

## VERIFICATION OF THE RESPONSIBLE PERSONS

15042009

Following Article 21, Part 1 of the law on Securities of the Republic of Lithuania and the rules of the arrangement and presentation of the periodical and extra information, approved by the Commission of the Securities of the Republic of Lithuania, we, Director, Violeta Labutiene, and Accountant-general, Audrone Zemlevičiené, certify that, according to our knowledge, the Audited Financial Statement of 2008 of the JSC „Anykščių Vynas", made according to the International Standard of the Financial Accounting, is up to standard and it indicates the Company asset, obligations, financial state, profit or loss rightly, that review of the business development and activity, the description of the Company state with the main risks and uncertainties we meet are spcified properly.

Director

Accountant-general


Violeta Labutienė

Audronė Zemlevičienė

## AB Anykšciul Vynas

Financial statements for the year 2008

## Contents

Company details ..... 1
Statement on the accounts ..... 2
Independent auditor's report to the shareholders of $A B$ Anyksčiug Vynas ..... 3
Balance sheet ..... 5
Income statement ..... 7
Statement of changes in shareholders‘ equity ..... 8
Statement of cash flows ..... 9
Notes ..... 10
Annual report for the year ended 31 December 2008 ..... 39

## Company details

## AB Anykš̌̌iụ Vynas

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Registered address: Dariaus ir Gireno 8 .
Anykšiai LTT-29131, Lithuania

## Board of Directors

Vytautas Juncvičius, Chairman
Vilmantas Pečiūra
Arvydas Jonas Stankevičius
Darius Vezerelis

## Management

Violeta Labutienć, Director

## Auditor

KPMG Ballics, UAB

## Banks

AB SEB Bankas
AB Bankas Hansabankas
AB Šiauliq Bankas

## Statement on the accounts

The Board of Directors and the Management have discussed and authorized for issue the annual financial statements and the amual report.

The financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. We consider that the accounting policies used are appropriate and that the financial statements thus give a true and fair view.

We recommend the financial statements to be approved at the Armual General Meeting
Anykstiai, 15 April 2009

## Management:



## Violeta Labutiené <br> Director



# Independent auditor's report to the shareholders of $A B$ Anykščių Vynas 

We have audited the accompanying annual financial statements of $A B$ Anykščil Vynas (hereinafter "the Company"), which comprise the balance sheet as at 31 December 2008, the income statement, the statement of changes in equity and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

## Management's responsibility for the annual financial statements

Management is responsible for the preparation and fair presentation of the amnal financial statements in accordance with International Financial Reporting Standards as adopted by the European Union. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the annual financial statements that are free from material misstatements, whether due to frat or errom, selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditor's responsibility

Our responsibility is to express an opinion on the ammal financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonabie assurance whether the anmal Gnancial statements are free of material misstatement.

An audit involves perfoming procedures to obtain audit evidence about the amounts and disclosures in the amnual financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the annual financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the annual financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes cvaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the annual financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Opinion

Io our opinion, the amual financial statements give a true and fair view of the finaneial position of AB Anykšcin Vynas as at 31 December 2008 and of its tmancial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

## Report on legal and other regulatory requirements

Furthemore, we have read the annual report for the year ended 31 December 2008, set out on pages 39-86 of the anoual financial statements, and have not identifed any material inconsistencies between the financial information included in the annual report and the annual financial statements for the year ended 31 December 2008 .

Vilnius, 15 April 2009
KPMG Baltics, UAB

Pomanas Dabutis
Parner
Certificd Auditor

## Balance sheet

as at 31 December

| thousund Litas | Note | 2008 | 2007 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Intangible non-current assets | 15 | 12 | 22 |
| Property, plant and equipment. | 16 | 24,000) | 26,145 |
| Total non-current assets |  | 24,012 | 26,167 |
| Current assets |  |  |  |
| Inventories | 17 | 17,855 | 20,030 |
| Trade receivables | 18 | 13,196 | 11,594 |
| Other receivables | 19 | 1,301 | 2,999 |
| Cash and cash equivalents | 20 | 449 | 281 |
| Total current assels |  | 32,801 | 34,904 |
| TOTAL ASSETS |  | 56,813 | 61,071 |

The notes, set out on pages 10-38, are an integral part of these financial statements.

## Balance sheet (cont‘d)

as at 31 December
thousand Litas
EQUITY AND LIABILITIES
Capital and reserves
Share capital
Accumulated losses
Total capital and reserves
Non-current liabilities
Loans and lease liabilities
Deferred tax liability
Total non-current liabilities
Current liabilities
Current portion of long-term loans and lease liabilities
Liabilities to suppliers
Other liabilities
Total current liabilities
Total liabilities
TOTAL EQUITY AND LIABILITIES
T

The notes, set out on pages 10-38, are an integral part of these financial statements.

Director
 Violeta Labutienė

## Income statement

For the year ended 31 December

| thousand Litas | Note | 2008 | 2007 |
| :---: | :---: | :---: | :---: |
| Revenue | 6 | 37,453 | 46,565 |
| Cost of sales | 6 | $(30,055)$ | $(34,851)$ |
| Gross profit |  | 7,398 | 11,714 |
| Other income | 7 | 598 | 533 |
| Sales expenses | 8 | $(5,481)$ | $(5,845)$ |
| General and administrative expenses | 9 | $(8,189)$ | $(5,279)$ |
| Other expenses | 7 | (378) | (249) |
| Operating result |  | $(6,052)$ | 874 |
| Finance income | 10 | 238 | 213 |
| Finance expenses | 10 | (593) | (264) |
| Result before tax |  | $(6,407)$ | 823 |
| Tax for the year | 11-12 | 107 | (96) |
| Result for the year |  | $(6,300)$ | 727 |
| Earnings per share (in Litas) | 14 | (0.13) | 0.01 |
| Diluted earning per share (in Litas) |  | (0.13) | 0.01 |

The notes, set out on pages 10-38, are an integral part of these financial statements.

Director


Violeta Labutienė

## Statement of changes in shareholders' ${ }^{\text {equity }}$

| thousand Litas | Share capital | Legal reserve | Accumulated losses | Total |
| :---: | :---: | :---: | :---: | :---: |
| Capital and reserves at |  |  |  |  |
| 31 December 2006 | 49,081 | - | $(10,619)$ | 38,462 |
| Net result of 2007 | - | - | 727 | 727 |
| Capital and reserves at |  |  |  |  |
| 31 December 2007 | 49,081 | - | $(9,892)$ | 39,189 |
| Net result of 2008 | - | - | $(6,300)$ | $(6,300)$ |
| Capital and reserves at |  |  |  |  |
| 31 December 2008 | 49,081 | - | $(16,192)$ | 32,889 |

The notes, set out on pages 10-38, are an integral part of these financial statements.

Director


Violeta Labutienė

## Statement of cash flows

For the year ended 31 December

| thousand Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Cash flow from (to) operating activities: |  |  |
| Result after tax | $(6,300)$ | 727 |
| Adjustments for: |  |  |
| Depreciation and amortization | 2,587 | 2,947 |
| Profit (loss) from disposal of non-current assets | (11) | (148) |
| Change in impairment of trade debtors | (1) | (845) |
| Write-off of property, plant and equipment | - | 124 |
| Write-off of inventories to net realizable value | 2,785 | 106 |
| Profit tax expenses/(income) | (107) | 96 |
| Change in deferred tax liabilities | (107) | 96 |
| Interest expenses | 567 | 256 |
| Interest income | (119) | (132) |
| Net cash inflow from ordinary activities before any change in |  |  |
| Change in current assets and short-term liabilities: |  |  |
| Change in inventories | (610) | $(7,096)$ |
| Change in receivables | 6,050 | $(2,678)$ |
| Change in Alita Group receivables | $(8,029)$ | $(1,483)$ |
| Change in prepayments and future expenses | (387) | (37) |
| Change in other receivables | 1 | 2 |
| Change in trade payables and other liabilities accrued | (889) | 6,660 |
| Net cash flows from operating activities | $(4,569)$ | $(1,405)$ |
| Cash flow from (to) investing activities: |  |  |
| Acquisition of property, plant and equipment | (419) | (807) |
| Acquisition of intangible non-current assets | (13) | (2) |
| Acquisition of investments held for sale | - | - |
| Sales of property, plant and equipment | 11 | 148 |
| Loans provided by the company | $(3,650)$ | $(5,801)$ |
| Portion of loans returned to the company | 5,734 | 2,920 |
| Interest received | 119 | 132 |
| Net cash (used in) investing activities | 1,782 | $(3,410)$ |
| Cash flow from (to) finance activities: |  |  |
| Loans received | 3,522 | 9,633 |
| Loans (repaid) | , | $(7,665)$ |
| (Paid) interest | (567) | (256) |
| Net cash (used in) finance activities | 2,955 | 1,712 |
| Change in cash and cash equivalents | 168 | $(3,103)$ |
| Cash and cash equivalents at January 1 | 281 | 3,384 |
| Cash and cash equivalents at 31 December | 449 | 281 |

The notes, set out on pages 10-38, are an integral part of these financial statements.

Director


Violeta Labutienė

## Notes

Reporting entity
$\triangle B$ Mnyksecity Vynas (the Company) is a publicly fisted joint stock company the shares of which are listed in Vinius Stock Exchange market. The Company was establishod in 1926. It was registered as a state enterprise in 1990 and rourgistered as a joint stock company in 1995. The Company produces alcolol beverages: fruit-berry wine, hard alcohol beverages, cider, sparkling wine and also other fruit and berry products.

The main shareholder of the Company is AB Nita which as at 31 December 2008 owns 46,578 thousand ordinary registered slates or $94.9 \%$ of all shares of the Company.

Basis of preparation

## Statement of compliance

The financial statements have been prepared in accordance with Intemational Financial Reporting Standards (IFRS), as adopted by the European Union.

The Board has athorized the financial statements and the anmal repor for issue on 15 April 2009 and signed them on behalf of the Company.

## Basis of measurement

The financial statements are presented in thousand Litas; Litas is the national ourtency and the functional currency of the Company. The financial statements are prepared on the historical cost basis, as modified by the historic indexation of certain property, plant and equipment.

## Use of estimates and judgements

The preparation of the financial statements in conformity with IFRSs, as adopted by the European Union, requires managenem to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and habilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the cireumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions of accounting estimates are recognized in the period in which the estimate is revised if the revision affects only What period, or in the period of the revision and future pertods if the revision affects both curent and future periods.

Tudgments made by the management in the application of IFRSS, as adopted by the European Union, that have significant effect on the financial statements and estimates with a significant risk of material adjustrent in the next year are discussed in Note 4.

## Notes

## Significant accounting policies

The acoonting policies of the Company as sel out below have been consistently applied and coineide with those used in the previous year.

## Foreign currency

## Trunslation of amounts in foreign curvencies into the national currency

Transactions in foreign currencies are ranslated into Litas at the foreign exchange rate ruling at the date of the transaction. Monctary assets and liabilities denominated in foreign currencios a the batance sheet date are translated to the functional curency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at far value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign exchange differences arising on translation are recognised in the income statement.

## Ninancial instruments

## Nont-derivative financial instruments

Nonedorivative financial instruments comprise trade and other recevables, cash and eash equivalents, loans and borowings, trade payables and other liabilities.

Cash and cash equivalents comprise cash balances and call deposits.
Non-derivative financial instruments are recognised initially at fair value plus, for insmunents not at far value through profit and loss, any directly attributable transaction costs. Subsecuent to initial recognition non-derivative financial instruments are measured as described below.
Financial instruments are recognized on the day of the transaction. Financial assets are derecognised if the Company's contractual rights to the cash flows from the financial assets expie or if the Company tansfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilitics are derecognised if the Company's obligations specified in the contract expire or are discharged or cancelled.

Loans and receivables are non-derivative financial assets and are not quoted in an active marke. They are included into eutrent assets except for maturitios greater than 12 months. Loans and receivables are subsequently measured at amortised cost using the effective interest rate method, less impairment losses, if any. Shortaterm receivables are not discounted.

Loans and borowings and other financial liabilities, including rade payables are subsequently stated at amortised cost using the effective interest rate method basis. Short-term liabilities are not diseounted.

The effective interest method is a method of calculating the amontised cost of a financial asset or liability and of allocating interest income and expense over the relevant period. The effective interest rate is the rate that discounts estmated fiture cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

## Notes

## Significant accounting policies (cont'd)

## Fimancial instruments (cont'd)

## Derivative fünancial instruments

Derivatives are recognized initially at fair value; atributable transaction costs are recognised in the income statement when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for in the income statement.

The Company did not hold any investments in this category during the period.

## Property, plant and equipment

## Recognition and measurement

lems of property, plant and equipment acquired on 1 January 1996 or later are stated at cost as deemed cost less acommuated depreciation and impaiment losses. Items of property, plant and equipment aequired before 1 January 1996 are stated at cost less accumblated depreciation adjusted by revaluations made following rates specified by the Goverment of the Republic of lithuan for separate assets groups. The cost of selfeconstructed assets inchudes the cost of materiats, dired labour and an appropriate proportion of production overheads.

Where parts of an item of property, plant and equipment bave different useful lives, they are accounted for as sepatate items of property, plant and equipment.

## Leased assets

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as tinance leases. The owner-oceupied property acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impaiment losses.

## Subsequent cosk

The Company recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item or major overhaul when that cost is incurred if it is probable that the future economic benefits cmbodied with the item will flow to the Company and the cost of the tem can be measured reliably. All other repairs and maintenance are recognized in the income statement in the period in which they are incurred.

## Notes

Significant accounting policies (cont'd)

## Property, plant and equipment (cont'd)

## Depreciation

Depreciation is chatged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. The estimated useful lives are as follows:

- Buildings and constructions

8 --80) years;

- Machinery and cquipment
$4 . .50$ years;
- Transport vehicles

425 years;

- Oher equipment and tools 3-. 11 yoars.

Depreciation methods, residual values and usefut lives are reassessed amnually.

## Thangible assets

Intangible assets, comprising computer software and software lienses that are acquired by the Company are stated at cose less acemmated amortization and impairment losses. The aseds are amortized using the straight-line method over a lu. years period. Amortisation methods and useful lives are reassessed amually.

## Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefts embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

## Cmission rights

The EU Emission Allowance Trading Scheme was established by Directive 2003/8/EC and commenced on ] January 2005. The tirst phase runs for the three-year period from 2005102007 ; the second will run for five years from 2008 to 2012 to coincide with the first Kyoto Commitment Period. The scheme works on a 'Cap and Trade' basis. Eu Member States' governments are required to set an emission cap for each phase for all "installations" covered by the Scheme, This cap is established in the National Allocation Plan (NAP), which is issued by the relevant authority in each Member State. The NAP describes the anount of yearly emissions (measured in tones of carbon dioxide equivalents) permitted per instablation for each phase for which allowances will be allocated on an annual basis.

Member States are required to allocate allowances to instalkations by 28 February each year aceording to the NAP (a certain number of allowances are kept in reserve for new instakations).

Member States must ensure that by 30 April of the following year at the latest, that the operator of each instatlation surrenders a mumber of allowances equal to the total emissions from that installation during the preceding ealendar year.

## Notes

## Significant accounting policies (cont'd)

## Emission rights (cont'd)

When the Company has sufficient allowances to meet its obligations, the net approach is applied, the amount of the provision is equal to the costs of the assets and nether the asset nor the provision is presented on the balance sheet.

In case the Company is 'short' of allowances, the liability is recognised on the batane sheet being the best estimate of the expenditure (economic resources) required to settle the emission obligation.

## Inventories

luventories, including work in process, are valued at the lower of cost or net realisable value. Net reatisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses.

The cost of inventories is detemined based on FWO (First-In, First-Ont) principle.
In the case of manofactured inventories and work in progress, cost includes an appropriate shate of overheads based on normal operating capacity.

Auxiliaty materials and supplies are expensed at the time they are taken into we or booked to the cost of finished goods if used in production.

## Impairment

A financial asset is impared if there is objective evidence that centan event or events could have an adverse impact on assetrelated cash flows in the future. Significant financial assets must be tested for impairment on an individual basis. The remaining financial assets are grouped according to their eredit risk and the impaiment for those groups is measured on a portfolio basis. An asset the impaiment of which is tested on an individual basis and its impaiment loss is continually recognised cannot be included in any group of assets that are tested for impaiment on a portiolio basis.

The carrying amounts of the Company's non-financial assets other than inventories and deferred income tax asset are reviewed at each reporting date to detemine whether there is any indication of impaiment. If any such indication exists, the assel's recoverable amount is estimated.

For the assets that have an indefinte usefin life and intangible assets that are not yet available for use, the recoverable amount is cstimated at each balance sheet date.

An impaiment loss is recognized whenever the carrying amount of an asset or its cashogenerating unit exceds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. lmpament losses are recognized in the income statement.

## Notes

## 3 Significant accounting policies (cont'd)

## Impairment (cont'd)

## Calculation of recoverable amount

The recoverable amount of the Company's receivables carried at amortised cost is calculated as the present value of estimated future cash fows, discounted at the original effective interest rate (i.e, the clfective interest rate computed at the initial recognition of these financial assets). Receivables with short duration are not discounted.

The recoverable amount of non-financial assets is the greater of their lair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-lax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

## Reversals of impairment

An impaiment loss in respect of receivables booked at anortised cost is reversed if the subsequent increase in recoverable anown can be related objectively to an event occurring after the impaiment loss was recognised.

In case of certain changes in events or ciromstances, on the basis of which the recoverable value of nom. innancial assets was calculated, indicating that carrying value on non-financial assets can be recoverable, impaiment loss is reversed. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amoun that would have been determined, net of depreciation or amontisation, if no impairment loss had been recognised.

## Dividends

Dividends are recognised as a liability in the period in which they are declared.

## Employee benelits

The Company does not have any defined contribution and benefit plans and has no share based payment schemes. Post employment obligations to retired employees on a pension are borne by the State.

## Provisions

Provisions are recognised in the balance shect when it is probable that an outfow of economic bencfits will be required to sette a present legal or constructive obligation arising from a past cevent.

## Notes

Significant acconnting policies (cont'd)

## Revenae recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer retums, rebates and other similar allowances.

## Sale of goods

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Company has transfered to the buyer the significant risks and rewards of ownersinip of the goods;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- he amomt of revenue can be measured reliably;
- it is probable that the economic benefits associated with the ransaction will fow to the entity; and
- the costs incurred or to be incured in respect of the transaction can be measured reliably.


## Sales of services

Sales of services are recognised on performance of the serviees.
Interest incone is recognized on an acerual basis, by reference to the principal outstanding and at the effective interest rate applicable.

## Costs

Costs in the accounting are recognized on an acerual and comparison principles.
Only that part of the costs of the previous and accounting periods, not taking into consideration the time the cash was spent, which is related to income carned during the accounting period, is recognized as costs. Costs not related to earning of specific income are recognized as costs of the period when incurred.

## Operating lease payments

Payments made under operating lease are recognised in the income statement on a straight-line basis over the tem of lease.

## Finatuce income and expenses

Finance income comprises interest income, gain on the sale of financial assets as well as foreign currency exchange gain. Interest income is recognised as it accrucs in the income statement, using the effective interest method.

Finance expenses comprise interest expense, acerted using effective interest rate method, loss on the sate of linancial assets as well as foreign currency exchange loss. Component of interest costs of fimance lease payments is recognised in the income statement using the effective interest method.

## Notes

Significant accounting policies (cont'd)

## Income tax

Income tax consists of current and deferred tax. Income tax is recognised in the income statement except to the extent it relates to the items recognised directly in equity, in which case it is recognised in equity.

Curent income tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adiustment to tax payable in respect of previous years.

Deferred tax is provided using the balance shect method, providing for temporary differences between the carrying amounts of the assets and liabilities for the financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not calculated for temporary differences recorded at the moment of initial recognition of assets or liabilities when such differences affect neither accounting nor taxable protit. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets is recognised only to the extent it is probable that the future taxable profits will be available against which the assets can be utitised. Deforred lax assets are reviewed at each reporting date and are reduced to the extent it is no longer probable that the related tax benofit will be realised.

## Segment reporting

Segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic enviromment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

## Narnings per share

The Company presents data of basic and diluted carnings per shave (EPS) for its ordimary shares. Basic EDS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by weighted average number of ordinary shares outstanding duting the period. Diluted EPS is detemined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects off all dilutive potential ordinary shares. During the reporting period there were no dilutive potential ordinary shares issued by the Company.

