

Interim financial statements for the 1<sup>st</sup> quarter of 2007

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## **Balance Sheet (LTL)**

## **Prepared according International Financial Reporting Standards**

		2007 03 31	2006 12 31	
No.	ASSETS	LTL'000	LTL'000	
А.	NON CURRENT ASSETS	52.012	53.299	
I.	INTNAGIBLE ASSETS	108	110	
II.	TANGIBLE ASSETS	51.604	52.889	
П.1.	land		-	
П.2.	Buildings	25.859	26.338	
П.З.	Other fixed assets	25.745	26.551	
П.4.	Construction in progress	-	-	
III.	NON CURRENT FINANCIAL ASSETS	300	300	
IV.	LONG TERM RECEIVABLES	-	-	
V.	DEFERRED TAXES	-	-	
В.	CURRENT ASSETS	27.516	28.076	
I.	INVENTORIES	20.607	19.963	
I.1.	STOCK	20.437	19.792	
I.2.	PREPAYMENTS	170	171	
I.3.	NOT COMPLETED WORKS	-	-	
II.	CURRENT RECEIVABLES	5.986	6.764	
III.	INVESTMENTS AND TERM DEPOSITS	-	-	
IV.	CASH	923	1.349	
	ASSETS TOTAL	79.528	81.375	

#### Report for 1Q of 2007

## **Balance Sheet (LTL) (continued)**

	EQUITY AND LIABILITIES	2007 03 31	2006 12 31	
No.		LTL'000	LTL'000	
А.	CAPITAL AND RESERVES	24.708	24.606	
I.	SHARE CAPITAL	19.811	19.811	
I.1.	PAID IN	19.811	19.811	
I.2.	UNPAID	0	-	
II.	SHARE PREMIUM	0	-	
III.	REVALUATION RESERVE	4.357	4.357	
IV.	OTHER RESERVES	125	125	
V.	RETAINED EARNINGS	415	313	
V.I	Previous years	313	-	
V.II	current year	102	313	
В.	DOTATIONS AND SUBSIDIES	0	-	
C.	DEFERRED TAX & ACCRUED LIABILITIES	1.131	1.219	
I.	Accrued expenses	0	-	
II.	Deferred tax liability	1.131	1.219	
D.	LIABILITIES	53.689	55.550	
I.	NON CURRENT LIABILITIES	35.405	35.311	
I.1.	Financial liabilities	35.311	35.311	
I.2.	trade payables	0	-	
I.3.	advances received	0	-	
I.4.	other non current payables	94	-	
II.	CURRENT LIABILITIES	18.284	20.239	
П.1.	Current part of long term financial liabilities	4.095	5.123	
П.2.	Other financial liabilities	81	206	
П.З.	trade payables	11.586	12.768	
П.4.	advances received	177	165	
П.5.	taxes and salaries payable	1.348	1.152	
П.6.	other payables	997	825	
	EQUITY AND LIABILITIES	79.528	81.375	

Temporary acting President, Purchase and logistics director

Chilm.

Chief Accountant

Vanda Kalpokienė

Audris Imbrasas

## Report for 1Q of 2007

		2007.01.01 – 2007.03.31	2006.01.01 - 2006.03.31
No.	INCOME STATEMENT	LTL'000	LTL'000
I.	SALES	15.074	11.246
П.	COST OF SALES	-10.937	-8.811
III.	GROSS PROFIT	4.137	2.435
IV.	Operating expenses	-3.577	-3.012
V.	<b>OPERATING RESULT (EBIT 1)</b>	560	-577
VI.	OTHER ACTIVITY, NET	96	46
VI.1.	Income	97	48
VI.2.	Expenses	-1	-2
VII.	FINANCIAL ACTIVITY, NET	-522	-444
VII.1.	Income	3	8
VII.2.	Expenses	-525	-452
VIII.	ORDINARY ACTIVITY RESULT	134	-975
IX.	Extraordinary income	0	
Х.	Extraordinary expenses	0	
XI.	RESULT BEFORE PROFIT TAX		
		134	-975
XII.	Profit taxes	-32	123
XIII.	NET RESULT		
		102	-852

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Audris Imbrasas

Chief Accountant

Vanda Kalpokienė

2007.01.01-2006.01.01-2007.03.31 2006.03.31 STATEMENT OF CASH FLOWS LTL'000 LTL'000 Cash flows from operating activities Net result for the period 102 -852 Adjustments for: Depreciation and amortization 1.828 1.851 (Gain)/ losses on foreign exchange (Gain)/ losses on investment activity 0 0 (Gain)/ losses on disposals (sales) of fixed assets -1 -11 525 452 Net interest Change in deferred taxes 0 -123 Increase/(decrease) in inventory valuation allowance 0 0 Other -5 2.454 Operating profit before working capital changes 1.312 (Increase)/decrease in trade and other receivables excluding receivables -890 -807 connected with selling fixed assets (Increase)/decrease in inventories -645 -873 Increase/(decrease) in payables excluding borrowings and loans and payables connected with purchasing fixed assets 779 1.556 Cash generated from operations 1.698 1.199 Interest paid -525 -452 Net cash from operating activities 1.173 736 Cash flows from investing activities Purchases of property, plant and equipment -541 -198 Sales of property, plant and equipment 23 1 Other items 0 8 Net cash utilized in investing activities -540 -167 Cash flows from financing activities Receipt of outstanding share capital contributions Repayment/receipt of loans -1.028 -60 Repayment/issue of promissory notes 0 -36 -40 Financial lease payments (Decrease)increase in factoring financing 5 -337 Net cash from financing activities -1.059 -437 -426 132 Net change in cash and cash equivalents 1.349 587 Cash and cash equivalents at the beginning of period 923 719 Cash and cash equivalents at the end of period

