SHARE CAPITAL	19.811	19.811
Authorized	19.811	19.811
Subscribed uncalled share capital	-	-
SHARE PREMIUM	-	-
REVALUATION RESERVE	3.594	3.594
OTHER RESERVES	125	125
RETAINED EARNINGS	-2.728	-751
Previous years	-751	-824
Current year	-1.977	73
GRANTS AND SUBSIDIES	-	-
DEFERRED TAX & ACCRUED LIABILITIES	907	907
Accrued expenses	-	-
Deferred tax liability	907	907
LIABILITIES	48.504	51.249
NON CURRENT LIABILITIES	23.924	23.425
Financial liabilities	23.528	23.029
Trade payables	-	-
Advances received	-	-
Other non current payables	396	396
CURRENT LIABILITIES	24.580	- 27.824
Current part of long term financial liabilities	9.480	10.749
Other financial liabilities	211	260
Trade payables	12.663	14.097
Advances received	12.005	260
Taxes and salaries payable	1.058	200 991
Other payables	973	1.467
TOTAL EQUITY AND LIABILITIES	70.213	74.935

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Marek Ungier

Chief Financial Officer

President

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Vanda Kalpokiene

# PROFIT AND LOSS STATEMENT (LTL THOUSAND)

	01 01 2009- 31 03 2009	01 01 2008- 31 03 2008
SALES INCOME	10.237	16.826
COST OF SALES	-8.249	-12.070
GROSS PROFIT	1.988	4.756
Operating expenses	-2.546	-3.732
<b>OPERATING PROFIT (LOSS)</b>	-558	1.024
OTHER ACTIVITIES	-1.006	198
Income	82	205
Expenses	-1.088	-7
FINANCIAL AND INVESTING ACTIVITIES	-413	-590
Income	14	-
Expenses	-427	-590
PROFIT (LOSS) BEFORE PROFIT TAX	-1.977	632
Profit tax	-	47
NET PROFIT (LOSS)	-1.977	679

President

Chief Financial Officer

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Marek Ungier

# CASH FLOW STATEMENT (LTL THOUSAND)

	01 01 2009- 31 03 2008	01 01 2008- 31 03 2008
Cash flows from operating activities		
Net profit	-1.977	679
Adjustments for:	1.007	1 0 5 1
Depreciation and amortization	1.087	1.851
(Gain)/ losses on foreign exchange	-6	6
(Gain)/ losses on investment activity (Gain)/ losses on disposals (sales) of fixed assets	- -4	-2
Net interest	-4 418	-2 584
Change in deferred taxes	-	-47
Increase/(decrease) in inventory valuation allowance	-	- -
Other	6	_
Operating profit before working capital changes	-476	3.071
(Increase)/decrease in trade and other receivables excluding	215	611
receivables connected with selling fixed assets (Increase)/decrease in inventories	-215 3.779	-644 -1.737
Increase/(decrease) in payables excluding borrowings and	5.779	-1./3/
loans and payables connected with purchasing fixed assets	-1.948	914
Cash generated from operations	1.140	1.604
Interest paid	-395	-584
Profit tax paid	-39	-
Interest received	-	-
Net cash from operating activities	706	1.020
Cash flows from investing activities		
Purchases of property, plant and equipment	-147	-146
Sales of property, plant and equipment	162	10
Other items	-	-
Net cash from investing activities	15	-136
Cash flows from financing activities		
Repayment/receipt of loans	-770	-974
Financial lease payments	-33	-6
(Decrease) increase in other financing payments	-16	-14
Net cash from financing activities	-819	-994
	00	440
Net change in cash and cash equivalents	<b>-98</b>	-110
Cash and cash equivalents at the beginning of period	216	311
Cash and cash equivalents at the end of period	118	201



# CASH FLOW STATEMENT (LTL THOUSAND) (Continued)

President

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Marek Ungier

**Chief Financial Officer** 

# STATEMENT OF CHANGES IN EQUITY (LTL THOUSAND)

	Share capital	Revaluation reserve	Reserve capital	Retained earnings	Total Equity
As at 31 December 2006	19.811	4.357	125	(62)	24.231
Result for the period	-	-	-	(1.525)	(1.525)
Depreciation of revaluation reserve	-	(412)	-	412	-
As at 31 December 2007 Result for the period	19.811	3.945	125	(1.175) 679	22.706 679
As at 31 March 2008 Result for the period	19.811	3.945	125	(496) (606)	23.385 (606)
Depreciation of revaluation reserve		(351)		351	-
As at 31 December 2008 Result for the period	19.811	3.594	125	(751) (1.977)	22.779 (1.977)
As at 31 March 2009	19.811	3.594	125	(2.728)	20.802