## Contingencies

Convingent liabilities are not reognized in the financial statements, excepr for contingent liabilities in business combinations. They are disclosed unless the possibility of an ouffow of resources embodying economic benefits is remote.

A contingent asset is not recognized in the financial statements but diselosed when an inflow or coonomic benefits are probable.

## Notes

## 3 Significant accomnting policics (con'd)

## Related parties

Related partics are deffined as sharcholders, employees, members of the managenent board, their close relatives and companies that directly, or indirectly through one or more intermediaties, control, or are controlled by, or are under common control with the reporting entity, provided the listed relationship. empowers one of the parties to excreise the control or signifitant infuence over the other party in making financial and operating decisions.

## Nair value of financial instruments

Fair value is defined as the amount at whicl the instrumem could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in foreed or liquidation salc. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

Carrying amount of trade amounts receivable, amounts payable and shorternu credit lines is close to their fair valuc. The fair value of the longeterm debt is based on the quoted market price for the same or similar issues or on the current rates available for debt with the same maturity profile. The fair value of noncurcent loans, borrowings and other payables with varable interest rates appoximates their carrying amounts.

## Notes

## Significant accounting policies (cont'd)

## New IFRS standards and interpretations not yet adopted

A number of new and revised International Financial Reporting Standards and their interpretations have been issued, which will become mandatory for the Company's financial statements in accounting periods begiming on or after 1 January 2009. The Company has decided not to apply the amendments and new standards and interpretations early. Below is the estimate of the Company's management regarding the potential effect of the new and revised standards and interpretations upon their first-time application.

## - Revised IAS I "Presentation of Financial Stotements"

The amendment to IAS 1, which requires disclosure of comprehensive income, is applied to amual periods beginning on or after I January 2009. Comprehensive income represents change in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statenent of comprehensive income or in an income statement and a separate statement of comprehensive income. The Company has not decided yer which approach to prefer.

## - IFRS 8 "Operoting Segments"

HFRS 8 is applied to amual periods begiming on or after 1 January 2009. The now standard requires more disclosures of segment information based on the internal reports regularly reviewed by the Company's Chief Operating Decision Maker in order to assess each segment's information in respect of its business and geographical segment. As the Company's labibity and equity instruments are not traded in the open market, there will be no impaet of this standard on tinancial statements of the Company.

- AmerndedIFRS 2 "Share Based Pammens:"

Amendment to IFRS 2 is effective for annual periods beginning on or after 1 lanuary 2009, Amendment to the Standard provides the definition of the terms "conditions of transfer of ownership rights" and "conditions of transfer of non-ownership rights". On the basis of the amendment to the Standard, failure to comply with the "conditions of transfer of ownership rights" shall be treated as cancelling of share-based payments. The Company does not have any share-based payment plans, therefore, amendment to IFRS 2 is not relevant to the Company's business operation.

## - Amended JFRS 3 "Business Combinations"

Amendment to IFRS 3 is effective for annual periods beginning on or after 1 July 2009. The Standard's scope of application was amended and the description of the purpose was expanded. Revised IFRS 3 is not: relevant to the Company's financial statements as the Company does not have any interests in subsidiaries that will be affected by the revisions to the Standard.

## - Revised LAS 23 "Borrowing Cost"

IAS 23 Borrowing Cost removes the option to expense borrowing costs and requires that an entity capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying assel as part of the cost of that asset. The revised IAS 23 is applied to annual periods beginning on or after 1 Jamary 2009. The Company will apply revised IAS 23 to qualifying assets from which capitalization of borrowing costs commences on or after : lamary 2009. Therefore, there will be no impact on prior periods in the Company's 2009 financial statements.

## Notes

## 3

Significant accounting policies (cont'd)

## New IFRS standards and imterpretations not yet adopted (cont'd)

- LAS 32 "Financiol Instruments: Presentation" and LAS I "Presentation of Financial Statements"

The amendments to the standard allow to use an exception on classification principle generally used in IAS 32, i.e. certain offsetting financial instruments issued by entity, gencrally classiffed as liability, may (on certan circumstances) be chassified as equity. Amendments to IAS 32 and IAS 1 are effective for ammal periods begiming on or after 1 January 2009. It is not expected to have any impact on the Company's financial statements.

## - Amended LAS 39 "Financial Instruments: Recognition and Measurement"

The amended Standard clarifies the application of existing principles that determine whether specific risks or portions of cash flows are eligible for designation in a hedging relationship. In designating a hedging relationslip the risks or portions must be separately identifiable and reliably measurable; however inflation cannot be designated, except in limited cremantances. Amended IAS 39 is effective for ammal periods beginning on or after : July 2009. The amendments to $14 \$ 39$ are not relevan to the Company's financial statements as the Company docs not apply hedge accounting.

## - IFRLC 13 "Customer Lovaly Programmes"

Customer Loyalty programmes address the accounting of entitics that operate in customer toyalty programmes for their customers, It relates to customer toyalty progammes under which the eustomer can redeem credits for awards such as free or discommed grods or services. WRIC 13 is effective for ammal periods begiming on or after 1 July 2008. It is not expected to have a significant impact on the financial statements.

## - IFRLC 15 "Ayreements for the Construction of Real Estate"

IFRIC 15 clarifies the recognition of revenue arising from agreements for the construction of teal estate if an agrement between a developer and a buyer is reached before the construction of the real estate is completed. Furthermore, the interpretation provides guidance on how to determine whether and agreement is within the scope of 1 AS 11 or IAS 18 . IFRIC 15 is effective for annual periods begiming on or after 1 fanuary 2009. IFRIC 15 is not relevant to the Company's financial statements as the Company does not provide real estate construction services or develop real estate for sale.

## - IFRLC 17 "Distributions of Non-cash Assets to Owners"

The Interpretation applies to non-reciprocal distributions of non-cash assets to owners acting in their capacity as owners. In accordance with the haterpretation a liability to pay a dividend shall be recognised when the dividend is appropriately athorised and is no longer at the discretion of the entity and shall be measured at the fair value of the assets to be distributed. The carrying amount of the dividend payable shat be remeasured at each reporting date, with any changes in the carrying amount recognised in equity as adjustments to the amount of the distribution. When the dividend payable is setted the difference, if any, between the carrying amoun of the assets distributed and the carrying amount of the dividend payable shall be recognised in profit or loss.

IFRIC 17 is effective for annual periods begiming on or after 15 July 2009. As the Interpretation is applicable only from the date of application, it will not impact on the financial statements for periods prion to the date of adoption of the interpretation. Furfler, since it relates to future dividends that will be at the discretion of the board of directors/shareholders it is not possible to determine the effeets of application in advance.

## Notes

3 Significant accounting policies (cont'd)

## New ITRS standards and interpretations not yet adopted (cont'd)

- Further to those listed above, there were also amendments in $L A S 27$ "Consolidated and Separate Financial Statements" (effective for anmual periods begimming on or after 1 , Fanuary 2009) and 1 FR/C. 16 "Hedges of a Net huestment in a Foreign operation" (effective for anmal periods beginning on or afier I October 2008), however, this standard and interpretation are not relevant to the Company's financial statements as the Company does not hold any investments in subsidiaries or foreign operations.


## Notes

Significant accounting estimates and judgements
Estimates and assumptions are continually reviewed and are based on historical experience and other factors, representing the current situation and reasonable expected foture events.

The Company makes estimates and assumptions concerning future events, therefore accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustmen to the carrying amounts of the assets and liabilities wilhin the next financial year are discussed below.

## Market uncertainties

The ongoing global liquidity crisis resulted in, among other inings, a lower liquidity levels in economy, a lower level of capital market funding and lower liquidiry. In addition to that, Liblmania has been experiencing coonomic downturn which has affected, and may continue to affeet, the activitios of enterprises operating in this enviroment. These financial statements reflect management's assessment of the impace of the Lithuanian and global business environment on the operations and the financial position of the Company. The future developments in business enviromment may differ from managements assessment.

## Impairment losses on non-current assers

The carrying amounts of the Company's non-current assets are reviewed at each reporting date to determine whether there is any indication of imparment. If any such indication exists, then the asser's recoverabo anount is estimated. For the purpose of impaiment testing, assets are grouped together into the smatlest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the cass)ngenerating unit).

The recoverable amount of an asser or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. An impairment loss is recognised if the carrying anount of an asset or its cash-generating unit exceeds its estimated recoverable value.
As at 31 December 2008 a recoverable value of tangible non-current assets was estimated in accordance with the value in use mitil the end of useful lives less cost of sales at the end of the useful lives of the assets. Value in use of the assets has been estimated in accordance with the expected monetary inflows under the financial forecasts for the period 2009-2013 prepared by the management. Monetary inflows for the subsequent periods have been planned by applying $3 \%$ growth ratio which reflects an expected average pace of economic growth in the future. When forecasting the cash flows, it was expected that the Company's income from sales would increase to 32.3 million Litas in 2009 , and in 2013 it would reach 46.5 million Litas. Gross profit would grow from $19 \%$ to $25 \%$, and EBTHDA margin would increase from $0 \% 10$ $10 \%$ in 2013 . Furthermore, based on the management's estimates, the fair value of the non-current real estate of the Company less cost of sales would not be lower than the book value of the assets. $12 \%$ discount rate has been applied when discounting the cash flows.

Based on these assumptions, the recoverable value of the tangible non emren assets exceeds the book value of those assets.

## Notes

## 4 Significant accounting estimates and judgements (cont'd)

Impairment losses on receivables
The Company reviews its receivables to assess impaiment at least on a quarerly basis. In determining whether an imparment loss should be recorded in the incone statement, the Company makes judgements as to whether there is any obscrvable data indicating that there is a measurable decrease in the estimated future cash nlows from a portfolio of receivables before the decrease can be identified with an individual receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of debtors, national or local ceonomic conditions that influence the group of the receivables.

The management evaluates probable cash flows from the debtors based on historical loss expericnce related to the debtors with a similar credit risk. Methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

## Notes

## Financial risk management

The Company has exposure to the following risks:

- credit risk,
- liquidity risk,
- market risk,
- capital management.

This note presents infomation about the Company's exposure to cach of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's mamagement of capital. Furdher quantitative disclosures are included throughout trese anmal accounts.

The Board of Directors has responsibility for the establishment and oversight of the Company's risk management framowork. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviowed regularly to reffect changes in market conditions and the Company's activitics. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control enviromment in which all employees understand their roles and obligations.

## Credit risk

Credit risk is the risk of fimancial loss to the Company if a customer or counterpaty to a financial instrument fails to meet its contactual obligations, and arises principally fom the Company's receivables from castomers.

As at 31 beconber 2008,88 per cent of all trade receivables of the Company are receivable from three purchasers. The Company controls credit risk by using credit conditions and procedures of matket analysis.

Credit cerms of purchasers are from 15 to 45 days. Not pemmanent clients are recuired to pay in advance.
The Company establishes an allowance for impaiment that represents its estimate of incurred losses in respect of trade and other receivables. This allowance for impaiment includes only spectite loss, refated to individually significant trade and other receivables. The carrying amome of finaneial assets represents the maximum eredit exposure. 'The maximum exposure to credit risk at the reporting date was:

| in th. Cl . | Carryint amome |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Trade receivables | 13,196 | 11,594 |
| Other receivables | 1,301 | 2,999 |
| Cash and cash equivalents | 449 | 281 |
| Total | 14,946 | 14,874 |

The maximum exposure to oredit risk for trade receivables at the reporing date by geographic region could be specified as follows:

| in 12. T \%. | Carying amount |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Domestic | 13,115 | 11,501 |
| Euro-zone countrics | 81 | 93 |
| Total | 13,196 | 11,594 |

## Notes

## 5 Financial risk management (cont'd)

The maximum exposure to credit risk for trade receivables at the reporting date by debtor could be specified as follows:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Amomn } \\ \text { recevabic (In } \\ \text { 1:Tt?) } \end{gathered}$ | Share \% | Amoum receivalse ( 1 n U.TL. | Share, \% |
| Major debtors: |  |  |  |  |
| 1. Purchaser I | 9,538 | 72.3 | 3,685 | 31.8 |
| 2. Purchaser 2 | 1,068 | 8.1 | 2,359 | 20.3 |
| 3. Purchaser 3 | 764 | 5.8 | 1,886 | 16.3 |
| 4. Purchaser 4 | 761 | 5.8 | - |  |
| 5. Purchaser 5 | 740 | 5.6 | - |  |
| Other | 325 | 2.4 | 3,664 | 31.6 |
| Total | 13,196 | 10) $01 \%$ | 11,594 | 100\% |

## Liquidity xisk

Riquidity risk is the risk that the Company will not be able to mee its financial obligations as they fall due. The Company's approach to managing liguidity is to ensure, as far as possible, that it will ahways have sufficient liquidity to meet its liabilities when due, mond both nomal and stressed conditions, without incurring unacecptable losses or risking damage to the Company's reputation.

Typically the Company ensures that it has sufficient cash on demand to moet expected operational expenses, including the servicing of financial olltigations; this excludes the potential impact of extreme circumstances that camot reasonably be predicted, such as natural disasters.

## Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market. risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

## Interest rate risk

The Company's borrowings are subject to variable interest rates related to LIBOR. As at 31 December 2008, the Company did not use any financial instruments to hedge its exposure to the cash flow risk related to debt instruments with variable interest rates or price risk related to debt instruments with fixed interest rates.

A change in average annual interest rate for the Company's borrowings by 1 percentage point would have increased the interest expenses and the result for the year ended 31 Deeenber 2008 would have decreased by approximately 91 thousand Litas.

## Notes

## Currency risk

The functional currency of the Company is Litas (LTL). The Company faces foreign currency risk on purchases and borrowings as well as on sales and amounts receivable that are denominated in currencies other than Litas and EUR. The risk related to transactions in EUR is considered to be insignificant as the Lithmanian Litas is pegged to EUR at a fixed rate. The Company does not have any material exposure to other foreign currencies as at 31 December 2007 and 31 December 2008.

The Company's exposure to foreign eurrency risk was as follows:


The currency exchange risk was not considered in respect of income and expenses beatuse most items are related to the functional curency .. ML or EUR.

## Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Board also seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the security afforded by a sound capital position.

There were no changes in the Company's approach to capital management during the year.

## Notes

6 Business and geographical segments
Business scgments

| Inomsand Litas | Alcohel drinks |  | Apple products |  | Nat allocated |  | Totil |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| salcs | 32,558 | 31,818 | 4,1\% | 14,130 | 719 | 617 | 37,453 | 16,56, |
| Cost of sales | (25,585) | (24,443) | ( $4,(236)$ | (10,012) | (43i) | (396) | (30, (0,5) | (34,851) |
| Gross prolit | $6,97,3$ | 7,375 | 140 | 4,178 | 285 | 221 | 7,398 | 11,714 |
| Operating expenses | - | - | - |  | (13, 670 ) | $(1,124)$ | $(1,3,670)$ | $(11,124)$ |
| Oher operating. income | * | * | n | , | 598 | 533 | 598 | 533 |
| Oher operating expenses | - | - | - |  | (378) | (244) | (378) | (249) |
| limance income | " | " |  |  | 238 | 213 | 238 | 213 |
| Finunce expenses | - | - | - |  | (593) | (264) | (593) | (264) |
| Result before taxation | 6,973 | 7,375 | 14) | 4,118 | (13,520) | (10,6\%0) | $(6,407)$ | 823 |
| Tax lior the year | - | - | 。 | 。 | 107 | (96) | $1(1)$ | (96) |
| Net result | 6,973 | 7,375 | 140 | 4,339 | $(13,413)$ | (10,987) | $(6,300)$ | 727 |
| Segnent asels | 29,247 | 26,59\% | 12,50] | 18,198 | 15,065 | 16,277 | 56,813 | 61,071 |
| Total liabilities | 7.107 | 2,101 | 2,971 | - | 13,846 | 19,165 | 23,924 | 21,266 |
| Acquistion of property, plant and equipment. | 21.5 | 569 | 47 | 19 | 170) | 221 | 432 | 809 |
| Depreciation and amortisation | 1,276 | 1.748 | 552 | 614 | 75.) | 585 | 2,587 | 2,947 |

## Goographical segmonts

| Inousand litas | Salcs |  | Toosa assets |  | Acpuisitions of property, plane and equipment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| 1.thuania | 34,574 | 36,726 | 56,813 | 61,1071 | 432 | 809 |
| Germany | 1,272 | 6,6115 | - | - | - |  |
| Austria | - | 1,362 | * | " | * |  |
| Lativia | 381 | 766 | - | - | * |  |
| Distonia | 939 | 518 | - | - | - |  |
| Great Briain | 79 | 62 | - | " | * |  |
| ()heremumbics | 208 | 516 | - | - | - | - |
|  | 37,453 | 46,565 | 56,813 | 61,071 | 432 | 809 |

## Notes

## 7 Other operating income and expenses

| thensumd Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Income from sale of carrent assets | 444 | 207 |
| Income from rent and provided services | 140 | 117 |
| Income from sale of property, plant and equipment | 11 | 148 |
| Other operating income | 3 | 61 |
| Total other operating income | 598 | 533 |
| Cost of sale of current assets | (346) | (170) |
| Cost of rent and provided services | (31) | (79) |
| Other operating expenses | (1) | . |
| Total other operating expenses | (378) | (249) |

8 Sales expenses

| thonsand Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Advertising expenses | $(2,962)$ | $(3,672)$ |
| Persomatel expenses | (762) | (884) |
| Distribution | (54.5) | (423) |
| Transportation | (471) | (547) |
| Other | (741) | (319) |
|  | $(5,481)$ | $(5,845)$ |

9 General and administrative expenses

| (housarm linas | 2008 | 2007 |
| :---: | :---: | :---: |
| Persomel expenses | $(1,160)$ | $(1,403)$ |
| Repair and maintenance | (812) | (724) |
| Redundancy payments | (678) | (56) |
| Taxes | (670) | (1,419) |
| Depreciation and amortization | (322) | (339) |
| Security | (220) | (202) |
| Communications | (106) | (113) |
| Insurance expenses | (\%6) | (66) |
| Other payments to employees | (49) | (66) |
| Consulting expenses | (31) | (40) |
| Payments to banks | (14) | (16) |
| Support | (7) | (31) |
| Write-off of inventories to net realizable value | $(2,767)$ | (86) |
| Other | $(1,277)$ | (718) |
|  | (8,189) | $(5,279)$ |

## Notes

9 General and administrative expenses (cont'd)
Tax expenses in 2008 signifioantly decreased due to decrease in costs of packaging materials, as the major part of production in 2008 was botted into plastic PET botles (costs of packaging materials in 2007 amounted to 1,179 thousand Litas).

In 2008 , a number of employees of the Company was made redundant and compensations amounting to 137.6 thousand Litas were paid. Due to the increased excise duty on akoholic drinks, the decrease in sales and production is planed and therefore further decrease in the number of employees is forescen for 2009. The provision of 540 thousand Litas for redundancy payments was formed for this reason in 2008.

Due to the decrease in demand and low sales prices, the Company did not reach the plamed amounts of saturated juice sales and therefore write-down to net realizable value as at 31 December 2008 amounted to 2,637 housand Litas. Writedown of other inventories to net realizable value amounts to 130 thousand Litas.

## 10) Finance income and expenses

| Whousand L.itas | 2008 | 2007 |
| :---: | :---: | :---: |
| Interest income | 119 | 132 |
| Delinquency charges | 117 | 80 |
| Other finmace income | 2 | I |
|  | 238 | 213 |
| linterest expenses for loans | (567) | (256) |
| Influence of forcign currency exchange | (2) | (3) |
| Other linance expenses | (24) | (5) |
|  | (593) | (264) |
|  | (355) | (51) |

In 2008, the Company provided loans with the interest to related companies. During 2008 , interest income amounted to 116.8 thousand litas (during 2007: 127.3 thousand litas). On August 2008, the bank renewed a loan agreement te extension of credit line limit of 2,500 thousand Litas with higher interest; therefore, more interest was calculated and paid to the bank: 567 thousand titas (in 2007: 256 thousand Litas). Other interest expenses amomeng 35 thousand bitas relate to factoring service.