Temporary acting President, Purchase and logistics director

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Audris Imbrasas

Vanda Kalpokienė

Chief Accountant

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#### Report for 1Q of 2007

## STATEMENT OF CHANGES IN EQUITY

LTL'000	Share capital	Revaluation reserve	Reserve capital	Retained earnings	Total Equity
As at 31 December 2005	49.527	4.864	125	-30.009	24.507
Result for the period Adjustments				-852 3	-852 3
As at 31 March 2006	49.527	4.864	125	-30.858	23.658
Reduction of share capital Result for the period Depreciation of revaluation	-29,716			29,716 948	0 948
reserve		-507		507	0
As at 31 December 2006	19.811	4.357	125	313	24.606
Result for the period Depreciation of revaluation				102	102
reserve		-127		127	0
As at 31 March 2007	19.811	4.230	125	542	24.708

Temporary acting President, Purchase and logistics director

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Audris Imbrasas

Chief Accountant

Vanda Kalpokienė

### **EXPLANATORY NOTE**

The biggest ceramic tiles producer 'Dvarčionių keramika' turnover for the 1st quarter of 2007 amounted to 15,1 mLTL and compared to the same period of last year increased by 34% (1st quarter of 2006: 11,2 mLTL). The Company has generated net profit exceeding 100 thousand LTL and compared to the same period of last year the net profit increased by almost a million (1st quarter of 2006: loss 852 thousand LTL).

#### **Constant growth of sales**

After the breakthrough in 2005, the Company's sales constantly grow and what is also important that growth pace remains the same. 'Dvarčionių keramika' sales income for the 1st quarter of 2007 amounted to 15,1 mLTL and compared to the same period of last year increased by 34% (1st quarter of 2006: 11,2 mLTL).

The main income growth' source is development of product portfolio, introducing new ceramic tile collections and developing existing ones.

'Dvarčionių keramika' finishes to become a leader in the Baltic states for distribution of ceramic tiles. Next steps in respect of strategic market development are strengthening of niche in geographically close markets, i.e. Russia, Ukraine, Belarus and Scandinavia.

#### Further improvements in operating efficiency

With the growth of resource prices, the Company constantly looks for the opportunities to improve internal processes. In order to amortize the prices increase, the Company seeks to utilize the capacities in the best possible way. The utilization of capacities in this year should reach optimal level – app. 2.5 square meters (after elimination of time needed for technical maintenance).

In the beginning of 2007, one of the production lines was modernized, enabling higher production flexibility of the line. As a result, new products are already produced on this line.

Also, considerable efforts are dedicated for search of alternatives allowing more efficient utilization of energy resources (electricity and gas).

In the logistic area, currently modernization of warehousing system takes place. This step is necessary to facilitate fluent growth of constantly increasing turnover.

#### Positive dynamics of profitability

The main source on increase in profitability is sales income growth which allows better utilization of existing capacities and higher coverage of fixed costs. The sales increase for the 1st quarter of 2007, resulting in 1,7 mLTL growth of gross profit. If compared with growth of sales by 34%, gross profit increased even by 70%. Gross profit margin also increased from 22% for the 1st quarter of 2006 to 27% for the 1st quarter of 2007.

Operating expenses for the 1st quarter of 2007 increased by 0,6mLTL if compared to prior period, however the increase is only 19% and lower than increase in sales and gross profit.

Operating profit reached 0,7 mLTL or 4% and compared to the same period of last year increased by 1,2 mLTL (2006 IQ: loss of 0,5 mLTL or -5%).

Net profit exceeded 0,1 mLTL and compared to the same period of last year increased by 1 mLTL (2006 IQ: loss of 0,9 mLTL).

EBIDTA reached 2,5 mLTL (2006 IQ: 1,3 mLTL).

DVARČIONIŲ KERAMIKA

Stock Company "Dvarčionių keramika"

ISO 9001 ISO 14001

DVARCIONIU KERAMIKA, AB

4<sup>th</sup> September, 2007 23-1069

Lithuanian Securities Commission Konstitucijos ave. 23 LT-08105 <u>Vilnius</u>

#### CONFIRMATION OF RESPONSIBLE PERSONS

Following the Article No. 22 of the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodic and Additional Information of the Lithuanian Securities Commission, we, temporary acting as President and Purchase and Logistics Director of DVARCIONIU KERAMIKA, AB Audris Imbrasas and Chief Financial Officer of DVARCIONIU KERAMIKA, AB Alan Levin, hereby confirm that, to the best of our knowledge, the attached not audited DVARCIONIU KERAMIKA, AB Interim Financial Statements for the three months of 2007, prepared in accordance to International Financial Reporting Standards, represents fairly the assets, liabilities, financial position and profit and loss of DVARCIONIU KERAMIKA, AB.

Enclosed: DVARCIONIU KERAMIKA, AB Interim Financial Statements for the three months of 2007.

Temporary acting President, Purchase and logistics director

Chief Financial Officer

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Audris Imbrasas

Alan Levin

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