President

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Marek Ungier

**Chief Financial Officer** 



### NOTES TO FINANCIAL STATEMENTS

Dvarčionių Keramika, AB - the largest ceramic tiles manufacturer in the Baltic States. Company's shares are listed on Vilnius stock exchange secondary list (ticker: DKR1L).

92,25 percent of the Company's shares belongs to the Polish company Cersanit SA, the largest tiles manufacturer in Poland.

Accounting of the shares of the company procedures FMĮ Finasta.

#### **Major Financial Indicators of the Company**

Financial Indicators	2009 IQ	2008 I Q	Change (percent)
Income (thousand Lt)	10.237	16.826	-39,2
EBITDA (thousand Lt)	-477	3.073	-115,5
EBITDA margin (percent)	-4,4	18,3	
Profit (loss) from operations (thousand Lt)	-558	1.024	-154,5
Operational profit margin (percent)	-5,4	6,1	
Profit before taxes (thousand Lt)	-1.977	632	-412,8
Net profit (loss) (thousand Lt)	-1.977	679	-391,2
Net profit margin (percent)	-19,5	4,0	
Ernings per share (in Litas)	-0,20	0,06	
Debt to equity ratio	2,3	2.2	
Liquidity ratio (percent)	1,21	1,20	
Earnings to asset ratio (percent)	29,6	30,4	

#### Sales income and EBITDA

Company revenue fell 39.2 percent comparing with the first quarter of 2008. Production revenue was 33,1 percent lower than in the previous reporting period.

The main reason for the reduction of income - reduced consumption in the strategic markets, the general economic downturn although the company continues the installation of new collections, sales and marketing policy. The company sells its products in the biggest Lithuanian commercial networks, the thirteen own brand shops, situated in major cities. It is also about 50% of production is exported to Latvia, Estonia, Kaliningrad, Scandinavia, Belgium, Czech Republic, Russia.



The Company income distribution according to the geographical segments is as follows (Thousand, Lt):

Sales	January – December 2008	January – December 2007	Change
Lithuania	4,920	9,351	-47%
Latvia and Estonia	2,288	3,916	-42%
Russia	725	842	-14%
Poland	51	52	-3%
Ukraine	98	1,088	-91%
Scandinavia	502	497	1%
Czech Republic	312	242	29%
Uzbekistan	187	195	-4%
Other countries	1,156	642	80%
Total sales	10,237	16,826	-39%

The gross profit for the reporting period decreased by 58% and reached 1.988 thousand Litas (for the comparing period of the year 2008 - 4.756 thousand Litas).

The company refused to part manufacturing capabilities. Since January 2009, halted the production line "Nassetti" activities. The Board adopted the decision to dismiss 97 workers.

The decrease of gross profit was because the decreased revenue and lower sell prices.

Operating expenses also declined by 32,7 percent during the reporting period compared with the year 2008 the same period. Operating expenses were 24,9 percent from total income during the reporting period, while during the previous year's first quarter operating expenses amounted to 22,2 percent of income. Operating profit margin during the reporting period was negative. Company's operating expenses decreased by 1.186 thousand litas during, the reporting period. The decrease was due to payroll reduction of 15 percent, other cost savings. There was growth of other operating expenses – to 1.088 thousand Litas, because of payment of severance compensation to employees, reducing production capacity.

During the reporting period, EBITDA decreased by 115, 5 percent. (-447 thousand Lt.). The net profit decreased by 391,2 percent. (-1.977 thousand Lt.). EBITDA and net result for the reporting period, were mostly affected of the decreasing revenue (39.2 per cent.) and the gross profit (58.2 per cent.).

#### **Further operational efficiency**

Rising resource prices, the company is constantly looking for opportunities to improve their internal processes and internal controls. In order to mitigate the cost growth, the company tries to make the best use of available capacity.

Company Loans (LTL thousand)			
The grantor	Balance at 31		
		03 2009	
AB Bankas Hansa bankas	Litas	32.509.572,05	