## Notes

## 11 Corporate income tax expenses

| Unousand Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Current tax | - | - |
| Change in deferred tax | 107 | (96) |
| Total income tax expenses | 107 | (96) |

The reconciliation of the effective tax rate is as follows:

| thousand Litas | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Result before tax |  | $(6,407)$ |  | 823 |
| lncome tax using the effective tax rate | 15,0\% | (961) | 18\% | 148 |
| Other tax exempt income | (0,4\%) | (28) | (1.7\%) | (14) |
| Nonnallowable expenses | 1,3\% | 83 | .5.5\% | 45 |
| Current year losses for which D'r $\Lambda$ is not recognised | 7,8\% | 506 | 42.6\% | 351 |
| Recognition of previonsly unrecognised temporary differences | (0,7\%) | (47) | (57.7\%) | (475) |
| impact of change of tax rate on temporary differences | 5,3\% | 340 | 4.9\% | 41 |
| TOTAL | (28,3\%) | (107) | 11.6\% | 96 |

## 12 Deferred tax

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| thousind litas | Temporary differcnes | Deforred $\operatorname{tax}(20 \%)$ | 'Iemporary diferences | $\begin{aligned} & \text { Dederred } \\ & \text { an }(1,5 \%) \end{aligned}$ |
| Impairment for non current assets | 322 | 64 | 332 | 50 |
| Write dawn of inventories to net realizable value | 3,741 | 748 | 1,671 | 251 |
| Impairment for amounts receivable | 876 | 175 | 876 | 131 |
| Accrued expenses | 262 | 52 | 298 | 45 |
| Other provisions | 540 | 108 |  |  |
| Transferred taxable loss | 5,777 | 1,155 | 2,405 | 361 |
| Not recognized deferred lax asset | . | $(1,457)$ | - | (351) |
| Total deferred tax assets | - | 815 | - | 487 |
| Carrying amount of property, plant and equipment for which investment relief was used | (6,769) | (1,354) | (7,350) | (1,103) |
| Towal deferred tax liability | " | $(1,354)$ | " | $(1,103)$ |
| Deferred tax, net | - | (509) | * | (616) |

## Notes

## 12 Deferred tax (cont'd)

The current profit tax rate for the year ended 3: December 2008 is $15 \%$ (2007: 18\%). Acoording to the amended Lithanian tax legislation, for the taxable periods starting from 1 Janary 2006 to 31 December 2007 , companies' profts subjee to corporate income tax were levied by additional social tax at a rate of $4 \%$ during 2006 and at a rate of $3 \%$ during 2007 . The social tax is imposed in addition to the corporate income lax of $15 \%$. Stating 1 , banary 2009 current profit tax sate is $20 \%$.

As at 31 December 2008, the Company has 5,777 thousand Litas of taxable losses whiel could be carried forward.

The movement in deferred tax is as follows:

| thousmad Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Deferred tax asset (lithitity) at January | (616) | (520) |
| Change in deferred tax | 107 | (96) |
| Deferred tax liability at 31 December | (509) | (616) |

## 13 Current tax liabilities

| thousund Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Income tax liability as at Jamary 1 | (0) | (0) |
| lnesme tax for the period | (0) | (0) |
| Income tax paid | (0) | (0) |
| Corporate income tax liability as at 31 December, net | (0) | (0) |

## 14 Earnings per share

| thousand Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Net profit for the year | (6,300) | 727 |
| Number of shares in the begiming of the year (thousand) | 49,081 | 49,081 |
| Number of shares at the end of the year (thousand) | 49,081 | 49,081 |
| Weighted average number of shares in issue (thousand) | 49,081 | 49,081 |
| Basic earnings per share (Litas) | (0.13) | 0.01 |

The Company has no dilutive potential shares or convertibles. The difuted earnings per share are the same as the basic earnings per share.

## Notes

## 15 Non-current intangible assets

| flomsand t , itas |  | Amount |
| :---: | :---: | :---: |
| Acquisition cost as at I January 2007 |  | 418 |
| Additions during the year |  | 2 |
| Disposals during the your |  |  |
| Acguisition cost as at 31 December 2007 |  | 420 |
| Additions during the year |  | 13 |
| Disposals during the year |  |  |
| Acquisition cost as at 31 December 2008 |  | 433 |
| Amortisation as at 1 Jamuary 2007 |  | 36.5 |
| Amotisation for the year |  | 33 |
| Amortisation of disposed assets |  |  |
| Amortisation as at 31 December 2007 |  | 398 |
| Amortisation for the year |  | 23 |
| Amothation of disposed assers |  | - |
| Amortisation as at 31 December 2008 |  | 421 |
| Net book vatue as at 31 December 2008 |  | 12 |
| Net book value as at 31 December 2007 |  | 22 |
| Period of amortisation (in years) |  | 1.4 |
| Amortisation during the year: |  |  |
| thousand Litas | 2008 | 2007 |
| General and administrative expenses | 23 | 33 |
| Cost of sales | 。 |  |
| Total | 23 | 33 |

## Notes

## 16 Property, phant and equipment

| Houssand Litas | Bualdings and phant | Transport velictes, equipment and tools | Oher <br> property, plant and equipment | Construction in progressand prepayments | 'lotal |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Acquisition cost as at 1 |  |  |  |  |  |
| Jamuary 2007 | 29,327 | 46,659 | 7,990 | 1,386 | 85,362 |
| Additions | - | - | 788 | 19 | 807 |
| Disposals | (200) | (1,0)3) | (994) | $(1,355)$ | $(3,552)$ |
| Transters | - | 772 | (765) | (7) |  |
| Acquisition cost as at 31 |  |  |  |  |  |
| December 2007 | 29,127 | 46,428 | 7,019 | 43 | 82,617 |
| Additions | - | - | 396 | 23 | 419 |
| Disposals | (28) | (273) | (81) | * | (382) |
| Transfers | . | 360 | (337) | (23) | . |
| 31 December 2008 | 29,099 | $46,51,5$ | 6,997 | 43 | 82,6.54 |
| Depreciation and value adjustments as at I banuary |  |  |  |  |  |
| 2007 | 10,456 | 38,64.3 | 6,504 | 1,383 | 56,986 |
| During the jear | 516 | 1,944 | 454 | " | 2,914 |
| From disposals | (98) | (532) | (126) | - | (756) |
| Change in impaimment | . | (454) | (865) | $(1,353)$ | (2,672) |
| Depreciation and value adjustments as at 31 |  |  |  |  |  |
| December 2007 | 10,874 | 39,601 | 5,967 | 30 | 56,472 |
| During the year | 505 | 1,70,3 | 356 | - | 2,564 |
| From disposals | (28) | (272) | (72) | - | (372) |
| Change in imparment | - | (1) | (9) | - | (10) |
| Deprectation and value adjustinents as at 31 |  |  |  |  |  |
| December 2008 | 11,350 | 41,031 | 6,242 | 30 | 58,654 |
| Book value as at 31 |  |  |  |  |  |
| December 2008 | 17,748 | 5,484 | 755 | 13 | 24,000 |
| Book vatue as at 31 |  |  |  |  |  |
| December 2007 | 18,253 | 6,827 | 1,052 | 13 | 26,145 |

## Notes

## 16 Property, plant and equipment (cont'd)

The depreciation was distributed as follows:
mousmd litas
Cost of salcs
Sales expenses
General and administrative expenses
Total

As at 31 December 2008, property, plant and equipment with a book value of 20,744 thousand 1 itas (22,309 thousand Litas as at 31 December 2007) is pledged to secure a bank loan. The book value of insured property, plant and equipment as at 31 December 2008 was 20,813 thousand. Value of property insured from all risks could be specified as follows: buildings for value of 76,349 thoudans Litas, production equipmen for value of 45,249 thensand Litas and inventories for value of 13,000 thousand Litas.

## 17 Inventories

| drousmad litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Saturated apple juice | 11,481 | 13,725 |
| Production in progress | 4,903 | 3,103 |
| Finishodgoods | 2,891 | 1,419 |
| Packaging materals | 1,41,5 | 2,121 |
| Raw materibls | 632 | 955 |
| Auxiliary materials | 218 | 330 |
| Goods for resale and other goods | 53 | 48 |
| Less write down to net reatizable value | $\begin{aligned} & 21,595 \\ & (3,740) \end{aligned}$ | $\begin{array}{r} 21,701 \\ (1,671) \end{array}$ |
|  | 17,855 | 20,030 |
| Write-down in the begioning of the year | (1,671) | $(1,715)$ |
| During the year | $(2,767)$ | (85) |
| Reversal of imparment | 698 | 129 |
| Write-down in the end of the year | $(3,740)$ | (1,671) |

The decrease in inventories was influenced by the balance of saturated apple juice. Due to the unfavourable price policy in the market, the Company did not conclude sales agreements with the purchasers and did not reach the planned amounts of saturated juice sales. Therefore the Company has recorded an impairment for saturated juice sales to net realizable valuc amounting to 2,637 thousand Litas as at 31 Deember 2008. The Company is negotiating with the purchasers on sales of saturated juice and cider semimanufactures for 2009. The Company insured inventories of 13,000 thousand Litas ageinst fire, natural forees and other damages. The Company has also pledged inventories to the bank of 6,559 thousand Litas.

## Notes

## 18 Trade receivables

| thonsand litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Alita Group amounts | 9,538 | 1,886 |
| Trade receivables for production | 3,680 | 9,622 |
| Receivable for heating (discussed below) | 8.54 | 962 |
| Less imparment. | $\begin{array}{r} 14,072 \\ (876) \end{array}$ | $\begin{array}{r} 12,470 \\ (876) \end{array}$ |
|  | 13,196 | 11,594 |
| Impairment in the begiming of the year | (876) | ( 1721 ) |
| Reversal of impaiment due to write-down of receivable | " | 845 |
| Impairment in the end of the year | (876) | (876) |

The Company has receivalke amount of 854 thousand hitas for heating from UAB Anyk excus Siluma During 2008, UAB Anykscioy Silma pais 225.1 housand Litas, including 117.5 thousand litas of detayed interest charges, 107.6 thousand Litas for produced heating. In 2007, 80 thousand Litas of delayed interest charges were paid. The impairment toss of 744 thousand litas was recorded for UAB Anykšict Siluma due to expected slow repayment of the debt; however, in 2008 the Company provided the payment schedule and committed to pay entire debt during 2009-2010.

## 19 Other amounts receivable

| thousmod ditas | 2008 | 2007 |
| :---: | :---: | :---: |
| Alita Group loans | 797 | 2,880 |
| Prepayments | 463 | 76 |
| Other curent assets | 41 | 13 |
|  | 1,301 | 2,999 |

The Company has issued loans of 797 thousand Litas to Alita Group companies. The loans carry annual interest rate of $6 \%$, the maturity term of the loans was 31 December 2008.

## Notes

## 20 Cash and cash equivalents

| thousand litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Cash at bank | 437 | 268 |
| Cash in hand | 12 | 13 |
|  | 449 | 281 |

As at 31 December 2008, cash balances, amounting to 422.0 thousand Litas, as well as inflows into the main accounts of the bank were pledged to secure repayment of the loans provided by the bank.

## 21 Capital and reserves

Share capital consists of $49,080,535$ ordinary shares with a nominal value of 1 Litas cach. Major part of the shares -- $46,577,570(94.90 \%)$ sharcs - is owned by the parent company $A B$ Alita, the remaining part -$2,502,965(5.30 \%)$ of the shares $\cdots$ is owned by minor shareholders.

The holders of the ordinary shares are entited to one vote per share in the meeting of the Company and are entited to receive dividends as dechared from time to time and to capital repayment in case of decrease of the capital. During 2008 number and nominal vatue of shares has not changed.

## 22 Loans and finance lease liabilities

| Thousamd ditas | 2008 | 2007 |
| :---: | :---: | :---: |
| Short-term credit line | 8,632 | 5,110 |
| Current portion of long-term loan | - | 。 |
| Total current liabitities | 8,632 | 5,110 |

The terms and conditions of outstanding credir facilitics were as follows:

| thousand Evir | Currenes | Nominal interest rate | Year of maturity | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1,imit | Used balance | L.imi | Used balance |
| Credit lise | LUR | L130\% $+2.5 \%$ | 2009 | 8,632 | 8,632 | 8,632 | 5,110 |
|  |  |  |  | 8,632 | 8,6,32 | 8,632 | 5,110 |

AB Anykščill Vynas has a credit line up to 8,632 thousmand Litas ( 2,500 ) thousand EUR) with the bank. 8,632 thousand Litas were used as at 31 December 2008. The average amual variable interest rate in 2008 was $6.136 \%$. To secure the repaymem of this lom, the Company pledged non-current assets with a book value of 20,744 thousand Litas as at 31 December 2008 as well as inventories amounting to 6,559 thousand Litas, all current and future funds in the main accounts of the bank and comrent and future rent of 6,7521 ha land plot rights. The Company insured its non-current assets with a book value of 20,813 thousand Litas as at 31 Deember 2008.

## Notes

## 23 Ohter habilities and acerued expenses

| thousamd Litas | 2008 | 2007 |
| :---: | :---: | :---: |
| Excise duty payable | 4,093 | 6,957 |
| Value added tax payable | 1,334 | 2,882 |
| Provisions for redundancy payments* | 540 | - |
| Sabaries | 26.5 | 197 |
| Accued vacation reserve | 262 | 298 |
| Social insurance | 167 | 124 |
| Incone tax from the sataries | 17 | 37 |
| Other liabilitios | 2,065 | 1,393 |
|  | 8,743 | 11,888 |

* In 2008, a number of employees of the Company was made redundant and compensations amounting to 137.6 housand Litas were paid. Due to the increased excise duty on atoholic drinks, the decrease in sales and production is planned and therefore further decrease in the momber of employees is foreseen for 2009 . The provision of 540 thousand Litas for redundancy payments was formed for this reason in 2008.


## 24 Persomnel expenses

| housand litas | 2008 | 20067 |
| :---: | :---: | :---: |
| Cost of sales | 4,204 | 3,387 |
| Sales expenses | 762 | 884 |
| General and administrative expenses | 1,160 | 1,403 |
| Total | 6,126 | 5,674 |

As at 31 December 2008, the Company lad 248 employees (in 2007: 258 employees). Personnel expenses include salaries amounting to 132 thousand Litas paid to the management (in 2007: 155 thousand Litas).

## Notes

Related party transactions
During the yoar the Company had transactions with the following related parties:

- AB Alita ... the parent company,
- UAB Alita Distribution - whe company comtrolled by AB Alia,
- UAB Vilkmerges Alus - the company controlled by UAB Alita Distribution.

Transactions during the year and balanees ontstanding at the end of the year with the above mentioned companies are summarised below:

| thousand Litus | 2008 | 2007 |
| :---: | :---: | :---: |
| Transactions with related parties |  |  |
| Sales to related companies | 22,220 | 1,711 |
| Purchases from related companics | 42.5 | 2,039 |
| Amonnts receivable from related parties |  |  |
| Trade receivable from related parties | 9,538 | 1,886 |
| Loans receivable from telated partios | 797 | 2,880 |
| Amounts payable to related parties |  |  |
| Trade payable to related parties | - | 377 |

## 26 Off-banance sheet items

In accordance with the National Allocation Plan for 2008-2012, AB Anykšxiu Vynas has been provided with $14,934 \mathrm{CO}$ emission allowances (2,986 per year) for the system boiler house, oileoke dryer.

The Company rents 1 land plot from the State. The annual rent fee in 2008 amounted to 20.6 thousand litas. The environmental obligations (cleaning, restoration, etc.) are incumbent on the rented state land. No provision is included in the financial statements as at 3 . Deeember 2008 as the management was not able to estimate timing and amount of such works.
$A B$ Anykšici Vynas issued a guadantee for AB Alita to the bank for the credits amounting to 45,000 thousand Litas and 25,772 thousand EUR as well as for guarantee limit of 3,600 thousand EUJR.

## 27 Legal claims

The Company is not involved in any litigation where it acts as a defendant.

## 28 Subsequent events

No significam events oceured after the balance sheet date, which woudd require adjusments to these fonancial statements.

## 29 Financial instruments

## Fair value of finamcial instrumems

The management of the Company is of the opinion that book values of trade and other receivables, trade and other payables as well as borowings approximate their fair value.

Camying amoun of trade anounts receivable, other financial property, amoms payable and short-tem eredit lines approximate their fair value.

## Anmal report for the year ended 31 December 2008

## 1. THHE GUNCRAL INHORMATHON ABOUT THHE RSSUER

### 1.1. The reporting cycle for which the annual report was prepared.

The annual repon was prepared for the yoar 2008.

### 1.2. The main contact data of the ISC. Anykšěiy Vynas.

The name of the lssuer:
The legal company or form:
The registration date and place:
The re-registration date and place:
The register number:
The company code:
The address of the residence:
Telephone number:
fax. mumber:
IE-mail addross:
Welsite:

Anykšín Vyuas<br>the Joint Stock Company, the juridieal person<br>November 21, 1990, the Company of the State Land Cadastre and Register (Vilnius)<br>July 28,2004 , the Ukena Branch of the State Company Register Center<br>B1 97.340<br>254111650<br>Dariatus ir Gireno str. 8, Anykščai, L.'T-29131<br>$(8-381) 50233$<br>(8-381) 50350<br>infomanveras. it<br>wwwanymas.le

The Company Anykšeiu Vynas has no branches and representative offies and no subsidiaries.

### 1.3. The main aetivities of the fisuce.

The principal activities are the production of the atooholic drinks and concentrated juice and their sale.

### 1.4. The information about the conoracts with the agents of the securities of the public circulation.

On July 29, 2004 the ISC Anyk ${ }^{2}$ ity Vynas and the IS bank Hansabankas signed a contract on the accounting of the Company issued securities and accounting of the personal securities. The JS bank Hansabankas is in Savanorit ave. 19, 03502 Vihius, telophone: (8-5) 2684485, telefax: (8-5) 2684170 .

### 1.5. The information about the sate of the Issum's securities.

The ordinary registered shares, issued in July 3, 1995 by the JSC. Anyksëm Vynas, were entisted in the JSC NASDAQ OMX Vilnius Supplementary sale list. At present there are $49,080,535$ ordinary registered shares of the JSC Anykšin Vynas. The total nominal value of the shares is $49,080,535$ Litas. The ISIN Code of these securities is ITOOOO 112773 (the elipping is ANK. IL).

The sale history of the securities in 2006-2008 and the price of the shares and the diagram of the turnover:

| Index | 2006 | 2007 | 2008 |
| :---: | :---: | :---: | :---: |
| The opening price, Lt | 0.88 | 1.16 | 1.12 |
| The biggest price, Lt | 1.27 | 1.65 | 1.17 |
| The lowest price, Lt | 0.60 | 0.98 | 0.20 |
| The final price, Lt | 1.27 | 1.07 | 0.24 |
| The turnover in units | 1,567,121 | 2,229,700 | 227,417 |
| The turnover in million of Lt | 1.43 | 2.91 | 0.15 |
| The capitalization in million of Lt | 62.33 | 52.52 | 11.78 |



The diagram of the comparable indices of the daily usage goods and services of the JSC Anykš̌iu Vynas, the JSC NASDAQ OMX Vilnius and the OMX Baltic:
Baltic market indexes


The diagram data

| Index/Shares | 25.02 .2006 | 25.02 .2009 |  |
| :--- | ---: | ---: | ---: |
| - OMX Vilnius | 391,79 | 160,35 | $-59,07$ |
| $\ldots$ OMX Baitic Consumer Staples GI | 476,34 | 179,76 | $-62,26$ |
| $\ldots$ ANK1L | $0,80 \mathrm{LTL}$ | $0,30 \mathrm{LTL}$ | $-62,50$ |

Note: The diagram data is from the website of the JSC NASDAQ OMX Vilnius.

### 1.6. The trade in the other markets.

### 1.7. The trade in the other organized markets.

### 1.8. The trade in Issuer's securities outside the Stock Exchange.

The data about the outside Stock Exchange transactions of the JSC Anykščių Vynas ordinary registered shares is given in the table below:

| The year and the quarter | The price in LTL |  | The total turnover of the <br> quarter, in units |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Max. | Min. | When settling <br> in cash | When setting <br> not in cash |
| 2007 I | - | - | - | - |
| 2007 II | - | - | - | - |
| 2007 III | - | - | - | - |
| 2007 JV | - | - | - | 2,961 |
| 2008 I | - | - | - | - |
| 2008 II | - | - | - | - |
| 2008 III | - | - | - | 32,427 |
| 2008 IV | - | - | - | - |

### 1.9. The capitalization of the securities.

| The reporting period ${ }^{*}$ | Capitalization, Lt |
| :--- | :---: |
| The 1st quarter of 2008 | $44,663,286,85$ |
| The 2nd quarter of 2008 | $33,865,596,15$ |
| The 3rd quarter of 2008 | $33,865,596.15$ |
| The 4th quarter of 2008 | $11,779,328,40$ |

*ine listing in the Stock lixchange lists an the last day of the reporting period and at the ond of cach guater of the repertinge cyele.

### 1.10. The information about the procurement of the Issuer's own shares.

There were no such cascs.

### 1.11. The notification of the overture.

In 2008 there were mo overtures of the third parties to buy the ordmary registered shares of the JSC Anykščy Vynas. The JSC Anykšcily Vynas did not notify any overtures to buy the securities of the other issuers.

### 1.12. The agents of the Issuer.

None.

## 2. OTHER INFORMATION ABOUT THE ISSUER

### 2.1. The authorized capital of the Issuer

The authorized capital, registered in the Register of Legal Entities, is 49,080,535 LTTL.
The structure of the JSC Anykšcial Vynas authorized capital according to the types of shares:

| The type of the sluares | The number of the shares | The nominal value (Lt) | The total nominal value Lt | The share in the authorized capital (\%) |
| :---: | :---: | :---: | :---: | :---: |
| The ordinary registered shares | 49,080,535 | 1 | 49,080,53.5 | 100.00 |
| Total: | 49,080,535 | - | 49,080,535 | 100.00 |

Nll the Company shares are fulty paid-up. Each fully paid-up share gives it's owner one vole in the General Mecting.

The shareholders' rights are fixed by the Company Law of the Republic of Lithuana and by other taws and momative acts.
2.2. The information about the intended increase of the authorized capital by converting or changing the issued debt IOU and derivative securities into the shares.
None.

### 2.3. The information about the limitation of the securities transfers.

None.

### 2.4. The shareholders.

On December 31, 2008 there were 404 shareholders in the JSC Anykš̌ių Vynas.
The shareholders, who own and administer more than $5 \%$ of the lssuer"s authorized capital, are:

| Shareholderts name, | Avaitable number ofordiany registered shares, units |  | Araitable part of the euthorzed capitatand votes (\%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| type, oddress of the restdence, Company Register Code) | Total | liclading the shares owned by a shareholder | Total | Inchiding Lhe ordininy registered bates owned by a shareholder sind having votes | Together with agroup of the acting persons (\%) |
| AB Alita Miskininku 17, 1.1-62200) Alytus, 149519891 | 46,577,57() | 46,577,570 | 91.9 | 94.9 | - |

2.5. The information about the shareholders who have special controlling rights.

None.
2.6. The information about the limitation of the voting rights and shareholders' agreements. None.
2.7. The main features of the securities launched into the public circulation
$49,080,535$ ordinary registered shares are launched into the pulbic circulation. The total nominal value of the issued shares is $49,080,53,5 \mathrm{Lt}$.
2.8. The information about the registered and distributed shares for the closed circulation.

None.
2.9. The information about the depository notes issued on the ground of the shares.

None.
2.10. The main features of the debt securities launched into the public securities circulation.

None,

### 2.11. The data on the registered and distributed debt securities for the closed circulation.

 None.
### 2.12. The securities that do not mark their presence in the authorized capital but their circulation is regulated by the Law of the public circulation of the securities, except the debt securities.

There are no such securities.

## 3. THE LEGAL BASIS OF THE ISSUER'S ACTIVITIES

- The Constitution of the Republic of Litherania;
- The Law on Joint-Stock Companies;
- The Law on Securities Market;
- The other laws and standard acts of the Covermment of the Republic of Lithuana;
" ${ }^{\text {- }}$ The Company Regulations.

The change order of the Company Regulations: 'J he change of the Company Regutations is caried out by acepting the resolution by $2 / 3$ votes of the majority in the General Meeting that is fixed in written form and all the replaced regutation text is registered in the Register of the Legal Entities. The person, authorized by the Meeting, signs the Regulations.

## 4. THE ISSUER'S MANAGEMENT BODIES

The Management Bodies are the General Meeting, Board and the Company Manager.

### 4.1. The members of the Management Bodies.

The position, names and surnames, data about the participation in the Issuer's authorized capital (the available part of the authorized capital and the part of the wotes in \%):

| No. | Position (JSC Anyks̆čiug Vynas) | Name, surname | The number of shares | The share of tho authorized capital in hand (\%) |
| :---: | :---: | :---: | :---: | :---: |
| The 3 OARD since 25042008 |  |  |  |  |
| 1 | Chairman … does not work in the Company | Vytautas lunevicius | - | " |
| 2 | Member $=$ does not work in the Company | Vilmantas Peciúra | " | - |
| 3 | Member - does not work in the Company | Arvydas-Ionas Stankevičius | - | " |
| 4 | Member does not work in the Company | Datius Vexelis | - | - |
| ADMINISTRAT1ON since 16062008 |  |  |  |  |
| 1 | Director | Violeta Labutiene | - | 」 |
| 2 | Chief Accountant | Audrone \%emieviciene | " | - |


| ADMINISTRATION 23052008 -16062008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Production Manager, substituting the Director | Vidas Lagunnas | - | - |
| 2 | Chief Accountant | Audrone 7.emlevicienc | " | - |
| ADMINISTRATION 100 $022006-23052008$ |  |  |  |  |
| 1 | Director | Marius Gudauskas | - | - |
| 2 | Chief Accountant | Audroné Zemlevičienċ | - | - |

### 4.2. The additional data about the Chairman of the Board and the Finance Director is: education, profession, the workplaces during the last 10 financial years and positions:

Vytautas Jmevičius, the Chairman of the Board of the ISC Anykščiy Vynas since 08072004 ; the General Director of the JSC Alita, higher education, engineereconomist, a speciatist of the international relations. Since 1994 he is the General Director of the JSC Alita.
Violeta Labutiene, the Director of the ISC Anykšěiu Vynas since 16062008.
The workplaces during the last 10 years: 1997-2008 - the chief economist, the Manager of the economic department, Director of the ISC Anykšci! Vynas. She has a higher cducation of the economist.
Audrone Zemleviciene, the Chicf Aecountant of the ISC Anyksciay Vymas since 1905 2005, for the last 10 years she works in the Company as the Accountant, the Deputy Chief Accountan, the Chief Accountant. She has a higher education of the ceonomist.
4.3. The data about the participation in the activities of the other companies, institutions and organizations (the names of the companies, institutions, organizations and positions) and in the eapital (the names of the companies, institutions or organizations, the available part of the capital, the part of the votes in \%):
Vytautas Junevičins … the Chairman of the Board, has $41.89 \%$ of the ISC Alita ordinary registered shares, and he is the Chairman of the Board and the General Director of the ISC Alita. He is a member of JSC Siauliep Bankas Board. He has $5.6 \%$ of the shares of the PISC Shiauliul Banko hvesticiju Valdymas, $50 \%$ of the shares of the PISC Aunuva.

Arvydas - -Jonas Stankevicins, a Member of the Board, he is the Production Director and a Member of the Board of the JSC Alita. He has $16.75 \%$ of the ordinary registered shares of the JSC Alita, he has $40 \%$ of the shares of the PISC Lieda and $40 \%$ of the ordinary registered shares of the PISC Alytaus Vaistine;
Vilmantas Pečiura -- a Member of the Board, the Finance and Administration Director, he has $12.57 \%$ of the ordinary registered shares of the ISC Alita, He is the Chairman of the Board of the ISC Beogradska Industrija Piva.
Darius Vex̌elis -. a Member of the Board, the Marketing and Sale Director, he has $12.57 \%$ of the ordinary registered shares of the ISC Alita. He is a Member of the Board of the JSC Beogradska Industrija Piva,
Violeta Labutiene - -. the Director of the JSC Anykščiụ Vynas, she does not take part in the activity and capital of the other companies.
Audrone Zembeviciene .. the Chief Accountant of the JSC Anykšéip Vymas, she does not take part in the activity and capital of the other companies.
4.4. The data about the non-extint conviction for the crime to the ownership, the order of the farming, finance of the members of the Management Bodies.

None.
4.5. The end of the cadence of the members of the Board is April 25, 2012.
4.6. The information about all the important agreements among the Xsuer, Xssucr's Managers, employees and the other persons.

None.

## 5. THE INFORMATION ABOUT THE PAYOFPS AND LOANS TO THE MEMBERS OF THE MANAGEMENT BODIES (the members of the Supervisory Board, the Board of Directors, the Administration (the Administration Manager, his deputics, the Chicf Financier):

5.1. The information about the size of the Issuer's paid out salaries, bonuses and the other payoffs from the profit, falling to one person (according to the categorics of the above mentioned persons) during the reporting period:

| $2008$ | Salary, Lt | Bonuses, Lt | The other payoffs from the prolit, Lt |
| :---: | :---: | :---: | :---: |
| The average to one member of the Board | - | - | - - - - - - |
| Total to all the members of the Board | - | " | * |
| The average to one member of the Administration | 39,684 | $\checkmark$ | - |
| Total to atl the members of the Administration | 277,788 | - | - |

The amount, related to the work relations, calculated for the Management during 2008, is 277,788 L.t'L, including 132,088 ITL paid to the members of the management bodies (Director and Chiof $\Lambda$ ecountant). The average payoff to one persorn during the year:

$$
\begin{aligned}
& - \text { Salary } \quad-56,867 \mathrm{ITT} ; \\
& - \text { For the vacations }-9,177 \mathrm{LTL}
\end{aligned}
$$

From the profit:

$$
\begin{array}{ll}
\text { - Exira } & 0 \text { LTLL; } \\
\text { - Premium } & 0 \text { LTLL; } \\
\text { - Bonus } & 0 \text { LTLL }
\end{array}
$$

5.2. The Issuer's paid off salaries, bonuses and the other payoffs from the profit sums to the members of the Supervisory Board, the Board of the Directors (to each category of the above mentioned persons) received from the companies where the Issuer's part in the authorized capital is more than $20 \%$ :

None.
5.3. The allocated loans, given guarantees and vouchers to the members of the Management Bodies by which the fulfilment of their obligations was secured during the reporting eyele.
None.

### 5.4. Transactions with the related parties:

None.

## 6. THE BOARD'S ACTIVITIES

In 2008, the Board of the JSC Anykšiu Vynas consisted of the same members as the Board of the JSC Alita. The specialists are of the high qualifications who participated not only in the management of the JSC Alita group of the companies, but also worked in the group of the companies directly or indirectly, In 2008, the Board perfomed a lot of work, it called the meetings where important issues were solved -- the increase of the work effectiveness and increase of sales, called the Gencral Meeting, discussed receiving of credits, performed analysis of the results of the activities, discussed the salary of the Director and the other issucs. The Board, as a collcgial body, qualifies its work positively and the work of each member of the Board was rated well. All the work in the Company is fulfilled appropriately and this ensures production and technical stability.

## 7. THE DATA ABOUT THE OPENLY PUBLISHED INFORMATION

During the last 12 months, the Company, meeting the regulating law acts of the securities market, published the following information openly in the Vilnius Stock Exchange (at present the ISC NASADAQ OMX Vilnius) information disclosure and distribution system and in the ISC Anykšciu Vynas website www.anvynas.lt:
15022008 . The un-andited results of the year 2007
In 2007, the JSC Anykšiuy Vynas sales income, in comparison with 2006, increased by $38 \%$ and amounted to 46,565 thousand of LTL ( 13,486 thousand of EURO). The Company generated 727.4 thousand of L'TL ( 210.7 thousand of BURO) of the unaudited net profit. It 2006, the Company generated 2,18 thonsand of LTL ( 613.4 thousand of EURO) of the net prolit.
In 2007, the Company planned to receive 40 million of LTL ( 11.6 million of EURO) of the sale income and 1.0 million of L'TL ( 0.3 million of EURO) of the profit.

During the reporting year, all the wholesalers of the ISC Anyk ${ }^{\text {ching }}$ Vynas bought more production. We did not reach the planned net profit because of the increase in production cost, the increase in prices of the raw material and the other materials, because of the inerease in plamed sate volume of the concentrated apple juice; because of the investments into the renewal and promotion of such trade marks as the vodka Ledo, brandy Form, a kind of brandy Bobelinc; because of the significant increase of the tax on the glass packing launched into the local market ... it amounted to 937 thousand of LTT, (271.4 thousand of EURO) in comparison with the year 2006; because of the deferred profit tax of 96 thousand of LTL ( 27.8 thousand of EUR) negative influence on the net profit.

2003 2008. The General Meeting is held
On the Board's own initiative and resolution the ISC Anykščip Vynas General Meeting is called on April 25,2008 at 120 oclock that will be held in the Company hall (Dariaus ir Gireno str. 8, Anykščiai. The data about the Company is kept and stored in the Register of Legal Entitics, the VAT payers code: LT541116515). The registration begins at 11 a.m. The shareholders must have an identification document, the representatives must have an identification document and a leter of the authorization approved according to the law. The accounting day of the General Meeting is April 18, 2008. The shareholders can have a look at the Company papers related to the agenda of the General Meeting and meeting resolution drafts in the Company headquarters from April 15, 2008.

## Agenda of the General Meeting

1. The amual repor of the year 2007 .
2. The auditor's report.
3. The approval of the Company's tinancial statenent of 2007.
4. The approval of the distribution of profit (loss) for the financial year 2007.
5. The election of the members of the Board.

1404 2008. The Board of the JSC Anykšiy Vynas presents at the General Meeting the following resolution drafs on April 25, 2008:

1. The anmal report of the year 2007 (The resolution on this item is not aceepted).
2. The auditor"s report (It was heard).
3. To approve the Company's financial statement of 2007.
4. To approve the draft of the distribution of the profit (loss) for the financial year 2007:

|  | The amount in thousands of L'HL |
| :---: | :---: |
| The profit (loss) brought forward in the beginning of the reporting fimancial year | (10,619) |
| The net profit (loss) for the reporting financial year | 727 |
| The profit (boss) available for the distribution | (9,892) |
| The profit (loss) brought forward at the end of the reporting financial year transferred to the other financial year. | (9,892) |

5. To eleet Vytautas Juneviénus .... the JSC Alita General Director, Vilmantas Pečiña -... the dSC Alta Finance and Administration Director, Arvydas Jonas Stankevichias ... the JSC Alita Production Director, Darius Vegretis -... the JSC Atita Marketing and Sate Director as the Company Board members for the new 1 cm .

25042008 . The resolutions of the General Meeting.
On April 25, 2008 the $1 \$ \mathrm{C}$ Anykš̌iy Vymas General Meeting took place and passed these resohtions:

1. The ammal report of 2007 . (The resolution on this item is not aceepted).
2. The auditor's report. (It was heard.)
3. 'Io approve the company's financial statement of 2007.
4. To approve the protit (loss) appropriation for $200 \%$ :

|  | Amoum |
| :---: | :---: |
| The profit (loss) brought forward in the beginning of the reporting financial yeat | (10,619 |
|  | thousand of LTLL $3,075.5$ |
|  | thousand of EURO) |
| The net profit (loss) of the reporting financial year | 727 thousand of L'TL; 210.6 thousand of RURO |
| The total distributable profit (loss) | (9,892 thousand of 1. TLL; $2,864.9$ thousand of EURO) |
| The proft (loss) brought forwatd at the end of the reporting financial year is transferred to the other financial year | (9,892 thousand of L'HL $2,864.9$ thousand of EURO) |

5. To elect Vytautas Junevičius -... the ISC Alita General Director, Vimantas Pečiura -.. the JSC Alita Finance and Acministation Director, Arvydas Jonas Stankevicus --. the ISC Alita Production Director, Darius Vezelis … the ISC Alita Marketing and Sate Director as the Company Board members for the new term.

0605 2008. On May 6, 2008 the mecting of the JSC Anykšěiu Vynas was held and Vytautas Junevičius was clected as the Board Chairman.

2205 2008. On May 23, 2008 the ISC Anykš̌iy Vynas Board dismisses Marius Gudauskas from the position of the Director of the JSC Anykščiy Vynas and appoints Vidas Lagunas as the Substituting Director.

2305 2008. In the first quarter of 2008, the ISC Anykseici Vynas sustained the pre-tax loss of 783 thousand of LTL ( 227 thousand of EURO). The sale decreased by $24.6 \%$ or 2,536 thousand of LTL ( 734 thousand of EURO), in comparison with the first quarter of the last year, because of the decreased sale of the concentrated apple juice amounting to $\{, 850$ ) thousand of l.Tl. ( 536 thousand of EURO) and the decreased sale of eider and vodka. Last year in the same period the Company gained 42 thousand of LTLL ( 12 thousand of EURO) of the pre-tax profit.

09062008 . By the decision of the JSC Anykšču Vynas Board, Violeta Labutience, the Chief of the Economics Department, is appointed as the Director of the JSC Anykexciel V ynas since June 16, 2008.
2708 2008. The first half-ycar results of 2008
During the first half year of 2008, the ISC Anykšcity Vynas sustained the pre-tax loss of 1,017 thousand of LTL ( 294.5 thousand of EURO). The sale decreased by $15.1 \%$ or 3,294 thousand or LTL (954 thousand of EURO), in comparison with the first halfeycar of the last year, because of the decreased sale of the concentrated apple juice amounting to 2,920 thousand of LTL ( 846 thousand of EURO) and the decreased sale of the carbonized wine drinks and vodka. Last year in the same period the Company gained 399 thousand of LIL ( 115.6 thousand of EURO) of the pre-tax profit.

07102008 . The results of nine monthe of 2008 and the revision of the year forecast
During nine months of 2008, the ISC. Anykš̌iy Vynas sustained the unaudited pre-tax loss of 1,787 thousand of LTH. ( 517.6 thonsand or EURO). In was determined by the general situation in country market and by the decreased Company sale because of $20 \%$ of the increased excise for alcoholic drinks. The Company sale of nine months of this year was 27,823 thousand of LTL ( 8,058 thousand of EURO). It is less by $16.1 \%$ or 5,329 thousand of LTL ( $1,543.4$ thousand of EURO), in comparison with the same period of the last year.
In the same period of the last year, the Company gained 1,308 thonsand of LTL ( 378.8 thousand of EURO) of the pre-tax profit.
Taking into consideration the decreased demand for the alcololic drinks and the low prices of the concentrated apple juice because of the poor demand, we revise the foreasts of the results of 2008 . We are planning that at the end of the year the sales will amount to 39 million of LTL ( 11.3 million of EURO), the loss will amom to 3 million of LTL ( 0.9 mitlion of BURO).
19122008 . The revision of the activity results of 2008
The ISC Anykstiu Vynas changes the forccast of the activity results of 2008. The reported loss of 3 million of LTL ( 0.9 million of EURO) is increasing and we are planning that at the end of the year we shall sustain the pre-tax loss of 6.2 million of 1 TL ( 1.8 million of EURO).
Such result is under the influence of:

- the gencral situation in the country market and the decrease in Company sale beause of $20 \%$ of the increased excise for the atcoholic drinks;
- the decrease in demand and the low sale-price of the concentrated apple juice;
- as the excise for the alcoholic drinks grows in 2009 we foresee the decrease of the sale plans and as a result we are planning the redundancy payments for the con number of the workers.

06012009 . The JSC Anykšěie Vynas shortens the working time
When in 2009 the alcololic drink excise tax was raised $\mathbf{1 0} \mathbf{0} 20 \%$ one more, Whe ISC Anykšéye Vynas shortened the working time to four working days a week because of the fast decrease in sate.
After the increasc in excise tax, the ISC Anykšexily Vynas is forced to increase the production prices once more and this, in its turn, rebound on the sale. There is no doubt that the people, who wond nor be able to buy legal guatitative drinks, will try to find hem in the black marke.

As the sale decreases, the working time of four days a week in the Company, with 240 working people, can last for a non procdictive period.
1901 2009. The decision of the JSC Anykšicil Vynas Board
On danuary 10, 2009 the JSC Anykscíl Vynas Board analysed the situation in the Company, formed due to the increased atcoholic drink excise tax and quickly dropping sale. The main directions were foreseen to improve the Company activity.
The Board decided to optimize the production by reducing the production range, to revise the Company managemen structure and to cut the number of the Company workers by $20-25 \%$.

2502 2009. The activity results in 2008
All the sale income of the JSC Anykseciel Vynas amommed to 37,453 thousand of LTL ( 10,847 thousand of EURO) and the interim activity result before taxes was the loss of 6,407 thousand of LTL ( $1,855.6$ thousand of EURO). It was determined by the general situation in the commry market and the decreased sale because of $20 \%$ of the increatsed excise for the alcoholic drinks in the beginning of 2008 . In comparison wilh 2007 , the sale income decreased by $19.6 \%$ or 9,112 thousand of LTL. ln 2007 , the activity result before taxes was the profit of 823.4 thousand of LTL ( 238.5 thousand of EURO).
You can get the reported regulated information for the infroduction in the Company or in welssite of the Vilnius Stock Exchange: wwwnasdagomx.com/vilnius.

## 8. BELONGING TO THE ASSOCIATED ORGANIZATIONS

1. The association Lithuanian Food Industry. It is a voluntary association of Icgal persons - companies of food industry, acting in accordance with the fixed demands of the association members. It represents the interests of the members in different institutions and it is not a profit-making organization.
2. The Lithuanian Industrial Confederation. It is an apolitical, public organization, independent of the state, that represens and defends the interests of the LIC members in the governmental, sociat and international organizations, strengthen the economy of Lithuania and so on.

The Company docs not take part in the capital of the above mentioned structures but it is a member and pays the membership fees.

## 9. THE SHORT ISSUER'S PROFLLE

The Joint-Stock Company Anykšiuy Vynas was founded in 1926 … it is the oldest company in the East Battic region which began to produce wine in the industrial way. The founder is a certificated agronomist Balys Karazija.

Constantly expanding shops, buying more modern equipment, soon B. Karazija became the first Lithuanian widely established wincmaker. Already in 1938 he was also accepted internationally. In 1938 the wine Birute won the main prize and two kinds of wine won the gold medals in the international exhibition in Paris.

In 1940 the winery of B. Karazija was nationalized. In the postwar time there was a lack of raw material, now equipment, technology. Only in the 70-tics, approximately after ten years of reconstruction, the winery came to life again, In 1968 the Anyk ${ }^{\text {seig }}$ Vynas was awarded a diptoma and three medals an the All-union Exhibition of Economic achievements, successfully participated in the international exhibitions in the USA, Canada, Chile, Great Britain, Poland, ele. In 1969 and 1972 the natural Lithuanian wines Jubilicjinis and Sermuksude were given the grade of quality. When Gorbachev stated his anti-atooholic campaign, the country's leading winery was turned into a foodeproducing plant, producing cool drinks, sweets and the other non-alcoholic production.

Today Anykščị Vynas is a join-stock Company, one of the largest wineries in the whole eastern Baltic region, equiped with the modern machinery able to process up to 35 thousand tons of fruit and berries
during the season, producing more than 70 names of a notable taste, aromatic, high quality drinks from the natural raw material ... fruit-and-bery wine, cider, kinds of brandy, vodka, liqueur, brandy, fortified drinks.

Since 1988 it produces apple concentrated juice according to the technology of the Swiss company Unipektin. In 1995 the Company has been awaded the lotermationt Diamond Star and memational Burope Award for the quality. The concentrated apple juice, the dried apple pomace and apple aroma are exported to Gemany and the other countries of West Burope.
The constant renovation and modemization, the stainless sleel lanks replacing the old mamelled tanks allowed to improve the production signifieantly.
$\wedge$ range of the ISC Anyksein Vynas products were awarded the man prizes of the intemational competitions, silver and gold medals and diplomas. In 2005 and 2006 the products of the Company won gold modals at de competitions Lithmanian Year Product. In 2007 the vodka Ledo was presented in six international testing competitions in Europe and Russia and it won the high evaluation in four of them: Moscow Wine \& Spirit Competition in Moscow - the gold medal; Intemational Wine \& Spirit Competition in London .... the silver medal; Drinkexpo 2007 in Sankt Petersburg … the gold medal; Prodexpo 2007 in Moscow -- the brome medal; in the Competition Lithuanian Year Product of 2007 - the natural black currant wine Voruta won the gold medal.
In July, 2004 the Compary was privatized. The JSC Alita obtained the controlling interest from the state.

## 10. THE IMPORTANT EVENTS OF THE YEAR

'The JSC Anykšcity Vynas becomes the wine production enterprise again. Since the beginning of 2008 the production and sate of the wines of speeial technology and cider were transferred from the JSC Alita to the JSC: Anyksčiy Vynas. Duming the reporting year the wine and cider sado ineroased by $44.9 \%$, and their comparative weight in the total sale increased from $17.8 \%$ in 2007 to $36 \%$ in 2008 .

In 2008 the vodka ledo was awarded the bronze modal in the international competition International Spirits Ohallenge 2008 in London. The kind of brandy Bobeline $20 \%$ was awarded the gold medat in the competition Lithuanan Year Produet 2008 and the kind of brandy Bobeline $35 \%$ was awarded the silver medal in the competition Lithuanian Year Product 2008.
In 1999 the Company was issued a Certifoate confirming the Ouality Managenent System fulfiling the requirements of Standard 1809002 and in 2008 the Company was issued IIC (IUV International Certification) certificates contirming the meeting of the requirements of the Quality and Anti-pollution Management System LS'T EN 9001:2001 (EN ISO 9001:2000) and LST EN 1SO 14001:2005 (EN ISO) $14001: 2004)$.

## 11. THE STAFE

The average number and average salary in Litas (without the paid out compensations) of the JSC Anykseciu Vynas staftaccording to the personnel groups:

| The staft | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | \% | Average salary | Number | $\%$ | Average salary |
| Managers | 2 | 0.8 | 5,504 | 2 | 0.7 | 6,457 |
| Spectatists and employees | 86 | 32.7 | 2,006 | 87 | 32.4 | 1,900 |
| Workers | 175 | 66.5 | 1,345 | 180 | 66.9 | 1,285 |
| rotal: | 263 | 100 | 1,469 | 269 | 100 | 1,416 |

In 2008, the average salary of the Management decreased by $14.8 \%$ because of the decreased wage, the average salary of the specialists and employecs increased by $5.6 \%$ and the average salary of the workers increased by $4.7 \%$.

The structure of the ISC Anykšeity Vynas according to the education in December 31, 2008-2007:

| The staff education | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | number | \% | number | \% |
| Higher | 49 | 19.8 | 52 | 19.3 |
| Futher education | 74 | 29.8 | 76 | 28.3 |
| Secondary | 117 | 47.2 | 126 | 46.8 |
| Unfinished secondary | 8 | 3.2 | 15 | 5.6 |
| Total: | 248 | 100 | 269 | 100 |

On December 31, 2008 there were 248 workers in the 1SC AnykŠciup Vynas, 81 ( $33 \%$ ) of them were specialists and employees and $167(67 \%)$ of them were the workers.

92 people worked in the immediate production, 12 people worked in the subdivisions of the secondary production, 75 people worked in the auxiliary subdivisions, 10 people worked in the commercial subdivisions, 34 people worked in the marketing and production sale offices and 25 people belonged to the other administration workers.
$57.3 \%$ of all the people are women and $42.7 \%$ of them are men. $19.8 \%$ of the workers have the higher cducation, $29.8 \%$ of them have the further education.
In 2008 , the average number of the people listing was 263 people.
In 2008, 45 workers raised their qualifications in different courses and seminars. 3 people stadied in the higher schools. 5 thousand of L.'TL were spem for the people training.

## 12. INFORMATIVE TECHNOLOGIES

In 2008, the Company ran 67 computers, two servers: the post and file server. In order to work with the accounting program $\triangle X \wedge$ P'T $\triangle$ we use the distant server of the JSC Alita. The program STEKAS installed in the Anyksčich Vynas file server is used for the wage and persomel accounting. We use the accounting program SAIKAS that uses the Anyksciun Vynas Sybase data base, for the raw material procurement. All the computers have the installed e-mail. 2Mbites wircless internet is installed in the Company. The company Omnitel supplics the internct services. The antivirus, antispam and antibreak-in program FortiGate 60 is installed in the network. In 2008, 8 new computers with the VISTA operation system were purchased. In 2008, 55.4 thousand of LTL were spent for the computer installation. At present, 16 computers with the VISTA operation system work in the Company. During the reporting year, 10 newest program packages of Microsof Office 2007 were installed. Office 2007 was bought as the development of the old Small Business 2000.

## 13. THE PRODUCTION

The main activity of the JSC Anykšiciu Vynas is the production of alcololic drinks and concentrated juice.
The range of the production of the Company is more than 70 names, they are fruit-and-berry wine, cider, vocka, a kind of brandy, liqueur, brandy, atcoholic drinks. The non-alcoholic producion is apple and berry concentrated juice, apple aroma, dried apple pomace. In 2008, the range of the alcoholic production was renewed with 19 new drink names, and the production of 19 prospectless products was stopped. In 2008 , the production and technological processes were developed. During the reporting cycle, 392 thousand of LTh, were aflocated to the investments. We purchased the PET botting line, the labeller for the paper
labelling. The modular fiter was obtained to filter vodka and it works without the expensive filter paper. The product conders, pumps, filter were obtained and installed in the wine production shop. The new production technology of the juice fermentation was mastered. Therefore the agitators of the mash tanks were remade in the concentrated juice production shop, the hoaters, the temperature controls, the level switches were installed in the agitators, the soft starting equipmen was installed in the agitator gears, ecte. The extra agitators were momted in the wine production (fermentation) shop, the technological lines, the juice cooler, filter, ete were instalied. We started to use the fructose-gheose syrup instead of sugar for the wine making. Therefore we prepared the syrup receiving tank, the lines of the syrup punping out and pumping in. We began to botte the wine of the special technology into the PET' bottes, instead of the glass bottles. The packing and unpacking and processing equipment in the botling shop was litted to work with the PET bottes. We began to produce the PET botales for the ISC Vilkmerges Alus and for the Company use in the Company premises. Therefore the pipeline of the compressed air was installed, the premises were prepared and the PET botle blowing machines and compressors of the PISC Terekas were mounted. The water treatment plant, the crate washer, bottling fine of the carbonated drinks were dismanted in the botling shop. The PET botling line, bought in Serbia, the water treatment plant from the ISC Alita were mounted instead of the above dismanted equipment. The partial floor repair was done in the production packing premises.
The wall repair was done in the wine production shop and we began the floor repair in the warehouse. 12.5 $\mathrm{m}^{3}$ tanks were isolated, the technological lines were rearranged. Besides, the planned repair of the equipment of the wine production shop and the repair of the equipment of the concentrated juice production shop were execuled. The equipment of the rainwater cleaning was reconstructed, the production and container warehouse was installed in the boiler premises, the lighningeonductor was erected on the main production building, and a lot of the other work was done by reconstructing, updating equipment, by improving the working conditions and saving encrgy recourses. The maintenance of the bottle accounting system, the meter revise and maintenance are performed in time. The tochmical state of the Company is satisfoctory, because the equipmen is tepaired every year.

The production volumes of the JSC Anykščiy Vymas in 2007-2008

|  | Production group | Measure manit | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Carbonated wine drinks | HLT | 0 | 2,508 |
| 2 | Cider | HLT | 18,399 | 7.175 |
| 3 | Winc | 11 T | 42,500 | 28,852 |
| 4 | Vodika | HLT | 15,680 | 36,357 |
| 5 | Bratidy | HLT | 2,105 | 2,779 |
| 6 | The other strong drinks, total | HLT | 8,602 | 8,244 |
|  | Incl, Kinds of brandy |  | 4.959 | 4.473 |
|  | Liguemis |  | 1.767 | 2,207 |
|  | Other spirited drinks |  | 1.876 | 1,564 |
| 7 | Cider (unbotled) | HIT | 9,20 | 44,400 |
|  | The alcoholic drinks, lotal | $H \mathrm{LT}$ | 96,486 | 130,315 |
| 8 | Concentrated apple juice (70 8x) | Ton | 1,378 | 2,373 |
| 9 | Apple aroma | Ton | 114 | 183 |
| 10 | Dried pomace | Ton | 319 | 646 |

The production of the botted alcoholic drinks increased by 1.37 thousand of litres or $1.6 \%$ in 2008, in comparison with the production of 2007 . In 2007, the production of the carbonated wine drinks and a part of the production of the vodka in 2008 were transferred to the ISC Alita, and the production of the wines of the special technology and ciders were transferred from the JSC Alita to the JSC Anykšiely Vynas. The increased excise rates by $20 \%$ since lanuary 1,2008 , had a great influence on the decrease in the production and the production salc.

The average prices of the production are shown in LJL/L, kg :

| Production | 2006 | 2007 | 2008 |
| :---: | :---: | :---: | :---: |
| 1. A kind of brandy | 8.72 | 9.51 | 10.87 |
| 2. Liqueurs | 6.97 | 6.89 | 7.90 |
| 3. Fruit and berry wine | 2.76 | 2.17 | 2.59 |
| 4. Grape wine | 5.15 | " | . |
| 5. Cograc, brandy | 8.74 | 8.59 | 10.21 |
| 6. Sparkling wine | 4.78 | 5.09 | 5.71 |
| 7. Cider | 1.85 | 1.76 | 1.84 |
| 8. Vodka | 2.42 | 3.51 | 5.14 |
| 9. Concentrated apple juice | 4.16 | 5.19 | 6.04 |
| 10. Apple aroma | 2.62 | 2.14 | 2.81 |
| 11.Apole diedpoinace | 0.75 | 0.75 | 0.87 |

## 14. THE MARKETING AND SALE

14.1. The sale markets.

|  | $\begin{gathered} 2008 \text {, } \\ \text { Thousand } \\ \text { of LTL } \end{gathered}$ | $\begin{aligned} & 2007 \\ & \text { Thousaid } \\ & \text { of LTL } \end{aligned}$ | $\begin{gathered} 2006, \\ \text { Thousand } \\ \text { oftT, } \end{gathered}$ | The comparative weight, \% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2008 | 2007 | 2006 |
| The total salc | 37,453 | 46,565 | 33,831 | 100.00 | 100.00 | 100.00 |
| Thereof in Lithuania | 34,574 | 36,726 | 28,035 | 92.3 | 78.9 | 82.9 |
| Abroad | 2,879 | 9,839 | 5,796 | 7.7 | 21.1 | 17.1 |
| Thereof in Latvia | 381 | 766 | 429 |  |  |  |
| Germany | 1,272 | 6,615 | 4,799 |  |  |  |
| Austria | . | 1,362 |  |  |  |  |
| Other commtics | 1,226 | 1,096 | 568 |  |  |  |

The total sale of the JSC Anykšiuy Vynas in 2007-2008:

|  | The production group | 2008 |  | 2007 |  | Comparison of the sale in 2007 and 2007 in HL'T, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quantity, HL'I' | Amount, thousand of LTL | Quantity, HLT | Amount, thousand of LTLL |  |
| 1 | Carbontated wine drinks | 147 | 84 | 2,880 | 1,467 | 5.0 |
| 2 | Ciders | 16,647 | 3,061 | 7,606 | 1,339 | 218.9 |
| 3 | Winc | 40,200 | 10,410 | 28,154 | 6,957 | 142.8 |
| 4 | Vodka | 15,084 | 7,751 | 37,368 | 13,099 | 40.4 |
| 5 | Brandy | 1,923 | 1,963 | 2,936 | 2,521 | 64.5 |
| 6 | The other strong drinks | 7,811 | 7,263 | 9,296 | 6,629 | 94.2 |
|  | Incl Kinds of brandy | 4.525 | 4920 | 4,418 | 4,201 | 102.4 |
|  | Ligucurs | 1.801 | 1.123 | 2,196 | 1.511 | 82.1 |
|  | The other spirited drimks | 1885 | 920 | 1.628 | 914 | 88.3 |
| 7 | Apple concentrateaj juice, | 559 | 3,376 | 1,612 | 8,370 | 34.7 |
| 8 | Apple atoma, | 166 | 467 | 276 | 591 | 60.1 |
| 9 | Driedpomace t. | 319 | 279 | 646 | 484 | 49.4 |
| 10 | The raw material and semimanndactures | 9,942 | 2,082 | 44,450 | 4,653 | 22.4 |
| 11 | Other sales and services |  | 717 |  | 455 |  |
|  | Total sale: |  | 37,453 |  | 46,565 |  |

In 2008, we renewed the cooperation contracts with the main enstomers of the ISC Anykerity Vynas: MAXIMA, NORFA, RIMI, PALINK, ABBE successtully, where we retained the sholf spaces in all the categories.

We agreed on the new production sale at the main customers successfully.
In order to achieve the closer cooperation between the customer and the production supplier and to secure the bigger turnover, the direct work with the gas-stations (LUKOIL, VENTUS, SURIDA) was passed to PISC Alita Distribution that retaned the goods supply, the formation of the substantial range and maintenance of the refrigerating cabinets.
In parsuance of the underlying range and the implementation of the system of the item exposition on the shelves the item supervision was reorganized and the enterprise responsible for the item supervision was changed. Directing towards the service quality we began to work with the PISC BSMS and we refused the services of the ISC Rinkodaros Prekyba ir Partneriai. The aim of the system of the underlying assorment and the item exposition on the shelves are not only to ensure the maximum product distribution and the suitable item exposition on the shelves, but also to get acquainted with the customer needs, to systematize them and ensure the improvement of service quality. This action allowed us to rev up the direct costs of the item supervision.
In order to improve the assorment visibility in the retail network, we revised the diagrans of the plans in the MAXIMA network. The new system allowed us to improve the production sight in the MAXIMA, IKI and NORFA networks.

In 2008, $54 \%$ of the export grow th of the alcoholic drinks in units was achieved in comparison with 2007, and the turnover increased by $83 \%$. The biggest export growth was reached in the vodka category $\ldots 277 \%$ and kinds of brandy - $-87 \%$, i.e. they are the most promising categories of the drinks that receive the biggest attention and invesments. In 2008, the biggest part of the export market of the atcoholic drinks was taken by Latvia -.. $42 \%$ (SIA LATALKO, OREIS LOGISTIKA, SIA MAXIMA) and by Estonia -- $28 \%$ (AS MEDIATO), the rest commers made $29 \%$, the USA, Japan, Ireland, Great Britain, Poland and Germany among them.
In 2008, we also sold the production to two companies that work in the territory of the airpory (the PISC Fragrances International Vilnius and the PISC Travel Retail Vihnius).
We hepe to expand the sale volumes abroad with the help of the new enstomers in 2009 and later on.
The parts of the market ocenpied by the production of the JSC Anyksciy Vynas, \%

| The Production Group | 2008 | 2007 |
| :---: | :---: | :---: |
| Fruit and bery wine | 26.5 | 18.4 |
| Cider | 8.6 | 3.0 |
| Carbonated wine drinks | 0.1 | 3.1 |
| Vodka | 4.5 | 12.1 |
| A kind of brandy | 9.1 | 8.2 |
| Liqueur | 8.2 | 9.6 |
| Brandy | 3.3 | 4.7 |

The fruit and berry wine
Practically, in 2008 the general wine maket remained the same as in 2007. The ISC Anykěčuy Vynas sold $43 \%$ more fruit wine in the Lithuanian market than in 2007 . The occupied market share of the fruit wine increased by $8.1 \%$. The import market share increased by $0.9 \%$, the market share of the other local producers increased by $4.1 \%$. The occupied market share of the ISC Alita together with the ISC Anykšiuy Vynas amounted to $31.8 \%$, i.e. $5 \%$ less than in 2007. In appears from this that the production transfer from Alita and later on the product shift from a glass botte to PET one had a great influence on ( $\mathrm{AV}+\mathrm{AL}$ ) the winc market. When a producer changes the packing, the customers reassess the range anew, barter for the new prices and so on. fo necessarily leads to the assorment contraction or to the production tack in the trading places, and the competitors make use of it.

The cider
In 2008, the cider market decreased by $23 \%$.
In 2008, the ISC Anykš̌iy Vynas launched the production of the ciders Extrim. The Antano 8\% and Cool Drink with a taste of pear ciders were launched. Unfortunately, beeause of the total make decrease, we
did not reach the planned sale. We stopped producing the cider Svaja with a taste of apple or pear because of the low sale. As the customers refused them we discontinued production of the eiders $\Lambda$ garo (pear), Zig Zag (pear and apple taste).

## The vodka

In 2008 , the total vodka market decreased by 51,729 HITT or $14 \%$ in comparison with 2007 . During the comparative period, the import grew by $61 \%$, and the occupied market share increased by $8 \%$. The market share of the other local producers dropped by $5.5 \%$, the Alita part increased by $1.2 \%$. In 2008, we sold the vodka LEDO less by $37 \%$ than in 2007.

In 2008, packing of the vodka Stumbrine was renewed and the Ledo and Stumbrine were botted in 0.7 litre bottes.

During the second and fouth quarters of 2008 , there was a promotion campaign of the vodka Ledo trademark in order to strengthen the notoriety in TV, media, internet (only in the 2nd quarter) and the price action and display in the trading spaces.
In 2008, the export of the vodka Ledo increased 6.5 times. The export of the total vodka group increased 2.6 times.

The kinds of brandy
In 2008, the total market of the kinds of brandy decreased by $3,932 \mathrm{HLJ}$ or $7 \%$ in comparison with 2007 . The ISC Anykšiu. Vynas sold $2 \%$ more of the kinds of brandy in the Lithumian market, the ocenpied market share increased by $0.9 \%$. The volumes of the other producers and import dropped, but due to the retreating import market, the occupied market share increased by $0.2 \%$, and the market share of the other local producers (exel. Alita) increased by $0.5 \%$. During the comparative period, we sold $31.6 \%$ more of the Bobeline. In 2008, we exported the kinds of brandy by $74 \%$ more than in 2007. The export of the Bobeline increased by $82.7 \%$.
The liqueur
In 2008, the total licucur marke decreased by $1,372 \mathrm{Kl}, \mathrm{T}$ or $6 \%$ in comparison with 2007. During the comparative period, the Anykšču Vynas sold liqueur less by $19 \%$ in the Lithuanian market. The sale of the other producers decreased by $14 \%$, the import increased by $1 \%$. The general market shares changed as follows: the share of the Anyk šéiu Vynas decreased by $1.3 \%$, the share of other local producers decreased by $3 \%$, the import increased by $4.3 \%$.
In 2008, the Company did not perform active marketing operations with the liqueurs. During the comparative period the liqueur export increased by $9.9 \%$.

## Other spirited drinks

In 2008, the Anykšcieq Vynas sold 123 HL'T or less by $8 \%$ of the spirited drinks in the Lithuanian market than in 2007.

The promotion of the spirited drinks was not executed. The export decreased by $21 \%$.

## The information about the Company investigation and development activity.

The Company does not implement any development and does not plan to execute, so there were no investigations abou the Company and its development.

## 15. THE SUPPLY

The main raw material suppliers are the finit and berry growers in Lithuania. The material, equipment, complement items, services are obtained from the Lithuanian and foreign firms: Austria, I:stonia, Latvia, Germany, France, Stovakia, etc. The main Company suppliers are: spirit -.. the BC FV (Slovakia), the O.t Production Estonia AS; sugar -- the Danisco Sugar Kedamiai; favours -... the PISC SMSEEligita, the PJSC Balticum; labels -.. the PJSC RIC Vilnius; corrugated paper boxes - the PISC Smurkit Kappa Baltic, the Sca Packing PISC; botles ... the ISC Panevezo Stiklas, the Kano Stiklas, the Jarvakandi KLAAS (Estonia),
the Dekorglass Dzialdowo (Poland), enzymes --. the Vortogama PISC (Vilnius); wine spirit -- the Lacien Bernard\&Co (France), etc. We have made the longerm contracts with the above mentioned main suppliers. The Company has made up to 100 contracts with the different suppliers. As the energy reconses and raw material prices are constantly going up, the purchased main and aid materials got up strongly: ethanol, brandy spirit, sugar, glass bottes. The rates of the transpor serviees inereased.
$72.1 \%$ of all the supplies belong to the lithuanan firms and $27.9 \%$ of them fall to the foreign countries.
The volumes of the supply in $\%$ (according to the countrics)

| A country | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: |
| Lithuania | 72.1 | 79.2 | 76.8 |
| Switzerland | - | 0.3 | 0.2 |
| Holland | 0.7 | 0.4 | 0.7 |
| Poland - | 0.7 | 0.2 | 0.4 |
| taly , ${ }^{\text {a }}$, |  | - | - |
| Ccimany ${ }^{\text {a }}$ | 0.4 | 0.3 | 0.1 |
| Satvia. | 0.2 | 2.0 | 1.8 |
| Srance | 1.5 | 1.5 | 2.1 |
| Lstonia Q , \% \% \% | 9.0 | 8.0 | 12.7 |
| Slovakia | 14.8 | 7.4 | 4.5 |

## 16. THE MAIN INDICES ILLUSTRATING THE COMPANY ACTIVITIES

| The relative index | 2006 | 2007 | 2008 |
| :---: | :---: | :---: | :---: |
| EBITDA, thousand of LTI | 4,759 | 4,026 | $(3,253)$ |
| The gross profitability | 0.276 | 0.252 | 0.198 |
| The profitability from operations | 0.028 | 0.019 | -0.162 |
| The net prolitability | 0.063 | 0.016 | -0.168 |
| The owner's redemption ( ROF )\% | 5.66 | 1.99 | -17.48 |
| The average asset return(ROA) \% | 4,05 | 1.30 | -10.69 |
| The debt ratio | 0.248 | 0.358 | 0.421 |
| The debt-ownership ratio | 0.330 | 0.558 | 0.727 |
| The gross liquidity ratio | 1.867 | 1.641 | 1.401 |
| The urgent backing ratio | 0.796 | 0.699 | 0.638 |
| The index of the covering by cash | 0.278 | 0.0132 | 0.0192 |
| The asset turnover | 0.661 | 0.762 | 0.659 |
| The bookkeeping value of a share | 0.748 | 0.798 | 0.670 |
| P/E | 31.75 | 107.00 | -1.85 |
| The net protit falling to one share | 0.043 | 0.015 | -0.128 |

The description of the indices:

| EBIDTA | =- the prosit/ before deduction of loans, taxes, wear and amortization |
| :---: | :---: |
| The gross proftability | "w the gross profit/from the sale |
| The profitability from operations | $=$ the activity profit/ from the sale |
| The profitability from operations | :"e the net profit/ from the sale. The net proftability shows which part of the sale Litas is a net profit, i.e it shows the efficiency of the Company activity. The bigger value of the index shows the higher Company protitability. |
| The owner's redemption (ROE)\% | Whe net profithe average owner's property |
| The average assel return (ROA) \% | $\Rightarrow$ the net profit/the average assets $\times 100$. The asset return shows how many Litas of the net profit fall to one Litas of the asset. This index reflects the effective use of the whole Company asset. The bigger value of the index shows the more effective use of the asset. |


| The debt ratio | obligations/assets. The debt ratio reflects which part of the Company assel is acquared for the loaned funds. It is important to ereditors because it shows how safe are their funds. The bigger index, the fower salety fevel. |
| :---: | :---: |
| The debt-ownership ratio | - obligations/owner's property. The debt-ownership ratio shows how maty' loaned funds fall to one ownership Litas. This value of the index is differen in various branches of industry. When analysing the Company activity, the high index can witness the bigger risk, because it can be complicated to the Company to cover the payment of its boans and paybacks and to get enough funds for the further firtance. The aceepted ratio of the debt-ownership depends on many factors, including the features of the branch of industry, the Company possibility to receive loans and the stability of geting incomes. |
| The gross liguidity ratio | $=$ the shor-term assets/shorterm obligations |
| The urgent backungratio | (the short-ferm assetsreserves)/short-term obligations |
| The index of the covering by cash | - the cash in the account and in the till /short-term obligations |
| The asset tumover | $=$ saleassets. The asset turnover shows how many one asset Litas makes incomes. The higher value of this index, the bigger degree of the effectivencss. |
| The bookkeeping value of a share | $\cdots$ net worth/number of the shares. The bookkeeping value of a share reflects the theoretical value of the ordinary registered slatere. While cateulating the capital part that falls to the proferred shares, the reference is made to the nomithal value of the preterted share. |
| $\mathrm{P} / \mathrm{E}$ | ='the marke price of a share (on the last trading day of the period) the main profin of the share. |
| The net proht falling to one share | net profit/he manber of the shates The bookkeeping value of a share reflects the theoretical value of the ordinary registered share. White calculating the capial part that falls to the prefered shares, the reference is made to the nominat value of the prefered share. |

All the financial data is given in the annal fancial statements and the explanatory letter.
The information about aims of the risk managenent is given in the notes to the financial statements.

## 17. THE REAL ESTATE

The Company uses the land plot of 6.75 h ., leased from the state in accordance with the contract of the state land lease not for the agricultural use No. 34/96-(0454, 21081996 , in Anykščai.

The Company constructions and buildings - their residual value is 17,748 thousand of LTL, December 31 , 2008. In 2008, there were no mfinished buildings, the state of the buildings is good, exeept the premises of the laundry that are not used. In 2008 , the repair was made in the dining-room staircase, partial wall repair was done in the warchouse installed in the boiler premises, the lightning was instalied and the roof repair was executed.

## 18. THE RISK FACTORS RELATED TO THE ISSUER‘S ACTIVITY

There were no strikes in the Company.

## Economical factors:

I'he Company works in two geographical segments -- the looal and foreign markets. Tho bigest part of all the production $(92.3 \%$ in $2008,78.9 \%$ in $2007,82.9 \%$ in 2006$)$ is sold in the local market. And abmost all the apple production (concentrated apple juice, aroma, dried pomace … $48.3 \%$ in $2008,94.6 \%$ in 2007 , $88.5 \%$ in 2006 ) is sold abroad. Due to a great competition in the local maket, the Company fruit-berry wine, cider and the kinds of brandy sate is increasing slowly (because of the adverse excise policy to the fruit-bery wine and friendly excise policy to the strong beer), the sale of the other production is decreasing. The apple production depends on nature fully, and the sale volumes depend on the production volumes and prices in the European market. The Company provides raw material, spare parts which it purchases from
different suppliers, so there is no dependence on one supplier. The Company also has no monopoly customer. The Company has enough wine material for 2009. The workers of high quality, who deepen their knowledge and raise the quatification constantly, work in the Company. There are no essential problems with the payments to the suppliers and production customers.
On December 31, 2008 the PISC Anykšciul Šiluma was indebted 854.1 thousand of LTLL to the Company, The debt is being returned according to the presented plan but there is a great risk that the PISC Anykšitu Siluma will not have enough of the working capital to settle with the ISC Anykšiuy Vynas. As it is not clear if the receivable amount would be repaid, it was evaluated as a delay. The JSC Anykscciul Vynas uses the showterm loan from the IS bank Hansabankas. In order to get a loan from the IS bank Hansabankas the Company mortgaged its long-term asset and it morgaged all the Company current and future funds in the bank accounts. The financial debt to the is bank Hansabankas was 8,632 thousand of LTL on December 31, 2008.

## Political risk factors:

The Government decisions to increase the excise to the production have a negative influence on the Company production.

## Social factors:

There is a collective agreenent with the trade union that is in foree until July, 2009. The wage is paid in lime, the level of the salary increases.

## Technical-technological factors:

The most of the fechonogical machines are reconstructed or new, a lot of attention is given to the automation of the techmological processes and improvement of the production quality. At presem the production facilities are used about $60 \%$. There is no risk factors to the technological processes.

## Ecological factors:

The Company paid the nature pollution taxes: in 2006 ... 7.4 thousand of LTL, in 2007 . 6.0 thousand of LTL and in 2008 - 4.8 thousand of LTL.

The Company paid to the recyclers and the state for the pollution with the waste of taxable packing: in 2006 --3 314.4 thousand of LTLL, in 2007-1,194.2 thousand of LTL in 2008-- 874.6 thousand of LTL. Because of the significant increase of the tax for the glass packing, glass, plastic packing and other packing were released into the local market: in 2006-3,403 tons, in $2007-5,128$ tons, in 2008--3,876 tons.

The main source of the air pollution is the boiler, but the emission into the atmosphere quotas were not surpassed during the recent years. There were no fines for the nature pollution, restriction of the production activities or stoppage because of the enviroment damage. There were no ecological risk factors or accidents.

The environment control means that were in the activity plan for 2008 , were carried out and the Company consumed 2,123 Mwh of power, 56.8 thousand $\mathrm{m}^{3}$ of water, 1,174 thousand $\mathrm{m}^{3}$ of natural gas, including 19.5 thousand $\mathrm{m}^{3}$ of gas for the apple pomace drier.

## 20. LICENCES, PATENTS, CONTRACTS

The main activities of the ISC Anykšěiy Vynas are licensed. The available licences; the licence of the alcololic products, including alcoholic drinks whic) the volumetric concentration of ethyl alcolol exceeds or does not exceed $22 \%$, the licence to be in the trade of the umethymated ethyl alcolol, raw material having ethyl afcolol, food alcololic solutions with addition of flavour material. There is a permission to buy the umethylated ethyl alcohol from the ISC A lita.
In 2006, the following trade marks were registered: Ledo Premium, Siloju, Alcopops, Ambercollection, Amber Collection, Borisoff Vodka, Olympia, Amber, Pü̈kuotukas, Anykšla, Zig Zag, Vakaris, Legenda, Svaja, Gimaro Krantas, Vyno Svente, 'TOPI, Rojus. The tade mark Formm was awarded the International Registration according to the Madrid Protocol.
In 2007, two trade marks were presented to register: SVAJONE and VEJAS. The certificates for 5 trade marks were issued: The International Registry Cerificate FORUM, and the National Registry Certificates TOP, ROUS, KELELIS, SVETELIU. The validity of the National Registry trade mark GABIMA was prolonged and the validity and expansion terms of the International Registry the trade mark ANYKSCOL VYNAS to the additional countries of Estonia, Latvia, heland, Austria.

In 2008, the State Patent Office made a decision to register he trademarks of SVAJOND and VEJAS. The certificates for 9 trademarks were issued: AMBERCOLLECIION, AMBER, JUODOH VYŠNIA, GD gINTARINL, VIDIOKE, ŽALAASIS EZZERAS, SVAJONE, VEJAS, AMBER COLLECMON. The national register certificate of Latvia was issued to the trademark SNABIS LAUKO DEGINS The licence was issued for the use of the Irademark BOBBLINE that belongs to J. Bobelis. The registration validity was prolonged to $S$ trademarks.

## 21. THE LAWSUITS AND ARBITRATIONS

In 2008, the Company got 2 chams: from the PJSC P'iltoksnis because of the buyou of the remainder of the produced PET bottles and from the PISC Apvija because of the marketing and maintenance service aflotment in 2004. The Company presented one claim because of the slowdown of the debt coverage for the heat of the PISC Anykš̌ilu Siluma.
In 2008, the disputes with the PJSC Švyturys-Utenos Alus because of the registration of our Company trademarks AMBER, AMBER COLLECTION and AMBERCOLLECHON and GS GINTARINE ended. The PISC Syyturys-Utenos Alus withdrew all the four protests against the Company from the Appeal Department of the State Patent Office concerning the registration of our Company trademarks because the disputes for the use of these trademarks ended in the peace agreement.
The Company was a clamant in one case. In the beginning of 2008 the Latvian Company S1A Park VM presented a claim to Ryga District Court for the illegal use of their owned trademark Forum and for the stopping of the use of the trademark Forum in the territory of Latvia and for the compensation of the loss. This judicial dispute ended in a peace agreement and the ownership of the verbal trademark Forum in the territory of Latvia was rendered to our Company, and the figural trademark Forum was checked out from the trademark register of Latvia by the chamant.

The Company had no judicial disputes as a clamant. There were no creditor claims.
In 2008, the amount of 225.9 thousand of LTL was recovered from the debtors of the past years.

## 22. THE INVESTMENT POLICY (the companies where the Issuer invested more than $30 \%$ of his own authorized capital, and also the companies where the part of the Issuer in the authorized capital is more than $30 \%$ )

The Company made no investments in 2008 , making more than $10 \%$ of the authorized capital.
In 2008, the aetual investments were 392 thousand of LTTL, 283.0 thousand of LTT, of them were used for the production equipment and designing, 2.2 thousand of LTTL were spent for the loading means, 55.4 thousand of L'TL were spent for the computer technology and programs, 51.4 thousand of L.TL, were spent for other main deviecs.

The planned investments for 2009 are 339.1 thonsand of LTL: 150.5 thousand of LTL, are for the production machincry and designing, 61.6 thousand of LTL , for the transportation and loading devices, 41.0 thousand of LTL for the computer technique and programs, and 86.0 thousand of LTL for other main devices.

## 23. THE COMPETITORS

The main competitors are the JSC Stumbras, the JSC Vimiaus Degtine, the PJSC Itaina, the PJSC Lietuviskas Midus, the PJSC Birstono Mineraliniai Vandenys and Co, and the companies importing the alcoholic drinks. As things stand with the excise policy, we put the beer production companies to our competitors who produce not only beer but they also produce cider.

## 24. THE PAID OUT DIVIDENDS

The dividends were not paid out for 1995.
In 2006, the amount of $3,992,775$ LTL of the dividends was paid out ( $7 \%$ of the nominal value of the share).
$2,340,030 \mathrm{LTL}$ of the dividends were paid out for 1997 ( $7 \%$ of the nominal value of the stare).
$2,340,030 \mathrm{LTL}$ of the dividends were paid out for 1998 ( $7 \%$ of the nominal value of the share).
$2,340,030 \mathrm{LTH}$, of the dividends were paid out for 1999 ( $7 \%$ of the nominal value of the share).
The Company did not pay out the dividends for 2000.
The Company did not pay out the dividends for 2001.
The Company did not pay out the dividends for 2002.
The Company did not pay out the dividends for 2003.
The Company did not pay out the dividends for 2004.
The Company did not pay out the dividends for 2005 .
The Company did not pay out the dividends for 2006 .
The Company did not pay out the dividends for 2007 .
The Company will not pay out the dividends for 2008.

## 25. THE COMPANY AND SOCIETY

The ISC Anykšcius. Vynas company group brings a considerable contribution to the social and cultural life of the country and town. In 2008, different taxes to the budget of the Repubic of Lithoania amounted to 58.3 million LTL. The taxes could be presented as follows:

| The name of the tax | $\begin{aligned} & 2008 \\ & \text { Mousand of LIL } \end{aligned}$ | $2007$ <br> Thousand of L'Th. |
| :---: | :---: | :---: |
| Excise | 44,841,8 | 64,353.0 |
| VA'T | 10,336.6 | 13,587.8 |
| Profit tax | 0 | 0 |
| Packing tax | 472.3 | 1,179,1 |
| Social insurance fee of $31 \%$ | 1,452.2 | 1,337.7 |
| Social insurance fee of $3 \%$ from the salary | 142.3 | 129.5 |
| lncome tax from the salary | 914.0 | 930.5 |
| Other taxes | 104.6 | 115.8 |
| Total: | 58,263.8 | 81,633.4 |

## 26. THE COMPANY PLANS AND FORECASTS.

In 2009 , the Company is planning to develop the production and technological process further, to pay a lot of attention to the strengthening and promotion of the trade marks, to the creation of the new production, reflecting the Company's formation of the image of the natural, authentic drink producer, and to the marketing. The new plan of the launch of new products, the shaping of the existing products and the renew of the packing was confirmed. But since January 1, 2008 and January 1, 2009 the increased excise tax for the alcoholic drinks decreased the sale volumes considerably. The world economic crisis that began at the end of the reporting year influenced the Lithuanian economy too. Now it is difficult to forecast how the sale will change during a year, that's why the Company is planning the smaller sale volumes and better activity results than they were in 2008.


# JSC ANYKS̆ČTU VYNAS 

## DISCLOSURE PORM CONCERNING THE COMPLAANCE WITH THE GOVERNANCE CODE FOR THE COMPANHES LISTED ON THE REGULAJED MARKEJ'

The JSC Anykšici Vynas, following Article 21 paragraph 3 of the I aw on Securities of the Republic of Lithuania and item 20.5 of the ,NASDAQ OMX Vilnius (Trading Rules of the Vihius Stock Exchange), discloses its compliance with the Governane Code, approved by VSE for the companies listed on the regulated market and its specific provisions.

| PRINCIPLES/RECOMMENDATIONS | YES/NO <br> / NOT <br> APPLICABLE/ | COMMENTARY |
| :---: | :---: | :---: |
| Principle l: Basic Provisions <br> The overriding objective of a company should be to operate in common interests of all the shareholders by optimizing over time shareholder value. |  |  |
| 1.1. $\Lambda$ eompany should adopt and make public the company's development strategy and objectives by cleatly declaring how the company intends to meet the interests of its shareholders and optimize shareholder value. | Yes | The Company publishes the policy of the Company development and objectives in the Company website, press openly. |
| 1.2. All management bodies of a company should act in furtherance of the declared strategric objoctives in view of the need to optimize shareholder value. | Yos | The Company works according to the approved production selling and production plans, implementing its strategic objectives. |
| 1.3. A company's supervisory and management bodies shoud act in close co-operation in order to attain maximum benefit for the company and its slarehodders. | Yes | The 18 C. Anykscity Vynas is a subsidiary enterprise of the Company Alita. The ISC Alita owns $94.9 \%$ shares of the JSC Anyksexiy Vynas 'Hhere are four persons in the Company Board. Every month and every quarter the Company Director makes a report about the Company results in the Board. |
| 1.4. A company's supervisory and management bodics should ensure that the rights and interests of persons other than the company's sharehoiders (e.g. employees, creditors, suppliers, clients, local commenity), participating in or connected with the company's operation, are duly respected. | Yes | The Company Director and the Company Board make it possible for the shareholders to get accuainted with the Company papers, comnected with the terms and order of the Gererad Meeting, stated in the law of the Joim Stock Companies. The workers atre informed about the Company activities and hot working and rest problems are solved in the meetings or managemem sittings. <br> Relevant intormation is put in the Company welsite, press. The Company takes an active part in the events of the local community and it organizes the Wine festival for several years already. It keeps friendly contacts with suppliers and croditors, respects customers, their remarks about the Company activities and production. |

## Principle If: The corporate governance framework

The corporate governance framework should ensure the strategic guidance of the company, the effective oversight of the company's management bodies, an appropriate balance and distribution of functions between the company's bodics, proteetion of the shareholders' interests.
2.1. Besides obligatory bodies provided for in whe Law on Companies of the Republic of Lithuania - a general shareholders' meeting and the chief executive officer, it is recommended that a company should set up both a collegial supervisory body and a collegial management body. The setting up of collegial bodies for supervision and management facilitates clear separation of management and supervisory functions in the company, accomntability and control on the part of the chief executive officer, which, in its turn, facilitate a more efficient and transparent management process.
2.2. A collegtal management body is responsible for the strategie management of the company and performs other key functions of corporate governance. A collegial supervisory body is responsible for the effective supervision of the company's managemen bodios.
2.3. Where a company chooses to form only one collegial body, it is recommended that it should be a supervisory body, i.e. the supervisory board. In such a case, the supervisory board is responsible for the effective mentoring of the functions performed by the company's chief executive officer.
2.4. The collegiat supervisory body to be elected by the general sthareholders' meting shoudd be set up and should ate in the manner defined in Principles Ill and IV. Where a company should decide not to set up a collegial supervisory body but rather a collegial management body, i,e. the board, Principles In and IV should apply to the Board as long as that does not contradiet the essence and purpose of this body.
2.5. Company's management and supervisory bodics should comprise such number of board (executive directors) and supervisory (non-executive directors) boatd members that mo individuat or small group of individuals can dominate decision-making on the part or these bodies.*
2.6. Non-executive directors or members of the supervisory board should be appointed for specified terms subject to individual rewelection, at maximum intervals provided for in the Lithuanian legistation with a view to ensuring necessary development of professional experience and suffeciently frequent reconfirmation of their status. A possibility to remove them should also be stipukated however this procedure sloould not be easier than the removal proceduse for an execusive director or a member of the management board.
2.7. Chaiman of the collegial body elected by the general shareholders' meeting may be a person whose current or past office constitutes no obstacle to conduet independent and impartia! supervision. Where a company should decide not to set up a supervisory board but rather the beard, it is recommended that the chaiman of the board and chief execotive officer of the company should be a different person. Former company's chicf executive officer should not be immediately nominated as the chairman of the collegial body elected by the general shareholders' meeting. When a company chooses to departure from these recommendations, it should furnish information on the measures it has taken to ensure impartiality of the supervision.

The Director of the JSC Anykšéitu Vynas is not the chaiman of the Yes Company Board.

Principle IXX: The order of the formation of a collegial body to be eleeted by a gencral sharelolders' meeting

The order of the formation a collegial body to be elected by a general sharehoklers' meeting shoudd ensure representation of minority shareholders, aceountability of this body to the shareholders and objective monitoring of the company's operation and its management bodies ${ }^{3}$

| 3.1. The mechanism of the fomation of a collegial body to be elected by a general shareholders' meeting (hercinater in this principle referred to as the 'collegtal body') should ensure objective and hair montoring of the company's management bodies as well as representation of minority sharehokders. | Yos | During the General Meeting, before the clection of the Board, the information is given about every candidate to the Board, about his education, work experience, objective and haman propertics, position. The members of the Board are not paid for the work in the collegial body. |
| :---: | :---: | :---: |
| 3.2. Names and surnames of the eandidates to become members of a collegial body, information about their education, qualification, professional background, positions taken and potential conflicts of interest should be diselosed early enough before the general shareholders' meeting so that the shareholders would have sufficient time to make an informed voting decision. All factors affecting the candidate's independence, the sample list of which is set out in Recommendation 3.7, should be also disclosed. The collegial body should also be informed on any subsequent changes in the provided information. The collegia! body should, on yearly basis, collect data provided in this item on its members and disclose this in the company's anmuat report. | Yes | The candidates are discussed in the Company Board and given to the Gencral Meeting. The Board follows the working regulations of the ISC Anyksciup Vynas, approved in the Board sitting on July 28, 2004. |
| 3.3. Should a person be nominated for members of a collegial body, such nomination should be followed by the disclosure of information on eandidate's particular competences relevant to his/her service on the collegial body. In order shareholders and investors are ablo to ascertain whether member's competence is further relevant, the collegial body should, in its annal report, disclose the information on its composition and particular competences of individual members which are relevant to their service on the collegial body. | No |  |

3.4. In order to maintain a proper balance in terms of the current qualifications possessed by its members, the collegial body should determine its desired composition with regard to the company's structure and activities, and have this periodically evaluated. The collegial body should ensure that it is composed of members who, as a whole, have the requited diversity of knowledge, judgment and experience to complete their tasks properly. The members of the audit committee, collectively, should have a recent knowledge and relevant experience in the lields of hanance, accounting and/or atudit for the stock exchange listed companies.
3.5. All new members of the collegial body should be offered a tailored program focused on introducing a member with his/her duties, corporate organization and activities. The collegial body should conduct an ammal review to identify lields where its members need to update their skills and knowtedge.
3.6. In order to ensure that atl material conftiets of interest rolated with a member of the collegial body are resolved properly, the collegial body should comprise a sufficienta number of independents members.
3.7. A member of the collegial body should be considered to be independent only it he is free of any business, family or other relationship with the company, its controlling sharehoider or the management of either, that creates a conflict of interest such as to impair his judgment. Sitace all cases when member of the collegial body is likely to become dependan are impossible to list, moreover, relationships and circumstances associated with the determination of independence may vary amongst companies and the best practices of solving the problem are yet to evolve in the course of time, assessment of independence of a member of the collegial body should be based on the coments of the relationship and circumstances rather than their form. The key criteria for identifying whether a member of the collegial body can be considered to be independent are the following:

1) He/she is not an executive director or member of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) of the company or any associated company and has not been such during the ast five years;
2) He/she is not an employee of the company or some any company and has not been such during the last three years, except for cases when a member of the collegeal body does not belong to the senior managenen and
was elected to the collegial body as a representative of the employees;
3) He/she is not receiving or has been not receiving significant additional remuneration from the company or associated company other than remuneration for the office in the collegial body. Such additional remuncration includes participation in share options or some other performance based pay systems; it docs not include compensation payments for the previous office in the company (provided that such payment is no way refated with hater position) as per pension plans (inclusive of defered compensations);
4) He/she is not a controlling shareholder or representative of such shareholder (control as defined in the Council Directive 83/349/EEC Artide I Part 1);
5) Ke/she does not have and did not have any material business relations with the company or associated company within the past year direetly or as a partuer, shateholder, director or superior employee of the subject having such relationship. A subjees is considered to have business relations when it is a major supplier or service provider (inclusive of financial, legal, comseling and consulting serviecs), major client or organtation receiving significant payments from the company or its group;
6) He/she is not and has not been, during the last three years, partner or employee of the current or former external andit company of the company or associated company;
7) He/she is not an executive director or member of the board in some other company where executive director of the company or member of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) is non-executive director or member of the supervisory board, he/she may not also have any other material relationships with executive directors of the company that arise from their participation in activities of other companics or bodics;
8) He/she has not been in the position of a member of the collegial body for over than


#### Abstract

12 years; 9) He/she is not a close relative to an exceutive director or member of the board (if a collegial bedy elected by the gencral sharelholders' meeting is the supervisory board) or to any person listed in above items 1 to 8. Close relative is considered to be a spouse (common-taw spouse), children and parents.


3.8. The determination of what constifutes independence is fundamentally an issuc for the collegial body itself to determine. The collogial body may decide that, despitc a particutar member meets all the eriteria of independence laid down in this Code, he camot be considered independent due to special personal or companyreflated circumstances.
3.9. Necessary information on conclusions the collegial body has come to in its determination of whether a partieular member of the body should be considered to be independent strould be disclosed. When a person is nominated to become a member of the collegial body, the company should disclose whether it considers the person to be independent. When a particular member of the collegial body does not med one or more eriteriat of independence set out in this Code, the company shoutd disclose its reasons for nevertheless considering the member to be inclependens. In addition, the company should annually discloge which members of the collegial body it considers to be independent.
3.10. When one or more criteria of independence set out in this Code has not been met throughour the year, the company should dischose its reasons for considering a particular member of the collegial body (1) be independent. 'To ensure accuracy of the information disclosed in relation with the independence of the members of the collegial body, the company should require independent member's to have their independence periodically reconnfirmed.
3.11. in order to remuncrate members of a collegial booly for their work and participation in the meetings of the collegial body, they may be remunerated from the company's funds'. The general sharelolders' meeting should approve the amount of such remuneration.

## Principle IV: The duties and liabilities of a collesial body elected by the general shareholders' meeting

The corporate governance framework should ensure proper and effective functioning of the collegial body elected by the general sharehotders' meeting, and the powers granted to the collegial body should ensure effective monitoring' of the company's management bodies and protection of interests of all the company's shareholders.
4.1. The coflegial body elected by the general shareholders' meeting (hereinafter in this Principle refered to as the 'collegial body') should ensure integrity and transparency of the compary's fanancial statements and the control system. The collegial body should issue recommendations to the company's management bodies and monitor and control the company's managemem performance."
4.2. Members of the collegial body should aet in good faith, with care and responsibility for the benefit and in the interests of the company and its shareholders with due regard to the interests of employees and public welfare. Independent members of the collegial body should (a) under all circumstances maintain independence of their malysis, decision-making and actions (b) do not seek and accept any umpustifed privileges that might compromise their independence, and (c) chatly express their objections should a member consider that dectsion of the collegial body is against the interests of the company. Should a collegial body have passed decisions independent member has serious doubts about, the member should make adequate conclusions. Should an independent member resign from his office, he should explain the reasons in a letter addressed to the collegial body or andit committee and, if necessary, respective companyanot-pertaining body (institution).
4.3. Each member should devote sufficient time and attention to perform his duties as a member of the collegial body. Fach member of the collegial body should limit other professional obligations of his (in particular any directorships held in other companies) in such a manner they do not interfere with proper performance of duties of a member of the collegial body. In the event a member of the collegial body should be present in less than a half of the meetings of the collegial body throughout the fonancial year of the company, shareholders of the company shoud be notified.

4,4. Where decisions of a collegial body may have a different effeet on the company's shareholders, the colfegial body should treat all shareholders impartially and fairly. It should ensure that shareholders are properly informed on the company's affairs, strategios, risk management and resolution of conficts of interest. The conparny should have a clearly estatished role of members of the collegial body when commmicating with and committing to shareholders.
4.5. It is recommended that transactions (except insignificant ones due to their low value or concluded when carrying out routine operations in the company under usual conditions), conchoded between the company and its shareholders, members of the supervisory or managing bodies or other natural or legal persons that exert or may exert influence on the company's management should be subject to approval of the collegial body. The decision concerning approval of such transactions should be deemed adopted only provided the majority of the independent members of the collegial body voted for such ad decision.
4.6. The collegial body shoukd be independent in passing decisions that are significant for the eompany's operations and strategy. Taken sepatately, the enilegial body should the independent of the company's management bodies". Members of the collegial body should act and pass decisions without an outside influence from the persons who have elected it. Companics shouk ensure that the collegial body and its committees are provided with sufficient administrative and financial resources to discharge their duties, including the right to obtain, in particular from employees of the company, all the neeessary information or to soek independent legal, acoounting or any other advice on issucs pertaining to the competence of the collegial body and its commiteecs.

4.7. Activities of the collegial body should be organized in a mamer that independen members of the collegial body could have major influence in relevant areas where chances of oceurrence of comfficts of interest are very high. Such arcas to be considered as highty relevant are issues of nomination of company's dircetors, determination of directors' remuncration and control and assessment of company's audit. Therefore when the mentioned issues are attributable to the comperence of the collegial body, it is recommended that the collegial body should estabtist nomitation, remuneration, and audit committees. Companies should ensure that the functions atuributable to the nomination, remuneration, and audit committees are carried out. However they may decide to merge these functions and set up less than three committes. In such case a company should explain in detail reasons bethind the selection of atternative approach and how the selected approach complies with the objectives set forth for the three different committees. Should the collegial body of the company comprise small number of menbers, the functions assigned to the three conmittees may be performed by the collegial body itself, provided that it meets composition requirements advocated for the committees and that adequate information is provided in this respect. In such case provisions of this Code relating to the committees of the collegial body (in particular wilh respect to their rofe, operation, and transparency) shoukd apply, whore relevant, to the collegial body as a whole.

| Majority of the members of cad committee should be constituted from independent mombers of the collegial body. In eases when the company chooses not to set up a supervisory boad, remuneration and audit committees should be entirely eomprised of non-executive directors. Chaimanship and membership of the committees should be decided with due regard to the need to ensure that committee membership is refreshod and that unduc reliance is not placed on particular individuals. |  |  |
| :---: | :---: | :---: |
| 4.10. Authority of eath of the conmittees should be determined by the collegial body. Committees shoud pertorm their duties in line with athority delegated to them and inform the collegtal body on their activitics and performance on regular basis. Authority of every committee stipulating the role and rights and duties of the committee should bo made public at least once a year (as part of the information disclosed by the company annualiy on its corporate governance structures and practices). Companies should also make public anmatly a statement by existing committees on their composition, number of mectings and attendance over the year, and their main activitics. Audit committee should contirm that it is satislited with the independence of the audit process and describe briefly the actions it has taken to reach this conclusion. | No | There are no such commitees in the Company, because they are not applicable. |
| 4.11. In order to ensure independence and impartiality of the committees, members of the collegial body dat are not members of the committee should commonly have a right to parsicipate in the meetings of the committee only it invited by the commitlee. A committee may invite or demand participation in the meeting of particulas officers or experts. Chairman of each of the committees should have a possibility to mainain direct communication with the shareholders. Events when such are to be performed should be specified in the regulations for committec activitios. | No | There are no such commitees in the Company because they are not applicable. |
| 4.12. Nomination Committec. <br> 4.12.1. Key functions of the nomination committee should be the following: <br> - Identify and recommend, for the approval of the collegial body, candidates to till board vacancies. I'he nomination committeo shouk evaluate the balance of skills, knowledge and experience on the management body, prepare a description of the roles and capabibities required lo assume a particular office, and assess the time commitment expected. Nomination committec can also consides candidates to members of the collegial body delegated by the shareholders of the company; <br> - Assess on regular basis the structure, size, composition and performance of the supervisory and management bodies, and make | No | There are no such commitees in the Company because bey we not applicable |

recommendations to the colteglal body regarding the means of achieving necessary changes;

- Assess on regular basis the skills, knowledge and experience of individual directors and report on this to the collegial body;
- Properly consider issues related to succession plaming;
- Review the policy of the management bodies for selection and appointment of senior management.
4.12.2. Nomination committee should consider proposals by other parties, including management and shareholders. When dealing with issues related to executive directors or members of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) and senior management, chiof executive officer of the company should be consulted by, and entited to subutit proposats to the nomination committee.
4.13. Remuneration Committec.
4.13.1. Key functions of the remuneration committee should be the following:
- Make proposals, for the appoval of the collegial body, on the remuneration policy for members of management bodies and execulive directors. Such policy should address all forms of compensation, including the fixed remoneration, performance" based remmeration schemes, pension artangements, and termination payments. Proposats considering perfomanco-based remuneration schemes should be accompanied with recommendations on the related objectives and evaluation criteria, with a view to properly aligning the pay of executive director and members of the management bodies with the long-term interests of the shaveholders and the objectives set by the collegial body;
- Make proposats to the collegial body on the individual remuncration for executive directors and member of management bodies in order their remunerations are consistent with company's remuneration policy and the evaluation of the performance of these persons concerned. In doing so, the committee should be properly informed on the total compensation obtained by executive directors and members of the management bodies from the alfilated companies;
- Make proposals to the collegial body on suitable forms of consracts for executive directors and members of the management bodies;
- Assist the collegial body in overseeing how the company complies with applicable provisions regarding the remuerationsolated information disclosure (in particular the remmeration policy applied and individual remuneration of directors);
- Make general recommendations to the executive directots and members of the management bodies on the level and structure of remumeration for senior manayement as defined by the collegiat

There are no such commitiees in the Company because they are not applicable.
body) with regard to the respective information provided by the executive directors and members of the management bodies.
4.13.2. With respect to stock options and other share-based incentives which may be granted to directors or other employees, the committee should:

- Consider general policy regarding the granting of the above mentioned schemes, in particular stock options, and make any related proposals to the collegial body;
- Examine the related information that is given in the company's annual report and docoments intended for the use during the sharebolders meeting;
- Make proposals to the colligial body regarding the choice between granting options to subscribe shares or granting options to purchase shares, specifying the reasons for its choice as well as the consequences that this choice has.
4.13.3. Upon resolution of the issues atributable to the competence of the remuneration committee, the committee should at least address the chaiman of the collegial body and/or chicf executive oflicer of the company for their opinion on the remuneration of other executive directors or members of the management bodics.


### 4.14. Audit Committes.

4.14.1. Key functions of the audit committec

There are no such committees in the shouk be the following:

- Observe the integrity of the finameat intormation provided by the company, in particutar by reviewing the relevance and consistency of the accounting methods used by the company and its group (including the criteria for the consolidation of the accounts of companies in the group);
- At least once a year review the systems of intemal control and risk management to ensure that the key risks (inclusive of the risks in relation with compliance with existing laws and regulations) are properly identified, managed and reflected in the information provided;
- Ensure the efficiency of the internal audit function, among other things, by making recommendations on the sekection, appointment, reappointment and removal of the head of the internal audit department and on the budget of the department, and by monitorting the responsiveness of the management to its findings and recommendations. Should there be no internal audit authority in the company, the need for one should be reviewed at least anmally;
- Make recommendations to the collegial body related with selection, appoinsment, reappointment and removal of the extemal auditor (to be done by the general shareholders' meeting) and with the tems and conditions of his engagement. The committee should investigate sittations that lead to a resignation of the audit company or auditor and

Company becase they are not applicable.

No
make recommendations on required actions in such situations;

- Monitor independence and impartiality of the external auditor, in particudar by reviewing the audit company's compliance with applicable gudance relating to the rotation of audit partners, the level of fees paid by the company, and simidar issues. In order to prevent oceurrence of matertal conflicts of interest, the committee, based on the auditor's disclosed inter alia data on all remunerations paid by the company to the auditor and network, should at all times monitor nature and extent of the non-audit services. Having regard to the principals and guidelines established in the 16 May 2002 Commission Recommendation $2002 / 590 / \mathrm{EC}$, the committee should determine and apply a formal policy establishing types of nonaudit services that are (a) excluded, (b) permissible only after revies by the committee, and (c) permissible without referal to the commitiee;
- Review efficiency of the external audit process and responsiveness of management to recommendations made in the external anditor's management letter.
4.14.2. All members of the commitee should be furnished with complete information on particulars of aceounting, financial and other operations of the company. Company's management should inform the audil committee of the mehods used to account for significant and onusual transactions where the accounting treament may be open to different approaches. In such case a special consideration should be given to company's operations in offshore centers and/or activities carricd out through special papose vehicles (organizations) and justification of such operations.

4,14.3. The atudit committee should decide whether participation of the chairman of the collegial body, chicf exccutive officer of the company, chief financial officer (or superior employees in charge of finances, treasury and accounting), or internal and external auditors in the meetings of the committee is required (if required, when). The committee should be entited, when needed, to meet with any relevant person without executive dieectors and members of the management bodies presen.

4,14.4. Inemal and extemal anditors should be securded with not only effective working relationship with management, but also with free aceess to the collegial body. fior this pupose the audit committee should act as the principat contact person for the internal and extemal auditors.

4,14.5. The audit commituee shoutd be informed of the internal allditor's work program, and should be fimmished with internal audit's repors or periodic

> summarics. The audis committee should also be informed of the work program of exe exnal auditor and should be furnished with report disclosing atl relationships between the independen auditor and the company and its group. The committe should be timely furnished information on alt issues arising from the audit.
4.14.6. The atudit committee should examine whether the company is following applicable provisions regarding the possibility for employees (1) report alleged significant irregularitios in the company, by way of complains or through anonymous submissions (normally to an independent member of the colfegial body), and should ensure that there is a procedure established for proportionate and independent investigation of these issues and for appropriate follow-up action.
4.14.7. The andif committee should report on its activities to the collegial body at least once in every six months, at the time the yearly and half-yearly statements are approved.
4.15. Every year the collegial body should conduct the assessmont of its activities. The assessment should include evaluation of collegial body's structure, work organization and ability to act as a group, evaluation of each of the collegtal body member's and committee's compotence and work efficiency and assessmen whether the collegial body has achieved its objectives. The collegial body shoukd, at least once a year, make public (as part of the information the company ammally discloses on its management structures and practices) respective information on its internal organization and working procedures, and specify what material changes were made as a result of the assessment of the collegial body of its own activities.

## Principle V: The working procedure of the company's colsegial bodies

The working procedure of supervisory and management bodies established in the company should ensure cfficient operation of these bodies and decision-making and encourage active co-operation between the company's bodies.

| 5.3. 'The company's supervisory and management bodies (hereinafter in this Principle the concept 'collegial bodies' covers both the collegial bodies of supervision and the collegial bodies of management) should be chaired by chaimersons of these bodies. The chairperson of a collegial body is responsible for proper convocation of the collegial body meetings. The chairperson should enswe that information about the mecting being convened and its agenda are communicated to all members of the | Yes | The Board implements this recommendation. |
| :---: | :---: | :---: |


| body. The chairperson of a collegial body shoudd ensure appropriate condacting of the meetings of the collegial body. The chairperson should ensure order and working atmosphere during the meeting. |  |  |
| :---: | :---: | :---: |
| 5.2. It is tecommended that meetings of the eompany's collegiad bodies should be carried out acoording to the schedute approved in advance at certain intervals of time. Each company is free to decide how often to convene meetings of the collegial bodies, but it is recommended that these meetings should be convened at such intervals, which would guarantee an interrupted resolution of the essential corporate governance issues. Meetings of the company's supervisory board should be convened at least once in a quater, and the company's board should meet at least once a month". | Yes | The Company Board organizes meetings not less than once a quarter. |
| 5.3. Members of a collegial body shouid be notified about the meeting being convened in advance in order to allow sufficiem time for proper preparation for the issues on the agenda of the meeting and to ensure fruitful discassion and adoption of appropriate decisions. Alongside with the notice about the mecting being convened, all the documents relevant to the issues on the agenda of the meeting should be submitted to the members of the collegial body. The agenda of the meeting should not be changed or supptemented during the meeting, maless atl members of the collegial body are present or certain issues of great importance to the company reguire immediate resolution. | Yes | The members of the Board are informed about the future meeting beforehand, the material for the discussion is handed in the fixed time. |
| 5.4. In order to co-ordinate operation of the company's coliegial bodies and ensure effective decision-making process, ehaipersons of the company's collegial bodies of supervision and managemont should cosely co-operate by cocoordinating dates of the meetings, their agendas and resolving other issues of corporate governance. Members of the company's board should be fiee to attend meetings of the company's supervisory board, especially where issues concerning removal of the board members, their liability or remuneration are discussed. | No | There is no supervisory board in the Company. |

## Principle VI: The equitable treatment of shareholders and shareholder rights

The corporate governance framework shoud ensure the equitable treatment of all shareholders, ineluding minority and foreign shareholders. The corporate governance framework should proteet the rights of the shareholders
6.1. It is recommended that the company's capital should consist only of the shares that grant the same rights to voting, ownership, dividend and other rights to all their holders.

The authorized capital of the Company' consists of the ordinary registered shares that give the same voling rights to al the shateholders.

| 6.2. It is recommended that investors shoudd have access to the infomation concerning the rights atached to the shares of the new issue or those issued earlier in advance, i.e. before they purehase shares. | Yes |  |
| :---: | :---: | :---: |
| 6.3. Tramsactions that are important to the company and its shareholders, such as transfer, investment, and pledge of the company's assets or any other type of encumbrance should bo subject to approval of the general shareholders meeting. All shareholders shoud be furnished with equal opportunity to familiarize will and participate in the decisionmaking process when significant corporate issues, including approval of transactions referred to above, are discussed. | No | It is not foreseen in the Company regulations. <br> The criteria of the important transactions are not fixed in the Company regulations aecording to which the transactions would be selected, that require the stareholders' approval in the meeting. |
| 6.4. Procedures of convening and conducting a general sharcholders' meeting shoukd ensure equal opportunities for the sharcholders to effectively participate at the meetings and shoukd not prejudice the rights and interests of the shareholders. The venue, date, and time of the shareholders' meeting should not hinder wide attendance of the shareholders. Prior to the shareholders meeting, the company's supervisory and management bodies should enable the shareholders to lodge questions on issues on the agenda of the general shareholders' meeting and receive answers to them. | Yes | The announcement about the venue and date of the General Mecting is, pablished in the paper "Lietuvos Rytas" and posted in the Company website a month before the General Meeting. |
| 6.5. It is recommended that documents on the course of the general sharehokders' meeting, including draft resolutions of the meeting, should be placed on the publicly aceessible website of the company in advance ${ }^{8}$. It is recommended that the minutes of the general shateholders' meeting after signing them and/or adopted resolutions shoukd be atso placed on the publicly accessible website of the company. Seeking to ensure the right of forcigners to familiarize with the information, whenever feasible, documents reforred to in this recommendation should be pubtished in English and/or other foreign languages. Docunents referved to in this recommendation may be published on the publicty aceessible website of the company to the extent that publishing of these documents is not detrimental to the company or the company's commercial secrets are not revealed. | Yes | Ten days befote the beginning of the meeting the announcement on draft resolations of the General Meeting is published in the paper "Lictuvos Rytas" and in the information system of the AB , NASDAQ OMX" Vilnius. <br> Afer the meeting the report on the adopted resolutions of the General Meeting is sent to the information system of the, NASDAQ OMX" Vilnius and to the press. The Litheman language is used in the press and English is used in the information system, NASDAQ OMX"Vilnius. |
| 6.6. Sharelpolders should be furnished with the opportunity to vote in the general shareholders' meeting in person and in absentia. Shareholders should not be prevented from voting in writing in advance by completing the general voting balisot. | Yes | The Company makes it possible for the shareholders to vote by filling up a general voling butletion in absentia, as it is foreseen by the Law of Joim Stock Companies. |


#### Abstract

6.7. With a view to increasing the sharebolders' opportunites to participate effectively at shareholders' mectings, the companies are recommended to expand use of modern technologies in voting processes by allowing the sharelolders to vote in general meetings via terminal equipment of telecommunications. In such cases security of telecommunication equipment, text protection and a possibility to identify the sigmature of the voting person should be guaranteed. Moreover, companies could furnish its shareholders, espectally foregners, with the opportunty to watch shareholder meetings by means of modern technotogies.


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| have mo such tectmical possibititics. |

## Principte VII: The avoidanee of conflicts of interest and their disclosure

The corporate governance framework shouk encourage members of the corporate bodies to avoid conficts of interest and assure transparent and effective meehanism of disclosure of conflicts of interest regarding members of the corporate bodics.
7.1. Any member of the company's supervisory and management body should avoid a situation, in which his/her personat interests are in conflict or may be in conflet with the company's interests. in case such a situation did oceur, a member of the compary's supervisory and management body should, within reasonable time, inform other members of the same collegial body or the company's body that has elected him/her, or to the company's sharcholders about a situation of a conflict of interest, indicate the nature of the confliet and value, where possib?e.
7.2. Any member of the eompany's supervisory and management body may not mix the company's assets, the use of which has not been mutually agreed upon, with his/her personal assets or use them or the information which he/she learos by virtue of his/her position as a member of a corporate body for his/her personal benefit or for the benefit of any third person without a prior agreement of the general sharcholders' meeting or any other corporate body authorized by the meeting.
7.3. Any member of the company's supervisory and managentent body may conclude a masaction with the eompany, a member of a corporate body of which he/sle is. Such a transaction (except insignificant ones due to their low value or concluded when carrying out routine operations in the company under usual conditions) must be immodiately reported in writing or orally, by recording this in the minutes of the mecting, to
other members of the same corporate body or to the corporate body that has elected him/her or to the company's shareholders. Transactions specified in this recommondation are also subject io recommendation 4.5.
7.4. Any member of the company's supervisory and management body shoud abstain from voting when decisions concerning transactions or other issues of personat or business interest are voted on.


## Principle VIII: Company's remuneration policy

Remuncration policy and procedure for approval, revision and diselosure of dircetors' remuneration extablished in the company should prevent potential conflicts of interest and abuse in determining remuncration of directors, in addition it should ensure publicity and transparency both of eompany's remuncration policy and remumeration of directors.
8.1. A company should make a public statement of the company's remuneration policy (hereinafter the remumeration statement). This statement should be part of the company's ammal accounts. Remancration statement should also be posted on the company's website.
8.2. Remuneration statement should mainly focus on directors' remumation poticy for the foltowing year and, if apropriate, the subsequent years. The statement should contain a summary of the implementation of the remuneration poficy in the previous financial year. Special attention should be given to any significant changes in company's remberation policy as compared to the previous financial year.
8.3. Remuneration statement should leastwise include the following information:

- Explanation of the relative importance of the variable and non-variable components of directors' remuneration;
- Sufficient information on performance criterta that entites directors to share options, shares or variable components of remuneration;
- Sufficient information on the linkage between the remuneration and performance;
- The main parameters and rationale for any annual bonus scheme and any other non-cash benefits;
- A description of the main characteristics of supplementary persion or early retirement schemes for directors.
8.4. Remmeration statement shoukd also summarize and explain company's policy regarding the lems of the contracts execoted with executive difectors and nembers of the management bodies. It should include, inter alia, information on the daration of contracts with executive directors and members of the management bodies, the applicathe notice pertods and desails of provisions for termination payments linked to early termination

| under contracts for executive directors and members of the managenem bodies. |  |  |
| :---: | :---: | :---: |
| 8.5. The information on preparatory and decision making processes, during which a policy of remuneration of directors is being established, should also be disclosed. Information should include data, if applicable, on authorities and composition of the remuneration committee, names and stmames of external consultants whose services have been used in determination of the remunctation policy as woll as the role of shareholders' amual general meeting, | No | The Company Board did not make a decision to follow this Managenemt Codex. |
| 8.6. Without prejudiee to the role and organization of the relevant bodies responsible for setting directors' remunctations, the remuncration policy or any other significan change in remmeration policy should be included into the agenda of the sharcholders' annual general meeting. Remuneration statement should be put for voling in shareholders' annual general meeting. The vote may be either mandatory or advisory. | No | The Company Board did not make a decision to follow this Management Codex. |
| 8.7. Remuncration statement should also contan detailed information on the entire amoun of remumeration, inclusive of other benefits, that was paid to individual directors over the relevant financial year. This document should list at least the information set ous in items 8.7 .1 to 8.7.4 for each person who bas served as a director of the company at any time during the relevant dinanciat year, <br> 8.7.1. The following remuncration and/or' enoluments-related information should be disclosed: <br> - The rotal amount of remuneration paid or due to the director for serviees performed during the relevant financial year, inclusive of, where relevant, atendance fees fixed by the ammal general shareholders meeting; <br> - The remuneration and advantages received from any undertaking belonging to the same group; <br> * The remumeration paid in the form of profit. sharing and/or boms payments and the reasons why such bonus payments and/or profit sharing were granted; <br> - If permissible by the law, any significant additional remuncration paid to directors for special services outside the scope of the usual functions of a director; <br> - Compensation reccivable or paid to each fomer executive director or member of the management body as a result of his resignation from the office dering the previous financial year; <br> - Total estimated value of non-cash benekits considered as remuneration, other than the items covered in the above points. <br> 8.7.2. As regards shares and/or rights to acquire share options and/or all other share-incentive schemes, the following information should be disclosed: | No) | But the Companty discloses the infontration on the entire amone of temmeration, bonuses and fotal amounts and average vatues of the other payouts paid to one lioard or Management member during the limancial year. |


| - The number of share options offered or shares granted by the company during the relevant financial year and their conditions of application; <br> - The number of shares options exereised during the relevan financial year and, for each of them, the number of shares involved and the exercise priee or the value of the interest in the share incentive soleme at the end of the tinancial year; <br> - The number of share options unexercised at the end of the financial year; their exercise price, the exercise date atad the main conditions for the exercise of the rights; <br> - All changes in the terms and conditions of existing share options oceurring during the financial year. <br> 8.7.3. The following supplementary pension schemes-related information should be disclosed: <br> - When the pension scheme is a deffned-benefit scheme, changes in the directors' accued beneftets under that scheme during the relevant financial ycar; <br> - When the pension scheme is defenced-contribution scheme, detaised information on contributions paid or payable by the company in respect of that director during the relevant financial year. <br> 8.7.4. The statement should also slate amomets that the company or any subsidiary company or entity included in the consolidated annala limancia! statements of the company has paid to each person who has served as a director in the company at any time during the relevan financial year in the form of loans, advance payments or guarantees, incfuding the amount outstanding and the interest rate. |  |  |
| :---: | :---: | :---: |
| 8.8. Schemes anticipating remuneration of directors in shares, share options or any other right to purchase shares or be remunerated on the basis of share price movements should be subject to the prior approval of sharcholders' anmual general meeting by way of a resolution prior to their adoption. The approval of scheme should be related with the scheme itself and not to the grant of such shart--based benefits under that scheme to individual directors. All significant changes in scheme provisions should also be subject to shareholders' approval prior to their adoption; the approval decision should be made in shateholders, amuat general meeling. In such case shareholders should be notitied on all terms of suggested changes and get an explanation on the impact of the suggrested changes. | No | The Company does not follow these provisions. |
| 8.9. The following issues should be subject to approval by the shareholders' annal general meeting: <br> - Grant of share-based schemes, including share options, to directors; <br> - Determination of maximum number of shares and main conditions of share granting; <br> - The term within which options can be exercised; <br> - The conditions for any subsequent change in the |  |  |


| exercise of the options, if permissible by law; <br> - All other long-term incentive schemes for which directors are eligible and which are not available to other employees of the company under similar terms. Ammal general mecting should also set the doadline within which the body responsible for remuncration of directors may award compensations listed in this article to individual directors. |  |  |
| :---: | :---: | :---: |
| 8. I 0. Should national taw or company's Articles of Association allow, any discounted option arrangement under which any rights are granted to subseribe to shares at a price fower than the market value of the share prevaiting on the day of the price determination, or the average of the marke values over a number of days preceding the date when the exercise price is determined, should also be subject to the sharcholders' approval. |  |  |
| 8.1 F . Provisions of Articles 8.8 and 8.9 shoudd not be applicable to schentes allowing for participation under similar conditions to company's employees or employees of any subsidiary company whose employees are eligible to participate in the scheme and which has been approved in the shareholders' annual general meeting. |  |  |
| 8.12. Prior to the amual general meeting that is intended to consider decision stipulated in Article 8.8, the shareholders must be provided ath opportunity to lamilarize with draft resofution and project-retated notice (the documents should be posted on the company's website). The notice should contain the full text of the share-based remuneration schemes or a deseription of their key terms, as well as full names of the participants in the selhemes. Notice should also specify the relationship of the schemes and the overall remuneration policy of the directors. Draft resolution must have a clear reference to the scheme itself or to the summary of its key terms, Shareholders must also be presented with information on how the company intends to provide for the shares required to meet its obligations under incentive schemes. It should be clearly stated whether the company intends to buy shares in the market, hold the shares in reserve or issue new ones. There should also be a summary on scheme-related expenses the company will suffer due to the anticipated application of the scheme. All information given in this article must be posted on the company's website. |  |  |

## Principle IX: The rote of stakeholders in corporate governance

The corporate governance framework shouk recognize the rights of stakeholders as established by baw and encourage active eo-operation between compantes and stakeholders in creating the company valite, jobs and timancial sustainability. For the purposes of this Principle, the coneept "stakehotders" includes investors, employees, creditors, suppliers, clients, local commonity and other persons having certain interest in the company concerned.
9.1. The corporate govermance framework should assure that the rights of stakeholders that are protected by law are respected.

9,2. The corporate goverance framework should create conditions for the stakeholders to participate in corporate governance in the manner preseribed by law. Examples of mechanisms of stakeholder participation in corporate goverance inclade: employee participation in adoption of certatn key decisions for the company; consulting the employees on eorporate governance and other important issues; enployee participation in the company's shate capital; ereditor involvement in governance in the context of the company's insolvency, de.
9.3. Where stakehoiders participate in the comporate govemance process, they shonk have acess to televant information.

The Company Board and Director collaborate with the trade unions of the Company in solving hot working and rest problems of the workers, work payment and other problems. A part of the workers are the Company sharcholders, thus thoy are taking part in the Compary share capital. The regular collabomation takes place between the Company and creditors and debitors.

They have an aceess.

Principle X: Information diselosure and ransparency

The corporate governance framework should ensure that timely and acerate disclosure is made on all material information regarding the company, including the fimanelal situation, performance and povernance of the company.
10.1. The company should disclose information on: 1.1. The linancial and operasing results of the company;
-1.2. Company objectives;
1.3. Persons holding by the right of ownership or in control of a block of shates in the company;
1.4. Members of the company's supervisory and management bodies, chief executive officer of the company and theix remuneration;
1.5. Material foreseable risk factors;
1.6. 'fransactions between the company and connected persons, as well as transactions concluded outside the comrse of the company's regular operations;
1.7. Material issues regarding employees and oher stakeholders;
1.8. Govenance stroctures and strategy.

This list should be demed as a minimma

10.3.6. There were no sum transactions.
recommendation, while the companics are encouraged not to limit themselves to dischosure of the information specified in this list.
80.2. It is recommended that consolidated results of the whole group to which the company belongs should be disclosed when information specified in fiem 1 of Recommendation 10.1 is under disclosure.
10.3. It is recommended that information on the professional background, qualifications of the members of supervisory and management bodies, chicf executive oflicer of the eompany should be disclosed as well as potential conflicts of interest that may have an effect on their decisions when information specified in iem 4 of Recommendation 10.1 about the members of the company's supervisory and management bodies is under disclosure. It is also recommended that information about the amount of remmeration reccived liom the company and other income should be disclosed with regard (o) members of the company's supervisory and management bodies and chich executive officer as per Principle VIII.
10.4. It is recommended that information aboun the links between the company and its stakeholders, incouding employecs, ereditors, suppliers, local community, as well as the company's policy with regard to human resources, employeo participation schomes in the company's share capitat, cte. stroukd be disclosed when information specified in ftem 7 of Recommendation 10.I is under disclosure.

| and placed on the company's website not only in Lithuanian, but also in English, and, whenever possille and necessary, in other languages as wetl. |  |  |
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| 10.7. It is recommended that the company's anmal reports and other periodical accounts prepared by the company should be placed on the company's website. It is recommended that the eompary should announce information about material events and changes in the price of the company's shares on the Stock Exchange on the company's website too. | No) | The Company did not posted the annuat report, annual prospectacoman, periodical accounts, changes in the price of the Company shares on the Stock Exchange in the Company website. |
| Principle XI: The selection of the company's auditor |  |  |
| The mechanism of the selection of the company's auditor should ensure independence of the firm of auditor's conclusion and opinion. |  |  |


| 11.1. An amual audit of the company's financial statements and report should be conducted by an independent firm of auditors in order to provide an external and objective opinion on the company's fintancial statements. | Yes | The Company follows this recommendation, when an independent auditor earries out the audit of the Company interim financial accountability, the Company ammal financial accounability and the ammal repors. |
| :---: | :---: | :---: |
| 11.2. It is recommended that the company's supervisory board and, where it is not set up, the company's board should propose a candedate firm of auditors to the general sharelolders' meeting. | Yos | The Comprany follows thes recommendation when the company's supervisory board (board, where the supervisory board is not set up) proposes a candidate firm of anditors to the General Meeling. |
| 11.3. It is recommended that the company should disclose to its shareholders the level of fees paid to the firm of auditors for non-audit services rendered to the company. I'his information should be also known to the company's supervisory board and, where it is not formed, the company's board upon their consideration which firm of auditors to propose for the gencral shareholders' meeting. | Not applicable | The audit tirm did not jrovide any nonaudit serviees to the Company and so it did not receive any payment for it from the Company. |

